General Classified and "Liner" Section.

Clearing House
FOR THE ENTIRE SOUTHWEST.

Los Angeles Sunday Times

Part IV.—12 Pages
COVERING A WIDE RANGE.

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Money Back!

Storey's is a "Money Back" Store. We mark our goods in plain figures, at consistently low prices, and you can always buy on a liberal money-back basis. If you buy goods today and if for any reason they are unsatisfactory, come in tomorrow and arrange to get your money back. What could be fairer? We will meet you half way.



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...When you can get values like these? Any way of your "grabbing" them.
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...DY stock come to you at so low a cost as a chance to buy them for you:
$1.75 $4 Go-Carts....$2.50

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...in Bedroom, Hall Legs, etc. ...WITHOUT CUTTING or tying the ...two months. No deten...No operation or appliance. ...it at all cases, man or ...positively cures ...Sweeny, and it stays so. My ...everywhere. Doctors ...guessed, for I ...can cure, I won't ...Prominent Los ...others, and others far off ...testimonials and ...Call and consult me about your case. If I can't cure you I shall tell you so right off. Patients ...Office hours, 9 A.M. to 4 P.M., 313 S. Olive, ...Sundays, 10 A.M. to 1 P.M. Los Angeles, Cal.

...to Cook Happy.
...for The Times New Cook Book. ...no sale. Price 25c; postage 5c ...

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...Thoroughly removes ...from men's and women's ...materials fabrics are ...Phone 6277. Main 6277. Open 8:30 ...

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...and price!
...Couches $18.75
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...Rooms For Old People. ...Call or ...Main 6, 224 street. ...$1 per week, $1 per 100th. ...to-date furniture. ...Mercantile Place.

...Wanted While You Wait. ...Ads. Phone Main 8600. Paden's ...Broadway.

...Sewing Machines. ...Sold, Rented, Repaired, Exchanged. ...Needles, Oil and Parts for all ...Sewing Machine Co., 344 S. Spring ...

Classified Liners

The Classified Rates: The rate for Insertion in The Want Ads in The Daily Times is 1c per word each insertion; in the Sunday Times 2½c per word each insertion. Count as a word each group of figures or initials. Minimum charge for any ad, the rate for which is 2c per word, minimum charge 10 cents: Births, "Personals," "Special Notices," Church Notices, Miscellaneous," "Lodge and Meetings."

All real estate advertisements, to be properly placed, must be in The Times before 12 o'clock Saturday night. Other Want "Ads" in "To Lets," etc., received before 2 o'clock will be inserted until 11 p.m. Ads received after closing hours and before 10 o'clock will be inserted under the head of "Too Late to Classify." Rates, 1c per word.

Owing to the large circulation of The Times extra charge is made for "liners" and more "liners" are published in its columns than in the combined issues of the Los Angeles newspapers combined.

When you want advertisements to appear in The Times "liner" any time of day or night you can have them promptly and careful attention.

The Times cannot guarantee accuracy or be responsible for errors of any kind that may occur in the insertion of any classified ads ordered by telephone, but will not be responsible for more than one incorrect insertion of any ad ordered for more than one time.

Subscribers should retain receipts given by The Times in payment for "liners," as no "liners" will be inserted unless the receipt is presented when ordered for more than one time.

ONE TIME NOTICES—

WILLCOX & GIBBS Automatic

SEWING MACHINES.

707 SOUTH HILL STREET.

Home 'phone F4353. Sunset Broadway 5479.

WALL Paper, Burlaps, Linoleum.
Linoleums, per sq. yard.....35c
75-inch special natural burlap.....30c
76-in. do 35c
76-in. colored 50c
54-in. colored 40c
36-in., all colors 11½c
1 gallon best house paint $1.10
Walter, 627 S. Spring. Home F1053, Bdwy. 98.

BIG Wall Paper Sale.
$1.50 leathers, 75c a roll.
$1.00 tapestries, 50c a roll.
50c satin stripes, 25c a roll.
25c Chambrays, 15c a roll.
25c bedroom stripes, 10c a roll.
F. J. BAUER.
Main 2155. F2259. 660 South Spring street.

SPECIAL NOTICES—

FAMILY TROUBLES.
Cause many a heart ache, due sometimes to an unfounded suspicion. Verify or disprove same by using the Nick Harris Detectives for shadowing. Testimony rendered in court if necessary. Agents honest, reliable and strictly confidential. Out of town patrons served with equal carefulness.
NICK HARRIS DETECTIVES,
Main 3783. 230 Byrne Bldg., F4002.
3rd and Broadway.

ENGLISH LADY AND GENTLEMAN, EXpert horse people, will act as escort in riding and driving; particular attention paid to elderly people and children; best of references; can furnish reliable, stylish riding and driving outfits; lessons given. Horses and ponies for hire by the month. R. J. STEPHENSON, Hotel Green, Pasadena.

FAMOUS SPANISH CHEFS HAVE CONtributed innumerable recipes to The Times New Cook Book. Now on sale. Price 25c, postage 5c extra.

STORY WRITERS WANTED—MSS. SOLD ON commission; revising, criticising, typing; publishers of novels and leading magazines for writers; directed by successful author; indorsed by leading editors; satisfied clients everywhere; write for helpful booklet. LITERARY BUREAU, 304 Columbia Trust Bldg., Los Angeles.

RECIPES FOR COOKING EVERYTHING in The Times Cook Book No. 4. Now on sale. Price 25c, postage 5c extra.

THE TIMES COOK BOOK NO. 4, NOW ON sale, contains two hundred pages of tested recipes. Price 25c, postage 5c extra.

NO HOUSE CAN SELL WATCHES CHEAPer and better than I can. Try me. Watches repaired and guaranteed. Reasonable prices. Jewelry repaired and made to order from original designs. FRIER, expert watchmaker and jeweler, 632½ South Broadway, corner Fifth. Upstairs over the bank.

ACCIDENT—
Any person who witnessed an accident to a lady with baby in arms on Seventh street near San Pedro, on Saturday evening, December 30, about 7:30 p.m., will do a favor to a poor working family by sending their address to "ADVERTISER," 519 Byrne Building.

LADIES ATTENTION—WE ARE MAKING special prices on tailor-made suits. With your own material will make suits $10, cost $8. All work guaranteed. 613 WEST SIXTH ST., F2140.

SHAMPOOING—HAIRDRESSING, MANICURing, scientific scalp and facial treatment, hair dyeing, superfluous hair, warts and moles removed. Combings made to order. FINE HAIR GOODS. MacDONALD'S, 204 Mercantile Place, cor. Spring.

WHY NOT ENJOY COMFORT LIKE others, have your bed springs retightened like new; mattress remade, work done at home or factory. Prices in reach of all. Phone 54820. WADE & BOYLAN.

MISS CHAMBERLAINE'S PRIVATE DANCing School, 29 North Euclid avenue, Pasadena. PRIVATE DANCING LESSONS; small classes every Wednesday and Saturday. Address other days, 1239 S. Flower St., Los Angeles.

HAVE YOU HOUSEHOLD GOODS TO SHIP to or from the East or North? Get the benefit of reduced rates at PERKIN'S VAN AND STORAGE CO., agents for tourists and immigrants. 250 S. Broadway.

LADIES — WE REMOVE SUPERFLUOUS hair, moles, warts and other facial blemishes by the latest scientific electrical method. Work guaranteed. No scars. MRS. MARY E. PRATT, 507 O. T. Johnson Bldg. Phone 5709.

SOCIAL SCIENCE WELFARE INSTITUTE, 338½ So. Hill St.
Social Scientists Social Wednesday, Jan. 17, 8 p.m. Programme, refreshments. Regular meeting Friday, Jan. 19, 8 p.m. Everybody welcome.

LITERARY WORK CORRECTED, REVISED typewritten; expert in drama; vaudeville sketches to order. J. D. STEELL, Wallis Dramatic School, 1044 S. Hope st. Phone Main 3607.

DEADBEATS MY VICTIMS.
If they owe you money, I'll get it if anyone can.
NICK HARRIS, Collector,
Main 3783. 230 Byrne Bldg. F4002.

LADIES OF FAVORABLE ACQUAINTANCE can learn of an easy and honorable way to earn extra money; nothing to sell. ROOM 504, Laughlin Bldg., 315 S. Broadway.

WILL MESSRS. ASHER & WEIR, WHO were at 225-7 S. Los Angeles st. some months ago, either one or both communicate with a lady by ringing up A1405.

FOR EXCHANGE—VOCAL LESSONS FOR diamonds, clear real estate or dentistry. Italian opera taught. Address Z, box 374, TIMES OFFICE.

ADA B. DAVIS, SCHOOL FOR DANCING. Waltz and two-steps in four lessons. Classes, WALKER THEATER, Tuesday and Friday afternoons, Wednesday and Saturday evenings.

DUBARRY'S CELEBRATED FACE CREAM and powders, sold at the Broadway Department and Hamburger stores, also at all leading drug stores.

WANTED—CEMENT WORK, SIDEWALKS, steps, retaining walls; lowest prices, best material. Call HARRINGTON, Room 18, Main 2696.

WANTED—POSITION AS BOOKKEEPER along the lines of hotel specialties and general accountants work. Local references. Address Y, box 67, TIMES OFFICE.

R. H. C. ROYER HAS MOVED HIS OFfice to his residence, Seventh st., Terminal Island. Take Salt Lake train to Seventh st. Office 150 feet from depot.

WANTED — TO BUY, CLOTHES, FURNIture and other articles, 558 SOUTH LOS ANGELES ST., corner Eighth. Phone Broadway 3373.

SAVE THE SPECULATORS' PROFITS BY having C. D. Walker build your house according to your own ideas. 3721 HALLDALE AVE.

SUPERFLUOUS HAIR PERMANENTLY removed by electric needle, twelve years' experience in city; references. MRS. M. J. WOODRUFF, 1019 W. Eighth st.

WE HAVE ABOUT 25 MEN WAITING FOR gentlemen's suits, can you help us out? LOS ANGELES MISFIT PARLORS, A436.

MUSIC—THE BEST FURNISHED FOR all occasions. The LYRIC SCHOOL OF MUSIC, 729 So. Hill, F6784.

1000 BUSINESS CARDS FOR $1.00. LETTERheads, envelopes, etc., in proportion. COOK PRINTING CO., 204 Mercantile Place.

TYPEWRITER PAPER WHITE BOND, 8½x11, 45 cents per box of 500 sheets. COOK PRINTING CO., 204 Mercantile Place.

CEMENT WORK ALL KINDS, $3 PER DAY and car fare. INGRAHAM, 734 W. 7th St. Phone A1371, Bdwy. 2851.

SEE NOTICE OF DR. ROCHESTER, psychopathologist, Human Form section of Times Magazine.

RAG CARPET WOVEN, 20 CENTS YARD. rugs, art squares woven; rugs for sale. KETCHUM'S CARPET FACTORY, 1524 Bellevue ave. Phone Wilshire 3736.

PENIEL HALL, 227 S. MAIN, NOON PRAYer meeting daily. Gospel meeting every day.

SPECIAL NOTICES—

SOCIAL SCIENTISTS OF AMERICA.
Musical and Educational Programme.
Symphony Hall, 222 So. Hill St.
Saturday, Jan. 20th, 8 p.m.
Dr. Elsie Louise Morris, Lecturer and Teacher on Natural Laws, will speak on "Color Vibration;" Mrs. F. E. Sorensen, soprano in church and oratorio work, will sing; Ethel W. Wright and Prof. Warman will give selections; L. W. Blinn, president of society, will make a short address. Admission free. Save this notice. Remember the date. Come and bring your friends.

HAIR ON FACE AND ARMS—METHOD FOR destroying superfluous hair by absorption will be demonstrated during this week by MRS. CLARK, at the Ward Beauty Parlors, 256½ S. Broadway, 4th floor; take elevator. Home phone 62067. I wish to impress you with the fact that absorption is not a depillatory that merely takes the hair, leaving roots to produce a stronger one than the first; absorption is an absolute destroyer of superfluous hair and the only remedy that will dissolve the hair follicles and absorb the oil which feeds and nourishes, does not leave scars, soreness or irritation.

INVESTMENT FOR SALE. THREE SHARES of Currier Publishing Company stock, Colonial Trust Bank, Chicago, Registrars, stock selling at $40 per share. Last dividend 20 per cent., only $150 for all. Also 200 shares of Ward Safety Razor Stock, Central Trust Company Chicago Bankers, capacity of plant, $250,000 yearly; stock selling at one dollar a share. Only $150 or $300 for both lots, value $350; fullest investigation desired. J. M. GIBBONS, Long Beach, Cal.

DR. G. C. LAMMERS, GERMAN SPECIALIST for the cosmetic care of the hair and skin, stops falling of hair in three days, grows new hair, restores gray hair without dyes, removes scars, birthmarks (any size,) moles and superfluous hairs without pain and scarring. My electric face mask is guaranteed to remove all wrinkles, or money back. Consultation free. 1001 SO. SPRING STREET, rooms 201-203. Phone F5853.

WANTED—TO KNOW THE PRESENT ADdress of Mrs. Katherine Sterling, wife, while W. A. White was Sheriff of this county, at times engaged in temporary house of male patients to the State Hospital. In the settlement of an estate a statement from her is necessary. Any person knowing whereabouts please address Y, box 141, TIMES OFFICE.

FOR SALE—OR EXCHANGE; FOR REAL estate, a painting of more than ordinary and historical interest. Address X, box 143, TIMES OFFICE.

ADJUSTING AND REPAIRING SEWING Machines by reliable gentleman, at your house. Fair prices, MAIN 8851.

WALTER—ALL FINANCIAL AFFAIRS ARE settled and I have necessary papers. Come home or write to your brothers or myself.—MILLIE.

PIANO TUNING, GUARANTEED, $1. SOUTH 4677. J. WESSLEY LORD, 5879 Inskeep st., Los Angeles.

FURNITURE REPAIRING, CANE AND rush seating. Upholstering and refinishing. BROADWAY 4382, 24387.

CESSPOOLS CLEANED. SATISFACTORY to inspectors. LOS ANGELES SANITARY CO., Wilshire 892; 62146.

PERSONAL—Business.

PERSONAL—
MRS. MASSON,
the noted palmist of London, Eng., may be consulted at
323 S. SPRING ST. (over Owl Drug Store)
by those desiring CAREFUL, CONSCIENTIOUS AND SCIENTIFIC HAND READINGS FROM ONE OF THE FOREMOST PALMISTS OF THE DAY.
The earnest student and thinker will soon learn in his investigation along psychological lines that that which pertains to occult phenomena proper can readily be distinguished from crude and oft-exposed SLEIGHT-OF-HAND TRICKS, the most common of which is the telling of one subject's name, age, etc., AFTER HE HIMSELF HAS WRITTEN THAT information.
PALMISTRY, HONESTLY PRACTICED, WILL NOT tell you your name, but it WILL give you information of considerably greater value in every-day life.
Your vocation, your present line of work, matters of health and domestic life, financial conditions and ways and means of climbing out of a rut of ill luck into wide paths of success and prosperity can all be told you through scientific palmistry WITHOUT A SINGLE QUESTION, WRITTEN OR VERBAL.
MRS. MASSON DOES NOT APPEAL TO IGNORANT SUPERSTITION, BUT TO THE FINER INTELLIGENCE.
HAND-CLASP PATRONAGE SOLICITED.
(Daily and evenings; Sundays, 9 to 4.)

PERSONAL—PROF. ROMEO T. BERRA—Graduated in the French and Italian academies of Fine Art, has opened studio at 901 West Washington, cor. Oak st., where is prepared to undertake drawing, painting, modeling; also scenery frescoing and tapestry. Original sketches and models made at studio. Residences decorated, any style, painting, classic or modern; inspection cordially invited; extensive collection; best references. Prof. Berra has composition having rustic effect when applied to picture frame, vases, chairs, tables, etc. Also elaborate collection oil paintings, by his own brush, classic and modern, moderate prices; also oil paintings dating back 500 years, illustrated Bible with numerous engravings, other very old engravings and cartoons, 15th century, done in red pencil, and various valuable antiquities. Patronage respectfully solicited. 901 WEST WASHINGTON ST., cor. Oak st. Sunset, West 2773.

PERSONAL—"AS A MAN EATETH SO IS he." Use hygienic recipes in The Times New Cook Book. Now on sale. Price 25c, postage 5c extra.

PERSONAL—OUR MAIN LAW OFFICES ARE AT RENO.
Branch office at 622 CHAMBER OF COMMERCE, 120 S. Broadway, Los Angeles, where we have an experienced staff of attorneys to consult on legal matters. Consultation free; no publicity; private consulting-rooms; installment payments. Hours 9 to 4, evenings 7 to 8.

PERSONAL — YOUNG WELL EDUCATED single man with good automobile would like to meet private party desiring steady service; would drive anywhere, at very moderate rate and make himself useful at any need, also would consider a place to board and room. Have very best of local references. Address Y, box 54, TIMES OFFICE.

PERSONAL—THE TIMES COOK BOOK, NO. 4, now on sale, contains two hundred pages of new recipes. Price 25c, postage 5c extra.

PERSONAL—LESSEN THE HOUSEWIFE'S burden. Get her The Times New Cook Book. Now on sale. Price 25c, postage 5c extra.

PERSONAL — STANDARD DETECTIVE AGENCY, 318 O. T. Johnson Bldg., Fourth and Broadway. Expert secret service, reliable and experienced operatives; we do a general detective business. Call or phone F3293.

PERSONAL—VERY IMPORTANT. ANYONE knowing where John McDonald, oil well driller, last heard of at Ebano, Mexico, can be found, please notify Mrs. O. E. DAGGETT, 5123½ Francisco street. Home Phone 51912.

PERSONAL — PROF. IRA L. GUILFORD, renowned Phrenologist, Psychic, Palmist, 25 cents up. 1225 East 23rd st., between Griffith and Central aves. 2 to 9 p.m. Other hours by special appointment here or at your home. Phones, SOUTH 7864; HOME 22919.

PERSONAL — LADIES ASK YOUR DRUGgist for Chichester Pills, the Diamond Brand. For 25 years known as best, safest, always reliable. Take no other. Chichesters Diamond Brand Pills are sold everywhere.

PERSONAL—DON'T THROW YOUR DULL safety razor blades away. Mail or bring them to 229 E. FIFTH ST. Resharpened better than new. Double edge 3 cents each; single edge, 2 cents each. Hollow ground, 15 cents each.

PERSONAL—WANTED, THE ADDRESS OF every person who lost goods stored in Colyear's warehouse. Send name and address to M. W. RANDOLPH, Santa Monica, Cal.

PERSONAL—MRS. MARTIN WILL GIVE healing demonstrations on Sunday at 3 p.m. Tests. 610 W. 8TH ST.

PERSONAL—ASTROLOGICAL READINGS. Send birth date, three questions dime and stamp for free reading. DR. P. V. ROUDIEZ, Box 69, Denver, Colo.

PERSONAL—SECRETS OF THE FUTURE revealed free. Mail birth date, three questions, five 2-cent stamps for postage. Reading will surprise you. PROF. HERMAN, Box 525, Englewood, Colo.

PERSONAL — MME. SUDEVI, WONDERFUL teacup interpreter. Phone A3467; 1155½ S. GRAND AVE.

PERSONAL—Business.

PERSONAL—
PROF. C. IRVIN ALTHOUSE,
NOTED ASTROLOGER AND PALMIST OF NATIONAL FAME AND REPUTATION.
205½ S. SPRING, NEAR THIRD ST.
A RESIDENT OF LOS ANGELES 18 YEARS.
PROF. ALTHOUSE is an experienced practitioner in the science of modern ASTROLOGY, by which he has made many REMARKABLE PREDICTIONS. The horoscope shows the powerful influence of the planets in all affairs of life. It shows diseases, deaths, love and marriage, financial affairs, talents, environments, about children, relatives, when and where to travel, what to seek or to avoid, when in danger of losses, troubles, etc., etc.; also your good periods coming—giving dates of these events for the future.
PROF. ALTHOUSE read E. H. Sothern, Nat Goodwin, Mary Mannering, Gadski, Admiral Schley, David Starr Jordan, ex-Gov. Pardee, ex-Senator Clark, Gen. Chaffee, Edison, Sousa, Modjeska, Julia Marlowe, Anna Held, Jefferson, Capt. Hobson, Lillian Russell, Calve, Admiral Evans, H. E. Huntington, De Wolf Hopper, Maxine Elliott, Ethel Barrymore, etc.
PROF. ALTHOUSE'S SKILLED WORK, with his trained judgment, must in no wise be classed with that of other readers. Therefore, do not waste your money on the idiotic advice and warning of HUMBUG astrologers, palmists, psychics—those doing dishonest work.
PROF. ALTHOUSE is an expert PALMIST, and WITH EACH PALM READING gives also an ASTROLOGICAL READING.
DR. J. A. LARSEN writes: "I want to say that your reading was the most satisfactory thing I have ever had in my life; I know a great deal about these sciences, and I consider your work as the most THOROUGH and reliable of any reader in the United States."
PROF. ALTHOUSE'S wonderful proficiency in the casting of HOROSCOPES and hand reading has brought him a LARGE AND SUCCESSFUL PRACTICE. The most private confidences are reposed in him, and his advice is sought in the most difficult and critical circumstances. Personal attention. Strict privacy. HIGHEST GRADE OF WORK that skill and many years of experience can produce; therefore HIGH-CLASS PATRONAGE SOLICITED.
Daily and evenings; Sunday, 10 to 5.
STUDIO PARLORS, 205½ S. SPRING ST.

PERSONAL—
PROF. LUZON, PSYCHIC PALMIST.
437 W. NINTH ST.
(This ad. appears today only. Cut it out.)
50c. 50c. One Week Only. 50c. 50c.
Don't delay. Consult him at once. His predictions are always true, as thousands of people will testify.
Your past, your present life and your entire future can be told by consulting Prof. Luzon, the world-eminent psychic.
Your greatest wish can be realized; you would not desire a thing if you were not capable of attaining it.
His wonderful work is not intended to satisfy idle curiosity, but to give those who seek the truth a permanent benefit. People are skeptical because they do not know. It is a study worthy the attention of an elevated and inquiring mind.
WHAT WILL BE THY FATE?
Consult Luzon; do not hesitate or wait. Call today. It may be too late tomorrow, and it may be the beginning of a new life for you with greater success and more happiness than you have experienced in the past. If you call, I tell all, good or bad, and never ask a solitary question. If you are going to see a reader, why not see the best?
ALL AFFAIRS, SECRET AND CONFIDENTIAL.
437 W. NINTH ST.
Hours daily, 10 to 8; Sundays, 11 to 3.

PERSONAL—
HENLEY,
HENLEY,
NOTED SUCCESSFUL SEER.
ORDAINED PSHYCHIC, I.S.C.
317—WEST THIRD ST.—317.
HENLEY.
The oldest psychic in the city.
HENLEY.
Without asking you a question he gives dates, facts, figures, locations. Spiritualists, scientists, bankers, merchants and people of the highest class of society have had readings with him and pronounced him unequaled in his profession. Spiritual and business readings daily. Lessons given.
HENLEY.
Large patronage.
317 W. Third st., bet. Broadway and Hill St.

PERSONAL—FAMILY TROUBLES.
Cause many a heart ache, due sometimes to an unfounded suspicion. Verify or disprove same by using the Nick Harris Detectives for shadowing. Testimony rendered in court if necessary. Agents honest, reliable and strictly confidential. Out of town patrons served with equal carefulness.
NICK HARRIS DETECTIVES,
Main 3783. 230 Byrne Bldg. F4002.
3rd and Broadway.

PERSONAL—
BYRON STANLEY.
The World's Greatest Psychic.
Do you need sound and reliable advice, knowing not which way to turn, it is better to consult no psychic at all, than one who is not able to help you as false prophets do more harm than good.
READINGS $5 AND $10.
No more—no less.
HOURS, 11 a.m., to 4 p.m.
247 So. Hill St. 247.

PERSONAL—WANTED, A BABY TO BE given mother's care. Illegitimate children of refined parents no objections. Nice home, good nourishment. Home for mother if desired. PHONE 22977.

PERSONAL—DEADBEATS MY VICTIMS.
If they owe you money, I'll get it if anyone can.
NICK HARRIS, Collector,
Main 3783. 230 Byrne Bldg. F4002.

PERSONAL — LADIES, A REMEDY THAT has proven a success. Will cause regularity. Address Drug Store, 934 W. SECOND, Los Angeles.

PERSONAL — LADIES, WHEN DELAYED use Triumph Pills, always dependable. "Relief" free. NATIONAL MEDICAL INSTITUTE, Milwaukee, Wis.

PERSONAL—FOR SALE, A NICE HOME place of one acre, improved, 30 select fruit trees. Big pumping plant, two horses, grapes and berries. This is very select if you want a home, call up OWNER, A1284.

PERSONAL—ALL LADIES OWNING AN Imperial Self-Heating Flatiron please call at 119½ S. SPRING ST., and learn something to their advantage.

PERSONAL—POLICY-HOLDERS OF THE Bankers' Life of Des Moines, Iowa, will receive valuable information by Address Y, box 133, TIMES OFFICE.

PERSONAL—SEARCHLIGHT INFORMATION about anything, anybody, anywhere, private facts and information strictly confidential. 31513. Address Z, box 4, TIMES OFFICE.

PERSONAL—FOR RENT—FIVE PASSENGER Columbia, $2.50 per hour, lady chauffeur. Expert and careful driver, prompt attention. WILSHIRE 897, 65647.

PERSONAL—THE DEAF HEAR BY USING Magnetic Oil, caused by catarrh; trial treatment free. PROF. H. W. HILL, 322 S. Spring St.

PERSONAL — TRUSSES, SILK ELASTIC stockings and abdominal belts properly fitted at WALTERS SURGICAL COMPANY, 321 S. Hill st.

PERSONAL—MME. ORA, PALMIST, PSYchic Best 50c reading in city. 303½ SOUTH SPRING.

PERSONAL — INFANTS BOARDED AND cared for by trained nurses; terms, $15 per month. Address R, box 192, TIMES OFFICE.

PERSONAL — PSYCHIC CARD AND CRYStal reading, 50c. MRS. LEE STEVENSON, 331½ S. Spring st., Room 6.

PERSONAL — MRS. WESLEY, PSYCHIC and life reader; advice on all affairs of life. 331½ S. SPRING ST. Readings 50c and $1.00.

PERSONAL—THE CAMERON MANICURING, facial and scalp treatment, open Sundays and evenings. 206½ S. BROADWAY, room 5.

PERSONAL—LADY HAVING LIGHT-HOUSEkeeping rooms would share same with another lady. 219 W. TWELFTH ST.

PERSONAL—MRS. MARTIN, MAGNETIC healer, 610 W. EIGHTH st. Phone F6254.

CHURCH NOTICES—Orthodox.

THE INTERNATIONAL BIBLE STUDENTS' ASSOCIATION
Meets every Sunday,
Symphony Hall, 222 S. Hill st.
1:30 p.m. Berean Bible Study.
3:30 p.m. Discourses.
7:30 p.m. Bible Study for the Discussion of "The Divine Plan of the Ages."
Under the direction of competent class leader.
Undenominational.
Admission free. No collections.

ST. MATTHIAS' CRYPT (Episcopal;) the only crypt church in the city; corner Washington st. and Normandie ave. Rev. A. M. Smith, rector. Mass, 7:30 a.m.; matins, 9:15 a.m.; choral mass and sermon, 11:00 a.m., subject: "God's Law Versus Man's Law Concerning Marriage." Choral evensong and sermon, 7:45 p.m., subject, "The Church in the Gospels." Strangers especially invited. Take Washington st. car.

DR. NEW, PASTOR OF THE NEW Thought Church, will speak today at 3 and 8 p.m. in the Newological Auditorium, 624 S. Alvarado st., on THE NEW RELIGION, or the Science of Newology, the New Science of God to man.

FIRST GERMAN BAPTIST CHURCH, CORner East Fifteenth and Myrtle streets, between San Pedro and Maple avenue. Sermon Sunday morning, 10:45; evening, 7:45. Pastor J. H. MERKEL.

PARK CONGREGATIONAL CHURCH, TEMple and Metcalf streets, morning service. Rev. W. P. HARDY of Redondo; evening service, Mr. Andrew Parks, attorney, editor California Independents, subject, "Woman in Moral and Religious Reform."

NEW JERUSALEM CHURCH, 515 EAST Ninth street. Morning worship at 11. Rev. Thomas French, Jr., Phd., will preach, and administer the Holy Supper.

CHRISTIAN SOCIALIST OPEN FORUM, Blanchard Hall, 1:30 to 4 p.m. Rev. J. W. Wells, moderator.

CHURCH NOTICES—Liberal.

NEW THOUGHT—
Miss Harriet Hale Rix
Will speak at
Blanchard Symphony Hall,
232 South Hill street,
Sunday at 11 a. m.
Subject: MY OWN SHALL COME TO ME.
And at
Home of Truth, 952 South Union ave.
Sunday at 8 p.m.
Subject:
MOSES, THE PROPHET OF ISRAEL.
Sunday-school at 9:30 a.m. 952 S. Union ave.
All Welcome. Collection.

FIRST SPIRITUAL CHURCH, CALIFORNIA Hall, corner 50th and Main sts., Sunday services 2:45 lecture, color readings and message circles; 8 to 10 p.m., messages by L. Madison Norris, the best psychic on the Coast. Every Thursday at 8 p.m., social and dance. Prof. Busch's music. All welcome.

CHURCH NOTICES—Miscellaneous.

THE BROTHERHOOD OF THE KINGDOM—Los Angeles Chapter.
C. C. Pierce, Secretary.
A gathering of true friends, meeting for mutual intercourse and the discussion of all questions pertaining to the highest life of man. Sunday afternoon at 3 o'clock in Taft Hall, WALKER THEATER BLDG., 7th st. and Grand ave. Address, "The Supreme Authority of the Truth," N. F. Cook.

MRS. ELIZABETH DEURESS, FOUNDER and instructor of the Los Angeles School of Metaphysics, 521 W. Pico st., will give a free lecture this evening in Equity Hall, you have experienced in the past. Do you control the Body? If Not What Does?" All are cordially invited.

SPIRITUAL TEMPLE OF LIGHT—
845 SOUTH FIGUEROA.
10:00 a.m. healing and message circle.
11:00 a.m., address by Dr. M. Cowan.
2:30 p.m., platform messages and circles.
6:30 p.m., psychic class 7:30, short lecture followed by platform tests and messages.
A cordial invitation extended to the public

CHRISTIAN ADVANCED THOUGHT MEETing Sunday evening. Subject, "The Infinite Purpose," by Dr. Anna German, C.M.D., founder and practitioner. All are cordially invited. Room 117, 431 SO. HILL ST.

NEW THOUGHT CHURCH, WALTER RAYmond, minister. Sunday service 7:45, at Angelus Mesta-Culture Institute, 612 Francisco st. Subject, "Thinking for Results."

SOCIETY MEETINGS—

PEOPLE'S SPIRITUALIST CHURCH, BURbank Hall, 10:45 o'clock; lecture, REV. W. F. PECK, subject, "Materialization, Is it Scientific?" 2:30 p.m. messages, INEZ WAGNER and MRS. COURTNEY, followed by circles; 7:15 messages, MRS. COURTNEY; 8:00, lecture, REV. PECK, subject, "The Church and the Working Man." Messages, INEZ WAGNER, TUESDAY evening, 2:30 and 7:45 p.m.

UNIVERSAL SPIRITUAL BROTHERHOOD Society, Sunday meetings; healing, developing at 10:30; everybody welcome; 2:50, lecture tests, messages by Dr. Green. Questions answered. Meeting 8 o'clock. Lecture, tests, messages for everybody present; names given, questions answered. Reading Sunday, Monday. Universal Brotherhood Hall, 124½ S. Broadway. Washington, D. C.

UNITED LODGE OF THEOSOPHISTS—
Room 211, 424 S. Broadway.
PUBLIC MEETINGS.
Sunday, 7:30 p.m., "Students' Symposium."
8:00 p.m. Lecture, "The Cause of Rebirth."
Friday, 8:00 p.m., "Reincarnation — the Process."

THE SCHOOL OF LIFE AND HEALING, 332 Francisco st. near W. 3d.
To those seeking the Light of Truth, morning services 11 o'clock; subject, "Life's Blessings." Miss Proud also lectures at 7:45 p.m., Music Hall, Blanchard Bldg., 232 S. Hill st., "The Law of Vibration—the Effect and Defect." Everybody welcome.

THEOSOPHICAL SOCIETY HOLDS FREE meetings every Sunday and Friday evening at 8 o'clock, 307 Hamburger Bldg., Eighth and Broadway. Subject tonight, "Reincarnation." Friday, "Ocean of Theosophy."

FREE ASTROLOGICAL LECTURE, SUBJECT "Mercury." Prof. Bethel, 2:30 p.m. Hall 4, 517 E. Broadway. Astrological class Tuesday, 1:30 p.m., 653 W. FIFTEENTH ST. Phone 21855.

SPIRITUALIST; A MINSTREL ENTERTAINment followed by a dance, will be given at Burbank Hall, Thursday evening, January 18, a splendid programme has been prepared. Come and enjoy yourselves, and help the church fund.

"POWER AND POISE THROUGH BREATHington," lecture Wednesday afternoon, 2:30 Blanchard Music Hall, 232 Hill, by Dr. Noutington. Free. Everybody welcome.

DR. BOAHM, S.F.R.S. WALKER THEATER, Cleveland Hall, Esoteric Astrology, Hebrew Cabalia, 8 p.m.

LECTURE, SUBJECT, "THE NEW BUSIness System, or Poverty Preventor," at California Hall, northwest corner 30th and Main

Classified Liners.

WANTED— Help, Male.

WANTED — 4 PAINT SALESMEN WITH Southern California connections; must be energetic and forceful talkers, able to command trade. Call 448-7 I. W. HELLMAN BUILDING.

WANTED ONE MORE SALESMAN needed, no boozer, bring references, wages while here; when on the road, expenses. See me mornings, 10 to 12. MR. GUNTER, 209 S. Main st.

WANTED — TWO OR THREE FIRST-CLASS MEN TO GO ON THE ROAD FOR THE TIMES. A PERMANENT POSITION AND GOOD SALARY GUARANTEED. CALL AND SEE J. B. SNYDER AT TIMES OFFICE, MONDAY.

WANTED—TUCKERS HOTEL RESTAURANT EMPLOYMENT AGENCY, 211½ West 2nd st. Cooks, all kinds, waiters, porters, pantry men, buss boys, house man, apartment house, $45, room, place to cook; hall men, kitchen men, silver, glass, pot, dishwashers, etc., all kinds hotel, restaurant help. Call TUCKERS.

WANTED—GROCERY MAN, (NOT IMAGINARY grocer,) for new suburban store to work at present inside and outside, if butcher, good chance later to run fresh meat department; wages must be moderate for few weeks. Must have best local references. No others will do. 2800 UNIVERSITY AVE., Boyle Heights.

WANTED—BECOME OUR REPRESENTATIVE. Position permanent. Income ever increasing. Others making $10 to $20 daily. Christmas season best starting time. Experience unnecessary. DAVIS TOILET CO., 1405 Carroll ave., Chicago.

WANTED—MEN IN ALL TOWNS TO SELL our wonderful IMPERIAL SELF-HEATING flatiron. No attachments. Does five hours' ironing at cost of 2c; also fine for light cooking. Steady work; good pay. IMPERIAL FLATIRON COMPANY, 119½ S. Spring.

WANTED—CAPABLE SALESMAN FOR PACIFIC Coast to begin work at once. Permanent contract to right party. Staple line for general mercantile trade. Liberal weekly advances made for expense purposes. References required. MILES F. BIXLER CO., Cleveland, Ohio.

WANTED—
As a sales manager an active and energetic business man for men's furnishing goods line. Communicate in writing, giving full particulars as to experience, age and salary expected. Address COHN, GOLDWATER & CO., 216 South Los Angeles st.

WANTED—AMBITIOUS YOUNG MAN 18 OR over, for office training in advertising agency. Splendid opportunity to learn the business. Salary $5 to begin. Apply MR. KIDD, 10 to 11 a.m., Monday., 218 MERCHANTS TRUST BLDG.

WANTED—YOUNG MEN, SMALL SALARY while attending night school. Good positions for graduates. Shorthand, typewriting, book-keeping. Register for office work. "No expense." NATIONAL BUSINESS COLLEGE, 606 Chamber Commerce.

WANTED — EXPERIENCED PRESSERS; also under-presser, on ladies' jackets and skirts. Good wages and steady work. Apply at once. A. ROSENTHAL WHOLESALE CLOAK AND SUIT MFG. CO., 241 Wall st., between 2 and 4

WANTED—MAN TO LEARN THE SHOW-card trade. Great demand for men and women. Pay $10 to $20 per week. Call at SYSTEM SCHOOL OF LETTERING, and get full particulars. 731 S. Broadway, at top floor.

WANTED—THOROUGHLY EXPERIENCED presser on ladies' coats. SALZMAN, BARUCH & CO., Wholesale Manufacturers, 739 S. Broadway.

WANTED — SEVERAL ACTIVE SALESMEN of neat appearance, who have been successful; salary $100; small investment fully secured. Investigate. See EMPIRE SALES CO., Story Bldg.

WANTED—
Two expert book men for team work in the best high-class proposition now being offered.
Apply Room 701, 337 S. HILL ST.

WANTED—SPECIALTY MEN. WE HAVE something that will interest you. Full commission on record-breaking side line. Splendid enough for main line. Write at once for particulars. J. WILBUR, 2207 Barney Bldg., Dayton, O.

WANTED—SALESMEN COVERING SPECIfic territory (all sections open,) preferably soliciting dry goods and mens' furnishers, to carry our celebrated Sealed Handkerchiefs; 7½ per cent. commission. NATIONAL HANDKERCHIEF COMPANY, 375 Broadway, New York.

WANTED — RESOURCEFUL, ENERGETIC advertising solicitor, capable of approaching the big advertisers of Los Angeles. References required. Call 9 a.m., 901 EAST 40TH ST. Take Central or Griffith ave. car.

WANTED—MEN AND BOYS TO WORK AT automobile repairing; driving, and electrical wiring; we have large repair shop. See our ad. under "Help Wanted—Trades." NATIONAL SCHOOL OF TRADES.

WANTED—SALESMEN, SEVERAL ENERgetic and reliable salesmen for local and outside exclusive territories. Permanent positions with future. Apply Monday morning, 349 PACIFIC ELECTRIC BLDG.

WANTED — AN EXPERIENCED DYE works driver (middle aged) must come well recommended and furnish bonds; no other need apply. SUTTITORIUM DYE HOUSE, 1238 San Julian st.

WANTED—BOY TO WORK IN GARAGE; must be a hustler, good chance to learn the business. Apply L. A. MOTOR CAR CO., 111TH AND FLOWER, Monday morning at 1:30.

WANTED—A GOOD FIRST-CLASS ALLaround art glass man that is willing to work and to take charge of shop; must be experience and wages expected. Steady job to right man. References required. Address Y, box 32, TIMES OFFICE.

WANTED—STOCK BOY, FAMILIAR WITH shoes; also two extra stock boys, one with wheel. Apply to H. B. WINCHESTER, 4th floor Brauer Bldg., 347½ S. Spring st., Weatherby-Kayser Shoe Co.

WANTED — MAKE METALLIC WINDOW letters, enormous demand; 500 per cent. profit; formulas, forms, etc., furnished; no capital required. Sample letter free. Room 7, 219 PENDER ST., West Vancouver, B. C.

WANTED—TWO OR THREE LIVE WIRES to work on commission basis, if you are a hustler you can earn big money, on a nice clean business proposition. See MR. LEE, room 2, at 545½ S. MAIN ST.

WANTED — INSURANCE SALESMAN TO solicit on commission. Apply WALTER E. GUY, Manager of The Insurance Department, Fred E. Edmison Co., 607 Consolidated Realty Bldg.

WANTED—A1 GROCERYMAN AND MEAT cutter, young man of good appearance; must be quick, have local experience and have first-class reference. Good salary to right man. Address Y, box 578, TIMES OFFICE.

WANTED—TWO FIRST-CLASS SOLICITORS men of ability and experience, to call on architects, owners and contractors. 427 MASON BLDG., 4th and Broadway.

WANTED — DIE MAKER. GOOD ALLaround man, who wants steady job by year, wages three fifty, nine hours; must be rapid and accurate. Address Z, box 124, TIMES OFFICE.

WANTED—ERRAND BOY WITH WHEEL by electrical and auto accessory manufacturer, see MR. JOHNSON, Monday morning. American Ever-Ready Co., 1044 S. Main st.

WANTED — SALESMAN OF ABILITY TO sell the stock of a manufacturing company; conceded by all to be the best selling proposition offered. Apply between 9 and 10 a.m. or 4 and 5 p.m., ROOM 507 321 S. Main st.

WANTED—YOUNG MAN. WE WANT YOU to know that the Hollman Business College can put you in the best paying position you ever had. Call at 106 COULTER BLDG., 213 S. Broadway.

WANTED—A REAL, LIVE YOUNG MAN TO call on offices i nthis city, and sell a splendid article, on commission only. $5 to $10 a day easy. Call at 419 O. T. JOHNSON BLDG., 8:30 Monday.

WANTED—$25 WEEKLY AND EXPENSES TO trustworthy people to travel and distribute samples from 1912 wholesale house. C. EMERY, Plymouth, Chicago.

WANTED—$100 MONTHLY AND EXPENSES to travel and distribute samples for big manufacturer; steady work. S. SCHEIFFER, Law Bldg., Chicago.

WANTED—BE A TRAVELING SALESMAN, learn while you learn. Write for particulars our System. BRADSTREET SYSTEM, Rochester, N. Y.

WANTED—CUTTERS, TAILORS, THE Great Modern System of Garment Cutting is a BEACON LIGHT on the highway of prosperity; WRITE FOR BOOKLET; GET IN LINE; BE SUCCESSFUL. A. D. RUDE, New York Cutting School, 1123-1125 Broadway, New York.

WANTED—BALL PLAYERS WISHING TRY outs in Minor Leagues. Register now. Send stamp. NATIONAL BASE-BALL REGISTRATION BUREAU, Indianapolis, Ind.

WANTED—HELP: AN EXPERIENCED ORange grower to take charge of the planting of a large tract to oranges and to bring it into bearing. A splendid opportunity for a live man. See L. MARTIN, 261 I. W. Hellman Bldg.

WANTED—HOTEL RUNNER TO MEET THE incoming trains at San Bernardino and look after guests for the Arrowhead Hot Springs Hotel. Address ARROWHEAD HOT SPRINGS HOTEL, Arrowhead, Cal.

WANTED — A STRONG DELIVERY BOY. Apply Monday at 10 a.m. 627 S. HILL ST.

WANTED — BOY WITH BICYCLE, $7 PER week. WOODILL-HULSE, 278 S. Main.

WANTED — 1 ELEVATOR OPERATOR. ANGELUS HOTEL.

WANTED— Help, Male.

WANTED—SALESMAN TO SELL THE DRY goods trade. Former traveling experience not necessary if you have ability to sell goods. References required. Straight commission basis. Address Y, box 49, TIMES OFFICE.

WANTED—SALESMAN, EXPERIENCED IN any line to sell general trade in Pacific Coast. Unexcelled specialty proposition. Commission contract, $25 weekly for expenses. THE CONTINENTAL JEWELRY CO., Cleveland, O.

WANTED — SALESMEN, ESTABLISHED house wants traveling representative in California, staple line. Permanent commission contract with $25 weekly advance to producer. All references required. E. L. RICE & COMPANY, Detroit, Mich.

WANTED—RELIABLE MAN WITH GOOD team and wagon to do delivery work, close in. Yearly contract to right man. State lowest daily and monthly rate. Address ROCHELLE CO., 428 West 33rd st.

WANTED—CLEAN CUT MEN OF ABILITY to take charge of territory and handle men. Good proposition; no triflers need apply. Investigate, ROOM 412, CITIZENS NATIONAL BANK BLDG. Call for Mr. Skeffington.

WANTED—SALESMAN FOR DRUG SPECialty in Southern California; one who owns an automobile will find this an excellent opportunity. Please give phone numbers. Address A, box 382, TIMES OFFICE.

WANTED—A WILL START YOU EARNING $4 daily at home in spare time silvering mirrors; no capital; free instructive booklet giving plans of operation. G. P. REDMOND, Dept. 94, Boston, Mass.

WANTED—YOUNG MAN WITH TYPEwriter and to do some bookkeeping in office of small manufacturing business. Wages between $9 and $10. Address A, box 26, TIMES OFFICE.

WANTED—HERE'S YOUR OPPORTUNITY to make $200 monthly; spare time; no matter where you live; no canvassing; guarantee to show you how; free particulars. H. E. ROGERS, Desk AV, Boston, Mass.

WANTED—SALESMAN, REAL ESTATE ON commission; must be thoroughly posted on values, and over 30 years of age. Want a good all-around man. Address L, box 292, TIMES BRANCH OFFICE.

WANTED—
Young man, 18, living with parents, to learn good trade, and assist superintendent.
BOSS OVERALL FACTORY,
12th and San Julian.

WANTED—MAN EXPERIENCED IN FITting and put up gas stoves and ranges; must be neat appearing. Apply 429 SOUTH SPRING, between 8 and 11, Monday.

WANTED — INDUSTRIOUS YOUNG MAN for general store, experienced, suburban town, give reference. Address X, box 94, TIMES OFFICE.

WANTED — YOUNG MAN, EXPERIENCED in stock, dept. of lighting fixture business, good chances for the right party. 407 E. 4TH ST.

WANTED—MEN AND BOYS MAKING BIG money for selling my articles, four samples for 25 cents in coin or order. M. MENOFSKY, Sacramento, Cal.

WANTED—BARN $20 WEEKLY TAKING orders for CUT RATE GROCERIES. OUTFIT FREE. STANDARD GROCERY CO., 252 Arcade, Cleveland, O.

WANTED—BOY TO LEARN STATIONERY business. Apply Monday at 12 o'clock. WHALEN'S NEWS AGENCY, 223 S. Spring St.

WANTED—THE GENTLEMAN VIOLINIST, who called at the Lyric School of Music last Sunday, and Monday, to call at once. 739 S. HILL ST.

WANTED—CAPABLE SALESMAN TO COVer California with staple line. High commission, $100 monthly advance and permanent position to right man. JESS H. SMITH CO., Detroit, Mich.

WANTED—AN EXPERT SPOTTER ON fancy garments, steady work, good pay. SUTTITORIUM DYE HOUSE, 1238 San Julian.

WANTED—OPENING FOR ENERGETIC salesman, worth $150 a month; experience unnecessary. Call 264 BROADWAY, room 25, 9 a.m. till 1 p.m.

WANTED—LIVE MAN TO DRIVE AUTO delivery; $18 guarantee and commission; pleasant work; cash bond required. Reply by letter to 726 West 57th st., ROY R. LAUMAN.

WANTED—AMBITIOUS YOUNG MAN TWO nights each week, those who wish to study law preferred. Call Monday 7:30 to 8:30 p. m. 704 BRYSON BLDG., cor. 2nd and Spring.

WANTED—SALESMAN, UNUSUAL OPportunity for real, sober, reliable hustler, for outside position, references required. Address A, box 94, TIMES OFFICE.

WANTED—WIDE AWAKE SALESMAN TO sell watches, diamonds and jewelry on easy payment plan. 627 S. BROADWAY, room 404.

WANTED — PROFESSOR OF RAILWAY ENGINEERING for good COLLEGE. ROCKY MTN. TEACHERS AGENCY, 525 Simpson Bldg. A1846, Bdwy. 1919.

WANTED—U. S. FOREST RANGER WISHES Companion over 16; expenses only. References. See CLAUDE THOMPSON, Y.M.C.A., 1:30 p.m., Jan. 15 and 16.

WANTED — TWO EXPERIENCED SALESmen to call on city merchants. DIVIDEND SECURITIES CO., 702 S. Spring; suite 211.

WANTED—YOUNG MAN, GOOD APPEARance as solicitor. Call after 9 a.m. Monday. Ask for manager, 535 S. BROADWAY, 2nd floor.

WANTED—CARRIAGE PAINTER TO VARNish two automobiles at my garage. Day work, if furnish materials. Address L, box 271, TIMES BRANCH OFFICE.

WANTED—AN ALL AROUND MACHINIST and joint turner, also one handy man around boiler shop, for out of city. 204 BRYSON BLDG., after 9 a.m.

WANTED—A FINE LOOKING PHYSICIAN, no other; must be registered in California, no traveling, short hours, good salary. 747 S. MAIN ST.

WANTED—GOVERNMENT WANTS EMployees. Write for list of positions open. FRANKLIN INSTITUTE, Dept. 13K, Rochester, N. Y.

WANTED—TWO LIVE YOUNG MEN AGE 20 to 25, for outside work, salary to start $15 per week. Call Monday before 9 a.m. 751 S. BROADWAY, Room 5.

WANTED—AN EXERIENCED BUTTER maker, single, for small creamery, in the country. Must be a business builder. 314 TRUST AND SAVINGS BLDG.

WANTED — EXPERIENCED COMMISSARY clerks for work in Arizona and California. Must speak Spanish. Address Z, box 363, TIMES OFFICE.

WANTED — THE SERVICES OF THREE salesmen. Large commissions paid. If you are looking for a real chance, call 302 Delta Bldg., R. H. WEBBERT.

WANTED—A1 GROCERYMAN AND MEAT cutter, young man of good appearance; must be quick, have local experience and have first-class reference. Good salary to right man. Address Y, box 578, TIMES OFFICE.

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WANTED — 1 ELEVATOR OPERATOR. ANGELUS HOTEL.

WANTED— Help, Male.

WANTED — BANK TELLER AND TWO bank book-keepers, position out of city; knowledge of Spanish essential. Good salaries. PAN-AMERICAN INFORMATION BUREAU, 508 Germain Bldg.

WANTED—SALESMAN, EXPERIENCED IN the sale of fruit and ornamental nursery stock. Give references. Address X, box 13, TIMES OFFICE.

WANTED—
Elevator boy with license for electric elevator, wages $10 a week. See MR. PAGE, Monday morning, at Breat's, 712-714 South Main st.

WANTED—HUSTLING YOUNG MAN FOR executive position. Must have good knowledge of law. Address P.O. BOX 1419.

WANTED — EXPERIENCED MACHINIST helper by auto accessory, manufacturer. See MR. JOHNSON, 8 a.m., Monday morning, American Ever Ready Co., 1044 S. Main.

WANTED—BOYS OVER 16 YEARS OF AGE, with bicycle to serve as messengers. Apply TOLL, CHIEF OPERATOR, Pacific Telephone and Telegraph Co., 622 S. Hill. Second floor.

WANTED—BOY WITH A WHEEL TO work after school hours in grocery store. Apply HINMAN GROCERY, 523 W. 7th st.

WANTED — A SALES MANAGER, WHO understands buying newspaper space, for drug specialty. Must furnish bond. P. O. BOX 24.

WANTED—A KIND, OLD, GENTLEMAN to live with another old gentleman on a ranch, for his room and board. Phone WEST 240.

WANTED — SEVERAL GOOD WHEEL boys, over 16 years of age. Apply between 8 and 9, Monday. 414½ S. HILL, in rear.

WANTED—YOUNG LADY CLERKS: EXperience not necessary. E. P. CHARLTON CO., 5, 10, 15c store. 431 So. Broadway.

WANTED—CHINESE COOK AND HELPER for good hotel, $90 to $100 per mo. MRS. MARTIN AND MISS SHAW, 121½ S. Broadway.

WANTED—SEVERAL PIANISTS FOR MOVing picture to learn the orchestra, attachment; must be able to read music, good salary 1317 WEST 41ST.

WANTED—HIGH CLASS BUSINESS MAN to interview large firms; excellent opportunity for advancement. References. T. E. P., 327 STORY BLDG.

WANTED—FIRST CLASS SOLICITORS, Chinese and Japanese men preferred. Call between the hours of 8 and 9 or 4 to 5. ROOM 4, 207 South Broadway.

WANTED — YOUNG MEN SPEAKING Spanish, Italian or German; state occupation. Address A, box 43, TIMES OFFICE.

WANTED—YOUNG MEN TO WORK ON commission as a side line, especially speaking French, Italian or German. Address A, box 71, TIMES OFFICE.

WANTED—GOOD HOSTLER AND WIPER can make big money with me, either on commission or salary. 329 I. W. HELLMAN BLDG.

WANTED — FIRST-CLASS AUTOMOBILE salesman. Address, giving experience, references, salary or commission expected, J, box 78, TIMES OFFICE.

WANTED—$25 PAYS SIX MONTHS SCHOLarship stenography, bookkeeping, telegraphy. See Instruction Course. PACIFIC SCHOOL, 542 Central ave., Main 1878.

WANTED—AN EXPERIENCED YOUNG MAN to trace architectural drawings. Apply ready for work Monday morning. ROOMS 3 AND 4, AUDITORIUM, Ocean Park.

WANTED—ASSISTANT CUTTER WITH EXperience on cutting machine, pay, steady work. UNION MANUFACTURING CO., 254½-256½ S. Los Angeles st.

WANTED — BRICK superintendent and estimator on large work; steady employment and advancement, $100 monthly and percentage. Apply 633 P. E. BLDG.

WANTED—STOCKMEN, MUST BE EXPEperienced in the drug business. Permanent position. THE OWL DRUG CO., 230 S. Spring st.

WANTED—GOOD STRONG BOY, ONE FAmiliar with the city, to work in sign shop. Good opening for the right boy. Apply 306 BOYD ST.

WANTED—COOK FOR SMALL RESTAUrant, and delicacy store, $10; white cook. Call 422 W. PICO, Sunday, or Monday, at 7 ready for work. Call anytime after.

WANTED — AN EXPERIENCED DRIVER for kitchen wagon; one who knows how to cut meat. Call at 2100 N. BROADWAY.

WANTED—SODA FOUNTAIN MAN TO GO out of city. Must be experienced and steady. Address Y, box 198, TIMES OFFICE.

WANTED—GOOD MAN TO TAKE ORders for printing. Address M, box 274, TIMES BRANCH OFFICE.

WANTED—ADVERTISING MAN FOR OLD established weekly. Address M, box 275, TIMES BRANCH OFFICE.

WANTED — MEN DESIRING TO ENTER Medical Laboratory may now do so, as Mr. Hedges will not take a vacation as intended. 108 N. SPRING.

WANTED—EXPERIENCED MAN TO TAKE charge of well borings outfit. Reply at once. Address Y, box 174, TIMES OFFICE.

WANTED—BOY TO WORK FOR BOARD and room, and go to school, at Lankershim. Call Monday, 711 S. OLIVE.

WANTED—MEN EARNING LESS THAN $12 a month, read Hedges' "ads" in Learn Trades Column. 108 N. SPRING.

WANTED—YOUNG MAN, NOT AFRAID OF work, SIEGMUND MOTOR CAR CO., 1231 S. Main.

WANTED—MEN, DAY AND NIGHT CLASS in stenography, 108 N. SPRING. See Hedges' "ads" in Learn Trades Column.

WANTED—A FEW MEN FOR RESPONSIble traveling and local positions. Address Z, box 192, TIMES OFFICE.

WANTED—LADDERS WANTED WITH pick and shovel. 2057 HARVARD BLVD., corner 11th st.

WANTED — MARKER AND DISTRIBUTOR. EXCELSIOR LAUNDRY, 421 S. Los Angeles street.

WANTED — EXPERIENCED MARKERS and distributors. DIAMOND LAUNDRY CO., 241 E. 5th.

WANTED—TWO GOOD ADVERTISING SOliciters. COOK'S AUTO TOURS COMPANY, Rosslyn Hotel.

WANTED—GOOD SOLICITORS AND SPIELers, good money for good men. COOK'S AUTO TOUR CO., Rosslyn Hotel.

WANTED—PHOTOGRAPHER, OPERATOR and printer. First-class man only. 1635½ WALL. Take Maple car.

WANTED—MAN WITH SOME CAPITAL; must be capable commercial teacher. CLEAVER BUSINESS COLLEGE, Eureka.

WANTED—EXPERIENCED SALOON PORter. Address L, box 215, TIMES BRANCH OFFICE.

WANTED — STEADY WORK FOR FIRST-class machinist. PACIFIC ELECTRIC WELDING CO., Compton.

WANTED—BOYS TO WORK ON SHAKING table. Inquire TROY LAUNDRY, 14th and Main.

WANTED — 3 FIRST CLASS ELECTRIC fixture makers. L. A. BRASS MFG. CO., 711 No. Main.

WANTED — GOOD PRESS-FEEDER; must be over 16 years old. Apply 102 HENNE BLDG., Monday morning, 8 o'clock.

WANTED—3 GOOD BOYS WITH WHEELS to deliver packages. THE OWL DRUG CO., 230 S. Spring.

WANTED—4 LABORERS. WM. FLEMING CO., 622 S. Alvarado. 51122. Wilshire 1509.

WANTED—TUNERS, ONLY MEN OF EXPErience and first class references need apply. GEO. J. GIRKEL CO., 440 S. Broadway.

WANTED — ERRAND BOY WITH BICYcle. HARRINGTON, Printer, 123½ South Spring.

WANTED—YOUNG COLORED MAN AS JANitor in store. Apply 209 MERCANTILE PLACE. Clear Stand.

WANTED — EXPERT SALESMEN WHO can sell to high-class people. Call 209 S. MAIN ST. Ask for Mr. Steele.

WANTED — CHANDELIER MAKERS, ONly first-class men need apply. CALIFORNIA FIXTURE CO., 1422 S. Main st.

WANTED — CARPENTER TO BUILD HIS own home. Call at 504 BRADBURY BLDG. between 1 and 4 p.m. only. W. H. BURT.

WANTED — GIRL OR MIDDLE AGED woman for general housework; country; wages $25. Address W. R. PRICE, Monrovia.

WANTED — EXPERIENCED BOOK-KEEper. Apply between 10 and 12. HAWLEY KING & CO., 224 S. Los Angeles st.

WANTED—PAINTER TO PAINT HIS OWN home. Call at 504 Bradbury Bldg., between 1 and 4 p.m. W. H. BURT.

WANTED — FIRST CLASS SPOTTER ON ladies' and gentlemen's garments. Apply WESTERN LAUNDRY, 744 East 8th.

WANTED—PATTERN MAKER, YOUNG MAN with one or two years' experience, steady position for right party. PHONE 27393.

WANTED—BAKER, 3RD HAND, OCEAN PARK, 127 Pier ave. PRIESKO BAKERY. Home Phone.

WANTED—JAPANESE SCHOOLBOY, FAMily of two, for plain cooking. Call Sunday or after 3 week days. $3 week. 1332 MAPLE AVE.

WANTED—INDUSTRIOUS, MORAL YOUNG Eastern man who understands farm work and care of horses. Wages $30 per month to start. Address A, box 72, TIMES OFFICE.

WANTED—A FIRST-CLASS JEWELER FOR repair work, no other need apply. Room 707, BROADWAY CENTRAL BLDG.

WANTED— Help, Male.

WANTED—BOY 16 YEARS OLD, TO WORK on a small dairy. Must know how to milk and wash bottles. Call 7321 MAIE AVE. 1 block south of Florence ave. PHONE Soui 1111. S. BOOTH.

WANTED—MAN TO DO GENERAL FARM work and milk a few cows. Take Glendale car to 4th st., Glendale, go west to San Fernando road to WILKES RANCH, between 4th and 5th sts.

WANTED—A-1 PRESSMAN, PLATEN AND cylinder; must be no booze fighter, steady situation to right man. Apply at once. PROVIDENCE PRINTSHOP, 438 Wall st.

WANTED—ERRAND BOY WITH WHEEL, steady work. COMMERCIAL PRINTING HOUSE, 218 Boyd st.

WANTED—SINGLE MAN, STEADY AND willing to work. Take charge of ranch, good wages to right party. Apply MAZE'S EMPLOYMENT AGENCY, 103 Wilmington st.

WANTED—10 MEN FOR PLASTERING AND cornice work in city, good wages, $5 per day. Call Sunday morning, early, to get lined up. Apply at MAZE'S EMPLOYMENT AGENCY, 103 Wilmington st.

WANTED—YOUNG MAN FOR GENERAL work on dairy, good wages steady position. Apply MAZE'S EMPLOYMENT AGENCY, 103 Wilmington st.

FOR SALE—118 ACRES, 15 MILES FROM Los Angeles, plenty of water. Best subdivision tract in the country, $350 per acre, 1-3 cash, balance time.
KERN REALTY CO., 206 Mercantile Place.

WANTED—$150 TO $200 PER MONTH FOR hustling college or office man with plenty of nerve, wishing to secure responsible outside position in city. See THEIS, 435 Simpson Bldg.

WANTED — EXPERIENCED PRESSERS and operators on ladies tailoring, call Sunday, 10 a.m. to 12. M. S. BERT, 540 Byrne Bldg., Third and Broadway.

WANTED—STENOGRAPHER, BEGINNER, salary $6, prospect of advancement; work not difficult. 226 HIGGINS BLDG. Main 3766. A1780.

WANTED — EXPERIENCED MARKERS and distributors. Inquire TROY LAUNDRY, corner 14th and Main.

WANTED—YOUNG LADY TO HELP IN TOilet parlors. With or without experience, Phone 58311. Call 701 S. ALVARADO.

WANTED—SALESMAN ACQUAINTED WITH building trade, to call on architects, contractors and principal buyers; only position to right party. Full particulars to, address M, box 251, TIMES BRANCH OFFICE.

WANTED—SIGN PAINTER OR PLUMBER to rent part of shop, with house painter. Address X, box 225, TIMES BRANCH OFFICE.

WANTED — EXPERIENCED FLAT WORK counter. Inquire at TROY LAUNDRY, corner 14th and Main.

WANTED — EXPERIENCED WASH MAN. Inquire TROY LAUNDRY, corner 14th and Main.

WANTED—BRIGHT OFFICE BOY, GOOD chance to learn accounting. Call H. JEVNE CO., Broadway store.

WANTED—ONE FIRST-CLASS CAMP COOK, call Monday, early, at MAZE'S EMPLOYMENT AGENCY, 103 Wilmington st.

WANTED — HIGH-GRADE SPECIALTY salesman, one that can and will work. 311 WEST 9TH ST.

WANTED—EVERY MAN WHO WISHES TO learn motion-picture operating call 217 WINSTON ST.

WANTED — CHINESE COOK, PRIVATE family, good wages. Apply MAZE'S EMPLOYMENT AGENCY, 103 Wilmington st.

WANTED — A HUSTLER FOR STEADY position, good salary. Chance for advancement. Address A, box 146, TIMES OFFICE.

WANTED—PICTURE PLAY WRITERS. Big pay. We'll teach you. PICTURE-PLAY ASSOCIATION, San Francisco.

WANTED — CARRIAGE WOODWORKER. LLOYD'S CARRIAGE WORKS, 227 East Market st.

WANTED—GOOD MAN TO PEDDLE ORanges, will pay 25 per cent. of sales. Call 519 N. STATE ST. Brooklyn ave. car.

WANTED—WELL DRESSED YOUNG MAN to learn a pay; must be a hustler. OLD MISSION STUDIO, 427 S. Main.

WANTED — EXPERT COAT MAKER TO work insides. Apply HOUSE OF BIEHL, 346 S. Broadway.

WANTED — THREE GOOD SOLICITORS; line of furnishings. R. H. PATTON, 915 S. Olive st.

WANTED — PENMANSHIP TEACHER, also teacher of Spanish. Address X, box 213, TIMES OFFICE.

WANTED—PLASTERERS IN POSITION TO locate in the new town of Van Nuys. Inquire 219 S. HILL.

WANTED — EXPERIENCED WINDOW trimmer. Apply SCHAPER'S, 7th and Hill sts.

WANTED — EXPERIENCED GARDENER for day or two. Monday. PHONE 53318.

WANTED—PLUMBER. 226 WEST 27TH ST.

WANTED— Help, Male and Female, (Investment Required.)

WANTED—MAN WITH $2000, HAVE AN established business and need that amount to increase my equipment; will give permanent position with good salary to proper party; I will also pay 7 per cent. on answer give 'phone number and state terms of employment. Address Z, box 58, TIMES OFFICE.

WANTED—PARTY, LADY OR GENTLEMAN at responsible treasurer for big organization. Must travel and assume responsibility. Everything bona fide. No boosers. $150 cash required. Salary $25 and expenses weekly. I cannot be in 2 places at once and this opportunity would not be open. Address A, box 5, TIMES OFFICE.

WANTED—OPPORTUNITY TO GET IN AUto business, well established agency with hundreds of cars and trucks in county. Must have good inside man for office; little money required and thoroughly secured. Address X, box 130, TIMES OFFICE.

WANTED—AUTOMOBILE DRIVER TO TAKE charge of transportation facilities for corporation opening hot springs resort, near Los Angeles. Excellent opportunity for a capable man. Investment required $500. Well secured. Address X, box 124, TIMES OFFICE.

WANTED—A LIVE ENERGETIC MAN OR woman with from $150 to $500 to invest, cash or property, with services; will guarantee $100 on $150 in thirty days, $1000 on $5000 in ninety days. Address A, box 378, TIMES OFFICE.

WANTED — SERVICES OF ENERGETIC lady or gentleman who will invest $5000 in an established wholesale business, salary $150 per month and 20 per cent. interest on investment. Address A, box 335, TIMES OFFICE.

WANTED—PARTNER WITH $500 TO PUSH established legitimate business, yielding big returns, experience unnecessary, profits certain; money secured; investigate. Address K, box 122, TIMES BRANCH OFFICE.

WANTED — ACTIVE MAN WITH $500, SUpertintend Los Angeles branch for commercial enterprise; permanent position; salary and commission; state former occupation. Address X, box 267, TIMES OFFICE.

WANTED—INDUSTRIOUS MAN WHO CAN loan his employer $200, can have steady employment. Light work, short hours; $15 week to start, with his money secured. Address M, box 279, TIMES BRANCH OFFICE.

WANTED—MAN WITH A FEW HUNDRED dollars to take charge of mountain resort. Open all year. This is a solid money making business. Address A, box 2, TIMES OFFICE.

WANTED—LADY OR GENT FOR A GOOD steady position by paying a small investment; guarantee $75 per month to start; will teach you the business. Address M, box 241, TIMES BRANCH OFFICE.

WANTED — NEAT APPEARING PARTY that has $75 to invest in a business that will clear $18 per week to each. Address A, box 84, TIMES OFFICE.

WANTED—MAN AND LADY TO INVEST $150 in one of the best propositions in California; cost you nothing to investigate. Address Y, box 107, TIMES OFFICE.

WANTED—IF YOU ARE A SALESMAN OF ability and can invest a few hundred dollars, we can start you on the road to fortune. GARRETSON, 401 Exchange Bldg.

WANTED—MAN IN OFFICE OF A GROWing industrial corporation owning real estate. Fine chance for rapid advancement. Must invest from $500 to $1000. Address A, box 3, TIMES OFFICE.

WANTED — VULCANIZER WITH $700 TO take charge and controlling interest in shop doing high-class work; best opening on the Coast. CHAS. BEVIS, Santa Ana, Cal.

WANTED—HAVE A GOOD OPENING FOR reliable man with $200, in established business; will make $125 month. Call 634 WILCOX BLDG., Second and Spring.

WANTED—4 REAL SALESMEN WHO CAN make small investment with services you can easily make $300 to $500 per month. See JAMES, 301 Delta Bldg.

WANTED—TWO YOUNG MEN, HUSTLERS with 20 dollars as security, which is refunded within month. Address Z, box 200, TIMES OFFICE.

WANTED — TO MEET TWO MEN, EACH having twenty dollars as security which is refunded after two days' working. Address X, box 198, TIMES OFFICE.

WANTED—$150 OR MORE WITH SERVice buys a business proposition, large profits; lady or gentleman. Investigate. 509 FERGUSON BLDG.

WANTED — LADY OR GENTLEMAN OF business ability, salary $75 to start, small investment. Call 414 BRYSON BLDG.

WANTED— Help, Male and Female, (Investment Required.)

WANTED—BUSINESS MANAGER; AVIator wants hustling business manager. Salary and expenses with share of gate receipts. Hustler can earn $700 per month. Work easy. References as to aviator's ability and experience furnished. Exceptional proposition. Investment of $1500 required. Address WALTER EDWARDS, Editor Madera Daily Mercury, Madera, Cal.

WANTED—MAN FOR LAUNDRY ROUTE. $500 REQUIRED. GREATER HYGIENIC LAUNDRY, 18TH and CENTRAL.

WANTED—A LIVE BUSINESS MAN TO INvest $2000 cash in a first-class manufacturing proposition, staple line of goods, plenty of orders; recommended by largest firms, very large profits; need money to expand; will guarantee your money back within ninety days, besides interest in business. Bank and business references furnished. Address A, box 387, TIMES OFFICE.

WANTED—BLACKSMITH TO BUY MY shop at ½ price, as I want to go mining. 1217 S. FLOWER ST. 29965.

WANTED—$150, SECURED, WITH SERVICES. $70 per month to start. Address M, box 221, TIMES BRANCH OFFICE.

WANTED— Help, Female.

WANTED—GIRL FOR GENERAL HOUSEwork, good w

Classified Liners.

WANTED— Help, Female.

WANTED—LINEN-ROOM WOMAN, APAR... ment-house, for afternoon work; $40 a m... chambermaid, apartment-houses, $40 a m... chambermaids, hotels, $25 etc. and $30 a month; chambermaid, rooming-house, $5 a w... another for half day's work, $5 a week; ... dress, institution, $25 etc.; janitress for ... building, $25 per month; housekeeper for ... rooming-house, $25 a wk and room; ... for hot cakes, hotel, $20 per month; ... woman, cafeteria, no Sunday, $5 a wk and ... rest, Arizona, $27.50 etc.; waitress, ... $5 etc.; waitress, small cafeteria, $5 a w... $5 etc.; waitress, institution, $25 etc.; ... for mixed work, beach hotel, $25 etc.; ... regard, Imperial Valley, $40 etc.; ... $5 etc. to $40 etc. Office open at 8 a.m. Monday. HUMMEL BROS. & CO., 156 E. Second st.

WANTED—4 HOTEL WAITRESSES, TWO ... years for country, 1 girl for ranch, 2 ... found, country; 2 chambermaids, ... found, country; 2 chambermaids, $25 ... 2 dishwashers, $5 a day; 2 pantry ... hermaids, $25 month; 1 experienced ... woman; 2 Japanese girls to serve tea; 1 ... tant waitresses, $7.50, no Sunday; 1 pastry ... woman, $25, found, Arizona; 2 chambermaids, ... found, Arizona; 4 general housework ... SOURIS EMPLOYMENT OFFICE, 345 S. Spring. Room 227.

WANTED — COOK FOR RANCH, $30 and found; man and wife for janitors, ... ment house, city, $50 and room; cook ... restaurant, $14; cook for small ... etc., $5 to Sunday; 3 chambermaids, ... $5; two at $5, half-day work; 5 ... rooms, city, $5; 2 kitchen helpers, city ... $20 etc.; girl for rest $20 etc.; ... 5 private family cooks, city, $25 to $30. MARK'S EMPLOYMENT AGENCY, 125 S. Broadway.

WANTED — WOMAN OF GOOD ADDRESS for exclusive woman's article, to ... well established high-class eastern ... Want local representative in all towns of ... state of Southern California. Crisp, ... profitable. Part or entire time. Exclusive territory. Address Y, box 345, TIMES OFFICE.

WANTED — WAITRESS, $5; 7 HOUSE ... hotel waitresses, $25; chambermaids, $5 a week; others $25; 2 at $25, found; 2 ... woman, $25, found; family cook, $30; ... $30; 2 cooks, $40 and $50; 2 dishwashers, $30, $35; all kinds help; man and wife as ... ranchman and cook or cook and helper. ACME AGENCY, 231½ S. Spring st.

WANTED—EXPERIENCED CORSET SALESWOMAN AND FITTER. APPLY BETWEEN 1 AND 2 P.M., 749-51 S. BROADWAY. TERRILL'S.

WANTED—GIRL LIVING WITH PARENTS desirous of perfecting in shorthand and typewriting; will have small salary and receive instruction under expert reporter for attendance in office. References furnished and required. Address A, box 179, TIMES OFFICE.

WANTED — GENTLEMAN DESIRES YOUNG lady of refinement and education, living near center of city, to read aloud several evenings each week. Good salary to right party. Unquestionable reference. Address A, box 178, TIMES OFFICE.

WANTED—SIX BUSINESS WOMEN OF wide acquaintance. It is a business that makes permanent friends for you and is unknown and different from anything of your you have ever heard. Call 234 CONSOLIDATED REALTY BLDG.

WANTED—LADY WHO CAN MEET BEST people, on basis of equality, to assist in organizing literary work throughout the West. Must be afraid of work wanted. But compensation paid in the West. Call on Monday, 10 to 12, MAJESTIC THEATER BLDG.

WANTED—WOMAN WHO DESIRES TO RE... connection with established manufacturer of national scope. Must be capable of concentrated effort six hours daily. State educational training and any business experience. Address A, box 177, TIMES OFFICE.

WANTED — BRIGHT, ENTERPRISING woman of pleasing personality and can meet people to learn business where there is good opportunity for promotion and permanency. Small capital required when business is mastered. Office help need not apply. Address A, box 263, TIMES OFFICE.

BIG MONEY WRITING MOVING-PICTURE plays. My original key number method tells how. For free particulars address BOX 63, Venice, Cal.

WANTED—STENOGRAPHER WITH SOME knowledge of book-keeping, able to post ledgers and take trial balance. Light work and having some experience in real estate and insurance. Address, stating experience and salary wanted, Address Y, box 23, TIMES OFFICE.

WANTED—TYPIST TO MANAGE HOSPITAL office and correspondence; must have bright appearance, good teeth, High School diploma or teachers' certificate, no other, considered. Salary. Call at 1156 W. ADAMS ST., or 56 S. Main st.

WANTED— EXPERIENCED SOFT SHIRT OPERATORS ON COLLARS AND FRONTS. GOOD WAGES AND STEADY POSITION. SANITARY AND FIREPROF BUILDING. APPLY TOOKER SHIRT FACTORY, 1147 SAN JULIAN ST.

WANTED—$15 AND UP WEEKLY TO AS... ladies employed office women only or ... teacher willing to devote ½ hour daily for ... few months. Spare time preparing for ... monthly position which is really worth ... Call, see MRS. THEIS, 42 Bradbury Bldg.

WANTED—FIRST-CLASS COOK, GOOD HE... reference, to do downstairs work and ... in family of four adults and two ... Wages $40. None but first-class ... need apply. Also competent child's nurse, $30. Call at 1797 W. 37TH ST. Monday.

WANTED — BRIGHT, INTELLIGENT young lady to answer 'phone and take ... of office afternoons for exchange for ... time scholarship in the COLUMBIA PUBLIC SCHOOL. 717 Majestic Theater Bldg. Monday 11 a.m.

WANTED—GIRL WITH SOME KNOWLEDGE of typewriting who would like to learn to ... an operator; $6 week to start, and $8 after ... Only one who will give satisfactory ... will be considered. Address A, box 237, TIMES OFFICE.

WANTED—LADY DESIRING A HOME IN ... refined family (sleeping servant, 10 years); ... household affairs and occasional companionship and assistance to invalid lady; ... addressing Gem Multigraph Electric Co., 1... S. Broadway.

WANTED—STENOGRAPHER WITH SOME ... ence in real estate office; will pay $... and to right party will make interest ... for better position. Address Box ... TIMES OFFICE.

WANTED—NURSES IN TRAINING AT THE ... ANGELES COLLEGE OF OSTEOPATHY ... HOSPITAL. Board and room furnished. ... Apply 215 CLAY ST., house on ... Olive.

WANTED — STENOGRAPHER. EXPERIENCE preferred. Good opportunity for ... ment and learn business. Address ... ence and references. Address ... Box 174 TIMES OFFICE.

WANTED—LADIES AND GIRLS TO DO ... to pillow tops and envelopes at home; ... time, pays $5, $10 to $18 per week. ... Instruction course. Call 1107 MAJESTIC ... der Instruction course. Call 1107 MAJESTIC ... EXCHANGE, 129 Broadway, ... Broadway.

WANTED—GIRL FOR OFFICE WORK; ... has knowledge of bookkeeping and ... writer. Call 1000 (Sunday) forenoon ... 138 S. Broadway, room 1.

WANTED — STENOGRAPHER, OVER 21 ... $15 a week to start. Address A, box ... TIMES OFFICE.

WANTED — A DAY ADDRESSING ENVELOPES at home; $15 per week; ... is a bona fide offer; no canvassing; ... for full supply of blanks and ... Send 2c stamp for particulars. ... 2nd and Spring Sts., Los Angeles.

WANTED — A BRIGHT YOUNG WOMAN ... all around office work who understands ... and who is capable of handling correspondence. Address A, box 232, TIMES OFFICE.

WANTED — STENOGRAPHER FOR REAL ESTATE office; advertising experience ... Address Y, box 249, TIMES OFFICE.

WANTED — GENERAL HOUSEWORKER, ... family, three adults, two children. ... Address A, box 238, TIMES OFFICE.

WANTED — GERMAN OR JAPANESE ... general housework, family ... Drive car to West ... Juanita Ave. Telephone ... Juanita Ave. Telephone ... walk east two blocks.

WANTED — TO ASSIST IN GENERAL ... family of 2 adults. Call at ... Broadway.

WANTED — OPERATORS AND QUICK ... on ladies' bathing suits; ... MYERS MFG. CO., 1... S. Broadway.

WANTED — ANY LADY CAN EARN $15 ... spare evening, addressing, at ... by book, 10 cents in silver; ... CH MANUFACTURING COMPANY, ... 1324 WINFIELD ST.

WANTED — $15 TO $25 SIX-MONTH SCHOLARSHIP, ... graphy, book-keeping, ... PACIFIC SCHOOL, ... Main 1878.

WANTED — YOUNG WOMAN! WE WILL ... you how you can be paid $15 ... your own home; ... BENJAMIN KAPP, ... Angeles st.

WANTED — WAITRESSES, EVENING ... ranch cook, ... married couple, ranch help, ... ried ranch help, Catalina; ... $40 and board; waitress, Catalina; ... $30 and board; 2 waitresses, $25 and ... ranch cook, $40 and board; ... FICE, 231½ S. Hill. Phone 10725, or 1272 ...

WANTED — WOMEN TO DO FOLDING IN ... device to women; ... Broadway.

WANTED — MAN AND WIFE, $75 A MONTH ... CLARK & DYSON, ... 224 Pettis Bldg.

WANTED — GIRL TO WORK IN FACTORY ... 224 Pettis Bldg.

WANTED — GIRL FOR GENERAL HOUSEWORK ... and cooking for ... or call after 10 ... 20th and Central ave.

WANTED — FRENCH TEACHER, ... ALLEN, 331 HILL ...

WANTED — MIDDLE-AGED LADY OR GIRL ... to assist with child and light ... to the right party. ... Phone West 886.

WANTED — COATMAKERS AND ... HOUSE OF QUALITY, ...

WANTED — A GIRL TO ASSIST IN THE ... dining room at GARVANZA VILLA HOTEL, South Pasadena car, get off at Ave. 63.

WANTED—EXPERIENCED GIRL TO WORK ... on ladies' skirts and jackets. No other need apply. 2920 W. PICO ST.

WANTED—A HOUSEKEEPER. STATE AGE ... and where can be seen. Address A, box 224, TIMES OFFICE.

WANTED—YOUNG LADY THAT UNDERstands viewing and can color photos, out of town. TELEPHONE F 2460.

WANTED—SOLICITOR, ONE WITH SOME knowledge of music preferred. Address Y, box 114, TIMES OFFICE.

WANTED — HAIR DRESSER IMMEDIATELY. ... Parisian graduate preferred. Address AX, box 166, TIMES OFFICE.

WANTED—BY GENTLEMAN, HOUSEKEEPER; must be good cook. Address J. W. G., P. O. BOX 17, TERMINAL, CAL.

WANTED—A WOMAN TO CANVASS FOR ... hosiery, shirt waists and underwear. Address A, box 82, TIMES OFFICE.

WANTED—EXPERIENCED LUNCH COUNter waitress. Apply 707 CENTRAL AVE.

WANTED—WAIST MAKER. BELCHER GOWNS. 325 W. SECOND ST.

WANTED—GOOD COOK TO RUN DINING room. 663 W. LAKE AVE.

WANTED — A WOMAN FOR CHAMBERwork. 719 S. OLIVE.

WANTED — VEST FINISHER. CANADIAN BLDG., ROOM 43.

WANTED — EXPERIENCED ALL-ROUND bindery girls. BLUM & BECK, 418 Wall st.

WANTED—NURSE OR PARTY WHO CAN care for invalid during night. PHONE 72709.

WANTED—YOUNG LADY FOR ARTIST'S model. Address A, box 234, TIMES OFFICE.

WANTED — GIRL FOR GENERAL HOUSEwork, small family, nice home. BOYLE 597.

WANTED — GOOD GIRL, GENERAL HOUSEwork. Call 917 W. 12TH ST.

WANTED — SPANISH GIRL TO CARE for baby; wages $12 month. PHONE 22066.

WANTED—EXPERIENCED GIRL ON FINE pants. 222 W. 2ND ST., Room 213.

WANTED — EXPERIENCED SALESLADY. ... work in small family in return for business ... courses in any line, personal instruction given. Address A, box 261, TIMES OFFICE.

WANTED—HELP. GOVERNMENT POSITIONS, railway mail clerks, postoffice and department clerks, exceptional opportunity right now. MR. HOFF, 519 Security Bldg.

WANTED— Help, Male and Female.

WANTED—COMPETENT MAN AND WIFE on country place, general house work, care of horse, cow, poultry, etc. References required. TELEPHONE 59220.

WANTED—EITHER LADY OR GENTLEMAN of dramatic and literary ability to assist me in proposition. For particulars address L, box 252, TIMES BRANCH OFFICE.

WANTED—MUSICIAN, MALE OR FEMALE, competent to compose melodies to popular songs to address J. B., Box 444, South Pasadena, Cal.

WANTED — SOLICITORS FOR WORLD'S Fair Magazine, give phone number when replying. Address A, box 183, TIMES OFFICE.

WANTED—MAN AND WIFE, COOK AND helper, wife good pastry; 12 years one place; city references. Address A, box 124, TIMES OFFICE.

WANTED—MAN AND WIFE FOR RANCH, good wages and found. Apply MAZIE'S EMPLOYMENT AGENCY, 103 Wilmington st.

WANTED—MAN AND WIFE FOR RANCH work at once. Call 218 AMERICAN BANK BLDG., Second and Spring.

WANTED—MAN AND WIFE, ... German preferred. Address A, box 118, TIMES OFFICE.

WANTED — MAKE MONEY WRITING stories, or for papers; big pay; send for free booklist; tells how. UNITED PRESS SYNDICATE, San Francisco.

WANTED— Help, Female.

WANTED — EXPERIENCED CLOAK AND suit saleslady, would prefer one having experience in credit store; steady employment, good salary to right party. State experience and where last employed. Address Y, box 243, TIMES OFFICE.

WANTED — COMPETENT, EXPERIENCED bookkeeper and stenographer. Call F2629 Monday morning, between 9 and 12 for appointment.

WANTED — GIRL FOR PLAIN COOKING and general housework. Christian Scientist preferred. Wages $25. Address Y, box 149, TIMES OFFICE.

WANTED—YOUNG GIRL TO ASSIST WITH housework and care of year-old child, family of 2, no washing. 6524 ARROYO SECO AVE., Highland Park.

WANTED — HOUSEKEEPER FOR ELDERly man; one [illegible] ... TIMES OFFICE.

WANTED — GIRL TO CARE FOR GOOD 3-year boy; sleep home; short hours, 5 days. 267 FRANCISCO, near Figueroa.

WANTED — PICTURE PLAY WRITERS. Big pay. We'll teach you. PICTURE PLAY ASSOCIATION, San Francisco.

WANTED — FIRST-CLASS BUTTONHOLE maker, and finisher, first-class price. 254 S. BROADWAY, room 114.

WANTED — MIDDLE AGED LADY TO AS... girl in light housekeeping. Good home ... [illegible] ... PHONE 1260.

WANTED—BY SAVINGS AND LOAN COMpany, first-class representatives, men and women; steady positions; good salary; have opening for branch office managers in several Southern California towns; references required. Address Secretary, A, box 141, TIMES OFFICE.

WANTED — DRAMATIC AND MUSICAL people for road companies and stock; also hustling young man as assistant business manager for road company. CALVIN THEATRICAL EXCHANGE, Suite 305 Bradbury Bldg.

WANTED—LADIES AND GENTS WITH talent wanted for theatrical company. Dramatic, comedy, vaudeville.) Go on road. Call Sunday, 2 to 3, or Monday, 10 to 12. M. BINHEIM, room 226 Hotel Sherman, 314 West Fourth st.

WANTED—MAN AND WIFE, GARDENER and cook, $60 to $70; man and wife, janitors, apartment house, $50 to $60. Call early Monday.

SWEDISH and GERMAN BUREAU, 301½ S. BROADWAY.

WANTED — MAN AND WIFE FOR PRIvate family. Man to take care of yard and do chores, wife for house work. Address P. O. BOX 453, Main P.O., Los Angeles, Cal. State wages.

WANTED—WILL YOU COPY POSTALS for $15 weekly? Full plan 10c, with a money-back guarantee. Address GEO. JOSLIN, Granite City, Ill.

WANTED — STUDENTS FOR STAGE stock company, coaching free. Address Y, box 93, TIMES OFFICE.

WANTED— Help, Male and Female. (To Learn Trades.)

WANTED—MEN AND BOYS AT NATIONAL DAY AND NIGHT SCHOOL, 2130 W. Seventh, to learn automobile repairing, driving on up-to-date cars. We operate the largest repair shop in Southern California, have students get the benefit of overhauling and repairing all makes of cars. We also teach electric engineering and nursing by personal methods; after you have wasted time and money with our imitators, you will have to come to our school to learn the trade right. Our graduates have no trouble to obtain positions to graduates. Also places to work for room and board after school hours. Come interview our students. Catalog free.

WANTED — GROWN MEN AND STRONG boys; no experience to learn electrical automobiles, plumbing, bricklaying, practical work, not theory or toys; we have no competition because we do actual work on contract jobs; we pay advanced wages. 12 jobs going now, 1300 students last 5 years; only few months required. Catalogue free UNITED TRADE SCHOOL CONTRACTING CO., 2150 Pacific Electric Bldg. Shops 234 Aliso st.

ROSENBLETT'S GARMENT CUTTING AND LADIES' TAILORING COLLEGE, 327 S. BROADWAY, SECOND FLOOR. MOST THOROUGH AND PRACTICAL OF ITS KIND. PERFECT SYSTEM. PROFESIONAL COURSES. Established in Los Angeles 1906.

WANTED—AT ONCE, 50 MEN TO LEARN automobile repairing and driving; individual instruction given to each man; good position assured to all who learn; only a small amount of money required. Call 1913 HOOVER ST., corner Washington. Open day and evening. Home Phone 24177.

WANTED—MEN, ASSAYERS AND CYANIDE men earn $125 month; intelligent Japanese man can learn the trade at HEDGES' LABORATORY, 103 N. Spring.

WANTED—GIRLS TO LEARN HAIRDRESSing; fine paying positions waiting MacDonald graduates; MACDONALD'S, 204 Mercantile Place, corner Spring.

WANTED—STUDENTS, 6 MONTH, SHORTHAND, TYPEWRITING, BOOK-KEEPING. Positions guaranteed; opportunity to work for course "Pay and Night" NATIONAL BUSINESS COLLEGE, 508 Chamber of Commerce.

WANTED — A GIRL AT THE ANGELUS Hair Dressing Parlors, Angelus Hotel, to learn the latest New York Methods taught. Apply between 1 and 5 p.m.

WANTED— Help, Male and Female. (Instruction Course.)

ONE WEEK FREE—Dictation in one week. We have the shortest and most easily learned system of shorthand in the world. We teach the Pitmanic system, which has no rival. Can be read like print. We also teach book-keeping, touch typewriting, English, arithmetic, penmanship, composition, etc. Individual instruction. Books free. Credit extended. THE BUSINESS COLLEGE, 424 Bryson Block, Second and Spring.

GOVERNMENT RAILWAY MAIL, DEpartmental clerk, book-keeper examinations everywhere soon. Get prepared by former United States arithmetic civil examiner. Write NOW for free booklet. PATTERSON CIVIL SERVICE SCHOOL, box 1103, Rochester, N. Y.

WANTED—LADIES DESIRING TO LEARN high class millinery, should call at the SCHOOL FOR MILLINERY, 903 S. Broadway. Phone A4723.

WANTED — WORLD'S BRIEFEST, MOST practical shorthand. Boon to working people. Private lessons if desired. Also teach Gregg, book-keeping, telegraphy, Spanish. MACKAY BUSINESS COLLEGE, Successor to Gregg School, 720 South Broadway.

WANTED—COMPLETE COURSE IN FRENCH millinery, taught for $10. Competent to accept spring positions. Phone Wilshire 2146. 1312 W. EIGHTH.

WANTED—SHOW CARD WRITING. WE can accommodate a few more pupils at our day and evening classes. Fascinating and pleasant work. Come and talk the proposition over. COAST SCHOOL OF LETTERING, room 519, Germain Bldg., Los Angeles, Cal.

WANTED—LADIES TO LEARN MILLINERY, practical course, individual instructions by competent milliners; now is the best time to begin to be ready for spring season. MANHATTAN MILLINERY PARLORS, 307 S. Broadway, second floor.

WANTED — SEE HOLLMAN BUSINESS college for special inducements in reference to a business education. 309 Coulter Bldg. 215 S. Broadway. A1903; Broadway 2580.

WANTED—YOUNG MEN AND YOUNG women. We will teach you business and get you a good position. Investigate. HOLLMAN BUSINESS COLLEGE, 215 S. Broadway, Room 100.

WANTED — STUDENTS, $5.00 MONTH, "Gregg" shorthand, book-keeping; touch typewriting, classroom or home study. NATIONAL BUSINESS COLLEGE, 508 Chamber of Commerce.

MILLINERY TAUGHT EVENINGS, A SIX weeks course for $15. For further particulars call at HANSON MILLINERY PARLORS, corner Eighth and Grand. Main 8550.

WANTED—$25 PAYS 6 MONTHS SCHOLarship, shorthand and typewriting, telegraphy, book-keeping. PACIFIC SCHOOL, 542 Central ave. Main 1873.

WANTED—GIRL TO ASSIST WITH HOUSEwork in small family in return for business courses in any line, personal instruction given. Address A, box 261, TIMES OFFICE.

WANTED—HELP. GOVERNMENT POSITIONS, railway mail clerks, postoffice and department clerks, exceptional opportunity right now. MR. HOFF, 519 Security Bldg.

WANTED— Situations, Male.

WANTED — OFFICE AND MERCANTILE help furnished on short notice. MAIN 3820; F4418.

WANTED—JAPANESE STAR EMPLOYMENT AGENCY, all kinds of good help. HOME A5325; MAIN 4290. 327 W. 6TH.

WANTED—POSITION, BUDDING, PRUNing and grafting a specialty. Call or write, MR. ROGERS, 5418 and Hoover.

WANTED—BY JAPANESE BOY, A POSItion as schoolboy. 357 E. FIRST ST.

WANTED — JAPANESE, EXPERIENCED cook wants position in family. PHONE 22958, Japanese Mission.

WANTED — I WANT GENERAL FARM work. Steady, temperate, intelligent. Address Z, box 84, TIMES OFFICE.

WANTED—ELECTRICIAN; REPAIR MAN and inside wireman. A1 reference. McCLAY 958 W. Sixth st.

WANTED—HOME FOR BOY, 16 YEARS OLD, where he can work and attend school. Address L, box 236, TIMES BRANCH OFFICE.

WANTED—SALESMAN, CITY OR ROAD; furnish A1 references. McCLAY, 958 W. SIXTH ST.

WANTED—FIRST-CLASS CARPENTER foreman will take work by day, or contract. Address Z, box 161, TIMES OFFICE.

WANTED— Situations, Male.

WANTED—YOUNG MARRIED MAN, NEAT appearance, with spare time, wishes to become affiliated with good reliable real estate firm with view of advancement and permanent position. Has business acquaintance in every large town Southern California, which would be of value in locating acreage or groves. Good references. Would like interview. No money to invest at present. Not interested in any experimental scheme. Address A, box 170, TIMES OFFICE.

WANTED—EXPERT ARTIST IN OIL AND distemper colors, open for engagement, ornamental work, figures, reproductions of renowned works of art and landscapes of famous places in beautiful and artistic color effects upon walls of churches, public buildings and private residences. Satisfaction guaranteed. Address L, box 221, TIMES BRANCH OFFICE.

WANTED—POSITION AS MANAGER OF furniture store or furniture and rug department. I have been buyer and manager many years and thoroughly understand the business. Health, best. Don't mind long hours and hard work. Have best references. A. E. HENNON, 202 S. Broadway. Phones Main 3061; A2238.

WANTED — HOLLANDER OF 1ST-CLASS education, 38 years, married, no children, expert fruit grower, five experience in poultry, nursery and forestry, wishes responsible position where is chance of advancement. Speaks English fluently and knowledge of modern languages. Know how to handle men. Government references. Address Y, box 65, TIMES OFFICE.

WANTED—AI AUTO REPAIR MAN AND chauffeur wants work in garage or for private family, am capable of overhauling and taking care of cars; sober and reliable; city references; no objection to leaving city. HOME PHONE A3673 or address K, box 215, TIMES BRANCH OFFICE.

WANTED — BY FIRST-CLASS SOBER energetic young man, age 22, California references; position on ranch or private family; experienced horse cuffer, milker, understands care of chickens and gardening. Phone West 27644. Address R. F. WELLS, 2973 S. Vermont ave.

WANTED — EXPERIENCED, LICENSED dentist desires position in office or association with reputable practitioner. Familiar with casting, porcelain, cements, etc. Careful, capable operator; no boozer or lunger. For interview address Z, box 179, TIMES OFFICE.

WANTED — BY A SALESMAN WHO HAS covered Washington, Oregon and California; a position with a first-class house; the best of Los Angeles commercial and bank references; no stock, bond, real estate or insurance considered. H. R. B., 222 W. 37th st. Los Angeles, Cal. Phone 28229.

WANTED—AN ENGLISHMAN, WITH SISter, not young, wishes a position of trust; would manage good apartment house or country residence, in absence of owner. Any honest, clean opening accepted. Full details, please, by mail. Address Z, box 300, TIMES OFFICE.

WANTED—POSITION AS CHAUFFEUR; have good eastern and local experience, am able to drive and keep in repair any make car; am well acquainted with city and surrounding country, am 20 years of age and can give A1 local references. Address CHAS. WUNDERLE, 1247 E. Adams. Phone Phone 21683.

WANTED— CARPENTER WORK, BUILDING, HOUSE REPAIR, store fitting, jobbing of any kind, by day or contract. Phone F1567 ROSENBERG, 424 S. Main st.

WANTED—POSITION AS SUPERINTENdent or foreman of orchard, vineyard or farming, understands irrigation; sober and conscientious, 20 years' experienced. Address L, box 222, TIMES BRANCH OFFICE.

WANTED—POSITION WITH MINING COMpany, by young man, assayer, tool sharpener and thoroughly handy; 14 years' experience. Competent to examine and report. Best of references. Phone SOUTH 2977 or call 144 W. 33RD ST.

WANTED — INTELLIGENT YOUNG MAN would like a position; have had all kinds of office business experience and outside work. Could invest $1200 with services if desired. Grant interview. Address Y, box 40, TIMES OFFICE.

WANTED — YOUNG MAN WOULD LIKE position with real estate firm; very little experience; am a hustler and convincing talker; will make good if given opportunity. Grant me an interview. Address Y, box 41, TIMES OFFICE.

WANTED — BY COMPETENT YOUNG MAN, age 29, position collecting or clerical work preferred; desire to start small salary and work up with some large commercial concern; 10 years experience in railroad office work. Address Y, box 115, TIMES OFFICE.

WANTED—BY RELIABLE YOUNG MAN, position in garage with chance to learn automobile repair work. Have some experience, willing to work for small compensation. Best of references. L. CONRAD, Los Angeles. R.F.D. No. 1, Box 74C.

WANTED — WE FURNISH CHAUFFEUR, mechanical graduates; also repair man for garage in any part of the town; satisfaction guaranteed. For reliable help call at 1913 W. Seventh st. NATIONAL SCHOOL OF ENGINEERING. Call 58661.

WANTED—CITY OR COUNTRY ENGAGEment by high-class middle-aged man, capable of filling responsible positions; extensive acquaintance in Los Angeles and Southern California. Address X, box 139, TIMES OFFICE.

WANTED—CHAUFFEUR, ENGLISH, WELLmannered, amiable and trustworthy, garage experience in overhauling and repairing American and English cars of well-known makes. Experienced vulcanizer, electrician and machinist. Address A, box 74, TIMES OFFICE.

WANTED—AUTOMOBILE DEMONSTRATOR salesman, age 25, Englishman, clear and fluent speaker, able to explain the working of gasoline engines in detail, having had considerable practical experience in garage and shop work. Is broad, versatile and aggressive. Address A, box 253, TIMES OFFICE.

WANTED—A REFINED JAPANESE OF medical education wants position where he can serve as an assistant or a nurse to a consumptive patient; understands hydropathy and massage. Address A, box 178, TIMES OFFICE.

WANTED — AVIATION, GENTLEMAN, young, has interest in English aviation company, experienced with gasoline engines and in shaping, making and moulding propellers and spars. Would be pleased to hear from one requiring services. References given. Address A, box 201, TIMES OFFICE.

WANTED—FOR TWO WILLING BOYS 13 and 14 years old a good home in Catholic family where they may have a mother's care and go to school. Will pay $15 per month. Catholic preferred. Address M, box 220, TIMES BRANCH OFFICE.

WANTED—SITUATION, BY REGISTERED DRUGGIST. Good references. Relief work or steady; competent to take full charge, city or country. Moderate salary. Address L, box 220, TIMES BRANCH OFFICE.

WANTED—POSITION, AUTOMOBILES, AGE 30, 8 years experience, thoroughly competent, repair work, driving and selling. Address Z, box 295, TIMES OFFICE.

WANTED — POSITION BY JAPANESE chauffeur having good reference and experience, acquainted all around city roads, careful driver, city or country, willing to do something else. Address J, 703½ S. GRAND AVE.

WANTED—POSITION BY YOUNG MAN, 18 years old, with some good electrical firm where there is a chance for advancement; have some knowledge of electricity and mechanics; city reference. Address 637 W. 43RD ST.

WANTED — POSITION IN WHOLESALE house, store or factory; any kind of work, good steady young man, good habits; not afraid of work. Address L, box 261, TIMES BRANCH OFFICE.

WANTED — POSITION BY YOUNG MAN, chauffeur, in private family; will do all necessary repair work, years of experience, good reference. 124 WEST 25TH ST. Home Phone 25220.

WANTED—HOTEL POSITION, ANYWHERE. Experienced, good address. Can manage, contract, clerk, keep books, advertise, elevator, tend bar, drive team, etc. Excellent references. Address Y box 261, TIMES OFFICE.

WANTED — COMPETENT STENOGRAPHER, six years' experience; knowledge of bookkeeping, desires position with good firm, where conscientious effort will be awarded by advancement. Address Y, box 138, TIMES OFFICE.

WANTED—POSITION BY A FIRST-CLASS, up-to-date, all-around carpenter, foreman; a hustler in every respect; an expert in the art of laying out work and handling men; 10 years' experience in California; also an expert in hardwood finishing and stair building. Address B, box 3, TIMES OFFICE.

WANTED—YOUNG MAN, 21, NOT AFRAID of work, would like position of any kind; am a good book-keeper and typist; can speak Spanish; moderate salary to start; best references. Address A, box 233, TIMES OFFICE.

WANTED — SECRETARY. THOROUGH, practical education in California law and engineering. Accountant, draughtsman, stenographer. Address M, box 267, TIMES BRANCH OFFICE.

WANTED—ENGINEER'S ASSISTANT, EXperienced topographic, irrigation, building, oil fields. Draughtsman, stenographer, accountant. TIMES BRANCH OFFICE.

WANTED—BY COMPETENT CARPENTER, in or out of town, experienced as foreman, hardwood finish; mill work, two years building inspection. Address Y, box 178, TIMES OFFICE.

WANTED—JOB, PRIVATE PLACE, GARDENER. PHONE 72603.

WANTED— Situations, Male.

WANTED—BOOK-KEEPER, CASHIER. A thoroughly efficient book-keeper and general office man, now open for position with good, substantial firm; writes swift, legible hand; rapid and accurate in figures; expert operator Burroughs Adding Machine, Remington and Underwood Typewriters; also highly proficient stenographer. Experienced in credits and collections, and capable of producing results. Will assume responsibility and give fidemnity bond. Expect salary in accordance with ability; Address A, box 199, TIMES OFFICE.

WANTED — OPPORTUNITY TO LEARN ranch work, southwest, by easterner, married, age 30; excellent health. Al references, character, etc. Want house and living wages. Address X, box 131, TIMES OFFICE.

WANTED—POSITION, JAPANESE CHAUFFeur, expert driver and thorough mechanic, experienced in many high grade cars, best of references furnished. K. N., 322 W. Second st., P5686.

WANTED—A FIRST-CLASS CARPENTER will do repairing by the day or will take contracts. Terms satisfactory. Address L, box 212, TIMES BRANCH OFFICE.

WANTED — SITUATION, BY YOUNG MARried man, in automobile repair shop; 4 general machinist; wages according to ability and knowledge of autos. Call 61414, HOME PHONE.

WANTED—UNDERSTAND PAINT BUSINESS thoroughly, experienced estimator, no building too large, know how to handle men, sober, best references; like to engage with good paint house. Address Z, box 282, TIMES OFFICE.

WANTED—EXPERIENCED MARRIED GERman, handy with implements, good all-around mechanic, wants steady position; orchard or ranch. JOHN PETERSEN, Upland, box 153A.

WANTED—POSITION AS BOOK-KEEPER, can take full charge of office, operate the typewriter, local references. Salary reasonable to start. Address Z, box 81, TIMES OFFICE.

WANTED — COLORED CHAUFFEUR, MAchinist, driver, Nevada, Northern California; first-class references, 7 years' experience. Wants position. Address K, box 265, TIMES BRANCH OFFICE.

WANTED—STENOGRAPHER, GENTLEMAN of mature experience, highly confidential assistant to prominent eastern ironmaster, open for position, where such experience will prove an asset. Highest reference. CARLISLE, 1137 West 1st.

WANTED — EXPERIENCED CHAUFFEUR wishes position with private family; first-class repair man and careful driver; references as to character and ability. Address M, box 274, TIMES BRANCH OFFICE.

WANTED—BY A MALE NURSE, POSITION, private cases, hospital or sanitarium, renumeration, no object, but a kind and refined home essential; highest of references. Address K, box 223, TIMES BRANCH OFFICE.

WANTED—BY AN ENGLISHMAN, MIDDLE age (single) work on private place or small ranch; have practical knowledge of cattle. Where he can use his own horse. Address G. A. BLOMFIELD, Beaumont, Cal.

WANTED—BY TEMPERATE AND RELIAble man experienced, care of chickens, garden, horse, cow, etc., reasonable wages. Best reference. C. D. B., 304 N. Painter aves., Whittier, Cal.

WANTED—JOB ON RANCH BY MARRIED man, experienced in cultivation, irrigation of citrus trees. Anywhere Southern California. Address T. R. OFFILL, Sierra Madra, Cal.

WANTED — POSITION AS MANAGER OF fruit or alfalfa ranch, by sober, industrious man, with wife and grown daughter; will board other help. Address R.F.D., Box 44, GARDENA, CAL.

WANTED — A POSITION AS CHAUFFEUR and will handle the freight on a motor truck; sober, honest and reliable and willing to work. Address X, box 234, TIMES OFFICE.

WANTED—HAVE YOU AN OPENING FOR a young man with good education, married, best of references; will take anything; all I want is an opportunity. Address K, box 216, TIMES BRANCH OFFICE.

WANTED — SITUATION, GARDENER, INdustrious and competent, by day or month; personal references. BELL TERRACE NURSERY, R. F. D. 3, Gardena, Cal. Phone Home 2911 Wilmington.

WANTED — PARTIES WISHING WELL drilling done either for oil or water will find it to their advantage to address A. W. EVERETT, 907 West 36th street, Los Angeles.

WANTED — SITUATION IN PRIVATE FAMily by neat and sober man, 32; good plain cook; also do laundry and housework, etc. References. Address Y, box 111, TIMES OFFICE.

WANTED—POSITION AS STATIONARY ENgineer by a sober, industrious married man with good references and city license. Address K., 1124 MAGNOLIA AVE. Home Phone 13864.

WANTED — POSITION, CHAUFFEUR, JAPanese, expert driver and mechanic, years of experience, have best references, trial will convince. Address SAKAMOTO, 323 W. Second st.

WANTED—AUDITOR OR OFFICE MANager wants position. No bad habits. Years of experience. Best of references. Z, box 78, TIMES BRANCH OFFICE.

WANTED—HOTEL MANAGER WANTS POsition; best of city references given. Address Z, box 75, TIMES OFFICE.

WANTED—JAPANESE FIRST-CLASS COOK, long experience, good references, wishes situation in family. Address K. FUKADA, 42 E. 1ST ST., Los Angeles.

WANTED—CONTRACT, BY DAY, GARDENing, jobbing. Yard, lawn work; cess pools dug; fence building, repairing. C. L. GRUBB, 3514 N. Griffin ave.

WANTED—TO CLEAN YOUR HOUSE. I do all kinds of house cleaning; Vacuum cleaner. Call MAIN 8582 and get my prices.

WANTED—SITUATION BY CALIFORNIA rancher as foreman on ranch. Will take dairy ranch on shares or will work fruit ranch and furnish team. Address L, box 200, TIMES BRANCH OFFICE.

WANTED — BY HOMELESS 15-YEAR-OLD boy, honest, truthful and willing worker, chance in country to go to school and earn home and clothes. References. Address YY, box 118, TIMES OFFICE.

WANTED— BY 15-YEAR-OLD BOY, LARGE for age, strong and willing, chance on ranch to earn home and moderate wages. Address YY, box 130, TIMES OFFICE.

WANTED—PLACE BY EXPERIENCED MAN to care for garden, lawn, stable, etc. Address G. SUCIANO, 227 South Main st.

WANTED—A POSITION AS BOARDING OR commissionary steward and baker. Experienced and best of references. P. O. BOX 1261, Los Angeles, Cal.

WANTED — BY MARRIED MAN, CARE of small ranch; have team but could sell. S., 13, box B, LOS ANGELES, Phone Glendale 214, Party J.

WANTED — SITUATION — MARRIED MAN wants position on general ranch, with house furnished; am sober, can give No. 1 local references. Address Z, box 197, TIMES OFFICE.

WANTED — SITUATION BY HANDY MIDdle-aged man lately from the East, but able and willing to make himself useful at any inside work and at moderate wages to start. Address Z, box 253, TIMES OFFICE.

WANTED — PLAIN COOK WANTS POSItion with good family; do housework, garden and wash; willing worker, clean habits; want good home. Address Z, box 205, TIMES OFFICE.

WANTED — JAPANESE, FIRST-CLASS cook, desires situation; thoroughly experienced; highly recommended. ITO'S EMPLOYMENT AGENC

Classified Liners.

WANTED— Situations, Male.

WANTED—YOUNG MAN DESIRES GOOD stenographic position in small town in California. Address A, box 77, TIMES OFFICE.

WANTED—KOREAN STUDENT WANTS schoolboy situation, good cook. 4 OLIVE COURT, Main 4216.

WANTED—CARPENTER WORK, DAY, JOB or contract. Address 908 VINCENT ST. Phone Main 7906.

WANTED — POSITION AS GENERAL blacksmith; good all-around. Address A, box 88, TIMES OFFICE.

WANTED—BY HANDY, RELIABLE MAN, any kind of work. Phone 12823, Main 1036. SWEDISH and GERMAN BUREAU.

WANTED—BY COLORED MAN, ANY KIND of janitor work. Call all day Sunday and after 5 o'clock Monday. Phone F8625.

WANTED—POSITION BY EXPERIENCED book-keeper, bank reference; will leave city. Address Y, box 167, TIMES OFFICE.

WANTED—CARPENTER WANTS A JOB; good and cheap; $3 day. T. KNIGHT, 941 Towne ave., Los Angeles.

WANTED—JOB CARING FOR AN ORANGE ranch; will furnish team if necessary. CISSEL, Main 8056. 56 PAC. ELEC. BLDG.

WANTED — EXPERIENCED JAPANESE cook wants position in family or boarding house. K. WATA, Home Phone 10627.

WANTED—GENERAL BLACKSMITH; NO horseshoeing; ranch smithing preferred. Address A, box 168, TIMES OFFICE.

WANTED — MARRIED MAN WITH GOOD rubber tired rig or light wagon, wishes position. HUTCHINSON, Broadway 5695.

WANTED — EXPERIENCED, RELIABLE girl, 17, wants position as child's nurse. Call 2609 W. NINTH ST.

WANTED—POSITION BY GOOD JAPANESE cook in family where waiter is kept. Call pond.

WANTED — POSITION TO CONTRACT cleaning office, store or any work. I. NAKAO, 226 Wall st., city.

WANTED — GOOD EXPERIENCED COOK wants position in hotel, city or country. Rings up F1628, MAIN 1724. 1217 W. Seventh st.

WANTED — POSITION; ENGINEER, LOOKing after motors and gas engines; married. Address Z, box 216, TIMES OFFICE.

WANTED — POSITION, CHAUFFEUR; ability, care for finer and cutting; married, no children; wages $15. TIMES OFFICE.

WANTED—LICENSED M. P. OPERATOR desires position; out of town preferred. Address M. box 242, TIMES BRANCH OFFICE.

WANTED—A YOUNG COLORED MAN wishes position as porter, janitor or yard work. Call 1907 LONG BEACH AVE.

WANTED — EXPERIENCED JAPANESE wants position in apartment or rooming-house. GEORGE, 41775.

WANTED — POSITION, COLORED, AS chauffeur; best references. Home 1403. A. ROBERTS.

WANTED—BUREHART ROOFING CO. REpairs flat, shingle or tin roofs; material furnished, work guaranteed. PHONE 61263.

WANTED — POSITION AS WATCHMAN (night) capitalist. Address BIG LEOTI AVE. City.

WANTED—JAPANESE, FIRST-CLASS COOK wants position in family. HOME 52260.

WANTED—A JOB AS GENERAL RANCH hand. HERMAN, 353 San Pedro st.

WANTED— Situations, Female.

WANTED—ROOM AND BREAKFAST, FOR two evenings. Address X, box 127, TIMES OFFICE.

WANTED—POSITION BY SLIGHTLY EXperienced stenographer. Address X, box 125, TIMES OFFICE.

WANTED—EXPERIENCED STENOGRAPHer; permanent position with good salary. 2031.

WANTED — POSITION BY EXPERIENCED book-keeper, typewriting, etc. Address L, box 236, TIMES BRANCH OFFICE.

WANTED — POSITION BY EXPERIENCED confinement nurse. Address L, box 241, TIMES BRANCH OFFICE.

WANTED — SITUATION, BY GOOD GIRL, two in family preferred; good cook; no washing. 742 E. 23RD. Address 127 FLOWER ST.

WANTED—POSITION AS HOUSEKEEPER, companion or care of semi-invalid. GLAD, 2421 Santee st., City.

WANTED — BY RELIABLE YOUNG NORwegian girl, general housework. Call or write 1218 E. 15TH ST.

WANTED — SITUATION AS WORKING housekeeper by widow of 35, no incumbrance. Address A, box 166, TIMES OFFICE.

WANTED—YOUNG WOMAN WANTS POSITION as cashier, good references, cash bond if required. WEBSTER, 1247, city.

WANTED—POSITION AS HOUSEKEEPER in an apartment-house. Call 321 W. 42ND ST.

WANTED—SITUATION BY EXPERIENCED eastern manicurist, for position in barber shop or hotel. Room 215, 315 W. 5TH ST.

WANTED — GRADUATE NURSE WISHES engagements; would travel. 2031.

WANTED — SITUATION, COOK OR GENeral house work, colored. Phone SOUTH 4218.

WANTED—BY YOUNG LADY, POSITION as piano player, good sight reader. PHONE 63578.

WANTED — POSITION BY A REFINED practical nurse in confinement cases. WEST 3275.

WANTED — COMPETENT DRESSMAKER would like a few more engagements in families. PHONE 6197.

WANTED—COMPETENT STENOGRAPHER, experienced in taking charge of correspondence, desires position. PHONE 25347.

WANTED—POSITION IN HOTEL OR RESTAURANT; by first-class waitress. Rings up F1628, MAIN 1724. 1217 W. Seventh st.

WANTED — POSITION, ENGINEER, LOOKing after tractors and gas engines; married. Address Z, box 216, TIMES OFFICE.

WANTED — POSITION, CHAUFFEUR; ability, care for finer and cutting; married, no children; wages $15. TIMES OFFICE.

WANTED—LICENSED M. P. OPERATOR desires position; out of town preferred. Address M. box 242, TIMES BRANCH OFFICE.

WANTED—A YOUNG COLORED MAN wishes position as porter, janitor or yard work. Call 1907 LONG BEACH AVE.

WANTED — EXPERIENCED JAPANESE wants position in apartment or rooming-house. GEORGE, 41775.

WANTED — POSITION, COLORED, AS chauffeur; best references. Home 1403. A. ROBERTS.

WANTED—BUREHART ROOFING CO. REpairs flat, shingle or tin roofs; material furnished, work guaranteed. PHONE 61263.

WANTED — POSITION AS WATCHMAN (night) capitalist. Address BIG LEOTI AVE. City.

WANTED—JAPANESE, FIRST-CLASS COOK wants position in family. HOME 52260.

WANTED—A JOB AS GENERAL RANCH hand. HERMAN, 353 San Pedro st.

WANTED— Situations, Female.

WANTED — ATTRACTIVE YOUNG LADY DEMONSTRATOR, THEATRICAL EXPERIENCE, SPEAKS ENGLISH, FRENCH AND SPANISH, FOR CITY; BUT WANT ROAD CONTRACT; BEST OF REFERENCES. ADDRESS A, BOX 32, TIMES OFFICE.

WANTED—I WOULD LIKE A POSITION in an office, photograph studio or with a music company, in a capacity requiring pleasing manners and personal appearance. I am inexperienced, but willing to devote a few weeks, if necessary, without compensation, providing there is an opportunity for rapid advancement. I am well educated, apt, willing and observant. Address L, box 255, TIMES BRANCH OFFICE.

WANTED— POSITION BY LIVELY BUSINESS WOMAN FROM NEW YORK; FLUENT AND CONVINCING TALKER IN ANY LINE. CITY AND EASTERN REFERENCE. ADDRESS X, BOX 148, TIMES OFFICE.

WANTED — ENGLISH LADY, EFFICIENT exponent of physical culture, especially in medical cases with children. Certificated pianist, Royal Academy Music, London. Gioculinist, Prudefont in facial manipulations, care of hair, is open to engagement. Apply MISS ALICE MacKENZIE, box 672, Turlock, Cal.

WANTED — BY CAPABLE LADY BOOKkeeper now employed by a standard local house, position with a real estate firm, one half day devoted to inside work and other half to outside, such as looking after rentals, showing property, etc. Address W, 336, TIMES OFFICE.

WANTED — SPANISH YOUNG LADY OF refinement desires position as governess, teaching Spanish or companion or dressmaker, also understands giving wrinkle treatment; good references. Address Z, box 230, TIMES OFFICE.

WANTED — POSITION AS ASSISTANT book-keeper, answering phones or general office work, by young lady of several years' experience. Will work for reasonable salary. Best of references. Address Y, box 45, TIMES OFFICE.

WANTED—A YOUNG DANISH WOMAN OF refinement wishes a position as lady's maid. Expert traveler. At cars taker of lady's wardrobe. Speaks English fluently and has knowledge of French and German. Best of reference. Address Z, box 146, TIMES OFFICE.

WANTED—RESPONSIBLE POSITION AS stenographer or private secretary, by a lady of experience; understanding exporting, billing, duplicating, report and minute writing, etc., and not afraid of work. Can furnish all references. Address Y, box 52, TIMES OFFICE.

WANTED—A PERSON WHO UNDERstands first-class work in dressmaking, also housekeeping; will give her services in return for home for self and child. Address MRS. A. C., Hollywood cars Bonnie Brier Hotel.

WANTED — BY A REFINED WIDOW, good neat housekeeper, fine cook; can take charge of apartment-house; buying would take to go in retired home; don't care no family ties or children; can make one or ten happy. Address M, box 182, TIMES OFFICE.

WANTED — BRIGHT, COMPETENT STEnographer, experienced, desires position with first-class party or firm. Neat appearance, good reference. Address Y, box 149, TIMES OFFICE.

WANTED — REFINED YOUNG ENGLISH lady wishes position as companion to lady or nursery governess to young children; references given. Address M, box 252, TIMES BRANCH OFFICE.

WANTED—SITUATION. A NEAT REFINED young woman will care for invalid lady or keep house for elderly couple; experience and good references. Phone BOYLE 1401. Sunday and Monday.

WANTED — A REFINED, ACCOMPLISHED young lady, an experienced accompanist, will give her services in accompanying and instructing for a refined home with musical people. Address Z, box 273, TIMES OFFICE.

WANTED — SITUATION AS WORKING housekeeper or plain cook by competent girl; no laundry or heavy work; private room, wages $25; Phone for references or appointment any morning. HOME 71196. Call Ardmore.

WANTED—A 1 STENOGRAPHER, CAPABLE of looking after details of office, desires permanent position with good firm, or group of men in office building. Also operate Multigraph. Address L, box 254, TIMES BRANCH OFFICE.

WANTED — BY LADY POSSESSING REfinement, tact, capability, pleasing personality, desires remunerative occupation, companion, or would manage gentleman's home. Address A, box 206, TIMES OFFICE.

WANTED—HOME FOR MYSELF AND baby ten months old. An American woman of forty. Prefer home in country, with good people. Can help with housework or sewing; write full particulars to Y box 440, TIMES OFFICE.

WANTED—RELIABLE LADY WISHES plain sewing, rebinding skirts; will also do upstairs work; prices reasonable; ready for a'tertion. Address Y, box 137, TIMES OFFICE.

WANTED — YOUNG LADY HOUSEKEEPer, good cook; best of references; must be good home, small wages, small family, no washing. Address X, box 207, TIMES OFFICE.

WANTED — BY MIDDLE AGED LADY, places for nursing. I am also a practical accoucheuse. Call or drop me a postal. 6262 ESTRELLA AVENUE, between Hoover and Figueroa.

WANTED—GERMAN MIDDLE AGED PRACtical nurse, wants to take care of confinement cases; long experience. MRS. LIPPERT, 1121 East 16th st. Phone Broadway 6110.

WANTED — BY BUSINESS WOMAN, pleasing personality, tactful and energetic, wants apartment house to manage; experienced; city references given. Address L, box 248, TIMES BRANCH OFFICE.

WANTED—POSITION AS MATRON OR chaperon, or would consider the management of gentleman's home. An widow, with daughter 5 years old. Address Z, box 186, TIMES OFFICE.

WANTED— The Young Women's Christian Association furnishes stenographers, book-keepers and all kinds of office help. References required. TELEPHONES Main 1337, 10627.

WANTED—BY LADY, AGE 32, POSITION as housekeeper for widower, no objections to small children. Address L, box 231, TIMES BRANCH OFFICE.

WANTED—TO DO PLAIN SEWING, BEATby done at reasonable prices. Will go out by the day or take sewing home. Address L, box 251, TIMES BRANCH OFFICE.

WANTED — BY REFINED, MIDDLE-aged lady position as housekeeper for widower's family; a good cook, of kind and obliging disposition; can give best of city references. Address L, box 253, TIMES OFFICE.

WANTED — REFINED LADY, GOOD housekeeper, wishes to assist with housework in first-class home or apartment, part of each day. Address X, box 11, TIMES OFFICE.

WANTED—POSITION AS COMPANION TO lady by fraulein who speaks perfect French and English, does fine sewing and art needlework; is a good traveler. Address X, box 158, TIMES OFFICE.

WANTED—THE REMINGTON TYPEWRITer Employment Department is the standard medium for the placing of stenographic help. When you want a good stenographer, just call up MAIN 712 or HOME F1585.

WANTED—EVENING GOWNS AND STREET dresses. High class experience in Chicago. $2.50 to introduce work. Address Z, box 139, TIMES OFFICE.

WANTED — THE STENOGRAPHERS' ASSOciation can supply you promptly and satisfactorily with competent stenographers and book-keepers. 611 EXCHANGE BLDG. Main 4706; A6277.

WANTED—MIDDLE AGED LADY WISHES housekeeping in a small family or will act as companion; competent in all home affairs; also a good dressmaker; best references given. Address X, box 275, TIMES OFFICE.

WANTED — POSITION, NEAT, EXPERIenced young woman with first-class reference, by housework and cooking, not much Monday work. Write E. A., 3713 HOLLE ST., city.

WANTED—POSITION AS STENOGRAPHER in real estate. Quiet, competent, trustworthy. Three years' experience. References. $10 per week. Address Z, box 178, TIMES OFFICE. Telephone 62253.

WANTED—POSITION BY EXPERIENCED lady book-keeper and cashier, capable of taking charge. Would consider half day position or as assistant. References. Address L, box 84, TIMES OFFICE.

WANTED — GENERAL HOUSEWORK BY competent cook, German. $40 mo PHONE 12439. MAIN 1035.

WANTED — SITUATION WANTED BY woman to do cleaning one day every week. PHONE 22574.

WANTED—ANY KIND OF DAY WORK OR to wait parties, by reliable colored woman. F5813.

WANTED—BY DRESSMAKER, WILL GO out days; best work guaranteed, PHONE 21616, Sunday only.

WANTED—DRESSMAKING, HOME OR BY day, $2.25 per day. Phones: F3201, BROADWAY 5270.

WANTED—POSITION BY EXPERIENCED German girl; good cook; wages $25. Address M, box 262, TIMES BRANCH OFFICE.

WANTED— Situations, Female.

WANTED — CAPABLE YOUNG WOMAN stenographer, rapid typist, efficient clerk; can act as sales agent, confidential secretary or foreign correspondent, open for position, wherein executive ability is requisite. STENOGRAPHER, Apt. No. 5, 1127 West 1st.

WANTED—A REFINED, CULTURED LADY musician, less than 40 years of age, good nurse, desires a position as companion; willing to travel; no incumbrance. References exchanged. Address MRS. M. LA MORE, Bakersfield, Cal., care General Delivery.

WANTED—YOUNG WOMAN WITH LITTLE girl 2 years, would like place as housekeeper; would like full charge; country preferred. Address P. E., DOWNEY, CAL. R. F. D. No. 1, box 172.

WANTED — BY FIRST-CLASS COLORED laundress, work to take home. Ladies' and children's work and table linens especially; all work guaranteed. Work called for and delivered. PHONE 7838.

WANTED—TWO YOUNG LADIES WANT work. Would like to run a rooming-house, be cashier or exchange operators. Call Monday sure, or Tuesday morning, at 1236 MAPLE AVE.

WANTED—REFINED YOUNG LADY, FORmer teacher, with literary ability, wishes position, educational line preferred. Would coach pupils; best references furnished. Phone Wilshire 1695 or address A. box 290, TIMES OFFICE.

WANTED—YOUNG LADY WISHES POSITION as office girl; some experience in bookkeeping and typewriting. Call 2060 W. NINTH STREET.

WANTED — POSITION, LIGHT HOUSEwork or companion, by refined young lady, for apartment. Phone Main 6316 or A1626. MISS GARRIGUES.

WANTED—A SCHOOL GIRL OF 13 WANTS good home, to assist in care of baby for board and room. Address M, box 276, TIMES BRANCH OFFICE.

WANTED — REFINED EASTERN WIDOW with 5-year-old child, wants position, housekeeper for widow, with children or elderly couple. Phone F7923. MRS. WHEELOCK.

WANTED — POSITION IN REAL ESTATE office, or other business, by experienced young woman of ability. Address Y, box 178, TIMES OFFICE.

WANTED — POSITION, EXPERIENCED young woman of business ability to manage rooming house. Address Y, box 177, TIMES OFFICE.

WANTED—HOUSEWORK BY THE DAY; willing to do laundry work; can give best reference. Phone HOME 36194, Sunday all day, or Monday after 4 o'clock.

WANTED — AN EXPERIENCED HOUSEkeeper for apartment-house, wants position; city reference. Address A, box 156, TIMES OFFICE.

WANTED — GERMAN WOMAN WOULD like to take care of children; room and board, $20; well experienced. Call 121 WEST 16TH ST.

WANTED—DRESSMAKING UNTIL FEB. 1, $1.50; high grade references. Evening gowns and remodeling. Address Z, box 140, TIMES OFFICE.

WANTED — COMPETENT YOUNG WOMAN lawyer and stenographer would like position with reliable firm, reasonable salary. Phone F7901, Monday. Address 336 STIMSON BLDG.

WANTED — HOUSEKEEPER, GERMAN woman, middle-aged, desires position as housekeeper to widower. Call MRS. KELLER, 2819 Maple ave.

WANTED — POSITION; MANAGER OR housekeeper for apartment house. References. Address K, box 213, TIMES BRANCH OFFICE.

WANTED—BY CAPABLE WOMAN, HOUSEkeeper for rooming or apartment house or work in a cafeteria. Inquire or address F. R., 1626 W. 12TH ST., Los Angeles.

WANTED — POSITION AS COOKING OR general work; without laundry; good references. Address 1257 ELDEN AVE., city. West 6228.

WANTED—POSITION AS HOUSEKEEPER, by German woman with daughter of 12. Address K, box 219, TIMES BRANCH OFFICE.

WANTED — COMPETENT STENOGRAPHER, phone furnished, without cost to operator. party. A6311, Main 2908. 128 N. Broadway 2nd floor. SMITH PREMIER TYPEWRITING CO.

WANTED—POSITION AS SALESLADY, ONE and half years' experience selling to dealers and jobbers; best references. Address X, box 284, TIMES OFFICE.

WANTED—POSITION FOR HALF DAY, work to office; by young lady, who has knowledge of book-keeping, and can use typewriter. WEST 3473.

WANTED—REFINED LADY WOULD EXchange light service for room and board in Christian Science family. Address X, box 150, TIMES OFFICE.

WANTED—SITUATION; COMPETENT TO cook and housekeeper; city, country. MISS MITTLER, box corner Ivanhoe and Cowe avenues, city.

WANTED—FIRST CLASS COOK AND EXperienced house girl desires position, state wages and number in family. Address Y, box 221, TIMES BRANCH OFFICE.

WANTED—BY REFINED LADY TEACHer of 'cello makes specialty of tutoring children (home or town), for piano; ready for a'tertion. Address Y, box 137, TIMES OFFICE.

WANTED—POSITION BY FIRST-CLASS pastry cook with references. Address Y, box 218, TIMES OFFICE.

WANTED — BY LIVE DRESSMAKER, lady's and children's clothes, dress in two days with lady's help, $2.50. Address Z, box 126, TIMES OFFICE.

WANTED—A MIDDLE-AGED CHRISTIAN woman desires position as working housekeeper in a small family of adults. Call Monday, room 76, Broadway 3054.

WANTED — A GOOD, RELIABLE young woman wants a place to work, half day for private family. M. DANIEL, 1926 S. L. A. st.

WANTED—POSITION IN AN OFFICE BY young neat appearing girl; doctors or dentist's office preferred; have had experience. Address Y, box 174, TIMES OFFICE.

WANTED—FIRST-CLASS FRENCH COOK desires position, private family; best references; country preferred. N. T., 1236 SANTEE ST.

WANTED—FRENCH LADY DESIRES POSITion teaching French or Spanish or lady's companion. EUGENIA VERNEUIL, 977 S. 32nd st. Phone South 982.

WANTED — LADY, REFINED AND OF good manners, desires position of housekeeper in first-class apartment house; best city references. WILSHIRE 2977.

WANTED— By a graduate nurse, a position caring for invalid or semi-invalid. MINNIE GATES, 911 Maple ave., Los Angeles.

WANTED — COMPETENT STENOGRAPHER desires position immediately. $10 week; city references. Address Z, box 108, TIMES OFFICE.

WANTED—BY EXPERIENCED BUSINESS woman, position as manager of apartment-house; references. Address X, box 280, TIMES OFFICE.

WANTED—POSITION BY EXPERIENCED book-keeper and general office girl. Understands typewriter. Phone SUNY. 2031; House 52459.

WANTED — MIDDLE AGED WOMAN wants permanent work, good housekeeper; plain cooking. Address Y, box 65, TIMES OFFICE.

WANTED—A RELIABLE MIDDLE-AGED woman would like light house work, without washing, for small family. Address L, box 253, TIMES BRANCH OFFICE.

WANTED—EXPERIENCED LADY CASHIER and checker wants position in first-class cafe or restaurant; night work considered. Address L, L., box 41, TIMES OFFICE.

WANTED—POSITION AS STENOGRAPHER, book-keeper and confidential secretary. Excellent recommendations and A1 qualifications. PHONE 72842.

WANTED — ANY KIND OF DAY WORK. Send postal card to Margaret Ludwig, 5454 Laval street.

WANTED — A MIDDLE-AGED COOK DEsires a situation where work is light; no objection to country. Call at 411 W. WASH. st.

WANTED — BY 17-YEAR SCHOOL GIRL, home with Christian Science couple and $1 per week for assisting with light housework. Address L1, box 63, TIMES OFFICE.

WANTED — GLASS AND SILVERWARE pantry work or chambermaid in first-class hotel in city; can give references. Call 215 WEST 11TH ST., or phone Main 8028.

WANTED—BY BRIGHT, HEALTHY GRAMmar school girl to assist in a refined musical home for board and room and $2 per week. Call or address 6111 PIEDMONT AVE.

WANTED—SITUATION AS HOUSEKEEPer, by young widow where she would have control of house. Address ANNA WATSON, 321 S. Olive st.

WANTED—A POSITION AS THOROUGHly experienced book-keeper, file system preferred. Address X, box 128, TIMES OFFICE.

WANTED — COMPETENT DRESSMAKER from East, desires few more families; afternoon and evening; dresses specialty. HOME 61767.

WANTED — RELIABLE WHITE WOMAN wants place for cooking and housework, city or country. Address M, box 230, TIMES BRANCH OFFICE.

WANTED—BOOK-KEEPER, COPYING OR any kind of work, afternoons; by young lady; experienced. Address A, box 61, TIMES OFFICE.

WANTED — EXPERIENCED STENOGRAPHer desires position; can furnish best of references; $15 week. Address M, box 262, TIMES BRANCH OFFICE.

WANTED— Situations, Female.

WANTED — EASTERN LADY OF EDUCAtion and refinement, desires position of housekeeper, in gentleman's home; best of city references. WILSHIRE 2977.

WANTED—POSITION AS HOUSEKEEPER, companion or governess in country or suburban home, by young woman of education and ability. Address X, box 21, TIMES OFFICE.

WANTED—POSITION IN OFFICE, BY INtelligent young lady, with some knowledge of book-keeping and typewriting. Address L, box 223, TIMES BRANCH OFFICE.

WANTED—GENERAL HOUSEWORK BY German girl, in family where she can learn English. Address 955 BONNIE BRAE. Tel 51948.

WANTED—POSITION AS HOUSEKEEPER for a small family, or an apartment-house by a refined, capable young woman. Address X, box 148, TIMES OFFICE.

WANTED—BY RELIABLE SWISS GIRL, situation as nurse and light housework. Address M, box 210, TIMES BRANCH OFFICE.

WANTED — SITUATION AS AUDITOR, book-keeper, cashier, stenographer, and thoroughly experienced and reliable; best references. Apt. 21, 1945 E. FOURTH ST.

WANTED — FIRST-CLASS COOK, FROM New York, has cooked for fancy caterer, also private, wants position; 615 AMERICAN BANK BLDG. Main 5320. F4418.

WANTED—WOMAN WITH BABY WANTS position, general housework, no objection to the country. LILLIAN DAVIS, 114 Middleton st., Huntington Park, South 2259.

WANTED—SITUATION BY GERMAN WOMan as cook in family hotel, or first-class restaurant; references furnished. 425 N. HILL, Phone Broadway 6215.

WANTED — EXPERIENCED TEACHER wishes position as tutor or governess. Would leave city. Address X, box 132, TIMES OFFICE.

WANTED—WASHING, IRONING, CLEANing by competent woman, phone mornings, 12559. Main 1095. SWEDISH AND GERMAN BUREAU.

WANTED — SITUATION AS CHILD'S nurse by competent young woman, best of references. Tel. WILSHIRE 1378, between 8 and 10 a.m.

WANTED—FASHIONABLE DRESSMAKER by the day, perfect fit guaranteed, reasonable. MME. HEUM, 294 N. Fremont ave. A2078.

WANTED—A CHRISTIAN WOMAN, CAPable of nursing, caring for housekeeping, would like position in religious family. Address Y, box 156, TIMES OFFICE.

WANTED—A RELIABLE WOMAN WANTS to manage apartment house, cocasnal manner, by Maid of Work. Address Y, box 157, TIMES OFFICE.

WANTED—2 COMPETENT GIRLS WISH POsition in private families as cook and waitress. HOME PHONE 22501. Call before 10 a.m.

WANTED — CULTURED, REFINED LADY wishes the care of fine home for party away during winter; best of references. Address Z, box 138, TIMES OFFICE.

WANTED—POSITION ON PRIVATE TELEphone exchange; 2 years' experience. Address X, box 120, TIMES OFFICE.

WANTED—CAN YOU USE AN A-1 STEnographer and book-keeper, good credentials, salary moderate to start. Address Z, box 22, TIMES OFFICE.

WANTED — BY MIDDLE-AGED GERMAN woman, light housework and plain cooking in small family; no washing. 577 CENTRAL AVE. Room 19.

WANTED—COLORED GIRL WISHES POsition as maid or second girl. Phone MAIN 7782.

WANTED—YOUNG WOMAN WITH SMALL child wants position as housekeeper. Address Z, box 71, TIMES OFFICE.

WANTED—BY GOOD WORKING HOUSEkeeper position in small family. Phone WEST 2602.

WANTED — BY EXPERIENCED YOUNG lady pianist, place in cafeteria or picture theatre in exchange for eats. TIMES BRANCH OFFICE, box 254.

WANTED—TEACHER WILL GIVE INSTRUCtion or other light service for furnished room. Address M, box 215, TIMES BRANCH OFFICE.

WANTED — POSITION, COMPANION TO lady or girl by refined, educated lady; references exchanged, willing to travel. Address Y, box 12, TIMES OFFICE.

WANTED—BY FIRST-CLASS DRESSMAKer and designer; $2.50 per day. Call 24918 or Broadway 4781, after Sunday.

WANTED — GOOD HOME FOR SCHOOL girl willing to assist with work. Address M, box 249, TIMES BRANCH OFFICE.

WANTED—WOMAN WANTS HALLS, OFfices and other janitor work to do. 1253 TEMPLE, or phone Main 6797.

WANTED — TELEPHONE EXCHANGE work by experienced young lady, also office work. F6254, BROADWAY 2566.

WANTED — SITUATION BY RELIABLE lady, chamber work or general housework. Phone BROADWAY 3561.

WANTED—FIRST-CLASS STENOGRAPHER wants position; will leave city or will live in or out of city. 2214½ S. SPRING, room 1. Main 1102, F7062.

WANTED—CHAMBER WORK BY MARRIED lady, well experienced; must go home at night. Call 1963 W. 23D ST.

WANTED — SITUATION, BY COMPETENT German woman, first-class cook; city or country. Address A, box 57, TIMES OFFICE.

WANTED — COOK WANTS SITUATION IN family or cooking for men in or out of city, or in Arizona or Nevada. Call 2214½ S. SPRING ST. Main 1102, F7062.

WANTED—NURSE WOULD LIKE POSITION, no objection to chronic or tubercular cases. Phone EAST 3123.

WANTED—EXPERIENCED DRESSMAKER, ladies' tailor wishes engagements in families, city reference, reasonable. PHONE 1124, evenings.

WANTED — WHEN IN NEED OF FEMALE help, call ACME AGENCY, 2214½ S. Spring. F7062, Main 1102.

WANTED—SITUATION AS HOUSEKEEPER, by best refined experienced woman, good cook, careful manager and buyer; wages $30. Address A, box 169, TIMES OFFICE.

WANTED—EXPERIENCED DRESSMAKER, good fitter, reliable; $1.50 by day. WILSHIRE 1081.

WANTED—WORK AT EAST SIDE CURTAIN factory, lace curtains, 6 pair, $1.60 set; 35c per pair. Call EAST 2206.

WANTED—BY LAUNDRESS ROUGH DRY washing, 25c per doz. when 2 doz or more; less than 2 doz., 35c and fare. Call [illegible] 3285.

WANTED—DRESSMAKING BY THE DAY by a competent dressmaker; private families; city references. Phone A3988, MAIN 7628.

WANTED—POSITION HOUSEKEEPER FOR refined elderly gentleman. Address M, box 225, TIMES BRANCH OFFICE.

WANTED — COLORED WOMAN WANTS washing, day work, or by the week. MRS. ANNA ALLEN, 2238 Humboldt st. Phone, East 3494.

WANTED — POSITION FOR STENOGRAPHer, university graduate, eight years' experience, first-class references. Address Y, box 10, TIMES OFFICE.

WANTED — POSITION FOR GENERAL housework; German girl. Address 402 W. 11TH ST., Los Angeles city.

WANTED—WORK BY THE DAY, ANY kind, colored. MAIN 8516.

WANTED—TWO YOUNG WOMEN WISH position together or otherwise, will leave city. Housework preferred. BROADWAY 4825.

WANTED—LADY WANTS POSITION daily to take care of sick, will help with the work, no Sunday work. Address MRS. E., 726 E. 40th st.

WANTED—GERMAN NURSERY GOVERNess or grown children; good seamstress and dressmaker; experienced, best references Address L, box 220, TIMES BRANCH OFFICE.

WANTED — CAPABLE YOUNG WIDOW, experienced; management of apartment-house. Call 1321 DE LONG ST.

WANTED—BY COLORED WOMAN, LAUNdry work. Phone BROADWAY 7369.

WANTED—SITUATION BY A FIRST-CLASS cook in family; can give city references. Address B, box 1, TIMES OFFICE.

WANTED—SITUATION BY HOUSEKEEPer, private home or chambermaid. Address A, box 85, TIMES OFFICE.

WANTED—BY EXPERIENCED WOMAN—position as housekeeper in rooming or apartment house or for gentleman. Address A, box 87, TIMES OFFICE.

WANTED—POSITION BY FRENCH GIRL as lady's maid or chambermaid. 1045 WEST 46TH ST.

WANTED—BY FIRST-CLASS LADY PIANist, steady work in the city to play alone or with orchestra. Address A, box 177, TIMES OFFICE.

WANTED — POSITION BY EXPERIENCED stenographer, hole or part day. Address A, box 231, TIMES OFFICE.

WANTED—HOUSEWORK OR COOKING, IN private family, by experienced Swedish girl; wages $25. Call Monday, MAIN 7720.

WANTED—BY EXPERIENCED NURSE FOR child, position in refined family. B. McLEAN, Sawtelle, Cal.

WANTED — RELIABLE COLORED GIRL wishes general housework, in family; wages $25. Call MAIN 8528.

WANTED — COLLEGE STUDENT DESIRES clerical work Saturday afternoons. MISS HASTY, 816 E. Washington.

WANTED — LAUNDRY WORK BY THE day by experienced woman. BOYLE 3th.

WANTED— Situations, Female.

WANTED—COOKING OR GENERAL HOUSEwork. Call 324 N. HILL ST.

WANTED — LAUNDRY TO TAKE HOME, all work first-class. SOUTH 7393.

WANTED—LADY STENOGRAPHER WANTS position, 7 years' experience. MAIN 6622.

WANTED—BY COLORED WOMAN, DAY'S work. Phone MAIN 6607.

WANTED — COOKING OR DAY'S WORK, colored woman. MAIN 5547.

WANTED—A COLORED WOMAN WANTS general housework by week. SOUTH 4217.

WANTED — WORK BY DAY, HOUSE cleaning, etc. WILSHIRE 2755.

WANTED—HOUSEWORK BY COMPETENT girl who is good cook. PHONE F1803.

WANTED—WASHING OR CLEANING BY the day. PHONE F1803.

WANTED—COLORED LAUNDRESS WANTS work by the day. Phone MAIN 8228.

WANTED—CHILDREN TO TAKE CARE OF or day work. SOUTH 2636.

WANTED—GENERAL HOUSEWORK BY experienced girl. Call F8154.

WANTED — DAY WORK. PHONE SOUTH 4818.

WANTED— Situations, Male and Female.

WANTED—YOUNG CANADIAN COUPLE desire position with private family. Man experienced chauffeur to choose around house; woman as help in house. Can give good references. Address Z, box 74, TIMES OFFICE.

WANTED — POSITION, BY MAN AND wife, in dairy, both first-class milkers; wife good cook; lifetime experience; would like to take full charge of dairy, from 6 to 60 cows. Address K, box 238, TIMES BRANCH OFFICE.

WANTED — MAN AND WIFE WANT POsition together as ranchman and cook; or take charge of an apartment house or as cook and helper. 2214½ S. SPRING, Room 1. Main 1102, F7062.

WANTED—COUPLE WELL QUALIFIED TO meet the public want charge of good rooming or apartment house; salary or percentage. Address A, box 270, TIMES OFFICE.

WANTED — COUPLE WOULD LIKE CARE of well stocked poultry ranch, either on shares or salary basis. Address A, box 269, TIMES OFFICE.

WANTED — POSITION, BY MAN AND wife, as janitor, private family. Phone 1289, Main 8525. SWEDISH & GERMAN BUREAU.

WANTED — MAN AND WIFE WANT TO manage apartment house or hotel; not less than 75 rooms; have owned large hotels and know the business thoroughly. F4418, Main 3920. 615 AMERICAN BANK BLDG.

WANTED—COMPETENT, RELIABLE JAPanese couple, position in family; man first-class cook, excellent waitress; good references. Phone Terrace, A3770. 625 SOUTH LOS ANGELES ST.

WANTED — SITUATION IN PRIVATE family, man and wife, man do gardening, wife cook; have excellent references. Address L, box 274, TIMES BRANCH OFFICE.

WANTED— Work by Day.

WANTED — COLORED MAN WOULD LIKE work by day; first-class window cleaner or dooryard work. Call mornings and evenings. PHONE 21714.

WANTED — WORK, AN EXPERIENCED woman wishes laundry or house cleaning, by the day, for Monday and Thursday. References if required. HOME PHONE A4822.

WANTED — WORK BY THE DAY, BY colored lady; like Thursday and Fridays. Call mornings and evenings, PHONE 21714.

WANTED — LAUNDRY TO TAKE HOME. Done by first-class laundress. Telephone BOYLE 947.

WANTED—SEWING BY DAY OR TAKE home. Address 236 SO. BUNKER HILL. Phone A4822.

WANTED—WILL SEW BY THE DAY; ALL kinds of sewing, including plain dressmaking. Address Box 246, TIMES OFFICE.

WANTED—WASHING BY THE DAY, OUT or house, cleaning. Call H, 6713.

WANTED— Agents, Solicitors.

WANTED—GENERAL AGENTS, MEN AND women, for Long Beach and San Pedro, exclusive territory now open. Best selling proposition on the market; every householder will buy. Call Monday for particulars. DALE McDOUGALL, 1265 Elm street, Long Beach.

WANTED—AGENTS, YOU CAN SELL AN article of exceptional value that will save customer its cost each day. BIG PROFITS; sells at sight; pocket sample. Write for full particulars. KERN MFG. CO., Libertyville, Ill.

WANTED—FIELD UNLIMITED FOR THIS rapid seller. Agents can get rich with it. Every one you approach needs it. Nine out of ten will buy. Good for 3 profits; 100 per cent. profit. SUPERIOR SUPPLY HOUSE, 366 Looney st., Memphis, Tenn.

WANTED—AGENTS; 127 per cent. profit. New household tool. 12 in one. Solid steel. Nickel-plated. Combines $2.50 worth of articles. Is first in your locality to get it. Sample to workers and introduce it. FALCON TOOL CO., 4109 Third St., Dayton, O.

WANTED—AGENTS, OUR LITTLE WONder Pocket Tool scissors, gambler, 12 in one. Light, neat, compact, useful. An imported novelty just being introduced. Write for terms and free sample. THOMAS MFG. CO., 3309 Third St., Dayton, O.

WANTED—AGENTS, $24 A WEEK. NEW patented Automatic Cleaner Curry Comb. Takes the hair off as it does the horse. No clogging with hair and dirt. Big demand. Big profits. Free sample to workers. AUTO COMB CO., 3309 Third St., Dayton, O.

WANTED AGENTS; NEW HAND MAchine. Makes rope of binder or waste twine. Any length or thickness. 50 feet 12 strand rope can be made in 15 minutes. Stronger than fiber rope. THOMAS MFG. CO., 3309 Third St., Dayton, O.

WANTED—SALESMEN — QUICK; NEW check protector; does work of $25 machine; men with checks buy on sight. Sample 25c. Particulars free. TERRY MFG. CO., 126 Colton Bldg., Toledo, O.

WANTED—A SALES MANAGER TO HANDle one of newly patented Electric Heating Specialties. Exclusive territory. Progressive. HISTORICAL CO., 323 Geary st., San Francisco.

WANTED — GOOD STOCK SALESMEN; grand opening; no opposition; manufacturing company; enlarging factory; reference required. Call

Classified Liners.

WANTED— Partners.

WANTED—$500 to $10,000. HAVING INVESTIGATED information myself and partner, also experienced real estate men, with good records are going to Panama at once to promote a city subdivision and farm property; desire to place a the market immediately. Why to place a the market immediately. Why to place a the market immediately. Why

Classified Liners.

WANTED—
To Purchase, Real Estate.

WANTED—ALFALFA RANCH.
20 to 40 acres improved, accessible to Los Angeles. Will give 3 acres, adjoining city and ripe for subdivision, together with 7-room house, and three lots on corner in suburban town worth $12,000. Clear, and cash or mortgage back for difference up to $30,000. SUBMIT.
A. R. COOKE, with
J. H. BALLAGH & SON, 721 Central Bldg.

WANTED—TO PURCHASE CLEAR BUILDING lot or residence in western part of Los Angeles; will give modern 5-room house, corner lot, close-in Hermosa Beach, and some cash. 519 GROSSE BLDG., A1849, Broadway 2654.

WANTED—TO PURCHASE, 9 TO 10-ROOM modern two-story home in Wilshire or Arlington Heights district, from $10,000 to $12,000; will give $2000 worth of clear lots and balance in cash.
DON M. DEVENDORF,
CALIFORNIA REALTY CORPORATION,
241 S. Hill st.

WANTED—TO BUY THE BEST 4 OR 5-room house that $2000 or more will buy. Must be in a high class residence district west or northwest preferred. Must be new or practically so. If what you have to sell is not full value please do not present. Address L. L. PLANK, Auditorium Hotel.

WANTED—WE HAVE THE CASH.
And will purchase any genuine bargain in L. A. improved property. If you must sell quick you had better tell us about it. Will buy equities in payments, houses, if bargains. 529 W. 12TH ST.

WANTED—PROPERTY BETWEEN SIXTH and Pico, Hill and Figueroa for cash and clear lots. Act quickly.
E. R. BOYDEN & CO.,
324½ Consol. Realty Bldg., 8th and Hill.

WANTED—LARGE LOT NORTH FRONT ON Santa Monica, within two blocks Normandie; two east front lots on Harvard or Hobart near Santa Monica. 527 GROSSE BLDG.

WANTED—WILL PAY CASH FOR EQUITY in 4 or 5-room bungalow. Call Monday. E. L. NIBER, 221 S. Olive.

WANTED—HAVE CUSTOMER FOR LOT ON high ground, vicinity of Cahuenga ave. and First st., about $1750. Give exact location and price. Address Z, box 86, TIMES OFFICE.

WANTED—TO PURCHASE—
The best lot between Fourth and Washington, west of Vermont, that $1500 spot cash will buy. Don't phone. RUDELL, California Realty Corporation, 241 S. Hill st.

WANTED—IF YOU HAVE A LOT OR AN equity in a lot, and want to sell or build, see Mr. Eddie, GUARANTEE BUILDING & INVESTMENT CO., 422 Chamber Commerce Bldg.

WANTED — TO PURCHASE, 6-ROOM house southeast, Boyle Heights or near Temple west of Soto. Must be a bargain. Address 421 S. FIGUEROA.

WANTED — RESIDENCE LOT SOUTH OR west, $1500 to $2000 cash. Address Y, box 143, TIMES OFFICE.

WANTED—RANCH—DRY FARM AND CATtle ranch in Ventura County. J. C. HUNTER, 607 Pay Bldg.

WANTED—TO PURCHASE, VACANT LOT, Rincon Rock Valley. Must be good, and a bargain. ADAM LAYER, 607 Pay Bldg., A4073, Main 8073.

WANTED — BEST BARGAINS IN REAL estate between Figueroa, Main, Washington and Adams. Owners only. DOBSON, 239 Broadway Bldg.

WANTED—WE PAY CASH FOR OPTIONS, city or country property. Owners wishing to sell quickly see BAIENSKI CO., 202 Bryson Blk.

WANTED—WE ARE IN THE MARKET FOR LIMA BEAN land. Also want acreage for subdivision. HENRY S. WOOLNER, 239 Story Bldg. Main 8314, F7826.

WANT CASH FOR BUILDING LOTS IN good locations by reliable builder. Must be snaps. Give lowest cash price. Address Y, box 143, TIMES OFFICE.

WANTED — FROM OWNER, BEST $2000 bargain in large, close-in level corner for flats. State location, description, price. Address Y, box 283, TIMES OFFICE.

WANTED—CITY OR SUBURBAN FOR close-in improved city property; $27,500. Only $12,500. BERNARD VOLLMER, 506 Trust and Savings Bldg.

WANTED—6 OR 7-ROOM HOUSE TO $6250. Will give cash and nice house in Palo Alto. BERNARD VOLLMER, 306 Trust and Savings Bldg.

WANTED—SMALL LOT, WEST OF GRAND avenue, east of Western; north of Jefferson, south of Temple. Must be reasonable. Address Y, box 134, TIMES OFFICE.

WANTED—TO PURCHASE, APARTMENT lot on the hill; will give $2000 in cash and $2000 equity in new bungalow, West Jefferson.
E. BECKER, 219 Central Bldg.

WANTED—UNRESTRICTED LOT TO $2500, west of Main street in exchange for equity in new 6-room high grade chalet bungalow, choicest section of Glendale, block of cars. Address owner, R. W., box 1000, TIMES OFFICE.

WANTED—OR TO ROOM SWISS CHALET or strictly modern bungalow. Must be located in Hollywood and west of Highland ave. Might consider west side. Call or address 228 Douglas Bldg., Third and Broadway.

WANTED — A WEST JEFFERSON, NEW bungalow, on very small cash payment down. Also a snap in W. Jefferson section, lot. It saves time to see ALEXANDER, Delta Bldg., 5th & Spring.

WANTED—TO PURCHASE ACREAGE NEAR 5-cent car fare, southwest. Vernon ave., west of Main st., preferred. State amount of cash, price, terms and terms. Owners only. Address Z2, box 44, TIMES OFFICE.

WANTED — LOTS, WOULD LIKE TWO adjacent, must be bargain, for cash. No agents. Address A, box 32, TIMES OFFICE.

WANTED — HAVE A PURCHASER FOR 10 or 15 acres of improved land, east of Los Angeles; must be good and priced right. Will pay cash. Owners only. C. C. MITCHELL, 225 East First, Long Beach.

WANTED — 5-ACRE ORANGE GROVE IN frostless section. Owner of a $2500 lot in a choice residence section and will pay $1000 cash on first payment. Must have easy terms of balance. E., 922 Menlo ave., City.

WANTED—TO PURCHASE FOR CASH house between Figueroa, Alvarado, Sixth and Ninth, not over $6500; will act quick. Address Z, box 125, TIMES OFFICE.

WANTED—WILSHIRE LOT, FOR CASH, on Wilton and near Sixth. Bargains only considered. Give location. Address "BUILDER," Lit. box 14, TIMES OFFICE.

WANTED—TO BUY ABOUT TEN ACRES unimproved land, around Baldwin Park, not over $100 per acre, pay cash. Address L, box 207, TIMES BRANCH OFFICE.

WANTED—TO PURCHASE BUNGALOW ON 16th or Pico car line to $4000; $200 cash, $25 month. Address M, Box 208, TIMES BRANCH OFFICE.

WANTED—6-ROOM MODERN RESIDENCE west or southwest, $6000 to $7500. Pay some cash, or acceptable vacant lots per cent, dividend-paying building stock. Address N, box 207, TIMES BRANCH OFFICE.

WANTED—5 TO 10 ACRES WITH WATER between Burbank and Monrovia, also a lake resort, between city and Gardena; pay spot cash. I. J. SILVIS CO., 305 Mason Bldg., Broadway 1842.

WANTED — HAVE CASH BUYER FOR cheap large corner lot, suitable for residence; give price and location. Address Y, box 94, TIMES OFFICE.

WANTED—CLOSE-IN HOUSE OR LOT suitable for business or apartment house. Address M, box 257, TIMES BRANCH OFFICE.

WANTED—BUNGALOW, 4 OR 5 ROOM, southwest or Hollywood; will pay $100 down, balance $25 a month. Must be a bargain. Address A, box 146, TIMES OFFICE.

WANTED—TO PURCHASE BUNGALOW TO $2500, unfurnished or to $4250 furnished. Will give $1500 good vacant really worth $2000, balance cash, and good payments.
BAILEY TRADE.
ARTHUR H. BAILEY, 709 S. HILL ST.

WANTED—LOT OR TWO, BETWEEN 36TH and 46th sts., near Moneta avenue; best cash buy; money waiting. Write particulars. BUILDER, 325 Grand.

WANTED—
REAL ESTATE APPRAISED.
PAUL A. CRIPPEN,
272½ Douglas Bldg. Tr. Bldg.

WANTED — BARGAIN IN 7 OR 8-ROOM house, Arlington Heights way. Owners only. Address K, box 222, TIMES BRANCH OFFICE.

WANTED — TO PURCHASE MORTGAGES. Contracts for sale of real estate and trust deeds. CHARLES LANTZ, Attorney, Room 408 Bullard Block.

WANTED—BEACH LOT OR WITH SMALL house at Venice or Santa Monica; state exact location, price, etc.; must be bargain. Address Y, box 109, TIMES OFFICE.

WANTED — LOT BETWEEN PICO AND Washington, west of Normandie. Owners or agents. Address V, box 115, TIMES OFFICE.

WANTED — A THOROUGHLY UP-TO-DATE bungalow of six or seven rooms, cash, trade or part cash and trade. Address EE, box 276, TIMES OFFICE.

WANTED — GOOD INCOME PROPERTY; will give clear corner lot at Long Beach; value $4000 and some cash. MRS. HOOVER, room 204, 315 W. Third.

WANTED—TWO CHEAP LOTS NEAR CAR line in the northwest or Colegrove, on easy payments; must be a snap. C. R. CUMMINGS, 413½ S. Hill st. Phone F5566.

WANTED—FIVE ACRES OR LESS SAN Diego cheap for cash. Address L, box 297, TIMES BRANCH OFFICE.

WANTED — TO BUY THE BEST 5 OR 10 acres that $1500 or $1250 will buy. Address L, box 276, TIMES BRANCH OFFICE.

WANTED—
To Purchase, Real Estate.

WANTED — TO PURCHASE, APARTMENT site, neighborhood of 16th, Magnolia, Vermont avenue or near Westlake Park. Must be a corner. G. C. EDWARDS, 226 W. 1st.

WANTED—WANT BEST BUY IN WILSHIRE DISTRICT FOR CASH AND GOOD $2500 LOT ON VAN NESS NEAR WASHINGTON. ADDRESS A, BOX 327, TIMES OFFICE.

WANTED — HOUSE NOT EXCEEDING $2500, or lot about $1000; both facing car. Address M. HATHAWAY, 1836 Lake Shore ave.

WANTED — 2 OR 3 ACRES CLOSE TO city and car line; must be good soil and a real snap. Address X, box 116, TIMES OFFICE.

WANTED—HOUSE AND LOT IN CITY. WILL give 160 to 320 acres alfalfa land for it. ALTON REALTY CO., 816 E. Fifth st.

WANTED—TO BUY A COPY OF RUEGER'S city and county atlas. C. L. BURGES, F1715. Main 2357.

WANTED—TO PURCHASE APARTMENT house and lot; will go up to $30,000. Address M. box 256, TIMES BRANCH OFFICE.

WANTED — CHEAP BEACH LOTS; WILL give 30 acres, suitable for alfalfa or orchards. ALTON REALTY CO., 816 E. Fifth st.

WANTED—BEST LOT THAT $250 CASH WILL buy. Write full particulars where located. Address A, box 95, TIMES OFFICE.

WANTED—BUNGALOWS, $100 CASH AND $20 monthly; customers waiting. JACKSON, 504 Higgins Bldg. 14674.

WANTED — BUY INCOME RANCH. ORANGES, WALNUTS OR ALFALFA. Give CASH and gilt edge city lots to fifteen thousand. 522 WEST SIXTH ST.

WANTED — A LOT CLOSE IN SOUTHwest; must positively be a bargain. Address X, box 115, TIMES OFFICE.

WANTED—TO PURCHASE SMALL MODERN house, with two flats; terms, west side. Address Y, box 24, TIMES OFFICE.

WANTED—LOT NEAR WESTERN AVE. and Santa Monica boulevard; must be a bargain for cash; no commission to pay. Address M, box 282, TIMES BRANCH OFFICE.

WANTED — CHEAP SUBURBAN LOT, good typewriter as first payment, and assume balance. Box 577A, Route 3, Los Angeles, Cal.

WANTED — BEST MODERN HOUSE $4000 cash will buy, southwest, close in. Address Z, box 177, TIMES OFFICE, owners.

WANTED—TO BUY LOT, SUITABLE FOR apartment; state location and price. Address E, box 276, TIMES BRANCH OFFICE.

WANTED—
To Purchase, Miscellaneous.

WANTED—TO PURCHASE — STOCK OF general merchandise in small town in Southern California. Cash and small cottages and vacant lots up to about $10,000 or $12,000. C. C. MISTLER, 202 Broadway Bldg.

WANTED—LADIES' AND MEN'S CLOTHing, evening wear, full dress, Tuxedos, trunks. Deal with a reliable house which pays highest prices. 833 W. 17TH ST. Main 8262, F2626.

WANTED — DIAMONDS, OLD GOLD, SILverware, antique jewelry, broken jewelry, curios; pay highest cash price; no red tape deals. SIPPY CO., 337 S. Broadway.

WANTED — SECOND HAND PHYSICIAN'S compressed air tank with gauge; also stereopticon or enlarging lantern. Address L, box 284, TIMES BRANCH OFFICE.

WANTED — I WANT A NEW, ORIGINAL and up-to-date song for stock. Authors only. No agents. COLVIN THEATRICAL EXCHANGE, Suite 308 Bradbury Bldg.

WANTED—TO BUY, A NEWSPAPER IN A western town, which has prospects of growth. Write, stating terms to. Address Z, box 255, TIMES OFFICE.

WANTED — TOP PRICES PAID FOR LADIES' AND MEN'S GOOD USED CLOTHING. HIGHEST PRICES BOUGHT. 808 S. SPRING. MAIN 6624; F2809.

WANTED—TO BUY LADIES' AND GENTLEMEN'S GOOD SECOND-HAND CLOTHING; TOP PRICES PAID. PHONE 61486. WEST 6136.

WANTED — SHOWCASES AND FIXTURES, counters, refrigerators, scales, coffee mills, cash registers, safes, etc. SHOWCASE EXCHANGE, 340 S. Los Angeles st.

WANTED—TO BUY VAUDEVILLE AND TANK, small engine for desert. Write IN TALE ST.

WANTED — FURNITURE, RUGS, HOUSEhold goods, office furniture, stocks of merchandise, fixtures. SUGARMAN'S, 114-116 Court st. Phones F4762, Main 5262.

WANTED — SIX-FOOT PORTABLE HOTEL range, in good condition; must be reasonable. Call MAIN 2810, Pasadena.

WANTED—REES, STATE PRICE AND PARticulars; also best mare for will buy. Address A, box 181, TIMES OFFICE.

WANTED—DEFECTIVE TITLES TO LOTS or land that has been sold for delinquent taxes, or mortgaged. Address 461 PACIFIC ELECTRIC BLDG.

WANTED—TO PURCHASE SECOND-HAND woodworking machinery as follows: Pony planer, jointer, bandsaw and jointer. PACIFIC ENGINEERING CO. A2376, Main 6240.

WANTED—SECOND-HAND PRINTING MAterial suitable for small job office; state prices and exactly what you have. Address 1208 E. 4TH ST., Long Beach.

WANTED—TO PURCHASE A GOOD RUBber-tired surrey or limp. Give full particulars. Make, time used, etc. COLEGROVE LIVERY, cor. Santa Monica blvd. and Gower.

WANTED — TOP PRICES PAID FOR LAdies' and gents' second-hand clothing. Prompt attention. MAIN 8285. ROSS, 415 Centennial.

WANTED—FOR CASH, A GOOD WATER well boring outfit, in good condition. Apply W. A. COLLINS, 923 S. Main street, city.

WANTED—TO BUY LOW PRICED SECond-hand safe. D. WARNER, 325 Central ave.

WANTED — DIAMONDS, JEWELRY, ETC. Pay highest cash prices. REID, 404 Grant Bldg. Phone 11608.

WANTED—GENTS' SECOND HAND CLOTHING, SHOES AND TOOLS. BEST PRICES PAID. F4071. 106 EAST FIRST.

WANTED—FURNITURE AND HOUSEHOLD goods; L. J. AUCTION & COMMISSION CO., 611-3 N. Main st. Broadway 1667; F1719.

WANTED — DIAMONDS, OLD GOLD, ANtiques bought for cash. H. B. CROUCH CO., 217 W. Sixth st.

WANTED—TO RENT OR BUY ON INstallments, one commercial vacuum carpet cleaner. Telephone WEST 569.

WANTED—GLASS CANDY JARS, MUST be cheap. 635 W. SEVENTH ST.

WANTED — FOR RESIDENCE, LOT OF electric fixtures, good as new. MAIN 6649, WILSHIRE 3735.

WANTED — FURNITURE FOR OFFICE; might rent office. POSTOFFICE BOX 1705, Los Angeles.

WANTED — REVOLVERS, RIFLES AND shotguns of all kinds. COLLATERAL LOAN CO., 402 S. Main.

WANTED — MEN'S COST-OFF CLOTHING. Highest prices paid. Phones MAIN 6765, A5773.

WANTED — SLOT VENDING MACHINES, working or idle. POSTOFFICE BOX 1240, or phone F5602.

WANTED — CASH PAID FOR FEATHERbeds. 724 SAN PEDRO ST. Main 1186.

WANTED—HIGHEST PRICE PAID FOR 2nd-hand clothing, etc. 716 E. 5TH. M3739.

WANTED — CASH PAID FOR FEATHER beds. 2427 S. MAIN. Phone South 6396, 24913.

WANTED—
Miscellaneous.

WANTED—YOU TO KNOW THAT WE EXchange phonograph records, tune pianos and repair all kinds of musical instruments. RECORD EXCHANGE AND MUSIC CO., 213 Mercantile Place. Phones Main 1958, F7241.

WANTED — FOR CASH, OLD FASHIONED jewelry, silverware, laces, any kind of old gold and silver; also postal stamp collections. 311 W. 8TH, near Grand ave., open Sundays.

WANTED—PARTY TO SHARE CAR SHIPping household goods and stock to Glamis or Yuma in a few days. Address A, box 79, TIMES OFFICE.

WANTED—$1 FOR 1000 BUSINESS CARDS; first-class work; letter-heads and envelopes in proportion. COOK PRINTING CO., 204 Mercantile Place.

WANTED—ALL HOUSEKEEPERS TO KNOW that you can get just as good, just as pure maple syrup for $1 a gallon as you are paying $2.50 for; absolutely nothing better. Try before you buy. Ring F4969. $1 gallon, 25c quart. Call 313 S. GRAND.

WANTED — HIGHEST PRICE PAID FOR second-hand furniture. ARNOLD FURNITURE CO., Seventh and Los Angeles sts. F2624.

WANTED—TO BUY FOR CASH, SECOND-hand pool tables, must be cheap. Address B, box 169, TIMES OFFICE.

WANTED—TO PURCHASE A GAS RANGE. Must be in first-class condition and cheap. PHONE BOYLE 1132.

WANTED—GOOD FIVE-SEATED AUTO FOR a high, slightly lot on paved road. McCLELLAND, 20 Windward ave., Venice.

WANTED—FOR CASH, POSTAGE STAMP collections, large or small, used or unused. LOS ANGELES STAMP AND COIN CO., 213 Mercantile Place.

WANTED—TO SELL BUSINESS CARDS, $1 per thousand; other printing in proportion. F. A. HARRINGTON, Printer. 12409. 138½ South Spring st.

WANTED—PAINTING AND TINTING Estimates given, good work guaranteed. WILL C. BRAINARD, 207 East Avenue 58, 28225.

WANTED — RANCH HORSE ON 60 DAYS' trial; write all particulars and price. ROBINSON CITRUS NURSERIES, San Dimas.

WANTED—
Miscellaneous.

WANTED — YOU TO KNOW THAT NINEty-three recipes for jams, marmalades and pickles are in The Times New Cook Book. Now on sale. Price 25c, postage 5c extra.

WANTED — YOU TO KNOW THAT TWO thousand recipes contributed by some of the best cooks in California are contained in The Times New Cook Book. Now on sale. Price 25c, postage 5c extra.

WANTED — WATCH AND JEWELRY REpair and manufacturing jewelry, gold and silver plate, stones cut and polished; work warranted; done reasonable price. 841 SOUTH SPRING.

WANTED—SOMEONE TO CUT DOWN AND haul away two large eucalyptus trees for the firewood that is in them, amounting to more than a cord. See MR. REID, 623 S. Hill st. F2095 or 52877.

WANTED—WE WANT TO RENT SURVEYor's transient for few days; must have it by 1 p.m. Monday. THOMAS & NIXON, 754 S. Hill st., Los Angeles, Cal.

WANTED—REAL ESTATE TO APPRAISE in any part of the county.
RUDEL & CASEY, Main 2854.
Tax Adjusters and Appraisers,
325 Story Bldg.

WANTED—
Furniture.

WANTED—WE PAY THE VERY HIGHEST cash price for all kinds of furniture, household goods, merchandise, etc.; any quantity; we also sell on commission and advance cash on consignments. A trial will convince you, and we are always at your service; we have the largest, best equipped and oldest auction house in the State. REED & HAMMOND, auctioneers, 747-749 S. Spring st. Tel. Broadway 2860; Home F2645.

WANTED — WE PAY MORE CASH FOR furniture, household goods, merchandise, etc., than any firm in the city, any quantity. Also sell on commission. Cash advanced on consignments. Largest and oldest established auction house in California. RHOADES & RHOADES Auctioneers, 320-322 S. Main st. Phones F1259, Main 1259.

WANTED—IF YOU WANT TO DISPOSE OF ANYTHING at the BEST PRICE obtainable, communicate with us. We hold sales anywhere—and positively "get action." We have the experience and know how—and will give you a square deal. Ring up BRENT'S AUCTION AND COMMISSION, 718 S. Main st. Telephone Main 2826; Home F6545.

WANTED—WE BUY FURNITURE, HOUSE and office furniture, merchandise, carpets, stoves, safes, boxes, odd pieces or complete outfits. Prompt attention to Los Angeles or suburban calls. Also buy electric fans, guns, sporting goods, light machinery, etc. We want good FURNITURE and have the SPOT-LESS CASH. L. C. SKEELS, 911 S. Main. F3018, Main 3042.

WANTED — TO PURCHASE, THE FURNIture of a private residence for cash, in high-grade lots; no fake auctioneers; must be any, oak or bird's-eye maple, in Los Angeles or Pasadena, Glendale, Alhambra, Sierra Vista or Ocean Park. No dealers need apply. From owners direct. Address XX, box 325, TIMES OFFICE.

WANTED—HIGHEST PRICE PAID FOR SECOND HAND FURNITURE, CARPETS OR STOVES; ONE PIECE OR HOUSE FULL. PHONE 24032; WEST 6136.

WANTED—A QUANTITY OF GOOD GRADE furniture, and am willing to pay a reasonable price for the same. Will pay spot cash. Address 836 E. 37TH ST., or phone 28237.

WANTED—AM FURNISHING HOUSES TO sell furnished. Can pay better prices than regular second-hand dealers. Phone BROADWAY 2911.

WANTED — WE PAY CASH ON THE SPOT for all kinds of furniture. Phone 65497; Broadway 4782. CALIFORNIA AUCTION CO., 423-31 S. Main st.

WANTED—TO PURCHASE BEFORE JAN. 20, the entire furniture of a private west side residence; am no dealer. WILSHIRE 971. F5702.

WANTED—PRIVATE PARTY WANTS TO buy furniture for five rooms; must be neatly new and cheap for cash. Give full detail description in first letter. 518 EAST 22ND ST.

WANTED—4 OR 6 ROOMS OF GOOD FURniture for cash at once; price must be right for quick sale. Address W, box 105, TIMES OFFICE.

WANTED — SECOND-HAND TYPEWRITER desk; state price, condition and describe fully. Address T, box 51, TIMES OFFICE.

WANTED—WILL GIVE CLEAR LOTS IN exchange for good first-class furniture. Phone 21464. Call 2210 S. FIGUEROA.

WANTED—SECOND-HAND OFFICE FURniture; must be in good condition. Might also rent office. No bonus. P. O. BOX 1705, Los Angeles.

WANTED—WE BUY ALL SIZES OF ROLLtop or flat second-hand desks. THE HOME FURNITURE CO., 857 S. Spring st.

WANTED — CALL US BEFORE SELLING your household or office furniture. MAIN 1139.

WANTED—5 OR 6 ROOMS OF GOOD FURniture for cash. PHONE BROADWAY 1140.

WANTED — WE PAY FULL VALUE FOR good second-hand furniture. THE HOME FURNITURE CO., 857 S. Spring. Main 2854.

WANTED — A PARTY DESIRES TO PURchase furniture of 5 or more rooms. F4312, 234 N. GRAND AVE.

WANTED—FURNITURE IN ANY AMOUNT for spot cash. Will answer all calls immediately prepared to pay cash and take possession. BROADWAY 1087 and F1719.

WANTED—WE WILL PAY YOU HIGHEST cash price for your furniture. MAIN 1139.

TO LET—
Furnished Rooms.

TO LET—THREE NICELY FURNISHED large southeast rooms, kitchen and two living rooms; must be seen to be appreciated. Call 1904 W. ADAMS. Phone 71871.

TO LET—SUNNY HOUSEKEEPING SUITE, two rooms, $5.50; 1 or 2 gentlemen; housekeeping room; quiet home. 919½ W. ELEVENTH ST.

TO LET — VERY NICELY FURNISHED light housekeeping rooms, all privileges, furniture new, modern, bath, electricity. 1134½ W. FOURTEENTH.

TO LET — TWO NICELY FURNISHED rooms; walking distance; suitable for 2 or 3 gentlemen. 624 N. GRAND AVE.

TO LET — 3 NICE COSY HOUSEKEEPING rooms, with parlor, piano, sewing machine; close-in. 1129 W. SIXTH ST. Second house from Bixel, upstairs; $25. Tel. Main 2547.

TO LET — BEAUTIFUL FRONT ROOM, handsomely furnished, in a refined private family; exclusive neighborhood; ½ block north of Westlake Park. 434 PARK VIEW.

WANTED — FURNISHED ROOMS, CAPAble woman will manage apartment or first-class rooming house, in exchange for housekeeping rooms and small wages. Address L, box 245, TIMES BRANCH OFFICE.

TO LET—1004 FLORIDA ST., NEWLY FURnished front room, modern home; walking distance. Phone MAIN 6226.

TO LET—$12 PER MONTH.
Nicely furnished sunny room, all modern convenience; close-in; no car fare. Must be seen to be appreciated. 256 S. FIGUEROA.

TO LET—IN WESTLAKE DISTRICT, LADY to share apartment; terms reasonable. Will allow something to stenographer for services. 1033 WINFIELD ST.

TO LET—ROOMS, FURNISHED OR UNFURnished, single or en suite; housekeeping if desired. 1225 SECOND AVE. Pico car.

TO LET—3 FURNISHED FRONT ROOMS, bath for housekeeping, in modern cottage. 677 WEST 36TH PLACE. Phone South 4743.

TO LET—2 FURNISHED HOUSEKEEPING rooms and bath, in cottage, separate entrances; $12; adults. Phone SOUTH 1322. 3726 San Julian st.

TO LET — NICELY FURNISHED ROOM, parlor and private bath, with board if desired. 731 EAST 22ND ST. San Pedro car.

TO LET—FURNISHED ROOMS, WITH OR without housekeeping. 124 N. BEAUDRY AVENUE.

TO LET — FURNISHED ROOM, IN healthy part of city; use of bath and living room. Phone EAST 3538.

TO LET—LADY WOULD RENT ROOM TO business lady, with use of kitchen and sitting room; terms moderate. 609 E. 24TH ST.

TO LET — TWO ROOMS AND PANTRY kitchen, bath, gas, electricity; reasonable rent to small family. 215 WEST 34TH.

TO LET—CLEAN, MODERN, NICELY FURnished 6-room cottage. Nice garden and yard. Call 1223 E. 18TH ST.

TO LET—PLEASANT FURNISHED ROOMS, Crown Hill district. 149 LOMA DRIVE.

TO LET—NICE, AIRY OUTSIDE SUNNY room in a small private family. Fine location. 1204 W. 17TH ST. Phone 51807.

TO LET—NICELY FURNISHED SUNNY rooms, every convenience; five minutes' walk to town. 1111½ N. HOPE ST.

TO LET—2546 N. GRIFFIN AVE. TWO housekeeping rooms, very reasonable to ladies for sake of company. EAST 2747.

TO LET—302 S. MAIN. HOTEL RANFTON. SUNNY OUTSIDE ROOMS, DAY, WEEK OR MONTH. $3 WEEK UP. BDWAY. 9231.

TO LET—LARGE SUNNY ROOM, FURnished or unfurnished, for living or studio; close in; 1044 S. HOPE ST. Phone Main 2807.

TO LET—FINE MODERN 2-ROOM CORner apartment, hardwood floors, disappearing bed, bath, etc. 1207 HARVARD BLVD.

TO LET—FOUR WELL FURNISHED rooms, lower flat, private house, choice location. 1712 W. NINTH.

TO LET—
Furnished Rooms.

FOR RENT—
HERE IS THE ROOM YOU HAVE BEEN LOOKING FOR.
Only ¼ block north of Courthouse. No carfare. In private home, quiet and homelike. No children. Large double room for housekeeping. Suitable for married couple or 2 girls. Kitchenette fully equipped with dishes, silverware, sink, water, gas, etc. Extra large closet. Cozy and homelike. $14 per month. Also cheap single room suitable for working girl. Call Sunday if possible. 228 N. BROADWAY. A3691.

TO LET—ROOMS.
NEW HOTEL IN LOS ANGELES.
HOTEL SHERMAN—Main entrance, 214 W. Fourth st., near Broadway.
ATTRACTIONS—An exceptionally light, new and modern house of 150 rooms, unsurpassed in furnishings, beddings, cleanliness and service. Steam heat, hot water and free telephone in all rooms.
POPULAR PRICES—$5, $6 and $7 a week, $1 day. Parlor suites and bath suites at attractive rates.
A Select Permanent and Traveling Patronage.

TO LET—
Why not spend the winter at the beach? Half hours' ride from the city, with low winter prices. Round trip fare as low as 50 cents. Rooms, apartments and separate cottage, with fine sun parlor, for use of all guests. Address MRS. TUCKER, prop., 1817 Ocean avenue, Santa Monica.

TO LET—TO GENTLEMAN AND WIFE OR two ladies, completely furnished housekeeping apartment of four rooms, bath, porches, in choice cottage home; rental and $15 cash monthly in exchange for breakfast and dinner for two adults. Phone South 1299. Call on Sunday at any hour and on week days before 7:30 a.m., or after 6:30 p.m. References desired. 221 WEST JEFFERSON ST.

TO LET—WILLIAMS HOTEL AND APARTMENT-HOUSE INFORMATION BUREAU. Furnished houses a specialty. Let us locate you; save you time and money. 218 HERNE BLDG., cor. 3d and Spring. Tel. Main 2705, Home A3861. Entrance on Third st.

TO LET — WELL FURNISHED 3-ROOM suite, completely furnished for light housekeeping, with running, water; good, clean, airy and sunny rooms, with good bedding; large back yard; very close in, and quiet place to live; no meters to sign for; only $3.25 per week. 732 WALL. Call afternoons.

TO LET—FRONT CORNER SUITE OF TWO or three rooms, bath, heat, phone; gentlemen only; will accommodate three or four. 1401½ BOND ST.

TO LET — ONE OR TWO NICELY FURnished large light rooms, in private family; fine location; references required. 1044 MACNOLIA AVE. Price Heights or West 11th st. cars.

TO LET—FURNISHED 3 OR 4-ROOM apartment in bungalow, separate entrance. Adults. 1459 W. 25TH. West Adams or 30.

TO LET—LARGE SUNNY FRONT ROOMS in private house; rent reasonable. Good board across street. 7th street car to Rampart. 2770 W. 8TH ST.

TO LET—HADDON HALL, HOTEL, 330½ S. SPRING.
Extra large rooms, 50c, 75c, $1 per day; $3 to $4 per week. Stationery and baths free.

TO LET—2-ROOM SUITE OF CLEAN DEsirable furnished housekeeping rooms, gas and electric lights included. Moneta or Maple ave. car line. 170 E. 25TH ST.

TO LET—EL MORO. 109 S. HILL. MODERN sunny rooms, hot and cold water, steam heat; private and public baths. Rates reasonable. PHONE A2488.

TO LET — HOTEL CRITTENDEN, 522 S. Flower. Everything new, hot and cold water, steam heat, wall beds, vacuum cleaner. Special rates by the month.

TO LET—2 NICELY FURNISHED ROOMS for light housekeeping; all conveniences, 230 W. 24TH ST. South 4617.

TO LET—ONE, TWO, THREE OR FOUR fine furnished rooms, very cheap; 844 W. WASHINGTON ST. Call Sunday or mornings.

TO LET — 228 SO. FLOWER ST., LARGE pleasant front room; bath, electricity, close in; rates reasonable.

TO LET — SUNNY FRONT BEDROOM, IN cottage, quiet place, reasonable. 774 E. 14TH STREET.

TO LET — WIDOW OWNING NICELY FURnished six-room bungalow, would like two or three ladies to share same, housekeeping privileges. Tel. 52027. Address Z, box 325, TIMES OFFICE.

TO LET — 4 FURNISHED HOUSEKEEPing, $12 per month; furnished room $5 per month; 5 unfurnished rooms, bath, $9 per month; 5 unfurnished, $12. 1067 HARVARD BLVD.

TO LET — CLOSE IN, FINE SUNNY ROOM heated, private family, adults; gas, electric, phone, hot water, reasonable; gentleman. PHONE A2916.

TO LET — UNFURNISHED ROOM WITH outside entrance, adjoining bathroom, newly papered and painted, large closet, $8 per month; walking distance. MAIN 7677.

TO LET—FURNISHED ROOMS, HOT AND cold water and telephone, steam heat in all rooms; $2.50 and up per week. 235 E. SECOND ST.

TO LET—FURNISHED FOR HOUSEKEEPing, three front rooms, sun porch, use of kitchen, light and gas; adults. Call Sunday, 1728 S. BONNIE BRAE. West 6226.

TO LET—DESIRABLE FURNISHED ROOM, $3; private family; homelike; walking distance. 430 WEST 16TH ST.

TO LET — PLEASANT ROOM, WITH OR without housekeeping, $10 or $12; also attractive room, buffet, kitchen, sewing machine, $15; good entrance and location. 922 S. FIGUEROA.

TO LET—TWO FRONT ROOMS, FURNISHED for housekeeping; rent reasonable; close to two car lines. 122 WEST 27TH ST.

TO LET — PLEASANT ROOMS, LIGHT housekeeping suite and others; reasonable. 1128 S. FIGUEROA.

TO LET — NEATLY FURNISHED ROOM, bath and electric light; close-in, will rent reasonable to desirable tenant. 136 N. FLOWER ST.

TO LET — SMALL SUNNY ROOM FOR young man or lady; $4.50 per month. 701 WEST 10TH.

TO LET — WESTLAKE, BEAUTIFUL, JUST opened, 434 LAKE ST. Apartments, rooms, board if desired; private baths, steam heat; near park; get choice. Home Phone 58266.

TO LET—NICELY FURNISHED FRONT alcove room and sleeping porch, with board, in private family. 1340 CONSTANCE STREET. Phone 21369.

TO LET—FURNISHED SUITE OF TWO rooms and kitchen; also single rooms, phone and bath. 1243 S. HOPE.

TO LET—WELL FURNISHED ROOM IN private home, walking distance, gentleman preferred; references. Phone 53099. 1534 INGRAHAM ST.

TO LET—SUNNY FURNISHED ROOM IN fine neighborhood, lodging or housekeeping, one block from San Pedro or Maple car, $2 per week. 608 E. ADAMS ST.

TO LET—TO WOMAN, SUNNY FURNISHED room with privilege of kitchen, gas, telephone, etc.; $10 month. PHONE 54375.

TO LET—FURNISHED ROOM WALKING distance, bath; all conveniences, $12. 1321 WEST PICO. Telephone 64451.

TO LET—2S, 2 GENTLEMEN, NICELY furnished front room; modern conveniences. Westlake district. References. 53290.

TO LET—VERY REASONABLE, 2 AND 3 rooms, housekeeping, hot water in kitchen. 1035 CROCKER STREET. Phone F7643.

TO LET—REX HOTEL, 316 S. BROADWAY, rooms, $2 to $3 per week, with baths, heat and hot water; central.

TO LET — 2 PLEASANT ROOMS, FURnished for housekeeping, bath and phone. 1031 S. HILL ST.

TO LET—WANTED, WORKING GIRL TO share small flat. Address A, box 72, TIMES OFFICE.

TO LET—A BRIGHT PLEASANT FRONT room, well furnished, suitable for one or two gentlemen. 1022 INGRAHAM ST., 54173.

TO LET — NEATLY FURNISHED ROOM, only $1 per week; walking distance; 5 minutes' walk from 6th and Broadway. 642 S. FLOWER ST.

TO LET—2 LARGE SUNNY ROOMS, CLOSE in, fine for 2 or 4 gentlemen. 535 S. BUNKER HILL.

TO LET—MODERN, SUNNY ROOM, NICELY furnished, private family; also garage for rent. 214 W. 24TH ST. Phone 23676.

TO LET—LARGE SUNNY ROOM, NEWLY furnished, phone, heat, porch and all conveniences, small private family, board if desired. 657 WESTLAKE AVE.

TO LET — LARGE UPPER FRONT ROOM furnished, five windows, adjoining large porch. No other roomers. 2 car lines. $10 per month. PHONE 54676.

TO LET—ONE FURNISHED ROOM IN PRIvate family. 1037 LINCOLN ST., near 8th and Figueroa.

TO LET — 2 NICELY FURNISHED ROOMS in private family, all modern conveniences, use of telephone. 405 WEST 33RD. Grand Ave. or Jefferson St. car. Phone South 4351.

TO LET — LARGE, CLEAN, SUNNY FRONT room, attractively furnished. Bath and closet for gentlemen. Modern residence. Walking distance. Very reasonable. 1021 INGRAHAM ST., between West 7th and Orange st. Call Sunday afternoon or Monday.

TO LET — 2-ROOMS, FURNISHED FOR light housekeeping. 1723 WALL ST. No children.

TO LET — FURNISHED ROOMS FOR LIGHT housekeeping. 2112

TO LET—
Furnished Flats.

TO LET—
Apartments, Furnished.

LET—6-ROOM MISSION FLAT, FUR- ished beautifully in mission and mod- ; fireplace, beamed ceilings, large , white enamel bedrooms and large . Must take lease. This is a private owner going away for a time; ing new and up-to-date. Call 2270 ST. 17TH ST.

LET—JUST COMPLETED, FINEST 5- room flats in the city; four of them. Come take your pick. They're sure to ple. Garage and rear garden and ev- ing complete. No objection to children. 1 to 5. Southwest ..... PHONE 22910.

LET— 6-ROOM FURNISHED UPPER FLAT, ose in, on Hope st., near Pico; $35; wner ...

GRANT, with ..... 60506, Main 98. 208 C. BUNDY & CO. ..... 427 S. Hill st.

LET—NEAR WESTLAKE PARK, OF- ments. Near, handsomely furnished ap- ; 4 rooms and den, with large screen- porch. Hardwood floors; modern in ev- ; Steinway piano. W. Sixth and Gra- our lines. To adults. PHONE 52820.

LET — WELL FURNISHED 4-ROOM UP- flat in private home. $25. Also, well- ; distance. Permanent middle aged ; at $25. Phone Monday, BROADWAY 4100.

LET — ELEGANTLY FURNISHED, SUN- 5-room flat, walking distance. All ; $35.50 month, including electric ht. West side. 423 CENTENNIAL 87.

LET — PART OF MY NEWLY FUR- shed flat for the winter, accommodating two adults; all modern conveniences and tiful location. 1304½ E. ADAMS ST.

LET—TO TWO ADULTS, 4 ROOMS OF house, lower floor, and 4 upstairs bedroom ; bath, water, phones, linen supplied. 128 WESTLAKE AVE. 940.

LET — NICELY FURNISHED, EXCEP- tionally desirable 5-room modern flat, all ; rooms, suitable for renting; will sell furniture. 1328A AV. 16TH ST.

LET—5-ROOM UPPER FLAT, 946 VI- oria; fine location; close in. BIRNBAUM INVESTMENT COMPANY, P2288, Main 288. onday.

LET — SWISS CHALET FLATS NEW, ry fresh and well furnished; 3 rooms, bath $22.50 per month. 2715 OCEAN ONT, Venice.

LET—FOUR-ROOM FURNISHED FLAT in private home, 6th st., gas and ele- city fixt. 1461 PEDORA ST. Pico Heights

LET—6-ROOM FLAT, WELL FUR- shed, clean, modern, coal and gas range, ; adults only. Call 1951 S. Hope. ; Phone 1508 or 12265.

LET—5-ROOM FLAT, EN SUITE FOR to 7 rooms, partly furnished. A bar- ain for house. Address 162 SOUTH OR- ONWEALTH. Take Inman Baths car.

LET—WELL FURNISHED VERY DE- irable 5-room flat; everything modern; good ce to good tenants. Inquire 428 N. HILL.

LET—$25 COMPLETELY FURNISHED 5-room modern flat, private entrance on ; private outside rooms; adults only. 12 ; will bear inspection. Adults only. 132 HOOVER.

OR SALE—FURNISHED FLAT, FURN- 5-ROOM FLAT; RENT $17. 1016 W. 18TH.

LET — FINE MODERN 4-ROOM FLAT nished, $15 a month. 726 EAST 23RD near San Pedro. Phone SOUTH 69.

TO LET—
Apartments, Furnished.

LET—THE MORNING SIDE APTS., IS the best thing in the line of flats in the city. Elegant 3-room apartments, ; private baths, private phones, hot and ld water, very convenient to cars. Rent ; Phone HOTEL 128.

LET—THE LAURIE, LARGE, SUNNY 1 apartments, both phones, tenant of ; Hopkins in nice residence section. 1 ; 1 block.

LET—THE OWEN APARTMENTS, 8 and Valencia sts. Two and 3 rooms, ; nely furnished; bathroom, billiards ; elevator; modern conveniences. Rent ; PHONE WILSHIRE 960.

LET—$24, $25 MONTHLY, ELEGANT one-room apartments, with or ; kitchenette, music room, ; in every respect. MARENGO APART- 1 Francisco st., West Ninth & ...

LET — $27 MONTHLY, 3-ROOM COZY furnished apartments, private bath, ; phone, gas range, etc. 1011 E. ; SEATTLE" APARTMENTS, 42 We

LET—PORTLAND APARTMENTS, ; monthly; hair mattresses; private ; ; private phone in every room. ; "LIVE RIGHT," one block from P. E. ; Figueroa sts. 81 DIAMOND ST.

LET—PITTSBURGH APARTMENTS, ; nicely furnished; sunny; steam ; ; $20 to $25. 638 CROCKER ST.

LET—RICHLY FURNISHED 3-ROOM ; bath; $30 month. ROSEVILLE ; APTS. 324 S. Figueroa st.

LET—THE GIBSON, 635 W. FOURTH ; choice 1 and 4-room, sunny, clean ; private phone, gas, bath, ...

LET—LILIA APARTMENTS, 1 AND 2 ; High School, on W. HILL; 1 and 2 ; suites, $12 bath and up. Phone ...

LET — FINE THREE-ROOM SUNNY ; only $17.50 per month. 2715 OCEAN ONT, Venice.

LET—THE HARTFORD, NEAR PARK, ; Fourth st. Loop to Hartford ave. ; Loop to Hartford ave.

LET—THE MAYFAIR APARTMENTS, ; Park, 2, 3 and 4-room apartments, ; large closets, refrigeration. ...

LET—FURNISHED APARTMENTS, ; large rooms, private baths, phone, ; WASHINGTON ...

LET—MODERN UP-TO-DATE FLATS, ; apartments, 2 to 4 rooms, $18 to ; INVESTMENT CO., 312 S. Hill st.

LET — GARBER APARTMENTS, NEW- ; ; sunny corner apartments, hardwood ; ; $18 to $22.50. 1015 W. 23RD ST.

LET — ARLINGTON-GRAND APART- ; 205 S. Grand. Beautiful modern ; ; two car lines. Phone ...

LET—THE WOODBURY, 729 OLIVE ; sunny, unfurnished apartments, 1 ; ; private bath; close to ...

LET—THE NOYES APARTMENTS, ; West Adams and Hoover cars. Most ; beautifully furnished apartments, ; $1 to $2 per month. ...

LET—LA PRINCESSA, 1 AND 2 ROOMS ; new elegant; $ and $ Wilshire ...

LET—PLEASANT, SUNNY, UP-TO-DATE ; apartment, 1-room, ...

LET—BIXEL APARTMENTS, 69 BIXEL ; ; 1 and 2-room furnished apart- ; ; $12 and $15 monthly; hot ; ; children welcome. 60 Main.

LET—WESTEND APARTMENTS, NEW ; 2-room apartments, private bath, ; $20; 10 minutes from P. O. Phone ; ; Phone Wilshire 960.

LET — CHOICEST APARTMENT IN ; sunny; 2 rooms, private bath, ; ; $20. UNION.

SPLENDID FURNISHED APART- ; 2 rooms, every convenience, $27 ; ; 327 SOUTH ...

FURNISHED, SUNNY COTTAGE ; ; $20 per month, including ; ; 1 block to Normal. ...

APARTMENT IN THE ; ; 3 rooms and bath; furnish- ; $27.50 per month, includ- ; ; 1 block to HOOVER.

LET — EXIE APARTMENTS, JUST ; opened, beautifully furnished, homelike; ; cozy apartments; 2 and 3-room suites; pri- ; vate baths; private bath; modern. 1211 W. EIGHTH ST. 52474. Main 8412.

LET — NICELY FURNISHED SUNNY ; upstairs apartment, two large living rooms ; and large kitchen. In exclusive West Ad- ams district. Rent $25. Take West Adams ; car to La Salle st. 1901 WEST ADAMS.

LET—TWO-ROOM APARTMENT, COM- ; plete; sunny; Westlake; walking distance; ; adults; very choice. 747 GARLAND AVE.

LET—BEAUTIFUL 3 OR 2-ROOM APART- ments, new, private home, large sleeping ; porch, close in, adults. 1256 INNES AVE. ; Phone A4861.

LET—DOUGLAS APARTMENTS, 624 W. ; 20th. A small apartment suitable for one ; employed. $14.

LET—TWO LADIES DESIRE ONE OR ; two ladies to share apartment. References. ; Address Y, box 69, TIMES OFFICE.

LET—THE EUCLID, MODERN, FUR- ; nished apartments, private baths, phones, ; walking distance. 1093 W. SIXTH.

LET—FURNISHED APARTMENT OF 3 ; rooms, bath and sleeping porch, high, fine ; location, Westlake district, in refined private ; family. PHONE 51946.

LET—FOUR-ROOM FURNISHED LOWER ; flat, modern, well furnished, excellent sur- roundings, $35; electric lights, gas, water and ; telephone paid. HOME PHONE 21651.

LET—THE OSBORN APARTMENTS, ONE ; and two rooms, private bath, steam heat. ; 314 CALIFORNIA, corner N. Broadway.

LET — ANNABEL APARTMENTS, 515 ; E. 15th st., new buildings, private baths; ; furnace heat. Hot water. Maple ave. car.

LET—3-ROOM APARTMENT, ALSO FUR- nished 4-room flat. 1223 S. GRAND.

TO LET—
Apartments, Furnished.

LET—2-ROOM MODERN HOUSEKEEPING ; furnished complete. Sunniest in ; ; thoroughly ventilated; homelike, con- ; ; apartments, large grounds, flowers, ; ; CAN LOCATE you where YOU ; SUITED. $10 to $75 monthly. ; ; for couples .....DENVER ; ; 1, 2, 3, 4, 5 double beds .....COOLEY ; ; 2 rooms, fine view .....MICHIGAN ; ; 2 rooms, splendid rooms .....LUCERNE ; ; 1 st, beautiful view. ST. LOUIS ; ; 2 rooms, large grounds, GENEVA ; ; 2 rooms, 2 double beds, RAMONA ; ; 2 rooms, 2 double beds GAVIOTA ; ; 2 rooms, very neat .....PORTLAND ; ; 2 rooms, very close in..... TAFT ; ; 2 rooms .....ROOSEVELT ; ; 2 rooms, verandas ..... CHICAGO ; ; 2 rooms, large rooms, FLORENCE ; ; 2 rooms, very fine ..... BOSTON ; ; 2 rooms, very desirable .. NEW YORK ; ; 2 rooms, for couple, PITTSBURGH ; ; 3 rooms, splendid rooms ..ALHAMBRA ; ; 3 rooms, beautiful view. OAKLAND ; ; 3 rooms, large grounds ..MARENGO ; ; 3 rooms, private ..... PARK ; ; 3 rooms, steam heat, GOLDEN ; ; 3 rooms, operated by T. WIESENDAN. ; ; 3 rooms, 2 baths ..... A1945, Main 3942.

LET—WHY COME SO FAR TO OUR ; ; husband to live in restricted quart- ers? Get an occasional glimpse of na- ture? Answer yourself by the ; very best view from the sunny windows of our ; ; 1 and 2-room apartments. All clean, ; ; white with all modern improvements ; ; fully furnished. An ideal home with ; ; of ground surrounding the six bun- ; ; and cottages and beautified by lawn, ; ; and flowers, where you can live outdoors. ; ; 1 block from Annandale or ; ; Pacific Electric or Pig Basket ; ; Gardena cars. Come in evenings ; ; every one is home. Take Echo street. Inquire at ; ; these cottages. 626 ECHO ST., for ; ; premises.

LET COMPLETED AND NOW READY ; ; OCCUPANCY. THE BRUNSWICK.

LET—MODERN SANITARY AND UP-TO-DATE ; rooms in the city, elegantly furnished ; ; rooms, suites at $22.50 to $50 per ; ; including private telephones, lights ; ; heat. Exceptionally large living, ; ; dining, kitchen and closet room in each ; ; including splendid rooms .LUCERNE ; ; 1st, beautiful view. ST. LOUIS ; ; 2nd, large grounds, GENEVA ; ; 2nd, 3 rooms ...HELVETIA ; ; 2nd, 2 double beds, RAMONA ; ; 2nd, 2 double beds GAVIOTA ; ; 2nd, very neat .....PORTLAND ; ; 2nd, very close in..... TAFT ; ; 2nd .....ROOSEVELT ; ; 2nd, verandas ..... CHICAGO ; ; 2nd, large rooms, FLORENCE ; ; 2nd, very fine ..... BOSTON ; ; 2nd, very desirable .. NEW YORK ; ; 2nd, for couple, PITTSBURGH ; ; 3rd, splendid rooms ..ALHAMBRA ; ; 3rd, beautiful view. OAKLAND ; ; 3rd, large grounds ..MARENGO ; ; 3rd, private ..... PARK ; ; 3rd, steam heat, GOLDEN ; ; 3rd, operated by T. WIESENDAN. ; ; 3rd, 2 baths ..... A1945, Main 3942.

LET—THE CRAIG, 408 S. FREMONT AVE. Two and three-room furnished suites ; New house, all modern. Steam heat, walkin, distance.

LET — RAINBOW APTS., 317 NORTH Figueroa. New building, newly furnished. Outside, sunny 2 and 3-room apartments, $16.50 up. Large sun parlor. A4694. BDWY.

LET—$45 AND $55 PER MONTH, 3- room, richly furnished sunny apartments. Steam heat, private phone and bath. Beau- tiful grounds, highest class section. PARK APARTMENTS, 721 Golden avenue, near W. 7th st.

COME AND SEE US. WE HAVE SINGLE rooms $7 to $20; 2 rooms and bath, $14 to $35; 3 rooms and bath, $15 to $50; houses unfur- nished, $15 to $45; houses furnished, $20 to $100. ROOM RENTING AGENCY, 618-20 American Bank Bldg., 2nd and Spring.

LET— 87 PAUL APARTMENTS, 921 S. Union, WESTLAKE DISTRICT. First-class, mod- ern apartments, refurnished and under new management; private phone and bath; steam heat; rates reasonable. Both phones.

LET— Elizabeth Apartments. 1112 Elden. Strictly first-class. Rates reasonable. Wilshire 2501.

LET— PONCE DE LEON APARTMENTS. New house; strictly high class; all outside rooms; steam heat; exclusive Westlake dis- trict. Phone 54678, Wilshire 514. 1136 S. AL- VARADO.

LET— SEQUOIA APARTMENTS, 1543 WEST 7TH. Handsomely furnished suite, 2 large sunny front parlors, beautiful dining room, kitchen and bath, 2 wall beds. $45, worth $60.

LET—THE LYNHURST AT 1052 SOUTH Olive street has a furnished apartment for rent at $18 per month. It has a parlor, kitch- en, pantry, screen porch, stationary wash tub, and back yard. See this before you rent.

LET—PRINCESS APARTMENTS, 722 South Bonnie Brae. New, modern, elegantly furnished apart- ments, sunny, choice, cosy, private baths, private phones, electric lights; steam heat. Phones WILSHIRE 1540; HOME 53757.

LET—HARLAND APARTMENTS, NICE- ly furnished sunny 2-room apartments, wall beds, buffet, kitchen, baths. 5 minutes from Broadway, $18 month, or by week. 223 E. FIFTH ST.

LET—$35, FURNISHED FLAT, FIVE rooms, large and sunny; ground floor, ga- rage and stable; walking distance, near 12th and Figueroa. Apply owner, three nineteen W. PICO.

LET—CLINEHURST, 319 BEACON ST. NEW TWO AND THREE-ROOMS, WEST- LAKE DISTRICT, STEAM HEAT, PRI- VATE TELEPHONE. TAKE EIGHTH OR NINTH ST. CARS.

LET—WHITNEY APARTMENTS, NEW fine sunny 2 and 3-room apartments, steam heat, modern throughout, Mission furniture, reasonable 2106 MAPLE AVE. Home Phone 25274.

LET — $14, $16, $18, $20, $23 AND $25 monthly, elegantly furnished housekeeping apartments; spotlessly clean, especially venti- lated, large grounds; large, airy rooms; al- ways sunny. See MR. SAYLES, 1017 West First st., near Fremont ave.

LET — EXIE APARTMENTS, JUST opened, beautifully furnished, homelike; cosy apartments; 2 and 3-room suites; pri- vate baths; private bath; modern. 1211 W. EIGHTH ST. 52474. Main 8412.

LET —, NICELY FURNISHED SUNNY upstairs apartment, two large living rooms and large kitchen. In exclusive West Ad- ams district. Rent $25. Take West Adams car to La Salle st. 1901 WEST ADAMS.

LET—TWO-ROOM APARTMENT, COM- plete; sunny; Westlake; walking distance; adults; very choice. 747 GARLAND AVE.

LET—BEAUTIFUL 3 OR 2-ROOM APART- ments, new, private home, large sleeping porch, close in, adults. 1256 INNES AVE. Phone A4861.

LET—DOUGLAS APARTMENTS, 624 W. 20th. A small apartment suitable for one employed. $14.

LET—TWO LADIES DESIRE ONE OR two ladies to share apartment. References. Address Y, box 69, TIMES OFFICE.

LET—THE EUCLID, MODERN, FUR- nished apartments, private baths, phones, walking distance. 1093 W. SIXTH.

LET—FURNISHED APARTMENT OF 3 rooms, bath and sleeping porch, high, fine location, Westlake district, in refined private family. PHONE 51946.

LET—FOUR-ROOM FURNISHED LOWER flat, modern, well furnished, excellent sur- roundings, $35; electric lights, gas, water and telephone paid. HOME PHONE 21651.

LET—THE OSBORN APARTMENTS, ONE and two rooms, private bath, steam heat. 314 CALIFORNIA, corner N. Broadway.

LET — ANNABEL APARTMENTS, 515 E. 15th st., new buildings, private baths; furnace heat. Hot water. Maple ave. car.

LET—3-ROOM APARTMENT, ALSO FUR- nished 4-room flat. 1223 S. GRAND.

TO LET—
Apartments Unfurnished.

LET—IN ROYAL COURT APARTMENTS. Sixth and Coronado, one 3-room, unfurnished apartment; spacious, sunny, steam heat, jani- tor service; built-in work; homelike; $40. 5495

LET—3-ROOM UNFURNISHED APART- ment, south and east exposure; built-in conveniences, new, $25 a month. PHONE 24158.

LET—JUST FINISHED, 3-ROOM APART- ment, built-in beds, hardwood floors, Back- us heater, front and back porches, separate entrance. 2820 S. HILL ST. Phone 24939.

LET — UNFURNISHED 3 THREE- room apartments, built-in, furniture, oak floors, never been occupied, $18, water paid. Inquire 138 WEST 36TH ST.

LET—NEW UNFURNISHED BUNGALOW apartment, all built-in features, outside, sunny rooms, hot and cold water, hardwood floors. Millard ave. and W. 17th. 52623. Key PACIFIC AVE., N.W. corner.

LET — FINE CLOSE IN CONVENIENT modern, 3-room apartment, buffet kitchen, wall beds, private bath, close to cars; adults. 1738 SANTEE ST.

LET— HOME 51924. ELDEN APARTMENTS, 1102 Elden Ave. A strictly modern apartment.

TO LET—
Rooms and Board.

LET — THE HAVERHILL, SELECT BOARDING-HOUSE. REASONABLE RATES, VERY PLEASANT ROOMS, SINGLE OR EN SUITE, HOME COOKING, HEAT FURNISHED; 20 MINUTES' WALK FROM TOWN. 1231 W. 8TH, CORNER HARTFORD. TAKE W. 8TH CAR.

LET — I HAVE A NICE HOME OF 3 rooms; everything first class; no one but myself and daughter; large, well furnished room; will rent to gentleman, with breakfast and evening dinner; references exchanged. 2947 HARVARD BLVD. Phone West 3511.

LET — YOUNG LADY, EMPLOYED, would like congenial young lady as room- mate, to share large, pleasant room, single beds, in private family, where there are few other boarders; excellent neighborhood, near 3 car lines. 859 W. 18TH ST. 34929.

LET — I WANT TWO YOUNG MEN TO share room and board in newly furnished home; all modern conveniences, furnace, au- tomatic piano; everything first class; $25 per month. 755 WEST 17TH. Phone Home 25655.

LET—AN ATTRACTIVE HOME, NEAR Westlake Park, large east-front room, run- ning water, private family; $25 per month. 1053 SO. OLIVE ST.

LET—CAN ACCOMMODATE A PARTY of two or four in private home, best possible table; large grounds and porches; several car lines in southwest, near Manual Arts High. Phone WEST 2934.

LET — FIRST-CLASS ROOMS AND board, rates very reasonable, best location in city, close in, on Boardway, on the hill, above the tunnel. 418 S. BROADWAY. F4095.

LET—LARGE, PLEASANT ROOM FOR two, with good table board, $25 per week; one alone, $10 per week; 5 minutes' walk west from Sixth and Broadway. 'PHONE 54441.

LET—ROOM AND BOARD, COSY COT- tage home-style cooking, $1 day; rates. OTTA- WA HOTEL, 759 Ottawa. Walking distance.

LET—ROOM AND BOARD, SUNNY well furnished room; good home cooking; suitable for 3 gentlemen. PHONE 73681.

LET—ONE ROOM FOR ONE OR TWO gentlemen, with or without board. 1108 W. 9TH ST. Phone Main 6798.

LET—FRONT ROOM, WITH PRIVATE family; breakfast if desired, for lady. 724 W. 42D ST. Home 28362.

LET—LARGE FRONT ROOM FOR ONE or 2 people; private home, board if desired. HOME 71259.

LET — NICELY FURNISHED ROOM, parlor and private bath, with board if de- sired. 731 EAST 32ND ST. San Pedro car.

LET—NEWLY FURNISHED ROOMS, facing Westlake Park, good home cooking in a refined private home. 2316 W. 7TH.

LET—VERY LARGE, SUNNY ROOM FOR two, best family table; ½ block from West- lake Park. 2906 W. SIXTH ST.

LET—HIGH-CLASS ROOM AND BOARD with private family, in Westlake district. Telephone WEST 524, or 77301.

LET—BOARD AND ROOM; $5 AND $5.50 a week, with bath. 729 S. PARK VIEW, across from Westlake Park. Wilshire 1892.

LET — NICE FRONT ROOM, WITH board, access to 2 car lines. Phone WEST 4288.

LET — WARM, SUNNY ROOM, BEST home cooking, pleasant surroundings, walking distance. 1077 S. HOPE.

LET—ROOM AND BOARD FOR ONE OR two ladies in refined home, near three car lines. PHONE WEST 3726.

LET—NICELY FURNISHED ROOM, FUR- nace heat, excellent table board. 1429 S. FLOWER.

LET—ROOMS AND BOARD FOR GEN- tlemen. 1022 W. 23D ST.

LET — NICE ROOM SUITABLE FOR one or two young men, with board. Phone 1121 INGRAHAM. 52577.

LET—670 BIXEL, UNDER NEW MAN- agement; nice single or double rooms, with board; home cooking.

LET — AGREEABLE YOUNG MAN wishes room mate, $5.25. 670 BIXEL.

LET—CHILDREN BOARDED. 124 WEST 46TH PLACE. Phone So. 2884.

LET — GOOD ROOM, FINE TABLE, cheap rates. 607 S. FIGUEROA.

LET — ROOM AND BOARD, GOOD home cooking, $6 week up. 736 S. HILL ST.

TO LET—
Rooms and Board.

LET—AT THORNTYCROFT FARM. REST RESORT, 20 minutes from Los An- geles, 700 feet elevation; fine canvas bunga- lows, in orange groves; raise all our own turkeys, chickens, squabs, rabbits, vegetables, fruit, Jersey milk and cream, tub and shower baths. Get off 9th st. station, Glendale. No tuberculosis. Phone Sunset GLENDALE 701, HOME 822. City offices, 324 West Sixth st. Main 6707. F3728

LET—

THE ALAMO.

Room and board; all outside, sunny rooms, large and airy, finely furnished, one block from Westlake Park.

632 WESTLAKE AVE.

LET — MOUNTMORRES, SITUATED in the Santa Monica hills, overlooking the ocean; elevation 700 feet; no frost; above sea fogs; furnace heat, hot running water in all rooms; elegant porches, tennis court, auto barn, own dairy, etc. Near electric line to Los Angeles and beaches; cars met by ap- pointment. No tuberculous cases. References. Phone Santa Monica Main 5388. Address CAPTAIN MORRES, Westgate, Cal.

LET—SMALL ROOMS IN ANNEX, WITH excellent board, in main dining-room of Hotel St. James, for $7 up per week, for both room and board, with free telephone in all rooms. $12.50 up for two in one room. Two in a room in the hotel, $15 and $21 per week. HOTEL ST. JAMES. 812-817 West Twenty-third st.

LET—WARM, CHEERFUL ROOM, fronting east and excellent board, for two per- sons, in large modern residence, with attrac- tive surroundings, with refined family of eight adults. No children. Will bear investigation. On ELDEN ave, near Tenth st. Home phone 54529.

LET — BELLEVUE TERRACE HOTEL, Sixth and Figueroa; American plan; special rates, $30 per month and up for one; $55 and up for 2 in room. Six minutes downtown dis- trict. Beautiful grounds. Splendid table. Pleasant social life. Table board, $6 per week. Phones, MAIN 446; F6392.

LET—SUNNY ROOMS WITH EXCEL- lent table board, 2 meals, 5 minutes from Hamburger's. Refined environments, $20 per month and up. Hot and cold water, steam heat. HOTEL BERESFORD, 1050 S. Hope st. Home Phone F4243; Sunset Broadway 3902.

LET—TO REFINED, WELL-BRED PEO- ple, high-class rooms and board in elegantly furnished home; excellent cooking; exclusive neighborhood; beautiful grounds; private baths, sleeping porches, garage; splendid car service; reasonable rates. 1044 S. FIGUEROA.

LET—WILSHIRE HOTEL, ONE EAST front suite 2 rooms and bath, one large south room with private bath; one single room, steam heat, running water, fine table. MRS. M. B. WING, 671 Coronado. Both Phones.

LET — WANT TWO YOUNG MEN TO share room and board in newly furnished home; all modern conveniences, furnace, au- tomatic piano; everything first-class; $25 per month. 736 WEST 17TH. Phone Home 25655.

LET—ROOM AND BOARD FOR GEN- tlemen, in private family, first-class and reasonable; one block from 5th. 1319 WEST 5TH ST., at Bixel. Phone 52491.

LET—ONE LARGE FRONT ROOM, gas, bath, electricity with excellent board, suitable for two, at 2624 S. HOPE ST. Rates reasonable. Phone 21234.

LET—LARGE LOVELY CORNER rooms of double parlor, bath, steam heat, suitable for 2 or 3 men. Charming lo- cation, fine home cooking. Address Y, box 2, TIMES OFFICE.

LET — AT WESTLAKKE, NEWLY furnished rooms, with private bath, open grate, furnace heat, home cooking. 686 BAMPART ST., corner Seventh. Phone 55275.

LET—IN BEAUTIFUL HOLLYWOOD, bright, sunny rooms, only 20 minutes from Broadway, choice accommodations in private home for 2 or 3 persons; dainty home cook- ing. PHONE 57542.

LET — ROOM WITH BREAKFAST and dinner for one wishing comforts of pleasant home; two car lines. 1864 WEST 22ND. Phone West 2234.

LET — LARGE, WELL FURNISHED sunny rooms, single and double, excellent home cooking, furnace, phone, piano, West- lake district. 1298 ORANGE ST. Phone 51752

LET — A WELL FURNISHED ROOM with board, pleasant home; private family; beautiful surroundings, parlor, piano, one block south of Westlake Park. PHONE 52822. 752 Lake st.

LET—DOES IT PAY TO KEEP HOUSE when you can get a good home with best home cooking for $25 a month for man and wife? 723 W. 42ND PLACE.

LET — CLEAN, AIRY ROOMS, YOUNG business people only, piano, living room. 1225 INGRAHAM ST.

LET—CLEAN SUNNY ROOMS, HEATED, close in, home cooking, excellent table. 1401 S. HOPE. Phone Broadway 4284.

LET—EXCELLENT GERMAN BOARD with large sunny front room for two in nice Westlake home. 757 S. BURLINGTON. 52286.

LET—IN MODERN HOME, HANDSOME- ly furnished sunny front room, furnace heat, close in, best of board. SOUTH 4776.

LET—FURNISHED ROOM WITH board in refined Spanish family. Please call Sunday after 4 o'clock. 224 N. GRAND AVE.

LET — ROOM AND BOARD, HAND- somely furnished front room, sunny, fur- nace heat, also large porch, bedroom, West- lake district, walking distance; garage, breakfast and dinner. 752 HARTFORD AVE. 52246.

TO LET—
Rooms and Board for Children.

LET—LET ME HAVE YOUR CHILD, nothing better than our home and training. It will pay you well as you see your child develop; references exchanged. Telephone WEST 4230.

LET—WANTED, CHILDREN TO BOARD, private home; $1 week. 267 EAST 36TH ST. Phone South 8687.

LET — WANT CHILDREN TO BOARD, good care, $2.50 week. SOUTH 2958.

LET — CHILDREN BOARDED, FROM 1 month to 4 years. PHONE 29077.

LET—WANT CHILDREN TO BOARD, good care, $2.50 week. SOUTH 2958.

LET—CHILDREN BOARDED; $3 PER week. 2311 EAST THIRD. Boyle 808.

LET—CHILDREN BOARDED, MOTH- er's care. Infants a specialty. 521 W. 10TH ST.

TO LET—
Houses.

LET — ONEONTA PARK, MODERN 8- room house, with furnace, $50 a month; beautiful location. 1291 MILAN AVE. Phone 29717.

LET—5-ROOM CALIFORNIA HOUSE, bath, city water, unfurnished, 6 cents car fare, on Pasadena Short Line, $19. PHONE 29301, SOUTH 4295, after Sunday.

LET—5-ROOM MODERN BRICK COT- tage, new, one block car, school and store; high elevation, $13, water paid. PHONE BOYLE 3721.

LET—4-ROOM BUNGALOW AT 341 W. 47th Place, near Moneta ave.; hardwood floors, lawn, flowers; rent reasonable. SOUTH 8412.

LET—A FINE 8-ROOM HOUSE IN WIL- shire district, $50 per month. Phone F5452. $16 TRUST & SAVINGS BLDG.

LET — MODERN 6-ROOM, 1½-STORY house, close in, $22.50, water paid. 1936 WAR- NER ST. Phone West 6170.

LET—2 BRAND NEW 6-ROOM BUNGA- lows, Westlake district, close in. PHONE 21464.

LET — $36, WATER PAID, 6 ROOMS, bath, gas, electricity; very close in, vacant Tuesday. BROADWAY 4624.

LET—6-ROOM COTTAGE, 1923 FRANCIS ST., near Vermont-8th st. car. Home Phone 73792.

LET—5-ROOM, NEW, MODERN COT- tage, 490 E. 28th st. House open. SAV- AGE. Phone 29079

LET — OR SALE—$15 OR $20; 4-ROOM modern bungalow, southwest, 5c fare. See OWNER, Monday. 725 S. Grand, Main 4868.

LET—MODERN, 6-ROOM COTTAGE, 1015 E. ADAMS ST. Adults only. Phone 29244.

LET—IN NEW CONCRETE RESIDENCE, 4 modern rooms, with 2-room building in yard; gas, electricity, chimneys; $25. 642 PLYMOUTH ST.

LET—S.W. CORNER 23D AND HOPE sts., 10 rooms, modern, furnace, hardwood floors; $65. Call 41071 or BOYLE 1348.

LET—1517 WEST 25TH ST., 9 ROOMS, oak floors, in fine condition; $35. Call 41071 or BOYLE 1348.

LET—5-ROOM HOUSE, RENT $15; WA- ter paid. 2517 S. Main. Call on OWNER, 2001 S. Main.

LET—1825 SO UNION AVENUE, DE- sirable five-room cottage, unfurnished, bath, cellar, fine condition. Adults. Key on prem- ises. Large closets.

LET—LOOK! PICO HEIGHTS, 4 AND 5 rooms, $14 and $18 per month. 1056 BER- ENDO ST. West 11th car.

LET—HIGHLAND PARK, PLEASANT, modern house, 6 rooms, 2 sleeping porches, $20 to good tenants. 39-06 or EAST 2718.

LET — UNFURNISHED SIX-ROOM house, bath, lawn, flowers. Call Monday, 1270 WEST PICO St., Los Angeles.

TO LET—
Houses.

LET—BEAUTIFUL 6-ROOM HOUSE ON 53rd st., furnished complete and modern. A snap at $30.

West 41st Place—8-room bungalow, elegantly furnished, $35, on a lease.

East 41st st.—A dandy 6-room cottage, this is a home, piano included at $32.50.

West 46th st.—A dandy 7-room house in Ver- mont Square, furnished completely with piano. A snap at $40.

Have client for small grocery store on a good location.

We suggest that you call early if you want one of these as they will not be vacant but a day or two. Also have homes at $75 to $125 month.

See WERTS, with F. B. BAER & CO., 715 Story Bldg.

LET—2208 TOBERMAN ST. Brand new unfurnished 3-room apartment flat, only $20; is strictly up to date wall bed; oak floors, screen porch, etc., upper or lower. Also 6-room upper flat in same building; all modern, only $30. This is in a fine neighborhood, near St. James Park. TATUM-WINSTANLEY CO., Successors to C. C. Tatum, 636 H. W. Hellman Bldg., Fourth and Sring. Phones: F3257. A1357. Main 2366.

LET—THE HARVARD APARTMENTS, situated on high grounds, in magnificent view of the city and mountains; the Har- vard has just been completed, two and three- room apartments, with dressing-room, pri- vate bath, steam heat, fine lobby, amusement room; every room light and airy; plenty of room; very quiet. 3073 W. PICO ST. Phone 72762; West 907.

LET—NORTHWEST APARTMENTS, TWO and 3-room suites, furnished; large rooms; abundance of air and sunshine; high ground; has gas, electricity and hot water in all suites; value received for your money. Courteous treatment assured. Prices $15 to $25 per month. Will pay you to investigate. Five minutes' ride west of Courthouse. West Temple car to Beaudry ave. Home PHONE A5322.

LET—FURNISHED APARTMENTS, THE Montecito, beautifully furnished 3 and 4-room apartments, with dressing room, storeroom and linen closet, steam heat, two disappearing beds, sanitary kitchen and bathroom; 17 min- utes' ride from P. O.; on Griffin ave. car; get off at Ave. 61. CHILDREN ARE WELCOME. 4227 GORDON AVE., corner E. Ave 41. Home phone 31257.

LET— SAN CARLOS APARTMENTS, 743 SOUTH BURLINGTON. Completely furnished, 2 and 3-room sunny apartments, private bath, steam heat, both 'phones. Westlake district.

LET—LOZIER APTS. AND SINGLE rooms, 1257 WRIGHT ST. Will open Jan. 15, beautifully furnished mod- ern apts. Large outside kitchens, private home, phone each apt. For reservations Phone WEST 3962.

LET—WESTLAKE APARTMENTS, 427 S. Alavarado street; comfortable 3-room apart- ments; heat, all conveniences; good situation; Sixth and Seventh street cars. Price mod- erate. Phone 53068. WILSHIRE 1498.

LET— THE FRANK APARTMENTS. 2522 W. Ninth st., corner Hoover. Best 3-room apartments in the city; pri- vate baths, direct phones, steam; every con- venience.

LET—DORLEW APTS., 240 S. FIGUEROA ST. JUST OPENED, NEW AND STRICTLY MODERN. TWO AND THREE-ROOM SUITES, NICELY FURNISHED, STEAM HEATED, PRIVATE TELEPHONE AND BATH. bath on lower floor. 1924 OAK ST.

LET—FURNISHED APARTMENTS ON the arroyo, Highland Park, southeast ex- posure, sleeping porch, fireplace, different from all others, more like a home than an apartment, worth $50, but only $33 to the right party. Also two 2-room apartments. Phone 29134. 211 EAST AVE. 60.

LET—SHATTO APARTMENTS NEW 2 and 3-room suites. Sun in every room. Prices reasonable. Take West Sixth street car to Valencia. 1236 SHATTO ST.

LET—3-ROOM FURNISHED APART- ment. All outside rooms, private bath, electric light and gas, walking distance. 457 HARTFORD AVE., First and Sixth st. Loop car. Home phone 54775.

LET—FURNISHED $15, 5-ROOM APART ment, clean, modern, large kitchen, gas range, quiet, pleasant, plenty light and air, adults only. Maple ave. or San Pedro car 510 E. 23RD ST.

LET— THE CRAIG, 408 S. FREMONT AVE. Two and three-room furnished suites ; New house, all modern. Steam heat, walkin, distance.

LET — RAINBOW APTS., 317 NORTH Figueroa. New building, newly furnished. Outside, sunny 2 and 3-room apartments, $16.50 up. Large sun parlor. A4694. BDWY.

LET—$45 AND $55 PER MONTH, 3- room, richly furnished sunny apartments. Steam heat, private phone and bath. Beau- tiful grounds, highest class section. PARK APARTMENTS, 721 Golden avenue, near W. 7th st.

COME AND SEE US. WE HAVE SINGLE rooms $7 to $20; 2 rooms and bath, $14 to $35; 3 rooms and bath, $15 to $50; houses unfur- nished, $15 to $45; houses furnished, $20 to $100. ROOM RENTING AGENCY, 618-20 American Bank Bldg., 2nd and Spring.

LET— 87 PAUL APARTMENTS, 921 S. Union, WESTLAKE DISTRICT. First-class, mod- ern apartments, refurnished and under new management; private phone and bath; steam heat; rates reasonable. Both phones.

LET— Elizabeth Apartments. 1112 Elden. Strictly first-class. Rates reasonable. Wilshire 2501.

LET— PONCE DE LEON APARTMENTS. New house; strictly high class; all outside rooms; steam heat; exclusive Westlake dis- trict. Phone 54678, Wilshire 514. 1136 S. AL- VARADO.

LET— SEQUOIA APARTMENTS, 1543 WEST 7TH. Handsomely furnished suite, 2 large sunny front parlors, beautiful dining room, kitchen and bath, 2 wall beds. $45, worth $60.

LET—THE LYNHURST AT 1052 SOUTH Olive street has a furnished apartment for rent at $18 per month. It has a parlor, kitch- en, pantry, screen porch, stationary wash tub, and back yard. See this before you rent.

LET—PRINCESS APARTMENTS, 722 South Bonnie Brae. New, modern, elegantly furnished apart- ments, sunny, choice, cosy, private baths, private phones, electric lights; steam heat. Phones WILSHIRE 1540; HOME 53757.

LET—HARLAND APARTMEN

Classified Liners.

TO LET—
Furnished Houses.

TO LET—BEAUTIFUL 6-ROOM HOUSE ON 93rd st., furnished complete and modern. A snap at $30.

West 61st Place—6-room bungalow, elegantly furnished, $25 on a lease.

East 41st—A dandy 5-room cottage, this is a home, piano included at $22.50.

West 49th st., a dandy 7-room house in Vermont Square, furnished completely with piano. A snap at $60.

Have client for small grocery store on a good location.

We suggest that you call early if you want one of these as they will not be vacant but a day or two. Also have homes at $75 to $125 month. See WERTS, with F. B. BAER & CO., 715 Story Bldg.

TO LET—FURNISHED.

Eleven rooms, beautifully furnished residence, located on a corner in So. Figueroa street, large hall, parlor, dining-room, pass closet, kitchen, butler's pantry, and breakfast room; second floor consists of three bedrooms, sitting room and two baths, also back porch; attic has two bedrooms and bath for servants. Hot air furnace and Ruud heater for hot water; basement has a wine and storeroom. Phone F3631. Apply EDWARD C. DIETER, 213 Consolidated Realty Bldg.

TO LET—

BENTON WAY BUNGALOW.

SWELLEST BUNGALOW ON BENTON WAY. 7 ROOMS, 3 SLEEPING CHAMBERS, FURNACE, 2 FIREPLACES, LAWN, FLOWERS, ETC. BEAUTIFUL LOCATION. WILL RENT FURNISHED OR UNFURNISHED. WILL GIVE LEASE FOR PRICE. CALL AT HOUSE, 239 S. BENTON WAY, SUNDAY.

TO LET — A COMPLETE ELEGANTLY furnished new 8-room house, gas, electric light, telephone, two large sleeping porches, new Chickering grand piano; silver, crockery, linen, lawn, flowers, and garage; will only rent to small family; house is situated in beautiful foothills of Hollywood, and commands the finest view; only half block from Hollywood Franklin ave. car. Call after Sunday at 837 EDGECLIFF ROAD, near Morgan Place. Phone 59076.

TO LET — FINELY LOCATED, 9-ROOM, well furnished house near Adams and Hoover, 15 minutes on University line; two bathrooms, gas and coal ranges, gas water heater, mantels and grates, screen porch, large dry basement, lawn, flowers, shrubbery, large back yard with summer house, chicken house, etc. Reasonable rent. See F. L. POWELL, W. M. GARLAND & CO., 324 Pac. Elec. Building.

TO LET — FURNISHED BUNGALOWS Santa Barbara court. Three rooms and bath; well and disappearing beds; lawns cared for; east and west fronts; a dozen new cottages, no dogs, cats or young children; 15 minutes from Broadway. Dalton car, get off at Wilson. $40 a month and up. A. R. JAQUITH, 1075 Santa Barbara ave. Phone 77104 or VAIL & CRANE CO., Story Bldg.

TO LET—SPLENDIDLY FURNISHED SIX-room bungalow, 2 to 4 months, cow, chickens, barn, yard fenced, dandy corner, near car line. Take Whittier or La Harba car to Wilcox Station, 1 block south, only 30 minutes from Main and Sixth. No objection to one child; only $15 per month. D. E. SOVA.

TO LET—LEASE, FURNISHED COMPLETE. $45 PER MONTH.

7 rooms, modern throughout; plenty of good furniture; 3 sunny bedchambers; nice piano; open fireplace, also piped for gas to each room; large lot, front and back lawn, high elevation, overlooking Westlake Park. One of the cleanest houses in the city for lease to children. Phone MAIN 8290, F2048.

TO LET — COMPLETELY FURNISHED cottage of 7 rooms, at 1327 20th place, ½ block west from Vermont ave., nearest car line; double parlors, three sleeping rooms, electric lights, gas for cooking, good piano, porcelain bath and the furnishings complete and good. Lawn, flowers, barn in rear. Only $35 per month.

TO LET—6-ROOM NEW MODERN BUNGALOW, bath, toilet, electric light, good new gas range, nicely furnished; complete for housekeeping. 3 big beds, neat and clean, good location, $35, water paid, to right tenant. Call today, 10 to 1 p.m. 1453½ E. 67TH ST. Hooper avenue car.

TO LET — $40. COMPLETELY FURNISHED 8-room house, 2-story, garage, gas, electricity, furnace, stationary tubs, Chickering piano. 701 W. 30th st. FOWLER SHANKLAND, owner. Key at 715 W. 28th. Phone 23144 or West 1834.

TO LET—ON WILSHIRE BLVD., NEAR PARK, BEAUTIFUL 13-ROOM, PRIVATE RESIDENCE, BEAUTIFUL GROUNDS, LARGE GARAGE AND 4 SERVANTS' ROOMS. PHONE WILSHIRE 811 AND HOME 10222.

TO LET—$65 MONTHLY, 12-ROOM, RICHLY furnished residence, near West Adams district; hardwood floors, built-in effects, large lot, and servants' quarters. Call at 1447 Lenox avenue, or see MR. CLOSE, 408 W. Sixth street.

TO LET—WELL FURNISHED HOUSE IN IDEAL LOCATION. 5 BEDROOMS, 2 BATHS, FURNACE, GARAGE, LOT 100x186. N.W. CORNER ST. JAMES PARK AND ADAMS. PHONE 22074. E. R. SMITH, MAYFAIR APTS. RENT REASONABLE.

TO LET—NEW MODERN 5-ROOM BUNGALOW, completely furnished in beautiful Bunglow Land Canyon, Hollywood; magnificent views, overlooking sunset gardens of Mr. Geo. J. Birkel; ideal altitude, perfect climate, pure mountain air and water; trades peoples deliveries of all sorts, good transportation, low rent to adults only. Call up Hollywood 323 on the Sunset phone.

TO LET—BEAUTIFUL 6-ROOM BUNGALOW furnished complete and modern, a snap at $40, clean and just the home you are looking for. Come out and see. 205 E. ADAMS. No children.

TO LET—A 6-ROOM MODERN BUNGALOW, well furnished. HIGHLAND PARK INVESTMENT CO., 301 E. Ave. 57.

TO LET—WESTLAKE PRIVATE HOME, exceptionally satisfying. Five bed chambers, sleeping porches, balcony, sun room, call bells, 2 baths, garage, fireplace, furnace. Nothing lacking for REAL COMFORT. Home phone 51128, 943 CARONDELET.

TO LET—FURNISHED 5-ROOM HOUSE, gas, electricity, toilet, yard. Adults only. 170 NEWTON ST., in rear, $15.

TO LET—6-ROOM FURNISHED COTTAGE, 147 East 56th st. $12, water paid.

TO LET—726 W. 48TH ST. BEAUTIFUL 5-room bungalow, completely furnished, large lot, flowers, etc., close to car. See it today or PHONE 77439.

TO LET—COMPLETELY FURNISHED TEN rooms and reception hall. Furnace. 1021 BONNIE BRAE. Splendid neighborhood. Only $75. Phone 59220.

TO LET—FURNISHED MODERN SIX-ROOM house, thoroughly clean, close in, good neighborhood. 1157 VALENCIA ST.

TO LET — OUR HOME OF 10 ROOMS, NEAR Westlake Park Beautifully furnished with 5 bedrooms and sleeping porch. Gas, electricity and furnace. Will lease for 2 years to desirable tenants at very reasonable rent. Apply to N. O. SYLVESTER, care Times Office, 531 South Spring. Phone Main 8250, 10301.

TO LET—$10, TENT HOUSE, PARTLY FURnished. PHONE 29183.

TO LET — MODERN 7-ROOM BUNGALOW completely furnished. Piano. Will rent for 3 to 6 months to responsible party. Never rented before. Southwest. Phone WEST 5998.

TO LET—4-ROOM FURNISHED BUNGAlow; gas, electricity, porcelain bath, hot water heater; $16 a month; adults only. Phone 26878. 824 KENSINGTON ROAD.

TO LET—MODERN 8-ROOM HOUSE COMpletely furnished. West Adams Heights. A very comfortable home with furnace, garage and all conveniences. Will lease for 6 months or a year. Apply 2620 OXFORD AVE. West 4340.

TO LET—VERY DESIRABLE, SUNNY, 8-room house in Wilshire district. Furnace and garage. References required. PHONE 71775.

TO LET — FURNISHED, MODERN SIX rooms, 4326 PASADENA AVE., on corner Ave. 44 and Pasadena. $25.

TO LET—$25; 5 ROOMS, COMPLETELY FURnished, sunny, modern; nice grounds. 126 S. GATES. N. Broadway car.

TO LET — 6-ROOM, NEATLY FURNISHED house, 225 S. Fremont ave., near Figueroa. 2367 S. VERMONT AVE. 'Phone West 6330.

TO LET — TO ADULTS. FURNISHED 5-room modern cottage, southwest, with piano, $25 month. Call WEST 1044.

TO LET — HANDSOMELY FURNISHED house of 11 rooms. 941 BEACON STREET. Can be seen between 10 and 4.

TO LET—1122 W. 51ST ST. 6-ROOM NEW furnished bungalow. Keys at 2903 TRINITY ST. Phone 29079.

TO LET — SUNNY 5-ROOM COTTAGE, well furnished, including piano. 1306 WRIGHT ST.

TO LET—FURNISHED 5-ROOM COTTAGE, flowers, large back yard. No small children. Rent $16.50. 812 W. 62TH ST.

TO LET — A COMPLETELY-FURNISHED 7-room cottage with stable to desirable tenant. 927 S. BONNIE BRAE.

TO LET—HOLLYWOOD FURNISHED BUNgalow, 3 rooms and bath, modern; business people preferred. 59070.

TO LET—$40. 6-ROOM HOUSE, NEW, COMpletely furnished, $25 monthly. 1075 FLORIDA ST. Take W. 8th-st. car to Mallard. F5455.

TO LET—4-ROOM COTTAGE, FURNISHED or unfurnished, rear of 143 W. 40TH PLACE. Phone South 844.

TO LET — FURNISHED 14-ROOM HOUSE, billiard table, garage, etc., Westlake district. Phone Sunday, 52736; week days, F4444.

TO LET — FURNISHED, ONE ROOM, kitchenette, sleeping porch, in residence southwest, $20. PHONE 71313.

TO LET — COMPLETELY FURNISHED 5-room cottage, piano, large yard, fruit and flowers. 1249 W. 87TH ST.

TO LET—
Furnished Houses.

TO LET—

A good home in the Westlake district; 8 large rooms, furnace, garage, 3 sleeping rooms. Well furnished. Will rent for six months or year at the reasonable rent of $75 per month.

MINES & FARISH,
853 South Hill st.

TO LET—6-ROOM HOUSE, BEAUTIFULLY furnished, on the Arroyo, large oak trees; fine mountain view, 3 bedrooms, den, living-room, dining-room, all modern, hardwood floors; sleeping porch. Call OWNER for further information. 29434.

TO LET—WILL LEASE FOR ONE YEAR my strictly up-to-date 9-room bungalow, furnished; caretaker for grounds and water furnished for $55 month; Highland Park. Will give possession January 15. WM. E. NIFF. Phone F7067.

TO LET—OR WILL SELL AT SACRIFICE, my lovely, newly furnished 7-room house, grand piano, veranda, furnace, fruit trees, high ground; near 3 car lines; must be seen to be appreciated. OWNER, 1714 Lenox ave. 'Phone 74362.

TO LET — WELL-FURNISHED HOUSE IN West Adams Heights, furnace, hardwood floors, mahogany furniture, pictures, bric-a-brac, grand piano, plenty of linen, silverware, etc. Will lease for one year to responsible party, as owners are going to Europe. TELEPHONE 71278.

TO LET—MY MODERN FURNISHED 9-ROOM house and garage in good location, with good school; five bedrooms and all other necessary arrangements to make a complete home, including A-1 furnace; West Adams district. PHONE 71650. Will call for interested party with auto.

TO LET — 8-ROOM HOUSE, NICELY FURnished, 2-story, gas, electricity, suitable for rooming and boarding business; close-in business district; rent $35; or sell lease and furniture very reasonable. 1206 S. SAN PEDRO ST. Call at 930 San Pedro st., just ½ block north.

TO LET — 4-ROOM FURNISHED BUNGAlow in S. W., built-in bed in dining room, double bed in bedroom and Davenport in living room; hardwood floors; rent $22. Take W. Jefferson car to Tallman st., walk ½ block to 3429 TALLMAN. F6193

TO LET—SMALL SUNNY 4-ROOM CALIfornia bungalow, furnished with 2 beds, $13. Would not object to one or two good children. 1058 DEWEY AVE. Key at 1053 Dewey ave. Wilshire 1259. Take 11th st. car.

TO LET —FURNISHED, MODERN HOUSE. 6 rooms, bath; 4 large bedrooms, furnace, close in, southwest, Pico Heights car to Bonnie Brae st. South to 1447. $45 to $50 per month. WEST 1094, today.

TO LET—

Six rooms, furnished, upper floor, double house, close-in, on Hope street near Pico; separate entrance; $35; water paid. MR. GRANT, with 60005, Main 4202. THOS. C. SUNDY & CO., 405 S. Hill st.

TO LET—A FURNISHED HOUSE, WESTlake district, 7 rooms, hardwood floors, furnace; fine location; between Westlake and Sunset Park. See owners on premises, Sunday, 1 to 5 p.m. 606 RAMPART ST.

TO LET — COUPLE WISHING CHEAP rent in close-in furnished cottage, for light duties about the house; lady occupying house engaged during day. Phone A4650, MAIN 2373.

TO LET — SWELL 7-ROOM BUNGALOW in southwest; hardwood floors all through; Stickley furniture, furnace heat; sun in breakfast room all day; lawn front and rear. Great variety fine roses. Reasonable rent to good tenant. 2946 WEST 30TH ST. Home 72711. Take West Jefferson car to Arlington.

TO LET—MODERN 6-ROOM FURNISHED bungalow; both house and furniture new; near car line; $40 per month. DAVIS-ACKERSON CO., 4308 Moneta ave. 29010; South 2934.

TO LET—22ND ST. NEAR NORMANDIE; modern 11-room house, eighty-five dollars; two bathrooms, garage, gas furnace; built-in effects; children no objection. Apply to N. A. WALCOTT, 113 S. Broadway. Tel. A3421.

TO LET—OR LEASE—FOR ONE YEAR, COMpletely furnished, 12 rooms, all modern conveniences, large grounds, every room occupied by boarders, or can be used for two families. 909 W. NINTH ST.

TO LET—FURNISHED, MY HOME IN WEST Adams District, 8 rooms, 4 bedrooms, sleeping porch, furnace, piano, garage, $80 per month, references required. Call WILSHIRE 1806, 55196.

TO LET—6-ROOM HOUSE, COMPLETELY furnished. Piano, sewing machine, gas stove, etc., on high healthy Boyle Heights, near three car lines, churches and schools; no saloons; only $25 per month. East Fourth car to 314 S. FICKET.

TO LET—NICELY FURNISHED, MODERN 5-room bungalow, east front, sunny rooms, beautifully located, near foothills, plenty fruit and flowers. Take Hollywood car to 1833 ROBERTA ST.

TO LET—WILL RENT FOR 8 MONTHS, 7 beautiful new bungalow, new furniture, 7 rooms, half block south Huntington drive. Close to Oneonta Park. Address L, box 220, TIMES BRANCH OFFICE.

TO LET—MODERN FURNISHED FIVE-room bungalow for rent; reasonable; adults only; references. 1787 WEST 21ST ST. Washington or West Adams cars, alight Normandie.

TO LET—8 OR 7-ROOM ATTRACTIVE MODern house, nicely furnished, new rugs, piano, $35, water paid; good home for somebody. Call all day Saturday and Sunday. 1404 W. JEFFERSON ST.

TO LET—6 ROOMS, FURNISHED, WITH piano, hardwood floors, bath, gas, electricity, nice lawn, every possible convenience, splendid location for physician's home and office. 2407 S. GRAND AVE.

TO LET—COMPLETELY FURNISHED, 8-room corner residence, large, clean, desirable nice home, for first-class terms; lease if desired; reasonable; every convenience; piano; 2 blocks car to 24th. See it. Agents register. OWNER, 2824 S. FLOWER.

TO LET — 9-ROOM HOUSE ON BONNIE Brae between 8th and 11th; 5 bedrooms, furnace; everything modern; first-class condition; will lease; to good tenant only $75; completely furnished. FARNSWORTH BROS., 215 Lissner Bldg. F1209, Main 1874.

TO LET—HOLLYWOOD, FIVE-ROOM BUNgalow, furnished, on corner, one block FROM CAR. PHONE 58607 OR ADDRESS M, BOX 292, TIMES BRANCH OFFICE.

WANTED — EXPERIENCED MARKERS and distributors. Inquire TROY LAUNDRY, corner 14th and Main.

TO LET—LUXURIOUSLY FURNISHED 7-room residence, all modern improvements, garage, large beautiful grounds, in first-class district. Call 1119 WEST 20TH ST., near Hoover.

TO LET— SOMETHING NEW, COMPLETEly furnished bungalow apartment, disappearing bed, built-in bookcase, desk and buffet; ideal home for two; adults only. 1569 WEST 20TH ST.

TO LET — MODERN, NEW, 7-ROOM house, 3 sleeping rooms, 2 sleeping porches, garage, garden, piano, attractive in every way. Lease. Take Western ave. car, 3200 ROSEWOOD AVE.

TO LET—BEAUTIFUL, COMPLETELY FURnished, 6-room bungalow, $35, adults. Grand ave.-W. 48th st. car to 47th st.

TO LET — WEST ADAMS DISTRICT, A handsome modern bungalow, all built-in effects, six rooms and bath, completely furnished, piano, sewing machine, six months or longer. Terms. PHONE 72117.

TO LET—BEAUTIFULLY FURNISHED, ABsolutely modern, 6-room bungalow, all conveniences; piano; $25; will lease for 6 months or 1 year. Bargain. Wilshire 2468. 605 N. WESTLAKE AVE.

TO LET — $20, WATER PAID. 4-ROOM modern furnished cottage, 26 Ozone ave., Ocean Park, or A. E. METCALF, 216 Grand Bldg. Main 2504, A1397.

TO LET—COMPLETELY FURNISHED, INcluding player piano, $23; 5-room bungalow, built-in fixtures, garage; close in, Stephenson ave. car to Boyle, south to Garnet, at 2222 Afternoons after Sunday.

TO LET — TO ADULTS, 6 CLEAN, COSY rooms, comfortably furnished; piano; location high neighborhood, fine, sun all day. 823 NEW HAMPSHIRE.

TO LET—NICELY FURNISHED 6-ROOM bungalow, all conveniences, nice neighborhood; short distance from Manual Arts High School. Rent reasonable. Call at 1248 W. 42ND ST.

TO LET— NEAR WESTLAKE. A large, handsome, newly-furnished home with beautiful grounds, may be rented by careful tenant; lease if desired. J. C. GREENE, 601 Trust & Savings Bldg. 60083, Broadway 6.

TO LET—ELEGANTLY AND NEWLY-FURnished 5-room house, private residence, never rented before; lawn, flowers and chicken yard; reasonable price to suitable tenants. PHONE 29991.

TO LET — 8-ROOM, MODERN, CLOSE-IN bungalow furnished, never before rented, is close in and has furnace and sleeping porch; will leave piano, linen and silver to responsible parties. PHONE 54790.

TO LET — BEAUTIFULLY FURNISHED house, Wilshire district; 9th st. car; 15 minutes from Broadway; rent $65 month. PHONE 54202 between 9 and 12 a.m.

TO LET — 6-ROOM COMPLETELY FURnished house, with bath and cellar, reasonable rate, fine location, near Echo Park. No children. 650 N. BELMONT AVE.

TO LET—NEW FIVE-ROOM BUNGALOW, newly furnished, near Hollywood, facing mountains, $30, to good tenant. No children. 2032 LA MIRADA ST., Phone 53058.

TO LET — COMPLETELY FURNISHED house, in West Adams Heights district; 1915 Oxford st.; furnace, piano, mahogany furniture. HOME F1095. MAIN 826.

TO LET—
Furnished Houses.

TO LET — OCEAN FRONT, REDONDO Beach, 6-room cottage, fully furnished; gas, electricity, flowers, lawn; only $30 per month. Owner, 312 STORY BLDG.

TO LET—HAVE 6 ELEGANT FURNISHED bungalows in the southwest, from $20 to $40. These are snaps. See WERTS, F. B. BAER & CO., 715 Story Bldg.

TO LET — 6-ROOM UP-TO-DATE BUNGAlow, completely furnished, hardwood floors, 3 bedrooms, garage; must rent at once; adults only. 3461 SECOND AVE. Phone 71290.

TO LET—A MODERN 8-ROOM BUNGALOW with garage, completely furnished, with piano; close to school and car; rent very reasonable; will lease. 1471 W. 29TH ST.

TO LET—6-ROOM FURNISHED HOME, PIano, hardwood floors, beautiful surroundings. 5019 Echo st., Highland Park; $50. OWNER, BOYLE 945.

TO LET—WESTLAKE COTTAGE APARTment, five exceptionally satisfying, homelike rooms, sunny, 200 feet from West Ninth car. Lease. 840 CARONDOLET. 53337.

TO LET — BEAUTIFUL 14-ROOM RESIdence, 2704 W. Eighth st., new and modern, finely furnished, for $125 monthly; worth $200. Home Sunday. PHONE 58236.

TO LET—FURNISHED 8-ROOM MODERN house, furnace and all conveniences; six, nine or twelve months. PHONE 72807.

TO LET—HOUSE OF TWO ROOMS, FURnished, $12; unfurnished, $10; in rear. Call 1421½ W. 37TH PLACE.

TO LET—CLEAN COSY CAL. BUNGALOW home, furnished, 3 rooms, screened porch, bath, gas, $15 per month; water paid. 6111 PIEDMONT AVE.

TO LET — 9-ROOM HOUSE, HARDWOOD floors, 4 bedrooms, living room, den, hall, dining-room, kitchen, Arlington Heights; $60. PHONE 72347.

TO LET—NEW 4-ROOM COTTAGE, BEAUtiful view of hills, flowers, large garden, new chicken houses, sink in kitchen, $14 per month. Owner, 1367 S. FLOWER ST.

TO LET—WE HAVE A FEW RESIDENCES, flats and bungalows, furnished and unfurnished. Call 518 S. Hill st., ask for MISS SYKES or MISS CLARK.

TO LET—MODERN 7-ROOM HOUSE, THREE large sleeping rooms, furnace and garage; rent $35; not less than six months. PHONE 77140.

TO LET—FURNISHED, IN ALTADENA, ATtractive modern 7-room bungalow; all conveniences; rent reasonable. BOX 825, Altadena.

TO LET—NEW 6-ROOM BUNGALOW, COMpletely furnished, including piano. 3062 W. 20TH ST.

TO LET—SUNNY COTTAGE, ONE BLOCK from Westlake Park. 626 WESTLAKE AVE. Tel. Wilshire 51.

TO LET—FURNISHED, 8-ROOM, KITCHenette and bath apartment, in beautiful bungalow home, $20. PHONE 71313.

TO LET—NEAR 23RD AND UNION. NEWLY-furnished 4-room and 6-room house, $30, $35. 24696, WEST 1993.

TO LET — 6-ROOM BUNGALOW, SOUTHwest, $35; water paid; adults only. Phone WEST 4001.

TO LET—4-ROOM MODERN FURNISHED house, on Ave. 31, close to E. Main st. Phone Davis, A3593.

TO LET—WESTLAKE PRIVATE HOME, call bells, garage, balcony, sleeping porch. 942 HOOVER.

TO LET — HANDSOMELY FURNISHED HOUSE, WESTLAKE DISTRICT. PHONE 52592.

TO LET—6-ROOM HOUSE, FURNISHED, hot and cold water, gas and electricity; barn; price $30 a month, 630 S. SICHEL.

TO LET—BEAUTIFUL MODERN WELL furnished 8-room house, furnace, garage, good references. 2222 BUDLONG AVE.

TO LET—FURNISHED BUNGALOW FLAT high ground, close in. 55099. A2907.

TO LET — FURNISHED 4-ROOM BUNGAlow at Ocean Park, $13. PHONE 71313.

TO LET—SMALL BUNGALOW, $15. 1676 WEST 36TH ST.

TO LET OR LEASE—
Stores, Offices, Business Sites.

TO LET—STOREROOM, WAREHOUSE AND stable, good business location, 5729 Pasadena ave., corner Avenue 58, Highland Park. Inquire at Hardware Store, 5703 PASADENA AVE.

TO LET—3 STORES, $25, $25 AND $15. Grand opening for drug store, dry goods, notions, shoes, repair shop, cabinet, small manufacturing, meat market, etc., etc. Call 2256, corner.

TO LET—NEW STORES, 16x80, EAST SIDE Hill street, between 9th and 10th streets. C. W. CHASE, 403 Wright and Callender Bldg.

TO LET — DESK ROOM, FINE OFFICE, new furniture, at 254 South Broadway, room 25. Open Sunday from 9-2. O. K. RINDGE BLDG.

TO LET—UNFURNISHED 2-STORY 15-ROOM apartment-house, well located. Will lease. H. P. NORCROSS, 234 S. Spring st. Main 8917; Home A3789.

TO LET — PRIVATE OFFICE, BOTH phones, best location in city; low rental to right party. FRANK A. ROBERTS, 325 H. W. Hellman Bldg. Main 8917. 2336.

TO LET — TWO STORES WITH LIVING apartments, good location for grocery and meat market, in the Louvre Apartment Building, 601 E. WASHINGTON ST.

TO LET—LARGE STOREROOM, LOCATED near a new building. Good opening for furniture or men's furnishing and dry goods. Address Y, box 99, TIMES OFFICE.

TO LET—ROOM, 219 STORY BLDG., FURnished, desk room or half of office, reasonable to right party.

TO LET—PART OF LIGHT LOFT, GOOD for manufacturing or wholesale business; reasonable rent. LOS ANGELES TELESCOPE CO., 380 S. Los Angeles st.

TO LET—DO YOU WANT AN ATTRACTIVE little store opposite Villa de Paris? $15 monthly. Heat, light, phone, janitor free. Also front furnished suite, $20. See MR. ALLEN, 311 Hill st.

TO LET—A SPLENDID OPPORTUNITY FOR a first-class grocery and meat market, centrally located long lease, low rent, right location. H. J. RUBERG, 210 Mason Bldg.

TO LET—TWO LARGE REMODELED stores at Tenth and Byram streets, with large back yard and stable. Good location for butcher and bakery, laundry or tailor. Rents reasonable. Apply 941 SUNBURY ave. Phone Broadway 448.

FOR RENT—STORE IN NEW BUILDING, corner of Moneta ave. and Sixty-first st. Rent $20. R. HOLTBY MYERS CO., 709 Pacific Electric Bldg. A3637, Main 637.

TO LET—$12 FINE STORE. 3912 S. PARK avenue, fine store, 1351 East Vernon, $10 fine store, 1349 East Vernon ave. OSCAR LEUSCHNER, 326 S. Spring st.

TO LET—BUILDING, S. P. SWITCH, 28x112, close in, $35 per month. PHONE 29519, mornings.

TO LET—PART OF NICELY FURNISHED office; both phones, stenographer, everything complete; rent reasonable; agreeable party only. 1105 STORY BLDG.

TO LET—OFFICE SPACE WITH DESK. Use phone, typewriter, safe. DIVIDEND SECURITIES CO., 702 S. Spring; Suite 211.

TO LET—THE JONES BUILDING AT NO. 715 N. Spring st., running through to New High st., with an entrance facing the Courthouse tunnel; has just been completely remodeled. Offices to rent from $10 up. Apply room 20, JONES BLDG.

WANTED—DESK ROOM BY APARTMENT-house broker, anywhere on Broadway. Give location and rent to DEVECHERY, 3305 Denker avenue.

TO LEASE—WILL BUILD GARAGE FOR tenant on Grand and 16th. HENRY WILLARD, 325 W. Third. Main 285. A3286.

TO LET—2 CONNECTING FRONT ROOMS, light housekeeping and office; advertising space. 219 N. BROADWAY, between First and Temple sts.

TO LET—CORNER, ON TWO CAR LINES, for drug store, in combination with candies, periodicals, ice cream, etc. Inquire 1571 W. FIRST ST.

TO LET — NEW BUTCHER SHOP. NO opposition. No rent to February 1. Corner GARNET AND DAKOTAH ST., next door fine grocery.

TO LET—DESIRABLE OFFICE, EITHER furnished or unfurnished, with both phones connected and services of stenographer. 519 H. W. HELLMAN BLDG.

TO LET—STORE ON EAST SECOND ST., near Los Angeles st., rent $30. Apply 402 STIMSON BLDG. A1645, Broadway 4175.

TO LET—STORE AT 2612 WEST PICO ST. $8 per month. Key at 402 STIMSON BLDG. A1645, Broadway 4175.

TO LET — PRIVATE OFFICE, STENOGraphic services, use of both telephones and reception room. Call at 407 SECURITY BLDG.

TO LET—A SMALL STORE, 8x12, IN NEW theater building. Rent $20, including light and water. See it at 1408 W. PICO ST. Phone 21490.

TO LET—TWO FINE OFFICE ROOMS, NEAR elevator, fourth floor Laughlin Bldg. Rates reasonable. See FULTS BROS. REAL ESTATE DEPT., Southwestern Sugar Co., 701-2-3 Story Bldg.

TO LET—ONE-HALF OF STORE AT 829 W. 8TH ST. Fine location, cheap rent and 1 year, 9 months' lease. No bonus.

TO LET—TAILOR SHOP, INCLUDING LIVing room, modern and in good locality. Home PHONE 21357.

TO LET—BARBER SHOP INCLUDING LIVing room, modern and in good locality; $15. Home PHONE 21357.

TO LET OR LEASE—
Stores, Offices, Business Sites.

TO LET—

START
THE NEW YEAR RIGHT,
AND
LET US LOCATE YOU.
WE
HAVE THE
MOST DESIRABLE IN THE CITY
IN
STORES.

HOTELS.

ROOMING AND APARTMENT HOUSES.

FURNISHED AND UNFURNISHED
HOUSES.

LOFTS AND INDUSTRIAL
SITES.
SEE
THE MOST RELIABLE FIRM
IN THE CITY.

W. I. HOLLINGSWORTH & CO.,
F. W. KADKETZ, MGR.,
BUSINESS RENTAL DEPT.,
609 S. HILL ST.
MAIN 6780; HOME 20777.

TO LET—

STORES
LOFTS
WAREHOUSES
INDUSTRIAL SITES
AND GROUND LEASES
HOTELS AND APARTMENTS.

See our Leasing Department for above. In making a specialty of this branch of real estate we can give you quick action and satisfactory results.

ROBT. MARSH & CO.,
Second Floor Trust & Savings Bldg.,
Sixth and Spring sts.
10178. Main 8045.

TO LET—

—STORES—
—GARAGES—
—HOTEL LEASES—
LEASE DEPARTMENT,
ROBERT MARSH & CO.,
TRUST & SAVINGS BLDG., 2ND FLOOR.
SIXTH AND SPRING STS.
10178—PHONES—MAIN 8045.

TO LET—

STORES, LOFTS, BASEMENTS,
BUILDINGS, WAREHOUSES,
EVERY KIND OF THE BUSINESS
AND INDUSTRIAL SECTIONS
OF THE CITY
Our list will interest you.
WM. G. KERN.
Mgr. Business Leasing Dept.,
WRIGHT & CALLENDER CO.,
Hill and Fourth Sts.
Wright & Callender Bldg.,
Phones: Home 10765. Main 8045.
Members L. A. Realty Board.

TO LET—

YOUR CHANCE
TO
OBTAIN A 50 YEAR
LEASE
ON WEST THIRD.

I will lease you a business lot, 65x120 ft., at $225 per month flat rate for entire 50 years, you to build at least a $35,000 store and apartment building. This is oneof those close-in and seldom-found opportunities. If you have the ready cash see

DON M. DEVENDORF,
with
CALIFORNIA REALTY CORPORATION,
341 South Hill Street.

TO LET—SPRING ST.

816-818 S. Spring, ready Feb. 1. 30-ft. frontage, through the block, with same frontage on Main; best brick building in the block.

A8366, Bdway. 3285. J. S. MOORE, 618 Security Bldg.

TO LET—

BROADWAY STORE.

Most desirable storeroom on the West Side of Broadway, near corner of Fourth. Especially suitable for exclusive drug house, lace goods, jewelry and similar lines. Inducing rental. Good lease. For further particulars apply at once.

RENTAL DEPARTMENT,
R. A. ROWAN & CO.,
200 H. W. Hellman Bldg.
SOLE AGENTS.

TO LET—

SPRING STREET STORE.

Splendid storeroom on the East side of Spring, close to the Owl Drug Company's new location, at the corner of Fifth and Spring streets. Adapted to most any line of business. Long lease. Cheap rent.

APPLY
RENTAL DEPARTMENT,
R. A. ROWAN & CO.,
200 H. W. Hellman Bldg.

TO LET—

Three storerooms, splendid location for
Meat market.
Hardware.
Dry goods, notions, etc.
Rents reasonable.

ADLOFF REALTY CO., Owners,
3105 Western ave.
Phones West 1427, Home 7138.

TO LET—

EVERYTHING FOR RENT.
STORES.
LOFTS.
BASEMENTS.
WAREHOUSES.
GARAGES.
HOTELS.
APPARTMENT BUILDINGS.
MYRON H. WELLS,
MINES & FARISH,
853 S. HILL ST.

TO LET—

Three storerooms, splendid location for
Meat market.
Hardware.
Dry goods, Notions, Etc.
Rents reasonable.

ADLOFF REALTY CO., owners,
3105 Western ave.
Phones West 1427, Home 7138.

TO LET—A PAINT SHOP IN REDLANDS. For painting carriages and autos. Over 700 in the city. Only one other shop. Fine location. Building planned for the business. Redlands has 12,000 population. Why send the autos to Los Angeles to be painted? Don't work for the other fellow. Come to a good town and start in business for yourself. Rent $25. Address L. W. CLARK, Redlands, Cal.

TO LET—NEW STORE, FINE LOCATION for drug store on good corner in thickly settled portion of the city. Size 24x48. Rent only $50 per month, 3 year lease.

THE LOCATORS, DILLON & BENFORD,
402 Union Trust Bldg. Main 776. F2294.

TO LET—CORNER DRUG STORE, SPLENdid chance for P.O., ice cream and soda parlor, periodicals, etc. In restricted close-in neighborhood. Rent reasonable. HOME PHONE 21357.

TO LET—DESK ROOM TO LET. ROOMS 546 AND 547 I. W. HELLMAN BLDG.

TO LET—DESK AND DESK ROOM; BOTH telephones. 228 UNION LEAGUE BLDG.

TO LET—BY THE HOUR, MUSIC STUDIO for teachers or orchestra practice. Very reasonable. Good piano. 200 WEST 10TH ST.

TO LET—SELL, SNAP. LEASE CHEAP, right in heart of business district, large double modern store and fine basement, sugant location for any line. Cheap rent, long lease. Call 105-107 E. EIGHTH.

TO LET—CORNER STORE, 1400 CENTRAL. $20 per month. Druggist preferred. Apply 1406 CENTRAL. Telephone South 7553.

TO LET—REAR END OF LOFT, 50 FEET, good light, east exposure, gas, electricity, water, separate entrance. FLETCHER TAILORING CO., 342 S. Broadway.

TO LET—NEW STORE, 5432 MONETA AVE. and 55th st. Inquire of OWNER at 241 West 55th st. Cheap rent.

TO LET—NEW STORE AND LARGE WORK room. Rent $25 a month. 2604½ WEST 1ST STREET.

TO LET—DESK ROOM, BUMILLER BLDG., 430 S. Broadway. Apply from 8:30 to 10:00 a.m.

TO LET—FOR SALE 6-YEAR LEASE ON one of the best Main st. stores. O. F., 10164, GRATTAN ST.

TO LET—TERM OF YEARS, I WILL BUILD to suit tenant; industrial property. 730 E. 8TH. South 2106.

TO LET—STORE, 254 WINSTON ST., NEAR Los Angeles st.

TO LET OR LEASE—
Stores, Offices, Business Sites.

TO LET—

New, modern stores will be built on northwest corner Third and Olive streets, opposite Angel's Flight; ready January 15, 1912. Good location for druggist, confectioner, milliner, tailor, barber, florist, jeweler, sale of bakery goods, art goods and curios, books and periodicals, boots and shoes, men's furnishings, cigars, pictures and picture framing, teas, coffees and spices, branch office of dye works and laundry; toilet parlors, etc. For further information see

CHARLES S. MANN,
321 Wright & Callender Bldg.
Corner Fourth and Hill sts.

TO LET—FOR SALE—

Valuable lease on Spring street, between 4th and 5th. Modern front to building. Basement, mezzanine, alley elevator. Suitable for drug store, shoes, etc. HARRY ANDREWS & CO., Union Trust Bldg.

TO LET—
Cheapest Broadway Lease.

Valuable store lease, right side Broadway.

May be secured if offered sufficient bonus.

Or will lease portion. Apply MR. WARNER, 739 S. Broadway. A5584.

TO LET — THE FINEST OFFICE SUITE in Los Angeles. Entire Main st. frontage and part of Sixth st., second floor Severance Bldg., northwest corner Sixth and Main sts. Large 7-room suite, could be divided into three additional suites or used intercommunicating. Exceptional window advertising. CONSERVATIVE REALTY CO., Main 2013; F6218.

TO LET—COMPLETELY FURNISHED, ATtractive 9-room bungalow; rose covered porches, fireplace, piano, buffet, beam ceilings, silver, linen; all modern conveniences; good location, near Mt. Washington; 20 minutes from Temple Block; rent reasonable. Fellow Garvanza car to Avenue 46½. 4268 MARMION WAY.

TO LET—

UNION LEAGUE BUILDING
OFFICES, $12.50 TO $20.

Two good storerooms for rent. Absolutely fireproof; all modern conveniences.
Office of Building,
Room 614. Main 8225.
SECOND AND HILL STS.

TO LET—$400 PER MONTH.

425 SOUTH SPRING ST.
with 2 floors above (or without).

425½ South Spring—being the two stories above 425. Price $150 per month.
See OWNER, 447 WILCOX BLDG.

TO LET—FROM FEB. 1ST—GARAGE AT 427 Center (on alley) for 1 year of 415 Spring street. Price $150 per month.
See OWNER,
447 Wilcox Bldg.

TO LET—GOOD STORE, OLD ESTABLISHED stand, for groceries or meat market. Two

Classified Liners.

SWAPS—
All Sorts.

FOR EXCHANGE—WHAT HAVE YOU AS an investment? New modern 6-room bungalow; $1,500; balance same as rent. Address Z, box 100, TIMES OFF.

FOR EXCHANGE — I HAVE EXTRA large Royal Bengal tiger skin, well mounted. Eleven feet long. Beautifully marked. Extra large head, mane and tail. This specie almost extinct. Value $700. Desire to exchange for automobile of equal value. Give full particulars of car in answering to save your time and mine. Address Z, box 174, TIMES OFFICE.

FOR EXCHANGE—AM THE OWNER OF a large block of lots, just outside of the limits of Los Angeles, including cement sidewalks and curbs; will exchange some of them for clear house in some small town or city in the Middle or Eastern States, or for clear property in this State. My lots are selling daily on easy terms; and some on 1-3 and 1-2 down; balance on mortgage. Write what you have, to 747 CRENSHAW BLVD., or Telephone 74063.

FOR EXCHANGE—AM THE OWNER OF a large block of lots, just outside of the limits of Los Angeles, including cement sidewalks and curbs; will exchange some of them for clear house in some small town or city in the Middle or Eastern States, or for clear property in this State. My lots are selling daily on easy terms; and some on 1-3 and 1-2 down; balance on mortgage. Write what you have, to 747 CRENSHAW BLVD., or Telephone 74063.

FOR EXCHANGE—NEW METHOD GAS range, 4 burners, simmer burner, and broiler; nearly new for good wood and coal range; also large new refrigerator. Dr. Cyphers incubator, want automatic revolver or repeating rifle. Call or write 429 MOGAN AVE.

FOR EXCHANGE—$250 STOCK OF ——— city, mostly gold filled, some solid, ——— bracelets, charms, stick pins, hat ——— scarf pins, links, watch fobs, guns, ——— Remington No. 7 typewriter, ——— round oak desk, $20; 10 stone diamond cluster ring, $60. 211 Mercantile Place. You equity in lot or what? Main 1307. DR. ARTMAN.

FOR EXCHANGE—WANT A LATE-MODEL 2 or 4-passenger auto, which is in good condition, for which I wish to exchange one high-grade Standard stock; must be a bargain or over, as I prefer to deal with owners only. Address A, box 22, TIMES OFFICE.

FOR EXCHANGE—| DOUBLE-BARREL ——— shotgun, that gun, good grade; ——— to suit me; can be junked wagon. Address E. H. HILL, 1029 W. 27th St.

EXCHANGE—ONE PAIR OF DIAMOND earrings; value $175, for bedroom set. Address L, box 2480, TIMES BRANCH OFFICE.

EXCHANGE — GOOD SEWING MACHINE, motorcycle, bicycle, fishing tackle, for music tuition rated $1.50 month. 1015 S. B. 9th.

EXCHANGE—OR SALE—A VERY ——— for cutting or drilling horse, weight ——— pounds; good traveler, gentle for ——— or will exchange for pure ——— cow; price is right and you trust a fly-class car, call during forenoons only. HILLAND F. LOCKWOOD, 101 Wright & Callender Bldg.

EXCHANGE—LADIES' WATCH, ELGIN ——— nice open case, some handsome ——— jewelry. What have ——— for?

EXCHANGE—CARPENTER WORK FOR WHAT ——— honest, accurate, reasonable and ——— Phone Bdwy. Any class of work.

EXCHANGE—2 MULES, 14 HEAD OF ——— and cattle; also livery stable, 20 ——— all working; 25 boarders, long ——— only property. Call 1118 SAN ———

EXCHANGE—SOUND 4 YEAR OLD ——— colt, rubber tired buggy, and new harness ——— for, or what have you? D. A. KIMBALL, 21 Pioneer bldg., Broadway 2626.

EXCHANGE—AUTOS, PARTS, TIRES, ——— 1911 Model, 321 S. Main. P1324

THINGS ON WHEELS—
All Sorts.

Automobiles.

W. F. PIPHER & CO.

The Pioneer Automobile Brokers.
Wilshire. Main 8431.

1321-1323 SOUTH MAIN ST.

Positively the oldest established and largest concern handling second-hand cars exclusively on the Pacific Coast.

NOTICE — WE PAY SPOT CASH FOR SECOND-HAND MACHINES IN GOOD ORDER. BRING YOUR CARS TO US.

Wanted—All kinds of cars, both touring and runabouts, in first-class condition only; for our salesrooms.

Notice to prospective purchasers:
Every car offered by us for sale will be personally tested out and guaranteed as represented.

WE WILL ONLY HANDLE MACHINES THAT ARE MECHANICALLY RIGHT.
NO MISREPRESENTATIONS TO SELL CARS.

1912 Stoddard-Dayton Roadster, all equipped, almost brand new.
1912 E. M. F., latest model 30, 5-passenger, 4-door; demonstrable plans, extra new tire and completely equipped, like new.
1910 E. M. F. 30, completely equipped, Monday at a sacrifice.
1911 Chalmers "30," pony tonneau, all equipped.
——Chalmers, pony tonneau, all equipped.
1911 Flanders Roadster, almost new.
1910-40 h. p., 7-passenger Thomas Flyer, all equipped; suitable for desert or mines; has double chain drive; all in fine shape.
1911 Carterear, light 5-passenger, fine condition.
1910 Dorrance, 5-passenger, all equipped; fine condition.
1911-E. M. F. "30," five-passenger.
Fine condition, glass front and speedometer.
1910 Haynes "20," only run 5000 miles, almost brand new, completely equipped.
1911 Brush runabout, splendid condition.
1910-E. M. F. "30," 1911 model. Has Martin shock absorbers, presto light, tank and fine top and glass front, speedometer and five tires.
1910 Monroe, 1912 one-ton truck, first-class condition.
1910 Whiting roadster.
$225, $75—Choice of two good Maxwells.
1909—Cadillac, 5-passenger, fully equipped, run 5000 miles; extra fine condition.
$200—Baby Reo, late model, 5-passenger.
$150—Baby Reo, 4-passenger, first-class condition.
$50—Franklin, 4-cylinder runabout, with top.
$50—Jackson, 5-passenger limousine, removable tonneau, suitable for light delivery.
$275—Elmore, 5-passenger, top and glass front.
$400—1910 Reo, 5-passenger, fully equipped; strictly first-class condition. Must see to appreciate.
And many others.
Come in and look them over.
Remember our house is absolutely responsible. We are here 24 hours each and every day.
Consult us for genuine bargains.

W. F. PIPHER & CO.
PIONEER AUTOMOBILE BROKERS,
1321-1323 S. Main st.
Wilshire. Main 8431.

THE WHITE FRONT, COR. 12TH.

FOR SALE—
4-CYL. 1911 ELMORE CAR.
IN EXCELLENT CONDITION.
HAS BEEN RUN A TRIFLE OVER 6000 MILES; HAS TOP, GLASS WIND SHIELD, "MARTIN" SHOCK ABSORBERS, "PRESTO-LITE" TANK, "WARNER" CLOCK AND SPEEDOMETER, PAIR OF 5100 HEAD LAMPS AND "KLAXON" HORN.
WILL SELL AT BARGAIN, OR WILL TRADE FOR A CLEAR LOT IN THE WILSHIRE DISTRICT.
See FRANK H. AYRES,
WITH THE BRIGGS CO.,
Main 527. 852 Story Bldg. Home 6013.

SUNSET AUTO CORPORATION—
11th and Figueroa st. 12477. Bdwy. 527.
If you are in the market for a slightly used car, come and make us an offer on any of these cars:
1910 7-passenger Overland.
1912 Stearns 7-passenger, in good condition.
5-passenger St. Louis.
1909 4-passenger Ford roadster, fully equipped.
1907 5-passenger Royal Tourist.
1910 Maxon, 7-passenger, fully equipped.
1910 Chalmers 6, roadster, 4-passenger, just overhauled.
1909 Tourist truck.
It will cost you nothing to come and examine these cars. We will guarantee every car as represented and will save you money, as we are listed to sell. Every second-hand car within the next month.
SUNSET AUTO CORPORATION,
11th and Figueroa sts.
Bdwy. 527. Broadway 527.

WANTED—THE PEOPLE TO KNOW THAT we carry parts for White Steamers, also parts for different gas cars. We also build one, two and three-ton trucks. Get our prices. We can save you money. Our goods are sold subject to a return within ten days and money will be refunded. If they are not as guaranteed or can't be used. If kept longer can be exchanged for something for same money. SHIRT AND SUPPLY COMPANY, 1130 South Main st., the house with a GUARANTEE back of it and the LARGEST and MOST RELIABLE wreckers of cars in California.

FOR SALE—
A GOOD ONE
1910 "L" 30 Locomobile touring car fully equipped—demountable rims, presto light, Klaxon horn, Warner speedometer, wind shield, clock, etc. This car cost $5000 and is in perfect condition. See it at 619 BONNIE BRAE ST.

FOR SALE—MUST RETURN TO IDAHO AT once, must sell large 7-passenger 1910 6-cyl Aero car, has Rotomboro engine, 40-horsepower, top, prestolite, wind shield, extra tubes and all in first class order. Will demonstrate to suit. Price $1,250. Looks fine and will suit anyone wanting car. Write 318 S. FLOWER, room M, or call from 11 until 1 o'clock next day this week only. W. A. TOMICA, owner.

NEW MARMON—
For Exchange—Am going abroad and will exchange my new 5-passenger Marmon car for real estate; car is fully equipped, has only been used four months; has had first-class care and looks and runs like new; if your price is right and you trust a first-class car, call during forenoons only. HILLAND F. LOCKWOOD, 101 Wright & Callender Bldg.

WANTED—ROADSTER OR 5-PASSENGER automobile, fully equipped; will give cash or trade $225, bearing 6 per cent. interest, Amusement Park stock $250, two office desks $20 each, and some cash, if car shows value. Call 522 W. 46TH ST. Phone South 1405.

WANTED — TO PURCHASE NEW OR slightly used runabout and pay for same with $240 cash and eighty acres of good level land one mile from railroad and about 70 miles from city, valued at $30 per acre and clear. Describe car fully and say when and where it can be seen. Address A, box 381, TIMES OFFICE.

I HAVE A FIVE-PASSENGER DORRIS, 1907 model, engine and body in good shape, needs new radiator, have no use for it and will sell at almost junk price; if you want it address Y, box 372, TIMES OFFICE.

I WOULD LIKE TO BUY A LATE MODEL roadster in good shape, of some standard make and will pay for it by deeding clear of all incumbrance, an acre of ground on Long Beach electric line, near schools, churches and stores; only 20 minutes ride from P. E. depot; actually worth $1000. Address Y, box 374, TIMES OFFICE.

I WOULD LIKE TO GET A 1910 HUPMOBILE in good condition and will give a half acre of ground, clear of incumbrance, near the car line, in good location; worth $600. Address Y, box 373, TIMES OFFICE.

WANTED — LATE MODEL AUTOMOBILE. will pay spot cash, prefer Chalmers or Cadillac. 22019

WANTED — AUTOMOBILE; HAVE $500 equity in beautiful 5-room swiss chalet; elegant location. Give detailed description of car to. Address Y, box 365, TIMES OFFICE.

FOR SALE—OVERLAND RUNABOUT IN good condition. Might trade for real estate. AUTO EXHIBIT AND SUPPLY COMPANY, 1130 South Main st.

$1200 MONDAY, 1912 STODDARD-DAYTON Torpedo Roadster, completely equipped, almost brand new, get quick. W. F. PIPHER & CO., 1321-1323 South Main.

1912 "L" 30 Locomobile touring car fully equipped—demountable rims, presto light, Klaxon horn, Warner speedometer, wind shield, clock, etc. This car cost $5000 and is in perfect condition. See it at 619 BONNIE BRAE ST.

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NEW MARMON—
For Exchange—Am going abroad and will exchange my new 5-passenger Marmon car for real estate; car is fully equipped, has only been used four months; has had first-class care and looks and runs like new; if your price is right and you trust a first-class car, call during forenoons only. HILLAND F. LOCKWOOD, 101 Wright & Callender Bldg.

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THINGS ON WHEELS—
All Sorts.

Automobiles.

SECURITY MOTOR CAR EXCHANGE.
Dealers in nearly new and second-hand automobiles.
1118 and 1120 So. Main st. Tel. Home A3634.
Here are a few real bargains:
$600—Cadillac, 30-40 h.p., 5-passenger, top, windshield, Autwater-Kent ignition.
$750—Parry-Arrow, 30-h.p., 5-pass., top, windshield, magneto, Presto tank, original paint and mechanically perfect.
$700—E. M. F. 30, thoroughly overhauled, newly painted and in first-class mechanical condition, has top, windshield, etc., 5-passenger.
$775—E. M. F. 30, in excellent condition, original paint, completely equipped; 5-passenger.
$500—Kissel-Kar, 4-cyl., 40 h.p., 5 or 7-pass.; a powerful car for nearly a third of the original cost; mechanically perfect and a beauty.
$500—Wisten, 4-cyl., 40-h.p., 5 or 7-pass.; a splendid car for so little money.
$475—Vandeen Suburban, 4-cyl., 4-pass., mechanically perfect.
$375—Franklin, 4-cyl., air cooled, removable tonneau, newly painted and in good running order.
$500—Reo, 2-cyl., 5-passenger, O.K. in every respect.
$175—Buick, 2-cyl., 4-pass., worth more than we ask.
$600—Mitchell, roadster, 2-pass., top and windshield.
$450—California Tourist, 4-cyl., 4-pass., convertible into a classy roadster, with trunk on back; painted gray and black striped.
You're safe when you buy of us. Remember the place,
1115 AND 1120 S. MAIN ST.

AUTO TRADERS' EXCHANGE, 963 S. MAIN.
MR. BUYER,
If you contemplate buying an auto it will be to your interest to inspect our stock. It is positively the largest, best quality and most complete line of cars on the coast.
We deal only in standard makes, in first-class condition, and fair prices. Every car guaranteed as represented.
The following are a few of the rare bargains on our floor at present:
1910 Patterson, 4-door Torpedo.
1911 Oakland, 5-pass., equipped.
1911 Hupmobile, 2-pass., equipped.
1911 Overland, 4-pass., equipped.
1911 Flanders Roadster, equipped.
Mercer Toy Tonneau, equipped.
Columbia Toy Tonneau, equipped.
Buick Roadster, equipped.
Buick Touring Car, equipped.
Peerless 4-pas., equipped.
Tourist 5-pas., 4 H.P.
E. M. F. 30, equipped.
Maxwell Runabout.
All the above cars are in the pink of condition. Remember we can sell to other dealers at prices we are asking.
AUTO TRADERS' EXCHANGE.
Open Sunday. 963 S. Main. Tel. A4139.

PIPHER BROS. & AUSTINA
1150-1154 S. Main st.
Phones: Bdwy. 1512; Final.
Southern California Distributors for Cutting Motor Cars.
The following is a list of a few of the cars now on our floor for your inspection. Every car guaranteed as represented.
Stevens-Duryea, 6-cyl., 7-passenger.
New Maxwell Roadster, 25 H.P.
Corbin, late model, fully equipped.
American Roadster.
Cutting Roadster.
1912 Hayes-Six Roadster.
1910 Hupmobile, 5-passenger.
1910 Overland, 5-passenger.
Ohio, 4-passenger.
Pyramid, 4-cyl., 5-passenger.
Thomas, 4-cyl., 40 H.P.
Reo Roadster, 1909.
Pryor-Miller Truck, 2-ton.
PIPHER BROS. & AUSTINA,
1150-1154 S. Main st.
Bdwy. 1512. Final.

FOR SALE—

WE HAVE THE FOLLOWING USED CARS ON HAND WHICH WE ARE SELLING FOR CASH ONLY. THEY ARE IN EXCELLENT CONDITION, FULLY EQUIPPED AND BARGAINS.
1910—STEVENS-DURYEA 7-PASSENGER 60-H.P. MOTOR. RUN LESS THAN 4000 MILES.
1910—LOZIER; 7-PASSENGER; FULLY EQUIPPED, AT LESS THAN HALF OF ORIGINAL COST.
1909—CYL., 6 H.P., SEVEN-PASSENGER PEERLESS LIMOUSINE, IN EXCELLENT CONDITION.
1909—PIERCE-ARROW, JUST OVERHAULED AND PAINTED. A BARGAIN.
1910—MARMON, 4-CYLINDER, 5-PASSENGER; COST NEW $3300; WILL SELL FOR $950. THIS CAR IS IN EXCELLENT CONDITION AND BEEN RUN ONLY 9000 MILES.
SEE A. G. FAULKNER,
WITH W. R. BUSH, PIERCE-ARROW,
1227-29 SO. MAIN ST.

FOR SALE—HANDSOME 1911 4-CYLINDER 70-horse-power, 7-passenger endurance Thomas Flyer; has only run 6500 miles and it is in extra fine shape. As good as new. Can show 65 miles an hour and will run 3 miles an hour on high speed. Great hill climber. Fully equipped with best of tires, tire covers, five lamps, electric light, electric cigar lighter, electric horn, bulb horn, speedometer, tank rack, top and top cover; 2 storage batteries, glass front, bumper; a full set of tools including skid chain. Car cost $6500. I will take $3500. It is worth $4000. It's no bluff. It's a real bargain. Automobile and the cheapest in the State to anyone that wants a high grade car. Must sell on account of going East. Call GLENDALE 1911.

LOZIER 1911 CAR—
WILL TRADE FOR
REAL ESTATE.
Will trade for vacant property, or any clear lot that can show value. Lozier machine. This car is equipped in the most elaborate fashion, having electric horn, 120 Warner speedometer, top, windshield, detachable rims, 7 extra tires, etc. Car has not been used quite a year. Owner has purchased 60-h.p. racing car. Might assume a very small amount. Price $4250. For further particulars see H. L. BLAKE, 143 S. Spring st. Home 1088. Main 6421.

WILL TRADE FOR UNINCUMBERED city or country property, a 1911 5-passenger touring car, body has seen but little use, 4-h.p., fully equipped, electric side and tail lights, self starter, electric attachment for lighting headlights from seat; demountable rims, one extra rim, 7 tires; goes at less than 5000 miles; in fine condition. H. LEVINSON, 333 Consolidated Realty. Main or Broadway.

WANTED—A FEW CARS TO GO IN THE rent services in the Bakersfield oil district; 2, 3, 4, 5 or 7-passenger cars. I will give for one 3 years' rent of first portable city limits in Los Angeles on Long Beach electric line including street work, cement sidewalks and curbs. These lots are selling daily on easy terms; also on payments of half down, balance 1 and 2 years. I am the owner of the tract. TELEPHONE 74063.

FOR SALE — OR EXCHANGE—HAVE ONE new and one second-hand Brush auto for sale or exchange for late elegant Woods Electric Coupe, good as new. Also one 5-cylinder roadster, 4 passenger. What have you?

MILLER & VREELAND,
614 Pumiller Bldg.
F7734. Broadway 2561.

FOR EXCHANGE—STANDARD MAKE RACING car in perfect condition; has six new tires and inner tubes; demountable rims, prestolite tank, speedometer, Martin shock absorber, etc. Also has five-passenger body, top, etc. Not a cent will have to be put in the car; needs gasoline and oil. For probably a year. Will exchange car for clear lot worth $1500, or suburb. Address Y, box 367, TIMES OFFICE.

IF YOU WANT A BARGAIN IN A GOOD car, you should see this one. It is a 5-passenger Elmore, fully equipped, and I just used it for a family car. Talk about power, it will go anywhere. You want to see this one and be sure you will not get a piece of junk. No agents. Car can be seen at 521 EAST 37TH ST. Sunday all day. Come early and get first chance.

FOR SALE—RACING CAR. BIG 40 H. P., 1912 racing car; in perfect condition; must be sold at once. Has about 5000 worth of extras including six extra tires, rims, bearings, valves, manifold, two sets shock absorbers, carburetor, extra set gears, in fact a complete racing outfit. All for $1300. Call 1200 S. FIGUEROA ST.

ADVISORY AUTOMOBILE EXPERT, THE buyers man; 17 years' world-wide experience. Before buying, consult me. Examinations, reports, valuations. Save money and worry. Call Broadway 794. CHARLES MONTAGUE, 536 Chamber of Commerce Bldg.

WANTED—HIGH CLASS CAR FOR ONE OF sweetest lots at Naples, faces the bay, and surrounded by magnificent homes. If you want something classy for that car, see this lot. Value $1500; mortgage $1200. Equity and maybe some cash for the right car. Address K, box 47, TIMES OFFICE.

FOR EXCHANGE—STEARNS 5-PASSENGER 60 horse power automobile, fully equipped, Klaxon horn, electric lights, etc. Cost $4000, never abused, absolutely good as new. Will exchange for good lot on Vermont, Figueroa or Moneta ave., between Jefferson and Slauson. E. J. MOORE, 238 J. W. Hellman Bldg. F6138.

WANTED—AN AUTOMOBILE AS FIRST payment on one of the finest new 5-room bungalows in this town today, high ground, overlooking the city; a snap. Will pay you to investigate. Tract office, HOLSON HEIGHTS, corner Vermont ave. and Manchester ave.

WANTED—TO EXCHANGE, THREE LOTS in Indianapolis, Ind., valued at $600, for auto. Call BROADWAY 568.

THINGS ON WHEELS—
All Sorts.

Automobiles.

FOR SALE—WE ARE CLOSING OUT ALL rebuilt, second-hand Premier cars now on hand to make room for new cars arriving. These must be sold at once and we have cut prices accordingly. These include some slightly used demonstrator cars. Don't miss this sale. It means money to you. The cars are guaranteed and will outlast any new cars of equal price. Two, 5 and 7-passenger, 4 and 6-cylinder, from $600 to $2500. Also 2 or 3 cars of other makes at low prices. See these at once. PREMIER MOTOR CAR CO., 1127 S. Olive st. Phone Main 670. P7044.

NEW SENSATION IN DELIVERY WAGON. No cranking, no clutch, no gears to shift, no chauffeur. Simple as an electric, any boy can run it. Unlimited power to climb any hill fully loaded. Two sizes, 500 lbs. to 2000 lbs. Speed when empty to 40 miles per hour, loaded as low as 2 miles per hour. It will pay you to investigate this delivery wagon before making your selection. Call for demonstration and judge for yourself.
1144 SOUTH MAIN STREET.

CADILLAC MODEL "G."
$625.00.
Equipped with top, glass front, speedometer, electric lights, electric horn, Bosch Magneto. At above price, this car is just about $300.00 under price, but the owner needs money and must part with this car; must be sold this week. See car after Monday, at CITY GARAGE, 1124 South Main st.

WANTED—TO BUY GOOD AUTOMOBILE. Will give in exchange, good lot at cash price, that can be investigated, in desirable location, well restricted. Want car of not later date than 1909, 4-cylinder; prefer light car. Address A, box 161, TIMES OFFICE.

$275.00—REO—$275.
Five-passenger, removable bank; has top and five lamps. Tires are brand new; will make good car for light delivery; just been overhauled, in A-1 shape. See at CITY GARAGE, 1124 South Main st.

FOR SALE — FINE GARAGE, SPLENDID location, with good business, new brick building, up-to-date machinery, long cheap lease. Owner had to take it for debts and will sell cheap for cash or terms to suit. 3474 SOUTH MAIN ST.

WANTED — BRUSH OR SIMILAR RUNABOUT in exchange for modern, fully equipped touring car. Balance to suit, either cash, terms or trade. Call with your machine. HUGH H. WALLACE, Owner, 100 Chamber of Commerce Bldg.

AUTOS, PARTS, ENGINES, TIRES, ETC. sold exchanged. Oldest and largest establishment on the Pacific Coast. We skin 'em all with our cut rate prices. AUTO WRECKING CO., 919-921 Santee st. Phone 10284. Warehouse, 201-207 East 9th. Night Phone: F3961. Frisco and San Diego connections.

FOR SALE—MY 1910 HUDSON "20" RUNABOUT, new top, glass front and Warner speedometer. Car in the best of condition in every way. Cost $1375. Will sacrifice for $750. KENT, 1229 S. Union ave. Phone 25907.

FOR SALE — FOUR-CYLINDER, FORTY-horsepower, full equipped Buick auto, in perfect condition. See BODMAN Monday morning, 240 South Olive. Phones: 10080 and Main 6146. No dealer.

FOR SALE—GREAT SMITH, AT A BARgain. Fully equipped. In A-1 condition. Liberal terms. Need the money. Phone 21823. Address 623 W. 37TH ST., one-half block West of South Figueroa st.

FOR SALE—OR EXCHANGE—5-PASSENGER auto, fine touring car, in good condition, for lot or equity in house and lot. What have you? SINCLAIR & GREENLAW, 239 South 11th st.

WILL TAKE AUTOMOBILE AS PART PAYment on handsome bungalow in the North Wilshire section, 684 WINDERMERE AVENUE. Take Hollstrope Drive car, get off at Clinton, go West one block.

FOR SALE—POPE HARTFORD RUNabout in perfect condition; a good classy looking car, fully equipped. Owner has no use for it. A fine bargain. 259 N. UNION. Wilshire 504.

FOR BARGAIN HUNTERS.
Franklin, 37½; Truck, $250; Ford, T, $175; Franklin, 30½; Maxwell, $400; Overland, $400; Racing car, $600; Mitchell 1912 model, 6-cyl., 7-pass. (new.) $3000. Others, too, at 1124 SOUTH MAIN.

PEERLESS 1909—TOP, GLASS FRONT, PRESTOLITE, Klaxon, speedometer, etc., five new tires, in first-class condition. Owner going abroad. Call 51317 or 10128.

FOR SALE — 4-CYLINDER, 30-H.P. RUNabout; 2 rumble seats, top, gas lamps, etc.; will sell on payments or trade for clear real estate. Price $400. 117 W. 15TH ST. Phone 21015.

FOR SALE — 40-H.P., 4-CYLINDER CAR, fitted up and equipped for desert work. 117 W. 15TH ST. Phone 21015.

FOR SALE—5-PASSENGER, 30-H.P., TOURing car, $400. 117 W. 15TH ST. Phone 21015.

TO LET—FLOOR SPACE IN GARAGE, 25 by 100 ft., for storage or second-hand dealer. 117 W. 15TH ST.

FOR SALE—HUDSON RUNABOUT, GOOD as a new. Cheap. 117 W. 15TH ST. Phone 21015.

FOR SALE — OR EXCHANGE—AUTOMOBILE top, delivery car, in invoices of hydrochloric, diamond or what? Value $300. 635 CENTRAL.

WELDING AND BRAZING, BROKEN CASTings made like new. Aluminum welded. Repairs made by an expert. E. C. STEIN, 1437 South Main.

FOR SALE—HUPMOBILE RUNABOUT, 2-h.p., 1910, new top, windshield, speedometer, in first-class running order, 1734 WALL ST. Phone 25445.

FOR SALE — MODERN, FULLY EQUIPPED touring car, cash, terms, or trade for clear city lots. See owner, HUGH H. WALLACE, 100 Chamber of Commerce Bldg. 29425. Main 762.

WANTED—THE BEST LATE MODEL, 3 TO 5-passenger car to be had for vacant, clear lots to $900. Address A, box 190, TIMES OFFICE.

FOR SALE—BUICK "40," FULLY EQUIPPED, in A-1 condition. Liberal terms. Phone 21823. Address 623 W. 37TH ST. One half block West of South Figueroa st.

FOR SALE — ELMORE, 30-H.P., FULLY equipped, in A-1 condition. Liberal terms. Need the money. Phone 72854. Address 1832 11TH AVE. Take Washington St. car.

SNAP FOR CASH OR TRADE, SMALLER car and cash for 1910 30-H.P., fully equipped car, just like new. Must sell. Address A, box 235, TIMES OFFICE.

ALL MAKES TIRES EXPERTLY REPAIRED. Retreading our specialty. Absolute guarantee. Investigate. Tubes vulcanized, 25c. PACIFIC VULCANIZING CO., 1046 S. Main.

WILL TAKE AUTO IN EXCHANGE FOR my contract on a bungalow, payable monthly. WILSHIRE 597, 10607.

TO LET — 5-PASSENGER COLUMBIA, $2.50 per hour. Lady chauffeur. Expert and careful driver. Will go anywhere. WILSHIRE 597, 10607.

FOR SALE—ONE GOOD 24x2 DIAMOND CASing, 7th, will run 1000 miles; will guarantee that. M'CLANAHAN, 1127 East 8th.

FOR SALE—CHEAP FOR CASH OR WILL trade for alot or equity, two 5-passenger cars in good running order, 638 W. 37TH ST. South 240.

TO EXCHANGE—5 PASSENGER 30-H.P. Mitchell touring car, for lot in southwest; value of car about $900; will put in small amount of cash. Address 140 N. BROADWAY.

FOR SALE—PACKARD 18, MODEL 1910; in excellent condition; will sell or exchange for clear real estate. Price $2300. Address POST OFFICE BOX 831.

WILL EXCHANGE MITCHELL RUNABOUT and Harley Davidson motorcycle in good condition for motor truck; will pay some cash. 515 W. 37TH ST., or South 2579.

MY FOUR CYLINDER LIGHT CAR FOR sale cheap or trade. What have you? Call Sunday or evenings, 236 EAST 37TH ST., city.

FOR SALE—MY LIGHT TWO-CYLINDER truck in A1 condition, might exchange for light 5-passenger car. Inquire of owner. 1200 S. MAIN ST.

FOR SALE—CHEAP, AUTO TIRE VULCANizer and large assortment of moulds for same. Address A, box 70, TIMES OFFICE.

OLDSMOBILE SPECIAL, 1911 MODEL, fully equipped; must be sold at once. Great bargain. 1229 S. FLOWER.

WANTED — AUTOMOBILE IN EXCHANGE for piano; choice of any piano in stock, either upright, grand or player piano. BOSTON PIANO CO., 730 W. 7th.

WE WANT AUTO FOR CASH AND EQUITY in choice lots on Long Beach car. See VINTON, 622 S. Hill.

WINTON SIX, 1911 MODEL, FULLY equipped, perfect condition, Toraleor body, Greatest buy in city, in high-grade, six-cylinder car. 1229 S. FLOWER.

FOR SALE — SPLENDID OPEN WAVERLY electric. Can be seen at Cal. Electric Garage, Pasadena. Make offer to L. A. MOTOR-CYCLE CO., 841 S. Spring st., Los Angeles. Just overhauled.

FOR SALE — $950; OR EXCHANGE FOR property or smaller car, seven-passenger, 60 H.P. auto, perfect order. Address A, box 46, TIMES OFFICE. Give phone number.

FOR EXCHANGE—WANT LOT OR AUTO. 10 acres clear near San Diego. GEO. W. MAGWOOD, 632 S. Hill st.

FOR SALE — STODDARD-DAYTON, 5-PASsenger roadster, 4 cylinders, in good condition; owner going East. MARTIN ROSS, 807 W. 7th st., city.

1910, 45-P H.P., FULLY EQUIPPED NICK-el-trimmed car; will sell cheap for cash and terms. 1200 S. MAIN ST.

THINGS ON WHEELS—
All Sorts.

Automobiles.

FOR SALE—1910, 1909 AND MAYBE 1907. Will take a late-date, 6-cylinder Franklin, 4-passenger roadster, with the latest improved air-cooled process. This car is in absolutely perfect condition and worth $1800 to $2000. The owner is in bad shape for some immediate money and is asking $1200 for the car, but we believe if an offer of $1000 or maybe $975, will take this car. If you want a car that will do 2 miles or 95 in the high gear come and see what this car will do. CITY GARAGE, 1128 S. Main. Sundays in to 1 o'clock.

FOR SALE—60 HORSE POWER THOMAS Flyer, 1910; 30 horse power Buick, 4-cylinder, 1912; 22 horse power Buick, 1910; 15 horse power Ford, 4-cylinder, runabout, 1910; 35 horse power Mitchell truck, 1910; 4-cylinder Studebaker, 1910, 4-cylinder Cutting, 4 seats, 15 model, 1910; 2-cylinder truck, 1911. Look around first, then see me for bargains. H. J. CRAWFORD, rear 511 W. 7th.

$1000—MUST SELL 30-H.P., FORE-DOOR, 5-passenger automobile, 1912 model, completely equipped; mohair top, glass front and speedometer. Cost $1250 ten days ago; used less than 200 miles; must sacrifice for cash. Address X, box 128, TIMES OFFICE.

FOR SALE — A 7-PASSENGER 1911 OLDSmobile, $1500 value, (special;) fully equipped and in first-class condition; am leaving the city and will sell at a bargain, or trade in on clear city real estate. Inquire Apt 401, WILLSHELM APTS., 627 Grand ave.

OPPORTUNITY TO GET IN AUTO BUSIness. Well established agency with hundreds of cars and trucks in county. Must have good inside man for office; little money required and thoroughly secured. Address Z, box 130, TIMES OFFICE.

FOR SALE—OR EXCHANGE, RED TOURing car, like new; can be used as roadster if desired; practically two cars in one; for equity in small or large house and lot, or lots, west side, north of 18th st., or Hollywood, or close in acreage. 1122 W. 17TH ST.

1912 CHALMERS "30" 5-PASSENGER, FULLY equipped, almost new, top, glass front, speedometer, clock, extra casing, tube, tire cover, and oversize tires, 32x4½-inch; this car cannot be told from new; don't miss this chance to secure a Chalmers for immediate delivery. Self-starting. Address OO, box

THINGS ON WHEELS— All Sorts.

Automobiles.

FOR SALE—$2500; 5-PASSENGER AUTOMOBILE good condition. Rather than ship east will sacrifice for $400 if taken before Tuesday evening. If looking for snap Address Y, box 154, TIMES OFFICE.

FOR SALE—SECOND-HAND TRUCK, SUITable for groceries; will sell at a sacrifice. Call at SIEGMUND MOTOR CAR CO., 1321 S. Main st.

SEVERAL GOOD BARGAINS IN NEW AUtomobiles on account of slight changes for the 1912 models, soon to come in. 1251 S. MAIN.

IF YOU ARE IN THE MARKET FOR A new, up-to-date standard automobile it will pay you to call at 1251 S. MAIN ST. We have some snaps.

FOR SALE — BABCOCK VICTORIA ELECtric, good as new. Will trade for lot or sell cheap for cash. SUNSET, GLENDALE 1111.

WANTED—THE BEST 2 OR 4-CYLINDER auto that $750 cash will buy. Phone BOYLE 2078, Sunday.

FOR SALE — OR EXCHANGE, ELMORE, glass front, speedometer, top; in good condition; several other cars for exchange. Residence, 124 E. AVE. H. Phone 81368.

ALLAS M. 5-PASSENGER, FULLY EQUIPped. Am leaving city, must sell; make me have some snaps. 1251 S. MAIN ST.

FOR SALE — BABCOCK VICTORIA ELECtric, good as new. Will trade for lot or sell cheap for cash. SUNSET, GLENDALE 1111.

WANTED—THE BEST 2 OR 4-CYLINDER auto that $750 cash will buy. Phone BOYLE 2078, Sunday.

FOR SALE — OR EXCHANGE, ELMORE, glass front, speedometer, top; in good condition; several other cars for exchange. Residence, 124 E. AVE. H. Phone 81368.

ALLAS M. 5-PASSENGER, FULLY EQUIPped. Am leaving city, must sell; make offer. 1206 S. MAIN ST.

LOCO 50, LATE MODEL, EXTRA FINE equipment, like new; cheap for cash. 1206 S. MAIN.

1912 FLANDERS, NEW, FULLY EQUIPPED, big discount. Call Monday, 1206 S. MAIN STREET.

1911 FLANDERS SUBURBAN, LIKE NEW. Must sell. Make offer. 1206 S. MAIN.

1911 HUDSON 33, NEW, FULLY EQUIPPED, 7-passenger, 4-door. Call Monday, 1206 S. MAIN.

PALMER-SINGER, CLASSY RACING ROADster, late model, cheap for quick sale. Like new. 1206 S. MAIN.

SHOP AT 1206 S. MAIN ST., NEW GArage, for lease; good business to start with. Call Sunday. 1206 S. MAIN.

FOR SALE — 7-PASSENGER PEERLESS, 1909, newly repainted and in first-class condition. THE VERY COAST MOTOR CAR CO., 1217 S. Flower st.

ELECTRIC, ONE VERY FINE ELECTRIC, late model, can be seen at 2116 W. SEVENTH ST. R. L. ELECTRIC AUTO CO. Glass Windsors 154.

HERE'S A SNAP. BIG 1911 7-PASSENGER car, cost $3700, fully equipped, at a big sacrifice for cash. Call up ASHLEY for demonstration.

FOR SALE — OR TRADE FOR CLEAR lot or automobiles; 2 fine lots in Hollywood and one cottage of blocks from P. O. in Whittier. 71292. 124 EAST 9TH.

FOR SALE—BRAND NEW AMPLEX ENgine, just the kind for a boat, self-starting device, Magneto, etc. AUTO EXHIBIT AND SUPPLY CO., 1120 South Main st.

FOR SALE—OR EXCHANGE—LATE MODel 5-passenger car in good condition, fully equipped, or will exchange for real estate. AUTO EXHIBIT AND SUPPLY CO., 1120 South Main st.

FOR SALE—1907 FORD ROADSTER IN good condition, see it at AUTO EXHIBIT AND SUPPLY CO., 1120 South Main st.

$1125 MONDAY, 10:15 M. 7-PASSENGER.

WANDTKE — LIGHT RUNABOUT FOR $650 equity in good lot in Bimini district. Snap for some one. Call 22270 after Sunday.

WANTED—AUTO TRUCK 1½ OR 2 TONS. Must be good and cheap. PHONE 29527.

GARAGE FOR RENT WITH ROOM above. PHONE 22674.

TO LET—5-PASSENGER RAMBLER, $2 hour. Phone Home 71462. WEST 2462.

Motorcycles.

FOR SALE—MOTORCYCLES—

1910 4-h.p. Indian, Rebuilt $135
1910 5-h.p. Indian, Rebuilt, Free Engine $165
1910 7-h.p. Indian, Rebuilt, Free Engine $210
1911 7-h.p. Indian, Rebuilt, Free Engine $225
1911 7-h.p. Indian, Excellent Condition $185
1910 4-h.p. Excelsior, Rebuilt $135
1911 Thor, IV, Rebuilt, Free Engine $190
1911 Thor, IV, Like New, Free Engine $190
1911 Thor, IV, Fine Condition $130
1910 6-h.p. Thor, Free Engine (Belt Drive) ..... $ 90
1910 2 1-4-h.p. Thor, Free Edition ..... $ 75
1910 7-h.p. Reading Standard, Free Engine $100

And many others, of nearly every make and description, ranging in price from $25 up to $300.

Easy terms on all machines.

GUARANTEE: All REBUILT machines covered by a year's written guarantee against defective and worn-out parts.

MOTORCYCLE EXCHANGE, INC., 534-540 S. Spring, and 542-548 S. Main st.

THOR—

1912 IV's now ready for delivery. Our new 1912 THOR IV embraces every up-to-the-minute feature possible on a motorcycle.

Buy a machine that has stood the test—not an experiment.

THE THOR IV HOLDS THE WORLD'S RECORD FOR ENDURANCE. IT TAKES A MACHINE TO DO IT.

Come in and talk with our salesmen.

NOW IS THE TIME

to have your machine overhauled while the roads are dry and clear. We repair all kinds of motorcycles. Our prices are right and our repairmen are experts. We do not employ inexperienced men or boys, but have with us only the best of mechanics. We will turn out a job quickly and properly.

Every job that leaves our shop goes out with our guarantee behind it. We use only the best of material and repair parts. Cylinders rebored, pistons made and fitted, bushings, bearings, etc. Strictly Thor parts used in repair of Thor machines—no substitutes.

A. FREED,
PACIFIC COAST DISTRIBUTOR FOR THOR MOTORCYCLES.
962-966 South Spring street.

THERE ARE FEW MOTORCYCLES IN MY place which I have taken away for the payments due, and will sell them for only the balance of their payments, as:

1910, Indian, 4 H.P., motor.
1909, Indian, 4 H.P., motor.
1100, Indian, 5 H.P., like new, with Presto tank and lamp.
115 N. CENTRAL AVE., INDIAN SUB AGENCY.

ONLY TWO FLYING MERKELS LEFT—

6-h.p. Free engine, $250.
7-h.p., $265.
7-h.p. demonstrator, $200.
2 Excelsiors, choice, (almost new,) $140.
1 new Thor, $150.
1 1913 7-h.p. Indian, 2-speed, equipped, $280.
20 others, all in good condition, $50 up.
LOS ANGELES MOTORCYCLE EXCHANGE, 542 South Spring.

LOOK OUT FOR THE 1913 CHAIN-DRIVE Flying Merkels, with Bosch magneto, and Free engine, $215 to $280. Deliveries about January 15, 1912.
LOS ANGELES MOTORCYCLE CO., 542 S. Spring st.

FOR SALE—LATE MODEL MERKEL, 4 horse power, head lamp, generator, horn, cyclometer. Fine condition. Leaving city. Sacrifice. Call CIGAR STAND, 536 S. Spring.

FOR SALE — HARLEY-DAVIDSON; FINE condition; tandem, Spanker seats, speedometer, $300, or will trade on Brush auto. Phone HOLLYTWOOD 525.

FOR SALE—
THOR MOTORCYCLE, has just been overhauled and painted. Will sell cheap if taken at once. Inquire 408 S. HILL ST.

FOR SALE—1911 HARLEY DAVIDSON, FREE engine clutch and sparker; in perfect running order. Can be seen at 2727 San Julian street today. Phone SOUTH 1525.

FOR SALE—FOR PERSONAL REASONS will sacrifice my 1911 Model Motorcycle with magneto (for $150, cost $95 new. Call 1324 WESTLAKE AVE.

FOR SALE—$150 MORGAN AND WRIght motorcycle tires. Best spark plugs, 50c; good bicycle, $12. VANDERPOOL'S, 512 South Spring.

FOR SALE—$75 FOR A BRAND NEW guaranteed M.M. Baiance weekly payments. 649 BROADWAY CENTRAL BLDG.

FOR SALE — $95; THOR MOTORCYCLE, tandem attachment, in fine order, new inner tubes. 660 N. STATE ST., Brooklyn ave. car.

FOR SALE—MOTOR CYCLE, INDIAN '07, fine order, $50; Indian '07, good order, $30; Yale, good order, $30; closing out and every one a snap. E. C. STEIN, 1437 S. Main.

FOR SALE—1911, 5-H.P. TWIN INDIAN, just overhauled, perfect condition, $20 Stewart speedometer, lamp and generator; reasonable. Call evenings, 344 W. 43D ST.

FOR SALE — A BELT DRIVE INDIAN motorcycle in A1 condition; a snap for cash, don't miss this. Call 2014 MICHIGAN AVE.

FOR SALE—A READING STANDARD MOtorcycle, good condition, $40; might consider trade. EAST 1326, 2215 N. Broadway.

FOR SALE—$60 BUYS A FAST 7-H.P. chain-drive motorcycle. Call Monday afternoon 207 WEST 27TH ST.

INDIAN, 7-H.P. MOTORCYCLE, LATE MODel, Standard and in perfect condition, like new; cost $320; sacrifice for cash. 216 E. 23RD ST., 21568.

FOR SALE—MY EXCELSIOR MOTORCYCLE good as new, $80 if taken at once. Call CHAS. HAHN, 525 W. 16th st.

WANTED—LIGHT EXPRESS WAGON IN good condition, capable of carrying at least 500 pounds. PHONE 22842 and West 9909.

FOR SALE—WAGONER MOTORCYCLE, IN good condition, $80, with tandem. Apply 861 GIRARD.

THINGS ON WHEELS— All Sorts.

Motorcycles.

FOR SALE — WAGNER MOTORCYCLE, excellent condition. Call for demonstration; price $75. H. W. JOHNS MANVILLE CO., 722-24 N. Los Angeles st.

FOR SALE—1911 MODEL EXCELSIOR MOtorcycle, fully equipped, $150. Apply 1146 W. 37TH ST. Drive Sunday morning. Phone 77173.

SIDE CAR, FINE CONDITION, FOR MOTORcycle, $20. Sunday, 217 E. AVE. 32.

Bicycles and Invalid Chairs.

FOR SALE—GREAT BARGAINS IN SECond-hand bicycles, at lowest prices, with coaster brakes and large handle bars; prominent makes; no junk; largest assortment on Pacific Coast. Tires and supplies at cut prices. Bicycles bought, sold, exchanged and repaired. Called for and delivered at HIDLEY'S, 535 S. Spring st.

WE ARE GOING OUT OF THE BIKE BUSIness and will sell our $20 bicycles for $10, and our $25 bicycles for $15. Everything must go. LOS ANGELES MOTORCYCLE CO., 542 S. Spring st.

FOR SALE—BUGGY, COST $125; NO FURther use for it; $65 price of the full leather top, buys it. Call WILFRID DONATO, 228 E. Fifth.

LADIES' CLEVELAND WHEEL AS GOOD as new; tires like new, $8.50; am going away. Call Broadway 1805, between 9 a.m. and noon, any week day.

FOR SALE — BICYCLE WITH COASTER brake, good make; Reading standard, an extra wheel; cheap. Call 116 EAST 9th except Sunday.

Buggies, Phaetons, Runabouts.

FOR SALE—A SNAP, 3-SEATED CANOPY carriage and rubber tired buggy; light spring wagon, single harness, collar harness, if taken at once, $90 for the lot. Call Sunday or Monday, 201 W. TENTH ST., near Adams st., Glendale.

FOR SALE — NEW AND SECOND HAND bargains on sale all special prices. It will pay you to see us before buying. CAPITO, 124 S. Los Angeles st.

FOR SALE—TWO SURREYS AND TWO good light delivery wagons, suitable for groceries or any kind delivery, both used six months; just as good as new; sell cheap. 6124 CENTRAL AVE.

Coaches, Carriages, Victorias.

FOR SALE — GOOD 3-SEATED LEATHERtop carriage, with steel tires, in first-class condition; made in the East for my own use; have no use for it; any reasonable price will take it. Can be seen at 606 S. BONNIE BRAE ST., Los Angeles. Phone 41467.

FOR SALE—COUPE, 307 S. LOS ANGELES st., all in good order, at your own price. Must be sold to pay a judgment. Can be seen to above address. If looking for a bargain do not miss this.

FOR SALE—WAGONS, SURREYS, TOP AND open buggies, ½ size pony rigs and harness; you can find most any kind of a rig here for very little money. 1060 E. 45TH ST., near Central.

Wagons and Carts.

FOR SALE — 2 BAKERY AND LAUNDRY wagons, 2 ice wagons, 1 cart and 1 sand wagon. 1219 CENTRAL AVE.

NICE DELIVERY RIG (LIKE NEW) SUITable for grocery or other use; snap, bargain at $35; worth $85; see it. 533 S. FLOWER ST.

FOR SALE—JUST AS GOOD AS NEW, 2-ton express wagon; also a rubber-tired buggy and harness. Call 1454 E. 22ND ST.

FOR SALE—20 WAGONS, BUGGIES, 12 SETS harness; also 3 horses, one mule taken; trade; must sell; open Sundays. Office DEMMITT CO., 120 N. Main. Bdwy. 2650.

FOR SALE—LIGHT SPRING WAGON WITH top, good harness, $40 takes all. 1924 EAST 28TH ST. Santa Fe ave. car.

FOR SALE — NEW AND SECOND HAND wagons of all sizes and kinds, at rock-bottom prices. See CAPITO, 124 S. Los Angeles street.

FOR SALE—ONE LAUNDRY OR DYE WAGon, a bargain for $35. Apply 1043 DENVER AVE.

FOR SALE—GOOD TOP DELIVERY WAGON or what have you to trade? WHISSEN, 119 N. Spring ave.

FOR SALE—CHEAP, NEW ROAD CART. Have no further use for it. Call 2207 E. 3D ST.

FOR SALE—CHEAP, A NICE LIGHT BUGGY in first-class condition. PHONE 21.

FOR SALE—CUT RATES, NEW AND USED top and Closed. Cheapest in town. HEALEY SMITH CO., 104 N. L. A. st.

Harness and Saddles.

FOR SALE—PHONES WEST 705. HOME 77230.

A heavy double team, harness; four sets of single express, a second-hand double express or milk wagon, harness; also a few sets of second-hand, heavy buggy, gentleman's road and track harness. If you are going to buy any of the described harness you can save money by buying of me. W. H. COOLIDGE, 1075 Venice ave.

YOU CAN TRADE THE OLD BICYCLE for one of our 1913 models and pay the balance 25c a day, or we will sell you a new bicycle for four cars (25c) a day, or we will put on a tire, lamp, saddle, chain, pedal or anything we have and let you pay a little down and a little now and then. H. JONES, 530 S. Spring st.

FOR SALE—DOUBLE AND SINGLE HARness, new and second hand. Anything that you want in a new harness at wholesale prices. CAPITO, 124 S. Los Angeles st.

FOR SALE— Agricultural Implements, Vehicles.

FOR SALE—AGRICULTURAL IMPLEMENTS, VEHICLES.

Splendid values, lowest prices, liberal credit. See us without fail before buying. Catalogues mailed out-of-town customers. Write us describing what you wish to buy and in the city a personal call will show the largest stock and assortment in the southwest.

ARNOTT & COMPANY,
Established 1882.
112-118 South Los Angeles street, Los Angeles.

LIVE STOCK FOR SALE— Horses, Cattle, Mules, Etc.

FOR SALE — 4-YEAR-OLD, SOUND, standard bred, handsome combination horse. Has all the gaits under the saddle and is thoroughly broken to drive. Has more sense than most people. Is entirely safe for woman or child to handle or ride or drive. Price reasonable. Address C. M. HOWLAND, Pomona, Cal.

FOR SALE — TEAM OF BAY HORSES, weight 1200 each, 7 and 8 years old; good for anything; also 1 mare weighing 1100 lbs. each, young, all right in every way. Also one large young horse in good flesh, just good for ranch work. Prices: First team, $225; mare, $200, and horse, $75. Hives left the ranch and want to sell. 3708 E. 1ST ST.

FOR SALE—HAVE 5 HORSES, ONLY NEED sell 3. Big 1200-lb. bay, guaranteed any place and next issue or sell $85. 1150-lb. buckskin, guaranteed any place, $60. Fine driver or saddler, 900-lb. bay pony, harness and spring wagon, $75. Also good old work mule, $40. Office DEMMITT WINDMILL CO., 120 N. Main, upstairs. Open Sunday.

FOR SALE—A THOROUGHBRED DURHAM cow, the best family cow to be had; 5 years old; gentle and lady can milk her; also four laying chickens; geese; bronze turkeys ready to lay. Cheap for cash. 1623 W. 54TH ST. Take Moneta and 54th st. car to the end.

FOR SALE—SORREL HORSE, ABOUT 1100 pounds; two-seat Babcock buggy with umbrella top; and harness; in good shape, except cushions, $150; no dealers. Don't call Sunday. 722 HAROLD WAY, Hollywood. Sunset Hollywood 428.

FOR SALE—SORREL MARE, WEIGHT 1200; will work anywhere; gentle for woman to drive. Price $55 if sold at once. Take Watts car, get off at Graham Station. Second door west at butcher shop. Call Sunday before 10, or Monday.

FOR SALE—GENERAL PURPOSE HORSE weighs about 1200 pounds used to orchard work, also spring wagon and harness, $100 takes the outfit. This is certainly a bargain for someone. 940 DRYDEN ST., North Glendale.

FOR SALE — TEAM OF BLOCKY BUILT horses, one 4 years old, dapple gray; weighs 1200; one red sorrel, 5 years old; weighs 1275; this team is sound and gentle, well broke, single and double, $250 buys team. Call 809 E. 22ND ST. Take San Pedro street car.

FOR SALE—GOOD BIG WORK TEAM OF horses, well mated in size and color, 8 and 9 years old, weight 2800, team and harness, $290. Call after Sunday at harness shop, corner EAST 27TH AND SANTA FE AVE. Take Huntington Park car on E. 7th st.

FOR SALE—NICE LARGE TEAM OF horses, weight 2800, sound and good pullers, will sell cheap. Call 2254 E. 9TH ST., corner 9th and Santa Fe ave. Take Huntington Park car on E. 7th.

FOR SALE—STANDARD BRED, SOUND, 6-year-old bay saddle gaited combination horse, 1000 lbs. L. A. RIDING ACADEMY, corner 31st and Hoover sts. Phone West 2120.

FOR SALE — NICE BIG TEAM, WEIGHT 2500 lbs., sound and guaranteed true to pull; gentle; with or without nearly new transfer wagon; harness. Chance for installment. 1837 N. MAIN.

FOR SALE—HORSE, CHEAP. ANY REAsonable offer will take him. Apply 1170 E. 32ND ST.

LIVE STOCK FOR SALE— Horses, Cattle, Mules, Etc.

FOR SALE— HORSES AT AUCTION. BUGGIES. HARNESS. WAGONS. ON ACCOUNT OF DISPOSING OF MY LEASE AND RETIRING FROM THE STABLE BUSINESS, I WILL SELL THE ENTIRE EQUIPMENT OF THE FASHION STABLES AT PUBLIC AUCTION ON TUESDAY, JANUARY 23, AT 10 O'CLOCK. THE STOCK CONSISTS IN PART AS FOLLOWS: 70 HEAD OF HIGH-CLASS, CITY BROKE, SOUND YOUNG HORSES AND MARES, SUITABLE FOR ALL PURPOSES, WHICH I CONSIDER THE BEST LOT OF CITY-BROKE DELIVERY HORSES EVER OFFERED AT PUBLIC OR PRIVATE SALE IN LOS ANGELES. ABOUT 15 A NO. 1 BABCOCK BUGGIES, 10 GOOD BUSINESS BUGGIES, 15 DELIVERY WAGONS, 100 SETS OF SINGLE AND DOUBLE HARNESS, 2 VERY FAST PACERS, 4 YEARS OLD, PERFECTLY GENTLE, CITY BROKE, ALL THE TOOLS, OFFICE FURNITURE, DESKS, SAFE, ETC. THIS IS AN OPPORTUNITY SELDOM OFFERED TO BUY THIS CLASS OF STOCK AT YOUR OWN PRICE. ALL UNDER ORDINARY CIRCUMSTANCES THEY COULD NOT BE BOUGHT AT ANY PRICE. THIS LOT OF HORSES WILL BE ON THEIR WAY TO THE SALE NIGHT OF JANUARY 20. INTENDING PURCHASERS CAN COME AND LOOK THEM OVER ON ANY SUNDAY BEFORE THE SALE AND FIND THEM TO BE AS REPRESENTED. THEY WILL BE SOLD UNDER AN IRON-CLAD GUARANTEE TO BE AS REPRESENTED IN EVERY PARTICULAR OR MONEY REFUNDED.

S. WATKINS,
OWNER AND AUCTIONEER.

N.B.—TAKE NOTICE, ON ACCOUNT OF THE AMOUNT OF STOCK WHICH WE HAVE OF OUR OWN, WE WILL NOT BE ABLE TO HANDLE ANY OUTSIDE STOCK AT THIS SALE.

FOR SALE—AUCTION; 25 HORSES AND mares 200 chickens, 200 bushels corn, implements etc., at my ranch, formerly known as the Old FAIRFAX RANCH, 1½ miles west of Cemeton. Cor. Central and Main streets Thursday, Jan. 18, at 10 a.m.

This stock consists of 25 head of good work horses and mares, weight from 1200 to 1600 lbs. each, from 3 to 6 years old, many well-matched spans, nearly all sound, and all good, first-class workers. Now is the time if you are in the market for good, clean work stock for any purpose, do not fail to attend this sale.

200 laying hens, 200 bushels of corn on cob. IMPLEMENTS: 1 Leveler, gang plow, 6 sets single Driving harness, double harness, cultivators, etc., etc.

On account of retiring from the horse business and going into the dairy business exclusively, I will sell my entire stock on above date, positively without limit or reserve.

TERMS:—$100 and under, cash; over $100, six months' time, with note and approved security and 7 per cent. interest. Discount for cash on time sums.

Don't miss this genuine closing-out sale. Free lunch at noon.

P. JOHNSON, Owner.
RHOADES & RHOADES, Aucrs.,
Office 250-252 S. Main st., Los Angeles.
Phones: Main 1250; F1250.

FOR SALE — AUCTION; 18 PINE DAIRY cows, four horses; Irvington and Stafford avenue Huntington Park; also 1 Hupmobile, 1 Electric Cars or Santa Fe ave. city cars to Huntington Park, Monday, Jan. 22, at 10 a.m.

This herd consists of 18 head of choice Holsteins and Jerseys, nearly all fresh, balance coming in soon, all large, rich, milkers, young and in first-class condition; in fact a choice lot of dairy cows and heifers.

2 ponies, 3 and 4 years old, weight 700 lbs. each; 2 good work horses.

And don't forget the dairy business and is closing out his entire herd and has instructed us to dispose of same on above date positively without limit or reserve. If you are in the market for dairy or family cows, do not fail to attend this genuine closing-out sale.

TERMS:—$100 and under, cash; over $100, one-quarter cash, balance six months' time, with note and approved security and 7 per cent. interest. Liberal discount for cash on time sums.

J. E. HEADLEY, Owner.
RHOADES & RHOADES, Aucrs.,
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FOR SALE—
WILL ARRIVE TOMORROW, ONE CARLOAD OF MARES AND HORSES, WEIGHT FROM 1200 TO 1600 LBS. EACH. WE HAVE ON HAND 40 HEAD OF AS GOOD MARES AND HORSES AS YOU WILL FIND ON ANY MARKET, AND I CAN FURNISH YOU WITH WELL MATCHED TEAMS FROM 2500 TO 3000 LBS. TO THE TEAM; ALSO A LOT OF GOOD WELL BROKE WAGON HORSES AND 10 HEAD OF GOOD YOUNG MULES AND NOT ONE IN THE LOT OVER 7 YEARS OLD, AND I CAN PROVE TO ANY BUYER THAT MY PRICES ARE RIGHT. F. P. LATTA, HORSE & MULE MARKET, 16TH AND SAN PEDRO STS. TEL. MAIN 8132.

FOR SALE — THE BEST SPAN OF MARES in this city, full sisters, weight 2100, aged 7 and 8; absolutely sound, and guaranteed true in every particular; almost new harness with these mares; also the best milk wagon team or general purpose team in the city, weight 2600, 9 and 10 years old, sound as a dollar, prompt drivers, with new $70 harness, good 3-horse spring wagon, also a good collar and set of harness, single buggy, canopy top for road and track harness. If you are going to buy any of the described harness you can save money by buying of me. W. H. COOLIDGE, 1075 Venice ave.

FOR SALE—WANT NEW AUTO, WHICH requires cash. Wish to dispose of my 6 year old single driving horse, harness and buggy. Also my surrey mare with new harness and two-seated light open surrey. Also work harness, cultivator and plow. For cash and will sell all or part at a bargain. Both horses are gentle for children, true and sound. Have owned the mare 4 years. No better surrey horse can be found. Nothing the matter and a pet. Must know she gets a good home before selling. No plug hunters need apply. GEO. DIDDOCK, Eagle Rock Valley. Phone office hours, East 1.

FOR SALE — 2200 CENTRAL AVE. WE are continually receiving shipments of Colorado mares, mules and horses; among them matched teams of bays, grays and sorrels and blacks; also single horses; all sound and our prices are right; we give trial with all stock sold. EUREKA HORSE & MULE MARKET, 2200 Central ave. F. R. Doyle, Prop.

FOR SALE—THE NICEST LITTLE BLACK driving mare in the city; 6 years old; gentle. Sound in every way; 7 years old. I have no use for her. Might exchange her for an auto of late model. This mare can take walk; Spanish trot, to saddle, trots and paces; single-foots and a perfect picture. See her at 440 W. 87TH ST. Take Homeward-ave. car to Manchester, walk block south 1 block west. Call Sunday or after 7 in the morning.

FOR SALE — GOOD WORK TEAM; WEIGHT 2400 LBS., BOTH GELDINGS; GENTLE AND TRUE FOR EITHER; BROKE, SINGLE AND DOUBLE; STAND WITH WEIGHT; SUITABLE FOR RANCH OR DELIVERY WORK. CALL 925 SOUTH GRAND AVE.

FOR SALE — GENTLEMAN'S DRIVING HORSE, BLOOD BAY, 5 YEARS OLD; WEIGHT 1100; LADY CITY BROKE; ABSOLUTELY SOUND; VERY HANDSOME; CAN TROT 3-MINUTE GAIT; VERY SIMPLE. CAN BE SEEN AT 56 SOUTH GRAND AVE. FOR THE NEXT THREE DAYS.

FOR SALE — VERY HANDSOME COMBINATION HORSE; CITY BROKE; WORKS GENTLE, SINGLE, DOUBLE, AND RIDES; 7 YEARS OLD; WEIGHT 900 LBS.; LIGHT SORREL. WITH FLAXEN MANE AND TAIL; MUST SELL AT ONCE. CALL 925 S. GRAND AVE.

FOR SALE — FINE TEAM OF HORSES, both six years old, weigh 2250 pounds each; will sell team for $275, as I have no use for them and have to meet mortgage on my home. If you want a bargain, call. 378 S. INDIANA ST.

FOR SALE — FINE TEAM OF LARGE mules; weigh 1200 pounds each, both for $225; also farm wagon and harness, cheap, or want a steady job with them. Call 641 SANTA FE AVE.

FOR SALE — GOOD TEAM OF HORSES, weigh 1100 pounds each, good harness and farm wagon, with hay racks, for $175, as I have sold my farm and have no further use for them. Call 159 S. HICKS ST. Take East 1st st. car.

FOR SALE — MATCHED TEAM OF FINE bay mares, 6 years, very stylish, show fine breeding, nice mannered in harness and under saddle; this is one of the finest carriage teams in Los Angeles. See them and judge for yourself. 624 SANTA MONICA BLVD., cor. of Gower. Take Colegrove car. 58571.

FOR SALE—MARES, HORSES, MARES. LET us show you what we have in nice young blocky ranch horses, livery horses, road horses, saddle horses at prices that will make you wonder why; about ½ what they will ask you in the markets. Take Homeward ave. car at 8th and Spring sts. to Iowa Stock Farm, 52ND AND MONETA AVE.

FOR SALE—FAST COMBINATION HORSE, single-foots under saddle; can pace 2:20 clip in harness; very handsome big horse and gentle for lady; price $150, and if you want to look for one you couldn't buy them like him for $500; too many horses and want ready money. Cut this out as it will only appear once. 3438 S. FIGUEROA ST. Take West Jefferson car.

FOR SALE—OR TRADE FOR REAL ESTate, 20 head of horses and mules, 4 to 10 years old, 1100 lbs. to 1400 lbs. Just out of hard work and in good condition; must be closed out in next few days to make room for more. 2122 N. MAIN ST. Phone East 220.

FOR SALE—PAIR MULES, WEIGHT 2200 pounds, heavy bone, block built; sound, $750 will buy them if taken at once. 1719 EAST NINTH.

LIVE STOCK FOR SALE— Horses, Cattle, Mules, Etc.

FOR SALE— HORSES AT AUCTION. BUGGIES. HARNESS. WAGONS. ON ACCOUNT OF DISPOSING OF MY LEASE AND RETIRING FROM THE STABLE BUSINESS, I WILL SELL THE ENTIRE EQUIPMENT OF THE FASHION STABLES AT PUBLIC AUCTION ON TUESDAY, JANUARY 23, AT 10 O'CLOCK. THE STOCK CONSISTS IN PART AS FOLLOWS: 70 HEAD OF HIGH-CLASS, CITY BROKE, SOUND YOUNG HORSES AND MARES, SUITABLE FOR ALL PURPOSES, WHICH I CONSIDER THE BEST LOT OF CITY-BROKE DELIVERY HORSES EVER OFFERED AT PUBLIC OR PRIVATE SALE IN LOS ANGELES. ABOUT 15 A NO. 1 BABCOCK BUGGIES, 10 GOOD BUSINESS BUGGIES, 15 DELIVERY WAGONS, 100 SETS OF SINGLE AND DOUBLE HARNESS, 2 VERY FAST PACERS, 4 YEARS OLD, PERFECTLY GENTLE, CITY BROKE, ALL THE TOOLS, OFFICE FURNITURE, DESKS, SAFE, ETC. THIS IS AN OPPORTUNITY SELDOM OFFERED TO BUY THIS CLASS OF STOCK AT YOUR OWN PRICE. THIS LOT OF HORSES WILL BE ON THEIR WAY TO THE SALE NIGHT OF JANUARY 20. INTENDING PURCHASERS CAN COME AND LOOK THEM OVER ON ANY SUNDAY BEFORE THE SALE AND FIND THEM TO BE AS REPRESENTED. THEY WILL BE SOLD UNDER AN IRON-CLAD GUARANTEE TO BE AS REPRESENTED IN EVERY PARTICULAR OR MONEY REFUNDED.

S. WATKINS,
OWNER AND AUCTIONEER.

N.B.—TAKE NOTICE, ON ACCOUNT OF THE AMOUNT OF STOCK WHICH WE HAVE OF OUR OWN, WE WILL NOT BE ABLE TO HANDLE ANY OUTSIDE STOCK AT THIS SALE.

FOR SALE—AUCTION; 25 HORSES AND mares 200 chickens, 200 bushels corn, implements etc., at my ranch, formerly known as the Old FAIRFAX RANCH, 1½ miles west of Cemeton. Cor. Central and Main streets Thursday, Jan. 18, at 10 a.m.

This stock consists of 25 head of good work horses and mares, weight from 1200 to 1600 lbs. each, from 3 to 6 years old, many well-matched spans, nearly all sound, and all good, first-class workers. Now is the time if you are in the market for good, clean work stock for any purpose, do not fail to attend this sale.

200 laying hens, 200 bushels of corn on cob. IMPLEMENTS: 1 Leveler, gang plow, 6 sets single Driving harness, double harness, cultivators, etc., etc.

On account of retiring from the horse business and going into the dairy business exclusively, I will sell my entire stock on above date, positively without limit or reserve.

TERMS:—$100 and under, cash; over $100, six months' time, with note and approved security and 7 per cent. interest. Discount for cash on time sums.

Don't miss this genuine closing-out sale. Free lunch at noon.

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Classified Liners.

LIVE STOCK FOR SALE— Poultry, Birds, Dogs, Cats, Etc.

FOR SALE—WE HAVE BEEN EXCEEDED this week. We have the best fortunate this week. We have the best birds there are for sale, nearly all of them pullets, eight to ten months old, they are the money, you let them loose at 1 year old. And the price is less almost than what you would have to pay for the old hen. There are about 500 birds in our 3 yards today. Leghorns, Silver Brown and Buff. $12 to $15 dozen; Rocks, White Rocks, White Wyandottes, Buff Orpingtons, R. I. Reds, Pekin Ducks, a few at $1.25. Black Minorcas, $5 each; a few at $1.25. Black Minorcas, $5 each; for the quality of stock this week these prices are far too low; you owe it to yourself to have them if you act quick. Ducks and cockerels of all breeds at $1 each. We ship everywhere. Send for our new baby chicks for sale, but don't wait, for they are all gone, always order two weeks a week ahead. Leghorns, 12½ cents each, others, 15 cents each. Special prices on incubator lots. Reliable poultry yard, 1924 Acacia st., Alhambra. San Gabriel car to Raymond ave., one block south.

FOR SALE — TWO REGAL INCUBATORS, 400 eggs each, used five times, very reasonable. One Success, 130 eggs, fine condition, $5. No use for them, reason for selling. RELIABLE POULTRY YARD, 1924 Acacia st., Alhambra. San Gabriel car to Raymond ave., one block south.

FOR SALE—YEAR-OLD, FINE WHITE Orpington cock and cockerels, $5 up. Booking order for eggs from five pens of fine birds, no pullets in breeding pens, $3 to $10 for 15. Special prices on incubator lots. Reliable poultry yard, 1924 Acacia st., Alhambra. San Gabriel car to Raymond ave., one block south.

FOR SALE—RHODE ISLAND REDS AND White Wyndotte pullets, now laying; 8 months old. 141 W. 23RD ST.

FOR SALE—RABBITS AND PENS, NEW Zealand Reds, 75c each. Call Sunday or Monday. 834 W. 39TH ST., in rear.

FOR SALE—2 FINE BLACK ORPINGTON cockerels, Cook strain, splendid birds. Call and see them. 2712 BRIGHTON AVE. Phone 75641.

FOR SALE—YOUNG BLACK LEGHORN and Minorca hens and cockerels; 3 white Wyandottes. Prairie State incubator, nearly new. 4947 LOCKWOOD AVE., near Virgil. Temple st. or Colegrove car.

FOR SALE—TWO MANDY LEE INCUBATORS, eighty young laying hens, 3 C. White Leghorns and R. I. Reds; an opportunity for good breeders. 1416 ROLLINS ST., S. Pasadena.

FOR SALE—A NEW FIRST-CLASS, IDEAL Incubator, 240 eggs. EAST 2104.

FOR SALE—10, 200-EGG INCUBATOR, SURE Hatch. Electrolator, $12; Cyphers, 300 new, $24. 100 Black Minorca hens. Fences, houses. 1128 W. 37TH ST.

FOR SALE—BEAUTIFUL ANGORA KITtens, pedigreed, extra fine type, male, blue eyes; female, amber eyes. 1584 W. ADAMS ST. Phone 71679.

FOR SALE—S. C. WHITE LEGHORN COCKerel, thoroughbred, Walton's stock, $2.50. Phone WILSHIRE 3639.

FOR SALE—KELLERSTRASS WHITE ORpington cockerels, that are white; also White Orpington and White Rock eggs. 643 S. WORKMAN ST. East 947.

FOR SALE—LARGE ENGLISH RUNT PIGeons, for sale cheap, need the room. 146 E. 37TH. Tel. East 3069.

FOR SALE—2 THOROUGHBRED WHITE Orpington cockerels, 9 months old and few young cock and 2 hens, thoroughbred Rhode Island Reds, cheap. 670 ROSEMONT AVE.

WANTED — HORSES, MULES, WAGONS, harness, plows for my ranch, for clear property. 607 MAPLE AVE. Fe267.

FOR SALE — 5 DOZEN WHITE LEGHORN laying hens. Call this a.m., 532 W. VERNON AVE.

FOR SALE — FINE RHODE ISLAND RED and White Leghorn cockerels and pullets, 6 to 12 months old, cheap, closing out. 3719 WALL ST.

FOR SALE—A FEW DOZEN OF MY FINE thoroughbred White Leghorn hens, both Howard and Wyckoff strains, $1 each; breeding cocks, $2 each. 617 W. 37TH ST.

FOR SALE—ONE DOZEN THOROUGHBRED Barred Rocks starting to lay; price $1 each. 1149 EAST 49TH ST. South 5314.

FOR SALE—MITCHELL STRAIN PARtridge Wyandotte cockerels and pullets for sale. Eggs for hatching. R. F. STOUT, Los Angeles. R.F.D. 3. South 3-J-2.

FOR SALE — THOROUGHBRED RHODE Island Red eggs for hatching. Best stock in city. $1 a setting. D. A. FULLER, 916 W. 52nd st.

FOR SALE—REGAL INCUBATORS. Regulate both damper and flame. 25 to 125 size; $10.50, up. REGAL INCUBATOR CO., 1611 S. Main.

FOR SALE—EGGS FOR HATCHING FROM thoroughbred utility Rhode Island Reds; great laying strain, $1.50 setting. ROY GASKILL, 1130 W. 16th st. Phone 32949.

FOR SALE—OR EXCHANGE; 2 WHITE thoroughbred Leghorn cockerels; want hens. PHONE 54165.

FOR SALE — ONE SILVER PHEASANT hen; would exchange for a golden hen, or would like silver male, reasonable. EAST 2932.

FOR SALE — EGGS FOR HATCHING. White and Buff Orpingtons, and Rhode Island Reds; also stock for sale. 1802 W. 24TH ST. Phone 26115.

FOR SALE—BARRED ROCK EGGS FOR hatching, $1 per setting. AMERICAN WOMAN'S EXCHANGE, 525 S. Broadway, Second Floor. Inquire for MRS. RALSTON.

FOR SALE—OUR WHITE WYANDOTTES won poultry show prizes. Trios $5 to $10; 15 eggs, $2. Splendid White Rocks, $1.50 each. HAND & HAND, Inglewood.

FOR SALE—BUFF AND KELLERSTRASS White Orpington laying hens; $1.25 to $1 each; Buff pullets, 75c, $7.50 dozen. PHONE 77198.

FOR SALE—FINEST LAYERS ON EARTH. 15 thoroughbred Black Minorca hens and rooster. 1804 WINFIELD ST. Tel. Home 53442.

FOR SALE—WHITE ORPINGTONS, OWENS, Cook and Bell strains; eggs, $2, $5 and $10 per 15. F. H. BADEN, 1248 14th st., Santa Monica. Cal. Phone Sunset 2258.

FOR SALE—NICE PEN HOUDAN CHICKens, handsome, fine layers, non-sitters. Or would exchange for R. I. Reds. 157 W. SANTA BARBARA AVE.

FOR SALE—3 CHICKENS, GOOD STOCK, some pullets, some are laying. Call any time except Monday and Tuesday. 3459 MARMION WAY.

FOR SALE—50 R. I. RED PULLETS, SEVeral choice cockerels. See them; if you want choice stock, at a bargain. 340 DRYDEN ST., North Glendale.

FOR SALE—39 7 AND 8 MONTHS OLD thoroughbred Light Brahma chickens. Your choice at 22 cents per pound. 205 W. 67TH PLACE.

FOR SALE—PERFECT TEAM BLACK horses, 5 years old, 2900 pounds; absolutely sound, gentle, true, no plug hunters. Call 951 E. 2ND ST.

FOR SALE—25 BROWN LEGHORN LAYing hens at a bargain. Must sell at once. Call Sunday. Take Maple ave. car to 211 E. 37TH ST.

FOR SALE—SPLENDID YOUNG BUFF Orpington roosters, from thoroughbred stock. Engage your eggs for setting. 1915 W. 29TH. 72448.

FOR SALE—KELLERSTRASS WHITE ORpington eggs for hatching, $3 for 15; place your orders now. J. H. YATES, Alhambra. Cal.

FOR SALE—GOLDEN BUFF ORPINGTON young hens and pullets, also cockerels from Stewart's and Latham's famous stock. 1013 UNION AVE.

FOR SALE—THOROUGHBRED WHITE ORpington cockerels and pullets, cheap. Also eggs for sitting and sitting hens. PHONE 56594.

FOR SALE—ONE DOZEN RHODE ISLAND Reds, $10; trio quackless ducks, $3.50; trio beautiful Black Orpingtons, $10. 2420 BESWICK ST. Phone Boyle 2945.

FOR SALE—5 AYLESBURY DUCKS, ONE drake and 4 ducks of Mrs. Flower strain, 8 months old. Price $8. Phone SOUTH 6052.

FOR SALE—TWO RHODE ISLAND REDS, 1 Barred Plymouth rooster; all thoroughbred and fine stock; price reasonable. 224 SOUTH THOMAS ST.

FOR SALE—A TRIO OF FINE AILSBURY ducks. 5011 SOUTH NORMANDIE AVE., West 126.

FOR SALE—ONE SETTING HEN AND eggs. Laying hens, 9 months Barred Rock roosters, cheap. 154 W. JEFFERSON ST.

FOR SALE—KELLERSTRASS WHITE ORPingtons, stock and eggs for hatching. Phone SOUTH 4626. E. C. DIETZ, 254 West 46th st.

FOR SALE—HOUDAN EGGS FOR HATCHing, and a few choice Houdan cockerels. McAvoy strain. Call WEST 4129.

FOR SALE—10 THOROUGHBRED BARRED Rocks, beauties with or without pullo coop. Telephone 72506. 1748 WEST 23RD ST.

FOR SALE—HEAVY LAYING STRAIN OF Rhode Island Red pullets. Call 2122 BELLEVUE AVE.

FOR SALE—WHITE HOLLAND TOMS, 7 months old, $20. Partridge Cochin roosters, year old, $3. BOYLE 8076.

FOR SALE — CHICK, VALUE $5. BASLEY White Rock cockerels, $3. 2291 SANTA MONICA BLVD., Hollywood. Colegrove car.

WANTED—4 OR 5-GALLON COW, WILL pay a reasonable price, no other considered. Address R.F.D., No. 11, box 154.

FOR SALE—6 BUFF ORPINGTON COCKerels, 10 months old, $1 and $1.25 each. 116 WEST AVENUE 43.

FOR SALE—EGGS FOR HATCHING; A few cockerels left, cheap. Buff Orpington specialist. LATHAM, 807 22rd st.

FOR SALE — R. I. RED COCKEREL, 11 months old. Specially choice bird. Few hens, too. PHONE W5477.

FOR SALE—PEKIN DUCKS AND EGGS AT bargain prices. Also singing doves. WOODRUFF, Apex and Fargo sts.

FOR SALE—A LARGE JERSEY COW. 1020 W. 53RD ST.

FOR SALE—250 PIGEONS, 10 CENTS EACH. 972 E. 52d ST.

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FOR SALE—BARGAIN, 24 MAMMOTH Bronze turkey hens, 2 gobblers, 5 months, 50 Barred Rock pullets, 4 month; incubator, 140-egg, Mandy Lee; dozen Leghorn pullets, laying; horse, harness, wagon. Will deliver. Address E. F. RAYMOND, R.F.D. 13, box 168, Los Angeles.

FOR SALE — A MONEY MAKER. THE Belgian hare; 2000 per cent. per year is the record; we have the goods and the only perfect system of culture on the Pacific Coast. Call and see our stock. Also look at our prize-winning New Zealands. H. B. WRIGHT, 923 Valverde st. Phone Boyle 600.

FOR SALE — LAST CHANCE TO GET Pike's Rhode Island Red males, as I must have yards for breeding pens; eggs and baby chicks. Phone EAST 2807. South Pasadena car to Ave. 66, 2 blocks north on San Pasqual. P. O. box 7, Garvanza Station. L. A. J. C. PIKE

FOR SALE— We sell poultry, but we want to BUY thoroughbred Light Brahmas, Blue Andalusian cocks, 400 Black Minorcas eggs, 600 Black Minorca chicks. These must be first-class and guaranteed. What have you? We pay cash. THE PIONEER HATCHERY, 112 E. Eighth. Main 5451, F1835.

FOR SALE— THIRTY-SIX BUFF ORPINGTON PULLETS, six months of age; $1 each as long as they last. Act quick for this snap. PIONEER HATCHERY, 112 East Eighth. Six fine Langshans at $1.25 each.

FOR SALE—RHODE ISLAND RED ROOSTer and hen; also Buff Leghorn rooster and hen and young pullets, ready to lay; one Regal incubator, used twice. 145 WEST 24TH ST.

FOR SALE—SHEPHERD STRAIN ANCONA cockerels; Barred Rock and White Leghorn eggs for hatching; baby chicks in February. The Z Poultry Ranch, 3 blocks north Masonic Home, San Gabriel car, San Gabriel. J. D. ZIMMERMAN.

FOR SALE — BUFF ORPINGTON AND White Leghorn eggs; single settings or incubator lots; hens and cocks from heavy laying strain. B. P. GARRETT, R. F. D. 3, box 51. East 2469.

FOR SALE — FROM PRIZE STOCK, FINE 2-year-old bronze turkeys with mottled wings and pink legs; also young stock, same breed. A. H. SANDERSON, West First st., Downey, Cal.

FOR SALE—TWO WHITE ORPINGTON cockerels, pure Kellerstrass strain, over standard weight and beautiful birds, also pen of Black Orpingtons. Phone Glendale Sunset 85 J, Home 851. 221 CEDAR ST., Glendale.

FOR SALE—ORPINGTONS, WHITE, English, imported, Bell strain; big bargain. Eggs, $1.50 per setting this week. Baby chicks, 25c each. Laying pullets, $2 up. 4001 PASADENA AVE. Phone 31442.

FOR SALE — DRAGOON, ALL COLORS; I won all cups and specials offered on Dragoons at the Los Angeles Pigeon show; also Sacramento and Stockton. Grand birds at $1 each. J. BRENTON, 1117 San Julian.

FOR SALE— 1912 model Success 60-egg incubator, copper tanks, etc.; nursery, etc.; all complete for $30, with brooder. Investigate it, if you want the best small machine made at any price. McCLANAHAN, 112 E. Eighth.

FOR SALE — TRUE BLUE ANDALUSIAN eggs, $1.50 for 15. My birds won every first prize in Santa Ana show; five first prizes and special cup here last week. J. R. HUDDLESTON, 1017 W. 6TH ST. Main 6743, 53035.

FOR SALE—BELGIAN HARES, TWO BRED, and one New Zealand buck. Also young stock. Raise your own meat. They are better eating and cheaper to raise than chickens. GLADDEN ORCHARD, Phone 72625.

FOR SALE — BOURBON RED TURKEY eggs, from first prize winners, at the present Los Angeles show. $7 per dozen. Poults 75c each. Booking orders only. MRS. L. LEFFORDS, Sunset 7241, Col.

FOR SALE—KELLERSTRASS WHITE ORPington pullets, cockerels, beauties. See them. A few settings of eggs. West 1797, Monday. A. A. FISK, 1222 Berendo st., Los Angeles, Cal.

FOR SALE — KELLERSTRASS CRYSTAL White Orpington eggs, for hatching, $5 for 30; order eggs and baby chicks for future delivery. Satisfaction guaranteed. MRS. LELAND, 1040 West 42rd street. West 2770.

FOR SALE—SICKNESS FORCES SALE 6 250-size Success incubators. All or part or trade on good cow. J. W. WHEDON, Route 15, box 153, Los Angeles. Bargain for cash, at once.

FOR SALE—RABBITS, A FEW THOROughbreds, New Zealand bucks, price cheap as relative to quality. 634 S. FIGUEROA ST.

FOR SALE—A GOOD DRIVING MARE OR made for bigger one. 5009 MONETA AVE. 29067.

FOR SALE—BABY CHICKS, REDS, ROCKS and Leghorns, from good stock and hatch right; will ship anywere. I also have a few Rhode Island Red cks. for sale, also Leghorns, that I will sell cheap. Address CARL MATSON, Inglewood, Cal. Phone 184.

FOR SALE—OR TRADE, FOR CHICKENS, 6 hives of bees, have no place for them. Call 75531 or WEST 4777.

FOR SALE — AT A BARGAIN, LAYING Rhode Island Red pullets at $12 per dozen; also some White Orpington cockerels, cheap. 128 E. FOURTH, Glendale. Sunset 37, Party R.

FOR SALE — 2 DOZEN BARRED ROCK hens, 6 turkeys, cheap. 1125 AVE. 54. Takerellow car, Garvanza and York Blvd., to Ave. 54, 1 block west.

FOR SALE—WHITE HOLLAND TURKEYS and Buff Leghorn cockerels, for breeding; 200-egg Petaluma incubator, $15. 1811 KIRKWOOD AVE., Pasadena. Main 2252.

FOR SALE—ALL RABBITS I HAVE LEFT must be sold this week regardless of price. 1362 E. VERNON AVE. Call South 6331.

FOR EXCHANGE—1 DOZEN THOROUGHbred Buff Bantams, for 1 dozen young laying hens of a larger breed. BROADWAY 4314.

FOR SALE—12 BUFF ORPINGTON PULlets, ready to lay, $1.50 each. Call Monday after 10. 2311 ROMEO.

FOR SALE—BUFF ORPINGTON COCKERels, Stuart strain. Also laying pullets. 2632 VAN BUREN PLACE. 72547.

FOR SALE—EGGS FOR HATCHING FROM beautiful Blue Andalusian, and one pen of light Brahma Ancona cockerels. 207 E. 25TH. South 8030.

FOR SALE—FINE BLACK MINORCA COCKerels from 240-egg hens. Will sell cheap. Need room. 86 SMANIELS, West Hollywood. Sunset Hol. 575.

FOR SALE—THOROUGHBRED BUFF ORpington and White Wyandotte pullets, laying. Don't call Sunday. 298 NEWLAND ST. Phone 29454; East 1568.

FOR SALE—SINGING CANARIES; 5 Barred Plymouth Rock hens, 450 E. 48TH ST. Call after 5 p.m. today.

FOR SALE—COLLIE PUPPIES BY THAT noble sire "Heatherwood King." If you want a classy collie for the price you would pay for a mongrel, now is your chance and it won't last long. Phone BOYLE 349. 4108 Eastern ave. Take E. First st. car, Boyle Heights.

FOR SALE—200 ONE-YEAR-OLD WHITE and Brown Leghorn laying hens and pullets. Call 1454 EAST 23D ST.

FOR SALE—THOROUGHBRED BLACK Orpington roosters, for breeding. 2509 RAYMOND AVE. Phone 71980.

FOR SALE—NEW BUCKEYE INCUBATOR; also all my White Leghorn and Barred Rock hens and pullets; a bargain. Call WILSHIRE 659.

FOR SALE—PEN VERY FINE BUFF ORpington chickens; also R. I. Red eggs, from prize-winning stock; $1.50 per setting. 1429 S. FLOWER. 34529.

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FOR SALE—CHOICE CANARIES, ANDREASburg roller stock, all colors; also White Fan Tail pigeons. 266 W. VERNON. 28322.

FOR SALE — BUFF ORPINGTON COCKerels, sired by second prize cock, 1911 Los Angeles show; also eggs for hatching from prize-winning stock. ARMSTRONG, 5212 Sixth ave. West Jefferson car. Phone West 5893.

FOR SALE—THOMPSON RINGLET BARRED Rocks, Mahogany strain Partridge Wyandottes, winnings L. A. 1912, 4th cock, 5th cockerel, 3rd pullet, 2nd and 5th pen. Young stock and eggs for sale. 1279 E. 53RD.

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FOR SALE—TOLUS GEESE AND BRONZE turkeys for breeding; No. 1 stock; also 5 incubators, large and 250-egg size. Address HELEN E. STERN, Artesia, Cal. Box 166.

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FOR SALE — LAYING HENS, INQUIRE Monday, 1129 W. 25TH ST.

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FOR SALE—A GOOD PIANO CHEAP IF taken at once. See engineer, HOTEL PEPPER, Seventh and Burlington.

WANTED—UPRIGHT PIANO. WILL PAY from $75 to $100. Condition no object. Also Conn slide trombone and low-pitch oboe for sale or trade. 53914.

FOR SALE—FINE GUITAR, BRADBURY make, sweet tone; cost $55; sell $27.50; leather case $5. MR. ARTMAN, 211 Mercantile Place. Main 1257.

LOST—BROWN FOX FUR COLLAR, BEtween 730 S. Grand and 6th and Main. Returns to ROOM 24, Walker Theater Bldg. No questions. Reward. East 2570.

LADIES, I WILL MAKE YOU BEAUTIFULly tailored coat suits for $9; pretty silk dresses, $7; skirts, $3; evening gowns and coats reasonable. First-class work guaranteed. Phone South 2057. 1501 E. 23D ST.

FOR SALE — CHICKERING & SON PIANO, nearly as good as new; a snap for somebody. THE HOME FURNISHING CO., 357 S. Spring.

FOR SALE—$0 ABSOLUTELY HIGH-GRADE standard make pianos, left by factory representative to be sold at factory prices. These pianos will go at from $125 up, guaranteed twenty years; money back if not as represented. 630 WEST 9TH.

FOR SALE — FINE LESTER PIANO, ALmost new; $175 cash, or would sell on time. Call 1206 EAST 1ST.

FOR SALE—OUTSIDE DETACHABLE CEcilian piano player and over 50 fine records; $75. 111 S. BENTON WAY.

FOR SALE—HAND-MADE VIOLIN OF GOOD quality and rich tone; willing to sell at a sacrifice. 607 E. 21ST ST.

FOR SALE — ELEGANT CHICKERING & Sons upright, $600 piano, only $160. 342 S. BROADWAY.

FOR SALE—NEARLY NEW KRANICH AND Bach upright, oak case, fine tone; cost $550, sell $250. Phone WEST 2648.

FOR SALE—$350 UPRIGHT PIANO, TAKEN on debt; will sacrifice for cash. 732 WHITTIER ST., mornings. Take West 7th st. car.

FOR SALE — DECKER BROS.' EBONIZED grand, choice instrument. Phone W 5477 or call at 2244 W. 9TH ST.

FOR SALE—KIMBALL PIANO, GOOD CONdition, $180; leaving city. 313 BARTON AVE. Phone Sunset Hollywood 1134.

MUSICAL INSTRUMENTS—
For Sale, Exchange, Wanted.

FOR SALE—
FITZGERALD'S
BIG ANNUAL NEW YEAR'S SALE
NOW IN PROGRESS.

All Los Angeles is enjoying the savings offered on high-class pianos and players in this, our greatest anual sale. You will find here just the makes you want, at prices less than you expect.

A large portion of the stock ordered for our holiday trade arrived too late to be disposed of during the Christmas rush. It is these splendid new instruments we are offering at such wonderfully low prices.

Over four hundred pianos and player-pianos are included in this Big Annual New Year's Sale. This embraces the very choicest grands, uprights and many of the best-known player-pianos manufactured.

USED PIANOS AND PLAYER-PIANOS ONE-HALF PRICE

In order to be absolutely certain of moving our unusually large stock of used pianos, player-pianos and organs, we have decided to sell every one of them at just one-half their value, on easy terms, without interest. As an inkling of what you can do here, we quote a few of the good things to be had now:

	Value.	Half Price.
J. & C. Fischer	$500	$250
Arlington	$330	$165
Steger & Sons	$550	$275
Royal-Krell	$330	$165
Kimball	$460	$225
Singer	$300	$150
Prince-Teeple	$445	$225
Doll Player	$800	$400
J. & C. Fischer	$400	$200
Marshall & Co.	$300	$150
La Gonda	$400	$200
Regal	$370	$185

Where the high quality of the instrument is so apparent, the question of terms is, of course, a secondary matter. However, we can arrange terms to suit. But, remember, the more you pay down the less the instrument will cost you. Come in early Monday morning and make your selection.

FITZGERALD MUSIC CO.,
523 S. Broadway,
Los Angeles, California.

FOR SALE—LOOK AT ALL ADVERTISED piano bargains in town, but before buying come here and we'll show you what real Bargains are. Anyone interested cannot afford to miss seeing them; nearly one hundred pianos to select from in stock.

Come and see them.

New and slightly used, including such well-known makes as

Chickering, Mathushek, Jewett, Kingsbury, Marshall & Wendell, Webster, Cable, Nelson, Schiller, Milton, J. P. Hale, Cote, Wagner, Standard, Merrill, Norris & Hyde, Mehlhall and others.

Upright pianos, $70 and up.
New upright pianos, $225 and up.
Your terms are our terms.

N. W. FISHER,
105 North Broadway.
(Opposite Times, corner.)

OUR GREAT FACTORY SALE.

These pianos have all been turned in on player pianos during the past week. Take them away on your own terms.

$600 Rosewood Steinway, good condition	$127
$550 Kranich & Bach, mahogany; can't tell from new	$295
$350 mahogany Emerson, in fine condition	$137
$450 Fischer, oak case, like new	$187
$500 Sterling Grand, rosewood case; cost new $750; would make good practice piano	$80
$520 Decker Bros., rosewood, mission style	$100
$250 Cable, walnut case, 3 pedals; like new	$90
$350 Shonger, mahogany, first-class condition	$107
$325 Fischer, rosewood, fine for small apartment	$89

EILER'S MUSIC HOUSE,
344 South Broadway.

FOR SALE—
—VICTROLA—
Free Cabinets and Records.
Only a few left. Must be sold at once. Don't miss this snap, as you will never in your life get a Victrola or talking machine at such a price. Any reasonable price will be considered. Answer at once. Address A, box 36, TIMES OFFICE.

LOS ANGELES PIANO CO.,
713 SOUTH MAIN STREET.
Sell, Rent and Exchange.
Our leader, "The Bradbury," $450 and up.
Used pianos, $100 and up.
EXPERT TUNING AND REPAIRING.

SUNSET BROADWAY 3286; HOME F3264

FOR SALE—NEW HIGH-GRADE MAHOGANY piano, factory sample, sold by regular dealers for $325, must be sold at once. A great snap for somebody at $150. Call and see it. At 219 WEST SECOND st.

FOR SALE—A BARGAIN; ELEGANT HEIMweg Player Piano, absolutely good as new; fine mahogany case, Standard player action; plays full standard, 88-note music; price $385; cash or terms. 619 S. HILL ST.

FOR SALE—ONE $125 COLUMBIA CONCERT Graphophone, with tone multiplying sound box, complete with case and forty records, only $35. We repair, buy, sell and exchange, all kinds of phonographs. C. L. LINDBERG MUSIC CO., 219 West Second st.

WANTED—YOU TO KNOW THAT WE EXchange phonograph records, tune pianos and repair all kinds of musical instruments RECORD EXCHANGE AND MUSIC CO., 213 Mercantile Place. Phones Main 1965, F6241.

TERRENCE O'LAUGHLIN, VIOLIN MAKER.

FINE VIOLINS, REPAIRING,
BOW REPAIRING,
ROOM 317, 230½ S. SPRING ST.

FOR SALE—BEAUTIFUL $400 PIANO AND player for $200; just like new; can take $5 payments; also furniture of 5 room flat for $200; flat for rent, 862½ VALENCIA. Ninth st. car.

FOR SALE—LARGE UPRIGHT GRAND concert Regina Musicbox, $75; one medium-sized upright concert Regina, $45; one fine oak cabinet Regina, $45; mahogany cabinet Regina, $35; one large Swiss music box, $20; one smaller Swiss music box, $8. C. L. LINDBERG MUSIC CO., 219 West Second st.

FOR SALE—PARLOR GRAND STEINWAY piano for $600. 662 BURLINGTON AVE.

FOR SALE—ELEGANT STEINWAY PIANO, in good condition, $158. BENDER PIANO CO., 242 S. Broadway.

NURSES—
With Experience.

MRS. ROSA LEROY, GERMAN TRAINED nurse wishes cases in special or chronic diseases as diabetes, tuberculosis and bronchitis; also experienced masseuse and bath attendant. Best references. Address 3026 EAST FOURTH ST. Phone 41389.

WOMAN'S HOSPITAL—
1245 SOUTH FLOWER ST.
Exclusively for women and children; confinement cases; best of nursing. Terms to suit PHONE F4134

WANTED—NURSING IN MY OWN HOME; quiet, secluded, healthy locality; confinement cases a specialty; best of physicians, or call your own; no infectious diseases. Address E. A., BOX 53, Glendale.

REFINED GRADUATE NURSE WANTS one or two chronic invalids in my nice home; highest references. Address Y, box 60, TIMES OFFICE.

WANTED—TRAINED NURSE, BEST CITY references, disengaged Feb. 1, will take a maternity case for $15 per week. For appointment, address MRS. F. F. HANAFIN, 614 S. Bonnie Brae. FW4

WANTED — GRADUATE NURSE WISHing to go East will care for invalid or child for her railroad fare. Apt. 104, "THE BIEXI," Main 7389.

EXPERIENCED NURSE AND MASSEUSE with good home can give invalid best of care; will go out. MRS. FISCHER, 322 S. Figueroa.

NURSE WANTS INVALID TO CARE FOR in her sunny home; price reasonable. PHONE 25648, hours 11 to 4.

A PRIVATE HOME BEFORE AND DURING confinement, reasonable, large grounds, home comforts. MRS. E. SCHARDIN, 820 W. 11th st. Main 6628

PHYSICIANS—
With Office and Hours.

CHINESE MEDICINE, THE OLDEST FIRM HERE. WE EXPORT OUR HERBS, THE VERY BEST. CHINESE-AMERICAN HERB CO., 917 S. HILL ST.
Come have your pulse read and trouble located by a graduate second to none. Investigate his reputation; compare this with others. See the herbs and how they arrive from China. ALL FREE.

IF YOU HAVE CHRONIC AILMENTS, SEE Dr. Butler, Chiro-Psychic physician and surgeon, 623 S. Hill st. R. W. BUTLER, M.D.

THE MRS. S. J. BRIDGE CANCER CURE, 406-8 MAJESTIC BLDG., 845 S. Broadway. Office hours, 10 to 4. Phone Main 2947

THE LAME SHOULD SEE DR. BUTLER, Chiro-Psychic physician. 623 S. HILL ST.

PHYSICIANS—
With Office and Hours.

MRS. ZIMMERMAN, GERMAN MIDWIFE, 2908 ADAIR ST. Phone Home 28386.

ARE YOU SICK? CALL ON DR. BUTLER, Chiro-Psychic physician. 623 S. HILL ST.

MRS. HAESELER, MIDWIFE 27 YEARS experience. 7M F. 21877 S. Home 21710.

PATENTS—
And Patent Agents.

MARTELL & CO.—
Patent Solicitors.
American and Foreign Patents.
532-533 Germain Building.
224 S. Spring St.

Patents have made more money than gold mines. You need not wait until you have a model or even drawings. While you are waiting some other inventor may patent your idea. All you need to do is to explain your idea to us and we will work out the details and prepare all drawings. All our work is done by registered patent attorneys. Come in and talk it over. We will give you our opinion as to patentability

FREE OF CHARGE.
MARTELL & CO.,
532-533 Germain Bldg.,
224 So. Spring St.

LAWRENCE J. WILLIAMS, SOLICITOR OF patents, trademarks and copyrights, all countries; practical mechanical engineer, with years' experience assisting inventors in putting their inventions in shape for patenting and manufacturing. If you wish to make a search of the patent office records before filing your application I will allow you the cost of the search on the attorney fee if you file the application. Facilities for making all kinds of drawings for model work, etc. Bring in your model or drawings and I will give you an honest opinion as to patentability free of charge. 322 HIGGINS BLDG., Second and Main sts. F6618.

PATENTS THAT PROTECT AND PAY, books free; highest references, best results. Send for list of inventions wanted; patents advertised free. Send sketch or model for free search. WATSON E. COLEMAN, Patent Lawyer, 622 F st., Washington, D. C.

PATENTS, TRADE-MARKS, COPYRIGHTS. Inventions of merit financed. Local and Washington office. MARSHALL TILDEN, registered patent att'y, 429 I. W. Hellman Bldg. F2805.

PIONEER PATENT AGENCY, HAZARD & STRAUSE. Patent cases. Citizens' Bank Bldg. PATENT BOOK FREE.

PATENTS AND TRADEMARKS, ALL countries. A. H. LITTLEFIELD, Patent Lawyer and Solicitor, 210 Am. Bank Bldg., 3d & Spring.

G. E. HARPHAM GETS PATENTS, INVENtions financed, patent litigation; 25 years' experience. 634 PACIFIC ELECTRIC BLDG.

SEWING MACHINES—
New and Second Hand.

$10 BUYS A FINE DROPHEAD SINGER; second-hand machines from $5 up; we always have bargains; our new $25 machines are guaranteed to be the biggest value on the market (terms to suit.) See the "STANDARD CENTRAL NEEDLE." Just delivered five dozen to L. A. High Schools. THERE IS A REASON WHY. Investigate before buying. Southern California representatives for the STANDARD, family and manufacturing machine. All makes rented. Repairing supplies for all makes.

LOS ANGELES SEWING MACHINE
COMPANY, INC.
F2253—240 S. Broadway Main 4389.

BIG BARGAINS THIS WEEK IN SLIGHTly and drophead sewing machines, every one guaranteed and have all attachments; Singer, $15 and up; White, $15; Newton, $18; Standard, $15; Davis, one, $8, another, $16; Wheeler & Wilson, just like new, $25; and many others; box top, $5; tailor machine, $15; all machines tested, exchanged and repaired at the PICO HEIGHTS SEWING MACHINE CO., 2625 West Pico. Phone West 720. Agency for the White Sewing Machine.

ELDREDGE
SEWING MACHINES.
$25 and up. EASY TERMS.
719 SOUTH MAIN ST.

We rent, repair and adjust all kinds of sewing machines.
HOME F3264. SUNSET BROADWAY 2284.

FOR SALE—DARK WOOD DROP HEAD Singer, $18. Leaving city. Call Sunday or Monday, 2194 WEST 39TH ST. West Jefferson car to Cimarron.

FOR SALE — GOOD SINGER, DROP-HEAD sewing machine; price $12. Come and get it. 12055 EAST 1ST.

WANTED— GOOD SECOND-HAND SINGER sewing machine for cash. Call MAIN 4411 Monday.

FOR SALE—NEW HOME SEWING MAchine. Good as new. Very cheap. Call 1905 E. FIRST.

SHIPPING—
And Forwarding.

MOVING, PACKING, SHIPPING—
FREIGHT FORWARDERS
TO EASTERN POINTS AT REDUCED
RATES IN CONSOLIDATED CARS.
GET OUR PRICES
COLYEAR'S VAN & STORAGE CO.
509 S. MAIN ST.
Home F3171. Main 1117.

TRANSFER AND EXPRESS—
Between Towns.

WILCOX MOTOR TRANSFER CO., GENeral transfer work. Trunks to and from depots, 25c up. 5 days' storage on trunks free. We have special facilities for moving pianos and household goods. Office, Main 522. Beach and country trips. 400 E. THIRD ST.

TYPEWRITERS—
Of Various Makes.

TYPEWRITERS OF ALL MAKES.
LARGEST STOCK—LOWEST PRICES.
Every machine in perfect condition and guaranteed for 1 year.
Look at these bargains:
No 2 L. C. Smith visible.....$37.50
No. 7 Remington, only.....47.50
No. 5 Underwood visible.....47.50
No. 2 Smith Premier.....15.00
No. 5 Oliver visible.....20.00
Monarch visible, only.....40.00
Many other bargains in stock.
FIRST-CLASS TYPEWRITERS RENTED, $5 FOR 3 MONTHS.
Every machine is in first-class condition. The $5 applies if machine is purchased. Write, call or phone your order.
AMERICAN WRITING MACHINE CO.,
716 S. SPRING ST.
A5913, Main 2569.

TYPEWRITER BARGAINS—
We still have a limited number of TYPEWRITERS which we will dispose of at prices that will open your eyes. Our big reduction of last week cleared out a large number of them, but we must dispose of them all to make room for new stock, now on the way. You are no doubt one of the many who have always wanted to own a typewriter, but the price has stood in your way. NOW IS YOUR TIME; we won't refuse any reasonable offer. ALL MAKES.
TYPEWRITER EMPORIUM.
Phone Home F3893. 250 S. Broadway. Main 6976.

IT WILL PAY YOU TO LOOK OVER FOLlowing sewing machine prices.
Good drop-head White, only $8.
Good box-top Singer, only $3.
Good Domestic, only $5.
Another good as new Domestic, $8.
Cabinet Standard, like new, only $28.
Almost new drop-head Free, only $18.
Drop-head Singers, New Homes and Standards like new at half-price. Call early. WHITE SEWING MACHINE CO., 714 South Broadway.

L. C. SMITH VISIBLE TYPEWRITER—
New models now ready. Ball bearing throughout. Send for catalogue free. L. & M. ALEXANDER & CO., Pacific Coast dealers, 528 S. Spring st. Main 5959. F1906. Typewriters of all makes sold, rented and exchanged. Rebuilt machines sold on small monthly payments.

FOR SALE—SMITH PREMIER TYPEWRITer, No. 4, hasn't been used much

LEMON GROVE SOLD.

Ontario Men Plan to Plant Two Hundred Acres to Lemons in College Heights Tract.

ONTARIO, Jan. 13.—E. L. Durham, who has just sold his twenty-two-acre lemon grove on North Mountain avenue, with Royal Miller of Chejnnati, and others, is now planning to plant out some 200 acres to oranges and lemons in the College Heights tract, to the northwest of Ontario. This will be an important factor in the development of the citrus industry of Ontario.

This section is considered absolutely frostless and is proving to be superior to lemons to any section in Southern California. Miller is at present in the East, but is expected here in the next few days, where he will make his home. He is enthusiastic over the future of Southern California.

REDLANDS WON.

Redlands High School last night won the first debate of the Citrus League from Ontario High, by a margin 15 points. The debate was held in the auditorium of the local school and was largely attended. The question was: "Resolved, That United States Senators should be elected by the direct vote of the people." Ontario was at somewhat of a disadvantage with the affirmative, since she had to prove that the Constitution of the United States, which has stood the test of time, might be improved upon. Ontario was represented by Paul Schwab and Ernest Hawthorne. Redlands speakers were John Anderson and John Ferilna.

NEWS BRIEFS.

The funeral of Robert Gray, prominent local rancher, who died the first of the week at the Mayo Institute in Rochester, Minn., was held this afternoon from the Draper funeral chapel, corner Laurel avenue and C street, and was one of the most largely attended ever held in the city. Mr. Gray had made his home here since 1885, and was well and most favorably known. Rev. F. D. Mather, formerly pastor of the First Methodist Episcopal Church of Ontario, but now of Pasadena, officiated at the funeral. The Masons were in charge at Bellevue Cemetery. Floral offerings were without number.

Word was received here yesterday of the death in Schenectady, N. Y., of Mrs. W. Starbuck Fenton, wife of a prominent local real estate man. Mrs. Fenton had been ill for three years and it was in the hope of benefitting her health that Mr. Fenton brought his wife to California. A few months ago she returned, preferring to be at her old home. Mr. Fenton was preparing to go East when the news of his wife's death came.

S. A. Temple has sold his ten-acre orange grove in San Antonio Heights to W. C. Lodrick of Kentucky. The sale is reported for a cash consideration of $15,000.

HUNTINGTON BEACH.

HUNTINGTON BEACH, Jan. 13.—All the present directors of the First National Bank and Huntington Beach Savings Bank were re-elected at the stockholders' annual meeting, which here this week, with two exceptions. R. E. Graves was chosen instead of J. L. Gail in the directorate of the First National Bank, and D. O. Sweart in place of H. S. Hazeltine in that of the Savings Bank. Both institutions are in a flourishing condition.

A new brick block will shortly be erected here by Ruhman & Sayre of Anaheim on the site of the present bakery on Main street. Other new buildings which are already planned are a handsome residence to be erected by C. H. Howard for A. E. O'Brien at a corner of Tenth and Orange avenue, and a residence for Dr. G. A. Shank on Ocean avenue at Ninth street.

Two hundred and seventy-one voters have signed a petition to the City Trustees to call a bond election to provide a reinforced concrete pier here, as against twenty-three who wish the pier to be of creosoted wood. The voting strength of this city is approximately 350.

FULLERTON BRIEFS.

FULLERTON, Jan. 14.—The funeral of William E. McFadden, who was killed in an automobile accident here Tuesday night, was held this morning from the home near Placentia and was attended by a large number of persons. Sixty automobiles and all of many other vehicles followed the remains to the grave in Anaheim Cemetery. The Elks Lodge of Santa Ana attended in a body. The services were conducted by Rev. Browning.

Mrs. J. Newell of Placentia and Rev. Gray of Anaheim have leased the North Spadra street adjoining the Hardware Company and will erect an office building.

The First National Bank held its annual meeting yesterday at which J. J. Newell was elected a member of the board of directors in the place of Jacob Stern of Hollywood.

COLTON.

COLTON, Jan. 13.—Colton relatives have received a telegram announcing the death of Mrs. C. W. Tetwiler, of Prairie Bluff, Mo., which occurred Wednesday from paralysis. Mr. and Mrs. Tetwiler and daughters, Hazel Lee and Elizabeth, had prepared to come to Colton to reside, when Mrs. Tetwiler was stricken.

ORANGE.

ORANGE, Jan. 13.—A. G. Fisher, member and director of the Santa Ana River Irrigation Company, was re-elected by George Hoenshell's Ballot on Monday as it was decided from a meeting held over Finley, no bonus was voted over.

Realty Liners.

FOR EXCHANGE—
Business Property.

FOR EXCHANGE—OR SALE—BUSINESS
...in heart of city, San Julian, near Ninth
...stores from City Market. 45x145 to alley.
...ly improved. PRICE $75,000.
...F. G. WEIK & CO.,
...20 H. W. Hellman Bldg. Bway. 4622.

FOR EXCHANGE—WANT ORANGE GROVE.
...Five improved lot at Long Beach, to
...Virginia Hotel; will assume to $40,-
...school. The grove must show income.
...BALLANTI & SON. 721 Central Bldg.

FOR EXCHANGE — 2-ROOM MODERN
...home, lot 50x125; near Figueroa and Pico
...DEVENS, 324 Citizens' National Bank

FOR EXCHANGE—INCOME PROPERTY;
...buildings; all rented. Price $36,000;
...consider good property to $25,000. C. E.
...Bldg.

FOR EXCHANGE—
Houses.

FOR EXCHANGE—OR SALE—
...2 cozy cottages, 2 to a 20-foot alley, right
...Vermont and 17th sts. Want good residence
...to $4000. Price $12,000; mortgage $5000. What
...do you own? This property can't help but grow
...big values. Don't you see? I need a home. Address Z,
...TIMES OFFICE.

FOR EXCHANGE — BEAUTIFUL 12-ROOM
...modern, garage, etc. Lot 65x177. Price
...Also have modern 7-room residence
...fine residence section of the south-
...Price $7500. Want good ranch in
...Southern California worth $15,000 or $20,000.
...Bldg., 3rd and Hill.

FOR EXCHANGE—AN 8-ROOM, 2-STORY
...in Pico Heights. This is a high lock-
...and an east front. Want to exchange
...for a ranch close to Los Angeles. Price $6000
...BEADART REALTY CO., 601 Ex-
...change Bldg., 3rd and Hill.

FOR EXCHANGE—SHOW US WHAT YOU
...have that you don't want.
...We will get you what you do want; do it
...now.
...Exchange Department, T. L. O'BRIEN & CO.
...South 2276; 25338.

FOR EXCHANGE—BRAND NEW STRICT-
...modern 6-room bungalow, in southwest;
...$1,000; equity $1400; will exchange for
...Virginia Hotel; will assume to $40,-
...school. The grove must show income.
...BALLANTI & SON. 721 Central Bldg.

FOR EXCHANGE—BRAND NEW STRICT-
...modern bungalow, in southwest,
...equity $2200; will exchange for
...L. KIRKHAM, 223 Laughlin Bldg.

FOR EXCHANGE—CLEAR BUNGALOW,
...or flat-st. lot, and stock in prominent
...company paying 16 per cent; want
...Westlake way, or
...A.W., to $10,000.
CHAS. F. HALFHILL,
1st TRUST & SAVINGS BLDG.
...L.A.R.B. Bdwy. 239

FOR EXCHANGE—$200.
...cottage, close to Avenue 37, and nice
...lot, worth $1200; want small property
...or what have you.
INGRAM,
416 Douglas Bldg.

FOR EXCHANGE—A 10-ROOM DWELLING,
...in best of first-class condition; good
...district of fruit trees and orna-
...mental; 50-foot lot; over 160 feet front by 175
...deep; about 160 ft. of the best
...of Orange Grove avenue, Pasadena. Will
...consider property in Chicago or any city
...between west of Chicago; Denver
...preferred. See JOHN M'DONALD CO., 22 E.
...Pasadena, Cal.

FOR EXCHANGE—6-ROOM MODERN BUN-
...galow, lot 50 feet on a good corner at
...Vernon. Price $4000, mortgage $1700,
...to $60 cash for clear cottage in Los
...Angeles.
HOVIS & EVANS,
...Bldg. F8236; Main 8468.

FOR EXCHANGE—
...Pasadena; five chambers, dress-
...sleeping porch, two sun porches,
...near park and beach. Magnifi-
...Pasadena. Cal.

FOR EXCHANGE—A HANDSOME HOME IN
...Pasadena, one-acre of ground,
...will take $6000 in city lots or im-
...proved Pasadena. Anyone looking
...can here is an exceptional

FOR EXCHANGE—
...Apartments, close in. One 80-room and one
...60-room. Show good income under lease.
...Brick, fireproof. Owner will consider good
...eastern or California for equities. Investi-
...gate.

FOR EXCHANGE—
...New, modern, gentleman's suburban home,
...Brentwood Park; large grounds; $15,000. Want
...grove about same value. No trading proposi-
...tions considered.

FOR EXCHANGE—
...Income new apartments, Long Beach, mod-
...ern, $15,000. Prefer orange grove, but must
...be good.

FOR EXCHANGE—
...Four modern new houses and two vacant
...lots, good street, Medford, Or.; income $125
...per month net. Cash price $15,000. Clear. Pre-
...fer apartment-house or grove. Must be good
...and cash price; will assume some.

FOR EXCHANGE—
...Seven lots and 9-room house, Dayton ave.,
...on car and corner; bank loan $6000, 7 per
...cent, 3 years, just placed. Can get you a
...big deal if you have clear for equity; offer.

H. H. SCHMIDT INVESTMENT CO.,
312 Byrne Bldg. Member L.A.R.B.

FOR EXCHANGE—

INCOME PROPERTY.

Price $14,000.
Mortgage $1500.

In Figueroa and Pico vicinity. A fine corner, improved with substantial, up-to-date building. Owner will exchange for a good ranch to $10,000, or maybe for full amount.

SEE MR. KENDALL.

TWO HOUSES.
Price $11,500.
Mortgage $1200.

Located in the southwest. Owner will exchange one or both for a ranch not too far out. Submit full particulars to

MR. FOSS,
with
The JAMES R. H. WAGNER Co.,
529 S. HILL ST. MEMBERS L.A.R.B.

FOR EXCHANGE—
$250, mortgage $1000—Five-room bungalow, southwest. Want vacant. Will assume or add cash.
$3000, mortgage $2000—Seven-room bungalow, southwest, $12,500. Five cottages, southeast. One clear, four mortgaged $1000 each. Want west side. Will assume; might add some cash.
$18,000, mortgage $7500—Apartment house, Westlake district; leased $125 per month. Want clear.
WALTER D. FRANKLIN,
...Bradbury Bldg. Main 1047.

FOR EXCHANGE—
$6750, new modern, eight-room bungalow, West Adams Heights, clear. Will accept good beach cottage or other good property up to $4500.
$3500—Good 5-room house, Westlake section, near Tenth and Park View, mortgage $1600. What have you to offer?
$10,000—New, modern, nine rooms, Ardmore and Wilshire, east front; mortgage $6000. Want vacant property, Hollywood or South Pasadena, or smaller house up to $7000 or $8000.
ARTHUR W. KINNEY CO.,
A5242. 505 Trust and Savings Bldg. Main 2233.

FOR EXCHANGE—
WILSHIRE DISTRICT.
A MAGNIFICENT NEW 11-ROOM HOUSE LOCATED ON A FINE CORNER IN THE FINEST PART OF THE WILSHIRE DISTRICT, LOT 70x146, GARAGE, SLEEPING PORCH, EVERY MODERN CONVENIENCE.
WILL EXCHANGE FOR SMALLER PROPERTY, LOTS, OR WILL SELL ON EASY TERMS.
SEE MR. EDWARDS,
WITH MINES & FARISH,
253 S. HILL ST.

FOR EXCHANGE—
...8-room, 1½-story modern house. Garage,
...laundry, lawn, trees and flowers. Located
...on West 42nd Place, near Figueroa st. Value
...$5800. Mortgage $1600. Also lots in Holly-
...wood and cash for home in Wilshire District.
...For further information
...Consult
G. BLACKWELDER,
—or—
CARLOS G. SMITH CO.,
...-4 Consolidated Realty Bldg.
...Main 2652.

FOR EXCHANGE—
Houses.

FOR EXCHANGE—
$7000—8-ROOM HOUSE, LOT 50x150, ON A SPLENDID CORNER. FINE RESIDENCE SECTION BOYLE HEIGHTS. THIS PROPERTY IS CLEAR. WILL TAKE HOUSE IN THE WILSHIRE SECTION UP TO $12,500, AND PAY DIFFERENCE.
$12,500—A BRAND-NEW 10-ROOM HOUSE, LOT 60x135, IN THE WILSHIRE SECTION; MORTGAGE ON THIS PROPERTY IS $5000. WILL TAKE IN EXCHANGE ANY CLEAR PROPERTY THAT WE CAN BORROW $3750 ON.
$9000—A SPLENDID 8-ROOM HOUSE ON GOOD CORNER, WEST ADAMS HEIGHTS. LOT 83x103; MORTGAGE ON THIS PROPERTY $4500. WILL TAKE CLEAR PROPERTY FOR EQUITY, LOS ANGELES OR VICINITY, OR MIGHT TAKE PROPERTY WITH SMALLER MORTGAGE.
$8000—8-ROOM HOUSE, LOT 50x180, ON MONTEREY ROAD, SOUTH PASADENA. THIS HOUSE IS LOCATED IN ONE OF THE MOST BEAUTIFUL SECTIONS OF PASADENA. THE PROPERTY IS CLEAR. WILL TRADE FOR LAND IN THE DIRECTION OF FULLERTON OR WHITTIER. SUBMIT WHAT YOU HAVE.
$15,000—BEAUTIFUL 10-ROOM HOUSE, LOT 55x130, IN THE WILSHIRE SECTION. MORTGAGE $6850. WILL EXCHANGE FOR ANY CLEAR PROPERTY, LOS ANGELES OR RIVERSIDE.
$20,000—12-ROOM HOUSE ON WEST ADAMS ST., LOT 75x180. HOUSE COMPLETELY FURNISHED. THIS PROPERTY IS CLEAR. WILL TRADE FOR RANCH, ORANGE GROVE OR ANYTHING THAT IS WORTH THE MONEY.
$30,000—A BRAND-NEW, ELEGANT RESIDENCE IN WEST ADAMS HEIGHTS; LOT 75x178, 2-STORY GARAGE FOR 3 MACHINES, ELEGANT HARDWOOD FINISH INSIDE; MORTGAGE $12,500. WILL TRADE FOR SMALLER HOUSE OR LOS ANGELES PROPERTY.
$30,000—10-ROOM HOUSE ON WEST ADAMS ST. LOT 125x180. THIS IS THE BEST LOT ON ADAMS ST.; HIGH AND SIGHTLY. WILL TRADE FOR CLEAR PROPERTY. PREFER APARTMENT-HOUSE LOT.

SEE MR. KING,
MINES & FARISH,
253 S. HILL ST.

FOR EXCHANGE—
$4500—
Swell bungalow in Wilshire district, new and modern; furnaces, etc., clear. Will take lot as part or trade for lot, close in, Westlake district, same value.
$6000—
Beautiful bungalow, close in, Wilshire district, on Alexandria avenue; contains six rooms; take lot as part.
$2500—
New and modern 5-room house, in Wilshire district, hardwood floors throughout, built-in effects; on Kingsley Drive; high ground, clear. Take lots as part.
$10,000—
Beautiful home, contains 11 large rooms, new, every modern improvement, in choicest part of Wilshire district; east front, lot 60x170. Grounds nicely improved, clear. Will take lots to $6000. A swell home at a bargain.
$10,000—
Close in house on Bonnie Brae street near Eleventh; size 50x150, mortgage $6000; leased for $720 a year. Want bungalow for equity or assume some.
$17,000—
Located in best part of Wilshire district, high-class surroundings.
BETWEEN 6TH AND WILSHIRE.
Contains 10 rooms, finished in oak and mahogany; hand decorated; 3 large bathrooms, never been occupied; mortgage $6300. Want clear for equity.

E. M. GIFFEN, Main 3110.
538 Story Bldg. Member L.A.R.B.

FOR EXCHANGE—
TAKE YOUR CHOICE.
All owned by one party, and wants to trade two or more for larger property in Los Angeles.
$2050—Florencita Park; new, never occupied; 5-room bungalow; maple floors, lot 50x125.
$2500—Sierra Madre; new 6-room, strictly-modern bungalow; Olive st.; lot 50x186.
$2000—Automobile, Cadillac, 1910-1911 model; fully equipped; electric lights; electric horn; extra tires; top; guaranteed A1 condition.
$1250—South Los Angeles; corner lot, 60x125; Holmes and Merrill aves.
$800—Riverside; 2 lots; Orange Vista Tract.
$750—Budlong ave.; lot 40x185; near 39th ave.
$200—Redondo Villa Tract; "B," vacant lot.
$150—Watts Park Tract; vacant lot.
HARRY B. GOODMAN CO., 701 PAY BLDG.

FOR EXCHANGE—
Apartments, close in. One 80-room and one 60-room. Show good income under lease. Brick, fireproof. Owner will consider good eastern or California for equities. Investigate.

New, modern, gentleman's suburban home, Brentwood Park; large grounds; $15,000. Want grove about same value. No trading propositions considered.

Income new apartments, Long Beach, modern, $15,000. Prefer orange grove, but must be good.

Four modern new houses and two vacant lots, good street, Medford, Or.; income $125 per month net. Cash price $15,000. Clear. Prefer apartment-house or grove. Must be good and cash price; will assume some.

Seven lots and 9-room house, Dayton ave., on car and corner; bank loan $6000, 7 per cent, 3 years, just placed. Can get you a big deal if you have clear for equity; offer.

EDWARD D. SILENT & COMPANY,
Main 695. 408 S. Hill st. 10695.

FOR EXCHANGE—
Westlake district, close in; 6th or 7th st. car lines; attractive modern 8-room cottage, $8500. Ingraham st., near Witmer. Want clear lot to $3500 farther west for equity.
R. C. GAENSSLEN,
803 Bradbury Bldg.
A3959. Broadway 3769.

FOR EXCHANGE—BEAUTIFUL HIGHLAND PARK. Lovely 10-room, 2-story bungalow, never occupied. It's elegantly located; 5c car fare any part of city. Price $7500, clear; want lots or what have you?
DR. EDWARDS, 1427 Griffith ave. Home 21126.

FOR EXCHANGE—NEW AND MODERN 8-room house, with two baths, also two 4-room bungalows, all on large corner lot, rented for $80 per month; price $10,000, mortgage $2500; will exchange equity of $6500 for good apartment house lot or a beach cottage at Santa Monica or Venice. See H. BARCLAY BROWN, Owner, 1034 Central Bldg.

FOR EXCHANGE—$6000, 8-ROOM MODERN house, Highland Park; want alfalfa ranch, $6000; 7-room up-to-date bungalow, southwest, hardwood floors, sleeping porch, etc., want ranch. $4000, Boyle Heights, 7-room modern house, want ranch good for oranges. WALDSCHMITT REALTY CO., 230 Lissner Bldg., 524 S. Spring. Broadway 2053; F1352.

FOR EXCHANGE—$6000, MORTGAGE $2500.
Circumstances compel me to dispose of my equity, seven-room strictly modern new bungalow, southwest, especially well built and home, high location, fine view; take cottage to $4000, or will consider automobile to $1000. Address Y, box 43, TIMES OFFICE.

FOR EXCHANGE—
$10,000—large corner on 16th st. 2 82x118 ft.; unrestricted. Snap. Some half trade.
VAN VRANKEN & WEBSTER,
411 H. W. Hellman Bldg.

FOR EXCHANGE—OR SALE—MODERN 6-room bungalow, location, 813 West 56th st., make offer; submit what have you? Swell home. FULTON & LEWIS, 302 Story Bldg. F5724.

FOR EXCHANGE—OR SALE—NICE 7-room residence, large lot, Alhambra, $6500, mortgage $3000. What will you offer? A. H. SPENCER, 414 Union League Bldg. 64595. Main 6225.

FOR EXCHANGE—
Four thoroughly modern new bungalows, well located. Owner wants acreage near the city, will assume up to $4000. O. F. SCHERER, 301 Calif. Bldg., Second and Broadway.

FOR EXCHANGE — HAVE YOU CLEAR city lot to exchange for house? I have bargains for quick action. HOME 54294.

FOR EXCHANGE—7-ROOM HOUSE, 3 blocks from Hollywood Hotel. Value $4000. Want lots, Eagle Rock, Highland Park, or Pasadena, to $2000. A2144. J. E. COLLUMB, 631 H. W. Hellman Bldg.

FOR EXCHANGE —MODERN, 10-ROOM residence, on West Adams st. Price $11,000. Mortgage $3500, at 6 per cent. Will assume. K. H. TRAVERS, 614 H. W. Hellman. F6495. Broadway 2398.

FOR EXCHANGE — $3750; BEAUTIFUL swell new bungalow, southwest, would consider clear lot as first payment, terms to suit. Owner, BURGMAN, 437 Broadway. Main 5179.

FOR EXCHANGE—
Houses.

FOR EXCHANGE — MODERN 12-ROOM apartment bungalow building, arranged into three apartments, 60x120 foot lot, in the best residence section of Santa Ana, close in, on West First street. Building is new and very attractive architecture. Cash price $7500; mortgage $3000. Want a good ranch, clear, for equity. Might consider good eastern.

Ten-room modern home, construction and arrangement is modern in every particular. Large attractive grounds, profusion of shrubbery and flowers; garage, high, healthful and sightly location; also a large attractive apartment house site, corner, 75x151, paved street, splendid location, also block of stock in a Los Angeles company. The three properties are for sale or exchange in their entirety. They are priced at $30,000, mortgage $9000. Want a ranch, clear, for the equity; might consider good eastern.

In the fashionable southwest, a beautiful modern home of nine rooms, furnace, garage, everything about the place in first-class condition. Price $8500, and worth the money. Mortgage $3500. Want a good piece of ranch property, clear, and worth $5000, for the equity.

J. N. WILLIAMS & COMPANY,
...8 I. W. Hellman Bldg.
...11 South Main st.

FOR EXCHANGE—
$15,000—Two-story 14-room residence, lot 87x120, near Westlake Park, within a block of Wilshire blvd. Best apartment house location in the city. Want vacant or improved city to $10,000.

$12,500—Beautiful suburban home, Monrovia, lot 100x150, house two stories, ten rooms. Front and clear of encumbrance, is thoroughly modern and up to date in every particular. Has fine garage, 22 bearing orange trees. Owner desires a Los Angeles residence, west or southwest.

$ 9,000—Beautiful new modern bungalow, 9 rooms, oak floors, and all the built-in features, located in the southwest. Free and clear of encumbrance, and the owner will exchange for clear lots in the west or southwest to full value.

$ 8,500—Two-story 8-room house on a beautiful corner, West Adams Hill. New and modern, has never been occupied. Want good vacant lots, west or southwest.

$ 8,250—Beautiful new modern two-story 8-room residence, lot 64x135, Kenwood avenue, near West Adams. Want a bungalow up to $5000 or good vacant lots.

See E. G. COFFMAN,
Manager Exchange Department,
DAVID BARRY & CO.,
716-719 Union Trust Bldg.
Corner Fourth and Spring sts.
F4083; Main 4083.

FOR EXCHANGE—
$7000—A fine corner apartment lot, on South Main. Want bungalow for equity; mortgage $2500.
$15,000—Large close-in corner; 100-foot frontage, near 4th and Boylston. Take some exchange.
$15,000—A good eight-room and good five-room house, each on full lot, Sunset Boulevard, close to Plaza. Paid rental equal value. Might put in more property.
$22,000—Beautiful home, South Pasadena; best district there. Large well improved grounds, about 140x175. House and garage insured for $10,000. Land worth $30 per front foot. Want property of like value. Consider first-class eastern for part.
$12,500—Two nice bungalows, Santa Monica, and good seven-room house, southwest, city. Want orange grove well located. Consider Corona.
$3500—New and modern five-room bungalow, Wesgate district, toward Santa Monica. Want lot in city to $3000. Consider small ranch.
IF YOUR PROPERTY IS GOOD, AND REASONABLY PRICED WE CAN HANDLE IT FOR YOU.—ABSOLUTELY NO USE TO SUBMIT JUNK.
DARLING BROS.,
820 California Bldg.
(Second and Broadway.)
Main 4591.

FOR EXCHANGE—
An elegant ten-room residence in one of the finest and most sightly parts of the Pico Heights district. High, sightly location. Car line only a block away. Rooms large and finely finished. Pleasing art glass effects. Hardwood floors, large mantel, comfortable porches and roof garden. Piped for furnace. Altogether a perfectly high-class home. Price $15,000.
I also have another ten-room residence and an elegant 7-room modern bungalow in the same tract. Will exchange one, two or all three. Would consider in exchange:
Business income property.
Apartment house or site.
A chicken ranch.
Alfalfa ranch.
Orange or walnut grove.
Imperial Valley land.
An automobile.
Or what have you? Describe your property fully. Letters until January 16, to "THE OWNER,"
A. L. BLISS,
4913 Arlington st. Los Angeles.

FOR EXCHANGE—
$40,000—Residence property located in the Westlake district. A beautiful home and three lots. The owner will assume on an orange grove up to $20,000. Is anxious to make a quick deal.

$12,500—Two clear residences at Oneonta Park; a high-class residence section. Owner wants orange or lemon grove up to $18,000.

We have a number of excellent exchanges to offer for orange and lemon properties.
Mr. Reetz, with
EDWARD D. SILENT & COMPANY,
Main 695. 408 S. Hill st. 10695.

FOR EXCHANGE—
Westlake district, close in; 6th or 7th st. car lines; attractive modern 8-room cottage, $8500. Ingraham st., near Witmer. Want clear lot to $3500 farther west for equity.
R. C. GAENSSLEN,
803 Bradbury Bldg.
A3959. Broadway 3769.

FOR EXCHANGE—BEAUTIFUL HIGHLAND PARK. Lovely 10-room, 2-story bungalow, never occupied. It's elegantly located; 5c car fare any part of city. Price $7500, clear; want lots or what have you?
DR. EDWARDS, 1427 Griffith ave. Home 21126.

FOR EXCHANGE—NEW AND MODERN 8-room house, with two baths, also two 4-room bungalows, all on large corner lot, rented for $80 per month; price $10,000, mortgage $2500; will exchange equity of $6500 for good apartment house lot or a beach cottage at Santa Monica or Venice. See H. BARCLAY BROWN, Owner, 1034 Central Bldg.

FOR EXCHANGE—$6000, 8-ROOM MODERN house, Highland Park; want alfalfa ranch, $6000; 7-room up-to-date bungalow, southwest, hardwood floors, sleeping porch, etc., want ranch. $4000, Boyle Heights, 7-room modern house, want ranch good for oranges. WALDSCHMITT REALTY CO., 230 Lissner Bldg., 524 S. Spring. Broadway 2053; F1352.

FOR EXCHANGE—$6000, MORTGAGE $2500.
Circumstances compel me to dispose of my equity, seven-room strictly modern new bungalow, southwest, especially well built and home, high location, fine view; take cottage to $4000, or will consider automobile to $1000. Address Y, box 43, TIMES OFFICE.

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FOR EXCHANGE —MODERN, 10-ROOM residence, on West Adams st. Price $11,000. Mortgage $3500, at 6 per cent. Will assume. K. H. TRAVERS, 614 H. W. Hellman. F6495. Broadway 2398.

FOR EXCHANGE — $3750; BEAUTIFUL swell new bungalow, southwest, would consider clear lot as first payment, terms to suit. Owner, BURGMAN, 437 Broadway. Main 5179.

FOR EXCHANGE—
Houses.

FOR EXCHANGE—HOUSES.
—SEE MR. FINK—

ANNOUNCEMENT.

The Fink Brokerage Co. beg to announce that they are now located in ROOMS 514 and 515, BROADWAY CENTRAL BLDG.
Telephones—F6223, Main 4867.
FINK BROKERAGE CO.

FOR EXCHANGE — 1¼-STORY BUNGALOW on Hobart Blvd., between 16th and Washington sts., modern in every respect. Hardwood floors, furnace, built-in features, etc. Good garage, lawns, flowers, in fact, everything that goes to make a comfortable home. Our family has outgrown the place and I want to exchange for acreage, Glendale or Tropico way, either with or without house. Price $7500; mortgage $3000. See Owner at 315 WEST 12TH ST. F5400, Main 4907.

FOR EXCHANGE—
CLEAR HOLLYWOOD BUNGALOW
FOR 1¼ OR 2-STORY HOUSE
Modern 6-room bungalow on high, sightly, east-front lot, 50x150; orange, lemon, grapefruit, alligator pear and other fruit trees in full bearing; absolutely frostless belt; value $4500, clear; want 7 or 8-room house in city, value to $7000.

"It Pays To See Us."
EDWARDS & WILDEY COMPANY,
Main 8207. 223 Laughlin Bldg. Home 10767.

FOR EXCHANGE—HOUSE IN WILSHIRE SECTION, for vacant in Hollywood or Wilshire district, in part payment. House has 9 rooms, is modern and complete. On large, well improved lot, with garage. Location close to "Windsor Square" and 6th st. car. Price, ON CASH BASIS, $8500, CLEAR.
ARTHUR POMEROY, with R. B. CHAPMAN,
Sole Agent,
631 Security Bldg. F4738, Main 1875.

FOR EXCHANGE—A FINE MODERN AND complete residence, located in Westlake section. Value, $15,000. Want home place with large grounds, located in Hollywood, Beverly, Santa Monica, or between city and ocean. Must be good. Will go to about $20,000, or will consider vacant in same locality of less value.
ARTHUR POMEROY, with R. B. CHAPMAN,
631 Security Bldg. F4738, Main 1875.

FOR EXCHANGE—$4500. MORTGAGE $2000; 6-room Wilshire bungalow; up to the minute in every respect; hardwood floors, beamed ceilings, built-in bookcases, buffet, fireplace; all bedrooms and bath in white enamel; kitchen has every known convenience, including gas range and gas heaters; screen porch, set tubs; large lot and excellent neighborhood. Will sell on very easy terms, or accept good clear property for my equity. See me at once. I am the owner. 314 SECURITY BLDG. Main 5585, F3727.

FOR EXCHANGE — WANT GLENDALE, fine home, West Adams; rent $45; want house and same ground in or near Glendale. A. BOEKER,
Broadway 2959. 419 Security Bldg.

FOR EXCHANGE—
WANT VACANT OR IMPROVED RANCH.
Have lot, 50x150; a 2-story modern house, ½ block from car line. Now leased for $75 a month. Price $10,000, mortgage $3500. Main 1588. THOMAS-SEASTROM CO., A2410, 310 American Bank Bldg.

FOR EXCHANGE—
WANT CLOSE-IN RESIDENCE BUILDING LOTS.
We offer equity in Adams st. district residence and unincumbered residence, southwest, at cost prices.
What have you?
SEE MR. PARSONS,
HORACE G. HAMILTON CO.,
401 Pay Bldg.

FOR EXCHANGE—
WANT VACANT LOT, WILSHIRE WAY.
Have equity in modern 7-room bungalow near 2d and Commonwealth sts. Will assume and pay part cash. HORACE G. HAMILTON CO., 401 Pay Bldg.

FOR EXCHANGE—
One of the most artistic little six-room bungalows in Los Angeles; just completed. All the up-to-minute conveniences. Artistically decorated throughout with imported wall coverings. Will trade for clear lots of accept lot as first payment.
PRICE $4900.
SEE OWNER,
703 Higgins Bldg.

FOR EXCHANGE—
WANT A RANCH, ORANGE OR ALFALFA.
Have a 3-story, 11-room, strictly up-to-date home, Westmoreland Place; price $18,500, mortgage $5000, 6 per cent, and a 1-story 7-room bungalow, West Adams Heights; price $7500, mortgage $2900. THOMAS-SEASTROM CO., 1210 American Bank Bldg. Main 1588, A2410.

FOR EXCHANGE—WANTED, TRACT OF SUBurban acreage or choice city lots to $6000, balance terms, in exchange for elegant tenroom mansion, Westmoreland district, east front; lot 70x146 feet; high ground; value $11,000, clear.
HORACE E. SMITH,
A5503. 616 Wright and Callender Bldg.

FOR EXCHANGE—
Modern 2-story 9-room house, Westlake district, close in, high ground, lot 50x148 feet to alley. Fine house and would make A1 apartment property, $8000, mortgage $3000. Want clear lots in southwest or Hollywood.
HORACE E. SMITH,
A5503. 616 Wright & Callender Bldg.

FOR EXCHANGE—
HANDSOME ONEONTA PARK RESIDENCE consisting of 8 rooms, strictly modern, on lot 80x200, in very choice section, near Huntington drive. NOTE THE LOW PRICE, $7500; mortgage $2500. Want vacant or improved to $5000.
W. H. AKIN, 419 H. W. Hellman Bldg.
F1708. Broadway 1433.

FOR EXCHANGE—SOUTHWEST; 6-ROOM, modern bungalow, oak floors, reception hall, pantry, gas and electricity in all rooms, 3 bedrooms, lot 40x135, sewer, $3200, equity $1700, for improved acreage, prefer toward Redlands; will assume. MR. RATLIFF, T. P. CARTWRIGHT CO., 325 Bradbury Bldg.

FOR EXCHANGE — BEAUTIFUL 6-ROOM, strictly modern bungalow in choice location near Huntington Drive, Pasadena; lot 75x200 feet. Fine home and would make A1 apartment property, $8000, mortgages $3000. Want clear lots in southwest or Hollywood.
HORACE E. SMITH,
A5503. 616 Wright & Callender Bldg.

FOR EXCHANGE—
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FOR EXCHANGE — BEAUTIFUL 6-ROOM, strictly modern bungalow in choice location near Huntington Drive, Pasadena; lot 75x200 feet. Highly improved; 22 full-bearing navel orange trees, lawn, roses, auto garage, chicken-houses, yards, etc.; want 5 to 7-room house in southwest or Boyle Heights to $6000. Phone Owner, Main 8045. Home 10175. Ask for MR. MASON.

FOR EXCHANGE — ONE OF THE MOST beautiful homes in the best part of the Wilshire section; 12 rooms, 3 baths, modern and up-to-date in every way; if is a beauty; owner will take a smaller place or good building lots; might consider clear eastern.
THE LOCATORS, DILLON & BENFORD,
Main 786. 402 Union Trust Bldg. F2264.

FOR EXCHANGE—6-ROOM MODERN HOUSE in Pasadena for clear vacant rooming-house or what have you?
Two modern 5-room bungalows, lots 40x135, in southwest district. Price $3200; mortgage $1800, on each at 7 per cent. Will exchange equities for clear vacant.
711 DELTA BLDG. Phone F6413.

FOR EXCHANGE—$5000. FINE 8-ROOM house, small cottage in rear, lot 50x150, southeast. Want lot or lots for $3000 equity. Will consider small ranch. L. A. BOOTON & CO., 600 Lankershim Bldg. F6589; Broadway 4536.

FOR EXCHANGE—$3500, VERMONT AVE. Square, bungalow, 5 rooms, practically new, modern, hardwood floors; mortgage $1800; want Pasadena or Altadena vacant for equity. Address Y, box 14, TIMES OFFICE.

FOR EXCHANGE—SEVERAL GOOD CITY and beach properties; want small chicken or raw ranches, $2000 to $5000. Address Z, box 80, TIMES OFFICE.

FOR EXCHANGE — WILL EXCHANGE $3000 equity in new 6-room residence in Hollywood for auto, runabout or 5-passenger; must be worth the money. See OWNER, 3419 S. Main or 'phone 21912.

FOR EXCHANGE—FOR EASTERN, STRICTly modern 11-room house, between Moneta and Main; price $6000; mortgage $3000; want clear for equity. CLARK, South 4670.

FOR EXCHANGE—$1000 EQUITY IN MODern 6-room bungalow in southwest. Price $3250. Want lot near San Diego. Will give good trade. TEL. WEST 4521.

FOR EXCHANGE—OR SALE—NEW (NEVER occupied,) 6-room house in East Hollywood; want small equity in $900 to $900 lot and some cash. Price $3500; mortgage $1200. See MR. HODGES, 214 Byrne Bldg. F7565.

FOR EXCHANGE—HOUSES AND STORES for land south of city. Apply in person at 205 EAGLE ROCK AVE.

FOR EXCHANGE—HOME IN GLENDALE, $6000; $3000 equity; want good vacant lots. Will make a fair trade. See my agents at No. 310 BRAND BOULEVARD, Glendale, Cal. PARKER & STERNBERG.

FOR EXCHANGE—EQUITIES TO $9250 IN houses and lots in Santa Monica and Los Angeles and some cash for ranch; mortgage

Realty Liners.

FOR EXCHANGE—
Lots.

FOR EXCHANGE—
BUILDERS! INVESTORS!
SPECULATORS!
ATTENTION!
27 LOTS,
RIGHT IN THE FASTEST GROWING DISTRICT IN THE SOUTHWEST.
ABOUT 800 FEET OF FRONTAGE ON JEFFERSON STREET, WHICH IS ABSOLUTELY UNRESTRICTED AND RIPE FOR STORES RIGHT NOW. BALANCE FINE RESIDENCE LOTS, ABSOLUTELY WORTH THE MONEY WE ARE ASKING. PRICE $50,000.
WILL CONSIDER CLEAR PROPERTY UP TO $25,000, BALANCE ON OR BEFORE THREE YEARS, 6 PER CENT.
FOR FULL PARTICULARS SEE
MR. DURNERIN,
MINES & FARISH
252 SO. HILL ST.

FOR EXCHANGE—OR SALE—
About 200 lots in tract adjoining 'Palisades,' Santa Monica, which I will sell in whole or in part. I will take good property or negotiable stocks or bonds in partial payment. The price which I place on these lots will enable the purchaser to more than double his investment during the next few months. Great activity on the tract at present; street work now in progress; building to commence in a few weeks. Will be glad to show the property to prospective purchasers. Nothing better on earth. Communicate with me at once. FREDERICK E. SCOTT, 514 Laughlin Bldg. A1956 or Main 9202.

FOR EXCHANGE—A BUNCH OF 12 LOTS in beautiful Glendale, right on line of new proposed electric car line; franchise for same just asked for. Water, gas and electricity all in. Fine homes already built across streets on the east side. Finest mountain scenery. WANT A WELL LOCATED RANCH. What have you to offer? Let me hear from owner direct. NO AGENTS. Remember, I have a non-taxable tract for exchange. Owner is a non-resident and must turn property over quick. Let me hear from you. A. W. MARTIN, 841 Pacific ave., Glendale, Cal.

FOR EXCHANGE—Four six half-acre lots at Inglewood, fine location, mortgage $875. Owner wants residence for about same value.

$2000—Clear, 110x187, South Pasadena. Owner wants residence up to $4000.
Mr. Reetz, with
EDWARD D. SILENY & COMPANY,
Main 635. 408 S. Hill st. 10695.

FOR EXCHANGE—CRICHTON SMITH.
201-2 CURRIER BLDG.
Will exchange 4 lots (2 corners,) cash value of $6500, for improved city property. These lots are in exclusive tract, southwest of city; unrestricted. Street improved and sightly house already erected. CRICHTON SMITH.

FOR EXCHANGE—HILL STREET.
Will trade a choice 50-foot frontage by more than 100 foot deep on South Hill st.; east front; between First and Third sts.; for good ranch property, that will show a valuation of $65,000.
Sole Agent, CRICHTON SMITH,
201-2 Currier Bldg.

FOR EXCHANGE—A FULL-SIZED LOT ON beautiful Arlington Heights Terrace, building restrictions $300; mortgage $100. Price $1500. What have you to offer?
Large southwest corner of Harvard Blvd. and 9th st., 81x127. Equity $17,250. Want 6 or 7-room modern house site. Mortgage $3000. What have you to offer?
No. 107-9 N. Hope st., 40x165, Improved. Price $20,000; mortgage $14,000.
PINK BROKERAGE COMPANY,
Broadway Central Bldg. Main 9097.

FOR EXCHANGE—TO BUILDERS, NOTICE! EXTRAORDINARY OPPORTUNITY.
We have a bunch of fine bungalow lots with all improvements in, worth $15,000, subject to 5-year restriction, for $9000 with proper release. Will accept good clear city property, worth $7500 or $8000 for this $11,000 equity, as owner is not in position to improve.
SEE MR. EDWARDS, 506,
Main 4263. 406 S. Hill st.
THOS. C. BUNDY & CO.,

FOR EXCHANGE—
5 FINE LOTS IN THE HUNTINGTON PARK TRACT, VALUE $5000, CLEAR. OWNER WANTS GOOD LOS ANGELES PROPERTY OF EQUAL VALUE, CLEAR.
SEE MR. EDWARDS,
WITH MINES & FARISH,
253 S. HILL ST.

FOR EXCHANGE—
WEST PICO LOT.
North front on West Pico near Fourth ave., 55x190; value $4000; mortgage $1500. Want something clear for equity.
THOS. C. BUNDY & CO.,
Main 4263. 405 S. Hill st.

FOR EXCHANGE—TWO CHOICE LOTS IN Wilshire Section. Will put in clear with some cash, for house in southwest or Wilshire district to $7000 or $8000.
ARTHUR POMEROY with R. B. CHAPMAN,
431 Security Bldg. F4728. Main 1875.

FOR EXCHANGE — SEVERAL LARGE clear lots at Palms, only a few feet from Short Line cars; all improvements in; will add cash for first-class bungalow or 1½-story house, up to $6500.
C. E. JANSEN with R. B. CHAPMAN,
431 Security Bldg.

FOR EXCHANGE—A GOOD LOT IN HUNTington Park and a good 5-seated electric auto, as good as new, to exchange for good lot in southwest or Hollywood. Owners only. 4907 BROAD ST.

FOR EXCHANGE — CORNER LOT ON Benton Way, near Bimini cars, equity $1900; want lots or acreage, Whittier or Montebello, not over $5000. C. NORCROSS, 1100 Doris. Doris 2951.

FOR EXCHANGE — HAVE CLEAR CITY lots and cash for equity in a cottage to $1200. Give location and particulars or no attention paid. Address A, box 197, TIMES OFFICE.

FOR EXCHANGE—$11,000. TWO LARGE residence lots, first-class location, near Pico, for lot or improved to $20,000 Hill, West 9th to Washington. Particulars at once by letter. N. 2020 WEST PICO.

FOR EXCHANGE—WILL EXCHANGE A clear lot worth $900 for equity in a bungalow up to $2000 value.
REYNOLDS & MANN,
426 San Fernando Bldg.
Main 6348; F4296.

FOR EXCHANGE—OR SALE—
$1500 equity in large lot in southeast; want equity in cottage, north preferred. will consider furniture, submit something.
BEACH & MONROE,
706 Consolidated Bldg. Main 5091.

FOR EXCHANGE—
$2000 equity in fine West Adams Heights lot for $2000 bungalow, lot clear in Wilshire district.
816 TRUST & SAVINGS BLDG.

FOR EXCHANGE—I HAVE SIX RESIdence lots in Webster Park addition, Enid, Okla., value $1200 for all. Want to trade for lot in or near Los Angeles. C. BURGESS, 324 South Fourth street, Alhambra, Cal.

FOR EXCHANGE—CLEAR LOT $1250. WANT small acreage or foothill home; also 6-room bungalow for acreage. JOHNSON, A2361, Main 8562.

FOR EXCHANGE — CLOSE-IN CORNER, 50x127. SUITABLE FOR APARTMENTS OR FLATS. WILL TAKE GOOD COTTAGE.
CONWAY & GLEASNER,
636 LAUGHLIN BLDG.

FOR EXCHANGE—3 ACRES ON TWO GOOD corners on Edgar ave., close to Western ave.; price $2000; mortgage $750; will trade for bungalow to $4500.
THE LOCATORS, DILLON & BENFORD,
Main 764. 602 Union Trust Bldg. F2304.

FOR EXCHANGE—OR SALE—FINEST CORner in beautiful Oneonta Park, South Pasadena, 200x200, east front, superb view of mountains and valleys, close to new Huntington Hall School. Finest car service in Southern California. W. L. JACOBS, 626 Grant Bldg. A2631; Main 2831.

FOR EXCHANGE—LARGE, CLEAR CITY lot on hill and cash for small acreage, near electric. ANNA KALLIWODA, 1069 Temple st.

FOR EXCHANGE—TWO CLEAR LOTS, Long Beach, $1200; want lots, city; would assume small amount west. 522 EXCHANGE BLDG.

FOR EXCANGE—$10,000; FINE LOT, UNRestricted, 150x185. Would put in clear and add cash or assume on home or semi-business.
WOOD-TATUM CO.,
610-12 Laughlin Bldg.
A3522. Main 3522.

FOR EXCHANGE — 12 LOTS, IN CITY; price $5500. Want house equal value or less.
STOUFFER,
307 South Broadway.
12044.

FOR EXCHANGE—
Lots.

FOR EXCHANGE—CLOSE IN LOT, A CORner, 100x160, improved with 8 6-room house and flat building. Choice apartment district. Rental $170 per month. Cash price $45,000. Want good citrus grove or will consider first-class land in San Joaquin Valley. This will stand rigid investigation. A. C. RANSOM, 912 Story Bldg.

FOR EXCHANGE — WANT SMALL HOUSE for equity of $100 in Occidental Blvd. lot; mortgage $900. BERNARD VOLLMER, 308 Trust & Savings Bldg.

FOR EXCHANGE — CHOICE RESIDENCE lots in Eagle Rock. Want city improved. E. BECKER, 219 Central Bldg.

FOR EXCHANGE—
Country Property.

FOR EXCHANGE—EIGHTY ACRES IN FULL bearing soft shell walnuts. Budded trees, located in our choicest section of Southern California, Anaheim, and sufficiently far from that little section to be in the best walnut territory. Three or four wells, two of them concrete. Large electric motor. Absolutely one of the best water plants in the country. Last year's income $8000. Value $80,000. Will accept city or other properties part payment.

FORTY ACRES ALL SOFT SHELL FULL bearing walnuts directly on Whittier electric line. One of the prettiest pieces of land in Southern California. Splendid water right. Price $40,000. Income, city will be entertained in exchange.

SEE LUNDEEN FOR HOMES CO.,
Suites 232-32 Central Bldg., Sixth and Main.

FOR EXCHANGE—160 ACRES IMPROVED, near Boneta, San Diego, $4000, clear. Want bungalow, 4 to 6 rooms. Must be modern.
113-acre orange ranch, 11-room house, surplus of water, elegant place, $20,000, clear. Want stock ranch. Might take Imperial or San Diego.
15 acres Buaro station, Santa Ana electric, choice orange land, large barn, 100 apricot trees, $250 per acre. Want Hollywood home.
47-acre improved ranch, good buildings, choice for oranges, walnuts or alfalfa. Highland, $9000, clear. Want bungalow.
See us if you want to exchange your property.
IDEAL REALTY CO., 225 Grosse Bldg., 134 W. 6th st. Phones 61851, Main 4852.

FOR EXCHANGE—OR SALE—
LANDS IN THE FAMOUS TURLOCK IRRIGATION DISTRICT.
750 acres of the finest fruit, alfalfa and general farming land in the San Joaquin Valley, under one of the best and cheapest water systems in the State.
This property is close to a town on the main line of the Santa Fe Railroad, where there are good schools, churches, stores, etc., and transportation facilities are excellent.
Some good Los Angeles property would be considered in exchange to the whole or part.
TATUM-WINSTANLEY CO.,
Successors to C. C. TATUM,
626-7 H. W. Hellman Bldg., 4th and Spring sts.
Phones Main 3302, A7307, A3307.

FOR EXCHANGE—
—A SNAP—
40-acre ranch about 40 miles east of Los Angeles. Choice alfalfa land, very best sandy loam soil, 6-room cottage, 12-inch steel casing well, splendid pumping plant and engine house. Price only $11,000. Mortgage $2500. Want house or other good Los Angeles property.
UMSTEAD & ROBINSON,
O. T. Johnson Bldg.

FOR EXCHANGE—
22-acre orange orchard at Highgrove, Riverside county; 5 acres in Valencias, balance in navels, 5000 boxes on the trees now; quantity of water; this is a good property; will consider Los Angeles or Pasadena property in exchange.
JOHN McDONALD CO., 22 E. Colorado st., Pasadena, Cal.

FOR EXCHANGE—15 ACRES CLOSE TO Fullerton, about 9 acres walnuts, 4 acres apricots and family orchard, small eucalyptus grove, house, five rooms, barn, sheds, windmill and tank for domestic use; water stock, some machinery; price $6000, mortgage $2500. Want residence for equity in Los Angeles, Pasadena or Long Beach. Address E. E. THOMAS, 807 Granit Drive, Pasadena.

FOR EXCHANGE — 10-ACRE NAVEL ORange grove and 10-acre Valencia grove, adjoining Orange; navels 12 and Valencias 8 years old, in fine condition, not affected by the frost; water stock and crop included.
Price $18,000. Equity $17,250. Want 6 or 7-room modern house in city, well located, balance city property and some cash. Owners only.
F. R. MOSELEY, 215 Currier Bldg. A2790.

FOR EXCHANGE—
1 THIS IS A WORLD BEATER. 1
Handsome level corner
ONLY 10 MINUTES OUT ON WHITTIER LINE.
13 acres; 5 acres in 14-year-old walnuts, 2 in Navels and Valencias, balance apples and pears; 6-room modern house, extra large barn, equipped for chickens; abundance of water, coast $4 yearly; price $11,000; mortgage $2500; easy terms; or exchange for Los Angeles income, or what have you here?
W. H. TAFT CO. (Sole Agents,)
304 Wright & Callender Bldg.
A4797. Broadway 3261.

FOR EXCHANGE—SHOW US WHAT YOU have that you don't want.
We will get you what you do want; do it now.
Exchange Department, T. L. O'BRIEN & CO.
South 2276; 25338.

FOR EXCHANGE—
BROADWAY FRONTAGE.
Sixty-foot corner apartment site $58,000; mortgage $10,000. Want city property for part. J. C. GREEN. F. V. OWEN, 601 Trust and Savings Bldg.

FOR EXCHANGE—
200 acres choice land near Imperial. Small house and barn. Price only $11,000, clear. Want house or other good Los Angeles property.
UMSTEAD & ROBINSON,
O. T. Johnson Bldg.

FOR EXCHANGE—
I wonder if there is a man who wants to live on a nice suburban home of five acres; nicely improved; nice five-room cottage; well and pumping plant; about two blocks from station on electric line. The owner of this country home wants a 6-room modern cottage, worth $4750 for his home. How about it? J. C. FLOYD, 215 Mason Operahouse.

FOR EXCHANGE—OR SALE—
A SNAP.
40 acres alfalfa, rents for $10 per acre; 160 acres choice alfalfa or grain land, with brand of hose, all close to town, all rented at good figure; will sell all or any part; will exchange for something good in or near Los Angeles. R. F. HAISH & CO. Trust and Savings Bldg.

FOR EXCHANGE—ALHAMBRA, 2 ACRES, oranges, modern house, close to the electric. Want residence.
$7500—Whittier, 9½ acres walnuts, water stock; desirably located on main road. Want bungalow.
$5500—Highlands, ¾ mile to business center, 27 acres, house, barn, water. Want city.
ALLISON C. PRICE, 220-221 Lissner Bldg. 524 S. Spring st. Broadway 2053. F1262.

FOR EXCHANGE — $2000. CLEAR. KERN county, acre for level land, free from alkali. A-1 alfalfa land. Close to railroad and station. Want house, prefer Angelens Heights. J. T. PETERS, 619 H. W. Hellman Bldg.

FOR EXCHANGE—$17,000, 248 ACRES WITHin ¼ mile of Murrietta Hot Springs, nearly all level land, alfalfa and fruit land. This is a chance for someone to double his money. Close to railroad and station. Want Los Angeles or eastern. J. T. PETERS, 619 H. W Hellman Bldg.

FOR EXCHANGE—40 ACRES UNIMPROVED land near Vista Del Valle on Covina electric line. Price $10,000. For city property. This is a snap. Owners only.
P. R. MOSELEY, 215 Currier Bldg. A2790.

FOR EXCHANGE—10 ACRES FULL-BEARing navels and Valencias with a crop estimated at 500 boxes; cheap gravity water, on boulevard, San Dimas. Price $22,500. Want city to $10,000. DUNLAY REALTY CO., 345 Douglas Bldg.

FOR EXCHANGE—160 ACRES NEAR PALMdale, artesian belt, unimproved, $4000, clear. Want clear cottage of same value.
CHAS. P. HALFHILL,
812 Trust & Savings Bldg.
A2128. Member L. A. R. B. Bdwy. 229

FOR EXCHANGE — 640 ACRES, ALL IN grain. Want city property. Call 1121 SAN PEDRO ST.

FOR EXCHANGE—$4000, 45 ACRES IRRIgated homestead. Unimproved, unlimited cheap water. Will grow $200 alfalfa seed per acre. BURGMAN, 437 Broadway.

FOR EXCHANGE—240 ACRES EXCELLENT alfalfa land in Perris Valley, close to railroad, plenty water, land all under cultivation. Price $24,000. Want Los Angeles residence up to $15,000, or $20,000. Phone F5632. 816 TRUST AND SAVINGS BLDG.

FOR EXCHANGE—OR SALE—20 ACRES IMproved ranch, fenced for chickens, hogs and cows, 10 acres in alfalfa, 4-room house, natural gas for fuel and light, 1½ miles from Corcoran, Cal., for a Los Angeles home. OWNER, 1123 East 51st st.

FOR EXCHANGE—OR SALE, FOR SOUTHern, 80 acres improved, good level land, good alfalfa or apples, on R. R., ¼ mile from station 1 mile from river. C. T. FOWLER, Barstow, Cal.

FOR EXCHANGE—5 ACRES IN INGLEwood. Price $6000. Want apartment lot. H. O. GARDNER, 621 Chamber of Commerce, Broadway 2587.

FOR EXCHANGE—
Country Property.

FOR EXCHANGE—COUNTRY.
$52,000—20 acres, 3-4 lemons and 1-4 navels, full bearing, bringing large income; beautiful improvements, including large residence, barns, etc., which could not be duplicated for less than $12,000. This property is located near Glendora in the very choicest section. Owner will exchange for a good 10-room residence, northwest part of Los Angeles preferred. Might consider some A-1 income. Submit offer.

$25,000—Very choice 10-acre orange grove, Covina, including present crop. Trees 14 years. Full bearing. Want a residence in the west or southwest to $10,000.

$20,000—160 acres of very choice land near Brawley. This land is leveled, bordered, fenced and cross-fenced. 160 acres of water stock. Is ready for alfalfa. Owner desires to exchange for a good grove within 40 miles of Los Angeles.

$16,500—13 2-3 acres set solid to oranges, 10 years old. Present crop between 4000 and 5000 boxes. Last frost did practically no damage to grove. Is free and clear of encumbrance, and the owner desires to exchange for a good piece of income property in the city or Long Beach, to $20,000.

$12,500—Very choice 5-acre grove at Covina. Trees full bearing, present crop about 2500 boxes. Owner desires 10 acres of vacant land in the orange belt, Los Angeles or Orange county.

$12,000—160 acres of choice land near the town of Tulare, unimproved, has water stock in two companies; also, be secured 12 feet under the surface. Soil is good, excellent for alfalfa. Will exchange for Los Angeles, vacant or improved and will assume.

$10,500—80 acres of eucalyptus trees in Riverside county, excellent soil, sub-irrigated land. This is clear of encumbrance. Will exchange for Los Angeles or near, vacant or improved. Will put in some cash and assume on the right kind of property.

$5000—115 acres excellent land near Thermal in the artesian belt. This land is unimproved. Is free and clear of all encumbrance. Owner desires to exchange for good Los Angeles income to about same value.

See E. G. COFFMAN,
Manager Exchange Department,
DAVID BARRY & CO.,
716-719 Union Trust Bldg.,
Corner Fourth and Spring sts.
F4082. Main 4083.

FOR EXCHANGE—
$75,000—Mortgage $30,000, six per cent. One of the finest ranches in California; twenty acres of oranges, full bearing; twenty acres in peaches, full bearing; thirty acres in Muscat grapes; ten acres in Malaga grapes; forty acres in alfalfa; about five acres in mixed family orchard; 140 acres with water stock; 400 acres under watch ditch; 640 acres altogether. Fine buildings and plenty of them. Plenty of fuel; all good land. Will accept other good property; will consider Eastern. $30,000—Mortgage $15,000, 140 acres, fine alfalfa land, south of Bakersfield; water stock now on the land; fine rich land; no alkali. Want city property.
$81,500—Mortgage $34,700. 1520 acres of good alfalfa or fruit land, well located, in Tulare county. This but $60 per acre. Will assume on city or trade for clear Eastern.
$200,000—Mortgage $34,000. 711 acres of land, on main canal of the Tuplock Irrigation district. I can sell this in blocks to suit and can adjust the encumbrance.
$25,000 — Mortgage $2000. A gentleman's home, on San Gabriel Boulevard. Nine-room modern house and fine outbuildings. Five acres all in to fruit. Want city property.
$18,500—Forty acres, all to alfalfa, good buildings and fine water supply. This property is now paying ten per cent. on the investment.
$12,000—Mortgage $3400. Ten acres, near Whittier, in oranges and walnuts and garden truck. Good residence, well, windmill, barn, etc. Want some cash and city property.
EUGENE D. WESTBROOK,
701 H. W. Hellman Bldg.

FOR EXCHANGE—
SEVEN-ACRE NAVEL ORANGE GROVES—To exchange for residence property, trees full bearing, excellent condition. Good location, close in. Crop on trees goes with grove. Price $12,000 to $17,000.

80-ACRE ALFALFA RANCH—Strictly gilt edge. Good location, best cropper in the valley. Improvements, etc. Exchange for Los Angeles property, apartment house or lots. Price $25,000.

80-ACRE IMPROVED RANCH—Splendid location, close in, Artesian wells, good seven-room modern house, all good land. Exchange for orange grove. Price $30,000.

12-ACRE LEMON GROVE—Full bearing, excellent condition, good location, exchange for residence, acreage or lots Price $21,600.

502-ACRE IMPROVED WHEAT RANCH, "CLEAR"—Franklin county, Washington. A good one, good location, excellent state of cultivation. For orange, lemon or walnut grove or apartment house. Price $15,000. H. A. WOODALL & CO., 728 Towne ave., Los Angeles, Cal.

FOR EXCHANGE—
Highly improved RANCH of 46 acres near Artesia; price $20,000; mortgage $7,000; to exchange for city property. There are all kinds of ranches for exchange, but you seldom, if ever, have offered an income producer located like this. Right on electric line within 25 minutes of city and about six miles from ocean; pays 20 per cent on money invested. All under cultivation. Alfalfa and fruit land and will guarantee $100 per acre income for this year. There is not a better piece of ground in California and for a home it is worth $1000 per acre. Six-room house, every modern convenience, large barn and other outbuildings; fine shade trees and the most desirable climate in the world. After deducting the actual cost of improvements, we are offering this land at less than $300 per acre and you cannot buy the poorest raw land within miles at this low figure. There is not an acre that will not produce over $100 this year.

JOHN A. VAUGHAN COMPANY, INC.,
Suite 207 Story Bldg. F1225. Main 1453.

FOR EXCHANGE—$16,000; MORTGAGE $3750. 40 acres of the finest land on the Santa Ana river bottom. Excellent for Valencia oranges, walnuts, truck garden, alfalfa, and general farming. Close to town and transportation. On main county highway. Artesian well. This is not a trading proposition, but a bona fide investment. Will consider good city income property for part or full value. F2727. Owner, 514 SECURITY BLDG. Main 5557.

FOR EXCHANGE—WANTED, GOOD CITY property at cash prices for best alfalfa land in the State, close to railroad and good town. Plenty of good water. Get busy and see us about this land.
ZEHNER-PETERS CO.,
221 Security Bldg. Main 905; F4888.

FOR EXCHANGE — 20 ACRES, BURBANK, ELEGANT SOIL, READY TO MOVE RIGHT ON TO. HORSES, WAGONS, COWS, CHICKENS, TURKEYS; 5 ACRES VARIOUS FRUITS; 9 ACRES ALFALFA; BALANCE VEGETABLES. HOUSE, BARN, HAY SCALES, OUTBUILDINGS, EVERYTHING COMPLETE. FINE PUMPING PLANT, 100 INCHES WATER. $20,000. WANT CITY PROPERTY.
HORACE G. HAMILTON CO.,
600-601 Fay Bldg. Third and Hill.

FOR EXCHANGE—
17½ acres near Orange, 10 acres in 10-year navels, 7½ acres in 6-year Valencias. Cheap water, $5000 crop. Price $25,000. Mortgage $7500. Will consider home to $5000, and other property.

See MR. HARRIS, with
ROBERT MARSH & CO.,
Trust and Savings Bldg., Sixth and Spring.
Phones 10175. Main 8054.

FOR EXCHANGE—OR SALE—TWO STERling bargains, in well improved Oregon wheat ranch, or finest California foothill country, located La Crescenta, only ten miles from Broadway's heart. Nine acres Valencias and navels, abundance mountain spring water; 11-room modern house, double plumbing, heat and gas, beautiful recreation grounds and walks; cost $30,000. Leaving State, sacrifice for $20,000; cost of improvements; terms: consider part trade. Call MR. HOVER, Glendale. 453 Home Phone. Address La Crescenta.

FOR EXCHANGE—
BY
MINES & FARISH,
FINE INCOME RANCH.
35 acres, right at the depot of Downey. In full bearing oranges and walnuts. Price $25,000, mortgage $6000. Want clear Los Angeles for equity.
FRANK ROWLEY,
253 Hill st.
with MINES & FARISH.

FOR EXCHANGE—5-ACRE, 4-YEAR-OLD VAlencia orange grove, exceptionally fine water right; new, modern 5-room bungalow, for $9000. Will trade our equity for clear Los Angeles county; mortgage $5000 can remain 3 years, 7 per cent. Located one-and one-half miles from Monrovia car line.
JOS. R. LOFTUS CO.,
Phone F2518, Main 5518. 709 Grosse Bldg.

FOR EXCHANGE—
$10,000—Twenty acres, very fine land, close to Santa Ana car line. The very best of soil, and in splendid location. Large artesian well. No buildings. Consider good city or beach to half or more.
P. L. DARLING,
809 California Bldg.
(Second and Broadway.)

FOR EXCHANGE—
Country Property.

FOR EXCHANGE—ORANGE GROVE, LOcated one mile from railroad station, one mile from electric line, one mile from district school; 80 shares of water. Crop is estimated at 4500 boxes, all in fine condition, with a guarantee that trees were not frost-bitten. All full bearing. Valued at $20,000, clear, and located in choice section, Redlands. Want small residence or city income offer.

SMALL GROVE IN 15-YEAR-OLD TREES, 8-room modern bungalow, barn and carriage house, water, gas and electricity piped to house and grounds. Valued at $10,000, clear. Want income property from $3000 to $12,000.

EUCLID AVE., DUARTE; a splendid grove, cement pipe line and valves; located ¼ mile from packing-house, convenient to electric line and railroad station; 7-room house, barn, etc. Price $12,500. Want small bungalow, city.

$27,500—EXCEPTIONALLY CHOICE GROVE, CHARTER OAK section, containing 20 acres. All full bearing trees, water under pressure, cement flumes for every 5 acres; 7-room 2-story house, hard finish, bath, etc.; 2-story barn. Exceptionally large crop on trees. A fine grove. Want residence as part payment or income.

AT HIGHLAND—We have a splendid grove of 20 acres, located on corner of two main streets. Trees 14 years of age, full bearing. Approximate crop at present 14,000 boxes. Well cared for and fertilized; 5-room house, large barn, own pumping plant, etc. One of the best groves in that vicinity. Price $60,000. Apartment houses, city, will be entertained, or consider walnut grove.

80 ACRES, 20 in young Valencia buds; 50-horsepower pumping plant; one mile from Placentia near Fullerton. Small house and barn. Price $32,000, including 4 mules, every tool and machinery needed to work a place of this kind; wagons, buggies, etc.

SEE LUNDEEN FOR HOMES CO.,
Suite 232-32 Central Bldg., Sixth and Main.

FOR EXCHANGE—AN OPPORTUNITY SELdom offered. 1520 acres all level alfalfa land. Water at twenty feet, near Porterville. Price $160,000. Want apartment house or hotel. Will assume liberally.

75 ACRES CORONA vicinity. All in alfalfa, good stand. Modern 7-room house, and bath. Acetylene plant, every convenience. Young fruit orchard. Valued at $33,750. Want one large residence or two small ones.

414 ACRES upper end SAN FERNANDO Valley, at Calabasas. Good part of it under cultivation. Houses and other buildings. Price $25,000. Want income property Los Angeles, or beaches. Long Beach preferred.

HERE IS YOUR OPPORTUNITY of securing 210 acres near Porterville, located close to Poplar, and to two ranches which were lately sold for $250 per acre. Part of this 210 is in alfalfa. Good supply of ditch water. Six-room house, bath, barn. Price $150 per acre, or $46,500. Want close in southwest property. Will assume.

Over 140 ACRES SOUTH OF ONTARIO. Sixty horse power pumping plant, 150 inches water. 52 acres in alfalfa, 70 acres fenced in hog wire. Eight to ten acres in fruits and varieties. One good house, two or three large barns, all kinds of machinery, milk house, cream separator, horses, fifty cows, 225 hogs, calves, etc. Want good city income in exchange.

102 ACRES NEAR NORWALK, cultivated. Nine-room house, barn. Valued at $45,000. Want city.

SEE LUNDEEN FOR HOMES CO.,
Suite 232-32 Central Bldg., Sixth and Main.

FOR EXCHANGE—
Orange county groves and ranches for city income. These places are nicely located and No. 1 soil, 10 acres, 7 in Valencias and 3 navels, good crop, stock chickens and turkeys, water stock, house and barn. $12,500. Want city to $5000, balance cash and mortgage.

10 acres young Valencias, good house, family fruit, horse and chickens, implements. Pumping plant, barn and yards, close in on fine corner. $9500. Will take $2500 house here.

10 acres close in, fine soil, water, chickens, fair improvements, stock and implements. $8000. A fine buy.

5 acres young Valencias, family fruit, fine bungalow, water, location and value, $5500. Want bungalow here.
CHAS. G. BARNES, West 2144.

FOR EXCHANGE—
Three-acre chicken ranch, at Cypress, on the Santa Ana electric line; two-room house, 4-inch flowing well; 1½ acres in lettuce; only a block from car line.
ROBT. L. COUTS,
623 Merchants' Trust Bldg. Main 5424.
A4298.

FOR EXCHANGE—$8000, 15 ACRES, SANTA Ana district, 6-room house, barn, brooder and chicken houses, fruit, alfalfa, pumping plant, windmill, tank, horse, cow, 200 ducks, 200 chickens, tools, etc. Want city to $5000.
ERNEST SCHMIDT REALTY CO., 239 Lissner Bldg., 524 South Spring. Broadway 2053, F1382.

FOR EXCHANGE—50 ACRES FINE BEARing orchard at suburb of Ontario, at a rare bargain; only $20,000; will consider part Los Angeles? See PRATHER, 207 S. Broadway, Suite 113.

FOR EXCHANGE—A BEAUTIFUL HOME IN Glendale. Good 7-room house, large barn, about 1 1-4 acre in oranges and a variety of other fruit; want a house in L. A., Phone GLENDALE SUNSET 83J. Home 851.

FOR EXCHANGE — 5 ACRES; 2-3 VALENcias; balance Washington navels and Eschols; lemons 8 years old. Modern house; want apartment, showing good income. This is in Glendora district. Al in every particular. Price $12,500. 445 Bradbury Bldg. F2185. FAIRES & BROWN.

FOR EXCHANGE—5 ACRES, $10,500; 2-3 Washington navels; balance tangerines and Valencias, 8 years old; small house. Will trade for Los Angeles or Pasadena home, half, balance mortgage, 7 per cent. This grove is in the foothill district, Glendora, and A-1. 445 Bradbury Bldg. F2185. FAIRES & BROWN.

FOR EXCHANGE — WELL-IMPROVED 5-acre ranch in Sawtelle. Best soil near car. Worth $10,000. Fine proposition for builder. Want new modern 7-room house in Hollywood or West Los Angeles to about $9000, balance easy. Address OWNER, BOX 417, Sawtelle, Cal.

FOR EXCHANGE — 10 ACRES, (LANKERshim,) one block from country boulevard. All plowed and ready to seed. No buildings. Price $2500, clear. Terms. Will take ranch or acreage in San Gabriel Valley. Kelsey, with EL WELT COMPANY, 317 Trust & Savings Bldg. A4502.

FOR EXCHANGE — 12 ACRES OF GOOD, sandy, loam soil, partly improved, on electric line, $6000; will accept good lot; for good house and lot in city, southwest, up to $5000; mortgage back. Owners only. 6907 BROAD ST.

FOR EXCHANGE—
Upland—74 acres, orange land; 20 acres in peaches and oranges. Attractive six-room house. Want city income. Will assume to $50,000.
See STRAIN, with Main 3979
O. A. VICKREY & CO., 208 S. Hill st.

FOR EXCHANGE—24 ACRES, FINE LAND, house, barn, pumping plant, 1000 feet irrigating pipe; six miles from Los Angeles. Price $12,500; mortgage $8500; 7 per cent. due, 1915. Will accept city, clear, for equity. FULTON & LEWIS, 302 Story Bldg. F2734.

FOR EXCHANGE — IMPERIAL VALLEY stock, dairy, turkey ranch; fine soil for cotton, etc; 60 acres deeded and clear, $4500; 127 acres adjoining, $5000; trade for income or sell on terms. Address MRS. S. MOREL, Route 1, Anahelm, Cal.

FOR EXCHANGE — 2 2-3 ACRES, EAST OF Alhambra; new, modern 6-room bungalow, $4500; mortgage $1800. Want city or beach income, about same value. Owners only. Address OWNER, 1200 East Main st., Alhambra.

FOR EXCHANGE—14 ACRES ORANGES, walnuts, good improvements, free water. Want clear city. No agents. Address M G., Box 66, Rivera.

FOR EXCHANGE — SOME CHOICE ranches and groves to exchange for city property.
SHRADER & WARDELL,
636 Chamber of Commerce.

FOR EXCHANGE — 5 ACRES, LOCATED IN the Cahuilla Valley, Wash., 2¼ miles from town; house and barn, fine soil; $3500; clear; will exchange for small house or acreage near Los Angeles, or what have you? Call OWNER, 21912.

FOR EXCHANGE—HERMOSA BEACH LOTS will soon be higher. Get yours now at original prices, $350 to $650. Very easy terms. Might consider some exchange on cash basis. JAS. G. CORTELYOU, 532 Douglas Bldg.

FOR EXCHANGE—WILL EXCHANGE, $4500 in excellent 10-acre grove, 5 in oranges, 5 budded nuts, for lots, or bungalow, or equity in bungalow or house. Crops more than take care of balance due on grove. See MR. NEWTON, 214 Byrne Bldg. F2585.

FOR EXCHANGE — FIRST-CLASS YUMA Valley land, under the Laguna dam, for improved Los Angeles property; prices of land on cash basis, free from mortgage. Address BOX 131, Yuma, Ariz.

FOR EXCHANGE—SEVEN ACRES VALENcias, $4500. Fullerton, will take Garvanza or Highland Park to $3000.
M. CARPENTIER,
1246 South Main st.

FOR EXCHANGE — ONE OF COACHELLA Valley's best 40-acre ranches, improved, has two flowing wells. Want home. OWNER, 1126 E. 22nd st.

FOR EXCHANGE OR SALE—EIGHT ACRES near station, 14 miles from Los Angeles, four-room house, well. Bargain. 304 S. OLIVE 872

FOR EXCHANGE—
Country Property.

FOR EXCHANGE—
$40 acres near Fresno, 20 acres navels and Valencias, 20 acres peaches, 30 acres muscat grapes, 10 acres malaga grapes, 200 fig trees, 3 acres family orchard, 40 acres alfalfa, balance in grain, ditch water, on main canal, 3 houses and outbuildings, 200 acres orange land; price $15,000; mortgage $30,000, 6 years, 6 per cent. Submit anything that we can get a loan of $15,000. Owner here, investigate.

103 acres 18 miles from city, station on ground, 9-room house and outbuildings, a good subdivision, rented for beets; price $45,000; mortgage $27,000, can get you good deal, if you have something clear for the equity.

20 acres alfalfa, Corona district, abundance of cheap water, full alfalfa equipment, hay baller, mower, rake, buck rake, alfalfa renovator, all new last spring. Price $25,000; mortgage $6000. Won't assume, owned by old people, prefer income; submit.

10½ acres oranges, frostless, improved Riverside, $15,500; bank loan $6000; submit city, beach or suburban. Won't assume. Offer.

40 acres improved and stocked, 15 acres alfalfa, Thermal, $10,000; won't assume, offer on cash basis only. Submit.

12,000 acres or part thereof, Imperial Valley, mostly in crops, about 500 acres in alfalfa, abundance of water, fenced and cross-fenced; will deal on equitable basis only, if you are looking for Imperial Valley, submit what you have, but no run-down property wanted.
H. H. SCHMIDT INV. Co.,
312 Byrne Bldg. Member L. A. Realty Board.

FOR EXCHANGE — 640 ACRES IN KINGS county, all raw land, fine soil, suitable for alfalfa or stock and crops; plenty water; $40 per acre. Will take good L. A. as part exchange.

41 acres in San Luis Obispo county, all tillable, 5 acres in alfalfa, good family orchard, 25 acres rich bottom land, creek runs through property the year round, also adjoins fine lake stocked with fish. Comfortable house, 4 rooms, good barn, etc. $5000, mortgage $1000. Want L. A. equal value.

3 acres, highly-improved, near Garden Grove; young walnut trees, 15 chicken yards, water piped to each, Artesian well, modern 5-room house, bath, toilet, hot and cold water, solar heater, good barn, sheds, etc. Good horse, buggy, harness, surrey, wagon, 100 laying hens, 60 young chicks, 15 brooders, 2 incubators and many tools and implements. $4500, mortgage $250. Want L. A. equal value.

Ventura county, 95 acres, 45 under cultivation, land rolling, excellent soil for apples, pears, potatoes, grain, etc. 3 springs run the year round, house, 2 rooms; small barn, some fruit; $3000, clear; want L. A.

20 acres, Elsinore, fenced, all tillable, 8 acres in alfalfa, 4 in barley, some young fruit trees, 25 orange and lemon trees, pear and fig in full bearing, balance ready for planting for proper season to plant; well, windmill, 2000-gallon tank, 11-H.P. pumping plant, 6-room plastered house, water piped to house, new barn, corrals, etc. A very complete little ranch; $6500, clear. Want L. A. or San Francisco equal value.

Ranches, groves and acreage, all sizes and prices, for city property. List with us for quick action.
CHAS. F. STOKES CO., 616 Grant Bldg.

FOR EXCHANGE—
5000 ACRES, LAKE CO.,
DAIRY OR CATTLE RANCH.
The 1000 acres in alfalfa

Realty Liners.

FOR EXCHANGE—
Country Property.

FOR EXCHANGE—640 ACRES OF FIRST-class fruit, alfalfa and grain land, adjoining the Salt Lake and Santa Fe lines in San Bernardino county; perfect title; abundant water; $10 per acre per year within three years. All farming implements, 2 horses, 7 cows, 20 hogs; price $17,500. Inquire of OWNER, 312 GROSSE BLDG.

FOR EXCHANGE—20-ACRE RANCH AT Corona; all in bearing walnuts; all in state of cultivation; good house and outbuildings of water, team, cow, chickens, hogs, implements, tools, hay and grain with the place; cash price $16,000; will take Los Angeles property up to $10,000 in trade, $1000 or more cash and balance in mortgage back. McDONALD & SON, 115 Story Bldg.

FOR EXCHANGE—A 10-ACRE IMPROVED ranch on the Santa Ana car line. Beautiful modern house, fine grounds. Only $6800; will take city to $5000. Fine 10 acres, Lankershim, on boulevard. You can double your money here. Only $2000. Will take city same amount. Beautiful acre, Wilshire, $6000. Will take house to $5500. Get this. ALEXANDER, Delta Bldg., 426 Spring.

FOR EXCHANGE — 10 ACRES APRICOTS, mile south of A st., on Campus ave., Ontario, Cal.; good 5-room house, barn, chicken houses and corrals for 1000 chickens; price $6500, mortgage $1800; will take 4 or 5-room house in Los Angeles to $3000, balance easy terms. Save commission by seeing C. L. PERRIN, 1801-3 W. Pico st., Los Angeles. Phones—Sunset Wilshire 2141, Home 55161.

FOR EXCHANGE—
BARGAIN ORANGE GROVE.
Frostless—12 acres, $16,500. Includes house barn and splendid crop. Trees 12 years old. Take trade and easy terms. Good roads.
C. J. MORET,
WITH SWANK & LETTON,
329 S. Hill St.

FOR EXCHANGE—
My 119-acre alfalfa rance located three-quarters of a mile north of Perris. 100 acres in alfalfa, four wells, pumping plant, barns, five-room cottage and all necessary farming implements. Price $40,000. Will accept one-half in clear property, balance can stand at 7 per cent.
J. BURRIS MITCHELL,
F1777. Main 3280. 912 Security Bldg.

FOR EXCHANGE—OR SALE—GOOD 5-room house, Pasadena, on paved street, for Los Angeles lots, southwest, acreage, close in; hardware stock, or income; equal value, $3000; 40 acres near Hanford, 23 acres in alfalfa, water costs 60c per acre per year, for house in Los Angeles, price $125 per acre. F. P. MERRILL, 46th and Moneta. South 3853.

FOR EXCHANGE — RANCHES, ALL kinds, sizes and prices, for city property, list with us for quick results. Have customer for walnut ranch. What have you? HARTFORD, 609 South Spring.

FOR EXCHANGE—480 ACRES WITH PLENty of water, close to surface, fully equipped, pumping plant, only 30 miles from San Bernardino, four miles from railroad on Mojave River. Price $25,000. Will trade same, clear, for city property or close-in country. OWNER, 402 Stimson Bldg. Broadway 4175. A1845.

FOR EXCHANGE—
5¾ acres in city limits of Alhambra, two blocks of car line. House and variety of family fruits, one of the finest building locations in Southern California. This property is clear of incumbrance. Price $12,000. Will take city income, L. A., Venice or Ocean Park.
J. C. NICHOLS, 215 Mercantile Place. Main 5183. F5237.

FOR EXCHANGE—
40 acres, 5 miles east of Visalia; 6-room house, barn, 2 small wells, 1¼ miles from railroad station, good orange land. Groves near. Want small place near Los Angeles and beach. Price $18,000. Mortgage $3500.
LOS ANGELES INVESTMENT COMPANY,
336 South Hill street.
68127. Main 2948.

FOR EXCHANGE—COUNTRY PROPERTY. Will exchange fine ten-room residence in Fullerton; thirty minutes from Los Angeles; railroad fare twelve cents; gas, electricity unincumbered; close in; baths, toilets, hot water; worth actual value five thousand; want Los Angeles residence equal value or might assume one or two thousand. Postoffice box 1703, LOS ANGELES.

FOR EXCHANGE—HAVE SEVERAL PIECES of fine water bearing acreage, Los Angeles, Tulare and San Bernardino counties. Will trade clear for improved city. GEO. A. STINGLE, 807 Mason Bldg.

FOR EXCHANGE—160 ACRES NICE LAND, north of Indio, Riverside county. Want bungalow in Los Angeles or beach, cash price $25 per acre. Will assume if good. LEICK, with CONLIN BROS., 218 Lissner Bldg.

FOR EXCHANGE—WANT CITY—
$25,000—$30 acres fine land Merced county, all fenced; location fine, under cultivation. Will assume $25,000. Want some income.
J. H. BALLAGH & SON, 721 Central Bldg.

FOR EXCHANGE—WANT CITY—
$20,000, clear—A fine grove at Redlands, free from frost, cheap water, all navels, crop estimated at $4000. If you want a fine grove and the crop, investigate.
J. H. BALLAGH & SON, 721 Central Bldg.

FOR EXCHANGE—

SEE AD. UNDER MEXICO LANDS.
ERNEST QUINAN,
MINES & PARISH. 353 S. HILL ST.

FOR EXCHANGE — 160 ACRES WARM foothill land, overlooking beautiful Perris Valley, half-mile from flourishing town, $7000, clear; want clear city or beach. BOX 225, Upland, Cal.

FOR EXCHANGE—WANT CITY—
$2000—20 acres fine orange land, north of Porterville, riparian water right, frostless section. Want a home or lots. See OWNER, 721 Central Bldg.

FOR EXCHANGE—20 ACRES IN ALFALFA, best of soil in San Gabriel Valley. Price $10,000. Want city. B. O. GARDNER, 621 Chamber of Commerce. Broadway 2587.

FOR EXCHANGE — 12 ACRE RANCH, highly improved, close in and adjoining station; good income. Want city. Address Y, box 103, TIMES OFFICE.

FOR EXCHANGE—OR SALE—$6500, INCOME $70 a month. Can take GOOD trade up to $3500. OWNER, EAST 2213. Apartments and bungalow.

FOR EXCHANGE — $15,000. MTG. $6000. Lankershim. 50 acres facing on two streets. Want house in city for part or all. J. T. PETERS, 619 H. W. Hellman Bldg.

FOR EXCHANGE—WANTED—APARTMENT house site, good location, to exchange for improved 12-inch artesian well RIVERSIDE LAND CO., 347 I. W. Hellman.

FOR EXCHANGE — 240 ACRES TIMBER land, Jackson county, Oregon, for something clear, value $18,000.
E. J. WEINIG, 377 I. W. Hellman. F5706.

FOR EXCHANGE — 60-ACRE ALFALFA ranch, buildings, pumping plant, team and tools, $10,500, mtg. $3500; take anything clear for equity. BOX 225, Upland, Cal.

FOR EXCHANGE—PINE WALNUT GROVE, best electric pumping plant, good house, barn. Income this year near $100 per acre. Call 104 S. OLIVE ST.

FOR EXCHANGE — 97 ACRES ORANGE land at Upland, 6-room house, barn, etc.; 100 inches water. DEVENS, 214 Citizens' National Bank Bldg.

FOR EXCHANGE—220 ACRES OF FINE land in Palo Verde Valley for clear lot or what have you? Phone SOUTH 5593.

FOR EXCHANGE—
Eastern and Northern Real Estate.

FOR EXCHANGE — AUTOMOBILE AND good land, with plenty of timber and water, level, close to town, in Central Oregon, clear, for something good in Southern California, worth $2500 to $5000. Phone South 6069. Or call 3506 COMPTON AVE.

FOR EXCHANGE—CORNER BRICK BLDG., centrally located, five stores, etc., and valued at $30,000. Income $1400 yearly. Want orange grove, Southern California. Will assume or pay cash difference.
SEE LUNDEEN FOR HOMES CO.,
Suite 325-32 Central Bldg.,
Sixth and Main.

FOR EXCHANGE—FINE CHICAGO RESIdence, 9 rooms, $4250. Want city or close-in acreage to $2000. Address Y, box 105, TIMES OFFICE.

FOR EXCHANGE—
I make a specialty of exchanging real estate, particularly California for eastern.
Member L. A. C. W. CONWAY,
Realty Board. 204-5 Bradbury Bldg.

FOR EXCHANGE — LOS ANGELES FOR Western Canada, Saskatchewan or Moose Jaw districts preferred; up to $35,000; prefer to deal with owners. ABRAHAM SINGER, 704 Avenue 64.

FOR EXCHANGE—OR SALE—$40 ACRES uncultivated land, Minnesota, for income property here. Owner, widow. Address A, box 67, TIMES OFFICE.

FOR EXCHANGE — THREE CLEAR LOTS Denver and little cash; want cottage; will assume. OWNER, 1620 So. Burlington ave. Phone 21776.

FOR EXCHANGE—
Cottage, five rooms, Manitou, Colorado; furnished, two lots (50x100) each; Ruxton avenue; about 1000 ft. from Iron Springs and hotel. 838 CARONDOLET.

FOR EXCHANGE—24 FLATS, LARGE INcome; want Southern California; $24,000. Also 1000 acres, fine land, Minnesota. Apply 221 BRADBURY BLDG. A1440.

FOR EXCHANGE—6-ROOM MODERN HOUSE in good location, Spokane, Wash., for Los Angeles or vicinity. LARSON, 218 Grant Bldg.

FOR EXCHANGE—
Eastern and Northern Real Estate.

FOR EXCHANGE—

CASH! CASH! CASH! CASH!
HERE IT IS.
ALL FOR YOU TO.

ALL THESE PROPERTIES ARE CLEAR. THEY WILL TRADE FOR PROPERTY HERE AND ASSUME YOUR MORTGAGE.

$8000—Business building, Nevada; lot 25x100. Income $50 monthly.
$10,000—14-room building, Chicago, lot 26x100. Income $90.
$16,000—12-room residence, Chicago; lot 92x165, corner.
$20,000—Business block in Colorado; 2-story, in business section.
$25,000—Business building, Kansas City; lot 50x168. Income $1500 annually.
$30,000—2-story flat building, Oklahoma; lot 50x140.
$40,000—320 acres fine farming land, Emmit county, Iowa.
$50,000—Business block, Decatur, Illinois. Income $4000 annually.
$60,000—3 brick apartment buildings, Kansas City. Income $6500 annually.
$61,000—Portland, Oregon, capital stock in very fine industrial corporation.
$75,000—Country Home near Kansas City, 28 acres, very fine.
$75,000—480 acres splendid income ranch, Alabama. Will add cash.
$75,000—Denver, Colo., elegant residence and apartment properties. Fine income.
$90,000—El Paso business block, brick and stone. First-class. Income $5000 annually.
$125,000—Excellent income store, office and hotel building, Illinois.
$150,000—Fine stock and grain farm, elegantly Improved, Illinois.
$250,000—Business block, Iowa. Good income.

If you have good property, see us at once.

HORACE G. HAMILTON CO.,
600-601 Pay Bldg. Third and Hill.

FOR EXCHANGE—BIG BARGAIN FOR SOME ONE; FOR BUSINESS REASONS AM OBLIGED TO MOVE TO SOUTHERN CALIFORNIA; ONE OF THE FINEST AND UP-TO-DATE BEARING PEAR AND APPLE ORCHARDS IN THE GRAND VALLEY, AT GRAND JUNCTION, COLO. FOUR MILES OUT; 30-ROOM HOUSE, ALL ON ONE FLOOR; INTERIOR IN WHITE ENAMEL PAINT; BEST OF WALL PAPER, SEVENTY FEET OF PORCHES, BATH AND PLUMBING IN HOUSE; WATER TANK AND FORCE PUMP; LARGE ELECTRIC; LARGE BARN, WORK SHOP, CEMENT CAVE, TWO CISTERNS, BRUSH AUTO, TOOLS GO WITH PLACE; PAID UP WATER RIGHT; MUST BE SEEN TO BE FOR $3500; EVERYTHING FIRST-CLASS AND UP-TO-DATE. FINE HOME FOR SOME ONE. HAVE JUST SPENT OVER $1500 IN IMPROVEMENTS. PRICE STANDS ME OVER $14,500 (HAVE PAPERS TO SHOW), $5000 MORTGAGE, 5½ YEARS. EXCHANGE EQUITY OF $9500 FOR LOS ANGELES OR SAN DIEGO IMPROVED OR CLOSE BY GROVE; USUAL COURTESIES TO REAL ESTATE AGENTS. OWNER SILVER PLUME RANCH, GRAND JUNCTION, COLO. R. D. NO. 2.

FOR EXCHANGE—NEW MODERN FOUR-room plastered cottage; 10 minutes from city's center, furnished and rented, $350; clear, and two lots, $400, all in Portland, Oregon; 160 acres fine farming land, covered with two million feet of timber; 1 mile from railroad, running stream, near Spokane, $4500, clear. Also new high-grade player piano, $400. Want exchanges $5250, will trade any or all for chicken ranch, vacant or improved, city or suburb. Don't inflate values. Want square deal. Will assume to $2000.
OWNER,
Colorado Hotel, $130,000.

Entire city block. 9 stores, 2nd and 3rd floor comprise hotel. Building solid granite and pressed brick. Yearly income, $13,700. Want California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE — LOS ANGELES CITY and country acreage for Arizona, Kansas, Colorado, Dakotas, Illinois, Iowa, Minnesota, Missouri, Nebraska, New Jersey, New York, Oregon, Ohio, Oklahoma, Utah, Wisconsin, Washington, Alberta and Vancouver, Canada.
RAIENSKI CO., 202 Bryson Bldg.

FOR EXCHANGE—SHOW US WHAT YOU have that you don't want.
We will get you what you do want; do it now.
Exchange Department, T. L. O'BRIEN & CO. South 2276; 2328.

FOR EXCHANGE—
Nebraska Farm, $13,000.
320 acres, Frontier county. Under cultivation House, barn, corrals, granary, windmill. 4 miles to railroad. Want California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE OR SALE—66 ACRES IN the famous Rogue River Valley, 17 acres planted to young Bartlett and DeAnjou pears. Two acres bearing Jonathan apples, fifteen more acres cleared, balance light brush. This land is 4½ miles from the prosperous town of Medford, Or., in the Griffin Creek district. Price $15,000; mortgage $3700, due in three years. Address M, Box 255, TIMES BRANCH OFFICE.

FOR EXCHANGE—
Missouri, $18,000.
In Excelsior. 10-room residence, a banker's home. Strictly modern. Lot 90x165. Want California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—
New Jersey, $6000.
In Leonia. 6 high-class residence lots. Exclusive section. 15 minutes from New York City ferry. Will assume or exchange.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—
Buffalo, Stores-Lofts, $65,000.
3-story brick block. Finest location. Income $5400 yearly. Want California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—
Buffalo Apartment, $140,000.
4-story, strictly fireproof. Every modern convenience. Income $12,000 year. Want California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—FOUR-ROOM HOUSE IN Indiana, worth $1700 and $1000 cash for small home anywhere. DUNLAY REALTY CO., 942 Douglas Bldg.

FOR EXCHANGE—
Chicago Residence, $9000.
9 rooms, rented $65 month. 32rd st., near Jackson Park. Clear. Assume on California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—SOME A1 APPLE ORchards in Oregon to exchange for Los Angeles property, from $30,000 to $50,000. If you have something good please submit.
THE CHARLES A. MARSH CO.
618 Citizens' National Bank Bldg.

FOR EXCHANGE—
Chicago Office Bldg., $350,000.
Large office and store building, prominent corner, Chicago down-town district. Building rentals. Price represents building and 99-year lease of ground. Ground rent, $35,000; income rent $62,000. Want California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—$5000 MORTGAGE $2000, St. Paul, 7-room modern house. Want Los Angeles. Will add $1000 cash.
$3500 clear, seven lots, St. Paul, large lots facing on two streets, also on electric car line. Want Southern California. J. T. PETERS, No. 619 H. W. Hellman Bldg.

FOR EXCHANGE—
Des Moines Apartment Site, $12,000.
Lot 120x207. Corner Grand and 42nd. Fine apartment lot. Clear. Assume on California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—226 ACRES FINE LAND in cultivation in Red Clover Belt, of Minnesota, and two good houses in Minneapolis, price $15,000, clear. Want apartment house site or what have you? Assume some. DUNLAY REALTY CO., 945 Douglas Bldg.

FOR EXCHANGE—80 ACRES FULL BEARing peaches, crop 700 boxes, Frostless Anaheim district; pretty water, fair house, barn, price $25,000. Want Indiana acreage or business to $15,000. DUNLAY REALTY CO., 945 Douglas Bldg.

FOR EXCHANGE—
Chicago Lots, $4000.
6 adjoining lots, corner Prospect and Raymond, Morgan Park. Clear. Assume on California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—
Oklahoma Farm, $7800.
Logan county. 280 acres, under cultivation House, barn. Clear. Assume on California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—
Oklahoma Farm, $12,000.
160 acres, Jefferson county. House, barn, all under cultivation. Clear. Assume on California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—
Oregon Farm, $16,000.
Near Merlin. 160 acres. Part orchard. Vineyard House, barn. Want California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—
Texas Farm, $8000.
Randall county, 320 acres all tillable. Splendid soil. Want California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—
Texas, 80,000 acres, $400,000.
Land in solid body. Reserve about 10 per cent. fine agricultural land. A splendid stock farm. Want California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE — COLORADO SPRINGS property. Clear. Want Los Angeles city property up to $35,000. Address A, box 373, TIMES OFFICE.

FOR EXCHANGE—
Eastern and Northern Real Estate.

FOR EXCHANGE—

KANSAS—KANSAS—KANSAS.

EXCHANGE
FOR SOUTHERN CALIFORNIA PROPERTY.

Listed with us for a quick turn, 2 farms of 480 acres each, free from incumbrances. Improvements. Houses, barns, outhouses, granaries and tools, etc. Fenced, cross-fenced; all under cultivation; hay raising.
Location about 12 miles southwest of Hill city, county seat of Graham county, in the middle part of Kansas. The best farming district of the State.
Our price, $60 per acre (cash values) will exchange for Southern California property. Will assume. What have you?
Consult
G. BLACKWELDER,
of
CARLIN G. SMITH CO.,
205-6 Consolidated Realty Bldg.
F6490. Main 3653.

FOR EXCHANGE—A BRICK BLOCK IN Eagle Bend, Minn., 34x50 on lot 50x150. Also a 9-room residence, modern steam heated, basement, barn and outhouses, fine shade trees, fruit and flowers, corner lot 150x150.
Also a double frame store building, 50x80 on lot 50x150. Price for all three properties, $8500 clear, which is less than cost of building. Same owner. Will assume. See photos at office.
$5000 clear, 160 acres, Kansas farm, 25 acres in alfalfa, fenced. No buildings. A fine piece of land and worth the money.
$9000 clear, Minnesota land, all good land and well located. Want Los Angeles.
$2000 clear, Cripple Creek, Colo., 9-room house. Want California. Will assume.
240 BRYNE BLDG.

FOR EXCHANGE—
Chicago Lots.
Price $25,000.

3-story and basement flats, well located and well rented. Owner wants California land to $40,000. Submit full particulars.

MR. KENDALL,
with
THE JAMES R. H. WAGNER CO.,
329 S. HILL ST. MEMBERS L.A.R.B.

FOR EXCHANGE—

Good clear property, Des Moines, Iowa. Price $12,000. Want home in city to $15,000, or will add cash for income to $25,000.

See Mr. Harris, with
ROBERT MARSH & CO.,
Trust & Savings Bldg., 6th and Spring sts.
Phones 10175, Main 5045.

FOR EXCHANGE—
Colorado Hotel, $130,000.
Entire city block. 9 stores, 2nd and 3rd floor comprise hotel. Building solid granite and pressed brick. Yearly income, $13,700. Want California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE — LOS ANGELES CITY and country acreage for Arizona, Kansas, Colorado, Dakotas, Illinois, Iowa, Minnesota, Missouri, Nebraska, New Jersey, New York, Oregon, Ohio, Oklahoma, Utah, Wisconsin, Washington, Alberta and Vancouver, Canada.
RAIENSKI CO., 202 Bryson Bldg.

FOR EXCHANGE—SHOW US WHAT YOU have that you don't want.
We will get you what you do want; do it now.
Exchange Department, T. L. O'BRIEN & CO. South 2276; 2328.

FOR EXCHANGE—
Nebraska Farm, $13,000.
320 acres, Frontier county. Under cultivation House, barn, corrals, granary, windmill. 4 miles to railroad. Want California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE OR SALE—66 ACRES IN the famous Rogue River Valley, 17 acres planted to young Bartlett and DeAnjou pears. Two acres bearing Jonathan apples, fifteen more acres cleared, balance light brush. This land is 4½ miles from the prosperous town of Medford, Or., in the Griffin Creek district. Price $15,000; mortgage $3700, due in three years. Address M, Box 255, TIMES BRANCH OFFICE.

FOR EXCHANGE—
Missouri, $18,000.
In Excelsior. 10-room residence, a banker's home. Strictly modern. Lot 90x165. Want California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—
New Jersey, $6000.
In Leonia. 6 high-class residence lots. Exclusive section. 15 minutes from New York City ferry. Will assume or exchange.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—
Buffalo, Stores-Lofts, $65,000.
3-story brick block. Finest location. Income $5400 yearly. Want California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—
Buffalo Apartment, $140,000.
4-story, strictly fireproof. Every modern convenience. Income $12,000 year. Want California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—FOUR-ROOM HOUSE IN Indiana, worth $1700 and $1000 cash for small home anywhere. DUNLAY REALTY CO., 942 Douglas Bldg.

FOR EXCHANGE—
Chicago Residence, $9000.
9 rooms, rented $65 month. 32rd st., near Jackson Park. Clear. Assume on California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—SOME A1 APPLE ORchards in Oregon to exchange for Los Angeles property, from $30,000 to $50,000. If you have something good please submit.
THE CHARLES A. MARSH CO.
618 Citizens' National Bank Bldg.

FOR EXCHANGE—
Chicago Office Bldg., $350,000.
Large office and store building, prominent corner, Chicago down-town district. Building rentals. Price represents building and 99-year lease of ground. Ground rent, $35,000; income rent $62,000. Want California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—$5000 MORTGAGE $2000, St. Paul, 7-room modern house. Want Los Angeles. Will add $1000 cash.
$3500 clear, seven lots, St. Paul, large lots facing on two streets, also on electric car line. Want Southern California. J. T. PETERS, No. 619 H. W. Hellman Bldg.

FOR EXCHANGE—
Des Moines Apartment Site, $12,000.
Lot 120x207. Corner Grand and 42nd. Fine apartment lot. Clear. Assume on California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—226 ACRES FINE LAND in cultivation in Red Clover Belt, of Minnesota, and two good houses in Minneapolis, price $15,000, clear. Want apartment house site or what have you? Assume some. DUNLAY REALTY CO., 945 Douglas Bldg.

FOR EXCHANGE—80 ACRES FULL BEARing peaches, crop 700 boxes, Frostless Anaheim district; pretty water, fair house, barn, price $25,000. Want Indiana acreage or business to $15,000. DUNLAY REALTY CO., 945 Douglas Bldg.

FOR EXCHANGE—
Chicago Lots, $4000.
6 adjoining lots, corner Prospect and Raymond, Morgan Park. Clear. Assume on California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—
Oklahoma Farm, $7800.
Logan county. 280 acres, under cultivation House, barn. Clear. Assume on California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—
Oklahoma Farm, $12,000.
160 acres, Jefferson county. House, barn, all under cultivation. Clear. Assume on California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—
Oregon Farm, $16,000.
Near Merlin. 160 acres. Part orchard. Vineyard House, barn. Want California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—
Texas Farm, $8000.
Randall county, 320 acres all tillable. Splendid soil. Want California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—
Texas, 80,000 acres, $400,000.
Land in solid body. Reserve about 10 per cent. fine agricultural land. A splendid stock farm. Want California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE — COLORADO SPRINGS property. Clear. Want Los Angeles city property up to $35,000. Address A, box 373, TIMES OFFICE.

FOR EXCHANGE—
Eastern and Northern Real Estate.

FOR EXCHANGE — 80 ACRES OREGON. Good fruit land. School house and settlement close by. Gold bearing ledge runs through land. Property at time of boom was held at $50,000. Owner here. Will take $4000. Property clear and will pay cash difference.

Fine 2-story brick Denver residence. Mortgage runs one year, interest past due. Owner broke. Must let go. Will take any kind of proposition. See picture at office.

2000 acres Dakota, all good land. Owner here and wants Southern California.
See HEDGCOCK
With J. Wilbur Cote,
202 Mercantile Place.

FOR EXCHANGE—
Arizona Alfalfa, $25,000.
Near Phoenix. 134 acres in alfalfa. Splendid house, barn, family orchard, large pumping plant, 200 inches water. Clear. Assume on California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—FINEST BUILDING LOT in Oakland on high knoll, commanding view of Lake and surrounding country. Swellest residence in Oakland.
PRICE $2500 CLEAR.
Want bungalow southwest, and assume, or will give lot as part payment.
FRANK A. ROBERTS,
A3971. 335 H. W. Hellman Bldg. Bway. 2824.

FOR EXCHANGE—
ARIZONA CATTLE RANCH, $11,500.
Apache county; 5500 acres; splendid ranch land. Will assume on California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—TWO BUSINESS LOTS, Chicago, value $3000, for Southern California; stand investigation. Address Y, box 144, TIMES OFFICE.

FOR EXCHANGE—
SEATTLE RESIDENCE, $3500.
5 rooms; strictly modern, barn, beautiful home. Assume on California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—
A STRICTLY MODERN 9-ROOM HOUSE, IN THE FINEST RESIDENTIAL SECTION OF PASADENA, NEAR COLORADO. CLEAR. WANT LOS ANGELES PROPERTY. MIGHT ASSUME A REASONABLE AMOUNT.
SEE MR. EDWARDS,
WITH MINES & PARISH,
353 S. HILL ST.

FOR EXCHANGE—
MILWAUKEE RESIDENCES, $8000.
Two 2-story residences in best location. Strictly modern. Clear. Assume on California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—4½ ACRES CHOICE Land in Colorado Springs for a property around Los Angeles, rather in Pasadena. Owner, G. O'DABASHIAN, 280 W. Colorado st., Pasadena, Cal.

FOR EXCHANGE—
SEATTLE HOTEL, $80,000.
Lot 60x132. 2-story brick hotel building, close in. Nets $6000 yearly. Want California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—5 FINE LOTS IN SPOkane, Wash., on corner, 100x132, alley in rear. Sewerage, gas, trees and nice and all clear. Price $1800 for the 5 lots. Want bungalow in west or southwest Los Angeles. See LEICK, with Conlin Bros., 218 Lissner Bldg. F1560.

FOR EXCHANGE—
PITTSBURGH STORES-FLATS, $10,000.
3-story frame, stores and 6 rooms. Main street, Pittsburg, Penn. Want California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE — WE HAVE WELL LOcated in Oregon and Washington, worth $10, 000, free and clear, which we will exchange for Los Angeles income property, and assume or pay cash difference. H. T. HUNTER & CO., 415 South Hill St.

FOR EXCHANGE—
KLAMATH FALLS, FLATS, $2500.
2 flats, 5 rooms each. Rented $35 month. Corner lot, 50x132. Want California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE — PORTLAND, OR., $2500 furnished home and two suburban lots.
Near Spokane, Wash., $4500, 160 acres timber land, 200,000 feet yellow pine on property.
Denver—$5500, mortgage $1500; one 7 and one 4-room modern homes.
Will exchange all or part for anything good here. Come in and see us.
W. H. TAFT & CO.,
A4797. 304 Wright & Callender Bldg. Bdy. 8851.

FOR EXCHANGE—
CLEVELAND BUSINESS BLOCK, $18,000.
Lot 6x120. 3-story brick stores and flats. Income $1600, yearly. Best location. Clear. Assume on California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—SHOW US WHAT YOU have that you don't want.
We will get you what you do want; do it now.
Exchange Department, T. L. O'BRIEN & CO. South 2276; 2328.

FOR EXCHANGE—
Nebraska Farm, $13,000.
320 acres, Frontier county. Under cultivation House, barn, corrals, granary, windmill. 4 miles to railroad. Want California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE OR SALE—66 ACRES IN the famous Rogue River Valley, 17 acres planted to young Bartlett and DeAnjou pears. Two acres bearing Jonathan apples, fifteen more acres cleared, balance light brush. This land is 4½ miles from the prosperous town of Medford, Or., in the Griffin Creek district. Price $15,000; mortgage $3700, due in three years. Address M, Box 255, TIMES BRANCH OFFICE.

FOR EXCHANGE—
Missouri, $18,000.
In Excelsior. 10-room residence, a banker's home. Strictly modern. Lot 90x165. Want California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—
New Jersey, $6000.
In Leonia. 6 high-class residence lots. Exclusive section. 15 minutes from New York City ferry. Will assume or exchange.
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Buffalo, Stores-Lofts, $65,000.
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HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—
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4-story, strictly fireproof. Every modern convenience. Income $12,000 year. Want California.
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618 Citizens' National Bank Bldg.

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6 adjoining lots, corner Prospect and Raymond, Morgan Park. Clear. Assume on California.
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FOR EXCHANGE—
Oklahoma Farm, $7800.
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FOR EXCHANGE—
Oklahoma Farm, $12,000.
160 acres, Jefferson county. House, barn, all under cultivation. Clear. Assume on California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—
Oregon Farm, $16,000.
Near Merlin. 160 acres. Part orchard. Vineyard House, barn. Want California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—
Texas Farm, $8000.
Randall county, 320 acres all tillable. Splendid soil. Want California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—
Texas, 80,000 acres, $400,000.
Land in solid body. Reserve about 10 per cent. fine agricultural land. A splendid stock farm. Want California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE — COLORADO SPRINGS property. Clear. Want Los Angeles city property up to $35,000. Address A, box 373, TIMES OFFICE.

FOR EXCHANGE—
Eastern and Northern Real Estate.

FOR EXCHANGE—BY THE J. MONROE FLOWERS REALTY CO., 218 Delta Bldg. Lot 50x158, 16th st., Oakland, free and clear. $1500; want equity in good bungalow or will pay $1500, cash difference. 10 acres, about 200 5-year-old apples, 8 miles from the city limits. Price $5000, clear, for bungalow in the southwest, up to $7000. 160 acres, southwest, Oklahoma, 100 acres corn land, balance pasture, close to good town; price $4500, free and clear. Want apartments or apartment lot in Los Angeles. Will assume, or pay $10,000 in cash difference. 2 lots, fine corner, with modern 6-room cottage, paying good income, New Jersey st., Boyle Heights; mortgage $2500. Will exchange for Ocean Park or city, vacant. Price $6500. PHONE MAIN 2603.

FOR EXCHANGE—STOCK RANCH OF 480 acres in Merced county; extra range for cattle. Plenty water, price $9000, clear; also 640 acres in Antelope Valley, in artesian belt, price $15 per acre, clear, one or both for eastern.
W. L. CARTER,
A2400. 422 Byrne Block.

FOR EXCHANGE—120 ACRES IN ILLINOIS, clear; all in cultivation and timothy. Want California or merchandise. MATTHEWS & BROWN, 6716 S. Vermont ave. South 6149. 2195.

FOR EXCHANGE—
Colorado Cottage, $1500.
6 rooms, in Granada. Rented by station agent. Clear. Assume on California.
HARRY B. GOODMAN CO., 701 Pay Bldg.

FOR EXCHANGE—
Real Estate, Miscellaneous.

FOR EXCHANGE—

I HAVE SEVERAL PIECES OF INCOME PROPERTY ON WHICH I CAN MAKE PAR

Realty Liners.

FOR EXCHANGE—
Real Estate, Miscellaneous.

FOR EXCHANGE—
BUILDERS! INVESTORS!
SPECULATORS!
ATTENTION!
27 LOTS.
RIGHT IN THE FASTEST GROWING DISTRICT IN THE SOUTHWEST.
ABOUT 500 FEET OF FRONTAGE ON JEFFERSON STREET, WHICH IS ABSOLUTELY UNRESTRICTED AND RIPE FOR STORES RIGHT NOW. BALANCE FINE RESIDENCE LOTS, ABSOLUTELY WORTH THE MONEY WE ARE ASKING. PRICE $50,000.
WILL CONSIDER CLEAR PROPERTY UP TO $35,000, BALANCE ON OR BEFORE THREE YEARS, 6 PER CENT.
FOR FULL PARTICULARS SEE
M. DURNERIN,
MINES & FARISH
337 SO. HILL ST.

FOR EXCHANGE—
HORACE G. HAMILTON CO.

WANTED—EASTERN PROPERTY
FOR THE FOLLOWING:
$15,000—South Pasadena, fine Swiss chalet, modern. Want good eastern farm.
$18,000—25 acres young Valencia orange, good house, water stock. Want Missouri farm.
$14,000—10 acres oranges, 10 years old, cheap water, Riverside; good buildings; mortgage $2500. Want Chicago or any good eastern city or country property.
$14,000—5 acres, Buena Park, alfalfa, good buildings, fine income; $25 inches water; mortgage $6800. Want Illinois.
$10,000—City residence property, building lots and some country property, for eastern city or country.
$75,000—463 acres, Fresno county, excellent equipped going ranch; planted to orange (bearing) peaches, raisin grapes, alfalfa, grain and vegetables; two good houses; cheapest water in county, and all you want. Fine place; mortgage $30,000, six per cent, six years. Might reduce mortgage. Want good eastern.
$138,000—Several excellent pieces of land, in San Joaquin Valley, a Los Angeles residence, orange grove, San Fernando, and business property; seem to be good properties; mortgage $25,000. Want eastern.
HORACE G. HAMILTON CO.,
400-401 Pay Bldg., Third and Hill.

FOR EXCHANGE—
J. F. HEBER & CO.,
121 SOUTH BROADWAY.

$12,000—8-room house, corner, on Beaudry avenue, apartment house site, and two 6-room modern houses; all for $12,000; a snap for Long Beach apartment house or close-in lots.

$2500—Hotel building, East Fourth st. Lot 80x180, in industrial district. Leased for $600 a year. Want acreage in San Fernando or San Gabriel Valleys.

$6250—Five acres in Downey, near Depot. Fine fruit, grain and alfalfa land. Equipped for poultry. Good 5-room 2-story house, barn, garage, pumping plant. Want house in Troy lot or Redondo, same value or less.

$8250—5-room cottage on West Eleventh st., clear. Will rent $20 month. Want 6 or 7-room house, southwest. Will assume some.

$2000—Fine lot, Wilshire district, east front, near Fourth st. Cable. Want clear cottage or will exchange two lots at $1000 for clear house.

Also town and country property in the east and north to exchange for Los Angeles or country.

HEADQUARTERS FOR EXCHANGES.
111 S. BROADWAY. J. F. HEBER & CO.

FOR EXCHANGE—
COMPTON'S TRADES.
SOMETHING NEW EVERY DAY.
Medford, Oregon, $18,000; 6 clear modern houses; leased $135 per month, in advance. Want apartment. Will assume some.
160 acres, northwest Spokane; also Portland, furnished house, clear. Want Los Angeles.
5-room modern house, on 12th st, and store bldg., and acre ground, all in fruit in Santa Monica. Sell or trade, one or all.
160 acres San Diego, 60 to the spring water and 6 clear. Lots, Colton; 2 clear Los Angeles lots. Want exchange or sale on them. Have buyers and exchanges every day. Phone: Broadway 124; Home 77464. Room 209 Merchants Trust, Second and Broadway. F. A. COMPTON.

FOR EXCHANGE—READ THESE—
$38,000—Thirty acres income ranch, adjoining city, want residence and income.
$30,000—Business, vacant orange, lemon grove.
$25,000—Clear, income producer, apple orchard, famous Colorado district. Want city, clear.
$50,000—Stores; want good local securities. Nice lot and cash for ranch.
Many bungalows for clear lot and terms.
Want three city residences in exchange; can offer good trades.
JUSTEMA & FRISBIE,
F2602. 607 Story Bldg.

FOR EXCHANGE—SUBDIVISION, consisting of 62 acres, embracing 278 lots, located within 15 minutes' ride from the great Minnequa steel plant at Pueblo, where the United States Steel Company are expending $8 millions in constructing the largest modern steel plant in the world. Will exchange this property at an acreage price of $1250 per acre and accept clear apartment house, business or semi-business property, vacant or improved, up to $60,000; small payment and easy terms on balance.
E. J. MORAN, 326 I. W. Hellman Bldg. F1122.

FOR EXCHANGE—POSITION AS MANAGER of exchange department in a first-class real estate office wanted. I have 25 years' experience, and have consummated some of the largest deals on record. I am in California from New York for the winter and see no reason why I should be idle. Any real estate office that I connect with will have to be a good one and prepared to do a large business, as my average alone in New York is one deal a day, and shall expect to do as well here, a drawing account of $50 per week will be required. Address M. box 283, TIMES OFFICE.

FOR EXCHANGE—
$7000, mtg. $2800, a business property on Washington st. Two stores below and flat above. Owner will consider clear country property.
$65,000, mtg. $8000. An elegant place at the beach, 13 large rooms, one is 12x36, has three baths, best view ever. Owner will consider clear income or will assume on ranch.
$20,000, mtg. $2500, 100 ft. corner on North Main st. The best property on the street for the price. Owner wants an alfalfa ranch.
$15,000, clear, fine corner on South Main st., improved with a 9-room modern house; owner a rancher.
EUGENE C. WEBSTER, 721 H. W. Hellman Building.

FOR EXCHANGE—
I HAVE GOOD LOT ON SAN JULIAN, $12,500.
GOOD LOT ON SANTEE, $3,500.
SOME A1 6 PER CENT. BONDS AGGREGATING $11,000.
NOW, HERE IS $40,500 A1 STUFF, MY CLIENT WANTS INCOME PROPERTY WEST OF MAIN TO ABOUT $260,000. APARTMENT HOUSES OR BUSINESS BUILDINGS. SUBMIT.
PLATTER & LEARNED,
813 H. W. HELLMAN BUILDING.
A3229; MAIN 6411.

FOR EXCHANGE — EIGHT-ROOM NEW modern house, good location, price $4500, mortgage $2500, and ten acres, near electric, price $2500; want improved ranch, Tulare, Imperial Valley or Southern California. Address P. box 198, TIMES OFFICE.

FOR EXCHANGE — H. G. KEENE WILL exchange your property at once; give him a trial. 505 BRYSON BLDG., L. A.

FOR EXCHANGE—
Real Estate, Miscellaneous.

FOR EXCHANGE
TAKE YOUR CHOICE.
All owned by one party, and wants to trade two or more for larger property in Los Angeles.
$2600—Florencita Park; new, never occupied; 5-room bungalow; maple floors, lot 50x125.
$2500—Sierra Madre; new 5-room, strictly-modern bungalow; Olive st.; lot 50x186.
$2000—Automobile, Cadillac, 1910-1911 model; fully equipped; electric lights; electric horn; extra tires; top; guaranteed A1 condition.
$1800—Inglewood, 8 adjoining lots, 50x130 each; splendid for chicken ranch.
$1500—Monrovia; lot 50x290; on Charlotte ave.
$1500—Automobile, Durocar, 1910-1911 model; 5-passenger; fully equipped; top, windshield; speedometer; extra tires; guaranteed A1 condition.
$1250—South Los Angeles; corner lot, 60x135; Holmes and Merrill aves.
$900—Riverside; 2 lots; Orange Vista Tract.
$750—Budlong ave.; lot 50x148; near 90th st.
$200—Redondo Villa Tract; "B," vacant lot.
$150—Watts Park Tract; vacant lot.
HARRY B. GOODMAN CO., 701 FAY BLDG.

FOR EXCHANGE—
$2000—CLEAR—KERN COUNTY, 40 acres, good alfalfa land, almost adjoining DELANO; want city, beach or suburban; might assume.
$4000—SAN BERNARDINO COUNTY, 20 acres raw land north of RIALTO; 141 fruit land; want city, suburban or beach, prefer improved.
$2000—LOS ANGELES, business lot on TEMPLE STREET, few blocks west of Figueroa. Want improved property in or near Los Angeles or cheaper lots.
$8000, CLEAR, REDONDO BEACH—Finely located lot, close in on car line at near Hotel Redondo; improved with 3-story 7-room and 4-room bungalow, both new and modern. Good rental property; want suburban acreage or walnut grove; would assume.
$40,000—WHITTIER-EL MONTE district, 50 acres WALNUT AND ALFALFA ranch; returns this year, $5000 net; cheap water; fair buildings. Want income city, same or less value.
JAMES MENZIES,
242 Byrne Bldg.

FOR EXCHANGE — CLOSE IN, FINE apartment, corner, 9 rooms, 2-story residence in front, 42x120; equity $2000; also vacant lot 50x150 to alley; factory site, $2000, clear. What have you?
8-room, Central ave., fine business lot 80x150, $7000, clear; part cash.
Long Beach, well located 6-room cottage; lot 37x150; side and rear alley; $2500. Also vacant lot, $1000, clear. Total $5000. Want Los Angeles income.
Fine live store, grocery, notions, school supplies; East 9th st. At inventory, $3000 to $3500; cheap rent. What have you?
4-room bungalow, West 59th st., lot 42x125. Want place close in, city.
5-room cottage, lot 40x180, double frontage, clear, $2000. Want southwest.
10 acres good land, Imperial Valley, well located. Take city property in exchange.
City and country homes for sale on easy terms. Everybody's money looks good to us. ANDERSON REALTY CO., 1242 Central ave Phone 23143 or South 871.

FOR EXCHANGE—6-ACRE NICELY IMproved ranch, Gardena, $7200, clear. Prefer Corona improved.
Six new, modern cottages and bungalows, $14,000; mortgage $5000. Prefer Northeastern Ohio.
FIVE-ROOM modern cottage and lots, $2600, clear, southwest. Prefer orange grove, Glendora.
Elegant flats, large lot, near Figueroa and Seventh, $20,000. Prefer Kansas farm to $15,000.
20-ACRE FINELY IMPROVED RANCH, near Los Angeles; good buildings, fruits; $16,000. Prefer Chicago.
CHICAGO, ST. LOUIS and all EASTERN States; farms in all Eastern STATES for CALIFORNIA.
WAGGONER REALTY CO.,
521 Grant Bldg. Fourth and Broadway.
Main 8467. A1896.

FOR EXCHANGE—
WANT EASTERN PROPERTY.
$25,000—Grand ave., close-in apartment house, lot 56x145; nominal improvements. Take improved Eastern city property as part payment.
$15,000—Fine suburban home of 2 acres, highly improved; modern 10-room house, garage, bearing orange and lemon trees; located east of Pasadena; near foothills and electric line. Take improved city property to $10,000.
U. H. GOWEN & CO.,
502 Grant Bldg.

FOR EXCHANGE—100-FT. CORNER, ON Central ave., $25,000; want Orange county ranch for part or all.
5-room new cottage, $4000, incumbrance $1700, want beach cottage for equity.
40 acres apple land, near big tract now being improved in L. A. county, $1200; want cottage or lot.

S. A. LOTS FOR CITY—
5-room cottage at Huntington, close-in corner, $2000, mortgage $1200; want lot for equity, would consider Antelope Valley land.
CLARENDON BROS.,
215 Mercantile place.
F2237; Main 8193.

FOR EXCHANGE—
$100,000—An essential brick building, close in, this city; stores below and apartments above; bound to grow in value; want city or nearby country up to, say, $50,000, and cash and mortgage if fifty balance.
$50,000 to $60,000 worth of good Hollywood property, free and clear; might include $20,000 to $25,000 worth of other property all clear; want an orange grove up to $50,000 or $60,000 and assume difference in value.
C. W. CONWAY, 304-5 Bradbury Building. Member Los Angeles Realty Board.

FOR EXCHANGE — NEAR TEMPE, ARIZ., $12,000—80 acres improved, Inconavelt Dam and Tempe; natural water, near school.
$12,000—320 acres fine grain land, in oil district, Kings county. Submit offers.
$11,500—320 acres wheat land, Minnesota.
$8500—320 acres alfalfa, grain land, near Stockton, Tulare county. Want hardware business.
$2500—440 acres dairy land, near Aberdeen, Wash.; want home here or Pasadena.
$4500—325 acres timber and fruit land in Lincoln county, Or. Submit offers.
BAIERSKI CO., 326 Bryson Bldg.

FOR EXCHANGE—
$16,000—Apartment house, Pasadena, for ranch.
$8000—4-room modern for ranch.
$6000—Modern cottage for Long Beach lots.
$1865—Clear lot for cottage to $2500.
$7000—10 acres improved near city for Illinois farm.
$3000—Bank, improved, 20 acres, for city.
$2500—Lease on 80 acres alfalfa for city.
$2000—Clear, Arkansas farm, for beach cottage.
Ranches and city property for sale.
A4494. F. H. BOWMAN,
Main 8782. 701 O. T. Johnson Bldg.

FOR EXCHANGE—
$20,000—15-acre orange grove; A-1 condition, and frostless, big crops on trees. Want L. A. income.
$15,000—Flats and bungalow; new; Pico Heights. Want Ocean Park or orange grove.
$6750—Mortgage, well secured. Want L. A. home, orange grove, or northern land.
$5500—Ocean Park, one 7 and one 9-room bungalow, between ocean and trolley. Want L.
$1500—Onsenta Park lot. Want Ocean Park.
THOMSON REALTY,
A1323. 512 West Third st.

FOR EXCHANGE—ACREAGE.
120 ACRES.
SAN FERNANDO VALLEY.
TRADE FOR IT.
OUT IT UP. SELL IT.
5 OR 10 ACRE LOTS.
Has 12 acres olives, is fine soil, nearly level and the adjoining property has been subdivided and sold off at $500 to $750 per acre.
PRICE $84,000, CLEAR.
Will trade for city income property and assume. This is excellently located, not far from macadam boulevard and car line.
HORACE G. HAMILTON CO.,
400-401-403 Pay Bldg. Third and Hill.

FOR EXCHANGE—
Fine improved 40-acre farm on Coast, $8000. Want Los Angeles residence.
Eight-room modern residence, in southwest; $7500, clear. Want improved acreage, east of Los Angeles.
Four beach lots and one acre, for Los Angeles, clear. Submit your propositions.
Eighty acres, 35 miles from Los Angeles; $3000. Want Los Angeles, near same value.
5½ acres, ideal poultry farm, plenty water; $4000. Want Los Angeles residence. What have you?
Choice Los Angeles and beach lots; $3000, clear. Want modern residence, Arlington Heights, or Wilshire district; will assume and pay cash difference.
H. L. MILLER & CO., 224 West Sixth st.

FOR EXCHANGE—
$20,000—Beautiful suburban residence, with large grounds, rare plants, shrubbery, fruit trees, etc., value $20,000, and $20,000 cash, for property Hill to Figueroa, Fifth to Pico.
$22,000—A business lot, also good residence, total value $25,000, with $40,000 cash, for good business property with some improvements in district Seventh to Pico, Hill to Figueroa st.
P. A. CROWE, with 6000, Main 4702.
THOS. C. BUNDY & CO., 405 S. Hill st.

FOR EXCHANGE—OR SALE—TWO APARTment house sites, one Temple and Figueroa, 190 feet, $7500; Burlington avenue, corner, between Eighth and Eleventh, ten-room house, $11,000; four lots, West Hollywood; want Wilshire home. Address Y, box 192, TIMES OFFICE.

FOR EXCHANGE—
Real Estate, Miscellaneous.

FOR EXCHANGE—SOME GOOD PROPerties.
$45,000—Clear; fine income property, St. Paul, Minn.; submit California; prefer good acreage for subdividing.
$23,000—25-acre walnut grove, near Whittier; will consider good improved as part payment.
$25,000—Finely located lemon and orange grove, take clear city property as part pay.
$15,000—20-acre apple and peach orchard, Colorado; mortgage $5000; want Southern California; will give good deal.
$3000—Pine 8-room house, lot 60x200; want Chicago home for equity.
N.B.—Have a number of desirable Pasadena properties to exchange for good Los Angeles homes.
E. W. SMITH, with B. O. KENDALL CO. Pasadena.

FOR EXCHANGE—
8-room house in city, valued $4500, mortgage $2500. Wants San Diego.
5-room bungalow, Boyle Heights, valued $1800. Mortgage $800. Wants small acreage.
8-room residence, Pasadena, valued $6000. Mortgage $3000. Wants Chicago.
10-acre orange grove, Corona, improved, valued $8500, mortgage, $4400. Wants city.
8-room residence, Pasadena, large corner lot, valued $7000. Mortgage $3500. Wants orange grove to $10,000 or $12,000.
5-room cottage furnished and small store with two living-rooms. Want Scranton, Pa. Orange and lemon grove near Corona. Want residence in city up to $12,000
See us about exchanging your property.
J. C. NASS CO.,
228 O. T. Johnson Bldg.
4th and Broadway.
F2706.

FOR EXCHANGE—CALIFORNIA FOR EASTern. 30 lots Huntington drive, $26,000, mortgage $6200, for clear eastern or northern.

160 acres Alpaugh alfalfa land, $10,000, for Central West farm.

15 acres, Pomona, ½ 3-year-old English walnuts, ½ 3-year-old gums, $15,000. Clear, for Iowa home.

Three Swiss Chalet bungalows, new modern 6 rooms, Glendale, for East, Middle West or timber land, $15,000, mortgage $7500; must be clear.

Onsonta Park, new modern 8-room, $11,000 for eastern to $7500. We have many others for exchange.
WISE & RANGLE,
Room 2, State Bank Bldg., Pomona, Cal.

FOR EXCHANGE—WE HAVE A CLIENT who has a strictly modern 9-room house, large lot, in Vermont Avenue Square. Price $6000, clear. Also lot 100x150, improved with a 15-room flat building, two blocks from Figueroa, near Washington. Price $12,000, clear. Can also put in $5000 cash, and will assume some on good semi-business income property. Prefer north of Washington and south of Third street and east of Figueroa. Owners please submit at actual cash value.
THE CHAS. A. MASH CO.,
613 Citizens' National Bank Bldg.

FOR EXCHANGE—WHAT HAVE YOU TO exchange for good income property (Camden, N. J.,) worth $36,000; incumbrance $14,000; want Southern California.
FAGG-DURLIN CO.,
Fair Oaks ave.,
South Pasadena.

FOR EXCHANGE — 940 ACRES OF GOOD timber land near Oakland, Or., 40 acres in cultivation; 300 acres fenced; both creek and over 200 acres of good saw timber, fairly good house and barn, abundance of water; price $18,000, clear; will trade for real estate around Los Angeles; will assume $10,000 to $12,000 on good income property.
FAGG-DURLIN CO.,
Fair Oaks ave.,
South Pasadena.

FOR EXCHANGE — NICE LOT IN GLENdale, $750; want good young team of horses or mules, harness and wagon; balance terms. Telephone SOUTH 7305.

FOR EXCHANGE—I HOLD A FIRST MORTgage $600, fine 5-passenger automobile, perfect condition, cost $1350; a lot worth $1200; want a modern house or lot worth $1200; will not assume. 322 STORY BLDG.

FOR EXCHANGE — WANTED, CITY OR near-by suburban, vacant or improved, to $10,000 will give 7 per cent. bonds. BERNARD WOLLMER, 306 Trust and Savings Bldg.

FOR EXCHANGE—160-ACRE ALFALFA AND dairy ranch; all good apple land; best of land; good buildings and abundance of cheap water; owners of Los Angeles or Pasadena or Long Beach clear property submit.
H. A. TELFORD & CO., 224 Grosse Bldg.

FOR SALE — OR EXCHANGE, CHICAGO apartments earning for about $2250 per annum. Price $25,000, part mortgage. Address Y., box, 147, TIMES OFFICE.

FOR EXCHANGE — NEW ENGLAND REALTY CO. makes specialty of L. A., Pasadena and Long Beach. Also have bungalows to exchange for ranches. Also want loan of $5000 on high-class property. 702 SOUTH SPRING ST., Room 222.

FOR EXCHANGE — SCHOOL LAND LOcated 2½ miles from Hector, Cal., for lots in city, or bungalow. C. MARTZ, 225 Douglas Building.

FOR EXCHANGE — OVER 4-ACRE ORchard in city Pomona; plenty water; 6-room modern house, barn, chicken and lot, Los Angeles. 1246 SOUTH MAIN.

FOR EXCHANGE — ALHAMBRA BUNGAlow, 6 rooms, modern, new; large lot; incumbrance $1300; make offer for $1400 equity. F. E. JENNE, 431 Security Bldg.

FOR EXCHANGE—BEN WHITE WILL EXchange your property. 304 BRYSON BLDG., Second and Spring. Member L.A.R.B.

Business Investments—

MONDAY, JANUARY 15, IS THE LAST DAY TO BUY 8 PER CENT. CUMULATIVE PREFERRED STOCK IN LARGE, WELL-KNOWN LOS ANGELES MANUFACTURING COMPANY AT 90 CENTS ON THE DOLLAR. QUARTERLY DIVIDENDS. COMPANY'S BUSINESS IS 11 YEARS OLD. PAY AT LARGE PROFITS. THE EARNINGS ARE SEVERAL TIMES THE DIVIDEND REQUIREMENTS. THEREFORE THE INVESTMENT IS ABSOLUTELY THAT SAFE. $10 SECURES TEN PER CENT. DIVIDENDS IF YOU BUY MONDAY. CALL, INVESTIGATE, ACT. THOMAS FIELD, 320 SECURITY BUILDING, FIFTH AND SPRING STREETS.

WANTED—SEVERAL PARTIES TO JOIN me in organizing a corporation to handle a hydro-electric power proposition, $60,000 will take care of it for one year. Will be pleased to go into details with parties desiring to be identified with such an enterprise. Address Y, box 138, TIMES OFFICE.

WANTED—TO MEET PARTY WHO WOULD invest from $500 to $1000 in a new company, proposing to manufacture farm and orchard traction engines. This is a rare opportunity to get in on the ground floor and buy stock at 10c that will reach a par value of $1 within one year. Address M, box 291, TIMES BRANCH OFFICE.

TO PERSONALLY ACCEPTABLE BUSIness man who can devote a part of his time to supervision of company affairs, will sell 1-3 to ¼ interest in established, safe and very profitable business. Other interests require my presence elsewhere. No agents. Twelve to eighteen thousand required. Address Z, box 271, TIMES OFFICE.

WANTED—HONEST MAN OR WOMAN FOR partner that has $2000 to $3000 cash to go in with me on two good inventions. I am the inventor. This is a fortune for you. If you don't want to go in as a partner, if you will leave me the money I will give you a big thing for the use of the money for one year. Address Z, box 85, TIMES OFFICE.

IF YOU HAVE FROM $4000 TO $10,000, I would like to talk over a legitimate business proposition with you. This is a fine opportunity to get into one of the safest and most profitable lines of business in California. Most full information address A, box 846, TIMES OFFICE.

STOCK AND FIXTURES OF AN ESTABlished paint business doing $25,000 per annum. Completely equipped and well located, with a good lease. Will sell on inventory; about $2500 will handle it. Here is a splendid opportunity. Address A, box 108, TIMES OFFICE.

WE ARE ORGANIZING A COMPANY TO manufacture and market one of the greatest inventions of the age. A small investment here will make you a fortune soon. GARRITSON, 401 Exchange Bldg.

BUSINESS PROPERTY THAT WILL MAKE you $6000 in one year, on an investment of $2500. Let us show you. $35,000 income for Portland or farm land. 3 sections school land at attractive price. 430 S. BROADWAY, room 616.

WANTED — MAN AND WIFE TO TAKE charge of hotel, by corporation opening hot springs resort near Los Angeles. Investment required of $2000, well secured. Excellent opportunity to good consistent couple. Address Z, box 125, TIMES OFFICE.

WANTED—HOME BUILDERS COMPANY TO operate on centrally located tract in one of best towns in State; ground floor proposition with plenty of waiting buyers; unlimited field. Address T, box 18, TIMES OFFICE.

FOR EXCHANGE—
$20,000—Beautiful suburban residence, with large grounds, rare plants, shrubbery, fruit trees, etc., value $20,000, and $20,000 cash, for property Hill to Figueroa, Fifth to Pico.
$22,000—A business lot, also good residence, total value $25,000, with $40,000 cash, for good business property with some improvements in district Seventh to Pico, Hill to Figueroa st.
P. A. CROWE, with 6000, Main 4702.
THOS. C. BUNDY & CO., 405 S. Hill st.

TO INVESTOR—LADY OR GENTLEMAN, IF you want to invest $20,000 in farming proposition that will net you big dividends, call or address and investigate what I have to offer. I am principal, A. N. KEECH, 306 West 9th st.

WANTED — A GOOD ROOMING HOUSE, one that is actually making good; medium priced; about 25 or 30 rooms; downtown. Address Y, box 63, TIMES OFFICE.

I HAVE THE BUSINESS. I WANT A few investors. Can show you how to make money quickly. A chance worth investigating. Call 503 DELTA BLDG. F. H. WEBBER.

WANTED — CAN USE $50,000 IN THE best proposition on earth. Address Y, box 146, TIMES OFFICE.

Business Investments—

"THE FORTUNE HUNTER"
WAS
"PAID IN FULL"
BECAUSE
"HE CAME FROM MILWAUKEE."
BUT THE PEERLESS RED BRICK AND ARTIFICIAL STONE COMPANY'S stock is paid in full because we need the money for the purpose of enlarging our plant and carrying on developments in various ways.
YOU know and anyone knows that uses a little common sense that it takes money to make money, and the more money you have the more money you can make.
MUST we keep on playing a PEANUT STAND business, when we have the field and the product to make a high-class and a prosperous business enterprise?
INVEST has been the watchword of the nation, and the nation's greatest men have made you see their greatness by their investments and the results of their investments.
IN a few years from now there will be more cement and concrete dwellings and business blocks in Los Angeles than any other city on the Pacific Coast.
EDISON'S advice against disease is to live in a concrete dwelling, use concrete furniture and invest your money in some industrial corporation where you can help promote the interest of the corporation and your own interests at the same time.
DEVICES have been patented and tried upon the public for the purpose of experimenting with the building of concrete dwellings, but up to the present time there has been but one system that has proven a SUCCESS, and that device opens the road and leads the way to concrete houses, bungalows, villas, garages, hotels, apartment-houses and buildings of every description; but not the old unsightly barn-looking structure, but this system offers the builder a chance to erect artistic and out-of-the-ordinary buildings.
AND BUILDINGS erected by this system become stronger with age, never need the paint brush, unless a change of color is desired; they are always dry, never so warm they are uncomfortable, never get cold and damp, and, in fact, are superior to anything ever before put on the market.
And we can build your house, mantel, artistic porch pillars or anything that you contemplate building of lumber, brick, stone or concrete, and we can build it CHEAPER, QUICKER AND MORE ARTISTIC, AND MAKE A MORE NOBBY DWELLING, than any other system in the world.
We have been operating this system on our own limited capital, but, owing to the increase of our building trade, we need more money and have incorporated a SMALL corporation and are putting out a small block of stock, of $500 each, to pay expenses and buy property to promote. There are thousands of dollars profit in this proposition; part of the money is now raised, and you will have to hurry to get in on the ground floor of one of the greatest money-making real estate deals ever financed.
Address, confidential, A. box 865, TIMES OFFICE.

THE CONDENSED STATISTICS OF THE large industries in America tell a marvelous story of fortune and success in the rapid rise to wealth of men, whose means were small, but who grasped the opportunity of associating with the leaders in these enterprises, and rose to fortune by them.
The opportunity of associating yourself with the leaders of one of the best enterprise on the Coast is right now and here.
Would you recognize it if you saw it?
Come in and
See WOODWORTH,
Phones, A4247; Main 2309.

5 YEARS' CLOSE, INTIMATE TOUCH with the commercial life of Los Angeles, together with the large manufacturing, wholesale and jobbing interests, which we are assisting in developing, places us in a position to know the best investments to be had. If you want to get into something really good, it will pay you to see us. We do not handle small "business chances." Highest financial references given and required. CRUTTENHEWALL COMPANY, established 1896, Advertising and Business Counselors, 514 Central Bldg. Tel. Main 5177 and F1456.

WILL SELL OR TRADE ONE-HALF INterest to the value of $5000; the only Independent fire alarm in the world; no wires or batteries to give out at the time of fire; hung near the ceiling; 125 deg. of heat will sound the alarm; for homes, hotels or apartment houses, colleges, schools or sanitariums, factories, basements and public places. A manufacturing company in Hartford, Conn., will make them for 60c each. Sold to the trade for 85c each; 100 per cent. profit. Should sell 100,000 first year. Address X, box 340, TIMES OFFICE.

WE ARE FORMING A SYNDICATE TO take over and develop some several thousand acres of land in a highly developed section, which, owing to peculiar conditions, attached, are now lying idle; will pay not less than three for one acre in two years. Closest investigation solicited. This is an opportunity seldom presented, which you will see on investigation. Address A, box 859, TIMES OFFICE.

WANTED—FOR $5000 YOU CAN ASSOCIATE yourself with an industrial enterprise here, with some of the best people of the State, that will mean absolute independence to you, a fortune assured and money secured, references required. Answer at once for interview. Address Z, box 90, TIMES OFFICE.

WANTED—FOR $5000 YOU CAN ASSOCIATE yourself with an industrial enterprise here, with some of the best people of the State, that will mean absolute independence to you, a fortune assured and money secured, references required. Answer at once for interview. Address Z, box 90, TIMES OFFICE.

FOR SALE — LIGHT MANUFACTURING business, pays immense profits. Requires from $100 to $10,000, with services. Investigate. MENDELL, 301 Delta Bldg.

$10,000 WANTED AT ONCE TO INSTALL stamps and get ready for milling ore, $250,000 blocked out. No stock for sale. Ore mills from $20 to $30,000 per ton. Bonanza for right party. Call and see MR. MARBELL, who will be in the city for one week at 523 S. Hill st.

WE ARE FORMING A SYNDICATE—ALready have a few, but want a few more strong financial men to manage and share the large profits by taking over $6,000 acres rich agricultural land; water power, electric railroad; gypsum, lime, cement and salt properties. There are several million dollars profits for those who get in on the ground floor. For interview, address Y, box 110, TIMES OFFICE.

BUSINESS MAN WHO IS LOOKING FOR safe investments; we have a successful proposition that shows for itself. The property basis is enough to show anyone value received. See HARTFORD, 609 South Spring street.

WANTED—
To communicate with parties who have or control funds for the purpose of investment in A-1 Los Angeles income properties. To such persons I am in position to give them some very valuable information. Please address MR. G. M. LANE, 405 West 6th st.

Business Investments—

I HAVE BEST SANATORIUM AND health resort property in State, near Los Angeles; 3 springs, containing phenomenal curative properties; want $10,000. Address Z, box 89, TIMES OFFICE.

SUCCESSFUL ENTERPRISE WILL FURnish gilt-edge security for your money. Call 601 CHAMBER OF COMMERCE BLDG.

WANT GOOD ALL-AROUND MAN IN MANufacturing business of merit; must be able to invest. See BAILEY-FRANCY CO., 630 South Spring st.

Business Chances—
For Sale.

TO LET—
OPPORTUNITY.
NEW PUBLIC GARAGE.
1230 W. 16TH ST.
Close in, High-class, Southwest.
Is excellently located for agency salesroom, rental, storage, repair, etc.; reasonable rental; good lease given; location first-class; size 50x164. See owner, 406 Union Trust Bldg., 4th and Spring sts.

IF YOU WILL INVEST $400 AND SERVices I will guarantee $50 per week, business pleasant and legitimate; if you want something permanent and good don't pass this up. Address MM, box 72, TIMES OFFICE.

FOR SALE—I AM CALLED EAST ON ACcount approaching death of father, I own an undivided half interest in an old established restaurant located right on MAIN ST., close in; it's a money maker, and if you mean business I will take $450 cash. Go see the LOS ANGELES HOTEL ASSOCIATION at 633 S. Hill st., for more facts.

FOR SALE — A FIRST-CLASS "LADIES'" and gentlemen's tailoring establishment; cleaning and pressing, in a good location; 2-year lease; rent $20; call 127 SENTOUS ST. Will sell cheap at once. Call today, Sunday.

FOR SALE—CLEANING, DYEING BUSINESS at a great bargain, doing $300 to $1000 per week; recent appraisement $19,000; immediate sale $12,000; $6000 will handle; balance terms. This will bear closest investigation and reasonable time given for trial.
EAGLE ROCK BLDG. CO.,
See Mr. Bird. 630 S. Spring.

$250 — GROCERY AND SCHOOL SUPPLIES, opposite large school, doing $25 day; living-rooms. Snap.
$2,250 — REAL ESTATE AND COFFEE STORE Worth $350. Established for years. Good business.
CITY REALTY CO., 722 STORY BLDG.

A STRICTLY CASH GROCERY STORE, corner Pico. No soliciting or delivering. In a thickly-populated neighborhood. No competition. Daily receipts $40; with opportunity of increasing to $75. Rent $30, 5 nice living-rooms upstairs. See GOLDBERG, WILSON & COX, 325 Story Bldg.

FOR SALE — GROCERY AND MEAT MARket, WITH FINE NEW STOCK AND FIXTURES; CHEAP RENT; LARGE BRICK STOREROOM, LONG LEASE; BUSINESS INCREASING; WILL STAND THOROUGH INVESTIGATION; WILL SELL AT INVOICE; LOCATED IN A FINE NEIGHBORHOOD; INVESTIGATE THIS AT ONCE; OWNER, ADDRESS 815 FRANCISCO ST.

FOR SALE—ONE OF THE BEST RESTAUrants in the city. Receipts over $300 daily. Original cost over $2000, will sacrifice for $1200, must have $600 cash. Balance easy terms. This is the best bargain in the city if you are looking for a money-maker. Reason for selling, Address M, Box 343, TIMES BRANCH OFFICE.

FOR SALE—FINE SMALL MANUFACTURing business, exclusive agency, the best territory in the United States. Am retiring on a nice cash business, plenty of work ahead and a fine future. Have well equipped shop, good machine; no debts. Sickness in family compels us to leave Coast. Value $1500; will sell for cash. Address A, Box 288, TIMES OFFICE.

LOOK! THREE HOUSES ON TWO LOTS. Close-in. Splendid apartment site. Forced sale. $4000. Worth $6500. Half cash will swing it. A genuine snap. COLWELL CO., 111 S. Broadway.

ONE OF THE BEST APARTMENT HOUSES in city. Central, cheap rent, lease, good furniture. 68 rooms, only $2400, for quick sale; worth $3,500 per cent. more. COLWELL CO., 111 S. Broadway.

$250 BUYS CREAMERY, EGG AND BUTter business, doing $20 daily. Rent $15; fine location. BURSON & CO., 704 West 6th st.

$500 BUYS HALF INTEREST IN ESTABlished cash business netting $200 monthly, good references given, investigation invited. 704 WEST 6TH ST.

$1000 BUYS HALF INTEREST IN LIGHT manufacturing business easily netting $200 monthly; investigate this rare opportunity. 704 WEST 6TH ST.

$3500 RESTAURANT WITH TABLE LIcense; average business $150 a day. Reason for selling present owner objects to selling liquors. Cloyd, O'BRIEN-MEYER CO., 523 S. Hill.

$500 MOVING-PICTURE SHOW, RENT $12. 2-year lease, no license; population 3500. O'BRIEN-MEYER CO., Cloyd. 523 S. Hill.

I WANT $2000 TO USE IN MY BUSINESS. can give first mortgage on $10,000 Pasadena real estate, worth $15,000; have opening for party making loan in business with me if desired. Address M, box 271, TIMES BRANCH OFFICE.

WANTED—LADY WITH SOME BUSINESS ability to assume office duties of an old established concern doing $3000 monthly; $25 salary; $1500 required. References exchanged. Address A, Box 581, TIMES OFFICE.

IF YOU HAVE $1000 YOU CAN SECURE a position paying $30 weekly, as well as 5 per cent. monthly dividends on investment in old-established, reputable business house. Address A, box 382, TIMES OFFICE.

WILL INVEST UP TO $3000 IN GOOD PAYING ESTABLISHED BUSINESS WHERE MY SERVICES WOULD BE WORTH NOT LESS THAN $7500 PER ANNUM. AM 32, PRACTICAL, ALL AROUND BUSINESS MAN. ANSWERED GIVING DETAILED INFORMATION ONLY WILL BE CONSIDERED. P. O. BOX 262, STATION C.

FOR SALE—IN LONG BEACH—CASH GROcery; sales $30 per day. No credit; rent $30. Centrally located. Must sell at once. 236 E. FIRST ST., Long Beach.

A BIG SNAP—BUSINESS INVOICING $3000 for $1800 cash; pays 100 per cent. and more on latter investment per annum. Legitimate; no particular business experience required. It will pay you to investigate. ECKERLY, 710 Potts Bldg.

GOOD OPPORTUNITY FOR ANY PROFESsional to rent six-room flat, corner 81xth and Alvarado, on midst hotels and fine residences. 21657.

FOR SALE—ATTRACTIVE STORE; UNEXcelled location, clean stock, fine trade; automobile and wagon delivery; good margin; light work; legitimate. Exceptional opportunity. Price $3750. Address A, Box 295, TIMES OFFICE.

GROCERY; CASH TRADE, LIVING ROOM. $550.
Cigar stand, front of Barber Shop, $200.
Restaurant, Main st., cheap rent, long lease, $1000.
Candy store, Spring st., $600.
RELIABLE BROKERAGE CO., 302 S. Main.

FINE CONFECTIONERY, STOCK, FIXtures, fine fountain, good location, doing good cash business. Price $2250. Want good lot and cash.
CITY REALTY CO., 722 STORY BLDG.

FOR SALE—THE BEST CARPET CLEANing establishment in the city; carpet cleaning apparatus, horses and wagons, large room and long lease. 1806 S. MAIN. Call Monday, Jan. 15.

FOR SALE—EXCLUSIVE CONCESSIONS AT nine-day aviation meet; all stocked, ready to do business. Address A, box 158, TIMES OFFICE.

WIL

Realty Liners.

BUSINESS CHANCES—For Sale.

HAVE ONE OF THE FINEST BUSINESS propositions in Southern California. Big demand for a money maker, about fifty thousand dollars required. If you mean business address BOX 57, TIMES OFFICE.

MEN REQUIRING SERVICES. Wanted to invest $154, $500; $1000, $2500. One man made $7500, in one month; another $10,000, 4 months. A lady made $100,000. I cannot explain this business in 3 months, I will have to see you personally. If you are looking for a money making business, with a big future, write me to explain this business. I will invest you in it. There isn't any chance of you losing if you make the start I will. Be magnanimous don't give me a black eye until you have had it explained to you and found wanting. I am not the knocker, he isn't knocking for the welfare or mine, but has selfish motives in view. My motto, A satisfied customer is my best advertisement. No Sunday calls. Call for a square deal. Personal interview only. CHAS. R. SPRAGUE, 303 Bdwy., 48 S. Spring st., Los Angeles.

FOR LOOK—LISTEN—

If you have $500 cash or equity in first-class real estate and are not afraid of STEADY WORK, Call and see the

I can place you in a position to make $1000 independent for the rest of your life, where you can have a business that pays you where you will and if I will show you where you will make a chance of losing, but where you are sure of that amount of money and at the same time you will have a position where there is no limit to making a nice income, no doubt about it when you are making at present. If I do not fail or delay in answering this ad. I will, as you may be too late. This is one of the rich quick schemes, but a perfectly legitimate business enterprise.

Address A. box 188, TIMES OFFICE.

WANTED, RELIABLE MAN, HANDY WITH tools, to work and invest $400 to $1000 in large interest in one of the fastest paying corners in the United States. Will pay you 100 per cent dividend every year, and is as safe as THE NATIONAL BANK and next to the VERY closest investigation. If you can devote your time to the business will pay you $250 to $350 per month, steady every week in the year to right party, no booze, cigarettes or drinking men wanted. Will not answer unless you can come and see me in person, if you wish to get rich, legitimate and FAST honest investigate this. Please give phone number. Address M, box 256, TIMES BRANCH OFFICE.

FOR SALE—ONE OF THE BEST GENERAL HARDware stores in Los Angeles city, located in the best retail district of Los Angeles, doing a good business and varied stock in city; valued at about $6,000. Two floors each 145 ft. deep, long lease and reasonable rent. Reason for selling on account of large northern interests requiring our immediate and personal attention. This is a fine big business for some one WHO CAN give it the personal attention it requires.

MORRIS HDE. COMPANY,
454 S. Main st.

$1 INVESTMENT. PROPOSITION WAS $1 a week would you be willing to buy a piano for $1000? This proposition is open to every respect and if you are interested do not call, as I need only with some business ability and the desire the business man you are the better. If you mean business see

W. T. JOHNSON BLDG.

CAPITAL PROCURED. A HOME organization of investment experience, will undertake to procure capital for meritorious enterprises, railroads, railways, public utilities, manufacturing concerns or first-class trade business houses, either wholesale or retail, that requires additional capital to increase trade. Address with full particulars, principals only. No brokers considered. We use the most modern methods and manner can be given for the handling of all departments. Companies organized and financed. Appointments will be made for personal interview. Address the RUSSELL INVESTMENT COMPANY, Denver, Colo.

ATTENTION—

Live, wide-awake man, willing to put his shoulder to the wheel in a first-class paying business making $10 per day, can be sure of a good living and a chance for advancement. Have been in this business for years past. This is a rare chance for the right party with $300 or $400 cash. Whether I work with or without this proposition must commend itself as recommended and perfectly reliable, or it won't pay proposition. I must be home in a few days, investigation. Address Z, box 373, TIMES OFFICE.

FOR SALE—SUMMER RESORT
within 15 miles from San Francisco, with 1½ miles of water front on the famous Russian river; plenty of water for domestic purposes; fishing, boating, bathing; fine beach; 20 cottages, 2 with plenty of fish; 2 miles from R. R. station; is a fine 3-story brick hotel, modern in all respects, with fine dance hall, fine grove for picnic parties, etc.; always full during season; will be sold cheap; the right party can do well here; terms, 6 months. Price with furniture $15,000. For further information address or call on owner, Ellen Estate, Calif.

WANTED—GOOD MAN WITH $5000 TO $10,000 to assist in controlling interest in high-class paying business; will divide; large manufacturing company; will have 2 months' trial before investing; must be satisfactory to stockholders; references required. Address A, box 135, TIMES OFFICE.

FOR SALE—BICYCLE AND REPAIR SHOP, established three years, doing good business; must sell on account of sickness. Address Z, box 192, TIMES OFFICE.

WANTED — STEADY, SOBER MAN AS partner, to act as manager and foreman in light manufacturing shop; $1500 required; business will pay 200 per cent., and beyond experience to good average; $100 per month to start; will invest $1500 with experience, that will be worth $1500 per month after 6 months; my share first year won't be less than $10,000; must have man at once, call at once; no time to lose; if in earnest call at once. 1000 ½ SOUTH BROADWAY, ROOMS 1 AND 2.

FOR SALE — PRODUCE BUSINESS; ONE OF the oldest and best in Southern California; doing $50,000 business per year; will guarantee profits of 25 per cent; owner has other business, will sell at a sacrifice; only a responsible party need apply. 1000 ½ SOUTH BROADWAY, ROOMS 1 AND 2.

WANTED TO RENT CORNER STORE IN good location; rent must be reasonable. Apply 1403 CENTRAL AVE.

NEW UNDERSTANDING CAR-owner wants to take half interest in good business; will stand investigation. Call HOEY, 429 S. Hill, Rooms 1 and 2, Phone Main 3561.

WANTED — 1 HAVE $500 TO $1000 TO invest in small business or half-interest in same; prefer manufacturing enterprise where my services will be of value; will stand strictest investigation. Address Z, box 256, TIMES OFFICE.

FOR SALE OR TRADE—A FULLY-equipped meat market with refrigerator and fixtures; good location, located at Fullerton; will be taken at once. Address A, box 1, TIMES OFFICE.

FOR SALE—HARDWARE AND TINNING business in Los Angeles; good location; doing a good business; will sell at a bargain. Address Z, box 256, TIMES OFFICE.

FOR SALE—CHAIR STAND, RENT $25; MAchine, hours 1 to 6; must take $11 HILL.

FOR SALE—NEW AND SECOND-HAND clothing store right in heart of business district; must have man at once, call at once; no time to lose; if in earnest call at once. 1000 ½ SOUTH BROADWAY, ROOMS 1 AND 2. LOS ANGELES APARTMENTS FOR SALE.

FOR SALE — PRODUCE BUSINESS; ONE of the oldest and best in Southern California; doing over $50,000 business per year; will guarantee profits of 25 per cent; owner has other business, will sell at a sacrifice; only a responsible party need apply. 1000 ½ SOUTH BROADWAY, ROOMS 1 AND 2.

WANTED—A PARTNER WITH $1000 TO $2000 cash to take half interest in good business; will stand investigation. Call HOEY, 429 S. Hill, Rooms 1 and 2, Phone Main 3561.

WANTED — 1 HAVE $500 TO $1000 TO invest in small business or half-interest in same; prefer manufacturing enterprise where my services will be of value; will stand strictest investigation. Address Z, box 256, TIMES OFFICE.

FOR SALE OR TRADE—A FULLY-equipped meat market with refrigerator and fixtures; good location, located at Fullerton; will be taken at once. Address A, box 1, TIMES OFFICE.

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WANTED TO RENT CORNER STORE IN good location; rent must be reasonable. Apply 1403 CENTRAL AVE.

NEW UNDERSTANDING CAR-owner wants to take half interest in good business; will stand investigation. Call HOEY, 429 S. Hill, Rooms 1 and 2, Phone Main 3561.

FOR SALE—VULCANIZING PLANT IN GOOD automobile supplies, well established location, cheap; owner has other business which demands his attention. Price $1200, if taken soon. Address A, box 187, TIMES OFFICE.

FOR SALE—PRINTING PLANT IN GOOD location, cheap and good business, cheap and will invoice. Address Z, box 256, TIMES OFFICE.

WOODWARD & BURGES,
645 I. W. Hellman Bldg.

FOR SALE—A PAINT SHOP IN GOOD location for painting rigs only. Only one in the city. Only first-class workmen need apply. Call 1140 E. MAIN ST.

FOR SALE—GROCER'S REFRIGERATOR, cash register, coffee mill, electric chopper, counter and meat market, fruit stand, Redlands has room for 2 more markets. Call 1140 E. MAIN ST.

$750 TO BE INVESTED IN THIS BUSINESS for ENLARGEMENT clearing $750 monthly; an interest and have time and money to spend on the business. Rent $25. Call 207 UNION BANK BLDG., Redlands, Cal.

FOR SALE—DAILY NEWSPAPER PLANT, with one small weekly and job office; doing a good business; will sell cheap; owner must leave on account of sickness. Address Z, box 256, TIMES OFFICE.

TO BUILDERS AND SECURE FINE water rights in Mission Canyon, Pasadena, for sale cheap before March 1. Address Z, box 256, TIMES OFFICE.

FOR SALE—MILLINERY BUSINESS, WELL located, well stocked and well established; this stock will invoice about $1500; will sell for $1000 cash; this is a genuine bargain; owner is compelled to leave city on account of sickness; this is a fine chance for a good milliner to get a good business. Address Z, box 256, TIMES OFFICE.

FOR SALE—GROCERY STORE, CORNER, doing good business, cheap rent, good location, invoices about $1500; will sell for $1000 cash; this is a genuine bargain; owner is compelled to leave city on account of sickness; this is a fine chance for a good grocer to get a good business. Address Z, box 256, TIMES OFFICE.

FOR SALE—CONFECTIONERY STORE AND factory fully equipped. Ice cream parlor. Power manufacturing plant. Beach town. Big boat trade, fine location. Must be sold soon. Good reason. $5200 cash and balance like rent or mortgage. Address V, box 19, TIMES OFFICE.

FOR SALE — SMALL RESTAURANT AND delicatessen, good location, close in, just the place for two ladies or man and wife. Call or interview address Z, box 256, TIMES OFFICE.

FOR SALE — RESTAURANT DOING GOOD trade and can be increased; some furniture, living rooms. Price $250 cash. Will invoice in acre tract at Somerset. Call if interested. Owner, 1816 W. WASHINGTON ST., City.

STOCK ISSUE WANTED. AM PREPARED to undertake financing of industrial, railway or mining enterprises of meritorious connections, best facilities; terms moderate. CLIENTELE, P. O. box 976, New York.

CAPITAL FURNISHED FOR CORPORAtions by the prompt sale of stocks and bonds.

Commission basis only.
Address W, box 152, TIMES OFFICE.

FOR SALE—LIVERY, RIDING AND DRIVing school, 20 horses and well established trade; long lease on building; price $6000; investigate.

WOODWARD & BURGES,
645 I. W. Hellman Bldg.

FOR SALE—RESTAURANT AT LANKERshim, doing fine business splendid prospect for responsible party. ALLEN & GRABERT, Lankershim, Cal.

FOR SALE—$300, BAKERY ROUTE THAT will pay $24 per week; best of reasons for selling.

See STERLING,
433 I. W. Hellman Bldg.

FOR SALE — GOOD LOCATED JEWELRY and watchmaker's business, with jewelry or without; very cheap; possible fixtures and furniture will sell; account of leaving town. 521 E. FIFTH ST.

FOR SALE—AUTOMOBILE REPAIR SHOP, doing a fine business; will sell at a very reasonable figure; have business that takes me out of city. 959 S. MAIN.

FOR SALE — $250 BUYS A1 LAUNDRY route. Address 931 MAPLE AVE.

FOR SALE—MOVING PICTURE THEATER, good location, lease and price; shows good profit daily. Addr ss Y, box 61, TIMES OFFICE.

$600 BUYS BIGGEST BARGAIN EVER OFfered for price; going, developed and proven business, suitable for general agent; should make yearly profit, $2000. Manufacturing end also available, monopoly patent basis; pressing business elsewhere compels a sacrifice. See BARTELS-WEIK-SCHWARZ, Fore-rooms, 604 Douglas Bldg.

A BRILLIANT BARGAIN IN 2-PRESS print shop, well equipped, good business; beats wages; price $600; liberal terms; or will consider realty. Address Y, box 42, TIMES OFFICE.

FOR SALE—HOTEL WITH BAR, LOCATED in downtown business district; guarantee will clear $12000 month; 5-year lease. MRS. C. WILLIAMS, 500 Union Trust Bldg.

FOR SALE—ONE OF THE BEST PAYING cash grocery and school supply stores, rent $16; opposite large school, doing $250 per week; no agents; SOUTH 6350.

HERE IS EASY MONEY FOR THE RIGHT party, made while eating lunch, or on the street, no interfering with other occupation. Come and talk it over now. COAST COLLEGE OF LETTERING, room 619, Germain Bldg., Los Angeles, Cal.

FOR SALE—MOVING PICTURE HOUSE IN good community, excellent proposition; good reason for selling. Address L, box 248, TIMES BRANCH OFFICE.

BUSINESS CHANCES—For Sale.

CLOTHING, SHOE, HAT AND FURNISHING BUSINESS FOR SALE.

My orchard interests requiring the whole of my time, I will sell this well established business of 15 years' standing, can be handled most profitably with $10,000 capital.

Best location in Watsonville, the apple center of California, 5200 population in city, 15,000 trading population.

Write to me for fuller particulars, or better still call, as this opportunity will not last long.

EDWD. A. HALL, Watsonville, Cal.

IF YOU ARE LOOKING FOR A MANUfacturing business (the only one of its kind west of Chicago), fairly established but needs more capital to introduce its products, and the manufacture of them, which the profits you can see are large, and the United States and foreign countries for a field; if you desire to purchase such a business, located in the city of Los Angeles for a little money, write for details. Address X, box 285, TIMES OFFICE.

MERCHANTS' EXCHANGE. WE HAVE many places of business of various kinds, placed in our hands for sale by members, and can offer some good propositions to buyers; we have now 30 groceries, 10 meat markets, several restaurants, and some other businesses; also either ½ interest or whole in a fine Pasadena grocery; this will bear investigation. DUNLAP, 306 S. Los Angeles st.

WANTED—BUSINESS MANAGER; AVIAtor wants hustling business manager. Salary and expenses with share of gate receipts. Hustler can earn $700 per month. Work easy. References as to aviator's ability and experience furnished. Exceptional proposition. Investment of $1500 required. Address WALTER EDWARDS, Editor Madera Daily Mercury, Madera, Cal.

FOR SALE—RESTAURANT

Located right in the center of Los Angeles, and one of the best and oldest established in the city. Has always been a money maker and always will be. Owner has other interests and will sacrifice for $2500. Seeing will convince you that this is a rare bargain.

W. O. HUSE COMPANY,
533 South Hill st.

Main 921 Home A6278

WANTED—PARTNER IN BEST LOCATED nursery in city, only available ground to be had in the growing southwest for nursery, cheap rent, long lease, 2½ acres, all necessary implements, tools, nursery stock, houses, etc., suitable for single man or man and wife; a good hustler required; experience not necessary; a good chance for right party. Cash for one-half interest. Call 1246 WEST 45TH.

FOR SALE—FIRST-CLASS CONFECTIONery doing fine business, opposite large moving-picture show; only one in vicinity, everything up to date; also handle stationery, tobacco and periodicals; for a bargain see this before buying; owner going north; buy from owner and save commission; take W. Jefferson car to Arlington. YOUNG'S CONFECTIONERY, 2120 W. Jefferson st.

MANUFACTURING CONCERN WANTS good reliable party to invest $2500 up to $5000. Investment fully safeguarded and profits of over $10,000 first year easily besides good salary. Product a great seller in all kinds of times and all cash business. No agents, personal interview only. State phone number in answering. Address X, box 191, TIMES OFFICE.

I AM ON THE INSIDE OF THE BIGGEST snap in years, to handle over two thousand acres of land, close to Los Angeles at one-half the actual value of the land. This is a cash deal and can be handled by myself syndicated. For appointment address W, box 164, TIMES OFFICE.

$1000 BUYS ¼ INTEREST IN WHOLESALE manufacturing proposition. This is a good proposition for live man, who can give the services. No soliciting. 618 LISSNER BLDG.

$1250 BUYS ¼ INTEREST, BUSINESS ABsolutely clearing $500 monthly. Will guarantee weekly salary. Must have the services of active man, who is willing to work. Requirements: Honesty and ordinary intelligence. Investigation secured. To those meaning business and who have the time to investigate; thoroughly private interview. 518 LISSNER BLDG.

FOR SALE—HALF INTEREST IN WELL known laundry, business good and steadily growing; invoices over 60,000 pounds monthly. Remaining partner thorough laundry man.

Do not answer unless you have money and mean business. Address M, box 230, TIMES BRANCH OFFICE.

WILL SELL HALF OR PART INTEREST in a well established business paying 25 per cent., 17 years' standing, 9 years' more lease; good reasons for selling this interest; thorough investigation solicited; unmarried position to right party. Address Hil, box 194, TIMES OFFICE.

WANTED—A PARTY, LADY OR GENTLEman, who can invest $5000 in an ideal publishing and educational business; this opening includes exceptional privileges to the right party. For further information, address BOX 16, Long Beach, Cal.

FOR SALE—BAKERY BUSINESS, $50 TO $75 a day, can be doubled; a money maker, good location; cheap rent; equipment and fixtures exceptionally fine; snap for cash. Address X, box 73, TIMES OFFICE.

FOR SALE—WELL-ESTABLISHED AGENCY and mail order business that has taken months to build by experienced men; numerous agents now employed; good selling; and protected territory. Owners must leave city. 214 DELTA BLDG.

FOR SALE—CONFECTIONERY STORE AND factory fully equipped. Ice cream parlor. Power manufacturing plant. Beach town. Big boat trade, fine location. Must be sold soon. Good reason. $5200 cash and balance like rent or mortgage. Address V, box 19, TIMES OFFICE.

FOR SALE — SMALL RESTAURANT AND delicatessen, good location, close in, just the place for two ladies or man and wife. Call or interview address Z, box 256, TIMES OFFICE.

FOR SALE — RESTAURANT DOING GOOD trade and can be increased; some furniture, living rooms. Price $250 cash. Will invoice in acre tract at Somerset. Call if interested. Owner, 1816 W. WASHINGTON ST., City.

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FOR SALE—LIVERY, RIDING AND DRIVing school, 20 horses and well established trade; long lease on building; price $6000; investigate.

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FOR SALE—$300, BAKERY ROUTE THAT will pay $24 per week; best of reasons for selling.

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FOR SALE — $250 BUYS A1 LAUNDRY route. Address 931 MAPLE AVE.

FOR SALE—MOVING PICTURE THEATER, good location, lease and price; shows good profit daily. Addr ss Y, box 61, TIMES OFFICE.

$600 BUYS BIGGEST BARGAIN EVER OFfered for price; going, developed and proven business, suitable for general agent; should make yearly profit, $2000. Manufacturing end also available, monopoly patent basis; pressing business elsewhere compels a sacrifice. See BARTELS-WEIK-SCHWARZ, Fore-rooms, 604 Douglas Bldg.

A BRILLIANT BARGAIN IN 2-PRESS print shop, well equipped, good business; beats wages; price $600; liberal terms; or will consider realty. Address Y, box 42, TIMES OFFICE.

FOR SALE—HOTEL WITH BAR, LOCATED in downtown business district; guarantee will clear $12000 month; 5-year lease. MRS. C. WILLIAMS, 500 Union Trust Bldg.

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HERE IS EASY MONEY FOR THE RIGHT party, made while eating lunch, or on the street, no interfering with other occupation. Come and talk it over now. COAST COLLEGE OF LETTERING, room 619, Germain Bldg., Los Angeles, Cal.

FOR SALE—MOVING PICTURE HOUSE IN good community, excellent proposition; good reason for selling. Address L, box 248, TIMES BRANCH OFFICE.

BUSINESS CHANCES—For Sale.

$500 BUYS A HALF INTEREST IN AN ESTABLISHED business that will net you a good income. We want a man that can look after an office. It will require about six hours of your time a day. This is an excellent investment. Upon calling, you will be convinced.

218 O. T. JOHNSON BLDG.

FOR SALE — FIRST CLASS CONFECTIONery; up-to-date fountain and fixtures; doing fine business; best location in city, opposite large moving picture show; only one in vicinity. Also handle stationery, cigars and tobacco and periodicals. Being sold at a bargain as owners are called North on other business. Buy from owner and save commission. Take West Jefferson car to Arlington. YOUNG'S CONFECTIONERY, 2120 W. Jefferson.

FOR SALE—FIRST-CLASS CONFECTIONery doing fine business, opposite large moving picture show; only one in vicinity, everything up to date; also handle stationery, tobacco and periodicals; for a bargain see this before buying; owner going north; buy from owner and save commission; take W. Jefferson car to Arlington. YOUNG'S CONFECTIONERY, 2120 W. Jefferson st.

A PROMINENT LOCAL CORPORATION OF half million capital requires the service of a competent business man with some selling experience to negotiate real estate transactions, and the sale of its 6 per-cent. stock. No straight stock proposition, but an opportunity for permanent connection at good income. Call Monday, 643 HIGGINS BLDG. Mr. Magee.

A REAL ESTATE BUSINESS WOMAN with a large list of property and clients, who is thoroughly versed in office work, also selling, will be open for a position Feb. 1. Must have a living salary and commission on her own sales. Address Y, box 166, TIMES OFFICE.

FOR SALE—ONE OF THE BEST KINDS OF business in State of California, is established in Los Angeles 10 years; business can grow with the great growth of the city; doing $60,000 a year now; a $25,000 business; will sell for 1-3 value; will stand close investigation. Partner can't agree and must sell. Address A, box 147, TIMES OFFICE.

AM DESIROUS OF ASSOCIATING WITH ME reputable party, having about $1500, in a business somewhat out of the ordinary. Is on cash-paying basis, and will enable to pay very large returns. This is not real estate or business chances, but a bona fide business in Los Angeles that will stand investigation. See MR. STANHOPE, 602 Pantages Theater Bldg.

FOR SALE—CORNER LOT ON MAIN, 55x115, including stock of groceries, fixtures; store building, 40x24; rent, $25; corner lot, $2500; price $7000, terms. HERRON & PATTERSON, 602 San Fernando Bldg.

PARTY OF 7 WANTS 8TH MEMBER TO join him in handling large blocks of the best selling proposition on the market. Want only a producer to come in "on the ground floor" in a clean, high-grade dividend-paying deal that sells. Call R. 613, HIGGINS BLDG., Sales Manager.

FOR SALE—OR EXCHANGE—I HAVE AN old established business on S. Spring st., that I am and always has been a money maker, this isn't a case of trying to unload something that is too heavy for me to carry, as I am out of debt. Have made other investments that need my attention, will consider clear city lot. Address owner, Y, box 131, TIMES OFFICE.

FOR SALE—$850; CASH GROCERY STORE, doing $750 per month; fresh stock, no delivery; large living rooms in rear, brick building, in brand new part; rent $25. Other interests, must sell. Private party, no agents. Address Y, box 74, TIMES OFFICE.

FOR SALE — A FEW MORE SHARES IN one of the subdivision attractive propositions ever offered in Los Angeles; $5 to $10 sure returns for every dollar invested. For particulars address Y, box 129, TIMES OFFICE.

TOURISTS OR OTHERS WANTING AN EXcellent paying business that they can carry on here or in the East, call at 421 WEST 9TH STREET.

ARE YOU LOOKING FOR A GOOD BUSIness established two years, finest place on Pico street, will only sell to first class tailor. Price reasonable to right party. Sunday a.m. 1416 W. PICO and VALENCIA ST.

FOR SALE—TWO-CHAIR BARBER SHOP. Call 412 E. FIFTH ST.

BUSINESS CHANCES.

We have groceries from $500 to $5000, cigar and fruit stands, restaurants, hotels, rooming houses and any kind of business you want in or out of the city. We protect buyers. WOOD & BUCHANAN, 231½ S. Spring.

FOR SALE—SMALL GROCERY WILL INvoice. 806 MAPLE AVE.

WISH TO MEET ONE OR TWO PERSONS having between $200 and $400, to go into some mercantile business where we could profitably combine our services and capital. Address A, Box 383, TIMES OFFICE.

SOLAR IM SUN BATHS TO LET. FINE OPportunity for right party, owner forced to quit business on account of sickness. 685 EAST FORTY-EIGHTH St., San Pedro st.car.

$1500 WILL GIVE YOU AN EQUAL INTEREST in established, sound business. Investigate at once. Your opportunity of you mean business. Principals only. Address Y, box 186, TIMES OFFICE.

FOR SALE — CONFECTIONERY, CIGAR, coffee, peanut and popcorn business at Redondo Beach; might take part exchange; $1000 will buy it all. Address Y, box 198, TIMES OFFICE.

$1000 BUYS AN INTEREST IN THE BEST automobile proposition that was ever put on the market.

218 O. T. JOHNSON BLDG.

BUSINESS CHANCES—For Sale.

JEWELRY BUSINESS FOR SALE IN ARIzona, small profitable jewelry business, in mining town, in Arizona; population 6300; Clean up-to-date stock, new oak fixtures; stock invoices about $4000; good repair trade. Will sell stock and rent premises with fixtures; pay roll of $175,000 per month; over $2,000,000 will be expended in this town in 1912. Terms to responsible party. See OWNER at Room 35, 512 S. Spring st.

WANTED — A MAN WHO WILL TAKE over my present business on a very reasonable basis. I handle an exclusive line of manufacturers' products; good sellers; need all my own time for other interests. A live man can make $300 monthly. I have no time to devote to it. It is a snap for a man with a little cash. Bank references exchanged. Address Y, box 338, TIMES OFFICE.

$1000 CASH WILL BUY THE CONTRACT and good will of an agency that offers an opportunity to a hustler for making $200 a month. This is a business chance worth investigating and will stand it. Just like finding money if you are willing to work. Address Y, box 327, TIMES OFFICE.

FOR SALE—

First-class restaurant, not quite finished, in the heart of the city; long elegant lease; seating capacity from 200-300. Must leave city, on account of sickness; will sacrifice. Apply in writing, 14 S. HILL ST.

IF YOU ARE LOOKING FOR A BUSINESS investment with the future assured, the demand unlimited, profits immense and your money absolutely secured against loss; let me show you a proven manufacturing proposition that will stand the closest investigation. Address Y, box 196, TIMES OFFICE.

WANTED—MAN WITH $2000, HAVE AN established business and need that amount to increase my equipment; will give permanent position with good salary to proper party; I will also pay 7 per cent. In answer give 'phone number and state former employment. Address Z, box 58, TIMES OFFICE.

A CUTTER WHO HAS ALWAYS BEEN IN high-class tailoring, with a national reputation, wishes a partner for the purpose of opening a high-class establishment in Los Angeles. Will put his knowledge against capital. Party must be a good business man, with large acquaintance. Strictest confidence. Address Box 51, TIMES OFFICE, Pasadena.

FOR SALE—$700 CASH, STOCK IN A small grocery and candy store; directly across from large school; store doing about a $300 per month business, and in a growing locality, monthly rent, including nice living apartments, only $25 per month. Address L, box 246, TIMES BRANCH OFFICE.

FOR SALE—WELL EQUIPPED, ORGANIZED and profitable transfer and storage business, established over five years. Located in one of the best and fastest growing towns adjacent to Los Angeles. Price $15,000. Equipment is worth the money. Address Y, box 271, TIMES OFFICE.

NEWSPAPER PARTNER WANTED—FIELD soon to incorporate; fine opening for editor-printer; good money; owner has too much business; will sell half interest in plant, business and building for $2500, spot cash. PACIFIC NEWSPAPER EXCHANGE, 422 Citizens National Bank Bldg.

WANTED—FOUR YOUNG MEN CAN ASSOCIATE yourself with an industrial enterprise here with some of the best people of the State, that will mean absolute independence to you, a fortune assured and money secured, references required. Answer at once for interview. Address Z, box 90, TIMES OFFICE.

FOR SALE—I WILL SELL AT A SACRIfice, my home bakery, ice cream parlor and lunchroom, everything new and modern, fine location and trade already established; have had pneumonia and am not able to look after my business. Address X, box 316, TIMES OFFICE.

A FIRST CLASS COOK WANTS PARTNER to take cash and look after front in well paying restaurant. Cannot depend on hired help. Will contribute $100 per month cash. $375 required. No boozers need answer. See OWNER, at 303 Central ave.

FOR SALE—ONE OF THE OLDEST ESTtablished jewelry businesses in the city; well located, doing a cash business; carries all first-class stock, no truck, must be sold at once; this is an exceptional opportunity. All correspondence confidential; act quickly. Address Z, box 178, TIMES OFFICE.

IF YOU ARE LOOKING FOR GOOD BUSIness opening and you have $2500 and references, investigate. Interest offered in highly established business. Firm arranging to incorporate and enlarge business. Get particulars, PHOENIX, 202 Grant Bldg., 325 South Broadway.

FOR SALE—HAVE A GOOD PATENT WHICH can be handled profitably by a single party or by company. Will consider lot or automobile. Have also a small block of good non-assessable industrial stock. INVESTIGATE. 2615 SAN PEDRO ST.

WANTED—GOOD HONEST MAN TO BUY retiring partner's interest in old-established well estab. and business down office; good opening for right man. Experience not necessary. Address Y, box 116, TIMES OFFICE.

FOR SALE—BUTTER AND EGG ROUTE, horse and wagon, will stand strict investigation, $25 per week; will spend one week to acquaint you with route. Phone 24900. 1407 S. HOPE ST., Sunday, or 611 S. LOS ANGELES, $200 a.m.

CANDY AND ICE CREAM PARLOR, FINE locality, 5-year lease, cheap rent fully equipped; doing good business; a good buy for the right party. Address Y, box 204, TIMES OFFICE.

FOR SALE—UP-TO-DATE GROCERY, FUEL and feed business, in a thriving suburban town, doing a fine business, good reason for selling. Address Owner, Y, box 80, TIMES OFFICE.

FOR SALE — COFFEE HOUSE AND BAKEry; monthly sales $1500; money-maker. Information at 210 N. MAIN ST.

FOR SALE — $1250 RESTAURANT AND baked goods, clears $300 per week. F. P. MERRELL, 462½ and 464½ Mesnes, South 2853.

AUTOMATIC STREET PRINTING PRESS, outfit complete; a dandy business for some one. Will teach buyer; cash. KUSEL'S PRINT SHOP, 414 S. Hill st.

GROCERY STORE, $500 CASH TRADE; NO delivery; living rooms, large barn, yard and chicken corral. Must sell account of sickness. $600 CENTRAL AVE.

WANTED — RESTAURANT NOT TO EXceed $275. Will pay cash. Must bear investigation. Address M, box 276, TIMES BRANCH OFFICE.

$400—LIGHT HARDWARE, PLUMBING AND stove repairing; rent $10 month; living-room; clears $175 to $200 month. MILLER, 221 Lissner Bldg.

FOR SALE—OR EXCHANGE—LIVERY BUSIness, clearing $260 up month; $4000; take clear property on very easy terms. MILLER, 221 Lissner Bldg.

WOULD YOU INVEST $250 IN A BUSINESS paying $200 per month, clear? If so, see us quick. THOMAS & NIXON, 754 S. Hill st., Los Angeles, Cal.

FOR SALE—NEWS STAND, SODA FOUNTAIN, CIGAR STAND, near Ninth and Spring. Rent $25 month. Daily sales $12 to $15; good, clean stock and a money-maker. Price $475. Call at the

LOS ANGELES HOTEL ASSOCIATION,
433 S. Hill st.

YOUR MONEY FULLY SECURED, WITH an investment of $1000, ordinary intelligence, and a willingness to work few hours a day, can guarantee you very unusual results in short time; will bear closest investigation; man or woman. Address M, box 278, TIMES BRANCH OFFICE.

FOR SALE—IN BEST LOCATION, A SECond-hand clothing and shoe store; sickness is the reason for selling. J. PRAPKIN, 435 Chamber of Commerce.

BOWLING ALLEY, 8 ALLEYS, FULLY equipped, first-class location and good lease, low rent; for sale cheap; would consider some trade. Address Y, box 340, TIMES OFFICE.

FOR SALE—HALF OR WHOLE INTEREST in paying business, $1500 to $10000; position, 601 SAN FERNANDO BLDG.

FOR SALE—PROFITABLE WATER BOTtle business with real estate; investigation solicited; terms and price on application. J. P. GARDNER, 607 Chamber of Commerce.

FOR SALE—GOOD PAYING MEAT MARket; well located, a snap; large cash, also small credit business; call W. LASKEY, W. 824, 821½, 1225 S. Alvarado.

FOR SALE — CIGAR STAND, BARGAIN for man with small capital. 224 FRANKLIN ST.

FOR SALE — BARGAIN, $225, RETAIL creamery store, net earning $75 month; $150 register; $60 refrigerator, counter, awning, stock, etc.; Call 1009½ W. FIRST ST. Sunday a.m., or Monday.

FOR SALE—GROCERY STORE, $600, $250 will handle, no agents; no trades. 3429 CENTRAL AVE.

FOR SALE — $2100, WILL HANDLE ONE of the best Times routes in the city. Close-in. Good returns. Health cause of sale. Address X, box 161, TIMES OFFICE.

HAVE $1500 TO $1800 TO PLACE IN GOOD paying business. Address L, box 221, TIMES BRANCH OFFICE.

TEA AND COFFEE ROUTE FOR SALE, $400. Bargain. Investigate. Address X, box 140, TIMES OFFICE.

FOR SALE—A MONEY MAKING LUNCH room, good proposition for man and wife. Call and investigate at 524½ WEST SEVENTH.

FOR SALE—FIRST-CLASS RESTAURANT, adjoining railroad station, doing fine business; good lease and will stand investigation. Call at 1134 E. FIRST.

WANTED — PARTNER WITH FROM $1500 to $750 cash to go in rooming-house or apartment house. Phone $2084, MR. JENSEN.

BAKER AND SHOEMAKER WANTED AT Van Nuys to start business; new store; rent $25. Inquire at DRUG STORE.

BUSINESS CHANCES—For Sale.

FOR SALE—A SMALL BUSINESS THAT will make a hustler who will get out and work $5 to $10 a day; outside work, the owner has been making a living out of it for four years, to my personal knowledge, and not working half the time; he is opening an amusement proposition at Venice, and must sell for cash. Price $250. See MR. HODGES, 314 Byrne Bldg. F2845.

FOR SALE—TEA AND COFFEE HOUSE, good business, splendid pool hall, doing well; A1 motorcycle and bicycle shop; good grocery, central location, splendid business. These are all splendid buys; better investigate quick. THE ROBUCK REALTY CO., 361 E street, San Bernardino.

KODAK FINISHING AND SUPPLIES, STATIONERY AND PICTURE FRAMING. NICE CLEAN PLACE. STOCK IN PERFECT CONDITION. STOCK AND FIXTURES WILL INVOICE ABOUT $1000. DOING $350 PER MONTH AND STEADILY INCREASING. NO AGENTS OR TRIFLERS. ADDRESS Z, BOX 125, TIMES OFFICE.

FOR SALE—

Grocery stock and fixtures, centrally located, doing a cash business of $6000 a month; if interested it will pay you to investigate.

See E. L. WHITTINGTON,
317 Story Building, city.
Grocery Exchange Dept.

FOR SALE—HAIRDRESSING AND TOILET parlors, fully equipped with latest improvements, complete line of toilet articles and hair goods, best location in the city; does a fine business year around; good lease, low rent; owing to injuries received in auto accident owner will sell at a sacrifice if disposed of by January 15. Address O, box 183, TIMES OFFICE.

FOR AN INVESTMENT OF $1500 YOU can purchase a business clearing from $200 to $250 per month; this is a clean, legitimate proposition that any lady with ordinary business ability can handle. Owner has satisfactory reasons for selling; deal will stand closest investigation. Address O, box 174, TIMES OFFICE.

A CUTTER WHO HAS ALWAYS BEEN IN high-class tailoring, with a national reputation, wishes a partner for the purpose of opening a high-class establishment in Los Angeles. Will put his knowledge against capital. Party must be a good business man, with large acquaintance. Strictest confidence. Address Box 51, TIMES OFFICE, Pasadena.

FOR SALE—$700 CASH, STOCK IN A small grocery and candy store; directly across from large school; store doing about a $300 per month business, and in a growing locality, monthly rent, including nice living apartments, only $25 per month. Address L, box 246, TIMES BRANCH OFFICE.

FOR SALE—WELL EQUIPPED, OR

Realty Liners.

BUSINESS CHANCES—
For Sale.

WITH $500 CAPITAL CLEARED $450 NET during November and December, can show you how to do as well. Best proposition in city. Address A, box 102, TIMES OFFICE.

WANTED—MAN AS PARTNER WITH $600 in business that requires more help; must be satisfied with $150 a month to start; no experience required. Address A, box 118, TIMES OFFICE.

JUST THE PLACE FOR A LADY WANTing a nice paying business; will sell my stock of notions, cigars, tobacco and candy, located in a modern store, with living-rooms, rent $15, with lease. Address A, box 101, TIMES OFFICE.

FOR A VERY SMALL INVESTMENT CAN place you in fine money-making business. Get full information at 726 STORY BLDG.

FOR SALE—EXCLUSIVE CONCESSIONS AT nine-day aviation meet; all stocked, ready to do business. Address A, box 128, TIMES OFFICE.

WANTED—BUTCHER TO TAKE MEAT market, established business connected with grocery. Rent, including fixtures and tools, only $6. Apply 520 W. SIXTY-EIGHTH ST.

FOR SALE—ART STORE, PICTURE FRAMing, stationery, kodak finishing, circulating library, magazines. A suitable business for a lady or gentleman, fine location and a fine little store. Low rent and on a fine street. Address A, Box 85, TIMES OFFICE.

1000 BUSINESS CARDS, $1.00, FIRST CLASS work. Letterheads and envelopes in proportion. COOK PRINTING CO., 204 Mercantile Place.

EXCLUSIVE CANDY SHOP LOCATION. Reasonable rent, fine chance to start business. FLETCHER, 634 So. Spring street.

A GOOD CHANCE FOR THE RIGHT PERson to get into the moving picture business. Theater complete, at a sacrifice. See us at once. 202 SO. SPRING, Room 301-2.

IF YOU WANT A SNAP IN A GOOD FIRST-class restaurant, good established business. Fixtures and all complete, $450. Will handle. 202 SO. SPRING, room 301-2.

BAKERY AND GROCERY FOR SALE. Stock will invoice $700. Fixtures, $500; furniture, $200; business, $25 to $30 a day. Will sell for $900 cash. Good reason for selling. 202 SO. SPRING, Room 301-2.

FOR SALE—$6000. MANUFACTURING BUSIness in this city. A million dollar article. A snap. Address A, Box 91, TIMES OFFICE.

CORNER STORE FINE FOR DRUGS, NOtions, meat, barber shop, also 4-room flat. Phone BDWY. 992.

FOR SALE—TWO CHAIR BARBER SHOP on Central ave., rent only $5 per month. Owner at 1124 E. 50TH.

FOR SALE — ESTABLISHED BUSINESS, will bear investigation. $1000 will handle. Address Z, box 91, TIMES OFFICE.

EXCELLENT LOCATION FOR DRUG STORE. Reasonable rent. HOCKER, 634 S. Spring st.

FOR SALE — POOLROOM, 641 S. MAIN.

BUSINESS CHANCES—
Wanted and Miscellaneous.

WANTED — I HAVE $1000 TO $1800. WANT to buy either a small, prosperous business, or half-interest in some going, growing, legitimate enterprise where my services at net less than $1500 a year will be appreciated. Propositions submitted must stand a thorough investigation. If a partnership, party must show a good, clean record. I am 33, married; varied business experience. Can furnish first-class references. What have you? Address Z, box 196, TIMES OFFICE.

WANTED — A MANUFACTURING BUSIness, or a half interest; man has from $3000 to $5000 to invest in a business where push and energy with his money will make the business hum. We have the man. What have you to offer him?
WOODWARD & BURGES,
403 I. W. Hellman Bldg.
F1735. Main 3857.

FOR SALE — BEST BUY IN CITY. ESTABlished confectionery and ice cream store, located on fine corner. The fountain, which is new and a beauty, cost, including fixtures, $2200. Good clean stock goes with this. Price $1800. Will take $1000 cash, balance $25 per month; or will take lot up to $1200. This is genuine. Best reasons for selling. See S. PENN, with E. W. HATWARD, 403 Grant Building.

OWN ABOUT $30,000 WORTH OF TEXAS land and wish to identify myself with some good business by exchanging the land (or part interest); highest references as to honesty, integrity and hustling ability. Address Z, box 205, TIMES OFFICE.

WANT A CIGAR STORE WITH A PAYING business, and I must be convinced that it is paying. If you have such a place and can prove it, answer; if not, don't bother me; will deal only with owners. Address W, box 215, TIMES OFFICE.

HAVE $1000 TO INVEST IN ANY GOOD business; would like to hear from some person with equal amount, who is also desirous of starting in business and knows of any good opportunity. Address Y, box 25, TIMES OFFICE.

WANTED—MOVING PICTURE SHOW. In good residence section of Los Angeles or good outside town, must be a bargain. Give full particulars. Address M. H., box 373, OCEAN PARK.

DRUGGIST DESIRES TO INVEST IN GOOD paying, well located drug store, where condition such that business would be handled successfully run without requiring all his time and attention; or in some other line if suitable and satisfactory. Give particulars. Address Y, box 226, TIMES OFFICE.

WANTED — PRINTING OFFICE. TWO A-1 printers would take office on percentage or lease. Highest references. No bum plant considered. Address M, box 202, TIMES BRANCH OFFICE.

WANTED — GROCERY OR HARDWARE stock in exchange for 40 acres good land, Oregon, and two lots, Alameda View, Oregon, value $1500. CLEAR. E. L. FRANKLIN, 517 Pay Bldg.

WANTED — ACTIVE INTEREST IN OR purchase of paying proposition, by business man with about $1000. Schemers, agents ignored. Address Y, box 250, TIMES OFFICE.

WANTED—TO INVEST UP TO $5,000 WITH services in a solid business. No schemes. Principal only. Address Y, box 249, TIMES OFFICE.

WANTED—TO BUY SMALL PAYING STORE, fruit, tobacco and confectionery, cheap for cash. State rent and price. Address Y, box 241, TIMES OFFICE.

$1000 TO INVEST WITH SERVICES IN business where this would prove profitable; prefer country. (No agents.) Address M, box 238, TIMES BRANCH OFFICE.

WANTED — SMALL, GROCERY, LIVING rooms in rear. Address H. WHITE, 1130 E. 28th st.

WANT PARTNER WITH $7000 TO FINANCE best aviation enterprise in the world; rare chance; nothing like it; big money-maker. WHITE, 562 S. Flower st.

WANTED—TO PURCHASE MOVING PICture theater in good locality, also want singers and vaudeville acts for moving picture houses. COLVIN THEATRICAL EXCHANGE, Suite 308 Bradbury Bldg.

ABSOLUTELY FIRST CLASS PROMOTER wishes to associate himself with party that has some A1 proposition to organize and promote. Address, for appointment, Y, box 208, TIMES OFFICE.

WANTED—TO BUY GROCERY, CONFECtionery or any small business. No restaurants. Must be cheap, as I know the business. Address LOCK BOX 1461, city.

MIDDLE AGED BUSINESS MAN HAS UP TO $5000 to invest in business which will employ him and pay fair returns. Address with particulars, Z, box 82, TIMES OFFICE.

I HAVE FROM $1000 TO $40000 AND MY time to put in manufacturing of some paying invention; will buy 1-4 to 1-2. Will buy individual or treasury stock. Address Y, box 125, TIMES OFFICE.

WANTED — A PROFITABLE BUSINESS, not to exceed $15,000. Address A, box 186, TIMES OFFICE.

WANTED—TO BUY WHOLE OR ONE-HALF interest in cigar stand; state particulars in first letter. Address A, box 61, TIMES OFFICE.

HAVE TEN ACRES GOOD LAND, 1-4 MILE from electric; price $3000; mortgage $900. Want good grocery store or business. Address Y, box 214, TIMES OFFICE.

WANTED — GROCERY UP TO $500 IF IT is good. Have equity in good bungalow and cash. Address A, box 244, TIMES OFFICE.

WANTED — CIGAR STAND OR GOOD front space on Main, Spring, Broadway or street stands. Address M, box 200, TIMES BRANCH OFFICE.

WANTED—TO BUY A NEWSPAPER, IN A western town which has prospects of growth. Write stating terms to T, box 170, TIMES OFFICE.

WANTED — BAKERY OR RESTAURANT, centrally located, receipts must not be less than $40-$70. Address SAN GABRIEL, R. F. D., box 62.

WANTED — RESTAURANT EQUIPMENT. Small dishes, gas range, coffee percolator, silver, linen, etc. Must be in fine condition and cheap or don't answer. Explain fully what you have and price. Address J. E. WALTER, Anaheim, Cal.

WANTED — BY LADY, AN OPENING FOR millinery; might consider an established trade in Los Angeles or Pasadena. Address X, box 136, TIMES OFFICE.

WANTED—TO BUY ONE OR TWO FIRST-class moving-picture machines. Give full particulars in first letter. SCHUSTER COMMISSION CO., El Paso, Tex.

BUSINESS CHANCES—
Wanted and Miscellaneous.

WANTED—SMALL OPTICAL BUSINESS IN good location, city or live town in Southern California; prefer something in jewelry store. Address Y, box 16, TIMES OFFICE.

HAVE $300—WHAT HAVE YOU TO OFFER? Will consider small store or responsible position, full particulars or no attention. Address Y, box 46, TIMES OFFICE.

WANTED—MACHINE SHOP; WILL BUY OR rent or consider purchase interest of small shop, state particulars and price. BOX 96, Long Beach.

WANTED—SLOT VENDING MACHINES, working or idle. POSTOFFICE BOX 1240, or phone F5603.

MONEY TO LOAN—
Real Estate and Improvements.

MONEY TO LOAN—
ON
REAL ESTATE.
6 per cent., any amount, 7 per cent. Immediately available.

A. B. CHITTENDEN,
200 UNION TRUST BLDG.

YOU CAN BORROW MORE MONEY TO BETter advantage through me than through any one else.

G. A. MORTHLAND,
Union Oil Bldg. Main 3849, Home F6099.

MONEY TO LOAN— 7 PER CENT.
CRICHTON SMITH,
201-2 Currier Bldg. West Third.

Any loans of merit, not exceeding $5000 each, will be promptly made on city improved, first mortgages, 7 per cent.
CRICHTON SMITH.

BUILDING LOANS—
Building Loans.
Building Loans.
Building Loans.
We furnish money to build, straight mortgage or monthly payment.
WESTON,
607 Lankershim Bldg. 126 W. Third st.

IT WILL COST YOU NOTHING TO GET OUR offer on notes, mortgages, trust deeds, contracts to sell real estate, etc. Remember, we invest our own funds and that by dealing with us direct you save commission and delay, no escrow, money immediately. Do not fail to get our offer before selling.
NOURSE & COMPANY, 202-204 American Bank Bldg. Phones A2560, Broadway 1811.

MONEY TO LOAN—SHORT-TIME LOANS on real estate, secured by either first or second mortgage. Our own funds; no escrow; money the same day. See us, our rates are lowest.
NOURSE & COMPANY, 202-204 American Bank Bldg. (corner Second and Spring sts.) Phones A2560, Broadway 1811.

TO LOAN—IF YOU OWN A GOOD LOT, WE will take a 3-year mortgage for the price of the home at 7 per cent. Interest; no commission or delay. Plans free.
PERRY-WILLIAMSON CO.,
202-204 Grant Bldg.

TO LOAN— SEVEN PER CENT.
BUILDING LOANS.
329 P. E. BLDG.

MONEY LOANED ON REAL ESTATE mortgage security, contracts for sale of real estate, mortgages and trust deeds purchased. CHARLES LANTZ, Attorney, 403 Bullard Block.

$75,000 TO LOAN ON CITY OR COUNTRY property in sums to suit; mortgages purchased. Call at 420 CITIZENS NATIONAL BANK BLDG., Third and Main. Phone A5644.

TO LOAN—
READY MONEY.
$100,000 or less, on business property. This is ready; come, we are in as much of a hurry as you are.
F. A. PATTEE,
Manager Appraisal and Loan Department,
ELLIOTT & HORNE, Insurance Brokers,
325 West Third st. Main 1171, A2715.

TO LOAN — 6 PER CENT., $3000 OR PART. Must be high-class residence property. Address Y, box 209, TIMES OFFICE.

TO LOAN — $10,000 OR ANY PART, 6 PER cent. interest. On good residence security. Address Y, box 208, TIMES OFFICE.

CITY AND COUNTRY LOANS.
Any Amount.
T. M. FLOWER, 534 Lissner Bldg.

TO LOAN—IF YOU WANT 7 PER CENT money and have good security, phone BROADWAY 966 or call 308 Wright & Callender Bldg.

TO LOAN—I WANT TO LOAN $4000 TO $5000, on residence property. Westlake or Wilshire section. J. F. BALLICH, 505 Pay Bldg.

MONEY TO LOAN—
$15,000 — $7000 — $1500, at
6 and 7 per cent.
R. H. TRAVERS, 634 H. W. Hellman.
F6486. Broadway 3292.

MONEY TO LOAN—
We have money to loan on first mortgage; real estate security.
DAVID BARRY & CO.,
716-719 Union Trust Bldg.
Ask for Mr. McGregor, Mgr. Loan Dept.

TO LOAN—$2500 ON CHOICE CITY SECURity, 7 per cent. B. F. and BEN R. SMITH, 501 Wright and Callender Bldg. F6175. Main 515.

TO LOAN—CONTRACTOR HAS $1500 AND $1800 for building loans. Has plans and time to get what you want. Address Y, box 97, TIMES OFFICE.

MONEY TO LOAN—WITHOUT COMMISsion, $7500, $2000, $1000, 7 per cent. Address Y, box 50, TIMES OFFICE.

WANTED—TO CASH SEVERAL FINE SECond trust deeds. Liberal discount. A2983; MAIN 2831.

TO LOAN—
4 to 8 per cent. money.
Upon real estate security.
Building loans taken.
Will loan upon listed securities.
ISAAC SPRINGER & COMPANY,
107 S. Broadway. Main 8535.

TO LOAN—MONEY. BY PRIVATE PARTY, $2000 to $15,000. City or country. Apply giving description of property and amount wanted. Address Y, box 104, TIMES OFFICE.

TO LOAN—$3000 AND $6000 TO LOAN at once. F. J. STEELE & CO., 303 H. W. Hellman Bldg. Main 595.

WE HAVE MONEY TO LOAN IN VARIOUS amounts, $1000 to $5000, city real estate. L. N. CLEVELAND CO., 336 Title Insurance Bldg., Fifth and Spring sts.

$200 TO $1000 TO LOAN AT CURRENT rates, by private party. Address Y, box 71, TIMES OFFICE.

I MAKE SHORT REALTY LOANS, MONEY same day if satisfactory security; private party. Address X, box 242, TIMES OFFICE.

MONEY TO LOAN—SECURED BY FIRST AND SECOND MORTGAGE. WE MAKE A SPECIALTY OF SHORT-TIME REAL ESTATE LOANS.
NOURSE & COMPANY, 202-204 AMERICAN BANK BLDG. (COR. SECOND AND SPRING.)

QUICK SHORT LOANS ON REAL ESTATE, $50 to $1000; first or second mortgage; money same day; no brokerage fees; low rates. H. M. CORLETTE, 201 Security Bldg., 159 South Spring. F7151; Main 6851.

MONEY LOANED ON REAL ESTATE mortgage security; contracts for sale of real estate; mortgages and trust deeds purchased. CHARLES LANTZ, Attorney, 403 Bullard Block.

TO LOAN—
I have on hand $20,000 I will loan in one or more loans, prefer properties close in or west of Main st. Not over 50 per cent. Address Z, box 228, TIMES OFFICE.

IF YOU WANT TO BORROW MONEY ON your city property, see me. I have cash on hand and can make you loan promptly.
E. D. MATHUSS,
214 Wilcox Bldg.
A2416.

MONEY TO LOAN—BUILDING LOANS a specialty. Prompt inexpensive service. Applications wanted. Mr. Eddie, GUARANTEE BUILDING AND INVESTMENT CO., 422 Chamber of Commerce Bldg.

BUILDING LOANS MADE ON MONTHLY payment plan. No commission charged.
R. W. KINNEY & CO.,
619 Trust and Savings Bldg., 6th & Spring sts.
F5117 Bdwy. 398.

TO LOAN — $200, $300, $500, $1000, $2000 and up; city and country; current rates; no delay. RAMEY BROS., 327 Story Bldg. F7121; Main 9256.

MONEY TO LOAN—
We have private money for all good applications, city and ranch loans; quick action.
M. M. DAVIDSON & SON,
216-18 Trust & Savings Bldg.

QUICK LOANS ON REAL ESTATE. $25 TO $1000; long or short time, first or second mortgage; our own funds; no waiting; low rates. Contracts and mortgages bought.
PACIFIC LOAN CO., 502 American Bank Bldg., cor. Second and Spring. Main 3635, F6539.

TO LOAN—FORMER CLIENT HAS $15,000, just released from escrow, to loan at 8 per cent. on city or ranch property. Other amounts to loan at 6 and 7 per cent. F. A. PATTEE, manager Appraisement & Loan Dept. of ELLIOTT & HORNE, 325 W. Third. Main 1171; A2715.

MONEY TO LOAN—$125,000 TO BE PLACED in sums up to $50,000. Prefer city security; residence, good, unimproved; also building loans. Good security can get the cash quick. Do you want action at once? Come to 707 GROSSE BLDG. Mull.

MONEY TO LOAN—
Real Estate and Improvements.

TO LOAN—AT 6 PER CENT.
SIXTY THOUSAND.
FORTY THOUSAND.
TWENTY-FIVE THOUSAND.
FIFTEEN THOUSAND.
EIGHT THOUSAND.
TWENTY THOUSAND AT 7.
WILL DIVIDE.
WE HAVE MORE REAL MONEY TO LOAN THAN ANY FIRM IN THE CITY AND CAN FILL YOUR WANTS PROMPTLY, NO MATTER HOW MUCH OR HOW LITTLE YOU REQUIRE.
L. J. C. SPRUANCE CO.,
329 P. E. Bldg.
Broadway 4124. A3984.

TO LOAN—
ON CITY VACANT OR IMPROVED.
$200, $200, $400, $500, $600, at 8 per cent.
$1000, $1200, $1500, $2000, $2600, at 7 per cent.
PLENTY OF MONEY TO LOAN.
We make a specialty of small loans under $1000, and pass on same immediately.
CROAKE & McCANN, 229 Douglas Bldg.
Home Phone A1813; Sunset Main 3420.

MONEY TO LOAN—SMALL AMOUNTS.
ON TRUST DEEDS.
SECOND MORTGAGES.
BONDS, CITY PROPERTY.
WILL LOAN ON REAL ESTATE CONTRACTS.
HENRY S. WOOLNER,
220 STORY BLDG.
Main 818; F5395.

TO LOAN—MONEY—
$500 TO $100,000
ON CITY OR COUNTRY PROPERTY,
VACANT OR IMPROVED.
RESIDENCE OR RANCH LOANS.
MORTGAGES PURCHASED.
APPLY A. K. MERROW,
6242. ARTHUR W. KINNEY CO., MAIN 8233.
634 TRUST & SAVINGS BLDG.

TO LOAN—MONEY, ON REAL ESTATE. Loans promptly closed from our own funds. Terms to suit borrowers.
HUMFREVILLE BROS., & CO., INC.
341 I. W. Hellman Bldg.

TO LOAN—MONEY.
We have on hand $100,000 private money to loan on Los Angeles business property, low interest and quick action will divide.
SHARER INVESTMENT CO., 229 W. 7th st.

TO LOAN—MONEY.
In amounts from $1000 to $5000 on approved real estate.
L. N. CLEVELAND CO.,
A2460. 336 Title Ins. Bldg.

TO LOAN—
SHORT TIME LOANS OUR SPECIALTY.
Second or first mortgage. Our own money. No waiting. See us before borrowing elsewhere.
COMBE, 502 American Bank Bldg., Cor. Second and Spring.

TO LOAN — MONEY; $25,000 BY PRIVATE party, 5 to 5 years, at 6½ per cent. Must be gilt-edge income property. See MR. FITTS, 107 Stimson Bldg. F2040; Main 2990.

TO LOAN—MONEY; $3000 ON RESIDENCE property, between Main and Vermont, north of Jefferson. WRIGHT & WRIGHT, with Arthur G. Munn, 704 Union Trust.

MONEY TO LOAN—
$50,000. $30,000. $20,000.
We can place this amount at 7 per cent. on good real estate near city, and will give quick action.
HOVIS & EVANS, 236-7 Bradbury Bldg.
F5226; Main 8458.

MONEY TO LOAN—
$2500, $3500, $4000. I would like to place this amount this week. J. C. FLOYD, 215 Mason Operahouse, A1544. Main 1945.

MONEY TO LOAN—$10000 TO $100,000. Real estate security only.
D. S. PATTERSON, Loan Dept.
JOHN R. POWERS & CO.,
Main 3148, 225-27 Laughlin Bldg. 42836.

TO LOAN—MONEY.
Loans negotiated on city and country property.
FREDERICK A. PIERCE,
419 H. W. Hellman Bldg.
Broadway 1423. F1708.

TO LOAN—AT LOWEST RATES.
$62,000 in amounts to suit.
On choice city and country property.
For the quickest results see us.
A4627. MOTHERSHEAD & GILBERT.
Main 8474. 302 H. W. Hellman Bldg.

MONEY TO LOAN—
ON ANY KIND OF GOOD SECURITY.
$100 TO $100,000.
Large building loan a specialty. Small second mortgage a specialty.
J. C. OLIVER, Money Lender, 420 Chamber of Commerce.

TO LOAN—MONEY—
$100,000—
THREE YEARS AT 5 PER CENT.
ON DOWNTOWN PROPERTY.
EUGENE H. CORDARY,
530 CENTRAL BLDG.

TO LOAN—HAVE $1500 TO LOAN ON 1ST mortgage city property. MARTIN ROSS, 607 W. 7th st., city.

TO LOAN—HAVE $50,000 TO LOAN ON 1ST mortgage at 6 to 7 per cent. Can divide in amounts to suit and will consider alfalfa ranches. ARTHUR FREEMAN, 619 Delta Bldg. 61144; Main 1539.

TO LOAN—HAVE $6500 TO LOAN ON FIRST mortgage, one year. ARTHUR FREEMAN, 619 DELTA BLDG. 61144. Main 1539.

TO LOAN—
$8000 or $5000 on city, improved, Westlake or Wilshire District, preferred, 7 per cent., 3 years. C. F. McDONALD & CO., 216 Byrne Bldg., Third and Broadway.

TO LOAN—LET ME HAVE YOUR APPLIcations for loans of $1000 to $5000 on city vacant or improved. F. M. WELLS, 404-5 Union Trust Bldg. F4427; Broadway 4506.

TO LOAN — $15,000 AT 6 PER CENT., ON city property. JOS. FILOL, 204 International Bank Bldg. F2286.

TO LOAN—I HAVE $3000 TO LOAN AT 7 per cent. on good real estate; no agents. T. C. KIDD, 216 Security Bldg.

TO LOAN—WANTED, MORTGAGE, TRUST deed, contract for Cadillac 30 automobile; pay difference to $6000; Eiseman magneto, speedometer, extra tire and tubes. PHONE 61837.

MONEY TO LOAN—
I have $10,000 to $40,000 to loan on gilt-edge, first mortgage real estate security, city or country. Address A, box 253, TIMES OFFICE.

TO LOAN—$1000 TO $5000 ON A1 SECURITY at 7 per cent. I. L. SPENCER, 347 Douglas Bldg. Main 6077; A5548.

MONEY TO LOAN—
$900 at 8 per cent.
H. T. HUNTER & COMPANY,
425 South Hill street.

MONEY TO LOAN—ON REAL ESTATE.
$2000—At 7, on house and lot.
$2000—At 8, city or country.
$10000—At 8, city or country.
Also other amounts on ranches and city property.
LE GRAND BETTS,
224 H. W. Hellman Bldg. A3662. Main 4440.

HAVE $16,500 PRIVATE MONEY TO LOAN on city property, low interest. Address Z, box 215, TIMES OFFICE.

MONEY TO LOAN—I HAVE $10,000 WHICH I will loan in smaller and convenient amounts on good real estate security at 7 per cent. Address M, box 212, TIMES BRANCH OFFICE.

TO LOAN—HAVE $2500 FOR PURCHASE OF second trust deeds. ARTHUR FREEMAN, 619 Delta Bldg., 61144, Main 1539.

TO LOAN—
Have you money to loan?
We can get you good first mortgages on bungalows, bearing 7 per cent. Principals only.
PACIFIC SECURITIES CO.,
231 S. Hill St.

TO LOAN—$1000 AND UP TO LOAN ON city real estate, at 7 per cent. See MR. SPURR. SPURR REID LAND CO., F3095. 623 S. Hill st.

TO LOAN—I HAVE MONEY TO LOAN ON real estate contracts or second mortgages and city real estate. MRS. M. LEONARD, Hotel Westmore. Phone 10051.

TO LOAN—WANT TO LOAN ON DOWNtown business property, between 4th and 9th and Main and Hill, any part of $100,000 at 7 per cent. PACIFIC ENGINEERING CO., Main 6540; A2876.

TO LOAN—HAVE $3000 PRIVATE MONEY, want first mortgage on Los Angeles real estate. Address A, box 275, TIMES OFFICE.

TO LOAN—BUILDING LOANS; HAVE plenty of money for building loans; no commission charged. Address A, box 235, TIMES OFFICE.

TO LOAN—$2500, $4000, $10,000, $12,500, ON improved property. Money on hand. M. JOHNSON, 716 Story Bldg.

TO LOAN—HAVE MONEY TO LOAN ON first mortgages in sums from $1000 to $10,000. 419 DELTA BLDG.

MONEY TO LOAN—IF YOU WISH SOME good mortgages, apply 328 BRADBURY BLDG.

MONEY TO LOAN—IF YOU WISH TO SELL your mortgage or trust deeds, at a discount. Apply 328 BRADBURY BLDG.

MONEY TO LOAN—
Real Estate and Improvements.

5 PER CENT. 6 PER CENT.
I have the following amounts to loan on city or country property: $500, $1000, $1200, $1500, $1800, $2000, $2500, $3000, $3500, $4000, $5000, $6000.
I make a specialty of ranch and farm loans.
Mortgages and trust deeds bought. This money is ready and you will save delays by calling on me.
7 PER CENT. 7 PER CENT.
DOLPH T. MITCHEL, 420 Citizens' National Bank Bldg., Third and Main. Phone A5644.

TO LOAN—
The following amounts on hand to loan at seven per cent.:
$1250
$1500
$2000
$2200
$2500
$3000
$3500
$4000
$5000
$6000
$7200
On city property and $10,000 at six per cent., on business property.
W. ROSS CAMPBELL COMPANY,
Loan Department,
718-19-20 Central Bldg.
Main 60. F2447.

MONEY TO LOAN—
$30,000, 6 per cent. on first-class inside property. Will divide this amount in two loans, $50,000 at 7 per cent. on residence property. Will take prompt action on your application. We control this money and if your security is good, will place the sums in escrow within a day after approval of loan.
Also have $10,000 at 8 per cent. on good country property or will place this sum in one or two amounts on high-class unimproved property in the western part of the city.
R. T. JONES, with
THOS. C. BUNDY & CO.,
405 S. Hill st.
6606 Main 4203

PRIVATE MONEY TO LOAN—
On city real estate.
We buy MORTGAGES,
TRUST DEEDS,
CONTRACTS.
No red tape, money always ready. Come in and see us on the ground floor.
FRIENDLY & FYBUSH,
111 Merchants' Trust Bldg.
F5887. 207 S. Broadway.

$20,000 TO LOAN ON DOWNTOWN BUSINESS income property, lodging and apartment houses not considered.
McFARLAND INVESTMENT CO.,
407 Copp Block.

$1,000,000 TO LOAN ON REAL ESTATE—
5 to 7 per cent. net, interest.
No appraisement fees.
No delays, no red tape. Any sum desired. Large or small city loans a specialty.
Southwest residence loans sought.
Improved ranch loans solicited.
Cash for mortgages and deeds of trust.
WE MAKE STRAIGHT BUILDING LOANS.
5 to 6 per cent. on A1 business property.
7 per cent. on A1 residence property.
8 per cent. on A1 grade residence property.
We furnish bungalow plans.
MATTHEWS & MATTHEWS,
The Leading Mortgage Brokers,
229 Douglas Bldg., corner Third and Spring.

TO LOAN—MONEY, ON REAL ESTATE. Large or small amounts.
Long or short time.
First or second mortgage.
We handle our own funds.
Money at once, no waiting.
See us and save time and money.
Mortgages, trust deeds and contracts bought.
NOURSE & COMPANY, 202-204 American Bank Bldg., corner Second and Spring sts.

I MAKE QUICK LOANS FOR 30-60-90 DAYS
$50 to $1000.
Real Estate.
1st. Mortgage.
2nd. Mortgage.
Trust Deeds.
Leases, Bonds.
Escrow Deeds.
V. H. STEELE,
408 Pay Bldg.,
Third and Hill.
REMEMBER! I MAKE QUICK LOANS ONLY.

TO LOAN—MONEY.
We have money to loan in sums of from $500 to $50,000 at current rates on first mortgages, at a fair valuation of your property.
We make no charges for appraisement or drawing of papers.
CHAS. L. HUBBARD COMPANY,
734 Security Bldg., Fifth and Spring.
Established 1896.

TO LOAN—
BUILDING LOANS.
BUILDING LOANS.
6 Per Cent.—BUILDING LOANS.—7 Per Cent.
BUILDING LOANS.
BUILDING LOANS.
Money at 6 and 7 per cent. Straight three-year building loans a specialty.
CHANDLER, GORE & CO.,
523-4-5 Bradbury Bldg.
Home F7121. Main 2713.

TO LOAN—
MONEY TO LOAN
IN AMOUNTS TO SUIT.
If you want money on improved city or country property at a low rate of interest, I can furnish it; no delay.
Trust Deeds bought.
Mortgages purchased.
J. BURRIS MITCHEL,
912 Security Bldg.
F1777 Main 3380

$300,000 TO LOAN IN SUMS TO SUIT, ON second and third mortgages. I have known men to get rich at little as they could for a dollar, and they failed to be successful; one must give as much as he can for every dollar he takes in. No brokers cut this out. Address private party, Y, box 123, TIMES OFFICE.

PRIVATE MONEY—
$50,000 and $80,000, one grants land, the other city property.
$20,000 for country or city.
$10,000, either city or country.
$7000—Prefer city.
$2500—Prefer city.
$3000—Prefer city.
316 Merchants' Trust. A1317. C. E. POOR.

MONEY TO LOAN—
WRIGHT & CALLENDER COMPANY,
5, 6, 7 PER CENT.
IN ANY AMOUNT ON CITY AND COUNTRY PROPERTY.
HENRY W. MELLEN, LOAN DEPT.
403 S. HILL ST.
HOME 10745. MAIN 8040.

GET OUR OFFER BEFORE SELLING.
First mortgages, second mortgages.
Contracts issued for sale of real estate and trust deeds.
We handle our own funds and can make you a better offer than agents or bankers. We make loans, secured by first and second mortgages on real estate, large or small amounts, long or short time, or payable monthly.
NOURSE & COMPANY, 202-204 American Bank Bldg. (Second and Spring sts.)

I MAKE QUICK LOANS FOR 30-60-90 DAYS
$50 to $1000.
Real Estate.
1st. Mortgage.
2nd. Mortgage.
Trust Deeds.
Leases, Bonds.
Escrow Deeds.
V. H. STEELE,
408 Pay Bldg.,
Third and Hill.
REMEMBER! I MAKE QUICK LOANS ONLY.

TO LOAN—MONEY.
COME TO HEADQUARTERS.
For private money, if you have good real estate security; we have over twenty-five years local record behind us, and a large list of clients who depend on our judgment and reputation; $500 to $100,000 to loan; we draw papers and save time, trouble and expense.
EDWARD D. SILENT & COMPANY,
Main 695. 408 S. Hill st. 10695.

TO LOAN—
$250,000 on City Realty.
$75,000 Suburban.
$50,000 Country.
$5000 Trust Deeds.
Our specialty is straight loans on city and country in amounts from $500 to $50,000. Properties appraised. References—Our customers.
S. R. EARNEST & CO.,
Mortgage and Insurance Brokers,
321 H. W. Hellman Bldg. Main 5555; A4757.

TO LOAN—MONEY.
ANY AMOUNT
ON CITY OR COUNTRY PROPERTY.
APPLY TO MR. KELLY, LOAN DEPT.
ROBERT MARSH & CO.,
TRUST & SAVINGS BLDG.
SIXTH AND SPRING.
HOME 10178. 2ND FLOOR. MAIN 8045.

MONEY TO LOAN—
ANY AMOUNT, 5, 6 AND 7 PER CENT.
ON CITY PROPERTY... QUICK ACTION.
W. ROSS CAMPBELL COMPANY,
718-19-20 CENTRAL BLDG.

MONEY TO LOAN—
On Imperial Valley Farms.
Also San Joaquin Valley.
Five-year loans, 8 per cent., privilege of prepayment.
THORNE-HILL INV. CO., Both Phones.
829 Story Bldg., Los Angeles.

TO LOAN — ANY AMOUNT TO $10,000. Have $1200, $4000, $5000, $6500. Prefer good residence property. BLACKMORE, 206 Security. Main 540, F7321.

MONEY TO LOAN—
Real Estate and Improvements.

TO LOAN—ANY PART OF $100,000 ON CLOSE in property at 6 per cent. Address Z, box 121, TIMES OFFICE.

MONEY TO LOAN—ON REAL ESTATE. Mortgages, trust deeds and contracts bought.
NOURSE & COMPANY, 202 American Bank Bldg.

$2000 TO LOAN ON GOOD CITY PROPERTY, residence or otherwise. 7 per cent.
MANEMAN REALTY CO.,
312 Story Bldg.

MONEY TO LOAN—
In amounts from $300 to $10,000 on real estate security.
W. B. SCARBOROUGH, 405 Security Bldg.

ON CITY INCOME AND RANCHES.
Reasonable rates.
SHERAN,
With Joseph Ball Co., 120 W. 4th st.

TO LOAN—IF YOU WANT TO LOAN FROM $20,000 to $100,000 on real estate, see us. CENTRAL INVESTMENT CO., 617 O. T. Johnson Bldg.

$5000 FOR LOANS ON IMPROVED RANCHES. Covina, San Dimas, 7 per cent. MILLER, insurance broker, afternoons, 135 Stimson Bldg. A2226, Main 1032.

TO LOAN—$5000—ON SECOND TRUST deeds, will divide lot of money to loan at 7 per cent. See W. WRIGHT, 620 Grant Bldg. Phone A2953.

TO LOAN—I HAVE $2500 TO LOAN ON nice residence in South Pasadena. R. S. STEARNS, 309 Union Trust Bldg. Phone A5694.

CITY AND COUNTRY AND BUILDING loans made at lowest rates, quick service. GEO. W. CHANDLER, 634 I. W. Hellman Bldg. F1963.

TO LOAN—$1000 AT 7 PER CENT., AND one commission, on improved property. PHONE SOUTH 8062; HOME 24117.

IMMEDIATE MONEY FOR IMPROVED real estate, amounts $500 up, also for alfalfa lands $5000 up. W. J. FILLEY, 432 Mason Bldg.

MONEY FOR SHORT LOANS ON REAL estate; first and second mortgages. J. H. WALTERS, 225 Douglas Bldg.

TO LOAN—$20000 PRIVATE MONEY ON improved city real estate, 7 per cent. interest. Address Y, box 125, TIMES OFFICE.

TO LOAN—$2500 PRIVATE MONEY TO LOAN at 7 per cent., on southwest property, vacant or improved. Address V, box 214, TIMES OFFICE.

$25,000 TO LOAN—
Sums to Suit.
Broadway 4124. 329 P. E. Bldg. A3984.

TO LOAN—I HAVE MONEY TO LOAN FOR building purposes. No delay. Call at once. CARUTHERS, 418 Delta Bldg., 426 S. Spring.

PRIVATE MONEY, NO RED TAPE, ANY amount, on good security. M. M. DAVIDSON & SON, 216-18 Trust Bldg., 6th & Spring.

TO LOAN — $25,000 PRIVATE MONEY TO loan at 6 per cent., on close-in property. Addres NN, box 211, TIMES OFFICE.

MONEY TO LOAN BY PRIVATE PARTY, at 7 per cent. interest, on real estate; large or small amounts. 221 HENNE BLDG.

TO LOAN—PRINCIPAL ONLY. WILL LOAN direct to borrower at current rate interest, sums from $1500 to $2500, first mortgage on income property. Phone ROGERS, A4162.

MONEY TO LOAN—FROM $500 UP ON GOOD real estate security. We make building loans. CONWAY & GLEASNER, 405 Laughlin Bldg.

TO LOAN—$2000, ON IMPROVED REAL estate at 6 per cent. Address M, box 264, TIMES BRANCH OFFICE.

MONEY TO LOAN—$250 TO $25,000.
F. H. HOOVER CO.,
2307 S. Hoover. West 1903.

FARNSWORTH BROS. MAKE LOANS ON real estate; building loans a specialty. 233 LISSNER BLDG.

MONEY LOANED, CONTRACTS AND mortgages bought. A. M'CALL, 214 Bullard Blk.

PRIVATE MONEY, 6 AND 7 PER CENT. NO DELAY. ON CITY OR COUNTRY PROPERTY. STRAIGHT BUILDING LOANS. LOCKHART & SON, 721 H. W. HELLMAN BLDG. MAIN 4335, A6775.

$500 TO $250,000 TO LOAN ON REAL ESTATE and other good securities at current rates.
M'CONNELL & IRVINE,
311-12 Douglas Bldg. Established 1888.

MONEY TO LOAN—IN SUMS $500 OR MORE on real estate security. Call 431 Central Bldg. M. D. HURLEY. F1670.

$500 TO $10,000 TO LOAN. T. L. O'BRIEN CO., Jefferson and Main.

MONEY TO LOAN—
Salaries and Chattels.

NOTICE TO THE PUBLIC—
NO MORE HIGH RATES.
$10 TO $500
LOANED ON HOUSEHOLD FURNITURE, PIANOS, HORSES, REAL ESTATE CONTRACTS, ETC. We are organized to LOAN MONEY to honest working people who are in need of temporary help, at POSITIVELY the LOWEST RATES in the city.
AVOID HIGH CHARGES FOR LOANS.
How easy to pay—
$ 15 in installments of .....$ .75
$ 50

MONEY WANTED—
Real Estate and Collaterals.

WANTED—MONEY ON FIRST MORTGAGES
$600—2 years, 10 per cent., on lot 50x194 on Hendee ave., between Building and Vermont aves., sunny side, with Craftsman house; value $900.
$520—2 years, 8 per cent., on lot 50x209 on Hillside place, near Stephenson ave., with new 5-room bungalow; value $1200.
$1250—3 years, 8 per cent., on lot 45x132, fine location, in Boyle Heights, with 5-room bungalow; value $1500.
$1400—3 years, 8 per cent., on lot 45x132, on 52nd Place, just off South Park ave., with new 4-room bungalow, with fine sidewalk chimney; cement porch and buttress; value $1600.
$1400—2 years, 8 per cent., on lot 40x140, Marcos st., near Isabella, with beautiful 5-room bungalow; value $1500.
$1400—2 years, 8 per cent., on lot 40x140, on Sulphur st., near Cypress ave., with handsome 5-room bungalow; value $1500.
$1400—3 years, 8 per cent., on lot 40x140, Merced st., near Cypress ave., with Craftsman 5-room modern bungalow; value $1600.
$1500—2 years, 8 per cent., on lot 41x132, 52nd Place, just off South Park ave., with 5-room bungalow; value $1600.
$1500—2 years, 8 per cent., on lot 50x132, on Louise st., near Doran st., with 5-room bungalow; value $1600.
$1500—2 years, 8 per cent., on lot 50x132, E. 85th st., near Spence st., with 5-room bungalow; value $1700.
$2000, 3 years, 8 per cent, lot 40x128, on 9th street, between Main and Moneta avenues, with fine new 5-room bungalow, value $3000.
$1800—3 years, 8 per cent., on fine 5-room modern bungalow on W. 36th st., just east of Vermont ave.; fine construction and cement; value $2500.
$1600—3 years, 8 per cent., on fine modern 5-room bungalow, and lot 40x118, on W. 59th st., between Vermont and Budlong aves.; value $3200.
$1000—2 years, 8 per cent., net, on lot 50x132, on Dalton ave., near 37th Place, with fine 6-room bungalow; total value $2500.
$1750—2 years, 8 per cent., lot 52x127, on Sycamore st., near Central ave., Glendale, with a fine new 6-room bungalow; value $3500; this is a very fine property.
$1800—2 years, 8 per cent., on fine 5-room modern bungalow on W. 36th Place, east of Vermont ave. (within two blocks of three yellow car lines); on lot 40x132 to alley.
$1250—3 years, 8 per cent., lot 42x132, on W. 41st st., between St. Andrews and Gramercy places, with handsome 6-room bungalow; value $1500.
$1500—3 years, 8 per cent., on lot 41x132, on W. 41st st., near Budlong ave.; fine 5-room bungalow; value $1800.
$1600—3 years, 8 per cent., on lot 40x132, on Hobart Blvd., near Melrose ave., with modern 6

Realty Liners.

FOR SALE—Miscellaneous.

FOR SALE—

BUILDERS.

Don't go ahead with that job until you have paid us a visit, looked over our immense and variegated stock and have secured our prices on plumbing goods, lumber, sash, doors, paint, etc.

We have several carloads of bath tubs in stock which we are offering with full nickel plated fittings from $15 up.

A large quantity of lavatories all sizes and kinds from $5 up, including fittings.

A carload of laundry trays at $8, including fixtures.

TOILET COMBINATIONS from $11 up.

Hundreds of sinks in all sizes from $1.50 up.

Soil pipe, sewer pipe, wrought pipe and fittings at proportionate prices. A small quantity of new corrugated galvanized iron roofing in 6, 7 and 8-ft. lengths at $2.75 per square, and our special 2-ply ready roofing all ready for laying at $1.40 per roll. These are two of the best buys on the market.

A large quantity of gas and electric fixtures in one and two lights at 50c each.

LUMBER.

Now is the time to buy lumber. We are making prices that have never been duplicated in the city. Don't fail to investigate before building. A few more car loads of nice new lath at $2.65 per thousand.

PAINT.

We have now opened our complete and new paint department on the corner of 9th and Maple ave., and will be more than pleased to receive a call from you with inquiry on the price question. We are prepared to sell you anything in the paint line at a price that is without an argument the best offer you ever had. We carry a strictly high grade line of house paints, varnishes, wall tints, wood and shingle stains, brushes, etc. And for just a short while longer we are going to continue our advertising sale on house paints at $1.25 per gallon. Buy now and save money. Shingle stain in both green and brown at 50c.

SASH AND DOORS.

We have a warehouse full of exceptionally fine panel doors at $1.25 each. Attractive designs of screen doors with galvanized wire at $1.50 each. Save labor and expense and trouble by using the patent wedge window and frames combined all ready to get in the opening, requires no cords, weights or hardware. We have a large stock of second-hand store shelving, fixtures, showcases, and tables. One exceptionally fine bar or lunch counter. Cost several hundred dollars, which we will sell for $35. This is a beautiful hardwood fixture and a find for somebody. On the majority of these goods we will sell for less than 50c on the dollar.

9TH AND MAPLE AVE.

Visit our second-hand yards at 8th and San Pedro street if you are in need of anything in the second-hand building material line where you will find everything you want in lumber, I beams, channel iron, iron roof frames and various other articles too numerous to mention.

WHITING WRECKING COMPANY.

FOR SALE—

"HAVE WE A STOCK? HAVE WE A PRICE? WELL, I GUESS YES!

If you have a question of a doubt and need anything in the building material line, just walk down to 7th and Central avenue where we will sell you bath tubs, lavatories, laundry trays, sinks and everything in the plumbing line at any old price. Galvanized corrugated iron roofing at $1.75 per square and roofing paper at $1 and $1.40 per roll all ready to lay. You can't beat these prices.

LUMBER. O MY! What a buy we have just made. Drop in with your estimates and get the benefit of an offer that cannot be beat.

We have a complete line of house paint which is strictly guaranteed to be unadulterated at $1.50 per gallon and shingle stain at 50c per gallon. Everything in light hardware at rock bottom prices.

Just come in and look around.

"NUFF SAID."

SPOT CASH WRECKING COMPANY,

7th and Central avenue.

FOR SALE — AT HALF PRICE, second-hand machinery, guaranteed. Boilers all sizes, steam and distillate engines up to 150 H. P., air compressors, 6 to 150-H. P.; air receivers, 8 to 20 H. P. steam pumps; all engines in first-class condition; also 2 80 H. P. high pressure boilers, will pass inspection to carry 125 pounds pressure. R. KELLY MACHINE CO., Mission Road and Macy st. Boyle 128. Home 41206.

FOR SALE—WE HAVE ONE STEAM TABLE, four oil plate show cases, three counters, two display tables, and a quantity of linoleum, which we offer at very low price.

Property can be seen at 558 South Main street, next door to our store.

SMART, KING & CO.,

Successors to Newberry's,

Main street, near Sixth.

FOR SALE—LAUNDRY MACHINERY, ONE Hagen and one N. & K. shirt machines, one Hagen bosom starcher, 64-in. roy mangle, one Hagen collar and cuff dampener, one Troy collar and cuff dampener, one Troy body ironer. KELLY MACHINE CO., Mission Road and Macy st. Boyle 128. Home 41206.

FOR SALE — WILL GIVE RESPONSIBLE parties all or part of 150 acres perfect orange land, in famous San Joaquin Valley (oranges all directions,) for planting all or part of 100 acres adjoining. Trees only long if taken at once. Unusual and most liberal chance to become wealthy in a short time. OWNER, 322 Glenn ave., Fresno, Cal.

FOR SALE — FRUIT TREES; THE BEST grown trees at the right price at M. L. BAUERS' NURSERY, 437 S. Spring.

FOR SALE — DINNER RING, COST $1000; want $500. This ring is a beauty. 611 W. PICO. Fe280.

FOR SALE—PERSIAN LAMB COAT AND muff, 38 bust, 54 long; cost $700; $300 takes it. Evening gown, apricot color, hand embroidered on gold cloth and trimming in real lace; cost $250; want $100. Gold beaded opera coat, $25; diamond brooch, 6 stones, 1 karat, white diamond, will sacrifice. 1727 W. 20TH ST.

FOR SALE — SHOW CASES, COUNTERS, shelving, wall cases, scales, coffee mills, cash register, stools, mirrors and store fixtures of all kinds; largest stock in the city to select from. 216 E. 4TH ST.

FOR SALE—ORANGE TREES.

Washington navels, Valencias, Eureka lemons, Marsh seedless grapefruit and seed-bed stock in wholesale quantities. Frostless locations. Write or call. CHAPMAN & BURNS, 611 Security Bldg. Main 287, F6110.

FOR SALE—CLOSING OUT OUR STOCK of second-hand gas engines, standard makes and sizes. Thoroughly overhauled and guaranteed. Also pumps, electric motors, pulleys, belting, etc. Complete pumping plants installed. BAILIE & BRANDT COMPANY, 58 N. Main st.

FOR SALE—LARGE ASSORTMENT OF GASoline engines, 8 to 150 H. P., distillate and power hoists, steam and power pumps, rock crushers, ore feeder, pulleys, shaft, boxes. R. KELLY MACHINE CO., 534 Mission Road, Boyle 128.

FOR SALE—STRICTLY PURE MAPLE syrup direct from the grower in Ohio. If you want the genuine article this is IT. G. J. Fifield, 128 West 2nd st. or 852 West Ave. 38.

FOR SALE—1000 BUSINESS CARDS, $1; first-class work. Letter-heads and envelopes in proportion. COOK PRINTING CO., 204 Mercantile place.

FOR SALE—YOU'LL SAVE MONEY; MAchinery catalogue sent free, illustrates complete line of guaranteed refitted boilers, engines, pumps, motors, tanks, pipes, etc., at bargain prices. We buy also. Representatives wanted. OHMEN & KOEHLER, 2268 Market st., San Francisco.

FOR SALE—ROOFING AND BUILDING PAper, best grade; closing out half price, convince yourself. 2962 GRIFFITH AVE. Tel. South 4389.

FOR SALE—ELECTRICIANS, LOOK, WIRE, loom switches and boxes for sale at bedrock prices for cash. See P. G. GOUGH, 376 S. Main.

FOR SALE — MAHOGANY FURNITURE, genuine old Colonial desk, bed, bureau, chest of drawers, table, mirror, clock. PHONE 19255.

FOR SALE—EDISON MOVING PICTURE machine in perfect condition; also calcium generator and lamp. Address F. W. HAWES, Nordhoff, Cal.

FOR SALE—HANDSOME GOLD LEAF MIRror, 9 ft. high and 3 ft. wide, 100 years old, fine condition. For sale cheap; must sell. Address L. box 208, TIMES BRANCH OFFICE.

FOR SALE—1 PRAIRIE STATE INCUBAtor, 250, and 1 Los Angeles, 150 eggs; mowing machine and plow; also tent-house. Can be put on wagon. TEL. BOYLE 256.

FOR SALE — I HAVE A GRAY HAIR switch, 19 inches long, new and choice, which I will sell reasonably. PHONE 26501.

FOR SALE—VACUUM PUMPS FOR VACUUM cleaners; take up their own wear; no springs; noiseless; can't get out of order; make your own outfit saving half; catalogue 224 LEIMAN BROS., 62DP John st., New York.

FOR SALE — 31 FT. POWER LAUNCH, 15 H. P. gas engine, full set of sail. For further particulars, address CORONADO BEACH CO., 320 Union Bldg., San Diego.

FOR SALE—COTTAGE PAINT, CLOSING out wholesale sample lot at $1.25 per gallon, worth $2.25. Come quick for selections. 327 E. THIRD.

FOR SALE—10 CARLOADS OF GOOD SECond-hand pipe and fittings; also 10,000 iron fence posts, 1 to 4-inch, any length, with holes to attach wire. R. KELLY MACHINE CO., Mission Road and Macy street, Boyle 128.

FOR SALE—LADIES' LONG GENUINE FUR coat, silk lined, large cuffs, never been worn, cost $100; will take $30 if taken at once. MR. GORDAN, Nat. Eng. Co., 634½ S. Hill.

FOR SALE—TWO TAILOR MADE SUITS, white and gray, also other gowns, in fine condition, also kodak and opera glasses; will trade; what have you? Address Y, box 334, TIMES OFFICE.

FOR SALE—Miscellaneous.

FOR SALE—WHY BUY NEW? SAVE half on windmills, tanks, engines, all kinds pumping, piping, 100 cylinders, suction rods, cut to order. Tank hooks, new pipe fitting, 20 wagons, buggies, 12 sets harness. Some farm machinery and grading tools.

WINDMILLS.

Have them complete with tank and pumps, 8, 10, 12-foot sizes, $39 to $100.

TANKS.

Have 125 tanks, most all sizes, 100 to 50,000 gallons; some wood, some iron.

ENGINES.

Have 1½ 'Fairbanks 2-H.P. Lambert, 3-H.P. R. & V., 3-H.P. Fairbanks, 4-H.P. Stearns; others to 40-H.P. Will rig out with pumps. Guaranteed cheapest in town.

WAGONS, BUGGIES.

Also harness. These were taken in trade, and must be sold.

FARM MACHINERY.

Walking and riding plows, cultivators, two McCormack mowers.

Disc harrow sundries; also Road King grader at your own price; scrapers and sundries. Most always have good team horses cheap. No worry; material guaranteed; outside shipments receive personal attention. Call, write (checks accepted) to office of DEMMITT COMPANY, upstairs, 1120 N. Main st., Los Angeles.

FOR SALE—BEST VALUES IN CITY IN household furnishings. These goods are special values and will be sold at these prices until sold out. Bring your list. We will save you money.

75c Jardiniere 50c
80c linoleum, cork body 60c
$1.25 blanket, heavy 85c
$1.75 high chair, solid oak $1.25
$2 airtight heater $1.50
$3.25 magazine rack $1.75
$3 woven wire cot, heavy frame $2.25
$4 rope portiere $2.75
$5.50 English breakfast table $4
$8.50 chiffonier $4.50
$7.50 iron crib, drop side $5.50
$8.50 lady's desk, solid oak $6.50
$11.50 hall tree, French mirror $8.50
$17.50 brass bed, 2-inch posts $13.50
$27.50 Turkish rocker $19.50

OVERELL'S, 700-708 S. Main st.

FOR SALE — LADY'S SLIGHTLY USED clothing of extra fine quality and the latest styles. Clothing of the finest woolens and purest silks. Probably that is usually out of the reach of ordinary purses only when buying from us, because we sell dresses cost as high as $200 for $3 to $15. See them and be satisfied that we state the truth. Best man-tailored suits, cost to $140, $4 to $10; shirts $1 up; shoes 25c up; good sweaters, 50c up; furs at your own price, etc. This is guaranteed perfectly clean and looks like new. 212 W. 8th, between Spring and Broadway. Separate store for men. Tailor-made suits cost to $75, $4 to $10. Overcoats and raincoats, the best made, $3 to $10; pants, $1 up. 542 S. SPRING, around the corner of Ladies' Store.

FOR SALE—MEN'S CLOTHING, UNCALLED for custom-made suits and overcoats. We buy all the uncalled for suits and overcoats from the highest-grade tailors in America. We have stores in all principal cities. We show a large assortment and can please and fit the most critical dresser. A gray homespun suit, made by Rothchild of New York. His price was $35. Buy it at $15. Fine black cravanette raincoat, priestly cloth, guaranteed rainproof, made by Collins of Seattle, for $25, yours at $15. And many other big values. Come and investigate. THE ANCHELL TAILOR PARLORS, 214 Mercantile Place, a few steps from Broadway.

FOR SALE—VALUABLE SOUVENIRS OF Buffom Bros. cross-continent science walk for the Harvard University; journal of Jesse H. Buffom (traveler and writer,) written enroute; Russia bound book of postmarks of places passed through, set 500 beautiful post cards, purchased en route, silk flag carried across, first ever woven on a loom, has strange history, involving an eastern Governor in a penal offense, see MR. FOSTER, 347 S. Broadway.

FOR SALE—ELEGANT AND BEAUTIFUL dining-room buffet, 6x8 feet, beveled mirror; 2 beveled plate glass doors, drawers and grillwork; must be seen to be appreciated. Only $25, cost $75. Also sliding door 6x7 feet, complete; hangers, track and lock, all for $5; am remodeling house and can't use them. Can be seen Monday at 2143 THOMPSON ST.

FOR SALE—"SUCCESS" INCUBATORS are sold many dollars less than other kinds, I sell direct and not through agents. I manufacture 60, 120, 240 and 412-egg sizes. Prices dollars less than any other. Brooders from $2.50 up. Free 48-page book to all who send or ask. McCLANAHAN 112 E. 8th. Main 5651.

FOR SALE — THOROUGHBRED POULtry, baby chicks, hatching eggs, 15 kinds. See us for prices on any of the above. PIONEER HATCHERY CO., 112 E. 8th.

FOR SALE—RUSSIAN PONY COAT AND muff, black, just new; cost $100; will take $35. 402 GRANT BLDG. Phone A1924.

FOR SALE—NATIONAL CASH REGISter, nearly new, beef chipping machine, also small automobile cheap. Apply 1406 CENTRAL AVE. Tel. South 7553.

FOR SALE—OVERCOAT, NEARLY NEW, cost $15; sell for $8; size about 38 or 40; also boy's overcoat. Inquire 744 S. GRAND. Broadway 5213.

FOR SALE — WINCHESTER REPEATING shotgun, in new condition; also 25-20 target rifle, fully equipped, and loading tools. GUBBS, 419 W. Ave. 50.

FOR SALE—EDISON STANDARD PHONOgraph, type B, and 36-record cabinet and 28 records, at 712 S. FIGUEROA ST.

FOR SALE—GAS LOG, USED BUT A FEW days, $7.50, less than half price. 254 E. 60TH Phone 25078.

FOR SALE—TYPEWRITER PAPER; WHITE bond, 16x11; 40c per box of 100 sheets. COOK PRINTING CO., 204 Mercantile Place.

FOR SALE—LADIES' DARK GRAY SUIT, narrow herring-bone stripe, medium size, good condition, $8; call forenoons or evenings. 829 S. CORONADO. West Ninth car.

FOR SALE—FINE LOT OF SECOND-HAND sewing machines and some as low as $2. You will never have a chance to buy a good sewing machine as low as you can at this sale, which lasts but one week. WHITE SEWING MACHINE CO., 714 S. Broadway.

FOR SALE—GUM WOOD, 4-TIER, $12 cord. Call Sunday, 1627 CORTEZ ST. Will sell any quantity.

FOR SALE—BEAVER BOARD, THE NEW substitute for plaster. Inquire at your dealer, or MONTGOMERY & MULLIN LUMBER CO., 406 S. San Pedro st., Los Angeles, Cal.

FOR SALE—LARGE ASSORTMENT OF GASoline engines, 8 to 150 H. P., distillate and power hoists, steam and power pumps, rock crushers, ore feeder, pulleys, shaft, boxes. R. KELLY MACHINE CO., 534 Mission Road, Boyle 128.

FOR SALE—STRICTLY PURE MAPLE syrup direct from the grower in Ohio. If you want the genuine article this is IT. G. J. Fifield, 128 West 2nd st. or 852 West Ave. 38.

FOR SALE—1000 BUSINESS CARDS, $1; first-class work. Letter-heads and envelopes in proportion. COOK PRINTING CO., 204 Mercantile place.

FOR SALE—SAXOPHONE, TENOR B FLAT, low pitch, like new; $30. Call any time at 1615 WEST 35TH PLACE.

FOR SALE—SODA FOUNTAIN AND ICE cream cabinet with fixtures, snap; $50; worth $150. DOWLING, 208 West 4th st.

FOR SALE—LARGE DOUBLE QUARTERsawed oak desk and fine leather office chair, $50, also 94 volumes Pacific Reporter, $2 volume. See these. 627 BRYSON BLDG., Second and Spring.

FOR SALE—FINE PIECE OF ENGLISH serge for gents' or ladies' suit; very cheap, or trade for camera, typewriter or phonograph. Address A, box 372, TIMES OFFICE.

FOR SALE—MOVING PICTURE MACHINE, sixty days old, Edison Model B, in excellent condition; name your price. Apply Monday or Tuesday forenoon. 210 MERCANTILE PLACE.

FOR SALE—NEW NAVY-BLUE TAILORED Norfolk suit, coat 40; trousers 32; cost $30; price $15; never worn. Address A, box 397, TIMES OFFICE.

FOR SALE—ROSE BEADS, 1 CENT EACH, acacia seeds, price 15c per 100; postage and samples extra. Address 661 S. MAIN, Pomona, Cal.

FOR SALE—A FEW UNCLAIMED SUITS and coats at half price. HOUSE OF BAIR, ladies' tailors, fifth floor, Laughlin Bldg., 315 S. Broadway.

FOR SALE—STANDARD MOVING PICTURE machine, almost new, 1250 folding chairs, roll top desk and chair, linoleum, rugs, etc. L. C. EKFELS, 913 S. Main.

FOR SALE—FIELD GROWN ROSES, THE largest and best grown assortment, at H. L. BAUER'S NURSERY, 727 S. Spring.

FOR SALE—LARGE COLLECTION OF beautiful copper specimens worth $1000. Will sacrifice for $500 to settle estate. Call at 227 W. 52ND STREET.

FOR SALE—OR RENT—INVALID WHEEL chairs, physicians' and hospital supplies. PROFESSIONAL SUPPLY, 415 W. Fifth. F6122.

FOR SALE—NEAR-SEAL COAT, 38 BUST, $25. Call Sunday, Monday. 1180 EAST 28TH STREET.

FOR SALE—"ASPHULTUM ROOF PAINT," 50c gallon; 5-gallon cans, $2. SCOTT, No. 1622 S. Main.

FOR SALE—A FEW VERY FINE NAVAJO Indian rugs, very cheap. E. W. KIMBALL, 2285 W. 24th st.

FOR SALE—CHEAP FUEL, APRICOT PIT shells, good as wood; $4 ton, delivered. PHONE SOUTH 1706.

FOR SALE—BARGAINS IN KODAKS AND cameras. We buy and sell anything in the photograph line. Expert kodak finishing. CAL. CAMERA EXCHANGE, 325½ S. Spring.

FOR SALE—ONE SET OF FURS, MALE seal; owner sick; will sacrifice. Call HOTEL HARVEY office, 732 W. Third st.

FOR SALE—Miscellaneous.

FOR SALE—

$2150, cash and terms.

Two lots, 50x180, on old 77th st., second house we t of Vermont ave., 5-room modern house, gas, lawn, flowers, large fine trees, fruit trees, chicken corrals, barn, 7 hydrants, high ground, schools, stores, churches, Vermont Heights car, Fourth and Broadway, 4 blocks south of Manchester ave. Owner leaving, therefore a bargain. 12 laying hens, one cockerel, $6; some young pullets, cheap; a fine blooded colt coming 4, sound, broke single, double, and ride; good runabout and harness, cheap. Come out today; if you see this property you will buy it.

FOR SALE—LAUNDRY MACHINERY, ONE Hagen and one N. & K. shirt machines, one Hagen bosom starcher, 1 64-in. Troy mangle, one Hagen collar and cuff ironer, one Troy collar and cuff dampener, one Troy body ironer. R. KELLY MACHINE CO., Mission Road and Macy st. Boyle 128. Home 41206.

FOR SALE—THERE IS NO EXCUSE FOR bad cooking. Get The Times New Cook Book. Now on sale. Price 25c, postage 5c extra.

FOR SALE — DIAMONDS; BARGAINS IN diamonds; beautiful perfect blue white gems, $15 to $2000; absolutely guaranteed. You take no chances when you buy from me. Rent makes a big difference in price. Guarantee to save you 25 per cent. to 40 per cent. CHARLES H. CLARK, Diamond Merchant, 225 W. Fourth st., near Hill.

FOR SALE—COOKING MADE EASY BY THE Times New Cook Book. Now on sale. Price 25c, postage 5c extra.

FOR SALE—FINE COLLECTION OF INdian relics, stone implements, arrowheads, spears, axes, celts, pottery, etc. Also agates and minerals. This is a fine collection for some institution or private collector. Address Y, box 183, TIMES OFFICE.

FOR SALE—DIEBOLD SAFE, MODERN, good as new. Has double doors with inner burglar proof chest, size outside, 70 inches high, 40 wide, 30 deep. Inside, 50 high, 28 wide, 16 deep. Cost $650. Take $450 or best offer. Quitting business and must sell. 402 GRANT BLDG. Phone 11926.

FOR SALE—SOLID ROMADKA TRAVELing trunk, blue fancy English serge suit, 36, silk lined, practically new, sacrifice, going New York. MR. KALT, 315 E. 4th st. Appointment if out.

FOR SALE—PAPER AND RUBBISH BURners, 75c and up. Also distillate burners for stoves, small boilers. R. KELLY MACHINE CO., Mission Road and Macy st. Boyle 128.

FOR SALE—BRAND NEW 25-PIECE "KEEN Kutter" tool set, solid oak chest, $8.50, gift to present owner, who has no use for same. Will sacrifice. Call Sunday afternoon, CHAMBERLAIN APTS., No. 109, 1526 Maryland.

FOR SALE — CHEAP, MANDOLIN AND leather case, cost $25, practically new; also double-barrel shotgun. 1411 TOBERMAN, left bell.

FOR SALE—GRAPEFRUIT FROM THIRTY trees. Address BOX K, Altadena, Cal., or telephone Sunset Main 1025, Pasadena.

FOR SALE—8x12 PEERLESS PRESS. AMERICAN PRINTING CO., 128 N. MAIN.

FOR SALE — ORANGE AND LEMON trees. Stock in excellent condition. Nursery located at Glendora. Address all communications to C. ADOLPHSEN, 1401 South Hope st., City. Phone Bdway. 4296.

FOR SALE—DIAMOND RING, 2 DIAMONDS and sapphire, $25 each. Phone A2801.

FOR SALE—CHEAP, IRON BED, THREE-quarter size, good as new, with springs and mattress. 1333 BURLINGTON AVE. Phone 23181.

FOR SALE—MONARCH VACUUM CLEANer, good condition. Phone 61518, BROADWAY 5640.

FOR SALE—OPTICIANS ATTENTION!

One A.O.C. optician's trial case, containing 122 pairs of lenses; also other Optical Machinery, all equal to new. For particulars, price, Phone 72223 or call at 1642 NEW HAMPSHIRE, evenings.

FOR SALE—TWO ALMOST NEW PLATFORM scales, seventeen hundred and thousand pounds; also lumber, doors and glass from a very fine office. All at a bargain. Must be sold. 227 WEST 60TH STREET.

FOR SALE—70 SACKS NO. 1 SOFT-SHELL walnuts, 11 cents per lb. Will sell whole or part. W. M. GLASSELL, R.F.D. 5, Box 107, Los Angeles.

FOR SALE — MOTION PICTURE CAMERA, complete; sacrifice. $400. Address X, box 149, TIMES OFFICE.

FOR SALE—SECOND-HAND GASOLINE ENgine, electric motor and hot water heater. Call A3299, MAIN 1990.

FOR SALE—CHEAP, CYPHERS INCUBATOR, used once, holding 500 eggs. HUTCHINSON, Modjeska Park, Santa Ana line. (R. F. D., No. 1, box 128, Compton.)

FOR SALE — BUSINESS CARDS $1 PER 1000, other printing in proportion. F. A. HARRINGTON, Printer, 1239½ S. Spring st.

FOR SALE—LONG BLACK CHIFFON broadcloth coat, tailor made, 40 bust. Cost $25. Sell for half. Worn one month. 197 E. 27TH ST.

FOR SALE—WILL SACRIFICE PERFECT ladies' blue diamond ring and pin to meet mortgage. 224 S. FLOWER. Apt. 14.

FOR SALE—NEW BRASS BED AND IRON spring, cheap, must sell. Call Sunday or Monday, 1442 S. FIGUEROA ST., upstairs.

FOR SALE—

Revolving stools, lunch counter, center rack, mirrors, cash register and coffee urn; cheap; as we need the room.

THE EAST FRONT CO., 216 E. 1ST ST.

FOR SALE—COUNTER AND FIVE STOOLS, new. 1922 PASADENA AVE. East 2656.

FOR SALE—LUMBER, CHEAP AT 5029 CENTRAL AVE.

FOR SALE—2-BURNER FLORENCE AUtomatic blue flame oil stove; used only 2 months; cheap. 1009 VERNON.

FOR SALE — 1 1-16 CARAT DIAMOND, perfect color, slightly flawed, ninety dollars. Address Y, box 23, TIMES OFFICE.

FOR SALE—WOOD AND COAL STOVE, water back and storage, complete, $17; solid oak sideboard, $8, 1626 WALL ST.

FOR SALE—FAIRBANKS HAY SCALES, cheap. Corner SOUTH PARK and MANCHESTER.

FOR SALE—A NEW FIFTY-FIVE-DOLLAR Standard Sewing Machine, for thirty-five. TEL. BROADWAY 5222.

FOR SALE — CHEAP, COMPLETE DRAWing outfit; also 4 bound volumes in structural engineering. Inquire at 722 OTTAWA STREET.

FOR SALE—ONE GAS STOVE, FOUR burners, Quick Meal; in good order. Call at 2154 W. 25TH ST., corner Gramercy.

FOR SALE—FINE DARK-BROWN SWITCH, naturally curly, made from my own hair. Address Y, box 329, TIMES OFFICE.

FOR SALE—7000 FEET GUARANTEED 1-8-inch Goodyear rubber tubing, just received from East. What offers. Phone F5214.

FOR SALE—DAYTON COMPUTING SCALE; one electric desk fan; both latest models and new. Apply 213 S. MAIN.

FOR SALE — SECOND-HAND FIREPROOF safe, cheap. ANDERSON, 204 S. Los Angeles st.

FOR SALE—PORTABLE HOUSE AT 723 S. OLIVE ST.; $50, on wheels.

FOR SALE—REDWOOD TANK IN GOOD shape, cheap. Telephone BOYLE 2648.

FOR SALE—CHEAP, LARGE MAJESTIC range in good condition. PHONE 71561.

FOR SALE — SECOND-HAND FIREPROOF safe, cheap. STANLEY, 204 W. Eighth st.

STAMPS—COINS—PHOTOS—

STAMPS AND COINS BOUGHT, SOLD AND exchanged. STANDARD STAMP CO., now located at 211 Mercantile place, moved across from 214. W. M. ARTMAN. Main 1357.

FOR SALE—Furniture.

FOR SALE — LARGE FRENCH RANGE, with boiler and hood, suitable for restaurant, used one month, worth $75, Monday $25. PIERCE FURNITURE CO., 205 North Spring, near new Postoffice.

FOR SALE — FURNITURE, DINING AND kitchen table, buffet, chairs, etc. 1321½ E. 25TH ST.

FOR SALE—CHEAP, 6-FOOT OAK STANDing desk and leather covered, high stool. JAS. G. CORTELYOU, 332 Douglas Bldg.

FOR SALE—NEW 9x12 FRENCH WILTON rug, $45. Address Y, box 319, TIMES OFFICE.

FOR SALE—WE ARE AGENTS FOR THE Eureka fibre chair seats, wholesale or retail; the best seat known.

PIERCE FURNITURE CO.,

205 North Spring, near new Postoffice.

FOR SALE—FURNITURE OF 4-ROOM MODern sunny flat, one block from Courthouse. 42554 TEMPLE ST.

FOR SALE—ELEGANT FURNITURE OF 4-room flat, everything complete and new. Call Sunday from 2 to 5, or evening. 1222 WINFIELD ST.

FOR SALE—SIX ROOMS OF NEW FURNIture, must sell today, location southwest, 10 minutes' walk; no dealers. PHONE 54820.

FOR SALE—HOUSEHOLD GOODS, HALF cost; no dealers. 107 S. BUNKER HILL.

FOR SALE—FURNITURE OF SIX ROOMS, splendid condition. 743 HARTFORD AVE.

FOR SALE—Furniture.

FOR SALE—

Colgan-Henderson Furniture Co.,

L. A.'s Greatest Bargain Furniture Store,

724 S. MAIN ST.

Come where the crowd comes, to the greatest bargain furniture store in L. A.

We never sold good goods on as close a margin of profit as we are doing today.

That's why we are so busy.

It's no trouble to sell good furniture if you sell it cheap enough and on reasonable terms.

We know that we sell good furniture for 25 per cent. less than the Broadway stores and want everyone to know it.

Low rent enables us to undersell our Broadway competitors.

If we had the same size store on Broadway, we would pay three or four times more rent.

It pays to go a block or two out of your way when you can save $25 on every $100 you buy.

We deliver to all towns within a radius of twenty miles free.

We have everything used in a home or office and can suit anyone.

Three floors filled with bargains, with the better grades of furniture, rugs and stoves, etc.

Be sure and see our immense stock and get our prices and terms before you buy.

COLGAN-HENDERSON FURNITURE CO.,

L. A.'s Greatest Bargain Furniture Store.

724 S. Main st.,

3-story bldg., bet. 7th and 8th.

FOR SALE—BIGGEST FURNITURE SNAP in city. These goods are away below value and cannot be duplicated at these prices. See these goods and be convinced. Big savings possible.

50c pillow, fine feathers 35c
$1.50 meat grinder $1
$1.65 costumer, solid oak $1.10
$2 stand $1.50
$3 arm rocker $2
$3.25 drop-leaf table $2.50
$4 art square, room size $3
$5 library table $3.75
$5.50 iron frame spring $4
$7.50 bookcase $5.50
$8.50 dresser $6.75
$10.50 couch, green cut velour $8.50
$12 wardrobe, double doors $9.50
$19 buffet $15
$25 bed davenport, wardrobe $20

OVERELL'S, 700-708 S. Main st.

FOR SALE—PRETTY LOW PRICES, "EH"? Good second-hand sanitary couch $2.50
$9.00 elegant new trunk for $5.50
$18.00 nearly new "Ideal" gas range, delivered, connected and guaranteed $9.00
Detroit Jewel gas and coal range connected, used very little $35.00
$8.50 "Vernis Martin" iron bed $2.50
Complete iron bed, spring and mattress, $5.50
Greatest bargains anywhere in Los Angeles. Call and be convinced.

LEVY'S FURNITURE STORE,

"Of the High Rent Street."

105-107 East 8th street. Subway. 1791.

"Between Main and Los Angeles Sts."

FOR SALE — SPECIAL MONDAY, ONLY pillow cases made from good muslin free from dressing, 20c value, special 12½c.

PIERCE FURNITURE CO.,

205 North Spring, near new Postoffice.

FOR SALE—BEAUTIFUL MAHOGANY BEDroom set, dresser, chiffonier, dressing table, bed, three chairs, this set is complete in every point. $250 takes this. 611 W. PICO. Fe280.

FOR SALE — GET ONE OF OUR $7.50 Pansy Felt Mattresses, special Monday, $4.55; when you see it you will say it is a dandy.

PIERCE FURNITURE CO.,

205 North Spring, near new Postoffice.

FOR SALE—$575 MAHOGANY DINING SET, extension pedestal table, 54 inches, china cabinet, serving table, six chairs, one arm chair, side table, choice of two buffets, don't fail to see this if you want a bargain at $459. 611 W. PICO. Fe280.

FOR SALE—SEE OUR SPECIAL IRON BED, any size or color, $1.95, with woven wire spring and cotton top mattress, complete $3.85.

PIERCE FURNITURE CO.,

205 North Spring, near new Postoffice.

FOR SALE—FIVE ROOMS, NEW FURNIture. Bird's-eye maple, mahogany, leather, good piano. Only $375, 109 W. 27TH ST.

FOR SALE—CHAIRS, SPECIAL MONDAY, $1.25; hardwood dining chairs, $5c; ask to see No. 21, $20 solid oak cobble seat rockers, special $1.35.

PIERCE FURNITURE CO.,

205 North Spring, near new Postoffice.

FOR SALE — HANDSOME MAHOGANY bedroom set of 4 pieces with hair mattress, Chippendale chair, carved mirror, white and chairs, 2 fine Navajo blankets, luncheon set of Haviland china, et cetera. No dealers. Inquire mornings. 1110 INGRAHAM STREET. Room 294.

FOR SALE—AT A BARGAIN, IF TAKEN at once; furniture of 5-room flat; all new. 1218 WIDD ST., between 22d and 23d sts., near Vermont.

FOR SALE — FURNITURE, GREAT REmoval sale, we are to move to 16th and Main, about April 1st. Our present location the landlord wants more rent and won't make any improvements, so we are going to move. A $50,000 stock at big discounts in all departments, as we do not want to move a stick.

PIERCE FURNITURE CO.,

205 North Spring, near new Postoffice.

FOR SALE—THE REASON OUR PRICES save you money is that we buy right, and our business is conducted economically, therefore our customers are our best advertisers. THE HOME FURNITURE CO., 857 S. Spring st.

FOR SALE—LEATHERETTE COUCH, BOOKcase, lady's desk, sanitary couch and mattress, Vernis Martin bed, spring mattress, Princess dresser and chiffonier, also rockers and rugs cheap. PHONE F6092, 709 WEST 37TH ST.

FOR SALE—NEW FURNITURE OF 5 ROOMS; must sell; going away; dealers need not call; house if wanted; rent $15; on 23d st., west of Main. PHONE 24062 or A5743.

FOR SALE—FINE FURNITURE, 50 RUGS, rockers, tables, chairs, iron beds and springs, cheap, 744 SOUTH MAIN.

FOR SALE—FURNISHINGS OF 10 ROOM house, suitable for renting rooms; Figueroa near 11th, fine for family. Address A, box 157, TIMES OFFICE.

FOR SALE—FURNITURE OF 9 ROOM house, close in. House for rent. Tel. MAIN 5128.

FOR SALE—200 OPERA CHAIRS AT ONEthird original cost, oak and nearly new. Call 307 UNION LEAGUE BLDG., Second and Hill.

FOR SALE—FURNITURE OF 5-ROOM FLAT; flat to let. 218 S. OLIVE ST. Tel. A2104.

FOR SALE — CHEAP; SLIGHTLY USED rugs, davenport, lace curtains and other household goods; no agents. 400 N. HILL ST.

FOR SALE—GOOD FURNITURE, 5 ROOMS, bargain, modern cottage, for rent, rooms rented, pay rent; walking distance. 803 ALPINE ST. Main 6003.

FOR SALE — FURNITURE 10-ROOM RESidence, long lease, private garage, very desirable. No agents. Call before 10 a.m., after 5 p.m. 806 S. BURLINGTON.

FOR SALE — (SAMPLE) LACE CURTAIN ends, special 10c and 15c each; no two alike. PIERCE FURNITURE CO.,

205 North Spring, near new Postoffice.

FOR SALE — FURNITURE OF 4-ROOM flat, cheap if taken at once. Cheap rent. Call 1469 GRIFFITH AVE.

FOR SALE — 4 ROOMS, FURNITURE, cheap; fine location; flat for rent. Address X, box 178, TIMES OFFICE.

FOR SALE—TAPESTRY SAMPLES, GREAT variety colors, different patterns; special 5c, 15c and 25c each.

PIERCE FURNITURE CO.,

205 North Spring, near new Postoffice.

FOR SALE—FURNITURE OF 4 ROOMS brand new, at a sacrifice, no dealers. Call at 1329 HARVARD BLVD. Phone West 3765.

FOR SALE—TWO CLEAR LOTS ON O'FARrell st., between Pacific ave. and the ocean, $1000 each; this property should grow 50 per cent. a year. Call 1372 S. FLOWER ST.

FOR SALE—SPECIAL, MONDAY, $25 9x12 Velvet Rugs, $15.85; 8x12 $19 Velvet Rugs, removal price, $14.85.

PIERCE FURNITURE CO.,

205 North Spring, near new Postoffice.

FOR SALE—CHEAP, TWO PLATFORM scales, 16x24, also fifty-egg Cycle incubator. PHONE 55329.

FOR SALE—ORIENTAL RUGS, DININGroom furniture, music cabinet, roll top and flat top desk. PHONE 56153.

FOR SALE—GRAY DOUBLE BLANKETS, colored borders, just the thing for these cool nights; special $2.25 pair.

PIERCE FURNITURE CO.,

205 North Spring, near new Postoffice.

FOR SALE—MAHOGANY DINING SET, very handsome, also fine polished cherry beds with box springs, or trade for diamonds, sing testones. Address Y, box 333, TIMES OFFICE.

FOR SALE—SPECIAL PRICES ON CHAIRS, rockers, tables and leather couches; this week you will save money by looking at our line.

PIERCE FURNITURE CO.,

205 North Spring, near new Postoffice.

FOR SALE—FIVE ROOMS, NEW FURNIture, bird's-eye maple, mahogany and leather; good piano, only $375.

FOR SALE—FURNITURE OF 6-ROOM FLAT. 1617 W. 11TH ST.

FOR SALE — FURNITURE OF 5 ROOMS, cheap. 661 CARRILLO ST., near Bellevue.

After the Age of Fifty.

From this age the human system gradually declines and the accumulated poisons in the blood cause rheumatism in joints, muscles and back. These warnings should be promptly relieved and serious illness avoided by using the following prescription which comes from a noted doctor and is said to have no equal in curing rheumatism and rest

Changeling.

WOMAN'S AMAZING CLAIM. TO KING PETER'S THRONE

Wife of Servian Peasant Declares Her Daughter is Grandchild of Wicked King Milan—Angry at Having No Son, She Says He Changed His Baby Girl for a Farmer's Infant Son.

[SPECIAL CORRESPONDENCE OF THE TIMES.]

BELGRADE, Jan. 2.—Another pretender to Servia's throne! Two, if you wish to be strictly correct; though the second is rather an aspirant than a pretender. One is a man and the other a woman. Ladies first, please.

Zorka, a good looking girl in her way, claims to be the real and lawful



Grand Duke Ivan

of Russia, who married Princess Helene, daughter of King Peter, and stands a good chance of succeeding to the Servian throne.

grand-daughter of wicked King Milan, who preferred the gaming tables of Europe to kingly duties in Belgrade. But Zorka is not the prime factor in the matter. The energy of the present agitation comes from her mamma, Zita, who must have been a remarkably good-looking woman in her day, and woman's days are short in the Balkans—owing to the dry climate and excessive temperament.

Zita really does not want the crown for herself. She declares she is making all the fuss for her daughter, and would have done so before, only she has only just found out that she is a king's daughter. Fancy only finding out that you have royal blood in your veins when you are the mother of a reigning daughter!

But this is what Princess Zita says. King Milan, her papa, was very anxious to have a son. When a daughter was born to him, Zita to wit, he was very angry indeed. He thought he knew the temper of the Servian people and declared they wanted a man to rule them, not a woman. So he plotted about him for a son, who, though not his son, would help him to carry on the traditions of the Obrenovitch dynasty. He found a small farmer named Jankowitch, who lives somewhere up beyond Negotin, where they teach peasants to make good wine, who had a son, born on the same day as Zita.

Now Jankowitch was poor, and had as many sons that he had no objection to taking a daughter instead, if Milan would only pay for it. In Servia, $1000 is considered quite a good fortune, and when Milan gave the peasant half this sum he was ready to exchange his whole family, if need be. So he took little Zita, brought an additional vineyard with the King's money, and swore on all he held most dear that nobody but he and his wife should know what had happened.

His son, whom he had christened Alexander, went to Belgrade, and was put in the royal cradle. The King found unexpected opposition from the little Princess' wet-nurse, who had to be bribed with a life-long pension and the hand of the King's Italian chef, who was an artist in his particular line of business. The old nurse died; but her husband still remembers all about it, and confirms Zita's story.

Zita grew up as a well-to-do peasant's daughter; farmed with her father, and afterwards with her husband, she was still farming a few years back when Jankowitch, now getting on in years, went for her one day as she was out in her vineyard, and found him in bed. "I am dying, Zita," he said, "and have a duty on my conscience." He then told her how she, and not the murdered King Alexander, was the real sovereign of the Serbs and how the regicides had murdered a peasant's son, instead of a King.

At first she thought him delirious; but his old wife confirmed his remarkable story, till Zita believed it all. The old man did not die, however. When he recovered a few days later, he regretted his candor and told Zita he had spoken under the influence of high fever. But Zita, who has been thinking the matter over, took train to Belgrade, and found the Italian chef, who confirmed the story, and mentioned a couple of old people who must have known about the changeling at the time.

Zita then began to agitate, for her daughter, as she said. As there is a large party of Serbs who do not like either the present King or the murder that preceded his accession—but who were silenced by fear and the lack of an Obrenovitch to succeed the slain Alexander—her story gained credence very soon. Very naturally, King Peter refused to see her, but as this is a free and democratic country he cannot prevent her telling her story and getting people to interest themselves in her and her daughter.

Her idea is that Zorka must be acknowledged to be the heiress to the Servian throne by the Skuptchina (the Parliament) and reign on the present King's death. The Servian people will then choose her a husband, who will be her consort, but not take any active part in the government. Zorka says she is quite ready to marry the present heir, Prince Alexander, if the people of Servia wish it and as she has far more energy than this young man, many people here think it is a very good idea.

Her bright face and lively manner have gained her many friends, who profess to be very hopeful about her chances, though the vast majority of people in the country have to be won over to her. She and her mother are now searching for documentary evidence to back up their story. This is not so easy as it seems, as the Karageorgevitch dynasty has been on the throne long enough to be able to hide or destroy all such evidence. A tremendous asset in their favor, however, is the traditional popularity of the House of Obrenovitch, and the fact that King Alexander was so weak is now explained to many people, who see in the plucky Zorka a real chip of the old block. The Obrenovitchs



Princess Zita of Servia,

Who claims to be the daughter of the late King Milan. She is agitating for the recognition of her daughter, Zorka, who says she is willing to marry King Peter's son, Alexander, if the Servian people desire it.

have always been noted in Servian history for their fearlessness and their valiant struggles against the Turks.

King Peter knows of all these things and looks older every day. He has indeed a troublous life. He knows that many of his subjects dislike him, and openly talk and write of the day when death will relieve them of so unpopular a monarch. Then, his home affairs are far from satisfactory. His court is torn into two factions. One is in favor of making the ex-Crown Prince, King, and the other for Alexander, the younger brother, who was made crown prince when his brother, George, abdicated in his favor.

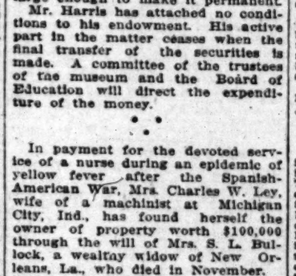
Prince George did this in a fit of anger against Russia, who failed Servia in her hour of need, but it is an open secret that he regrets it. The majority of the officers in the King's service declare for him, and say they will not have Alexander at any price, as he is better fitted for the monastery than the throne. The Parliament, on the other hand, prefer a gentle monarch, who will listen, and are therefore in favor of the younger brother. The worst of it is that both factions fight, regardless of the old King's feelings, and spare no uncomplimentary remarks about his very checkered past.

Though it is an open secret that he had to manage a boarding-house in Switzerland at one part of his career, he does not care to be reminded of it—to say nothing of darker spots in his history. This brings us to the second aspirant. It is no less a personage than the Grand Duke Ivan Constantinovitch of Russia, cousin of the Czar, and, of course, trained in all the traditions of the Russian court. After much difficulty, King Peter got him to marry the Princess Helene, his only daughter and remaining child. All the courts of Europe had refused to send suitors to Belgrade, and the Czar hesitated a long time before letting the daughter of King Peter enter his family. The murder of Alexander and his lovely, if wayward, Draga were too fresh in people's minds. At length, policy prevailed, and Princess Helene of Servia became the Grand Duchess Helena Petrovna of Russia last September.

The Servian Parliament is still arguing as to whether it shall give her $700,000 as a dowry, as her father demands, or only $200,000, which they think more in keeping with the size of the country. Meanwhile, King Peter's idea is to get his son-in-law made his successor to Servia's throne, and thus put an end to the family quarrels which disturb his declining years.

Russia's Czar, anxious for influence in the Balkans, is pushing the plan for all it is worth, and Russia is more respected in Servia than any other power. Therefore, it is quite likely that Princess Zita's party will go to the wall in favor of the Russian Grand Duke and his Servian wife, Helene. Whatever way it goes, these are exciting days for the Serbs, who crowd the cafes to discuss the prospects for the various pretendents.

K. DUNBAR.



Jankovitch,

Servian peasant who claims to have changed his son Alexander for King Milan's daughter Zita. The former boy became King and was married to make way for the present King Peter

THE HELPING HAND.

"How far that little candle throws his beams!
So shines a good deed in a naughty world."

Chicago public school children have received $250,000 from N. W. Harris, president of the Harris Trust and Savings Bank.

The money will be used to carry to the classrooms collections from the Field Museum of National History and to provide accompanying lectures, that the pupils may receive a fundamental knowledge and acquire an interest in subjects that will have lasting benefit. The undertaking is to be known as "The Harris Public School Extension of Field's Museum."

The trustees of the museum have been made guardians of the fund, which was been turned over to them in securities bearing 5 per cent. a year. This interest, it is believed, will be sufficient to carry on the work and the principal of the fund large enough to make it permanent.

Mr. Harris has attached no conditions to his endowment. His active part in the matter ceases when the final transfer of the securities is made. A committee of the trustees of the museum and the Board of Education will direct the expenditure of the money.

* * *

In payment for the devoted service of a nurse during an epidemic of yellow fever after the Spanish-American War, Mrs. Charles W. Ley, wife of a machinist at Michigan City, Ind., has found herself the owner of property worth $100,000 through the will of Mrs. S. L. Bullock, a wealthy widow of New Orleans, La., who died in November.

She was notified of the bequest by Mrs. Nelson Morris of Chicago, who is a daughter of Mrs. Bullock.

Mrs. Ley, then Miss Iola J. Strang, served as a Red Cross nurse during the Cuban campaign. After the war and before leaving the Red Cross service she nursed Mrs. Bullock and two members of her family through four months of illness during an epidemic.

That the casualties in a collision between two trolley cars on the Kansas City-Leavenworth Electric line at Wolcott, Kan., were only three killed and eight injured was due to the heroism of Roscoe Agers, an employee. Agers was in the smoking compartment of the southbound car when the two cars met, each going at a speed of about thirty-five miles an hour. The northbound car plowed its way almost through the other, riddling the forward smoking compartment to splinters. As Agers crawled from the wreckage he noticed coals from the battered stove rolling down on the splinters already smoking.

He kicked the coals out and with his bare hands threw the hot pieces of the broken stove away into the fog. His hands were burned to the bone, but he saved the wreckage from catching fire and burning those persons who had not yet been released from the splintered cars.

* * *

To the frantic barking of Phi, the bulldog mascot of Alpha Kappa Phi, a law fraternity at the University of Minnesota, and the bravery of ten young men of the same organization, fifteen girls of the university probably owe their lives. Phi started the work of rescue when he, in the fraternity house, next door to the rooming-house in which the fifteen girls lived, smelled smoke and aroused his masters by barking.

The members of the fraternity immediately proceeded to the work of rescue and aided the young women from their rooms. After the building was destroyed by the flames the young men turned their house over to the young women and their matron for the night, and proceeded to find other quarters.

* * *

A. R. Levering of Hannibal, Mo., has placed at the disposal of the Levering Hospital of that city $7500 for the erection of a home for the nurses connected with the institution, the building to be erected on the hospital grounds. A few years ago Levering gave the grounds and erected the hospital at a cost of $25,000. He has also endowed several colleges and has given liberally to other philanthropies.

* * *

Fifteen thousand dollars will be distributed among half a dozen public institutions by the will of Nathan F. Strauss of New York. The testator died leaving an estate valued at $150,000. The public bequests are Mount Sinai Hospital, $5000 and $2000 each to the following: Educational Alliance, Montefiore Home, Hebrew Alliphan Asylum, United Hebrew Charities and the permanent fund of People's Symphony Society.

* * *

The E. I. du Pont de Nemours Powder Company has established a savings bank, which may be used by the employees at its works, scattered all over the country. The idea is to encourage thrift among its men, and the interest rate to be paid is fixed at 5 per cent., with a limit of $2000 on any deposit in one year.

This company, like the United States Steel Corporation, pays bonuses annually for extra efficiency, and allows employees to buy the company's shares on the installment plan. At the end of last year 45 per cent. of the stockholders were employees.

* * *

Miss Anne Morgan, daughter of J. P. Morgan, entertained about 1000 patrons and employees of the New York navy yard restaurant on Saturday evening, December 30. The entertainment, held in the restaurant itself, was in the nature of a Christmas celebration, and Miss Morgan directed the affair, with the assistance of several New York and Brooklyn women. The dining hall was decorated with holly and the Christmas tree, donated by Thomas A. Edison, sparkled and glimmered with many colored lights in addition to the presents. There were moving pictures, singing and special attractions, including the distribution of candy, toys and the usual Christmas knicknacks to the children of the patrons and employees.

Promising Auctions for the Week's Buyers.

Superb Home at Auction in Hollywood

Corner of Hollywood Boulevard and Francis Street. 8-room, 2-story house; lot 183x200.

Wednesday afternoon, January 17, at 3 o'clock, on the premises

Take Hollywood car, get off at Francis st., go north one block, see sign on house. Both for present and future value this property is hard to excel either as a home or an investment. The house, well known as Fay Villa, is two full stories, with eight rooms, bath, two toilets, two porches, two halls. The rooms are all spacious, well lighted and most conveniently arranged. The house is in a choice location at the corner of two paved streets and commands a magnificent view. The grounds leave nothing to be desired, being beautified with trees, flowers, lawn and shrubbery. There are 75 full-bearing lemon trees and 50 assorted fruit trees. The income from the fruit alone was $750 last season. The orchard is thoroughly piped for water and is in a frostless district. There is a good barn, 18x40, and shed, 12x13; gas, water and electricity. The place goes subject to $10,000 incumbrance due February, 1914. $500 deposit will be required at sale, which will be consummated through the Title Guarantee and Trust Co.

For further information, see MOUSER & WAIDLER, Managers Auction Dept.,

Swank & Letton, Real Estate and Builders
339 South Hill Street, Ground Floor

Phones F7624. (MEMBERS LOS ANGELES REALTY BOARD.) Main 3624.

AUCTION SALE TO-DAY

AUCTION

Monday and Tuesday
10 a. m. and 2 p. m

Furniture of all kinds from kitchen to parlor. 150 rugs, 9x12 ft., 9x9 ft.; 50 fine Vernis Martin beds, 50 mattresses, 50 wire springs, 100 rockers and tables, one player piano with 20 rolls music, one upright piano, one pianola, etc.

Wednesday, Jan. 17, 10 A. M.
Contents of 5-room bungalow at No. 426 West 66th st. Parlor, bedroom and dining-room furniture, rugs, gas range, etc., etc. We have other sales for latter part of this week to be announced day before sale.

CALIFORNIA AUCTION CO.

At private sale: 11-room rooming house, $550, near Flower and 11th sts.; 60-room hotel at Long Beach, $6000; 40-room hotel, Pasadena, $2000, with liquor license.

CALIFORNIA AUCTION CO., Auctioneers.
No. 312-17 S. Main st.
Phones: 60497; Broadway 4763.

AN EXCELLENT CHANCE AT AUCTION.

Two lots, 50x150 each. Located on Michigan ave., one block north of Glendora Bank, in the beautiful little city of Glendora, Thursday afternoon, Jan. 18, at 3 o'clock, on premises. Take Glendora car at P. E. Station at the southeast corner of 6th and Main sts. After arriving at Glendora go one block north of the Glendora Bank on Michigan ave. See signs on lots. Glendora is on the electric line within easy riding distance of Los Angeles. It is in the heart of the best orange district in the State on the beautiful foothill boulevard. An $18,000 brick block has just been completed. A $25,000 brick building has just been started and two others are projected. A $15,000 packing-house will soon be under way. Glendora is good now and the future promises much. It is a delightful suburb, beautifully located among the fragrant orange groves. A $100 deposit will be required at sale, when terms will be announced. Sale consummated by Title Guarantee and Trust Co. For further information see Mouser & Waidler, mgrs. Auction Dept., Swank & Letton, real estate and builders, 339 S. Hill st., ground floor. Phones: F7624, Main 3624 (Members Los Angeles Realty Board.) TO THE PUBLIC: We are the first real estate firm to open an Auction Department as one of the regular departments of our business. This department is in the hands of competent men, and if you have anything in the way of real property which you wish to sell quickly, we cordially invite you to come in and consult our auction managers. Swank & Letton.

EXTRAORDINARY OFFERING AT AUCTION.

Beautiful 5-room bungalow and lot, 50x125. Located at No. 124 W. Ave. 58, in delightful Highland Park, Tuesday afternoon, Jan. 16, at 3 o'clock, on premises. Take any Garvanza car, get off at W. Ave. 58, go east to No. 124. See sign on house. This property is located in the heart of Highland Park, away from the fogs and yet within 20 minutes' ride of 6th and Broadway. The car service is excellent and the fare only 5c. The house is a practically new 5-room bungalow with built-in bookcases, medicine chest, seats, linen closet, desk, beamed ceilings, modern plumbing, reception hall, fireplace and mantel, front and back porches, big closets, cement walks and driveway, fine cement basement, chicken corral, etc. The property is only one block from bank, grocery, drug store. It is close to schools and church. Highland Park has a bright prospect as a location for the new State Normal School. A $200 deposit will be required at sale, when terms will be announced. Sale will be consummated through Title Guarantee and Trust Co. For further information see Mouser & Waidler, mgrs. Auction Dept., Swank & Letton, 339 S. Hill ground floor, real estate and builders. Phones—F7624, Main 3624. (Members Los Angeles Realty Board.)

AUCTION

Tuesday, Jan. 16, at 10 a.m.
Clothing Men's Furnishings, Shoes, Trunks, etc.
Norton Bros. & Morris.
Fourth and Main, Retail Store

For the convenience of an auction sale to DEALERS ONLY, we have moved to our salesroom, 401-405 N. Main st., the above stock of merchandise, consisting in part of, 1500 pair men's dress and working shoes, 240 dozen men's half hose, 600 men's suits, 200 men's overcoats, 400 pair men's pants, 30 doz. men's overalls, 50 boys' suits, 150 pair boys' pants, trunk, suit cases, underwear, shirts, collars, night shirts, sweater coats, suspenders, children's rompers, etc. In fact, this is the complete stock of the above-mentioned retail store, and will be sold in lots to suit dealers only, absolutely without reserve or limit.

Los Angeles Auction and Commission Co.
Broadway 1667 or F1719

AUCTION

Monday, Jan. 15, at 10 a.m.,
At 114-116 Court St.

Fine Lot of
Furniture, Household Goods.

Consists in part of two solid brass beds, steel springs, silk floss, cotton felt mattresses, birdseye maple mahogany, quartered oak Dressers, chiffoniers, commodes, center tables, rockers, chairs, pedestal extension tables, chairs to match, fine lot of oil paintings; 1 set of 24 encyclopedia and other books, English breakfast tables, fine lace curtains, bedding, one fine rattan set of 12 pieces, cost $150, settee, library tables, triplicate mirror, rockers, arm chairs, one latest Singer sewing machine, with motor attached, one lady's figure, one Edison phonograph with records, 25 new Axminster rugs, a lot of slightly used rugs, carpets, all sizes, Blue Flame oil stoves, cook stoves, gas ranges, gas plates, Wheeler & Wilson drop-head sewing machine, a lot of dishes, utensils, etc. It will pay every lady to attend our regular Monday's sale.

SUGARMAN AUCTION & COM. CO.,
114-116 Court st.
Phones—F4810; Main 3114.

AUCTION

Unparalleled Opportunity. A rare chance for a bargain.

THREE BUILDING LOTS
NOS. 7, 8, AND 9 LA PALMOA TRACT, SOUTH HOLLYWOOD.
situate on
LA MIRADA STREET
between Lemona and Santa Clara Avenues.

For sale by auction in one lot on the premises on

THURSDAY, JANUARY 25TH, 1912
AT 2:30 O'CLOCK P.M.

These lots have each a frontage of 50 feet, with a depth of 150 feet, and are partially improved, there being a 3-roomed, 2-story barn (known as No. 2224 La Mirada St.) Chicken corral, fruit and other trees, etc. Roads and sidewalks made up and with curbed.

This property is surrounded with fine homes and offers an exceptional opportunity to acquire locations increasing in value daily. Satisfactory terms will be given. For further information apply to

MR. FRANCIS E. FIELDER, Auctioneer,
SEE LUNDEEN FOR HOMES CO.,
333-33 Central Bldg., Sixth and Main.
Phones: F3443. Sunset, Main 4548.

Auctions

Rhoades & Rhoades Auctioneers

Oldest established auction house on the Pacific Coast. 27 years' experience. We sell LIVE STOCK, furniture, real estate and automobiles. Cash advanced on consignments. Office and salesrooms, 830-32 S. Main St. Phones Main or F1259. We announce the following sales:

FURNITURE AND CARPETS
2 BIG SALES 2
MONDAY AND FRIDAY 10 A.M. AND 2 P.M.
830-32 S. MAIN ST.

FINE FURNITURE AND CARPETS
TUESDAY, JAN. 16, 10 A.M.
149 E. 32ND PLACE.

AUTOMOBILE TIRES
N.W. Cor. of PICO & OLIVE STS.
WEDNESDAY, JAN. 17,
10:30 A.M. and 1:30 P.M.

FURNITURE AND CARPETS
of the
FURNITURE EXCHANGE
645 S. MAIN ST.
THURSDAY, JAN. 18, 10 A.M.

25 HORSES AND MARES
300 CHICKENS
COMPTON
THURSDAY, JAN. 18, 10 A.M.
F. Johnson, Owner.

18 FINE DAIRY COWS 18
4 HORSES
Cor. Irvington and Stanford Aves.
MONDAY, JAN. 22, 10 A.M.
J. B. Headley, Owner.

25 JERSEY COWS & HEIFERS 25
7 HORSES AND MARES
CHINO
TUESDAY, JAN. 23, 10 A.M.
P. J. Brannen, Owner.

For full information in regard to above sales inquire of auctioneers.

Rhoades & Rhoades
Auctioneers

"The Patient Never Cusses Our Trusses."
WHY?
PACIFIC SURGICAL MFG. Co.
316 W. Fifth St.

AUCTION

Confectionery, lunchroom and soft drinks; also building 20x40, on leased ground.

405 W. Washington St.,
AT AUCTION
Tuesday, Jan. 16, 12 o'clock.

This is opposite Polytechnic High School with 2200 students; also 1 square St. Vincent's High School, with 600 students. Place is now closed account family trouble. When open owner made $100 per month. Terms cash.

Desirable 6-room modern bungalow
AT AUCTION
Tuesday, Jan. 16,
AT 3:00 P.M.
2180 West 28th Street.

Hardwood floors, all late style, built-in effects, fine electric fixtures, built-in mantel, buffet and bookcases, cement walks, improved street, city water, gas, electricity, 3 laundry trays, nice lawn, shade and fruit trees, sewer connection. AN ELEGANT HOME

Terms $500 cash, balance to suit purchaser. Convenient to West Adams cars.

9-room, 2-story house, lot 50x178.
492 Brand Blvd.,
Glendale,
Wednesday, Jan. 17.
AT 3:00 P.M.

House is thoroughly modern. Hardwood floors, beamed ceilings, all built-in effects, has every conceivable convenience, lawn and flowers. In fact it is one of the finest homes in Glendale. Very fine view of the mountains. Satisfactory Terms. Take any Glendale car, get off at Arden avenue.

Handsome 6-room bungalow
445 West 47th Street,
Thursday, Jan. 18,
AT 3:00 P.M.

This is as pretty a bungalow as we have ever sold. Beautiful paneled and decorated walls, built-in bookcases, writing desk, seats, brick mantel, and a very handsome buffet, French windows, hot and cold water, cement porch and walks, shed, front and rear lawns, flowers. Convenient to two car lines. Satisfactory terms will be given. Take any Main-Moneta avenue car.

Administrator's sale of real estate. Nice 5-room cottage, lot 40x170.
244 East 52nd Street,
Corner San Pedro Street,
Friday, Jan. 19,
AT 3:00 P.M.

Property only 1 square from big car barns in locality where values are bound to increase. House is always rented. Property must positively be sold regardless of price.

GEO. B. RICE, Administrator.

The R. H. STROUSE CO.,
Auctioneers,
210 Central Building.
Phones: Office, Bdwy. 1539, Home F5702. Residence, Wilshire 971, Home 53466.

Auction
Reed & Hammond
747-749 South Spring Street

The Old Reliable Auction Houses. We sell Live Stock, Furniture, Real Estate. We conduct sales anywhere in Southern California.
Regular Sales

Monday, Wednesday and Friday, 2 p. m.

This week, unusually large consignment of fine furniture.

Upright piano, solid mahogany case; music cabinet, all leather couch with mahogany frame; solid mahogany chairs, rockers and stands, large oak library table, typewriter and desk, heavy oak arm rockers and chairs, mahogany bookcase, large mirror, curtains, pictures, birdseye maple dresser, chiffonier, table, arm rocker and chair to match, lady's desk, hall mirror, antique mirrors, three-quarter and full-sized enamel and Vernis Martin beds, springs and mattresses, oak chiffonier, commode and table, Wheeler & Wilson drop-head sewing machine, sanitary couch, large grandfather's clock, mantel clock, Haviland china, fumed oak dining set, consisting of round 48-inch double top table with pedestal and 6 chairs and buffet all to match. Also oak set of chairs and round table, fine large cabinet kitchen table, gas range with oven above. Porch furniture, rugs, Oriental patterns, Axminster, Body Brussels and velvet rugs, carpet runners, all must be sold, as owner will at once leave for the East.

Thursday
10 a. m.
2285 West Twenty-ninth Place

The entire contents of seven rooms and enough for ten rooms, consisting of Peardman & Gray upright piano, solid mahogany chairs, rockers, divans and settees, mahogany pedestals, fumed oak library table, taborettes, stands, oak rocker and chairs, heavy leather seat oak rocker, music cabinet, mission desk, curtains, clock, cut glass, Haviland and hand-painted china, punch set, miscellaneous and sets of books, four bookcases, beautiful oak buffet, sideboard, oval front china cabinet, two large oak dining tables, set of dining chairs, table linen, fancy pieces of linen and Mexican drawn work, pictures and steel engravings, large solid mahogany mirror, front folding bed, cost $175; brass bed, silk floss mattress, steel springs, Royal Wilton velvets, Body Brussels and tapestry rugs, six Oriental rugs, tools, stoves, cooking utensils; two dozen hens, White Leghorns, Plymouth Rock and Rhode Island Reds, Excelsior motorcycle, new 8 months ago and cost $300. These goods are all like new and in good condition. Only shipped in a short time ago. Owners leaving. Take West Jefferson car to Arlington.

Friday, 10 a. m.
1721 South Union Avenue

(Take Washington St. Car.)

The furnishings of 6-room house, comprising oak and mahogany rockers, center tables, other parlor pieces, sanitary couches, enameled and brass beds, steel springs, felt mattresses, oak dressers and commodes, 1 large mirror, oak dining chairs, gas range, utensils, dishes and silverware; fine lot of bedding, wool blankets, Body Brussels and Axminster rugs, lawn mower, etc.

Saturday, 10 a. m.
605 Plymouth Street

Take Brooklyn Ave. (Boyle Heights) Car to Plymouth, 1 Block North. Handsome quartered oak library table, leather rockers, oak rockers and chairs, 2 Morris rockers, brass and iron beds, steel springs, mattresses, birdseye maple and golden oak dressers, Princess dressers, chairs and rockers, polished oak pedestal dining table and chairs to match, elevated oven, gas range and utensils, Axminster, Body Brussels rugs and carpets, etc. These goods are all exceptionally good and are new, in use a short time only.

Watch our next Sunday's advertisement for fine furniture, both antique and modern, oriental rugs, pictures, etc., to be held on Carondelet st. Place and date given later.

Reed & Hammond
AUCTIONEERS.
Office 747-749 South Spring Street
F 3545 Bdwy. 2860

AUCTION

Trade Sales Tuesdays, Thursdays, Saturdays, 2 P. M.

An outlet for Furniture Factories, Rug Mills, etc.

We are consigned goods from manufacturers who want the money, and our instructions are to SELL at your price.

TEN LADIES

receive presents at each Auction Sale; unnecessary to purchase anything.

Auction, Tuesday, January 16, 2 p.m.

SPECIAL—Contents of three Bungalows, brought in for quick sale. These goods are practically new, and every piece is in perfect condition. Consist of large easy chairs and rockers, Morris chairs, velvet and Axminster rugs, extension tables, sideboards, buffets, china closets, bedding, draperies, Vulcan gas range, one Reliable gas range, one steel range, two oil heaters, dressers, chiffoniers, iron beds, brass beds.

SPECIAL—Consignments of rugs, mattresses, bedding of various sorts, iron beds, brass beds, etc.

SPECIAL—Consignment of oak dressers and chiffoniers from the factory.

Brent's Auction & Commission

Home F4545. 718 South Main St. Sunset Main 2826.

If you have anything in the way of real property which you wish to sell quickly SEE R. H. MOUSER, Mgr.

Auction Dept.
SWANK & LETTON, 339 S. Hill st.
F7624 Main 3624
Members L. A. Realty Board.

AUCTION
LOS ANGELES AUCTION & COMMISSION CO., 401-403 N. MAIN ST.
Phone F1719 or Broadway 1667.
Regular Sale TUESDAY.
Let us call on you and give you an estimate on what your goods will bring at auction, or make you a cash offer for them.

Business: Markets, Finance and Trade.

FINANCIAL NEWS SUMMARY.

[Furnished by Logan & Bryan, Members New York and Boston Stock Exchanges, Bradbury building.]

NEW YORK, Jan. 13.—Carnegie concludes examination before Stanley Committee and recommends trust regulation rather than dissolution.

George W. Perkins reported to be backing Roosevelt Presidential boom.

Socialists make big gains in Germany.

Cold wave extends over entire country, relief starts from Rockies and intense cold may break Sunday.

Gov. Harmon urges gradual tariff reduction.

Idle cars increased 59,124 in fortnight ended January 3.

Twelve industrials advanced .26 per cent. Twenty active rails advanced .23 per cent.

FINANCIAL.

OFFICE OF THE TIMES.
Los Angeles, Jan. 14, 1912.

BANK CLEARINGS. Bank clearings yesterday were $3,579,043.47. For the corresponding day of 1911, $2,924,371.37; for the same day of 1910, $2,547,479.22.

Monday	$3,380,570.71
Tuesday	3,652,100.39
Wednesday	3,950,281.48
Thursday	3,258,514.56
Friday	3,392,768.11
Saturday	3,579,043.47
Total	$21,213,278.72
Same time, 1911	15,673,124.58
Same time, 1910	15,319,240.20

Quotations furnished by the Los Angeles Stock Exchange.

OIL STOCKS.

Producers—	Bid.	Asked.
Amalgamated Oil	$ 51.50	$ 54.00
American Pet. Co. pfd.	45.00	45.00
American Pet. Co. com.	....	45.00
Associated Oil	44.50	45.00
Bear Creek Oil and M. Co.	....	.50
Brookshire Oil	.50	.90
Cal. Midway Oil Co.	.14	.15½
Central	1.10½	1.12½
Columbia	1.10	1.15
Consol. Midway Oil Co.	.02½	.03½
Edna Oil Company	.07	.12½
Euclid Oil Co.	.25	....
Fullerton Oil	4.00	....
Globe	....	.03½
Jada Oil Co.	.21	.21½
Maricopa Queen Oil Co.	.18½	.19½
Mascot Oil Co.	....	.94
Mexican Petroleum	.85	.86
Mexican Pet. Ltd. pfd.	$2.00	$4.00
Mexican Pet. Ltd. com.	54.50	55.00
New Pennsyl. Pet. Co.	.42½	....
Orinda Land Co (Oil)	....	.02
Penn. Midway Oil Co.	.68	.70
Pinal Oil Co.	....	7.00
Rice Ranch Oil Co.	.57	.85
Trader's Oil Co.	76.50	79.00
Union	90.00	99.25
Union Provident Co.	98.75	99.00
United Petroleum	98.50	99.00
United Oil Co.	.30½	.32
White Star Oil Co.	.16	....
Non-producers—		
Nevada-Midway Oil Co.	.12	....
Oleum Development Co.	.02½	.03½

BANK STOCKS.

	Bid.	Asked.
All Night & Day Bank	$135.00	....
American Savings Bank	220.00	225.00
Bank of So. California	....	90.00
Cal. Savings Bank	135.00	....
Central Nat'l Bank	210.00	230.00
Citizens' National	218.00	....
Commercial National	147.00	....
Equitable Savings Bank	200.00	....
Farmers & Mer.	215.00	....
Federal Bank of L. A.	125.00	....
First National	620.00	....
German-American Savings	245.00	....
Globe Savings Bank	137.50	....
Home Sav. Bank of L. A.	115.00	119.50
Merchants' Bank & Tr. Co.	....	170.00
Merchants' National	200.00	....
National Bank of Cal.	265.00	....
National Bank of Com.	160.00	....
Security Savings Bank	401.00	....
The Southern Trust Co.	200.00	....
U. S. National Bank	150.00	175.00
L. A. Hibernian Sav. Bank	205.00	....

BONDS.

(With Accrued Interest.)

	Bid.	Asked.
American Petroleum Co.	50	90
Associated Oil Co.	50	99½
Calif. Pac. Ry.	101	....
Corona City Water Co.	99	....
Cucamonga Water Co.	97½	101
Edison El. Co., 1st R.	100	....
Edison El. Co., old issue	....	104
Home Telephone Co.	....	85½
Home Tel. Co., 1st Refg.	....	90½
L. A. Gas & Elec. Co.	100	....
L. A. Pac. 1st Con. Mtge.	103½	104
L. A. Pac. Ry., 1st Refg.	99¼	....
L. A. & Pasadena Elec. Ry.	....	103½
L. A. Public Market Co.	97½	....
L. A. Railway Co.	104¼	....
L. A. Redondo Ry. Co.	....	104
L. A. Traction Co.	102	103
L. A. Traction Co. 5s	102	....
Mexican Nat'l Gas Co.	....	60
Mission Trans. & R. Co.	97½	98
Pac. Elec. Ry. 5s	104	....
Pac. Light & Power Co.	97	97½
Pac. Light & Power Gtd.	98	....
Pac. States Tel. & Tel. Co.	97	....
Pomona Con. Water Co.	....	90½
S. Monica B. H. T. Co.	....	80
S. D. H. T. & T. 1st Mtge.	80	....
San Diego Home Tel. Co.	....	65
Santa Barbara Elec. Ry.	....	91
Temescal Water Co.	....	100
Union Transportation Co.	80	85
U. S. L. D. T. & T. Co.	61	64½
Whittier Home T. & T. Co.	50	90

INDUSTRIAL AND PUBLIC UTILITIES.

	Bid.	Asked.
Cal. Portland Cement Co.	$100.00	....
Edison Electric pfd.	77.00	78.00
Edison Electric com.	69.75	75.00
Los Angeles Gas & Elec. Co.	53.00	54.00
Hawaiian Com. & Sug.	42.00	....
Home Telephone pfd.	34.12½	34.25
Home Telephone com.	7.00	9.00
Hutchinson S. P. Co.	21.25	....
L. A. Investment Co.	3.00	....
Mexican Nat'l Gas pfd.	15.00	25.00
Mexican Nat'l Gas com.	10.00	....
Occidental Life Ins. Co.	80.00	....
Pasadena S. P. Co.	25.25	28.00
Pac. Mut. Life Ins. Co.	250.00	....
Pac. Com. Stone Co.	....	35
Pasadena Home T. & T. Co.	75.00	....
San Diego H. T. & T. Co.	15.00	....
S. Monica B. H. T. pfd.	3.50	....
Title G. & Tr. Co. pfd.	270.00	....
Title L. & Tr. Co. pfd.	178.00	....
Title L. & Tr. Co. com.	178.00	....
Title L. & Tr. Co. 5% bonds	175.00	....
U. S. L. D. T. & T. Co. pfd.	29.87½	30.12½
Union Trust Co.	....	24.00
Whittier Home T. & T. Co.	....	75.00

SALES—Morning session: 2000 Cons. Midway at 2¾; 2000 do. at 2¾; 2000 do. at 2¾; 10 Home Tel. pfd. at 34.00; 10 do. at 34.00; 20 U. S. L. D. T. & T. Co. at 30.00; 1000 Maricopa Queen at 19; 10 Mex. Pet. com. at 54.62½; 1000 Oleum Dev. Co. at 3¼. Off-board: 10 Central Nat. Bank at 230.00.

MINING STOCKS.

CALIFORNIA.

Miscellaneous—	Bid.	Asked.
Cal. Hills M. Co.	.01	....
Consolidated Mines Co.	.02	.02½

NEVADA.

Miscellaneous—	Bid.	Asked.
Johnnie M. & M. Co. (deerchlight District.)	.02	.03½
*Quartette	....	9.00
Searchlight Parallel	.01¼	.01½

*—Per 1000 shares.

SALES—1000 Johnnie M. & M. at 3; 1000 do. at 3; 5000 Cons. Mines at 2.

LOCAL PRODUCE MARKET.

The features of the business of the past week easily went to vegetables. The season for most fresh fruits is at an end. There are no more peaches and plums, only a few winter pears and about the only other deciduous fruit remaining is the apple. Grapes are still obtainable in two varieties, Red Emperor and Malagas. The red grapes are selling at from $2 to $2.25 a lug box, while Malagas sell from $1.75 to $2. The season on both of these will be over in two weeks. Apples are moving fast and some of the varieties are pretty well cleaned up. There has been a good demand for Bellefleurs, Spitzenbergs and Missouri pippins, and yesterday they marked an advance in prices on these varieties. Bellefleurs of the fourtier size sold from $1.25 to $1.40 a box. Missouri pippins went as high as $2.25 for fancy stock. Spitzenbergs jumped from $1.50 to $2 and $2 on the four-tier size. Other varieties showed no change over quoted figures.

The egg market showed another decline, 2½ cents being knocked off, fresh eggs. The slaughter is now regulated entirely by the supply and demand. The revised figures of 36 cents on candled stock and 32 cents on cool counts was well received and the market cleaned up at these figures. Arrivals were 39 cases.

The call for butter was fair. Receipts were only 26,230 pounds. No change was noted in quotations, the market was reported firm to steady. The San Francisco market was weak at 36 cents.

Cheese arrivals were 5650 pounds. The call for cheese was mostly in eastern varieties. The market was firm.

The potato market showed no change. There was a good movement locally and quoted prices were upheld. Arrivals were 852 sacks.

The onion market was firm at $2.25 on yellow danvers and Australian browns, while white wax onions sold a trifle under $3.50 a hundredweight. Receipts were three sacks.

Sweet potatoes were inclined to be weak. There was only a light call for this commodity. Arrivals were 237 sacks.

There was a firmer market on dried beans. Strictly fancy pinks are quite as scarce. Lady Washingtons and small whites were a trifle firmer. Receipts were five sacks.

No changes were recorded in the primary dried fruit market during the past two weeks. Everything right down the list is firm and well held, but trading in anything other than a small jobbing way has not yet, of course, set in for the spring. Apricots show no material change. Prunes continue to show firmness. Raisins ruled firm at quoted figures. Indications are that prices will advance along this line. Sultanas and Thompsons are getting into particularly small compass, especially Thompsons.

Prices Current.

EGGS—Fresh local ranch, candled, selected, 36; local ranch, case count, 32; pullets, 30; eastern storage, 30.

BUTTER — Price to trade, 2½c above quotations. Creamery extras, 37½ per lb.; creamery firsts, 34; ladle, 28 per lb.; country, 28.

CHEESE — Northern fresh, 17½; eastern daisies, 20; eastern twins, 20; Longhorns, 20@21; singles, 20; cheddars, 19; Oregon daisy, 19½@20; Dom. Swiss block, 20; wheel, 20; imported, 22; Limburger, 19; cream brick, 20; Edam, 1.50; Sierra, 1.10 per box; Neufchatel, 1.00 per box; Camembert, 1.20 per box; Canada cream, 1.00@1.20 per box; Roquefort, 45; German Breakfast, 1.10.

BEANS — Pink, No. 1, 3.75; Lady Washington, No. 1, 4.75; small white, No. 1, 4.75; limas, No. 1, 6.50; black eyes, 4.50@5; bayettas, 3.00; Garvanzas, 4.50; Mexican Reds, 3.75@4.00; Bayous, 4.50@5.00.

DRIED FRUITS — Apples, evaporated, 11@12½; Citron, fancy, 16; orange and lemon peel, 14@15; currants, imp. fancy, bulk, reclaned, 30; fancy 1-lb., 9@11; dates, packages, imported, Pards, fancy, 6s, 10@11; Pards, fancy, 8-12s, 12@12½; Golden, 6s, 8½@9; packages, 9½@11. Figs, black and white, 2s, 1.50@1.75; 5s, white, six-oz. packages, 60s, 1.70@1.75; 10 lbs., 2.00; 10 lbs., 30; 16-oz. cartons, 12s, 1.00; imported, 15@17. Peaches, 11@12½. Prunes, 20-30, 14; 40-50, 13; 50-60, 20; 60-70, 10@11; 70-80, 8@10; 80-90, 8@9; 90-100, 7½@8; (when packed in 50-lb. boxes, ½c extra.) Apricots, 16@17. Pears, 12@13. Plums, 10.

RAISINS — Sultanas, bleached, 19@11; unbleached, 7@7½; seeded, 6 for 16-oz. pkgs., 6 for 12-oz. pkgs. London layers, 2-crown, 1.50; 3-crown, 1.75; 4-crown, 2.00; 5-crown, 2.25; 6-crown, 2.50; loose Muscatels, 2-crown, 6; 3-crown, 6½; 4-crown, 7.

NUTS—New almonds, fancy, IXL, 18@22. Brazil, 16@20; filberts, large, new crop, 15; pecans, large, 15; pine nuts, 10; peanuts, California raw, 8@9½; eastern, 7@7½; Japan, 6@6½; Rice corn, 6.25@4.50; cocoanuts, 90 per 100; popcorn, local, 1.75@5.00; eastern, 3.50; Manchurias, 12½; walnuts, No. 1 Asan, 12½@15; Italian chestnuts, 9@11; budded walnuts, 13; unbleached walnuts, 12@12½.

HONEY—Comb, fancy, water white, 1-lb. frames, 18@19; light amber, 13@14; white, 14@15; extracted, light amber, 7½; water white, 8½; white, 8; beeswax, 30 per lb.

CITRUS FRUITS — New navels, 2.00@2.50; lemons, 2.50; unpacked stock, 1.75@2.00; seedling grapefruit, 2.50; seedless grapefruit, 3.50; limes, 1.75 per 100.

PERSIAN FRUITS—Apples, Pellegrues, 4-tier, 1.25@1.40; 4½-tier, 1.15@1.25; Jonathans, 4-tier, 2.25@2.35; Spitzenbergens, 4-tier, 2.00@2.00; 4½-tier, 1.10; Greenings, 1.85; Rome Beauty, 2.25@2.35; Pearmains 4-tier, 1.25; Colorado Ganoes, 2.00; Smith Ciders, 1.35; Missouri Pippins, 4-tier, 2.00@2.25; W. W. Pearmains, 4-tier, 1.50; Colorado Winesaps, 2.25@2.50; bananas, 4½ per lb.; pineapples, 8@9; pears, 7½ cents per lb.; cantaloupes, Kmas, 2.00@2.25 a crate; red grapes, 2.00@2.25; white grapes, 1.75@2.00; Casabas, 2.00@2.25 a crate; persimmons, 2.00 a box; alligator pears, 4.00@5.00 doz.; tangerines, 1.50 a lug box.

BERRIES—Strawberries, 12@15 per basket; cranberries, Howe, 12.00@12.50; Jersey cranberries, 16.50@11.00.

ONIONS AND CHILI—Strings, 12@14; loose, 12; Mexican black, 2½; Chili Telpins, 7½; Japan, 16; green chili, 15@20. Onions—Yellow Danvers, northern, 2.25; Australian Browns, northern, 2.25; White Wax onions, 2.50; Nevada, 2.25@2.50; garlic, 7@8 per lb.

POTATOES—Sweet, yellow, 2.00@2.50 a cwt.; Highlands, 1.75@1.90; Salinas, 1.90@2.10; Lompocs, 2.00@2.25; Oregon, Early Rose, 2.25@2.35; Oregon Early Wonders, 2.40@2.50; Watsonville, 1.75@1.85.

GREEN VEGETABLES—Beets, 40 doz.; carrots, 1.25 a sack; parsley, 25@30 per doz.; turnips, 1.25 a sack; peas, Kmas, wax, 15@16 per lb.; green beans, 15@16; watercress, 35@40 per doz.; spinach, 15@20; cabbage, 1.00@1.75 per sack; red cabbage, 2.00@2.50 a cwt.; green onions, 1.40@20 per doz.; leeks, 40 per doz.; lettuce, common, 1.25@1.50 per crate; parsnips, 1½@2 per lb.; celery, new, 2.50@4.00 per crate; tomatoes, 1.50@2.25 per lug box; hothouse mushrooms, 25@1.00 per lb.; artichokes, northern, 1.00@1.10 per doz.; red chili peppers, 15@16 per lb.; celery root, 5 per lb.; rhubarb, winter crimson, 2.10; summer squash, local, 1.00 box; cucumbers, hothouse, 1.00@2.50; bell peppers, 12@15; eggplant, 10@15; cauliflower, 1.65@1.85 a crate; horseradish, 12½; Brussels sprouts, 10; Mexican tomatoes, 1.75 a lug box.

POULTRY—Dealers buy from the producer live weight. Old roosters, 9; stags, 8; hens, 13@16; squab pigeons, 1.75 per doz.; fryers, 16; broilers, 22; roasters, 18; turkeys, 17@19; ducks, 14; geese, 14. Wholesale sells to retailers, live weight: Hens, 16@17; fryers, 22; broilers, 23; squabs, 2.00; old roosters, 11; turkeys, 21@23; geese, 17; ducks, 17; roasters, 18 stags, 11. Dressed weight averages from 3c to 5c higher than live weight.

BACON—Winchester, 8-10 lb. bacon, 18½; Winchester, 6-8 lb. bacon, 19½; Empire, 19½; Premium, 20; Atlas bacon, 20; Sunlight bacon, 19½; Rex breakfast bacon, 8-10 avg., 19½; Rex breakfast bacon, 12 avg., 18½; Rex bacon, 6-8 avg., 18½; Golden, 10s, 17½; 12-14, 17½; 16-18, 17½; Hauser's Pride bacon, 6-8 avg., 23. Angelus bacon, 6-8, avg., 19; Angelus bacon, 8-10 avg., 18; Angelus bacon, 10-12 avg., 16; bacon strips, 15½; bacon backs, 15½; smoked beef tongues, 24; dried beef insides, 24½; dried beef knuckles, 23½; boiled beef tongues, 21; boiled and smoked beef tongues, 24.

DRY SALTED MEATS—Dry salt bellies, 13-14 avg., 14½; dry salt bellies, 14-20 avg., 14½; dry salt fat backs, 14-20, 12½; loin backs, 13½; short clear, square cut, 12½.

Meals—Per 100 lbs.	5-lb. bags.	10-lb. bags.	25-lb. bags.	50-lb. bags.
Capitol flour	....	3.30	....	....
Graham flour	2.70	2.60	2.95	2.90
Buckwheat flour	4.75	4.45	4.50	4.45
Buckwheat flour, pure	5.20	5.00	4.95	4.90
Rye flour or meal	2.70	2.60	2.45	2.40
Cornmeal, W. & Y.	3.20	3.00	2.95	2.90
Oatmeal, Steel Cut	5.75	5.50	5.45	5.40
Oatmeal, ground	5.70	5.50	5.45	5.40
Hominy, large or small	4.40	4.20	4.15	4.10
Cracked wheat	2.80	2.60	2.55	2.50
Entire wheat flour	3.20	3.10	3.05	3.00
Pearl barley	6.10	5.80	5.85	5.80
Split peas, yellow	6.70	6.50	6.45	6.40
Split peas, green	8.20	8.00	7.95	7.90
Farina	6.70	6.50	6.45	6.40
Nutrina Germ	4.20	4.10	4.05	4.00

GRAIN AND MEALS—Per 100 lbs. Alfalfa meals, 1.25; bone granulated, 2.05; bone meal, 2.05; blood meal, 2.25; XXXX beef scraps, 3.10; barley, rolled, 2.10; charcoal, 2.10; XXXX chick feed, 2.90; do., bale of 20 five-pound bags, 2.80; do., bale of 10-lb. bags, 2.10; corn, eastern, mixed, 1.70; corn, eastern white, 1.80; corn, small yellow, 1.80; feed meals, 2.05; Kaffir corn, 1.80; Egyptian corn, 1.80; Yellow Dent, 1.85; corn, cracked, 2.00; XXXX Dry Mash (a superior egg food,) per 90-lb. sack, 2.80; grit, granite, 60; millet, 3.75; chicken meal, 2.05; red feed oats, 3.00; white feed oats, 1.85; rolled oats, 2.60; California clam shell, 50; do., white clam, 60; do., hard crushed oyster, 1.15; XXXX Special Dry Scratch Feed, 1.90; bran, 1.60; shorts, 1.85; No. 1 wheat, 1.75; wheat, 100-lb. sack, 1.80; wheat, cracked, 100-lb. sacks, 1.90; middlings, 1.85; Milo maize, 1.85.

HAY—(Baled.) Following are jobbing prices for hay. Producers receive 1.00 to 2.00 less than these prices:

Choice tame oat hay	$25.00 $28.00
No. 1 oat hay	23.00 26.00
Choice barley hay	23.00 25.00
No. 1 barley hay	21.00 22.00
No. 1 wheat hay	21.00 23.00
Choice alfalfa hay	22.00 23.00
No. 1 alfalfa hay	20.00 21.00
Straw	11.00 ....

SUGAR—Prices are based on sacks. Bbls. add 10c; ½-bbls., 25c; and boxes, 50c per 100 lbs. All prices are net cash, less 25c cwt., 15 days. Beet gran., 6.10; standard gran., 6.20; Standard berry, 6.30; Cube, A, crushed or fine crushed, 6.55; Candy gran., 6.40; powdered, 6.60; Confectioners' A, 6.40; Magnolia A, 6.10; Extra C or D, 5.60; Golden C, 5.50; D, 5.80; Bowles 6x powdered, 20-lb. boxes, 6.30; Bowles 6x powdered, ½-bbls., 7.45; Bowles 6x powdered, bbls., 7.30; Bowles Bros. Bar, bbls., 7.30.

FLOUR—Per bbl. Capitol, made of No. 1 hard and California wheat blended, 5.60. Aurora, 4.80; Mikado, 4.40; Trophy, 4.20; No. 1 hard bakers', made of hard wheat only, 5.20; Capitol Bakers' Extra Hard and Cal. Wheat blended, 5.40; Our Giant (bakers'), 5.30; Eclipse, 5.45; XXXX Standard blended, 5.60; Purity blended, 4.90; Our Pride, blended, 4.60. (Flour in ½ sacks, 20c per bbl. higher.) Globe, 6.40; Al, 5.60; Silver Star, 4.80; XXX, 4.00; Sperry, 5.60; Drifted Snow, 5.60; Port Costa, 5.60; Golden Monarch, 4.80; La Fina, 4.80; Blue Bird, 4.00; Semolino, 5.80; Golden Rod, 5.70; Sperry's Kw., 5.70; Big Loaf, 5.40; Angelus Bakers', 5.70; Bell Brand, 4.15; Bakers' pastry, 4.60.

Pigs feet, kits	$ 1.70
Pigs feet, halves	3.25
Pigs feet, quarters	2.85
Pigs feet, barrels	14.50
Honey comb tripe, kits	1.35
Honey comb tripe, halves	2.75
Honey comb tripe, quarters	2.75
Pig pork, quarters	7.35
Pig pork, halves	14.50
Pig pork, barrels	27.50
Lambs tongue, kits	3.50
Lambs tongue, quarters	9.75
Corned beef, plate	11.50 bbl., 6.00 ½ bbl.
Corned beef, rump	18.00 bbl., 9.50 ½ bbl.
Corned beef, brisket	14.50 bbl., 7.50 ½ bbl.

LARD—Tierces, Diamond C lard, 14; Rex pure lard, 13; Red Star lard, 11½; Angelus lard, 11; Silver leaf, 13; Premium lard, 14; Armour's Simon pure lard, 14; Helmet, 12½; Shield, 11½; White Label, 9½; White Ribbon Comp., 9½; Sustene, 11½; Diamond C Shortening, 13½; Violet lard compound, 7½; Jewel brand compound, 6½; Cottosuet, yellow, 8½; Cottosuet, white, 10; Armour's vegetolene, 9; Pennant Compound, 7½. (The above quotations are for tierces; add ½c for tubs or single cans; ¼c for large pails; ½c for medium pails, and 1 cent for small pails.) Cottolene, 60-lb. case, 9c; small, 13; medium or 5 large, 7.35; 5-case lots, 7.25; 10-case lots, 7.20; 25-case lots, 7.10; Baker's Cottolene, ½ bbls., 10½.

HAMS—Per lb., Diamond C hams, 14-18, 18½; Diamond C skinned hams, 19½; Rex hams, 14-18, 17½; Red skinned hams, 18½; Pioneer hams, 14-16, 17½; smoked picnic hams, 12; boiled hams, boneless, 25½; Angelus hams, 18½; Angelus skinned hams, 17; boiled hams, 28; Hauser's Pride, 18½; Hauser's skinned hams, 18½; boiled hams, 26; Empire skinned hams, 18½; Empire hams, 18½; Empire picnic hams, 11½; Premium skinned hams, 19½; Premium hams, 10-12, 19½; 12-16, 19½; Atlas hams, 8-10, 17; Premium boiled hams, 25½; Armour's Star hams, 10-12, 17½; 17-21, 19½; 14-16, 19½; skinned, 14-18, 18½; boiled hams, 28; Armour's Shield hams, 10-12, 18½; 12-14, 14-16, 19½; Shield skinned, 14-18, 18½; picnics, 6-8, 11½; Armour's Colonial hams, 10-12, 17½; 13-16, 17½.

LIVE STOCK—Based on delivered weigh's by Los Angeles (furnished by Hauser Packing Co.): Steers, 5½; heifers, 4½; cows, 4; calves, 6½@6½; small calves, 7; milk calves, 7½; wethers, 5.50 a head; ewes, 5.25; lambs, 8.25; hogs, 175-225 lbs., 6½@6¾; hogs, 225@300, 6@6¼; yearlings, 5.

BEEF—Steers, per lb., net. No. 1, 10; heifers, 6½; steers, hind quarters, 12; steers, fore quarters, 8; heifers, hind quarters, 11; fore quarters, 8; short loins, 30; loin butts, 13; loin, No. 1, 17; ribs, No. 1, 15; loins, No. 2, 14; ribs, 11; full chucks, 9½; short chucks, 9; triangles, 7½; plates, 4; short rounds and rumps, 10; steer rounds, butt on, 10½; tenderloins, fresh, 25; do. frozen, 18; shoulder clods, 12; rolls, 19; boned trimmings, 7; shanks, 4; flank steaks, 10; sweetbreads, 25; fresh tongues, 12; suet, 3; cod fat, 7; livers, 7; ox tails, each, 6; brains, each, 10; hearts, 4; clean tripe, each, 20; feet, each, 7½; per lb.; kidneys, each, 5; cooked tripe, each, $2.50.

MUTTON—Per lb. net, lambs, plain, 11½; lamps, caul, 11; yearlings, 10; wethers, 9; ewes, 8½; racks, 12½; legs, 12; loins, 16½; tongues, each, 2; plucks, each, 10; heads, skinned, each, 10; brains, 2; livers, hearts, 3c.

PORK—Per lb., net, dressed hogs, head on, 4; do., head off, 12; trimmed hogs, 13; loins, fresh, 16; local, frozen, 12; legs, 12; shoulders, 10½; picnics, 10; butts, 11; bellies, 13; trimmings 10; tenderloins, 30; spare ribs, fresh, 10; do., frozen, 8; head, 7; back fat, 12; tails, 6; neck bones, 4; tongues, 20; plates, 7; livers, 7; hearts, each, 2½; plucks, each, 7; kidneys, each, 1½.

SAUSAGE—Per lb. net, fresh pork links, 11½; Spanish style pork, 11½; sour head cheese, 10; bologna style, 9; Coney Island style Frankfurt, 9; minced, in bladders, 12; tongue loaf (new), 20.

OIL LIST.

W. W. oil, iron bbls., drums and tank wagon ..... $ .09
Pearl oil, cases, 5c ..... .15
Astral oil, cases, 5c ..... .15
Elaine oil, cases, 5c ..... .25
Eocene oil, cases, 5c ..... .19
V. M. & P. naphtha, iron bbls., drums and tank wagons ..... .13½
V. M. & P. naphtha, cases, 5c ..... .20½
Red Crown gasoline, iron bbls., drums and tank wagons ..... .11
Red Crown gasoline, cases, 5c ..... .22
86 per cent. gasoline, in bbls. ..... .28
86 per cent. gasoline, in cases ..... .35½
Engine distillate, iron bbls., drums and tank wagons ..... .07½
Engine distillate, cases, 5c ..... .15
Turpentine, in cases ..... .74
Turpentine, 10-case lots ..... .74
Turpentine, iron bbls. (50-gal.) ..... .69
Turpentine, iron bbls. (100-gal.) ..... .67
Linseed oil, raw, in 1 to 4-lb. bbls. ..... .87
Linseed oil, boiled, in 1 to 4-lb bbls. ..... .94
Linseed oil, cases, 5c per gal. higher.
Linseed oil, in 5 bbls. and over, raw ..... .81
Linseed oil, in 5 bbls. and over, boiled ..... .83
Aroturpe, cases, 2-5s ..... .21
Aroturpe, 10-case lots ..... .20
Aroturpe, in iron bbls., 50-gal. ..... .34
Aroturpe, in iron bbls., 100 gal. ..... .21

LOS ANGELES EXCHANGE.

Week Closes with Mexican Petroleum Common Slightly Lower than Its Highest Mark.

Mexican Petroleum common, which was easily the feature of the Los Angeles Stock Exchange trading during the past week, slumped off slightly the other day and closed yesterday at 54.50. Only ten shares changed hands. The local brokers do not know what to think of this issue, and would not be surprised to see it start off toward the clouds when the exchange again opens for business.

Home Telephone preferred has been a busy-body for several days and maintains a price around 34.00. Ten shares of Central National Bank sold at 210, a new high, and all the other bank issues were strong.

SAN FRANCISCO EXCHANGE.

Consolidated Virginia Is Again Quite Active—The Goldfields Are Quiet—Other Shares.

[Special Service to The Times by B. F. Taylor, 118 West Fourth street, Los Angeles.]

SAN FRANCISCO, Jan. 13.—Consolidated Virginia was quite active again today, selling all the way from 96 to 100, closed 97@98, up 4. Mexican was down 5, Ophir was up 5, Union was strong, closed 125 bid, up 25c.

The Goldfields were quiet and practically unchanged from yesterday, 55 was the best bid for Florence. It is understood here that Lockhart and Parker have had a falling out and that Parker is going to run the property. The Manhattan stocks were quiet, closed with a loss of a point in two or three of the issues.

There were no important changes in the Tonopah district or in the stocks of the outlying camps.

The advance in the price of silver should have a beneficial effect on the Comstocks and the Tonopahs.

Following are the closing bid and asked prices:

Goldfield District—	Bid.	Ask.
Atlanta	18	19
Booth	6	....
Blue Bell	6	....
Col. Min.	2	....
C. O. D.	13	14
Comb. P.	14	....
Daisy	12	13
Dia. B. B.	7	8
Florence	55	60
Gldf. Cons.	422½	....
Gldf. Kew	6	7
Great Bend	4	....
Jumbo Ex.	23	....
Lone Star	2	....
Merger	24	26
Oro	21	....
Red Hills	1	2
S.-Kendall	8	....
Speariead	8	....
Silver Pick	6	....
Vernal	17	....
Yellow T.	2	3
Manhattan District—		
Big Four	29	30
Dexter	4	....
Gold Wedge	3	....
Man. Cons.	11	12
Min. Hills	10	12
Mustang	4	....
T'keglving	....	4
White Cap.	7	8
Consuelo	....	....
District—		
Con. Va.	97	98
Confidence	58	....
Choller	6	....
Exchequer	6	....
Gould & C.	5	6
Hale & N.	14	....
Mexican	415	425
Ophir	160	162½
Potosi	6	7
Savage	15	16
Sierra Nev.	29	30
Union	125	127½
Tonopah District—		
Belmont	800	....
Jim Butler	34	36
Midway	21	....
Montana	102½	105
Mizpah Ex.	....	68
McNamara	28	29
N. Star	28	30
Rescue	23	25
Tono. of N.	630	....
W. End	....	76
Bullfrog District—		
Bonnie C.	....	9
May. Cons.	2	....
Tramp C.	....	3
Other Districts—		
P. S. Peak	120	....
Nev. Hills	227½	....
Fairview Jr.	40	....
Round Mtn.	54	....
Raw. Coal	8	9

SAN FRANCISCO CLOSING.

STOCK AND BOND QUOTATIONS.

[Furnished by Logan & Bryan, Members New York and Boston Stock Exchanges, Bradbury Building, Los Angeles.]

SAN FRANCISCO, Jan. 13. — [Exclusive to The Times.] The closing quotations and sales on the Stock and Bond Exchange were as follows:

Miscellaneous Bonds—	Bid.	Asked.
Associated Oil Co. 5s	99¾	100¼
Bay Counties Power Co. 5s	100¾	....
Cal. Wine Ass'n 5s	93½	....
City Electric Co. 5s	91¼	91½
Contra Costa Water Co. 5s	97½	100½
L. A. P. Ry. of Cal. 5s	99¾	100¼
Market St. Ry. 1st C. M. 5s	96¼	98
Natomas Consol. of Cal. 6s	93¾	93½
Northern Electric Co. 5s	92½	....
Oakland Transit Con. 5s	103	....
Pacific Gas Imp. 4s	87½	92
Pacific Electric Ry. Co. 5s	100	100¼
Pacific Light & P. Co. 5s	98½	99
Pacific Tel. & Tel. Co. 5s	100	100¾
People's Water Co. 5s	72¾	73
S. F., O. & S. J. Ry. 6s	104½	....
S. F., O. & S. J. 2nd Mtg. 5s	95¼	....
S. P. Branch Ry. of Cal. 6s	125	127½
S. V. Water Co. G. M. 4s	95	95½
United Gas & Elec. Co. 5s	100	....
U. R. R. of S. F. 4s	69¾	69¾
Valley Counties Power Co. 6s	100	102½
Water Stocks—		
People's Water Co. pfd.	46¼	....
Spring Valley Water Co.	63⅞	64½
Gas and Electric Stocks—		
City Electric Co.	21¾	....
N. Cal. Power Co. Com.	54¾	55
Pacific Lighting Corp. pfd.	72½	....
Insurance Stocks —		
California Ins. Co. (par $40)	71	....
Bank Stocks—		
Bank of California, N. A.	264	....
First Nat'l Bank of S. F.	....	255
Sugar Stocks—		
Hawaiian Com'l & Sugar	42¼	....
Kilauea Sugar P. Co.	14½	....
Makaweli Sugar Co.	45½	....
Oil Stocks—		
Associated Oil Co.	44¼	44⅝
Miscellaneous Stocks—		
Alaska Packers' Ass'n.	91½	....
Pal. Fruits Canners' Ass'n.	107	....
Cal. Wine Ass'n pfd.	85	....
Cal. Wine Ass'n common	....	55
Pacific Tel. & Tel. pfd.	98	....
Philippine Tel. & Tel. Corp.	23½	25

SALES: $5,000 Los Angeles Pacific of Cal. at 106; 2000 Northern Electric 5s at 92; 2 People's Water at 72½; 5000 U. R. R. 4s at 69¾; 5 Pacific T

370,000

oduction of Alaska for 1911 of

00,000

of this the gold pro- tion was

002,976

figures are the official returns, as he UNITED STATES MINT.

60,000

insula by dredges alone.

GOLD MINING & DREDGING

Los Angeles business men, controls 255 acres in all, of the best dredg- ula, in the heart of the richest

re in successful operation on Se- are already contracted for, to be avigation.

ging companies on Seward Penin- edge is in operation, NO STOCK E PROFITS ARE SO LARGE OFFERED ON THE OPEN

OLD MINING & DREDGING to Alaska early last summer, to of the ground under option, and e approximately 3,000,000 cubic $1.03 per yard.

stall its first dredge of 1500 yards ng early in August of this year, e opening of the season of 1913, acity of 4500 yards.

formation obtainable, when the net profit of $2700 per day is as-

D MINING & DREDGING CO. , of which 603,063 shares are in being sold, to pay for the first expenses, when only 525,000 fle over one-half of its capital, ge on the outstanding stock.

that the ground controlled by fit of at least $3.00 or $4.00 per

rd as the average value of the ination of holes that ran from to be taken into consideration at the gravel will run.

ve the company is offering the TREASURY STOCK at 50c ected that no further allotment

covering all the important repared and will be mailed on the office of the company and General Manager, who spent

Title Insurance & Trust Co. the depositary of the com-

ell known Los Angeles busi- t investigation.

offered at 50c. When this 0 per cent. of the capital will be large.

ged with the strictest econ

he same basis.

er information.

d Mining & ompany Bldg.

Los Angeles, California.

NIES.

Trust Company rancisco, Los Angeles. dg., Sixth and Main. SURPLUS $500,000. er and Bank Superintendent e Insurance. ney.

rust Company ns of Title. Its Assets Exceed ponsibles in Southern California

BANKS

ICERS

RSH, Pres. Capital ..... $500,000 Cashier. Surplus and Profits 250,000

Pres. Capital ..... $1,000,000 REW. Surplus and Profits ..... 2,750,000 ed Profits 1,750,000

AN, Pres. Capital ..... $1,000,000 TT, Cash'r. Surplus and Profits 2,000,000

Pres. Capital ..... $1,000,000 BOND. Surplus and Profits 2,000,000

AY, Pres. Capital ..... $500,000 Cashier. Surplus 500,000

Pres. Capital ..... $500,000 Surplus and Profits 500,000

; GOLD BONDS. E. G. RIDEOUT Building.

New York stocks.

Logan & Bryan, Members ... Stock Exchanges. Los Angeles.]

Jan. 13.—[Exclusive to The the closing prices ... and the quotations today:

	Bid.	Ask.
Am. Tob.	65	66
Braden Cop.	4¾	4¾
British Col.	4¾	4¾
Butte Coal.	2¾	2¾
Chi. Sub.	3	3
Dolores	3	4
Davis Daly	⅝	¾
El Rayo	2	3
First Nat.	4	5
Giroux	5-16	⅜
Gold Dale	12	16
Florence	4	5
Greene Can.	5¾	6¼
Gurwen	135	150
Inspiration	19¾	19¾
Kerr Lake	7¾	8
La Rose	11-16	13-16
Mine of A.	2¾	3
Mont. Shos.	2	3
Nipissing	6¾	6¾
Ohio Cop.	1-16	1-16
Ray Cent.	1 15-16	1 15-16
Ray Con.	28	41
Stand. Oil	600	625
Sup. & Pitts.	15	20
Tribollet	5-16	7-16
U. Cop. Pro.	2	3
Yukon	3¾	3¾
Shattuck	1¾	2
Live Oak	40¾	40¾
Chemung	4	6
Bohemia	2¾	3¾
Boss	1	2
Cactus	16	21
Chief Con.	75	80
Verde Ex.	75	78
S. Lake	4	5
Hancock	2¾	3¼
Helvetia	1¾	1¾

Shares and Money.

PROFIT TAKING IN WALL STREET.

STOCK MARKET GIVES WAY UNDER PRESSURE.

After a Period of Strength in the Early Trading Conditions Change Because of the Eagerness of the Speculators to Cash in—Reading Still the Center of Interest.

[SPECIAL P. NIGHT WIRE TO THE TIMES.]

NEW YORK, Jan. 13.—After a period of strength in the early trading the stock market gave way today under the influence of extensive profit taking. The movement was as indefinite and irregular as during the previous days of the week and trading was highly professional. Reading seemed to be the center of speculative interest. Its gain of six points on Thursday's low price to yesterday's closing led to extensive realizing under which the price broke 3 points. The bears joined in the attack and the stock moved widely, closing with a loss of about a point. The Union Valley resisted pressure stubbornly although it lost its early gain. Steel fell a point to 107 1-4 and showed a forward swing in the latter part of the session carried many of the prominent issues below the previous close. Canadian Pacific broke 2 1-4. Pressure against this stock was said to have been Berlin, Norfolk and Western was heavy despite yesterday's announcement of subscription rights for 50,000 shares. Recent indications that the advance had slackened its pace after full penetration toward the end of last week, seemed to be borne out by the report of an increase in the number of freight cars of nearly 60,000 and a decrease in the country's stocks of merchandise during the last week. No material changes, such as were noted in this period of the year a year ago, were noted in today's bank statement. The actual cash gain of $25,- 000,000 was somewhat larger than had been predicted. The government's crop report of agricultural exports for the calendar year revealed a decrease in the number of 12,660,000, but the decline of $32,660,000 in value of cotton shipped, was more than offset by the increase of $53,000,000 in value of cereals exported during 1911 the total was $853,- 000,000, as compared with $521,495,- 000 in 1910. The bond market was irregular. Total sales par value $1,514,- 000. United States 2's registered and coupon 2's declined 1-4 on call of the year.

	Open	High	Low	Close
D. L. & W.	....	....	535	550
D. & R. G.	....	....	....	21¾
D. & R. G. pfd.	....	....	....	77¾
100 Distilling Sec.	21¾	21¾	....	43¾
100 D. S. S. & A.	21¾	21¾	30	21¾
D. S. S. & A. pfd.	9¾	9¾	....	9¾
3,500 Erie	....	....	17	17
600 Erie 1st pfd.	31½	31	30¾	31
Erie 2d pfd.	23	23	21	21½
2,300 Gen. Electric	....	....	....	153¾
700 Gt. Northern pfd.	130¾	132	130	130¾
2,200 Gt. No. Ore Ctfs.	40¾	40¾	39¾	40
Illinois Central	....	....	....	127
Int'l Harv. Co.	....	....	....	49
Int'l Harv. pfd.	....	....	....	108¾
Int'l Paper	....	....	11¾	12¾
Int'l Paper pfd.	....	....	....	10
800 Int'l Pump	46¾	47	46¾	47
Int'l Pump pfd.	30¾	31	30¾	31
700 Iowa Central	....	....	12¾	13¼
Iowa Central pfd.	13¾	13	13¾	14
K. C. Southern	....	....	27	30
K. C. So. pfd.	....	....	27¾	28¾
800 L. & N.	....	....	62¾	64
Laclede Gas com.	155	154½	154	155
Laclede Gas pfd.	....	....	106¾	106¾
Manhattan	....	....	99	100
900 Inter-Met.	....	....	126¾	127
1,700 Inter-Met. pfd.	17¾	17¾	17	17¾
900 Mex. Central Ctfs.	25¾	25¾	25¾	25¾
Mex. C. 1st pfd.	....	....	....	55
100 Mackay	78¾	78¾	78¼	80
Mackay pfd.	....	....	....	69¼
Minn. & St. L.	....	....	....	69¼
M. St. P. & S. M.	....	....	....	21
Do. 1st pfd.	....	....	....	58
Do. pfd.	....	....	132½	133
M., K. & Texas.	....	....	149	150
M., K. & T. pfd.	....	....	29¾	29¾
400 Missouri Pacific	39¾	39¾	39¾	39¾
200 National Lead	53¾	53¾	53	53
Nat'l Lead pfd.	....	....	105	107¼
Nat'l Biscuit	....	....	141¾	144
Nat'l Biscuit pfd.	....	....	128¾	129
1,400 Nevada Con.	14¾	14¾	13¾	13¾
N. Y. Air Brake	....	....	49	50
600 N. Y. Central	106¾	106¾	106¾	107
N. Y. C. & St. L.	....	....	....	54
Do. 1st pfd.	....	....	....	98¾
Do. 2nd pfd.	....	....	89¾	130
N. Y., Ont. & W.	....	....	32	33
2,800 Norfolk & W.	103¾	104¼	103¾	104
N. & W. pfd.	....	....	....	109¾
North American	....	....	90¾	91
1,300 Northern Pacific	115¾	115¾	115¾	116
Omaha	....	....	139	141
Omaha pfd.	....	....	....	150
2,800 Pacific Mail	....	....	150	152
400 Pac. Tel. & Tel.	22¾	21¾	22	22¾
Pac. T. & T. pfd.	49¼	49	48¾	49¼
400 Penn. R. R. Co.	122	122	121¾	122
People's Gas	....	....	102¾	103
Pitts. Coal	....	....	104¾	105
Pitts. Coal pfd.	....	....	101¾	101¾
100 Pressed Steel Car	33¾	33¾	32¾	33¾
Pullman	....	....	105	106
Ry. Steel Springs	....	....	28¾	29
Ry. Steel S. pfd.	....	....	81	81¾
73,800 Reading	156¾	158¾	156¾	158¾
Reading 1st pfd.	....	....	....	89¾
700 Reading 2nd pfd.	....	....	89¾	90¼
700 Republic I. & S.	28	28¾	27¾	28¾
Republic I. & S. pfd.	....	....	....	97
100 Rock Island	20¾	20¾	20¾	21
Rock Island pfd.	50¾	50¾	50¾	51¼
St. L. & S. F.	....	....	....	24¾
St. L. & S. F. 1st pfd.	....	....	....	49
St. L. & S. F. 2nd pfd.	....	....	....	34
St. L. & S. W.	....	....	....	29¾
Do. pfd.	....	....	....	59¾
400 Southern Pacific	110¾	110¾	109¾	110¾
500 Southern Railway	28¾	28¾	28¾	28¾
100 Southern Ry. pfd.	69¾	69¾	70	70
2,900 Third Ave. Ry.	47¾	47¾	47¾	47¾
700 Tenn. Copper	27¼	27¼	27¼	27¾
Texas Pacific	....	....	....	27¾
200 St. L. & W.	13¾	13¾	13¾	13¾
Do. pfd.	33¾	33¾	33¾	34
Twin City R. T.	....	....	....	104¾
U. B. & P. Co.	....	....	....	39
U. B. & P. pfd.	....	....	....	81¼
30,400 Union Pacific	168¾	167¼	167¼	167¾
200 U. P. pfd.	....	....	86¾	87
1,100 Utah Copper	54¾	55¾	54¾	55¾
100 U. R. R. of S. F.	25¾	25¾	25¾	25¾
Do. pfd.	89¾	89¾	89¾	89¾
U. S. C. Iron Pipe	....	....	....	27
U. S. Express	....	....	....	44
U. S. Marine Co.	....	....	....	30
U. S. Marine pfd.	....	....	....	87
U. S. R. & Cons.	....	....	....	22
U. S. R. & R. Co.	....	....	....	65
U. S. R. & R. pfd.	....	....	....	2
200 U. S. Rubber	46¾	46	46	47
U. S. R. 1st pfd.	....	....	....	113¾
U. S. R. 2nd pfd.	....	....	....	44
40,500 U. S. Steel Cor.	67¾	69¾	67¾	69¾
4,600 U. S. Steel pfd.	....	....	....	124
300 Va. Car. Chem.	83¾	83¾	83¾	84
Va. Car. Chem. pfd.	....	....	....	113¾
Va. Coal & Coke	....	....	....	122
Wabash	....	....	....	22
100 Wabash pfd.	39¾	39¾	39¾	40
Wells-Fargo Ex.	....	....	....	250
3,700 Western Union	69¾	69¾	69¾	70
2,200 Westinghouse	82¾	82¾	82¾	83¾
Do. 1st pfd.	....	....	....	113¾
100 Western Md. com.	27¾	27¾	27¾	27¾
Western Md. pfd.	....	....	....	57
W., S. & E.	....	....	....	14¾
Do. 1st pfd.	....	....	....	43
Do. 2nd pfd.	....	....	....	23
Wisconsin Central	....	....	....	23¾
100 Goldfield Cons.	4¾	4¾	4¾	4¾
20,200 Lehigh Valley	134¾	134	134	134¾
Jersey Central	....	....	....	184
1,400 Ray Cons.	17¾	17¾	17¾	17¾
200 Miami	24¾	24¾	24¾	25¾
700 Calno	24¾	24¾	24¾	25¾
N. Y., N. H. & H.	25¾	25¾	25¾	25¾
R. I. & P. com.	....	....	....	24

Total sales—597,100 shares.

New York Curb Stocks.

[Special Service to The Times by H. P. Hutton & Co., Members N. Y. Stock Exchange, 113 West Fourth street. Los Angeles.]

NEW YORK, Jan. 13.—The curb market was very quiet, owing to poor wire service, which cut off practically all outside business. Quotations were unchanged in any important particulars.

The Boston coppers presented a firm tone on small amount of trading.

Following are the closing bid and asked prices:

	Close— Bid.	Ask.		Close— Bid.	Ask.
Ohio Cop.	1-16	⅛	Am. Zinc	26	26¼
Ray Cent.	1 15-16	2	Ray Con.	28	28¼
Stand. Oil	600	625	Tenn. Cop.	27¼	27¾
Sup. & Pitts.	15	20	Tribollet	5-16	7-16
Tribollet	5-16	7-16	Un. Cop. Pro.	2	3
U. Cop. Pro.	2	3	Yukon	3¾	3¾
Yukon	3¾	3¾	Shattuck	1¾	2
Shattuck	1¾	2	Live Oak	40¾	40¾
Chemung	4	6	Bohemia	2¾	3¾
Boss	1	2	Cactus	16	21
Chief Con.	75	80	Verde Ex.	75	78
S. Lake	4	5	Hancock	2¾	3¼
Helvetia	1¾	1¾			

BANK STATEMENT.

NEW YORK, Jan. 13.—The bank statement is as follows:

CLEARING HOUSE BANKS.

Average loans, increase	$39,982,000
Specie, increase	14,438,000
Legal tenders, increase	2,063,000
Deposits, increase	46,299,000
Reserves, increase	6,332,000

OTHER BANKS.

Actual loans, increase	$28,126,000
Specie, increase	16,782,000
Legal tenders, increase	5,563,000
Deposits, increase	60,214,000
Reserves, increase	7,721,200

REDONDO BEACH.

ARRIVED—SATURDAY, JAN. 13.

Steamer Geo. Loomis, Capt. Smith, from Point Richmond.

SAILED—SATURDAY, JAN. 13.

Steamer Fort Bragg, Capt. Higgins, for San Pedro.

Steamer Geo. Loomis, Capt. Smith, for Point Richmond.

PASSENGER SCHEDULE FOR ARRIVALS AND DEPARTURES OF VESSELS.

TUESDAY, Jan. 16—Steamship President, Capt. Thomas, from Seattle, via San Francisco, en voyage to San Diego, via San Pedro.

FRIDAY, Jan. 19—Steamship State of California, Capt. Alexander, from San Francisco, via Santa Barbara, en voyage to San Diego, via San Pedro.

LOADING FOR THIS PORT.

Schooner Crescent, Everett.
Steamer Temple E. Dorr, Gray's Harbor.
Steamship President, Seattle.
Steamer Centralia, Gray's Harbor.
Steamer Fair Oaks, Gray's Harbor.
Steamer Rainier, Willapa.
Steamer Santa Monica, Eureka.

VESSELS ON THE WAY.

Steamer Coronado, Gray's Harbor.
Steamer Jim Butler, Willapa.

PORT ITEMS.

Steamer Geo. Loomis arrived here today from Point Richmond with 600 barrels of oil for the Standard Oil Company, and sailed tonight for Point Richmond.

M. AND M. ELECTION.

The annual election of directors of the Merchants' and Manufacturers' Association will be held tomorrow at the offices of the organization in the Wilcox building. The following names have been placed in nomination: W. E. Chamberlain, George E. Feagans, George Pusenot, E. A. Geissler, H. M. Haldeman (unexpired term,) C. W. Hill, George Hart (unexpired term,) W. G. Hutchison, Oscar C. Morgan, E. W. Murphy and Leon T. Shettler. There is no opposition to this official ticket.

THE WEATHER.

LOCAL OFFICE, U. S. WEATHER BUREAU, Los Angeles, Jan. 13.—[Reported by A. F. Wallaber, Local Forecaster.] At 5 o'clock a.m. the barometer registered 30.17; at 5 p.m., 30.13. Thermometer for the corresponding hours showed 56 deg. and 72 deg. Relative humidity, 5 a.m., 81 per cent.; 5 p.m., 34 per cent. Wind, 5 a.m., northeast, velocity 6 miles; 5 p.m., northwest, velocity 9 miles. Highest temperature, 72 deg.; lowest, 53 deg. Rainfall for season, 2.81 inches. Barometer reduced to sea level.

COMPARATIVE TEMPERATURES.

	Max.	Min.	Mean.
Boise	70	*0	3
Washington	6	0	4
Pittsburgh	12	*0	6
Chicago	14	*2	8
St. Louis	14	*3	5
San Francisco	61	52	57
New York	30	*4	2
Kansas City	15	*12	3
Jacksonville	62	52	57
Yuma	68	34	50

*Below zero.

WEATHER CONDITIONS.—The North Pacific storm has moved east of the Rocky Mountains and is now central over Montana and the Dakotas. It has caused rising temperatures in the Northern Rocky Mountain region, the Missouri and Upper Mississippi valleys and upper lake region. The weather continues cold on the Atlantic seaboard, except in Florida. Precipitation continues in Western Oregon and Western Washington. Elsewhere on the Pacific Slope fair weather prevails, with precipitation in the form of rain and snow is reported along the South Atlantic coast and at scattered places in the Gulf States. Elsewhere east of the Rocky Mountains the weather is fair. Fair weather is indicated for Los Angeles and vicinity Sunday.

FORECASTS.—For Los Angeles and vicinity: Fair Sunday; variable winds.

For Pasadena, Redlands, Riverside and San Bernardino: Fair Sunday.

For Ventura south of the Tehachapi: Fair Sunday.

For San Francisco and vicinity: Fair Sunday; northerly winds; light northeast wind.

For San Joaquin Valley: Fair Sunday; warmer; light north wind.

For Sacramento Valley: Fair Sunday; warmer; light north wind.

For Nevada: Fair Sunday and Monday.

YUMA (Ariz.) Jan. 13.—[Exclusive Dispatch to the U. S. Reclamation Service.] Gauge height Colorado River, 15.00 feet.

LOS ANGELES LEADS.

FINANCIAL FIGURES.

The Los Angeles bank clearings for the week ended January 11, 1912, amounted to $21,267,000, showing an increase of 18.4 per cent. This city, according to Bradstreet's report, stood thirteenth among all the cities of the country, and the percentage of increase was only exceeded by one other city, Salt Lake City made a gain of 28.6 per cent., but that was unusual for Salt Lake, while Los Angeles makes a good gain every week.

In other fields Los Angeles was also in fine lead, notably in building operations, being third for the month of December among all the cities of the United States. Figures recently compiled show that the Los Angeles banks carry approximately 185,000 accounts with total deposits in excess of $152,000,000. This is a record no other city of the same size in the country can equal.

PIONEER SOLDIER AT REST.

Funeral of Man Who Came Around Cape Horn Over Fifty Years Ago. One of First Railroad Conductors.

Lemuel C. Kincaid, who died at his home on Boyle Heights, early on Friday morning, of heart disease, was buried yesterday afternoon. The deceased came around Cape Horn in 1857 as a United States soldier, and for seven years served on this Coast. He was a native of Washington, D. C., and probably enlisted in order to get to California, where he lived ever afterwards. After leaving the army he became a conductor on the S. P. Railroad, which occupation he followed for a number of years, and was among the first men to take a train from this city when the road was built. At the time of his death he was past 76 years of age, and leaves a widow and three sons here. Two of them are mail clerks—Edward and Levi—and Emanuel is a patrolman in the police department.

MOUNT SINAI'S HISTORY.

Eminent Archaeologist to Lecture Before Southwest Society Tuesday Night.

Prof. Caspar Rene Gregory, of the University of Leipzig, representative of the Charles Eliot Norton Memorial Lecture endowment of the Archaeological Institute of America is to lecture on "Mount Sinaii," Its Monasteries and Manuscripts," at the Arrow Theater, Hamburger Building, at 8:15 o'clock Tuesday evening. The lecture is under the auspices of the Department of Educational Extension of the Southwest Society, A. I. A. Prof. Gregory is an eminent biblical authority. The Charles Eliot Norton Memorial is a tribute to the founder of the Archaeological Institute. In recognition of his profound scholarship, friends and admirers wisely elected to forego the usual monument of bronze or granite.

Financial.

ANALYSIS MADE OF PAST YEAR.

Conditions that Influenced Financial Market.

Year-End Comments Made by Logan and Bryan.

Los Angeles Stands High in Bank Clearings.

The commission house of Logan & Bryan, which maintains branches in Los Angeles and Pasadena, has just issued its year-end comments on the financial and industrial situation in the United States. As a matter of retrospection, the firm says:

"The year 1911 may be characterized as one of many surprises and disappointments, and doubtless in financial history will mark a period in which the happenings, taken as a whole, were fully as influential, if not more so, than those in any year in the past decade."

Then is taken up seriatim the big financial happenings of the year, beginning with the announcement of the expenditure of $75,000,000 by the Union Pacific in double-tracking, followed soon by the troubles of the Carnegie Trust Company, the decision of the Interstate Commerce Commission denying the railroads increased freight rates, the revolution in Mexico where so much American capital is invested in mines and railroads, the Standard Oil and tobacco trust decisions, and the other happenings calculated to unsettle financial arrangements.

In reviewing the conditions of the past year the statement says:

"Monetary conditions, taken as a whole—and speaking from a domestic standpoint—may now be said to be rather more favorable than at the beginning of 1911. The more conservative attitude on the part of bankers both East and West, the gradual elimination of the loan excess over deposits, and the relatively smaller stocks of merchandise carried by manufacturers and retailers, have contributed materially toward the betterment as applied to the financial fabric. It is quite true that November failures were somewhat above the average, but the same should be regarded as in keeping with economic adjustment. Collections are reported as being slow, but that is natural for this period. The hardening of money rates in December was a natural sequence to the rather urgent inquiry on the part of Germany for over-the-year accommodations, and the disbursements for January and disbursements also induced firmness. Our country, in view of its improved foreign trade and other considerations, has been able to lend sums abroad variously estimated as aggregating between fifty and one hundred million dollars, so that any pronounced demand on the part of domestic interests for financial accommodations could no doubt be readily supplied by means of calling our foreign loans."

The concluding statement follows:

"We believe that 1912 will witness in the security markets some unsettlement, but on the whole a tendency toward betterment if political considerations are in keeping with such a course, so that if investors will watch closely the trend of political events and take hold, on the depressions, of the securities of those corporations which have demonstrated their ability to pay current dividends and earn a satisfactory surplus over same, under conditions such as have recently prevailed, they will, we feel, be rewarded."

THE DIMINISHING CROP OF LAMBS.

BY J. W. WRIGHT.

Wall street omitted its customary year-end high jinks this season. The Stock Exchange gong struck the noon hour on Saturday, the 30th, with the same reverberating clang as of old, and 1911 ended officially then and there, so far as the brokers were concerned, without any elaborate obsequies. No holly and evergreen festoons—no brass band—no hilarity! And thereby hangs a tale.

Thre have been hard times is Wall street during the last twelve months. The year 1910 was bad enough, but 1911 was worse. Trading was far below that of former years, far below 1910, itself a poor year. A few of the larger brokerage houses pulled through all right, and made some money. Many houses curtailed expenses rigorously. Some brokers were forced to quit the street and earn a living otherwise and elsewhere. One of them is now selling automobiles; others have "accepted positions," it is stated. The old year ended in gloom. Even the younger members, who are expected to make a noise at New Year's were wet-blanketed. The Consolidated (the "Little Board") had a Christmas celebration, and the Produce Exchange had some fun and did some charity stunts. But the Big One and the Curb didn't have much heart for frivolity this year.

The year's "poor business conditions throughout the country" are assigned as the cause for the 1911 depression in The Street. Perhaps. Some of us aren't quite sure that 1911 was such a bad year for business—it has looked pretty good, particularly in spots. Wall street may be merely whistling to keep its courage up. It has been accustomed to feel that its business reflected the country's business. It has been the pulse of the country's business condition for so long that it is awakening but slowly to the realization that the country has changed pulses. Time was when Wall street piped and Business danced; but for two years or more The Street has been beating its old familiar tom-tom and piping its time-worn tunes—but the audience has left the hall and the dancers have sneaked away quietly. Wall street doesn't concede this yet (but suspects it!) and the fact remains.

The condition of the 1911 trading was merely a continuation of that of 1910, and not essentially different. It was largely professional. Some of the active traders "scalped" more or less, thus adding to the volume, but the actual business was relatively light. By "actual business" is here meant the general participation of the public. Without that, the market is a farce. It requires a tremendous volume of split commission business and brokers' order to keep up the personal and business expenses of a Wall street office. There isn't enough of this business to go around. The bone-and-sinew of every speculative market is the investing public—and when the investing public loses interest, it's all off—sound the gong, James!

Local money cannot keep any market alive forever. The country at large quit Wall street some time ago, and since then it has been a case of the survival of the richest, and local money stimulating the trading largely. There is always some outside money in The Street, and always will be, but it is undoubtedly investment money and not speculative. Straight investment cannot sustain any such elaborate institution as The Street. Nothing but speculation, and right lively speculation at that with plenty of price-range, plenty of action and plenty of orders at full rates, will keep the pace that has been set in that famous financial district.

The interior markets reflect the same conditions. Take the mining-share markets, for example, notably the one which was at one time the largest mining-stock market in the country. Now it's almost a memory—they kept their market narrow—made it a one-cramp affair—wouldn't let in the outside stocks, and it got altogether too narrow and restricted for the pluangers who like plenty of action. But they, too, like the Wall-street gentlemen, got just a bit too lic quit. Then local money kept things going in a half-hearted manner, with a little outside money coming in once in a while, but the volume of trading diminished year by year until now it is merely a suggestion of its former glory. The other interior markets show a very similar history, even the broader ones—the famous "Curb" in Broad street—speculative markets generally—they're all in the same plight. The wedding-guests have been duly invited, even urged, but they all seem to have important commitments elsewhere and the feast waits practically guestless. It isn't lack of business in the country-at large; it isn't scarcity of money; and it isn't "trust prosecution," either. The reason is more deep-seated than any of these.

Here is the fly in the ointment of the annual Stock Exchange celebration. The brokers are not so much mourning the poor business of 1911 as they are gloomy over the indifference of the public—an indifference which does not let much sunshine in to "The Canyon" and adjacent territory. The Street has detected a basic reason for stock-market depression; it sees that it can no longer truthfully assert that the country's business was bad because its own business was so; and it is obliged to draw certain conclusions from the obvious fact that the country-at-large is prosperous, but Wall street is not.

Query: What's to be done?.

In some of the mining States prospectors are being sent out into the hills to discover a new camp and thereby start a new "boom." This would probably mean new promotions, new excitement, new stock-factories, and presumably, a new lamb-shearing fest.

Wall street keeps up a certain amount of pyrotechnics; sends 'em up for a while and then drives 'em down again; and resorts to all the good, old tricks that have been so effective in the past. But just the same, at the year-end, they cut out the customary hilarity and adjourn with long faces, wishing each other a happy and prosperous new year, but with no monumental confidence that the wish will come true unless they go out and get a job somewhere.

Fact is, the lamb crop is about exhausted. Those who escaped have grown wise; those who didn't escape are of no value, financially; and the new crop got a straight tip somewhere and is gamboling on other greens.

Speculative markets require some readjustments—the same got too rapid, too far removed from the normal. Those readjustments are now going on—slowly, almost imperceptibly, surely. This phase of the situation and the probable eventual effect of this metamorphosis, will be discussed in this column on Thursday next.

J. Graham Hanley of San Francisco, is staying at the Hayward. Hanley is a manufacturer of electrical supplies.

PERSONALS.

A. W. Tuthill, manager of the Sarre-Fisher Brick Company, New York, is a guest at the Lankershim.

K. L. Taylor, a banker of Chicago, is staying at the Van Nuys.

W. J. Watterson, a business man of Cleveland, is at the Westminster.

J. H. Manning, a Goldfield mining man, is a guest at the Alexandria.

E. M. Lawrence, a mining man from Phoenix, is registered at the Angelus.

William Maxon, a furniture manufacturer of West Bend, Wis., is staying at the Angelus.

A. W. Angell of Boston, is a guest at the Alexandria. Angell is a banker and is here on a pleasure trip.

F. E. Farrow, superintendent of a chain of hotels in Yellowstone Park, is staying at the Hayward.

William Pagee, a retired New York business man, is staying at the Alexandria.

W. L. Butts, a Seattle merchant, is a guest at the Hayward.

Mrs. Ellen S. Bentley, prominent in Richmond society, is a guest at the Alexandria.

E. D. Taylor, a business man of Vancouver, is staying at the Hayward.

Mr. and Mrs. D. W. Dirr of Detroit, are at the Angelus. They will remain in Los Angeles several weeks.

H. B. Hulbut, a machinery manufacturer of Springfield, Mass., is at the Westminster.

QUESTION OF CANAL TOLLS.

Congressman Stephens yesterday telegraphed to the Chamber of Commerce to the effect that if that body or any industry in Los Angeles desires to have a personal hearing before the House foreign commerce committee, either favoring a lower rate of tolls through the Panama Canal or free passage for vessels, representatives should reach Washington at an early day.

RECEIPE FOR WEAK KIDNEYS

The following recipe is the best that can be had for weak or disordered kidneys: "Half ounce fluid extract Buchu; half ounce Murax compound; six ounces good pure gin. Shake the bottle well each time and take one or two teaspoonfuls of the mixture after each meal and at bed time." Any druggist will mix or supply these ingredients.

The foregoing formula comes from high medical authority and will produce quick and permanent results. It will speedily relieve backache, rheumatic pains, frequent and highly colored urination. These symptoms of kidney trouble must have prompt attention to prevent Bright's disease or diabetes.

Legal.

STOCKHOLDERS' MEETING.

Annual meeting of the stockholders of the Los Angeles Trust & Savings Bank. Notice is hereby given that the annual meeting of the stockholders of the Los Angeles Trust & Savings Bank will be held at the office of the bank, northwest corner of Sixth and Spring Streets, in the City of Los Angeles, County of Los Angeles, State of California, on Tuesday, January 16, 1912, at 3 o'clock P.M., for the purpose of electing a Board of Directors, hearing reports of officers, and for the transaction of such other business as may properly come before the meeting.

JAY SPENCE, Secretary.
Los Angeles Trust & Savings Bank.

Annual Meeting of Stockholders.

The annual meeting of the stockholders of the Los Angeles Electric Company will be held at the company's office, No. 645 South Hill street, Los Angeles, Cal., on Wednesday, the 24th inst., at 2:45 o'clock p. m., for the purpose of electing a board of five directors to serve for the ensuing year, and until their successors shall have been elected and qualified, and also to transact such other business as may be presented for their consideration.

R. M. ADAMS, Secretary.
Los Angeles, Cal., January 6, 1912.

Annual Meeting of Stockholders.

The annual meeting of the stockholders of the Los Angeles Lighting Company will be held at the company's office, No. 645 South Hill street, Los Angeles, Cal., on Wednesday, the 24th inst., at 3:15 o'clock p. m., for the purpose of electing a board of five directors to serve for the ensuing year, and until their successors shall have been elected and qualified, and also to transact such other business as may be presented for their consideration.

R. M. ADAMS, Secretary.
Los Angeles, Cal., January 6, 1912.

Annual Meeting of Stockholders.

The annual meeting of the stockholders of the Los Angeles Gas and Electric Company will be held at the company's office, No. 645 South Hill street, Los Angeles, Cal., on Wednesday, the 24th inst., at 2:45 o'clock p. m., for the purpose of electing a board of five directors to serve for the ensuing year, and until their successors shall have been elected and qualified, and also to transact such other business as may be presented for their consideration.

R. M. ADAMS, Secretary.
Los Angeles, Cal., January 6, 1912.

Annual Meeting of Stockholders.

The annual meeting of the stockholders of the Los Angeles Gas and Electric Corporation will be held at the company's office, No. 645 South Hill street, Los Angeles, Cal., on Wednesday, the 24th inst., at 2:00 o'clock p. m., for the purpose of electing a board of seven directors to serve for the ensuing year, and until their successors shall have been elected and qualified, and also to transact such other business as may be presented for their consideration.

R. M. ADAMS, Secretary.
Los Angeles, Cal., January 6, 1912.

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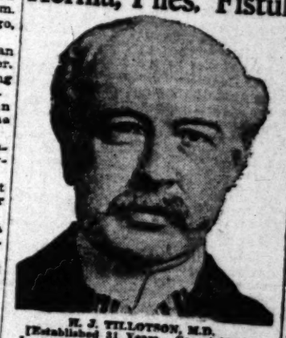
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W. J. TILLOTSON, M.D.

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Pen and Square.

PERMITS SHOW GOOD INCREASE.

Gain to Date for Month Over Two Hundred Items.

Nine-Story Hotel Enterprise Reaches Department.

New Apartments on Local Draughting Boards.

From January 1 to January 12, inclusively, the Chief Inspector of Buildings issued 459 permits for new buildings in this city. The figure for the corresponding period of last year was 237 permits.

The valuation of building to date for the month is $906,347, as compared with $3,445,225 for the first twelve days of January, 1911. The discrepancy is occasioned by the fact that the first few days of January of last year witnessed the issuance of a permit for the $1,000,000 Title Insurance Block at Fifth and Spring streets.

Application was made at the department several days ago for a permit for the erection of the nine-story hotel building projected by Carroll W. Gates for the corner of Sixth and Figueroa streets. This structure, a perspective of which has already appeared exclusively in The Times, was planned by William Curlett & Son of San Francisco, and Elsen & Son of Los Angeles.

Permits issued for new homes to date for the month number 207 and represent a total outlay of $414,596. An aggregate expenditure of $1,000,000 in January for houses alone is not regarded by the officials of the building department as unlikely.

NEW APARTMENTS.

F. Parmentier is preparing plans for a four-story and basement brick apartment building to be erected on Ingraham street near Bixel street, and extending through to Orange street, for J. E. Murray. There will be 100 rooms in suites of two and three rooms with private baths and couch beds.

Other projects reported by the Southwest Contractor and Manufacturer follow:

A. L. Haley is preparing working plans for a three-story and basement brick apartment-house to be built on West Adams street near Normandie for Attorney R. L. Horton. It will contain twenty-seven two-room and three three-room suites with private baths and oscillating wall beds.

E. J. Borgmeyer is preparing plans for a three-story brick apartment building to be erected at No. 634 Sunset boulevard for L. Gouldberg, and for a three-story brick apartment-house on South Flower street near Eleventh street for Dr. J. T. Miller.

The Lawrence B. Burck Company is completing plans and will build a 2-story and basement frame apartment-house on the east side of Flower street north of Second street, for Lawrence B. Burck and W. H. Hutchings. There will be seventy-five rooms in thirty-two suites with private baths and wall beds.

Fred Biren is preparing plans for a three-story frame store and apartment building to be erected at Western and Santa Barbara avenues for Tracy E. Shoults. There will be two stores and four two-room suites in the building.

C. O. Stanton has had plans prepared, and has commenced the excavation for the foundation of a three-story, 30-room frame apartment building on North Grand avenue near First street, and extending through to Bunker Hill avenue.

O. M. Warner is preparing plans for a two-story frame apartment building to be constructed at 924 Boston street for George Bloom. There will be eight three-room suites in the building, each with private bath and wall beds.

Clyde J. Cheney is preparing plans for a three-story frame and plaster apartment house to be built at 1439 Winfield street for Mrs. Daniel O'Keefe. It will contain 52 rooms in eighteen suites with private baths and wall beds.

R. M. Taylor is completing the working plans for a three-story and basement brick apartment house to be built on the corner of Eighth street and Union avenue for Marcus Landsberg. It will contain 36 suites of two and three rooms, each with private baths and wall beds.

May & Grimwood have the contract at about $20,000 for the erection of a two-story and basement brick apartment house to be built on West Twelfth street near Burlington, for Mrs. W. Hourtet.

PLANS BIG WAREHOUSE.

W. J. Saunders is taking bids for the erection of a reinforced concrete warehouse to be built on Avery street between Third street and Stephenson avenue for F. W. Braun. It will be approximately 100x200 feet and five or six stories in height.

The Van Nuys Building Company will improve the lot at 725 South Spring street with a one-story brick building. The site is 60x150 feet. Morgan, Walls & Morgan will prepare the plans.

The Southern California Hardwood & Manufacturing Company will make extensive improvements to its plant at Eighth and Kohler streets. A two-story addition will be built enlarging the mill and cabinet departments and new sheds for kiln dried lumber will be erected. The buildings will be brick construction.

R. B. Young & Son have prepared plans for a one-story brick commercial garage to be built on Pico street between Main and Hill streets for Mrs. Reuben Shettler. It will contain two store rooms with shops, one of which will be occupied by Leon Shettler.

W. V. Morrow has the contract at $16,000 for the construction of a two-story brick store and apartment building at Forty-seventh and Vermont avenue for L. J. Zimmerman. There will be one large and four small rooms on the first floor and two office rooms, three three-room and two two-room suites on the second floor.

O. M. Warner has prepared plans for a one-story frame store building to be erected on the corner of Fiftieth street and Compton avenue for Mrs. Kate Hambrecht. There will be two store rooms, each with living room in the rear.

Plans have been prepared by C. C. Cross for a one-story brick store building to be erected at 2726 West Pico street for F. E. Bundy. It will contain three store rooms.

REPORTS BRISK BUSINESS.

Manager of Leasing Department of Leading Firm Has Large Rental List to Credit for Past Week.

William C. Keim, manager leasing department of the Wright & Callender Company, reports the following leases closed through his department since the first of the year:

The Central Creamery Company from Mrs. H. S. Troy, storerooms at the northeast corner of Eleventh and Main streets, in the building being erected there, for a period of five years. The quarters will be fitted up into one of the finest creamery houses in the city. The color scheme will be an entirely white tile show and display room.

The Scherer Investment Company, lessor, to Planada Development Company, long-term lease on storeroom at No. 645 South Spring street. This storeroom has been entirely rebuilt and remodeled by the lessee. O. T. Johnson to Bartel & Heron, storeroom at No. 433 South Spring street, five-year lease. German delicatessen has been installed by the lessees.

Franp Simpson to Independent Gas Appliance Company, storeroom and basement at No. 627 South Hill street, for four years. This storeroom is in the reinforced concrete building on the property recently sold through the Wright & Callender Company to Frank Simpson. The New Method Laundry Company to Veal Reed Chair Company, second floor of building at southeast corner of Third and San Pedro streets, two years. James Hill & Sons to Newell Mathews Company, south portion of warehouse on Kellar street, containing 3750 square feet, for period of one year. Mrs. O. Donell to Reed & Hammond, auctioneers, storeroom at No. 629 South Olive street, temporary lease.

The same agency reports the lease to a local syndicate of a two-story garage to be erected in a growing automobile section. The lease is for fifteen years. The name of the lessee is withheld by request.

Activity.

ENTIRE WHITLEY BUILDING LEASED

BROADWAY STRUCTURE TAKEN BY MILLINERY HOUSE.

Will Be Extensively Remodeled and Elaborately Finished — One Drug Company Sublets Space in Title Insurance Block — Other Noteworthy Deals Reported.

A lease of considerable importance has just been concluded through the leasing department of R. A. Rowan & Co., for the entire building now occupied by the Whitley Jewelry Company at No. 347 South Broadway. This lease, covering a term of fifteen years, has been taken over by H. Citron, formerly of New York City, but who has been located here during the past few years.

The entire building will be extensively remodeled and improved in addition to the beautiful fixtures already installed in the premises, and will be occupied as a whole by Mr. Citron, who will stock the premises with a complete millinery establishment. A special feature will be the modern front that Mr. Citron has planned, which will be one of the most beautiful on Broadway.

Other leases consummated through the same agency are reported as follows: To Henry C. Veir of New York City, the large storeroom at No. 417 South Broadway, for a term of years. This room will open February 1 with a complete line of children's specialties.

The Owl Drug Company of San Francisco has leased the storeroom on the Fifth-street side of the Title Insurance building at Fifth and spring streets to James Wright. Attractive fixtures are now being installed by Mr. Wright, who will open upon February 1 a furnishing house. The entire storeroom now occupied by the Superior Bakery Company at Nos. 442 and 446 South Spring street, to the Henry and Cornett Sporting Goods Company, known on Mercantile place. This lease covers a term of five years, the rental being approximately $50,000.

Mrs. Arcadia de Baker to the Standard Supply Company, warehouse at Nos. 321-323 North Los Angeles street for a term of years, for the sale of fertilizer. The entire three-story and basement building at Nos. 114 and 116 North Los Angeles street to Christian Mission and Industrial Association of California, for a term of ten years, at $25,000.

To R. J. Widney, realty broker, the storeroom at No. 555 South Spring street, for a long term of years from Fred Harman. Elegant fixtures are being installed and a special front is being placed in the premises. Iran & Co., for many years on South Broadway, from the Home Telephone & Telegraph Company, the fine store room at No. 730 South Olive street, the total consideration, $12,000. To Leon Wells, now at No. 729 South Broadway, a part of the premises now occupied by the Roserie Florist at No. 721 South Broadway.

POMONA ACTIVITIES.

The following sales in the Pomona section are reported by J. A. Fitch of that city. J. B. Johnson, the northeast corner of Louisa and Third 120 feet to an alley on Louisa street. Mr. Johnson has under consideration improving the corner with a two-story pressed brick building.

Mrs. S. C. Annable to Samuel Allen six and a half-acre orange grove on East Holt avenue, $8000 cash. Henry Wirt to a local buyer, fourteen-acre orange grove, $21,000. Henry Wirt from Pomona owner property on East Third street, $13,500. J. J. Becker to Harry S. Pratt, ten-acre orange grove near Claremont, $22,000. Harry S. Pratt to J. J. Becker, home on East Holt avenue $10,000.

Mary A. Fackl to J. W. Cropper five acres unimproved land at southwest corner Eleventh and Palomares. J. W. Cropper to Mary A. Fackler, home on southeast corner Fourth and Gibbs streets, improved with six-room house, nearly new, $8000.

KENILWORTH ACTIVE.

Sales in the Kenilworth tract, in Glendale, are reported by Edwards & Wildey Company as follows: Charles Spencer, lot on First street, near Kenilworth avenue, $575; Katharine C. Hogan, lot on First street, near Virginia, $575; Bessie C. Mohan, northeast corner Kenilworth and Fair Oaks avenues, $700; A. L. Schoendorne, southeast corner Kenilworth avenue and First street, $700; Mabel E. Bailey of Irvington, N. J., southeast corner Kenilworth avenue and Fair Oaks avenue, $700; Mary H. Peck of Claremont, lot on Fair Oaks avenue near Kenilworth avenue, $575; Earl C. Spencer, northwest corner Kenilworth avenue and First street, $700; Hannah H. King, lot on First street, near Virginia avenue, $650, and Sarah C. Gorrell, lot on Myrtle avenue, near Kenilworth avenue, $550.

Why Is a Cow?

BUTTER SOARS DOLLARWARD.

Hundred Cents a Two-Pound Roll Probable.

Not Enough Stored to Tide Over the Season.

Similar Condition Appears Regarding Eggs.

Butter $1 a roll, or 50 cents a pound! Would you have imagined this possible five years ago? Today it is not merely a possibility, but a probability with the price of butter higher than it has been in the history of production in the United States, save in isolated places where transportation costs brought about such figures.

Today butter is retailing to the housewife at 90 cents a two-pound roll, creamery extra brand. Two weeks ago it was worth or rather sold for only 80 cents. In two weeks more, according to the prediction of a number of the leading creamery men of the city, the retail price will go to $1.

Much as they dislike to admit the fact, the Los Angeles jobbers and wholesalers failed to lay in a sufficient supply of storage butter at the beginning of the season and the result will be little less than an absolute famine. The local production can in no way at this season of the year fill out the demand for the commodity.

"Lack of rains means the lack of fresh food for the cows, and that means no milk. No milk stands for no butter to speak of and at the very closest estimate, the local production will not reach a substantial figure until March 1, this year, instead of February 1 as in past years," said one of the principal wholesalers yesterday.

NOT ENOUGH TO LAST.

"Because of the great agitation that has been going on against storage products local dealers failed to put in an adequate supply of butter, at least adequate to last until March," he said. "They figured close on a short season with the result that at this time there are less than ten cars of butter in storage where there were nearly three times as many cars left last year. At that time butter was figured the highest it had ever reached, 35 cents a pound on creamery extra in a wholesale way and 40 cents a pound retail.

"Consequently in order to make the short supply last as long as possible it will be conserved with higher prices, which may bring butter to the $1 mark before the end of January and will certainly bring it in February. The situation is unparalleled in the history of butter business in this section of the country."

Relief from the East is not held out by any of the produce men who fought their way through a potato corner last year by importing all the available stock they could lay their money on as far back as Michigan and Ohio. The eastern cities are little better off in the matter of butter than Los Angeles because storage stock was cut to the minimum in order to prevent any losses which might arise from oversupply as in former years.

The daily average receipts of butter for a week have been less than 20,000 pounds, while the city consumes the product at the rate of 40,000 pounds a day when it is cheap, and at this time is taking about 35,000 pounds. With 10,000 to 15,000 pounds deficit in the fresh supply each day, it will take about four weeks to consume all of the storage stock on hand.

The highest butter prices came last year in February. They are bound to come here at the same time this year because of the want of water which means lack of pasturage for the fresh milk cows. Alfalfa and other feeds are also advancing so that the cost of milk is bound to go higher with the advancing cost of butter.

This phase of the situation the creamery operators refused to discuss.

AND EGGS, TOO?

This same condition appears in eggs in a modified manner. The price of eggs has been steadily on the advance until the best fresh ranch eggs are bringing 43 cents a dozen retail at this time, though Produce Exchange quotations are 36 cents. They are on their way to the 50-cent basis which was the record figure reached last year and which was overtopped the preceding year by timost 10 cents for a few days when the shortage became acute.

The storage-egg stock has been dwindling fast with less than an average of 200 cases of eggs coming in from the local producers and with a demand throughout the city for 400 cases of the product each day. There are less than ten cars of eggs on hand in the storage vaults and these are selling on the market of the retailer at 35 cents and up per dozen.

Other food commodities of staple character are lower this time than they were last year. In one or two lines prices are rapidly going up, particularly on potatoes, which reliable reports indicate will be just as scarce and as securely tied up this year as they were last when one or two dealers in the State absolutely controlled the prices on the commodity.

WOMAN TRICKS A LAUNDRY

The Diamond Laundry Company was the victim of a shrewd woman thief on Friday, who robbed a number of their branch offices before the officers discovered her scheme. The woman went to one branch and told the girl in charge that she was an inspector, and that the clerk was wanted at the main office to check up her "shortages." While the branch office girl was en route to the main office, the woman robbed the till and decamped. She played that same trick on four of the company's branch offices, but how much money she got is not known. The detectives say this is the first time the trick has been played in Los Angeles.

TOUCH DEMONSTRATION.

On Monday at 12:30 p.m., P. C. Woodson will give a demonstration of Touch and Typewriting at the Young Women's Christian Association. The demonstration will be in the interest of the Commercial School, where the system is used. It will be the second of the series of practical talks and will be free to the public.

VERMONT SQUARE NEW

Bounded By Santa Barbara Western and Vernon Avenues and Arlington Street.

A Marvelous Building Record

SO EAGER have home builders and investors been to build in NEW VERMONT SQUARE that they began away in advance of tract improvements; in fact, many of the lot owners were so anxious to commence building that they got in our way and interfered with the tract improvement work, which has only been completed 15 days, ready for building operations.

18 beautiful bungalow homes are completed and already occupied, or in course of construction.

The Dryden two-story pressed brick business block, with four stores below, offices and flats above, all rented, will be ready for occupancy in a few days.

The following will commence building at once:

Andrew Mathisen (2 houses)
Frank G. Redmond
John Bloom
Reginald Harris
W. H. O'Connell
Chas. E. Leiter
Charles Fischer
Mrs. Virgie E. Adams
Jacob Rauen
Peter W. Schmidt
Malinda C. Howe
Minnie B. Reitz

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San Joaquin Valley.

NEW RECORD IS ESTABLISHED.

Porterville Chamber of Commerce Gives a Banquet.

Year's Work Reviewed and Future Plans Discussed.

Christian Science Healer Repudiated by Church.

PORTERVILLE, Jan. 11.—Two hundred and sixty-one members of the Porterville Chamber of Commerce attended the annual banquet and business meeting of the boosters' organization held in the assembly hall of their club rooms last evening and established a record for cities of the size of Porterville, at least as far as attendance goes.

President J. W. Thomas, in the first address of the evening, review the work of the preceeding year and briefly sketched the enterprises which are slated for the coming twelve months. Leslie McAuliff, a Porterville newspaperman, acted as toastmaster and introduced the various speakers. Addresses were delivered by E. A. Dennison, the secretary of the Oakland Chamber of Commerce; Francis Hope, secretary of the California Development Board; E. O. McCormick, the vice-president of the Southern Pacific Railroad; H. C. Carr, Porterville banker and Cicero Zumwalt, a prominent member of the Tulare Chamber of Commerce, delivered the principal addresses of the evening.

At the business meeting Secretary Laumeister reported that there are now 251 paid-up members in the organization and the report of the treasurer shows that the property of the chamber, including the furnishings of the clubrooms, is valued at about $5000.

Directors for the coming year, chosen at the meeting, include J. W. Thomas, re-elected by almost unanimous vote; N. M. Ball, local contractor; M. E. DeWitt, banker; F. U. Nofzieger, railroad president; C. C. Ridgway, dairyman; H. F. Brey, lumberman; F. L. Kennedy, secretary citrus association. By reason of the large vote received Mr. Thomas will serve as president again for the ensuing year.

In his address Mr. McCormick stated that in all seriousness he could assure the Porterville boosters that the work of the Chamber of Commerce has been attracting attention throughout the State and he complimented the Porterville people highly on the fact that this city is able to boast of a publicity organization with so large a membership.

Two of the important projects to which the chamber had pledged attention for the coming year is that of the establishment of a cannery, either through outside capital or by a co-operative organization of the fruit growers and a study of the orange packing with a view to ascertaining some method of utilizing the culls.

Members of the directorate of the chamber will meet soon and choose their new officers for the coming year.

BANK ELECTION.

Officials of the First National Bank were elected today at a meeting of the stockholders, as follows:

Wilko Ments, president; H. C. Carr, vice-president and general manager; F. W. Velie, cashier; G. A. Williamson, assistant cashier; Allan Basye, assistant cashier. T. L. Price, J. R. Dennis and W. E. Sprott, with the officer named, will constitute the directorate for the ensuing year.

TO UTILIZE CULLS.

Experiments are to be conducted here this year with a view to devising some profitable means to utilize the culled oranges, which are each year thrown away by carloads.

Experimentation has disclosed the fact that it is impossible for the American manufacturer to compete with the European in the manufacture of essential oils from orange peal by reason of difference in labor costs.

Offers have been made to the Caamber of Commerce relative to the establishment of a factory for the manufacture of orange marmalades and preserves, and one of these offers is under consideration at the present time.

MOTOR CAR SERVICE.

When the motor car service between Porterville and East Side points again took the place of the steam trains on the Southern Pacific this morning, the belief was expressed that this resumption of service indicated more eloquently than any official statement from either side of the status of the one-time "strike" of machinists of the railroad.

These motors are highly complicated machines, and require constant attention from skilled mechanics to keep them in trim to make the rather exacting schedule. As the cars are to resume the regular suburban trips to East Side points from this city it would appear to be beyond dispute that there is the customary mechanical service available at terminal points.

Mechanics are at work in the Porterville shops, where the cars are cared for, as usual, and it is said that in other parts of the valley system the service has been resumed as well.

This strike was doomed from the start, as it had little popular support. The one demand on the part of the men that they be consulted when employees were to be discharged subjected the strike to no end of ridicule throughout the orange district.

SCIENTISTS EXPLAIN.

Olcott Haskell, the chairman of the Publicity Committee of the Christian Science Church, was in this city today to make an investigation of the circumstances surrounding the death of Beulah Blair, the 14-year-old girl, who died of diphtheria in Strathmore last week, while being given absent treatment by J. C. Thorn, who claims to be a Christian Science practitioner of this city.

Mr. Haskell issued a public statement after he investigated the case in which he stated by implication that Mr. Thorn is not a Christian Science practitioner and that his handling of the case was not in accordance with Christian Science tenets. Thorn failed to observe the quarantine regulations and Haskell asserts that no Christian Scientist breaks the law or countenances any voalation of law. Mr. Haskell stated that if and Christian Scientist practitioner who really understood science had been called in the Blair case their first action under the circumstances surrounding the illness of the child, would have been to call a physician.

Thorn is under arrest at the present time for breaking the quarantine, which was maintained at the Blair home, and his trial is to be held at an early date.

Sorry to Go! But—Glad It's Necessary

On January 20th we move our offices and with enlarged force will occupy the

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Realty Board Building
631-33-35-37 South Spring Street.

W. Ross Campbell Company

F2447. "Nothing But Business Properties."

TO PROTECT SETTLERS.

Land Office Makes New Ruling Intended to Aid Entrymen in Securing Homesteads.

In order to protect the unwary, the local land office has laid down the rule that hereafter persons seeking to enter desert or homestead land entries are to be questioned closely to ascertain if they know anything about the land they seek to secure, and if they have ever seen it.

Fake locators still continue to do business and nearly every day there are complaints that intending purchasers have not been able to secure the land that they had been led to believe was described in their surveys. In all of these instances the land was never seen until after they had been induced to part with one dollar for each acre in the allotment. Afterward they expressed disappointment and alleged that they had been imposed upon.

It is the intention of Register Buran and Receiver Robinson to do what they can to assist entrymen in getting what they think they want, and to that end will closely scrutinize every proposed entry and every person will be asked if they have ever seen the land they declare they want.

UNION PICKET IN TROUBLE.

The alleged sending of an improper letter through the mails to a young girl by Charles Heideman, a Southern Pacific striking mechanic, employed as a union picket, has landed him in the County Jail with a Federal charge against him. He lives at No. 7144 Lamar street, and was arrested by Detectives Williamson and Allen of the East Side Station. Heideman is alleged to have sent a letter to Miss Maria Heidelstun of No. 641 Lamar street, asking her to meet him down town. She kept the tryst, but lurking in close proximity were Williamson and Allen. At headquarters Heideman made a copy of the letter from dictation by Capt. Flamm.

FOR GOOD TIME.

Stem-set watches have been barred from the Los Angeles Railway corporation's lines and all conductors have been directed to provide themselves with time-pieces that are lever-set. Notwithstanding the most careful inspection, stem-set watches were found to vary too much for regularity, the conductors say.

ADMITS HIS GUILT.

George Waldon, arrested Thursday for having a quantity of stolen property in his possession, and charged with petty larceny, when arraigned before Police Judge Chambers yesterday entered a plea of guilty. He will be sentenced tomorrow. His rooms at No. 200 North Beaudry avenue, where he had lived eight months, were filled with articles he had stolen. None of it had much value except the potted plants.

WILSHIRE ACTIVITY.

Hastings Brothers announce the following sales of residence property made in the Wilshire tract: lot, 120x175 feet, west side place, near Fifth street, Gus Shatto to Gus. D. Thomas; The buyer is a banker from and will build; lot, 100x150 feet side Occidental boulevard, Shatto to Charles H. Pelle; The buyer will improve; Seventh and Westmoreland, 100x147 feet, Fullmer estate to A. Hill, $10,000, to be improved; ner Westmoreland and Lucas nues, 58x155 feet, Fullmer Allen R. Finch, $3500; lot, feet, east side Commonwealth near Sixth street, R. C. Tyron, $4000; lot, Sixth street, R. C. Tyron, $4000; lot in Fullmer 155 feet, south side near Vermont avenue, F. to Dr. C. H. Montgomery; in Fullmer tract, 50x150 tine B. Hartell to Robert $3500; two lots in Fullmer 155 feet, south side overlooking Wilshire Mar Morris to Dr. Montgomery $7700; northwest corner Geneva streets, 60x100 Shatto to Ernest Gubser; in Fullmer tract, 60x150 estate to Albert E. Bunn;

"Greasy Face Cream Ruin Complexion Says Beauty

Tells How to Make Greaseless Cold Cream That and Tones the Skin

"Too much stress cannot the use of greasy cream says Madelene Maren, beauty. "These not only the growth of hairs, but pores and make the skin

"At little cost a cream of unusual made by dissolving cerol in a scant pint stirring until smooth sage this thoroughly with the finger-tips and surprised how quickly feet' and other marks of

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The Realty Market
SURVEY OF THE BROAD FIELD.

Los Angeles Sunday Times

Part V: 28 Pages
HOUSES AND LOTS—BARGAINS.

XXXIST YEAR. SUNDAY MORNING, JANUARY 14, 1912. PRICE: Single Copies, on Streets and Trains, 5 Cents. Per Month, Per Copy, Delivered, 15½ Cents.

FACT AND COMMENT.

In Part VI of the present issue the records of the construction operations of the leading cities of the United States have been collated and tabulated. These tables comprise one of the most convincing and eloquent arguments ever published in substantiation of the far heralded progress of Los Angeles. Statistics at the best are supposed to be rather dry reading, but there is something about these in question which will catch and hold the attention of anyone who has been carefully following the fortunes of this city. Then for one does not have to peer very far down in the national column to ascertain the standing of Los Angeles. With this assurance, the Fact and Comment man hopes that every reader of today's paper will turn to the tables mentioned and give them a careful study.

Los Angeles, with a population of something like 360,000 to 375,000 people, issued within less than three hundred as many building permits during the year just closed as New York City, with its five great active boroughs and its population of 5,000,000 souls. New York's figure was 12,710 permits, that of Los Angeles, 11,491 permits.

Outside of New York, only Philadelphia, which boasted something over 16,000 permits, surpassed Los Angeles in the number of buildings actually projected in 1911. Chicago, Boston, St. Louis, Baltimore, Pittsburgh, Cleveland, Detroit and San Francisco, all larger cities than this, were completely eclipsed by Los Angeles in this respect, the Southwest metropolis claiming an easy third place in the number of new buildings erected in the busy twelve-month period closed two weeks ago. It is striking to note that over a thousand more permits were issued in Los Angeles last year than in Chicago.

Rich in Valuation.

Such figures as the above might almost be called a story without words, the mere numerals telling terse and telling in a more effective and convincing manner facts which mere comment could scarcely enhance. The statistics of the valuation represented by construction operations in the twenty or more leading cities of the United States are fully as eloquent an indication of progress.

New York, of course, with its almost inconceivably great outlay for basic structural skyscrapers, leads all other cities in its 1911 expenditure for new buildings. Philadelphia, nearly five times the population of Los Angeles, was not very far ahead of this city in its outlay for construction work.

Even Chicago, with its 2,500,000 people, practically seven times as many as Los Angeles boasts, did not greatly surpass us in the cost of new buildings, considering the discrepancy of population. The outlay for building in the metropolitan district of Boston, itself a city of close to the million mark, was but little if any in excess of that here, the exact figures for valuation in the big East coast town not being, as yet, available.

The claim of Los Angeles to fifth place, at least in the national building valuation colum, cannot be successfully disputed. It is possible, too, that Boston was eclipsed by this city in valuation as well as the number of permits issued. After Los Angeles came San Francisco, nearly $3,000,000 behind, notwithstanding all reports emanating from the Bay City to the contrary. Detroit, with its 465,000 population, was nearly $3,000,000 behind us. St. Louis with its 687,000 population, fell $4,000,000 short of Los Angeles. This city was $5,000,000 ahead of Portland, $7,000,000 ahead of Cleveland, $9,000,000 ahead of Minneapolis, $10,000,000 ahead of Kansas City, and $11,000,000 ahead of Cincinnati. Milwaukee, Pittsburgh, Newark, Buffalo, Baltimore and Seattle were from $11,000,000 to $15,0000,000 behind Los Angeles, the last named city having erected buildings costing $8,664,136 as compared with an expenditure of $23,003,885 by Los Angeles.

We Ask to Know.

Now what the Fact and Comment man wants to know is why San Francisco must always pad its annual building figures in an apparently deliberate attempt to make the rest of the country believe that the Bay City is supreme in construction work in the Pacific Coast. Where the Bay City papers contrived to get hold of the fictitious building total of $24,436,277 published locally and disseminated over the country is more than the writer can ponder out, especially in view of the fact that the actual total of San Francisco for 1911 was exactly $21,148,214 or, again exactly $1,855,671 less than the building total of Los Angeles.

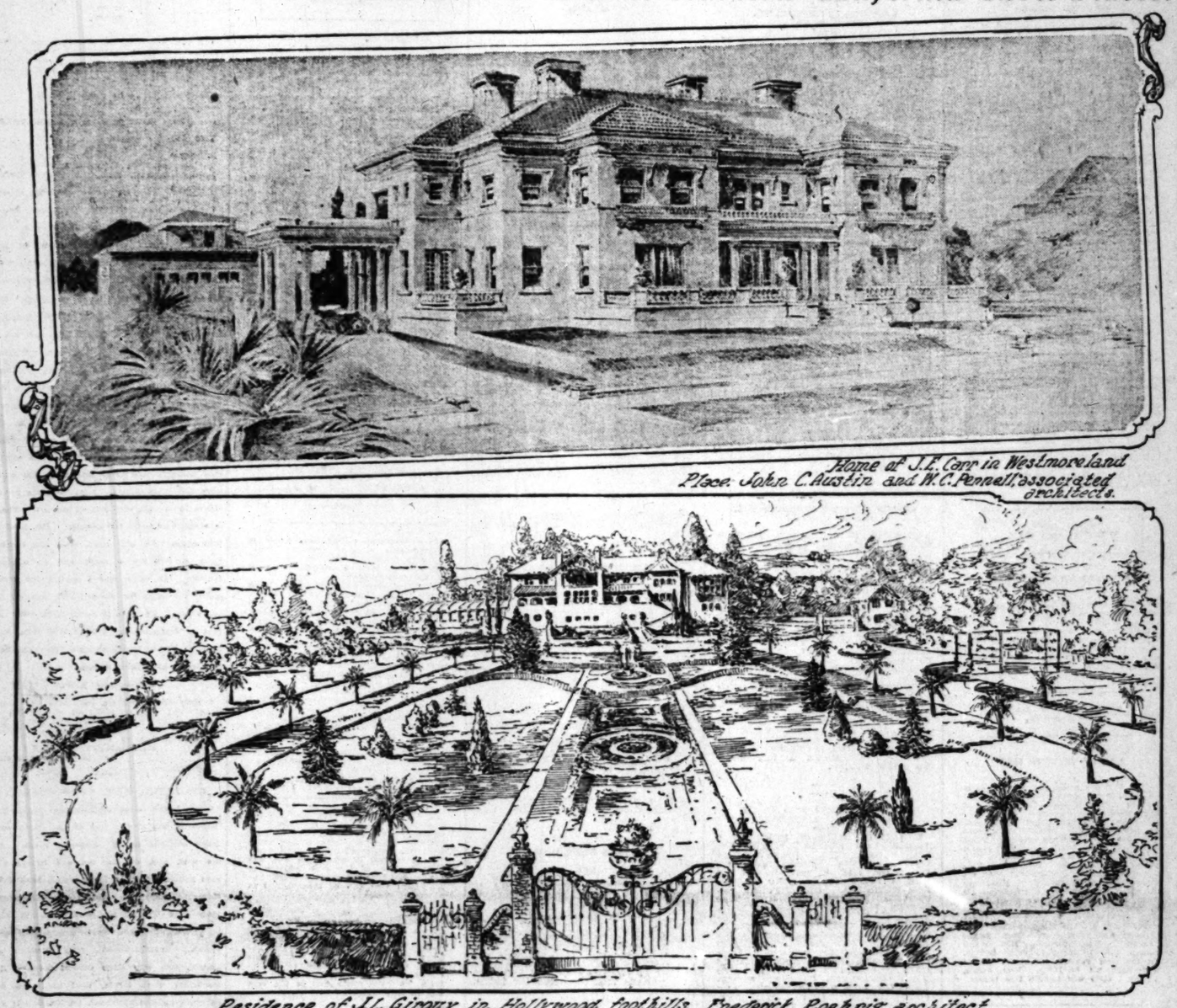
The thing may be an error, but it certainly does not look the part. Probability is in fact lent to the surmise that the padded and visionary total was prompted by jealousy and a desire to claim and enjoy a reputation for a supremacy that is seriously threatened, by the fact that the publicity mediums of San Francisco tried to pull off exactly the same stunt at the close of 1910.

The culpability of the San Francisco press in the latter named instance was so patent as not to require any comment. At the time in question the San Francisco papers blithely announced a building total for 1910 of $22,873,942 and plausibly and volubly proclaimed to the world the alleged supremacy of the Bay City in Coast building activity. This figure entirely imaginary, was over $1,000,000 in excess of the perfectly valid total of Los Angeles. The actual figure for San Francisco was $21,083,322, or over $600,000 less than that of Los Angeles, a fact that cannot be questioned.

The broadly published claim of San Francisco to Coast building supremacy in 1911 is most effectually punctured and shown up in the article in Part VI of this issue before mentioned where a comparative table is printed showing the building records of Los Angeles and San Francisco standing side by side and taken month by month from January to December, inclusively. The writer challenges any one in the Bay City or anywhere else to dispute the statistics given.

The Fact and Comment man is not a knocker and condemns knocking on general principles, but there is something so everlastingly and hopelessly small about the San Francisco attitude toward the other cities of the Pacific Coast and especially toward Los Angeles that it is with some difficulty that the writer restrains himself from seizing a hammer and smiting out a little chorus of righteous indignation on the first anvil available.

Fine New Homes That Bid Fair to Become Southern California Show Places.



Home of J.E. Carr in Westmoreland Place. John C. Austin and W.C. Pennell, associated architects.

Residence of J.L. Giroux in Hollywood foothills, Frederick Roehrig architect.

Two Beautiful Mansions Now Nearing Completion in This City.

The Carr house follows the Italian Renaissance style of architecture and is of semi-fireproof construction. The Giroux place is Spanish in type and is set against the Hollywood foothills, occupying a large and commanding site that is now being elaborately landscaped by Arthur E. Simpson.

SIGNIFICANT PROJECT.

One of the most significant of recent real estate transactions was the leasing last week by the Hardaway estate of sixty-six feet, adjoining the Consolidated Realty building at Sixth and Hill on the west, for a term of ninety-nine years, the total rental represented being $1,188,000. The lessee, Harold F. Whitcomb, is organizing a syndicate for the purpose of erecting a fourteen-story building on the site. Plans for this structure will be drawn by Thornton Fitzhugh. The project was reported in The Times of Friday.

ARROYO SECO PARKWAY.

The Evening City Club will meet at the Federation Club at 6 o'clock on Tuesday evening, and will hear Mrs. A. S. Lobingier on the subject of "The Arroyo Seco Parkway." The plans are designed to preserve the arroyo as a public park, and the discussion will have a bearing upon the election of February 1, when the voters will be asked to annex to the city certain territory requisite to accomplishing the desired end. Reservations for the supper should be made before Monday noon.

Show Places.

PALATIAL HOMES NEAR COMPLETION

LANDSCAPERS TAKE CHARGE OF BEAUTIFUL GROUNDS.

Westmoreland Place Mansion Follows Italian Renaissance Lines and Is Fireproof—Five-Acre Site of Foothill Dwelling Now Being Attractively Laid Out.

Two of the finest of the many noteworthy mansions started in Los Angeles in 1911 are pictured on this page. Both places will compare favorably with any residences ever erected in Southern California, not only in point of beauty, but in cost. Both are now nearing completion.

The house of J. E. Carr in Westmoreland Place was planned by John C. Austin and W. C. Pennell, associated architects. It follows the Italian Renaissance style of architecture and is semi-fireproof in construction. The walls are of hollow tile plastered and the roof is of tile.

The first floor contains a living room, billiard room, library, dining room, breakfast room, kitchen, servants' dining room and numerous porches and terraces. There are six bedrooms on the second floor, together with five baths, a sewing room, and two sleeping porches. The attic contains a large storeroom.

The living-room, dining-room, reception hall, and upper hall are all luxuriously finished in Honduras mahogany, with rich frescoes and handsome wainscoting. The ceilings of the dining and living rooms are ornamented in plaster after the Italian Renaissance style. The billiard room and library are in oak and follow the Georgian period. The upstairs rooms are finished in white enamel, the doors being of solid mahogany. The bathrooms are in tile from floor to ceiling and have solid porcelain tubs and basins.

The site of the Carr place is a sightly lot in fashionable Westmoreland Place. The grounds, which are 175 feet by 200 feet in size, are being elaborately landscaped after plans by the architects of the house. The garage will be in keeping with the dwelling and will house three machines, providing also quarters for the servants.

SET AGAINST FOOTHILLS.

Set against the foothills at the head of Gower street in Hollywood, the residence now being completed for J. L. Giroux bids fair to be forever one of the show places of the Southland. The grounds of the place are fully five acres in extent fronting 200 feet on Carmen Way and extending far up the side of the hills that form a background for the dwelling itself.

The landscaping, which is now well under way under the personal direction of Arthur E. Simpson, landscape architect, is unusually elaborate and effective. There is a 300-foot stretch of lawn across the front of the house through which extend two driveways, each lined with Cocos Plumosa.

Sunken terraces, a beautiful feature, are ornamented with bronze vases, the central terrace having a fountain at its center. Every obtainable variety of rare tree and shrub has been set out, these coming from the Rust Nurseries. A beautiful Japanese garden is being laid out at the side of the house.

The residence suggests the Spanish types in its general lines, and is of tile construction with plaster exterior and brick trim. The roof is of tile. The house was planned by Frederick Roehrig. The place contains about twenty rooms and is beautifully and expensively finished throughout.

REALIZES BIG PROFIT.

Hill-street Site Bought for Song Quarter Century Ago Sold Last Week for Fortune.

A lot at No. 844 South Hill street, 60x160 feet in size, was last week sold by Louisa Stoll to S. C. Graham for a reported consideration of $123,000. P. D. Rowan of R. A. Rowan & Co., represented both parties to the transaction.

The site was purchased by Mrs. Stoll a quarter of a century ago for $650 at which time it was in one of the best residential portions of the city. The present owner, S. C. Graham, is one of the largest oil and real estate operators in the State. He buys the property as a permanent investment, with the view to improving the lot in a substantial manner at some future time.

BUYS TRACT NEAR HARBOR.

Syndicate Acquires Five Hundred Acres Adjoining Lomita and Will Place Property at Once on Market.

A deal of much importance and bearing on the already great movement of development between Los Angeles and the harbor, has just been consummated by W. I. Hollingsworth & Company. This company heads a syndicate which has acquired for a reported consideration of $350,000,500 acres just north of San Pedro, adjoining Lomita, and close to the site for the new industrial city on a portion of the Dominguez ranch. This property is reached by the Pacific Electric, Gardena and McKinley home line.

The location of industries along the inner harbor is expected to have considerable bearing on the acreage just purchased. Part of the tract will be devoted to a new town, the name of which has not yet been determined. The rest will be divided into quarter, half and acre lots. Surveyors are now at work laying out the townsite and it is expected that the lots will be soon placed on the market. The acreage will probably be known as the first addition to Lomita. Water is to be developed for all purposes.

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The Panoramic Effects Available from This Scenic Subdivision Are a Revelation to Sightseers.

It is instinctive in human nature to dwell on the Hill Tops. This is strongly evidenced by the development of view property in every city of note.

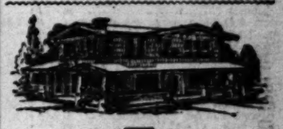
Los Angeles contains no other eminence so entirely adapted to the most exclusive residence sites so much sought after by people of discernment.

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It quite frequently happens that the PROSPECTIVE BUILDER'S IDEAS and PURSE do not correspond. In such cases our PRACTICAL knowledge comes to the rescue, and often where others have hopelessly FAILED, WE SUCCEED.

We build homes from the modest five-room cottage, at $900, to the most elaborate dwelling. It rests with the INDIVIDUAL, entirely, what his home will cost. By demonstrating our PURCHASING POWER, combined with our PRACTICAL knowledge, and being in a position to DISCOUNT our BILLS, we can, for a given quality of work, discount our competitors' prices.

We build either by contract or on a fixed fee of 10 per cent. of estimated cost of work, or on our own lots in Los Angeles, Redondo and San Pedro, on easy terms.

We make no additional charges for our Architectural services, if we build, or if we fail to satisfy you both as to price and design.

Our REFERENCES are PEOPLE for whom we HAVE BUILT, who FREELY indorse us.

We make liberal building loans.

SPECIALS.

New, five-room, modern, within two blocks of Redondo Hotel, only $2500, on payments.

Six rooms and den, furnace, modern in every respect, on Normandie near Jefferson; east front; $5200.

Five rooms, modern, Westlake avenue; $2600; $500 cash.

We have two nice lots within reach of both car lines in Garvanza, on which we will build to suit on monthly payments.

New 5-room modern Swiss chalet; furnace, automatic heater, hardwood floors; near Westlake Park; $7500.

Six-room modern bungalow, north Wilshire district, $3600; $350 cash, balance like rent.

Eight-room bungalow on West Twenty-eighth street, $5500.

Just being completed on west side Cahuenga blvd., modern bungalows. Will sell on easy terms. See them.

Six-room modern chalet, West Forty-first drive near Figueroa, $3600. Terms, $300 cash, $25 per month, including interest. See this.

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TRUST AND SAVINGS BLDG.
SIXTH AND SPRING.
MAIN 72. F2326.

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SEE OUR PLANS AND GET OUR ESTIMATES.

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120 West Third street. Phone Main 8903.

Greasy Face Creams Ruin Complexions, Says Beauty Expert

How to Make Your Own Greaseless Cold Cream That Cleans and Tones the Skin.

"Too much stress cannot be laid on the use of greasy creams for the skin," says Madeleine Marce, an authority. "These not only cause a growth of hairs, but tend to coarsen and make the skin shine.

"At little cost a greaseless cream of unusual excellence can be made by dissolving two ounces of wool fat in a scant pint bottle of witch hazel, stirring until smooth and thick. Apply this thoroughly into the skin with the finger-tips and you will be surprised how quickly lines and wrinkles, 'crow's feet' and other marks of age vanish."

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for a belated meal ever in your cooking on

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Information on Request

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Realty Liners.

FOR SALE— Houses.

ARTHUR W. KINNEY CO.
See Us for Modern Homes.
Members L. A. Realty Board.

BEAUTIFUL WESTMORELAND CORNER.
—$10,000—
Owner of this handsome 11-room new, modern home has left the city and this is your opportunity to secure a beautiful home; located on a large, elegant corner in choicest part of Westmoreland district. Large stone and cement porch extends across the front; interior finish in hardwood, two fine fireplaces in living room and one in library; maid's room off rear porch. Second floor contains four charming sleeping rooms, sewing room, two tiled baths, and a sleeping porch; house beautifully decorated throughout; elegant fixtures, hardwood floors throughout; furnace, automatic water heater, garage; grounds handsomely improved with flowers and shrubbery. While location is first-class, it is also close in and really looks like a $20,000 place. Let's show you.

WILSHIRE SPECIAL BARGAIN.
—$11,000— —$11,000— —$11,000—
This beautiful 11-room house, just off the boulevard, is a real bargain. Worth $12,500. Reception hall, living-room and library finished in mahogany, dining-room in fumed oak, finish throughout of quality; fixtures are all of hand work by one of the finest artists in California; floors hardwood throughout; handsome sleeping-rooms and sleeping porch; attic; three baths, large gas furnace, automatic water heater; large fine garage for two machines; house less than a year old; nothing like it for the price in the city. Phone or call on us for appointment.

BEAUTIFUL 9 ROOMS NEAR WILSHIRE.
—$9250— —$9250— —$9250—
This elegant 9-room house, just completed, is one of the best values we have had. Large cement porch across front; oak floors throughout; woodwork is hand-rubbed to beautiful piano finish; decorations and lighting fixtures very handsome and in best taste; Gruby tile mantel; four charming sleeping rooms and sleeping porch, two baths, good basement, furnace, automatic water heater, garage, etc. Among handsome homes. Nothing like it in city under $10,000.

$9000 UNDER VALUE.
WEST ADAMS HEIGHTS SACRIFICE.
$9000— Strictly modern 9-room house, Swiss chalet style, $1000 at least under value. All hardwood floors, handsome decorations and finish. Four bedrooms and sleeping porch, tiled bath, good basement. This home has never been occupied, and is the biggest real bargain on the heights. That word bargain is frequently abused, we know, but not in this instance. Thoroughly up-to-date in every detail; good schools, and every convenience. We can deliver at this price for ten days. Don't delay.

WESTERN AVE. SACRIFICE.
$3000 UNDER VALUE.
—$7800— —$7800— —$7800—
Never a modern 9-room house on Western ave. near Sixth st. car. Large lot, 60x150. Think of it, only $7800 for a large 2-story home in a location where houses sell for $10,000 up to $15,000. This is north of Fifth st. not north. Hardwood floors throughout, large library, breakfast-room with all built-in effects, four sleeping-rooms and sleeping porch, garage and cement drive. This place is easily worth $9000.

9-ROOM SACRIFICE.
NEAR WILSHIRE.
—$7500— —$7500— —$7500—
New, modern 9-room house, $800 under value. The equal of this place for the price cannot be had. Located on a fine 50-ft. lot, 142x150. If you have been waiting for a bargain, see us at once. Must be sold. Get busy.

ARTHUR W. KINNEY CO.,
Agts. 508 Trust & Savings Bldg. Main 3223.

FOR SALE—
WESTLAKE-WILSHIRE DISTRICT.
—$4650—
No. 236 N. Vendome. Beautiful 8-room bungalow. Excellent view, newly finished and modern. Large, with all built-in effects. Large living-room with hand-made tile mantel. Especially designed fixtures and imported wall paper. Dining-room has beamed ceilings, Jacobean buffet, French windows and French door leading onto side pergola. Breakfast room finished in blue and white enamel. Two large bedrooms with large closets, maple floors and finished in white enamel. Bath conveniently situated and separated from bedrooms by hall. Kitchen is a feature. Screen porch and stationary washtub. Basement and furnace. This is the most complete little home in the city. Key at 146 N. Vendome. Take Alhambi or Hollotrope car to Vendome. Call and see us with offer to be placed in hands of sole agents.

HAY & HARDWICK,
Agts., Main 3026. 615 Trust & Savings Bldg.

FOR SALE—

SUBURBAN HOME

AT ONEONTA PARK, SOUTH PASADENA.

One of the most artistic homes among the oaks at Oneonta Park. This residence is one of the show places of that section. Is located on a large corner lot and is new and modern in every respect. Hardwood floors, Ruud heater, furnace, elegant fixtures, etc., etc.; also garage and tennis court. Price $13,500. Terms. For sale OWNER, N. box 26, TIMES BRANCH OFFICE.

FOR SALE—IF YOU ARE HUNTING A home and the cheapest one in the western part what is the matter with this one. If you don't want such a fine house I have cheaper ones. This is the best and for only $13,000. Ten rooms, finished in hardwood, two toilets, four lavatories, bathroom, all finished in tile. Art plate glass windows, large fireplace, outside chimney, and very large porch finished in Chatsworth stone; fine walks, driveways, all in cement; fine garage with turntable, large lawn, finest of flowers. I can sell this fine property at $13,000. There is a mortgage of $4000 due in 3 years at 6 per cent. Hurry, this is a snap.
J. D. RYAN,
308 Central Bldg.

FOR SALE—AT A SACRIFICE—GENTLEMAN'S RESIDENCE, TWELVE ROOMS, DESIGNED AND BUILT UNDER SPECIAL SUPERVISION. HARDWOOD FINISH THROUGHOUT. PERFECT CONSTRUCTION. LARGE ROOMS. ELEVATED LOT, 80x150, EAST FRONT, SURROUNDED BY NICE HOMES. ONE OF THE BEST DISTRICTS IN THE WESTLAKE SECTION. IF YOU ARE LOOKING FOR A NICE RESIDENCE AT A SACRIFICE, CALL AND LET US SHOW YOU THIS PROPERTY.
A. T. BERGINS & CO., SOLE AGENTS.
SUITE 409 H. W. HELLMAN BLDG.
BOTH PHONES.

FOR SALE—BIG BARGAIN, BUSINESS CORNER; lot 60x140 to alley, street work all in and paid for. This lot is worth $3000, will take $2500, $500 down, balance terms. Best lot, Fifty-ninth street, half a block from car line, street work all in and paid. This lot is worth $1800; will take $1200, half cash. I have 5-room modern cottage, a place well improved, lawn, flowers and retaining wall, half a block from car line, worth $3500; will take $2500; $500 down, balance terms. Remember, these are real bargains. Address P. E. LASKOWSKI, 2109 Brooklyn avenue. Phone 1911.

FOR SALE—THIS IS A BEAUTY AND A bargain; 7-room, quartered oak floors throughout, disappearing beds, full screens, plate glass windows, in front, interior finished with pumice stone, cobble stone front and chimney and pergola. In fact, one of the finest bungalows in Vermont Square. $500 down, balance like rent. Deal with owner and save commission. For more particulars, call WEST 5264.

FOR SALE— Houses.

FOR SALE—

W. I. HOLLINGSWORTH & CO.,
WEBER & BELL,
Managers.
HOUSE AND LOT DEPARTMENT.
609 SOUTH HILL ST.
GROUND FLOOR.
MAIN 6760. HOME 10777.

$12,500—Are you looking for a Wilshire home? We have it in a beautiful white cement house with green tile roof. This property for the money is the best in the Wilshire section, just a few doors off of the boulevard. Very high and sightly ground, surrounded by magnificent homes. This house contains 11 large fine rooms. The living room is spacious and finished in beautiful matched mahogany. Artistic decorations. Massive fireplace, etc. The dining room and library are both finished in mahogany. Many new features. Five bedrooms on second floor, finished in cedar white enamel rubbed to egg-shell finish, with beautiful Peruvian mahogany doors. Large closets throughout. Three baths with shower, finished with tile floors and walls. Large garage, with servants' rooms. Grounds are being laid out by landscape gardeners. Everything complete—price $2000 less than anything of the kind in the city.

ASK ABOUT GLEN AIRY.

$26,500—A beautiful home on a corner on the highest point of the Wilshire district. Magnificent view and very high-class surroundings. This house of the Old English type, contains 12 fine large rooms. Large cellar, furnace, Ruud heater. Two-story garage, etc. The interior is finished in four different kinds of fine hardwoods, quarter-sawed oak, birch, Peruvian mahogany. Tobasco mahogany. Highest class decorations and tapestries and fixtures. 78x150-foot corner.

GLEN AIRY,
WEST ADAMS WAY.

A WILSHIRE SACRIFICE.

$12,500—Elegant 11-room home on an east-front lot, on one of the finest streets in the Wilshire district. Tiled baths, ornate fixtures; 9 spacious bedrooms, delicately decorated; large living room, dining room and den finished in mahogany. Compare this with property costing $8000 more. Lot 60x155.

SALES FOR 30 DAYS
OVER $400,000.

EASILY WORTH $8000.

$6400—You will say when you see this bungalow that you have never seen a better one in the Wilshire district for less than $8000. We can show you a real two-story rambling effect bungalow, finished beautifully, artistic decorations and contains 7 large rooms. First floor very large, living room with raised ceilings, heavy beams and massive fireplace; Inglenook bookcases, etc. Dining room with beautiful buffet with art glass effect made to order. Hardware of hammered copper. Cozy breakfast room. Large buffet kitchen, all built-in features. Two large bedrooms, one with two closets, finished in white enamel and a large sleeping deck with lavatory and toilet second floor. Large basement, best furnace, hot water heater already in; also solar heater. Garage and cement driveway. Front and back all in lawn. New house. Terms. $1500 will handle this home.

ONLY A FEW LEFT.

SWELL WILSHIRE BUNGALOW.

$5750—Only $1500 cash. A perfect beauty, on a corner lot in the Wilshire district. A swell bungalow with large living room. Spacious dining room, cozy den in satin-finished imported paper and white enameled trimmings. Cabinet kitchen, built-in effects; wood-stone sink. Exterior of this bungalow French gray finish, Japanese style. Think of getting a bungalow at this price, fronting on Country Club Park.

TERMS: GLEN AIRY,
$10 DOWN, $10 MONTH.

$5000—NEWLY FURNISHED. Brand new bungalow, 4 large rooms. All newly furnished with fine rugs, oak furniture and everything like new. This is one of the finest little homes on one of the best streets in the southwest. Owner must sell at once and is willing to take easy terms. This is a chance for you to move right into a place without spending much money, and at the right price. The house has oak floors, beam ceilings, nice decorations and fixtures. Also built-in bookcases, fine fireplace, etc. Yard all beautifully improved with fence, trees, roses and lawn. Also large chicken yard, chicken houses, etc. See us at once about this.

OVER 100 RE-SALES
ALREADY.

$4500—Worth $5500. MAHOGANY FINISH. In the beautiful southwest there is one, ONLY ONE, 6-room bungalow that is finished as fine as any $10,000 home in Los Angeles. Large living-room and dining room finished in Juana Costa mahogany, with fine lighting fixtures. Beautiful buffet with art-glass effect. Fine fireplace with old gold brick and stone decorations, finest you could buy. Kitchen large, with all built-in effects. Woodstone sink, etc. Two bedrooms in white enamel, dainty decorations. Fine sleeping porch with well improved disappearing bed, which opens on bath, sleeping porch and bedroom. Fine bathroom, best fixtures, etc. You should see this if you are going to buy. Profit to some one on this house of at least $1000.

COME DOWN SUNDAY.

$3500—BIG SNAP. $300 CASH, BALANCE $30 PER MONTH. We have a house almost new, only occupied a short time, located on one of the main thoroughfares in the city, for only $3500. Owner of this property had to leave city and has forfeited $300 payment. His loss your gain. Owner will take $300 less than original sale for quick turn. Get busy and see this. Bungalow of six rooms and bath, nicely finished and decorated. Also hardwood floors, beam ceilings, etc. This property can be handled on very easy terms.

SEE OUR AGENTS.
WEBER & BELL,
HOUSE AND LOT DEPARTMENT,
W. I. HOLLINGSWORTH & CO.,
609 South Hill st.
Main 6760. Home 10777.

FOR SALE— Houses.

FOR SALE—

ROBERT MARSH & CO.,
MEMBERS L. A. REALTY BOARD.
TRUST & SAVINGS BLDG.,
SIXTH AND SPRING.
PHONES—10178; MAIN 5045.

EIGHT-ROOM BUNGALOW.
HIGH GROUND.
$4750.
AS ARTISTIC AND BEAUTIFUL A HOME AS CAN BE BUILT FOR LESS THAN $5000. ALL ROOMS ARE LARGE AND THE ARRANGEMENT IS PERFECT. CHEERFUL LIVING-ROOM WITH OPEN BRICK FIREPLACE. COSY DEN WITH BUILT-IN EFFECTS. DAINTILY DECORATED BREAKFAST ROOMS, HAS FRENCH WINDOWS. CABINET KITCHEN WITH EVERY CONVENIENCE. BEAUTIFUL BEDROOMS AND BATH. IF YOU ARE LOOKING FOR AN 8-ROOM HOUSE DON'T FAIL TO SEE THIS NEW HOME. IT WILL PAY YOU.

IN BEAUTIFUL COUNTRY CLUB PARK.
SEVEN-ROOM BUNGALOW.
PRICE $5250.
OWNERS CALLED EAST AND WILL SACRIFICE THEIR BEAUTIFUL NEW HOME BELOW COST TO DUPLICATE. VERY ATTRACTIVE EXTERIOR. PLANNED BY PROMINENT BUNGALOW ARCHITECT WHO MAKES THIS LINE A STUDY. HIS RESULTS ARE THE BEST YOU WOULD WANT. EVERY ONE DIFFERENT IN APPEARANCE AND ARRANGEMENT. THE HOUSE CONSISTS OF LIVING ROOM, DEN, DINING ROOM, BREAKFAST ROOM, KITCHEN, TWO BEDROOMS AND BATH. CEMENT CELLAR AND FURNACE PIPED TO EVERY ROOM. HARDWOOD FLOORS; HAND-MADE ELECTRIC LIGHTING FIXTURES. WE WERE SELLING AGENTS FOR THE LOTS IN COUNTRY CLUB PARK, AND SINCE THEN HAVE BEEN RESELLING HOUSES AND LOTS. IN THIS WAY WE NATURALLY KNOW VALUES IN THIS TRACT. WHEN WE SAY THIS IS A SPECIALLY GOOD BUY, IT WIL PAY YOU TO SEE THIS AT ONCE.

GRAND NINE-ROOM RESIDENCE.
HIGH GROUND.
$8500.
LOCATED IN A CHOICE SECTION OF THE WILSHIRE DISTRICT, SURROUNDED BY HIGH CLASS RESTRICTED PROPERTY. FINE LARGE HOME JUST COMPLETED. OWNER HAS OCCUPIED BUT A SHORT TIME AND IS NOW FORCED TO SELL BECAUSE OF BUSINESS CHANGES. LARGE, CHEERFUL LIVING ROOM EXTENDS ACROSS FRONT OF HOUSE. SPLENDID FINISH ON ALL WOODWORK. SPECIAL LIGHTING FIXTURES. HARDWOOD FLOORS. GOOD HARDWARE. IN FACT, IT IS BUILT OF MATERIAL AND QUALITY YOU WOULD WANT IN YOUR OWN HOME. FOUR AIRY BEDROOMS, BATH AND SLEEPING PORCH ON SECOND FLOOR. FURANCE, RUUD HEATER. NEW LAWN FRONT AND REAR. GARAGE. TO HELP SHOW THE VALUE OF THIS PROPERTY $4000 WAS BORROWED FOR THREE YEARS AT 7 PER CENT. MOST LOANS ARE MADE ON A 40 OR 50 PER CENT. VALUATION. WE HAVE A BIG SNAP TO SHOW YOU.

NEAR WESTERN AND SIXTH.
NINE-ROOM RESIDENCE.
$9000.
BEAUTIFUL MODERN HOME OF 9 LARGE AND PERFECTLY ARRANGED ROOMS. THIS LOCATION IS CHOICE, BEING SURROUNDED BY SOME OF THE FINEST HOMES IN THE CITY. GRAND AND IMPOSING EXTERIOR. BEAUTIFULLY IMPROVED 60-FOOT LOT. ON THE LOWER FLOOR ARE THE FOLLOWING ROOMS: SPACIOUS LIVING-ROOM WITH CHEERFUL OPEN FIREPLACE ADJOINING MUSIC ROOM OR LIBRARY. BEAUTIFULLY LIGHTED AND DECORATED DINING ROOM. DAINTY BREAKFAST ROOM, LARGE HALL. BUTLER'S PANTRY AND VERY COMPLETE CABINET KITCHEN. ON THE SECOND FLOOR ARE FOUR LIGHT AIRY BEDROOMS, SCREEN SLEEPING PORCH AND BATH. ALL CLOTHES CLOSETS ARE LARGE AND WELL LIGHTED. HARDWOOD FLOORS IN EVERY ROOM. CEMENT CELLAR WITH GOOD FURNACE AND HOT WATER HEATER. GARAGE. WE ABSOLUTELY KNOW THERE IS NOT ITS EQUAL IN THE DISTRICT FOR LESS THAN $11,000. LET US SHOW YOU A REMARKABLY GOOD BUY. IT WILL NOT LAST LONG.

TWELVE-ROOM RESIDENCE.
60-FOOT CORNER.
$14,500.
FINE LARGE 2-STORY RESIDENCE, LOCATED ON PROMINENT CORNER, NEAR WILSHIRE BLVD. MAHOGANY AND TILE ENTRANCE. RECEPTION HALL, LIVING ROOM AND LIBRARY IN MAHOGANY; DINING ROOM IN SOLID OAK; BREAKFAST ROOM, GLASS SUN PARLOR AND CABINET KITCHEN. UPSTAIRS ARE FOUR BEAUTIFUL BEDROOMS WITH TWO CONNECTING TILE BATHS AND SHOWER. ALSO SEWING ROOM AND INCLOSED SLEEPING PORCH. LARGE MAID'S ROOM AND BATH ON FIRST FLOOR. THIS IS ONE OF THE SHOW PLACES OF THE DISTRICT. THE PRICE IS RIGHT. EQUAL TO A TWENTY-THOUSAND DOLLAR HOME. THIS HOUSE IS EXTRA WELL BUILT AND FINISHED IN FINEST SHAPE. IT WAS BUILT FOR A HOME.

ON FINEST SITE IN WILSHIRE DISTRICT.
VERY PICTURESQUE HOME.
½ ACRE OF GROUND.
$20,000.
LOCATED ON HIGH GROUND, NEAR WINDSOR SQUARE, ON A SITE WHERE THE VIEW OF THE ENTIRE CITY AND VALLEY TO THE SEA MAY NEVER BE SHUT OFF. GREAT EXPENSE AND EXCEPTIONALLY GOOD TASTE HAS MADE THIS ONE OF THE SHOW PLACES OF THE CITY. THE HOUSE, WHICH CONTAINS ABOUT 8 ROOMS, WAS BUILT FOR THE OWNER AND EVERY CONVENIENCE HAS BEEN CAREFULLY PLANNED FOR. FINELY FINISHED AND DECORATED THROUGHOUT IF YOU APPRECIATE A VERY ARTISTIC HOME AND ONE DIFFERENT THAN OTHERS, THIS WILL CERTAINLY BE WORTH SEEING MONDAY. WE HAVE NEVER SEEN ITS EQUAL IN A NEW AND STRICTLY HIGH-CLASS DISTRICT.
THE GROUND ALONE WILL BE WORTH $20,000 INSIDE OF A YEAR.

PROMINENT WILSHIRE CORNER.
HIGHEST GROUND IN THE DISTRICT.
2 STORY. 14 ROOMS.
LOOK. $22,500. LOOK.
GRAND LARGE MANSION ON ONE OF THE MOST BEAUTIFUL AND HIGHTLY WILSHIRE CORNERS. WE HAVE ESTIMATED THE TOTAL COST OF HOUSE AND LOT TO BE $25,000. A BUILDER WOULD ASK A PROFIT OF AT LEAST $5000 AS THE SUPERINTENDING OF BUILDING SUCH A FINE HOME IS WELL WORTH SUCH A SMALL PROFIT. THIS MAKES THE PROPERTY AT LEAST $7500 UNDER VALUE. MAIN ROOMS ON FIRST FLOOR FINISHED IN SELECTED HARDWOOD, SUCH AS MAHOGANY, OAK, CURLEY BIRCH, ETC. THE FINISH THROUGHOUT IS THE FINEST. DECORATIONS BY ONE OF THE BEST DECORATING CONCERNS IN THE CITY. IMPORTED PAPERS, SILK TAPESTRIES, HAND DECORATED WALLS IN OIL PAINTINGS, ETC. FINE BEAUTIFULLY DECORATED BEDROOMS, TWO TILE BATHS, MAID'S ROOM AND BATH; ALSO SERVANTS ROOMS IN GARAGE. YARD HIGHLY IMPROVED BY WELL KNOWN LANDSCAPE GARDNER. WE HAVE A BEAUTIFUL PROPERTY THAT ABSOLUTELY MUST BE SOLD. THE PRICE WE ARE AUTHORIZED TO QUOTE IS FAR BELOW ITS PRESENT VALUE. IT IS WELL WORTH YOUR IMMEDIATE INVESTIGATION.

ROBERT MARSH & CO.

FOR SALE— Houses.

FOR SALE—

GILES & KELLS,
MANAGERS HOUSE AND LOT DEPT.,
WRIGHT & CALLENDER CO.,
403 SOUTH HILL ST.

MEMBERS OF LOS ANGELES REALTY BOARD.

FOR A VERY QUICK SALE.
$3800.
THIS PRETTY SIX-ROOM BUNGALOW IS LOCATED ON A GOOD SOUTHWEST STREET NEAR WESTERN AVENUE. THE HOUSE IS ONLY TWO YEARS OLD, AND HAS HARDWOOD FLOORS, MODERN FINISH, COSY ARRANGEMENTS, AND A GOOD LOT, 40x139 TO ALLEY. THE OWNER MUST SELL THIS WEEK, THEREFORE HAS CUT HER PRICE FROM $3500 TO ONLY $3800. IT IS A BARGAIN, WELL WORTH SEEING.

SEE US ABOUT "RIDGEWOOD PARK," BEAUTIFUL WILSHIRE SECTION, LOTS 60x170.

LARGE BUNGALOW BARGAIN.
$4300.
BECAUSE AN ESTATE MUST BE SETTLED AT ONCE, YOU MAY SECURE A GREAT BARGAIN IN THIS HANDSOME BUNGALOW. IT IS LOCATED ON A PRETTY, CLOSELY BUILT-UP STREET, WITH SEWER AND EVERY CONVENIENCE. THE HOUSE, ALMOST NEW, HAS SEVEN LARGE ROOMS AND AN OUTSIDE SLEEPING ROOM IN ADDITION. THERE ARE HARDWOOD FLOORS THROUGHOUT. AN AUTOMATIC RUUD WATER HEATER. THE USUAL CONVENIENT BUILT-IN APPOINTMENTS IN GOOD TASTE; A GARAGE, AND THE VERANDA IS OF CEMENT AND GRAY GRANITE, PRESENTING A VERY HANDSOME APPEARANCE. HERE YOU GET A HOME FOR LESS THAN COST AND IN ADDITION, AN ABUNDANCE OF THE FLOWERS AND SHRUBBERY THAT MAKE LOS ANGELES A GARDEN. THE QUICK SALE PRICE IS ONLY $4300.

SEE US ABOUT "RIDGEWOOD PARK," BEAUTIFUL WILSHIRE SECTION, LOTS 60x170.

WESTMORELAND HOME.
$6700.
STORY AND A HALF, SEVEN-ROOM HOME OF THE BUNGALOW STYLE, LOCATED IN THE WESTMORELAND TRACT, JUST AT TENTH STREET, AND NEAR MAGNOLIA AVE., ONLY A BLOCK FROM THE WEST NINTH AND ELEVENTH ST. CAR LINES. LOT IS 60x150 TO ALLEY, AND LET US TELL YOU RIGHT HERE, THIS LOT IS WORTH $4000 CASH. THE HOME COST $4000 TO BUILD, HAS HARDWOOD FLOORS DOWNSTAIRS, LARGE LIVING-ROOM, DINING-ROOM, CENTER HALL, BREAKFAST ROOM AND KITCHEN. UPSTAIRS ARE THREE BEAUTIFUL BEDROOMS, WITH ROOMY CLOSETS, AND LARGE BATH. ALMOST ANY TERMS CAN BE ARRANGED, AND WHEN THE RESTRICTIONS EXPIRE ON THE LOT, WHICH WILL BE WITHIN A FEW YEARS, THE LOT WILL BRING FROM $10,000 TO $15,000 AS AN APARTMENT SITE.

SEE US ABOUT "RIDGEWOOD PARK," BEAUTIFUL WILSHIRE SECTION, LOTS 60x170.

BONNIE BRAE HOME.
$9000.
THIS BEAUTIFUL MISSION HOME OF NINE ROOMS IS LOCATED ON BONNIE BRAE NEAR W. NINTH ST., ON A LOT 66x150 TO AN ALLEY. THE HOME WOULD BE CHEAP AT $12,000 AS THE LOT ALONE IS VALUED AT $7500, AND THE IMPROVEMENTS NOT LESS THAN $5000. THERE ARE HARDWOOD FLOORS THROUGHOUT, CELLAR, FURNACE, RUUD HEATER AND A TWO-STORY GARAGE. WE CAN ACCEPT AS LOW AS $2500 CASH FROM A RESPONSIBLE PARTY; THE BALANCE ON TERMS TO SUIT.

A REAL SNAP, WILSHIRE WAY.
$9500.
LOCATED ON HARVARD BLVD., NEAR 6TH ST. ON A LOT 60x150. IT HAS 9 LARGE BEAUTIFUL ROOMS, HARDWOOD FLOORS THROUGHOUT, CELLAR, FURNACE, ETC. THE LIVING-ROOM EXTENDS ACROSS THE WHOLE FRONT OF THE HOUSE WITH AN INGLENOOK AT ONE END WITH A MASSIVE MANTEL—THE DINING-ROOM IS JUST OFF THE LIVING-ROOM AND IS BEAMED AND PANELED WITH A HANDSOME BUFFET. THE BREAKFAST ROOM AND KITCHEN ARE COMPLETE; UPSTAIRS THERE ARE FOUR LARGE BEDCHAMBERS AND BATH; ALSO A SLEEPING PORCH—THIS HOME IS WELL LOCATED IN THE BEST PART OF THE WILSHIRE SECTION. THE LOT IS WORTH $5000 AND THE IMPROVEMENTS COST $6500. SO YOU CAN READILY SEE IT'S A GOOD BUY AT $9500. TERMS CAN BE ARRANGED.

BARGAIN RIGHT AT WILSHIRE.
$10,500.
BEAUTIFUL NEW HOME AT A REAL SACRIFICE. HAS BEEN OCCUPIED BUT TWO MONTHS, AND CIRCUMSTANCES COMPEL THE OWNER TO SELL AT ONCE, AND THE HOUSE IS NOW VACANT. LOCATION ONLY A STEP FROM WILSHIRE BOULEVARD AND ARDMORE DRIVE, FACING EAST ON A FULL-SIZE LOT. NINE LOVELY ROOMS. HARDWOOD FLOORS THROUGHOUT. TWO BATHS AND A LARGE GARAGE WITH MAN'S ROOM. VERY EASY TERMS MAY BE ARRANGED. SEE THIS IDEAL HOME. IT WAS BUILT BY DAY LABOR AND IS A SNAP AT $10,500.

SEE US ABOUT "RIDGEWOOD PARK," BEAUTIFUL WILSHIRE SECTION, LOTS 60x170.

WILSHIRE MANSION.
$35,000.
ARE YOU LOOKING FOR A REAL HOME? LET US TAKE YOU TO SEE IT. THE LOCATION IS PERFECT, ON A BROAD STREET, BETWEEN VERMONT, CATALINA, WILSHIRE AND SEVENTH STREET. ON A LOT 75x150 FEET TO AN ALLEY, SURROUNDED BY BEAUTIFUL HOMES WITH HIGHLY IMPROVED GROUNDS. THE EXTERIOR IS OF CEMENT AND TILE, WITH VERY WIDE FRONT PORCH AND SOLID MAHOGANY AND MARBLE ENTRANCE. THE HOUSE CONTAINS TWELVE LARGE ROOMS, HANDSOMELY FINISHED AND DECORATED—THE SPACIOUS ENTRANCE HALL IN PERUVIAN MAHOGANY, THE LARGE LIVING-ROOM IN TABASCO MAHOGANY, FROM WHICH OPENS THE MUSIC ROOM 30x20, FINISHED IN CIRCASSIAN WALNUT. FRENCH DOORS FROM THIS ROOM OPEN ONTO A SUNNY PATIO, WHICH MAY BE CONVERTED INTO A DELIGHTFUL AFTERNOON LOUNGING AND COFFEE ROOM. THE DINING-ROOM, WITH ITS WIDE WINDOWS FACING THE STREET, IS IN QUARTERED OAK, AND THE BREAKFAST ROOM BETWEEN THE DINING-ROOM AND KITCHEN IS IN WHITE ENAMEL. DOWN-TO-DATE KITCHEN, LARGE PANTRY, SCREEN PORCH AND LAUNDRY FINISH. THE LOWER FLOOR FIVE WONDERFULLY ATTRACTIVE BEDCHAMBERS, TWO DRESSING ROOMS, SLEEPING PORCH AND THREE MODERN BATHS OCCUPY THE SECOND FLOOR. LARGE CELLAR, FURNACE, AUTOMATIC HEATER AND TWO-STORY GARAGE WITH MAN'S ROOM AND BATH MAKE THIS AN IDEAL HOME WITHOUT THE TROUBLE OR WORRY OF BUILDING IT.

GILES & KELLS,
MANAGERS HOUSE AND LOT DEPT.,
WRIGHT & CALLENDER CO.,
403 SOUTH HILL ST.
PHONES 10745 AND MAIN 5049.

FOR SALE— Houses.

FOR SALE—

BRYAN & BRADFORD,
HOUSE AND LOT DEPARTMENT.

HOBART BOULEVARD
CLOSE TO
WILSHIRE BOULEVARD.
—60x150—

BONA FIDE SACRIFICE.
—$12,500—
This home is strictly for bargain hunters. We can show you the finest built and best arranged home in all the Wilshire Section and can also show you the actual figures that this residence has been held for, $14,000, but the owner must have money and have it quick and has to go at $12,500.
There are eleven large beautiful rooms, located on a fine east front lot. The first floor has a very large living room, dining room, den, breakfast room and kitchen.
The second floor has four large bedrooms, sewing room and sleeping porch, maid's room with separate bath. Large bath with tile floor and Vitrolite walls, also separate room with shower bath.
The living room, reception hall, dining room and den are finished in selected quartered white oak, fumed. The dining room has beamed ceiling and is paneled. All rooms on the lower floor such as dining room, den and living room are hand decorated in oil. The kitchen, breakfast room and pantry are in white enamel. The second floor is in white enamel; in fact, the interior of this home is a dream of art. Large stone porch 9x35, also large garage with wide cement driveway.
Our services and automobiles are at your disposal, call us up and make appointment and we will be glad to show you this place.

See our Westlake Addition.
Cheapest Lots
In Wilshire Section.

WESTERN AVENUE.
60x150.
WILL TAKE LOT AS PART PAYMENT.
—$12,000—
This beautiful eleven-room house is located only a short distance from Wilshire boulevard and on a high, elevated lot with a magnificent view of the mountains.
The first floor consists of a large living room, den, pass pantry, kitchen, breakfast room and maid's room with bath. The dining room and hall are finished in oak and living room and den are finished in mahogany with plate glass windows.
The upper floor has four large sunny bedrooms and two tile bathrooms and a sleeping porch. This home is complete in every detail.

See Our
Western Terminal Tract.
Lots $800 and Up.
10 Per Cent. Cash.

WILSHIRE BLVD. DISTRICT.
11 ROOMS.
BONA FIDE SACRIFICE.
—$11,000—
It is very seldom that you can get a Wilshire home that is actually a sacrifice, but that is the case, and must be sold at once. Only a few steps from the boulevard on a high lot.
It is finished in hardwoods and was built by one of the best builders in the city. It has every modern improvement that can be incorporated in a modern home.
The house has eleven large, light rooms with three baths in tile. Attic, gas furnace and automatic water heater. The decorations are hand work. No cost has been spared throughout the house. The electric fixtures are the best. It has a fine lawn, flowers, garage for two machines. The lot is 50x170 and at the price we have made this is the best buy in this district.

See our Westlake Addition.
Cheapest Lots
In Wilshire Section.

DILLON STREET
WESTLAKE ADDITION.
12 MINUTES FROM
6TH AND BROADWAY.
—$2000—
The most artistic and beautiful a bungalow that can be built and sold in this city at the above price. This place is not quite finished. It has six large rooms, cozy den with built in effects, nicely decorated. Cabinet kitchen with all the conveniences. Beautiful bedrooms and bath. This place is located in a high, restricted neighborhood, close in, with four of the best car lines to choose from.

See Our
Western Terminal Tract.
Lots $800 and Up.
10 Per Cent. Cash.

A GOOD WILSHIRE BUY.
—$6500—
60x160.
This beautiful Wilshire home is located on Cahuenga boulevard. It has just been finished and has, including the sewing room, eight beautiful and well arranged rooms, light on all sides. There are more built-in features than you will find in any bungalow in the city. Hardwood floors throughout. Furnace, automatic water heater. The breakfast room is a work of art. The den has a disappearing bed, beautiful mantel; in fact, you won't be able to find a better buy any place at the price.

See our Westlake Addition.
Cheapest Lots
In Wilshire Section.

HARVARD BOULEVARD.
CLOSE TO
WILSHIRE BOULEVARD.
60x150.
—$35,000—
If you are looking for a real home that is a home in all respects, not a shell of a house, let us take you to see it. The location cannot be excelled in this city. This residence is surrounded by the best houses in the city. The exterior is of cement and tile. The front porch is 12x35 feet. The entrance is solid mahogany. The house contains twelve large, light and airy rooms. The interior finish is of solid mahogany and hand decorated. The lower floor contains a very spacious reception hall finished in Peruvian mahogany. A very large living room is in tobacco mahogany. The music room and den are in Peruvian mahogany. There is a sunny patio and a delightful dining room with wide windows. The breakfast room, kitchen and maid's room are in white enamel. Large pantry and screen porch. There are five large bedrooms and sleeping porch, three tile bathrooms. Large cellar with furnace, water heater, garage with men's quarters. This is an ideal home and a good buy.

ALLYNE & CULVER,
Managers
HOUSE AND LOT DEPARTMENT,
With
BRYAN & BRADFORD,
302-12 Trust & Savings Bldg.,
Sixth and Spring sts.
Main 1751. 60651.
E. P. BRYAN. L. T. BRADFORD.

FOR SALE— Houses.

FOR SALE—

SEE US FIRST.
We hunt up BARGAINS and sell them as BARGAINS.
We have built no houses to sell so have nothing we specially urge you to buy.
We make the PRICE make the argument.
BECAUSE we make a business of selling BARGAINS, the people who have BARGAINS to sell, bring them to us.
Our success depends upon finding YOU a BARGAIN that WILL suit YOU.

You can buy from us, a modest, up-to-date house, in a choice, established, well-built-up neighborhood, close-in, just as cheap as you can buy a new house out in the country from a building company.

The builder sells to make a profit.

Our clients LOSE to make a QUICK SALE.

YOU get the benefit.
LET US SHOW YOU
OWNER WRITES US:
January 11, 1912.
SHARER INVESTMENT COMPANY.
No. 229 West Seventh street:
I have a new two-story, eight-room house at the foothills, one block off car line, near Hollywood Hotel, no finer location in Los Angeles. There is a large living-room, den, dining-room, breakfast-room, 3 large porches, store-room and fine bricked up cellar, and cemented, furnace pipes, and gas for heating. Lower floor finished in solid oak, oak floors, beamed ceilings, all built-in effects. Window seats, mantel, bookc

Realty Liners.

FOR SALE— Houses.

STORY-AND-A-HALF BUNGALOWS.

FOR LESS THAN $3000 ON RODGERS PARK, ONLY $100 CASH.

BEAUTIFUL BUNGALOW PARK, JUST OPEN.

After working hundreds of men for months on the new Rodgers Park of the Los Angeles Investment Company, that beautiful home addition is now put on the market.

It has 160 acres, which will be built to 60 bungalows; forty are now ready; forty more are building; here are the attractions of the Park:

Well made streets, lawns and trees, gas, water, sewer, model stores, two car lines; cash, easy, option on adjacent lot for two years; city conveniences, and, best of all, our home on the tract can be had for a cash payment of only

$100—$125—$100—$100—$100—$100 $100 CASH DOWN BARGAINS.

1129 W. 72th st., cozy 5-room bungalow, $2400.

1214 W. 77th st., fine 6-room bungalow, $2450.

1218 W. 72th st., nice 6-room bungalow for the money, $2950.

1264 W. 77th st., handsome 6-room bungalow, well worth meeting, $2850.

1266 W. 72th st., 5-room 2-story bungalow, attractive exterior, roomy, well finished; worth a trip to see this, $2900.

1252 W. 72th st., 6-room 2-story bungalow; here's an extra good snap at that figure; large and comfortable; well built, $2950.

1256 W. 72th st., fine 6-room 2-story bungalow, solid and substantial; think of a 2-room bungalow for only $100 down, $2950.

1264 W. 77th st. Here's the cream of the 6- & 7-room 2-story bungalow, handsome design; superior front; comfortable.

All these houses have highly finished interiors, front and rear; good mantels, pretty buffets; kitchens are well equipped with built-in features; they are worth $3000 and more.

Located by Florence ave. car on Hill st. and Redondo car (10 minute service.) and Inglewood Heights car on Spring st., to 74th st.; after still, come to office and go out to one of our automobiles. We will "show you" or we will not obligate you to buy.

LOS ANGELES INVESTMENT COMPANY, 333-335-337 S. Hill st. Main 2248.

ATTENTION. LOOK. READ.

Fine 6-room bungalow, E. 54th st. Price $2850; cash $500.

Fine 6-room bungalow, W. 98th st. Price $2750; cash $1000.

Fine 5-room bungalow, north of First on Soto. Price $2150; cash $1000.

Fine 5-room bungalow on E. 41st st. Price $2400; cash $500.

Fine 5-room bungalow on Jefferson, west of Vermont ave. Price $2850; cash $350.

Fine 5-room house, Normandie ave. Price $2650; cash $500.

Fine 5-room bungalow on New Hampshire ave. Price $2650.

Fine 5-room on Ninth Ave. Price $4500; cash $1000.

Fine 5-room on 46th st. Price $3000; cash $500.

Fine 5-room bungalow on W. 22nd st. Price $2800; cash $1000.

Fine 5-room house on W. 22nd st. Price $2800.

Fine 5-room house. A beauty. W. 21st st. Price $3000.

Fine 5-room corner house on 54th ave. Price $2650; cash $1500.

Fine 5-room on Fedora, with garage, all hardwood floors throughout. Price $3000.

Fine 5-story 5-room house on Hobart Blvd. Price $3500.

Fine 5-room bungalow on W. 20th. Price $2650; cash $1000.

Fine 10-room house on N. Hope. Income $1200. Price $5000.

Fine house on St. Andrew's; 70x178. A snap for the price. Price, $4500; cash $2250.

Fine 2-story 10-room house on Commercial st. Price $6000.

Fine new 8-room residence, cobblestone gutter, 50x200 on Western ave. Price, $5000.

Fine 2-story 8-room house on W. 9th. Price, $5000.

Fine 2-story 10-room house, on Bonsallo ave. Price, $6000.

Fine 2-story 10-room residence, new, on Harvard. Price, $10,500.

Fine 2-story English style house on Ardmore road. Garage. Price, $26,500. Income $1200 first, with 1000 feet additional room for income into handsome property for cozy home, with nook extension, fireplace, with nook extension, fireplace, with one end of room; built-in buffet, with art glass windows; both rooms have art glass windows; both rooms open onto living porch and terrace; $ F. square; there is a good-sized basement, with nice bath and toilet; two bedrooms; kitchen, laundry, large closets of all rooms, and hardwood floors throughout. This is worth $4500. Call or phone for appointment.

A BEAUTY.

HAMPTON COURT, NORTHWEST CORNER.

$4250—EIGHT TERMS.

One of the most unique, artistic and down-to-date 7-room bungalows to have ever come to anywhere; open to the public with heavy oil rubbed effects; entrance to attractive living-room and the dining-room through French windows; living-room has fireplace and den finished in red fir; is panel effect, with built-in bookcase on each side of fireplace; has built-in buffet in dining-room; two bedrooms and kitchen finished in white enamel; kitchen has built-in breakfast room and entire floor is covered with imported wall paper; has white enamel, sanitary plumbing throughout; cement floor; double driveway with cement walks and steps. Kitchen built-in features are exceptionally complete. Oak floors throughout. Cement foundation.

YOU'LL WANT THIS ONE

NORTH GRAMERCY.

$4250—EAST FRONT.

Think of a 5-room bungalow in an ideal location on a small street, close down, balance like rent, if not better than what Los Angeles is getting to do; get in and get it; this is going to be the best money NOW. The best of everything in this brick; porch, with cozy den; front porch, with cozy den; hardwood floors throughout; tiled fireplace; front porch, with cozy den; hardwood floors throughout; tiled fireplace; living-room; built-in bookcase and buffet; dining-room; built-in buffet; large kitchen; built-in cabinets; kitchen; built-in cabinets; kitchen; built-in cabinets;

Realty Liners.

FOR SALE— Houses.

FOR SALE—

HERE WE ARE
THE INVESTMENT BUILDING CO.,
WITH 18 MORE BEAUTIES.

BUY DIRECT FROM BUILDERS AND OWNERS.

BUNGALOWS—18—BUNGALOWS.
BUNGALOWS—18—BUNGALOWS.
BUNGALOWS—18—BUNGALOWS.
$2250—$50 CASH, $25 MONTH.
$2300—$100 CASH, $25 MONTH.
$3500—$200 CASH, $30 MONTH.

WE ARE JUST COMPLETING TWENTY MORE 5 AND 6-ROOM STRICTLY UP-TO-DATE BUNGALOWS WHERE WE JUST BUILT AND SOLD TWENTY IN 120 DAYS.

THEY ARE COMPLETE.

INCLUDING DISAPPEARING SCREENS ON ALL WINDOWS, LINOLEUM ON HALL AND BATHROOM FLOORS, WOODTONE DRAIN BOARDS ON SINK, HOT WATER THROUGHOUT WITH HEATERS READY TO USE, BOOKCASES, WRITING DESKS, POLISHED OAK FLOORS, LARGE SPLIT GRANITE MANTEL FIREPLACES, BEAUTIFUL ELECTRIC FIXTURES, WINDOW SHADES, ETC.

THE EXTERIOR
IS FINISHED IN TYPICAL BUNGALOW STYLE, ROOFS EXTENDING OUT THREE TO FIVE FEET ON ALL SIDES, VERY LARGE CEMENT COBBLESTONE AND SPLIT-GRANITE PORCHES.

THESE BUNGALOWS ARE BUILT 25 FEET FROM THE FRONT PROPERTY LINE ON LARGE LEVEL LOTS WITH BUNGALOW FENCES IN THE REAR, LAWN AND PARK TREES.

SEWER, CITY WATER, GAS, ELECTRICITY

GO OUT TODAY
AND BE THE FIRST TO SELECT A BEAUTIFUL HOME FROM OUR EIGHTEEN BUNGALOWS NOW READY FOR YOU

REMEMBER
WE BUILT AND SOLD TWENTY OF THESE WHEEL HOMES ON THE SAME TRACT IN JUST 120 DAYS.

ON 87TH ST. AND SOUTH PARK AVE.

TAKE CAR AT MAIN AND 6TH STREETS MARKED SAN PEDRO STREET.

OR SEE J. F. MANNY,
MANAGER OF REALTY DEPT.,
THE INVESTMENT BUILDING COMPANY,
1004-8 W. P. STORY BLDG.,
BROADWAY AND SIXTH ST.
F2176. BROADWAY 4758.
OWNERS AND BUILDERS.

FOR SALE—

BEAUTIFUL
BEVERLY HILL
RESIDENCE.

VERY ATTRACTIVE SWISS CHALET IN THIS CHARMING RESIDENCE SECTION, HAS NEVER BEEN OCCUPIED. EIGHT ROOMS; THREE BEDROOMS AND STOREROOM ON SECOND FLOOR. LARGE RECEPTION ROOM, DINING ROOM, BREAKFAST ROOM AND KITCHEN ON FIRST FLOOR. THIS HOUSE WAS BUILT BY OWNER FOR A HOME AND WAS ABSOLUTELY CORRECT, EVEY CONVENIENCE; GAS, FURNACE, PITTSBURGH WATER HEATER, GAS, ELECTRICITY, PURE MOUNTAIN WATER. LOT 50 by 155, EAST FRONT, ON WIDE BOULEVARD, ONLY 2½ BLOCKS FROM STATION. PRICE IS ONLY $7000; IS WORTH $8500. TERMS ONLY $2000 CASH; BALANCE AT YOUR CONVENIENCE AT SIX PER CENT. IF YOU WANT A BEAUTIFUL HOME IN THE CHOICEST SECTION OF SOUTHERN CALIFORNIA, LOOK THIS UP.

McWILLIAMS BROS. & MATTHEWS,
401 WRIGHT & CALLENDER BLDG.

FOR SALE—SACRIFICE—

Modern 10-room house in Zobelein Tract, near Moneta ave., within easy access to Grand ave and Moneta ave. cars, in fact, any of seven cars take you to property. This is unequaled as an investment and can be turned into income property at any time. Apartment can be built on rear of lot, facing side street.

ONLY $8000.

The lot, 50x181, and east front, large garage and outbuildings.

Don't fail to investigate this before investing your money.

DAVIS-ACKERSON CO.,
2910. 4902 Moneta ave. South 3924.

FOR SALE—BY OWNER.
NORTH WILSHIRE DISTRICT.
BEAUTIFUL 9-ROOM, 2-STORY RESIDENCE, BUILT FOR HOME, SITUATED IN HIGHLY DESIRABLE IMPROVED SECTION OF LOS ANGELES, ONE-HALF BLOCK FROM HELIOTROPE DRIVE CAR LINE; UNSURPASSED MOUNTAIN VIEW, NO FOGS, LOT 100, GARAGE. HOUSE CONTAINS EVERY MODERN CONVENIENCE, INCLUDING CEMENT BASEMENT, PIPED FOR FURNACE, HARDWOOD FLOORS, BRUSHY TILE FIREPLACE, DEN WITH FRENCH DOORS OPENING UPON PORTE COCHERE; UNIQUE BUFFET ACROSS ENTIRE DINING-ROOM; EXTENSIVE DECORATIVE CALSOMINE WALL PAPER CO.; LIGHTING FIXTURES THE BEST; LARGE UPSTAIRS SLEEPING PORCH, 5 BEDROOMS; FRONT OF HOUSE HAS MASSIVE CEMENT PORCH SUPPORTED BY COBBLESTONE PILLARS. HOUSE CONSERVATIVELY VALUED $7500, BUT WILL BE SOLD AT SACRIFICE WITH VERY EASY TERMS. TELEPHONE 59642, OR CALL AND SEE PROPERTY ON WISTERIA DRIVE. OWNER ON PREMISES.

FOR SALE—19 NEW BUNGALOWS.
Prices Cut. Prices Cut. Prices Cut.
Now only $2500 to $2800 each.
$250 cash.
$50 to $250 cash.
And $25 to $30 monthly.
19 new, 5-room modern artistic bungalows, in that beautiful verdure covered valley midst the oak and sycamore trees of the Arroyo Seco and known as

ARROYO GLEN PARK.

These houses have just been finished, have oak floors; built-in buffets, bookcases, outside pergolas; garages, etc., artistic in design and built from our own special plans. In that beautiful location between new Carnegie library site and the new city park (contemplated) and within walking distance of either yellow Garvanza car or red South Pasadena car on Main st., get off at Pasadena and Piedmont aves., at our tract office.

MATTHEWS & MATTHEWS,
Tract office, 6180 Pasadena avenue.
City office, 329 Douglas Bldg.
Tract Phone East 53; office Phone Main 2338.

FOR SALE — BEAUTIFUL SWISS CHALET bungalow, east front, in the Wilshire district, new, unsurpassed seven rooms, six large closets, cabin ceiling in living-room, built-in ingle-nook, dining-room has beamed ceiling and panel walls of wood and exquisite electric fixtures all through; heavy cut-glass and hand-hammered brass trim in hardware; papered throughout; art-glass windows and doors, hardwood floors, breakfast-room in imported trim, three bedrooms, bath with woodtone floor, pedestal lavatory, standing overflow tub, extra toilet and lavatory off sleeping-room, fine basement with furnace, solar heater, garage with cement floor, cement walks and driveways, lawn and flowers, all in. You will find this home complete in every respect and more than what is represented. Terms to suit. See owner, on ground, N. P. CUMMINGS, 131 Manhattan Place. Take Western ave. car, get off at Second st. Phone 56714.

FOR SALE — HAVE JUST COMPLETED A story and half Swiss chalet bungalow, east front and have two in the course of construction. These homes are high class and modern in every respect. Cabin and beamed ceilings, built-in inglenooks, buffets, bookcases, woodstone drainboards and floors in bath; mahogany and other hardwood trim; papered throughout; hardwood floors, basement under one entire house; furnace, two laundry tubs in each house, cut and art-glass windows and doors; garage, floors, cement walks and driveways. I have other vacant and will build to suit purchaser any style of home they desire. Terms to suit. See owner and builder, N. P. CUMMINGS, 131 Manhattan Place. Western ave. car. Phone 56714.

FOR SALE — NEW 5-ROOM PLASTERED house, 12 minutes from business center; 5c car fare; lot 50x150; $1500; $200 down, $15 per month. On Echo Park car line. Ideal home for young couple.

BEACH & MUNROE,
708 California Building.
2nd and Broadway.
Main 8024.

FOR SALE— Houses.

FOR SALE—

BEAUTIFUL HOLLYWOOD HOME.

Fine new eleven-room two-story home, located in Hollywood's choicest residence section, near the foothills, in the frostless belt. Surrounded by homes costing from $5000 to $25,000. Excellent view of the ocean, situated on a large high level lot fronting east. Any one looking for a home that is far above the average will find their time well spent in seeing this beautiful place.

This elegantly finished house is approached by a large and attractive cement porch, from which one enters into an extremely cozy reception hall beside of which is connected the spacious living-room, which contains a massive fireplace and mantel. Leading from this room through elegant folding doors is the dining-room with a gorgeous buffet, beautiful mirrors, etc. Finest den with excellent view with sufficiently large windows to make it a sun parlor. Breakfast room finely finished with plate rail, etc. White enameled kitchen, with many built-in features.

The downstairs contains the following special features: Very expensive electric light fixtures with classy glassware, living room has large chandelier with beam and side lights, hardwood floors with the finest finish, built-in conveniences of all kinds, beamed ceilings, finished in selected woods. Bevel plate glass windows. Mirrors, etc.

Upstairs has five sleeping rooms, supplied with large closets lighted. Fine finished floors, very high ceilings, fine electric fixtures. Sleeping porch with both screens and French windows that can be used in all kinds of weather. Bathroom is a beauty with large mirror on door, medicine cabinet. Large hall containing linen closet. Entire upstairs finished in white enamel.

Basement is finer than will be found in houses costing twice as much. Besides being lighted and high ceilings it has cement floors throughout and walls are tinted and finished in Oregon pine. Basement contains laundry and furnace room with hot air furnace, for water heater, laundry trays. Also toilet; last but not least the elegant large billiard room, one whole side of which is lined with French windows, while one enters at grade with beautiful French doors. Fine fireplace and mantel. Room is equipped with regulation sized table (included with house.)

Cement drive leading to large garage with electric light and water piped in. Solar heater. The grounds are beautiful with lawns both front and back, five citrus trees, with roses, ferns, lillies and many other flowers and shrubbery.

Price $9500 at least $1000 under value. Liberal terms. $2000 will handle. Phone 59515. Located at 823 EDGECLIFF ROAD, Hollywood. Take any Hollywood car get off at Vermont Place, walk ¼ blocks north. Owner will be at premises Sunday or week day to show property.

FOR SALE—

COLUMBIA INVESTMENT COMPANY'S
BEST BUILT BUNGALOWS.

The best bungalows in the city for the price. Be sure and see them before you buy your home. Location the most desirable in the southwest section. Dalton avenue and West 87th Place. Bungalows half furnished, as they have everything built-in. Five, six and nine rooms. Sewer, street work, lawns, everything up-to-date. Gas, city water, electric light, telephone, small cash payment, balance like rent. Bungalows completed ready to move into.

COLUMBIA IMPROVEMENT CO.,
Office 215 Columbia Trust Bldg.,
213 W. Third st. Phones Main 3427; F1730.

FOR SALE—

SMALL HOUSES
ON TERMS LIKE RENT.

2 rooms $1275—$50 cash, $15 a month.
4 rooms $1250—$50 cash, $15 a month.
5 rooms $1450—$75 cash, $15 a month.
4 rooms $1650—$100 cash, $15 a month.
5 rooms $2250—$150 cash, $25 a month.

Monthly payments include interest.

Take your choice. Houses located in same neighborhood. All new, plastered, street work done, cement sidewalks, large lots restricted district, close to good schools and stores; 22 minutes' ride from Main st., 5c fare, yellow cars. Good soil for chickens and vegetables. We own everything we sell—and remember, when you buy from us you are dealing with a reliable company.

JANSS INVESTMENT COMPANY,
611-613 S. Hill st.
Home 10345. Broadway 2468.

FOR SALE—

$2550 4 $2550
$2550 COSY MODERN BUNGALOW, $2550
$2550 REASONABLE PRICE. $2550
$2550 5 $2550

$150 CASH.

We have a swell 5-room bungalow that we can sell you at $25 per month, including interest. New house, just finished, hardwood floors, living-room and dining-room separated by two built-in bookcases, built-in buffet and swell brick mantel. Two large bedrooms and closets, trimmed in enamel. Fine porcelain fixtures in bathroom; cosy kitchen with plenty of built-in cabinets, cooler, rear screen porch, stationary washtub, hot-water heater, etc. Shades, electric fixtures, screens on doors and windows, large front porch. East front, level lot, shade trees, all street work done. Restricted neighborhood, close to 6c car line; 20 minutes from Main st. Near good school, stores and churches. We own the property, and when you buy from us you are dealing with a reliable company. Hurry if you want this one.

JANSS INVESTMENT COMPANY,
611-613 S. Hill st. Broadway 2468.
Home 10345.

FOR SALE—TWO WILSHIRE SNAPS—

No. 1.
A beautiful 7-room Swiss chalet, located in the heart of the Wilshire district. This chalet has every modern convenience and all built-in features, for $5500; $500 down and $40 per month. This home is priced right and will go this week.

No. 2.
A beautiful 7-room bungalow, also in the heart of the Wilshire district; has every known convenience and all built-in features.
Price $5750. Terms right.
Let me take you out and show you these two beautiful homes.
'Phone for appointment.

R. H. BLUMENTHAL,
401-402-403 Stimson Bldg.
A1245. Cor. Third and Spring. Broadway 4175

FOR SALE—IN HOLLYWOOD—
The Garden Spot of Greater Los Angeles.
PRICE $4500—On Terms to suit purchaser.

In this beautiful 5-room Swiss chalet bungalow you will find every known down-to-date convenience that makes a thoroughly complete and charming home. It contains 3 bedrooms, sleeping porch, billiard-room; large living-room with unique mantel; den with wall bed, bookcases and desk; the spacious dining-room with its elaborate buffet and artistic decorations cannot be found even in palatial homes; a cabinet kitchen, cosy breakfast-room and extra toilet; cellar and furnace; cemented drives, and last, but not least, the location is in the most exclusive part of Hollywood, commanding a sweeping view of the mountains and the valley. 'Phone 71003 for appointment to show you this beautiful home. Will take well-located residence lot as part payment.

O. C. ROMBOTIS, Owner and Builder.

FOR SALE—
HOUSES LIKE RENT.

$2000—5-room new modern bungalow.
$100 cash, bal. $10 mo.
$2500—5-room new modern Swiss chalet.
$100 cash, bal. $15 mo.
$2850—6-room new modern bungalow.
$250 cash, bal. $15 mo. and up.
$2750—7-room new Swiss chalet bungalow.
$250 cash, bal. $15 mo.
$4500—8-room new modern Swiss chalet.
$500 cash, bal. $25 mo.
$6000—8-room new modern Swiss chalet.
$100 cash, bal. $50 mo.
Automobile waiting at office to show you.

TAYLOR REALTY CO.,
702 S. Spring st., Room 202.

FOR SALE — 8-ROOM BUNGALOW, $4500. The same bungalow in Wilshire sold for $7000. I am opening a new tract on high ground, overlooking the city. In order to start the tract a going I am selling below price; quarter-sawed oak floors every room, mahogany trimmed bedrooms and breakfast-room, living-room, dining-room, music-room, oak, stone mantel, with a grandfather's clock built-in cement cellar, big garage; have gas, water, electricity and 'phones. Take Vermont Heights car at Fourth and Broadway, get off at Manchester avenue, 5-cent fare. Tract office on corner, Hoison Heights.

FOR SALE—

WILL BUILD FOR YOU.

"Home Makers" will build on your own lot anywhere in the city, and you can pay for your home like rent. Get "Home Makers" prices and terms first.

"HOME MAKERS,"
225 E. Hill st.
Main 2248. Home 60127.

FOR SALE— Houses. BY OWNER—

JUST COMPLETED.
—AN—
IDEAL COUNTRY HOME

NEAR THE CITY.

LARGE LOT, 100x200.
Driveway completely around the house. Trees, rosebushes, palms and flowers all in.

8 LARGE ROOMS.
Two baths, Sun PARLOR, sleeping porch, cement porches. Screen porch. Cement cellar.

LIVING ROOM.
15x20. Mahogany doors and sash French windows, opening out onto side porch.

THREE BEDROOMS.
MAID'S ROOM.
SEWING ROOM.
CABINET KITCHEN.

Plumbing fixtures, hardware, electric fixtures, disappearing screens, and hardwood floors are of the highest class.

New Iden gas range and gas heater and furnace.

GARAGE for two machines.
LAUNDRY in garage.

IN BRENTWOOD PARK.

Owner on premises Sundays or week days by appointment.

JOHN ALBERT CAMPBELL,
Owner and Builder.
Telephones: F6101; Main 1371.
329 Pacific Electric Bldg.

See Brentwood Display ad. in Sunday papers.

FOR SALE—
5 EXCELLENT OPPORTUNITIES.

NO. 1.—$14,000 RESIDENCE FOR $11,500.
SWELL WILSHIRE HOME.

New, modern, 10 rooms, corner, 60x155, flowers, trees, garage, oak floors, furnace, fluud heater, tile mantel. Large reception hall, breakfast room with buffet, beautiful dining room, living room, den, kitchen, pass pantry. Elegantly decorated throughout.

SEE PHOTO AT OUR OFFICE.
YOU CAN'T EQUAL IT FOR THE MONEY.

NO. 2.—9-ROOM BEAUTY—$8500.
SMALL PAYMENT DOWN.

Balance like rent. Fine east front lot 52x125. Has furnace and all built-in conveniences. Is thoroughly modern; only $8500. Terms as wanted; $1000 cash; balance monthly or on long time. See this at once.

NO. 3.—
Elegant 5-room cottage, near 60th st. and Long Beach ave. Street car men take notice.

ONLY $200 DOWN.
ONLY $300 DOWN.
ONLY $300 DOWN.
BALANCE EASY PAYMENTS.
LOT 45x140.
NEW, MODERN HOME, 5 ROOMS, TWO DISAPPEARING BEDS BUILT IN.
PRICE ONLY $2250.

HORACE G. HAMILTON CO.,
400-401 Fay Bldg., Third and Hill.

—FOR SALE—

BEFORE BUYING INSPECT THE HOUSES FOR SALE IN WEST PARK SECTION.

TAKE DALTON CAR, GET OFF AT BUDLONG AND W. SANTA BARBARA. IF YOU DO NOT FIND WHAT YOU WANT, WILL BUILD TO SUIT.

COLLEGES AND SCHOOLS WITHIN EASY WALKING DISTANCE.

VAN & CRANE COMPANY.
(INCORPORATED.)
1036 STORY BLDG.

FOR SALE—

WILSHIRE DISTRICT BUNGALOWS.

Two new, elegant and classy 7-room bungalows. The finest in all the fashionable Wilshire district, on Gramercy Place, one-half block from car line, has all modern and up-to-date features, easy terms, like rent. See SOL. DAVIS.

GOLDEN STATE REALTY COMPANY.
622 S. Spring st.,
Open Sundays from 9 to 12.

FOR SALE—
CHOICE SOUTHWEST PROPERTIES.

$2750—Terms, $350 down, balance at $30 a month. Elegant brand new six-room modern bungalow, in best part of southwest, built with all latest features, including beam ceilings, hardwood floors, lots of beautiful built-in work; window seats, book-cases, writing desk, buffet and artificial stone mantel. Fine cabinets in kitchen and bathroom. High class fixtures. Artificial stone front. Large garage and driveway. This is the finest new property out here. Sewers, electricity, gas and city water. Excellent street, neighborhood and car service.

$3250—Terms, $350 down, balance at $25 a month. Dandy new modern five-room bungalow, specially pretty location, front and appearance; built strictly up-to-date, having same general features as above, and same street. Fine lawn. This is nice property.

$3150—Terms $300 down, balance monthly; six-room modern bungalow, built about two years, in good condition, and a bargain. Elegant location, near Normandie and West 20th; lot is valuable. Large barn, yard and lawn; fruit and shade trees.

Take University West 20th st. car on Spring to 20th and Denker ave. Phones West 1463 and West 2366.

THOMPSON COMPANY,
West 20th and Denker ave.

FOR SALE—
BEAUTIFUL NEW BUNGALOW.
ON HIGH GROUND.
A COMPLETE MODERN HOME.
$2250; $450 CASH, BALANCE MONTHLY.

This artistic Swiss chalet bungalow is located in the highest and most picturesque part of the Highland Park section. (Yellow car line, 5c fare.) Large hillside lot. This is one of the most artistic bungalows, both in, exterior and interior finish. Contains all modern features, large cement veranda, oak floors, beamed ceilings, massive pressed brick mantel, artistic lighting fixtures, beautiful buffet, also bookcase and window seats, buffet kitchen, guaranteed plumbing, including laundry trays. This bungalow is equal in workmanship and finish to a $5000 home. Start the new year right by having your own home. If this bungalow does not suit we have others in same location. Go out Sunday and see for yourself. Take yellow Garvanza car via Eagle Rock Valley, going north on Main street to Regina Lane, or call up main office for auto.

"It Pays To See Us."
EDWARDS & WILDEY COMPANY,
Main 9267. 223 Laughlin Bldg. Home 10167.

FOR SALE — MONEY TALKS HERE. I must sell at once. $2450 takes my beautiful large, new modern, up-to-date bungalow, just finished; all the latest improvements. Come and see for yourself, it will pay you. The property is fully worth $3000, but $2450 buys it. About half cash, balance $14 monthly—less than what it will rent for. You save over $500 here. Apply to OWNER, 1374 E. 35th st. Hooper ave. car.

FOR SALE— Houses.

FOR SALE—

FOR SALE—$100 CASH, $20 MONTHLY.
BUYS A REAL HOME.
JUST COMPLETED IN MONETA AVENUE DISTRICT.
PRICE $2400.

Five classy rooms, hardwood floors, built-in effects, including buffet and bookcases, mantel, fireplaces, large closets, bath, screen porch and cement work, 5-cent fare. City gas and electricity and just about what many would ask $1000 more money for.

BIG VALUE—YES, BIG, BECAUSE we build hundreds of bungalows and they cost us less.

THEREFORE—
If you want lowest price and most value for your money, you should investigate our offering without delay.
ASK YOURSELF WHY YOU'VE BEEN SO FOOLISH AS TO PAY RENT.

See WARREN F. McGRATH, 167 S. Broadway. Main 1972. Call rather than phone, if possible. 62185.
WESTERN BUILDING & INVESTMENT COMPANY.
"Hundreds of Houses Reduces the Cost."

FOR SALE—
BY OWNER.
$500 BELOW ACTUAL VALUE.

Brand new 7-room bungalow with very latest features of modern bungalow construction. Hardwood floors. Large living-room with very massive stone mantel, beam ceiling, on beautiful papered walls, dining-room paneled wainscoting to plate rail; handsomely decorated above rail, beam ceiling, and very massive built-in buffet, cabinet kitchen finished in white enamel. The breakfast room is very daintily decorated, has three large windows, and is large enough to serve as bedroom. The bedrooms are finished in white enamel, and are unusually light and airy. The den is large, handsomely decorated, has built-in desk and book-cases and designed to serve as bedroom if desired. Very large stone and cement porch. Large light cellar, and piped for furnace. Large cast front lot to 15-foot alley. Situated on one of the very finest streets of the southwest, with every city improvement, surrounded by beautiful homes. Remember this is a real bargain, actually way below the market. Price $4300. Small cash payment down, balance monthly. Call up owner, WEST 3894.

FOR SALE—BEAUTIFUL 6-ROOM ARLINGton Heights bungalow. Cobblestone trimmings and chimney. A perfect gem; exactly attractive with every modern convenience. Hardwood floors, expensive mantle and buffet; disappearing bed, elaborate lighting fixtures and artistically decorated; $4500, or more cash, $40 a month, on West Boulevard and 18th street.

Another similar home at 12th street.

See WARREN F. McGRATH, with WESTERN BUILDING & INVESTMENT COMPANY, 167 S. Broadway.
Main 1972. 60185.

FOR SALE—
BEAUTIFUL WILSHIRE BUNGALOW.
$800 UNDER VALUE.

Owner must sell immediately, as he needs money. Your opportunity to get this at a bargain.

Has large living room, dining room, two bedrooms (with bath in between,) dainty little Dutch breakfast room, cabinet kitchen, screen porch with stationary tub. All rooms are very prettily papered.

French doors open from breakfast room and dining room onto porch.

Lawn in front and rear. Abundance of flowers and shrubbery. Fountain in back yard. Garage. Lot 30x130. Bargain price. $4650.

Kum Quick. Get this beauty at a bargain.

A1549—E. M. GIFFIN—Main 2130.
208 Story Bldg. Member L. A. R. B.

FOR SALE—
$1300.
$100 Down—Rest Like Rent.
5-Room Modern Bungalow,
On Good Lot.
Located in our beautiful Moneta and Manchester Bungalow Tract.
In the rapidly growing south, where values are increasing wonderfully.
Gas, water, electricity.
Graded and oiled streets.
Cement walks and curbs.
Fine yellow car service.
Schools, stores and churches.
Race and building restrictions.
Don't buy till you see this fine tract. Take Homeward ave. car at 5th and Spring st. Get off at Manchester ave. Cross R.R. See agent on tract or
MOUSER & WAIDLER,
with
SWANK & LETTON,
329 S. Hill st.

FOR SALE—
If you are in the market for an elegant home, we can offer you a magnificent, elegantly finished 10-room modern home, standing on a knoll in the choicest section of Hollywood, overlooking the entire valley, city and beaches, with a wonderful mountain view.

This beautiful residence stands on a 1½-acre lot, with two frontages; the grounds are highly improved, and it is one of the most attractive places in this section; there is room in the unfinished third story for 5 or 6 more large rooms.

This property is well worth $30,000. It will rent for $200 per month. It can be purchased for a short time at $22,500; this is an emergency figure, and will be accepted only within the next ten days.

We are the exclusive representatives of the owner.

CALIFORNIA REALTY CORPORATION.
60285. 241 S. Hill st. Main 2488.

FOR SALE—
ANOTHER WILSHIRE BARGAIN.
A SNAP.

This beautiful home is located in the choice part of Wilshire district, surrounded by high-priced homes.

Contains 9 large rooms, large and beautiful buffet in dining room, den and dining room in tapestry, balance nearly tinted and decorated. Beam ceilings, hardwood floors throughout. Five large bedrooms and sleeping porch. Large storeroom in attic.

Lawn in front and rear. All varieties of flowers and shade trees.

Large east-front lot, size 60x150. Price $8500.

One of the best buys in the entire district.

A1549—E. M. GIFFIN—Main 2130.
208 Story Bldg. Member L. A. R. B.

FOR SALE— Houses.

FOR SALE—

7 ROOMS,
BASEMENT,
FURNACE.
$2500 SECURES IT.

This beautiful 7-room bungalow is on one of our best residential avenues, has all the modern conveniences—and I mean just that—it actually has them. The large living-room with beam ceilings opens into splendidly appointed dining-room; the den has a real, usable fireplace, the bedrooms are large and have full length plate mirrors, large and commodious bathroom; up to date kitchen with cold air shaft and zinc lined cupboards for cooking utensils; nice sunny breakfast room; an exceptionally large cement basement with splendid eastern furnace, with heat pipe to the registers in every room; also the very latest Humphrey Automatic water heater; large screen porch with inside stairway to basement; outside entrance to basement also; large lot with lawn in front and back; flowers in abundance; young fruit trees—figs, lemons and oranges—in fact, everything you would expect in a $7500 home. My price is only $5850!. $2500 cash, and the balance on monthly payments. May be seen between 12 and 4:30 today. Call up West 1669, or call at 4515 BUDLONG AVE.

FOR SALE—
OPPORTUNITY
COMES TO A MAN BUT ONCE.

HERE IT IS.

25 CENTS A DAY.

We are building 30 modern five and six-room bungalows in the best section of the southwest. All modern features, including cobblestone, granite and clinker brick fronts, hardwood floors, beamed ceilings, etc.

The construction work is done under our supervision and we know we are giving you the best value for the money.

Buy while the buildings are in the course of construction. Many changes can be made to conform to your own ideas without any increase in the cost to you.

Prices range from $2500 up, according to size.

Our terms are $50 down and 25 cents per day, including interest.

We guarantee you against sickness. Come in and let us explain this feature to you. It will attract you.

FRED E. EDMISON COMPANY,
507 Consolidated Realty Building.

FOR SALE—
YOU CAN'T BEAT THIS
FOR PRICE, TERMS AND LOCATION.
SPLENDID NINE-ROOM HOUSE, $650
DOWN, $40 MONTH.

High ground here is absolutely necessary for health and comfort. Here's nine large rooms, four attractive sleeping rooms upstairs (one very large,) one sleeping-out room, all white enameled and beautifully tinted. Large living and dining rooms, beamed, wainscoted, with plate rails; unusually attractive buffet in dining-room; panel doors and leaded glass; unique library with ample built-in bookcases, breakfast room, complete cabinet kitchen, commodious porches front and rear; craftsman fireplace built to ceiling; hardwood floors every room, but one cellar, gas furnace, garage; east front, double clean corner lot; elevation nearly 700 ft., with magnificent view of mountains and valley. This house built especially for sunshine and fresh air. Location best in Southern California. Twenty minutes out, SEVEN CAR LINES. No city taxes. Every convenience. One $12,000 and one $20,000 bungalow directly opposite. Price $6250. If you want a real home better investigate this. 'Phone for appointment to see it. By buying direct you save agent's commission.

OWNER, 830 Security Bldg. A3261.

FOR SALE — OR EXCHANGE—HOUSES.

BARGAIN NO. 1—821 MANHATTAN PLACE.
Owner removing from city, offers positive sacrifice if sold at once. Elegant 9-room home, brand new, east front. Price $7800—less than cost. Terms.

BARGAIN NO. 2—254 S. NORMANDIE AVE.
Three more days at a sacrifice. $5000; $2000 cash. 7 fine rooms. Refused $6000. Small payments. Would rent vacant for $50.

BARGAIN NO. 3—294 WILTON DRIVE.
Offer me fine lot and will trade—[illegible] and $4700 and terms. Owner removing. It's a bargain.

BARGAIN NO. 4—1035 CAHUENGA ST.
Here is $500 profit on investment $500. It is a REAL SNAP. Rents $15. $2250—price of VACANT lot next door.

BARGAIN NO. 5—1022 EAST 55TH.
5 rooms, bath. Would rent $20. Nice place. Want larger house; will assume.

Mr. Coombs.
CALIFORNIA REALTY CORPORATION,
241 South Hill.
Home 60286. Main 2488.

FOR SALE—
BEAUTIFUL NEW RESIDENCE.

Nine rooms, including five bedrooms, bath, lavatories, large closets, trunkroom, beam ceilings, hardwood floors, handsome electric fixtures, cement cellar, NEW FURNACE WARMS EVERY ROOM IN THE HOUSE; cement front and side porches, lawn, flowers, modern interior arrangement and decorations. Large corner lot on Budlong ave. One short block to several car lines. Splendid neighborhood, few blocks from Exposition Park. Every city and business improvement rapidly in value. BUY WHERE YOU ARE SURE TO MAKE A PROFIT. Only $8000; small cash payment and easy monthly payments.

J. C. McCARTHY & CO., 514 Byrne Bldg., 352 South Broadway.

FOR SALE—
FINE
HOLLYWOOD HOME,
CHEAP.

Fine large 2½-story seven-room modern house, four large bedrooms, (finished white enamel;) large living room, hardwood floors, beamed ceilings, paneled walls, magnificent electric fixtures, gas, hot and cold water, furnace, 1½-story barn and garage, lawn and flowers; lot 65x151; 1363 East Sun set Boulevard, near Crown avenue. An ideal home. Reasonable terms if desired. Price $7500. May accept vacant lot as part payment. Apply at house, or 'Phone 59069 or A1812.

FOR SALE—
$10,000
$10,000
$10,000
$10,000
WILSHIRE HOME.
60x150 EAST FRONT.
CLOSE TO BOULEVARD.

TEN ROOMS, TWO BATHS, GARAGE FOR TWO AUTOS. THE HOME IS NEW AND CONTAINS EVERY UP-TO-DATE APPOINTMENT. YOU CAN PUT ME ON RECORD WHEN I SAY THAT THIS PROPERTY IS WORTH $15,000. THE OWNER IS FORCED TO SELL. I AM WILLING TO PUT MY TIME AGAINST YOURS ANY TIME YOU CAN MAKE AN APPOINTMENT AND IF YOU SAY THAT I HAVE NOT SHOWED YOU A BARGAIN I WILL PAY YOU FOR THE TIME I HAVE TAKEN.

MR. GROVER,
O. A. VICKREY & CO., 209 S. HILL ST.
A4753 MAIN 3678

FOR SALE—WILSHIRE DISTRICT.
HOBART BOULEVARD.
Three Bungalows.

These bungalows contain full size rooms. Floors throughout are of quarter-sawed oak and maple, except kitchen and bathroom, which are covered with linoleum. Living-room and dining-room are beautifully beamed and paneled. Den is paneled and has Holmes disappearing bed with built-in seat or desk. All rooms have expensive lighting fixtures, and all walls are covered with beautiful imported papers. Built-in buffet, bookcases, seats, desks, etc. All front windows are of plate glass, woodtone drain boards, laundry tray, cabinet kitchen, boiler and Rudd Water Heater, and extra fine bathroom fixtures. Houses have brick fronts and large cement porches. Lawns all in and guaranteed. Cement driveway and garage.

PERRY WILLIAMSON CO.,
202-4 Grant Bldg.

FOR SALE—
WHEN SHALL I BUY?

Now! For prices are steadily rising all over Los Angeles and vicinity.

WHERE SHALL I BUY?

In an active region where I can readily sell if my plans change.

WHAT SHALL I BUY?

This nifty 6-room, absolutely new bungalow. Patching breakfast alcove, electric attachment for toast and coffee; fixtures made to order, beautiful interior finish, built-in fixtures; garage, best cement work, sewer connection. Fine neighborhood.

$500 BELOW VALUE.

K. BASSETT, 722 Story Bldg. Main 1121; 64823.

FOR SALE—1317 W. 28TH ST., $5000; WILL make terms. Call 46th or BOYLE 1343.

FOR SALE— Houses.

FOR SALE—

Modern 8-room story and half house, all the new built-in effects. Three large bedrooms and bath on second floor; extra large closet room; quartered oak floors throughout first floor; white enamel kitchen; linoleum on kitchen floor and screen porch. House richly papered throughout. Fine local furnace and Ruud automatic water heater. Lawn in. Lot 50x150, north front, two blocks from new Manual Arts school. On Dalton-Grand avenue car line. Best part of southwest. Take Dalton car to property. Price $5600. easy terms. F. C. HARRIS, 1126 Santa Barbara avenue. Phone 26265.

FOR SALE—

$2300—BEAUTIFUL HOMES—$2300
I can deliver one of the prettiest six-room bungalows, in the southwest, for the price, and well worth $3000 more than asked. This offer only lasts three days, for a quick sale. Three houses just completed, paneling, veneering, slash oak and mahogany; handsome decorated and private beds and mantel from avall to wall and floor to ceiling; ceiling has the raised effect, with gold case; very rare work and cut glass door knobs. This house will be sold to the first buyer who puts up a deposit, and appreciates a real bargain. Can make terms to suit. Will build on easy terms on your lot or to suit your ideas on ours. Small deposit, balance like rent. Call West 5108, Home 22438. Houses 3673 Third ave. West Jefferson st. car line, sign on houses.

LOS ANGELES CORPORATION,
H. D. BECKER.

FOR SALE—

WILSHIRE BUNGALOW—$6500.

Near Wilshire boulevard and Vermont ave. This beautiful 5-room bungalow is the very best effort of one of our best known architects. It has created more comment on its lines of architecture than any bungalow ever built in California. We are not going into details as you may be sure it has everything known to modern science. Large lot 60x150, beautifully improved. To duplicate the property it would cost $7500. Our price $6500—$2500 cash, balance mortgages.

JOHN A. VAUGHAN CO., INC.
Suite 207 Story Bldg., F1225, Main 1452.

FOR SALE—

Have you gotten tired of looking at ordinary houses? Do you want to see a house where the quality of material and workmanship is guaranteed by responsible parties? And would you like to be on that beautiful high ground west of Arlington and between Washington and West Adams? If so, call me up Monday, and I will show you a six-room bungalow, just being completed, with absolutely every modern convenience. Including cellar, furnace, laundry tubs, wood stone sink, beautiful tiled fireplace, highest class lighting fixtures, built-in bed; on a 50 x150-foot lot, for $5200; and on terms. If you have all cash, so much the better for you. I'll take you out at your convenience. And remember this house is GUARANTEED as to material and workmanship.

Holding Co., with
THOS. C. BUNDY & CO.,
405 S. Hill st. Main 4208; 60065.

FOR SALE—
A DANDY NEW BUNGALOWS.
1048 NORTH LOS ROBLES AVE.,
PASADENA.
$3750—$100 CASH, $25 MONTH.

WILL TAKE LOT AS FIRST PAYMENT. THEY ARE LARGE, CLASSY BUNGALOWS ON PASADENA'S MOST BEAUTIFUL ST.

J. F. MANNY,
1004 W. P. STORY BLDG.
F2175. BDWY. 4575.

1 HOUSE BARGAIN BY OWNER 1

$2500. — $2500 — $2500

6-room modern bungalow. Built-in features. Hardwood floors in every room. Large sleeping porch. South front on Vernon avenue, near 48th street car line. Terms $500 cash. Balance easy payments. Come out and see my place. OWNER, 522 West Vernon ave.

FOR SALE—HOUSES.
A SNAP.
10-Room New Residence in the West Adams Heights.
Price $12m.

A new house of 10 rooms, near to residences which cost over $70,000. Strictly up-to-date in every way, and worth more than price asked.

SEE MR. FOSS,
with
THE JAMES R. H. WAGNER CO.,
329 S. HILL ST. MEMBERS L.A.R.B.

FOR SALE—
$3750.
$100 CASH, $20 MONTH.
HOLLYWOOD.
6-ROOM MODERN BUNGALOW.
LOT 50x140 FEET

Realty Liners.

FOR SALE— Houses.

FOR SALE—

$350——$350
$100 CASH,
$25 PER MONTH.

PAYMENTS INCLUDE INTEREST.

This is a dandy four-room bungalow, modern in every detail; tiled bungalow-fireplace, dining-room with buffet effects, and dandy bath. A cosy, up-to-date little home in every respect. Restricted neighborhood; one and a half blocks from yellow car line; all work all done, large level lot. You will have to act quick as it will not be on the market long.

JANSS INVESTMENT COMPANY,
611-617 E. 4th st.
Home 30276. Broadway 5

FOR SALE—

CORNER 132x150.

EXCLUSIVE WEST ADAMS DISTRICT.

NEAR ST. JAMES PARK.

VALUE $12,000. PRICE $8

Grand large three-story residence of [illegible] rooms. One of the best houses in this [illegible] district. Six spacious bedrooms and two baths. Servants' quarters on third floor. Extra large rooms on first floor. The finish cost about $10,000 a few years ago and is in good repair now. Beautiful [illegible]. Two-story garage. We are perfectly safe in saying the splendid property is worth $12,500 under the present value. We invite open and can positively deliver. Auto at courteous salesmen at your service.

ROBERT MARSH & CO.,
Trust & Savings Bldg., 6th and Spring
Phones 10175; Main 5045.

FOR SALE—

GOOD INCOME.

BEAUTIFUL HOME IN SOUTHWEST.

TWO 3-ROOM APARTMENTS.

We are exclusive agents for a very desirable and beautiful residence property in a choice district in the southwest. The house was built so that it could be finished into two separate living quarters or one as home if desired. Present owner has built a fine home and will have it for sale or rent out. You will find it very complete and income could be had by making improvements in the basement. Price $4000. Terms may be had.

ROBERT MARSH & CO.,
Trust & Savings Bldg., 6th and Spring
Phones 10175; Main 5045.

FOR SALE—BEAUTIFUL 6-ROOM BUNGALOW, LOCATED IN SOUTHWEST PART OF CITY; OWNER BUILT IT FOR A HOME. HARDWOOD FLOORS, BEAMED CEILINGS, PANELED DINING-ROOM AND LIVING-ROOM, LARGE FLOWER GARDEN; HAS EVERY MODERN CONVENIENCE. ONE OF THE FINEST BUNGALOWS IN THE CITY; COST $3200 TWO MONTHS AGO, OWNER LEAVES CITY SUDDENLY; MUST SELL AND WILL TAKE $2900; AND $400 DOWN WILL HANDLE IT; BALANCE $25 PER MONTH. VERY UNUSUAL OPPORTUNITY. SEE MISSION FURNITURE WAS BOUGHT ON INSTALLMENT PLAN, ON WHICH $92 HAS BEEN PAID, TO A QUICK BUYER WILL TRANSFER CONTRACT AND MAKE A PRESENT OF THE AMOUNT PAID.

OWN MY OWN AUTO AND WILL SELL FOR CASH OR TRADE FOR LOT. IF YOU ARE WANTING TO LOOK AT THE PLACE, HERE IS A CHANCE BUT IT WILL NOT GET OFTEN. PHONE 1849.

FOR SALE—

Don't miss this auction, Tuesday afternoon, January 16, at 2 o'clock, on premises, 1 new bungalow and lot, 50x142.6 ft. on Avenue 41, in beautiful Highland Park district. Terms to suit purchaser. See or call SCHLER & SCHLER, 233 S. Hill st. Main 3624, F3624.

FOR SALE—TWO LARGE LOTS, elevation, Brooklyn Heights car line to Park; large two-story house; lots of trees, Madeira fruit; largest variety of trees in state; large rain water cistern. Cheap and warrant peace in city; growing part of the home; one of the best to rent. Inquire E. F. Mitchell place.

FOR SALE—A FOR SURE BARGAIN.

Large 9-room, 2-story modern home, hardwood floors throughout, beamed ceiling, handsome buffet, panel dining-room, front and back porches, very large lot, very attractive, very desirable location. Might consider vacant lot or bungalow in part payment. Price $6500. Might consider terms. See it at 5414 ALBANY. Phone 21322, or see it at 5414 ALBANY.

FOR SALE—$700 CASH, $50 MONTHLY buys 5-room modern bungalow; all hardwood floors; beautiful design and finish; one block to car; 5 blocks to Hollywood; large screened veranda; fireplace, beamed ceiling, buffet, panel dining-room, china closet; front and rear bedrooms; bath, tub, shower; all in white enamel; hardwood floors throughout; full basement; concrete foundation; cement walks; electric fixtures, and in fact everything that is necessary for a home. Will sell it cheap for cash, or will trade it over with me, and then buy a home. Call on owner at 1221 WEST 47TH STREET, or phone West 1597.

FOR SALE—

BUNGALOW BARGAIN.

Near Casa Verdugo, N. Glendale.

If you are looking for a genuine snap, here it is; a beautiful five-room bungalow, on corner, beam ceilings, hardwood floors; buffet, electric fixtures, shades, etc.; would be considered a bargain at $1,250; owner says sell for $1,050; must have at least $500 to secure this unusual bargain. See us at once. STINSON REALTY CO., 807 Mason Bldg., corner Fourth and Broadway.

FOR SALE—HAVE CLIENT WHO MUST raise $3000. To do this he will make the biggest sacrifice ever made in the southwest. Lovely six room bungalow, modern and up to date in every particular. Lot 50x150 to alley. Near Manual Arts High School, and is worth $4000. Now listen. If you have $2300 in cash I can sell you this beautiful home for $3800. All fixtures and $60 kitchen range goes with place. Do not miss this. Let me show it to you. Call Sunday at 4154 BRIGHTON AVE., or phone Monday, 30734.

FOR SALE— Houses.

FOR SALE—

..... BEAUTIFUL BUNGALOWS. .....

Two just finished; perfect design; 6 rooms. All modern improvements; artistic, comfortable; light, airy, roomy. JUST THE HOME YOU WANT.

ONLY 20 MINUTES FROM 7TH AND BROADWAY BY TWO CAR LINES W. ALL TRANSFERS. TWO BLOCKS FROM SCHOOLS, STORES, CAR AND BANK.

..... $3000, LIBERAL TERM. .....

See SCOTT, with $2000; Main 4203.
THOS. C. BUNDY & CO. 405 So. Hill st.

FOR SALE— $2500

For a five-room, house with two sleeping porches on a lot 100x120 feet with fruit and shade trees. Three minute walk from Glendale cars and twenty minutes from city. Most beautiful country around Los Angeles. Bank appraisement $3200, loaned $1600 on it for three years.

A sure enough bargain that happens once in a great while. Here is a chance to buy a corking suburban home for $700 less than is worth. It will rent for $25 per month. Terms $500 cash, balance mortgage. See

LEWIS OR BANCROFT,
with
THE LAWRENCE R. BURCK CO.,
142 S. Spring st.

Main 6061.

FOR SALE—LOCATED WELL WITHIN ONE of the best located and built up sections of elegant homes in Long Beach, a tract of ground over 200x200 feet, all street improvements in and paid. A very good ten-room house, worth over $5000, property must be seen to be appreciated, is so situated as to make ten fifty-foot buildings lots, such lots in the neighborhood have sold at not less than $1000 and up to $1750, within the past two years. This is a property for an elegant home with grounds, an investment, or a building proposition. Price $14,000. TERMS. W. O. CALDWELL, 220 First National Bank Bldg., Long Beach, Cal. Home Phone 1497.

FOR SALE — A NEW HOME JUST COMPLETED, 5 rooms and bath, sun parlor, built of best material and workmanship, complete in every detail, artistic in design and effect, electric light, gas, fireplaces, beamed ceilings, bookcases, buffet, cabinets, plate rail, closets, etc., strictly modern. Lot is 50x120 feet, east front and south exposure, back lot is inclosed by art fence, lot is graded, seeded and set to flowers and shrubbery. Located in east end, boar park, splendid transportation. Price for quick sale $3500. Will take east end vacant in part payment. W. G. CALDWELL CO., First National Bank Bldg., Long Beach, Cal. Home Phone 1497.

FOR SALE—5-ROOM BUNGALOW IN THE Wilshire district for $4750; terms $1500 cash, balance $45 per month, which includes interest. This house is situated in the very best section of the Wilshire district and is modern and complete. Fine lot. Beautiful flowers and lawn. This property is the best buy in the district for its could not be duplicated for less than $5500. It is not often you can purchase this class of property for the price we ask and on such easy terms. If you are interested call early Monday.

THE LOCATORS, DILLON & BRADFORD,
Union Trust Bldg., 4th and Spring.
Home 72204. Main 768.

FOR SALE—

Four, New, Up-to-Date Bungalows.
NOS. 2052,
2044,
2054,
2064.

West 31st st., between Western ave., and St. Andrews Place. Price reasonable, terms easy.

ADLOFF REALTY CO., Owners.
2105 Western ave.

FOR SALE—NEW, UP-TO-DATE, 11-ROOM house, beautifully furnished; lot 100x150; lovely shade trees, chicken house and corrals, 20 minutes from city hall, near stores, schools and street cars. Has large living, dining and breakfast rooms, den, large kitchen, spacious hall, cement porch 8x26, second floors four chambers with good closets, sleeping porch, bath and bath; chambers, bath; breakfast room and kitchen in white enamel, living and music rooms in mahogany, balance stained grain O. G. quarter-sawed oak floors. Must be seen to be appreciated. Price $10,000 unfurnished. $9000 unfurnished. Might consider vacant lots or bungalow to $3500, balance long time. Lock box 21, TROPICO, CAL. Home Glendale 1515.

FOR SALE—

BEAUTIFUL BUNGALOW HOME IN THE SOUTHWEST.

Story and a half, 7 rooms, consisting of living, dining room, three cedrowns, kitchen and bath, two toilets, screened porch, all built-in features, hardwood floors throughout, house built by owner for home.

A GREAT BARGAIN.

WILL SELL FOR $3250.
See MR. DEWEY, with
EDWARD D. SILENT & COMPANY,
403 S. Hill street.

Main 605.

FOR SALE—

NEW BUNGALOWS.
BUILT BY DAY WORK FROM
FIRST-CLASS MATERIALS.

Well constructed, beautifully finished. Practical designs, with all modern conveniences. The lawns are in, the street work is first-class, the property is increasing in value and right in every respect.

LOW PRICES AND LIBERAL TERMS
IF DESIRED.

These houses will please discriminating purchasers. Call and let us show them to you.
EDWARD D. SILENT and COMPANY,
403 South Hill street.
Main 605; Main 695.

FOR SALE—

A RARE BARGAIN.
6-ROOM BUNGALOW, WILTON PLACE.
ONLY $4600.
THIS IS MUCH BELOW COST.
THE PLACE IS A BEAUTY.

All built-in features, large bedrooms, hardwood floors throughout, fine lot, beautiful shrubbery and flowers. It will repay you to see this.

EDWARD D. SILENT & COMPANY,
403 South Hill st.
Main 605.

FOR SALE—

HOUSE AND LOT.

Modern two-story eight-room house, with garage, lawn and flowers, situated on Oxford avenue, between 16th and Washington street, which is one of the finest residence sections in the city. This property must be sold to close an estate and is offered at a very low price. Further information and key at our office. Immediate possession with terms.

W. H. HAY.
No. 309 O. T. Johnson Bldg.,
Fourth and Broadway.

FOR SALE—

DOUBLE YOUR MONEY SOON!

BUY THIS APARTMENT SITE, S. W.

I own 40 feet on 22nd, between Grand and Figueroa; 8 room substantial cottage, rented for $31.25 per month. I will sell this property below Security Savings Bank appraisement, $5150; will throw in $250 worth of furniture. Now in the house. Splendid location for flats or apartments. This property is worth $1500 more than I ask for it; must sell, am offering for less than market value. An absolute value at a sacrifice. Investigate; it is WORTH WHILE. Address V, box 202, TIMES OFFICE.

FOR SALE — BARGAIN. $1000 CASH. 6-room cottage, fine lot 60x150, southwest near Adams; 6 rooms, bath, 2 bedrooms, living room with mantel and grate, dining room, sideboard, kitchen with sink, cooling closet, cupboards, etc. Barn; new house; shrubbery, vines and roses; has apple, cherry, orange, loquat, peach, fig, apricot, walnut, nectarine, plum, pomegranate and persimmon trees, all bearing; also blackberries and grapes; cement walks, lawn, fine street; balance $1200 like rent. Deal with owner and save commission. Address A, box 400, TIMES OFFICE.

FOR SALE—WESTLAKE WAY.

ON WHITTIER, JUST OFF OF SEVENTH.

ON SHATTO, NEAR BURLINGTON.

These places are A1 buys for a home and will show you and increase in value for apartment site. Look these up.

PLATTER & LEARNED,
322 H. W. Hellman Bldg. A3239, M. 3511.

FOR SALE—SIX-ROOM MODERN BUNGALOW in Vermont Square with built-in features, fireplace, bookcases, buffet, etc. Present of electric and hardware fixtures. Lot 50x150 to alley. Large two-room garage, basement, walks and porch concrete. Lawns in back and front flowers, trees, etc. The price is $3400 NET, $1100 cash, balance terms. Property located at 1221 WEST 47TH STREET. Phone West 1597.

FOR SALE—

BUNGALOW BARGAIN.

Near Casa Verdugo, N. Glendale.

If you are looking for a genuine snap, here it is; a beautiful five-room bungalow, on corner, beam ceilings, hardwood floors; buffet, electric fixtures, shades, etc.; would be considered a bargain at $1,250; owner says sell for $1,050; must have at least $500 to secure this unusual bargain. See us at once. STINSON REALTY CO., 807 Mason Bldg., corner Fourth and Broadway.

FOR SALE—HAVE CLIENT WHO MUST raise $3000. To do this he will make the biggest sacrifice ever made in the southwest. Lovely six room bungalow, modern and up to date in every particular. Lot 50x150 to alley. Near Manual Arts High School, and is worth $4000. Now listen. If you have $2300 in cash I can sell you this beautiful home for $3800. All fixtures and $60 kitchen range goes with place. Do not miss this. Let me show it to you. Call Sunday at 4154 BRIGHTON AVE., or phone Monday, 30734.

FOR SALE— Houses.

FOR SALE—

7-ROOM HOUSE BY OWNER

A SNAP AT $4050.

7-room modern house with furnace, on La Salle ave., near Adams. Lot 50x150 to wide alley. Lawn, flowers and fruit. A well built house and in fine location. Lot is worth at least $5750. If you are looking for a good home at a bargain, you should see this place before buying. PHONE 71696, NO. 2640 LA SALLE AVE.

FOR SALE— HOUSE AND LOT.

Modern story and a half, seven-room house with large lot, lawn and shrubbery, situated on 20th place, near Vermont avenue, and near the large main entrance to the park where nearly one-half million dollars worth of improvements are to be made in the near future, making this a very attractive buy at the price offered, and is bound to double in value shortly. Must be sold immediately to close up an estate. Price for the next few days, $4250, with terms if desired.

W. H. HAY,
No. 309 O. T. Johnson Bldg., 4th and Broadway.

FOR SALE—

Four New, Up-to-Date Bungalows.
NOS. 2026,
2046,
2054,
2044
W. 31st st., between Western ave. and St. Andrew's Place. Price reasonable, terms easy.

ADLOFF REALTY CO., Owners.
2105 Western ave.
Phones: West 1427. Home 71262.

FOR SALE—IN ROBERT MARSH COUNTRY Club Terrace Tract, Third Avenue and Pico Street. Elegant home of 9 rooms, modern in all respects, almost new; garage and fine lot, 60x150; east front; choice neighborhood, and one of the best residence sections of the city. Will show property to bona-fide home buyer, and sell at real appraised value. Terms if desired with moderate cash payment and mortgage back for difference. See OWNER, 212 Union League Bldg., corner of Second and Hill streets.

FOR SALE—

New and most up-to-date Swiss bungalow, six rooms, and sleeping porch, on Dewey avenue, one block from Dalton-Grand avenue car line. Just south of 62nd Place. Lot 42x136, to alley. Walls papered and oak floors; $3450, $1000 cash, 1 per cent. down, 1 per cent. month. See Owner, F. C. HARRIS, 1126 Santa Barbara ave. Phone 26582.

FOR SALE—BY OWNER, IN VERMONT Square, on easy terms, just completed, two bungalows, 7 rooms each, at 1507 West 48th and 1513 West 48th, hardwood floors throughout; Holmes disappearing beds, bookcase, writing desk, walls beautifully decorated, dining-room hand painted accent effect; artistic breakfast room, sleeping porch, sun room, basement, furnace, two large cement verandas, garage; large lot; must sell. See DOMENGEAUX, Owner and Builder, on premises, Sunday. SOUTH 4412. 29067.

FOR SALE—$4500, HANDSOME NEW 8-ROOM 1-story bungalow, in a most desirable southwest residential section, close in. This bungalow is exceptionally well built, and beautifully finished inside; large lot, 50x140; favorable terms to reliable people. If you are seeking a swell bungalow home several hundred dollars under its real value, investigate this property.

WILKIE COLLINS,
P4144. 430 W. 6th st.

FOR SALE—3-ROOM NEW MODERN TWO-story dwelling, in the West Adams district; 2 baths, 2 toilets, full-length plate panel mirrors, 4 oak floors below, white maple above, furnace, hot and cold running water, sewer, gas, electricity, art mantel and big fireplace, 3 laundry tubs, 3 bedroom closets, large pantry, plenty of closets, etc.; garage and servants' quarters above. Phone MAIN 202 or A4253. 202 Exchange Bldg., owner.

FOR SALE—WE HAVE STRICTLY MODern bungalows as follows:

6 rooms, Hobart, large elegant east front, $3400; half cash.

5 rooms, Hobart, large lot, elegant east front; $3200; $500 cash.

5 rooms, Hobart, west front, fine finish; $2800; $500 cash.

7 rooms, 3 upstairs, east front, fine finish; $5000; half cash.

527 GROSSE BLDG.

FOR SALE—ONLY $150 DOWN, NEW AND beautiful six-room bungalow, in southwest, close to car; lot 50-foot front, alley in rear; hardwood floors, beamed ceilings, pretty buffet and mantel, fine panel work, large yard in rear, gas and electricity in every room. Only $750 down, balance like rent. W. C. JACOBS, owner, 620 Grant Bldg. A2363, Main 2821.

FOR SALE—BARGAIN, 226 S. OXFORD ST., good 8 room house, hardwood floors, 4 nice bedrooms, 2 bath rooms, one with shower. Lot 50x150. Large cement driveway. Cement floor in garage; piped for furnace. Large closets, etc. Price $6000. Easy terms. If you want a house worth the money, see this. J. E. MARTIN, 302 Stimson Bldg., Phones P2319, Main 1232.

FOR SALE—

$2500—6-room modern bungalow, fine location, near Figueroa, $500 down.

$2000—5-room modern cottage, $250 down.

$2850—6-room modern cottage, $300 down.

$2900—6-room modern cottage, $300 down.

$2000—5 rooms, 100x150, all in fruit.

$3500—5-room cottage, 80x130, fine location, $200 down.

OSCAR LEUSCHNER, 828 S. Spring st.

FOR SALE—

VENICE. Houses for sale. Your choice of six modern, new bungalows, Walgrove, on Venice Short Line. Look them over. Man on the ground, T. A. BELL, resident Walgrove. Office 441 Bradbury Bldg. Phones—Residence, Santa Monica, 1242. Office, A4701, Main 5224.

FOR SALE—MODERN BUNGALOW, FIVE large rooms, lot 50x125, northwest; car passes the door. Mortgage $1000, 7 per cent., 3 years, will sell equity for $800, $20 per month, including interest, at 6 per cent. Good, clean, substantial house. OWNER, 54332.

FOR SALE—A NEW, MODERN 1½-STORY bungalow; 5 rooms and large sleeping porch, in North Wilshire, near car line. Price reduced for quick deal. Will take clear lot to $1400 for first payment. Call OWNER, 10262. Main 1219.

FOR SALE—GREAT BARGAIN, NICE 7-room house, southwest, near car line, value $6000. Will take less for cash or part exchange. Also, 8-room new house on car line toward Alhambra, and two large lots, value $2500. Will sell at a sacrifice, and take part exchange. P4234. 360 I. W. HELLMAN BLDG.

FOR SALE—YOU OR SOMEONE ELSE HAS a chance at this 16-room modern residence, just off of Pico street, on Alta Drive, 100 ft., east front, 171 ft. deep, 16-ft. alley. A fine garage, large enough for two cars; 13 different kinds of trees. This is a fine place. Can sell it to you on easy terms. CALL A2779.

FOR SALE—7-ROOM BUNGALOW IN VERmont Square, large lot, SLEEPING BALCONY and cellar. Owner must raise some money to meet mortgage; $500 cheaper than anything in the square. 1221 WEST 50TH. West 314.

FOR SALE—$150 CASH, $25 PER MONTH, including interest. Beautiful new Swiss chalet near Budlong avenue and Vermont Square Park; one of the most attractive new homes in this beautiful district. Can MR. WILSON, A4876; Main 2102.

FOR SALE—$4000, CLOSE IN, VERMONT avenue near 21st street; 6-room bungalow, modern and complete; garage; bargain; $500 cash. CHAS. C. BURNETT, 203 I. W. Hellman Bldg. Main 2102; A4876.

FOR SALE—MODERN 6-ROOM BUNGALOW, built-in effects, basement, garage, half block from car line. Will take clear lot for part payment. OWNER, 1041 West 47th st.

FOR SALE—MODERN FIVE-ROOM BUNgalow, just completed, beam and cove ceilings, etc. Price $3000, one-half cash. Take East First car to Ditman, walk three blocks south to corner of Louisiana. 3900 LOUISIANA ST.

FOR SALE—HOUSE, TWO LOTS, 100, 150, chicken and three goats. 1048 BONNIE BEACH PLACE. Stepaenson ave. car.

FOR SALE—OR EXCHANGE—6-ROOM MODern bungalow, southwest, what have you? See MARLOW, 709 S. Hill.

FOR SALE—SNAPS, ONE LOT ON CRENshaw, east front, near Pico, $1850. One lot on 4th ave., south of and near Pico, $2175. A 7-room house, large lot, east front on 4th ave., near Washington, only $4000. One nice four-room house, large lot, $1600.

J. W. BUELL,
Phone 22349. Pico and 3rd ave.

FOR SALE—IF YOU ARE LOOKING FOR a bargain in a five-room modern bungalow, completely furnished, including fine piano and new sewing machine; also pen of fine White Leghorn chickens, at your own terms. Spend a nickel for a car ride on Eagle Rock ave. car, get off at Strickland Road, half block to right to 1539.

FOR SALE—WE HAVE TWO OR THREE good houses at bargain prices. Parties looking for bargains see us. Easy terms, small payments.

HENRY S. WOOLNER,
229 STORY BLDG.
Main 816; F4236.

FOR SALE— Houses.

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HENRY S. WOOLNER,
229 STORY BLDG.
Main 816; F4236.

FOR SALE— Houses.

FOR SALE—

Let me do your house hunting for you. I have a number of beautiful homes to show you. Let me know your wants and while you attend to YOUR business I will find it exactly as you want it and where you want it—that is MY business. It costs you nothing. Owners and builders list with me.

LESLIE C. BRINTNALL,
210 H. W. Hellman Bldg.
A1609.

FOR SALE—AT A SACRIFICE.

New Wilshire, new 8-room house, on large lot, completely modern in every way. Furnace, garage for 2 machines. Worth $9000. Price $6800. Cash $2200.

WILL BE GONE NEXT WEEK.

LESLIE C. BRINTNALL,
210 H. W. Hellman Bldg.
A1609.

FOR SALE—

One of the most artistic and up-to-date six-room bungalows in Los Angeles, just completed. Harmoniously decorated throughout with imported wall coverings. Located on a high, sightly corner lot. Street work in; gas, electricity, sewer and water.

PRICE $3750.
JOHN HARNISH, Owner,
702 Higgins Bldg.

FOR SALE—

$150 cash, $20 per month. Five room bungalow, new, every modern convenience, beam ceilings, panel work, buffet, bookcases, large brick mantel, cabinet kitchen, cement and brick porches, large lot. Good bargain; price $2500. O. F. SCHERER, Owner and Builder, 231-4 California Bldg., S. W. cor. Second and Broadway.

FOR SALE—

$100 cash; $20 per month. New five-room bungalow, beam ceilings, panel work, cabinet kitchen, best of plumbing, large cement porch. One block from Central ave. car line. Here is the bargain you have been looking for. Price $2550.

O. F. SCHERER,
231 California Bldg.,
Cor. Second and Broadway.

FOR SALE—WE ARE BUILDING

for you the daintiest home-nest; 6 rooms, all first-class, at your own terms. Let me take you out and show you. The locality is practically fogless and

FROSTLESS

C. P. DEYOE, Room 206, 313 W. 3rd st.

FOR SALE — 7-ROOM BUNGALOW ON W. 22nd st., near Budlong. Price $3300; $1000 down. This is positively the best bargain in this section of city. Owner forced to sell quick. Get busy now.

WOODWARD & BURGES,
625 I. W. Hellman Bldg.

FOR SALE—

BARGAIN.

6-room modern cottage on 121st W. 51st st., 3 bedrooms, hardwood floors in front room, modern bath, large screen porch and tubs; lot 50x150; price $4000, $1000 cash, balance like rent. Investigate at once. R. G. DOW, 2408 S. Hoover, West 1510; 24163.

FOR SALE—WILL SACRIFICE MY NEW, modern 9-room bungalow if taken at once. Has four bedrooms, 2 large porches, 2 mantels, 2 toilets, cellar, furnace, barn, lawn, flowers and trees. Will sell with or without my new furniture. Must be seen to be appreciated. Take Griffin ave. car to Ave. 44. Call 4409 N. GRIFFIN AVE.

FOR SALE—MODERN 6-ROOM BUNGALOW in restricted bungalow section, southwest, complete in every detail; gas, electricity, water, sewer, walks, telephone, garage, lawn, palms, etc.; also option on adjacent vacant lot; very reasonable; easy terms. Owner and residence, 1531 W. 60TH ST. Grand ave. 48th st. car to Denker. No agents.

FOR SALE—

HIGH-CLASS BUNGALOW,
NORTH WILSHIRE DISTRICT,
ONLY $150 CASH,
BALANCE LIKE RENT.

Handsome 6-room bungalow and garage, strictly modern and up-to-date. 611 N. NEW HAMPSHIRE. Take Hollotrope Drive car, get off at Clinton, go east 2 blocks.

FOR SALE—FURNISHED 5-ROOM, NEW cottage, $1500; $300 cash; $20 month, near car. Nice lot.

ROBINSON,
1014½ S. Broadway.

FOR SALE—

EXCEPTIONAL BARGAIN.

For cash. Modern 6-room bungalow, nearly new; well located. Every convenience. Beautiful trees. Owner needs the money. Call 213 S. HILL ST.

FOR SALE—I AM A WIDOW AND CANnot keep up my payments on my new, beautiful Highland Park bungalow, and will sacrifice $250 for quick sale; only small cash payment and monthly installments. Price reduced to $3500. Call at 6160 PASADENA AVE., to see property.

FOR SALE—MUST SELL, BY OWNER, AT sacrifice; 6-room Mission bungalow, southwest; a thousand will handle. Address Z, box 164, TIMES OFFICE.

FOR SALE—

NEAR WILSHIRE and SUNSET PARK.

Fine nine-room residence, with attractive view. Price $14,750. This lot is worth more than half the price. Consider modern 7 or 8-room bungalow, in Wilshire district or southwest, clear, for $7500 equity. See MR. GROVER, 2276 S. Hill st. Main 815, F2276.

FOR SALE—GOOD INVESTMENT, CLOSE-in; a bargain; 8-room house; lot 52 feet, 1648 SHATTO ST., between Union and Burlington. Investigate.

FOR SALE—NEW MODERN 6-ROOM BUNgalow, corner Wilshire district; never occupied. Price $4600. Sell on trial to acceptable parties, on easy terms if desired, pay a year's rent $400 in advance, which will be accepted as cash payment if you buy; no agents. Address Z, box 120, TIMES OFFICE.

FOR SALE—MUST BE SOLD TO SETTLE estate; two beautiful modern homes, completely furnished, located at 146 and 151 East 36th st., Los Angeles. Compare this property and prices with others and convince yourself. OWNER at 1469 Morton ave., Pasadena, Cal. Phone Main 3217.

FOR SALE—

ONLY $1800.

Fine restricted bungalow lot, 60x115; close to Wilshire Blvd.; a snap buy and $500 under the market value. Phone MR. KRATZ, A4298.

FOR SALE—

In Beautiful Hollywood.

A cosy 6-room modern bungalow, close to high school; east front lot, 52x127; all nicely improved; has 26 fruit trees, chicken run, lawn and flowers, paved street, etc. Price $3700. PHONE A4298.

FOR SALE — MODERN, 8-ROOM, 2-STORY house, oak hardwood floors, beam ceilings, fireplace, hot and cold water, electric light and gas, furnace, sleeping porches, concrete basement, shade and fruit trees, garage; lot 50x150; is located on a paved street near Adams st., and is worth $7000. If handled quickly $5500 will take it. Address 2963 NORMANDIE AVE. Phone 72631, West 132.

FOR SALE — $12,500. RIGHT UP-TO-DATE, 8-room and sleeping porch, 2-story residence. Fine garage, 60-foot front lot; all built-in effects; oak floors; furnace; half block to Wilshire Blvd. Surrounded by fine homes. Never occupied. Bank mortgage $6000. Now is your chance to get in the best section and at a bargain price. Phone 25286, OWNER.

FOR SALE—VERMONT SQUARE—

Small payment down, balance like rent. Just completed, 7-room bungalow, disappearing beds, oak floors in every room, walls beautifully papered, swell fixtures; furnace, large cellar and garage. Must be seen to be appreciated. A bargain.

S. SCHULMAN REALTY CO.,
1405 West 48th st. 26308.

FOR SALE — 7-ROOM BU

Realty Liners.

FOR SALE— Houses.

FOR SALE—BUNGALOW, MODERN, COMPLETE, 6 rooms, bath, pergola, garage, yards, improved, lot 70 feet frontage. Must sell, need money, former price $4250, reduced to $3800. Half or all cash. 1566 Golden Gate avenue, half block north of Sunset boulevard. Best car service in city, twelve minutes to Fourth and Hill; also eight choice lots at reduced prices, few first mortgages drawing 7 per cent. Need funds to build business block. S. W. ALEXANDER, 561 Johnson Bldg. Cut this out and see me, Fourth and Broadway.

FOR SALE—BELOW COST. $200 CASH secures this handsome artistic, six-room large home, having oak and other choice interior finish; lot worth $2500; improvements of grounds cost $2k. Garage with cement floor, also; residence, $4700. If you can pay $2500 cash while money is needed here, you can buy this for $4750, saving $950, in real money. Terms for balance.

J. C. GREEN,
Holly 68 601 Trust and Savings Bldg. 60068.

FOR SALE—
Handsome 7-room bungalow on beautiful W. 42nd st. Select neighborhood. Furnace, garage, hardwood floors, 3-well wall paper, elegant fixtures. Breakfast room. Den, with fine disappearing bed. Built-in cookcases, buffet and buffet. Extra well built. Large cement front and side porch. There is nothing that can equal it for $4600. On terms. You will be pleased when you see this. 57963, BROADWAY 4159. See MR. KEEFE, Porter-Keefe Co., 620 S. Spring.

FOR SALE—TWO-STORY 9-ROOM RESIdence, corner 64th and 14th aves., Angeles Mesa Tract; terraced, corner lot, 75x140, all street work in, gas, electricity and water, hardwood floors, down stairs, all modern built-in features, two bathrooms, four large bed rooms, basement, cellar and piped for hot air. A first-class residence for $5500. Owner must have $1900 cash. This is actual cost and will be sold this week. Owner will be at property Sunday. Call week days F6243 for information.

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FOR SALE—$4850, WORTH $4900; SWELL 7-room bungalow, up-to-date, built-in features, southwest, fine location. Den, breakfast room, sleeping porch, massive mantel and buffet, oak floors, golden oak finish, cellar, garage, driveway. Must raise $1200 cash, balance easy to suit. 2932 HALLDALE AVE. West 3296. 39th street University car. Owner.

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WILSHIRE BUNGALOW.
Solid mahogany finish, elegant seven-room east front bungalow. Just completed, high ground; beautiful view; everything strictly up-to-date. Nothing like it. Terms if desired. 52339 or F6394.

FOR SALE—ONLY $3200; $200 CASH, BALance monthly, for a new modern 4-room bungalow, hardwood floor, handsome electric fixtures and papering, lawn in. This is a close-in price for a quick sale. See it, 1221 W. 32D ST., or call 204 Grant Bldg. Owner.

FOR SALE—TWO BUNGALOWS LOCATED on large lot, fruit trees and shrubbery; Lomita district, Glendale, one block from P. E. Railway. Will sell for $1000 cash and $1200 trust deed or $1600 cash.

RUDEL & CASEY,
F6756. 225 Story Bldg. M3654.

FOR SALE—SPLENDID 8-ROOM, 2-STORY residence in the finest kind of condition, hardwood floors, fruit, lawn and flowers. Good garage. Lot 80x150 feet in South Hope street, near Jefferson. This choice $9000 home offered at the extremely low bargain price of $5000, $1000 cash, balance terms. Immediate possession.
F2976. R. J. M'CLELLAND, 228 Story Bldg.

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5-room new modern bungalow, large lot, close to 54th st. car, near Normandie. Bargain at $2950. Might be induced to take part trade. Act quickly. BARTELS, WEIK & SCHWARZ, 404 Douglas Bldg. Main 1709, F4468.

FOR SALE—
NEW FIVE-ROOM BUNGALOW.
$2400—$100 down. In the popular southwest section; all the new built-in features. Fine lot, good neighbors, good car service. West 40th street car, off at 47th st.
MR. CONVERSE,
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FOR SALE — AWFUL SACRIFICE, NEED money. Will sacrifice my new, modern bungalow, oak floors, beamed, paneled, swell mantel, fixtures, sewer, restricted tract, large lot. I have some notes due and will sell this $5000 home for $3500; $1500 cash, balance can stand at 7 per cent. See OWNER today, 1403 E. Vernon ave. Take Hooper car.

FOR SALE — ON VERY EASY TERMS, brand new 6-room bungalow, close in, on 39th street, near Western avenue, built by day labor for a home.
JOHN L. KIRKHAM, Exclusive Agent,
223 Laughlin Bldg., A4616.

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Will sacrifice brand new 5-room bungalow, close in, southwest. Price $2900. Terms to suit.
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FOR SALE—
BUNGALOW, $600 DOWN.
Builder owning a $1800, clear lot, high, level; choice neighborhood, would build for right party bungalow to cost $2500 to $3500. Satisfaction guaranteed. Address BUILDER, A, box 301, TIMES OFFICE.

FOR SALE—
I WILL DROP $500, MONDAY MORNING, I am offering the best bungalow in the city at $500 below the listed price. The location is the choicest in southwest. A clear gain to you of $500 if taken this week. Address BUILDER, X, box 316, TIMES OFFICE.

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HIGH-CLASS BUNGALOW.
NORTH WILSHIRE SECTION.
ONLY $150 CASH.
BALANCE LIKE RENT.
Handsome six-room bungalow and garage, strictly modern and up-to-date. 594 WINDERMERE AVE. Take Heliotrope drive car, get off at Clinton, go West one block.

FOR SALE— —$6500— —FOR SALE
INCOME PROPERTY
On Burlington avenue near Eleventh, income $52.50 per month. Will pay off from rents; makes a fine apartment site; in best residence section. R. E. HAISH & CO., Sole Agents, 604 Trust and Savings Bldg. 60068.

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FOR SALE—7-ROOM SWISS CHALET, EVery modern convenience, built in splendid location, and a beauty; will sell on terms. 6-room Swiss Chalet, sleeping porch and garage. You must see this house to appreciate location, style and architecture; will sell on terms. ABRAHAM SINGER, 704 Ave. 64 Phone 29160.

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Home F3175. Broadway 4575.

FOR SALE— ONLY $50 DOWN
$10 PER MONTH.
40x130 on 51st place near Denker. $850 All street work paid. Act quick, only two left at this price.
METZLER, 402 Stimson Bldg.
A1645 Bdwy. 4175

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7 ROOMS
STRICTLY MODERN.
Lot 50x155.
Just west of Vermont and 8th. Terms $500 down, balance to suit.
PHONE OWNER, A1645; Bdwy. 4175.

FOR SALE—
Case of sacrifice now or lose it altogether.
12-room house on double clean corner in West Adams Heights. Must be up at once for appointment. Best offer gets it.
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Main 164. 903 Security Bldg.

FOR SALE—BEST BARGAIN IN WILSHIRE district, 459 Manhattan place. New, modern, 11-room home, has reception room, library, den, breakfast room, sleeping porch, beautiful decorations, oak floors, on one 150 ft. lot, east front, worth $15,000, will sell this week for $11,000, terms. Telephone OWNER, he will call for you with auto. WILSHIRE 2295, 459 Manhattan place.

FOR SALE—LARGE GROUNDS WITH MODern bungalow, on Orange Grove ave., near El Molino, Pasadena, half mile from center of city, over an acre in fruit trees. Must sell at once. Only $6000, $1500 cash, balance a year or more without interest. See HODGE, 704 Mason Bldg. F2630.

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Realty Liners.

FOR SALE—
City Lots and Lands.

FOR SALE—

WESTMORELAND PLACE

THE BEAUTY SPOT OF LOS ANGELES.

BUY WHERE TIME HAS PUT THE FINISHING TOUCH OF GROWTH AND BEAUTY ON YOUR LOTS IN THE WAY OF SUCH ORNAMENTAL TREES. NO OTHER PROPERTY EVER OFFERED IN THIS CITY THAT IS HALF SO BEAUTIFUL AND HAS SO MANY ADVANTAGES

WESTMORELAND PLACE

WHERE WE ARE OFFERING THESE LOTS FOR LESS MONEY THAN PEOPLE ARE ASKING FOR PROPERTY NOT NEAR SO DESIRABLY SITUATED, IN FACT WE HAVE PLACED THE PRICE SO LOW AND TERMS SO ATTRACTIVE YOU CANNOT AFFORD TO GO ELSEWHERE, PROVIDING YOU WANT SOMETHING A LITTLE BUT BETTER THAN YOU CAN GET ELSEWHERE. THERE IS NO PLACE IN THE CITY WHERE THE HOMES ARE SO FINE OR TASTE SO BEAUTIFUL AS IN

WESTMORELAND PLACE.

THE LOCATION IS IDEAL. WHILE IT IS CLOSE TO BUSINESS, YET IT IS QUIET AND RESTFUL. LOTS ARE 100x150 FEET OR LARGER, IF DESIRED. CALL AT OUR OFFICE AND LET US SHOW YOU WHERE TO LOCATE YOUR HOME. WE ARE AT YOUR SERVICE ALL THE TIME TO COME. WE EXPECT TO BE JUST COMPLETING TWO VERY FINE HOMES IN

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AND WE ARE GOING TO SELL AT LEAST ONE. WE SHALL PROFIT IN ORDER TO DO THIS MORE IF YOU WANT SOMETHING VERY ATTRACTIVE AND WANT TO BUY A HOME OF THIS KIND AT A MODERATE COST, THOUSAND DOLLARS, IT WILL PROFITABLY PAY YOU TO SEE US.

OWNERS,
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PACIFIC ELECTRIC BLDG.
WESLEY CLARK,
GEN'L AGT.
6TH STORY BLDG.
MAIN & BRADFORD,
TRUST & SAVINGS BLDG.

FOR SALE—
City Lots and Lands.

FOR SALE—

ENJOY LUXURY OF LIVING IN MATCHLESS

VICTORIA PARK
VICTORIA PARK
VICTORIA PARK

BEAUTIFUL—ACCESSIBLE—EXCLUSIVE.

If you are contemplating purchasing a home site in Los Angeles—one that will be convenient and accessible—and yet, delightfully secluded, with the advantages of every refinement and luxury of civilization—and one that will be constantly increasing in value—you owe it to yourself to investigate magnificent

VICTORIA PARK.

It is located on the very crown of West Adams Hill, commanding an unobstructed panoramic view of ocean, valleys and mountains.

Every art of the landscape gardener has been lavished to produce in Victoria Park, a residence park that will not only compare advantageously with any other residence property in Los Angeles, but also with the most noted residence thoroughfares in eastern cities.

The building sites in

VICTORIA PARK

have 60 to 120 feet frontage and average 150 feet in depth, and front on splendid winding boulevards 100 feet broad. The roadways in the park have petrolithic pavements, with four rows of trees along each driveway. The parkways are 35 feet wide, and cement sidewalks seven feet wide.

ARTISTIC ILLUMINATION.

Victoria Park is illuminated by stone and iron electroliers, each fifteen feet high, and each carrying five large electric globes. No street or driveway names are used, the address being in each instance, Victoria Park, with the number of the lot.

ACCESSIBLE LOCATION.

Victoria Park lies directly between Pico and Sixteenth street car lines, and is only one-fourth block from the right of way of the proposed Los Angeles-Pacific Subway. It is also directly connected to the heart of the city by one of the very best asphalt boulevards in Los Angeles.

PROTECTIVE BUILDING RESTRICTIONS.

The building restrictions allow residences only, and these must cost a minimum of $2000 or $3000, according to location. Restrictions are so drawn that adequate protection is furnished for all time from everything undesirable.

IMPOSING HOMES.

Many beautiful and artistic homes have already been erected in Victoria Park, all of them exceeding the building requirements, and a number of them costing several times that amount. If you would like to live in a veritable Paradise of trees, shrubs and flowers, Victoria Park will measure up in every respect to your ideals.

ATTRACTIVE PRICES.

Other residence places in Los Angeles that will at all compare with Victoria Park are selling for $500 to $700 per front foot. You can, at present, purchase sites in Victoria Park for about one-third these prices. We shall be glad to take you to see this splendid property at any time.

DAVID BARRY & CO.,
715 to 719 Union Trust Bldg.
Southeast cor. Spring and Fourth sts.
Main 4021. Ask for Mr. S. R. Barry. F4021.

FOR SALE—

GO OUT AND COME BACK TO MITCHEL'S EXPOSITION PARK SQUARE.

You can travel several miles beyond and be among handsome homes. Improved streets and see hundreds of houses under construction. You can find lots suitable for your home, and are surely good investments, but why not

GO OUT AND COME BACK

to the very heart of the southwest part of the city to choose that lot?

INSIDE RESIDENCE LOTS.
$1300 to $1750.

Including all street work and sewers put in and paid for.

Opposite EXPOSITION PARK and Manual Arts High School, surrounded by yellow car lines; 40 cars every hour each way; paved streets, stores, branch postoffice, sewers, schools, and in fact, everything.

Why not buy the best, especially when it costs no more?

These lots will double in value, and quickly, too.

The crosstown car, Vermont ave., paved and through boulevard from the mountains to ocean; Figueroa paved to Slauson ave.; Hoover street opening 80 feet wide, with entrance direct into Exposition Park, and many other improvements, will add to the value of this tract. Our street work is now under way, and will be rushed to completion. See any agent for prices and terms, or L. H. MITCHEL & SON, Owners, Members L. A. Realty Board, 403 Douglas Bldg. Phones: Main 5258; A1934.

FOR SALE—
City Lots and Lands.

FOR SALE—

ASK THE BRIGGS CO.

CUT THIS LIST OUT AND SAVE IT.

FOR HERE ARE THE BEST BUYS IN THEIR LOCATIONS.

$1000—50-ft. front, St. Andrews Place, near Melrose, east front.

$1750—60x165, Ingraham, near Western, faces north.

$2000—60x150, Manhattan Place, near 4th, west front.

$2500—60x160, Van Ness, near Washington, west front.

$4000—75x155, Washington, near Western, faces north.

$1250—50x165, Temple st., near Western, faces south.

$1750—60x165, Rosewood, near Western, faces north.

$4750—75-ft. double clean corner, on Ardmore, faces east.

$7750—62x150, Ardmore, between Linden and Third, faces east.

$4250—75x150, another fine corner on Ardmore, faces west.

$25,000—225x150, Wilshire, corner, high, double clean, best in district.

$5000—50x150, Kingsley Drive, corner, double clean, good elevation.

$2500—65 ft. St. Andrews corner, near Third, a bargain.

$3250—50x132, on Western, east front, handsome new homes each side.

$2700—60x132, on Howard, east front, a fine corner, worth investigating.

$1250—62x154, on Harvard, near Second, nothing better for money in city.

$1200—62x132, Harvard, near Second, east front; a good buy.

$3000—60x165, beautiful Hampton Court corner, north front.

$1750—60x165, Hampton Court, north front, good restrictions, choice location.

$15,000—125x150, on Normandie, double clean corner; can't be beaten.

$10,000—150x150, another Normandie snap, east front, high elevation.

AUTOMOBILE AT YOUR SERVICE.

ASK THE BRIGGS CO.,
Members L. A. Realty Board.

302 STORY BLDG.
Main 527. Home 6015.

FOR SALE—
City Lots and Lands.

"THE WISE MAN OF THE EAST"
OWNED FLOCKS AND HERDS;
THE WISE MEN OF THE WEST
OWN REAL ESTATE.

Most of the substantial fortunes in this country have been made in real estate, and you would be surprised to know what insignificant beginnings started enormous fortunes. Many a man started his fortune right here, with the purchase of a $400 or $500 lot on the $10 a month plan.

TWO ROADS.

ONE is smooth, broad, much traveled and easy to follow because—DOWN HILL. It is the road of SPEND-AS-YOU-GO, and it LEADS TO DISCONTENT, GRUMBLING and DESPAIR.

THE OTHER is narrower, not so much traveled, and not quite so easy to follow because—UP HILL. It is the road of REASONABLE-SAVING and CAUTIOUS-INVESTMENT, and leads to CONTENTMENT, SMILES and AFFLUENCE.

If you are following the first road and deliberately prefer it, we have NO MESSAGE for you.

If you are seeking the second road—WE CAN HELP YOU—we have gone that way before and blazed a trail.

Fifty lots in Glendale (in the choicest part, too) $450—$20 down, $10 a month—NO INTEREST. NO TAXES.

Fifty-four lots in Eagle Rock (near the new Occidental College) $600 up, same terms.

"It Pays To See Us."

EDWARDS & WILDEY COMPANY,
(Paid up Capital $50,000.)
232 Laughlin Bldg., 215 Broadway.
GLENDALE OFFICE—Second and Brand Blvd. F. W. Hogue, Mgr.
EAGLE ROCK OFFICE—General and Colorado. H. S. Bourne, Mgr.
Autos at both offices. Cars fare refunded.

FOR SALE—
$50 LOTS, $1 DOWN, $1 A WEEK.
$100 LOTS, $2 DOWN, $2 A WEEK.
BUSINESS LOTS, $500.
Other residence lots, $50 up to $500.
Terms on application.

ALLIANCE is in the Pinte Valley, Nevada, just across the line from San Bernardino county, California. Altitude 2700 feet. Splendid dry climate. Santa Fe Railroad in the town now. ALLIANCE is the railroad center for a half-million dollar irrigation system now being promoted and joining the townsite. Water plentiful and will be piped to every street ready to connect houses. Streets 80 feet wide and cleared. City Park surveyed and designed.

In six months the lots will be worth double; workmen going in for the big companies operating on all sides of ALLIANCE, will bring their families and need houses; for the same reason stores will be opened.

Succeeding ALLIANCE are several enterprises commanding over a million dollars expenditure. All of the freight building material, pipes, cement, live stock, household goods, etc., will be landed at ALLIANCE. Stores, hotels, lodging houses, restaurants, in fact business enterprises of all kinds will be needed to handle all of this commerce. A general merchandise store has already received a concession.

All of this will come in to ALLIANCE over the Santa Fe Railroad.

A large farming enterprise will have carloads of produce going out through ALLIANCE by next June.

This all means money to the residents of ALLIANCE and also an increase in the price of lots.

Only 2000 lots have been put on the market and some of these are sold; others are under option.

BUY A LOT NOW.

For further information, consult
Phone F2160. G. W. YOUNGBLOOD, Agt.
434 S. Hill st.
Los Angeles, Cal.

FOR SALE—

MARIPOSA TRACT
BIG, ROOMY LOTS
$450 AND UP
$90 CASH—$10 MONTH

On the Pasadena Short Line, between Pasadena and Los Angeles; buy a lot in this beautiful growing section; buy now at opening prices; only 20 minutes from center of city, four track car service; every city advantage, gas, electricity, water, cement curbs and walks, palm bordered, graded streets, one block to schools, church, stores and postoffice; high, healthful, beautiful location overlooking Huntington Drive and surrounding country.

5 PER CENT. OFF FOR CASH, 3 PER CENT. OFF IF YOU BUILD; IF DESIRED WE WILL BUILD FOR YOU.

Take "El Molino and Local" car at P. E. station or at any corner on Main street between First and Sixth; get off at Baird station; turn to right; walk one block south to tract. Or come to our office for free transportation and plat of the tract. Come now.

P. J. HUMMEL & CO., Owners.
Main 3501. 127 West 3rd st. F7304.

FOR SALE—

$50 each and $15 monthly for lots in my new subdivision

15 MINUTES TO BROADWAY.

Splendid chance to make money; no finer location for a home in Southern California. High elevation, being 500 feet higher than Broadway at City Hall; level as a floor; one block to car; surrounded by beautiful homes.

All improvements are in, including finest street work, with wide parkways, planted to Camphors and Acacias; gas, electricity, phones and finest mountain water; $385 to $750.

Take Glendale car on 6th st., get off at Park ave., one block west to my sign.

W. H. YOUNG (owner,) 202 Johnson Bldg.
A3566. Broadway 2913.

FOR SALE—WESTMORELAND TRACT, beautiful east front lot on Arapahoe st. 65 ft. frontage. Price only $300. Terms. Owner at 94 FRANCISCO ST.

FOR SALE—
City Lots and Lands.

FOR SALE—

A Clear Deed To One Of The Finest Building Sites In the Close-in Southwest For Only $200 Cash.

That's EXACTLY Our Proposition. To any THOROUGHLY RESPONSIBLE BUILDER, Who will build at ONCE. Make Your Building Loan, and We'll Take Back a Trust deed for the Balance of the Purchase Price, Which You Can Pay Off on As Easy Terms as ONLY $15 Monthly.

Located In the Best Improved and Most Rapidly Developing Subdivision in the Southwest—CLOSE IN—Right at "29th & Western." While the Streets Are ACTUALLY PAVED, and Every Other High-Grade Improvement, Advantage and Convenience IS IN and PAID FOR. We Can Sell You One of These Magnificent Building Sites On These UNEQUALED TERMS. For LESS MONEY Than You Would Have to Pay For Lots, WITHOUT the Same High-Class Improvements, a Mile and More FARTHER OUT.

$900—And a Few Good Ones For Even LESS. There Never Was a Better Time to "Build for Profit" Than RIGHT NOW. And There Never Was a Finer Opportunity for A Builder to Operate, With Little Cash, Than the One We Are Offering You RIGHT HERE.

But To Take Advantage of It, You Must ACT AT ONCE. There Are Only a Few of These Fine Building Sites Remaining Unsold and They Are Going Rapidly. Better

SECURE YOURS TODAY.

Our Branch Office, corner "29th and Western." Open EVERY AFternoon, and ALL DAY On Sunday. To Get There, Take the University Car, With Upper Sign "West 29th St." and Ride to End of Line. ALWAYS

"See Us For the Best Buys."

VICTOR G. KLEINBERGER CO.
325-333 H. W. Hellman Bldg.

FOR SALE—
BEAUTIFUL SOUTHWEST LOTS
AT ATTRACTIVE PRICES.

The beautiful southwest part of the city is extraordinary from any point of view—be it scenic beauty, healthfulness, convenience or future possibilities. In Arlington Square I present the cream of all that's distinctive and desirable in high-class lots at popular prices. There are graded and oiled streets, cement walks and curbs, beautiful parkings, gas, electricity, telephones, churches, stores, schools are near, and many other conveniences. Especially good transportation facilities, 5c yellow cars. Refined surroundings. Other lots in the neighborhood are bringing more money. Buy NOW at ground-floor prices and participate in the increase of values sure to follow. $25 down gives you possession of a lot, $15 monthly pays for it. Full-sized lots are selling for only $175 and up. Let me show this tract to you. You'll appreciate its unusual features.

EMIL FIRTH,
305 South Broadway.
"You're Safe at Firth's."
Home 60127. Main 2542.

FOR SALE—
ATTENTION; SMALL SPECULATOR.
ATTENTION; SMALL SPECULATOR.

SEVENTH STREET BARGAIN.
SEVENTH STREET BARGAIN.

$1000 BELOW VALUE.
$1000 BELOW VALUE.

We can deliver for a few days a beautiful lot (62x152) on this important cross-town paved thoughfare (east of Vermont ave., and near Wilshire Place,) at a price $1000 less than frontage in this block recently sold for. The residence building restrictions will expire in three short years, at which time this frontage will necessarily command high values for apartment or business purposes. Excellent buy for immediate improvement, or as a speculation, and if held for three years it will more than double in value, with the cross-town car line on Vermont ave.

HARTINGS BROS.,
120 Central Bldg. Main 8780.

FOR SALE—

SNAP.

$1250, TERMS.

50x146, NEAR WESTERN AND MELROSE.

BEAUTIFUL BUNGALOWS BUILDING ALL AROUND.

SEE FRANK H. AYRES.

WITH THE BRIGGS CO.,
MEMBERS L. A. REALTY BOARD.

302 STORY BLDG.
MAIN 527. HOME 6015.

FOR SALE—
MUCH BELOW VALUE.

$1750—Elegant lot 60x150 in Westlake section near 7th and Hoover. This lot is worth $2500 and will resell at that figure.

$1800—Choice east front lot on Alexandria, near 4th street, high and sightly.

$2200—Very desirable east front lot 50x160 on Kingsley Drive. Best lot for the money in the Wilshire section and it will require quick action if you get it.

$4500—75x125 a southwest corner in the best section of Wilshire district. High, sightly and surrounded by elegant new houses; worth $5,000 to $6,000.

NEIGWENDER-LA CLAIRE CO.,
606 H. W. Hellman Bldg.,
Members L. A. Realty Board.

FOR SALE—
VAN NESS AVENUE.

$2100. $2100.

We have the only east front lot on Van Ness avenue that can be bought for $2100. It is a beauty; solid ground; high class building restrictions. You better hurry.

$1625. 60x125. $1625.

Gramercy Drive, close to car line. Will take one-half cash.

$1650. $1650.

Beautiful bungalow lot.

Only half block from 6th street car line, on Gramercy Place. Solid ground—adjoining lot $1900. Better see this one.

GEO. A. CORTELYOU CO., 624-25 Bradbury Bldg. Member L. A. Realty Board.

FOR SALE—
R. F. RICK'S LIST.

$4600 for three choice lots in Westlake, near Western ave.

Five lots in Melrose Hill addition for $6000. 55x150, on Commonwealth; two car lines; $2200, possibly $2100.

40 feet, Jefferson near Van Buren; south facing; street paved; $1800.

120x150, Cahuenga near Wilshire, $2500.

100x150, Normandie near Fifth, $2500. A most beautiful building site.

116x150, Wilshire near Gramercy Place, $2000.

R. F. RICK,
F3284. 620 Story Bldg. Main 830.

FOR SALE—
GLEN AIRY PLACE.

The most popular addition placed on the market. 400 lots sold within 4 weeks. We have a few tied up in the choicest location that we can sell you at a price that will double your money inside of 30 days. Let us explain. Remember, we have these exclusively.

SHAHER INVESTMENT CO., 239 W. 7th st.

FOR SALE—

$1250.

Lovely large corner.

50x150, in eBautiful Hollywood.

At E. corner Lemoyne and Del Monte.

Its 200 ft. street frontage is PAVED, is surrounded by beautiful homes, has grand view, convenient to 4 car lines, 5c fare; cost me $1,325, but must sacrifice now. See it today. OWNER, 404 Union Trust Bldg., 6th and Spring sts.

FOR SALE—
BIG SNAP IN LOTS.

32 lots, on high ground, just off Sunset Blvd., between city and Hollywood; 12 minutes from Fourth and Hill. Cost owner over $10,000. Must raise money; will sacrifice for $6500.

J. O. BUTLER & CO.,
F7803. Ground Floor, Main 4540.
604 S. Spring st.

FOR SALE—
BETWEEN 6TH AND WILSHIRE.

A bargain. Lot 90x150.
Worth $7000. Our price $5500.

A1569. E. M. GIFFEN. Main 3110.
208 Story Bldg. Member L. A. R. B.

FOR SALE—LARGE APARTMENT LOT, Garvanza, $4900; East front, large lot, Hobart $1100; will exchange. 127 GROSSE BLDG.

FOR SALE—
City Lots and Lands.

FOR SALE—

DO YOU WANT A HOME READY built, or a lot on which to build in the future? We have absolutely the best values in Los Angeles. All lots 45 to 50-foot fronts. 130 to 170 feet deep. 15-foot parks. 8-foot walks. All streets macadam. City water, gas, electricity, fire hydrants, free mail delivery. Finest average bungalows in the city. The new local and beach car service on the Santa Monica air line joins us on the south. The West Jefferson car line on the north. We sell our own lots, and you do not pay 15 per cent. agents' commission. If you will look at our property, you will pass up the 40-foot lots. Cut this out and bring it to our office at the tract, corner ARLINGTON AND JEFFERSON STREETS. Or Phone us for information and prices.

ARLINGTON PARK TRACT,
Sole owners,
Home 72173. Sunset West 1512.

FOR SALE—

SELLING FAST.

THOSE MAGNIFICENT LOTS

—AT—

SIERRA PARK.

—ON—

HUNTINGTON DRIVE.

$25 CASH,

AND $10 A MONTH.

Get in now—own one or two of these splendid lots. Midway between Pasadena and Los Angeles. Right in line of greatest increase in value. Electricity, gas, water, cement walks and curbs, graded streets and tree lined parkways. An ideal suburban home place. You must act quick.

TO GO—Take "El Molino & Local Car" in Pacific Electric Bldg. or anywhere on Main st. to First. Get off at Sierra Park Station, or come to this office for free transportation. Agent on property from 1 p.m. to 4 p.m. daily, including Sundays.

JANSS INVESTMENT COMPANY,
611-13 SOUTH HILL ST.
Home 10345. Bdway. 3468.

FOR SALE—

BARGAINS IN LARGE LOTS,
HIGH AND HEALTHFUL.

$400 $300 $600
$25 CASH AND $7.50 MONTHLY.

If you want to buy a lot as an investment or to build you a home on, we want to show you these exceptionally fine lots, we have for sale on 8c fare, E. First st. car, 22 minutes from First and Main sts. (no blockades on this car line,) on high ground; 150 feet higher than Broadway; restricted neighborhood, cement sidewalks and curbs; gas, electricity, water, etc.; size 50x150 feet; fine soil for stickens and vegetables; temporary building privileged for two years on some streets; $400 building restrictions. See us for bargains.

JANSS INVESTMENT COMPANY,
611-613 S. Hill st.
Home 10345. Broadway 3468.

FOR SALE—

THE CHEAPEST LOT IN WESTLAKE SECTION.

—$1300—

50x127.

HOUSE AND LOT DEPARTMENT.

BRYAN & BARDFORD,
202-12 TRUST & SAVINGS BLDG.,
SIXTH AND SPRING STS.
MAIN 1751. 50x27.

E. P. BRYAN. L. T. BRADFORD.

FOR SALE—
A MOST UNUSUAL OFFER.
100x132 FOR $500.
$10 CASH, $10 MONTHLY.

Big lots are scarce in Los Angeles. But Imbesne lots, 100x132, only 22 minutes from the city's center, and at the wonderfully low price of $500, is an opportunity that spells profit for every buyer of a MISSION COURT lot. Inspiring view of valley and mountain. Plentiful supply of water in steel mains. Graded streets. For the city man or woman looking for the fresh air and water, freedom and contentment of the suburbs, yet desiring the essential conveniences of the city, Mission Court solves the problem. Absolutely nothing in the vicinity of Los Angeles to excel this property at the price. I will be glad to show it to you if you will call at my office.

EMIL FIRTH,
305 South Broadway.
"You're Safe at Firth's."
Home 60127. Main 2542.

FOR SALE—
HIGH-CLASS SNAPS.

Special inside price on several magnificent lots southwest. Splendid elevation with superb views. Fine improvements and surroundings. One beautiful corner 100 ft. front by 150 deep, for $1850; worth $2250. Other sightly lots at $1150 and less. Will be gone in few days. The cream of the southwest tract here. Sales to date total over $750,000. No trouble to show. Call or phone GROFF & NOLAN, with Angeles Mesa Land Company, 6th floor, 640 S. Broadway.

FOR SALE—
FOURTH AVENUE.
IN BLOCK SOUTH OF WASHINGTON.
EAST FRONT, 100x140 FEET.

Being lots 17 and 18, block 23, West Arlington Heights Tract.

This beautiful building site can be purchased for $6000 if taken during January. Half cash, balance to suit at 7 per cent.

NO TRADES CONSIDERED.

Regular commission to agents.

ALFRED B. DE LONG, Owner,
Home Phone 74128. 1459 West 22nd st.

FOR SALE — CHOICE LOT ON MAIN Blvd., El Segundo, at original price. This lot is one of the choice lots in this growing city and would ordinarily sell for $750 to $800. Our price $600; $100 cash, balance $10 per month. Get on Eighth ave., 3rd lot from West 35th st., east front; good car service. Worth $650; our price $500.

SOUTHWESTERN DEVELOPMENT CO.,
620 South Hill st.
Main 8372. F5972.

FOR SALE—
WILSHIRE SECTION SNAPS.

$1750, Ardmore, E. front, near 9th. No fill. Best lot for the money in tract.

$2050—Harvard, E. front, bet. 7th & 8th.

$2000—Ardmore, E. front, south of 8th.

$2300—Ardmore, E. front, north of 9th.

These lots have the best car service and are the choicest buys under $2500 in the entire Wilshire section.

For Wilshire Havard Heights lots see GROFF & NOLAN, with Angeles Mesa Land Company, 6th floor, 640 S. Broadway.

FOR SALE—
SNAP FOR BUILDER.

Corner, two lots, 100 ft. front by 180 deep. Elevation and view superb. Improvements all in. 10-foot parkings, rounded corners; 70-foot street. One block of two car lines. Gas, water and electricity. Southwest, with paved approach from the city. Price $1850, worth $2250 now, $2000 within short time. Nothing else to compare with it. It's ripe but must be taken now. See GROFF & NOLAN, with Angeles Mesa Land Company, 6th floor, 640 S. Broadway.

FOR SALE — CHOICE 40-FOOT EAST front lot just off West Adams st., $725; $10 cash, $10 month, including interest at 8 per cent. Address Owner, Z, box 38, TIMES OFFICE.

FOR SALE—
City Lots and Leases.

FOR SALE—

SOME GOOD BUYS—WILSHIRE DISTRICT.

—$1850—
On corner Gramercy Place, size 82x127½.

—$2500—
East front, Size 50x130, Norton near 8th st.

—$2750—
East front, size 60x150.— On Manhattan near 4th st.

—$1300—
West front, Size 50x135, Normandie near 4th st.

—$950—
East front, size 50x125, Manhattan, near Melrose.

—$1850—
East front, size 50x132, Gramercy, near 3rd st.

—$2000—
Corner, San Marino, size 52x125. A snap.

—$2000—
East front, size 50x132, Westminster ave., near 6th.

—$2000—
West front, size 50x132, Kingsley Drive, near 9th st.

—$2500—
Big bargain, size 95x150, between 6th and Wilshire.

—$6500—
Large corner, Ardmore, size 75x150, near 8th.

—$4250—
East front. Size 65x150, Normandie near Wilshire.

A1569. E. M. GIFFEN, Main 3110.
208 Story Bldg. Member L. A. R. B.

FOR SALE—

THREE BIG WILSHIRE SNAPS.

Choice corner north of Wilshire, near Ardmore—$6500.

60 feet on Ingraham—High Ground, no fill. Within one block of Wilshire and Western avenues; $3250.

60 feet on Gramercy, one block off 8th st. You can build a bungalow—$1800.

JOHN A. VAUGHAN COMPANY, INC.
Suite 207 Story Bldg. F1225; Main 1402.

FOR SALE—

CITY LOTS $300.

High, sightly lots, within the city limits, overlooking city and ocean, above the dust and smoke; excellent car service, 5c fare. Water piped to each lot. Only $300 and up. $5 down and $1 weekly. No interest, no taxes.

GOLDEN STATE REALTY COMPANY,
325 South Spring st.
Open Sundays from 9 to 12.

FOR SALE—
REST AND CHEAPEST RESIDENCE LOTS IN THE CITY.
BEAUTIFUL LOCATION, ABOVE THE FOG.

22 minutes car ride, 5c. fare. Fine mountain view.

ROMAINE SQUARE.

building restrictions are moderate, with high-class houses now being built.

LOTS 50x150.

Street work all in under city specifications, gas, water, electricity.

PRICES $500 TO $1200.

LIBERAL TERMS IF DESIRED.

It will pay you to look at these lots at once. Prices are to be advanced in the near future.

EDWARD D. SILENT & COMPANY,
403 S. Hill st.
F1605. Main 635

FOR SALE—

1 $600 1

Absolutely the best offered anywhere in the city for the money. Terms $25 cash and $10 per month. Located close to 5c yellow car; every city convenience; such as gas, electricity, 5-foot cement walks, wide curbs, 8-foot parkings, 15-foot alleys, and only 10 minutes from the industrial district. Make no mistake. Buy one or two and watch your money grow. No better investment today in all Los Angeles. I'm ready with my machine to show them. Come in and talk it over.

STERLING W. BANES,
With Braly-Janss Co. 220 P. E. Bldg.
F6705. Main 1371.

FOR SALE— $1800

WILSHIRE DISTRICT

A real bargain because it's lower in price than any such lot in the neighborhood. 55-foot lot, east exposure. High and sightly. On Wilton Drive near 3rd st.

ONLY $1800.

O. L. WOODWARD
with
HOLMES-WALTON CO.,
504-6 GRANT BLDG., 6TH & BROADWAY.

FOR SALE—
CLOSE IN IMPROVED LOTS

ONLY 20 MINUTES FROM 7TH AND BROADWAY, BY TWO CAR LINES WITH ALL TRANSFERS.

All improvements: Gas, water, electricity, both phones. Only two blocks from cars, school, bank and stores.

IN A LIVE, MOVING DISTRICT—23 BUNGALOWS BUILDING.

.....Price $800 to $700, Liberal Terms.

See SCOTT, with 60006, Main 6018
THOS. C. BUNDY & CO. 405 So. Hill st.

FOR SALE— —$2700—

WILSHIRE DISTRICT.

I have a beautiful, large, elevated corner, 70x185, on Van Ness avenue, to be sold for $2700. Elegant $15,000 home going up directly across the street. Street 100 feet wide.

THIS IS A SNAP.

O. L. WOODWARD,
with
HOLMES-WALTON CO.,
504-6 Grant Bldg., Fourth and Broadway.

FOR SALE—

$10 DOWN
$10 PER MONTH.

Large lots on beautiful streets. All modern improvements, close to Glendale car line. 20 minutes from the center of city. No subdivision now on market can equal these lots in price, location, or scenic beauty.

$525 Each
for
$10 DOWN
$10 PER MONTH.
See us before buying elsewhere.
LEWIS OR HANCROFT
with
THE LAWRENCE B. BURCK CO.,
142 S. Spring st.
Home 20068 Main 6081

FOR SALE—

WILSHIRE DISTRICT SNAP.

HARVARD BOULEVARD.

Two 62x180 ft. east-front lots, near Fifth.

FOR A SHORT TIME ONLY AS THE ESTATE MUST BE CLOSED. LOTS CANNOT LAST AT PRICE.

ONLY $1850 EACH.

Mr. Grant, with 60006; Main 4302
THOS. C. BUNDY & CO. 405 S. HILL ST.

FOR SALE— $2000.—

WILSHIRE DISTRICT.

62x132— —$2000.

A lot much cheaper than any other in the block is always a good buy. This is such a lot on MANHATTAN near 6th st. Building restrictions $4000.

HOLMES-WALTON CO.,
504-6 GRANT BLDG., 6TH & BROADWAY.

FOR SALE—
City Lots and Lands.

FOR SALE—
UNDERPRICED WILSHIRE LOTS

Our special selections account their desirability of location and attractive prices that are sure to make you a big profit.

$1800—150 ft. from Wilshire Blvd., 60x180.
$2700—Near 9th and Kenmore ave., 62x150.
$2750—Eighth, east of Vermont, 50x125.
$2400—Oxford near 6th st., 60x150.
$6250—Corner Arapahoe and 10th, 75x150.
$12,000—Corner Berendo and 7th, 115x150.

WESTLAKE LOT (Unrestricted.)

50 ft. frontage, less than 1200 ft. from Westlake Park on a high location for $2200. Worth $4000.

ARTHUR W. KINNEY CO.,
509 Trust and Savings Bldg.
A2321 Main 2233

FOR SALE—OR EXCHANGE—

We will sell or exchange our business lot on West Pico st., 70x130 to alley, within 300 feet of the "Cross-town Line" on Vermont ave. at a decided bargain for the next ten days, and will take in trade two good bungalows (or two or three good building lots,) but location must be O.K., balance of purchase price can be readily arranged. This property adjoins the "Van Nuys Block" on West Pico street, and is first-class for stores and apartments and the price will be one of the inducements, as well as location. For full particulars see LANG BROTHERS, on premises.
Phones 72947 and West 962. 2340-42 W. Pico.

FOR SALE—
HARVARD BLVD., NR. FOURTH ST.

Handsome east front, lot 50x165.
Very nice homes built on this block.
Price only $2400. You can't beat it.
SEABOARD REALTY CO.,
601 Exchange Bldg., 3rd and Hill.

FOR SALE—SPLENDID CORNER LOT, 65x132 feet on Normandie avenue near Washington. This lot is on paved street with sewer, improvements all paid for. It is unrestricted and is just the place for fine flats, good apartment house or garage. Can deliver at bargain price of $2250.

Another fine choice lot 41x150 feet near 8th and Alvarado streets, right in the apartment house district, and is ripe now to be built on. Small improvements. Price only $1250, $250 cash. F3695.

R. J. McCLELLAND, 239 Story Bldg.

FOR SALE—
A SNAP FOR CASH.

A good building lot on 52d, near Arlington, 40x135 to alley; south front; the owner is a non-resident and this lot can be bought for $200 less than other lots in same section. Come and see me if you want a bargain. J. C. NICHOLS, 215 Mercantile Place. Main 8251. F8257.

FOR SALE—
BUILDERS' ATTENTION.

I own about 65 lots in one subdivision, inside old city limits, 15 minutes on yellow car, all street work, gas, city water, electricity and phones in; about 40 houses now up and occupied on tract; prices $600 to $700; level as a floor. To responsible parties will sell blocks of ten or more, $50 cash and second trust deed payable monthly.

W. H. YOUNG, 202 Johnson Bldg. (No Agts.)

FOR SALE—
ON ARDMORE AVE., NEAR LINDEN.

Choice Wilshire lot, 75x132.
East front, nicely located. Price only $2200.
SEABOARD REALTY CO.,
601 Exchange Bldg., 3rd and Hill.

FOR SALE—

$50 cash and $15 per month buys a fine level lot. 15 minutes to Broadway, all improvements in, one block to car; section 100 feet higher than Broadway at City Hall; and rapidly building up; fine home site and fine speculation. $695.

W. H. YOUNG, 202 Johnson Bldg. A3566. Broadway 2913.

FOR SALE—THE FOLLOWING VERY DESIRABLE bargains in the north Wilshire section, situated only 4 or 5 blocks from the site of the new girls' high school, corner Vermont ave. and First St.

$1250 buys lot 50x145, west front.
$1300 buys lot 50x150, east front.
$2300 buys southwest corner, 52x150 on Vermont.

Terms arranged; good car service.

J. E. MARTIN, 240 Stimson Bldg.
Phones: F2819, or Main 1322.

FOR SALE—
AT $2600.
ACTUALLY WORTH $3000.

One of the finest 75-foot east front lots in the city, located on St. Andrews place, high ground, excellent view. Terms.

A. G. WESTPHAL,
J. H. EDWARDS CO.,
304-7-9 Union Trust Bldg. F2977.

FOR SALE—
OXFORD BLVD., NEAR 6TH ST.
Splendid lot, 60x153. Price only $2500.
SEABOARD REALTY CO.,
601 Exchange Bldg., 3rd and Hill.

FOR SALE—
WESTLAKE LOT.

$1950.
This is a snap, way below market value, and we can prove it. High ground and good view of the mountains. Three car lines, 12 minutes from center of city. See us at once, as we have this for a few days only.

THE FRANCE INVESTMENT CO.,
700-701 Consolidated Realty Bldg.
F3957. Broadway 2344.

FOR SALE— A SNAP.

Best offer Monday takes my two lots, located on Seventh avenue and 36th street. Submit offer to A. E. KENNARD, Lissner Bldg. Phone F7382.

FOR SALE—FLAT OR APARTMENT SITE

$2250—BURLINGTON AVE., NEAR W. SIXTH ST.

SEE MR. RICE, WITH
W. I. HOLLINGSWORTH & CO.,
402 S. Hill st. Home 20177.
Main 6746.

FOR SALE—$2250 AND UP; LARGE LOTS in Beachwood Park, Hollywood; first-class street work and all conveniences; take Franklin ave. car, get off at Beachwood Drive. See Mr. Miller, tract agent, or call at office for particulars.

ALBERT H. BEACH CO.,
214 Douglas Bldg. F5993. M. 5172.

FOR SALE—
PRICE ONLY $1450.

Will accept $500 cash. Splendid opportunity.
LOT ON IROLA ST., 50x125.
SEA BOARD REALTY CO.,
601 Exchange Bldg., Third and Hill.

FOR SALE—ONLY $575. THE BIGGEST bargain in town; lot on 7th ave. near Jefferson, east front. No use going miles out of the city, when you can get a bargain like this, but you'll have to hurry. MRS. F. Main 137. F. 6198.

FOR SALE—TWO SIGHTLY, ALMOST level, corner lots on Sunset drive, close in; only two blocks from Sunset boulevard, 5c fare, fine soil, price $800; $250 down, balance $20 a month; must sell. Owner, residence 2250 FIFTH AVE., or room 221, 702 S. SPRING. F1945.

FOR SALE—
CAHUENGA BLVD., NEAR 9TH.

62x150, lays between two beautiful homes. PRICE $2000, AND IT'S A BARGAIN.
SEABOARD REALTY CO.,
601 Exchange Bldg., 3rd and Hill.

FOR SALE—REDUCED FROM $5000 TO $3800 for immediate sale; lot on Ridgeway, Angeleno Heights. L. S. ANDERSON, 324 Cypress, Pasadena.

FOR SALE — 100x165, SAN MARINO ST., between Elden and Magnolia; great site for apartments. Must be sold; only $7500. OWNER, Phone 52771.

FOR SALE—CHOICE RESTRICTED LOTS overlooking Silver Lake Parkway. Hollywood car to tract office, cor. Sunset and Occidental. JAMES D. STEWART.

FOR SALE — MUST RAISE CASH, WILL sell 9-2 actual value, close-in Figueroa street lot, near heart of city, few days, $300 foot. STACY, 804 Pay Bldg.

FOR SALE—ARLINGTON HEIGHTS BOULEVARD Tract, lot 50x140, between Washington and Pico streets, compelled to turn, house; want offer. OWNER, 123 West 41st st., Phone West

Realty Liners.

FOR SALE— City Lots and Lands.

FOR SALE—
WILSHIRE SNAP. WILSHIRE SNAP.
A $600 CORNER FOR $400; LARGE 60x 220. THE VERY CREAM OF HARVARD BLVD., BEING THE NORTHEAST CORNER OF HARVARD AND FIFTH ST. ALL BUILT UP BY FINE HOMES ALL AROUND IT. GO OUT AND LOOK AT IT, THEN PHONE B1225. OWNER, O. W. STRONG, 625 S. VERMONT AVE.

FOR SALE—
BRONSON NEAR WILSHIRE.
Lot 50x149, located in second block. South of Wilshire and near Windsor Square, where building restrictions are $25,000. This lot is worth $2250 but for quick sale the owner will take $1850.

JOHN A. VAUGHAN COMPANY, INC.
Suite 207 Story Bldg. F1228; Main 1428.

FOR SALE—
To close bankruptcy proceedings.
Real cash gets biggest buys imaginable.
$8x175, Johnston st.
Wx177.8 Corner, Huntington Beach.

HOW MUCH OFFERED?
McPHERSON, 707 Grosse Bldg. F4428.

FOR SALE—WILSHIRE DISTRICT—
$1850—Gramercy Place. Corner south of 1st street, 92x132.
$1800—Manhattan Place, between 1st and 2nd streets, 60x132.
$2200—St. Andrew's Place, near 4th street. Fine site, 62x130.
McCONNELL & IRVINE,
Established 1888. 311-12 Douglas Bldg.

FOR SALE—
BARGAIN.
Lot in Wilshire section on low ground, between 10th and 11th st. East front, 50x150. Price only $500.
On Crenshaw boulevard, between 12th and Washington, asphalt paved street. Price only $2000.
DAVID BARRY & CO.,
716-719 Union Trust Bldg.
Ask for Mr. McGregor.

FOR SALE—WILSHIRE LOT SACRIFICE.
Magnificent high lot 60x170, surrounded by beautiful homes; can be sold for $1200 and if you can pay all cash owner will allow the extra discount. A wonderful opportunity for some one with cash.
"It Pays To See Us."
EDWARDS & WILDEY COMPANY.
Main 9307. 223 Laughlin Bldg. Home 10767.

FOR SALE—GOOD LOT, $700.
South Hollywood, lot 48x125.
Restrictions $1000. Near car lines.
$20 cash, balance small monthly.
See MR. SMITH, (forenoons.) with MINES & PARISH, 853 S. Hill st.

FOR SALE—
1—LOTS—7
On S. Figueroa st.,
Near Manchester ave.
Lots 44x150 to 56-ft. alley.
Price $450 each.
Very easy terms.
SEE MOUSER & WAIDLER,
WITH SWANK & LETTON,
329 S. HILL ST.

FOR SALE — NOTICE, BARGAIN HUNTERS, builders, agents, buyers. Two lots adjoining, each 40x180; sewer, gas, electricity, school; block to two yellow car lines; unrestricted; clear; in city, (Garvanza.) $550 each, absolutely net to owner. No trades, comebacks, commissions. Might take half cash, balance 7 per cent. OWNER, No. 1146 O st., Fresno, Cal.

FOR SALE—
VERMONT AVE. BUSINESS LOT
80x163—$750.
A choice level east-front business lot on Vermont ave., with street improvements, 20x 162 and alley in rear. Yellow paint gets it. Only $750. Terms, $100 cash, $15 monthly. See Owner, EMIL FURTH, 346 S. Broadway. Henry 60167. Main 2545.

FOR SALE — MY BEAUTIFUL LOT ON Occidental Blvd., 15 minutes from Broadway; fine residence site; most beautiful view of mountains and sea and Catalina Island. Park on three sides. Price $1250. Small payment down and easy terms; interest at 6 per cent. See Owner today at 613 PAY BLDG., 324 West Third st.

FOR SALE— 10—LOTS—10
Near Manchester ave.
Streets graded and oiled.
5c y'eller car.
Sidewalks and curbs.
Gas, water, electricity.
Low price and easy terms to builders.
SEE MOUSER & WAIDLER,
WITH SWANK & LETTON,
329 S. HILL ST.

FOR SALE—
Attorney having several choice lots and some acreage, which he is requested to sell at once can give purchaser great bargain. No brokers. Address Y, box 126, TIMES OFFICE.

FOR SALE—
$1350, good lot on Sunset boulevard; nice view, nice surroundings. Great bargain.
HANEMAN REALTY CO.,
312 Story Bldg.

FOR SALE—
UNION AVENUE
LOT
CLOSE-IN, NEAR SIXTH ST.
ONLY $350.
This lot is 50x127, east front; is worth today on a close valuation $600. There is a good reason why it will be sold at price advertised. See OWNER, 401 Wright and Callender Bldg.

FOR SALE—
BUILDERS TAKE NOTICE.
SNAP
Two lots 50x142 ft. each, on Normandy ave. South of Adams st., paved. $1250 each.
C. F. SCHERER,
201 California Bldg.,
S. W. Corner 2nd and Broadway.

FOR SALE—
KINGSLEY DRIVE.
East front lot, high ground, near San Marino st.; a bargain at $1350.
OXFORD BOULEVARD.
Choice east front lot, near First st., best buy in that locality, $1700. Call mornings.
Realty Bldg. H. L. FISHER.
Main 1326. F6230. 325 Security Bldg.

FOR SALE—APARTMENT-HOUSE SITE—
On Pine Corner, Close In.
Lot 45x150 feet.
Beautifully located for apt. house purposes, has south and east frontage, commanding fine view of city and mountains, and is only two minutes' walk from business center; price $12,000.
DAVIS & SNYDER,
453½ S. Broadway, room 42.

FOR SALE—
FOR $1000 CASH.
Positively finest 50-ft. lot in the Wilshire west of Vermont ave., sightly, overlooks the city and beautiful Westlake Park tract. No climb, excellent car service, best bungalows all around. See quickly.
KATE L. BA[illegible]
F4823 723 Story Bldg.

FOR SALE—
Lot 60x135, on Edgemont.
Lot 50x135, on Cooper.
Near Sunset Blvd., worth $1500 each. Will take $1500 cash for the two.
A. E. HARSHMAN,
304 Story Bldg. Broadway 3078.
F1195.

FOR SALE—
BARGAIN.
WILSHIRE DISTRICT.
S.E. corner Sixth and Mariposa, two blocks west of Vermont, 156x150. Clear. Suitable for fine home. Make us an offer.
A. M. & A. C. PIERSONS,
F1602. 303 Trust & Savings Bldg.

FOR SALE — IN VICTORIA PARK, 60x190 feet, on Price; one of the most sightly lots in city; will sacrifice for quick sale. OWNER, 1464 Girard.

FOR SALE—
ARLINGTON HEIGHTS SNAP.
6TH AVE. OFF WASHINGTON.
$1850—ONLY—$1650.
Beautiful high lot, splendidly located amongst charming homes. $500 under value.
"It Pays To See Us."
EDWARDS & WILDEY COMPANY,
Main 9307. 223 Laughlin Bldg. Home 10767.

FOR SALE—
$2500—KINGSLEY DRIVE—75 FEET.
One of the choicest and THE cheapest lot in the Wilshire district.
"It Pays To See Us."
EDWARDS & WILDEY COMPANY,
Main 9307. 223 Laughlin Bldg. Home 10767.

FOR SALE—BEAUTIFUL 11-ROOM HOME, corner, southwest, $12,000; bank holds $6000 mortgage, worth $6,000. Owner, Address A, box 238, TIMES OFFICE.

FOR SALE— City Lots and Lands.

FOR SALE—
ON ARDMORE AVENUE.
Beautiful vacant lot 40x125. Only $2250. Absolutely biggest bargain in this location.
SEABOARD REALTY CO.,
601 Exchange Bldg., 3rd and Hill.

FOR SALE—AT ALHAMBRA, LOT 50x300, fine well-graded and oiled street in Alhambra, near car line, school, handy to stores, etc. If taken now, $450, one-half down, balance terms. 501 MASON BLDG., Phones: F2430, Main 2015.

FOR SALE—PICO HEIGHTS BARGAIN: corner, 2 lots for $1750; flats and store site; Arlington Heights bargain, corner, $1710, cash; fine residence restrictions. See COLE, with WESTERN REALTY & INV. CO., 2321 S. Hill st.

FOR SALE—THE NORTHWEST CORNER OF 14th and Channing sts., improved with 6 5-room house.
Four lots, total 200 feet on West 9th st., near Vermont.
PINK BROKERAGE COMPANY,
Broadway Central Bldg.

FOR SALE—65-FOOT LOT NEAR TWENTIeth and Union, $1800; BARGAIN! LISTEN. Same size lot adjoining best at $2000; nothing within 1½ miles at that price; we've canvassed the district thoroughly and KNOW. Owner non-resident, Sole agents.
F. I. ROAD & CO.,
2207 So. Hoover. West 2863.

FOR SALE—APARTMENT SITE. SIX rooms and bath, gas and electricity, on level 55-foot front lot, near three car lines on North Figueroa; can be bought at $180 a front foot if taken soon. Address L, box 234, TIMES BRANCH OFFICE.

FOR SALE—$25 CASH AND $10 MONTHLY will buy level lot, 15 minutes out on yellow line, all street work, gas, electricity, city water and phones in; about 40 houses already up and occupied on tract. Price $600. W. H. YOUNG, 202 Johnson Bldg. A1896, Broadway 2918.

FOR SALE—
Handsome Corner or Cahuenga Boulevard.
Lot 60x250, a very nice location.
PRICE ONLY $2500; A CORNER.
SEABOARD REALTY CO.,
601 Exchange Bldg., 3rd and Hill.

FOR SALE—
BEAUTIFUL LOT ON KINGSLEY DRIVE.
Near Ninth. Price only $2000. A snap.
SEABOARD REALTY CO.,
601 Exchange Bldg., 3rd and Hill.

FOR SALE—
Choice bungalow lot, on 62d st., near Moneta ave., 40x120; price $600. See me quick for this bargain. H. O. GRIFFITH, 209 California Bldg. F1532, or Main 1532.

FOR SALE—LOT 60x164, NORTH SIDE W. 21st st., west of Grand ave.; fine location for flats or apartments; $2500. E. H. BILBE, owner. Phone 10647, South 854.

FOR SALE—FINE LOT FOR APARTMENTS. 1209 W. Eighth st., 60x164. E. H. BILBE, owner. Phone 10647, South 854.

FOR SALE—
S. W. corner Austin and Wadsworth streets, 80x240 ft. One block west of Central ave. One block south of Jefferson st. Price $2500 or will build to suit purchaser and sell on easy terms. O. P. SCHERER, 201-4 California Bldg., S. W. corner 2nd and Broadway.

FOR SALE—3-YEAR LEASE of 3 ACRES richest soil in California, in city limits, 3 fine cows, rich and large milkers. Take Hoover st. car to 63d st., one-half block west to white house.

FOR SALE — HIGHLAND PARK, WANT cash offer, lot 22, block R, Garvanza Addition No. 1. Close to Avenue 54 and Ash st. 1036-39 ft. Fine for bungalow court. Owner, A. C. MEYER, 312½ S. Main st.

FOR SALE—MORTGAGE FORECLOSURE on half acre lot located in Sunnyside; lays high and level; 4 blocks from yellow car; $650 gets it before Saturday night; act fast. J. H. HARRISON, 401 H. W. Hellman Bldg., Broadway 5029, A1949.

FOR SALE—$250 NET; FINE CORNER LOT 62 feet front on Figueroa st.; 2 blocks from Exposition Park; $1000, terms for balance. See this fine residence or apartment site. PHONE 23699.

FOR SALE—LOT, 52RD, NEAR SOUTH Park ave., value $1500; must sell, want offer; also Highland Park, near Garvanza, worth $1500; want offer. No reasonable offer will be refused; might take part exchange. F4324, 360 I. W. Hellman Bldg.

FOR SALE — LOTS AT BARGAINS, RESlewes Main and Moneta, near Manchester. All improvements; $50 down, $10 month and up. These are the best buys in that locality. HENRY S. WOOLNER, 229 Story Bldg. Main 818. F5295.

FOR SALE — WE HAVE A BUNCH OF lots at bargain prices in the Adams st. district. Finest improvements, $1850 and up. These are bargains and close in. HENRY S. WOOLNER, 229 Story Bldg. Main 818. F5295.

FOR SALE—
ST. ANDREW'S PLACE, NEAR 47TH.
Beautiful lot, 60x150; a bargain.
PRICE ONLY $2500.
SEABOARD REALTY CO.,
601 Exchange Bldg., 3rd and Hill.

FOR SALE — LOTS IN WILSHIRE DISTRICT, Hobart and Harvard corners, 100x150, at bargain prices. Inside lots $625. HENRY S. WOOLNER, 229 Story Bldg. Main 818. F5295.

FOR SALE — WE HAVE BARGAINS IN lots in the Wilshire district and Adams st. section. Some cheap lots Moneta ave. way. HENRY S. WOOLNER, 229 Story Bldg. Main 818. F5295.

FOR SALE—APARTMENT SITES 80x125 near Figueroa and 9th, $9500; another 60x165 on Figueroa, close to 9th st., $500 foot; take a residence to $6000, balanced easy. Address Z, box 213, TIMES OFFICE.

FOR SALE—CHEAP—2 LOTS ADJOINING, making a lot 80x125. Street improvements in and paid; near 57th st. Bargain. REliABLE BROKERAGE CO., 502 S. Main.

FOR SALE—BY OWNER—4 LOTS ON CORner, beach front, Long Beach. Cheap. $870 cash. Address Y, box 125, TIMES OFFICE.

FOR SALE—24TH ST., NEAR DENKER, 4 north front lots, 40x130, price $750, special terms to builders. T. L. KERR, 214 Frost Bldg.

FOR SALE—OWNER OF FOUR EXCELlent properties must have money. Only one to be sold. If you come with the money can get a bargain. YANKIN, 622 Grosse Bldg.

FOR SALE — SPECIAL BARGAIN, WILshire district; I will sell for this week only one east front and one west front lot in this high-class locality at $1975 and $1825 respectively. Positively no agents. Address L, box 44, TIMES OFFICE.

FOR EXCHANGE—CLEAR LOTS FOR property between Sixth and Pico.
3711 and Figueroa.
E. R. BOYDEN & CO., 336-8 Consolidated Realty Bldg.

FOR SALE — I'M ASHAMED TO QUOTE the price, but I must have the money, and will sell north front lot on Leighton, near Budlong, away below value; snap for builder. Address Y, box 115, TIMES OFFICE.

FOR SALE—CITY LOTS, FINE [illegible] corner on cross line franchise, only $1750; worth $4000; and will soon double. See this for an investment. T. A. BELL, 440 Bradbury Bldg.

FOR SALE—BY A NON-RESIDENT, A LOT 100 front feet on (Wheeler Place,) Occidental Blvd., cheapness. Address MRS. W., Hotel Normandie, San Francisco.

FOR SALE—HAVE AUTHORITY FROM owner to sell 50 foot lot on West 11th near Valencia st., considerably cheaper than surrounding property. Fine apartment site. No agents. Address X, box 247, TIMES OFFICE.

FOR SALE—CORNER ON Washington street; 103 ft. frontage, 104 ft. depth; in business section. Part trade. VAN VRANKEN & WEBSTER, 411 H. W. Hellman Bldg.

FOR SALE—$900. A FINE HIGH-TERRACED lot close to Budlong avenue and Vermont Square Park. Bargain. $100 cash, $15 per month. CHAS. C. BURNETT & CO., 362 I. W. Hellman Bldg. A4876; Main 2108.

FOR SALE—A BARGAIN.
45 foot lot in Vermont Square, close to car line.
S. SCHULMAN REALTY CO.,
1408 West 48th st.
2229

FOR SALE — HAVE TWO FINE RESidence lots in San Pedro; paid $650 each; will sacrifice one for $850. Must have cash immediately. Address X, box 74, TIMES OFFICE.

FOR SALE — TEN ACRES, $2000 PER acre, in city, fronting south side 52d st. and Park Way, overlooking Silver Lake; five acres at La Canada; $20 acres $25 per acre, at Mt. Wilson Half-way House. WILL D. GOULD, Temple Block. Phone Main 2131.

FOR SALE—TWO CORNER LOTS, SACRIficed price; Sunnyside Park Addition, Figueroa st. Address X, box 146, TIMES OFFICE.

FOR SALE — HIGH, SIGHTLY LOTS, ADjoining the fashionable Westmoreland Place, 72x185; $4000 and up. OWNERS, 419 Security Bldg. A1276, Broadway 2964.

FOR SALE—
Beautiful Marengo Terrace Tract; 7 minutes from center of city; large lots only $750; $10 down and $10 per month. J. W. PINNEY room 6, Lyceum Bldg., 227 So. Spring st.

FOR SALE—LOTS, A NICE BUSINESS CORner on Moneta avenue, $2500, terms, cheapest lot for sale on Moneta. You have to hurry. See owner, 5811 MONETA.

FOR SALE— City Lots and Lands.

FOR SALE — LOTS ARE SELLING LIKE hot cakes, more so than in the boom; get in line at our office and buy some El Segundo lots and make some money; prices from $200 up; $10 down and $10 per month. Drop in; pick up $5 quick, if you miss it you miss it. See H. L. MILLER & CO., 324 W. Sixth st.

FOR SALE—
A GOOD BUY.
On Manhattan Place, near
Fourth, east front. Size 60x150.
A——$750——BARGAIN.
A1569. E. M. GIFFEN. Main 3110.
308 Story Bldg. Member L. A. R. B.

FOR SALE—FINE BUSINESS AND APARTment site, northwest corner Brooklyn ave. and Britannica st., 1ft.8½. This property has two frontages and is a snap for an investment, $4650 will take it if handed quickly; terms. Address 329 MERCHANTS' TRUST BLDG. Phone F5454 or Broadway 223.

FOR SALE—
COR. HOBART BLVD. & 8TH ST.
60x150. Price only $2500.
SEABOARD REALTY CO.,
601 Exchange Bldg., 3rd and Hill.

FOR SALE — AT A BARGAIN, TO SETTLE an estate. An old homestead and seven lots on Budlong ave. and Van Buren Place, one block from car line. Call at premises, 3825 BUDLONG, or C. J. Hodge, 504 Mason Bldg. F4228.

FOR SALE — IN BEAUTIFUL ANGELENO Heights, some fine lots that cannot be duplicated in the city for the money. Walking distance. Price $1250 to $1950. Cash or terms. JONES-CUTTER CO., 530 Higgins Bldg.

FOR SALE — $500 CASH, OR WILL TAKE a good lot as part payment; two modern cottages on Boyle Heights. BEN WHITE, 204 Bryson Block.

FOR SALE — SUBDIVISION, 220 LOTS, 50x 150 and over; 15 minutes from 6th and Broadway; 7-minute car service, 5c fare; city water. Price $220 per lot. A great opportunity for a builder.
WICKS REALTY SYNDICATE,
520 American Bank Bldg.
Corner 2nd and Spring.

FOR SALE—A BEAUTIFUL EAST-FRONT lot, 50x160, on fine street, one block from car line, in one of the best sections of the Wilshire district. Next lot to double clean corner, $3500 building restrictions. This is something extra nice. Price $1750. See OWNER, 613 Citizens' National Bank Bldg.

FOR SALE—
BIG WILSHIRE BLVD. SNAP.
$4500—60x150, opposite Manhattan Place, between two fine houses; equal advantages to a corner. Only big bargain on boulevard.
ARTHUR W. KINNEY CO.,
A2342. 503 Trust & Savings Bldg. Main 8233.

FOR SALE—
WILSHIRE DISTRICT BARGAIN.
$2100—Near Hampshire between 7th and 8th, 90x145 to 15-ft. alley, adjoining $3,000 home on 100-ft. corner; less than a 60-ft. lot; sewer and gas. Terms if wanted.
ARTHUR W. KINNEY CO.,
A2342. 503 Trust & Savings Bldg. Main 8233.

FOR SALE—$1600.
Choice corner lot on Paloma ave., Eagle Rock. Size 55x163, 60-ft. alley on rear line. All city conveniences. See owner.
BRUCE SMITH,
A4444. 324 Wilcox Bldg.

FOR SALE — BUILDER'S BARGAIN. $400 cash; lot in southwest; will loan $2500 to build on same; also 5-room modern bungalow near Moneta ave., $1250 cash. FRANK H. FISHER, 325 Byrne Bldg.

FOR SALE — I HAVE A FEW SNAPS IN lots in the most desirable part of Wilshire district. See me at once. L. M. HATFIELD, office corner 4th and Normandie.

FOR SALE — LOT ON 47TH ST., IN VERmont Ave. Square, $1250. Phone SOUTH 8709, HOME 26305.

FOR SALE—
BEAUTIFUL WILTON PLACE.
Nice east front vacant lot, 50x132.
PRICE ONLY $1200. TERMS.
SEABOARD REALTY CO.,
601 Exchange Bldg., 3rd and Hill.

FOR SALE—NORTH FRONT LOT, 54TH ST., between Normandie and Western; gas, water, phone, electricity, well built up, opposite school, $1050, $600 cash, balance $10 month. Address A, box 54, TIMES OFFICE.

FOR SALE — LOT ON MARIPOSA BEtween San Marino and Sierra Vista. Must let go for $950. OWNER, Phone 72841.

FOR SALE — AT A BARGAIN, ON SANtee st. between 8th and 9th, 150 feet for $45,000. Call at 1146 WEST 8TH.

FOR SALE—CORNER APARTMENT SITE, 100 feet in, walking distance, ordered for sale; sale to $2000. RIGBY, 1053 Temple. Main 4258.

FOR SALE—
Eagle Rock property is a safe investment. Have some very choice lots at the right price. EAGLE ROCK BLDG. CO.,
See Mr. Bird. 520 S. Spring st.

FOR SALE—
Have a choice lot on Hobart and Romain, just south of Santa Monica ave. Price $1800; $300 below market price.
EAGLE ROCK BLDG. CO.,
See Mr. Bird. 520 S. Spring st.

FOR SALE—LOT 35x152, OPPOSITE SCHOOL, at Eagle Rock, $750; worth $900. Owner must sell. Lot 50x140, Kingsley Drive, near, $2000; might shade for cash. L. S. McKINNEY & CO., 241 Douglas Bldg.

FOR SALE—HERE IS A CHANCE FOR YOU to get a lot for a home. I will accept a good piano as part on either my Wilshire lot or Normandie avenue lot.
A2941. H. W. CHESEBRO. Main 1202.

FOR SALE—APARTMENT SITE 70x205 TO 20-ft. alley, close in, fine location. E. F. LITTLE, 231 North Union.

FOR SALE — DO YOU KNOW THERE IS wealth in independence? Own your own home and you are one of the kings of the earth. Buy a lot today for $5. Alhambra Place, $500, $25 down, $10 per month. I. H. PRESTON, Trustee, 316 Laughlin Bldg.

FOR SALE — NICE CORNER LOT CLOSE to city and near 3 car lines; an ideal place for country home; all improvements in; fine buy in or about Los Angeles. Price $750, with terms to suit. Address Z, box 207, TIMES OFFICE.

FOR SALE — $1850 FOR WILSHIRE DISTrict lots on high elevation, surrounded by beautiful homes. These prices will not last. THE McCARTHY COMPANY, 201 N. Broadway. A4941, Main 1202.

FOR SALE—TWO LOTS, NEAR 84TH AND Normandie, which is the center of greatest building activity. Price $800 and $750 each, net, cash. All of these prices they are very, very cheap. Further particulars at 328 DOUGLAS BLDG. A4631, Broadway 4065.

FOR SALE — $1000. LOT 42ND NEAR FIGueroa, 40x130, $300 under value. Call Owner, WEST 1045.

FOR SALE — CHEAPEST BUNGALOW LOT ever offered, Arlington Heights, east front, 54th Ave., near 16th st., $1250. DAVID FUIKS, Washington and Arlington. 7192.

FOR SALE — FOR QUICK SALE WILL sell lot 14, block 34, Garvanza Addition No. 1 for a price that cannot be equaled. T. L. KELLEY, 1146 O st., Fresno, Cal.

FOR SALE — $2000, TWO LOTS, GOOD location, 100 feet front by 127 deep; cement block store building, 25 feet front by 83 deep. Living rooms in back. Address MRS. A MICHAEL, Banning, Cal.

FOR SALE—ON NORMANDIE AVE., NEAR 60th st., lot 6, bldg. D, Poole & Jones tract. I must sell this soon in advance, will sell cheap; look this [illegible] and come and see me. W. WRIGHT, [illegible] Phone A2943.

FOR SALE — SPLENDID CORNER FOR apartments, on Hollenbeck Park, 80x140, $4000. Lot, 54th and Figueroa, $1300. Terms to suit. WALTER, [illegible] Speedway, Venice.

FOR SALE — W., SIDE, CORNER LOT, ripe for modern apartments, 15 minutes from [illegible] Grand ave. car. Bargain for cash or terms. [illegible] 150x50, 9 fronts. Address H. A. PIERCE, 127 4th st.

FOR SALE—BEST BUY ON SEVENTH AVE. near Washington; lot 50x150; will give terms. 2127 SEVENTH AVE.

FOR SALE — ONLY SIXTEEN HUNDRED DOLLARS, FIVE-ROOM HOUSE, BATH, GAS, BIG CORNER LOT, HALF ACRE, CHICKEN CORRAL, 5-CENT CAR. ADDRESS L, BOX 228, TIMES BRANCH OFFICE.

FOR SALE—FOUR LOTS, 50x150, ON HIGH ground, in western part of city, on three car lines, at $400 each. Easy terms. This price includes all improvements. Address Z, box 211, TIMES OFFICE.

FOR SALE—CORNER LOT, 101x150, ALL in on three car lines. Price $750, with terms to suit. Address KK, box 215, TIMES OFFICE.

FOR SALE—50-FT. EAST FRONT LOT, near Maple ave. and 37th; $1000, another 50-ft. east front lot, for $1500; $200 down. See Mr. Welch, with T. L. O'BRIEN & CO., corner Jefferson and Main. 21375, South 2274.

FOR SALE—AT $35 PER FOOT, A BIG corner, 126x150, on Western ave., an exceptional bargain.
A. J. REYES,
230 Henne Bldg.

FOR SALE—OR EXCHANGE; CORNER lot, 76x175 to alley, near car line, in Hollywood; price $12000; will consider house and lot in L. A. and assume some.
A. J. REYES,
230 Henne Bldg.

FOR SALE—LOT 60x150, EAST FRONT, HOhart between Romain and Santa Monica ave. Street work all in. Restrictions $4500. Price $900. Other lots in block $1500. Address M, box 236, TIMES BRANCH OFFICE.

FOR SALE — BEAUTIFUL CORNER LOTS. Vermont Square, north front, $200 below value for quick sale; part cash. BURGMAN, Main 5772, F6523.

FOR SALE— City Lots and Lands.

FOR SALE—
Beautiful Corner on St. Andrews Place. Absolutely nothing like it offered at price. $2500 up; $10 down and $10 per month. Drop in; pick up $5 quick, if you miss it you miss it. See H. L. MILLER & CO., 324 W. Sixth st.

FOR SALE—A BARGAIN, $ LOTS IN Slauson Junction tract in city, 5c car fare. $1650 for the bunch—no trade—no back offers. ELLIS, 401 Story Bldg. A3328.

FOR SALE — FINE LOT ON 43RD, NEAR San Pedro, $700, at your own terms. See me. A. BOEKER & CO., 419 Security Bldg. A1629, Broadway 2850.

FOR SALE—NOTICE
BUILDERS AND SPECULATORS.
20 large lots in 5-cent car fare limit at less than half price for quick sale. Fine street improvements. Good residence district. Address Y, box 204, TIMES OFFICE.

FOR SALE—THE FINEST CORNER IN the Wilshire district between 4th and 6th, 120x150, high, sightly and; worth twice the price, $7000. No telephone information. LEE R. MYERS, 238 Bradbury Bldg.

FOR SALE—PRICE $375, $10 DOWN AND $10 a month, lot 50x150. LUTHER B. SCHERER, 1575 Sunset Blvd. Phone 53858, Wilshire 3774.

FOR SALE — LARGE LOT, 50-FT. FRONT, close to Moneta ave. car line; a bargain; $600 cash takes it. Call 859 S. FIGUEROA.

FOR SALE—$1400, 52x125, LOT BARGAIN ON Wilton Place, terms to suit or will build. PHONE 21647, owner.

FOR SALE—FINE BUNGALOW LOT, 42x 140; Melrose Hill Tract, $825; by owner. BACON, 1043 West 42d st.

FOR SALE—FINE APARTMENT SITE, ONEhalf block south of Pico on Bonnie Brae, facing park and Alvarado terrace; satisfactory terms. See owner, J. S. MOORE, 515 Security Bldg.

FOR SALE—3 GOOD LOTS IN OCEAN Park, will sell on easy terms. Address K, box 238, TIMES BRANCH OFFICE.

FOR SALE—
Fine West Adams lot, $300 under value; all cash for equity.
F342. 614 TRUST & SAVINGS BLDG.

FOR SALE — BARGAIN LOT 47x150, S. E. corner Barrow and Windemere. Inquire H. E. KNERR, 211 Stimson Bldg. Home F6444.

FOR SALE—CHOICE BUILDING SITE 45x150, Avenue 54, beautiful Highland Park; price $800. Terms or might take part trade. Owner, Phone 21163. 5418 ALDAMA ST.

FOR SALE—2 LOTS, 6TH AND HOOVER, $100 below value, for quick sale; also one lot on Arapahoe st., $300 below value. HARTFORD, 609 S. Spring.

FOR SALE—BUSINESS LOT, NORTHEAST corner of Vernon and Dalton ave., 60x145; excellent business location; $2000, easy terms. E. J. MORAN, 536 I. W. Hellman Bldg. F6123.

FOR SALE—AT GOOD SACRIFICE FOR this week, lot on Manhattan Place, Wilshire district, between 5th and Linden. Call OWNER, East 1747.

FOR SALE—50-FT. LOT, NEAR 39TH AND Main, $300; also corner, near there, $1800; 2 big bargains. See BALLINGER, with T. L. O'Brien & Co., corner Main and Jefferson. South 2276, B338.

FOR SALE—PICO STREET FRONTAGE, W. Pico Heights. Way below market value, 307 and 141. Fine site for a home, fronts a grove, high and level, best buy in the city, only $6000. F 436, Main 5235, M'ENDREE & BOSSITER, 809 Delta Bldg.

FOR SALE—TWO VERY FINE LOTS LYing together, 136x200. High and level, on Norton avenue close to Pico, fine homes adjoining, good restriction. Pico Heights, cheap; buy at $2750 cash. F4626, Main 5235, M'ENDREE & BOSSITER, 809 Delta Bldg.

FOR SALE—CLOSE IN, ONLY 6 MINUTES from Fourth and Hill sts. High ground, fine for bungalow on 100 foot street with city park in center. Lot 40x80, price $1350, terms. EDW. FRIEDRICH, 1053 Temple st. Main 4758.

FOR SALE—BEST CORNER ON WEST 18TH, near Hoover; grand view, high ground; 5-room bungalow on rear. Will sacrifice. OWNER, 54531.

FOR SALE—LOT ON 46TH ST., BETWEEN Main and Moneta ave. OWNER, Hotel Medford, this week only.

FOR SALE—CHOICE RESIDENCE LOT, $52 150, fine neighborhood, Olive st., between 20th st. and Santa Barbara ave. OWNER, 232 S. Grand ave. Phone Broadway 5238.

FOR SALE—CORNER LOT, 100x300, ON CENtral ave., Glendale, $2850.
RUDEL & CASEY,
F5396. 225 Story Bldg. Main 2254.

FOR SALE—THE BEST BUY IN WILSHIRE district in a lot, 60x140, only about 5 blocks from Windsor Square, $2000. See us early Monday. LANG BROS., Phone West 962, 72957.

FOR SALE—APARTMENT AND FLAT sites. We have several splendid lots ranging in price from $2000 up, that are in the locations for flats. LANG BROS., 3246 West Pico. Telephones: West 962, 72957.

FOR SALE—NEARLY TWO ACRES IN best part of city; will sacrifice for quick cash sale. Call Owner, WEST 1345.

FOR SALE—SNAP, LOT AT BURLEIGH, ON L. A. Redondo via Inglewood, 50x174, sidewalks and oiled street, water piped to lot, all clear, $125. Address OWNER, R. D. No. 1, Box 58.

FOR SALE—FORCED TO SELL—
Fine sightly, east front lot on improved street, close in, cash value $1200; will sell equity for $300. Address A, box 149, TIMES OFFICE.

FOR SALE—THREE LOTS, SOUTHWEST, 60x150, a snap, $2000 for all three if sold this week, half cash. JONES, 241 Byrne Bldg.

FOR SALE—LOT, $250.
50x140, Street Work Done.
Vermont ave. and 72d st.
FULCHER, F1756. Room 710, 605 S. Hill.

FOR SALE—WILSHIRE LOT, DANDY CORner, all improvements in and surrounded by fine homes; owner leaving; will sell mighty cheap; half cash. Builders, see me. E. W HATWARD, 605 Grant Bldg.

FOR SALE—LOTS, EDGE VIRGINIA PARK tract, 10 per cent discount for opening prices; extra high-class improvements. Builders, the tract opening in city. W. A. RYON, 204 Bradbury.

FOR SALE—LOTS, SOUTHWEST, FOR building, sewer, street work, everything in and paid for. Take W. Jefferson car to Western. Agent on ground today.

FOR SALE—33RD NEAR FIGUEROA; 7 rooms, large lot, cheap; extra modern bungalow; Crown Hill, 50x200. Bargain. MONROE JOHNSON, 716 Story Bldg.

FOR SALE—BIG LOT 54x150, UNRESTRICTed, barn and shack on rear, $600 cash, balance terms. OWNER, 1041 West 47th.

FOR SALE—CHEAP, BY OWNER, LOT ON popular street, northwest, or exchange for suburban. Owners look this up. Address Y, box 150, TIMES OFFICE.

FOR SALE—LOT CORONADO AND COUNcil, northwest corner, 85x125, a bargain for immediate sale. RICHARD M. BISHOP, 427 Story Bldg.

FOR SALE—SIGNAL HILL LOT, VALUE $2000; will sell at sacrifice if taken at once, Call 619 RUTH AVE. Room 26.

FOR SALE—LOT IN DESIRABLE LOCAtion in Buffalo, New York, 142x30, located at Pomona Place, near Seneca street. Call 300 BROADWAY CENTRAL BLDG. Telephone A3462.

FOR SALE—SOUTHWEST CORNER RAMpart and Temple, 54 feet front, $2400 net; half cash. See owner, 213 W. SECOND ST., room 216.

FOR SALE—CLOSE IN, ON MAIN ST., 12 acres, divided into 55 lots, sidewalks, street work and curbing all in. This is the best buy in Los Angeles if taken at once. Address OWNER, 1021 S. Flower. F2718.

FOR SALE—$125 EACH, 7 LOTS, 50x140 Southwest. Good title. WADHAMS, 111 South Broadway.

FOR SALE — ONLY SIXTEEN HUNDRED DOLLARS, FIVE-ROOM HOUSE, BATH, GAS, BIG CORNER LOT, HALF ACRE, CHICKEN CORRAL, 5-CENT CAR. ADDRESS L, BOX 228, TIMES BRANCH OFFICE.

FOR SALE—INVESTIGATE, THEN MAKE me an offer for choice lots on Commonwealth avenue. OCCIDENTAL HOTEL, room 841, call between 1 and 7 p.m.

FOR SALE—SNAP; LOT IN SAN PEDRO. Call 708 DELTA BLDG., Los Angeles. Main 3488.

FOR SALE—LOT IN WILSHIRE DISTRICT, 5 blocks from Westlake, $1400; 2½ blocks from car line. PHONE 54043.

FOR SALE—GOOD LOT, $500, CLOSE IN ON high ground; must raise money; part time. SELBY, 518 Grant Bldg. F1033, Main 6982.

FOR SALE—LOT 50x150, CORNER SUNSET Blvd. and Mohawk st., at sacrifice price; must have some money soon. SELBY, 518 Grant Bldg. F1033, Main 6982.

FOR SALE—BARGAIN, ARAPAHOE AND 16th st. Lot 65x142, east front, $3200, half cash. PHONE 21875.

FOR SALE — DANDY BUNGALOW LOT, northwest; $500 cash will handle. OWNER, 726 East 46th.

FOR SALE—$1750—LOT 50x122, ON WESTern, just north of Jefferson, with alley at side and rear. Phone OWNER F2213.

FOR SALE—APT. CORNER, WESTLAKE dist., $6500. BURSON, 424 W. Sixth st.

FOR SALE— Acreage for Subdivision.

FOR SALE—BY OWNER, 5 ACRES AT CITY limits, $1500 acre. Address A, box 40, TIMES OFFICE.

FOR SALE—HAVE 10 ACRES SUBDIVISION land, adjoining Wilmington on north. High level and a snap. GARRITSON, 601 Exchange Bldg.

FOR SALE— Acreage for Subdivision.

FOR SALE—
ONTARIO
N N
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A LANDS A
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I I
ONTARIO

124 ACRES OF CHOICE ORANGE LAND in the city of Ontario, close to Santa Fe Railway and within 2 1-4 miles of Ontario postoffice. This property adjoins many high class orange groves and with proper development of water, etc., will sell readily at $500 per acre. Price, until January 25, if sold in one parcel, $450 per acre.

72 ACRES OF FINE LEVEL LAND, WELL ADAPTED FOR CITRUS FRUITS. Excellent opportunity for doubling investment by subdivision. Into Villa Lots (about 2½ acres each,) as this property lies within the City Limits of Ontario and is subject to Ontario Domestic Water. This is proven water bearing land. City wells, capable of pumping over 100 inches of water are located within 200 yards of the corner of this tract. Within 1-4 mile of Euclid Avenue car line and 1½ miles of the business center. A snap for somebody. Price $32,500. Terms to suit at 7 per cent.

THE ONTARIO LAND & IMPROVEMENT COMPANY,
(Established 1884.)
Opposite Chamber of Commerce, Ontario, Cal.
Phones: Home 1069; Pacific 347.

FOR SALE—VERY CHOICE,
FIVE ACRES,
WILSHIRE DISTRICT
HIGHLY ELEVATED.
HANDSOME RESIDENCES ARE BUILT RIGHT UP TO THE PROPERTY.
BEST CAR SERVICE; GAS, ELECTRICITY AND WATER CAN ALL BE H

Realty Liners.

FOR SALE—Business Property.

FOR SALE—BUSINESS PROPERTY.

SEVENTEENTH BETWEEN SEVENTH AND PICO, MAIN AND FIGUEROA, SHOULD ATTRACT INVESTORS TO BUY ALL THE PROPERTY IN THIS DISTRICT IS RAPIDLY INCREASING IN VALUE AND LARGE, LEGIT. MARK PROFITS ARE TO BE MADE DURING THE COMING THREE YEARS. IF YOU ARE INTERESTED IN KNOWING ABOUT SEVERAL INCOME PROPERTIES WHICH ARE PAYING FROM 7 TO 7 PER CENT. NET ON LONG TERM LEASES YOU SHOULD TALK WITH US. WE HAVE SEVERAL PROPERTIES IN THE DOWNTOWN SECTION WHICH ARE NOT ADVERTISED FOR SALE AND ARE NOT GENERALLY KNOWN TO BE ON THE MARKET. THESE PIECES ARE LOCATED ON MAIN, SPRING, BROADWAY AND HILL STREETS, AND INCLUDE CORNER LOTS AND CORNERS WHICH ARE SURE TO INCREASE 100 PER CENT. IN A FEW YEARS. HOW WOULD YOU LIKE TO OWN AN INCOME BROADWAY PROPERTY WHICH WILL PAY 7% PER CENT. FOR THE COMING TEN YEARS? BETWEEN SEVENTH AND PICO WE HAVE A NUMBER OF EXCELLENT INVESTMENTS. ON STREET BETWEEN TENTH AND TWELFTH, EAST FRONT, $250 PER FOOT. BETWEEN SEVENTH AND EIGHTH (CORNER), $500 PER FOOT. BROAD AVE. $400 PER FOOT. IS ABOUT THE ONLY AVAILABLE LOT LEFT ON THE STREET. BETWEEN NINTH AND TENTH (TWO LOTS) ONE FOR $600 PER FOOT AND ONE FOR $500. FLOWER STREET LARGE LOT $300 PER FOOT. THIS IS THE BEST INVESTMENT ON FLOWER. $500 READY FOR IMPROVEMENTS. WE HAVE TENANT. FIGUEROA STREET—YES—WE HAVE THE TWO CHEAPEST PROPERTIES ON THIS FAVORED STREET. TWO SURE PROFIT MAKERS. ONE AT $700 PER FOOT AND THE OTHER FOR $750. BOTH ARE BOTH CLOSE IN. WE HAVE WHAT YOU WANT. HOME PROPERTY DEPARTMENT, WRIGHT & CALLENDER CO., FOURTH AND HILL STS. MAIN 4668.

LOTS CLOSE IN CORNER GRAND AVENUE AND PICO ST

SEE SAIR TO ALLEY

PRICE $65,000. A VERY GOOD INVESTMENT.

E. M. GIFFEN, Main 2119. 38 Story Bldg. Member L.A.R.B.

FOR SALE—APARTMENT SITES—

Bunker Hill Ave., 1 lots east of Figueroa st. 55 feet.

Orme st. Fourth Street. 55 feet. Ave to Bixel street. 55 feet.

Valley st. Fourth to Fourth Street. 55 feet. Ave. East of Lucas Ave. 55 feet.

These properties are all UNRESTRICTED, FOR APARTMENTS, being within EASY DRIVING DISTANCE from business

BROCKWELL & IRVINE, 311-12 Douglas Bldg.

GENUINE SNAP.

Lot on Pico, north of Pico. Lot 45x132. Ad. Sweny, 9-room house. Rents $30. Room from the projected Hamburger Bldg. Price $17,000. Terms if you want this bargain. SEE HOUSER & WAIDLER, WITH SWANK & LETTON, 233 S. Hill St.

EIGHTEENTH STREET. LOT WITH ALLEY IN REAR. SUITABLE FOR IMMEDIATE IMPROVEMENT THAT WILL PAY GOOD INTEREST. WE CAN DELIVER LESS THAN $120 PER FOOT. HOME PROPERTY DEPARTMENT, WRIGHT & CALLENDER CO., FOURTH AND HILL STS.

FOR SALE—INVESTORS—BUSINESS MEN—PACIFIC OWNER—

Offering of some of the most desirable close-in bargains on the market. Call at office for maps, showing location of each piece. Lot 50x165, old apartment building of 6 rooms; income $40 per month; rental income $60 per month. Lot 50x165, 2-story brick building, well rented. Lot 50x165, store building, 2 stories and rooms overhead, size of lot 50x165. Lot 50x165, store building, 2 stories and rooms overhead, size of lot 50x165. One-third cash.

Flower street, near 17th. Lot 50x165. Price $5,000. $1,000 cash, balance $50 per month. Let $1,000 cash, balance $50 per month. Let us show you this property. It will pay you 6 per cent. on your money. Lot 50x165, new building, just finished across the street. Rents for $50 per month; will be worth $60 per month when the two years at $5

Realty Liners.

FOR SALE—
Industrial Property.

FOR SALE—

We offer you and can deliver, what we consider, the BEST BARGAIN of anything in the Industrial District in the City today.

This site consists of 72,520 square feet (172x420 nearly,) at Avenue 21 and Livingston street. A very low conservative valuation on this land is 50c per square foot—in fact, the adjoining 2½ acres has been recently sold at that price.

Both Santa Fe and Salt Lake trackage.

FOR $52,500 WE CAN DELIVER THIS SPLENDID BARGAIN.

Terms if required.

See GEO. M. SORELLE, with
THE G. H. A. GOODWIN COMPANY,
202-3 Central Bldg., 6th and Main.

FOR SALE—
INDUSTRIAL SITE.
5½ acres.
Over 600 feet frontage on
main line
Santa Fe Railroad,
close in.

This piece of property is the best buy in industrial acreage in the city of Los Angeles. We have exclusive agency
short time only.
Price $20,000. Terms.
MEYER & JOHNSON, 833 Security Bldg.
F2577. Hdwy. 1223.
Members Los Angeles Realty Board.

FOR SALE—DO YOU REALIZE THAT THE greatest profits in real estate in Los Angeles in the next few years will be made in industrial property? We have a non-resident client who owns an unrestricted corner in the industrial district, 7625 square feet (your track in rear,) that is worth $5000 today and is bound to increase in value, which we can deliver now for $4000. Terms if desired. Let us show you.
THE CHAS. A. MASH CO.,
618 Citizens National Bank Bldg.

FOR SALE—OR LEASE—CLOSE-IN INDUSTRIAL lot, 115x150, double frontage, or might lease above. Home 72623, or address L, box 113, TIMES BRANCH OFFICE.

FOR SALE—
Real Estate, Miscellaneous.

FOR SALE — MODERN, 8-ROOM, 2-STORY house, oak hardwood floors, beam ceilings, fireplace, hot and cold water, electric light and gas, furnace, sleeping porches, screened basement, shade and fruit trees, garage; lot 80x150; is located on a paved street near Adams st., and is worth $7500. If handled quickly $6500 will take it. Address 2903 NORMANDIE AVE. Phone 72621, West 122.

FOR SALE—FREE INFORMATION. ASK us any question about crops, values, climate, healthfulness, opportunities, etc., in De Soto county, Fla., and we shall cheerfully answer same and to mail literature descriptive of this county. Address "PUBLICITY COMMITTEE," Arcadia, Fla.

FOR SALE—FINE BUSINESS AND APARTment site property 100x154, this property has two frontages and is a snap, for an investment $6000. Will take it if handled quickly. Terms. Address M, box 291, TIMES BRANCH OFFICE.

FOR SALE—
Real Estate, Unclassified.

FOR SALE—OR EXCHANGE—

WHAT HAVE YOU TO OFFER?
DOWNEY—32 acres, cash, $9000.
PLAYA DEL REY—Fine residence, facing ocean, $18,000.
PORTERVILLE—240 acres, southwest, cultivated; owner might consider L. A., southwest, $25,000.
REDLANDS—Small house, over an acre, $7500.
WILMAR—Covina line, 10 acres, $8250.
WALL STREET—Apartment, 19 2-room apartments, close in, $36,000.
TEMPLE STREET—Near Grand, walking distance, $22,000 Owner might consider L.A. unimproved.
HOLLYWOOD BOULEVARD—Near Sycamore st., lot 143x319; bargain; under value.

I have a number of high-class
DWELLINGS AND RESIDENCES,
Rare bargains that mean money to you.
J. O. HANFT,
513 GRANT BLDG. MAIN 396.

FOR SALE—AT A BARGAIN, OR WILL EXchange for improved or unimproved property in Los Angeles or vicinity, my equity of $1700 in 5-room cottage, good location, value $2500, in Cheade Springs, Colo. Address M. N. SUMMERS, 1316 S. Ripa, Drexel Apartments.

FOR SALE—
Suburban Property.

READY FOR LOT SUBDIVISION.
Fifty acres, southwest; bargain; $450 an acre.
Fifty acres, nice and level, on electric line to Santa Monica, near West Adams, near city limits; joins land just sold at $1600 an acre. Will subdivide in 300 lots; 60 days. Will sell them out at $400 a lot. We have the money, to subdivide.
See MR. SPURR.
SPURR-REID LAND CO.,
Phone. 423 S. Hill st.

FOR SALE—
Ten acres, at the Palms, fronting on Washington Boulevard and Venice Short Line. It is now improved with an ideal country home, and it is ripe and ready for subdivision. We can make delivery of this for a short time at a low figure. See H. F. CROSBY, with
ARTHUR W. KINNEY CO.,
A1327. 508 Trust & Savings Bldg. Main 3222.

FOR SALE—
EXTRA LARGE LOT.
50 ft. front
150 ft. deep
$350

WEST on Sixteenth street car line, $25 down, $10 per month; all improvements paid for. Phone GIBBS, 901 Story Bldg. Home 50651; Broadway 24.

FOR SALE—
One to five acres in Glendale. Price and terms very reasonable.
F. A. C. MOORE, 523 Security Bldg.

FOR SALE — 5 ACRES NEAR GARDENA in territory leased by Standard Oil; 2 acres highly improved tropical and deciduous fruits; good house and outbuildings; 3 acres alfalfa; gentleman's home place. Phone WEST 3264.

FOR SALE — FINEST MONROVIA CORner, full acre bearing navel oranges; new bungalow, absolutely modern; only $4250; $500 cash, balance like rent. Address A, box 304, TIMES OFFICE.

FOR SALE—10½ ACRES NEAR BURBANK improved with pumping plant, 4-room house, good barn, chicken yards, 5½ acres in orchard. Price $6500. $600 cash. Terms to suit on balance. See CRAIG OR SNOVER, 126 South Broadway.

FOR SALE—BEST BUY ON WASHINGTON boulevard, near Ivy Station, 10 acres fine land, only $1300. See PRATHER, 207 South Broadway. Suite 113.

FOR SALE—CITY LIMITS, ON WASHINGton boulevard, 4 acres at two-thirds of actual value. Get busy. See PRATHER, 207 South Broadway. Suite 113.

FOR SALE — DOUBLE IN VALUE FEW months, east Washington boulevard, Venice way, 4 acres at $4500, which is a rare investment, and another, 1 acres at $4500, one-third to half cash. PRATHER, 207 S. Broadway. Suite 113.

FOR SALE — FIVE ACRES, NINE MILES from Los Angeles, near Covina car line, near school. C. A. WILSON, owner, 24 S. Sixth st., Alhambra.

FOR SALE—ONE ACRE, FINE LAND, ON P. E. line to Long Beach; 25 minutes' downtown; close to school, church and business. Only $1000; easy terms. Where can you match it. SHARER INVESTMENT COMPANY, 229 West Seventh st.

FOR SALE—
One of the finest building sites on Huntington Drive; 3½ acres covered with fruit and shade trees, shrubbery, splendid water; 20 minutes from city; every convenience.
OWNER, 405 Trust and Savings Bldg.

FOR SALE — FIVE CORNER ACRES, Downs Road, south San Anita; $8000 cash. Address 1823 E. VERNON AVE., Los Angeles.

FOR SALE—
Suburban Property.

FOR SALE—

LOOKING
FOR ACREAGE?

LET US SHOW YOU
—OUR—
SUNNY VIEW TRACT.

THIS BEAUTIFUL TRACT IS SITUATED IN THE SAN GABRIEL VALLEY, NEAR THE HISTORICAL OLD MISSION. LAND IS PERFECTLY LEVEL AND HAS ITS OWN WATER SUPPLY PIPED TO EVERY ACRE. THE SOIL IS A RICH SANDY LOAM; FINE FOR CITRUS FRUITS; BERRIES AND VEGETABLES OF ALL KINDS; IDEAL FOR CHICKEN AND TURKEY RAISING.

THE PROPERTY IS SOLD IN 5 & 8 OR 10-ACRE TRACTS, SMALL PAYMENT DOWN, BALANCE ON LONG TIME.

BUY NOW BEFORE PRICES ARE RAISED.

ERKENBRECHER SYNDICATE (LTD.,)
SOLE AGENTS,
207 GROSSE BLDG.
S.E. CORNER 6TH AND SPRING.

FOR SALE—
BEST 5-ACRE BUY.

ONLY $250 PER ACRE, $200 DOWN ON 5 ACRES; 5 years to pay the balance. Deep, rich, worked sandy loam soil. Ideal for walnut or potato growing, excellent for apples, apricots, berries or Lima beans. In the immediate vicinity of flourishing young orchards, close to railway, school and store; not far from Pacific Electric and beach. High above sea level, with view of mountains and ocean from nearly every piece. Artesian water piped to every tract. Attractive home farms, high-class in every way and in a district rapidly coming to the front. See these SURE, SOUTHERN CALIFORNIA HOMES CO., 138 S. Broadway.

FOR SALE—
4½ acres fine land, within 5 miles center of city; near 6-cent car line. Can be made one of the best chicken and duck ranches in Los Angeles county. Fine spring of running water, enough to irrigate all the land. Small California home, also barn and few fruit and walnut trees. Price $4000 if sold soon.
GEO. A. CORTELYOU CO.,
834-35 Bradbury Block.
Member L. A. Realty Board.

FOR SALE — A CLOSE-IN MODERN home; make a nice chicken ranch; will sell at a big bargain. An investigation will show you that the price is $700 less than it is worth. Located in Eagle Rock Valley, 10c car fare. All conveniences; chicken corrals, 32 young fruit trees; house new; $1300 will handle this genuine bargain. See the Owner, MR. HEPBURN, 1250 Winfield st., or Phone Home 14403.

FOR SALE—
$200 CASH.
$15 Month, Including Interest.
PRICE $950.
Buys 1 acre and 2-story house, 5 rooms and big bathroom; also have two acres adjoining at $800 cash; one acre with immense barn and deep well at $1200; good soil for chickens or vegetables; will sell all or part to suit customer. MAIN 6278, A2213.

FOR SALE—10 ACRES ORANGE LAND, RICH sandy loam, 17½ miles out on Covina electric line, only $400 per acre. Splendidly located for a home; highly developed land adjoining. Price includes 3 shares of water stock in company furnishing water at cost. An exceptional buy. Be sure to see this before you locate. SOUTHERN CALIFORNIA HOMES CO., 138 S. Broadway.

FOR SALE—5 ACRES, SAN GABRIEL VALley, near the Covina electric line, at only $400 per acre. SOUTHERN CALIFORNIA HOMES CO., 138 S. Broadway.

FOR SALE—ALMOST 3 ACRES, BARGAIN. Fine homesite. East Pasadena, near car and boulevard. Address Y, box 302, TIMES OFFICE.

FOR SALE—4 ACRES, EAST PASADENA, very cheap. North of Monrovia car line. Fine residence district. Address Y, box 303, TIMES OFFICE.

FOR SALE — OR RENT, SNAP, TEN acres close to station; rich loamy soil; water plenty; 30 minutes to city, S. P. R. R. Phone East 1423, Home C1982. 1931 NORTH BROADWAY.

FOR SALE—3 YEARS' LEASE OF 2 ACRES richest soil in California, in city limits, two fine cows, rich and large milkers. Take Hoover st. car to 83d st., one-half block west to white house.

FOR SALE — FOR VAN NUYS, HAWthorne and Santa Monica snaps see the GOLD OAK CO., 254 S. Broadway, Room 35.

FOR SALE—
Suburban Property.

FOR SALE—
Three Nice Improved Farms Offered Away Below Market Value.

No. 1—10 acres level sandy loam soil, very suitable for Irish or sweet potatoes, alfalfa or general truck farming, flowing artesian well, 800 feet irrigating pipe; good 4-room house, large barn; fine team work mares, driving pony, Jersey cow and heifer calf; windmill and tank, wagons, harness, rubber-tired buggy, all farming tools, everything necessary for the running of the place; located on good road near electric line; 30 minutes from Sixth and Main. Price $7500; half cash; balance easy at 7 per cent. Adjoining 10 or 24 acres can be bought reasonable; this is an ideal location for a good-sized dairy, as there is plenty water, and lots of shade. Only 15 minutes' drive from station.

No. 2—5 acres, sandy loam soil, 10 minutes' walk from P. E. depot, 23 minutes from Sixth and Main; water piped all over it; four acres in alfalfa, 50 fruit trees, good seven-room house; chicken incubator, house, brooder house; hog pens; 20 head of hogs; 25 chickens, 15 turkeys, good milk cow; farming tools; all for $4000; 1-3 cash, balance easy at 7 per cent. Owner and two sons have made good on this place, and are now taking up a larger ranch, is the only reason for selling.

No. 3—5 acres at Rivera, 3 acres 3-year-old Valencias, two acres Satsuma plums, new 4-room bungalow; windmill and tank, 5 shares water stock, located ½ mile from Whittier car line; owned by a widow who had no use for the place, and will sell it for $4000; half cash.

Now here are three good chances to get away from the daily grind in the city.

If you have not got the money to buy either of the properties, borrow it from some one, then go in with a determination to make good; use horse sense and you will do it. The most independent man around Los Angeles today is the small rancher, who is producing the stuff for the city people to eat. Get in line and be independent. Don't think about it, but do it.
ROBERT INGRAM.
1505 S. Vermont ave. Home phone 61312, before 8 a.m. or after 6 p.m.

FOR SALE—

CHICKEN GROWERS

Will find Randalls Acres just the kind of soil; market facilities; water conditions; and everything else to make Randalls Chicken Ranches pay handsome profits. Right on the car line; only 30 minutes out. Fine half-acre tracts, $200 up. Pick your lot; draw your plans, and we will build for you on easy terms. Come to our office, or take Santa Ana car in Pacific Electric Bldg., Sixth and Main, and get off at Randalls. Agent on tract from 10 to 4 Sunday.

NATIONAL HOME AND TOWN BUILDERS
250 So. Hill st.
MAIN. F2130.

FOR SALE—

RAMONA ACRES.

ADJOINING THE
NEW "VALLEY COUNTRY CLUB."
THE BEST
HOME INVESTMENT.

Open one of these splendid acres, build your home here; enjoy real California country residence, away from the dust, noise and inconvenience of the crowded city, within easy reach of your business; twenty minutes from First and Main. Gas, water, cement walks and curbs; graded and oiled streets and tree-lined parkways.

$750 AN ACRE
AND UP
ON EASY TERMS.

TO GO — Take car marked "Covina Line" in Pacific Electric Building, or anywhere on Main street to First street. Get off at Garfield avenue, where you will meet you there with carriage to show the property. Or come to this office for free transportation. Our tract agent is on the property from 8:30 a.m. until arrival of the car leaving the city at 3:30 p.m.

JANSS INVESTMENT COMPANY,
611-13 SOUTH HILL ST.
Home 10245, Broadway 2462.

FOR SALE—

AN IMMEDIATE INCOME.

18 ACRES

NEAR $800,000 BOULEVARD.

$400 PER ACRE,

EASY TERMS.

As an investment this choice place is unparalleled. Will be planted to crops, which will assure you an immediate income without any expense on your part. The finest subirrigated soil, already plowed. Close to electric car line. You must act quick. See us today.

JANSS INVESTMENT COMPANY,
611-613 S. Hill st.
Home 10245. Broadway 2462.

FOR SALE—

HERE'S A SNAP.
10 ACRES
ON $50,000 BOULEVARD AND
ELECTRIC CAR LINE.
$250 PER ACRE. ATTRACTIVE TERMS.

Only a few such chances left to own a country estate or home ranch on the boulevard, on Van Nuys-Lankershim lands. Now is the time to buy. Electric cars are now running to this splendid land. Prices are bound to advance. Scores of magnificent homes are under construction. Thousands of acres are being planted to fruit and vegetables. The soil, a rich brown loam, produces big crops without irrigation. Own a money-making country home. The terms are easy. Come today. This will go quick.

JANSS INVESTMENT COMPANY,
611-613 S. Hill st.
Home 10245. Broadway 2462.

FOR SALE—

40-FOOT LOTS ON LONG BEACH CAR LINE,

15 minutes from Sixth and Main, only $175 each, terms $5 down and $2 weekly. Artesian water piped to each lot—car service unexcelled, finest of soil and located on the new boulevard to the sea.

GOLDEN STATE REALTY COMPANY,
632 S. Spring st.
Open Sundays from 9 to 12.

FOR SALE—

I AM REAL HOME!

2½ ACRES—$1600.

Finest sandy loam, on car line; 5-room California house; stable, corral, big weeping willow trees, and fine artesian well. The soil is exceedingly fertile and the neighborhood is well built up, 60 rods from school, stores, etc., and only 20 minutes from Broadway. This is a real home and a real bargain. The first man to see it will buy. Will you be first? Let us show you this.
NATIONAL HOME AND TOWN BUILDERS,
250 S. Hill st. Main 1262. F2130.

FOR SALE — BEAUTIFUL SUBURBAN foothill home, beautiful view, new bungalow, 6 large rooms, bath, porches, hardwood floors, everything A1. Garage. Incubator room, poultry yards, graveled drives, palms on street, flowers; 2 acres orange land on new boulevard. Easy terms; might take some city clear for part. Long time on balance. F. F. BLODGETT, 324 Consolidated Realty Bldg., 6th and Hill sts.

FOR SALE—
Suburban Property.

FOR SALE—

IN SUNNY CALIFORNIA.

NATURAL BEAUTIES SHOULD BE UTILIZED, NOT SPOILED!

A foothill tract, really artistically "improved," that will appeal to people of taste, is to be laid out on contour lines, in lots from 50 feet frontage to acres in extent. Early buyers will get a stock bonus and wholesale prices. Good car service; ten miles from downtown; excellent neighbors; all city advantages.

And Wonderfully Moderate Cost.

With profits from sales to the later comers.

For full information, see immediately
HERBERT BURDETT,
(Eight years secretary L. A. Realty Board)
913 Consolidated Realty Bldg.

FOR SALE—AN INVESTMENT WORTH while is what you are looking for and we're sure theres none so sure as one or more acres located in line of the city's greatest growth. Panama Acres tract is located just west of Shoestring Strip near Vermont ave., extending over to Western ave. on high ground overlooking Gardena and Strawberry Park in sight of lots selling for the price of our acres. $700 up to $1000. Were two-thirds sold and demand is big, better get in at present prices which will advance in a few days. Theyre very much undervalued compared with other offerings. Easy terms may be arranged. Good soil, water piped. Near cars. Just beyond the city lots and sure for big advance in value. Call and get map and see location on city maps. Get busy and share in the great advance in values growing in Los Angeles. See WARREN F. McGRATH with STRONG & DICKINSON, 147 So. Broadway. Main 1273; 60156.

FOR SALE—SEE THESE—
Anyone for only $1000 cash down.
Big crop, 5 acres, Baldwin Park, $1200. The house, barn, close to electric road.

One acre, close-in, all in fig trees. On Long Beach electric line, $1000.
5 acres in alfalfa, Cudahy Ranch. Only 20 minutes out of town, $4500.
10 acres at Brookhurst, $2500.
10 acres, Lankershim, on a corner and right on the boulevard. A snap at $3000.
Beautiful new bungalow, 1 acre.
This is all in alfalfa, $2250.
It never time to see ALEXANDER, Delta Bldg., 423 Spring.

FOR SALE—
$2000

Eleven-acre ranch, good alfalfa ranch, one-quarter mile from Good Roads to Long Beach, 3 miles from Los Angeles, plenty of water, California bungalow, good barn, well, windmill and tank. One-third cash, balance 7 per cent, or might take well located bungalow as part payment.
O. F. SCHERER,
301 California Bldg., S. W. cor. 3d & Broadway.

FOR SALE — MY COUNTRY HOME FOR sale. Situated near Huntington Blvd., facing Mount Lowe and Wilson; located on beautiful knoll; about two acres of ground set out to oranges and other fruit trees, lawns and flowers; crushed rock drives, cement walks and curbs. Large garage and stable. House contains nine rooms and four baths, sun porches, pergolas, two cellars, furnace and solar heater. Hardwood floors throughout. Price $15,000 net to me. Address X, box 175, TIMES OFFICE.

FOR SALE—SUBURBAN ACREAGE—
Close to Los Angeles, only three miles west of city, right in the line of the city's greatest growth. 10c acres. Price only $300 an acre. A chance to double your money. Others have done so in the same neighborhood, why not you? Call and see us. We will show you the land.
LOS ANGELES INVESTMENT COMPANY,
528 So. Hill St.
Main 268.
F2127.

FOR SALE—BUY FROM OWNER, SAVE $400; special reduction for quick sale; nearly 3 acres fine soil, and water; new, modern 6-room bungalow and barn; young fruit trees, east of Alhambra, unexcelled for poultry, berries, fruit and vegetables. $2300 cash and $1500 mortgage, 3 years, 7 per cent. to assume. Address X, box 180, TIMES OFFICE.

FOR SALE—1¼ ACRES ON VERMONT AVE. Set out to young fruit trees of all kinds. Good house. Chicken houses, brooder house, runs, etc. Fully equipped for chickens. Must sell. Price $3250. Part cash. J. T. GREAVES, R.F.D. No. 1, Box 142, Gardena.

FOR SALE—1 OR 1¼ ACRES ON FAST electric line in San Gabriel Valley. Only a few minutes out. New 5-room bungalow, fruit, pumping plant. Why live in city? Small payment down; balance like rent.
W. H. ELWELL CO.,
827 Trust & Savings Bldg. A3252.

FOR SALE—OR EXCHANGE—UP TO FULL amount for Los Angeles improved, a new subdivision ready for street improvements, in a live city, near Los Angeles. Price $18,000; mortgage $14,000. Release clause with every lot. This property will retail for $150,000. Full commission paid to agents. Submit what you have that is good to P. D., OWNER, 223 San Fernando Bldg. F3785.

FOR SALE—OR EXCHANGE—GLENDALE residence property, consisting of house of six rooms and bath, barn, one acre of ground, nearly covered with full bearing Valencia oranges; for residence property in Los Angeles, west or southwest part of city. Owners only. MRS. JESSIE PERRY, 122 E. 28TH ST., Los Angeles, Calif.

FOR SALE—CLOSE IN, SMALL PAYMENT down, balance like rent. Less than $1000 per acre. 5-room house, good out-buildings. 3 acres in full bearing apple orchard, subdivided into acre lots, nice homes all around. You can sell 4 acres and have home clear. Must sell on account of health. Make me an offer. 715 MERCHANTS TRUST BLDG.

FOR SALE—OR EXCHANGE—THE ONLY acreage left in Eagle Rock Valley which is improved with a new, modern bungalow, electricity, gas, near car line, cheap, and on easy terms. For particulars call GLENDALE 564R.

FOR SALE—OR EXCHANGE—FIVE ACRES, best sandy loam soil, in orange section, just east city limits, Ontario, Cal.; on two railroads; small house, chicken corrals, irrigation water. Nothing better anywhere. What have you to offer? Address H, box 42, TIMES OFFICE.

FOR EXCHANGE — (HOLLYWOOD.) 5-story 8-room house, strictly modern; large garage; magnificent view. Price $18,000; mortgage $5000. Wants alfalfa ranch. Will assume to $10,000. Kelsey, with ELWELL COMPANY, 317 Trust & Savings Bldg. A3252.

FOR SALE—LAUREL CANYON.
Beautiful site for mountain home, near Hollywood; equals eight lots; fronts on fine auto road; 45 minutes from Broadway. SNAP AT $600; big discount to party building.
See MR. SMITH (forenoons,) with
MINES & FARISH, 233 S. Hill st.

FOR SALE—
Now is the time to invest in Wilmington property; we have some close-in lots at the right price.
EAGLE ROCK BLDG. CO.,
630 S. Spring st.
See MR. BIRD.

FOR SALE—
Suburban Property.

FOR SALE—

VERDUGO.

Join our Tenth Home Buyers' Club of 1000 families in the wholesale purchase and development of 1600 acres of beautiful mesa and foothill land in the Verdugo Valley.

Outrivals Pasadena or Hollywood.
10 miles from Broadway. Lots, villa sites and acreage at wholesale prices to members.
Our "Land, Banking and Home Securing" booklet free. Auto trips twice each week day.
WESTERN EMPIRE VERDUGO ASSN.,
120 Chamber of Commerce Bldg.,
Los Angeles, Cal.

FOR SALE—
Two lots, on Stanley avenue, Eagle Rock; splendid building site, street and sidewalk paved, water, gas and electricity; 100x178. Price $1000; terms.
One lot, on Fairmont avenue, 60x309; will exchange for Santa Monica, Ocean Park or Manhattan Beach property.

Ten acres, on South Fair and Rosecrans avenues, high and level, under cultivation; water, etc.; splendidly situated for subdivision. Price $800 per acre; part cash and terms.
711 DELTA BLDG. Phone F2413.

FOR SALE—
TOM JONES
is a wise man, for his family soon will be snugly ensconced in a comfortable bungalow on productive Redlands Acres, where his acre will produce ample to pay all living expenses. Why don't you buy a home at Redlands? Half acres cost you $250 up. Right on car line. Thirty minutes from Broadway. All conveniences; free artesian water. $10 makes a payment.
NATIONAL HOME & TOWN BUILDERS,
250 South Hill.
F2130.—M. 1262.

FOR SALE—
SUBURBAN PROPERTY.

A strictly modern 8-room bungalow, bookcases, writing desk, hardwood floors, cabinet kitchen, rooms large and light; cement curb, walks and cement drive and walk; cobble stone front and chimney; lot 60x200; 14 fine orange trees; close to school and church; east front; ½ block car line; a bargain as owner obliged to sell on account of change of business location. See Owner at 1307 ACACIA ST., West Alhambra, Cal.

FOR SALE—

B-A-R-G-A-I-N.
I have a very choice 5-acre piece just south of Van Nuys on Sherman Way, the $540,000 boulevard, with water piped, which I will sell at a bargain. Street improvements; parking of ornamental shrubbery, etc., in and paid for. $10 S. HILL ST.

FOR SALE—4 ACRES CLOSE TO DOMINguez, new factory town; partly improved; only $1000 per acre. This is for a few days at once. A1620, Broadway 2905. A. BOEKER & CO., 413 Security Bldg.

FOR SALE—SNAP, $2250; TWO ACRES, fine level land; five-room cozy cottage; good well, pumping plant; near electric line and Pasadena Short Line; worth $4000.
BAIERSKI CO., 202 Bryson Bldg.

FOR SALE—4-ROOM FURNISHED HOUSE, on 2 fine acre lots, close to car and school. Price $1300. P. C. WENTWORTH, 204 West Eighth.

Alhambra.

FOR SALE—SPECIAL CUT PRICE ON double clean corner lot, 142x239; east front, one of best improved residence streets; only $2200; $1200 cash. Choice modern home, corner, 4 acres, fruit, flowers, fine neighborhood. Price cut $1000; only $6750. Easy terms. For exchange—one acre, Long Beach (Signal Hill.) $2000 clear, for Alhambra bungalow. Will pay cash difference or assume. Beautiful bungalow lot, 50x200; value $3000. Want lot, city or Alhambra for equity of $1200. Two small ranches, east of Alhambra, $4000 and $4500, for city or beach income.
O. G. MYREN, National Bank Bldg.
First and Main sts., Alhambra, Cal.

FOR SALE—BEAUTIFUL SEVEN-ROOM bungalow; convenient to car line, with furnace, gas, electric light, automatic water heater, disappearing beds, hardwood floors throughout; laundry cellar, lawn and beautiful blue rock front; perfection of workmanship. Would take vacant lot as part pay. Price $4750. Write to H. PUSHBACH, 29 South Electric ave., Alhambra. Phone 561.

FOR SALE — ALHAMBRA; A SNAP IN A modern 7-room bungalow; orange trees, chicken corrals, sun parlor; large lot, east front; 5 blocks from car line. Price $4500. Direct from owner at a bargain; no agents. Address W, box 95, TIMES OFFICE.

FOR SALE—AGENTS PLEASE LIST. Modern seven-room house, 19 North First, Alhambra. Lawn, flowers, large lot, choice location, close in, and a bargain at $3900. Favorable terms. T. L. DUDLEY, care of Stetson Barret Co.

FOR EXCHANGE—ALMOST NEW 5-ROOM bungalow, Los Angeles Main car, Huntington Drive, for small house in Long Beach. 629 CHAMBER OF COMMERCE.

Altadena.

FOR SALE—NEW UP-TO-DATE BUNGAlow, 4 rooms and two sleeping porches, large veranda, with view of valley and ocean; gas furnace. Lot 70x220. Garage for two machines. Price $3500.
Also
5-room new bungalow on Piedmont Drive (the new highway,) one block from car line; elevation 1400 feet; magnificent view; lot 50x178.
P. J. M'NALLY, 73 North Raymond Ave., Pasadena.

FOR SALE—ALTADENA ACREAGE OVERlooking the Arroyo, at entrance of canyon Beautiful location for residences. Offset roads all the way. Large, modern house with sleeping porches. Never before offered for sale. J. L. CLARK, 214 Delta Bldg.

FOR SALE—LARGE CORNER LOT, MODern 6-room house and great variety of fruit trees. MAIDEN LANE and MARIPOSA BLVD. Altadena. Owner on premises.

FOR EXCHANGE—$1800; A BEAUTIFUL 100-ft. front by 200 deep lot on Santa Rosa ave., Altadena, for L. A. lots. Address Z, box 490, TIMES OFFICE.

FOR SALE—IN BEAUTIFUL ALHAMBRA, lot 50x200 feet; orange trees, at a bargain for cash, $950. I need the money. owner, WEST 4107.

Glendale.

FOR SALE — LOCATED IN BEAUTIFUL Glendale, 9 miles north of Los Angeles, 5 blocks from electric car line. Fine 25-acre orange grove, full bearing, shipped 24 carloads of high-grade fruit last season, netting $15,000. Present crop larger. Grove in excellent condition, just been thoroughly fertilized and fumigated. Water in abundance. Individual pumping plant, 25-inch capacity; also 135 shares water stock, large reservoir; modern 9-room house, garage, helper's house. Would make an ideal gentleman's country house. Unsurpassed mountain scenery. An excellent buy as an income producer and exceptionally attractive for subdivision purposes. Price $60,000, half cash. DONALD G. FRASER, 200 Union Trust Bldg.

FOR SALE—
VERY SPECIAL.
Beautifully furnished home in Glendale, five rooms and bath, with oak and white maple floors throughout. Lot 63 ft. by 200. All kinds of fruit trees. House furnishings include brass beds, oak and maple dressers, combination library, pool and billiard table, quarter-sawed oak dining-room set, Haviland china and kitchen equipment. This sale includes a four-passenger Cadillac automobile. It has only been run 2000 miles. Call 1223 LOMITA AVE. Telephone 961J Glendale.

FOR SALE — A SNAP, 3¾ ACRES IMproved chicken ranch; 30 assorted fruit trees; grapes, berries, 5-room plastered bungalow; $1700 cash, balance $2000 mortgage at 7 per cent. Owner, 261 WEST 10TH ST., near Adams st., Glendale. Phone Sunset 9823M.

FOR SALE — MODERN COTTAGE, LOT 50x145; street improved, lawn, etc. One block from car. Sell at a sacrifice on easy terms, or trade $1100 equity for lot or automobile. Price $2500. Address A, box 131, TIMES OFFICE.

FOR SALE — 7-ROOM BUNGALOW, JUST finished, modern, all built-in effects, 7 minutes' walk to P. E. car line and business center of Glendale; good location. 1451 SALEM ST. Price and terms, see Owner, Sunset telephone Glendale 67J.

FOR SALE—AN IDEAL HOME, WITH A small orange grove and a variety of other kinds of fruit with an up-to-date 7-room house, for someone who wants a little exercise to take care of it. You must see this to appreciate. 201 LOMITA AVE., Glendale.

FOR SALE—FINE LEVEL SUBDIVISION property, 6 1-5 acres; will cut into 37 full lots. Right at foot of mountains, surrounded by orange groves and millionaire houses; $12,400. HULETTE, 238 Bradbury Bldg. 6668.

FOR SALE—BEST THING IN GLENDALE, CHICKEN RANCH, LOT 62x450, RUNS FOR 1500 CHICKENS; QUICK ACTION NECESSARY. I MUST SELL. ADDRESS Z, BOX 121, TIMES OFFICE.

FOR SALE — MY EQUITY IN DESIRABLE home, in Glendale; all new; corral on lot for hundreds of chickens. Telephone GLENDALE HOME 1285.

FOR SALE—
Suburban Property.
Glendale.

FOR SALE—

FIVE BEAUTIFUL LOTS.

One lot, (corner)	100x150
One lot	50x150
One lot	50x150
One lot	50x150
One lot (corner)	50x150

THESE LOTS ARE ALL SITUATED NEAR THE PACIFIC ELECTRIC CAR LINE. DELIGHTFUL VIEW OF MOUNTAINS. IDEAL CLIMATE. FIVE-FOOT CEMENT WALKS. FIRST-CLASS STREET WORK. ALL PAID FOR. MOUNTAIN WATER PIPED ON EVERY LOT. GAS, ELECTRICITY, ETC.

PRICE $250 AND UP.

SMALL PAYMENT DOWN, BALANCE EASY TERMS; NO INTEREST; NO TAXES.

LET US TAKE YOU OUT AT OUR EXPENSE.

ERKENBRECHER SYNDICATE
(LIMITED,)
207 GROSSE BLDG.
S.E. COR. SIXTH AND SPRING.

FOR SALE—
"THE WISE MEN OF THE EAST" OWNED FLOCKS AND HERDS;
THE WISE MEN OF THE WEST OWN REAL ESTATE.

Most of the substantial fortunes in this country have been made in real estate. And you would be surprised to know what insignificant beginnings started enormous fortunes. Many a man started his fortune right here with the purchase of a $400 or $500 lot on the $10-a month plan.

TWO ROADS.

ONE is smooth, broad, much traveled and easy to follow because—DOWN HILL. It is the road of SPEND-AS-YOU-GO, and it LEADS to DISCONTENT, GRUMBLING and DESPAIR.

THE OTHER is narrower, not so much traveled, and not quite so easy to follow because—UP HILL. It is the road of REASONABLE-SAVING and CAUTIOUS-INVESTMENT, and it leads to CONTENTMENT, SMILES and AFFLUENCE.

If you are following the first road and deliberately prefer it, we have NO MESSAGE for you.

If you are seeking the second road—WE CAN HELP YOU—we have gone that way before and know the trail.

Fifty-foot lots in Glendale (in the choicest part, too) $400—$20 down, $10 a month—NO INTEREST, NO TAXES.

Fifty-foot lots in Eagle Rock (near the new Occidental College) $400 up, same terms.

(It Pays To See Us.)
EDWARDS & WILDEY COMPANY,
(Paid up Capital $50,000.)
322 Laughlin Bldg., 235 Broadway.
GLENDALE OFFICE—Second and Brand Blvd. Phone Glendale 1.
EAGLE ROCK OFFICE—Central and Colorado.
H. S. Bourne, Mgr.
Autos at both offices. Care fare refunded.

FOR SALE—
"SOME STARTLING BARGAINS."
5-acre ranch, in the heart of Glendale, good house, barn, outhouses, plenty water; this place will make a good home and fine for subdivision; for a quick sale, price $9500; about 1-3 cash.
About an acre, in fine location, mostly in fruit, 6-room modern house, gas, electricity, cellar, chicken houses, all fenced, a real snap for $4000, terms.
New, modern, 5-room house, only one block from car line, exercise price, $3500, and good terms.
Good chicken ranch, close in, small house, barn, plenty corrals, price $2,250; only $700 cash, balance $30 monthly.
Come Monday, and we'll show you the best in Glendale for the money.
KRANZ REALTY COMPANY,
I. A. Office, 423 W. P. Story Bldg., Sixth and Broadway. Home phone F2866, Glendale Office, 237 Brand Blvd. Sunset phone Glendale 207J, Home 822.

FOR SALE—
$2250—Good Glendale Bargains."
$2250—6 rooms, modern, 135-foot lot. Place for 750 chickens, $300 cash.
$2400—Modern 5-room bungalow; $400 down.
$2300—10 acres, improved, near Burbank.
$4200—6 rooms, modern, and ½ acre, Terms.
$400—Lot; one block from Pacific Electric.
$7000—3 acres in bearing fruit, near car line. Good 7-room house.
"See us Monday."
OVERTON REALTY CO.,
811 W. 4th st.
Phone Sunset Glendale 907J.

FOR SALE — BARGAINS IN BUNGALOWS. Two brand new, strictly modern, 6 rooms, every down-to-the-minute built-in feature; garage; $2250 each. Three of the choicest 5-room bungalows in beautiful West Glendale at $2800 each. Cozy and strictly modern, 4 rooms, a dandy, only $2000. All have large lots. Several orange trees in chicken ranches, grounds improved with 5-room California bungalows, assorted fruit trees, chicken houses and corrals, fine sandy-loam soil; from $1400 to $2500; only a few improved streets within 1½ blocks P. E. red cars. Special bargains in vacant lots; or if you own a lot will build to suit you and furnished complete. See MR. PECKHAM, with J. F. STANFORD, 707 Delta Bldg., 426 S. Spring st. Main 3543, F2734.

FOR SALE—BEAUTIFUL 9-ROOM, 2-STORY house; lot 50x172, 432 Brand blvd., Glendale, at auction Wednesday, January 17, 2 p. m. House is new, thoroughly modern; has all late style built-in effects. One of the handsomest homes in Glendale. Glendale car, get off at Arden ave. The R. H. STROUSE CO., Auctioneers.

DO YOU OWN A LOT IN GLENDALE and want a house built? If so see me at once. I can arrange for money to build if lot is clear. Will also buy lot and build according to your own plans on easy terms.
J. F. STANFORD,
Builder of Beautiful Homes.
Phones F2734; Main 3543; Glendale 861R.
707 Delta Bldg.

FOR SALE—NEW 6-ROOM SWISS CHALET bungalow, strictly modern; all built-in features, 3 rooms have oak floors, beam ceilings, 4½ ft. panelling; 7 ft. buffet, hot water system, $125 worth electric fixtures (8 hammered;) barn to match house; cement floor. All street work in and paid. 20 minutes from Broadway, 5 blocks from car line, 400 ft. from Central ave., good restrictions. At a bargain for cash only. Avoid commission by addressing FRED M. LEE, owner Glendale, Cal.

FOR SALE—FIVE ACRES CHOICE LAND IMPROVED, IN GOOD SECTION at Glendale, $5000; also 5 acres Van Nuys, for $3000. Nothing better. LET US SH

FOR SALE—
Suburban Property.
Pasadena.

FOR SALE—
WEST SIDE HOME.
PLASTERED EXTERIOR—TWO STORY.
House has large living room, tiled fireplace, built-in bookcases, seats, etc. Three bedrooms, tiled, sliding-room to bath, with built-in bathtub, seat and south windows. Cozy and telephone closet, with lavatory. Pantry, kitchen with built-in cabinet and white enamel sink board. Large maid's room with maid's bath. Screen porch with set tubs for toilet, laundry chute. Downstairs floors are white cedar with oak floors, large west sleeping porch.

Upstairs floor very large family bedroom with large closets in each, fireplace in each of them, two sleeping porches, two baths on sewing room. Large hall with linen closet. Wiring colonial finish and many other features. Furnace connected with all rooms. Large basement.

Large lot, nicely improved with evergreen grass, trees, flowers, etc. Let us show you this property.

GRABLE & AUSTIN,
H. S. Raymond ave., Pasadena.

FOR SALE—$5,500—IN PASADENA. A 7-room, patio home, with nearly four acres of highly ornamental grounds, fine gardener's house, tool house, etc., fenced, tile paved swimming pool, artificial cascade, commercial bridges, garden seats, fountains, etc. Fruit trees of all kinds, beautiful flower and vegetable gardens. Also contains 4 sleeping rooms, 2 baths on lower floor. Oak floors, hardwood and white enamel finish, beautiful view of mountains and valley. Will sell on easy terms or trade for Los Angeles property. Address P. box 448, TIMES OFFICE.

FOR SALE BY OWNER—7-ROOM HOUSE IN high grade residential district, Pasadena; modern conveniences, garage, plenty of shrubbery and vines; orange trees; chicken yard and runway; situated on Orange Grove boulevard, between Marengo and Fair Oaks; 1 block south of Colorado; 1 block west of Marengo; 1 block east of Fair Oaks; 1 block north

Realty Liners.

FOR SALE—
Country Property.

FOR SALE—
$14,500.
ELEGANT RANCH WITH MODERN IMPROVEMENTS.
SPLENDID INCOME PROPERTY.

4 acre highly improved ranch, splendid modern 7-room house, gas, electricity, hot and cold water, telephone, built-in conveniences, fireplace and mantel, big living room, up-to-date bath, toilet and lavatory fixtures, broad veranda entire front, rear screen perch, in fact, a really attractive and comfortable home, with pretty lawn, handsome shrubbery and shade trees, cement walks. Good barn, chicken houses and yards; nice variety of deciduous fruits.

12 acres of this ranch are in 8-year old budded walnuts, three acres in 4-year-old budded walnuts. These nuts command the very highest prices, and the trees are in splendid thrifty condition, increasing in production each year with a splendid income now. No better soil in the country. A 25-horsepower electric pumping plant goes with the property, with underground cement pipe line for irrigation; abundance of water and very cheap. Plans lies as pretty as a picture, perfectly for irrigation.

The location of this property is ideal, between two fine towns, on oiled road, which within a few months will be a macadamized boulevard. Station right at the property (steam line) which will be electricized within a short time. Fare now to Los Angeles 28c.; only 3-4 hour run.

Complete equipment consisting of good team, wagon, buggy, harness, cow, chickens, farming implements and tools; $14,500 IS THE BARGAIN PRICE FOR A FEW DAYS. IT'S WORTH CONSIDERABLY MORE MONEY. Better see it quickly. Reasonable terms.

WILLIAMS BROS. CO.,
204 H. W. Hellman Bldg., 4th and Spring.
A2758. Main 6290.

FOR SALE—COACHELLA RANCH.

160 acres best location and soil, 8 acres Malaga grapes, 12 acres in alfalfa, 20 acres truck, some pasture; all well fenced, lots of shade trees and abundance of water, flowing well, 15-horse power engine, capacity of pump 75 miners' inches, water piped to barn, house and plant beds, $720 square feet hot and cold water. Frame house 7 rooms and bath; land has produced 5 tons barley hay to acre. Onions over 500 lbs. Tomatoes 2000 lbs. Wheat per acre yield. Raises finest cotton, grand dairy proposition. The owner is in poor health and unable to work, hence wants to sell; $90,000 is the price; might consider part exchange income property on actual cash valuation. This is an opportunity you don't meet every day. Phone 37638 or see MR. NIMMO, corner Gower and Hollywood Blvd., Hollywood.

FOR SALE—
The State of Victoria, Australia, invites you, and offers bona-fide settlers ready-made irrigated farms in the fertile Boneburn Valley. Climate like that of California.

FINEST OF IRRIGATED LAND
$40 TO $75 PER ACRE.
21½ YEARS
TO PAY FOR IT.

Owned by the State and sold direct to the settlers. Water cheap and abundant. State owns the railways. Fine markets. Fullest of information can be obtained by addressing
THE PECK-JUDAH CO.,
627 Market st., San Francisco.

Agents for the Land Department, State of Victoria. On April 3, a special excursion will leave San Francisco for Melbourne, Australia. Very low one way and round trip rates. Free transportation on Victorian railways to all wishing to investigate the land offerings of the Victorian government.

FOR SALE—
NORTH LANKERSHIM ACRES.
$200 AN ACRE AND UP.
WITH WATER. EASY TERMS

Get in now before the choice sections are taken; at these opening prices you can buy 2½, 5, 10, or 15 acres, with free water until January 1, 1913.

The soil is a rich subirrigated sandy loam. Deciduous fruits, nuts, potatoes, vegetables of all kinds are big money makers. Near-by walnut orchards are netting their owners $350 an acre annually.

Only a short distance from new electric car line, and magnificent $500,000 boulevard.

Buy now—before the big improvements are completed. Small cash payment and the balance over a number of years.

NORTH LANKERSHIM LAND COMPANY,
611-13 S. Hill st.
Home 10345. Broadway 2468.

FOR SALE—
Little Farm Snaps—Close In.
$2500—7 acres, 1 acre in bearing oranges. 1 acre in berries, good chance.
$3500—10 acres, 1 acre in alfalfa, $500 down, balance on terms.
$7400—7 acres, terms $900 cash, balance easy.
$4500—10 acres in peaches, 4 years old; terms.
All the above have domestic and irrigation water, are 25 minutes out of Los Angeles by Southern Pacific, soil rich and every condition to make delightful foothill homes. Suitable for oranges, deciduous fruit and all truck gardening and chickens. Within driving distance of Los Angeles, over a fine boulevard all the way.
"See Huse about it."
W. O. HUSE COMPANY,
338 S. Hill st., Main 921. A3278.

FOR SALE—
5-ACRE
ALFALFA RANCH.

Near Whittier, one-eighth mile from electric car line. Fine pumping plant producing 100 inches of water; good house, barn, stanchion for 20 cows. Price $12,000. Terms can be arranged.

JACOB STERN,
404 Pacific Electric Bldg.

FOR SALE—
CALIFORNIA OR MEXICAN LANDS
FOR SUBDIVISION OR RANCHING.
IF YOU WANT A SMALL RANCH ANYWHERE IN CALIFORNIA, WE HAVE IT. IF YOU WANT LARGE ACREAGE ANYWHERE IN CALIFORNIA FOR SUBDIVISION OR COLONIZATION, WE HAVE IT. WE ALSO HAVE EXTENSIVE LISTINGS OF BOTH LARGE AND SMALL MEXICAN RANCHES. WRITE US.

C. M. WOOSTER CO.,
913 LAUGHLIN BLDG.
LOS ANGELES, CAL.

FOR SALE—RANCH PROPERTY—
FINE CHICKEN RANCH PROPERTY.
GOING FOR ALMOST NOTHING.
40 ACRES, $35500.

40 acres, improved, near Paso Robles; 5-room house, water piped; horse, wagon, cow, implements; windmill, tank, barn, 200 eucalyptus trees; family orchard, fine brooder house, 2 incubators, good roads; mail delivery. Implements alone worth more than $1500; look this up quick, somebody is going to snap it up quick, and make big money in the chicken business.
LOS ANGELES INVESTMENT COMPANY,
336 S. Hill st.
60127. Main 2248.

FOR SALE—
W. O. HUSE COMPANY,
INCOME FARM. BARGAIN.

Proof that the last four years has averaged 18 per cent. profit on investment at price for which this is offered.

One and one-half miles north of Hanford.

10 acres in Apricots, 100 acres in peaches, 15 acres in prunes, 10 acres in Muscat vines, 20 acres in alfalfa, 40 acres grain land. Only one-fourth cash required; terms to be arranged; worth your while to investigate. "See Huse About It."
W. O. HUSE COMPANY,
338 S. Hill st., city.

FOR SALE—
Twenty-acre improved farm 3-4 mile from the Santa Ana electric line, near Garden Grove, 50 minutes from Los Angeles. The place has house, barn, chicken-houses and plenty of water. A good team, cow and chickens go with the place. Price $7500; liberal terms; might take part trade. This is a bargain.
J. B. STEARNS,
608 Union Trust Bldg. F1951.

FOR SALE—IF YOU WERE OFFERED 160 acres of government land with a perfect water right, on the railroad, where adjoining farms are producing from $50 to $175 per acre in grain, and alfalfa seed that will in two years be worth from $200 to $300 per acre, wouldn't you investigate it? I HAVE THE GOODS. Let me tell you about it. MR. GOODPASTURE, 515 Bryson Block, Second and Spring.

FOR SALE — HAVE BARGAIN IN NEARby ten-acre tract. Also ten acres in Santa Monica, ripe for subdivision. Both bargains. BUDELLES INVESTMENT CO., 415 Ferguson Bldg., Third and Hill.

FOR SALE—
Country Property.

FOR SALE—
OUR FINE WATER PLANT
IS COMPLETE.
AUTOMOBILE LEAVES DAILY
FOR
THE CREAM OF
BALDWIN'S RANCH.
HALF MILE FROM ARCADIA.
$800 ACRES

Subdivided into 1 to 10-acre tracts, first-class soil; fine for oranges, fruit, alfalfa, nuts or berries; abundance of free mountain water piped over the entire tract for irrigation and domestic use; price $5 per cent. less than adjoining property of equal value; easy terms, lots across the street 50x150, sold for same price that we ask for each acre.

Call for booklet and map.

M. M. DAVISON & SON,
(Sole Agents.)
216-218 Trust and Savings Bldg.
Sixth and Spring sts.

FOR SALE—

GRAND OPPORTUNITY HERE.
ONLY $35 PER ACRE.

5000 acres of the very choicest level land, with water at 25 ft. on any part of the tract. Main line railroad passes through the property with depot on the grounds. There are 3500 acres of the richest bottom land particularly adapted to alfalfa—balance very fine fruit land. The land is all in grain and will pay for itself in five years out of the crop, and at that time it will be selling at $200 per acre. This is in the best part of the matchless San Joaquin Valley, where land is always in demand, and where it will enhance tremendously in value between this time and the opening of the Panama Exposition in 1915. By getting in now you will reap a much greater profit than if you wait. NOW IS THE TIME TO ACT. Reasonable terms can be arranged.

ANOTHER GOOD ONE.

5200 acres, every acre the very richest level land, not an acre waste land, and only 2 1-4 miles from town. There are two large wells on this place, and about nine miles of fencing. There is no finer lying body of land and nor richer anywhere on this earth, and the price is only $40 per acre on reasonable terms. Just think what can be realized by subdividing into small parcels for homes, for the many who are sure to come here.

NEISWENDER-LA CLAIRE CO.
602 H. W. Hellman Bldg.
Members L. A. Realty Board.

FOR SALE—
See us for agriculture and fruit lands in the great Sacramento Valley. Here are a few large tracts we have for sale. Note the low price per acre:

2540 acres, Butte county, $22 per acre.
2920 acres, Glenn county, $25 per acre.
2450 acres, Glenn county, $45 per acre.
12,000 acres, Tehama county, $18 per acre.
3000 acres, Tehama county, $50 per acre.
9400 acres, Glenn and Tehama counties, $60 per acre.

These tracts are near railroad and in line for subdivision. No better land in California. 507 GROSSE BLDG. Shellenberger & Payne, Props.

FOR SALE—AN IDEAL ORANGE AND LEMON PROPORTION—
Located in one of the best orange and lemon districts of California. A total of 400 acres, of which 68 acres is already planted to oranges and one year old. The property is located in a beautiful cove, and is ABSOLUTELY FROSTLESS, FREE FROM FOGS AND WINDS, AS IS EVIDENCED BY THE 68 ACRES WHICH IS UNTOUCHED. The entire 400 acres is the very choicest sediment orange and lemon land. TWO PUMPING PLANTS ARE ALREADY DEVELOPED. ABUNDANCE OF WATER AVAILABLE. This is one of those propositions that is staggered on to once in a lifetime. Circumstances force the owner for a quick sale. TO SACRIFICE THIS VALUABLE PROPERTY AT $60,000, GOOD TERMS. This 68 acres improved would be a snap at $500 per acre, leaving 332 acres choicest citrus land at $78 per acre, well worth $500. J. B. SHERWOOD, 1002 Union Trust Bldg., Fourth and Spring sts.

FOR SALE—STOCK AND DAIRY RANCH, consisting of 6500 acres, more than half of which is tillable, $60 to $80 acres suitable for alfalfa, balance A1 grain or bean land. Walnuts also do well in this section, live and white oak trees in quantity affording excellent shade for cattle; abundance of free water from river running through place, also several good trout streams, never failing grasses on range for stock, only 7 or 8 miles from R. R.; county seat only 20 miles away. Good farm house, barns, etc., 15 miles of large town, 100 miles from L. A. Price $20 per acre. Terms. CHARLES A. TURNER CO., 527 Security Bldg.

FOR SALE—AT GARDENA.
GARDENA REALTY CO.
GARDENA ALFALFA, BERRIES, POULTRY
City Strips—Harbor Boulevard—Municipal R. R.
5 acres, 5 acres improvements; less than ¼ mile from cars.
$2000 10 acres, 5-room house, barn, corrals, orchard, water stock. A good place and worth more money.
$2100 two acres near Gardena school.
$1750 5¼ acres near boulevard.
$2750 elegant new 6-room house and nearly an acre of land. Terms.
GARDENA REALTY CO.,
Gardena and 327 Story Bldg. F1211.

FOR SALE—
SMALL RANCH BARGAIN.

8 acres of splendid loam, set to thrifty bearing walnut trees. Improved with a 5-room cottage, barn, windmill and pumping plant. Located within 15 miles of Los Angeles, on a magnificent macadamized blvd., and near 121 Monte and the Covina car line. Please note the price, $6000.

"It Pays To See Us."
EDWARDS & WILDEY COMPANY,
322 Laughlin Bldg., 315 S. Broadway.

FOR SALE—
INCOME RANCH AT SACRIFICE.

40 acres improved—plenty water, complete winery, distillery and cooperage, worth $15,000. 20,000 gal. wine and brandy houses and barns. Est. 20 years. Owner must sell at SACRIFICE.
PRICE $25,000. Some exchange.
F. G. WEIK & CO.,
F1709 300 H. W. Hellman Bldg. Bdwy. 4523

FOR SALE—$40 ACRE RANCH IN MARIPOsa County, where you have plenty room to raise chickens, turkeys, hogs and general farming. Finest peach, pear or apple land. 4-room house, barn, new fences. 50 acres clear, more easily cleared. Running stream of water. Good markets for all products. Healthy climate. Price $2000. CHAS. GLISZINSKI, 317½ South Main st., room 38.

FOR SALE—1000 ACRES HIGHLY IMproved; 40 acres in 6 to 10-year-old walnut trees, in fine condition, 100 acres bottom land, A1 walnut land, 150 acres lima bean or lemon land, 600 acres suitable for barley, 150 acres fine oak timber, abundance of water, water rights secured, a new modern 10-room house, large barn, etc. Price $150 per acre. Terms. CHAS. A. TURNER CO., 527 Security Bldg.

FOR SALE—OR EXCHANGE—100 RANCHES ranging in size from one to 27,000 acres. Also lots and city homes. List your property with us for quick results.
CHAS. MARTS,
O'BRIEN-MEYER INVESTMENT CO.,
A4697. 513 S. Hill st. Bdwy. 1004.

FOR SALE—5 ACRES, GOOD IMPROVEments, near Moneta and Redondo car line. $4000. Terms.
E. R. BROOKS & CO., 347 Douglas Bldg.

FOR SALE—
ABOUT THE ONLY REAL SNAP LEFT IN LARGE ACREAGE AT PIONEER PRICES. 40,000 ACRES AT $4 PER ACRE. CAN SELL LESS AT SAME PRICE. TERMS VERY EASY. RAILROAD TRANSPORTATION. WATER CONDITIONS GOOD, LAND LEVEL AND SOIL GOOD. LOCATION, ARIZONA. ADDRESS Z, BOX 173, TIMES OFFICE.

FOR SALE—FOR OLIVES, EARLY PEACHES, figs, early potatoes, go to the Banning district. Fine alfalfa soil, abundance gravity water. Cheaper than any other like proposition in the State.
KIOUS & WHANN REALTY CO.,
235 Mason Bldg.

FOR SALE—
ANY PART OF 2000 ACRES PROVEN SUGAR BEET LAND, SOUTH OF LOS ANGELES, NEAR COAST; ABUNDANCE OF WATER; RAILROAD TRANSPORTATION; LOW PRICE AND TERMS. AGENTS OR BUYERS WILL BE CONSIDERED. ADDRESS Z, BOX 173, TIMES OFFICE.

FOR SALE—10 ACRES, RIGHT IN GOOD town, good 6-room house, 2-story barn with cement floors; 8½ acres full bearing walnuts, one acre fine oranges 7 years old; price $10,000, one-third cash, balance to suit.
UNDERWOOD & CRAVENS, with
MERCANTILE REALTY CO.,
205 Mercantile Place.

FOR SALE—60 ACRES LAND THREE MILES west of Wasco, Kern county. This is very fine soil; owner obliged to sell, and will take $40 per acre; part cash, balance terms; might divide for quick sale.
See MILLER, with
MERCANTILE REALTY CO.,
205 Mercantile Place.

FOR SALE—
Country Property.

FOR SALE—

I SELL THE EARTH.

R. S. BASSETT,

80 ACRES—In the county of San Luis Obispo. A well improved home ranch. Good 7 room house, barn, 50x50, with stalls for 8 horses, and storage for 100 tons of hay. Another barn 30x36 for hay and machinery. Granary, corn crib, wagon sheds, blacksmith shop, two good wells, etc. Will meet party and show the property. Price $75 per acre.

773 ACRES in the foothills, about 100 acres of which is tillable, and of which there are now about 7 acres in oranges, 2 in variety of fruit, and 7 in alfalfa. About 60 acres of this 100 is suitable for oranges and lemons. About 25 acres can be irrigated by gravity flow. There is abundance of water, this property being entitled to a 1-6 interest in 500 inches. House, barn, etc. Price $15,000.

4230 ACRES in the San Joaquin Valley, not far from Corcoran. Fine proposition for dairying and stock raising, or would be good for beets, vegetables, fruit or general farming. Several creameries within easy reach. Artesian water easily obtained, besides streams that flow most of the year. Though other lands in the neighborhood sell for much more, I can deliver this property at $35 per acre as a whole.

See me for particulars of these three.

R. S. BASSETT, 202½ S. Broadway.
Member of Los Angeles Realty Board.

FOR SALE—ALFALFA.
120 acres, 60 seeded, balance ready to seed; fine plant; well located, south of Chino, $30,000; good terms.

55 acres all seeded, fine plants, and underground pipe lines, near Pomona, one of the best in the valley. $425 per acre, good terms.

50 acres, same location, same conditions, $450 per acre. These are the only two in the location for less than $550 per acre and they are good.

60 acres east of Chino, all seeded, $400 per acre.

10 acres east of Chino, buys water, small house, $3600 clear.

We have the bargains of our valley and it is the best there is.

WISE & RANGLE,
Room 2, State Bank Bldg., Pomona, Cal.

FOR SALE—
SOIL AND
SNAPS.

I have 3 acres of garden land, only 35 minutes from Los Angeles, which I will sell separately or as a whole, for $525 per acre; only four acres for $700 each; terms, $10 down and $10 per month; abundance of absolutely free artesian water; rich, sandy loam soil in center of thriving, growing community, near good store, school and shipping point. These are good buys and worth looking up. See MR. WOODRUFF, owner, 213 Grant Bldg., corner 4th and Broadway.

FOR SALE—
Some good buys, small cash and time to make the land pay for itself; can you do better?

60 acres, highly improved, dairy ranch, 40 cows, team, harness, wagon, three flowing wells, 20 acres set to alfalfa, a money maker. 20 acres, 4 room house, barn, team, wagon, flowing well.

20 acres, good pumping plant, 4 room house, outbuildings, fruit and wood. All the above properties of the best land, close to Los Angeles P. E. line. Let me show you to confirm my statement.
F. A. C. MOORE, 523 Security Bldg.

FOR SALE—
40 ACRES, 17 MILES OUT. GOOD IMPROVEMENTS.

Set to walnuts, deciduous fruits, alfalfa and potatoes. The best private pumping plant in the valley. The soil is adapted for anything grown in Southern California.

We have inspected the ranch and pumping plant and will recommend this as a first-class buy. On account of an accident, our client has made us a price of $15,000 cash and $16,000 terms.

See Mr. Bravender, with
CUNNINGHAM REALTY COMPANY, Inc.,
60193. 714-16 Central Bldg. Bdwy. 1982.

FOR SALE— 10 ACRES.
IN
FROSTLESS
GLENDORA DISTRICT.
ONLY $4000.

DON M. DEVENDORF,
with
CALIFORNIA REALTY CORP.
241 S. Hill st.

FOR SALE—CHEAP, FROM 5 TO 20 ACRES, 14 miles from city; as good as lies out of doors. Call 3026 HOBART BLVD.

FOR SALE—43 ACRES OF LAND LYING BETWEEN LOS ANGELES COUNTRY CLUB AND THE TOWN OF PALMS, HIGH TABLE LAND, ESPECIALLY ADAPTED FOR SUBDIVISION PURPOSES, IN THE CENTER OF THE CITY'S GROWTH. PROPERTY ON ALL SIDES IS HELD AT $1000 AN ACRE AND BETTER. WE CAN DELIVER THIS FOR $700 AN ACRE, EASY TERMS. A GOOD INVESTMENT AT CHERRING & CO., SOLE AGENTS. SUITE 400, H. W. HELLMAN BLDG. BOTH PHONES.

FOR SALE—30 MILES FROM LOS ANGELES on S. P. R.R., 144 acres at $70 per acre. Price includes horses, cattle, pigs, chickens, machinery, new house, new barn 32x40, plenty of water, 150 fruit and walnut trees, sycamore, live oak and other trees along the water course; 10 acres in alfalfa, recent sales in this locality for land not so good as this has been made at $100 per acre. Must have $5000 cash, balance mortgage at 7 per cent., or will consider Los Angeles bungalow to $3000. THIS CERTAINLY IS A BARGAIN.
RHODES, 800 American Bank Bldg.

FOR SALE—COME OUT TODAY AND BUY from owner, 20 or 80 acres alfalfa land producing over $100 per acre, without irrigation. 14 miles from Los Angeles on Santa Ana car line. Get off at Gallina, second house north on left-hand. Price $450 per acre. PHONE DOWNEY 1126.

FOR SALE—OR TRADE: 800 ACRES IN SAN Jacinto Valley, modern house and all improvements. All orange or alfalfa land. Near Porterville. Part cash, rest in trade. For particulars see R. WIESE, 310 Severance Bldg.

FOR SALE—THREE PIECES OF 160 ACRES each (one-fourth section relinquishments) north of Little Rock, adjoining colony. May take some trade. GERMAN-CARROLL REALTY CO., 345 Douglas Bldg. Phone A2979.

FOR SALE—
Country Property.

FOR SALE—

FOR SALE—
40-ACRE ALFALFA RANCH
$375 PER ACRE.

A FINE IMPROVED HOME PLACE AND A MONEY MAKER. IS ONLY ONE-HALF MILE FROM STATION ON PACIFIC ELECTRIC LINE. 58 TRAINS DAILY TO LOS ANGELES. IS ONE-QUARTER MILE FROM GOOD ROADS BOULEVARD. PLACE HAS GOOD 10-ROOM RESIDENCE, MODERN. A GOOD 4-ROOM TENANT HOUSE. TWO GOOD BARNS, CHICKEN CORRALS. TWO-ACRE FAMILY ORCHARD ALL IN BEARING. PLENTY OF WATER. MORE THAN ENOUGH FOR THREE TIMES THE LAND. THE IMPROVEMENTS ON THIS PLACE ARE WORTH EASILY $7500. LAND IN THIS SECTION WITHOUT IMPROVEMENTS IS SELLING AT $400 AND UP PER ACRE. THIS PLACE IS A SNAP AT $375. $4000 CASH WOULD HANDLE. IF YOU WANT A RANCH TO LIVE ON OR TO IMPROVE AND SELL LATER, HERE IS YOUR CHANCE. THIS PRICE IS LIMITED FOR A SHORT TIME ONLY. SEE US AT ONCE.
McWILLIAMS BROS. & MATTHEWS,
401 WRIGHT & CALLENDER BLDG.

FOR SALE—

EVERYTHING NEW.

READ THIS FOR A BARGAIN.

An elegant 8-acre ranch, 2 miles from Santa Cruz. Pretty 5-room bungalow, on concrete foundation; good barn, large "cornings" hen house, four colony hen houses with large yard runs, brooder house equipped, and pump house; abundance of fine water, $500 pumping and irrigating. Ranch completely fenced with "American" wire fencing. Complete equipment with place. All the buildings and equipment new. Value of ranch as it stands, $3500. Make me an offer, I will let you have the place at a bargain. Write to OWNER, P.O. box No. 258, Santa Cruz, Cal.

FOR SALE—

GEORGE X. FLEMING, THE BEST-POSTED MAN IN CALIFORNIA ON SACRAMENTO VALLEY LANDS, WILL GIVE YOU FREE INFORMATION ABOUT SACRAMENTO VALLEY. CALL AT HOTEL HATWARD, BETWEEN 1 AND 3 O'CLOCK MONDAY, TUESDAY AND WEDNESDAY.

FOR SALE—
—$15,770.—
SPLENDID MOUNTAIN RANCH.

A splendid mountain ranch of 415 acres, 20 miles from Los Angeles, 1¼ miles by electric; fine for fruits, alfalfa and pasture; well watered, fenced and cross-fenced, with good buildings; all varieties of fruits, oranges, lemons, almonds, peaches, etc.; produced $6000 worth of hay last year.

42 ACRES.

42 acres rich, sandy loam soil, with abundance of cheap water; large pumping plant, 250 inches; 20 acres fine stand alfalfa; balance produced varieties of fruit, potatoes; good 5-room house, windmill and tank; on new boulevard, just off electric; fine location, close to Los Angeles; owner must raise cash, says sell from $50 to $100 per acre less than any land around. This property is cheap, yet choice; will grow any Southern California products at a profit.

See us at our new location.

J. O. BUTLER CO.,
Ground Floor,
606 South Spring st. Main 4540.

FOR SALE—FIFTY ACRES AT ANAHEIM. Will be sacrificed to close estate. Fifty is perfectly level, sandy loam soil, No adobe, water plant on the land, surrounded by orange and walnut groves. Will sell at $250 per acre, terms will be given.
EIGHT TO TEN miles southeast front the city, on the main San Diego road, and surrounded by ranches for which they ask from $1250 to $2500 per acre. We have nearly 24 acres, improved with house, good barn. Ten acres planted to full bearing soft-shell walnuts. Balance of land is generally used for different varieties, but is first-class lemon or fruit land. This property is on the market to close estate, and offered for the small sum of $700 per acre. Has perpetual water right that is considered to be worth at least $10,000. And for a short bargain at price offered. Terms will be given.

SEE LUNDEEN FOR HOMES CO.,
Suite 223-32 Central Bldg., 8th and Main.

FOR SALE—
SOIL AND
SNAPS.

I have 3 acres of garden land, only 35 minutes from Los Angeles, which I will sell separately or as a whole, for $525 per acre; only four acres for $700 each; terms, $10 down and $10 per month; abundance of absolutely free artesian water; rich, sandy loam soil in center of thriving, growing community, near good store, school and shipping point. These are good buys and worth looking up. See MR. WOODRUFF, owner, 213 Grant Bldg., corner 4th and Broadway.

FOR SALE—
Some good buys, small cash and time to make the land pay for itself; can you do better?

60 acres, highly improved, dairy ranch, 40 cows, team, harness, wagon, three flowing wells, 20 acres set to alfalfa, a money maker. 20 acres, 4 room house, barn, team, wagon, flowing well.

20 acres, good pumping plant, 4 room house, outbuildings, fruit and wood. All the above properties of the best land, close to Los Angeles P. E. line. Let me show you to confirm my statement.
F. A. C. MOORE, 523 Security Bldg.

FOR SALE—
40 ACRES, 17 MILES OUT. GOOD IMPROVEMENTS.

Set to walnuts, deciduous fruits, alfalfa and potatoes. The best private pumping plant in the valley. The soil is adapted for anything grown in Southern California.

We have inspected the ranch and pumping plant and will recommend this as a first-class buy. On account of an accident, our client has made us a price of $15,000 cash and $16,000 terms.

See Mr. Bravender, with
CUNNINGHAM REALTY COMPANY, Inc.,
60193. 714-16 Central Bldg. Bdwy. 1982.

FOR SALE— 10 ACRES.
IN
FROSTLESS
GLENDORA DISTRICT.
ONLY $4000.

DON M. DEVENDORF,
with
CALIFORNIA REALTY CORP.
241 S. Hill st.

FOR SALE—CHEAP, FROM 5 TO 20 ACRES, 14 miles from city; as good as lies out of doors. Call 3026 HOBART BLVD.

FOR SALE—43 ACRES OF LAND LYING BETWEEN LOS ANGELES COUNTRY CLUB AND THE TOWN OF PALMS, HIGH TABLE LAND, ESPECIALLY ADAPTED FOR SUBDIVISION PURPOSES, IN THE CENTER OF THE CITY'S GROWTH. PROPERTY ON ALL SIDES IS HELD AT $1000 AN ACRE AND BETTER. WE CAN DELIVER THIS FOR $700 AN ACRE, EASY TERMS. A GOOD INVESTMENT AT CHERRING & CO., SOLE AGENTS. SUITE 400, H. W. HELLMAN BLDG. BOTH PHONES.

FOR SALE—30 MILES FROM LOS ANGELES on S. P. R.R., 144 acres at $70 per acre. Price includes horses, cattle, pigs, chickens, machinery, new house, new barn 32x40, plenty of water, 150 fruit and walnut trees, sycamore, live oak and other trees along the water course; 10 acres in alfalfa, recent sales in this locality for land not so good as this has been made at $100 per acre. Must have $5000 cash, balance mortgage at 7 per cent., or will consider Los Angeles bungalow to $3000. THIS CERTAINLY IS A BARGAIN.
RHODES, 800 American Bank Bldg.

FOR SALE—COME OUT TODAY AND BUY from owner, 20 or 80 acres alfalfa land producing over $100 per acre, without irrigation. 14 miles from Los Angeles on Santa Ana car line. Get off at Gallina, second house north on left-hand. Price $450 per acre. PHONE DOWNEY 1126.

FOR SALE—OR TRADE: 800 ACRES IN SAN Jacinto Valley, modern house and all improvements. All orange or alfalfa land. Near Porterville. Part cash, rest in trade. For particulars see R. WIESE, 310 Severance Bldg.

FOR SALE—THREE PIECES OF 160 ACRES each (one-fourth section relinquishments) north of Little Rock, adjoining colony. May take some trade. GERMAN-CARROLL REALTY CO., 345 Douglas Bldg. Phone A2979.

FOR SALE—
Country Property.

FOR SALE—

FOR SALE—
ALFALFA RANCHES
AND
ALFALFA LANDS.

In the famous Perris Valley, only 3 hours' ride from Los Angeles.

80 acres, 60 acres in alfalfa, pumping plant pumping 125 to 140 inches of water, large 10-room house, small brick house, young fruit orchard, etc. Excellent alfalfa ranch, $28,000; $11,000 cash, balance to suit.

160 acres, all in alfalfa, fine stand, 60-horse-power Western Gas Engine, pumping plant pumping 185 inches, 2 wells, 5-room modern house, 4-room California house. Right on railroad, good for subdivision. Price $35,500.

254 acres right on railroad, all level, 2 wells, wind mill, dairy yards, 6-room concrete house and barn. Place is fenced and cross-fenced; $75 per acre.

560 acres, 400 acres level, balance hilly, well, wind mill and tank; $45 per acre.

160 acres, all level, fenced and under cultivation; 2 houses, barn, 2 good wells, wind mill and tank; implements go with place; $20000.

640 acres, fine level alfalfa land at $65 per acre.

We are practical farmers and have seeded 500 acres to alfalfa; can show you how and will help you select the best land. We can show you the finest alfalfa, cut ten tons to the acre this year, and worth $15 per ton.

Also have fine alfalfa land ready to be seeded and very cheap.

W. L. MALONE,
WESTERN REALTY & INV. CO.,
Main 1908. 323 South Hill st.

FOR SALE—

FOR SALE—
ONE-TENTH DOWN
BALANCE FROM
HALF THE CROPS.

Sediment silt, the richest kind of land.

To a limited number of the right kind of people we will make a very easy offer: 10 per cent. down, balance from half the crops. In other words, the land pays for itself, and then you get a living and leaves you money in the bank, all at the same time. No better recommendation needed for the land, which is in a highly-cultivated condition, but not high-priced. The land owns the water, and the cost of water is very, very low. Close to the best markets in California; delightful climate.

You can arrange for an appointment to meet our manager by addressing Y, box 260, TIMES OFFICE.

FOR SALE—ALFALFA RANCH.
THE BEST
ON THE MARKET.

80 acres, first class alfalfa land, an all-in excellent state. 2 and 3 years old, all under complete cement pipe line system and irrigates beautifully; water is supplied by one 75 h.p. best pumping plant in the district producing about 175 inches. The improvements consist of a splendid 6-room house, with room for help, large barn, tank and tank house. A bargain at this ranch is sold to regular customers in carload lots and the books will show excellent returns. If you are in the market for an ALFALFA RANCH and mean business, investigate this property. Price $22,000, very reasonable terms; will consider good clear Los Angeles or Pasadena property to one-fourth value.

THE KIGGENS LAND CO.,
708 TRUST & SAV. BLDG.,
Fifth & Spring.
B1134. 225 W. 6th street. Phone F5302.

FOR SALE—
20-ACRE TRACTS
—in—
Coachella Valley,
Riverside County.
$40 to $80 Per Acre.
One-tenth Cash—10 Years' Time.
Artesian Water. Fine Soil.
Southern Pacific Lands.
C. E. WANTLAND, Gen. Sales Agent,
410 Grosse Bldg.

FOR SALE—

I have one exceptionally good investment in a walnut grove. Well located, not far from L.A., and good roads. 16 acres in full bearing soft-shell walnuts, 4 acres 7 years old. This grove will pay good income on price asked. See me for particulars.

R. D. TINKLEPAUGH,
with
HOLMES-WALTON CO.,
604-6 GRANT BLDG., 4TH & BROADWAY.

FOR SALE—
SANTA BARBARA COUNTY.

365 acres of the best suburban mesa and valley acreage in beautiful Santa Barbara. The soil is a rich loam, and grows lima beans, potatoes, corn and hay in abundance. A beautiful stream runs the entire length of the property; some of the Veronica Medical Water Company's springs are located on this tract; view unsurpassable of mountains, valley and sea; elegant building sites, magnificent scattering oaks; soil suitable to walnuts, lemons, oranges and all other fruits; this property is in the good roads district, 1-4 mile from city limits, and a portion of the well-known Hope ranch. No improvements. Price $45,000. Terms easy.
T. W. MOORE & CO.,
1232 State st.
Santa Barbara, Cal.

FOR SALE—10 ACRE IMPROVED RANCH, 12 miles from Los Angeles, close to car line and prosperous town. Good seven-room house with bath and all conveniences. One acre full bearing orange trees, lemons, apples, plums, peaches, figs, all varieties of fruit growing in Southern California; grapes, berries, etc. Perfect soil, abundance water. Ranch will stand closest inspection. Price $10,000, good terms.

W. H. NEAL,
With HAROLD S. COOK CO.,
718-720 Trust and Savings Building.
Broadway 1354. A2663.

FOR SALE—
AT $35 PER ACRE.
1000 ACRES OF VALLEY LAND
ON RAILWAY IN SOUTHERN CAL.

Deep rich soil adapted to alfalfa, general farming and fruit culture; fine climate; cheap water for irrigation; on main line railway. For subdivision and colonization this is without an exception, the best proposition in the State today. Terms to suit. Might sell part.

C. R. BRASIER,
836 Consolidated Realty Bldg.

FOR SALE—160 ACRES OF GOOD ALFALFA land, with free water right, on the famous Jacoba Rancho, Kings county. Price $60 per acre, one-fourth cash, balance 1, 2, 3 years. This won't last long. FULTON & LEWIS, 302 Story Bldg. F2734.

FOR SALE—
Country Property.

FOR SALE—COUNTRY PROPERTY.

5½ acres at Azusa. Fine soil and a very cheap water right. Also domestic water, house and barn. This property is surrounded by fine Valencia orange groves, worth $2000 per acre. For a limited time this property can be had for $2500. Think it over, then see
MR. KENDALL.

100 ACRES.
PRICE $12,000.

All level alfalfa land, water easily developed. When in alfalfa this land is worth and will sell for $200 per acre.
SEE MR. KENDALL.

10 ACRES.
PRICE $2000.

Charmingly located at Yorba Linda, the frostless belt. Good water right, fine soil. A beautiful building site on the place. No better lemon land anywhere.

SEE MR. KENDALL,
with
THE JAMES R. H. WAGNER CO.,
329 S. Hill st. Members L.A.R.B.

FOR SALE—A GREAT BARGAIN, 53 ACRES.

Three-quarters of a mile fronting electric line, just half way between city and harbor.

$600 PER ACRE. $600 PER ACRE.

JUST THINK OF THIS—Only twenty minutes from the city and on direct line to the greatest harbor on the coast. You can subdivide this property and sell it out at six months for $1500 per acre. This land adjoins and lies between Richland farms and electric line. Richland Farms is selling fast and their advertising will sell this. Only a few thousand dollars is needed and you can safely make two to one.

JOHN A. VAUGHAN COMPANY, INC.,
Suite 707 Story Bldg. F1225; Main 1462.

FOR SALE—
20-acre ranch near Downey improved with old buildings, well for domestic purposes and ditch water for irrigation. Fine soil. Price $350 per acre. $2500 cash, balance time.

40 acres near Norwalk improved with set of buildings, 2 wells, abundance of fruit, etc. Price $6000; $2500 cash, balance to suit.

CHAS. GLOVER, 405 S. Hill st., Room 217. F2790, Main 2750.

FOR SALE—
The following well-improved ranches, with abundance of water, on the Santa Ana electric line. Sandy loam soil, good alfalfa, bean. Valencia oranges or general farming:

60 acres on Main boulevard, Artesia, $40,000.
60 acres, one and a half miles north of Artesia, $36,000.
10 acres at Moody, $25,000.
10 acres at Moody, $6000.
3 acres, Cypress, $2250.
Will make satisfactory terms if desired.
ROBT. L. COUTS,
A4298, Main 2404. 621 Merchants' Trust Bldg.

FOR SALE—

A BARGAIN.

125 acres in San Gabriel Valley, 13 miles from Los Angeles, fronting on Covina electric line, 120 inches of water, all under cultivation, and the finest soil in county, the price for quick sale $375 per acre; the subdividing ten acres are asking $600 per acre, the actual price of this 125 acres.

C. E. MUNCEY, 236 Douglas Building.

FOR SALE—
BEAN LAND.
OCEAN FRONTAGE.

4725 acres, one-third first class BEAN LAND, balance the finest cattle pasturage on the coast, fattens 1000 head steers, and produces 2000 tons of hay. Only $20 per acre. Terms.
HEISLER-HARVEY CO.,
911 W. P. Story Building.
Phones: Main 1755; Home F2720.

FOR SALE—
WILL YOU INSPECT OUR LAND.

Where prices and products please, and where there is an abundance of water for irrigation, excellent transportation facilities, schools, churches, creameries, canneries, packing-houses, etc?

Investigation will convince you.

Sweet potatoes, fruit, berries

Realty Liners.

FOR SALE—
Country Property.

FOR SALE—

SAN FERNANDO VALLEY.

5 or 10 acres fine soil, half a mile from pavement, fine for deciduous or citrus fruit, or any other purposes; $175 per acre, terms.

5 or 10 acres, fine soil; fine orange or lemon proposition, $225 per acre; terms.

5 acres on main county road, only one block from postoffice, price $325 per acre; will sell 10 acres same price. Terms.

If you are in the market for a snap in San Fernando Valley acreage we want you to see the above. Absolutely nothing finer in Los Angeles county for either a home or investment purposes.

SEE G. H. A. GOODWIN COMPANY,
304 Central Bldg., 4th and Main.
Main 7859.

FOR SALE—NEAR PASADENA.

YOUR OPPORTUNITY IN A TRUE CALIFORNIA RANCH.
A PART OF THE CHAPMAN PLACE.
10 ACRES IN LEMONS.
10 ACRES OF WALNUTS.
5 ACRES OF YOUNG SUGAR GUMS.
BALANCE IN GRAIN.
PUMPING PLANT AND PACKING-HOUSE. ADJOINING RANCH SOLD FOR $500 PER ACRE. THIS LIES 12 MILES FROM CITY; IS CLOSE TO ELECTRIC LINE AND TWO BOULEVARDS. WE OFFER THIS FOR LESS THAN VACANT LAND IS WORTH IN THE IMMEDIATE VICINITY. FOR PRICE AND TERMS SEE
R. B. CHAPMAN,
421 FITZGERALD BLDG. MAIN 1875.

FOR SALE—
4200 ACRES.
$12.50 PER ACRE.

One of the finest ranches in California, located in Yolo Co., 25 miles from Sacramento and 4 miles from main line Southern Pacific. Rolling foothill farm land. Finest body of land in the state, especially adapted to fruit, apples and grapes. Near a large town. Timber, etc., worth of cordwood more on property. Good house, barn and outbuildings. Fine well water. Price $12.50 per acre, terms. For circulars call R. OLMSTED, 625 Security Bldg.

FOR SALE—THE GREATEST ALFALFA RANCH IN CALIFORNIA.

In Ventura County, today! In fact in Southern California. Valley, where conditions most favorable for alfalfa, and flowing streams can be developed. Land which is now producing alfalfa crops that just boom sold. Can be had for $100 per acre and up, on easy terms, $10 down, balance to suit purchaser, with five years in which to pay. Interest only 6 per cent. This land will positively pay for itself out of cream produced. Best opportunity to own a dairy ranch in California. Don't be misled by cheap land. Write or call for booklet.

VENTURA VALLEY CREAMERY, 53 Main & Savings Bldg.

FOR SALE—
INCOME $10,000 A YEAR.

IMPROVED FARM WITH FRUIT.

Los Angeles county near a railroad station. Eighty acres of loam soil, fenced, with artesian water, large pumping plant with engine and tanks, 20 acres now in bearing orchard, balance will be planted and cultivated for seeding, 20 acres now in alfalfa, large new barn, team of mules, lumber, poultry, implements, etc. Everything in good shape. Everything is only $180 an acre. Terms. Alfalfa is a winner. 10 acres or more. $25 to $50 per acre. PUT IT ALL IN AND LET THE INCOME PAY. IF $7,500 A JOB.

J. C. McCARTHY & CO.,
324 Bryson Bldg., 253 South Broadway.

FOR SALE—
40 ACRES AND ARTESIAN WELL.

Only $275 acre. About 35 miles from Los Angeles, between Santa Ana and Fullerton, on Santa Fe railway. Splendid alfalfa land, with an unexpectedly extraordinary flow of water; enough to land not in artesian district, to irrigate 35 acres in alfalfa now; small house, part of which is modern; small barn; chicken house; all fenced. A genuine bargain. Only $275 per acre. Terms. Must have $1000 cash. Balance 6 per cent interest, 5 years. Address owner, 1000 Wright & Callender Bldg., Los Angeles.

FOR SALE—
ORANGE GROVE BARGAIN.

10 acres in the foothills of Pajaro Valley, 5 miles from Watsonville. 25 acres in full bearing apples, 10 acres in full bearing prunes, 5 acres in walnuts, 5 acres in berries, 5 acres in pasture. Six-room house, large barn and other outbuildings. Several fine springs of water. Small orchard of 2 acres in 5-year-old apple trees; all kinds of fruit for family use. A genuine chicken, fruit and berry ranch. Also a splendid business lines, will sell with or without the ranch. Price $20,000. Terms to suit purchaser. A genuine bargain. Call at once for full description and free booklet, or write for it. Don't delay, as this is a rare opportunity. SOUTHERN CALIFORNIA HOMES CO., 139 S. Broadway.

FOR SALE — $100 OR MORE PER ACRE.

Your city clear up to 100 feet per lot, can stand 4 years. 40 acres 2½ miles from Los Angeles, 3 miles from Whittier, 1½ miles from station, 10 acres barley, ready for seed, 10 acres fine orchard 5 years, running water, fine chance of water, house, barn, chicken house, etc. Price $4000, terms guaranteed. Must be sold. Address M. box 285, TIMES OFFICE.

FOR SALE—TEN ACRES LAND, good 6-room house, barn, chicken house, all fenced, plenty fruit, berries, etc. Land now in corn. Will sell with or without crop. Address S, box 118, TIMES BRANCH OFFICE.

FOR SALE—200 ACRES FOOTHILL RANCH 40 acres in cultivation, 160 acres good pasture, 40 acres good timber, 4-room house, barn, chicken house, plenty acres bearing olive trees, eucalyptus timber. All fenced. Also 200 inch water from two railroad stations. West slope, good for vineyard and deciduous fruits and grain. Price, west half, $15 per acre, east half, $12 per acre. Terms. Address OWNER, 177 Riverside, Cal.

FOR SALE—SMALL FARMS AT WHOLESALE PRICES.

A 6-acre healthy location, the best in Los Angeles County. Call on owner, telephone and all conveniences. Only two miles northeast of Willmington. Take Long Beach car line to Wilmington, then west one block to Avalon boulevard, then south 6 blocks to Broadway.

FOR SALE — 10 ACRES IN ALFALFA, 2 miles from Baldwin Park and 2 miles from Monrovia, for $4500 per acre; 2 acres of apricots, 2 acres of peaches, 2 acres of apples, 2 acres of prunes, 2 acres of walnuts, 2 acres of berries, balance in alfalfa; house, barn and chicken house; 2 wells, windmill and tank; 1 horse, 1 cow, 1 buggy, 1 harness, 1 wagon, 1 set of harrows, 1 cultivator, 1 plow, 1 gang plow, 1 seeder, 1 mower, 1 rake, 1 set of scrapers, 1 set of blacksmith tools, 1 set of carpenter tools, 1 gasoline engine, 1 pump, 1 saw, 1 grindstone, 1 set of chicken coops, 1 brooder, 1 incubator, 1 set of tools, 1 set of harness, 1 saddle, 1 bridle, 1 set of chains, 1 set of ladders, 1 set of boxes, 1 set of barrels, 1 set of sacks, 1 set of forks, 1 set of shovels, 1 set of hoes, 1 set of rakes, 1 set of axes, 1 set of saws, 1 set of hammers, 1 set of wrenches, 1 set of pliers, 1 set of screwdrivers, 1 set of files, 1 set of drills, 1 set of taps, 1 set of dies, 1 set of reamers, 1 set of punches, 1 set of chisels, 1 set of gouges, 1 set of planes, 1 set of squares, 1 set of levels, 1 set of plumb bobs, 1 set of chalk lines, 1 set of tapes, 1 set of rules, 1 set of calipers, 1 set of dividers, 1 set of protractors, 1 set of scales, 1 set of weights, 1 set of measures, 1 set of containers

Realty Liners.

GOVERNMENT LANDS—

AFTER YOU HAVE INVESTIGATED ALL other government propositions, let me tell you about the Carey Act Lands in Utah. This land has been reclaimed by the State. Water is now ready for delivery. Title to both land and water come from the State. The tract contains 46,000 acres of level land. Adjoining land paid this year from $75 to $125 per acre in alfalfa seed. To get 80 acres of this land is like finding $8000, for it is worth that today. In three years it will be worth $200 per acre. It will pay for itself. It costs you only $60.50 per acre, with TWELVE YEARS to pay out in. You can take from 40 to 160 acres. First payment is $6.38 per acre. Open evenings by appointment. L. L. GOODPASTURE, 515 Bryson Blk., Second and Spring sts.

GOVERNMENT LANDS.

Do you want a home of 160 acres of rich land, pure soft water, fine climate, highest temperature 94 deg.; no cyclones or blizzards, good markets; 800 feet elevation; right on railroad, where the harvest will show per acre the following crops: Cabbage, 25 tons; onions, 24 tons; potatoes, 10 tons; pink beans, 1 ton; corn, 75 bushels; celery, 1000 doz. bunches; all small grains; also apples, pears, peaches, cherries and apricots do well. Irrigation not necessary; average rainfall 30 inches. Valley settling fast; not one has come back without filing. Excursion leaves Tuesday. For further information call or write ILES INVESTMENT CO., 304 Ferguson Bldg., cor. 3d and Hill.

SPECIAL BARGAINS—SPLENDID RELINquishment, 320 acres, partly improved, decomposed granite soil, fine for alfalfa, apples, grain, etc.; water right, owner compelled to sell at great sacrifice. Several fine relinquishments; also school lands, in adjacent counties, at greatly below intrinsic value. Any one of these will make you big money, and are splendid investments. Also have a few government locations, level, extremely fertile land, good climate, excellent markets. Location fee very reasonable. It will pay you to see me. ECKERLY, 710 Delta Bldg. Phone A5723.

HOMESEEKERS—USE YOUR HOMESTEAD right under the ENLARGED HOMESTEAD ACT. 320 acres, fine level land; flowing wells, domestic and pumping water. Good rainfall; close to railroad. Wheat, corn, oats, potatoes, apples, etc., grown successfully. We pay your railroad fare, hotel bills, filing fee, etc. Excursions every Saturday. Office open 8 to 5, evenings 6 to 8, Sundays 10 to 12 a.m. NEECE-EVERETT COMPANY, 214 Wright and Callender Bldg., Fourth and Hill sts.

FOR SALE — RELINQUISHMENT OF 321 acres of Palo Verde Mesa, below proposed ditch, for $350. T. M. CLOUGH, General Delivery.

FREE LAND OPEN FOR ENTRY.
WATER PROVEN.

Get a home and independence. Wells are being sunk, settlers are clearing and improving their land, plenty of work; patented land brings a good price. FORTUNE CAN BE MADE OUT OF CHICKENS AND POULTRY. Close to Los Angeles. 303 BRADBURY BLDG., or Turner House, Victorville, Cal.

MR. MAN! $300 WILL START YOU TOward owning 160 acres of extra good fruit and vegetable land, worth $25 per acre. For particulars, see ROBERT JOHNSTON, 520 American Bank Bldg., Second and Spring.

CALL SOUTH 61 AFTER 5:30 P. M. FOR something good in government land.

FOR SALE — 160-ACRE RELINQUISHMENT Palo Verde bottom land. Very cheap. Going away. Room 103 TEMPLE BLOCK.

WANTED — TO BUY TWENTY TO FORTY acres patented land with plenty of water, near railway. Address L, box 282, TIMES BRANCH OFFICE.

FOR SALE — OR EXCHANGE, 320-ACRE desert land entry, Chuckawalla Valley. Filed April, 1910. Address T, box 15, TIMES OFFICE.

FOR SALE—160 ACRES OF LAND AT $1 AN acre; 8 miles east of Dry Lake. Address L, box 258, TIMES BRANCH OFFICE.

OIL PROPERTY—

OWNER OFFERS SELL, LEASE, TRADE, consider proposition develop, large acreage, high gravity, proven, Wyoming oil lands. Phone owner, BROADWAY 4015.

FOR LEASE—
Two thousand acres A1 oil land, 45 gravity, at deep ocean water, 1-10. Address Y, box 339, TIMES OFFICE.

FOR SALE — 160 ACRES DEEDED LAND, loamy soil, in proven oil territory, one mile to railroad station; price $15 per acre. Address E, box 318, TIMES OFFICE.

I CAN DELIVER 2 SECTIONS OF PROVEN oil land in New Mexico, 30 gravity oil, 400 feet, 40-bbl. wells, pipeline base. See map at 632 S. HILL ST. Geo. W. Magwood.

FOR SALE—
Lemon, Orange or Walnut Groves.

FOR SALE—
A few good ones that have not been burnt by frost, and that will bear scrutiny as to condition and value.

Total 1620 trees, ten acres, equally divided between Washington Navels and Valencia buds. All bearing. Small house, electric lighted, small barn, splendid water right. Price $15,500. Very fine location, close in, on good street, Redlands.

Another ten acres at Redlands, ¾ mile from postoffice and packing house. All full bearing; very rich soil. Inspect this.

Another ten acres, well located. In fourteen-year-old trees. Ten-room modern residence. All necessary farm implements, and horses included.

$8000 price of choice five-acre grove, over twelve or fifteen minutes walking distance to business center of city of Redlands. Navels and Valencias. Total 470 trees. Also number of young apricots, apple, peach and loquot trees. Five-room house, barn, chicken house, and located in frostless section. Recent hard freezes did not harm it.

SEE LUNDEEN FOR HOMES CO.,
Suite 233-32 Central Bldg., Sixth and Main.

FOR SALE—

A BARGAIN
AT PLACENTIA

13 ACRES VALENCIA ORANGE LAND
13 SHARES WATER STOCK.

Right in the heart of the frostless belt. One of the choicest pieces of unset ground in the district. Offered under the hammer. Price $450 per acre. $2470 will handle; balance easy. Quick action is what's wanted.

CUNNINGHAM REALTY COMPANY, INC.
60285. 714-16 Central Bldg. Bdy. 1982.

FOR SALE—$90,000; 75 ACRES; 60 ACRES 5 and 6-year Valencias, balance good orange land; 6-h. p. pump, plenty water; 10-room modern house, barn, all A1 condition; one and a half miles south of Placentia.

20 acres fine orange land, 3 miles south east Orange, fully water stocked, and near groves worth $2000 per acre, for $458 per acre.

120 acres, 1 1-4 miles southeast of Placentia, all good orange land, and most has been in alfalfa; plenty water, 60-h. p. pump; 3 small houses, barns, tools, cement pipe line; all for $375 per acre; terms.

See S. B. EDWARDS,
Or
HOGE & EDWARDS,
307 Chapman St.,
Sunset phone 223. Orange, Cal.

FOR SALE—

5-ACRE ORANGE GROVE—Strictly first-class, splendid location, close in, trees 13 years old, full bearing, excellent condition, crop on trees goes with grove, good house, large barn in excellent repair. A dandy little home grove. Taking into consideration location, improvements, condition, this is the best 5-acre grove proposition in Southern California. Price $6000.

5½-ACRE NAVEL ORANGE GROVE—Gilt-edge investment, trees 13 years old, large thrifty, full bearing, excellent condition; superb location; close in, surrounded by beautiful groves; crop on trees goes with grove. A splendid income grove proposition. Price only $9000.

H. R. WOODALL & CO., 738 Towne ave., Los Angeles.

FOR SALE—SPECIAL BARGAIN IN AN ORANGE GROVE, ONLY $20,000; to the right party; $5000 down, balance easy annual payments; 10-acre orange grove, navels and Valencias, recently fumigated, pruned and sterilized, some of the oranges picked, about 3000 boxes good marketable fruit still on the trees; improvements cost $6000; 2 years old and strictly modern. J. A. FITCH, 135 S. Gary ave., Pomona, Cal. Phone Sunset 101 R, Home 102.

FOR SALE—

ANAHEIM WALNUT GROVE.

10 ACRES AND EVERLASTING FREE WATER, $7500.

Right in center of walnut growing activity. Trees 26 years old. 17 per cent. on investment. This unheard-of investment will only last a few days. SEE US QUICK.

W. H. TAFT CO.,
Suite 304, Wright & Callender Bldg.
A4797. Broadway 3951.

FOR SALE—
$27,500 Covina, 10 acres, 12 years, 3-3 Valencias, 20 years. Largest trees you ever saw; half cash; returns over $6000. Water and soil right. On the boulevard.
LESLIE C. BRINTNALL,
A1869. 210 H. W. Hellman Bldg.

FOR SALE—$7500—5 OR 10 ACRES TO EIGHT-year-old walnuts. Water piped to property. Fine soil. No agents. Address A, box 304, TIMES OFFICE.

FOR SALE—
Lemon, Orange or Walnut Groves.

FOR SALE—
FROST-TESTED ORANGE GROVES.

ORANGE GROVES WHICH HAVE SUCCESSFULLY STOOD THE TEST OF THE RECENT COLD SNAP, and which show no injurious effects therefrom, neither to the tree or fruit, are worthy of serious consideration by intending orange grove buyers, particularly where former prices prevail and the crops now on the trees are included. If you want to secure any of these groves at prices here quoted, better get busy right away.

10 acres—Two-thirds navels, one-third Valencias. In magnificent condition; not a leaf or bud injured. trees heavy with crop, near the foothills, double water rights, excellent soil, an A-1 property. House and barn worth about $2500. I want an offer on this grove at once; owner leaving for distant lands.

(No. N. F. 87.)
$19,500—Incumbrance $10,500; equity $9000; 10 acres, a first-class grove, splendidly located, part oranges, part lemons, 14 years old; estimate of crop on the trees about 6000 boxes; good 8-room house and barn, nearly new. Owner wants property sold at once, as he needs the money.

(No. N. F. 72.)
$23,500—20 acres, about 12 years old, trees in good condition, uninjured by frost, recently fumigated, pruned and fertilized, new, modern 8-room house and outbuildings. Fine team, wagon, harness and all equipment included.

(No. N. F. 274.)
$22,500—20 acres, sold to Valencias, 2 years old, fine large trees, look like 3 or 4-year-old trees. Not a leaf turned, excellent soil, A-1 water rights.

(No. N. F. 75.)
$27,500—Navels and Valencias. In magnificent condition, no frost injury; last season's returns $6485; crop now on the trees should bring as much money; costly modern improvements; a beautiful home place. Splendidly located. An A-1 investment.

(No. N. F. 86.)
$25,000—20 acres, 3 acres unplanted, balance navels and Valencias, about 16 years old. Fumigated, pruned and fertilized, fairly good crop; estimate about 6000 boxes; with proper care this grove should produce 10,000 to 12,000 boxes per season. No frost injury. Irrigation water 72 hours monthly; cost will not exceed $25 for the entire season. Two-story residence and barn. Incumbrance $15,000, long run. OWNER RESIDES ELSEWHERE and wants to sell at once.

(No. N. F. 295.)
$26,500—10 acres, one of the best, not a bud or leaf injured in the least by the frost. Have known this grove for years and never knew it to be injured by frost. Navels and Valencias, fine large trees, returns past season about $5000; crop now on the trees should bring as much money. Good 2-story residence and outbuildings. Owner refused $20,000 for this grove a short time ago, but present urgent reasons necessitate an immediate sale. If you are looking for the best in orange groves at under value prices, better look this property over at once.

(No. N. F. 290.)
$28,000—12½ acres. Here is another choice grove; trees mostly 12 years old; has always been kept in first-class condition; no frost injury whatever; fine crop; modern improvements; should bring more; no better location anywhere; excellent soil.

Any one looking for a heavy orange grove proposition should ask for our N. F. 294. A magnificent foothill grove, over 100 acres in oranges and lemons, located near the foothills, where frost never does any injury to the orange trees or the fruit. $135,000 will buy it. Any reasonable terms. Abundance of water, three houses, large barn, six horses and all kinds of farming tools, together with crop included. One of the best and cheapest propositions of the kind in California. Owner non-resident, has instructed us to close this choice property out as soon as possible. Here is an opportunity for a syndicate or any one with considerable means to invest in a proposition which is certain in the near future to yield large returns on the money invested.

$12,000—11 acres, 5 acres in oranges, balance unplanted, fine citrus land, near the foothills, not a leaf turned by the frost; 5-room California house; $5000 down, balance easy terms. Owner now having interests elsewhere wants property sold quickly. Will make some one a fine country foothill home.

(No. N. F. 404.)
Here is another fine property, magnificently located, near the foothills, only $11,000; positively worth more money; 6 acres, 2½ acres 8-year-old oranges, 2½ acres 14-year-old Eureka lemons, with an immense crop on the trees; grove in splendid condition, uninjured by frost; one acre in young trees; improvements consist of a good 6-room modern bungalow, nearly new; one of the best small groves, no better anywhere, either as an investment or for a beautiful home.

Here is another fine country home, magnificently located against the foothills; only $12,000; 10 acres, mostly in bearing oranges, new, modern 7-room house and garage. Owner leaving for the East to look after interests there, offers property under value. Furniture valued at $1000. Included; can give immediate possession.

Fine orange grove of 21 acres, on the Foothill blvd., near the Claremont New High School; can deliver property at a less figure than similar properties in that district are selling for.

For best buys in income producing orange groves, in best localities, at lowest possible prices, see

J. A. FITCH,
135 S. Garey ave., Pomona, Cal.
Long distance Phones, Sunset 101 R, Home 102.

FOR SALE—
ORANGE GROVES.
COVINA DISTRICT.

NO FROZEN ORANGES IN THE COVINA DISTRICT.

Absolutely the most frostless section in Southern California. Reached by one of the best interurban car services running out of Los Angeles.

Abundance of gravity water for irrigation, affording the district the very cheapest of water.

STERLING GROVES AT BARGAIN PRICES.
5 acres, located near boulevard in the foothill section, above Covina. Absolutely no frost; set one-half Valencias 4 years, one-half Navels 3 years. Every tree is in perfect condition. Excellent water right. Owner is up against it and must sell. Terms, one-half cash, balance mortgage.

$12,500—11 acres, located on nice street, 1-4 mile from car line; 7 acres navels, 4 acres Valencias. Trees are all in very fine shape. Cottage, barn and chicken houses. 22 shares Azusa water for irrigation, giving it an excellent water right. Will take L. A. property up to $5000; $3500 cash, balance mortgage.

$17,500—10 acres, excellent location, only ¾ mile from electric car line; ¾ navels, 1-4 Valencias. Trees are all full bearing and in the very best of condition. A very large crop on trees, which goes with place. Fine water right. The grove is priced at least $2500 under its real value. It will bear the closest inspection. Terms $7000 cash, balance 7 per cent.

$20,000—No better grove in Southern California; 10 acres, located on finest avenue in the Covina section. All navels 16 years old. Every tree is in perfect condition. Has had the very best of care, always been a large producer. Fine crop on trees, which goes with place. Modern 7-room bungalow, barn and good outbuildings. 20 shares of Covina water stock. This property is a bargain at the price. Terms, 1-3 cash, balance 7 per cent.

"It Pays To See Us."
EDWARDS & WILDEY COMPANY,
Main 9007. 332 Laughlin Bldg. Home 10767.
215 South Broadway.

FOR SALE—

LEMONS.
10 ACRES, $22,500.

Located in frostless foothill section; double water right; splendid uniform, thrifty trees. This orchard is A MONEY MAKER. If you want LEMONS, it will pay you to investigate this property; lemon orchards are scarce and prices are going higher.

THE KIGGENS LAND CO.,
703 TRUST AND SAVINGS BLDG.,
6th and Spring.
W478. Phone F2062.
215 W. 6th st.

FOR SALE—
Lemon, Orange or Walnut Groves.

FOR SALE—
AZUSA, CALIFORNIA, BY THE
CASE REALTY CO.

10-acre orange grove, one of the best in the valley. 315 Valencias, 414 navels, 6-room house, barn, chicken corral, tools to work grove. Water only cost $25 last year. Net crop last year about $7500, with over 200 trees, not yet in bearing. Price $29,000. Will take $5000 in trade, $9000 in cash, balance in 5 years at 7 per cent.

8 acres navels and Valencias. Trees about 12 years old. No improvements. Situated on the main street about 1½ miles from the business center. $13,000.

½ cash, balance to suit.

5 acres navel trees about 12 years old. Improved with 4-room house and barn. About 1½ miles from the business center. Price $8500.

½ cash, balance $500 a year interest at 7 per cent.

5 acres ½ navels and ½ Valencias, about 12 years old. Improved with two houses and two barns. One house of 6 rooms and one house of 8 rooms. Three blocks from the center of the business district. Price $15,000.

½ cash, balance to suit at 7 per cent.

13 acres in Valencias and navels about 12 years old. Improved with 6-room house and barn. About 2 miles from the center of the business district. $27,000.

½ cash, balance to suit at 7 per cent.

All the above groves provided with the Azusa water right, which, as you probably know, is the best in Southern California.

Let us show you.
Telephone 119. THE CASE REALTY CO.,
837 Azusa ave.

FOR SALE—ORANGE AND LEMON GROVES.
15 acres, full-bearing Navels, with very heavy crop, in Charter Oak section; abundance of water, excellent soil, 7-room house, barn; price $20,000.

18 acres, in full bearing, 10 acres Navels, balance lemons, trees in perfect condition, with very large crop, excellent water right; 5-room house, barn; price $36,000. Would consider residence to $16,000 in southwest Los Angeles, balance cash and mortgage.

15½ acres, 5 acres lemons, 1 acre Navels, 12½ acres Valencias, 9 years old; between San Dimas and Glendora; good crop on trees; only $1500 per acre. Where can you beat it?

The above groves have not been injured by frost; we can recommend them to purchasers; now is the time to buy a grove; you can see for yourself where the frost has injured.

BRADLEY & EELS,
Pomona Office, 220-1 Story Bldg.,
111 W. 2d st. 6th and Broadway.
Both Phones 444. Main 818, F6285.

FOR SALE—

5 ACRES, $10,000.
ORANGE GROVE HOME.

A beautiful foothill home, in one of the choice orange districts of the State; high and sightly, and on a beautiful boulevard. Trees full bearing, Valencias and Navels, in perfect condition and big producers, more than $3000-box crop this year, hanging crop a BUMPER. There is a modern 6-room bungalow, small barn, assorted fruit and shade trees. AN IDEAL HOME. Hurry.

THE KIGGENS LAND CO.,
703 TRUST AND SAVINGS BLDG.,
6th and Spring.
W439. Phone F2062.
215 W. 6th st.

FOR SALE—
AN ABSOLUTELY FROSTLESS ORANGE GROVE AT A BARGAIN.

If you are from Missouri, we can show you. Owner has poor health and must sell at once. 11 2-5-acre orange grove with 8 acres in full-bearing Navels and Valencias, 5 to 12 years old, and 3 acres from 1 to 3 years old. This grove is 2-4 of a mile from a thriving foothill town, on the electric line. Irrigation is perfect and water is FREE. Trees are in A1 condition, and the crop estimated at from $2500 to $5000 goes with grove at $22,000. If you want something GOOD, see M. M. DAVISON & SON, 316-318 Trust and Savings Bldg. A2502, Main 589.

FOR SALE—
UNDER COMPULSORY SALE.
AT ONE-HALF OF MARKET VALUE.
A Navel orange grove in full-bearing and in splendid condition; rich soil heavily fertilized; double water rights; ideal location, facing a beautiful paved avenue with electric car service and city conveniences. We will positively deliver this productive property at less than the value of the raw land. Easy terms.
SECURITY REALTY LOAN CO. (Owner,)
Suite 536 Consolidated Realty Bldg.

FOR SALE—
WHERE SHALL I BUY?
That's a Serious Question.

There is no better place for you to locate on an orange ranch than the Monrovia-Duarte orange district, the groves will speak for themselves.

For orange groves and acreage see or write

J. ALLEN MUNRO,
American Nat'l Bank Bldg. Monrovia, Cal.

FOR SALE—
Lemon, Orange or Walnut Groves.

FOR SALE—
"ORANGE GROVES THAT PAY"
FOR SALE BY
FRANK WHEELER,
ORANGE GROVE HEADQUARTERS,
CLAREMONT, CAL.

After you have seen every other so-called frostless district let us take you through this foothill country and show you a district that has gone safely through every frost California has ever known, where the tenderest growth has never been injured.

NOW IS THE TIME
AND HERE IS THE PLACE
to buy an orange grove. The fruit is rapidly coloring and in a few weeks these groves will sell at the same price with the fruit reserved. WHY NOT MAKE THIS PROFIT YOURS?

AUTOS AT YOUR SERVICE.
EIGHTEEN YEARS GROWING ORANGES AND LEMONS HERE.

1212.
10 acres—$26,000. All navels. The banner grove in La Verne. Over 5000 boxes on the trees. Private pumping plant. 8-room home, new and modern. $10,000 cash will handle this.

1405.
10 acres—$15,500. Navels, lemons and some deciduous. New large house and good barn. Double water right. Fine crop on trees. An ideal home place. Close in, to a progressive foothill town.

126.
10 acres — $18,000. Half Valencias and half navels. 3000 boxes on the trees. Extra water, and a double pipe line. 6-room house. Good barn. A fine grove, and will be worth $20,000 within a year.

477.
10 acres—$23,500. Navels and Valencias. Crop last year was 4500 boxes. There is as good a crop now on the trees. On beautiful Euclid ave., Upland.

469.
10 acres—$15,000. 630 Valencias. 290 navels. One of the finest young groves in the Upland district.

1201.
10 acres—$25,000. A full-bearing orange grove, close in at Claremont, $4000 income from this grove. Good house, barns, lawn, shrubbery. An ideal country home, in a college town. Splendid advantages. Owner will take Pasadena home up to $7000 clear, some cash and the balance easy terms.

3118.
60 acres—$75,000. Eureka lemons, Valencias and navels, just listed exclusively. The most perfect young grove in Charter Oak. Absolutely frostless. Ideal location on Pacific Electric Railroad. Fine soil, abundance of water, short haul to packing-house. Owing to dissolution of partnership this grove must be sold at a sacrifice. No trade considered. $20,000 cash will handle it.

1213.
45 acres—$50,000. One of the finest groves on the foothills. 30 acres are 9 years old, with 7000-box crop on the trees. The balance are 1 and 2 years old. There are 10 acres Valencias, 33 acres navels, and 2 acres lemons.

191.
7 acres—$14,000. One acre Valencias, balance navels, all 12 years. $500-box crop on trees. Modern 5-room bungalow.

1502.
15 acres—$35,000. 80 Valencias, balance navels. Splendid location, absolutely frostless. Heavy crop and trees in the pink of condition. Near Claremont and the Foothill boulevard. Splendid water right. Well fertilized and fumigated. Here is one of the best.

2206.
10 acres—$20,000. 980 trees, splendid 15-year-old navels. Never produces less than 5000 boxes. Cheap water. No frost. Modern 6-room bungalow. Close to the best of towns, and an ideal home place.

101.
10 acres — $30,000. 990 trees. 6000-box crop. Trees mostly 5 years old. California house and barn. Right on newly-macadamized boulevard.

3119.
10 acres—$22,500. Navels with a few Valencias. Large trees, and an ideal location, near school, packing-house and electric car line. Absolutely frostless. Good modern 7-room home, live oaks, lawn, barn and garage.

1418.
10 acres—$22,500. Navels, Valencias and lemons. On beautiful Euclid ave., Upland, and a splendid investment. This particular class of property in this particular location has rapidly increased in value, and all should be had at this price. Do not fail to see this.

1419.
5 acres—$6000. 3 acres Valencias 3 years old, balance lemons 1 year old. Good water right. Upland district.

FOR SALE—

—FROSTLESS—
—INCOME—
—ORANGE GROVES—

Below you will find descriptions of some of the choicest orange groves on the market. Price, income and location of commanding importance.

—GLENDORA—

80 acres on the good roads boulevard, 10 acres vacant, 18 acres valencias 5 years old, 52 acres navels 6 and 9 years old; finest of decomposed granite loam soil; abundance of cheap water; improved with 7-room house, barn and bunkhouse; 4000 boxes already picked, 24,000 to 26,000 boxes still on the trees. This grove is, without a doubt, the finest growing income producer on the market. A revelation to the man who is hard to please. Price, $110,000; cash $50,000, approximately $1500 per acre for actual grove. Take paper and pencil, do a little figuring on this.

—GLENDORA 1 MILE SOUTH—

A gem of 10 acres, sold to valencias 9 years old; has heavy crop; last year's income $4000; has 30 shares of Covina water stock, worth $150 per share; grove is in the finest of condition; deep, rich soil; frostless section. This property has our personal approval. Priced below anything of equal quality in the entire valley. $20,000, easy terms.

—COVINA—

5 acres 2½-year-old valencias, good soil, Azusa water, cheapest in the valley; 5-room house, barn, etc., well located. Price, $6000; $2500 cash.

—GLENDORA—

20 acres, 1 acre lemons, balance navels and valencias from 1 to 8 years old; has fairly orchard deciduous fruit; good soil and water right; frostless foothill section; good 6-room house, barn, etc. A good grove, worth investigating. Price, $21,000, reasonable terms.

—CHARTER OAK—

20 acres, half navels, half valencias; best soil and water right; frostless foothills; new bungalow and barn; trees 2½ years old, in fine condition; can divide this grove. Price, $25,000. A bargain, with a definite increase in value.

—FULLERTON—PLACENTIA—

10 acres late valencias 1 year old; corner place; best of soil; abundance of cheap water. A quick profit in this grove. Price, for immediate sale, $6500, cash $4000.

—ORANGE—EL MODENA DISTRICT—

20 acres valencias 3 years old; 2 acres navels 10 years old; 2 acres lemons 10 years old. Positively frostless; 20 shares cheap water; good barn; city of Orange domestic water, electric light and telephone available. The choicest offering in Orange county. Price $25,000; 1-3 cash.

We are the largest dealers in dependable orange groves in Southern California. If you want a real grove and no culls, call on

Bert H. Hummel, Mgr. Ranch-Land Dept.,
P. J. HUMMEL & CO.,
Main 3561. 127 W. Third st. F5304.

FOR SALE—
$50,000 Charter Oak, 20 acres, Navels, 12; Valencias, 8; age 9 and 14 years; half cash; returns last year over $7000; absolutely the heaviest crop this year of anywhere, estimate $10,000. Best watered grove in the valley. 8-room house, barn, team and tools. Refused bonadde offer of $45,000 this week. If you want the best 20 acres at the price see this.

LESLIE C. BRINTNALL,
A1609. 210 H. W. Hellman Bldg.

FOR SALE — $600 PER ACRE FOR THE finest young Eureka lemon grove in California; 34½ acres, with underground cement flumes, frostless, every tree perfect. Better look into this, you investor. DUNLAP REALTY CO., 345 Douglas Bldg.

FOR SALE—
Flourishing orange grove, ten acres, year old navels, adjoining splendid orchards; rich soil; no damaging freezes; free water right; irrigation system installed; half mile to railroad station; close to big city; fenced, street; row of fine eucalyptus. $550 per acre, half cash, balance easy. Address X, box 184, TIMES OFFICE.

FOR SALE—
$32,000 Glendora, 17 acres, Navels, 9; Valencias, 8; all 8 years, $14,000 cash, $7500 crop; extra water; 9-room house; barn.
LESLIE C. BRINTNALL,
A1609. 210 H. W. Hellman Bldg.

FOR SALE
NEVER FROST HARM.

Mile square best orange land, water abundant; price low; convenient transportation.
E. S. WEEDEN, Orrville, Cal.

FOR SALE—
$24,000 Charter Oak, 10 acres, Navels and Valencias; $9000 cash. Heavy crop; house and barn. Good water, good soil.
LESLIE C. BRINTNALL,
A1609. 210 H. W. Hellman Bldg.

FOR SALE—CHEAP, 10½ ACRES, IN THE city of Pomona; 5 in oranges, full bearing and 5 in grapes; 6-room house, 100 shares water stock, barn, horses, etc. Will consider 6 to 7-room house in city, as part pay and give liberal terms. Address AUG. HERCHEN, 221 California st. F6288. Call after 6 p.m.

FOR SALE—ONE OR TWO ACRES, FULL bearing oranges, in frostless belt and four-room cottage. Call or address A. H. McCUNE, Monrovia.

FOR SALE—
Lemon, Orange or Walnut Groves.

FOR SALE—
CITRUS GROVES THAT PAY.
GROVES ABSOLUTELY UNTOUCHED BY THE RECENT COLD SPELL.

30 ACRES, SAN DIMAS, CAL.

7½ ACRES EUREKA LEMONS AND 2½ ACRES IN NAVELS, ALL 3 YEARS OLD; GROVES AROUND THIS PROPERTY HELD AT $2000 PER ACRE. PRICE $12,000.

10 ACRES, GLENDORA, CAL.

EUREKA LEMONS, VALENCIAS AND NAVELS, ALL FULL BEARING AND IN EXCELLENT LOCATION, BEING LOCATED NORTH OF BOULEVARD. GOOD SIX-ROOM HOUSE, BARN AND CEMENT CURB ALONG FRONT. PRICE $15,000.

30 ACRES, GLENDORA, CAL.

THE BIGGEST BARGAIN IN THIS DISTRICT. LEMONS, VALENCIAS AND NAVELS, NEARLY ALL BEARING, NOT A LEAF CURLED ON THIS RANCH AND MORE LEMONS THAN ANY OTHER GROVE. MODERN 6-ROOM BUNGALOW, BARN, GARAGE, ETC. PRICE $35,000.

16½ ACRES, GLENDORA, CAL.

LOCATED IN THE FOOTHILLS.
VALENCIAS, NAVELS AND TANGERINES, ALL BEARING TREES. THE PRICE AND LOCATION OF THIS FROSTLESS GROVE IS LESS THAN RAW LAND AND HAS SOLD IN THE SAME LOCALITY. THE CROP IS WORTH AT LEAST $3500.
PRICE $18,500.

FOOTHILL RANCHES.

THE CREAM OF ALL COUNTRY HOMES.
111 ACRES, ABOUT 56 ACRES IN BEARING EUREKA LEMONS, VALENCIAS AND NAVELS. THE BALANCE IN FOOTHILLS. FINE IMPROVEMENTS, CONSISTING OF A 10-ROOM HOUSE, GARAGE, BARNS, FOREMAN'S COTTAGE, ETC. BESIDES BEING A BEAUTIFUL COUNTRY HOME, IT WILL SHOW A BIG INCOME ON PRICE ASKED.
PRICE $190,000.

168 ACRES, 30 ACRES IN VALENCIAS AND NAVELS, BALANCE IN PARKINGS, DRIVES AND FOOTHILLS. THE POSSIBILITIES OF THIS RANCH ARE UNLIMITED AND ONE WOULD HAVE TO SEE THIS PROPERTY TO APPRECIATE ITS VALUE; MODERN NEW 14-ROOM BUNGALOW, GARAGE FOR THREE MACHINES, FOREMAN'S COTTAGES, BARNS ETC., PRICE $165,000.

147 ACRES, ABOUT 110 ACRES IN VALENCIAS, LEMONS AND NAVELS, ALL IN EXCELLENT CONDITION. OWNER IS LEAVING CALIFORNIA AND WISHES TO DISPOSE OF THIS PROPERTY. HAS PUT A PRICE THAT SHOULD MOVE IT. GOOD BUILDINGS AND ALL VACANT LAND CAN BE PLANTED. MORE WATER THAN NEEDED.

PRICE $145,000.

WE HAVE, WITHOUT A DOUBT, THE MOST DESIRABLE RANCH PROPERTIES NEAR LOS ANGELES, EVERY GROVE IN THE ABOVE "AD." HAS BEEN INSPECTED BY US AND IS AS REPRESENTED AND WORTH THE PRICES ASKED.
IT SURELY WILL PAY YOU TO SEE US.

THE HOGAN CO.,
COR. COLORADO AND EUCLID AVE.,
PASADENA, CAL.

FOR SALE—
"ABSOLUTELY FROSTLESS."

No. 529—10 acres Navels, $24,000. One-fourth interest in big well and pumping plant, fine home, not the least sign of frost, about 7000-box crop, $10,000 will handle this.

No. 500—14 acres, lemons, Valencias and Navels, $35,000; two water rights, fine home, $750 income from last year, fully as much this; one-half cash and terms.

No. 499—10 acres, Navels, $9,000. Two water rights, about 5000-box crop; it takes $20,000 to handle this; beautiful home, gas, electric lights, hot and cold water; just like a city. These are all as fine groves anywhere in Southern California. Not a cheap thing about them or one thing to hide. GRAND is about the right word. Better investigate these.

A. W. RICHARDS,

"THE ORANGE GROVE MAN OF CLAREMONT AND POMONA."

FOR SALE—
CITRUS GROVES THAT PAY.
GROVES ABSOLUTELY UNTOUCHED BY THE RECENT COLD SPELL.

10 ACRES, SAN DIMAS, CAL.

7½ ACRES EUREKA LEMONS AND 2½ ACRES IN NAVELS, ALL 3 YEARS OLD; GROVES AROUND THIS PROPERTY HELD AT $2000 PER ACRE. PRICE $12,000.

10 ACRES, GLENDORA, CAL.

EUREKA LEMONS, VALENCIAS AND NAVELS, ALL FULL-BEARING, AND IN EXCELLENT LOCATION BEING LOCATED NORTH OF BOULEVARD, GOOD 6-ROOM HOUSE, BARN AND CEMENT CURB ALONG FRONT. PRICE $15,000.

30 ACRES, GLENDORA, CAL.

THE BIGGEST BARGAIN IN THIS DISTRICT. LEMONS, VALENCIAS AND NAVELS, NEARLY ALL BEARING; NOT A LEAF CURLED ON THIS RANCH AND MORE LEMONS THAN ANY OTHER GROVE; MODERN 6-ROOM BUNGALOW, BARN, GARAGE, ETC. PRICE $35,000.

16½ ACRES, GLENDORA, CAL.

LOCATED IN THE FOOTHILLS.
VALENCIAS, NAVELS AND TANGERINES, ALL BEARING TREES. THE PRICE AND LOCATION OF THIS FROSTLESS GROVE IS LESS THAN RAW LAND AND HAS SOLD IN THE SAME LOCALITY. THE CROP IS WORTH AT LEAST $3500.
PRICE $18,500.

FOOTHILL RANCHES.

THE CREAM OF ALL COUNTRY HOMES.
111 ACRES, ABOUT 56 ACRES IN BEARING EUREKA LEMONS, VALENCIAS AND NAVELS; THE BALANCE IN FOOTHILLS. FINE IMPROVEMENTS, CONSISTING OF A 10-ROOM HOUSE, GARAGE, BARNS, FOREMAN'S COTTAGE, ETC.; BESIDES BEING A BEAUTIFUL COUNTRY HOME, IT WILL SHOW A BIG INCOME ON PRICE ASKED.
PRICE $190,000.

168 ACRES, 30 ACRES IN VALENCIAS AND NAVELS, BALANCE IN PARKINGS, DRIVES AND FOOTHILLS. THE POSSIBILITIES OF THIS RANCH ARE UNLIMITED, AND ONE WOULD HAVE TO SEE THIS PROPERTY TO APPRECIATE ITS VALUE; MODERN NEW 14-ROOM BUNGALOW, GARAGE FOR THREE MACHINES, FOREMAN'S COTTAGES, BARNS ETC., PRICE $165,000.

147 ACRES, ABOUT 110 ACRES IN VALENCIAS, LEMONS AND NAVELS, ALL IN EXCELLENT CONDITION; OWNER IS LEAVING CALIFORNIA AND WISHES TO DISPOSE OF THIS PROPERTY. HAS PUT A PRICE THAT SHOULD MOVE IT. GOOD BUILDINGS, AND ALL VACANT LAND CAN BE PLANTED— MORE WATER THAN NEEDED.

PRICE $145,000.

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IT SURELY WILL PAY YOU TO SEE US.

THE HOGAN CO.,
CORNER COLORADO AND EUCLID AVE.
PASADENA, CAL.

FOR SALE—FIVE ACRES, SOME BEARING navels, balance four year old Valencias and lemons, modern bungalow, exceptionally fine domestic and irrigating water. Will sell for $8500, $3500 cash, balance 3 years, 7 per cent. Two miles from Monrovia. JOS. R. LOFTUS CO., 709 Grosse Bldg. Phone F5516. Main 8514.

FOR SALE—
Lemon, Orange or Walnut Groves.

FOR SALE—
San Dimas, uninjured by frost.
This is the time to select location of your orange or lemon grove. After looking over other districts, come to San Dimas and you will experience a feeling of relief. Here is a section of high-class citrus properties absolutely untouched by frost; more than that, in all the history of the citrus industry it has never been injured. In previous years when other sections were frozen, we have received the highest prices for our fruit. Following are a few of our offerings:

11 ACRES, $22,000, 5 acres Valencias, 6 acres lemons, County Boulevard, mile from town; good buildings, beautiful site, heavy crop, best of soil, water.

19 ACRES $30,000. Navels, $4500 crop. County good roads, 1-4 mile P. E., 995 trees, buildings.

10 ACRES, $16,000. Navels, lemons and Valencias. Buildings; county good roads.

10 ACRES, $22,500. Navels, lemons, Valencias. Double clean corner, County Good Roads; mile from town, 1-4 mile from P. E., $6000 crop. New modern 8-room house, gas plant, large stable, other buildings. Improvements worth $5000. Exchange up to $7000.

25 ACRES, $12,000, vacant, ready to plant. Double water right.

8 ACRES, $800 PER ACRE. Water, pipe line, trees to plant, perfectly level, surrounded by high-class bearing groves.

18 ACRES, $500 PER ACRE. Foothill boulevard; water, 7000 nursery stock, small house.

10 ACRES, $20,000. Navels and Valencias; 8-room Swiss Chalet, water under pressure; ourb along property, cheap water; best soil.

20 ACRES, $12,500. 10 planted balance ready. Water, pipe line, beautiful building site.

20 ACRES, $20,000. Navels and Valencias, tangerines. Buildings.

29 ACRES, $23,000. 6 acres bearing navels, 14 acres young lemons and Valencias. Good 3

FOR SALE—
Lemon, Orange or Walnut Groves.

FOR SALE—BY
SAN DIMAS REAL ESTATE COMPANY,
SAN DIMAS, CAL.
ORANGE AND LEMON GROVES that pay
in the FROSTLESS SAN DIMAS DISTRICT
Not a so-called Frostless District, but an ac-
tually Frostless District. Do not take our
word or the word of any other Real Estate
man for this, but come out and see for
yourself.
San Dimas is located 28 miles east of Los
Angeles, on the Pacific Electric, Southern Pa-
cific and Santa Fe railways. Take cars at
5th and Main sts., get off at the station in
San Dimas and walk, and come direct to our
office, where four autos await you.
There is really no use in giving a long list
of Properties on paper. Members of our Firm
have lived in San Dimas for 18 years, and
are large owners of Citrus Property. We know
everything in the District listed that is for
sale. We have Oranges and Lemon Groves in
tracts of from 2 to 50 acres, full bearing or
young. You can never tell from a printed
Real Estate Man's advertised description of
Property what the Property really is. It may
sound like just what you want, but be a long
ways from it. On the other hand, it may not
appear on paper to be anything near what
the Property you are looking for, and still
be just the thing. Therefore, isn't it best
to go to a reliable, trustworthy Company and
know conditions thoroughly, and deal there-
after? Again avail you, come and see SAN
DIMAS, THE FROSTLESS ORANGE AND
LEMON BELT. It will cost you nothing and
may do you good.
SAN DIMAS REAL ESTATE COMPANY,
SAN DIMAS, LOS ANGELES COUNTY,
CALIFORNIA.
The Home Agents.
BOTH PHONES.

FOR SALE—
$50,000.
AN ELEGANT PLACENTIA GROVE.

10 acres set solidly to 8, and 15-year-old to
lemons and navels, splendid, thrifty and
handsome trees, just loaded with fruit,
and in the most famous frostless district
Located on nice corner of two main ele
roads, high elevation, commanding a su
perb view of the entire country, on
only ¾ mile from town of Placentia
minutes from Los Angeles. Cement in
suction pipe line, with full water right
unfailing, abundant water supply.
REMEMBER, ABSOLUTELY NO DA
AGING FROSTS IN THIS MATCHLE
SECTION, FROM WHICH ORANGES
COMMAND THE VERY HIGHE
PRICES.
This grove has had splendid care, a
plainly indicated by the beautiful con
dition of the trees. The soil is a rich, da
mark loam; in fact, there is nothing bu
soil. This grove is a splendid produc
and investment. All in full-
bearing; located on fine boulevard near
the best 10-room house, beautiful
district, and will surely be worth $50
within three or four years. Only o
mile south, balance 2 per cent. Fine new
barn, good well, etc.
WILLIAMS BROS. CO.,
328 H. W. Hellman Bldg., 4th and Spring sts.
A2718. Main, 6990.

FOR SALE—
Y-E-S
A BANNER
A BEAUTY
A BARGAIN
10 ACRES NAVELS AND VALENCIAS
$17,500

We have the largest list of orange groves in
the city, covering all the popular districts of
California, and from this large list we have
selected this property as one of the VERY
BEST buys we have ever known. It is 10
acres; 5 acres in 5-year-old navels, one
and 5 acres in 9-year-old navels, one
tree perfect and DOING ITS DUTY, the
is a very heavy valencia crop now on, which
requires a thorough propping to prevent the
breaking of limbs; the soil is the best ad
loam, the perfectly for this district; the
lay direct from which water is obtained in
property; water in abundance and at the
cost; the location is beautiful, being encir
ed by beautiful properties, the home of
best people; the price is $1500 per acre tie up
here; located just outside the city limits
beautiful little city, and one hour's ride fro
L. A. Strictest investigation invited.
THE KIGGENS LAND CO.,
723 TRUST AND SAVINGS BLDG.
SIXTH AND SPRING.
Phone Main 2179. Phone Home 10209.
225 W. 6th street.

FOR SALE—5-ACRE RANCH.
CLOSE TO THE CITY.
AT A LOW PRICE.
and that's how we can afford to make it so
Regardless of the money you will make
the from owning the property is daily gain
in value. Good ranch land is cheap at
bank. Nothing like owning a home
where you are secure. This 5-acre ranch
north of Burbank and fronts on a main
ded and popular street. Water in
supply is unsurpassed; delivered in
quantity sufficient for pressure and is more than
ample for growing town. This tract
of the land in general and is the only remaining tract
close to the city. Prices and
terms to suit. I offer this ranch at $250 per a
and will make it easy for you to buy
on terms of $5 down and $5 per month
You'll find very little to make me say
sure you see it before it is too late.
EMIL FIRTH,
246 South Broadway.
"You're Safe at Firth's."

FOR SALE—
Walnut Grove of Exceptional Merit.
A first-class walnut ranch, in prove
grove grown in best districts
strict, embracing every element
conservative investment. Located
front on fumigation and little
in fact the management and caretaking
with income sure, requires
property of this character little
of rapidly growing values. I
gives absolute added value. I
acre tract, mostly 14-year
valuable, soil unexcelled for
Valencia oranges. Price
calculation. By reason
country soon will advance
and in interim return
cash payment will handle.
ers. Might sell in 10-acre
Price $1500 per acre.
FOR SALE—HIGH-CLASS ORANGE GR
With the recent cold weather, the
can be correctly defined. Corona
several choice properties
viewed. If you want
citrus district close to
$25,000.

10 acres, 5-year-old Valencias
acre; terms. Owner leaving
10 acres, 5-year-old Valencias, fine
condition; good water right, and
acre. For anyone desiring
& good investment, we cannot
10 acres Navels and Valencias
one of the best home
acre; 5-room house now on the
acre; 5-room house now on the
and shade trees. Close to Corona
1-4 mile from car line. $6,000.
5 acres Navels and Valencias, fine
one of the finest foothill or
and a good producer. Must
buildings. Can be handled
Terms.
COVINA REALTY COMPANY
Covina

FOR SALE—ORANGE GROVE AT
Fine, 2 acres Valencias, 7 acres
bearing, 7 acres Navels, 4 acres
light-trees, Modern 5-room
Must be sold at once. Price
$4,000; $1,000 cash, balance
FOR SALE—ORANGE GROVE
20 acres, 5 acres Valencias, 15
bearing, 5 acres Navels, 15
Price $17,000; $5,000 cash,
FOR SALE—
6 acres navels, without
acres, 5 Valencias, one
good condition. Price
FOR SALE—
10 acres, 9 acres, 9 Valencias, one
close into Covina. Good
Price $4,000; $1,000 cash,
FOR SALE—
10 acres, 9 acres Valencias, one

Realty Liners.

HOTELS—ROOMING HOUSES—
For Sale, Lease, Exchange, Wanted.

FOR SALE OR EXCHANGE—5000 BARGAINS
H. C. DECKER, H. C. DECKER,
H. C. DECKER, H. C. DECKER,
The Leading Hotel

Real Estate; business and exchange broker. 452½ So. Broadway, Cor. Fifth St.

New apartment house, baths, 15 rooms...$1500
25 rooms, rent $65, close in $1500
20 rooms, east side, steam heat $2000
16 rooms, rent only $45, very desirable .. $1200
12 rooms, Hope st. new furniture $1150
10 rooms, exchange for smaller place.... $350
64 rooms, paying house, $3000 cash, terms $4250
50 rooms, fine business, bargain $6250
40 bungalows and cottage for ..... Exchange
100 ranches, farms and acreage ..... Exchange
40 apartment hotels for ..... Exchange
100 hotel and lodging houses ..... Exchange
20 stores and business places ..... Exchange
Exchange for cottage, 40 rooms $2500
Apartment house, 51 rooms $3500
Apartment house, 49 rooms $3200
Apartment house, 30 rooms, very fine .. $25,000
Apartment house, 63 rooms $6000
Apartment house, 54 rooms $5500
Apartment house, 160 rooms, 40 baths...$15,000
130 rooms, apartments, new house $4500
60 rooms, Broadway transient only $4500
18 rooms, fine place, rent $60 ..... $700
33 rooms, Main street, one floor $2500
EXCHANGE RANCHES, HOTELS, ALL KINDS OF PROPERTY.
80 hotels and apartments for ..... Exchange
Apartment house, 50 rooms, $1000 cash ..$3500
62 rooms, best bargain; rent only $3 ....$4500
48 rooms, hot and cold water, new $2500
50 rooms, up to date, corner, call for...Price
4000 places not advertised.
To buy, sell or exchange anything, anywhere, any price, see DECKER, 452½ South Broadway N.E. cor 5th. main 4177 F2228.

FOR SALE—
F. B. BAER & COMPANY,
APARTMENTS, HOTELS,
ROOMING-HOUSES,
EXCHANGES, RENTALS,
REAL ESTATE—LOANS—INSURANCE.
BUSINESS CHANCES.
715 STORY BLDG. 4TH & BROADWAY.

24 rooms, Broadway, rent $40, price $1000
25 rooms, Spring st. 2-yr. lease, rent $100, $900 cash, price $1525
56-room hotel, single, and 2 and 3-room suites, 2½-yr. lease, rent $225, snap $3200
98-rm. opt., Griffith ave., 2-yr. lease, rent $150; price $3500
80 rms., heart of business district, 2-yr. lease, rent $150, $2000 cash, $50 month, at 8 per cent. interest; price $2600
42-room, Main st., rent $225, price ..$3500
45-apt. house, Figueroa st., 3-yr. lease, rent $240, $2000 cash, terms bal. $4000
40 rooms, Westlake district, 9-yr. lease, rent $252.50; a first-class down-to-date house, wall beds, phones, bath, hot and cold water, in every apartment, $2600 cash, bal. mortgage, price $5000
88 rooms, Fourth st., 2½-yr. lease, rent $250; $3750 cash
78 rooms, close to Figueroa and Seventh, 10-year lease; rent $500; $4500 cash, balance arranged; price $11,000
72 rms., walking distance, 10-yr. lease, rent $550 month; $5000 cash, balance terms; price $12,000
MR. HOPKINS, with
F. B. BAER & COMPANY, 715 Story Bldg.

FOR SALE — SOME OF OUR BEST BARGAINS for this week.
42 rooms, part single, part housekeeping rooms; rent $125 month; 3 years' lease. Clearing $125 month. Price $2500 cash, no trade.

80 rooms on a corner; rent $175 month with lease; clearing $200 month; part single rooms, part housekeeping rooms; clean and fine class of roomers. Price $3500.

20 SINGLE ROOMS near 4th and Spring, low rent, 5 years' lease. BEST TRANSIENT HOUSE IN THE CITY. Clears $250 month.

These and other BARGAIN at the LOS ANGELES HOTEL ASSOCIATION, 632 South Hill street.

FOR SALE—APARTMENT HOUSE NEAR Westlake Park, brick building, 100 rooms. Beautiful roof garden, sun parlor, amusement floor, etc., entire house new this year; lease at a rent of $65 per month. Furnished eight months ago at a cost of $18,000. Have no vacancies and have a long waiting list of select people. Gross income is $2100. All expenses $1100, leaving a net profit of $1000 per month. Owner must sell at once, leaving for the East in a few days. This is one of the rare opportunities of securing the best business on an investment of $16,00. Investigate and satisfy yourself. SEA BOARD REALTY CO., 601 Exchange Bldg.

FOR SALE—
EXCELLENT BARGAIN.
23-room apartment house. Price only $775, worth much more. Illness causes me to sacrifice. Only 4 blocks west of Hill st. Long lease, low rent. New furniture and 17 rooms. Rooms newly tinted. House newly painted. Real bargain to lucky buyer. E. F. KRATZER, 602 South Hill.

FOR SALE—
VALENCIA ORANGES.
TREES AND FRUIT PERFECT CONDITION
In the famous Fullerton-Anaheim Valencia orange belt, ten acres all in full bearing 15-year-old Valencia oranges; the kind that sold in December for $50.50 a box. THE LAST CROP FROM THIS GROVE SOLD FOR $12,000. PACKING-HOUSE RETURNS TO SHOW FOR IT. From present indications should bring better the coming season. Price $25,000, part cash. J. C. M'CARTHY & CO., 514 Byrne Bldg., 253 So. Broadway.

FOR SALE—2 SPECIALLY GOOD PROPOSITIONS: A 15-room apartment-house, extra well furnished, all sunny rooms, good lease, clearing $35 a month.
A 16-room apartment and rooming-house near Central Park, clears $180 a month, 3 years' lease. J. C. OLIVER, 430 Chamber of Commerce.

FOR SALE—
$1200—APARTMENT HOUSE—$1200.
Part cash and terms.
This is the best buy in the city if you want a permanent family house; same roomers there year round; 20 rooms; furniture like new; clears $100 monthly; long lease.
SEE MILLER,
321 Lissner Bldg. 324 So. Spring.

FOR SALE—APARTMENT HOUSE OF 9 apartments, all rented. New and modern. Walking distance to business center. Pays (net) 18 per cent. Let us show you this; $16,000. Terms. Another new modern apartment house, Long Beach, close to Virginia Hotel, $12,500. M'CULLEY & PYE, 201 Ferguson Bldg.

FOR SALE — OR EXCHANGE, $5000, BEAUtifully furnished and strictly modern apartment house, east side. A snap. $2400 will handle it. W. E. STOCKWELL & CO., 204 Grant Bldg. A1953, Main 1589.

Wanted, the best house $500 to $1000 will handle; close in; will assume. W. E. STOCKWELL & CO., 204 Grant Bldg. A1953, Main 1589.

FOR SALE—SOME GOOD BARGAINS—
11 rooms, rent $30, barn, and only $325.
10 rooms, (apts.) rent, $50, only $700.
12 rooms, Hope st., rent $55; terms; $1100.
11 rooms, (transient,) a swell money maker.
18 rooms (transient,) a dandy, $1550.
10 rooms, S. Flower, rent $65, $1450.
44 rooms, apts., trade for lot, only $2500.
CITY REALTY CO., 723 Story Bldg.

FOR SALE—GOOD BARGAINS—
9 rooms...$225 down, South Grand .....$ 650
37 rooms, $850 down, W. Seventh, price..$1100
22 rooms, $400 down, TRANSIENT.....$1100
38 rooms, rent $35, one floor.....$ 950
42 rooms, $1150 down, apts, price.....$1900
40 rooms, $1500 down, So. Olive.....$2500
8 rooms, near Fifth, rent $27.....$ 300
WILSON & FOX. 328 Story Bldg.

WANTED—ROOMING OR APARTMENT house in exchange for bungalow on 43rd place, near Figueroa street, worth $3500, nice lot. Westlake district, price $3000; will trade one or both. INGRAM, 416 Douglas Bldg.

FOR SALE—SMALL FAMILY HOTEL OPposite beautiful park. Dining-room is run at present by party who gives board for 4 people for use of furniture. Can be had if desired or present tenant would be glad to have lease. Liquor license with cafe. L. C. WOODS, 204 Currier Bldg.

FOR SALE—ROOMING HOUSE BARGAINS. 22 rooms, rent $50, lease, price $1200
28 rooms, rent $42, lease, price $1250
21 rooms, Hope st., lease, price .....$ 400
9 rooms, $250 cash, price.....$ 400
8 rooms, $125 cash, price .....$ 200
CAMP & BROOKS, 744 So. Grand ave.

FOR SALE — THE BEST BUY IN LOS Angeles; 84 rooms, west side; new brick building, new furniture, steam heat, hot and cold water in every room; 9 year lease at only $5 per room. If interested get full particulars of WOODS, 204 Currier Bldg.

FOR SALE—IF YOU WANT TO SEE SOMEthing good in rooming houses call up 24639. I have one of the best in the city. Buy of owner, save commission.

FOR SALE—BARGAIN—MUST SELL. ROOMing house 14 rooms, best location. Always filled. Good income. 715 S. FIGUEROA ST.

FOR SALE — ELEVEN-ROOM LODGING house. Two years lease. Close-in. 134 N. BEAUDRY AVE.

FOR SALE OR EXCHANGE—4-STORY mission apartment building, 10 two-room apartments with private bath to each. Westlake district. Price $30,000. Income $225 a month. One bungalow, cash and mortgage back. Owner 240 E. BONNIE BRAE. Wilshire 2817.

WANTED—$6000 EQUITY IN BEAUTIFUL Wilshire residence for rooming or apartment house. W. E. STOCKWELL & CO., 204 Grant Bldg. A1953, Main 1589.

FOR SALE — ON ACCOUNT OF CONDItions I am compelled to sell my 14-room rooming house near in. MAIN 6600.

HOTELS—ROOMING HOUSES—
For Sale, Lease, Exchange, Wanted.

FOR SALE—
WHY
PAY
RENT!!!
Phone F5628.
A small investment will give you both a home and an income. Furniture and lease of the prettiest small apartment house in Westlake district. Absolutely new, suitable for two ladies. Large cement porch and lawn. Clears $120 per month. Price $3000. Terms. Owner will sell building if desired.

Another about same size, close to Westlake Park, house, lease and furniture, equity $17,000. Income $240 per month.

One of the handsomest brick and cement apartment houses in city. Over ninety rooms. $2500 handles lease. Investigate this.
LEIGH SAUNDERS,
425 Union League Bldg.

FOR SALE—
54 rooms, lease 10 years, $5.80 per room. Steam heat. $5700.
140 rooms, lease 7 years, $7 per room. Steam heat. Elevator, $9000.
42 rooms, lease 2 years, $3 per room. A dandy, $2835.
59 rooms, lease 2 years, $6.80 per room. Nearly new, $3800.
34 rooms, lease, 3 years, $6 per room. A money-maker, $4200.
50 rooms, lease 3 years, $7 per room. None better, $7500.
64 rooms, lease 5 years, $3.40 per room. $1500 will handle.
All these are close-in locations all money-makers. List your houses with us; have some buyers waiting. See Mr. Thompson, with SOUTHWESTERN DEVELOPMENT CO., 620 South Hill st.
Main 3212. F4822.

FOR SALE—AT SACRIFICE. TEN-ACRE ORange-prune orchard. In frostless belt, good water rights, six-room new modern cottage, splendid neighborhood, superb view, only 12 miles from city. Good income property, part cash, part trade. Fifteen acres near foregoing tract, set to fruit, oranges, prunes, etc., fine water right at half value, a splendid bargain. Two quarter sections splendid land near the town of Perris, fine decomposed granite soil, fine for oranges, deciduous fruit, sugar beets, alfalfa, etc., at less than half actual value easy terms. W. A. ECKERLY, 710 Delta Bldg., Phone A3733.

FOR SALE—

WILL BUILD HOTEL OF SEVENTY-FIVE ROOMS ON MOORE LOT ON SPRING STREET, NEAR SEVENTH AND LEASE AT $9 PER ROOM.

SEE H. A. HEINY,
WITH W. M. GARLAND, & CO.,
324 P. E. BLDG.

FOR SALE— LOOK. LOOK.
Rooming-house bargain hunters.
Forty-two rooms, extra good furniture and carpets, rent $180, long lease, full of roomers, clears over $160 per month, give terms. For particulars See
MARLOW, 709 South Hill.

FOR SALE—18 ROOMS, CLOSE IN, RENT $55, furniture extra, housekeeping and single, large yard, barn, a nice home, besides making a fine income. Price if taken Monday, $1000.
A. B. SHRIVER,
201 Exchange Bldg., 3rd and Hill sts.
Main 1750. F6783.

FOR EXCHANGE—APARTMENT HOUSE RENTING FOR $250 PER MONTH. PRICE $25,000. MTG. $12,500. WILL TRADE FOR CLEAR VACANT PROPERTY.
SEE MR. KING,
MINES & FARISH,
353 SO. HILL ST.

FOR SALE—LODGING-HOUSE, 34 ROOMS, well located, clearing $200 month. $1100 puts you in it. Can you do better. HARTLEY, 308 Bullard Bldg. Phone 11262.

FOR SALE—20 ROOMS, SOUTHWEST, CLOSE in, price $1350; rent $65; with 2 years lease; fine buy.

Also 63-room apartment house, $1850, part down; rent $175, 4 years lease, very central. MRS. C. S. HEALD, 434 Byrne Bldg., corner 3rd and Broadway.

FOR SALE — A DANDY 17-ROOM APARTment house, corner, location. Three years' lease. House full. Clears $55 to $100 monthly. For particulars call or address 208 E. SECOND ST., Long Beach.

FOR SALE—
Big bargain, swell rooming-house, 20 rooms; strictly modern, rent only $5 per room, 9 year lease, best this if you can, get full particulars. WOOD, 204 Currier Bldg., 212 W. 3rd st.

FOR SALE—17-ROOM ROOMING HOUSE, close to 8th and Olive, rent $65; good lease, little money maker, for particulars, See MARLOW, 709 South Hill.

FOR EXCHANGE—$12,000 EQUITY OF A 20-room modern apartment house; long lease; mortgage $6000; want residence in southwest for equity. For particulars See MARLOW, 709 South Hill.

EIGHTEEN NEWLY FURNISHED SUNNY rooms, all outside; $2.25 month. Owner has larger house; cannot handle both; will bear investigation. $600 will handle. OWNER. F6931.

FOR SALE—ROOMING HOUSE, 10 ROOMS. Good money maker. Price $500. Terms $300 down, balance to suit. On Grand ave. See MR. BEAR, 512 S. Hill st.

FOR SALE—ROOMING-HOUSE, 18 ROOMS. 7th and Beacon street, $1000 will handle. MR. BEAR, 512 S. Hill st.

FOR SALE—FLOWER APARTMENTS, 218 South Flower street, $1850. Half cash, balance to suit. Rent $185. Net $100 month.

FOR SALE—APARTMENTS AND ROOMINGhouse, 20 rooms. Clears $125 month. All new. Near 9th and Figueroa. $900 cash will handle. Inquire 532 S. HILL ST.

FOR SALE—MODERN HOTEL. FIREPROOF building, brand new, 62 rooms elegantly furnished. Strictly up-to-date, $4500 will handle. Clears nearly $4000 year. MR. BEAR, 512 S. HILL ST.

FOR SALE—24-ROOM APARTMENT HOUSE on W. Seventh st., close to Westlake Park; long lease; new furniture; reasonable rent. Price $2100. SEA BOARD REALTY CO., 601 Exchange Bldg.

FOR SALE—48-ROOM APARTMENT HOUSE on Figueroa st., corner, modern, new furniture; 4-year lease; rent $250 per month. Price $4300. Guaranteed to clear $200 per month. SEA BOARD REALTY CO., 601 Exchange Bldg., Third and Hill.

FOR SALE—36-ROOM APARTMENT HOUSE on S. Bunker Hill; furniture in good condition; rent $90 per month. Nets $125 per month clear profit. Price $1500. SEA BOARD REALTY CO., 601 Exchange Bldg., Third and Hill.

FOR SALE—LEASE AND FURNITURE OF 42 rooms, or S. Hill st., near Third. Best location in the city for a transient house. Price $3200. SEA BOARD REALTY CO., 601 Exchange Bldg.

FOR SALE—34-ROOM APARTMENT HOUSE, very close-in; 2-year lease; low rent. Price $2300. This sounds like giving it away. Come early and take it. SEA BOARD REALTY CO., 601 Exchange Bldg., Third and Hill.

FOR SALE—LEASE AND FURNITURE OF the CRONBROOK, 506 S. Flower; $2600 cash if taken soon.

TRANSIENT HOUSE ON SPRING ST., FIVE years' lease, 60 rooms, cost you $34 month. Price $6000. MR. HOPKINS, with F. B. BAER & CO., 715 Story Bldg.

FOR SALE—40-ROOM ROOMING-HOUSE, BY owner, close in, fine location. 343 S. OLIVE ST.

FOR SALE—TEN-ROOM FLAT, SINGLE or in apartments, all new furniture, walking distance. Phone after Sunday, 62781.

FOR SALE — WANTED — PARTY TO help run a rooming and boarding house, 9 rooms; commission on money taken in. 115 N. SECOND ST., Sawtelle. Will rent to man and wife.

FOR SALE — ROOMING HOUSE 26 ROOMS, all outside rooms; large and airy; best bargain in city if sold at once. For particulars see owner, 612 SAN JULIAN ST.

FOR SALE — $250 TAKES FURNISHED flat of 7 rooms; 3 rooms over pays rent; also transient; owner sick, must sell. 269 TEMPLE ST., near Broadway.

WANTED—TRANSIENT ROOMING HOUSE in business district, up to $7000. Will pay $700 down. MR. JONES, 423 Chamber of Commerce.

FOR SALE OR EXCHANGE—20 ACRE FULL bearing orange grove, Lankershim; crop last year, $6000; price $40,000, with crop. JONES, 242 Byrne Bldg.

FOR SALE—GOOD FURNITURE OF 20 room apartment-house, 2 years' lease; rent $65; good income; very reasonable; leaving city. 1036 SOUTH FLOWER.

FOR SALE—GRAND AVE., 15 ROOMS, ONE floor, brick buildings. Rent $45, $900. PEN REALTY CO., 452½ S. Broadway.

FOR SALE—FIGUEROA ST., CORNER, 18 rooms, new brick building; rent $55; long lease. $955.
PEN REALTY CO.,
452½ S. Broadway.

FOR SALE—OR EXCHANGE — ROOMINGhouse, 10 rooms, walking distance, well furnished. Price $600. Phone SOUTH 2216 or address A, box 358, TIMES OFFICE.

FOR SALE — ROOMING-HOUSE, GRAND ave., 15 rooms, full of roomers. Price $950. Address A, box 250, TIMES OFFICE, or Phone South 3216.

WANTED — HOTEL, CITY OR COUNTRY, for management, lease or might purchase if satisfactory. By an experienced couple, with best references. Tel. 21931. Address M, box 246, TIMES BRANCH OFFICE.

HOTELS—ROOMING HOUSES—
For Sale, Lease, Exchange, Wanted.

FOR SALE—LEASE AND FURNITURE OF brand new, 31-room apartment-house, in an exclusive section and close to best car lines; the building is on a corner, and is down to date in every respect. Private baths and dressing-rooms to each apartment; steam heat, reception rooms and sun parlor; furniture new and of the best; lease for 5 years at a reasonable rate; house clearing $225 per month. T. J. POWERS, 201 Laughlin Bldg. Home phone A1906.

FOR SALE—APARTMENT LEASE—
I am in position to place before you a proposition on an apartment lease that will prove to you one of the best financial investments that can be had in the city; if you are interested please call and give me the opportunity to show you facts and figures.
MR. LANE, 408 W. Sixth st.

I HAVE THE BEST PROPOSITION IN A rooming-house in the city, $500 cash will handle; located in best district, rooms always full, and best class people.
HOWARD PERRY,
with J. S. JONES,
342 Byrne Bldg.

FOR SALE—10 ACRES OF GOOD ORANGE land, in Placentia district, water easy, on railway, one mile from station, $300 per acre; corners with orange trees; not one leaf frosted in the 11,000 trees; come in and see us about this under-valued land. J. R. BLAINE & SON, 206 Mercantile Place.

FOR SALE—OR TRADE—THE BEST PAYing 50-room family hotel in the city. I took in $38,000 in two years. Want alfalfa or orange land. My furniture cost $8500, long lease, $1300, mortgage. Will assume, or take mortgage back for part.
A. T. STEWART,
817 West 23rd st.
Phone West 2782.

TO LET—OR SELL, LEASE LONG TERM for sale, $4000 down, balance 10-12 years; this place, Towne avenue, 300 feet from Arcade Depot is best place for making money in hotel or lodging house. Address OWNER, 317 Parkside ave., 200 feet north Alligator Farm.

ROOMING-HOUSE WANTED—
Have clients with cash. List your hotel or other property with me.
H. W. HAYWARD,
With SWANK & LETTON,
229 SOUTH HILL ST.

FOR SALE—66 ROOMS, APARTMENT, 10 minutes' walk through the tunnel. Price $3400. Might consider exchange up to $1000. L. KNEVETOW, Broadway Realty Co., 519 O. T. Johnson Bldg.

FOR SALE—BEST ROOMING-HOUSE PROFposition in city; 34 rooms; rent only $85; clears over $150 month; 3 years' lease; right in center of city. KELSEY, with W. H. ELWELL COMPANY, 317 Trust & Savings Bldg. A5268.

FOR EXCHANGE—
Furniture and 5-year lease of a 38-room apartment-house; a money maker; new building; good furniture; close in. Want city income and quick sale. DR. EDWARDS, 1427 Griffith ave. Home Phone 21138.

FOR SALE—FURNITURE AND LEASE OF first-class modern apartment-house. Reasonable rent, walking distance. Good location for permanent tenants. House full. Terms. No agents. Address Y, box 200, TIMES OFFICE.

FOR SALE—$1250, FINE FURNISHED 16-room apartments, always occupied, rent $50, 2 years monthly. Large barn, Cement floor, rents for $10 monthly; horse, surrey, 50 chickens, chicken corrals; lovely home; good income; small investment. Address Y, box 190, TIMES OFFICE.

FOR SALE—$9 NEWLY FURNISHED rooms, all on one floor, running water in every room, modern, 26 men roomers, 19 years' lease, close in. Expenses $540 per month. Income $1050. Price $9000. Cash $2000; balance, $150 per month at 6 per cent. No agents. Address L, box 251, TIMES BRANCH OFFICE.

FOR SALE—FURNITURE AND 5-YEAR lease of new apartment house, over 40 rooms, close in and apartments, all rented. Price $8500. Will take part real estate in exchange. No agents. Address L, box 200, TIMES BRANCH OFFICE.

FOR SALE—BEAUTIFULLY FURNISHED new, small apartment and rooming house, clearing over $65, and your apartments. Lease, cheap rent. Address Y, box 194, TIMES OFFICE.

FOR SALE—
ROOMING HOUSE.
We have them from 5 to 100 rooms at prices and terms to suit, city and country; it will pay you to see us before buying; to protect buyers. WOOD & BUCHANAN, 239½ S. Spring.

FOR SALE—NICELY FURNISHED 6-ROOM flat and bath, not worn out, but first-class, front and rear porch, reception hall. You owe it to yourself to see it. Price very reasonable. 1014 W. 8TH ST. Second flat.

FOR SALE — MUST SELL ACCOUNT health, my 10-room house on Broadway; good lease, clearing $200 monthly. OWNER, 127 S. Broadway.

FOR SALE—ROOMING-HOUSE, 110 ROOMS, steam heat, hot and cold water; a money maker. Must sell. 325 E. SECOND ST.

FOR SALE — BARGAIN. FIRST-CLASS rooming-house, good location, clears about $300 a month; lease, low rent; corner, furniture and carpets good condition, 24 rooms. Price $3000. Address Z, box 213, TIMES OFFICE.

FOR SALE—TEN ROOMS, GOOD FURNIture, for $500; rent $30; house says $50 and living-room, nice home, big yard, for couple, to make expenses. 504 S. FREMONT AVE.

FOR SALE—OR EXCHANGE—FOR ACREage, between L. A. and the sea; country hotel, full all the time, bar if desired. Leased for one year per month; swell building; value $18,000. Terms to suit. Call Room 21, 520 S. BROADWAY.

FOR SALE—GUESS THIS IS WHAT YOU have been looking for. 22 rooms, good furniture. Rent $75. Bring cash and be choosy. ALTON REALTY CO., 218 S. 4th street.

FOR SALE—$2 SWELL ROOMS ON SOUTH Hope, Brass beds, brussells carpet, furnace heat; will sell cheap or trade for lot. ALTON REALTY CO., 218 S. 4th st.

TO LET—MY MODERN 40-ROOM APARTment house, just completed, will give lease to good party. NATHAN LANDSBERG, 203 Douglas Bldg. 14276; Broadway 1517.

WANT ROOMING-HOUSE IN EXCHANGE for 8 rooms, bath, etc., at Pasadena, lot 60x165. Price $2800. DEVENS, 214 Citizens' National Bank Bldg.

FOR SALE—OR TRADE—ROOMING-HOUSE near Ninth and Broadway of 15 rooms; rent $50; income $130; rooms always full and will sell at a bargain this week. PHONE BROADWAY 5826.

FOR SALE—12-ROOM HOUSE, ALL ROOMS occupied; splendid location; price $45; no agents. MAIN 4542.

FOR SALE—BY OWNER; HOTEL ON CORner, 56 rooms, steam heat, hot and cold water in each room, some with private baths; net income $150 to $200 a month; low rent and good lease; 5 minutes' walk from center of city. Address Z, box 197, TIMES OFFICE.

FOR SALE — 8-ROOM COTTAGE, AS A rooming house, all rooms filled. 535 S. SAN PEDRO ST.

FOR SALE—ON ACCOUNT OF SICKNESS, 12-room house, new furniture. Income $200 S. FLOWER.

FOR SALE—24-ROOM APARTMENT HOUSE in Los Angeles; good location for steady tenants; gross income $130 per month; price, including furniture, $11,000; ½ cash. Address J. H. STRAIT, Redlands, Cal.

FOR SALE—A 24-ROOM HOUSE FILLED with permanent people; rent $120 with lease, including a ladies' Turkish bath parlor. Fine automobile trade. Right in the heart of the city. Owner wants larger place. Address Z, box 249, TIMES OFFICE.

FOR SALE — 57-ROOM HOTEL, CENTRALly located; 5-year lease, 2 years at $250, 3 years at $300. This house is full and making money. Price $5500, is a snap. See MR. BARNES, Colyear's Furniture Store, 509 S. Main st.

FOR EXCHANGE—HAVE LEASE AND FURniture of a fine European hotel in Denver, Colorado, best location in city, to trade for hotel, apartment, bungalow or what have you? $11,000 equity. Address B. S. DENNISON, 724 Trust and Savings Bldg. Phone F4321.

FOR SALE—SMALL ROOMING-HOUSE, 11 rooms and garage, lease, low rent, nets $50, besides living-room, always full; price $850; good furniture, housekeeping, no work. Call afternoons, 1 to 3. 1019 S. HOPE.

FOR SALE—A 31-ROOM NEW ROOMING house; income $1500 a year. This property is well located. Sell at sacrifice.
FINK BROKERAGE COMPANY,
Broadway Central Bldg.

WANTED—10 OR 15-ROOM ROOMING-house, near Los Angeles and Second. N. TREOSTI, 103 Court.

FOR SALE — 15 ROOMS, TRANSIENT, clean, well paying. 244 E. 8TH ST. Broadway 8035.

FOR SALE — 9-ROOM HOUSE, NEATLY furnished; good income and lease; will sell cheap. 1146 SAN JULIAN. Phone A4717.

FOR SALE — $3000. $1000 CASH, BALANCE time or lots. Fine boarding or rooming-house. Income $250 month. Good house and $200 per month. Address Y, box 123, TIMES OFFICE.

FOR SALE—TRANSIENT ROOMING-HOUSE of 27 rooms, good lease, E. 5th st. Would consider part exchange. GLOBE INVESTMENT CO., 216 Fay Bldg. A5086, Main 3003.

WANTED—A ROOMING-HOUSE AT LONG Beach preferred, between 20 and 60 rooms. Must be cheap. 106 N. TOWNSEND ST., city.

HOTELS—ROOMING HOUSES—
For Sale, Lease, Exchange, Wanted.

FOR SALE—HIGH-CLASS HOTEL CONTAINing exclusive features. Want manager, lady or gentleman, with small means to invest. 501 CHAMBER OF COMMERCE BLDG.

FOR SALE—ROOMING-HOUSE, 22 ROOMS, rent $42.50 month, income $147; good lease; furnished good; all iron beds, nice carpets; clears $1000 year net profit. See owner, 256 BUENA VISTA ST., near Courthouse.

FOR SALE—GREATEST BARGAIN EVER offered, 72-room house, walking distance, nicely furnished. This is right down town, clears $250; will take $5000. Will consider good lot or bungalow and some cash. Address Y, box 884, TIMES OFFICE.

FOR SALE—A BIG SNAP; FURNITURE OF 15 rooms, good as new, lovely home, place near Westlake. Rent only $50. Splendid proposition for boarders and roomers. Very large ground, chicken corral. Fine lot of chickens. $400 cash, balance for city lot. 427 GRAND VIEW. Tel. 53082.

FOR SALE—NICE FURNITURE, ETC., OF large modern house, pretty interior, furnace, 9 beds, piano, a nice home and profitable, have gentlemen roomers, good goods, easy rent; expenses light and best location, is what you want, isn't it? 963 W. SIXTH ST.

FOR SALE—AND EXCHANGE—OVER 500 rooming-houses, apartment-houses and hotels all sizes and all parts of the city. Call in and see our big list. We can suit you.
KERN REALTY CO.,
206 Mercantile Place.

FOR SALE—25-ROOM APARTMENT HOUSE, 9 and 3-room apartments, modern, steam heat; 5 years' lease. Rent $100 per month. Guaranteed to clear above all expenses, $120 per month. Has wall beds and silk floss mattresses. Price $2300. SEA BOARD REALTY CO., 601 Exchange Bldg., Third and Hill.

FOR SALE—40-ROOM APARTMENT HOUSE, brick building; 10-year lease; close-in; new furniture. Just opened less than two months ago; filled with tenants. Will sell very reasonable, or will take in working partner. SEA BOARD REALTY CO., 601 Exchange Bldg., Third and Hill.

FOR SALE—15 ROOMS, ON GRAND AVE., between Sixth and Seventh; rent $60 per month. This place clears $35 per month above all expenses. Price only $1000. Act quick, as this is worth $1500. SEA BOARD REALTY CO., 601 Exchange Bldg.

FOR SALE—20-ROOM APARTMENT HOUSE, three years' lease; right in center of city. KELSEY, with W. H. ELWELL COMPANY, 317 Trust & Savings Bldg. A5268.

FOR SALE—
$2000 will handle my apartment house clearing $600 per month, close in, 120 rooms, all full, elegant furniture, finest location, must sell this week. Big snap. Address KK, box 317, TIMES OFFICE.

FOR SALE — FURNITURE OF 7 ROOMS and sleeping porch, close in and modern; lovely home place; new furniture; only used one month; five rooms rented; lady going to San Francisco. Part cash and liberal terms on balance. 923 WEST 6TH ST. Bdwy. 2397.

FOR SALE—LEASE AND FURNITURE OF a 52-room apartment house, always filled, good income. Walking distance. FRYE, 408 W. 6th st. A2043, Main 2043.

FOR SALE — 5-ROOM FLAT, NEWLY furnished, close in, $125 will handle this. GILLIAN & CO., 356-58 Wilcox Bldg.

FOR SALE — LEASE AND FURNITURE of good paying handsomely furnished 44-room classy apartment house. Actual value $12,000. Will allow big discount for cash. No agents. Address A, box 44, TIMES OFFICE.

FOR SALE—LEASE AND FURNITURE OF 12 rooms, on W. Seventh st.; close-in. New furniture; only $1000. SEA BOARD REALTY CO., 601 Exchange Bldg., Third and Hill.

FOR SALE — 26 ROOMS CLOSE IN ON Hope st., low rent, fine furniture, and this is a fine bargain. Price $1100. A. B. SHRIVER, 201 Exchange Bldg., Third and Hill sts. Main 1750, F6783.

FOR SALE—EQUITY IN $2400, 4-ROOM bungalow, bath, screen porch, fine lot 50x300 each, will exchange for rooming house. See MILLER, 221 Lissner Bldg.

FOR SALE — HOTEL, RENT $60, LEASE 3 years 3 months; opposite the Natick. Don't let this chance slip. 1194½ WEST FIRST.

WANTED — CLOSE-IN APARTMENT house for cash and terms. 20 to 30 rooms. Must be bargain. Owners only address H. D., 2806 DENKER AVE.

FOR EXCHANGE—HOTELS. FURNISHED. 34-room apartment house, west side, net income $90; rent $75; with lease; $2500. Want bungalow. MR. WATT, 513 Union Trust Building.

FOR SALE—30 ROOMS, REGULAR AND transient, best location. Inquire 1009½ SO. LOS ANGELES.

FOR SALE—CHEAP. THE FURNITURE of 9-room house, boarders if desired. Dandy place. A snap. Phone WILSHIRE 1892.

WANTED—MANAGEMENT OF APARTment house on percentage basis by experienced business man. Address J, box 4, TIMES OFFICE.

FOR SALE—IN PASADENA, 29 ROOMING and boarding houses, will sacrifice for half price if taken before the first. 26 DAYTON ST.

FOR SALE—30-ROOM APARTMENT HOUSE on W. Seventh st.; modern, wall beds. Price $1800. SEA BOARD REALTY CO., 601 Exchange Bldg., Third and Hill.

FOR SALE—41-ROOM APARTMENT-HOUSE, 12 3-room apartments and 5 single rooms, long lease, makes $100 clear money per month, and only 8 minutes' walk from Central Park, $2500. See BEAVER, 408 Lissner Bldg.

24-ROOM APARTMENT, RENT $125 PER month, lease 3 years; all full; walking distance. See this Monday. Price $800. MAIN 8708, 62379.

FOR SALE—21-ROOM FURNISHED HOUSE, 8 minutes from 8th and Broadway; clears $40 month. Rooms all rented. Snap, $250, easily worth $400. 843 S. FLOWER.

WANTED—TO BUY, APARTMENT HOUSE about 40 to 50 rooms; must be modern. PHONE A4677. Broadway 1064.

FOR SALE—APARTMENT HOUSE, CLEARS $125 month. Price $2400. Half cash down, balance to suit. See MR. BEAR, 512 S. Hill st.

FOR SALE—23 ROOMS, ALL SINGLE, NEW building, long lease, right in town. See this, I must sell at once. MAIN 8708, 62379.

FOR SALE—A CLEAN WELL FURNISHED rooming-house, ten rooms, good location, cheap rent. 1007 S. BROADWAY.

FOR SALE — VERY FINE APARTMENT house at Santa Monica, new modern, 103 rooms, clears, $8000 year, $7000 will handle. See MR. BEAR, 512 S. Hill st.

FOR SALE — EXTRA NICE ROOMINGhouse. See OWNER at 933 W. Sixth st.

FOR SALE—5 ROOMS, FURNISHED, COMfortable, cheap rent. 623½ MAPLE AVE.

FOR SALE—
Apartment and Flat Property.

FOR SALE—APARTMENT SITE, SOUTHwest corner, 53½ ft. front. Vermont and San Marino. Best buy in Los Angeles today. Only $4000, terms. Worth $6000. This is absolutely the last chance to buy at this price.
SEE MR. SPURR.
SPURR-REED LAND COMPANY,
633 So. Hill.

FOR EXCHANGE—
Business Property.

FOR EXCHANGE—
Store building on Central avenue, renting for $60 month; price $12,500; mortgage $5000. Will trade for house, lots or close-in country property. Submit what you have.
See MR. KING,
MINES & FARISH,
353 South Hill st.

FOR EXCHANGE—
Four-story apartment house, close-in, 78 rooms, elevator, steam heat, ballroom; price $75,000, mortgage $25,000 at 5½ per cent. Will take clear eastern for equity. Must be able to borrow $30,000.
A1869. E. M. GIFFEN, Main 3110.
208 Story Bldg. Member L.A.R.B.

FOR EXCHANGE—
Elegant apartment house, paying fine income on Grand avenue. Price $100,000. Will exchange for clear city property and cash. What have you to offer?
MARTIN & MARTIN,
539 O. T. Johnson Bldg.

FOR EXCHANGE—
20x165 on Grand ave., near 2nd st., $3500; mortgage $4500. Want clear house or lots for equity.
SEE MR. KING,
MINES & FARISH,
353 South Hill st.

FOR EXCHANGE—INCOME PROPERTY, 4 story modern new brick building, stores and flats, pays $135 monthly; $17,000, mortgage $8,000, 7 per cent, 3 years. Want house, lots, acreage, some cash for equity of $16,000. Will not assume. NEEDERMAN, Rosehill, T.

FOR EXCHANGE—NEW 20-ROOM APARTment house; lot 80x150, facing two streets. Price $20,000; mortgage $35,000 3-years 6 per cent.; income $7800 per year, 10-year secured lease; want $20,000 cash, balance clear city property. HAUGH-BANTA & CO., 534 Lissner Bldg. Main 8329, F4288.

FOR EXCHANGE—INCOME $70; PRICE $6500; buildings 3 years old; can take $2500 in good lot or bungalow. Ring OWNER, East 3213.

FOR EXCHANGE—
Business Property.

FOR EXCHANGE—ON PAVED STREETS, west of Broadway, we have a frontage of 165 feet, improved with several sets of buildings, bringing in fair income. Valued at $45,000. Want country income property, orange grove preferred.

ON TOWNE AVENUE, 1½ story, fourteen rooms, flat lot, 40x130. Valued at $12,000. Consider small bungalow in exchange. Make offer immediately.

$45,000—Price of very choice apartment house, walking distance, west side. Leased for term of years, bringing in splendid income. Large lot, house is well furnished. Furniture included. Choice properties will be entertained in exchange.

NEAR FIGUEROA, ON NINTH STREET, we have a large apartment, valued at $42,000, with secured lease for term

Industrial Section—Real Estate, Progress.

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REDLANDS, CAL.

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of Red Apple land in the Yucaipa Valley is about the best buy in Southern California today. The land here is a very rich red decomposed granite, from 15 to 30 feet in depth. It works up easily and is very fertile, as is shown by the excellent returns from the Apples, Cherries, Pears, Peaches and small fruits, as well as Potatoes, Sweet Potatoes, Onions, Beans, Tomatoes and other truck that is being produced there.

This land is selling at $275 an acre on easy terms, and each acre carries with it one share of water stock in Yucaipa Water Company No. 1, giving you the actual ownership of an abundance of pure mountain water, for irrigating and domestic purposes, under pressure.

We want you to make your selection here now. The Valley is rapidly filling up, new homes are being built, 1200 acres were set out to trees last winter, and more being planted now. We have stores, Post Office, Lumber Yard, Blacksmith Shop, modern Motel, a $10,000 School is now being erected, and we are just completing a Ninety-five Million Gallon Reservoir. We are laying on our new subdivision, 36 miles of steel pipe, to complete the water system, to each piece of unsold land. There is hardly a day but what sees a new family settled in the Valley and a new home constructed. By planting Citrus, Onions, Beans, etc., between the rows of your trees you can make the land help pay for itself. If you cannot move on the land, we will plant it for you at the rate of $25.00 an acre, including the cost of the trees, having the same cared for by an expert and brought into bearing at a cost of $50 an acre.

Call at our office and let us show you some of the fruit grown in Yucaipa, which is now selling wholesale in Los Angeles at $3.50 per forty-pound box.

For further information call on or write,

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Early Orange and Vegetable Lands

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Fruit is Gold in the Golden State

Buy ten or twenty acres and double your money in one year at home, in that rapidly growing section in Central California, with deep rich soil and plenty of water; suitable for early oranges, lemons, apricots, olives and all kinds of vegetables.

Only $100 Per Acre

1/10 cent. Down and $12.50 per Month including interest with an ironclad clause protecting purchaser against loss, or ¼ Cash, balance one, two, three and four years. Call or write for literature and a map of California.

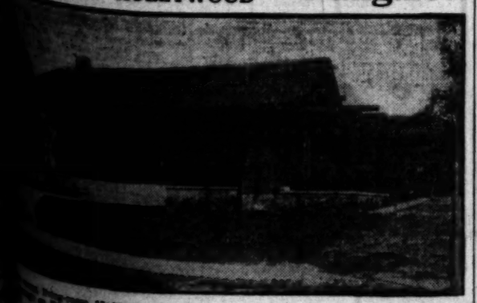
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Cor. Fourth and Spring Sts., Los Angeles, Cal.

For Sale This Beautiful HOLLYWOOD Bungalow



...11x38, large patio in center; practically new; garage; lot 70 ... St., Hollywood, one block from car line. $6250

E. H. LIPPINCOTT & CO., 611 Fay Bldg.

Branch Branch Office, corner Cahuenga and Hollywood Blvd.

BROKEN GAME OF DOLLARS AND DYNAMITE.

A Striking and Intimate Exposition of the Character and Tactics of San Francisco's Labor Union Bosses by One of Their Former Co-conspirators and Tools.

BY JOHN DATHAM LANDOR.

"IT'S ALL GRAFT, MY BOY! Your education don't amount to a row of beans out here. Get wise and get the dollars," said Olaf Tveitmoe to me during the big car strike in San Francisco. My "strikebreaker" stories syndicated by the News had brought me to the notice of the editor of Organized Labor, secretary of The Building Trades Council and president and founder of The Asiatic Exclusion League of North America. I was employed by Tveitmoe to write crimson editorials for the front page of his paper.

To get the stories on the strikebreakers for the News I worked in the car barns on Turk and Fillmore streets for six nights. The peculiar conditions attending this strike were evident the moment one got behind the scenes: The first gangs of strikebreakers were friendly to the unions and grateful to the leaders who had pulled the strike, for their large wages and unquestioned graft on the fares.

Farley's men openly stated and frequently that Pat Calhoun was working hand-in-hand with these leaders. After several secret conferences with the labor leaders he won over McCarthy, Tveitmoe and Gallagher. Walter McArthur and Andrew Furuseth were left out as not being powerful enough to deserve consideration; their Seamen's Union was not conducive to the control of a large number of votes in the coming Mayoralty election. In return for the privilege of smashing Pat Calhoun's street cars, and allowing the killing and maiming of many innocent people while bringing San Francisco to the verge of ruin, McCarthy or Tveitmoe was to get the nomination for Mayor on the labor ticket. Added to these benefits for the leaders was the distribution of strike funds running into two hundred thousand dollars.

During their campaign they were to go after Calhoun with all the hate and invective they could command. Calhoun was the enemy of the people; they were the men chosen to send him to San Quentin. But if they were elected the prosecutions were to be dropped into limbo.

McCARTHY DOUBLE-CROSSES HIS BOSOM FRIEND.

The schemes of McCarthy, Calhoun and company went astray, and Dr. Taylor was elected on the Democratic Good Government League Ticket. This was made possible by the intense unpopularity of McCarthy with all the unions at that time. The common knowledge that he had sold his friend and partner to secure the nomination had turned the heart of the toilers against him.

The big Norwegian had been thundering at The Bulletin in his brilliant editorials, holding Livernash up to scorn and ridicule. This went on for some time. When the primaries drew near it looked all Tveitmoe. Then one calm evening a bomb was exploded in the labor camp. The Bulletin came out with a full-page article, photographs, bertillonized details and prison entries, proving conclusively that Olaf Tveitmoe was an ex-convict who had served nine months of a two-year sentence for forgery in Stillwater, Minnesota, fourteen years previous.

It broke the big fellow's heart. He wilted and laid down like a man doomed to the chair. McCarthy got the coveted nomination. Tveitmoe became his faithful henchman and put then thousand dollars into McCarthy's election fund.

After a strenuous campaign, P. H. went down to a disastrous defeat, because the immense labor vote in San Francisco showed clearly that it had no use for him. He had deliberately betrayed his comrade, and the union men south of Market wore his button at the polling stations and voted for Taylor.

A NEW SLOGAN NEEDED.

Things wore a black look for The Building Trades Council. The panic had made money very tight. The city was crowded with out-of-works. The unions were threatened with neglect, lack of faith, and wholesale desertions. Many conferences in McCarthy's office brought out the decision that a new slogan was needed to help them hold up their end of the game.

They instructed Olaf to take hold of Asiatic Exclusion, feature it, boom it, make a row, till they could pull themselves together. After many conversations and discussions with Tveitmoe, I was commissioned to write a sensational serial to run for about ten weeks in "Organized Labor." It was planned to cover every detail of the Exclusion platform, with a strong human interest running through every chapter, drawing attention to the paper, making the advertisers see that it was going and alive, while the unions would have a new topic, a new thing of general interest and importance to cover the confusion of the retreat. We commenced publication with only four chapters in hand.

This story brought me into prominence with the Exclusion League, which conferred upon me the doubtful honor of a life membership. It also gave me free entrance to the sacred precincts of "Organized Labor's" office.

Here the full graft of this kind of labor-leading was disclosed. I found the paper was being set up by the master-printer for what consideration I never heard. Olaf's salary was fifty per week for two hours on Thursday morning, and a belligerent editorial when he felt the occasion demanded it. The paper was supported, like everything else in these San Francisco unions, by demands on the pockets of the toilers.

THE FARCE OF ASIATIC EXCLUSION.

The Exclusion League was a farce, organized, officered and equipped to get salaries for "Tveitmoe's Boys," Teddy Yoell, Papa Graham and the rest. By the infliction of one cent per head, per week, on every member of the California Building Trades Councils the league was enabled to spend one thousand dollars per month. Yoell had $40 weekly for smoking nice cigars and dictating a few letters. Papa Graham had twenty per, for cooking juicy joints and tasty entrees in Olaf Tveitmoe's saloon over the road, when not pasting clippings about the doings of our Brown Brothers on his extensive files in his little back room. Yoell's stenographer received $20 weekly and Teddy was full of the talk of how he intended training his own daughter for the job so as to keep the revenue in the family. And speaking of the Olympia Saloon, let me say that the amount of beer, cocktails, wines and lunches consumed by these brawny leaders was choice and prodigious. While Tveitmoe was never drunk, I can't say that in my six months connection with him he was ever quite free from the effects of the rye. It was generally admitted that although he received no salary as president of the league, his rake-off was considerable. The absurd aspect of it all is that the moment they succeed in their efforts to exclude the Asiatic, "Othello's occupation will be gone." The league is the surest guarantee that the Hindu and the Mongolian will remain among us.

THE REAL TVEITMOE.

Olaf Tveitmoe is a smart man gone hopelessly wrong. His early experience of Stillwater left him broken and mistaken. From then on he became a combination of revolutionist and grafter. He is a master of the English language, and as a European scholar I have never met his equal among the ranks of labor in the States or in Great Britain. His lecture on the Norwegian dramatists was an intellectual feast never to be forgotten. Nevertheless he was bruised at the core. Dollars and dynamite express the man: The power and intrigue of dollars welded to the invincible force of dynamite seemed to him the weapons by which labor would regain her lost earth. Equal parts of dreamer and of driver make him a strange and unique figure. As garrulous as Falstaff, when drinking among his coterie; as silent and as melancholy as the sphinx when facing his inquisitors. Altogether a big man, dashing with power and vigor down the road which leads to disgrace and shame.

THE REAL McCARTHY.

His master, P. H. McCarthy, is as far removed as the pole is from the tropics. Cold, calculating, inscrutable alike to friend and foe, he has never been tripped up. Brutal and domineering, he has held his place by sheer force of will and political intrigue. A little octopus of greed and the love of power, he assumes perfectly well the role of "the working man's only friend." His part in this tragic-comedy has netted him a large fortune in a few years, but as every one knows, the star role can always command a handsome financial return.

THERE ARE FEW PROFESSIONS SO WELL PAID.

"I have lost ten thousand dollars on McCarthy," said Olaf. "It will take me two years to make it up."

Think of it, a local leader with a seriously damaged record, McCarthy's servant and the unpaid founder of the Exclusion League, yet he can spend $50 per week, keep up a well appointed home, send his children to Europe, and save $5000 per annum. He was a Supervisor at the tail-end of the Schmitz-Ruef term. His salary was $2000, but he spent ten thousand to secure his election.

McCarthy made a public statement a little while ago to the effect that he had just made $60,000 on a gamble on stocks. This is a new game for the president of The Building Trades Council. He has to account for his wealth somehow. When I saw the story I was forcibly reminded of a poor stiff who invaded his office one day with a complaint. Before he was allowed to go to work in Oakland he had been forced to pay $150 as an entrance fee to the Concrete Workers' Union. All the sympathy he received from McCarthy was a severe scolding for troubling him on such a ridiculous charge. The real motto behind all the brag and bounce of these San Francisco unions is "the greatest good for the smallest number."

They have played a high-handed game for many years. These leaders have become the undisputed Czars of labor. Now their methods are being laid bare under the light of publicity, they begin to howl and are adopting the old cry of "newspaper persecution." Honest unionism with its funds for the benefit of the men who contribute them, with leaders of the clean, upright stamp, common in Great Britain and Australia, cannot be successfully opposed by any combination of employers.

What would your San Francisco leaders think of a man like John Ward, M. P., founder and secretary of the Railroad Navvy's Union, who began with a pick and shovel in a railroad cutting, organized his union, was elected to Parliament, and kept himself clean and honest with a mother and sisters to support on $12.50 per week. Even making full allowance for the larger purchasing power of money in London and doubling his salary, he was not receiving more than $25 of American money. The most bitter and partisan of Tory landowners or employers has to salute gentlemen of this caliber.

There are many bright union men of this description in the United States. At present they are without voice or power. They have no place in the reign of dollars and dynamite.

I RECEIVE LETTER FROM VANCOUVER LABOR LEADER.

I was not acquainted with A. E. Fowler at this time. Reports of his work from Tveitmoe had reached me up to the riots. Following these I mailed a letter to Fowler, asking him to effect the sale of the serial rights of the story to The World for two hundred dollars. In reply to this I received a letter from one. Samuel Gothard, a prominent member of the league in Vancouver, who stated that he would be glad to dispose of the story on the terms I had offered Fowler. I mailed a similar offer to this individual, drew the last money coming to me from Olaf and sailed from the Golden Gate. My sudden arrival in Vancouver fairly took the breath from Mr. Gothard, who admitted that he only heard of the story through opening Fowler's mail, and had acted on the impulse of the moment in asking me to let him sell the story. In approaching the editor of The World I was shown every courtesy and consideration, but informed that Gothard was an "irresponsible blatherskite" and had no earthly grounds for writing such a letter. However, Mr. Taylor purchased the story in a somewhat modified form and did all in his power to make amends for the foolish blunder of Mr. Gothard.

My insight into the league at two of its meetings in Vancouver,

(Continued on Second Page.)

Resumption.

MEXICO ENTERS UPON NEW ERA.

Confidence in Stability of the Government Is Shown.

Predictions of Great Growth Being Fulfilled.

Capital Is Undertaking Vast New Enterprises.

[Special Correspondence of The Times.]

CITY OF MEXICO (Mex.) Jan. 13. That confidence in the stability of the new administration of Mexico has been fully restored is shown by the preparations that are being made for a great increase in industrial activities and development throughout the country. The prediction made by men in Mexico who are in close touch with the business conditions, that a settlement of the revolutionary disturbances would be followed by an unprecedented era of material upbuilding and prosperity, promises to be fulfilled. Applications are pending for a number of concessions for the construction of railroads, irrigation works, hydro-electric plants, and other enterprises that involve the expenditure of many millions of dollars. American financial interests are already very largely interested in the oil fields of the Tampico territory and in a great variety of other industries in this country, the American investments here being approximately $900,000,000, gold.

BUILDING LARGE CANAL

One of the big projects that promises to be consummated the early part of President Madero's administration is the intercoastal canal which is to run between Tampico and Tuxpam. It has been under construction for several years, but is still not nearly finished. This canal borders the Gulf Coast for about 120 miles, traversing for about seventy-five miles the shallow water of Lake Tamiahua. The construction work was in charge of Capt. Charles Shillaber of Chicago until recently, when it was placed in other hands by the government.

The completed portion of the canal is already of great service in the transportation of oil and various farm products from the territory bordering its course. It is expected that when finished it will be the means of opening to development the Tuxpam River Valley, which is said to be one of the richest sections of Mexico. Many Americans have gone into the Tampico region during the last few years and are engaged in operating in the oil fields and farming, particular attention being given to the growing of certain varieties of produce for the United States markets, most of the shipments being made during the winter season. So Americanized has Tampico and the tributary country become that visitors from the United States to that city and section feel perfectly at home.

EXHIBIT OF PRODUCTS.

The first fair, or exhibition, of agricultural products on the plan that such events are held in the United States, is to be given at Tampico January 25-31, inclusive, by the Mexican Gulf Coast Agricultural Association. This association is composed largely of American farmers and fruit growers of the states of Tamaulipas, Vera Cruz and San Luis Potosi. The promoters of the proposed fair plan to make it of the old-fashioned country kind that is one of the features of the harvest seasons in various parts of the United States.

Arrangements have been made for many exhibits of agricultural products from the various American colonies which are scattered through the Gulf Coast region of Mexico, and there will be also exhibited many tropical plants and flowers, this feature of the fair being in charge of American and Mexican ladies. A practical demonstration of scoring corn, as followed by the agricultural colleges of the United States, will oe given. This will be, it is said, the first time this has been done in Mexico. Besides the exhibits, the fair will be enlivened with a programme of papers read and discussed by leading American and Mexican agriculturists relating to various subjects that are now of importance to the industry. There will also be a general exchange of experiences in farming by those in attendance. It is expected that the fair will be largely attended, not only by the people of the Tampico section, but by those of the more remote parts of the country.

CHEAP HOMES FOR PEOPLE.

President Madero is preparing to inaugurate his policy of providing cheap homes for millions of people of the lower class, who are now largely dependent upon the wealthier element of the country for their livelihood. The scene of operations for the first trial of the experiment is adjacent to the Rio Grande, bordering the lower course of that stream. The tract of land is known as the Sautena hacienda, which embraces 2,000,000 acres. It is significant to note in this connection that former President Porfirio Diaz is one of the owners of the Sautena ranch. The principal owner of the property, however, is said to be Inigo Noreiga. Barron Zayas is also a part owner of the land. Negotiations for the purchase of the big tract by the government are said to be well advanced, and as soon as a few minor details can be arranged the deal will be closed. The government will spend approximately $17,000,000 in the purchase and improvement of the property, including the construction of a system of irrigation that will reclaim 600,000 acres of the land, as a first unit. At the time President Diaz went out of office he had plans on foot for irrigating and colonizing the Sautena tract, and the sum of $5,000,000 was on deposit in the Central Bank of this city for the purpose of carrying out the work.

The present transaction is being negotiated on behalf of the government by Gustavo Madero and Gen. Manuel Garcia Cuellar. The 600,000 acres that are to be placed under irrigation from the initial canal system will be divided into small tracts of twenty acres up to 200 acres, and sold on long time at low prices to Mexican colonists. The land is known to be very rich and is capable of producing enormous crops of various kinds of prod-

(Continued on Third Page.)

Near the Top.

LOS ANGELES IN THIRD PLACE.

Close to New York in Number of Permits Issued.

Fourth in Valuation During Year Just Closed.

Bay City Claims Completely Riddled by Facts.

Figures for December, 1911, tabulated by Construction News of Chicago, reveal the fact that Los Angeles stood second after New York City in the number of building permits issued in the closing month of that year. These statistics, which were presented exclusively in The Times of Thursday, are unusually interesting in that they make it possible to get a line on the comparative construction activity for the whole of the year just closed in twenty or more of the leading cities of the United States.

The metropolis issued 1053 permits in the month of December, Los Angeles following with 927 permits. Chicago stood at third with 755 permits; Cincinnati at fourth with 665 permits, and Philadelphia at fifth with 526 permits. Portland, Cleveland, San Francisco, St. Louis, Baltimore, Detroit, Washington, San Diego and Boston followed in that order. The Bay City issued 408 permits for the month, and San Diego made a splendid showing with 331 permits, neatly beating a score or more of cities of from three to ten times its population.

For the entire year of 1911 exact figures are available at this time for New York, Philadelphia, Los Angeles, Chicago, Portland, San Francisco, Pittsburgh, Milwaukee and Newark. In the statistics which follow most liberal estimates have been allowed in the cases of Seattle, Cincinnati, St. Louis, Cleveland, Detroit, Minneapolis, Kansas City, Buffalo and Baltimore. In the case of the cities where estimates are given there is no instance where it has been necessary to guess at the figures for more than a single month. Figures for Boston, one of the top notchers, are available for only about six out of the twelve months, but it is certain that Los Angeles eclipsed the Hub in the number of permits issued, although there is some doubt as to the superiority of this city over the big East Coast town in point of the year's valuation total.

LOS ANGELES THIRD.

In the number of permits for new buildings actually taken out during the year 1911, Los Angeles stood at third place with 12,498 items. New York at second place, with 12,780 permits, was but a little ahead of the Southwest metropolis. In several individual months of the year, Los Angeles eclipsed New York in respect to the number of permits issued. (All the figures for New York City include those of Brooklyn.) Philadelphia with 16,373 permits to its credit, was at the head of the national building column.

Seattle, which boasted an unusual home building activity, issued approximately 11,400 permits, and stood at fourth place, although the actual expenditure of the Northwest city for building was only a little more than a third of that of Los Angeles. Chicago was fifth with 11,106 permits. Cincinnatti, St. Louis, Cleveland, Portland, Detroit, Minneapolis, San Francisco, Milwaukee, Kansas City, Pittsburgh, Baltimore, Buffalo and Newark followed in order. The number of permits issued in all the cities mentioned (including estimates) was as follows:

City—	Number of permits.
Philadelphia	16,373
New York	12,780
Los Angeles	12,498
Seattle*	11,400
Chicago	11,106
Cincinnati*	10,848
St. Louis*	8,276
Cleveland*	7,866
Portland	7,687
Detroit*	7,202
Minneapolis*	6,119
San Francisco	6,044
Milwaukee	5,117
Kansas City*	4,732
Pittsburgh	4,035
Baltimore	3,660
Buffalo*	3,537
Newark	2,955

*Estimated.

San Francisco issued less than half as many building permits in 1911 as Los Angeles. Portland with 7687 permits was completely eclipsed. Only Seattle approached Los Angeles in the number of permits issued and these, as has been explained, represented only a comparatively small outlay. This city was easily supreme in building activity on the Pacific Coast last year.

SOME MISTAKE HERE.

In point of the actual valuation represented by building operations, New York City naturally was far in the lead of all other American cities, the annual volume of skyscraper construction in the metropolis being almost staggering. The exact outlay for building in New York in the year just closed was $161,101,581. Chicago was second with $105,369,700. The Quaker City, with $40,577,505, was third in the list. It appears to be altogether likely that Boston was in fourth place. The claim of Los Angeles to fifth place cannot be disputed.

On January 1 two of the San Francisco newspapers came out with the announcement that the Bay City building figures for 1911 totaled $24,436,277. There was a rather mystifying silence upon the part of some of the other papers of the northern city as to the construction aggregate. Some of the San Francisco papers were content to announce that the Bay City had led all others on the Pacific Coast, and this story was pretty generally disseminated throughout the press of the United States.

As a matter of fact there is absolutely no foundation for such a story or for the publication of the above mentioned alleged building total of the Bay City.

For the first eleven months of 1911 San Francisco's building operations represented a total outlay of $19,940,785 as compared with $21,572,360 for Los Angeles. Those acquainted with the building situation in California were surprised beyond measure when San Francisco papers announced the $24,436,277 total for the year. To have attained such a figure San Francisco would have had to issue $4,495,492 worth of permits for the single month of December, which would have represented a spurt of activity out of keeping with the general progress of the Bay City during the previous eleven months.

Construction News announces authoritatively that San Francisco in December issued a total of 408 permits, representing a valuation of $1,207,429. This would bring the Bay City's total for the year 1911 up to $21,148,214, and instead of placing San Francisco $1,432,392 ahead of Los Angeles would actually and does actually put Los Angeles exactly $1,856,671 ahead of San Francisco. The exact figures for the two cities month by month follow:

	L. A.	S. F.
January	$ 2,104,875	$ 1,617,608
February	1,009,277	1,455,824
March	2,122,886	2,090,703
April	1,613,485	1,881,158
May	1,915,529	2,159,587
June	2,790,521	1,954,501
July	1,823,104	2,134,479
August	1,760,776	2,139,095
September	2,813,247	1,634,048
October	1,821,427	1,255,892
November	1,797,233	1,617,390
December	1,431,526	1,207,429
Total	$23,004,185	$21,148,214

PORTLAND EIGHTH.

With San Francisco firmly and indisputably anchored a notch below Los Angeles, the claim of this city to fourth place in respect to building outlay in 1911 can be disputed only by Boston. San Francisco is nearly $2,000,000 in arrears of any such claim.

After San Francisco, Detroit claims a place with approximately $20,635,984 valuation. Portland holds eighth with the very respectable total of $19,144,940. St. Louis follows with a little over $19,000,000.

Eastern cities of much greater population than Los Angeles, San Francisco and Portland are far behind the three great west-coast cities in their building outlay for the year just closed. The following table gives the valuation figures for eighteen leading cities:

City—	Building Valuation.
New York	$161,101,581
Chicago	105,369,700
Philadelphia	40,577,505
Los Angeles	23,003,885
San Francisco	21,146,214
Detroit*	20,635,984
Portland	19,144,940
St. Louis*	19,116,560
Cleveland*	15,866,109
Minneapolis*	14,016,470
Kansas City*	13,384,343
Cincinnati*	12,790,360
Milwaukee	12,346,827
Pittsburgh	11,742,898
Newark	11,250,563
Buffalo*	10,448,000
Baltimore*	10,082,993
Seattle*	8,664,136

*Estimated.

SEEK ARIZONA LANDS.

Southern California Buyers in Evidence in Acreage Activity Under Roosevelt Dam Irrigation System.

Sales of Chandler ranch lands near Mesa, Ariz., are reported by the Los Angeles office of the Mesa Improvement Company as follows: Maggie Toston, eighty acres, $11,000; Thomas Toston, eighty acres, $12,000; G. H. Farmer, forty acres, $6000; M. J. Barackman, ten acres, $1000; Elbert E. and Ralph Jaycox, ten acres, $1000; W. H. Brandenberg twenty acres, $2000; I. N. De Hart, twenty acres, $2000; W. S. Meader, forty acres, $4000; E. C. Underhill, twenty acres, $2000; Prospect Roberts, forty acres, $4000; H. C. Hubbell, sixty acres, $9000; Dr. Fellows, 120 acres, $18,000; George C. Smith, forty acres, $4000; C. H. and W. E. Taylor, forty acres, $6000; Walter L. Smith, forty acres, $4000; A. M. Forbes, ten acres, $1000; George C. Smith, forty acres, $6000; C. A. Reed, forty acres, $4000; C. E. Reed, forty acres, $4000; Arthur W. Payne, twenty acres, $2000; Mr. McCollum, twenty acres, $2000; A. E. Downing, twenty acres, $2000; A. W. Ables, forty acres, $4000; Wm. A. Woolard, ten acres, $1000; McCluskey & Upton, 120 acres, $12,000; Geo. W. Campbell, forty acres, $4000; A. H. Froom, forty acres, $4000; Wm. J. Robertson, twenty acres, $2000; Dr. E. E. Blosser, forty acres, $4000; Walter L. Smith, twenty-five acres, $2500; Roland Morrison, eighty acres, $8000; Arthur Froom, twenty acres, $2000; Althouse Bros., 120 acres, $12,000; W. J. Gregg, forty acres, $6000; M. A. Fleming, forty acres, $4000, and W. J. Lambke, eighty acres, $8000.

Most of the buyers are from the vicinity of Los Angeles, Lindsay, Porterville, Tulare and Whittier. Althouse Brothers of Los Angeles, buyers of 120 acres, will set their purchase to citrus fruits at once.

BUYS APARTMENTS.

Local Investor Acquires Three-Story Frame Structure on South Flower—Main Street Property Sold.

The Cain-Cushing Realty Company reports the sale of the Flower Apartments at No. 218 South Flower street for George McCambridge to a local investor, the consideration being reported at $25,000. The property consists of a three-story frame building on a site 40 by 150 feet in size.

The same firm reports the sale of a lot 50 by 150 feet in size on the east side of Main street between Twenty-seventh and Twenty-eighth streets, for George E. Blackwood, to a local buyer for $16,500.

FOURTEEN HOMES STARTED.

Fourteen new houses were started in Vermont Square and New Vermont Square last week, as follows: F. W. Halgren, north side of Forty-fifth street, between Kansas and Budlong; Fred A. Ripley, north side of Forty-fifth street, between Harvard and Western; M. D. Jones, corner Brighton and Fiftieth street; Claus Offt, south side of Forty-sixth street, between Normandie and Halldale; Reginald Harris, north side of Forty-first street, between St. Andrews and Gramercy place; Mrs. Littlemiss, north side of Forty-seventh street, between Halldale and Denker; Charles E. Leiter, north side of Forty-first street, between Gramercy and Arlington; E. R. Ellis, south side of Forty-fifth street, between Denker and Harvard; A. R. Newton, south side of Forty-fifth street, between Normandie and Halldale; A. Schroeder, south side of Forty-eighth street, between Kansas and Budlong; Anna L. Bowser, south side of Forty-eighth street, between Raymond and Normandie; Martha H. Fryer, south side of Forty-fifth street, between Vermont and Kansas, and D. W. McLean, north side of Fiftieth street, between Halldale and Denker.

ATTRACTING BEET GROWERS.

The great demand for California sugar beets, because of the high content run and the immense size of the roots and the excellent market for Lima beans from this district, has caused beet and bean growers to cast around for land on which to enlarge their crops, and many of them are interesting themselves in Van Nuys-Lankershim lands. The fact that the American Beet Sugar Company has leased and seeded 8000 acres in this part of the San Fernando Valley has attracted the attention of many of the growers in the Oxnard region. Among the sales for this purpose made during the week by the Janss Investment Company were those to James F. Fulkerson, Ventura; John F. Fulkerson, Somis; Dan L. Love, Fillmore; H. C. Carlson, Camarillo, and William Schmitz, Oxnard.

FINDS FREAK HOUSES.

An architectural display of much general interest and on a scale larger than has been recently attempted is to be made by the Los Angeles Investment Company, when a complete collection of photographs, drawings and descriptions of bungalows and houses built in every part of the world shall have been obtained. Hundreds of these photographs and the accompanying data are being daily received by Architect Ernest McConnell, who is preparing the collection. The photographs cover nearly every part of the civilized world, but especial attention is given to the semi-tropics and countries with warm climate. Some unusual houses have already been found. Among these is one from Georgia, the walls of which are built eighteen inches thick, with solid granite. Other freak houses have been found in various parts of the globe.

CLING TO HILLTOP.

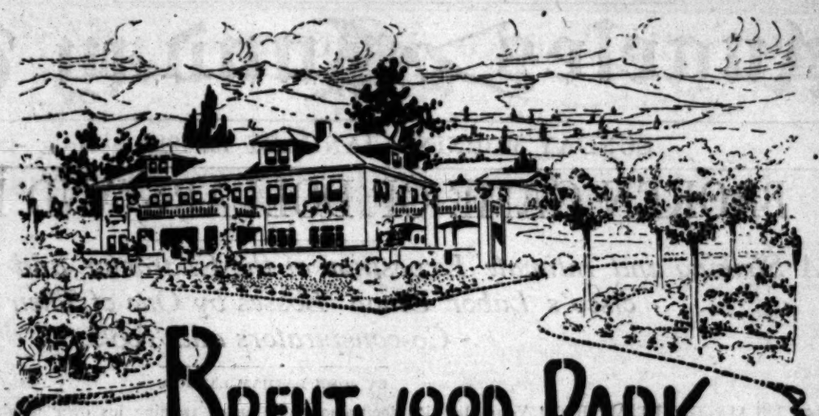
One of the prettiest home-building and landscaping schemes attempted in suburban Los Angeles has been started by C. E. Van Landingham of the Pacific Warehouse and Brokerage Company, and his partners, H. L. Brown and C. E. Millspaugh. The three men have purchased a high, rounded hill in Sierra Park, and each will build homes of the chalet type, placing them so that they seem to cling to the very top of the hill. Terraces and gardens, with rare plants, will beautify the sides of the miniature mountain. This hill is the highest point in Sierra Park and commands a view all over the San Gabriel Valley. Van Landingham was the first purchaser and his chalet is nearly completed. Other late sales reported at Sierra Park by the Janss Investment Company are: G. Kerpenstein, $825; A. H. Elliott, $1330; Charles B. Rath, $900; Bessie Griffiths, $800; J. A. Cumpston, $600; Annie Little, $760; C. M. Chandler, $800; O. J. Chandler, $800; Ralph Fulkerson, $800; Herbert Mackie, $800; Robert Yost, Jr., $1300, and Rose Montgomery, $700.

DIRECTORS RE-ELECTED.

The annual meeting of the stockholders of the Consolidated Realty Company was held at its offices in the Consolidated Realty building on the evening of January 9. The meeting was represented in person and by proxy to the extent of about 75 per cent of the outstanding stock. President Trask made an extended review of the past of the company and talked of the future outlook, in addition to his regular annual report. The board of directors was unanimously re-elected as follows: D. K. Trask, W. H. Richards, E. J. Gates, J. K. Carson, John J. Byrne, D. A. Hamburger, E. P. Clark, L. J. Christopher, John T. Jones, N. Bonfilio and Marco H. Hellman.

FINE WELL FINISHED.

A pump house for the water system that is to supply North Lankershim Acres, adjacent to the Van Nuys-Lankershim tract, is to be made in an unique way, in that it will be a typical bungalow to all exterior appearance. The well has been finished and gives a fine flow. Layne and Bowler have laid the foundation for the 150 horse power engine and the pump is now en route.



BRENTWOOD PARK

Combines Nature at Her Best With All the Manorial Splendor of the Most Exclusive English Country Place

Picture to yourself such homes as those along the North Shore, Chicago, Broad Street, Philadelphia, and in Portland and Vandeventer Places, St. Louis—environed with the most picturesque natural setting you ever witnessed—and you will have some slight conception of Brentwood Park.

The concentrated effort of America's BEST landscape gardeners, have established its serpentine roadways, its winding walks and its magnificent floral plazas.

The most aesthetic architectural conceptions at home and abroad are embodied in its palatial homes.

Nature's wealth of charm is fairly exhausted in its natural beauty—its splendid, purple hued mountains, its masterly canyons and its superb sea view.



Don't Delay—Go to Brentwood Park Today

Braly-Janss Co.

To go take L. A. Pacific at 6th and Hill sts. to tract office and see

J. A. CAMPBELL

Or phone to office for automobile appointment.

320-325 Pacific Electric Bldg. Home F6101. Main 1271.

SEE THE TWO BEAUTIFUL NEW HOMES JUST COMPLETED HERE

DOLLARS AND DYNAMITE.

(Continued from First Page.)

B. C. was the cause of such a feeling of revolt and nausea, that I took the first opportunity to return to the United States.

I Meet the Great Fowler.

On arrival in Seattle we found that Fowler was up in the Olympics disposing of several copper claims.

Some three weeks later we met him at Alki Point and accepted his invitation to stay a few weeks at his home in Mt. Baker Park.

A. E. Fowler proved the greatest surprise of all.

After the riots and his incarceration in Stillacoom as a dangerous lunatic we expected much, but not quite the same kind of revelation. The story of this man would make a most extraordinary contribution to the zolaesque literature of the world, but my space forbids little more than the roughest outline.

A waif and stray, reared in a reformatory in Iowa, he was 35 years of age before he met his own mother by accident in Seattle. The name and whereabouts of the other parent have never been disclosed. After the reformatory he enlisted in the United States army. While serving as a soldier he became in some way proficient as a cook. Later while running gambling halls on the old Oregon Trail he had his throat cut from ear to ear, but managed to recover. After this he took to the comparatively peaceful occupation of cook and labor leader. But even here his bellicose temperament ran to trouble and he nearly murdered a rebellious Irish cook in the kitchen of the old Rainier Grand Hotel, Seattle.

He was a successful organizer of the cooks and waiters union, but the trouble ahead of the exclusion game got him going in the direction of Vancouver, B. C. How he arranged the parade which ended in the riots and the destruction of Jap town and stood the British foreign office on its head for twenty-four hours is contemporary history. But we have not heard how he fought with Samuel Gothard over the thousand-dollar loot which Samuel states plaintively he, Fowler, received from the big interests to depart from the city of the C.P.R. Or how he returned, like a glutton, for more and how the agent of the big interests found him drunk and asleep in the Gill rooms and siezed this God-given chance to fix him with several hypodermic injections of cocaine. Following this his departure was picturesque and immediate for he awoke, believing himself to be the new tamerlane and covering himself with belts, cartridges, bowie knives and revolvers he hired a launch and set forth to slay all the Indians on some imaginary island in the sound. He recovered from the cocaine dreams and landed at Bellingham where he developed a banking account, one automobile and numbers of young female friends, who entertained him all day and helped him at his meetings at night.

He paid waitresses with twenty-dollar bills and raised hell generally. On the strength of these peculiarities the authorities sent him for a long rest in Stillacoom. His manner of escape, hiding and the startling discovery that his wife had laid hold of his loot by devious legal means during his imprisonment were all told to me personally.

I Decide on the Tall Timbers.

I resume the narrative of my own doings at the point where he commenced a new anti-Asiatic crusade with myself as his right-hand man. He had drawn alluring pictures of several bullock wagons fitted up as sumptuous living quarters, vast publicity, millions of stickers and pamphlets, a journal to voice needs of the crusade, one-day stands in small towns and several weeks in the large cities from Portland to San Diego. We began with several meetings in Seattle. At our first on the corner of University and Second we gathered in $8 for the cause at the end of an hour's talk. My part was the educative end of the spiel. His, just as he put it, "was to extract the dollars from the pockets of the suckers." He took the funds, returned half a dollar for car fare and spent the remaining $7.50 down in the old Tenderloin, saying as he departed by way of a strange apology, "I'm a lascivious beast, anyhow." This kind of thing got on my nerves, and after seven or eight metings I went to an old English friend, P. V. H. Pemberton, who at that time was the proprietor of the Merchants' Transfer, and several other hauling and transfer companies. He advised me urgently to get away as far as possible from Fowler, whom he described as "an unsavory character." He offered me a job on one of his wagons to help me out. Having an inborn respect for decency, law and order, I took his offer. Six weeks later I hit the green sequestered beauty of tall timbers at Mercer Island, where I have remained free from the dangers of the union labor leader-game, with its dollars and dynamite.

SOUTHWEST SALES.

Sales by Tracy E. Shoults & Co., follow: Lot 46x125 feet on Forty-first drive between St. Andrews and Gramercy place, to Jacob Raney, $1100; 44x125 feet on Forty-first place between Gramercy place and Arlington street, to J. W. Fisher, $925; 44x125 feet on Arlington street between Santa Barbara and Forty-first street, to Mr. and Mrs. Victor Peret, $800; 44x125 feet on Forty-first street, between Gramercy and Arlington street, to Charles A. Leiter, $1050.

REPORT ACREAGE SALES.

Patton & Longley Company reports the following sales in Lankershim acres: C. P. McKelvey, two acres, $1200; G. C. Anderson, one acre, $600; V. Guidetta, one acre, $650; M. C. Dawson, two acres, $1350; G. M. Puett, one acre, $700; L. M. Klaus, three acres, $1200; F. D. Brown, five acres, $1500; G. V. Stammers, three acres, $1350; A. Ferguson, ten acres, $2750; George Truce, one acre, $650; T. M. Connell, one acre, $450; R. G. Wilson, five acres, $1500, and O. L. Johnson, two acres, $600.

BELL FLOWER ACRES.

The James R. H. Wagner Company reports that sixty acres have been purchased and added to the Bell Flower Acres tract. One new flowing well is to be developed at once, making three in all. Owners and new purchasers are preparing to plant a large acreage of apples next month.

Purchasers are reported as follows: I. L. Merchant, one acre; J. C. and Archa Miller, one acre; R. R. Bittinger, five acres; Sarah C. Kendall, one acre; Clara C. Foss, one acre; Jesse H. and Olive Brown, one acre; Mrs. Armelia Kintz, one acre; William L. Kilmer, two acres; Manuel Almansa, one acre; Mary A. Kentz, one acre; E. J. Armstrong, two acres; John W. and Maggie Shane, one acre; J. C. Miller, two lots, and Toney Doninguez, two lots.

TO NEW QUARTERS.

The Edward C. Dieter Company after February 1 will be located at 1000 Title Insurance building. A. L. Trench, manager of the exchange department, will continue in the same capacity in the new quarters.

Acreage For Sale

From 10 to 50 ACRES located in the FAMOUS and BEAUTIFUL "PALISADES" DISTRICT, Santa Monica, having frontage on the new MONTANA BOULEVARD now being put through from the Soldiers' Home to the sea, surrounded by the HIGHEST CLASS IMPROVEMENTS and DEVELOPMENTS, commanding the most BEAUTIFUL VIEWS of MOUNTAINS and of OCEAN, now RIPE and READY for SUBDIVISION and the RETAIL MARKET.

An investment in this property is certain to return LARGE and QUICK PROFITS; there is very LITTLE of it LEFT and that LITTLE will soon be GONE. BUY NOW.

Palisades Lots

We also have about 200 LOTS adjoining the FAMOUS "PALISADES" surrounded by all the conditions above described, adjoining property which is being RETAILED very RAPIDLY at prices which would show the purchaser of property IMMENSE PROFITS, which we will sell at WHOLESALE in amounts of from 10 LOTS up at a price of

$800 Per Lot

25 per cent. of which we will take in EXCHANGE, the balance to be CASH and MORTGAGE.

For information regarding the above, call or address

Frederick E. Scott

514 Laughlin Building

Phone A1958 or Main 9202.

WILL IMPROVE SITES.

L. H. Mitchel and Son report the following sales in Mitchel's Exposition Park: E. A. Cook, lot for $1600; M. Miller, lot for $1750, and Ralph E. Bacon, lot for $1450. Each of the sites is to be improved with an attractive house to cost about $3500.

THE SUBURBS.

The Guy M[illegible] reports the following [illegible] Tract. Percy P[illegible] thilda Cederberg, [illegible] $450; Andrew B. [illegible] Fuller, $450; I. [illegible] B. Burnham, $[illegible]

Join This Big EXCURSION

to the Famous

San Jacinto and Hemet Lands

Next Sunday we are going to take another party of prospective buyers out to see the San Jacinto Land Company's lands in San Jacinto and Hemet. We decided to do this because last Sunday's excursion was so successful. In no other way can we bring the merits of this property to the notice of men who want proven olive, deciduous, alfalfa, dairy and stock land.

Next Sunday, January 21

Leaving Los Angeles at 9 a.m.

$3.00 Pays All Expenses

If you're in the market for land, it will pay you to go next Sunday. Please remember that the party will be limited to persons and reservations must be made at this office not later than Saturday. San Jacinto and Hemet lands are priced at very low figures, on very easy terms, with water in abundance. Buy land at the lowest price in California. Free descriptive pamphlet on application.

F. H. Brooks Company,

503 Trust and Savings Bldg., Sixth and Spring

H. D. Pyle, 18 N. Marengo Ave. Pasadena Agent. B. H. Crow,

Y 14, 1912.—[PART VI.

For Sale

ocated in the FAMOUS
'PALISADES" DIS-
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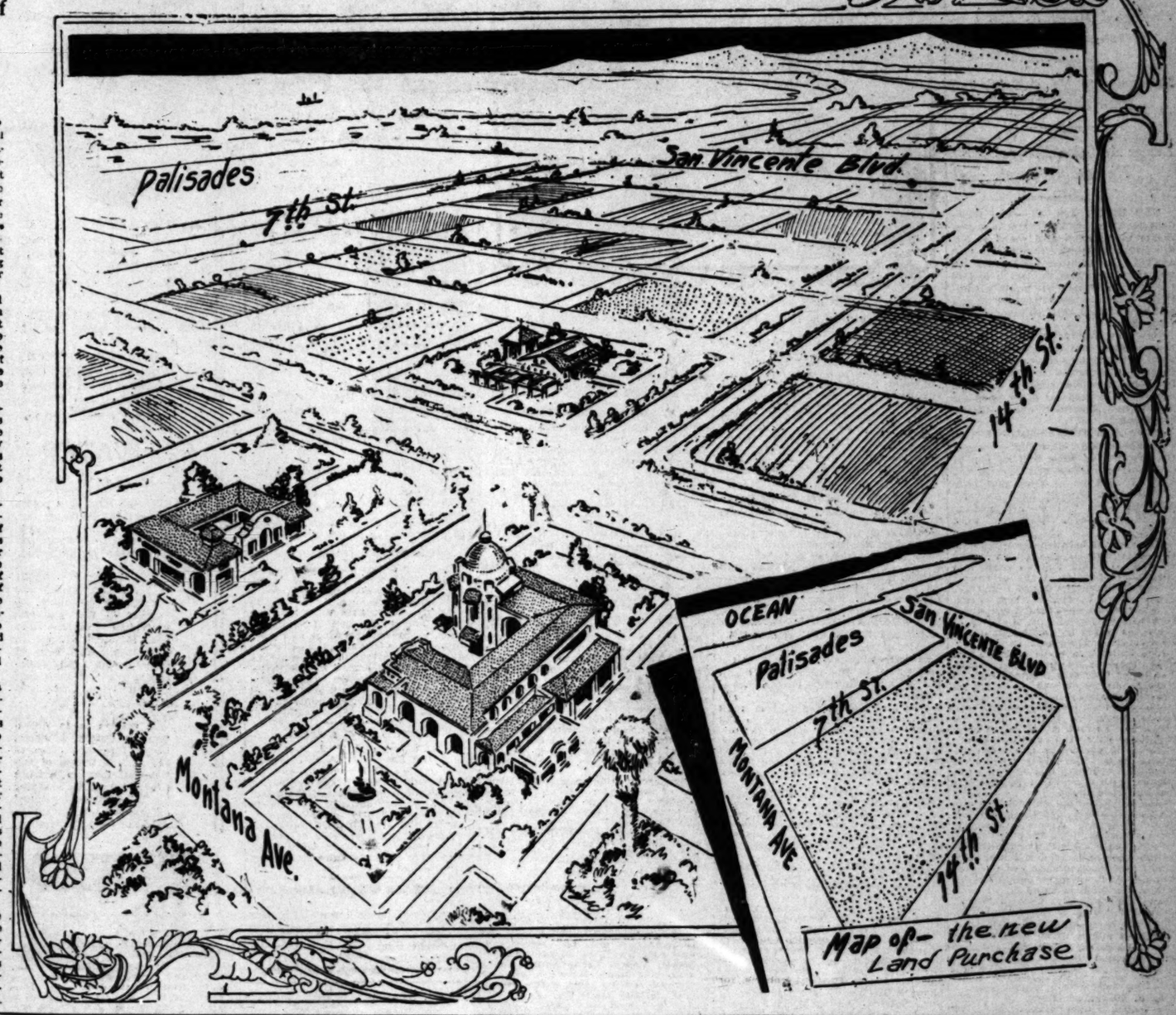
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Company, Los
g., Sixth and Spring Sts.
B. H. Crow, Local

Stupendous Land Purchase in Santa Monica Approximating $450,000.00

180-Acre Tract of the Southland's Most Coveted Property—Personally Purchased By J. J. Davis from Santa Monica Land Company, at a Cost of $2,500 An Acre. Giant Acreage to Be Subdivided Immediately. Seven Palatial Residences to Be Built at Once.



Is perhaps no piece of news
has been printed for sometime
or will be published for some
e or years to come, that has
create the stir of excitement
real estate and other circles,
out the West, as this tre-
sale which has just tran-
between the Santa Monica
Company and J. J. Davis, the
financier of Los Angeles.
only is this true because of the
ude of the purchase; but also
of the absolutely unexcelled
of the property, in the heart
most valuable and progressive
community in the entire
Santa Monica, which is
of the most noted health
on the globe.

superb new subdivision, lies
the world famous automo-
boulevard, San Vicente Boule-
and Montana Avenue; compris-
the entire stretch of territory
Seventh Street to Fourteenth

property lies directly south-
the magnificent Palisades dis-
and is in fact, but a continua-
the Palisades. Its homes are
the same peerless character,
by the same superior
, finished with the same
touches of detail and hav-
same high class restrictions
Palisades' residences. Its im-
will bear comparison with
on the continent, with sew-
, electricity, telephone and
other possible advanced city ad-
to be installed at once.

of the improvements of this
, will be far in advance of
that is known in this part
country, one of which will be
superior kind of parking,
feet in width, which will
ach side of all of the splen-
boulevards.

seven new homes for which
have already been filed,
the homes of some of the
of California. All of them will
of palatial proportions, and
closely follow in their archi-
, the highest types of
mansions.

E WORK ON BORDERING STREETS.

the greatest activity
on any of the Southland
that now being promoted,
two streets bordering this
erty, namely: Montana Ave-
Seventh Street. The former
two streets, bids fair to be-
of, if not the most fre-
of all the beach boulevards,
the most direct route
city to the sea.

This splendid thoroughfare, Montana Avenue, was the principal street considered by the Santa Monica Council, when acting upon the recent $100,000 allotment for street improvements in this vicinity. The ordinance finally being passed for the oil paving of Montana Avenue for a distance of more than two miles, from Seventh Street to Sawtelle on the east. This improvement was to include the concrete curbing of this boulevard on both sides for the entire distance.

This same contract also allowed for the oiling of Seventh Street from Nevada Avenue north to canyon at San Vincente Boulevard, a distance of about one mile. Many of these streets provided for in this contract were to have concrete walks, while all of them were to have concrete curbs.

Aside from the fact that this property is at the very hub of perhaps the greatest activity and the scene of the greatest expenditure of any beach place on the continent, it is also the center of one of the most magnificent homesites in the entire world, old or new.

It is said of Naples, that one standing at some particular elevation overlooking the city, just at the close of day, can hear its comingled voices blended into one prolonged minor note of almost incomprehensible sweetness. The monotone voices of traffic and the musical voices of choristers; the intense voices of the street venders, and the high, mirthful voices of childhood; the deep guttural voices of the masses and the mellow voices of bells, all combining into one harmonious farewell minor chord to day.

So, in Santa Monica, one living a few months hence in one of the residences of this new property, standing perhaps on one of his verandas in the early morning, drinking deep of the ozone; or in the twilight reveling in the great silences, can hear the voices of Nature's choir, rendering forth an obligato of almost celestial grandeur. The night under voices pouring forth from their thousands of tiny throats a high shrill soprano; the voices of the various breezes rustling through the foliage and along the great canyons supplying an ever alternating tenor and alto; with the voice of the sea sounding the deep, resonant bass and contralto.

One will enjoy this choir while all about the deft fingers of Nature are painting from her palette of crimsons, purples, greens and gold, pictures richer than the fairest scenes the most enraptured artist ever conceived of in the ever changing beauties of this superlative Santa Monica.

BUILDING PERMITS.

...ng are the permits for $1500 ...ssued from January 5 to ...13, inclusive:

..., five rooms, 1428 West ...th street; E. H. Benedict, ...

..., seven rooms, Gramercy ...ue Council street; A. D. Bell, ...

..., tile roof, 601 Shatto place; ..., $1800.

..., five rooms, 2124 Char- ...ts and 1142, 1210 and 1214 ...avenue; C. M. Wood, $4800.

..., six rooms, Estelle, near ...avenue; John Campea, ...

..., six rooms, 1107 West ...th street; 1044 West Sev- ...th street and 4526 Gramercy ... Los Angeles Investment Com- ...

..., ten rooms, 326 East Six- ...th street; William Ritter, ...

..., five rooms and six ...ts and 324 West Seventy- ...; Western Building and ... Company, $2000.

..., eight rooms, Manhattan ...ace, first street; J. E. Mar- ...

..., nine rooms, 742 Kings- ...; Frank E. Hartigan, $4500.

..., seven rooms, 1503 West ...th street; Mary I. Mid- ...

..., five rooms, 3932 Denker ...; A. W. Thompson, $1800.

..., five rooms, 1600 East ...th and 3322 Mor- ...; Maud Grom, $2000.

..., nine rooms, 1826 West ...; W. A. Skiles, $1700.

..., nine rooms, Van Ness ...near First street; Woodling ...

..., seven rooms, Fourth ...Jefferson street; Edward ...

..., six rooms, No. 910 West ...place; Martha C. Dayton, ...

..., five rooms and six ...2304, 2312, 2316, 2400 and ...street, and No. 3318 ...; C. Schaller, $8990.

..., ten rooms, No. 324 Occi- ...ard; Mrs. Ida H. Samson, ...

..., six rooms, Tenth avenue, ...Fourth street; Sarah L. ...

..., brick, No. 3726 West Pico ...E. Bundy, $6000.

..., six rooms, No. 1636 West ...street, Arthur Darling, ...

..., house, two stories, forty- ...Palm drive, near Franklin ...Barnes, $12,000.

..., six rooms, No. 1635 Malt- ...; W. F. Stults, $1500.

..., six rooms, No. 1631 Malt- ...E. Taniguchi, $1500.

..., five rooms, Crown ave- ...Hollywood boulevard; Frank ...

..., 37x30 feet, Adams, be- ...and Fifth avenues; J. J. ...

..., ten rooms, No. 1410 East ...street; George H. Prince, ...

..., five rooms, Nos. 1225 ...and Fifty-fourth street; G. ...

..., six rooms, No. 3927 West ...; Maud R. McDermott, ...

..., eight rooms, No. 1754 ...place; James A. ...

..., two stories, brick, No. ...Olive street; H. Earlcliffe, ...

..., seven rooms, Eighth ave- nue, near Twenty-first street; E. L. Gross, $3000.

Residence, ten rooms, Fourth avenue, near Twenty-fifth street; H. H. Smith, $4800.

Residence, five rooms, No. 4324 Berenice avenue; Lusk & King, $2000.

Residence, six rooms, No. 1658 Middleton place; Margaret Brown, $1900.

Residence, five rooms, No. 2496 East Fourth street; Mrs. W. M. Barbee, $1700.

Residence, seven rooms, No. 1511 West Forty-ninth street; F. Matthies, $2000.

Residence, seven rooms, No. 4047 Halldale avenue; George Henck, $2500.

Residence, five rooms, No. 123 East Sixty-second street; Frank T. Riddle, $1500.

Residence, nine rooms, Gramercy place, near Fifth street; Nichols & Stanbery, $4800.

Residence, seven rooms, silveroid roof, Elza avenue, near Hamilton Way; P. S. Linsey, $2300.

Residence, six rooms, No. 1040 West Forty-fifth street; M. H. Fryes, $1950.

Residence, nine rooms, Leeward avenue near Santa Monica boulevard; Mme. E. M. Ross, $4000.

Residence, six rooms, 116 West Fifty-first street; H. U. Prather, $1800.

Residence, nine rooms, 2223 Juliet street; Rose Green, $4500.

Residence, six rooms, Hobart boulevard near Torrance street; Cribb & Rhodes, $2000.

Residence, eight rooms, 135 North Commonwealth avenue; N. P. Bailey, $3000.

Residence, six rooms, Franklin near Vermont avenue; L. M. Barker, $2500.

Residence, six rooms, 1235 West Forty-second street; G. S. Bentley, $2500.

Residence, six rooms, 1021 West Fifty-fourth street; Wm. E. Stevens, $1700.

Residence, five rooms, 3782 Second avenue; B. O'Neal, $1800.

Flats, sixteen rooms, 4301 Grand avenue; W. H. Waddell, $5198.

Residence, six rooms, 1301 West Fifty-first place; Consolidated L. A. Builders, $1900.

Residence, five rooms, 125 North Robinson street; Walter and Addie C. Isleib, $1800.

Residence, six rooms, Carlton near Jackson way; Catherine J. and Geo. L. Morris, $2500.

Residence, five rooms, 347 East Jefferson street; Antonio Benati, $1500.

Garage, brick, 414 South Main street (rear;) Southern California Edison Company, $4000.

Residences, five rooms and six rooms, 1024 and 1136 West Seventy-sixth street and 1157 West Seventy-eighth street; L. A. Investment Company, $5250.

Residence, seven rooms, Temple street near St. Andrew's place; Mary I. Morris, $2500.

Residence, eight rooms, 3343 Stephenson avenue; H. J. Hunt, $2000.

Residence, eight rooms, Gower street near Carlos avenue; F. W. Nahouse, $2000.

Residence, nine rooms, 2735 West Ninth street; W. H. Gilbert, $3500.

Residence, six rooms, 3619 Percy street; J. W. McDaniel, $2298.

IVYWILD SALES.

Sales at Ivywild are reported as follows: Mr. Ashton, five lots, $4200, as site for $5000 country home; Mrs. Veronica Young, five lots, $2100; lot to John Boles, $900; lot to Mrs. H. W. Crabbe, $1000; Samuel J. Milo, two lots, $1000; lot to Mrs. Matilda East, $450; business corner to Edward N. and Moritz Seeliger, $1100; lot to Miss Schlberg, $450, and two lots to E. N. and Morits Seeliger, $650.

TO HAVE WHOLE BLOCK.

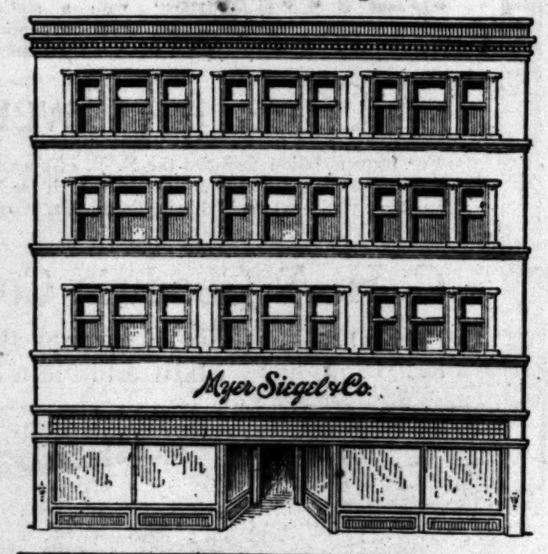
Established Specialty House to Take Over Whole of Four-Story Broadway Building for Growing Business.

The expansion of the business of Myer Siegel & Co., is to be signalized within the next few weeks by the taking over by that concern of the whole of the building on the west side of Broadway between Fourth and Fifth streets, of which they today occupy a part. The structure, which is to be remodeled after plans by Parkinson & Bergstrom, has a frontage of sixty feet, by a depth of 150 feet and is four stories in height. The company at present occupies only twenty feet, having been at its present location ever since the disastrous fire in the Byrne building a year ago.

The large building to be in the future occupied by the company will be ready for use about March 15. The structure will be converted into one of the finest specialty houses on Broadway. Taussig & Flesch of Chicago will design and install the interior finish and fixtures, which will be unusually elaborate. Both the first and second floors are to be finished in solid mahogany.

Myer Siegel & Co. started in business in this city twenty-five years ago, opening a store on South Spring street between Second and Third. The company was in the Byrne building for fifteen years before the fire which drove the occupants of that block forth to seek other temporary quarters.

Block to House Growing Business.



Enlarged Home of Myer Siegel & Co.

Building at Nos. 443-445-447 South Broadway to be occupied in its entirety by expanding "specialty house."

MEXICO'S NEW ERA.

(Continued from First Page.)

ucts. The water supply for the proposed irrigation system will be obtained by constructing a dam across the San Juan River near where it empties into the Rio Grande, thus diverting practically the whole flow of that stream into the main canal, which will carry it over the land and distribute it by means of laterals to the different farms. Besides the colonization of the land, the government will establish one or more modern towns upon the big tract and construct a railroad eighty miles long through it in order to afford a transportation outlet for the products of the farms.

BIG COTTON CROP IN SIGHT.

The prospects for a cotton crop of extraordinary size in the Laguna district, which is the principal cotton-producing section of the country, were never brighter. While next season is some time off, the fact that all the available land has been bountifully supplied with water by the different irrigation systems and is already tilled for the spring planting, is sufficient grounds for the prediction that the coming crop will be unusually large. With plenty of water in the ground at this time of the year, there is practically an assurance that the plants will thrive and give an abundant yield.

The question of constructing a large dam across the Nazas River at the head of the valley, which comprises the Laguna district, in order to conserve the water during the rainy season and provide an ample supply for irrigating all of the lands, is still being agitated. The Diaz administration had this proposition under consideration for several years, and a number of surveys were made with a view of finding an available site for the proposed dam. Estimates of the cost of such a dam, which was to have been constructed across a narrow gorge of the Nazas River, where it comes out of the mountains and enters the valley, were made, and the sum of money that would be required to do the work was placed at $12,000,000. Perhaps no man in Mexico is more familiar with the agricultural possibilities and requirements of the Nazas River Valley than President Madero. His home is at San Pedro, which is situated in a part of the district that is now under irrigation. He well knows the needs of his neighbors.

It is claimed that by constructing a dam of the kind that is proposed, the conserving of the flood waters during the rainy season will give a sufficient supply for irrigating the whole valley of the Nazas River. This would enable an increase of the cotton production, perhaps 500,000 bales per annum. The average annual production of the Laguna district at this time is about 100,000 bales.

GLEN AIRY PLACE.

Robert Marsh & Company and W. I. Hollingsworth & Co., selling agents for Glen Airy Place, report the following sales: Marion Earle Adams, four lots, $2600; Flora Schuneman, three lots, $2000; Mrs. W. E. Fisher, $650; W. E. Fisher, $650; R. C. Howells, $675; R. D. Grimes, two lots, $1300; Florence A. Hill, $650; Margaret F. Brennan, $675; Charles F. Wild, two lots, $1300; W. E. Davis, $650; Fred J. Reynolds, $675; Frank Nelson, $650; W. T. Clark, $675; Dr. A. J. Ellis, $650; Mrs. A. D. Kennle, $675; W. B. DeGarmo, $675; Mrs. George Harrold, $675; Mrs. H. W. Crabbe, $675; R. J. Cowell, $650; F. Pedgrift, $650; Anna E. Smith, $675, and Marion E. Adams, $700.

TO HOLD BARBECUE.

The National Home and Town Builders is completing arrangements for a barbecue at San Bernardino on Sunday, January 21, at which time the Highland Heights Tract of San Bernardino, recently purchased by the company, will be opened for sale. The company has already drawn in advance a number of plans for houses to be erected on its new tract.

[Lippincott's:] The American public speaker is not "heckled" by an audience as is his British cousin on the other side of the Atlantic, but the unexpected question is occasionally to be reckoned with. At such a moment ready wit is all that can save the day. Personal integrity, intellectual attainments, and a righteous cause avail little or nothing.

Gov. Woodrow Wilson is a past master of repartee, as he proved a score of times during his recent "stumping" tour, though never more effectively than in the South Jersey hamlet of Sea Isle. He had just referred to himself as "a political optimist," when some one called out, "And what's that?"

Instantly came the answer: "A political optimist, my friend, is a fellow who can make sweet, pink lemonade out of the bitter yellow fruit which his opponents hand him."

On election day Sea Isle went strong for Wilson.

He Sniffs.

WILEY'S VIEW OF WHEAT PRICE

Famous Chemist Descants on Profits of Farmer.

Sees Unholy Tracks of the Western Meat Trust.

Doctor's Three Farms Which He Hopes to Make Pay.

[Special Correspondence of The Times.]

WASHINGTON, Jan. 8.—Fat cattle such as one may see eating corn and fodder this time of the year, are being sold for $500 apiece. Wheat, common red wheat like that grown in Minnesota or North Dakota, is fetching $40 a bushel Astounding figures, but Dr. Harvey W. Wiley says they are unquestionably correct.

"My calculations show," he said, "that the man who eats a bushel of my 90-cent wheat"—it is his wheat because he raised it on three large farms—"in a hotel or restaurant, baked into pies, cakes, rolls and bread, pays about $40 for the same. Every penny I receive for my wheat crop has been multiplied forty-four times at the moment it reaches and is eaten by the consumers. I get the penny, you see, while the railroads, millers, dealers, bakers and hotel or restaurant owners get 43 cents in large and small amounts.

"So when you ask me if the farmer is receiving his share of the consumer's money, I answer that he is not. I also fatten steers. Fattened fifty of them and sold them for $62 each, just as winter was coming on last year. My mathematics show that the man who ate one of my steers at a hotel or restaurant paid the sum of $500 for that epicurean delight and rare opportunity. He had juicy steaks at $2.50 apiece; beef al a mode and tenderloins; roasts, short rib, long rib and pot; fillet of beef, larded or broiled, or possibly with cherry sauce and maybe, stuffed with mushrooms; braised beef, stewed beef, and beef with dropped dumplings. Likewise he had hash. Summed up, computed on the basis of his eating the whole steer, even the tail in barley soup, seasoned with lemon, he expended in the aggregate $500.

THE STORY OF FIFTY STEERS.

"All along the line there was profit, except to the man whence the steer originated. The fattener of that steer, myself, lost money. My contribution to the meat trust, as I estimate it, was about $6.25 on each steer that I sent to market. Six and a fourth times fifty are $312.50. It was not much to the trust, but it was considerable to Wiley. We read, however, that little drops of water and little grains of sand form the mighty ocean and the beautiful land. That, I might observe, is the geology of the situation. The arithmetic, I dare say, is more interesting.

"Historically and commercially, the transaction was as follows: I bought the steers for $40 each. The purchase was made in December, 1910. They were poor, but respectable beasts. During that winter, down to April, 1911, let us say, I fed those steers on what is technically known as roughage, otherwise straw and the stalks and husks of corn. In the spring, last spring, you understand, I turned those steers into my bluegrass pasture"—pronouncing it pawsture. "The land at one time, let me explain, was covered with timber. When the trees were cut down the grass came up spontaneously.

"I didn't feed the steers anything, only a little salt now and then. They ate of the grass and waxed surprisingly sleek. On December 1, just past, they were ready for market. I had labored with them—giving them, I could truly say, the Wiley uplift—for twelve months. Walking among them my mouth watered and I had a feeling of fullness in my pocketbook. Ordinarily, those phenomena do not occur simultaneously in the same individual.

"With something akin to elation, therefore, I got into communication with the several and sundry slaughterhouses in Baltimore and Washington. 'Here are the steers, gentlemen,' I said, in effect. 'Step up and make your bids. Don't crowd, but be orderly and genteel, and remember the Golden Rule, even if the matter in hand pertains to the butchering business.'

WHAT THE BUTCHERS TOLD WILEY.

"Well, the silence that ensued would have made a cemetery seem like a noisy place. There were no bids. It was demeaning, but I made a personal call or two, experimentally and speculatively. Concentrating their language into brief and candid English, this is what the managers of the slaughterhouses said: 'We have contracts with cattle brokers. They supply us with a certain number of steers each week. If they fail in their contracts they can be compelled to pay us damages. On our part, we bind ourselves to make no outside purchases. You are not a cattle broker, Mr. Wiley. You are merely a farmer, a outside man. We should like to purchase your steers, but if we did so the brokers would cancel our contracts and cut off our regular sources of supply. You must sell to them; we in turn are obliged to buy of them and no one else.'

"I sniffed the air and looked on the ground and smelled and saw the unholy tracks of the Western meat trust. There was absolutely no doubt of it. Winter was at hand, and if I didn't get rid of my steers I would have to buy corn or feed them on roughage and let them grow thin again. Swallowing my wrath—I believe that is the way the phrase goes—I sought out, shamefully, I confess it, the cattle brokers. I shall not repeat our dialogues. It would contribute nothing to the art of polite conversation.

"The brokers bought the steers, but at 2 cents a pound less than the Chicago quotation for that day. Freightage from Chicago to the East amounts, I believe, to 1 cent a pound. I should, therefore, have received the Chicago price plus 1 cent. Any man of business will says the same. They were prime steers, but I feel that I sacrificed them on the altar of monopoly, and that Wiley, performing a public function, by doing his modest part in feeding the American people, was outrageously soaked. I talk lightly now, but the iron went in deep. I am glad to give verbal expression to my disgust. Thousands of farmers, no doubt have had experiences

(Continued on Eighth Page.)

The Crown City.

ODD FELLOWS PLAN LODGE.

Fraternal Body to Build at Green and Fair Oaks.

Structure to Be of Brick and Four Stories High.

Large Addition Projected for Expanding Plant.

PASADENA, Jan. 13.—The Pasadena Ice Company has begun improvements to its office and plant at No. 899 South Broadway that are to cost $13,150. An addition 660 feet by 168 feet is to go up at the north end of the building, which will provide additional space for the storage of ice. It will be equipped with all modern conveniences.

New elevators also are to be put in the building and a number of important alterations that make for greater convenience are to be made in the office. The present directors' room will be used for other purposes and a new directors' office will be constructed.

NEW LODGE BUILDING.

Pasadena Odd Fellows have planned the erection of what will be one of the most attractive buildings in the city. It will be at once the lodge edifice and a business block and the different parts will be arranged to suit their separate purposes to a nicety.

Negotiations between the lodge men and executors of the Smith estate whereby the Odd Fellows come into possession of a lot at the southwest corner of Green street and Fair Oaks avenue were concluded last week. This is the site upon which the structure will be reared and a glance at the plans leaves no doubt that it will be a credit to Pasadena.

The building is to be of brick and either three or four stories in height. The lower floor will be given over to store rooms which will be leased by the organization; but in the upper stories elaborate lodge rooms, smoking rooms and ladies' parlors are to be arranged. In fact, it will be an ideal clubhouse with the additional advantage of possessing two large assembly halls. The building will have a frontage of ninety feet on Fair Oaks avenue, with a depth of ninety-eight feet on Green street.

The consideration involved in the realty deal, which was brought about by the Snowball-Sullivan Company, is reported to have been $15,000.

Some of the members of the organization who are devoting much of their time to the consummation of the project are S. P. Swearington, president of the Building Association; R. F. Foss, vice-president; Charles Ward, secretary; and H. B. Pitcher, C. E. Manning, S. F. Smiley, A. Pruitt, D. M. MacLean and W. H. Korstian.

BUILDING PERMITS.

Of building permits issued last week those calling for improvements to cost $1000 or more were:

J. F. Clark, one-story, 50 feet by 100 feet brick building at No. 107 Masonic alley, $2000.

M. R. Mitchell, one-story, six-room frame bungalow, No. 1282 North Michigan avenue, $2500.

W. A. White, five-room frame bungalow at No. 752 East Washington street, $1500.

O. D. Harper, five-room frame bungalow at No. 752 East Washington street, $2000.

Gladys Lincoln Meller, one-story, six-room bungalow at No. 1500 Carson street, $1100.

Home Builders, two-story, eight-room frame residence at No. 601 Jackson street, $4500.

Dr. George H. Bentley, two-story, nine-room frame residence and garage at No. 470 Bradford street, $7000.

Oliver Kreis, story and a half, seven-room frame bungalow at No. 621 Marengo avenue, $2000.

Pasadena Ice Company, additions to office and ice storage building at No. 899 South Broadway, 660 feet by 168 feet, $13,150.

Charles Schoculeber, six-room frame bungalow at No. 965 North Hudson avenue, $1700.

J. F. Wood, four-room frame bungalow at No. 1078 Maple street, $1300.

Mrs. Carmilla Hanna, two-story, ten-room frame residence and garage at No. 803 Oakland avenue, $7500.

DESERT IS AWAKING.

SETTLERS FLOCKING IN.

KRAMER, Jan. 13.—The Kramer district is experiencing a noteworthy activity in agricultural lands. Scores of letters inquiring about the resources of the desert are being received every day, and all this has been caused by the opening of the Fremont Valley and the Applefalfa lands to the public for desert entry. The settlers, who have taken the initiative in alfalfa, apple and stock raising on lands near by, have been most prosperous and demonstrates to the landseeker the possibilities of the "desert" and a proof that water is underlying it all, and in various quantities and all depths of from 60 to 600 feet—with many artesian wells.

The Biddell-Bunn Company has let a contract for the drilling of a well on their holdings northeast of Kramer and the Monrovia syndicate are down fifty feet one mile west of Fremont station, and expect to strike the water strata today. The auto livery established here has made transportation over the desert an easy matter and is a corparatively cheaper mode of travel than by the old mule team. The building of a new hotel and the opening of a large general store and supply station at Kramer have greatly added to the comfort of the traveler and land seeker.

BANK DIRECTORS CHOOSE.

DECEMBER SALES LIST LARGE.

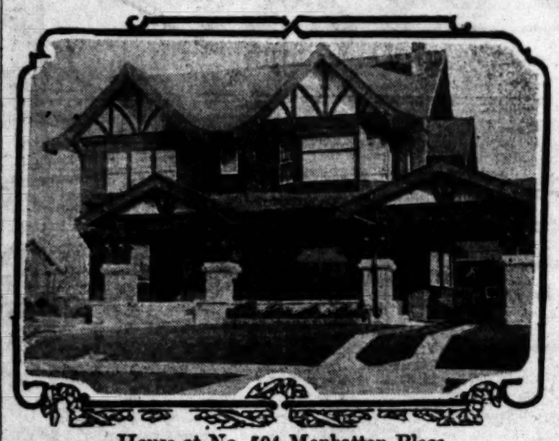
EL SEGUNDO, Jan. 13.—The stockholders and directors of the El Segunda State Bank held a meeting last week, organized and elected the following officers: J. E. Howell, president; Dan Murphy, vice-president; E. I. McCray, Vice-president and M. L. McCray, secretary-treasurr. The sum of $27,500 was paid in on stock subscriptions at the meeting, and application has been made for a charter. It is the intention of the directors to open the bank for business about the latter part of the present month. The bank will be of big help to the business men of El Segundo.

The total amount of realty sales in El Segundo for December by W. I. Hollingsworth & Company was $56,540. In the new subdivision thirty-eight acres, and twenty-one lots were sold, amounting to $51,165, while twelve lots were sold in the old subdivision, to the amount of $5375.

The first unit of the Standard Oil Refinery is now in operation and many thousands of barrels of oil are being refined daily. Over 400 feet of the wharf has been constructed.

W. I. Hollingsworth & Company report the following sales: R. J. Dodson, $550; C. O. Wheat, $550; Gladys Gross, $550; Albert Shaylor, $850; Mary V. Abbott, $1050; Bessie Allen, $900; Mrs. R. R. Andre, $1050, and Mrs. R. C. Andre, $950.

Fine New Residence Just Sold.



House at No. 504 Manhattan Place,

Just purchased by Mrs. Louise Jungquiest through agency of Dillon & Benford.

TO MAKE HOME HERE.

An attractive new house at No. 504 Manhattan place was last week sold by Dillon & Benford to Mrs. Louise Jungquiest, recently of Iowa. The place occupies a large and sightly lot and is of pleasing design and substantial construction, the interior being finished in hardwoods. The reported consideration was $12,500 cash.

YEAR A NOTABLE ONE.

MARKET SANE AND HEALTHY.

SOUTH PASADENA, Jan. 13.—The year just closed has been one of the best years in the history of South Pasadena in real estate circles. What contributes very largely to making it one of the best is the fact that all demands for lands, all increases and all activities of every sort in this direction have been sane and healthy, the natural outcome of natural conditions. Values have not been forced and there has been nothing of a boom nature.

New residences, many of them elaborate and expensive, have been going up and are going up in all parts of the city. The city has grown in all directions, and scores of vacant lots in the old sections have been built upon.

The Fagg-Dublin Company reports the following recent sales: W. A. Pavey of Alhambra to Ralph Rogers of Los Angeles, 90x162 feet to an alley on the southwest corner of Oxley street and Fair Oaks avenue, improved with a nine-room residence.

Maud E. Carey of Los Angeles to Theodore F. Taylor, 60x135 feet on the southeast corner of Fremont and Bank streets, improved with a two-story frame apartment building. Henry A. Perkins to A. J. Padan, three lots, 154x140 feet each, on Fremont avenue between Bank and Lyndon streets, one on the corner of Bank and the next two adjoining. Mr. Padan will improve these lots with residences.

Marie Edwards of Pasadena to Lucy McClung of Alhambra, 50x155 feet on Bushnell avenue between Huntington Drive and Alhambra road. Mrs. McClung will improve this lot with a seven-room bungalow. J. E. Ingersoll has traded his property at No. 1204 Pine street, near Huntington Drive, for Riverside property and has removed to Los Angeles. Mrs. E. C. White has sold to Mrs. Florence Collins Porter, the Valdona apartments, No. 725 South Alvarado street, the consideration being $5500.

RECORD IS LARGE.

NEW YEAR STARTS BUSILY.

SAN DIEGO, Jan. 13.—Records of the building inspector compiled for the Department of Commerce and Labor show that in 1911, 2171 buildings were erected in San Diego and that the total value of these is $5,700,000. Of the 2171 buildings 2120 were frame, representing residences and apartment-houses Fourteen reinforced concrete and thirty-four brick business blocks were erected. Two of galvanized iron and one of tile were built. The frame houses cost $3,917,000, the concrete business blocks $1,050,000 and the brick blocks $344,100. One galvanized iron warehouse cost $125,000, another $5000 and one of tile $2000. October was the month of greatest activity. In that month the permits numbered 242 and the value aggregated $500,000.

The value of permits to date for the new year is more than $115,000 Among large permits to be taken out soon is one for $150,000 for the Polytechnic High School, the plans for which were accepted by the school board only this week. The contract is to be let in two weeks. It is anticipated that a permit for concrete freight sheds to be erected by the Santa Fe at a cost of $100,000 will be taken out this month.

The realty market for the new year is bolstered by announcement of an $85,000 deal. Col. A. G. Gassen, a local capitalist, Tuesday bought of Mrs. Melissa M. Bass the northeast corner of Eighth and D streets, 100 by 100 feet. Col. Gassen will erect a two or three-story brick business house on the lot.

The sale of two blocks of land in Park Villas by E. S. Potter to A. T. Crane was announced Thursday. The price was $25,000. Each block is 266 by 600 feet. The purchaser is a local capitalist who will improve the property for a high-class subdivision.

GROVE SITE OF MANSION.

HOUSE TO COST LARGE SUM.

COVINA, Jan. 13.—Mrs. Mary H. Glennan, wife of United States Surgeon-General Glennan of Washington, D. C., has this week purchased an orange grove of twenty acres in Covina, for which she paid $52,500. The grove is one owned by John T Bennison, and was bought two years ago for $40,000. The profits of the two crops he has received from this grove since his purchase, together with the increase in the value of the realty, is said to have given Mr. Bennison a balance on his investment of $27,000

Mrs. Glennan has already begun improvements on the property. The old California house is being torn down, and a splendid mansion, to cost $50,000, is to be erected. The house will be built near the corner of Rowland avenue and Hollenbeck street. Rowland avenue is one of the most beautiful places in the valley, with its heavy setting of gum trees and palms in the center of the wide street. Mrs. Glennan has already started negotiations for the building of her new mansion.

VALLEY GETS SCHOOL.

MISSION BUILDING PLANNED.

YUCAIPA, Jan. 13.—Contractor C. E. Bacon on Monday began the construction of the new $10,000 school building in Yucaipa townsite. The site contains six acres of land, donated to the school district by the Redlands and Yucaipa Land Company.

The building will be of one-story and in the mission style. It will for the present have four rooms and basement, the gymnasium to be in the basement. The plans of the building are such that other rooms may be added when necessary.

The big ditch digging machine of Frick and Ware, that did so much of the work in the valley last year, arrived last Wednesday and was at once put to work digging ditches for the laying of thirty-six miles of pipe lines. This pipe is now being delivered by the Baker Iron Works of Los Angeles.

Manager Atwood of the land company is putting all available men and teams to work on the construction of streets in Subdivisions 3 and 4. There are about twenty-two miles of these streets to build, and the intention of the management is to put them all in condition by early summer.

The County Supervisor has a large force of men and teams on the construction of Colorado street, through the lower valley to the middle bench, while Roy Cook has ten teams working on Wildwood avenue, putting this avenue through to the park in Wildwood Canyon.

RAILWAY BOOMS TOWN.

BIG BEET CROP IN SIGHT.

VAN NUYS, Jan. 13.—The service over the new Pacific Electric line to Van Nuys has greatly stimulated building operations in this vicinity. New residences will be commenced in the near future by Clyde Hope on C street, Joseph Lerke on C street, Siebert on C street, Black on Seventh street between St. Angrew's and Kester, the Misses Mary and Ann Connelly on Sherman way between Broadway and G street; J. W. Retzky on D street, and J. W. Cervales in Block 37.

The erection of the new Pacific Telephone and Telegraph Company's exchange building on East Virginia street will be begun Monday. The very best of service will be furnished residents of Van Nuys and vicinity by the company. Two direct lines will be established between Van Nuys and Los Angeles and the subscribers will have the benefit of the "Rapid Fire" service.

Reports of temperature, rainfall and other weather conditions will be regularly recorded and reported from the new Weather Bureau of the American Beet Sugar Company. The planting of beet fields in sugar beets has almost reached completion under the supervision of Maj. Carr, who has had great success in the sugar beet industry. Three automobiles are in constant use by the company. A record crop of beets is expected as conditions have been very favorable, and the 10,000-acre fields of the company are showing up finely.

Offices for the Pacific Electric will be established in the Southern Pacific station within the next few days, and negotiations are pending whereby a joint freight agency will be opened in the near future.

A large force of men and teams are rapidly pushing the work on the new $10,000 boulevard extension between Van Nuys and Lankershim, and the work will probably be completed within a few weeks. The boulevard when completed will link Los Angeles to Van Nuys by a magnificent macadamized road.

It has been necessary to add another room to the Van Nuys school building, so rapidly has population been increasing in and around Van Nuys. The influx of school children into the valley makes necessary the immediate action of the trustees on the new $50,000 school building, recently authorized by popular vote.

RAMONA ACRES.

J. A. Radie, a railroad man at Bingham Canyon, Utah, has purchased a site at Ramona Acres. Other sales made by Fabling & Hannigan, sales agents for Ramona Acres with the Janss company, are reported as follows: Linna Schober, two acres, $1700; James F. O'Hara, one acre, $1100; C. C. Berger, two acres, $2000; A. Stackhouse, one acre, $1200; B. C. Chase, one acre, $1200; L. Marchal, one acre, $1000; J. W. McFarland, one acre, $850; H. H. Plake, one acre, $1200; William T. Palmer, one acre, $1200; C. R. Evans, one acre, $1000; A. Ellefson, two acres, $1600; Mrs. Louisa M. Foefer, two acres, $1200; Mrs. Alma C. Hubbard, two acres, $2100; J. A. Radie, one acre, $1200; E. S. and Chester McHugh, one acre, $750; James Burton, one acre, $1200; Carrie K. Langdon, one acre, $1850; Carl E. Carlson, one acre, $1200, and F. W. Busch, one acre, $1500.

THE FONTANA DISTRICT.

The manager of the sales department of the Fontana Development Company reports the following sales in the Fontana citrus tract: S. S. Stahl of Pasadena, twenty acres, which the company will plant to oranges in April, $9000; Dr. A. D. Hubbell of Los Angeles, ten acres, planted to Eureka lemons, $4500; C. T Booth of Covina, ten acres, planted to Eureka lemons, $4500; A. J. Lewis of Imperial Valley, five acres oranges, $2250; Joseph A. Smith of Los Angeles, five acres, planted to late Valencias and navels, $2500; D. E. Hinshaw of Whittier, ten acres, planted to lemons and Washington navels, $4500, and Walter V. Woohlke of Santa Monica, piece planted to Washington navels, $2350.

NEW SOUTHWEST ACTIVE.

Many Sales Reported in Vicinity of Gigantic Car Barns—Street Improvements Well Under Way.

Bryan & Bradford and H. G. Cotton & Co., owner of the Western Terminal tract, report sales to the following: Alice McLeary, F. M. Hobish, Albert Angus, F. W. Becker, W. E. Becker, A. Bell, L. A. Barnard, P. Belander, J. M. Carson, L. R. Conklin, A. Cooke, James A. Cord, L. M. Erickson, L. E. Foster, Royal M. Foster, M. J. Gormley, C. K. Hamilton, L. R. Harris, H. Hendricks, E. D. Kerber, F. S. Lang, W. M. Lens, Lawrence Lindsey, J. O. Longstreet, E. W. Lowell, A. H. Mansur, Thomas McCaffery, John Mahoney, T. Meyer, F. R. Nye, F. H. Nye, L. H. Potter, C. H. Rasmusen, R. B. Rasmusen, F. G. Redmond, T. W. Roe, A. A. Service, C O. Turner, A. H. Ward, C. O. Ward, Charles H. White, John White, W. A. Wiggins, G. Uren, Joseph Lagomarsino, M. F. Mooney and L. V. Richards. Several of these buyers purchased more than one lot.

There have also been a number of resales in the Western Terminal tract, including both residence and business property. Resales of business property are reported as follows: Lot originally sold for $1500, resold for $1750 to L. Marinello; lot originally sold for $1500, resold for $1750 to Alfred Amillo; lot originally sold for $1500, resold for $1650 to Carrie Santucci, and lot originally sold for $1500, resold for $2000 to Carrie Santucci.

Development work in the Western Terminal tract is being pushed to completion. Cement sidewalks and curbings north of the Fifty-fourth-street car line are finished. Streets are being graded. Three new store buildings will be started immediately on Fifty-fourth street and Second avenue. The new car houses of the Los Angeles Railway Company are receiving the finishing coat of plaster on the front walls. The entire first section of the building, covering approximately five and one-half acres, will be completed in the near future.

SUBDIVIDES HOLDINGS.

William A. Ryon has engineers and cement contractors subdividing into building lots his holdings at Florence and Compton avenues, which are to be known as Ryon's Virginia Park Tract. This tract will have wide streets, extra wide parkings and lawn flowers. All of the gas and water mains, and electric and telephone wires, are to be placed in the alleys. Ryon reports twelve lots told to date, five to purchasers who intend to build homes. The subdivision contains sixty lots in all.

ASSUME NEW DUTIES

E. A. Weber and H. J. Bell have joined the forces of W. I. Hollingsworth & Co., after having been connected with Robert Marsh & Co., for many years as managers of the house and lot department. In addition to managing the house and lot department of the Hollingsworth company they are directing the sale of several tracts, notably of Glen Airy Place, where over $400,000 sales have been made to date.

PLANS SIX HOUSES.

Dr. P. S. Lindsey is having plans drawn for a half dozen attractive bungalows costing from $2500 to $4000 to be erected at Maberry Heights. The foundation work for one of these houses has already been started. This residence is of the Swiss chalet style.

Mr. Maberry reports that the cement work on the curbs and sidewalks in the tract will be started next week.

THE SAN JACINTO VALLEY.

The following sales in the Kumley Ranch Tract in the San Jacinto Valley are reported by the F. H. Brooks Company: Plot to C. S. Emmerson for $2500; plot to U. H. Willney, $2500; plot to F. H. Fowler, $2500; and plot to G. H. Zarger, $1800. Emmerson and Zarger will build houses on their purchases. The first excursion of the San Jacinto Land Com-

La Puente Valley Citrus Fruit & Walnut Lands



Less Than 20 Miles From Los Angeles—Easy Terms

THE SUPPLY of really desirable Orange, Lemon and Walnut Land, lying within easy reach of Los Angeles, that can still be bought at Low Prices, is exceedingly limited—and is bound to become scarcer each succeeding year. Before buying, you should see Otterbein Acres—20 miles from the city, on the Salt Lake and Southern Pacific Railroads—now selling in 5 and 10-acre tracts at from $275 to $400 an acre, on easy terms. This tract is in La Puente Valley, about 3½ miles east of Puente. Located here is the Baker Home for Retired Ministers, which is being built by the United Brethren Church of Southern California.

The Citrus Fruit Groves of La Puente Valley show absolutely no traces of frost-damage from the recent cold weather. This fact is worthy of earnest consideration.

The illustration shown below is a pen sketch, traced from an actual photograph, showing a portion of the Prize combination Orange and Walnut Ranch of La Puente Valley.

WATER

In buying Land, especially Citrus Fruit Land, one of the most important points to consider is Water conditions. Without an ample supply of Water, little can be accomplished.

The Water Conditions in La Puente Valley are exceedingly favorable. A number of Systems, and individual wells have been installed and are in operation. The cost of development and maintenance is less than half that it is in many sections.

A system is in operation on Otterbein Acres, which furnishes close to 150 miners' inches of water—sufficient to irrigate about 250 acres. Water has also been developed on the Kwis Tract, and a System is being installed.



BUENA VISTA HEIGHTS TRACT

—In the best residential section of Puente, overlooking the beautiful San Gabriel Valley. Lots 50x140 feet. A number of these lots have been sold, and Bungalow homes erected. Adjoining the Tract is the $10,000 Puente Public School Building, recently completed.

All improvements are in. Present prices—from $300 to $400—are less than value. But a limited number of lots will be sold this week at $350—$50 down, and $10 a month. Better investigate.

THE KWIS TRACT

Tract contains 200 acres, at Hudson Station, on the Salt Lake, half a mile from Puente, and 17 miles from Los Angeles.

There is no better Citrus Fruit and Walnut Land anywhere. Also fine for Berries. Soil exceedingly fertile, and easily worked. Now selling in 5 and 10-acre tracts, at $500 an acre, with Water, on easy terms.



Map of Los Angeles County

Authentic pictorial map, at office or by mail. Personally conducted parties to Puente—Sundays, Thursdays, and by appointment. For further particulars, apply to Mason & Moon Company—owners of the Kwis Tract and the Buena Vista Heights Tract; and Selling Agents for Otterbein Acres.

MASON & MOON COMPANY

910-911 Central Building, Sixth and Main

Los Angeles. Home F 2234—Broadway 4782. Branch Office in Puente.



San Fernando Valley ACREAGE

Worth $400 to $600

$275 Per Acre

And when we say worth $400 to $600 an acre, we mean that that is the figure for which property close by, situated no better or possessing no stronger inducements, is being sold.

This acreage we're selling at so reasonable a figure, is located on the S. P. Motor car line, with a station on the tract. The soil is San Fernando's best, deep and rich and of a crop-producing ability typical of San Fernando Valley.

Close to Owens Mouth

For transportation facilities the S. P. offers an efficient, quick service to the markets of Los Angeles. Don't overlook such land. For citrus, alfalfa, or garden trucking you'll not find its equal in all Los Angeles County. Let us show you the property at our expense.

G. H. A. Goodwin Company, Agents

Members L. A. Realty Board — 302-3 Central Building, Sixth and Main Streets — F3150 Main 7859

A Literary Quarry.

SPECIAL WRITERS FLOCK TO PANAMA

GATHER MATERIAL FOR BOOKS IN FEW DAYS.

Authors Are Shown Every Courtesy by the Canal Officials, but Even Then Some Weird Stories Are Told in the Accumulating Canal Literature.

[Portland Oregonian Correspondence.] Possibly, excluding ancient Greece, there has been more written about the Panama Canal zone, the "Land of the Cocoanut Tree," than about any other extremely small piece of terra firma extant.

An exception to this sweeping statement is to be found, and in a land of quite different temperature, for when Dr. Cook took up its publicity work, the North Pole really did overshadow the Panama. Be that as it may, Panama, has prospered remarkably, from a reader's point of view. It has had its Cooks, too, since the very beginning of the canal work.

In the early days, when plans and methods were uncertain, and it was possible to get the people and Congress excited enough to upset everything that had been done almost overnight, wildest canal stories came to be a drug on the newspaper market. With Poultney Bigelow in the van, "investigators" who passed from six to thirty hours "investigating" the entire work, at regular intervals exploited wild yarns concerning the impossibility of the plans, the graft, the politics, or something else, of the ill-maligned canal region.

With the appointment of Col. Goethals came the end of uncertainty and plan-changing. Wild stories could no longer make trouble, beyond the possible appointment of an investigating committee or two from Congress. And, as the isthmian trip makes a delightful winter outing for a deserving Representative in Congress, it really was a practice not to be frowned upon too severely.

Today, here at Panama, the publicity side of the canal building operations is far from being the least interesting of its many phases.

Joseph Bucklin Bishop, formerly managing editor of a New York newspaper, is at the head of the publicity work. No, it is not called "publicity work," nor should it be. It is simply that, in connection with the publication of the Canal Record, the weekly official bulletin of canal zone life and construction progress, a bureau of information is maintained. To this the writers who want accurate information naturally go.

I have heard it said that if you want to meet any American writing on all that is necessary is to wait long enough in the ante-room of Mr. Bishop's office. But this is not quite accurate, for there are some authors who have written upon the canal and its workers who would never dare to return to Panama!

The growth of canal literature is phenomenal. One does not appreciate it until one gets in touch to some extent with the fountain from which it all emanates. And this not the last of heavy construction work, there will be a bigger literary crop than ever before.

I was fortunate in arriving in what is scheduled to be the "rainy season," which was, as a matter of fact, decidedly dry. "Fortunate," I say, because they told me that the rains will be literally swarming with writers next month, when the real dry season gets into operation. Every man, woman and child in the United States has an interest in the canal; and every one has the right to ask at least $4 worth of questions for that's what the canal is costing each and every American," is the way they put it, in the offices of the canal executives.

And when they see another writer coming, while they may sigh inwardly, outwardly they extend the broad Panama smile of welcome, and for the newcomer into Mr. Bishop's office. Immediately you are advised to go out and see the work, and then come back and ask questions about it.

You have a few days only, a couple of them are passed at Culebra and at one of the locks. For during the commission courtesies comfortable motor cars take the visitors over the railroad tracks, affording an extended, hasty glimpse of the chief features of the work, under the guidance of an expert, whose sole duty answer questions. Then back to one of the commission's secretaries are taken, and there propounded answers, verbal and written, every query which your mind can conceive, or, applied to every one that ever has been made by your thousands of predecessors.

There is a splendid way to handle the matter—everything is absolutely above board. There are questions may not be learned from the information which is on record, every statistic, every fact. The American public may never have ceased to wonder what it did not know, or does not know, how its money is being spent.

The correspondent on the spot has come to be accepted as a part of the work. When the writer arrives, with a typewriter under his arm and listening Panama with a head full of questions, and eyes for comment. And even after they read what has been written, no one seems to feel the inevitable inaccuracy. "It could have been worse," they say, "for even in the Canal Zone is there only three sides of writers who write books. There are those who write books. To be sure, there is some professional jealousy, for nearly everyone on the Isthmus intends to write a book sooner or later.

"You say the Panama Canal can be traversed in one week; it will take you a week to the work and it is now being considered into Mr. Bishop's office by a well-known New York writer, a bald-mannered little man with reports and statistics under his arm. "I am going to write a book." I was told. "I have a week to the work and that is why I came here comfortably." Then,

CARPENTER IN PORTO RICO.

How Uncle Sam Has Attached the Dynamo of Modern Education to the Island's Brain—Now Have a School for Every Square Mile and a Half, With 13 per cent. of Inhabitants in Attendance—School Banking System Helps Children to Save—Island Government Sends Large Corps of Students to United States and Pays Their Expenses.

[SPECIAL CORRESPONDENCE OF THE TIMES.]

WASHINGTON (D. C.)—I want to tell you how Uncle Sam has attached the dynamo of modern education to the dead wires of the Porto Rican brain. I first visited Porto Rico in 1899, just after we took over the island. The country was semi-barbarous, intelligence slumbered and the masses were mentally dead. In about 700,000 people who were over 10 years of age not one in five could read Spanish. The people were more ignorant than the Cubans and more so than those of any other West Indian island. Nominally, there were 800 schools which had been run by the Spanish, but in reality there was only one public school building, and the teaching was done in private houses, to which only the children of the poor were admitted, without paying tuition. The salaries were pitifully small, and many of the teachers took boarders to add to their support. In some places the school was held in the dining-room, and the pupils crowded out at mealtimes to give place to the diners. The reading books were made up of the legends of saints, and the geographies were almost antediluvian. There was little regularity of attendance, and one of our school inspectors found an important school closed when he stopped there to visit it, because the teacher and all the scholars had adjourned to go to a cock fight.

At the girls' schools, these were as a rule made up of the daughters of the rich. Nowhere were the girls allowed in the same schools with the boys, and if a town could not afford two schools the girls stayed at home. Industrial schools there were none, and the pupils, all told, according to the Spanish statistics, were about 16,000.

MORE SCHOOLS THAN WE HAVE.

Such was the condition when Uncle Sam applied the dynamo. That was just about thirteen years ago. Look at the situation today! I have the information hot from the tropics. It comes to me through a talk which I had the other evening with Dr. Edwin G. Dexter, the commissioner of education of Porto Rico. He has had charge of the schools for the past four years, and has just left Washington to go back to his post. He has been here visiting our little brown cousins to whom the Porto Rican government has given scholarships in the great universities, and has also been preparing new plans for school development.

Said he:

"Porto Rico now stands ahead of the United States in its common school facilities. We have 2600 schools in an area of 3400 square miles. That makes one school to every square mile and a half. In the United States the average is one for every nine square miles, and there are only one or two States in the Union which are as thickly dotted with schools as we are. We have school buildings which have cost over $500,000, and many which would be a credit to the United States. There is one at Arecibo which contains twenty-two rooms, and another at San Juan which cost $65,000.

"We have now 145,000 children in the schools," Dr. Dexter went on. "That is 13 per cent. of our population, or one in every eight men, women and children in the country. It is a larger attendance proportionately than that of any Spanish-speaking people of the world, or of any country in the Western Hemisphere. It is far more than you will find in Spain or Portugal or any country of Southern Europe, and it is twice the proportion of the school buildings of Cuba or the Philippines. Moreover, this percentage is increasing, the number of children in our schools having doubled in the past four years."

MAKING AMERICAN CITIZENS.

"But what language do you teach these children, Dr. Dexter?" I asked. "Are they still learning Spanish? Or are you teaching them our American language and American ways?"

"The American flag flies over every Porto Rican schoolhouse, and there is a special ceremony of raising it every morning. The children salute the flag as it goes up and as they do so they say:

"'I pledge my allegiance to my flag, and to the country which it represents.'

"This is universal. In rainy days the flag is raised inside the patios, and the same is so in some of the city schools which are on business streets. I believe the children are proud of their Americanism, and of the fact that they are a part of our nation.

"As to the languages taught," continued Dr. Dexter, "all of the textbooks in the ordinary branches of study are in English. The recitations are in English, and the children everywhere speak English. At the same time they are taught Spanish, the tongue of their ancestors; and they study both Spanish and American history. The Spanish is taught as a language study and the children of American residents in Porto Rico easily learn it. I have four children in the public schools and they all speak Spanish as well as English. Their playmates speak Spanish in their ordinary conversation, but the children everywhere are able to speak both languages. My youngest child when talking to the servants always speaks Spanish."

PORTO RICAN TEACHERS.

"Who are your teachers?" I asked.

"The most of them are Porto Ricans. We have from 150 to 200 American teachers and something like 2000 Porto Ricans. The majority of the native teachers are men, although many are women. There are more women than men among the Americans. The Americans are nearly all college graduates, and the Porto Rican teachers have either studied English in the United States or Porto Rico. They have to pass an examination in English, and the law requires that there must at least be one teacher of English in every municipality."

NATIVE SCHOOLS EVERYWHERE.

"What kind of an education does the Porto Rican get?"

"A very good one," was Dr. Dexter's reply. "We have now schools of all classes from the kindergarten to the High School, and we have agricultural schools, normal schools and a good university.

"The public school system is modeled after that of America, and the grades are the same. As it is now, there are kindergartens only in the larger cities. Out in the country the children begin their school life at 6 in the first grade, and when they are through the grades they are able to enter the High School of the larger municipalities. There are now High Schools at San Juan, Ponce and Mayaguez, each of which has a four-year course, and from which the graduates are able to enter the University of Porto Rico or any college of the United States without difficulty.

"In addition to this we give partial high school courses in eighteen different municipalities, and in these schools we have now almost a thousand students."

NIGHT AND NORMAL SCHOOLS.

"Are the people anxious to learn?" I asked.

"Yes indeed. They not only want their children to go to school, but many of them go to school themselves. We now have about 160 night schools, with something like 10,000 students enrolled. These schools are maintained in all but one of the municipalities, and the majority of the persons attending them are adults. They are held in most cases in the same school buildings as those used in the daytime, and are carried on at a very moderate expense.

"As to the desire of the children to go to school, this is evidenced by the large number who are now attending, and the fact that it is proportionately greater than that of the United States. I believe the desire for education is increasing, and we are doing all we can to popularize it."

ATHLETICS IN PORTO RICO.

"How about athletics? Do the children play football and baseball as our children do?"

"Yes, although they hardly knew how to play at all when we first took possession of the island. The Spanish boy of the past rather looked down on athletics. Today he is as crazy over them as his little American brother. He belongs to his football team and enjoys watching the growth of his biceps. We now have athletic meets at which the companies from the different schools take part. We had one last year in which more than 200 contested. They came from many different towns, and their records were creditable.

PUBLIC PLAYGROUNDS.

"We are now establishing school playgrounds everywhere. More than $10,000 have ben invested in their equipment, and the day will come when every island school will have its gymnastic machinery.

"And then the school bands," continued Dr. Dexter. "The Porto Ricans are naturally musical and nearly every school has its band. At the athletic meets these bands contest as to which can play the best, and the banner is given to the one making the best showing. At the last tournament twenty-one school bands contested. Among the instrument players were children only 8 years old."

"How were your playgrounds established?"

"They are comparatively a new thing on the island. We had only one in 1909, but at that time Dr. Henry S. Curtis, secretary of the American Playgrounds Association, came to Porto Rico and lectured on the playgrounds of the world, and especially of the United States. That started the movement, and the towns took it up. In certain cases private individuals granted land, and in others the grounds were bought by the school boards. In some towns the school children gave entertainments to obtain the money to buy the apparatus, and now tens of thousands of school children are exercising their muscles as never before."

"What kind of apparatus do they use?"

"Much the same as that of the United States. The San Juan playgrounds are equipped with kindergarten tents, giant strides, swings, see-saws, rope ladders and jumping standards. They have climbing ropes, climbing poles and climbing spars. They have bean bags, quoits and baseball outfits. In the smaller towns the equipment is much less, and sometimes it is limited only to a baseball outfit. Baseball is the most popular game in Porto Rico, and every school has its club.

SCHOOL SAVINGS BANKS.

"I understand that you have school savings banks?"

"Yes, we have a regular school banking system with more than 9000 depositors. They now have $8000 or $10,000 of savings in such banks, the average amount being less than a dollar. The child can deposit as little as 1 cent at a time. The teacher gives a card or slip on which a record is made, and when the child has as much as $2 he can transfer his account to one of the savings banks of the island. In these school banks the supervisor receives each week the deposits made by the children through the teachers. These banks are very popular and the custom is teaching economy and thrift."

"Have these banks anything to do with the Postoffice Department?"

"No. They were first organized about two years ago, some time before our postal savings banks were begun. Already about 700 of the children depositors have started individual accounts in the national or city banks of the towns in which they live As it is now, on the average, after two years only, we have about one child in every eighteen who is carrying an account in the school savings banks This means much for the future of Porto Rico."

GOOD PLACE FOR SPARE BOOKS.

The conversation here turned to the subject of school libraries, and Dr. Dexter told me that the government is anxious to increase this educational feature, and that arrangements have been made with the steamship companies to carry free from New York to San Juan any books that may be donated. Said he:

"I brought up the subject at the peace conference at Mohonk last year and asked for donations. Since then we have received 40,000 volumes and have established 246 libraries. We have also traveling libraries, consisting of boxes holding about fifty books each. These boxes are made of a lot of soldiers' kits that were sold at auction at San Juan a couple of years ago. I bought them, put shelves in each kit and painted the words 'Porto

(Continued on Tenth Page.)



Porto Rico Has Nine Large Banks

With deposits of $12,000,000. This is the American Colonial Bank at San Juan. Its interior finishings are of Italian marble and bronze.

Has Made Good

Columbia Improvement Company

Best Managed Building Company

Safe Conservative Profitable

See what the Columbia Improvement Company has done in the past seven months.

Has built thirty of its

BEST BUILT BUNGALOWS

on its tract at 37th Place and Dalton Avenue. Just finished a $11,000 house on Angeleno Heights for Mr. F. C. Austin. Has plans completed for a $15,000 residence for Mr. W. W. Pedder on Western avenue and Seventh street; also plans for a two-story house for Mrs. Shearer on Willard avenue, Hollywood.

Plans being drawn for Bungalow for Mrs. Brunner on Angeleno Heights. Finished this week—Three Bungalows, Numbers 3748, 3752, 3756 Dalton Avenue.

Has nearly completed 6-Room Bungalow for Mr. F. J. Airey at 1789 West Forty-third Street.

The Columbia Improvement Company is making money, and has laid the foundation for a large enterprise and business.

Arrangements have been made to construct 60 houses on a 60-lot tract near in, one of its BEST BUILT BUNGALOWS on each lot, and it owns a number of other lots in different portions of the city upon which it will construct these most desirable homes.

For the purpose of carrying on its various building projects to the best advantage and profit, 20,000 Shares of the Treasury Stock of the Columbia Improvement Company is offered the public in lots to suit at a discount of 25 per cent below par—at 75 cents per share. No more than this 20,000 shares will be sold for less than $1 per share.

KARL SCHUMACHER, Agent

Office 215 313 West Third Street, Los Angeles.

Acres at El Segundo

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OUT OF ONE ACRE YOU CAN GET SEVERAL LOTS

CAN YOU SEE THE OPPORTUNITY? It's your opportunity! Out of one of these big acres you can get several town lots. Buy an acre now—hold it awhile and later subdivide it! You won't have long to wait.

EL SEGUNDO IS NOW the fastest growing new Industrial City in Southern California. It already has a population of several hundreds. Numerous resales are being made now.

STANDARD OIL REFINERY IS OPERATING—El Segundo Home Builders have contracts for a score of new houses—many of them for Standard Oil Company employes. Big demand for acreage. El Segundo merchants prosperous. Many opportunities open.

YOU ARE MISSING SOMETHING if you don't see El Segundo RIGHT NOW. These acres are for sale at low prices—ridiculously low, considering the location—right near a new Industrial City. A small payment down and $10 per month gets any acre.

New subdivision of acreage adjoining townsite will be open next week.

Get map and price list. Then visit El Segundo. R. B. Cadwalader, Tract Agent. Cars leave Hill street station—"Del Rey-Redondo" line, every 30 minutes.

W. I. Hollingsworth & Co.

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Main 6760 Home 10777

---go out today and "view the view" from beautiful Angeles Mesa

One glance at the wonderful vista obtainable from this peerless viewpoint will solidly imbue you with the desire to own a piece of this limited high altitude subdivision. The entire downtown business district, all the residence sections from West Hollywood to East Los Angeles, and in the background 150 miles of snowcapped mountain range are plainly visible from every lot on Angeles Mesa—the highest residence district in the city.

But it is not view alone that has sold over $750,000 worth of lots at Angeles Mesa. Other value-producing elements have combined to make this the most successful residence subdivision ever placed on the Los Angeles market. Improvements and development projects involving millions of dollars have centered in and around this subdivision. Among these improvements are the establishment of gas mains throughout the tract by the Los Angeles Gas and Electric Corporation—the opening of a new yellow carline, which will be in operation almost any day now—the improvement of a 500-acre tract adjoining Angeles Mesa by the largest building company in the city—the million-dollar exposition park improvements—the half-million-dollar Manual Arts High School group, the $250,000 St. Mary's Academy—the new $300,000 L. A. Railway Company carhouse on the tract—the opening of new streets in Angeles Mesa, and important paving contracts.

Because of these extraordinary value-increasing conditions, we feel that an advance of $100 per lot is absolutely warranted. Prices of lots advance February 1. Present prices are $700 to $1150.

Go out to Pasadena, Hollywood, Garvanza, or any of the best sections of Los Angeles, and see if you can get anything half as good as you will find at Angeles Mesa for $700. You will not find anything at $2000 and upward with the exclusive residential advantages which exist at Angeles Mesa. Easy terms or discount for cash; 10 per cent. discount to home builders. Go out today via our automobiles—or take car marked "Hawthorne" on Spring or Main Sts.

ANGELES MESA LAND CO., 640 South Broadway, Sixth Floor—Home Phone F2387, Sunset Main 98.

NOTE—About Feb. 1, we will move to 1102-4 Title Insurance Building.



SUNDAY MORNIN

FREE W

Fotographs.

KEEPING TAB ON M'MANIG

Says McNamara Paid Hi Camera's Evidence.

His Wife Cross-Examined Federal Officials.

How "They" Held Dynam to His Foul Work.

[BY A. P. NIGHT WIRE TO THE TIME

INDIANAPOLIS, Jan. 13.— ...estions of how Ortie McManig ...with a suitcase filled with explos ...and time fuses, sneaked about ...rgents of Pittsburgh, Pa., and Buff ...N. Y., and met men who discussed ...pointed out "open shop" jobs t ...were to be blown up, together w ...photographs of wrecked places wh ...were forwarded to John J. Mc ...mara, were presented before the Fe ...eral grand jury in its investigation ...the dynamite conspiracy yesterday.

Several witnesses from Buffalo a ...Pittsburgh, whose names are with ...held, were questioned to discover wh ...was involved with McManigal in ex ...plosions there.

The confessed dynamiter made three ...visits to Buffalo, the first in July ...1907, when he blew up a bridge.

PAID BY M'NAMARA.

It developed that McNamara, as sec ...retary-treasurer of the International ...Union of Bridge and Structural Iron ...workers, obtained, whenever possible ...photographs of structures which Mc ...Manigal blew up in order to keep a ...check on the dynamiter in paying him ...'wages' out of the $1000 a month al ...lowed McNamara for organization ...purposes. Many of these photographs ...are in the hands of the government. ...Just before he went to Buffalo, ...McManigal says, he tried to quit the ...dynamiting business, but he was vis ...ited at his home in Chicago by a man ...whose name has not yet been publicly ...connected with the conspiracy, but ...who is known to the government. ...'This man told me I did not dare ...quit because, on account of my earlier jobs, they had it on me," said McManigal. "He told me I had gone too ...far and I would have to stick to it. ...Finally we both went to Buffalo. The ...night with me said he wanted to get to ...Canada before the explosion. I took ...the dynamite out of my suitcase, and ...started it with a sixty-foot fuse. It ...blew up that night."

IN PITTSBURGH.

The witnesses from Pittsburgh are ...believed to have been asked about ...the men whom McManigal met there in ...reference to an explosion at McKees ...Rocks, Pa., which is within reach of ...Chester, Pa., where the dynamiters ...had stores of explosives.

McManigal's confession, particularly ...with reference to others who ...involved him in the dynamite conspi ...racy, was confirmed in important de ...tails today by the dynamiter's wife, ...who was examined by officials.

The conversation she had with ...her husband in Chicago, Mrs. McMani ...gal is said, was able to tell much ...about the man who approached Mc ...Manigal, when he was working on a ...building in Detroit in June, 1907, and ...induced him to begin the many ex ...cursions on "open shop" jobs.

The man went to Detroit from In ...dianapolis and professed to have in ...fluence and money from John J. ...McNamara. After McManigal took up ...his writing regularly, he frequently ...met a man in Chicago, who, it is said, ...told about places to be blown up. ...Mrs. McManigal was questioned ...about her husband carrying explo ...sives through Chicago to points in ...Kansas, Missouri and Iowa and ...about persons who accompanied him ...when he blew up a place in South ...Chicago, February 24, 1911.

...RIES LABOR UNIONS.

...Rabbi Silverman Says the Working ...People Should Be Allowed Full ...Freedom to Develop.

[New York Tribune:] In a talk ...before the members of the Temple ...Emanu-El, Fifth avenue and Forty-...fourth street, Sunday morning, Rabbi ...Joseph Silverman, whose subject was ..."Are We Ready for Socialism?" ...severely criticised all labor unions who ...limited to workmen the length and ...quantity of the labor they should per ...form.

He also said that all men are born ...free and that it was only by their ...own efforts that some men achieved ...greatness than others, and that ...inequality had been in existence since ...the beginning of the world, and would ...continue. He added:

"The laboring man today is more ...educated and cultured than ever before, ...he has become more sensitive to ...wrong. In former ages men bore their ...chafe under these conditions and ...did not change them. There is no ...doubt that a social revolution is im ...minent which will show surprising ...results. Today the workingman has ...a ballot, where in days gone by he ...had the bullet.

"There are some men who believe ...that the only solution of the dif ...ference between capital and labor is ...the destruction of competition, the ...abolition of owning private property ...and confiscation of all surplus ...wealth to divide them equally ...among all men. There is no law, nor ...can there ever be any law, governing ...the affairs among men. Nature decides ...this.

"Young people should be allowed ...to live as they should have full free ...dom to develop as they may wish to make ...of themselves. If should work or how many ...hours they should lay, because there is ...no man capable of doing as much ...work as is the crime of the day; ...nor is the crime of progress ...among the men themselves from ...which there is the march of progress ...to be? Do doctors, astronomers, ...or lawyers place a capacity ...one another? No, they are do ...their work, unconscious of the ...fact that one another, marching ...in the line of progress.

...GLEDALE ACRES.

...Kenney has bought twelve lots ...Glendale Acres on which he in ...tends building a number of poultry ...houses, making a total of fifteen ...houses to be immediately started in ...the tract. The Guy M. Rush ...Company reports that the contractor ...has laid the water mains in the ...tract by another week.

FREE WORKERS' PAGE---Our Unceasing Fight for Industrial Liberty.

Photographs.

KEEPING TAB ON M'MANIGAL.

Says McNamara Paid Him on Camera's Evidence.

His Wife Cross-Examined by Federal Officials.

How "They" Held Dynamiter to His Foul Work.

[BY A. B. HIGHT WIRE TO THE TIMES.]

INDIANAPOLIS, Jan. 13.—Detectives of how Ortie McManigal, with a suitcase filled with explosives of time fuses, sneaked about the cities of Pittsburgh, Pa., and Buffalo, N. Y., and met men who discussed or pointed out "open shop" jobs that were to be blown up, together with photographs of wrecked places which were forwarded to John J. McNamara, were presented before the Federal grand jury in its investigation of the dynamite conspiracy yesterday.

Several witnesses from Buffalo and Pittsburgh, whose names are withheld, were questioned to discover who were involved with McManigal in explosions there.

The confessed dynamiter made three trips to Buffalo, the first in July, 1910, when he blew up a bridge.

PAID BY M'NAMARA.

It developed that McNamara, as secretary-treasurer of the International Association of Bridges and Structural Ironworkers, obtained, whenever possible, photographs of structures which McManigal blew up in order to keep a check on the dynamiter in paying him his "cut" of the $1000 a month allowed McNamara for organization purposes. Many of these photographs are in the hands of the government.

Just before he went to Buffalo, McManigal says, he tried to quit the dynamiting business, but he was visited at his home in Chicago by a man whose name has not yet been publicly connected with the conspiracy, but who is known to the government.

"This man told me I did not dare to leave, on account of my earlier acts, they had it on me," said McManigal. "He told me I had gone too far and I would have to stick to it. Finally we both went to Buffalo. The man with me said he wanted to get to work before the explosion. I took the dynamite out of my suitcase, and fixed it with a sixty-foot fuse. It was all that night."

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The witnesses from Pittsburgh are said to have been asked about a time when McManigal met there in reference to an explosion at McKees Rocks, Pa., which is within reach of Pittsburgh, Pa., where the dynamiters had stores of explosives.

McManigal's confession, particularly with reference to others who aided him in the dynamite conspiracy was confirmed in important details by the dynamiter's wife, who was examined by officials.

In conversation she had with Detectives Lord in Chicago, Mrs. McManigal said, was able to tell much about the man who approached McManigal, when he was working on a building in Detroit in June, 1907, and induced him to begin the many explosions on "open shop" jobs.

McManigal went to Detroit from Indianapolis and professed to have income and money from John J. McNamara. After McManigal took up his work regularly, he frequently went to Chicago, who, it is said, told him about places to be blown up.

Mrs. McManigal was questioned about her husband carrying explosives through Chicago to points in Illinois, Missouri and Iowa and the persons who accompanied him when he blew up a place in South Chicago, February 24, 1911.

SAM GOMPERS MUST GO.

[Editorial.]

TO assume that of the two million members of labor organizations in this country at least ninety per cent. are not in sympathy with either dynamiting, hasty and forced strikes, strike violence, or any of the illegal and arbitrary measures into which they have been led in recent years by their unscrupulous leaders, to the humiliation and loss of union labor. At the head of those unscrupulous leaders stands Samuel Gompers, the man who professes so much "labor virtue" and practices so little. The man who from either criminal ignorance or deep design, induced union labor to pay nearly two hundred thousand dollars (if not more) into the dynamite-murderer's treasury to be used for extravagant attorney fees (Clarence Darrow got a $50,000 retainer and, doubtless, relatively large fees went to Job Harriman and Joseph Scott,) for the bribery of jurors, or for any other purpose, illegal or otherwise, which it was thought might save the murderers from a justly deserved gallows. Every dollar of that labor money, dragged out of the wages of union workers—men, women, and even young girls and boys—has been literally wasted. And not only that, but the very fact that it was subscribed, by force, practically, in many cases, to defend men known by their leaders to be murderers, has done the cause of union labor untold harm—harm from which it will not recover for a quarter of a century, if at all. For that reason, if for no other, Gompers must go, and it is the self-preservation duty of the ninety per cent. portion, the decent and law-abiding portion, of union labor, to make him go, and that in short order. The union workers trusted Gompers and bitterly has he betrayed their trust, making them, as it were, accessories after the fact—in fact if not in law—to the score of murders perpetrated in Los Angeles on October 1, 1910.

"Now that union labor knows that its leaders of a certain stripe," says the Mediator, "can and do commit crimes of this (dynamiting) character, there are only two proper courses open to law-abiding and honorable members of labor unions. They must either see to it that their criminal leaders are eliminated and good men put in their places, or resign from their organizations." That means that Gompers and all the other labor-deluding labor leaders, particularly those closely associated with him, must go, rather than that the decent labor union men should be further injured by the disruption of their organizations.

Union labor's ill-advised leaders (of which Gompers ranks as chief,) demagogic newspapers and the uncautious speakers (such as Gompers's friend William D. Haywood,) are responsible for the present disgraced and humiliated position of organized labor as a whole. Therefore Gompers and Co., must go. Union labor should not wait a day for their voluntary, delayed resignations but should put them immediately out of office by summary dismissals. Decent union labor owes that just and necessary course to itself.

It's all very well for Gompers now to, as he is doing, hold up "holy hands of horror" and whine "They told me they were innocent" (the McNamaras.) That assertion may safely be taken with a large grain of salt, as recent revelations at Indianapolis indicate that Gompers knew from information given him by Ex-Mayor Bookwalter that the McNamara's, affiliated brethren of his, were busily engaged in the dynamite outrage business in various parts of the country. Nothing yet has been adduced to show that Gompers ever took steps to cut out the dynamite cancer which, for years, had been eating out the very vitals of true labor unionism. The strong arm of the law, without aid from Gompers, has cut it out, but the cause of union labor lies prostrate after the painful operation. For this reason—criminal negligence of the worst kind—if for no other reason, Gompers must go, and without any "order in the manner of his going," either. The power which made him—union labor—should break him and that immediately.

It is absurd for Gompers, as the chief of American union labor, to say, as an excuse, he did not know there were dynamiters in the ranks of affiliated labor. Spread over five years the dynamite outrages—eighty-seven and more of them—were published in the newspapers from time to time and the knowledge of them was common property. Are we to assume then that Gompers never reads the newspapers? Or that when from time to time he read of these dynamite outrages he took no steps whatever to ascertain who were the instigators and perpetrators and whether or not those instigators and perpetrators were union men? If he did not so investigate, and by his own profession of ignorance of this dastardly work going on for years in the affiliated ranks of the organization of which he is the head, we are justified in assuming he did not, then he is guilty of criminal ignorance. For that reason—criminal ignorance—if for no other reason, Gompers must go.

The New York Herald, quoting from Railroad Employee, a Newark, N. J., journal for workingmen, pertinently says: "There is no evidence at hand to show that Gompers, with a knowledge of these wholesale crimes, ever issued any statement or inaugurated any investigation with the object of bringing those guilty before the bar of justice."

On the contrary, and very much to the contrary, when the McNamaras were arrested, Gompers protested loudly against the arrest, shouting "kidnaped," followed by "They are innocent" and at once proceeded to collect and did collect two hundred thousand dollars (or more, as he asked for five hundred thousand) out of his affiliated workers' wages, in return for which they and their cause (really the worst results of it) have received nothing but disgrace, humiliation and shame. For this reason—criminal deception of his hard-working clients—Gompers must go.

Gompers must go because the bill of indictment against him as here shown, embraces criminal negligence, criminal ignorance, criminal money-raising deception, and criminal injury to the cause of decent union labor.

Plain Case.

PLIGHT OF SAM GOMPERS IN DYNAMITE CONFESSION

Newspapers Point Out His Indefensible Position—Vicious Leaders of Unionism Must Go.

Getting At Its Extent.

[New York Tribune:] The indictments just found in Los Angeles show that some progress is being made toward unveiling the organized labor conspiracy which was responsible for the long series of dynamite explosions in various parts of the country. Instead of these crimes being the work of the McNamaras alone, as Gompers and his associates have tried to make out since the McNamaras' plea of guilty, the government has found sufficient evidence to satisfy a grand jury of participation by California union leaders in crimes committed in their territory.

Moreover, if the grand jury is right about the participation of the California ironworkers' leaders, there is every reason to suppose that other local representatives of the union in other parts of the country were in the confidence of the McNamaras and did their part in carrying on the conspiracy. Since there were explosions in many different parts of the country, it is probable that many labor unionists in various sections of the country were involved in the crimes. And if it should be shown that cognizance of the dynamite plot extended through the lower circles of organized labor, what reason will there be for supposing that it did not equally permeate the higher circles?

As to Breaking Unions.

[Fresno Republican:] The San Francisco Bulletin complains because the McNamara bargain in Los Angeles is being evaded, and charges Dist.-Atty. Fredericks with ambitions to run for Governor, and the whole forces behind the present investigation work with an intent to break up the labor unions.

The way to keep the labor unions from being broken up is to get the explosives, and the users of explosives out of them. The investigation ordered by President Taft is the best possible service to the labor unions. This investigation is, perhaps fortunately, under a law that makes the maximum penalty two years in the penitentiary. There is therefore no blood-hunger or lust of vengeance involved. No one can be convicted of any worse crime than the illegal interstate transportation of dynamite, nor subject to any worse penalty than the mildest criminologist would assign to that offense. But the truth can be exposed. And the truth shall make you free, in labor unions as everywhere else. There has been a dynamiting element in some labor unions. It engaged in a conspiracy which destroyed a vast lot of property and at last murdered more than a score of innocent men. The facts of that conspiracy ought to be exposed to the very bottom, if for no other reason than that labor unions, in purging themselves of this danger, shall know exactly where to begin.

Gompers an Offender.

[New York Times:] The Federal inquiry now in progress in Indianapolis should be pushed to the utmost limits demanded by justice. This nest of criminals must be completely uncovered, to the end that the public may know whether Mr. Gompers is right when he insists that labor feels that it has been "betrayed" when union men commit crimes, or whether it is true that in many unions a large number of members are accessories in these crimes. And labor itself, the whole body of organized labor, with the exception of the criminal part of it, is more deeply interested even than the public in having a complete exposure.

The "principle" of organized labor upon which James B. McNamara acted has brought the unions into conflict with the law in four ways, chiefly: First, by murders, the blowing up of buildings, and the destruction of property; second by a resort to violence to prevent men willing to work from taking the places strikers have left; third, by the boycott, the attempt to destroy business and bring ruin upon employers who presume to disobey the commands of labor; fourth, by open contempt of court and persistent defiance of the tribunals of justice, and in this Mr. Gompers himself is a most conspicuous offender.

Made a Bad Blunder.

[Chicago Inter Ocean:] Mr. Gompers and his associates made a very bad blunder in their dealings with the McNamara case. They may explain and expostulate as long as they draw breath, but there is the lurid record of the McNamaras' self-confessed guilt.

In all kindness to Mr. Gompers and his associates and with all respect to the thousands of law-abiding citizens whom they have so unfortunately represented, we suggest that there is a case in which the least said is the soonest mended.

Hope for Union Labor.

[New York Tribune:] There is sound sense in James B. McNamara's expression of hope that the sentiment of union labor toward him will change and that in time his case will be better understood; though it is not the sense in which he means it. It is to be hoped that union labor will speedily come to a realization of the moral if not the legal responsibility of some of its leaders and of much of its manifest general spirit for the crimes of the McNamaras, and will understand that their murderous felonies were merely the logical outcome of things that have been said and done by the officers of trade unions.

Gompers's Break.

[Bakersfield Californian:] More than one prominent labor organization has now demanded the retirement of Samuel Gompers as the head of the American Federation of Labor; they holding that his course with reference to the McNamaras has placed the unions in a compromising position. And coming from good American citizens, this expression is not only natural, but inevitable.

Gompers jumped into the breach with the first telegraphic word of the arrest of the brothers, and with the weight of his position to give emphasis to his utterances, he declared that the dynamiters were innocent; that they were being prosecuted because of their alignment with labor. Those utterances were accepted as the truth by many organizations, which promptly made the cause of the McNamaras their own, and which now find themselves greatly embarrassed.

Important.

LABOR REVOLT IN LANCASHIRE.

INVOLVES RIGHT TO STRIKE AND RIGHT TO EMPLOY.

The Mill Managers Stand Back on Their Rights and Have Shut Down Their Mills Because All Departments Must Be Operated at the Same Time.

[New York Journal of Commerce:] The strikes and lockouts in the cotton mills of Lancashire is no mere local affair which concerns only employers and operatives in a part of that great manufacturing district. The factory "village Hampden," who, with dauntless breast the little tyrants of the labor unions withstood, has started a revolt of the labor that would be free against the despotism of its own organization, and this may have a revolutionary effect. Until lately labor unions in England have not used coercion or intimidation to force men to join their ranks, and have not insisted upon excluding non-union men from the "shops" and factories, so long as they were employed on the same terms as union men. The unions have sought to establish the terms of employment in regard to wages, hours, etc., but have generally assented to an arrangement for arbitration in case of disputes, though there have been many strikes and lockouts before peace could be restored. In this case the weavers of certain mill towns in Lancashire have adopted the "closed-shop" policy, which un-American leaders of labor organizations have been seeking with partial success to establish in this country. When two or three weavers in a mill at Accrington saw fit to exercise the privilege of giving up their membership in the union because the dues were burdensome and the benefit not commensurate, the union authorities undertook to force their discharge by striking work.

Greatly to the credit of the employing companies they refused to discharge operatives for exercising an unquestionable right and asserting their personal liberty, and are upheld by the Federation of Employers' Associations in the different branches of the industry. The strike spread in the effort of the unions to coerce the employers and was followed by lockouts because the work of the mills could not go on without weavers. It was necessary to dispense with spinners and other operatives in the preparation of yarns for weaving, if the looms were to be kept idle. So the stand for their rights taken by one resolute man and two women has, according to the latest reports, put 350,000 people out of work and silenced 50,000,000 spindles for the time being. It is believed that a large part of the work people are in sympathy with those who assert the right to leave the unions or to refuse to join them, and that the union officials would not have ordered the strikes if they had not expected the employers to yield at once to avoid loss at a busy time.

But the die having been cast, it is made plain that a principle of great moment is at issue, and there may be a contest for its settlement which will have important results. The right of labor to organize for the promotion of its interests and the defense of its rights is indisputable. Workmen have the right to join unions and submit to their rules for the purpose of securing their benefits. Employers have the right to make agreements with the unions for the employment of their members upon terms acceptable to both parties. Does this deprive men in any trade or calling of the right to earn a livelihood therein without joining the union if they prefer their individual liberty? Does it deprive employers in any industry of the right to employ men who do not belong to unions? Can an organized body of citizens or subjects of law be justified in restricting the liberties or encroaching upon the rights of those of those who do not see fit to belong to their organization and submit to its regulation and obligations?

In any country where personal liberty is respected and equal rights under the law are an accepted principle, these questions can admit of but one answer. There is the same right to live and to acquire the means of living in one's own chosen pursuit without joining with others in an organized body as by doing so; and there is the same right to hire the labor of those who do not join such organization as of those who do. Otherwise, the principles of personal liberty and equal rights become a pretense and a sham. But if we admit, not only the right but the advantage of labor organization, how is its effectiveness to be maintained if it is to be in competition with unorganized labor? Can union labor compete with non-union labor and maintain fair terms of employment? It surely can if based upon sound principles and conducted with wisdom and a just regard for the rights of all. To succeed and to become stable and permanent, labor unionism must demonstrate its advantage in the industrial world, its advantage not only to the members of unions, but to employers of labor and to the community at large. It must make union labor preferable from an economic point of view to non-union labor. Then it will be preferred, upon conditions of wages, hours and other terms of employment favorable to the workingmen.

When union labor is made more efficient, more orderly and better disciplined, more steady and trustworthy, in short, worth more in the operations of production and the distribution and exchange of the products of human effort for the satisfaction of human wants, then organization will be for the general benefit and will be preferred by competent workmen and by employers and will be favored and supported by the industrial and trading community. It cannot escape competition any more than capital, but it may excel in competition by its economic advantage. Unless it so excels it will be in continual conflict with competitive forces among workmen and among employers, and there will be no industrial peace. It can gain nothing by trying to down these forces by injustice, by violence, by coercion or intimidation, or by any of the devices by which tyranny sustains itself for a time and brings ruin upon itself in the end.

REPORTS ON WAGES AND CONDITIONS.

Timely Bulletins from All Parts of the World.

In this column has been shown Sunday after Sunday the value of the undisturbed American factory as a wage-producing proposition in the total of products produced each year, the number of benefiting workers, and the annual pay rolls in each industry. That study is more than profitable and will be continued from time to time. An undisturbed steadily-running factory can and almost always does produce more goods than are immediately called for to meet the home demands for manufactures, enormous as it is, hence our factory owners hunt for and find foreign markets in which to place their surplus products. The point for wage earners to consider is that if the factory is bothered by strikes, its production will not meet the home demand and there will not be any surplus product available for export. Consequently they, the workers, if a strike is on, lose not only wages lost by the lessened product made available for the home demand, but they lose also the wages (about 40 per cent.) which would have been included in the export values, if any exports.

It happens that the year just closed was largely free of factory strikes so that factory owners were able to produce and export larger quantities of goods, paying a larger volume of wages, and "all hands" gained and gained very materially.

Building Wages Compared.

In this column on various dates it has already been shown that American building trades workers (those of Los Angeles especially) draw far higher rate of wages than do their brethren of Great Britain, Germany and France. Now note how still more favorable is their wages position as compared with similar workers in Belgium.

	United States. Hour, cents.	day.	Belgium. Hour, cents.	Day.
Bricklayers	55	$4.40	9	$ .54
Stone cutters	47	3.76	7	.56
Stone masons	46	3.68	8	.64
Carpenters	36	2.88	7	.56
Painters	35	2.80	7	.56
Plumbers	44	3.52	8	.64
Laborers	17	1.36	5	.40

American building trades workers, (Los Angeles especially,) can note those comparative rates of wages and then thank their lucky stars that field of work and living (existing) is not in Belgium. In no city in the world are building trades workers earning as high wages as they are right here, in this favored city of Los Angeles Then why strike?

Printing and Publishing.

According to a recent census report there has been a great increase in our wages-producing printing and publishing industry in the past five years. The main figures are:

	1910	1905
Establishments (area of work)	31,445	27,792
Increase in five years		3,653
Capital invested	$538,340,000	$421,854,000
Increase in five years		155,492,000
Value of products	737,878,000	553,472,000
Increase in five years		185,406,000
Pay roll	248,000,000	194,944,000
Increase in five years		73,147,000
Workers	258,042	237,679
Increase in five years		70,363

There is a wages increase exceeding $6,000,000 a month, or $1,500,000 for each working week. What should American labor in the printing trades want better than that? Why disturb that very satisfactory progress with foolish strikes?

Wages in Los Angeles.

The following scale of wages paid in Los Angeles is reprinted from the "Midwinter" as for reference purposes it has a proper place in this column:

Blacksmiths, 8-hour day, per hour	37½ to 62c
Bottermakers, 9-hour day, per hour	37½ to 40c
Book-keepers, per month	$90 to $125
Brass finishers, per day 9½ hours	$4
Brass molders, per day 9½ hours	$3.75
Brass machinists, per day 9½ hours	$3.80
Bricklayers, per day	$6
Brick setter, per day	$5
Butcher, per month	$75 to $100
Butcher, hotel, per month	$60
Cabinet makers, per day	$3 to $3.50
Carpenters, bridge, per day	$3 to $4
Carpenters, bridge helpers, per day	$2.50 to $4
Carpenters, rough framing, per day	$2.50 to $3
Carpenters, finishing, per day	$3.50 to $4
Carpenters, for country, per day	$3.50
Carpenters, mine, per day	$4
Cement finishers, per day	$4
Cement workers, per day	$3.50
Chauffeurs, per month and board	$90 to $125
Clerks, per month	$25 to $60
Collectors, per month	$50 to $100
Compositors, per week	$33 to $40
Conductors, street car, per hour	25c to 30c
Cooks, short order, per week and board	$12 to $18
Coopers, tank work, per day	$3.50 to $4
Coopers	$3.50
Electricians, per day	$3 to $4
Electric linemen, per day	$3 to $4
Hall man and porter, per month and board	$30
Harness makers, per day	$3 to $3
Hod carriers, per day	$3
Brick wheelers, per day	$3
Laborers, per day	$2
Lathers, per day	$4 to $4.50
Linotype operators, per week	$25 to $35
Machinists, 9-hour day, per hour	37½ to 50c
Machinists, auto, per day	$3 to $4
Man and wife, hotel, per month	$100 to $125
Milkers, per month and board	$40 to $50
Motormen, street car, per hour	25c to 30c
Molders, 9-hour day, per hour	37½c to 42½c
Painters, carriage, per day	$3
Painters, house, per day	$3
Painters, sign, per day	$5
Pantry man and mixer, per month and board	$40 to $45
Pattern makers, 9-hour day, per hour	40c to 50c
Plasterers, per day	$4.50 to $5
Plumbers, per day	$4 to $5
Plumbers, helpers, per day	$3 to $3.50
Pressmen, job, per week	$18 to $30
Pressmen, cylinder, per week	$25 to $30
Press feeders, job, per week	$9 to $14
Press feeders, cylinder, per week	$12 to $18
Proof readers, per week	$30 to $35
Riveters, per day	$3 to $4
Section foreman, per month and house	$80
Sheet metal workers, per day	$3 to $4
Stenographers, per month	$50 to $100
Striker for brick yard, per day	$2
Teamsters, per day	$2.50 to $3.50
Tinsmiths, per day	$3 to $4
Tinsmith, sugar factory, per day	$3.50
Waiters, city, per week	$10 to $15 and tips
Waitresses, restaurant, per week	$8 to $10 and tips

Just a glance at those figures and a mental comparison with the rates of wages paid in other American cities show how highly favored, even on this side of the Atlantic, are the wage earners of Los Angeles. There would have been a very different and much poorer story to tell had the wages-destroying socialist-laborite ticket won out on December 5 last.

Automobile Wages Compared.

	Blacksmiths. Cents, per hour.	Machinists. Cents, per hour.
United States	28	35.5
France	11	9.5
Belgium	10	10.0
Italy and Austria	5.5	6.5
	Assemblers. Cents, per hour.	Pattern makers. Cents, per hour.
United States	24.6	31.5
France	11	12
Italy and Austria	9	10
	Electricians. Cents, per hour.	Carpenters. Cents, per hour.
United States	25	25.4
France	12	9
Italy and Austria	7	Not stated
Belgium	Not stated	6

In the United States automobile apprentices get half pay while learning, but in France, Italy and Austria they have to work two and one-half to three years without any pay whatever. Do we want foreign autos made on those low wages? No, you say—then vote against it in November next.

Furniture Wages Comparison.

Comparing the weekly wages of furniture workers we get the following:

	Cabinet makers.	Joiners.
United States	$16.75 to $21.50	$16.75 to $21.50
England	3.30 to 3.57	3.30 to 3.57
Germany	4.55 to 7.60	Not stated
France	5.54 to 7.32	5.78 to 6.49
Belgium	4.91 to 6.14	4.97 to 5.70
	Turners.	Varnishers.
United States	$15.41 to $18.13	$15.82 to $20.03
England	7.79 to 8.78	7.66 to 9.13
Germany	4.57 to 8.03	5.64 to 7.23
France	5.54 to 7.42	5.21 to 6.49
Belgium	4.99 to 5.92	4.56 to 5.35

Do we want European furniture made on those low wages? No, you say—then vote against in November next.

Gompers Wastes Wages Money.

What real service to labor did Sam Gompers perform for the $7,115.39 which he admits having paid to himself out of the workers' wages money in the year ended September 30, 1910, especially?

GLIMPSES OF SAN FRANCISCO.

[Special Correspondence of The Times.]

SAN FRANCISCO, Jan. 5.—Everybody and everything is ready for the new administration and the new officials impatiently await the tap of the gong to start the race for better things. The old crowd has had its swan song and a sad one it has been, indeed. Nothing has been done in the past two years, but rather everything has been undone. Matters governmental are in a bad way and any change is bound to be for the best.

In times past there has been much rejoicing over the return of lost sheep to the fold, but it was as nothing compared with the happiness felt over the result of the recent church census. Nearly 300,000 citizens expressed themselves as having religious preferences. This leaves about 100,000 in outer darkness. By the time another census is taken perhaps these waywaad ones will have seen the error of their ways and be willing to come into the straight and narrow path.

"Gipsy" Smith, the great revivalist, is still working like a Trojan. His audiences are large as well as enthusiastic. He is not a bit chary about hurting their feelings and he frankly tells them that the only way to salvation is to go and sin no more. He insists that he is acting unselfishly as he refused an offer of $20,000 a year for a lecture course in order to continue his uplift work.

Editor Halliday of Ukiah bears witness to the efficacy of our "knock-out drops." He took some on the waterfront and when he came to be found himself in Canada. He might try them on again and win a trip to Europe.

New Year's Day was prolific of feats of prowess. Walter Pomeroy swam around the Seal rocks; 200 Olympic Club members took a plunge in the ocean, and several hundred athletes ran from the ferry to the cliff in less time than it takes a trolley car to make the distance. The moving-picture man got all the performances and will make them redound to our credit as a winter resort.

The seventeen lepers who are public charges have a new source of amusement. Charitably-inclined persons have provided them with a moving-picture outfit and one of them has learned to operate it. Several nickelodeon managers have agreed to furnish one reel a week so the unfortunates will not lack for amusement these long winter evenings.

The Board of Education has taken severe measures in regard to teachers who are living outside the city limits. The pedagogues have been notified that they must live in San Francisco or else forfeit their positions. The City Attorney has told the board that this is a charter requirement, so the instructors seem to have no recourse except to obey the orders.

There is an odd sort of person living here named Violet Leach. She is an actress by profession and is asking the court for a divorce. She is not odd because of this, as actresses frequently sue for divorce. But she is unique inasmuch as she does not wish any notoriety nor does she wish alimony. Her wishes have not been respected as far as the notoriety is concerned, but whether she will get alimony remains for the court to decide.

James MacFarland, a tailor, raised his hat on Market street to a lady he did not know and she had him arrested for it. Police Judge Weller fined him $5 for the offense, at the same time remarking that he would have fined him the same amount as many times as it could be shown that he had offended. The tailor left the court considerably discomfited and resolving that hereafter he would raise his hat to men only.

PLUTO.

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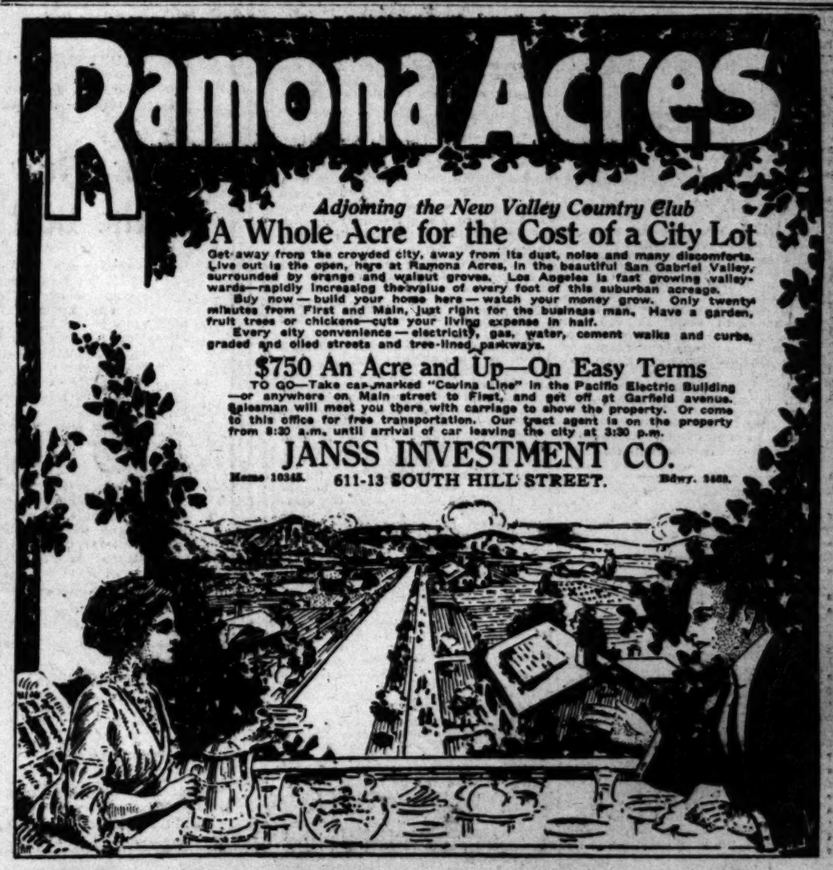
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A GALA EVTEN FOR SANTA FE.

Statehood and Inauguration of the Governor.

New Mexican Militia Men to Be on Parade.

Brilliant Ceremonies on First Day of the Year.

[Special Correspondence of The Times.]

ALBUQUERQUE (N. M.) Dec. 27.—The inauguration of the first Governor and other officials of New Mexico has been set for Monday, January 1, in Santa Fe. The inaugural ceremonies will be the most brilliant in the history of the commonwealth, the committee on arrangements having raised $10,000 for the event. The features will be a military parade at 10 a.m. to escort the new executive from his hotel to the capitol, where he will swear the oath at 12 o'clock; the farewell address of Gov. William J. Mills, the last of the territorial Governors; the administration of the oath to Gov. William C. McDonald, the new executive; his inaugural address, and the formal installation of Gov. McDonald. Later the new executive and his family will be escorted to the executive mansion, where a State banquet will be served. A public reception will be held after the banquet in the Palace of the Governors, situate on Santa Fe's historic plaza, and at night the inaugural ball in the National Guard Armory will end the day's festivities.

MILITIA IN PARADE.

Arrangements have been made for the presence in Santa Fe for the inauguration of the companies comprising the First Regiment, New Mexico National Guard, the Field Artillery of Roswell and the three battalions of cadets of the New Mexico Military Institute at Roswell. In addition there will be present to participate the First Regimental band, the New State band of Albuquerque, and the Mayflower band of Las Vegas.

Among the guests of honor at the inauguration will be five ex-Governors of New Mexico, namely, W. T. Thornton, Miguel A. Otero, Herbert J. Hagerman, L. B. Prince and George Curry. Other invited Governors, who are expected to attend, are Gov.-elect Hunt of Arizona, Gov. John F. Shafroth of Colorado, Gov. C. B. Colquitt of Texas, and Gov. Lee Cruce of Oklahoma.

The final count by the official canvassing board of the vote cast in the election November 7, last, resulted in many surprises. The unofficial returns showed a majority of the Democratic insurgent State ticket elected, including the three Supreme Court justices, the Corporation Commission and one Congressman.

THE OFFICIAL RESULTS.

The official canvass just finished shows:

Governor—W. C. McDonald, Democrat.

Lieut.-Governor—E. C. De Baca, Democrat.

Secretary of State—Antonio Lucero, Democrat.

State Auditor—William G. Sargent, Republican.

State Treasurer—O. N. Marron, Democrat.

State Superintendent of Public Instruction—A. B. Stroup, Republican.

State Commissioner of Public Lands—Robert P. Ervien, Republican.

Attorney-General — Frank W. Clancy, Republican.

Justice of Supreme Court—Richard H. Hanna, Insurgent; Clarence J. Roberts, Republican; Frank W. Parker, Republican.

Corporation Commissioners—O. L. Owen, Democrat; Hugh Williams, Republican; M. S. Grooves, Republican.

Congressmen — H. B. Fergusson, Democrat; George Curry, Republican.

The election for State officials was the closest in the history of New Mexico. Aside from McDonald, whose majority was 3557, the others won by majorities ranging from 500 for Attorney-General down to twenty-five for Hanna for Supreme Court Justice. Every State official except those mentioned won by less than 1,000 votes, the race for the Supreme Court being closest.

Because of the narrow margin, attorneys representing the defeated candidates filed contests. These are being argued now. It is confidently believed the contests will be amicably adjusted. If these plans go through, the inauguration will take place on January 1, New Year's Day, as scheduled.

MAY LOSE OUT.

Late developments in the Senatorial situation, which is the next important move in the new State's political era, indicate that the Republican party has not got a "cinch" on the election of the two United States Senators, though it has a working majority in both houses of the Legislature. The Democrats and Insurgents are engaged in making a slate. The Insurgents will present the name of W. H. Gillenwater of this city, a banker and land owner, for one of the Senatorial togas, while the Democrats have agreed on Feltx Martines, a millionaire of El Paso, Tex., but who maintains his residence in New Mexico. Martinez is all-powerful among the Spanish-speaking citizens of the new State and did valuable work for the Democratic-Insurgent ticket in the last election.

Of the Republicans, one faction is backing Gov. William J. Mills and Thomas B. Catron, former delegate in Congress. Another is working to land the Senatorships for Delegate W. H. Andrews and Judge A. B. Fall. Still another favors Charles Springer, a millionaire land owner, and Nathan Jaffa, at present Secretary of the Territory.

Repeats Patrick Henry's Speech.

[Washington Star:] Antonio Graffigna, perhaps the best-known man in the city or in the State—the one man who has met all the distinguished visitors to Richmond for the last forty years—is the keeper of old St. John's Church and graveyard, the spot made famous by reason of the fact that within its walls Patrick Henry made his famous speech. Mr. Graffigna has learned that speech letter perfect, and when there are noted visitors to the city he is always called on to say his piece.

He takes his stand in the same pew in which the great Virginian stood, throws his head back and with an earnestness that would make an impression on an audience at this time he makes the speech. Pay for his services is refused, but he has arranged to have a small box placed in the pew, and whoever cares can drop a gift therein for the poor of the congregation. He declines to receive a penny for that service. For forty years he has been in his position, and he says he wants to die while in harness.

WILEY'S VIEW.

(Continued from Third Page.)

exactly like my own, are having them right along.

A LOSS OF $6.45 PER HEAD.

"But I am not through with the whole story of those steers. They illuminate, in a way and so far as they go, the farmer's side of the meat question. Each lean steer as I have said, cost me $46, cash on the spot. Interest on that sum for one year amounts to $2.76. Pasturage at 5 cents a day for 365 days amounts to $18.25. That is the regular charge for pasturage and the pay I get when my neighbors turn their cattle into my fields. The three hired men on the farm are given $60 a month, or $720 a year in wages. I estimate that at least one-tenth of their time was contributed to the welfare of the steers. Labor in caring for the steers, then, amounted to $72. There were fifty steers. The wage charge per steer was, as you will see, $1.44. Total cost to me of each steer, $68.45. I was paid, as I told you, $62. Proved loss, $6.45 on each animal. Multiplied by fifty, the loss on the herd is shown to have been $322.50. And yet some of my neighbors think they are making money fattening cattle, whereas they are losing it.

"Now, as we go along, let me give you the figures on the 2200 bushels of wheat I grew last year. They likewise are illuminating. Some of the wheat was sold for 84 cents, some for 94 cents, and some remains in my barns. I estimate the average price as being 90 cents. The average yield was eighteen bushels to the acre. Ninety times eighteen are $16.20. The cost of growing an acre of wheat was as follows: Interest on the land at 6 per cent., $3; taxes, 30 cents; upkeep of fences, barns, and other buildings, $1; seed, and I bought the best, $1.50; fertilizer, $3.50; plowing and preparin the land, $2; planting, 50 cents; harvesting, $1.50; thrashing and hauling, $1; taking wheat to market, 3 cents a bushel, or 54 cents. Adding the items: Four is a four, five, ten, fifteen, twenty, twenty-five and three are twenty-eight; put down the eight and two to carry, and that is three, four, six, nine, ten, eleven, and fourteen—makes the cost per acre exactly $14.84. Subtract that from $16.20, and a producer's profit of $1.36 remains. That very wheat, I said, brings $40 a bushel when sold as bread and so on in hotels and restaurants. It is clear to me, if to no one else, that the farmer is not getting his share of the money of the consumer."

"OH, MY!" SAID GOOD DOCTOR.

I had written about Dr. Wiley before—as a chemist and also as a college professor, who rode a bicycle and played baseball and was accused to the trustees of being irreligious in that he did not always attend morning prayers, and of being frivolous and undignified in that he wore a cap and knickerbockers while astride his "cartwheel," as it was officially described. On telling him I had come to chronicle his own experiences as an agriculturist, he looked at me obliquely out of his slightly slanting eyes and merely said, "Oh, my!" putting a shade of emphasis on the last word. "Yes," I continued, "a sort of a developmental narrative, starting with the farm on which you lived as a boy and—"

"Plenty of people," Dr. Wiley interrupted, "think I should have remained there."

"And," I went on, "touching only the high spots——"

"That's the old Indiana homestead, all right. It was nothing but high spots."

"Until by a process of industry, frugality and perseverance," I proceeded, "you were evolved into a wealthy land-owner."

"The adjective as you use it is an insult to a respectable word and a veiled assault upon myself. I am a land-owner—that wantonly I confess—but I am not rich. Were I wealthy I should buy mortgages, not land. Mortgages pay 6 per cent. I am getting 2 per cent. less from my three farms."

"Three?"

"Yes; one of 240 acres in Maryland, almost in sight of Washington, and two aggregating 1100 acres in Virginia, sixty miles distant, as the crow flies."

"Why do you buy land? Are you afraid of savings banks?"

"Because I am a farmer and have been one all my life. No; I am not a candidate for office, though I was born in a log cabin and have other qualifications. I am bold enough to think, becoming to the personality and biography of the President of the United States. The first money I ever earned, I want you to know, was wrenched from the land. I wrenched away for fourteen hours and was paid 25 cents in cash. Then I ran a mile and a half to show the money to my mother. That was also my first experience as a teacher.

A CELEBRATED CORN PLANTER.

"I could lay off a field in straight rows with no other marker than the swinging rump of the horse I drove, sighting along his backbone and between his ears whenever I was in doubt as to direction. Marking the field one way, I'd mark it the other. Then with a bag of seed across my shoulder, walking swiftly and steadily, with an eye and hand as certain as a squirrel hunter's, I'd drop three kernels of corn, no more or less, precisely at the spot where the lines crossed. Coming up in due season, the green rows of corn were as straight as a surveyor could have made them with a tape and transit. Such being my talent, I was solicited by a rich neighbor to instruct his sons in the art. Thus was earned, as I said, my first 25 cents.

"I worked on my father's land until I was 21 years old and my own boss. I go into details to prove that I have always been an agriculturist. During the next nine years I worked for myself, spending all that I earned for an education. At 30 years of age I owed a debt of $50. Paying the debt, I began immediately to save money with which to purchase a farm. I was then teaching chemistry at Butler University. The first land I bought was in Benton county, near the eastern edge of Illinois. It was sold many years later at a handsome profit. Farmers said that wheat would not grow in that latitude. While the prophets laughed at me among themselves, I produced a good crop, and wheat has been raised in Benton county ever since.

"After moving to Washington I bought a farm in Prince George county, Md., in order that I might have a home in the country during hot weather. The plan, however, was never carried out. I sold the land eventually at a profit of 700 per cent. My next purchase was also in Maryland, at the rim, I might say, of the District of Columbia—240 acres adjoining the farm of Willis L. Moore, chief of the United States Weather Bureau. Moore had never lived in the country and couldn't have told an apple from a potato, but he got books and bulletins and talked with experts in the Agricultural Department, and is now one of the best farmers in the United States. He sold $6000 worth of peaches last year from a twenty-acre orchard.

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$100,000 Worth of Recent Sales

Every purchaser is receiving more than his money's worth when he buys an Ivywild lot. It is the highest ground crossed by the Venice Short Line between the City and the sea. The elevation, the delightful climate, the magnificent view of the mountains, and the fine car service make it an ideal place to live. Several homes are under construction. The improvements will be practically completed within thirty days. Will you buy now or then?

Only a Few More Lots to Be Sold at Present Prices

An advance, which is more than justified at the present time by the rapid development of the tract itself and the constantly increasing valuation of surrounding acreage, must go on not later than February 1st. The old price of $400 for a 50x160-foot lot will hold until that date. Easy terms and all improvements included in that price.

It Means Dollars to You

Ed P. Reed, Gen'l Agt.

(Successor to Reed & Chipley,)

203-210 Consolidated Realty Bldg.

Main 6021. Sixth and Hill Streets. A4781.

Our Stock is Based On a Business that Produces Good Profits....

That's the reason we were able to send such a thoroughly satisfactory dividend to over 2000 stockholders this month. This dividend was earned through Real Estate and Building Transactions. Everybody knows there's more money in those two lines of business in Los Angeles today than in any others.

—COMMONWEALTH HOME BUILDERS is the one Real Estate and Home Building Company based on the original co-operative principles which have grown to such enormous success in Great Britain and other countries.

—COMMONWEALTH HOME BUILDERS need not measure its own success by what other companies have done, for we have made an enviable record for ourselves. Our success is assured and stands on its own merit.

Stock Now Sells at 30c. It's the Best Buy in Town.

—that would be an easy statement for anyone to make, but we are ready to show you the proofs.

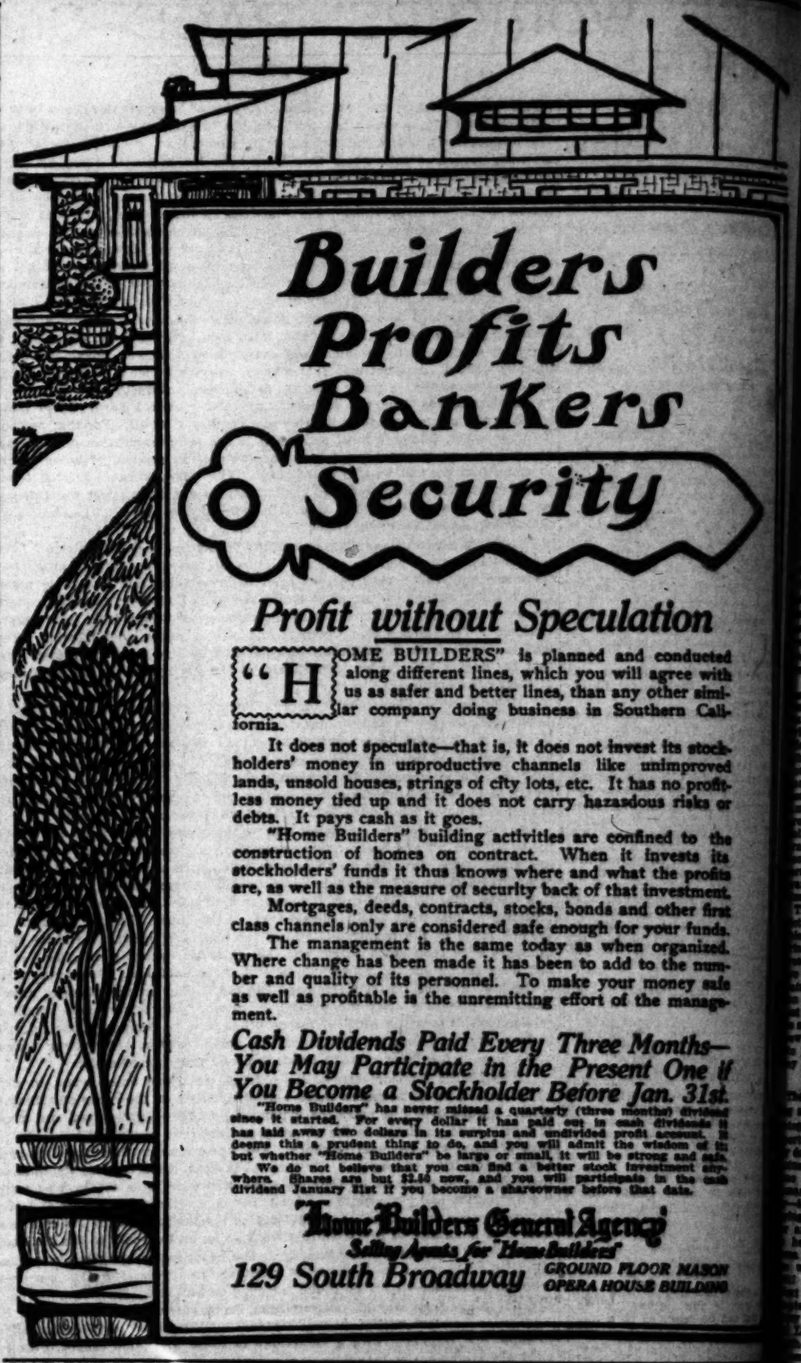
—come to our office or ask for our literature and learn from either just how conservatively our Company is managed, how carefully our funds are handled, how well our tracts are selected, how particular our buildings are erected, how successfully our properties are sold, how economically, safely and thoroughly everything in connection with COMMONWEALTH HOME BUILDERS is done.

—every man, woman or child in California is entitled to his or her share of California's prosperity, which comes directly from the home-loving principles of all Californians, and from the home-seeking principles of all those who come to the Golden State. The commercial development of the City during the next two or three years—especially, in view of the Owens River Water System and the opening of the Panama Canal, are to be tremendous. And just so tremendous will be the profits of those who now invest their savings in such a safe stock as that of COMMONWEALTH HOME BUILDERS.

—Call at our office, write or telephone for our literature, and we shall be very glad to see that you get all possible information, proving just how we make this stock the safest in the city.

Commonwealth Home Builders

623 So. Spring Street Main 84 F-5884



Builders Profits Bankers Security

Profit without Speculation

"HOME BUILDERS" is planned and conducted along different lines, which you will agree with us as safer and better lines, than any other similar company doing business in Southern California.

It does not speculate—that is, it does not invest its stockholders' money in unproductive channels like unimproved lands, unsold houses, strings of city lots, etc. It has no profitless money tied up and it does not carry hazardous risks or debts. It pays cash as it goes.

"Home Builders" building activities are confined to the construction of homes on contract. When it invests its stockholders' funds it thus knows where and what the profits are, as well as the measure of security back of that investment.

Mortgages, deeds, contracts, stocks, bonds and other first class channels only are considered safe enough for your funds.

The management is the same today as when organized. Where change has been made it has been to add to the number and quality of its personnel. To make your money safe as well as profitable is the unremitting effort of the management.

Cash Dividends Paid Every Three Months—You May Participate in the Present One if You Become a Stockholder Before Jan. 31st.

"Home Builders" has never missed a quarterly (three months) dividend since it started. For every dollar it has paid out in cash dividends it has laid away two dollars in its surplus and undivided profit account. It deems this a prudent thing to do, and you will admit the wisdom of it but whether "Home Builders" be large or small, it will be strong and safe.

We do not believe that you can find a better stock investment anywhere. Shares are but $2.50 now, and you will participate in the cash dividend January 31st if you become a shareowner before that date.

"Home Builders General Agency"
Selling Agents for "Home Builders"
129 South Broadway GROUND FLOOR MASON OPERA HOUSE BUILDING

Move Into Your Own Home

It Is Cheaper Than Paying Rent

YOU have no real home until you own one. There's every reason in the world why you should, and there's no reason why you should not. Come and see what hundreds of others have done. Choose any one of 50 or more one or two-story homes in College Tract, and pay for it at the same rate at which you pay rent now. Even the first payment need not worry you. We will help you make it. Come and ask us.

THE PRICE of building these homes represents the price we charge for them. Add to this only such a price for the lot as makes your investment in College Tract positively a gilt edge one—and the increase in value may safely be expected to net you a handsome profit. $2500 and up gets you just the home you have been wishing for.

THE HOMES in College Tract are built and finished as good as the best. Hardwood floors, artistic hardware, beautiful fixtures, their desirable built-in features, solid foundation, and tight roofs—all at a price that will surprise you. Streets, curbs, parkings, sidewalks, shade trees, lawns, gas, electric light, telephone—even the shades are up. Move in tomorrow!

YOU get the use of, and a two-years' option on the adjoining lot at its present price. College Tract Owners are a happy, thrifty lot of people. You will be happy in such a community. Schools, stores, churches—everything handy.

How to Reach College Tract

Take a Grand avenue-West 48th street car on Broadway, Seventh or Grand, to Denker avenue, Gramercy Place or Arlington street. Or come to the office and ride out in an automobile. Go out today.

College Tract Lots at Low Prices

Big, full-sized lots, 130 feet deep to alley are now offered on extremely liberal terms at from $1200. Also some very desirable business lots fronting on Western Avenue. Any of these will prove a profit-producing investment.

Los Angeles Investment Company

333-335-337 South Hill Street

Home 60127 Main

Moving Pictures.

LOS ANGELES GREAT BACK-DROP FOR THE WORLD.

Manufacture of Canned Drama Giant Industry—Over Twenty Millions of People See Los Angeles-Made Plays Every Night—Large Forces of Men and Women Employed to Produce Scenes and Make Films.

SOUTHERN CALIFORNIA is the back-drop for hundreds upon hundreds of tabloid dramas and comedies presented before a daily audience of some 20,000,000 people in the United States, Canada, Mexico, South America, Australia, the countries of Europe, Japan and the Philippines. Within the city boundaries of Los Angeles, and just over the line in Glendale, is produced that vast quantity of cowboy and Indian picture-plays which enliven the moving picture programmes of the world; and besides these purely western subjects come the great moving picture dramas of the day—tremendous historical productions, dramatizations of famous novels, pantomimic adaptations of celebrated plays, startling society films and idilic film-fancies of mermaids gorge and primeval forest-life staged against the tremendous natural background which we of the Southland are familiar with as the setting of our everyday lives.

In that part of Los Angeles known as Edendale, and further on, in Glendale, many of the largest moving picture producers of the world maintain what they term "Pacific Coast Studios" and some of these are responsible for such a large share of their companies' output that they have been substantially the producing manufacturers of the firms represented. Among the big concerns located here are the Pathe Freres of France, the American Polyscope Company, the Bio-graph, Kalem and Bison, besides a host of smaller fry. An Italian concern has recently inaugurated a branch here for the manufacture of films for use in Italy exclusively.

The reasons for the centering of this unique industry here are traceable directly to those fundamental charms of Southern California scenery—climate and scenery. These two items are old friends in the literature of this region and their merits are greeted by some with indulgent smiles; but they are "it" just the same; and as the lodestones which draw the picture drama producers to a permanent camp in Los Angeles they are doubly "It."

A UNIQUE COLONY.

The corner-stone of that most startling and unique settlement, the cinematograph colony in Edendale—where a quarter of the population can be seen at any time going unconcernedly about its business in the streets clad in costumes ranging all the way from the Stone Age to the Arizona cow-boy—is sunshine. Constant, shadowless sunshine day after day, summer and winter—how it gladdeneth the heart of the man who makes movies by the yard, and swelleth the bank account he may labor with

With the enthusiasm of the picture man is the diversity of effects that can be reached in a day in Los Angeles. From Los Angeles the producing director can move his company—often fifty people at a time, most of them trained actors and actresses—from the studio to the mountains and from the sea up into the mountain fastness, and home again between sunrise and sunset, with different scenes in a drama, or scenes of several plays. Just back of the studios at Edendale he finds a little valley, in the San Fernando Valley, a little way up the Los Angeles river, in the San Fernando Valley, he has discovered ideal thickets, and fearful ambushes, and to right and left, he can stage his wild cowboys, fierce Indians, desperate Argonauts over scenes that simulate the desert (they are not) with fine fidelity to the flashing film. And then on every hand, the magnificent public buildings, deep canyons, the beauties of tropical vegetation and everlasting flowers and palms and palms and all that sort of thing for stage settings, where may be staged a pageant of ancient Rome or Italy or North Africa, or almost any other land between the two arctic zones by the addition of a single foot of canvas or a single papier-mache.

SCENERY EFFECTS.

Some of the most stupendous dramas ever turned out by the film producers were made possible by a Los Angeles troupe when the varied and contiguous regions about mountains which loom up the sky. At the same time the special company of another of the producers operating in Los Angeles was augmented to tremendous size for the occasion, was enabled, the largest marine drama ever undertaken anywhere, gives some idea of the opportunity which is making Los Angeles the center of high-class production.

Added to these two main factors—climate and scenery—the mechanical characteristics of Los Angeles were a determining factor in making this strange but ever-busy city here. The big producers have a great modern city at their beck.

Nature has given Los Angeles a picturesque settlements to be found in any American city. Edendale, the community which exists, apparently for the fun of making films, is dotted the staid and matter-of-fact portion of its population with this imputation; and therefore emphasis will be laid on it consequently.

A WORD TO THE TOURIST.

It is a surprise to the average person who happens to pass through Los Angeles for the first time, and a delight to the eastern tourist who, while on the car bound for the famous Spanish dinners in Pasadena finds himself in the very heart of the kind of West he has been looking for but so far in vain. When his car comes to a stop in an animated, composite picture of prairie schooner, old-time cavalry-men, painted Indians, plodding burros and leather-clad scouts, he is met with the joy of discovering that practically babbles the Queen's English in the midst of the great cinematograph colony. Eureka—it is the first time the vision of delight has vanished at the discovery of that thrill is allowed and several days may be allowed to elapse before his fellow-passenger tells him that the Reminger company are only a phony bunch of actors from the river bottom.

to can a drama of wanton pillage and gallant rescue.

Sometimes through the gate of one of the inclosures, remarkable antics may be witnessed. The writer remembers entering the fine grounds of the largest concern in Edendale, one morning and bringing up with a round turn before the following remarkable sight: A lovely young lady in her nightdress, an emigrant woman with a child (dummy) in her arms, the captain of a steamship and two officers, several barefooted, ragged sailors, a couple of gentlemen who had evidently dressed in a hurry and had only blankets over their shoulders, a young hero in open-neck shirt, and a droll looking little fat man with old-fashioned plug hat and carpet bag in one hand, all prancing around on the grass while the Jap gardener turned the hose on them. The women were screaming shrilly as the cold water ran down their necks, and the men danced, Indian-like, with a look of sullen suffering on their faces, while the Jap boy grinned delightfully at the fun of "soaking it to 'em." The explanation of it all was that the players were about to go in the studio in a shipwreck scene, where the hero drags the heroine from her flooded stateroom, the men passengers rush up half clad, the little fat passenger with the carpet bag whimpers and gets in the way, and there is generally the devil to pay. This was known as an "all wet" scene, and the Jap boy supplied the glistening effect required.

The manufacture of a moving picture drama is most interesting. Many of those which look so simple when thrown on the screen in the theater have cost large sums of money and weeks of time to produce. Sometimes a large company of players will be transferred almost from one end of the State to the other in the working out of a single play. There may be one scene in which the Yosemite may be chosen for a background, and another in which only the far southern edges of the desert will suffice to produce the realistic effect desired. The two essential tenets of the moving picture directors are realism and action. To create realistic effects he goes to limits which entail tremendous expense.

HOW IT IS DONE.

After a scenario has been accepted, the cast arranged and the details of costuming completed, the director will spend days, sometimes, in an automobile, riding around the city and surrounding country, or perhaps board a train and travel overnight before he begins the auto tour, just to hunt out suitable spots for the different outdoor scenes. Then, as the play is enacted, the company is moved from spot to spot. The entire play is seldom rehearsed beforehand, each scene being rehearsed by itself, right on the location where it is to be enacted, just before the camera is set in operation.

While actual lines for the players to speak are seldom written into the scenarios, quite an intelligent conversation is carried on among the players as they act, sentences fitted to the sentiments they are pantomiming being improvised by them as they go along, or suggested by the director. The class of talent employed in these companies, especially here, is high, and the class of plays produced is being constantly improved. In some instances actors of renown in the East have been brought to Los Angeles under long contract, and are displaying the same high talents before the cinematograph and against the Southern California background, that have won them fame on the legitimate stage.

The combined investment of all the picture concerns operating here is difficult to compute accurately, but one company may be taken as an example. The Selig company was the pioneer in the establishment of the Pacific Coast studios, starting its plant at Edendale about two and a half years ago. This company now controls a big plot of beautifully-laid-out grounds, including lawns, concrete swimming pool, immense glass studio, office building, property-house, engine-house, etc., all in mission style and surrounded by a high ornamental mission fence, which illustrates the large permanent investments which these companies are making here. The Selig local plant represents an investment of some $75,000, and the Los Angeles studio expends about $175,000 a year on the productions made here. Its regular pay roll amounts to $100,000 per year. Extra people not on the regular role cost $15,000. Ten thousand dollars is spent annually for transportation, in addition to the above items.

THE DAILY AUDIENCE.

As has been said, these Los Angeles-made films are exhibited all over the civilized world, the daily audience of the licensed manufacturers alone being computed at 20,000,000, while the "independents" show to millions more. The reels made in Los Angeles are developed here and if found perfect when projected in the local studio, the negative is shipped immediately to the Chicago or New York headquarters, where the hundreds of positive prints are made and from there distributed to the cities of the world, each print of a play to be released simultaneously in the different cities. Two films are made of everything pictured, one for American and one for European use.

Despite the tremendous output of cowboy and Indian pictures, the local directors say that the demand for them, especially in Europe, is still greater than for any other class.

A very interesting and important development of the moving-picture industry is the power it is exerting in advertising Americanism outside of American boundaries. Just at present the British public is tremendously stirred up over what is termed the Americanization of Canada by American film makers; and the chief causes of alarm are the patriotic reels showing the heroic side of American life, such as are largely manufactured right here in Los Angeles.

An Expensive Bishopric.

[Baltimore Star:] Dr. Ingram says he is $10,000 poorer than when he was made Bishop of London. Yet he is economical.

Having taken a cab one evening from the House of Lords to Fulham Palace he tendered the fare, 2s. 6d. The cabman gazed upon the coin and said:

"If St. Peter had been Bishop of London do you think he would have given me only half a crown?" And the Bishop replied:

"If St. Peter had been here he would have been Archbishop of Canterbury, and the fare to Lambeth Palace is only one shilling."

WOULD LIVE FOREVER.

An American Physician Had His Head Turned By His Many Strange Researches.

[The Bookman:] Here is a story of the origin of Jules Verne's famous "Tour of the World in Eighty Days" and its hero, Phileas Fogg, which came to us the other day.

According to the tale, an American physician settled in Paris during the later days of the Second Empire and built up an excellent practice among the English-speaking residents of the city. He married an English girl and the couple had two children.

The war, the siege and the Commune came, bringing the American physician and his family discomfort, but no serious harm. A few months after the restoration of peace, however, the wife and children were killed in a railway accident.

Thoroughly shattered by this blow the American sold out his practice and bought a small villa on the outskirts of Amiens, where he lived for many years. He was undoubtedly queer, the result of his loss, and his queerness led to eccentricities of demeanor and strange researches. For example, he carried the virtue of punctuality to an extreme, measuring his day not merely by minutes but by seconds.

He dabbled in long-discredited sciences, sought a solution of the riddles of the world in astrology, endeavored to transmute the baser metals into gold and actually sought the elixir that was to prolong life at will. One day he gravely announced that he had solved the last problem, though not in the alembic.

He was actually on the point of putting his discovery into practice when two kindly appearing and persuasive fellow-physicians called at his villa one day and soothingly led him to the carriage that took him away to the maison de sante, where he soon afterward died. Whether Jules Verne himself knew this physician or the tale was told him by old residents of Amiens, the story does not say.

IMPORTANT TRANSFER.

M'NIVEN PLACE IS SOLD.

GLENDALE, Jan. 13.—An important realty transaction of this week was the sale of the McNiven property, owned by D. McNiven, on Kenneth road, North Glendale. The place consists of seven acres, overlooking the valley, and is in fair improvement. The price paid was $19,000 and the buyer is J. C. Kipper of Los Angeles. Mr. McNiven has owned this place for the past twelve years. It is improved with large house and barns.

The Conners place at the southwest corner of Sixth and Adams streets has been sold to J. W. Howey of Los Angeles. The place consists of four lots and the price received was reported at about $2000. Mr. Howey's son has purchased the Reedy property of six acres on Adams street, near Ninth street. The price paid is not stated. The place will be improved and subdivided.

The Tupper-Robinson Company, in company with several other Glendale investors, have just purchased a tract of 309 acres of land in the San Fernando Valley about four miles north of Van Nuys and two and a half miles from San Fernando on the Mission road. It will be subdivided into small acreage lots. Water in that section is said to be abundant at 100 feet. A sixty-foot boulevard will be constructed through the tract. William Wakefield of Hollywood has purchased three-eighths interest in the property.

Kinborne & Browne, grocers at the corner of Vine street and Pacific avenue, have started the erection of a modern store on their property. The store which has been occupied by the firm for the past two years has been moved across the street, the new structure being put up on the original site.

The improvement work on Tropico avenue between Central avenue and Brand boulevard has been completed. The attention of the improvement gang has been centered on the installing of sidewalks and curbing on the same street between Central avenue and San Fernando road.

The following building permits were granted by the Glendale Building Inspector this week: Six-room residence at No. 226 Central avenue, to be erected by the Suburban Development Company for F. H. Cherry, $1700, and seven-room bungalow on Louise street near First, to be erected by J. W. Lawson and to cost about $2500.

Building restrictions placed on the lots on the west side of Brand boulevard between Fifth and Sixth streets by Mr. and Mrs. Dan Campbell several years ago have been removed. It is believed that the high restrictions were the only thing which prevented these excellent lots from being sold.

Noise-Proof Flats.

[Richmond Dispatch.] Prof. Nussbaum, the German scientist, deserves the plaudits of all quiet-loving people. He is the friend of the flat dweller and the enemy of the noise nuisance. He has been making a careful study of the problem of the suppression of noise in homes. He has found out that the more solid and tough and strong the building material, the more quickly and loudly it conveys sound. He has ascertained the fact that partition walls of tiles and cement transmit sound most, and those of solid clay least. Between the two comes the ordinary brick wall.

An experiment of the professor's showed that when a floor is covered with sand, and cork mats are spread over it, hardly any noise penetrates to the room below, but that when the cork mats were joined together by any material underneath noises are immediately perceptible.

To the inquiry as to how the sounds of the piano or violin in the neighboring apartments are to be excluded, Prof. Nussbaum suggests that the ceiling be lined with a layer of zinc or lead.

If these suggestions are sound, many people will be glad to buy up lead and zinc mines to get enough ore to shut out the ragtime from the room above, or the falsetto graphophone next door.

$100 moves you into your own home

You pay the balance, $23 to $30 monthly, just like rent; that includes all you have to pay; principal, interest, taxes and even insurance. There is no reason for waiting longer when you now have this opportunity in

Rodgers Park

Here's a beautiful stretch of 160 acres as fine as ever developed and offered at a popular price in Los Angeles. Rodgers Park is in the prospering and promising southwest section of the city.

Full 50-foot lots on wide streets, with 15-foot parkings, shade trees and lawns, gas and electric light. The water is turned on and the homes ready for occupancy the minute YOU are ready. Come out and make your selection now.

Rodgers Park lies between Vermont and Normandie Avenues, and so beautifully high and dry that the whole city lies before and below you. Nowhere a prettier mountain view.

Fourteen separate parks. A public tennis court and playground. Model stores. 5c fare on yellow car line. 5 to 7-room homes. Choice hardware, artistic fixtures, surprisingly good finish, homelike fireplaces, built-in features, cabinet kitchens, white enameled bathrooms, sleeping porches. Every home different. You get the use of and a 2 years' option on the adjoining lot at its present price.

Be Your Own Landlord

Quit saving up rent receipts. Start 1912 right. Own your own home. Come and choose from over 50 one, one-and-a-half and two-story homes substantially and lastingly built and move into any one of them. $100 turns the trick.

This $100 proposition is only offered for a limited time and to a limited number. Don't be one of those who will wish they had spoken in time.

Lots in Rodgers Park Are Cheap

When you see this tract and the way it's laid out, you'll wonder why we should quote as low a price as $600—even for only introductory purposes. You'd better speak quick, for every day delayed means you're just that much nearer losing out on the present low-price offer.

HOW TO REACH RODGERS PARK We'll be glad to have you come to our offices and ride out in an automobile. Or take a Florence Avenue car on Hill St. between Third and Eighth to Florence Avenue, 10 minute service. Or take a Vermont Heights car on Broadway, south of 4th, to 76th street. Salesmen on tract.

Today——Always the BEST Day

Los Angeles Investment Company

333-335-337 South Hill Street

Home phone, 60127 Sunset, Main 2248

40c a Share

In the price of NATIONAL HOME AND TOWN BUILDERS stock until February 1, when the price advances to 45c per share. The NATIONAL HOME AND TOWN BUILDERS is one of the strongest building and investment companies in Los Angeles; its officers and directors are well known business men of Los Angeles and Southern California. This company is now arranging to place its fifth tract on the market, about January 1st, because of increased business, it was found necessary to remove to its large, new offices at 350 South Hill street. You've watched the astonishing growth of other large building companies in Los Angeles and wished, when their stock was far above par and hard to buy, that you had bought when the price was low. You have the same opportunity in the stock of the NATIONAL HOME AND TOWN BUILDERS; this stock is now selling for 40c per share, in one year's time it should sell for $1.00 per share, AN ADVANCE OF 150 per cent. DO YOU WANT TO GET A PART OF THESE PROFITS? We believe you do.

Don't Let This Opportunity Pass

But buy some of the NATIONAL HOME AND TOWN BUILDERS stock while it can be had at a low figure, you should double your money in less than 2 years and receive a handsome income on your investment. The life of a company is its stockholders, the more stockholders the greater the company; we want you to be one of us, and for this reason we are making this generous offer in the low price of 40c per share. Buy in a strong, established company owning valuable properties in Los Angeles, Orange and San Bernardino Counties and managed by trained young business heads familiar with the real estate and building business. THIS IS YOUR REAL OFFER FOR 1912—HERE IT IS. Buy and take advantage of the 15% per cent. increase to come February 1st. You can buy this stock for all cash or 75 per cent. cash and the balance 10 per cent. per month. What better way to invest your savings? Come in and let us show you what this offer means to you, or write us for descriptive booklet.

NATIONAL
Home and Town Builders
350 SOUTH HILL STREET
Los Angeles, Cal.

North Lankershim Acres

-WITH FREE WATER



Fortunes Are Made—

Valley farmers and fruit growers are taking small fortunes each season from their lands. You can do the same. Here is the richest of land at the lowest of prices, with abundance of water and a hungry market right at your door.

North Lankershim Acres are only 7 miles from the city, and near the new electric car line.

The soil is a fertile, sandy loam, especially adapted to walnuts, fruit and vegetables. Chickens pay big dividends on the side. Water is piped to the small tracts, free until January 1, 1913.

Rich Valley Land

$200 An Acre and Up On Easy Terms

Buy now, a small ranch or for investment, before prices double and triple. Enjoy the independent country life at North Lankershim Acres.

Do not delay—buy 5 or 10 acres today—the terms are easy. Get illustrated folder—write or call. Go out in our machines. Investigate these acres before putting a dollar in land elsewhere.

NORTH LANKERSHIM LAND Co.

Home 10345 611-13 South Hill Street Broadway 2468

BOWSER HITS IT.

And the Fire That Followed Didn't Amount to Much.

BY M. QUAD.

It was 7 o'clock the other evening when a boy left a heavy sack of something at the basement door of the Bowser mansion and Mr. Bowser lost no time in conveying specimens of it up to the sitting-room for Mrs. Bowser's inspection. They looked like chunks of asphalt dug up from an old pavement, and she turned from them with the remark:

"I suppose somebody has been after you again with a patent of some sort or other."

"Have you the slightest idea what that something or other is?" asked Mr. Bowser with a complacent smile.

"Perhaps it's cement to fix the holes in the cellar?"

"My dear woman, I am not in the cement business this evening. It is not cement, nor is it compressed food for the cat. It is not a microbe-killer nor a moth-destroyer. Will you kindly listen to me for a moment while I give you some facts and figures."

"Go on."

"To heat this house and do the cooking we consume twenty tons of coal per year. The coal man may cheat us out of at least four tons. The coal must be dug from the bowels of the earth, raised to the surface, loaded on the cars, transported, unloaded again, loaded into carts and delivered, and even then must be handled again, to say nothing of the ashes. Can't you see why it costs so much?"

"Of coure."

"We are only one of 5,000,000 families using coal, and there are all the shops and factories besides. Suppose we had a substitute for coal. Something which needed scarcely any handling, gave out five times the heat and left no ashes behind? What would that substitute be worth to America—to the world at large? No dust, no ashes, no giving 1700 pounds for a ton, no clinkers and no waste?"

"I thought you'd been taken in again," replied Mrs. Bowser, with a sigh.

"Oh, you did? Very kind of you, indeed! Well, my friend, I'm going to disappoint you this time. I'm going to revolutionize the fuel of the world. I'm going to knock out coal until it won't be worth 50 cents a ton. Right here before your eyes is something which is going to bring me in millions of dollars in the next few years and make the name of Bowser a household word all over the civilized world. Millions, Mrs. Bowser, millions!"

And he thrust his thumbs into the armholes of his vest and walked up and down before her, and the cat came out from under the piano and walked after him.

"Well?" she said to break the long silence.

"Well," he replied, "I will simply say to you this evening that I will heat our house from now on for 10 cents per week, and I will run a steamboat from New York to London for $25. I am now going down to the kitchen to experiment a little with the range. Seeing is believing and I may call you in about half an hour. I think I'll be able to prove to you that I haven't been wasting my money on a spring tonic or a lightning rod. You've somehow got the idea that I don't know enough to buy turnips at 20 cents a bushel, but I rather think I'll astonish you."

Mrs. Bowser realized that the experiment would be carried to some sort of a finish no matter what she said, and she therefore held her peace, and Mr. Bowser gathered up his specimens and descended to the basement.

"And what is it another foolish around with the hot water pipes or the gas meter?" asked the cook, who knew something of his experimental nature.

"My dear woman, I am going to astonish you as well as benefit you," replied Mr. Bowser, as he approached the range.

"You've astonished me before, sir, and I want no more of it! Is it the coal-gas you are goin' to try and bottle up and make a cure for the whoopin' cough?"

"Be calm and fear not. You see this stuff? It is a new fuel to take the place of coal. It gives out five times the heat and leaves no ashes. No more lugging up coal, no more ashes to bother with. It will be a snap to work in this kitchen after this. Just rake out what little fire there is, will you, so that I can start afresh?"

"There'll be a bobbery of some sort. You know there allus is."

"Never you mind about bobberies. I've got a dead-sure thing in this, and there's barrels of money in it. You came from Ireland, I believe?"

"I did, sir."

"Well, within two weeks all Ireland will be talking about Bowser's new fuel, and it will probably be mentioned in the papers that you were the first cook to use it."

"It's more likely they will be sayin' I've left my place, but git along with you and have it over with."

Mr. Bowser put in paper and kindlings, added a liberal quantity of his new fuel and they stood back. Things went off with a rush, and he stood back and rubbed his hands and whispered:

"Only one pound of my patent fuel in there, and just feel the heat! The fuel question is solved. You could put a roast of beef in that oven and have it fit for the table in an hour. My dear woman, I'll be running cotton factories for 75 cents a day and driving locomotives 1000 miles for a dollar! Do you observe? Do you feel? Do you realize a hundredth part of what this means to the civilized world?"

The cook had opened her mouth to say that she thought her wages ought to be raised $2 per month, when there was a low rumbling, a trembling of the whole range, and the next instant the covers flew up to the ceiling, the doors banged open, and a burst of flame filled the kitchen. Mrs. Bowser from the room above heard a howl from the cat, a scream from the cook and a yell from Mr. Bowser, and she knew what had happened. She couldn't go down for the smoke, but as she opened the front door the trio came flying out of the basement to roll on the snow in the back yard.

It wasn't much of a fire. The seven or eight pedestrians who rushed in and upset everything and flooded water all over the floors soon had it out, and in the course of a quarter of an hour the open doors and windows had freed the house of smoke. Mr. Bowser sat on the lounge, with red eyes and singed hair, and Mrs. Bowser finally faced him and asked:

"Well, sir, any further experiments this evening, or will you wait until tomorrow night?"

"Wo-wo-man!" he gasped as he lifted his hands and bulged his eyes, "it was—was you!"

"Why, what did I do?"

"You didn't want me to make millions of dollars!"

"Nonsense! You went down to experiment, and—"

"Go at once and telephone your lawyer! The alimony shall be all that you can ask for, but this is the end—positively the end!"

Plans for the most pretentious race meeting on the beach at Galveston, Tex., in August next are being laid by the Cotton Carnival Committee, which has in charge the holding of the fourth annual Cotton Carnival at the Gulf City. August 8, 9 and 10 are the dates selected, and $6000 in cash prizes will be given away.

Fine Gothic House of Worship.



West Adams Methodist Episcopal Church,

Corner Adams and La Salle, as it will appear when completed. John C. Austin and W. C. Pennell, associated architects.

CARPENTER IN PORTO RICO.

(Continued from Sixth Page.)

Rican School Library on its outside. When finished each held about fifty or sixty books, and was of such a shape and size that it could be carried on horseback over the rough trails of the island. We sent them from school to school in out-of-the-way districts, and we find them greedily read. The stationary libraries are widely patronized. Many of them are in the schoolhouses. These are kept open after dark and the people come in and read."

The University of Porto Rico, Dr. Dexter tells me, is at the top of the educational system of the island, although it is not directly under the Department of Education. The Commissioner of Education, however, is ex officio its chancellor, and also president of the board of trustees. The university is about the same as one of our State universities. It has a college of liberal arts and one of agriculture, as well as a normal department.

The attendance at this university last year numbered more than 1000, and had the regular terms and also a summer school which lasted eight weeks. There were more than 400 school teachers at that summer school, and there are over 300 students in the normal department.

The university has a campus of 170 acres at Rio Piedras, near San Juan, and it has a large farm at Mayaguez next to the agricultural experiment station there. Upon the Mayaguez farm there are fields of coffee, sugar and tobacco, and orchards of all sorts of fruits. The boys run a dairy, connected with which are a number of registered Jerseys and Holsteins, they have also a bee farm and a poultry farm.

This university should be a good training school for such of our young men as wish an equipment for business in the South American countries. It has better courses in the Spanish language and literature than any institution in the United States, and more extended courses in English than can be found in Spanish America. For this reason it is believed that it will draw students from both north and south, and will thus become a Pan-American university.

PORTO RICAN STUDENTS HERE.

It will be surprising to many to know that the Porto Rican government has a large corps of students at our best colleges and that it pays their expenses out of the island treasury. This has been done for several years, and it will be continued. The students chosen for sending to the United States are those who have stood highest in the High Schools and normal schools of the island. There are thirty-nine scholarships, which are apportioned out among such boys and girls and at present they are held by twenty-five boys and fourteen girls. Each of these scholarships carries an allowance of $500 a year, and in addition there are twenty others which carry $250 per year. The latter are for colored students, and they admit them to such institutions as Tuskegee and Hampton. Among the colleges that are attended by those receiving $500 scholarships are the Boston Tech, Cornell, Columbia, University of Pennsylvania, the University of Illinois, Iowa State College and others.

In addition to this there are scholarships for the graded schools which give allowances to the highest graduates of those schools so that they may have a course free of charge at one of the high schools, or in the normal or agricultural schools, or the University of Porto Rico. This allowance is $12 per month, which, with the low prices of Porto Rico, is supposed to be enough to support a boy or girl at these institutions.

[Copyright, 1911 by Frank G. Carpenter.]

WILL FINISH CHURCH.

West Adams Methodists to Complete Beautiful Gothic Edifice Started Years Ago at Corner of La Salle.

With the completion by John C. Austin and W. C Pennell, associated architects, of working plans, it is probable that construction will be begun upon the auditorium portion of the church of the West Adams Methodist Episcopal congregation at the corner of West Adams street and La Salle avenue. Such a plan is now actively being urged by the members of that body.

The Sunday-school part of the church was erected a number of years ago, this edifice fronting on La Salle avenue. Shortage of funds prevented the completion of the building at that time. This difficulty having been practically overcome, the original plans with certain alterations are to be carried out.

The church is to be of the English Gothic type and of brick facing, with stone trim and slate roof. The interior will be finished in hardwood, the windows being of fine art glass. The pews will be of oak. The auditorium will have a seating capacity of 450 people.

The Rev. George A. Henry is the pastor of the church.

THE UNCHLOROFORMED.

Thomas Robert Macquoid, the English artist, who is nearing his ninety-second year, is still able to use pen and brush effectively.

Gen. Isaac Dyer, postmaster at Skowhegan, Me., is thought to be the oldest postmaster in the country. He is more than 91 years old and he has always lived in the house in which he was born. This house was built by his father in 1817, when Maine was part of Massachusetts.

After working at the hardest kind of labor since he was 14 years old, "Cherokee Bill," an Indian-negro of Grand Junction, Colo., said to be 114 years old, and declared by the United States Census to be the oldest man in America, has announced that he will retire. "One hundred years of work is enough for any man," said Bill today. "I wanted to retire with $100,000 to my credit, an average of $1000 for every year of my life, but I cannot make it." He is reputed to have $500 pounds of gold cached away in hiding places about the little shack which he calls home. His gold, according to estimation, is worth between $75,000 and $80,000. His fortune has been made within the last fifteen years from gold mining in Leadville, Cripple Creek, and along the Grand River.

Willis Eustis, 111 years old, and Tandy Clark, 90 years old, have been married at Belton, Tex. They are negroes. The ages, which they gave the County Clerk when they obtained the marriage license, are well authenticated. The bride and bridegroom are pert and seem good for several years of wedded bliss. It was the first matrimonial venture for either. They took a trolley car ride for a honeymoon trip.

The cold winter mornings no longer hold any terrors for William Brownhill, 76 years old, of Leavenworth, Kan. He has rigged up an attachment to his alarm clock whereby the lamp in his room is lighted and a fire in the stove started while he lies abed. When the alarm goes off, a wire leading from the clock pulls on a match placed inside the stove, the match is scratched against the side of the stove and starts the fire.

Mrs. Harriet January of Greenpoint, L. I., 110 years old, and said to be the oldest full-blooded Indian in the United States, has just become an inmate of the County Almshouse because of her failing sight. She was mother of thirteen children, all of whom are dead. Of her descendants alive there are five grandchildren, three great-grandchildren and one great-great-grandchild



The New Public Market at San Juan.

Built of reinforced concrete. Many buildings of this construction are now going up.

Western Terminal Tract

—the best buy, none can deny. Western Terminal Tract is in the very heart of the fastest growing section of the Southwest. Do you realize what this means?



Forty-eighth street car line has been extended through Western Terminal Tract. Cars are running. Go out today. You'll enjoy the ride.

Los Angeles Trust and Savings Building, Sixth and Spring Street—where are located the offices of Bryan and Bradford, and H. G. Cotton & Co., Owners of Western Terminal Tract.

Lots $6.50 and Up



10% Down and 2% a Month

—including interest. The terms are easy. So are the prices—from $630 to $1100, none higher. This includes corners. And the lots are large—40 to 50-foot frontage. All improvements are in. Cement sidewalks and curbings. Streets are being graded. Water, gas and electricity on the Tract. Modern bungalow. New store buildings. Now is the time to buy.

Tract Adjoins Big Car Houses

The new Car Houses of the Los Angeles Railway are located here. One of these structures, covering nearly 5½ acres, is approaching completion. This will be the *car center* of the Southwest.

The Best Buy—None Can Deny

The best buy—because Values are advancing. Present prices are subject to change without notice. Tract more than two-thirds sold—and a number of re-sales have been made, at good profits to first purchasers. Those who buy now are bound to make money. GO OUT TODAY. Agent on the Tract.

BRYAN & BRADFORD, and H. G. COTTON & CO.
Owners of Western Terminal Tract
202-212 Los Angeles Trust and Savings Building
Sixth and Spring Streets. Phones: Home 60051; Main 1751

IN THE LIMELIGHT.

Rear-Admiral Davis never had a paint brush in his hand until he was retired from the navy, four years ago, at the age of 59. Thirty-three of his water colors have been favorably commented upon by competent critics. The man who was well wound up never talks of quitting at 40.

J. M. Jackson and wife of Oklahoma are distinguished by being the parents of thirteen children born in three years. Their fourteenth child, a son, is now 14 years of age. Five years ago the increase in the Jackson family became marked. Twins are now 5 years old. Triplets succeeded the twins in twelve months, and in another year triplets again made their appearance, but one year after the last triplets came five children on the same day. The last five are still alive.

Capt. H. M. Seaton of Chicago, who arrived last week in New York, said he walked 34,200 miles and visited every country of the globe. He left New York April 9, 1908, and from there to the Pacific Coast walked 5483 miles at an average of forty miles a day. He showed postmarks of the postoffices he visited on the way to prove this. During a 3000-mile jaunt across Australia Capt. Seaton was near death from starvation and thirst. He saved his life by cutting the telegraph wire. The linemen came to repair the break and found him at the point of death. In endeavoring to visit Lhasa, the "Forbidden City" of Thibet, he was captured by natives and tortured by fire.

At 72 years of age, Thomas Martin, a manufacturer of Winchester, Mass., holds the record for trans-Atlantic travel as a passenger. He has taken so many trips to Great Britain that he ceased years ago to keep track of the number. Beginning in 1870 he has crossed the ocean not less than twice a year, and in some years he has made as many as five trips to Europe.

Postmaster Jacob Schoning of Christiania, Norway, is visiting Postmaster-General Hitchcock, and has been interviewed by a Washington paper. "This country has greater attractions for the Norwegian, Swedish and Danish immigrants than any others," he says. "It is not strange, considering that the Norwegians have always been possessed of an adventurous spirit. They are natural agriculturists, and America offers so many advantages for farming that they turn toward this country in preference to any other part of the world."

Ancients Used Stencil Letters.

[National Magazine:] Movable characters were known to the ancients; they were used in teaching children to read. The ancients had also stencil letters, which they used to secure a regular style of penmanship. They even made use of plates, thus open-cut, containing an entire page; it was placed on the papyrus to guide the pens of children; "an excellent means," said Quintilian, "to teach them not to exceed the desired proportions." The Emperor Justinian (A. D. 518) could neither read nor write, an unexampled thing in one of such high rank. When it was necessary for him to sign his name, he had a sheet of gold, through which were cut the letters of his name. "Then," said Procopius, "placing this tablet on the paper, one ... dipped in purple ... different letters ... writing furnished ... The same thing is ... Theodoric and ...

UNION COAL AND ELECTRIC COMPANY
CALIFORNIA BUILDING, LOS ANGELES

Mines: San Benito County. P.O. San Benito, Cal.

$60,000,000 Possible Profits

Analyze this statement. We propose to mine and market (in fuel or power) 20,000,000 tons of good bituminous coal.

This coal is in San Benito County, 25 miles east of the Bay City, on the line of the new Fresno, Coalinga and Monterey Railroad. Our nearest competitor (Utah) pays $5.15 per ton freight charges to Los Angeles. Our average rate to every point here to San Francisco will not be $3.

Where his profit is $3 per ton, our profit should be $4. We are 90 miles from tidewater (Monterey) and 300 miles from San Francisco; 300 miles from Los Angeles.

We are in the center of the most prosperous section of California where fuel and power are at a premium.

One San Francisco dealer offered to contract 1000 tons daily of this coal.

The Quicksilver Mines, within nine miles, can use 4000 electric horse power. They now use wood, at a cost, it is said, of $15 per horse power.

COAL 2½¢ A TON

We expect to mine now 600 tons daily. The fine, or waste coal will be used to make electric power at the mines. Costs 80c per H. P. Sells for $5 and up.

Our mining cost will be about 50c. We have allowed $1.00. The average estimated freight rate is $2.50. We have allowed $3.00. The average wholesale price for coal is $9.00. We have figured $7.00. Our profit should be:

$3 per ton on 200,000 tons coal	$600,000
$3 per H. P. monthly, 2000 H. P.	72,000
Rents, store, etc.	25,000
Total	$697,000

Deducting 25 per cent. to cover every possible contingency, leaves over $500,000—50 PER CENT. ON FULL CAPITALIZATION.

The purpose is to equip immediately for 1000 tons and 1000 H. P. electric plant.

Full paid shares (par value $1) are offered at 50c a share. This price is temporary.

TERMS: 10 per cent. down and 10 per cent. monthly; or cash at your option.

The Company reserves the right to reject any subscription or to advance the price of shares without notice.

This is the most usual opportunity ... investment ever offered on the Pacific Coast. $4,000,000 of coal ... remarkable ... security of ... ton.

FULL DETAILS IN PROSPECTUS

UNION COAL AND ELECTRIC COMPANY
CALIFORNIA BUILDING, LOS ANGELES

...Y 14, 1912.—[PART VI.

...inal



...st and Savings Build-
...Spring Street—where
...offices of Bryan and
...H. G. Cotton & Co.,
...tern Terminal Tract.

...Month

...re the prices—from $650 to
...the lots are large—40 to
...Cement sidewalks and curb-
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...w is the time to buy.

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...RIC COMPANY
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...A TON

...The Company reserves the right
... reject any subscription, or
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...This is the most un-
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...investment ever of-
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...OMPANY

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...dipped in purple on the four
...different letters, and the
...writing furnished with all
...The same thing is repeated
...Theodric and of Charlemagne

MISERS' FUNDS BROUGHT OUT.

Fifteen Millions Restored to Circulation.

Satisfactory Result of the Postal Bank.

Opposition of Banks at First Is Reversed.

WASHINGTON, Dec. 30.—[Special to Brooklyn Eagle.] This is the time at which the first postal savings bonds will be issued to those depositors in the new bank who desire to exchange either all or a part of their deposits for such securities. The government expects a large demand for these bonds, particularly on the part of those depositors in the postal banks who have reached the $500 limit imposed by the law and who cannot increase their accounts until they have converted them into bonds. Deposits may be exchanged for bonds on January 1 and July 1 of each year, but depositors must make their applications at least fifteen days in advance of the date. These bonds are issued in denominations of $20, $100, or $500 and bear interest at the rate of 2½ per cent. payable semi-annually. They are redeemable at the pleasure of the government, after one year from the date of issue, and both principal and interest are payable twenty years from the date in gold.

The enterprise undertaken by the United States government within recent years has obtained such quick success as the Postal Savings Bank system of the country, it is now going to be regarded with favor by the banks as far as the government authorities have been able to learn, the withdrawal of money drawn from State and national banks to be placed in the postal banks is negligible. There is reason to believe that most of the money thus far deposited with the government had never been in any bank or trust company before. It was hoarded, or kept in idleness by its possessors because of lack of confidence in the banking institutions. It has now been drawn forth from its hiding places and has been added to the circulation of the country.

More than a year the Postal Savings system has become a very large institution, notwithstanding certain limitations imposed by the law. The first bank was opened on January 3, 1911, in comparatively small offices. The Postmaster-General selected a postoffice in each one of the United States and Territories, and that listing for four months later was rapidly extended, until now it includes practically all of the 59,000 Presidential postoffices. Arrangements are being made to establish about 40,000 fourth-class offices to do a money order business.

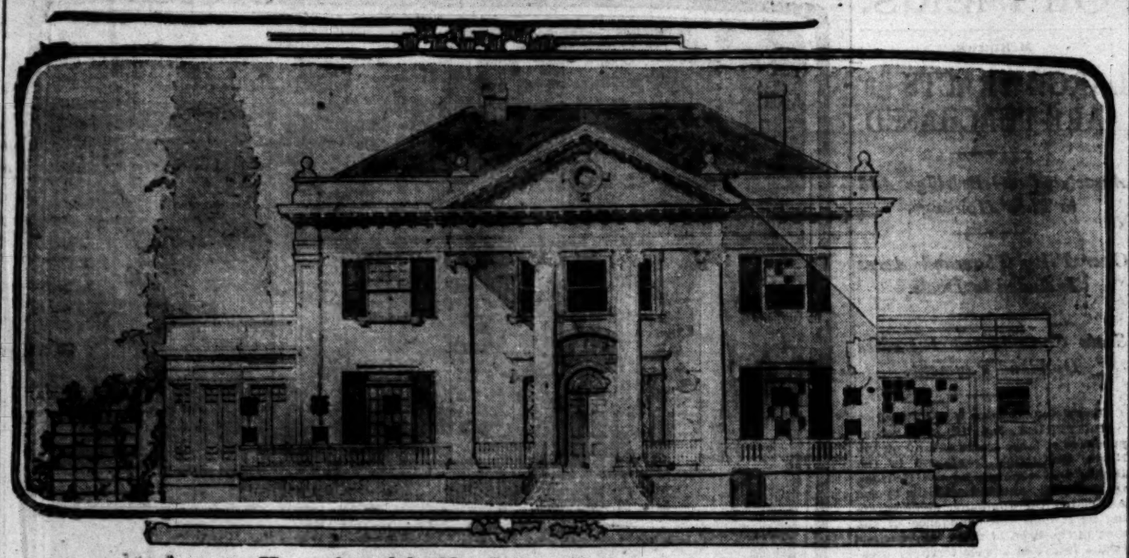
During the first month of its existence deposits of $40,252, had been deposited in the postal banks. Today more than $15,000,000 on deposit in national and State banks, where they are secured by bonds deposited in the treasury of the United States. Depositors have obtained the use of $5,000,000, nearly all of which was formerly dormant. By the close of the present fiscal year, June 30, 1912, it is estimated that from $40,000,000 to $50,000,000 will be on deposit in the postal banks, and in turn will be redeposited by the government in State and national institutions.

The three largest postal banks are located in New York, Chicago, Boston and Philadelphia. They were opened on January 3, within seventeen days thereafter $1,000,000 had been deposited in these banks. Chicago took the lead, with $100,000 a day. There are many interesting features in connection with the patronage of these banks. The rich, for instance, for the first month of its existence the postal bank was patronized entirely by poor citizens. Instances of this could be multiplied, but it is human rather than the financial side of the question.

There was an attempt at the last session of Congress to amend the law so as to remove the limitation which is now imposed on each postal savings account. Postmaster-General Hitchcock is in favor of such a change. Under the present law accounts may be opened by persons ten years of age or over, by married women in their own right and free from any control by their husbands, and no one can have more than $1,000, but no one may deposit less than $1. Those who is not a patron of the bank are only accepted as agents and no account is opened in the name of any corporation. The service is free, the privacy of accounts is the same as that which obtains in the banks. In return for deposits of $1, $2, $5, $10, $20, $50, $100, and $100. No deposit can be opened for less than the value of a dollar will not be accepted for deposits. Amounts of any size, however, may be saved by the purchase of ten-cent postal cards and ten-cent stamps.

Deposits may be put into the bank $100 in one month, but no withdrawals at any one time over $100, exclusive of interest. Inasmuch as deposits can only be exchanged for postal bonds, it will be seen that the largest amount that can possibly deposited in a twelve-month is $1,200. The government pays 2 per cent on all deposits at the end of each year, payable annually, and interest will be paid on money left in the bank for a fraction of a year. Depositors may withdraw the whole or any part of their money with interest by surrendering their bankbook. The amount desired. The law provides that in the case of sickness, through infirmity or other causes, cannot go to the bank their money may be withdrawn by their wives or for-children, however, may be transmitted by mail, but only by a duly accredited agent in case of the death of the depositor. Interest ceases to be paid to the account of a deceased depositor at the end of the month following the month in which the death occurs. Should a woman who has deposited in the postal savings bank marry, her certificates at once become payable to her husband. The money may be withdrawn by him in the same manner as by her.

Beautiful Colonial Mansion for New Windsor Square.



House planned for Mrs. Jeanette G. Donovan by Parker O. Wright.

HOW WILL OWENS RIVER AFFECT LAND VALUES?

BY. G. W. BURTON.

MANY cities have gone far afield into snowcapped mountains and brought large streams of water many miles to supply their inhabitants with an abundance of pure, sweet water. Madrid has done so, and Paris and Liverpool, and multitudes of cities. But no city anywhere ever of 250,000 population has had the courage and enterprise to go 240 miles across mountains and deserts into the snow-capped peaks and bring thence a river of water for domestic purposes and been brave enough to undertake the expenditure of $23,-000,000 to get that flashing stream of refreshing water for the use of its people.

That is what Los Angeles had the progressive spirit to do. There were not a quarter of a million inhabitants in the city when this great task was undertaken. The water supply coming to the city of Los Angeles and the territory immediately adjacent to it comes from above the snow line on Mt. Whitney, and must be led. When the end of 1912 shall have arrived, the water will be at the city gates, and it will amount to 30,000 miner's inches of the precious fluid.

The city of Los Angeles, when the school census was taken in 1911, numbered 360,000 souls. As this page is being read there are within the city limits of Los Angeles close to 400,000 persons. The acrage flow of the Los Angeles River, which now furnishes a fairly adequate supply of water for all these people, in the summer months amounts to 60 second-feet, or 3000 miner's inches. In the summer of 1903, after a series of years of scant rainfall, it fell as low as 43 second-feet, cutting off about one-third of the usual summer supply. An event like that at the present time would make water very scarce in the city.

THE SAN GABRIEL.

The other stream from which the country near Los Angeles obtains domestic water and a supply for irrigation is the San Gabriel. This stream is very irregular in its flow, particularly in the upper reaches. But when the stream again emerges from its subterranean bed at the Paso de Bartolo its average flow in the summertime amounts to 120 second-feet, at times running as high as 130. Therefore the general flow of the San Gabriel in summer is twice as great as that of the Los Angeles River. The two combined give a supply amounting to 9000 miner's inches. This water makes glad the whole fertile area of Los Angeles county, and furnishes the homes of half a million persons with domestic water, while giving a fair supply for the irrigation of many thousands of acres. The fruit and hay crops of the whole county are in the main due to the surplus of this 9000 inches of water after the domestic demand has been supplied.

Now the figures setting forth the present supply for all purposes in this very large area of land will enable us to make an enlightened comparison with the stream that is coming down in the Owens River aqueduct to be here by the end of the year of grace 1912. Note that we shall have ten times the water allotted to the Los Angeles River as its beverage summer flow, three times the amount in the Los Angeles and San Gabriel Rivers combined, with 1000 inches to spare.

AREA TO BE WATERED.

The area of Los Angeles county is about 3,000,000 acres. Half of this is steep mountain or comparatively barren desert. The Owens River water is the property of the corporation of Los Angeles city, and the purpose is to use it primarily for domestic purposes within the city limits, the big surplus to go for communities outside of the city, likely to be annexed, or for the irrigation of agricultural lands. The city's revenue from this surplus will be immense. It is not contemplated in the mind of any intelligent person that any of this water will ever go for any use beyond the mountain ridge that circumscribed the Los Angeles Valley, nor beyond that portion of the San Gabriel Valley east of the stream of that name.

Following this territory from Point Dume, west of Santa Monica, along the crest of the hills and in the valley to San Fernando, on to the headwaters of the San Gabriel River and down that stream to its mouth, between the mountains and the sea there is not much more than half a million acres.

There are on this area at the present time somewhere approximately half a million souls. The water from the two streams as set out above affords a fairly good supply for all present purposes. That supply is never likely to be less than at present, so when at the end of the current year the Owens River stream is flowing in here, the total supply will be nearly 40,000 inches, more than four times that here now, and more than thirteen times that of the Los Angeles River.

AS TO THE SUPPLY.

The territory outlined above has in sight a supply of good water sufficient for the use of thirteen times the present population of Los Angeles and of more than six times that of the territory on which it is to be used as that population is at the present time. Thirteen times the present population of Los Angeles would be 4,550,000, and six times the population of Los Angeles county would be 2,000,000.

Now, the reader who has followed thus far the facts set out and realizes that the supply of water will be all sufficient for from 2,000,000 to 4,500,-000 souls may wonder why the city is going to the expense of procuring so large a supply and may well wonder if it will ever be needed. It will be needed. Not this year, nor this decade. But Los Angeles city during the ten years from 1900 to 1910 increased 217,000, or at the rate of more than 21,000 a year. During the last part of that decade the increase was at the rate of 30,000 a year, going to 35,000 at least one of the years. Since the census was taken the annual growth has been more than 30,-000 each twelve months. And if we take the thirteen years which will bring us to the end of the first quarter of the twentieth century, we shall have an increase of 400,000. With nearly 400,000 here now the city in 1925 will contain 800,000 people. The outlying territory defined above to be supplied with the Owens River water will bring the population at that time up to probably 1,500,000.

This article is in no sense intended to boom Los Angeles real estate, but the proposition will be disputed by no person of intelligence that the possession of this abundant supply of water by the people dwelling in the territory where it is to be used is an asset of vast magnitude. It will add to the productiveness of thousands of acres of land. The value set upon water for agricultural purposes in Southern California is not less than $2000 per miner's inch. At that rate the 40,000 inches possessed by the territory considered are worth $80,000,000. The aqueduct water alone, 20,000 inches, is worth on that basis $60,000,000. For domestic purposes the value of water is very much greater than for irrigation. But at the lowest reasonable estimate the aqueduct water increases the value of the land by $60,000,000. That would be for agricultural pruposes. For domestic purposes the increment added to realty is of course very much greater. Used for agriculture, the territory being considered would not supply room for more than one person to the acre. That is the very high rate of population in Saxony, the most densely peopled country in Europe. For urban and suburban purposes that supply of water makes it possible to house a low average of five families on an acre. The value of land is in direct ratio to the population, and therefore at the lowest estimate for agricultural purposes the Owens River water supply adds $60,000,000 to the value of the land in the territory where it is to be used, and for the dense urban and suburban purposes it adds five times $60,000,000 to the value of that real estate.

A RECORD OF GROWTH.

In 1880 Los Angeles numbered 11,-000 souls. In 1890 it had grown to a little over 50,000, showing an increase of 40,000, or an average of 4000 a year. In 1900 the population was 102,000, a growth of a little over 50,-000, or an average of 5000 a year. In 1910 Los Angeles had grown to 319,-000, an increase of 217,000, or an average of nearly 22,000 a year. That is, in the last decade the growth has been five times as rapid as in the preceding one, and more than five times as rapid as in the one anterior to that. The writer, like the paper he writes for, is inclined to be conservative and would not dare to hold out the hope that the census period 1910-1920 would show an increase 500 per cent greater than that from 1900 to 1910. If such a thing should take place it would mean an addition of over 100,000 a year to the population, giving us a million souls within the city a little after the middle of the census period shall have passed. There are well-informed persons in Los Angeles whose time is mainly devoted to a study of realty values here as based on growth of population, who do not hesitate to prophesy that in 1920 the city of Los Angeles, without at all considering any extension of territory, will number a million souls.

POWER FROM THE AQUEDUCT.

Finally be it well noted that this article thus far has not had a word to say about the influence of the Owens River water upon values, growing out of the power, to be generated from this vast waterfall coming over the mountains and flowing down many hundreds of feet over solid rock. The power is put at 90,-000 horse power as a minimum. Think of what that will do in the way of stimulating manufacturing industries and thus adding to the population of the city. That is all there is to do in order to establish an absolutely firm foundation for the growth of realty values. Conceded that the population will grow, the price of real estate must rise with that growth. The more rapid the growth of population the more rapid the rise in real estate values. The farther the limit of population is removed in the same ratio we must push ahead the possible intrinsic value of real property.

PLANS COLONIAL MANSION.

Designs Out for Stately Home in Fashionable Windsor Square. House to Occupy Sightly Lot.

Complete plans for the large colonial residence to be built for Mrs. Jeanette G. Donovan in Windsor Square have just been finished by Parker O. Wright, Jr., and the work of constructing the home will be started as quickly as possible. It is probable that this will be the first of the fine mansions that will soon adorn the exclusive residence park out Wilshire way.

Mrs. Donovan has a site near the four acres purchased some time ago by Dr. Peter Janss and the members of his family, and where they are to build four handsome homes in a "park within a park." She paid $10,500 for her lot and her home is to cost over $30,000.

The residence is distinctly colonial in every phase from the pillars to the interior arrangement of the various chambers. It will be approached on one side by a walk and on the other by a driveway, both shaded by rows of Italian cypresses. Rose arbors will extend at either side of the portals.

Running through the center of the house is a hall eighteen feet wide, the stairs rising from this to the upper floor and turning both ways from the landing. On one side of the lower floor is the drawing-room, extending from front to rear, open on three sides to the sun and air and with a screened loggia at the rear. On the other side of the hall are the library and dining-room. On the upper floor are three large bed chambers, each with private bath and dressing-room. There are three screened sleeping porches, each large enough for three beds.

At the rear of the house there is planned a marble swimming pool and near it an immense aviary. There will also be a lath house and a garage.

Forty thousand square feet of space are available in Howich Hall, Ottawa, Can., where the first annual show of the Ottawa Valley Motor Car Association will be held April 6 to 13. Of this amount 20,000 feet have already been sold. Unusual decorative effects are being planned, and the Governor-General Foot Guards Band has been engaged to furnish music.

WAIT

Before making that investment. Give us a chance to "show you" what we offer you for your money: in the way of dividends; in the way of increased value of your investment; in the way of safety; in fact, all kinds of ways.

Pacific Home Builders

are putting on the market one of the best subdivisions ever placed on the market in LOS ANGELES, only fifteen minutes from the business center of the city, and are going to improve it with a class of homes that every shareholder will be proud of. They are going to make big money on this. They have made good money in the past as their dividend record will show, having paid quarterly dividends ever since organization, but are now in better shape than ever.

The investor that comes in now has every advantage. The stock is at par; no premium to be paid.

$1.00 PER SHARE

You will receive the full quarter's dividend of 2%, paid February 1st for a few days use of your money. The next allotment will go at $1.25 per share.

All cash or 10% monthly.

Our Cash Guaranteed Fund has repurchased every share of stock offered. You do not stand to lose.

Investigate, it will cost you nothing. Our booklet, "Investors Guide" and full information on request.

Pacific Home Builders

331 South Hill Street

PACIFIC HOME BUILDERS BUILD HOMES

The Long, Hard Road to Independence

This is an Advertisement of Orchard Land, for People who Appreciate that if you want Something GOOD you have to Pay the PRICE, whether in work, or in waiting or in Money.

The man who hasn't the Patience to Read it Through would never wait to grow an Orchard.

Would *you* like to have a *job*, light pleasant work, in the *open air*, eight months' work a year, in a *pleasant climate*, that would pay you an income of from $2500 to $7500 a year?

Would *you* like to have a *home*, in a *compact, beautiful community*, close to a *railroad*, to *town* and *civilization*, from which financial worry and cares would be *banished?*

Would *you* like to have a property which you could *sell* for $10,000 to $20,000, and own it, clear and paid for?

You *can*.

A *certain income* of $2500 a year means a *big investment*. If a man saved a *dollar* a *day*, it would take him more than a *hundred years* to save enough money to draw $2500 a year at 7 per cent. interest.

The Start

Nevertheless, a man of *small means* can get upon the *safe* and *sure* road.

A great many men are *looking* for the *short* and *easy* road. Out of ten thousand who *try* it, only one ever gets to the *other end*. The other 9999 come out without *any money* at all. It *makes no difference* what the *name* of the route—mining stocks, margins in lots, oil stocks—they, *all* come out the *same way*.

There is *one form* of real estate investment that *grows*—day and night, all summer long, *every* day and *every* year, more valuable and more productive—that investment is an *ORCHARD*.

A good apple tree is worth 17½ cents when you *plant* it. *Twenty-five cents* worth of *time* and *labor* and *care plants* it and *carries* it a year—and at the end of a year that apple tree is *worth two dollars*. In two years from planting that tree is worth *three dollars*. In eight years it will be *producing* an average of *five dollars* a tree a year.

You can put *sixty* trees on one acre; *six hundred* on ten acres. *Each year* your orchard is worth a *hundred dollars an acre more* than it was the year before.

First Mile

BUT, the apple tree must be planted in the *right place, soil, climate, conditions* to produce *good fruit*. The world is *full* of *mediocre* people, producing *mediocre* qualities. If you are going to take the *apple-orchard route* to *independence*—plant in the *right place*.

The *favorite apples* in the Los Angeles markets come from *Colorado*—raised on the *Western Slope* of the great Rocky Mountain plateau, in *broad, sun-kissed valleys*, 4500 to 6000 feet above sea level. At that *high altitude* the nights are *clear* and *crisp* and *cold*. In winter time the weather is *sharply cold*, with *snow* and *real winter*. The apple trees become *completely dormant* in winter, bloom *profusely* in spring, ripen their fruit in the long, clear summer days, and then in the fall the *kiss* of *frost* gives the fruit the *tang* and *zest*, the *color* and *flavor* which makes it *wholesome* and *delicious, highly colored* and *long-keeping*.

Southern California is *three hundred miles south* of Colorado. To get the *same conditions* of climate as in Colorado, you have to *go high*. At 4000 feet elevation it is *cold enough* in winter and *cool enough* in summer to produce fruit that is *just as good*, just as *well flavored*, just as *long-keeping* as the *best* from *Colorado*.

There are *only a few such valleys* in California. Most of them are *remote, inaccessible, difficult*.

Second Mile

TEHACHAPI Valley is the *largest body* of land at an elevation of 4000 *feet* and higher that there is in Southern California. It lies 70 miles north and a little west of Los Angeles, 122 miles by rail, on both the *main lines* of the Southern Pacific and the Santa Fe Railroads. *Wells*, already *developed*, are *producing* an *abundance* of water for irrigation. The *soil* is *disintegrated granite, rich* and *deep* and *mellow* and *very, very* fertile. *FIFTY YEARS' EXPERIENCE* has shown that apples and pears grow well at *TEHACHAPI*.

Bartlett pears, as grown at *Tehachapi*, are the most *delicious grown anywhere—rich*, full of *juice* and *flavor, long-keeping*, and the *trees* are *absolutely free* from *blight*.

So here we *enter* upon the *long* and *hard* road to *independence*. *Get* a piece of *land* at *Tehachapi*, plant it in *apple* and *pear* trees, *guard* them while they *grow*, and when they come into *bearing* you will be *independent* for the *rest* of your *life*, and your *children's lives, too*.

TEHACHAPI land is *not* high priced; *only* $250 upward for *good* land, with *abundant* irrigating water, within *two miles* of a *good town*, on the main lines of *two* good *railroads*, and within a *few hours* of the *biggest apple market* on the *Pacific Coast*.

The terms are *easy* so that a man with enough capital to buy and farm *any* land *anywhere* can buy ten acres at Tehachapi, and *conditions* are such that a man can make *more* than a *good living* on his land while the trees are coming into bearing. Or a *steady saver* can buy land on *easy payments* and have the trees *planted* and *cared* for on the most *liberal terms* ever offered in the United States on an apple or pear orchard proposition.

The reason the terms *are* so *liberal* on *planting* and *caring* for orchards is that TEHACHAPI land is *very productive*, apart from its *orchard value*, the *products* are *staple* and *certain*, and the *markets* are sure.

The Finish

A *prudent* man neither *jumps* into a proposition, nor *turns* it *down* without *investigation*. All that you *guess* about *Tehachapi* may be *wrong*. Why not *come in, talk it over* with us and *FIND OUT?* It may be *your* route to a *competence*.

SHARER INVESTMENT COMPANY

229 West Seventh Street

Home F4229 Sunset Main 5229

In the Great California Oil Fields.

Coalinga.

GOOD OIL FROM SHALLOW WELLS

Drillers Getting Results in Coalinga Field.

Unique Rigs Used in Sinking the Holes.

Standard's Well Furnishes Some Surprises.

[Special Correspondence of The Times.]

COALINGA, Jan. 12.—There are a large number of people in Coalinga who have poked fun at the men who have been drilling shallow wells on section 2, on 21-14, and that district has often been the butt of jests. Very few, however, have ever made a trip to the scene of operations there, and if they did they would at once change their ideas regarding the possibilities of that section. It is true that some of the drilling there is unique, but as long as they get the holes down in good time they do not care what the other man thinks of their methods.

The Berkeley Coalinga well No. 2 is producing regularly, that is it would produce regularly if they had any place to put the oil. At the present time there are two 500-barrel, two 250-barrel and one 100-barrel tanks filled with oil, and the well is only pumped to replace in these tanks the oil sold for fuel purposes in that part of the field. The No. 1 well is not on the producing list at present, but is serving the lease with gas for cooking, lighting, heating, pumping well No. 1, and pumping a water well. And there is gas enough wasted to supply a fair-sized lease in addition. The wells are less than 300 feet deep, and have never been pumped to capacity. The No. 2, however, was pumped steadily for three days at one time, and produced over fifty barrels per day.

The Spokane Coalinga has two wells finished, and both are allowed to flow into a 250-barrel tank. The flow is very light, only a few barrels per day, but there is no doubt that they will produce nicely when the oil can be disposed of and they are put on the pump.

The Spokane Coalinga No. 3 is being drilled now, and the water was shut off in the eight-inch casing yesterday. This is being drilled under contract by M. C. Livermore, and he has a most unique rig for doing the work. He has a portable rig run with a three-cylinder automobile engine, the hole being spudded all the way. This rig is a queer affair for drilling oil wells, but Livermore and his sons get the holes down in good shape and make better time than others drilling with light standard rigs in this shallow territory.

COOK FINISHES WELL.

Robert Cook is drilling a number of wells for the Washington Coalinga and finished the first well last week. It was finished in six-inch casing, and the oil stands at the top of the pipe, bubbling over continuously. This well was finished at 295 feet, and it is expected that it will make one of the best so far drilled in. The rig is now being moved and No. 2 will be spudded in a few days. Those drilling in that part of the field declare that the wells can be drilled at a cost of not much more than $500 each after the camp has been established, as the formation is hard enough to stand, there is only a surface water to shut off, and only a small amount of casing used. The oil comes through a hard sand and only one of the wells has shown any sand at all in the oil. The oil is of twenty-two gravity, and is said to contain 65 per cent. lubricating qualities, and it is used for lubricating and cylinder oil, by Cook, who is drilling with the only steam engine in the territory.

W. C. Rielly is drilling a well on property adjoining the Washington Coalinga, belonging to Henry Greve and Zed Phelps, and is doing the work with a portable rig.

The only drawback is the water, as generally two water wells are needed to supply one drilling well. As these water wells are very shallow, however, it is not a serious matter to drill them.

The field is a big surprise to every person who visits there, and all come away boosters for the shallow territory. If the oil does not drain off it is safe to say that this is surely the oil property for the man with small capital. Once the wells are drilled in the rigs can be torn down and moved to new locations, as no trouble is encountered and the wells can be pumped with jacks. The only well so far drilled in that is not on the producing list, is well No. 1 of the Berkeley Coalinga, which supplies the gas for the lease. This well was producing nicely, probably in the neighborhood of twenty barrels per day, but a larger production was tried for by dynamiting the hole. The explosion made a cave and damaged the hole, but it will be redrilled as soon as there are facilities for moving the oil. It is probable that this well will produce better than ever when it is redrilled.

POPULAR PART OF FIELD.

Considering the value of the land and the cost of drilling in that shallow place, section 2 is bound to become a popular part of the field. The wells are doing as well as hundreds in other parts of the field costing a hundred times as much to drill, and an entire lease can be drilled up in a very short time. Wells are being drilled now and shut in for lack of transportation facilities, but as soon as a fair-sized daily production is assured a pipe line will surely be built into these hills, and the development of the field will begin in earnest.

The Valley Oil Company held its annual meeting of the stockholders yesterday afternoon, and the following directors were elected: W. H. Worswick, Jr., T. P. Smith, William Garrigan, O. S. Axtell, L. P. Timmins, W. M. Thomas and F. M. Poole. At the meeting of the directors held later, W. H. Worswick, Jr., was elected president, T. S. Smith, vice-president, and A. Fuller, secretary. An assessment of 10 cents per share was levied upon the subscribed stock of the corporation.

That the oil from the lower sands struck by well No. 80 of the Standard Oil Company, on 28, 19-15, are heavy with paraffine base besides being of a gravity exceeding thirty-one, is now almost a proven fact and it remains for a thorough test of the pure oil to establish the amount of paraffine carried. This is the test well of the Standard on the section, drilled against all of the adopted theories of geologists, and oil men, and when the oil sand was struck 1200 feet below the sands from which the East Side wells are producing, the strike caused a large amount of excitement in that end of the field. If the well proves as productive as the gushing through a hole full of water predicts, and the oil carries the percentage of paraffine that is indicated at present, it will lend the greatest encouragement to operators in the East Side field, and add wonderfully to its value.

It was noticed that the oil forced out when the well blew out on several occasions, in spite of the hole being kept full of water, oil would harden as soon as the weather became cold. This indicated paraffine, but it was not until the casing was pulled to be perforated that the drillers noticed the paraffine sticking to the casing collars, where it had been deposited by the flow of the oil. They scraped all of the substance off the collars and when the casing was pulled it was found that about seven pounds had been collected. This, according to Manager Smullen, who has had a large experience in the eastern fields, and other drillers, who have had experience in the East, is a pure paraffine although darker in color than the average eastern paraffine, as it comes from the wells.

SANTA MARIA FIELD.
REVIEW OF PAST YEAR.

[Special Correspondence of The Times.]

SANTA MARIA, Jan. 12.—The year just closed, has shown considerable activity in development work, along with extremely varying conditions of production and export. More wild-catting was done during 1911 than for many seasons previous, many hopes were pinned upon opening up new light oil territory, but, as yet, the drills have failed to penetrate into the sought-for reservoirs. It was thought that either the Tinequaic, or the Tepusquet districts would resolve into new high-gravity districts, but at least one of these has proved disappointing. Oil was found on both the Wickenden and Muscio tracts, by the Dome and Princess companies, respectively, but the product was found to be extremely heavy.

As yet, the Tepusquet territory remains an unknown quantity, as neither the Princess No. 2, nor the Santa Maria Midway No. 1, has struck the pay streak. It is hardly probable that either of these wells will find oil in commercial quantities under a depth of 3000 feet. At least such is the opinion of most local oil men. Under ordinary circumstances either well would have been deeper than the figure named, by this time, but, as is generally the case in wild-cat ventures, many unforeseen difficulties have presented themselves to the drillers, rendering progress necessarily slow. Both Tepusquet wells show great promise of developing into good producers and a month or two later should be near the finishing-up mark.

The Summit well, which is being drilled near Garey, is going ahead slowly, and is being watched closely, as a successful well will prove up a vast amount of new territory. Some distance to the north, the Bradley Canyon Oil Company is getting things in readiness to spud in with their No. 1 well. For many years there has been considerable comment and speculation regarding the possibility of striking oil in the vicinity of Fengler's Point, and to these two wells will be portioned some of the burden of proof of that district.

A few days ago, there appeared a few scare-head reports regarding the striking of a gusher on the John Bell tract in Cat Canyon. The matter became even the subject of much discussion, among the untitated, on the streets of Santa Maria. The gusher talk, however, was soon proven to be a canard. The fact of the matter is, that the Pacific Oilfields Limited Oil Company, operating on a 320-acre leased tract, on the John Bell ranch, struck oil sands at 2100 feet. This occurred about two weeks ago. The crew were given orders to test out the hole, and proceeded toward carrying out the orders. While the hole was being bailed free of water, the well sanded up and the rods pulled. At the present time work is being rushed to remedy the trouble, but, as yet, no test has been made, and therefore, no oil has shown.

The months of December brought about the shutting down of several Cat Canyon wells, but these will soon start up again, and the later spring months are looked forward to for the beginning of new activities.

The Old field has of late taken a new lease of life, and a number of new and good wells have been brought in. A few wells of this district, now in the drilling, are showing fine prospects, notable among these being Western Union No. 47, situated some 600 feet from the Newlove line. This well at 2320 feet is showing better than any previous well on the lease at like depth. The Western Union Oil Company is feeling a strong wave of prosperity, and with a production of over 1000 barrels a day, is paying regular dividends.

On the Lompoc side, great interest centers upon the operations of the Pacific Oilfields Limited well. The drill is now over 1000 feet into the earth with the ten-inch casing in blue shale, and making fine time. This will be a test well for the Western and of the Lompoc district, and unfavorable results will undoubtedly bring about much new activity.

In the Cat Canyon district the Associated Oil company's well No. 3, on the William's tract, is 2260 feet deep with the eight-inch casing, in blue shale. The company expects to strike the sands in the next 400 feet. Well No. 2, on this tract, penetrated a stratum over 150 feet thick of rich oil sand. At that time, however, Cat Canyon operators were talking of, and, expecting to find, a third sand, which should contain the much-sought for light oil. Thus it was that William's No. 2 was drilled deeper, and into sands of a bottom water. The result was extremely unexpected, and came upon the drillers so suddenly that, before proper remedial measures could be taken, a fine well was ruined.

Matters are rather diffident on the Palmer Union acres. Palmer-Blochman No. 1, ("Old Faithful") is producing about 300 barrels daily under the compressor. Nos. 2 and 5 have developed casing troubles, but are expected on the producing list soon. No. 4 is flowing 450 barrels daily. No. 3, which is less than 100 yards from Union-Bell No. 5, has been under the care of "Dr. Compressor" for some time, and every effort is being made toward emulating the gushing neighbor.

Union-Bell No. 5, continues to flow steadily at the rate of 4000 barrels daily.

McKittrick.

LARGE TRACTS ARE PURCHASED.

Associated and Belridge Add to Their Holdings.

Over Fifty Thousand Acres Included in Deals.

State Consolidated Increases Dividend Payment.

[Special Correspondence of The Times.]

M'KITTRICK, Jan. 12.—The recent purchase of large tracts of land on the North McKittrick front and in the Devil's Den country, by the Belridge Oil Company, and in Lost Hills by the Associated Oil Company, demonstrating as it does the confidence of the men at the head of these corporations in the future of a wide territory presages early development on an extensive scale in those districts. Both companies have for some months been operating on a portion of these possessions, on which options had been secured, and it was understood some time ago, that the success already met with in drilling for oil would result in the transfers of ownership that have lately been recorded.

The realty obtained by the Belridge, embracing 29,700 acres, includes the sections on which the company has been at work since March, 1911, and extends in the direction of Devil's Den. The Associated land begins at a point more than twenty-five miles from McKittrick, and takes in, altogether, 25,000 or more acres in the Lost Hills.

The Belridge's wells are fourteen miles distant from McKittrick. That the two transactions assure a most important addition to the great oil industry is the general belief, and already there is talk of the building of a town in the Belridge district. In the event of a railroad being constructed from either LoKern or Olig, there is little doubt that one would be established.

While nothing of a definite nature as to the extension of railroad facilities is known, there is reason to believe that the traffic authorities are giving the matter earnest consideration, and in view of the new developments will take some action at an tant date. Surveys have been made from LoKern, and that still others will be given attention is considered to be certain. There is but little difference in the distances from LoKern or Olig to the new fields, but the grade of the Southern Pacific from the former station to McKittrick is quite heavy. LoKern is nine miles east and Olig two and one-half miles north of this city.

W. G. Van Slyke has resigned the position of superintendent of the Belridge Oil Company, and Moses Griffith has been appointed to fill the vacancy. Van Slyke, who has been in charge of the operations of the company since its organization, is one of the best-known superintendents in these fields, and has achieved much reputation for effective work. Prior to his connection with the Belridge he was the superintendent of the Globe Exploration Company. Mr. Griffith has been with the Belridge for some time.

Van Slyke and associates have leased 4000 acres from the Belridge Company, and expect to begin development work as soon as the necessary arrangements are completed.

M. Z. Elliott, of Los Angeles, and associates, have taken over the Fortuna Oil Company's lease on section 15, 31-22, six miles south of McKittrick, and Mr. Elliott was here this week superintending the removal to that property of material heretofore used on a lease he controlled, and located in the Temblor district. Work on the property in the Temblor field was stopped after the drill had reached a depth of 3250 feet and a light showing of oil had been secured.

Rig No. 47, on the Kern Trading and Oil Company's lease in the McKittrick field was destroyed by fire. While drillers were at work a pocket of gas was suddenly reached, and ignited from the lights in use. A drum of distillate was also burned. The derrick was a new one, and will be replaced at once.

The State Consolidated Oil Company, in the McKittrick district, established a new record for itself by producing over 30,000 barrels during the month of December. The output of this lease is under contract to the Associated Oil Company. There are thirteen wells on the company's property.

The Successus Oil Company, operating on the southeast quarter of section 26, 29-22, on the North McKittrick front, has entered tar sand at 600 feet in its first well.

The Arcata Oil Company, in which Bakersfield people are interested, has just spudded in well No. 1, on the northwest quarter of Section 36, 29-21, North McKittrick front.

On the North Midway lease of the State Consolidated Oil Company, section 17, 31-22, the company has perforated well No. 1, which has a depth of 1200 feet.

The Dominion Oil Company this week began the installation of wires for the three motors to be used in the operation of its wells. The work was completed on Thursday.

A dividend of 1 per cent. on the par value of the outstanding stock of the State Consolidated Oil Company will be paid this month. For the past three or four months the dividend has been two-thirds of 1 per cent.

The Oakland-McKittrick Oil Company's well on the North McKittrick front has been cemented at 1300 feet.

Well No. 1 of the State Consolidated Oil Company, on its lease in the McKittrick fields, has been re-perforated, with new casing at 1026 feet, and starting with a production of 300 barrels per day is expected to settle down soon to a steady output of at least 50 per cent. of that figure. This well was drilled originally three and one-half years go.

Good quantities of material are being sent out from McKittrick and La Kern to the North McKittrick front and Lost Hills by teams and motor trucks.

D. F. Devlin, connected with the water department of the Associated Oil Company, left this week for Los Angeles, to have an X-ray examination made of his left foot, which was injured some days ago, when he was thrown from a buggy by the breaking of a bolt on the vehicle. It is thought one or more small bones of the foot were broken.

R. K. Howk of Los Angeles, who, some years ago was interested in oil property in the McKittrick field, and later in Midway, was in the city this week, and made a tour of inspection through the North McKittrick front.

E. J. Milay, president of the State Consolidated Oil Company, was here this week from Los Angeles.

Harry C. Mahoney of Bakersfield has entered the service of the Canfield Oil Company. He was, for a long time, with the San Francisco and McKittrick Oil Company, but resigned as foreman several months ago.

Charles H. Meres has entered upon his duties as president of the King George Oil Company, having been elected to fill the vacancy caused by the death of E. L. Brown. The directors of the company are Mr. Meres, W. O. Maxwell, F. J. Burns, T. J. Burnett and E. M. Brown, the latter having succeeded Thomas M. Storke of Santa Barbara, resigned. Mr. Burns is secretary, Mr. Burnett, treasurer, and Mr. Maxwell, vice-president. The reports presented to the stockholders were quite satisfactory.

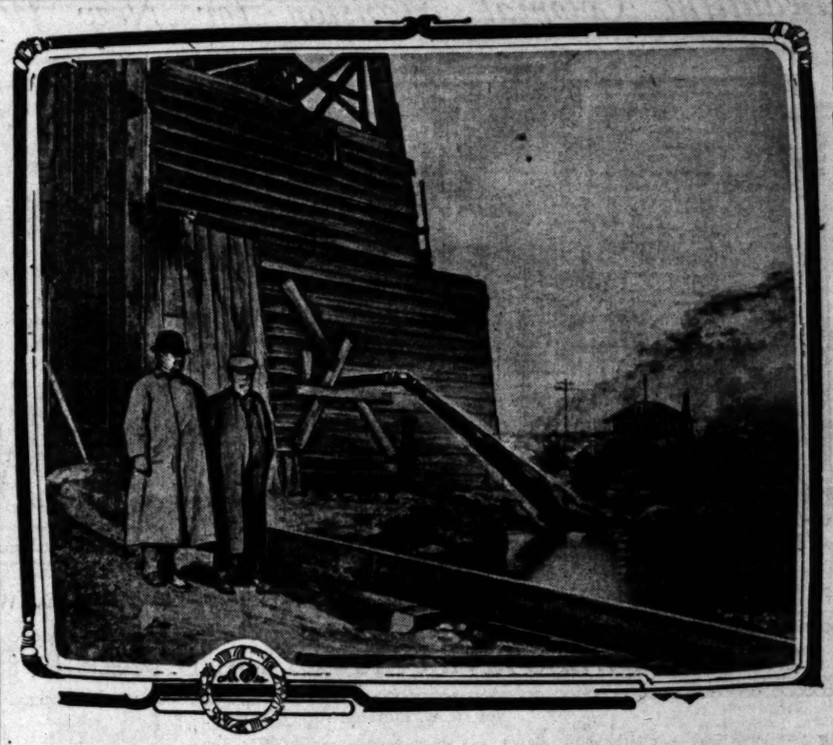
The Supervisors of Kern county are to be asked, through a petition now being circulated, to construct a county road from McKittrick to the Belridge district. The oil company, it is said, has agreed to donate 2000 barrels of oil to aid in the building of the proposed thoroughfare. This road, intended to afford better communication with the Devil's Den and Lost Hills country, would naturally be of much convenience to the public, as the traffic is steadily increasing, owing to the gradual development of the North McKittrick front and contiguous territory. The highway now in use is not in the best of condition, due, in a great measure, to the heavy hauling incident to the opening of the new fields.

The Kern Petroleum Oil Company, in the Temblor district, has what seems to be a good showing of oil in its first well. The well is 1320 feet deep.

Gordon Martin, formerly connected with Hotel Anderson, has accepted a position with the Oil Well Supply Company's McKittrick branch.

Arthur E. Chambers of the O. C. Heck Oil Company has returned from a visit to Coalinga.

Residence, eight rooms, 867 West Vernon avenue; John S. Stubblefield, $2200.



Edmonds Midway Gusher Is Shown Under Control.

The Edmonds Midway well on Section 32, 32-24, Midway field, is flowing from 7000 to 10,000 barrels of oil a day. Dr. James H. Edmonds, president of the company, and A. E. Barret, a director, are seen in the picture. The well is under control and the production all comes through a seven-eighths-inch pipe.

Kern County.

BUICK GUSHER IS BEYOND CONTR

OIL IS SPOUTING HIGH ... TOP OF DERRICK.

Big Hood of Timbers Has Been Placed Over the Top of the Casing and Sumps Are Being Constructed—Flow Estimated Over Ten Thousand Barrels.

[Special Correspondence of The Times.]

BAKERSFIELD, Jan. 13.—The Buick Oil Company's well No. 3, ... broke loose nearly a week ago and began shooting a stream of oil over the derrick, is keeping up its performance in a manner that ... back the days of the Amercian fields' big gusher on section 33, ... and the other great producers of ... class which lent so much fame to North Midway Valley in 1909-1910.

The well is still wholly beyond control, except for a big hood of ... which has been shoved over the ... the casing to smother the ... oil and keep it from scattering ... much territory. Men, ... scrapers are working overtime ... ing sumps and temporary ... reservoirs to hold the flow ... which is estimated at 10,000 ... barrels per day. It is of ... ity, something over 24 degrees. Buick has about 20,000 ... steel storage and is building ... fast as it can. The well ... has been gaining in strength, ... it is sending up but little ... prospect of the flow ceasing ... pears very good.

The well, which is on ... 31-23, was finished at 3115 ... a six-inch casing carried ... sand and perforated. The ... put down with a rotary and ... sure was kept on until a ... been fitted on the top of the ... Then the well was allowed ... which it did for several days ... of 2500 to 3000 barrels per ... a sudden increase of power ... heavy gate away and sent the ... tific aloft with a roar that ... heard for miles.

At the other end of the ... Valley from the Buick's is ... the Edmonds Midway on ... 32-24, is getting a flow of ... per day from a new well ... 2950 feet. The oil flows ... small lead pipe and is ... control.

On the same section with ... monds, the Knickerbocker ...

(Continued on Fifteen



Alfalfa Land
WITH
Free Water
$70 Per Acre
1/3 Cash, Balance 1, 2 and 3 Years

If you are in the market for an alfalfa ranch—if you want the best location in the State with reference to water, soil and transportation conditions—go and see this splendid $70-per-acre land immediately. Remember—the water supply is absolutely free, and the supply is abundant. The land is as rich as the overflow deposits on the banks of the Nile. It is of sedimentary origin. This is indisputably proven by the rank growth of tule plants which cover the property. These plants thrive only in soil of this character. This tract is in the heart of California's best money-making valley—the section where alfalfa and dairy ranchers are making real fortunes. A few acres of this land planted to alfalfa, together with a few good cows will make you independent for life. Well-managed creameries will take all the butter fat you can produce, and pay you the highest market prices for it. This land is so rich and so well sub-irrigated that it will actually produce several crops of alfalfa without the ... of water.

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Mining in

Northern California.

BIG MINE DEAL NOW IMMINENT

...pp and Rawhide Properties May Change Hands.

...ld Hoag District Is Now Called High Grade.

...rmers Set Sail for Camp Seco District.

[Special Correspondence of The Times.]

SONORA (Cal.) Jan. 11.—It is ... that negotiations are progressing for the transfer of the App and Rawhide mines to an eastern syndi... The properties, two of the most ... producers in Tuolumne county, ... lie in the heart of the Mother ... gold zone, and have produced ... millions in gold. The United ... Smelting and Refining Company is reported to be the intending ... purchaser, while other inside sources ... French capitalists are largely ... interested.

The App has been developed to a ... vertical depth of 1200 feet by an 1800-... incline shaft. Large reserves of ... brilliant grade ore are exposed in the ... workings and a considerable area ... virgin country has been developed ... during the past few months. The ... respective owners have announced ... that if the deal goes through the App ... shaft will be sunk 500 feet deeper, ... making it one of the deepest properties ... on the Lode. Indications favor ... the persistance of the ore body to ... great depth, and the work should ... open up the opening of an immense ore ... reserve. It is further stated the capacity of the plant will be increased ... from 60 to 100 stamps, placing the ... App among the heaviest producers in ... California. The App ore has been ... noted for its richness, some streaks ... showing phenomenal values.

The Rawhide has been idle for five ... years and the workings are filled with ... water. Considerable equipment is at ... the property and with a few additions ... the mine would be in a position to ... produce largely. The property is of... ficially credited with a productive record ... of $5,000,000. The old owners ... closed the mine because of growing ... troubles and lack of operating funds. ... With rigorous development the property promises to again become one of ... the banner performers of the Lode. ... The valuable properties of W. A. ... Clark are also understood to be in... cluded in the proposed deal. These ... properties are among the best in the ... district and have yielded magnificent ... returns. The consummation of the ... deal will mark one of the greatest ... events in the mining annuals of Tuo... lumne county and will exercise a be... neficial influence on the entire Lode.

Angeles Bond Imperial.

The famous Imperial group, Jack... sonville, has been taken under ... bond by Buick & Hutchinson of Los ... Angeles. Developments have com... menced and will be rigorously prose... cuted, the ore showing in new ter... ritory reported good, while a con... siderable quantity of milling quarts ... is found in the old levels. The Im... perial has long ranked as one of the ... most promising of the newer Tuo... lumne mines, but operators were gen... erally handicapped by lack of funds. ... The feature naturally militated ... against comprehensive work, but the ... mine has yielded good values despite ...

Big Four Improving.

Work from the main adit of the ... Big Four is opening a four-foot vein ... of milling ore. It is understood ... that the company will shortly be made ... a flashy smelter in order to de... velop its commercial value. The ... property is not equipped with a mill, ... but returns prove as satisfactory as ... to warrant a plant will be installed. ... The property is under bond to R. E. ... Cox of Los Angeles, and is being ... developed along comprehensive lines. Although a comparatively new mine in... the district are pronounced exceptional... ly promising.

Rich Strikes In Modoc.

Fresh strikes of high claims to public inter... est have been made several months, the Hoag dis... trict has again come into prominence ... and a rush is on. Reports of discoveries ... of phenomenally rich ore are coming ... in and enthusiastic owners are pro... claiming the discovery of a second ... Comstock. The name of Hoag Camp ... has been changed to High Grade, and ... people are pouring in, with ... the result that a gold camp... of another big camp... is in the making men are heavily in... terested, but many of the best prop... erties are largely controlled by Los ... Angeles and other Southern California ...

The first discovery was made about ... three years ago, and four small ... mining plants have been installed. ... The most important property is the ... Hoag Consolidated Company's ... ground, embracing the Mountain View, ... Hoag and other claims. Con... siderable rich ore has been extracted ... from this group and a ten-stamp mill ... has been running steadily. The main work... ings are down 300 feet, with a strong ... body of ore running around $20 per ton. ... Other shoots average around $40 ... per ton, according to recent state... ments. This company is controlled ... largely by Los Angeles and De... troit capitalists.

The property recently claiming ... much interest is the Sunshine. At ... a depth of eight feet a vein was ... struck giving assays of $15,000 ... per ton. It is said to run about ... three feet wide. At the twenty-... foot level sensational values still ... prevail, the shoot developing ... with depth. A carload of the rich quarts ... was shipped recently sent out is ... said to have averaged around ... $1000 per ton. In the older workings ... the drift exposes a vein assay... ing from $100 to $300 per ton. Width ... varies from four to twelve inches. ... The Discovery, Big Four, ... North Star and several other ... claims report the existence of rich ... ore, and the existence of rich ... shoots in developing the great ... Hoag Gravel channel, one of the lead... ers in developing the great ... Comstock district, has become ... interested in High Grade, and ... the new field one of the ... richest ever seen. He has ... several Chicago and Denver ... men in the mine, and states ... that people will become heavily ... interested in the new field. ...

Groveland is located eight miles

Kern County.

BUICK GUSHER IS BEYOND CONTROL

OIL IS SPOUTING HIGH ABOVE TOP OF DERRICK.

Big Hood of Timbers Has Been Placed Over the Top of the Casing and Sumps Are Being Hastily Constructed—Flow Estimated at Over Ten Thousand Barrels.

[Special Correspondence of The Times.]

BAKERSFIELD, Jan. 13.—The Buick Oil Company's well No. 3, which broke loose nearly a week ago and began shooting a stream of oil high over the derrick, is keeping up its performance in a manner that brings back the days of the American Kern fields' big gusher on section 33, 11-29, and the other great producers of that class which lent so much fame to the North Midway Valley in 1909 and 1910.

The well is still wholly beyond control, except for a big hood of timbers which has been shoved over the top of the casing to smother the stream of oil and keep it from scattering over much territory. Men, teams and scrapers are working overtime building sumps and temporary earthen reservoirs to hold the flow of oil, which is estimated at 10,000 to 11,000 barrels per day. It is of light gravity, something over 24 degrees. The Buick has about 20,000 barrels of steel storage and is building more as fast as it can. The well apparently has been gaining in strength, and as it is sending up but little sand the prospect of the flow continuing for years very good.

The well, which is on section 3, 31-22, was finished at 3319 feet with a six-inch casing carried through the sand and perforated. The hole was then put down with a rotary and the pay sand was kept on until a gusher had been fitted on the top of the casing. Then the well was allowed to flow, which it did for several days at a rate of 2500 to 3000 barrels per day, when a sudden increase of power tore the heavy gate away and sent the oil soaring aloft with a roar that could be heard for miles.

At the other end of the Kern Valley from the Buick's big producer the Edmonds Midway oil section is getting a flow of 7000 barrels per day from a new well finished at 2950 feet. The oil flows through a small lead pipe and is under perfect control.

On the same section with the Edmonds, the Knickerbocker is

(Continued on Fifteen'h Page.)

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r Acre

nd 3 Years

of alfalfa without the application

is in the natural gas district, where of gas suitable for light, heat, available by boring wells as we e will be glad to show you gas wells. Ranchers have wells absolutely priceless. is feature alone is worth the land. Hundreds of acres of e is being sold to many ced ranchers in the West. ually conducted excursions ates. Only a short trip from ite, telephone, wire or call for erations immediately, as we date a limited number of

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BIG MINE DEAL NOW IMMINENT.

App and Rawhide Properties May Change Hands.

Old Hoag District Is Now Called High Grade.

Farmers Set Sail for Campo Seco District.

[Special Correspondence of The Times.]

IMPERIAL (Cal.) Jan. 11.—It is rumored that negotiations are progressing for the transfer of the App and Rawhide mines to an eastern syndicate. The properties, two of the most famous producers in Tuolumne county, lie in the heart of the Mother Lode gold zone, and have produced many millions in gold. The United States Smelting and Refining Company is reported to be the intending purchaser, while other inside sources declare French capitalists are largely interested.

The App has been developed to a great depth of 1200 feet by an 1800-foot incline shaft. Large reserves of excellent grade ore are exposed in the workings and a considerable area of virgin country has been developed during the past few months. The respective owners have announced that if the deal goes through the App shaft will be sunk 500 feet deeper, which is one of the deepest properties in the Lode. Indications favor the existence of the ore body to great depth, and the work should result in the opening of an immense ore body. It is further stated the capacity of the plant will be increased from 100 to 150 stamps, placing the App among the heaviest producers in the district. The App ore has been famous for its richness, some streaks showing phenomenal values.

The Rawhide has been idle for five years, but all of the workings are filled with ore. Considerable equipment is at the property and with a few additions the mine would be in a position to operate handily. The property is offered unfettered with a productive record of $1,500,000. The old owners of the mine because of growing water and lack of operating funds. Extensive development the property is said to again become one of the big producers of the Lode. The valuable properties of W. A. Clark are also understood to be included in the proposed deal. These properties are among the best in the district and have yielded magnificent returns. The consummation of the deal will mark one of the greatest years in the mining annuals of Tuolumne county and will exercise a beneficent influence on the entire Lode.

Rawhide Bond Imperial.

The Imperial group, Jackson & Hutchinson of Los Angeles, has been taken under bond by Hutchinson of Los Angeles, who are thoroughly prospecting the property. Sinking in new territory has opened good, while a considerable quantity of milling quartz is in the old levels. The Imperial is long ranked as one of the leaders of the newer Tuolumne properties, but operators were generally handicapped by lack of funds. Development naturally militated against comprehensive work, but the mine has yielded good values despite this.

Mill Now Improving.

Ore from the main adit of the Imperial is opening a four-foot vein of milling ore. It is understood that a mill shortly be made to the smelter in order to develop its commercial value. The mine is not equipped with a mill, but tests prove as satisfactory as a plant will be installed. The property is under bond to R. E. Lee of Los Angeles, and is being developed by comprehensive lines. Although comparatively new mine is unquestionably possessed exceptional-

Rich Strikes in Modoc.

Rich gold claims to public interest several months, the Hoag district has come into prominence. Reports of discoveries extremely rich ore are coming in, and domestic owners are profiting by the discovery of a second Mother Lode. The name of Hoag Camp has changed to High Grade, and with the big gold camps of Alaska are heavily interested many of the best properties are largely controlled by Los Angeles and other Southern California

A discovery was made about ten days ago, and four small claims have been installed. The most important property is the Modoc Consolidated Company's holdings, including the Mountain View, Hoag and other claims. Considerable ore has been extracted from the mine and a ten-stamp mill is being erected. The main workings are 300 feet, with a strong ore average around $20 per ton. Modoc is tributary to recent statements, and is controlled by Los Angeles and Denver capitalists.

Rumors are recently claiming that the Sunshine, At Last and Right fast a vein was struck assays of $15,000 to the ton is said to run about 18 inches wide. At the twenty-foot level the ore is still of commercial values still developing. At the bottom of the rich quartz body a crosscut is being sent out to tap the ledge. Drifting is being carried around the bottom of the older workings to determine a vein assaying $100 per ton. Width of the vein is from twelve inches. The Big Four, Big Four and several other claims in the immediate vicinity of rich strikes, one of the latest of which, discovering the great Modoc ledge, has become interested in High Grade, and has put a good sum of the ore from the new claim. He has interested Chicago and Denver capitalists, and it is said that the latter will become heavily interested right miles from New Pine Creek, a station on the Nevada, California and Oregon Railroad. Water and timber are reported abundant, and indications brilliant for the making of a great gold camp. While reports have been probably exaggerated, prominent mining engineers state the ore showing exceptionally good for the amount of development accomplished, with considerable bonanza quartz in evidence. Readers of The Times are conversant with the progress made from time to time in the Hoag district, as considerable attention has been devoted to it in these columns.

Nash Mine Changes Hands.

The noted Nash mine, in the Carrville section, Trinity county, has been taken under lease and option by a group of Trinity capitalists. The mine was formerly one of the big placer properties of the district and is controlled by London people. An elevator will be installed to handle the huge boulders overlying the gravel deposits, and the property worked by giants. A small force has been put to work getting everything in shape for spring activities. With the first heavy rains production will start.

Golden Jubilee to Resume.

A new ten-stamp mill has been installed at the Golden Jubilee mine, a few miles from Carrville, and operations will commence in the spring. The property was formerly operated by Napa capitalists, but owing to several causes the venture proved unsuccessful. Several months ago Redding capitalists secured control and it appears that the old producer will again claim high rank among the gold mines of Trinity.

Farmers After Campo Seco.

The grangers in the Campo Seco district, Calaveras county, are again howling against the Valley Springs smelter of the Penn Chemical Company. This is the largest copper smelter in Central California and for years has figured prominently among the copper producers of California. The farmers claim the fumes from the plant are damaging their crops—but say nothing of the splendid market afforded them by the large force employed by the company. The closing of the plant means a suspension of activities at the famous Campo Seco mines. With copper on the advance and opportunities for companies to make good profits once more, the move of the grangers comes at a particularly bad period.

COPPER QUEEN SMELTER.
PAST YEAR'S PRODUCTION.

[Special Correspondence of The Times.]

BISBEE (Ariz.) Jan. 12.—The year's production of the Copper Queen smelter at Douglas was 111,445,000 pounds of copper bullion, of which 75,217,000 has been credited to the Copper Queen mines at Bisbee, 25,213,000 pounds to the Montezuma company's property near Nacozari, Sonora, and 10,714,000 pounds to custom ores. This last item is to be compared with a record of 21,500,000 pounds last year, the difference being found in the cessation of shipments from the Shattuck property in Bisbee.

The December product of the smelter was the heaviest ever known for a single month, at the works reaching nearly 11,000,000 pounds, of which 7,227,000 pounds came from Copper Queen ores and 3,773,000 from Nacozari concentrates. The increased production is announced to have come through only a yearly clean-up and not through any intention of maintaining that high an output. The Copper Queen product for the year was about 4,000,000 pounds more than last year and a bit less than the production of the year before. The Detroit mines at Morenci, owned by the same Phelps-Dodge corporation, have had an output of 22,640,000 pounds for the year, handled at its own works. The total Phelps-Dodge output for 1911 was 134,084,314 pounds of copper bullion.

The Calumet and Arizona smelter at Douglas had a year's production of 50,500,000 pounds of bullion, with a December product of 4,500,000 pounds.

At Globe the year's record of the Old Dominion smelter has been 26,500,000 pounds of copper bullion, of which 19,000,000 pounds are to be credited to the Old Dominion mines and the balance to the United Globe and some custom ores. The December output was 2,527,000 pounds.

In December the Miami company, near Globe, produced 3400 tons of concentrates, expected to yield 2,580,000 pounds of bar copper. Five units of the mill are running and a sixth is to be started February 1. The ore averages 3.6 per cent. copper.

Iron and steel work on the new Calumet and Arizona smelter is to be done by the Kansas City Structural Steel Company, on a bid of about $400,000. The same firm has secured a $200,000 contract for the framing of the new Arizona Copper Company's smelter at Clifton.

The temper of the Mexican miner of today is to be gauged by appreciation of the fact that there were fifteen strikes last month among the employees of four American companies operating in the Arispe district of Northern Sonora. Any old pretext was good enough to quit work upon, but the main objection concerned a search instituted at the shaft head of miners coming off shift. On a single shift the miners were detected in trying to carry away 400 pounds of valuable gold ore. There was much talk concerning the degradation that must accompany such a search, though the laborers said little of the iniquity of thievery. So the mining companies, including the famous Minas Petrozini, dropped the malcontents by the simple expedient of closing down operations for the present.

Black sulphide ore, in a vein seven feet wide, assaying 36 per cent. copper has been struck at the depth of 150 feet in a property near Laduro, Sonora, lately acquired by John D Dowdle and associates. The strike was wholly unexpected, in a tunnel which had been started with the expectation of finding tungsten ore on the wall of a well-defined quartz ledge.

SMELTER AT RIGBY.
IS BEING TORN DOWN.

[Special Correspondence of The Times.]

PRESCOTT (Ariz.) Jan. 12.—The usual failure that attends practical trial of new reduction processes has been written of the Rigby smelter, at Meyer, which now is being torn down, with little salvage. Two large roasters have been purchased for the custom smelter at Humboldt, near by. The Rigby process seemed an excellent one, very successful in its experimental stages. It provided for the separation of metal from ore in the way of fumes, which were strained in bag chambers. The process worked all right, but the bags were expensive and the whole cost of operation was too high.

J. Q. Stephens of Los Angeles has finished his assessment work on sixteen claims in the Hillside district, lying between the Hillside mines and those of the Bagdad Copper Company. The Stephens claims not only show good values in copper, but sample well in gold and silver. The values in the more precious metals incline the owner to the erection of a stamp and concentration mill. Ore can be cheaply extracted by means of tunnels.

Robert Mitchell has been elected president of the Mint Gold Mining Company, which has been reorganized and which is cleaning up all indebtedness of the former corporation. The mill on the company's property is running steadily and much development work is being done ahead of the stoping.

Two six-inch centrifugal pumps, with boilers and all other necessary equipment, have been shipped from Prescott to the Walnut Grove placer property of J. A. Burlington and T. J. Cox. Water is to be pumped from the channel of the Hassayampa River to the bars that are to be worked and the gold is to be caught in riffles.

Placers.

LOCAL CONCERNS GET CONTRACTS.

FURNISH MACHINERY FOR NEW LA PAZ COMPANY.

Property in Yuma County, Arizona, to Be Worked With Hydraulic Plant—Geological Survey Has Just Issued Bulletin on These Rich Diggings.

Some eight years ago O. L. Grimsley, having investigated the government, territorial and county records concerning the La Paz placer fields of Arizona, made his first trip into the district and spent many months testing the ground which is now owned by the new La Paz Mining Company. At that time the entire properties lay within the boundaries of the Colorado River Indian Reservation and no mining operations were permitted. Grimsley was certain from information he had secured through persistent effort that the reservation line would eventually be resurveyed, and accordingly spent many months testing the various gravel bars and beds of the district.

He found that while a great many of the small and shallow gulches and arroyos where the gravel deposits were easily accessible had been worked out during the old days—between the years 1862 and 1869, at which time the reservation and all mining operations stopped and the miners were ordered off by the government—that the main canyons and gulches were practically virgin ground, as the old-time miners were unable to sink shafts in these deposits as the ground was caving and no timbers were available in those days. The methods used were most crude, as the only means of extracting the gold at that early date was with bateas or wooden bowls—even the gold pan was at a premium and the dry-washer was unknown.

Grimsley at great expense made numerous tests on the various gulches and found that the average values ran so high, according to modern standards, that the results of his tests seemed incredible even to himself. After many months of testing, prospecting and locating, Grimsley came to Los Angeles and secured the services of E. A. Rasor, mining and civil engineer, who, after a thorough examination of the properties, returned a report of an average value of $2.80 per cubic yard in coarse gold and gave an estimate of 21,000,000 yards of this gravel on the company's property. Soon after Grimsley interested Wm. P. Bardshar, a well known engineer and mine operator, in the project. He was elected secretary of the new La Paz Mining Company and undertook the financing of the company. It speaks well for the company and the property to say that in less than six months from the time it began to raise the capital the entire amount was raised and in the treasury, the stock all sold and the books closed. Raymond Houx, a well known California mining engineer, who spent September, October and November on the properties testing the ground in the interest of the Northern California investors, returned a report of approximately sixteen million dollars in sight on an area covered by fifty-eight shafts he had sunk to bedrock and which he considered as a thorough test of the ground. Mr. Houx states that he did not include the values he encountered at bedrock in his report and that the values in the gravel were evenly distributed from the surface, but were naturally much greater a short distance above bedrock and that he considered that the property would be enormously valuable if only the values found to the square yard on bedrock were taken into consideration.

Secretary Bardshar stated yesterday that nearly all the contracts for machinery and equipment were given to Los Angeles concerns, as the bids from outside competitors did not come anywhere near the figures submitted by the local manufacturers. The enormous gas engines were built by the Commercial Gas Engine Company and are now being tested out at their works and are nearly ready for shipment, while the great Deane triplex pumps will be received at Bouse at about the same time. The Los Angeles Manufacturing Company captured the contract for the four and a half miles of twelve-inch plate steel pipe which is being built at the plant. It is of interest to note that the company was financed by California capital and is officered and managed by local and well known mining men. O. L. Grimsley is president and general manager; Dr. G. A. Scroggs, vice-president and treasurer, and Wm. P. Bardshar, secretary. The directors are O. L. Grimsley, Dr. G. A. Scroggs, Wm. P. Bardshar, John T. Bill and Harry Groves.

Recently J. Ross Brown and A. McKey of the Geological Survey have published in Bulletin 451 a review of the ore deposits in Northern Yuma county, Ariz., and tell at length of the fortunes taken out of the La Paz diggings by the crude methods of years ago.

ODD OFFICERS RE-ELECTED.
GOLDFIELD CONSOLIDATED.

[Special Correspondence of The Times.]

GOLDFIELD (Nev.) Jan. 12.—The annual meeting of the Goldfield Consolidated Mines Company held at Evanston, Wyo., last Monday, was not fruitful of news. The officers whose terms are continued for another year are: George Wingfield, president; J. L. Hubbard, vice-president; and A. H. Howe, secretary and treasurer. The annual report which has ordinarily been published immediately after this meeting will be slightly delayed on account of a certain rearrangement of accounts rendered necessary to conform to the requirements of the United States Treasury Department in connection with the new income tax law. The secretary assures the stockholders that the delay will not be any longer than is necessary to put the accounts into conformity with the regulations.

Hardwicke & Louden, leasing on the Victor claim of the C. O. D. Consolidated, made their first shipment of high grade this afternoon. The firm has been working on this lease for the last two months preparing for a thorough campaign with the intention of adding to the force employed and, if necessary, placing three shifts on the lease. The shipment aggregated twenty-seven tons which was sent to the Hazen sampler of the Western Ore Purchasing Company. It is confidently estimated that the ore will net the owners between $150 and $200 a ton. The ground included in the Hardwicke lease has been developed so in the future shipments of a carload a month will be maintained, although by increasing the force and enlarging the mechanical facilities the volume can easily be doubled. The vein varies from two to eight feet and values occur with some irregularity but the high assays hold up for a general average.

Progress in the deep shafts of the Deep Mines Company has been exceedingly good since the first of the year when the company began sinking from the bottom of the old shaft which had been retimbered and widened to the surface. Fully forty feet of sinking was accomplished in the first ten days, making a record of a trifle over ten feet daily.

...rn silver camp.

The Keane Wonder, that Inyo county marvel, made a clean-up for November that is the best ever registered in Death Valley. Returns for the bullion have just come to hand showing net $30,000, which is better than any previous month in the mine's history. The ore now being extracted is the best encountered in the property, having a greater uniform value than any large quantity treated. The mine is in excellent condition, the reduction plant throughout in fine shape and the hot weather of the desert is tempered until it is at its best.

LOST HORSE MINE.
STATEMENTS CORRECTED.

Recently a story was printed from Banning about the sale by the Sheriff of the Lost Horse gold mine. In correcting some of the statements C. W. Roach says:

"In the first place, there is no Kansas City woman interested in this deal, and the only reason that the mine is being sold at Sheriff's sale is to quiet title. J. D. Ryan, the present owner of the mine, is negotiating with well-known capitalists through the agency of C. W. Roach, a local mine operator, for the sale of this porperty. The Lost Horse mine is at present held under six years' lease by the Oil and Metals Leasing Company, a local corporation, which is now working the mine successfully, having opened up much high grade ore.

"The mine was not found by John Long, but was found by Johnnie Lang, who has not "gone to his reward" but is very much alive, and at present developing a very promising mine about six miles westerly from the Lost Horse. The Lost Horse mine is nowhere near the 29 Palms. In place of being southeast in the Pinto Mountains it is southwest near the Pinon Range and in the Pinon Mining District, where there are hills and trees, not desert and valley.

"Furthermore, the wealthy Jacoby family were never interested in this mine. However, a man by the name of Jacoby, who claimed to be one of the Jacoby brothers, worked the mine. The ledge of the Lost Horse mine has never been lost, but a few would-be miners and a few farmers, who attempted to work the mine were lost. The ledge is perfect throughout all the workings, and there is four feet of sulphide ore carrying milling values that continue below the 500-foot level as far as development work has advanced. There is over two miles of underground work in this mine and it is all on the ledge and in the ore."

A $7,300,000 Backing for the Small Investor—For the Gold Note Owner

The paid-in capital and surplus of the Los Angeles Investment Company totals $7,300,000.00 or millions more than that of any other financial institution in the Southwest. The security for every dollar of this Company's debts, including the entire Gold Note issue, is ten for one. An investment in a Gold Note, for $100 or for $5000, is essentially a safe one.

The Los Angeles Investment Company is paying holders of Gold Notes nearly $45,000.00 a year in interest. Part of this should belong to you. Hundreds of small investors have placed their money at six per cent in this gilt-edged security. Not one has ever failed to have his investment returned in full on demand—a mighty important point for you to keep in mind.

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For those making a first investment, or those who cannot invest $100, arrangements can be made to pay by installments of from $1 up. Gold Note owners include bankers, merchants, capitalists and wage-earners of all classes. Your name should be on the list for one of the Los Angeles Investment Company's interest checks.

In December $142,100 in New Gold Notes Were Issued. Do You Own One?

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IN THE EARTH.

Rare Minerals, Metallurgy and Chemistry.

Almandite.

TEMPE (Ariz.) Dec. 20.—[To the Editor of The Times:] Here is a sample of ore that no one knows what it is. It comes from a lead ten miles from Tempe, and it may be a rare mineral of some kind.

It has crystals in it and I would like to know what kind of crystals they are.

Thanking you in advance for information in the columns of your paper, I am, yours truly, C. T. C.

ANSWER: The sample is massive iron-alumina garnet with crystals of the same garnet (almandine garnet) distributed throughout the mass. If the deposit, represented by the sample, is of quantity sufficient, it can be mined and sold for use as abrasive material.

Crystallized Calcite.

NEWHALL, Dec. 20.—[To the Editor of The Times:] I have a small vein of this rock on my ranch near Newhall. Please name the rock in the "In the Earth" column, and much oblige, yours truly, R. H.

Fishers in Part.

HIGHLAND, Dec. 21.—[To the Editor of The Times:] I am sending you inclosed three specimens taken from the same piece of ore, and thirty-five feet from the surface. Located on the north side of the San Bernardino Mountains. The ledge is thirty feet across, but shows the ore only in stringers about two or three feet across. Will you kindly name the ore? As near as I can determine, it carries copper and zinc, with a little lead; some of the white rock is lime and some seems to be quartz.

Do you think it would be good judgment to spend a few hundred dollars to develop the claims with a view of making a mine of it? The ledge can be traced for a short distance on the surface, and it is located fifteen miles from railroad, with wood and water on the ground.

Yours truly, J. K.

ANSWER: The samples resemble at sight certain varieties of Boulder county (Colorado,) telluride, but tellurium is not present in any specimen. Zinc, lead, copper (chalcopyrite,) antimony, iron oxides and arsenical pyrite are present in the mass. Naturally, we cannot advise you on development.

Impure Fire Clay.

LUDLOW (Stagg P. O.,) Dec. 24.—[To the Editor of The Times:] Herewith I had you sample of rock found some five miles northwest of this place, and I am unable to tell what it is, but think it to be fire clay; if so, kindly tell me the aproximate value of such rock, its uses and some of the markets for it, and you will greatly oblige, yours very truly, F. L. W.

ANSWER: The sample is in part (on one side) fire clay, with calcite and magnesium present, probably as dolomite.

In further reply to your questions please refer to "Mineral Resources of the United States," or write to the Geological Survey, Washington, D. C., for "Bulletin on Clays."

Impure Meerschaum.

SILVER LAKE, Dec. 22.—[To the Editor of The Times:] The sample I am sending you I believe is kaolin. It was taken from a vein seven miles north of Silver Lake. Has it any commercial value?

Thanking you in advance for a reply in your "In the Earth," I am,

Yours very truly, G. W. B.

ANSWER: The sample is a very impure meerschaum, combined with iron oxides, and has but little, if any, commercial value.

Doubtful Clay.

DAGGETT, Dec. 24.—[To the Editor of The Times:] Inclosed find samples of clay of which I have a very large deposit. As no one around this place seems to know what it is good for, I sent it to a friend in Los Angeles to give it to you. I would like to know just what commercial value there is to it, and purposes that it would be good for.

Thankfully yours, J. H.

ANSWER: The big chunks of gritty matter mixed with a non-plastic silicate of alumina is of but little commercial value, and even if a clay-washing plant were at hand the results obtained from such clay would be unsatisfactory.

Quite a Bunch.

LOS ANGELES, Dec. 22.—[To the Editor of The Times:] I have completed my assessments for 1911 on my group of claims in the New York Mountains, an dam sending you eight samples to determine.

No. 1 comes from surface, what kind of rock is it? No. 2 was handed to me by a fellow-prospector, who had the rock assayed for copper, but the assayer found no copper; what ...s the rock its blue color? Is it nickel?

No. 3 I take to be tungsten. No. 4, is this pumice stone? No. 5, what kind of copper is this? No. 6, "soils the fingers;" is it graphite? No. 7 looks like water quartz. No. 8, is the red oxide in this iron or copper? Does No. 9 carry cinnabar?

Thanking you in advance for your trouble. Yours respectfully,

D. B. A.

ANSWER: Glad to hear from you. No. 1 is "iron gossan" and a good indicator for ores of some kind at depth. No. 2 is a handsome specimen of Dumortierite (aluminum silicate) in color, smalt-blue, and it carries no nickel value. No. 3 is a mixture of hematite and titanic iron ore, and tungstic acid is not present. No. 4 is the rock Trachyte. No. 5 is arsenical pyrite and carries no copper value. No. 6 is pallomelane in botryoidal form of iron-black color, "passing into dark steel-gray. Opaque. Of submetallic luster, Streak shining and brown-black. Brittle. Of flat conchoidal fracture." Hardness 5.5. Specific gravity 4.39. The sample carries over 10 per cent. piroto-peroxide of manganese. Pallomelane is soluble in hydrochloric acid, and usually leaves a trace of undissolved silica in the solution. The gaseous element chlorine is given off in fumes from many ores of manganese while in contact with hydrochloric acid, and reminds one of the aroma produced by the so-called commercial chloride of lime. Before the blowpipe, pallomelane powdered and mixed with borax gives a violet colored bead. (Manganese reaction.)

Pallomelane is a good commercial ore of manganese, and it is frequently associated with its relative pyrolusite (also proto-peroxide of manganese but carrying as high as 34 per cent. manganese) there are two distinctive features between pallomelane and pyrolusite. Pyrolusite is from 2 to 2.5 in hardness, and has a metallic luster. "Forest Rock," of the mining boys in the hills, showing its "pictures" of dendritic, fern and moss-like delineations, is usually produced by infiltrated pallomelane, and is not occasioned, as many assert, by a streak of lightning photographing ferns and moss upon rocks. You will do well to prospect this manganese find.

No more practical name can be given to No. 7 than "water-quartz," although it is a variety of quartz known, in mineralogy, as chalcedony, and it is a mammilated variety of the mineral. No. 8 is hematite (iron peroxide) and copper is not present. No. 9 is "Indian war paint" (bright-red iron peroxide.)

Kaolin.

CORONA, Dec. 24.—[To the Editor of The Times:] I am mailing samples of set of minerals lost and which you kindly ask me to duplicate. In case my previous description is lost I will again describe the location as being in the foot-hills of the Coast range at Temescal, Riverside county, Cal.

The lime is easily traced over perhaps twenty acres, and in places is covered with a layer of red gravel for a depth of two or three feet; it seems to retain its appearance of purity. From that to the depth of ten feet where we have the same material, it is more of a mixture of clay and sand mixed with lime. In this second layer are found occasional round, water-worn rocks of various colors.

In the first cut into the hill we found a yellow clay at a depth of eight feet, and from this point I send a small bit of powdery material that is found in seams (wrapped in blue paper,) also several pieces of material that you asked for some time ago (the second sample was lost) a hornblende sample.

Thanking you for your interest and trouble, I am,

Very truly yours, C. J. C.

ANSWER: This department of The Times has grown to such huge proportions that it is almost impossible to keep it up. The number of letters and samples is constantly on the increase, and many samples come to the writer which, properly, should be addressed to The Times.

The three samples in Times envelopes are: The two slender curved ones, gypsum, and the gray crystallized specimen is aragonite, (carbonate of lime.)

All of the clays submitted are contaminated with lime carbonate, excepting the sample in blue paper, and this sample is Kaolin.

The round water-worn rocks you refer to may be flint.

Niter.

LOS ANGELES, Dec. 25.—[To the Editor of The Times:] This sample comes from a narrow crevice on land south of San Diego, and near the Mexican line. No. 1 is made into two packages; the fine white material coming from the crevice and the rock from both sides of the crevice.

What I am desirous to know is: Does the rock carry niter? Thanking you in advance for an answer in "In the Earth," I am,

Yours respectfully, W. C. B.

ANSWER: The sample from the crevice is high-grade niter (potassium nitrate.) We find, approximately, 3 per cent. potash with trace of niter in the rock submitted.

Dolomite.

RIVERSIDE, Dec. 25.—[To the Editor of The Times:] The sample inclosed is a puzzler to me, and yet it would not surprise me a little bit if it were scheelite. It is scheelite? There is a load of it five miles west of Riverside. If it is not scheelite please name it for me in your "In the Earth" column.

Thanking you now, I am,

Yours respectfully, M. D.

Not Apatite.

REDLANDS, Dec. 26.—[To the Editor of The Times:] I am enclosing a thumb specimen of what is claimed to be phosphate rock from the neighborhood of San Bernardino, Cal. Will you kindly state if this be the case and what is its probable value?

Thanking you in advance, I remain,

Yours very truly, A. J. B.

ANSWER: Phosphoric acid is present in the sample, but it is hard to approximate its value from the small chip submitted.

Salines.

PARKER (Ariz.) Dec. 26.—[To the Editor of The Times:] In this tin box you will find five samples of ore taken from near the Colorado River at a point about fifteen miles north of Parker.

Will you please tell me in the "In the Earth" column all you can about the samples?

Sample No. 1 is from right at the surface. No. 2 is from about two feet below the surface. No. 3 comes from about four feet below ground. No. 4 from six feet deep, and No. 5 from about ten feet deep.

Thanking you in advance, I am,

Yours respectfully, A. D. F.

ANSWER: You are apparently prospecting for soda and potash. Sample No. 1 is approximately 50 per cent. common table salt, aluminum silicate, iron oxides and silica

(Continued on Fourteenth Page.)

IN THE PUBLIC SCHOOLS.

Combination Orchestra for May Festival.

The eighth grade combination orchestra to take part in the May Musical Festival has been selected and is in full swing. It is an enthusiastic bunch of boys and girls who gather at 3:45 p.m. every Wednesday at Walker Theater hall, to practice the numbers which they are to give at the festival,—viz., Greenawald's "American Conquest" March, and Pratt's "Garden of Roses" intermezzo—these being the only numbers so far selected.

The tryout for the orchestra was made throughout the city school orchestras, and the following pupils were chosen:

Violins, Roscoe Behan, Lawrence Gingery, Nora Biller, Elsie Olchary, Earl Wilson, James Skinner, Bruce Merriam, Benj. W. Creim, Sam Harris, Frank Goeller, Abe Hallman, Harry Hamlin, James Walton, Ural Griffin, Bennie Goldberg, Donald Dorn, Rowena Gebell, Annie Hoffman, Esther Gleiss, Caroline Hermann, Bernard Brown, Harry Wiemer, Will H. Paxton, Earl Rolfes, Consuelo Wain, Emily Alter, Lillian Alexander, Ruth Sturges, Hilda Haskell; 'cellos, Alfred Walenstein, Howard Martindale, Ernest Pometti, Harold Taft, Ralph Sturgis; flutes, Honner Renouf, Floyd Le Baron; Clarinets, Morris Silvermann, Elizabeth Miller; cornets, Trent Fowler, Harry Drum, Tenant Grey, Earl Forer, Clifford Grewell, Rufus Bent; trombone, Robert Mundell; drums, Lynten Brent, Leonard Timbs; piano, June Irish.

Miss Jennie L. Jones, who has charge of the school orchestras, reports that the children show great talent and enthusiasm.

Photography in the Schools.

An excellent collection of photographs of mission and ocean scenes is on view at the superintendent's office, this week. This collection is the work of Mr. H. P. Webb, instructor at Fourteenth street intermediate school. Mr. Webb has applied to teach photography in the schools, and it is quite possible that when the Boys Trade School is finished, Mr. Webb may take up his chosen work there.

Moving Pictures in the Schools.

Said Superintendent Francis, yesterday: "The moving picture is of tremendous educational value, and it is only a matter of time until it shall take its place in the schools, beside the stereopticon. Our board is considering the purchase of a machine, which can be removed from one school to another; but until the danger of fire has been entirely eliminated, and thorough tests have been made in this direction, of course it will not be introduced."

The board has at present under consideration the purchase of a machine in a fire-proof box.

Prize-Contest for High Schools.

The National Municipal League of Philadelphia has instituted a prize-essay contest in the high schools, and offers prizes of $30 and $20 for the two best essays on the subject "Street Cleaning in my City." Participation in the contest is entirely voluntary on the part of students. The subject of the essay was chosen to direct the attention of the contestants to the actual administration of a municipal function, and to elicit an expression of opinion as to the way that function is discharged or should be discharged. Accompanying the instructions sent the high schools is a bibliography of street cleaning, including the history of street cleaning, and its technical phases.

Young Aviator Invents Air-ship.

"Hurray for Mark! Ours for Avery!" That's what they shouted for Mark Avery, on Friday morning, over at Twenty-first avenue intermediate school on the occasion of his exhibiting, on the school grounds, the air-ship which he has invented, and has just finished after many months of labor. The airship has specially designed wings, and is run by compressed air. It will be tried out some day next week, and enthusiasm is rife among the students concerning their fellow and his work. Mark's brother is in the employ of the Wright Brothers, and the boy had the benefit of his advice in the building of his skyscraper. An aero club is to be formed among the boys of the school

Continuation Work.

Continuation work is very popular among the pupils of the grammar schools.

At Castelar-street school, continuation work in music will be put in, within the next week, and the children will be taught chorus, two part, four part, and solo work.

At Sixty-second-avenue school, continuation work has been introduced, and the girls are engaged in making their graduation dresses.

Social Center Work.

On January 27 a meeting of the patrons of the Sixty-second-avenue district will be held for the purpose of organizing social center work at the school. This organization will be on the order of a general improvement association and recreation club. The eighth grade will furnish a part of the programme, giving the playlet, "The Toy Shop." Messrs. Bettinger and Dana Bartlett will speak.

Agricultural High School.

The officers elected last week to take charge of the annual publication of the school, "The Tattler," are as follows: Editor-in-chief, Grace Slosson; assistant editors, Laura Moothart, Edith Smart, Gertrude Adams and William Long; art editor, Rufus Wagner; business manager, Webb Forsythe; assistant business managers, Nellie Miller and Dwight Sawyer.

The Avon Literary Society will, on January 16, give the following programme: Piano solo, Greta Bottsford; Anecdotes, Evelyn Dais; Current events, Thaddeus Johnson, Ida Gerard; Monologue, Nellie Miller; Song, Laurette Foster; Address, "Some Pictures I Have Seen Recently," Mary Brown; Dialogue, Marion Furber, Esta Simmons. Home made candy will be served by Josephine Large.

On January 9, the Home Economics Club met, and the hostesses, the officers of the club, served dainty refreshments. Della Pursell read a paper, "Appropriate Games for Parties," which was discussed by the club, and Ethel Pursell sang.

The intermediate students will have charge of the Lincoln Day programme, and the High School students of the Washington Day exercises.

Los Angeles High School.

Dr. Arthur S. Phelps of Central Baptist Church addressed the boys of the school, Friday, on "Right Living and Higher Education." Dr. Phelps is an enthusiastic speaker, and never fails to hold the attention of boys when he appears before them.

News has been received from Chicago, announcing the gratifying success of Harry Hagar, who graduated from the High School last year. In a competitive test at the University of Chicago, he recently won a splendid scholarship. Mr. Hagar is taking a course in medicine.

Adall Goldschmidt of the senior class will shortly leave to attend the Ames Agricultural College of Iowa. He is especially interested in the breeding of fine utility stock and sheep, and for that reason has decided to attend Ames College.

The best musical programme ever offered by the school was presented by the musical organizations and classes last Wednesday. And the work was under the personal direction of Miss Blythe, who is making music one of the strong courses of the school. The programme was as follows:

Spanish Dance No. II (Moskowski) and Humoresque (Dvorak,) Orchestra; "Here's to Our Glee Club" and "Invictus" (Bruno Huhn,) Boys' Glee Club; Bach's Air and Svendsen's "Solitude on the Mountain," String Quartette; Song Cycle—"The Little Sunbonnets" (Lohr,) Girls' and Boys' Glee Clubs; "The Little Sunbonnets" (Chorus,) and "Little Print Bonnet," Ruth Best; "Where the Violets Grow" (Semi-Chorus,) and Baritone Solo, "Little Molly Mary," Will Wheatley; "A Lady Came to Our Town," Chorus; "Somewhere Town," Chorus; "The Rose and the Nightingale," Mildred Corl and Bernard Munn; "So Glad of Heart," Chorus.

The editor and manager expect to have the winter edition of the "Blue and White" ready for sale the latter part of January. Advance proof sheets indicate that the publication will be attractive in make-up and matter.

The debaters are wrestling with the problem of a Federal inheritance tax, which is the question of the forthcoming debate with Whittier High School. The members of the local team are Channing, Follett and Gsorge Cohen.

Polytechnic High.

The Senior Ionian Society held its meeting Friday. The programme was as follows: Critic's Report, Edwin Bennett; Piano Duet, Mabel Miller, Bessie Miller; "General Impressions of Manila," Alva Walker; Lasca (Duprez,) Rachel Baldwin; "Water," George Fitch, Albert Bird; Piano Solo, "Scenes of Splendor," Elizabeth Royse; "The Iceless City," Charles Mannezim; "Apricot Drying," Orville Yoakum; "Boys," by George Fitch, De Witt Slocum; Piano Duet, "Melody in F" (Rubenstein,) Frances McKee, Lois Colt; "California Birds of Prey," Alfred Cookman.

Superintendent Francis addressed the Polytechnic Civics League on Tuesday.

Parker C. Woodson, a Chicago boy, demonstrated the touch system of typewriting to the commercial students at an "Aud" call on Wednesday. A graduate of a small night school, in Chicago, he developed such remarkable ability in the touch system that he is now traveling and demonstrating for the Remington company.

Joseph Scott addressed the Students' League on Thursday.

An electrical entertainment was given Friday evening, at which Prof. H. LaV. Tvining explained his new theory of the composition of matter.

The Polytechnic Auxiliary to the Municipal Housing Commission held a meeting Thursday, to discuss means of aiding two unfortunate families, whose homes were recently burned.

The sixth semi-annual "indoor meet" of the journalism class was held Friday afternoon. Herbert Marshutz presided as toastmaster. The programme, which was a unique affair, and greatly enjoyed, was entitled "Parodied Periodicals," and the numbers were as follows: "The Delineator," Lawrence Seymour; "Dramatic Mirror," Marie Link; "Plumbers' Journal," Herbert Marshutz; "Ladies Home Journal," Nancy Dunlea; "Astrological Magazine," Margaret Richter; "Journal of Hygiene," Harold Huber; "Inland Printer," Jean Slaughter; "Travel," Ione Morrison; "Babyhood," Helen Byron; "Journalism," Constance Grose.

The occupants of the Hawthorne Apartments sent a letter of thanks to the Polytechnic boys for their assistance in extinguishing the fire which occurred last week. The letter was signed by every person living in the house, and stated that the building would have been destroyed but for the prompt action of the boys.

The faculty has formulated its junior college work, which will be offered at the beginning of the new term, February 5. The courses are as follows: Mechanical engineering, electrical engineering, civil engineering, chemical engineering, mining engineering, architecture, commerce, art, domestic economics, janalytic and industrial chemistry.

Manual Arts High School.

The new sidewalk completed and the roadway under construction have added much to the comfort of students and staff at this school. The dust and mud nuisance abated immediately.

Fearing the approach of the rainy season, out-of-door sports are exceedingly popular both as to the number of participants and the number of spectators. The four tennis courts are crowded every available minute. The champions of both the singles and the doubles may be called on to defend their title at any time before the end of the term.

The pyramid team is busy preparing for an exhibition before the assembly in about two weeks.

Track work under G. A. Rice, head of athletic staff, starts at once.

Parker C. Woodson, representing the Remington typewriter gave an exhibition of typewriting at assembly last Thursday, which interested the students. A youth of the age of the spectators who has become so expert as Mr. Woodson, surprised and delighted all who saw him.

The woodwork shown at the school exhibit is now being finished. The boys have good reason to be proud of their work. A drawing-room table of fine colonial design, constructed of three-ply veneer mahogany by Bert Ard, is especially commendable.

The tryout for the coveted honor of representing our school in our next interschool debate is now under progress. Twenty-two applicants have drawn lots for subjects and opponents.

Forty-five tons of license numbers, being the total weight of the 45,000 sets which it is estimated will be required by Illinois motorists during 1912, have been stacked in the basement of the State Capitol at Springfield. They are packed in boxes, each box containing 100 numbers, and the huge pigeon holes designed to contain them are filled, leaving more than three-quarters of the entire consignment scattered over the cavernous basement.

NATURE STORIES.

A Victorious Goose.

[New York Press:] Doll, a large arctic goose, kept in captivity in the flying cage in the Central Park menagerie, distinguished herself by whipping a black swan, a white pelican, and the biggest stork in the municipal aviary. Members of the militant branch of the suffrage association who chanced to be in the park were delighted when they saw everything flying before the attacks of the web-footed representative of belligerent femininity from the frigid North. To them it semed to augur well for sex quality on Greenland's icy mountains.

Doll has the distinction of being the largest arctic goose in captivity. She was in no humor for fooling when the pelican was put into the cage. That pelican had a reputation as a fighter. He prided himself on having reduced a vulture to such a condition of helplessness the keepers deemed it wise to drag the repulsive bird of the mountains out of reach to save his life. A bald eagle next tried issues with the pelican and was whipped in one short round. When the pelican waddled belligerently into the flying cage the arctic goose sized him up and decided to establish her regency regardless of hazards. She rushed to the attack, seized the pelican, dragged him to the water, soused his head under it, held it there, and then fanned him with her wings until bubbles rushing from below showed how piteously he was pleading for mercy. When two keepers released the pelican he was on the verge of death. They took him from the cage to the hospital and thought that ended it.

A lordly black swan that had sympathized with the pelican approached the goose and began to protest against the treatment she had accorded to a visitor. The goose resented the interference. She attacked the swan, whipped him until he was unconscious, and would have killed him had not the keepers taken him away.

The goose then looked about to see what the others in the cage thought of her standing in the community. There was something in the attitude of the stork that challenged attention. She honked once or twice, rushed in at full speed, knocked the stork off his spindle legs, seized him by the neck, banged him a few times with her wing, and then stood off to see the effect. The stork arose groggy, looked appealingly at a crowd of 500 persons in front of the cage, and then, as the goose started toward him again, escaped by flying to the top of the cage. He stopped there, out of reach, and the goose honked defiance below.

Dog Likes a Spree.

[Muncie Press:] "Trixie's gone again, I suppose, on her regular monthly spree, but I dunno," said a man, whose name could not be learned, appearing in central police station.

"It's an old complaint," said the night desk sergeant, Thomas Prutzman. "This dog disappears periodically and goes on a protracted 'drunk.' No nature fake, I tell you.

"Trixie has a fondness for beer, and so many people around town know it that when the dog appears she is given all she will drink every place she goes. The result is that the dog gets on a terrific 'jag' and fails to return home. Generally Trixie herself recovers from the spree and goes home with her tail between her legs, and with the expression on her face of any other penitent after a night of revelry."

Dog Saved Three at a Fire.

[Baltimore Star:] Climbing a fire ladder last night to the third floor, Happy, the Dalmatian mascot of Engine Company 36, saved the lives of three firemen by directing attention to them when they were cut off from the view of dense smoke pouring from the windows of Adolph Finkenberg's furniture warehouse, No. 2287 Third avenue.

Though the ladder reached to within a few feet of them, the imperiled firemen could not see it, and their cries for help were drowned in the roar of the engine, the rattle of the elevated trains, and the confusion in the crowds below.

Happy's quick ears caught the voice of his master, Fireman Norton, somewhere in the black clouds, and he made a dash for the ladder, and began to climb. Norton and two other men, Meemsath and Bornholtz, had been cut off by a back draft.

Their straining ears made out a small black object coming up toward them. Then suddenly Norton realized the ladder had been there all the time. The men climbed out of the window and into the arms of other firemen, who, guessing the reason for the dog's trick, had followed him.

Elephants at Home.

[Christian Science Monitor:] That elephants are very clever animals, indeed, and seem to have much more intelligence than their huge bulk and ponderous motion would hint, is very well known. In the wild state they feed themselves on all sorts of jungle food, such as grass and the tender leaves of trees and the leaves and youg shoots of bamboo. They like wild fruits, too, and the barks of trees.

If an elephant is exposed to the rays of the sun he knows enough to strip down small branches and twigs with his useful trunk and law them on his broad back. It is said that an elephant has even been seen to strip the side leaves from a long twig, so that only the bunch of leaves at the top remain, and then use this branch as a jady might use a fan, waving it around his head and touching his body with it here and there, by the aid of his flexible trunk. But he is not fanning himself, but only driving all the flies off. An elephant will also use his trunk to give himself a shower bath when he goes down into a stream or pool to drink.

The Faithful Sheepdog.

[London Globe:] A dog's devotion to duty is the subject of an article in Our Dumb Animals, in which the writer says "it ought to shame every human reader who ever betrayed a trust or shirked a duty." Left, one night—so goes the story—on Wagontire Mountain with 3086 sheep, by the death of John Sagoday, her master, one female shepherd dog, two weeks later, delivered to Manuel Sanders, owner of the sheep, 3085 of the animals, having lost only one during two weeks' of privation. The dog's achievement was carried out despite the fact that she was the mother of puppies, only a few days old, when her master died.

A movement is on foot among Spokane motor enthusiasts and good roads boosters to build a six-mile road to the top of Mount Carlton, thirty-five miles from Spokane, which will give Spokane easy access to this famous peak. This stretch must be built before the scenic spot is open to the motoring publia.

IN THE EARTH.

(Continued from Thirteenth Page.)

present, with trace of lime and potash. No. 2 is made up of salt (sodium chloride,) sodium sulphate, lime, and deleterious admixtures of earthy and valueless matter. Sample No. 3 carries potash 4.50 per cent. Soda 11 per cent.. No. 4 analyses potash 12 per cent.. Other matter of no great commercial value. Sample No. 5 is chiefly pipe-clay, with trace of potash only.

Pyroxene and Baryte.

LOS ANGELES, Dec. 26.—[To the Editor of The Times:] Enclosed samples from a claim in Inyo county. Please name and describe them in your columns and oblige.

Yours respectfully, A. C.

ANSWER: Sample tagged "Bismar" is pyroxene (variety diopside;) in prismatic crystals, translucent, green in color, and the crystals are longitudinally striated. "Of shining luster, and may be cleaved parallel with the planes of the primary prism. Scarcely scratches glass." Hardness 5.5. Specific gravity 3.30. In composition monosilicate of lime and magnesia.

Diopside, before the blowpipe, fuses to a colorless glass which is nearly transparent.

The specimen wrapped in paper and marked "Bisman" is baryte (heavy spar, or Barium sulphate.) It is too impure with iron oxides for the paint or pigment industry.

Molybdine.

ANDREWS (Or.) Dec. 27.—[To the Editor of The Times:] I get The Times through my sister, who lives in Los Angeles, and I notice that you run a column that tells miners all about ores and rocks.

You will find enclosed a peculiar colored dirt which I came across in a crevice at the bottom of a canyon near the Warner Lake country.

No one who has seen it can tell me what it is, I thought at first that it was clay of some kind but I have my doubts about it now.

I will be very much obliged to you if you will give me some information about this in your paper.

Yours truly, W. D. Y.

ANSWER: The sample is molybdine (molybdic ochre) and it would not be surprising if molybdenite, in silvery-lustered scales and plates, is not in place with the molybdine at the locality where the sample came from.

Molybdic ochre carries some 33 per cent. molybdic acid, with approximately 54 per cent, molybdena.

NEW USES OF PAPER.

As Manufacturing Material Becomes Scarcer Various Kinds of Substitutes Are Developed.

[Cleveland Plain Dealer:] It is interesting to learn that as the material for making paper grows scarcer the uses to which paper can be put becomes more numerous.

In Chicago they have found a way to make paper garments. These are rapidly coming into use in hospitals. They are airy and flexible, and are made from the bark of the paper mulberry tree.

Another comparatively new form of paper fabrics is the paper bag for cooking, and this has rapidly developed an important line of trade. There are factories for paper bottles and paper grain bags in Philadelphia, and in one of the New England cities an ingenious person manufactures paper cigars. Paper horseshoes have been on the market for some time, and paper tires are promised. Over in Germany an ingenious inventor has made a reinforced paper that can be used in constructing houses and ships and automobiles, and even in paving streets.

Possibly one of these extremely clever inventors may in time invent a substitute for paper itself that will promptly quiet the increasing alarm over a growing scarcity. Otherwise it will be impossible to maintain that the new paper products are to be preferred on the score of economy, and if the supply of material continues to grow less and less and the earth becomes entirely denuded of its forests, these ingenious articles may be regarded only as luxuries and curiosities.

Human endeavor and human efficiency must be relied upon to meet and conquer this emergency.

SELF-SUPPORTING WOMEN.

Their Field of Labor Has Changed Since Men Took Their Home Industries Into the Shop.

[The Forum:] Olive Schreiner gives a deadly grading of womanhood from the worth-while to the socially injurious. At the head stands the woman who "bears children and at the same time labors in productive ways." Next comes the woman who bears children and personally superintends their care and her home, but depends upon the man or men of the household for her own pecuniary support. Third comes the woman who neither usefully labors nor bears children, but depends upon her husband for the material basis of life and gives him only a "sex-equivalent." The argument that makes the author of "Woman and Labor" declare the "fine lady" to be "the most deadly microbe which can make its appearance on the surface of any social organism," although well known, must be reiterated if serious attempt be made to answer the question: Is the non-earning woman a parasite? Women in the early days worked productively, had a recognized market value, and also bore children and personally cared for them. As man has taken over from domestic crafts into shop and factory the industries that women founded they have lost the chance to do their old work in the old way. They must therefore labor in new fashion or sink into uselessness. Women of a selected class, by the use of slaves and servants have become inactive, the mere recipients of values, no longer creators, but "feeding on unearned wealth." This hurts their nature and debases the social fabric. If a woman does no labor in her home, which could properly make her self-supporting outside that home, she is in duty bound to do something outside her home to justify her claim to support.

Care of Painted Floors.

[Country Life:] "If one only knows how, nothing is easier than the care of a well-finished floor. Water should never be used on a waxed floor. The less water used on any floor, the better. Painted, varnished and oiled floors may be cleansed with crude petroleum. Dip a woolen cloth in the petroleum and rub the boards with it. When the entire floor has been cleansed in this manner close the room for a few hours, and then cover an old floor brush with a piece of clean woolen cloth and rub the floors hard. This will remove any superfluous oil and polish the floor. Occasionally add half a pint of paraffin oil to each quart of petroleum used. This will keep the floor in fine condition.

It is most important that every particle of superfluous oil shall be removed in the manner indicated, for if this is neglected many times the oil will hold the dust, and you will soon have a dark, dingy floor.

Painted, varnished and oiled floors can be wiped with a cloth, which has been wrung out of water. This will remove the dust, but will not add to the luster.

Waxed floors should be dusted with a soft cloth or dust mop. To remove dirt spots from such floors wipe with a cloth, which has been dampened with turpentine. This will remove the dirt, and it will then be necessary to go over the spots with a cloth slightly moistened with wax.

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Monday, Jan. 15

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W. P. WHITSETT, Sales Manager Van Nuys

Home F2369 | 319 South Hill Street | Broadway 3525

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DON'T put off seeing KENILWORTH—in Glendale—until the improvements are in. Go out today. The street work is rapidly being completed, curbs are in and work has begun on the sidewalks. Take one of the fine interurban cars on Sixth St. to Glendale. Notice the rapid and convenient service, the beautiful scenery you go through and notice especially how Glendale is growing. KENILWORTH is right in the heart of this greatest growth and will soon be the *center of the residence section.* Observe that the lots are well above the street. Notice the soil, the park-like location, the beautiful view, the proximity to the shopping district.

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Think of it! for a beautiful 50 ft. lot with grape-vines or fruit trees.

$20 Down Balance $10 Per Month

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Take Either a Glendale or a Burbank Car on Sixth Street—Get off at Tract Office, Corner Second and Brand Boulevard, Glendale, Transportation Refunded at Tract Office.

Edwards & Wildey Co.

"It Pays to See Us"

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Legislation Needed.

HORSE BREEDIN FOR THE ARM

Not Enough Mounts Le the Country.

As Result of Deportation Thoroughbreds.

Appalling Condition Wo Result in War.

WASHINGTON, Dec. 30.—[Spe to Brooklyn Eagle:] While G Leonard Wood, Chief of Staff of army, is crying "A horse! A hor My kingdom for a horse!" the Ag cultural Department (the most u unlike of all government depar ments, save for Dr. Wiley,) is do its peaceful best to help him out suggesting ways and means for su plying our cavalry and artillery w necessary remounts. Gen. Wood r gards as a national calamity the fa that nearly all the thoroughbred sta lions of this country are being se abroad because of the anti-racin crusade. That nation-wide movemen not only drove bookmakers into othe occupations, but it also sent to Eu rope and other foreign lands string of fine horses, whose offspring will b aliens and who will in no wise con tribute to the needs of the United States army for steeds of prope mettle.

In time of peace this country ca probably get along fairly well, but if there should be a war the shortage in horses of the right type for military work would be appalling, according to the government experts, not only in the army, but in the Agricultural Department. George M. Rommel, Chief of the Animal Husbandry divi sion of the Agricultural Department, agrees with Gen. Wood that this country is rapidly being drained of all kinds of light horses, the type needed in the army. Of draft horses we have plenty, but the draft horse will never shine in the history of battles and will never serve as a mount for such thrilling charges as those of the Light Brigade or such dashing exploits as Sheridan's ride.

EUROPE FAR IN THE LEAD.

Europe is far ahead of us in the government breeding of horses for military purposes and finds it necessary to exercise the greatest care in the work, for the horse is an animal which multiplies slowly. Not until her experience in the Boer War did England realize her position, and since that time she has been appropriating money for horse breeding. The country which makes the largest expenditure in this direction is Germany. The Kingdom of Prussia alone has five breeding farms and eighteen depots. In 1907 appropriations for the purchase of horses amounted to $440,000. Noted thoroughbreds are bought to improve the breed. The Prussian government sometimes buys Derby winners. It paid $66,640 in 1897 for Galtee More and $160,000 in 1902 for Ard Patrick. The French government has a breeding farm of 1122 acres at Pompadour, and in 1906 possessed 3321 horses. Austria-Hungary has extensive horse-breeding establishments, and made an appropriation for this purpose in 1907 of $938,000.

While the United States ranks next to Russia in the number of horses it owns, by far the larger portion of its animals are unsuited for military purposes. Our horses' forefathers came from the old world, and ever since the discovery of America by Columbus, for prior to that time there were no horses on the continent. Before the Civil War our horses were of the light type, and comparatively few exceptions. In the thirties of the last century we began to import heavy draft animals. Even at the time of the Civil War, however, there was so little "thoroughbred blood" among our horses that it was a negligible military factor. Practically all of the Civil War horses were of the light type, warm blooded, with little or no evidence of draft blood. The Southern troops were better mounted than those of the North. At the close of the Civil War, however, there began heavy importations of draft horses from Europe, and this trade has flourished ever since.

GOVERNMENT BUYS COLTS.

In obtaining horses for the army nowadays the government buys young animals direct from the farmers, and while we are on a peace footing there is no particular difficulty. But if we should be plunged into war there is no adequate supply of mounts for the artillery draft horse is today the mounting strain, and an army can be mounted on drafters. In regard to remounts, the Agricultural Department says that the New York Police department is far ahead of the Army. It is, in fact, classed as the best mounted force in the United States.

New York City has 464 horses for its mounted police, and purchases them every five annually. Mainly, these horses are trotting bred, with some of the thoroughbred blood. The average price is $372.50 per head. New York is far ahead of other American cities in this respect. No other city pays such a price for its horses, and no other mounted police have such fine animals. Chicago, Philadelphia, St. Louis, Boston and Washington buy their horses for the most part of unknown quality and pay lesser prices. The New York horses are bought under contract, with rigid requirements, and most of them come from Indiana and Missouri. Only about half of the horses supplied under contract are accepted. As the Agricultural Department points out, if the government undertook to mount its cavalry and artillery as well as New York City mounts its police the cost would be tremendous. Moreover, Congress has forbidden the War Department to expend any of its regular appropriation for breeding purposes, hence the dilemma of Gen. Wood. The agricultural people suggest that the army try a plan similar to that of the New York Police Department, placing men in various parts of the country to pick up horses when opportunity offers. The breeding of squadron C of Brooklyn is particularly mentioned as an admirable development in the national guard.

The mounted service in the army is now supplied with horses that are not young and developed and put in remount depots. They are issued to the troops when 4½ or 5 years old. These depots were first established in 1908, abandoned military posts being used for the purpose. No breeding is done, however. The War Department pays about $150 a head for 2-year-old unbroken colts and somewhat less for 3-year-olds. On

Legislation Needed.

HORSE BREEDING FOR THE ARMY.

Not Enough Mounts Left in the Country.

As Result of Deportation of Thoroughbreds.

Appalling Condition Would Result in War.

WASHINGTON, Dec. 30.—[Special to Brooklyn Eagle:] While Gen. Leonard Wood, Chief of Staff of the army, is crying "A horse! A horse! My kingdom for a horse!" the Agricultural Department (the most unlikely of all government departments, save for Dr. Wiley,) is doing its peaceful best to help him out by suggesting ways and means for supplying our cavalry and artillery with necessary remounts. Gen. Wood regards as a national calamity the fact that nearly all the thoroughbred stallions of this country are being sent abroad because of the anti-racing crusade. That nation-wide movement not only drove bookmakers into other occupations, but it also sent to England and other foreign lands strings of fine horses, whose offspring will be lacking and who will in no wise contribute to the needs of the United States army for steeds of proper size.

In time of peace this country can probably get along fairly well, but if there should be a war the shortage in horses of the right type for military use would be appalling, according to the government experts, not only in the army, but in the Agricultural Department. George M. Rommel, Chief of the Animal Husbandry division of the Agricultural Department, agrees with Gen. Wood that this country is rapidly being drained of all kinds of light horses, the type needed by the army. Of draft horses we have more, but the draft horse will never play in the history of battles and has never serve as a mount for such daring charges as those of the Light Brigade or such dashing exploits as Sheridan's ride.

EUROPE FAR IN THE LEAD.

Europe is far ahead of us in the intelligent breeding of horses for military purposes and finds it necessary to exercise the greatest care in order, for the horse is an animal which multiplies slowly. Not until experience in the Boer War did England realize her position, and to this time she has been appropriating money for horse breeding. The country which makes the largest headway in this direction is Germany. The Kingdom of Prussia alone has its breeding farms and eighteen remount depots. In 1907 appropriations for the purchase of horses amounted to $440,000. Noted thoroughbreds are bought to improve the stock. The Prussian government even buys Derby winers. It paid $6,540 in 1897 for Galtee More and $100,000 in 1902 for Ard Patrick for the French government has a breeding farm of 1122 acres at Pompadour, and in 1906 possessed 3321 horses. Austria-Hungary has extensive horse-breeding establishments, and made an appropriation for this purpose in 1907 of $928,000. The United States ranks next to Russia in the number of horses it owns, by far the larger portion of which are unsuited for military purposes. Our horses' forefathers came from the old world, long after the discovery of America by Columbus, for prior to that time there were no horses on the continent. Before the Civil War the horses were of the light type, with comparatively few exceptions. The "Morgan" horses of the last century were famous for heavy draft animals. Even at the time of the Civil War, however, there was so little "blood" among our horses that as a tangible military factor. almost all of the Civil War horses were of the light type, warm blooded, with little or no evidence of draft blood. The Southern troops were better mounted than those of the North. At the close of the Civil War, however, there began heavy importations of draft horses from Europe, and this trade has flourished ever since.

GOVERNMENT BUYS COLTS.

In obtaining horses for the army the government buys young horses direct from the farmers, and pays from $100 to $150 on a peace footing there is no particular difficulty. But if we were plunged into war there is no supply of mounts for the cavalry. The great horse is today the draft horse, and an army cannot run on drafters. In response to inquiries the Agricultural Department says that the New York City market is far ahead of the rest of the country, in fact, cleaned up the entire horse in the United States.

New York City has 484 horses for municipal purposes, and purchases them mainly. Mainly, these are thoroughbred, with some standard bred. The average price is $216.16 per head. New York pays more than any of other American cities for its horses, and no other city pays such fine prices have such fine horses. Chicago, Philadelphia, St. Louis and Washington buy the best part of unknown quantity at much lower prices. The horses are bought under contract with rigid requirements, and most of them come from Indiana and Ohio, about half of the purchases being under contract are made. At the Agricultural Department it was stated that if the government were to mount its cavalry and artillery with horses from New York City mounts its cavalry and artillery with horses from New York City the cost would be tremendous. The War Department has forbidden the War Department to expend any of its regular appropriation for breeding purposes, but the dilemma of Gen. Wood and the agricultural people suggested that the army try a plan similar to that of the New York Police Department, which is now in various parts of the country to pick up horses that are likely to be useful. The breeding of horses in C of Brooklyn is frequently mentioned as an admirable development in the national service in the army is by horses that are bred and developed and purchased from depots. They are taken when 4½ or 5 years old, and these depots were first established in 1893, abandoned military reservations being used for the purpose. No horses are bred, however. The War Department pays about $150 a head for the unbroken colts and keeps them for three-year-olds. On the present peace footing of the army, about 3000 new horses per year are needed. There are about 20,000 horses in the army now. But the mounted regulars and militia in time of war would need 50,000. Ten years of life are allowed to a horse in the mounted service, but not in time of war. Decimation of mounts in war time is enormous and must be provided for if a country's cavalry and artillery are to be properly equipped. Civil War figures illustrate the drain on the horse market. The Union side bought 183,718 horses in 1864 and added 30,388 by capture. This was a daily consumption of horses of about 500. During eight months of the year 1864 the cavalry of the Army of the Potomac was remounted twice, nearly 40,000 horses, in all, being required. Sheridan, during the Shenandoah Valley campaign, was supplied with fresh horses at the rate of 150 a day.

HORSES NEEDED IN WAR TIMES

Mr. Rommel of the Agricultural Department says:

"If the 50,000 horses now required by the mounted service of the regular cavalry and militia (excluding those for wagon trains, etc.,) were called into active war duty, we could look for a demand of upward of 150,000 horses per annum, basing the estimate on the experience of Gen. Sheridan's army. The British army in South Africa ten years ago consumed enormous numbers of horses, over 100,000 being bought in the United States alone, and incidentally it may be remarked that this exportation of horses went a great way toward causing the shortage of horses of the right type for army purposes."

While the army, under the present remount system, is better off than it was a few years ago and no longer has to take "cats and dogs," nevertheless it would be bereft of a sufficient supply of mounts in war time. The Agricultural Department outlines a system of horse breeding for the army. Last year the Secretary of War and the Secretary of Agriculture put their heads together and advised a plan. In brief, it was drawn so as to provide in time for a sufficient number of remounts annually on a peace footing. Under this plan, the country would be divided into four breeding districts, the government to purchase 100 stallions to be bred with approved sound mares, the mare owner to give in return an option on the resulting foal during the year it is three years of age. The localities for the breeding districts are suggested where the conditions are especially suitable for horse raising and where the prevailing type of mares is most likely to approach the standard required for the army; also, where a light type of horse will in the long run be most profitable to the farmer and where draft horses are least likely to obtain a firm foothold. The plan would include in the original purchase fifty thoroughbred stallions, twenty-five standard breds, fifteen saddle stallions and ten Morgans.

The Agricultural Department says it would be a waste of money for the government to increase the price now paid for army remounts; that the economical plan is to establish a breeding system.

BARGAINS IN ANTIQUES.

Sharp Tricks Resorted to by Dealers to Get Articles at Their Own Prices.

[London Tit-Bits:] Although there are many dealers in art treasures and antiquities who are scrupulously honest and have never intentionally sold an object which was not exactly what they described it to be—and who today, in quite a number of cases, are prepared to give 10 per cent. profit upon the return of almost every article they have sold during the last ten years, so greatly has the value of these increased within that period—it is a fact that there are many others, who, taking advantage of the modern craze for collecting, resort to all sorts of dodges in order to impose upon the ignorant.

For instance, according to "The Bargain Book," it is quite a common trick for dealers to distribute part of their stock in farmhouses and cottages, in the hope that enthusiastic strangers will assume that they have been there for generations. After thus stocking a cottage the dealer casually mentions to customers that he has been told of a certain cottager who has some very good antique "stuff," and that he himself has had no time to verify the report. Of course, the address is promptly asked for by the enthusiastic collector, who is thus led to purchase goods which he might not otherwise think of buying.

This is a somewhat common and fairly well-known trick, and the consequence is that some dealers have hit upon a more ingenious method. They arrange with some well-known man or woman in "society," who is furnishing a new house, to decorate it with fine furniture, pictures and prints, supplied free on the understanding that, should a visitor admire any of them, they are to be sold if possible, and that a handsome commission will be given on the transaction. "There are certainly in society," say the authors of the book mentioned, "many who add to their diminished incomes by either selling works of art themselves or acting as agents for dealers.

"A well-known connoisseur, when recently visiting a duchess, had the following experience:

"The lady was delighted to see him; she particularly wished for his advice and assistance. 'Algy has run terribly into debt; he may have to resign his commission in the guards. I cannot ask his father for money, as he is badly hit by the depression in agriculture. You know all the rich Americans and the value of fine furniture; could you possibly help me to sell that magnificent Louis Seize piece? It was given to a former duke by the Emperor of Russia, and it was always said to be worth many thousands of pounds.' The visitor looked at the bit of furniture—if was one he had seen at the shop of a celebrated dealer, who had had it for years on his hands and had resorted to this device to try to get rid of it."

Also when buying antiquities some dealers resort to trickery. For instance, three dealers, by arrangement, search the farms and cottages on the following plan: The first calls at a cottage and, seeing an object of value, offers a trifling sum for it, which the owner is probably disinclined to accept. Some days later the second calls and, seeing the piece, at once pronounces it to be valueless. Meantime he is followed by the third, who offers even less than the first had been prepared to pay; then the discouraged cottager probably accepts the smaller sum. If the offer is refused the first returns and pays the price the owner originally required.

SUBMERGING OLD VILLAGES.

Several Tower Sites to Be Covered With the Waters of Lake Gatun Are Oldest on Continent.

[Engineering Record:] Some years ago, when the regulation of the Nile by dams at several points was under consideration, a great outcry was made against one very desirable project because it would submerge the ruins of a famous temple. The Panamanian villages which will be submerged next fall by the rising waters of Lake Gatun are not, of course, comparable with the temple of Philae except that they are among the oldest places on the continent, and for this reason one may be pardoned a feeling of regret at their disappearance. Some of them are named in Esquemeling's history of his piratical adventures under Morgan, and they were well-known points on the route from Spain to Peru before Jamestown was settled or there was any talk of Pilgrim and Puritan along the shores of Massachusetts Bay. Through these hamlets passed the slave caravans bearing treasure to the Spanish fleets at Fort Lorenzo, Porto Bello or Nombre de Dios. After a long siesta they became again animated by the gold sekers of '49, and forty years later by the people engaged on the French canal project.

So they have seen important things that have been powerful influences in the world's history, and, let us hope, the most important is the present work which will shortly bury them beneath the waters of the world's greatest artificial lake. When one reflects on the crime and anguish along this old trade route in the days of the yellow and red flag, when one recalls the scandals of the de Lesseps days, and when one sees the good nature and enthusiasm of the men working there now under the Stars and Stripes on an undertaking of world-wide benefit, he will agree that these ancient villages have witnessed radical changes in which every American may justly take pride.

PREFERRED TURKEY.

After Eating Snakes and Many Reptiles, the Sailor Says He Would Rather Have Thanksgiving Birds.

[Cincinnati Enquirer:] Having duly praised the lines of turkeys, so plump and white and nude-looking, the sailor began to talk.

"Yes, old man," he said, "turkey is the best Christmas grub, but how would you like to make your Christmas dinner of iguana?

"I done it. Down in the West Indies. The natives hunt the iguana with dogs down there, and I can't deny the richness of that there ugly lizard's flesh. Instead of turkey and cranberry sauce I made my Christmas dinner in '99 off of white iguana meat dipped in melted iguana fat. It was good—all reptiles' flesh is good—but, of course, I'd 'a' preferred turkey.

"I've et all kinds of reptiles. I've et snakes. Yes, sir, in Brazil I've et hundreds of pounds of a green and yaller snake that they fry in butter. It's a good dish, an appetizin' dish, wunst you get used to the idea.

"Turtle's reptile, and all the world eats that. Green turtle soup costs a dollar a plate.

"Frog is reptile, too. Grilled frogs' legs—two plunks a portion—that's what you pay at Delmonico's, they say.

"Snail's reptile, and you'll pay a dollar a dozen for the best Bourgogne snails in Paris. They're fine, mighty fine. They taste like rich, soft nuts.

"The Chinese eat sea-slugs, another reptile. But them I never tried."

The sailor felt a chicken's breastbone knowingly.

"Lizard, snake, snail, turtle, slug—all reptile is good," he said, "but give yours truly turk, especially around Christmas time."

A QUEER TOWN.

Nobody Gets Arrested, Writes Letters or Stays Out Late as They Are All Too Busy.

[Cincinnati Enquirer:] The most remarkable town in America, in some respects, at least, is to be found among the hills of Southern Ohio. It is Ironsport, with 700 inhabitants, ten miles east of Zanesville. The Ironsport postoffice was closed recently because Joseph Barney, the postmaster, said he had not sold a single stamp in five weeks, nor had he received any incoming or outgoing mails. The people explain that they have no friends to write to, and that they are all too busy anyhow.

There has not been an idle man in Ironsport since 1909, according to the Rosary. The mines are running full time and every miner owns his own home. Some time ago the police department disbanded, the Chief declaring there had been no arrests made within six months and that it is only a waste of public money to keep salaried policemen. The village records one fire in two years and the damage then was $200.

A recent census showed that the population is composed of 637 Irishmen, eleven Welshmen and fifty-two Germans. Until October, 1911, there were only eleven men and women in Ironsport who had "no church." A Zanesville priest recently reported that he had succeeded in converting these eleven persons.

The school teachers of Ironsport, four in number, declare that Ironsport children are unusually bright, owing to the moral influence of the town. Not since a circus visited Ironsport three years ago has there been a person seen on the streets so late as midnight.

TWO THOUSAND YEARS OLD.

Oldest Tree in the World Believed to Be on Cos Island, Off Asia Minor.

[Harper's Weekly:] The tallest trees in the world are the Australian eucalyptus, which attain an altitude of 480 feet. The biggest are the mammoth trees of California, some of which are 276 to 372 feet in height, and 108 feet in circumference at the base. From measurements of the rings it is believed that certain of these trees are from 2000 to 2500 years old. The oldest tree in the world is said to exist on the island of Cos off the coast of Asia Minor. It is several thousand years old, but just how many no one has dared to say. The tree is carefully preserved by a wall of masonry around it, and the trunk is thirty feet in circumference.

But there are parts of trees in the form of useful lumber which are even older, probably, than any on the stump. Beams in old buildings are preserved today which are known to be over a thousand years old. Piles driven by the Romans prior to the Christian era are perfectly sound today, and it is known that they have been immersed in water for upward of 2000 years.

BUICK GUSHER.

(Continued from Twelfth Page.)

over 2500 feet and is getting ready to drill into the oil sand.

The Pyramid Oil Company is down about 3600 feet in its well on the Maricopa flat and expects soon to land its six-inch casing.

The Lakeview on section 34, 32-24, is cementing at 2700 feet and will enter the oil sand soon.

After drilling to a depth of 4850 feet and spending about $83,000, the Midway Valley Oil Company has abandoned its wildcat well in the Elk hills, being the last company to pull out of this territory which was considered so hopeful about two years ago. The company quit with a four and one-half inch casing and a straight hole and might have gone on to a mile depth, perhaps, had there been any indication that a uowing well of sufficient size to be profitable would have been developed. A very small amount of oil was found in shale below 3000 feet, but even a quantity that would make a fair pumping well at a less depth would be of no value at 5000 feet. The well was drilled throughout with cable tools, and a detailed record of the formation was kept. Further drilling in the Elk Hills is not likely to be attempted soon.

The hearing of the West Side rate cases before the State Railroad Commission in this city Wednesday was the occasion for bringing together some interesting estimates of the probable length of life and productive capacity of the West Side oil fields. Charles P. Fox, editor of the California Oil World, placed a number of wells that may be profitably drilled in the West Side fields—estimating two acres to each well—at 66,000. Harry W. Thomas, a producer of the North McKittrick field, stated on the witness stand that he believed the territory now proven would support 25,000 wells. H. A. Blodget, who is one of the earliest pioneers in the oil industry of the State and who has been producing oil in the Sunset field for over twenty-five years, said that in fifty years from now the West Side fields will be producing at least as much oil as at the present time.

It is expected that the hearing before the railroad commission will result in a substantial reduction of the freight rates between Bakersfield and the West Side oil towns, and that as a result the ties of trade will be drawn more closely between this city and the West Side. The through rates from points outside the county to the oil towns, however, were not involved in the hearing, and the cost of shipping oil well supplies into the fields will not be affected.

A "motor mart," to cost almost a million dollars, is to be erected in St. Louis, Mo. It will occupy the south side of Locust street from Twenty-third street to Jefferson avenue. Henry Leschen, millionaire manufacturer of wire rope, is the backer for the project.



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A reputation for fair dealing, combined with efficient brokerage service, has increased the business of my office until it is necessary to seek newer and larger quarters; consequently, on and after January 17th the office of R. J. WIDNEY, REALTY BROKER, will be located at 555 S. SPRING STREET, Ground Floor, where he hopes to meet all of his old friends and make some new ones as well.

Houses and Lots

There never was a better time to buy a house than at the present.

Here are some extra good bargains and with the present market cannot last long. Delay means a loss of opportunity.

HOUSES

No. 1.

$2900.

Practically new bungalow in the Southwest.
5 large rooms and bath.
Hardwood floors, stone fireplace, built-in effects, etc.
2 large airy bedrooms with large closets and bath.
Cabinet kitchen with screen porch and wash tray.
Lot 41x140 to 15-ft. alley.
Beautiful lawn, flowers, shrubbery, etc.
Back yard is fenced and has shed and chicken corral.
Street improvements and sidewalks in.
Reasonable terms.

No. 2.

$4250.

7-room bungalow in the Southwest.
Has every modern convenience, such as hardwood floors, built-in bookcases, buffet, fireplace, etc.
The den and breakfast-room are very cosy.
In fact, it is a very pleasant, convenient home and in a pleasant neighborhood.
Only $500 cash, balance $35 per month.

No. 3.

$5800.

8-room, 1½-story house, 2 years' old.
Located just 15 minutes from the center of the city, on West 7th street car line.
Built-in buffet, bookcases, etc.
Hardwood floors downstairs.
Lawn, sidewalks and street improvements in.
This property is located in one of the best western districts.

No. 4.

$6300.

8-room, new and modern bungalow.
It lies on a sightly corner lot and is, in my opinion, one of the most attractive and artistic bungalows in the Wilshire District.
Swiss chalet type, with very large rooms and every possible built-in feature.
The finish is Rub-Flemish Oak.
There is a breakfast-room, sleeping porch and tile bath with the best of plumbing. Furnace and heater.
In fact, everything is complete and down-to-the-minute.

No. 5.

$7000.

2-story, 9-room residence.
In the Wilshire District.
Built for a home and not to sell.
The interior is well decorated and especially well arranged.
The built-in features are especially artistic.
Nice lawn, garage, etc.
Lot sets about 6 ft. above street level, and has a commanding view.
This property is worth investigating, as it is priced just $1000 below the real value.
Terms to suit.

No. 6.

WEST ADAMS DISTRICT.

$13,500.

10-room, 2-story residence, with exceptionally convenient and artistic arrangement.
The downstairs is finished in quarter-sawed oak throughout, with elegant oak buffet and paneling in the dining-room.
The living-room is large and light, and has a sun parlor which is entered by French doors.
The upstairs is finished in white enamel and has sleeping porch, 3 large bedrooms with dressing rooms and tile bath with shower.
The garage is large enough for two cars and has turntable.
Lot 66x142, facing on wide paved street. Nice lawn both in front and back yard.

See F. A. WILLIAMS
With R. J. WIDNEY

LOTS

No. 1.

$2900.

Corner lot on Ardmore, in the Wilshire District.
Size 55x135.
Terms: Cash.

No. 2.

$3500.

Corner lot on Sixth street, in the Wilshire District.
Size 60x150.
Terms: To suit.

No. 3.

$3600.

Corner lot on Western avenue, near Wilshire boulevard.
Size 66x150.
Reasonable terms.

No. 4.

$4600.

Located on Cahuenga boulevard, near Wilshire boulevard.
Size 65x150.
Reasonable terms.

No. 5.

$6000.

Located on Harvard boulevard, in the Wilshire District.
Size 72x150.
Reasonable terms.

No. 6.

$6000.

Located on Cahuenga boulevard.
Size 75x150.
Terms to suit.

No. 7.

$8000.

One of the best located corner lots in the Wilshire District.
Has commanding view of all the surrounding property.
Size 75x150.
Terms to suit.

No. 8.

$12,500.

Lot on Wilshire boulevard.
Size 150x100.

NOTE: These lots are all very reasonably priced and are worth your time to investigate.

We also have several other attractive buys in the Wilshire District.

See F. A. WILLIAMS
With R. J. WIDNEY

San Fernando Valley Bargains

No. 1.

$1375, or $275 per acre.

5 acres good citrus land, with water right.
Pacoima District.
Within ½ mile of Good Roads boulevard.
Within ½ mile of railroad station.
Within ¼ mile of proposed electric line.
Terms: $812 cash, balance 1 and 2 years at 7 per cent.

No. 2.

$1800, or $300 per acre.

5 acres, fine level lemon land.
Absolutely frostless.
And located on the high ground, east of Pacoima; ground has been cleared and plowed and will undoubtedly sell at $500 per acre inside of two years' time.
Terms: Half cash, balance 1 and 2 years at 7 per cent.

No. 3.

$7000, or $350 per acre.

20 acres citrus land.
Level with exception of gently southerly slope.
This is ideal lemon land and is absolutely frostless, as is proven by the adjacent lemon groves. The tenderest growth of which has never even been nipped in the severest years.
Several wells and pumping plant in immediate vicinity.
To any practical lemon grower, this land would be cheap at $500 per acre.
To a speculator this 20 acres represents an absolutely sure money maker, and a property that should, and undoubtedly will double in value in less than 3 years.
Terms: Half cash, balance 1 and 2 years at 7 per cent.

No. 4.

$2400, or $400 per acre.

21 acres, fancy frostless foothill citrus or early vegetable land, located on the foothill slope, east of Pacoima.
The view from here is magnificent, and would make one of the finest foothill country homesites imaginable.
Comparable spots in the vicinity of Sierra Madre, etc., could be sold at from $1000 to $1500 per acre, which is the price this property will be worth and sell for inside of five years.
Terms: Half cash, balance 1 and 2 years at 7 per cent.

No. 5.

$14,000, or $350 per acre.

40 acres in Maclay Rancho, Pacoima District.
Located about midway between Pacoima Station and the town of Van Nuys.
Of which 30 acres are planted to 4-year-old peaches, and the entire 40 acres surrounded by a eucalyptus hedge.
Based on earning capacity, this land is well worth $500 per acre, and you could not duplicate the ground without improvements anywhere in the immediate vicinity under $300 per acre.
One of the biggest snaps ever offered, and a sure money-maker for the investor.
Terms: Half cash, balance 1 and 2 years at 7 per cent.

No. 6.

$14,000.

10 acres, ½ lemons, ½ Valencias, 6 years old.
Good crop on the trees, which goes with the property.
Ample water—1 inch to 4 acres—in a co-operative pumping plant.
Water costs 1½c per inch.
The above property is located 1¼ miles from the town of San Fernando and packing-house, lying on a southerly slope, high above the town.
This grove, from the time it was set out, has always had perfect care and attention, and during the last freeze the blossoms on the lemon trees were not even touched.
Anyone looking for a first-class orange and lemon grove, would certainly be interested in this, and we shall be glad to show the property any time at your convenience.
Terms: $6000 cash, balance 1, 2, 3 years at 7 per cent.

See N. E. KAY
With R. J. WIDNEY

Business Property

Do you realize that there has been more property sold in the district bounded by Sixth and Pico, Main and Figueroa streets within the past six months than in two years prior to that time.

There are only a few underpriced properties within this district and this office can tell you of all of them. In order to get the full benefit of the increase in value which will accrue in this district, buy immediately.

Money to Lend

At this particular time we have an abundance of money to lend at prevailing rates.

If you wish to borrow—either in large or small amounts— and the security you have to offer warrants the loan being made, we can take care of you promptly.

Would, however, suggest your calling at once as the present supply might possibly become exhausted.

See ALLEN JONES
With R. J. WIDNEY

Citrus Department

BUY ORANGE GROVES NOW

Our citrus department has just completed a tour of inspection of the citrus districts of Southern California, and is now in a position to give valuable and reliable information to those who are interested.

Every grove advertised has been inspected by an expert. All conditions—water rights, etc.—have been thoroughly investigated, and you will find everything exactly as represented.

We wish prospective purchasers to know and understand we do not advertise a grove from hearsay or from what the owner tells us; we inspect the property ourselves, thoroughly investigate all conditions pertaining to it, and must be satisfied that the value is actually there before we will even accept a listing.

We now know as near as it is possible to know at this time, just what damage from frost has been done—if any at all—to each and every grove we have listed.

In our opinion, good orange and lemon groves are worth just as much today as they were a month ago, and will continue to increase in value for some years, or until the lands of Southern California come to be valued on a 7% basis, as the Eastern farms are now.

If any man will give the same amount of energy, care and attention to an orange grove that he does to his business in the city, he will find that with the same capital his profits will be doubled, his health improved, he will be better satisfied with his lot in this world, and everything else being equal will live from ten to twenty years longer.

The following offerings are samples of the kind of property we are handling. They are all first-class buys at the asking price and the real value is there. We have many other groves from 5 acres up—some with very small down payments and long time on balance—which we will be pleased to quote prices and terms on upon application.

Let us know your wants and we will satisfy them.

No. 1.

$15,500.

10 acres oranges and lemons.
1½ acres 1-year-old lemons.
5 acres navels, full bearing.
2½ acres Valencias, full bearing.
Ample water.
Good crop goes with the property.
Located within ¾-mile from the Pacific Electric line.
14 miles from the city.
¾-mile from the packing-houses.
Lies high on a beautiful foothill slope.
During the last cold snap this grove had not a leaf curled.
Terms: $5000 cash, balance terms, at 7 per cent.
NOTE: There is a 100-inch well and pumping plant on one corner of the above property, which the owner will reserve.

No. 2.

$16,000, or $1520 per acre.

10½ acres 8-year-old orange grove.
½ navels, ½ Valencias.
Ample cheap water in one of the best Mutual companies in Southern California.
Lies high on the foothills, and was not affected in any way during the late cold weather.
With the crop on the trees, this grove should net 12½ per cent. this year, and as the trees are young and will increase in size and productiveness yearly, this should make an absolutely safe investment that will pay large returns.
Terms: 1-3 cash, balance 1, 2, 3 years at 7 per cent.

No. 3.

$20,000.

10 acres 16-year-old Washington navels.
10-room residence, good barn, corral, shade trees, etc.
Ample water in a Mutual water company, costing $3 per acre per year.
Estimated crop now on the trees, 3500 boxes, which goes with the property.
The grove has had first-class care in every way, the trees are well pruned, free from scale and thrifty.
Not being touched by frost during the late freeze, we consider this as near frostless as anything in California.
Terms: $3000 cash, $2500 a year for four years, $3000 the fifth, at 7 per cent.

No. 4.

$20,000.

10½ acres 12-year-old Washington navels.
Ample cheap water.
Estimated crop now on the trees, 3500 boxes, which goes with the property until January 30.
These trees are large, thrifty and in first-class condition. The grove has been well fertilized and taken care of.
Lies high in the foothills and up to this time has never been touched with frost.
The above grove is located near one of our most fashionable growing towns of about 12,000 inhabitants.
Terms: 1-3 cash, balance 1, 2, 3 years at 7 per cent.

See W. A. HUDSON
With R. J. WIDNEY

No. 5.

$21,500.

12.62 acres 13-year-old Washington navels.
Ample cheap water in one of the best water companies in the country, costing only $3 per acre per year.
7800 boxes now on the trees, which go with the property.
This grove lies high on a southerly hill slope.
During the late cold weather the top part suffered to the extent of [illegible] per cent., but this was only [illegible] the trees were not damaged at all.
At the above price, this is an exceptionally good buy, as the owner has cut original price on account of the [illegible] damage.
Terms: $12,000 cash, balance [illegible] 7 per cent.

No. 6.

$140,000.

143½ acres, of which 100 acres are planted to Valencias, navels and [illegible] various ages, from two to nine years, and three acres to Allegator pears.
Family orchard—walnuts, grapes and deciduous fruits.
3 small houses, barn, tool house, [illegible] plements and stock now on the property.
2 reservoirs, 2 domestic wells.
36 inches gravity water from [illegible] property, and 48 inches from well [illegible] one extra 12-inch well, amount of [illegible] unknown.
Pumping plant, orchards and [illegible] on the place in first-class condition.
To date this property has been absolutely frostless, as is proven by the Alligator pears.
The above described orchard lies [illegible] the foothills, within 35 miles of Los Angeles, and about two miles north of San Bernardino boulevard and 2½ miles from the railroad and packing-house.
Any man with the requisite amount of money, looking for a country estate near Los Angeles, could not do better, as there is only one place like this in Southern California.
The above has to be seen to be appreciated.
We shall be glad to give terms and further information on application.

No. 7.

We have a few very fine [illegible] and partially improved citrus [illegible] high-priced, frostless, ranging from 75 to 1000 acres, and [illegible] $30,000 to $170,000, on which we shall be pleased to quote prices, etc., to interested parties.

See W. A. HUDSON
With R. J. WIDNEY

Home, A3038

R. J. Widney
Realty Broker

Sunset, Main 5500

500-503 Lankershim Building
126 West Third Street

On and After Wednesday, January 17th, My Office Will Be at No. 555 South Spring Street, Ground Floor

New Telephone Numbers will be Home, 60463; Sunset, Main 5722

The Pink Sheet—Sporting Section.

The Leading Events IN THE DOMAIN OF SPORTS.

Los Angeles Sunday Times

Part VII: 12 Pages ROUND-UP OF THE WEEK.

XXXIst YEAR. SUNDAY MORNING, JANUARY 14, 1912. PRICE: { Single Copies, on Streets and Trains, 5 Cents. Per Month, per Copy, Delivered, 7½ Cents.

Tennis Goods

Davis Cup Rackets.
Sutton Star Rackets.
Ward & Wright Rackets.
Pim Rackets.

Nets, 1912 Balls, Racket Cases and Presses.

CUTLERY—Pocket Knives, Safety Razors, Shears, Carving Sets, Manicure Goods.

CAMERAS—Latest Kodaks and Supplies. We do Developing, Printing and Enlarging.

THERMOS BOTTLES—Thermos Jars and Cases.

Tufts-Lyon Arms Co.
428 South Spring St.

Sweater Specials
FOR THE COLD, CHILLY WEATHER.

Ladies' semi-fitting shaker knit Sweater Coats, regular $7.50 ..... $5.00
Ladies' fitted Sweater Coats. All colors and sizes. Regular $7.50 ..... $6.50
Ladies' fitted Sweater Coats with military and roll collar. All sizes and colors. Regular $8.50 ..... $7.50
Men's heavy shaker knit Sweater Coat. Regular $6.00 $5.00
Men's light Shaker Knit. Regular $5.00 ..... $3.50

"THE KNIT STORE."

Dyas-Cline Co.
214 WEST THIRD STREET

Stearns-Knight



THE WHITE LINE RADIATOR BELONGS TO THE STEARNS

A ride in the Stearns-Knight is a revelation—even to an experienced motorist. Have you had your ride yet? Our demonstrator is at your service.

Elmore Motor Car Co.
742-48 So. Olive St., Los Angeles, Cal.

Rauch & Lang Electrics

The Electric Supreme

L. A. Motor Car Co.
Eleventh and Flower.

California Motor Co.
733 Olive.

Service Station, 1522 West Washington.



Hitting the High Spots on the California End of the Proposed National Boulevard

From Yuma to Los Angeles. Stoddard-Dayton route blazer successfully bucking the desert sands along the only stretch of the entire route where the going is difficult. The big fifty is making the sand fly in great shape and is in no need of assistance. Has no ropes or pulleys and carries no sand-diggers. When this road is brushed by the Imperial Valley boosters any motor car owner can tour to Los Angeles by way of the Beaumont-Banning route. Above is The Times special just as it looked when the car rolled into Yuma at the end of its strenuous journey.

Coming Event.

OCEAN BOULEVARD MOTOR TOUR OVER BANNING ROUTE

National Highway Through the San Gorgonio Pass Now the Question Uppermost in the Minds of Men in Valley Towns Who Are to Attend Convention at the Chamber of Commerce in This City.

BY BERT C. SMITH.

GIGANTIC in its scope is the plan for a national highway from the Atlantic to the Pacific. Many miles of desert must be covered by a macadam turnpike and many thousands of dollars must be spent before an automobile tour from New York to Los Angeles, over a rock-ballasted road, will be possible. The delegates to the Ocean-to-Ocean highway convention at Phoenix settled the question of a route through New Mexico, Arizona and Southern California.

The men of the Imperial and Coachella Valleys and delegates from the towns along the Banning route returned with a determination to build a smooth highway. The first blow that is to hammer out the ocean-to-ocean turnpike will be struck next week in the good roads convention, which will meet in the Chamber of Commerce in this city.

From every city along the Banning route members of the Chambers of Commerce, of the Boards of Trade and other civic organizations, will journey to this city. An automobile tour, which will cover the proposed national boulevard route from Yuma to Los Angeles, will leave the Colorado River city a week from tomorrow. The Times Special will be pilot car and Charles H. Bigelow will drive the Stoddard-Dayton, the first motor to cover the southern shores of the Salton Sea.

Farmers and autoists from one end of Southern California to the other are to gather in Los Angeles to discuss ways and means of building the California end of the ocean-to-ocean boulevard. The Banning route through San Gorgonia Pass has been selected. The macadam highway will be built over the shortest route.

THE SAHARA.

Many miles of desert must be crossed. Tons and tons of sand must be removed and a rock-ballasted road must be hewn through the low hills near Whitewater. The task is great, but the men of the valley towns are equal to the undertaking. They have shown the right spirit. When John S. Mitchell, president of the Ocean-to-Ocean Highway Association, calls the convention to order, he will face the men of the soil who are used to big things.

This is no child's play. Instead, it is the biggest thing the automobile men of the Southland have tackled. Air-castles may be built and soap-bubbles may burst, but the hardest job of all is to get right down to real work after the fairy tales have all been told. A level turnpike through a wilderness is no small job. Rome built her good roads through swamps. All these roads entered the fair city that sat upon her seven hills and from her throne of beauty ruled the world. All roads must lead to Los Angeles.

On Thursday, at the good roads conference in Washington, the question of Federal aid for the national boulevard will be discussed. Attorney E. G. Kuster will represent the Ocean-to-Ocean Highway Association. He is instructed to ask for money to build the Banning boulevard through the San Gorgonio Pass, from Yuma to Los Angeles. With him is W. L. Hughson, president of the Standard Motor Car Company, who also has decided in favor of this route.

These men will be heard in an effort to open the national coffers wide

(Continued on Second Page.)

HIGHWAY BOOSTERS HOLD CONVENTION

Boosters who favor the Beaumont-Banning route from Yuma to Los Angeles are to hold a convention in this city Thursday and Friday. John S. Mitchell, president of the Ocean-to-Ocean Highway Association, will preside. An automobile tour is to be conducted from Yuma to this city by delegates who are to be invited from all the valley towns and from Imperial and the Coachella valleys.

The convention will be held at the Los Angeles Chamber of Commerce and Secretary Frank Wiggins will send out the invitations this week. Following is a copy of the official summons which the civic organizations are to receive:

The Los Angeles Chamber of Commerce hereby extends an invitation to the Boards of Supervisors, Boards of Trade, Chambers of Commerce and other civic bodies of the cities and towns between and including Los Angeles, Pasadena, Corona, Beaumont, Mecca, Brawley, Imperial, El Centro, Calexico and Holtville to send three delegates for each city or town to a convention to be held in the rooms of the Chamber of Commerce of Los Angeles, January 25 and 26, 1912, for the purpose of considering the best means to pursue to secure the building of the State highway from Los Angeles via Banning and Brawley to El Centro, the county seat of Imperial county, also for the purpose of securing united action regarding the route and building of the proposed ocean-to-ocean highway.

Ready to Soar.

GALAXY OF BIRDMEN ENTER FERRIS'S MEET.

PROBABLY one of the most intensely interesting and popular features of the great International Aviation meet which will begin January 20 at Dominguez Field will be the aerial postal service which will be maintained between the field and the Compton postoffice by two especially detailed biplanes.

Yesterday the official notification was received by Postmaster Harrison from Secretary Hitchcock in Washington, D. C., in which Compton was set aside as the office which would receive the mail matter from the aviation field. There will be mail boxes set at various convenient localities about the field and every hour the mail matter will be gathered and a biplane labeled "United States Aerial Mail Service" will draw up in front of the grand stand and receive the bags. At the Compton office each piece of mail matter will be stamped "United States Aerial Mail," and the rubber stamps for that purpose are now being prepared.

The United States government will take an active part in the approaching meet if the present plans mature. Dick Ferris is in daily communication with Senators Works and Perkins in Washington in an effort to have two United States cruisers sent to San Pedro Bay and participate in maneuvers with the airships. Ferris has received the greatest encouragement from the State's representatives in the Capitol and fully expects to have the ships come to San Pedro for the meet.

To make good his word that this aviation meet would be more of an aerial circus than anything else, Manager Ferris has arranged to have a man hunt during the meet which will extend from the field to the ocean or to the mountains, depending upon which direction the quarry takes.

Friday when Phil Parmalee and Turpin flew their biplanes in search of the San Fernando fugitives it was realized that while the hunt was a serious thing in itself, there were great possibilities in making it a game somewhat like fox and geese of the old times, when a man was given a certain start from a given point and then attempts were made to locate him.

There is found to be a great deal of interest in the flying of the ladies entered. It will be the first time in the West that ladies have operated aeroplanes and the interest is bound to be very great.

The Wright brothers will be represented at the meet by Phil Parmalee and Clifford Turpin, who are rated as the best men now flying under the Wright colors.

The Curtiss colors will be carried by five well known aviators, chief of whom will be Lil Lincoln Beachy, the man who flew under the suspension bridge at Niagara Falls.

The army and navy will be represented at the Dominguez Meet by Capt. Paul Beck, Lieut. Ellyson and Lieut. Milling. They will engage in duels in which searchlights will be used at night and in mimic warfare.

Two nights during the meet there will be spectacular flights and fireworks will be used. There will be a battle between aeroplanes in the sky and soldiers entrenched back of mimic forts. The aeroplanes will endeavor to destroy the forts by dropping bombs upon them and the forts with searchlights and fireworks will endeavor to destroy the terrors of the air.

Reports from all over the country have it that a great deal of interest centers in the meet. It is realized that Los Angeles set the pace for all American meets when Paulhan flew at Dominguez and the public looks for the same startling developments at the coming meet.

CAPT. GILFILLAN RE-ENTERS STANFORD

STANFORD UNIVERSITY, Jan. 11.—S. W. Gilfillan, '12, of Los Angeles, captain of the Stanford baseball team, returned to the university today and dispelled the rumor that he had quit college. Gilfillan left the university before the close of the last semester and the report that he did not intend to return was generally believed by the students until Gilfillan showed up today.

Gilfillan has extensive plans for the baseball season here. He says that the college fans will be treated to a better brand of baseball than has been handed out here, basing his assertion on the work of the squad during the fall practice which, in the opinion of campus fans, was as good as the average spring work in former years.

Light practice is to begin Monday, under the direction of Gilfillan, and one or two other veterans. The regular schedule of games is being arranged and will begin within the next two weeks.

During the holidays bleachers to accommodate 2000 spectators were erected at the new baseball field. The new diamond is standing up in the wet weather in excellent shape.

AVIATORS ENTERED DOMINGUEZ MEET.

Phil O. Parmalee, Wright biplane.

Clifford Turpin, Wright biplane.

Howard Gill, two Burgess aeroplanes.

Cal P. Rodgers, Wright biplane.

Charles F. Willard, Curtiss and Nieuport machines.

Miss Blanche Scott, Curtiss and Grahame-White machines.

Miss Myrtle Dennison, Bleriot monoplane.

Charles F. Walsh, Curtiss biplane.

Albert Elton, Wright biplane.

Hillery Beachey, Curtiss biplane.

Lincoln Beachey, Curtiss biplane.

H. Kearney, Curtiss biplane.

James V. Martin, Bleriot-Queen monoplane.

Farnum Fish, Wright biplane.

Weldon B. Cooke, two Curtiss biplanes.

Bud Mars, Baldwin biplane.

Glenn L. Martin, three biplanes—two Curtiss and one Martin.

G. M. Guyot, Dupperdussin monoplane.

Didier Masson, Curtiss biplane.

Lieut. Ellison, Curtiss biplane.

Capt. Paul Beck, Curtiss biplane.

Lieut. Milling, Curtiss biplane.

In addition there are twenty-three amateur aviators who will compete in events between 1 and 2 o'clock in the afternoon, before the official opening of the day's programme.

Entries do not close until next Wednesday.

Right There.

FAST TIME MADE IN HARNESS HORSE RACES.

BY GREY OLIVER.

DELIGHTFUL weather, fast time and a large crowd of lovers of harness horse racing were the features of the first New Year matinee of the Los Angeles Driving Club held yesterday afternoon on the new track of the Exposition Park, formerly known as Agricultural Park.

The long card of five races was hurried through in jig time by Starter Ed Smith and the final heat was finished shortly after 4 o'clock so not only the spectators but the horsemen were pleased.

What might be called the feature event was the 2:25 class pace and a slashing good race was promised in this. The entries were Christopher's Alecker, Clark's Jean Val Jean and Nickerson's Stella and the first heat was a beautiful contest between Alecker and Jean, the former winning by half a length in the fast time of 2:11.

In the second heat Alecker, which is a quick starter, spotted six or seven starts by attempting to steal too big a lead right off the reel and in this useless and vain scoring Jean Val Jean fretted himself so that he went lame in the right front foot and had to be withdrawn. The second heat resulted in practically a walkover for Alecker, for Stella broke at the quarter and would have been distanced had not Alecker been pulled up to a walk at the finish.

The trot for the 2:30 class brought out two speeders in Bon Volante and Alarich, the former winning in two straight heats, the time in each being 2:20. Both heats were worth the time spent at the track without considering the other events. Everything passed off in a satisfactory manner and the afternoon was altogether an enjoyable one.

The results were as follows:

Trotting, three-minute class, two in three:

Carsto (Tiffany)	2	1	1
Del Murry (Glasscock)	1	2	2
Lady Belle (Field)	3	3	4
Zola (added) (Watkins)	4	4	3

Time, 2:38½, 2:38, 2:35¼.

Pacing, 2:25 class, two in three:

Alecker (Willis)	1	1
Stella (Nickerson)	3	2
Jean Val Jean (Clark)	2	drawn

Time, 2:11, 2:29.

Trotting, 2:40 class, two in three:

Pater Fairbanks (Barnett)	2	1	1
Joe (Dodge)	1	2	2

Time, 2:30¼, 2:29, 2:27.

Trotting, 2:30 class, two in three:

Bon Volante (Williams)	1	1
Alarich (Duell)	2	2

Time, 2:20, 2:20.

Pacing, special class, two in three:

Buck (Reichel)	1	1
Lady Silverthorne (Silverthorne)	2	2
Ma Julia (McLellan)	3	3

Time, 2:24, 2:24 1-4.

SAN DIEGO ROAD BUILDERS.

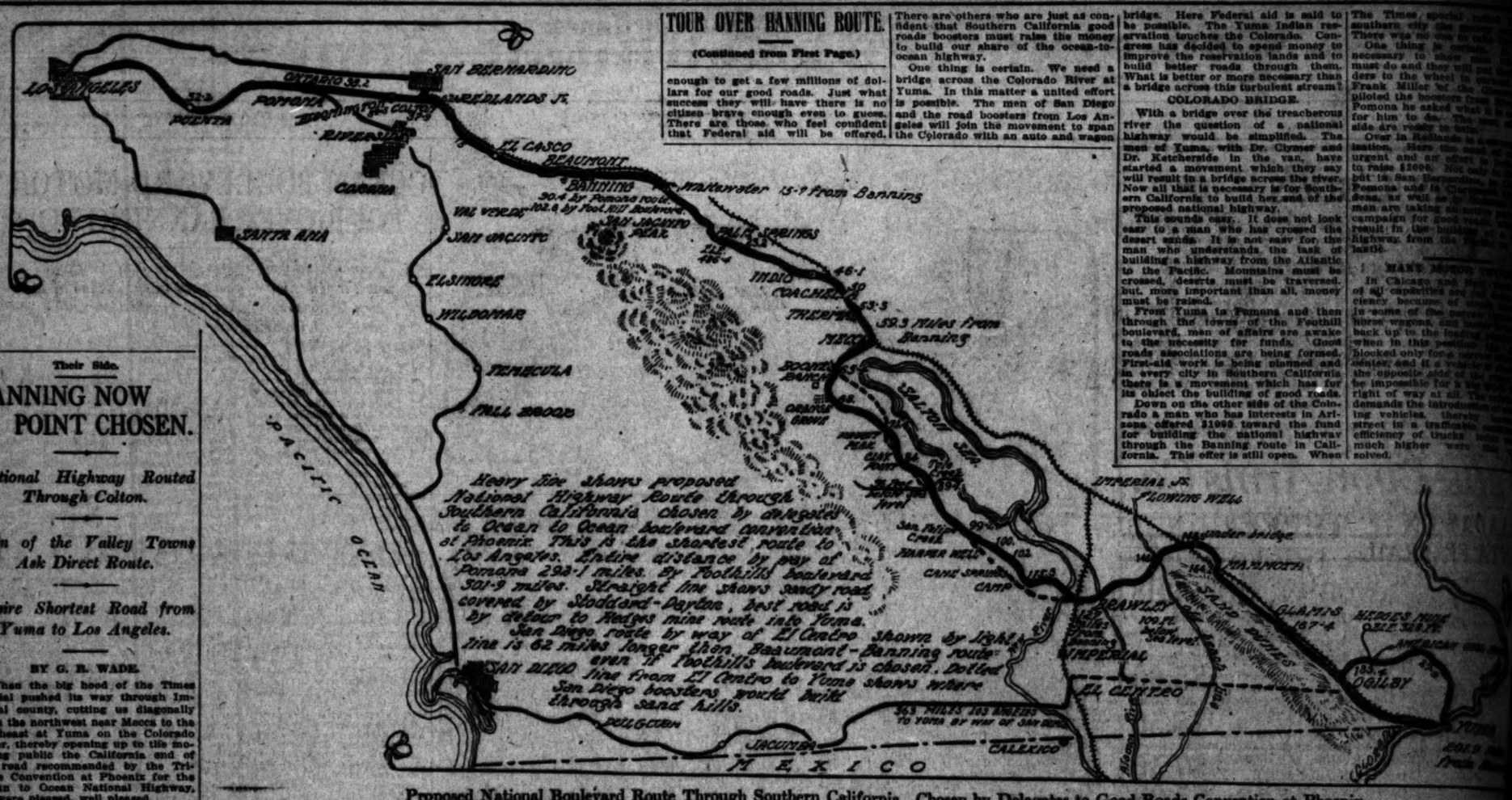
Men of the Southern City Propose to Have Road to Yuma Built by Themselves.

San Diego and Imperial counties have combined in an effort to build a highway from San Diego to Yuma. An association has been formed and named the San Diego, Imperial and Yuma Highway Association. In San Diego county funds are now available for the building of at least a portion of this highway. Of the $1,136,000 raised by a bond issue in San Diego county for road purposes $300,000 has been appropriated for the road from San Diego to the Imperial county line. Imperial county has no fund at the present time for road purposes, but proposes to start in immediately to raise a fund sufficient to build a road from the San Diego county line to Yuma.

Surveys recently made by the county surveyors of both San Diego and Imperial county have shown that at the most not over fifteen miles of desert conditions will be met on the route selected. All of the rest of the route will be through a country where soil is hard and admirably adapted to road building.

The new association proposes to raise a fund sufficient to carry the work of building this highway to completion regardless of the State Highway Commission, and it is confidently expected that the State Commission will build from Los Angeles south through Los Angeles, Orange and San Diego counties to San Diego. Orange county has a fund for the building of the road through that county, and San Diego county already has expended nearly a million on the roads that run northward from the city of San Diego.

Additional Sports on Page 8, Part I



Proposed National Boulevard Route Through Southern California, Chosen by Delegates to Good Roads Convention at Phoenix.

The Beaumont-Banning route was selected as the shortest ocean-to-ocean boulevard road from Yuma, on the Colorado River, to Los Angeles. This route is sixty-five miles shorter than the road through Devil's Canon San Diego and cuts through the heart of the Imperial Valley and the Coachella Valley, passing through fields of cotton and the large alfalfa acreage near the Salton Sea. The route follows the Southern Pacific almost all the way, except from Mecca to Brawley.

TOUR OVER BANNING ROUTE.

(Continued from First Page.)

enough to get a few millions of dollars for our good roads. Just what success they will have there is no citizen brave enough even to guess. There are those who feel confident that Federal aid will be offered. There are others who are just as confident that Southern California good roads boosters must raise the money to build our share of the ocean-to-ocean highway.

One thing is certain. We need a bridge across the Colorado River at Yuma. In this matter a united effort is possible. The men of San Diego and the road boosters from Los Angeles will join the movement to span the Colorado with an auto and wagon bridge. Here Federal aid is said to be possible. The Yuma Indian reservation touches the Colorado. Congress has decided to spend money to improve the reservation lands and to build better roads through them. What is better or more necessary than a bridge across this turbulent stream?

COLORADO BRIDGE.

With a bridge over the treacherous river the question of a national highway would be simplified. The men of Yuma, with Dr. Clymer and Dr. Ketcherside in the van, have started a movement which they say will result in a bridge across the river. Now all that is necessary is for Southern California to build her end of the proposed national highway.

This sounds easy. It does not look easy to a man who has crossed the desert sands. It is not easy for the man who understands the task of building a highway from the Atlantic to the Pacific. Mountains must be crossed, deserts must be traversed, but, more important than all, money must be raised.

From Yuma to Pomona and then through the towns of the Foothill boulevard, men of affairs are awake to the necessity for funds. Good roads associations are being formed. First-aid work is being planned and in every city in Southern California there is a movement which has for its object the building of good roads.

Down on the other side of the Colorado a man who has interests in Arizona offered $1000 toward the fund for building the national highway through the Banning route in California. This offer is still open. When The Times special tour... southern city the... There was no use for... One thing is certain... necessary to show... must do and they will put... orders to the wheel to... Frank Miller of the... piloted the boosters from... Pomona he asked what it is... for him to do. The men of... side are ready to help.

Over in Redlands is a... tation. Here the need of... urgent and an effort is... to raise $2000. Not only... but in San Bernardino, in... Pomona and in Claremont, as well as in... men are taking an active... campaign for good roads... result in the building... highway from the... to the...

MANY MOODS...

In Chicago and... of all capacities are... ciency because of... In some of the narrow... horse wagons, and... back up to the loading... when in this position... blocked only for a narrow... center, and if a vehicle... the opposite side of the... be impossible for a ve... right of way at all. The... demands the introduction... ing vehicles, thereby... street in a traffic... efficiency of trucks... much higher were this... solved.

Their Side.

BANNING NOW POINT CHOSEN.

National Highway Routed Through Colton.

Men of the Valley Towns Ask Direct Route.

Desire Shortest Road from Yuma to Los Angeles.

BY G. R. WADE.

When the big hood of the Times special pushed its way through Imperial county, cutting us diagonally from the northwest near Mecca to the southeast at Yuma on the Colorado River, thereby opening up to the motoring public the California end of the road recommended by the Tri-State Convention at Phoenix for the Ocean to Ocean National Highway, we were pleased, well pleased.

This road, running as it does through the heart of our county, means much to every one of us. It cuts our mileage down many miles into Los Angeles, our trading point, and sends us over a road free from hazardous mountain grades and through rich and fertile valleys and brings us into close touch with our neighbors of over half a million people.

Also we are assured of a road that will be excelled by none in the world, for tons upon tons of natural road material lie along the way ready to be moulded into a road bed. The best possible road, at the least possible cost.

All of us have been drawn into the spirit of good roads. The farmer and merchant alike have given their share liberally so that already men and teams are smoothing the rough places and dressing the sandy spots. The way is now open to travel and the first transcontinental auto party has passed over the route.

When this highway from ocean to ocean has become a reality and is finally turned into a boulevard, whether accomplished by Federal, State or Municipal aid, we will be prouder than words can express, for when such time comes to pass, as surely it must, the good and benefit that will accrue to the whole Union cannot be measured by mere words.

So now again I say, that when that big "Stoddard-Dayton "40" tore its way through Brawley, it was the beginning of a great undertaking that will result in the building of one end of the national highway through Brawley and Banning to Los Angeles.

Since the Times special pathfinder made its famous trip from Los Angeles to Yuma, over the national boulevard route, we realize more fully the possibilities and advantages of this route and the benefits to be derived by all points interested, especially by this section.

The Coachella Valley is composed of about 200,000 acres of fertile land lying northwest of Salton Sea and is destined to be one of California's most productive sections. It has become famous as the American home of the date and for its early fruits and vegetables.

This new country has made wonderful development in the last ten years and is now being settled up at a rapid rate and nothing will help more to build up this section than the "ocean to ocean boulevard."

It is impossible to overestimate the benefit Indio and the Coachella Valley will derive from this national highway. It will bring through here people from all parts of the world, encourage homeseekers to locate here and thereby be a great commercial advantage to Los Angeles and the entire State. When assured of a good road the ranchers and merchants of the valley will purchase cars and make frequent trips to Los Angeles and near-by points. The national boulevard through Coachella Valley will make Indio the point of all through travel, as it is centrally located in this valley and half way between Los Angeles and Yuma.

This route has the following advantages: It is the shortest and most direct from Los Angeles to Arizona and the East, it affords a stretch of level country over which a road can be built without bridging or grading, also an ample supply of road material, and a railroad parallels the entire distance.

The valley is composed of loyal citizens who have already shown their willingness to do anything within their power to improve the present condition of the road and boost the great national boulevard, and all feel greatly indebted to The Times and the crew of the Stoddard-Dayton, who made the initial trip over the new route.

BY ATTORNEY H. L. CARNAHAN.

I want to express my appreciation of the businesslike and impartial manner in which you are stimulating interest in the State and national highways in Southern California. Your overland trip to Yuma and Phoenix is a demonstration of the practical advantages to California of a road connecting with other roads to the East, and also of the particular route adopted by the Phoenix convention, that could hardly have been equaled in any other way.

While the road from the desert through Banning and Beaumont, and the San Timoteo Canyon to Colton, and thence by the shortest route to Los Angeles, saves miles of travel, it is also the one that will benefit, and be supported by, more people this side of the pass than any other route that can be selected.

Running from Colton west, through Bloomington to Ontario and Pomona, it will equal any other route for scenic beauty and picturesqueness; it will be over ground well adapted for road building and almost as level as the floor; it will closely parallel the railroad, so that materials can be delivered to it cheaply for building it and thereafter for maintaining it, and (after it is completed,) so that travelers can have easy access to trains in case of accidents, and it will pass directly through territory having a population of 25,000 from Pomona east and will have accessible to it from the South 42,000 and from the North 25,000 people.

The road following the San Bernardino base line, as proposed by some, will run through or along the north side of all these people, and not only being miles farther from the most of them, is itself, several miles longer than the Colton, Bloomington, Ontario, Pomona, Los Angeles line. I am advised that the extra cost of the longer over, that of the shorter line will approximate $100,000. Even this last line lies north of the center line of the present population of the territory traversed by it, and the disparity of numbers on the two sides of it in the near future will be much greater in favor of the south side.

There is another matter, also, to be considered. If the road is not built through to Yuma immediately, it will probably stop either at San Bernardino, Colton, Redlands or Riverside, with the hope of a future extension. In that case it is not fair either to Riverside county or San Bernardino county to run it to the county seat of either.

If it should have Colton for its terminus, a spur of three miles will connect it with San Bernardino and spurs of about seven miles each, with Redlands and Riverside, making its use available to the people of all these cities. If it runs along the "base line," that part of it east of Pomona will seldom be used by anyone south of Colton, because of the saving in distance to Ontario and Pomona over other roads now built.

The Times is rendering an admirable service to the people in impressing them with the importance of a national as well as a State highway, and in taking a broad view as to the location of the roads immediately to be constructed so that they may hereafter form an essential part of any general system of roads, and so that they will always best serve the greatest number of people. You have only my best wishes in your work for the success of it

BY H. L. FULTON.

What the proposed national highway, between Los Angeles and Yuma, as outlined by The Times Stoddard Dayton, and Engineer C. J. Park, means to Brawley and the whole Imperial Valley, is a hard question to answer in a limited space. In fact, I do not think we yet realize its full meaning, nor can we appreciate all the many benefits we will receive from it. The Brawley Chamber of Commerce took a most active part in the work for this route that has been done, for the reason that they are anxious to bring the national highway through the Imperial Valley and they realize already that it is going to be a much bigger thing for the valley than we ever dreamt.

The road has had little work done on it, as yet, but there are almost daily, cars going to and fro and the time is close at hand when all the cars from Los Angeles will travel this route to the Imperial Valley.

(Continued on Fourth Page.)

Chance to Unite.

TWO MACADAM HIGHWA... MAY SOLVE PUZ...

WHEN the delegates at the ocean-to-ocean boulevard convention in Phoenix selected the Banning route for the Southern California end of the proposed national highway, this did not settle forever the building of good roads. We cannot have too many miles of macadam highways. Though they failed to route the Atlantic-Pacific turnpike to San Diego, the men of the southern city are still prepared to build good roads.

The Banning route will pass through Brawley. It is to be built along the southern shores of the Salton Sea. It crosses the Imperial and Riverside county lines. It will tap a rich and fertile country. We need such a road, but how can it be built unless we have the necessary funds. Comes proposition from the men of San Diego that sounds good. They say build your road with county funds to Banning. Let State funds be used to build the road from Banning to Brawley.

This proposition sounds fair. It is backed by a promise that would give two macadam highways, one from Los Angeles and the other from San Diego, both leading direct to the proposed national... Here is the second... San Diego county on... to build a highway to... and let the State finish the road from Brawley by way of... Imperial to Calexico... mean two highways... the Imperial Valley of... miles of rock-ballasted... we would have it only... ocean boulevard to be... Banning.

The San Diego men... desire to work. They... such a road even... to secure either the... aid. They have appointed... one from their county... fund for this work. The... Riverside and the Imperial... ties to show a... and get to work on the... big job.

...et us by all means be... leading from each city... be commenced too soon... an imsanity fight over... of a route for the... let us have a hearty...

(Continued on Page...

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Weed Chains, 10-pound carbide, 80c.

The House of Quality
John T. Bill & Co.
MAIN NEAR TENTH

All Goods Guaranteed

3¼-inch B. O. Patch, 75c. Thorp Road Map, 60c.

Second Big Week
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GLASS FRONT SPECIAL
This week we are offering the 9x9 Zig-Zag Shield... Quantity limited..... $24.65

RUBBER STORM COATS
Absolutely rain proof and made to stand hard wear; worth double..... $8.35

Valve Lifters	75c	Motorcycle Plugs	35c
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Couch Dash Switch	75c	Elec. Cigar Lighter	$2.25
1-Ton Jack	$1.75	Air Gauge	60c
Spark Plug Brush	20c	Chamois Rub	15c
Wool Dusters	40c	Sweater Coats	$1.50
Feather Dusters	$1.25	Skip Finders	25c

TIRES 28x3 $13.75; 30x3 $14.75 — Tubes 32x3½ $4.55; 36x5 $8.95
All sizes in stock—Fresh—Guaranteed.

TIRE REPAIR OUTFITS —very special prices.

Gum-Gum	35c
Vulco Outfit	50c
Pluto Outfit	50c
Tire Doctor	$1.25
Tire Plastic	40c
No-Cement Patches	35c

GAS BURNER SPECIAL ½ and ¾-foot; 20c each or 3 for..... 50c

Duplex Folding Funnels, Buckets, 75c $1.15

ARCO OIL—A Paraffin base lubricant—1 gal.... 60c

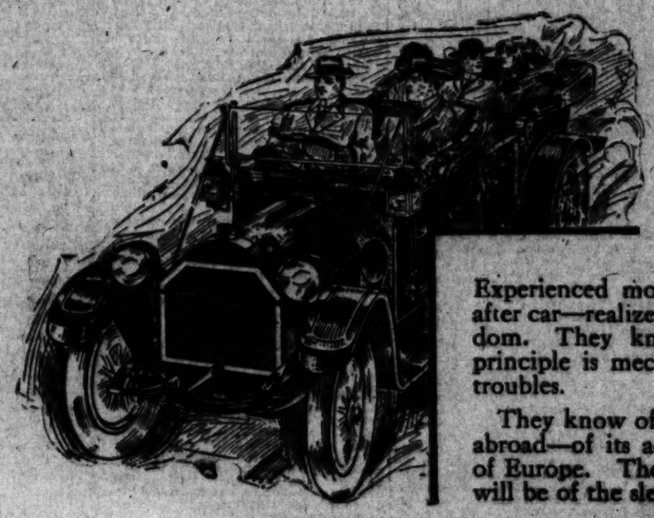
5 lbs. Grease	70c	Oil gun	45c
10 lbs. Grease	$1.20	Lamp tubing, foot	8c
5 gals. Polarine	$2.85	Metal tool boxes	$2.75
Large Sponges	75c	Steering wheel covers	$1.90
Chamois	75c to $1.00	Body polish, qt.	50c
Carriage Lamps	$1.50	Tire covers	$1.15
		Brass bumpers	$8.00

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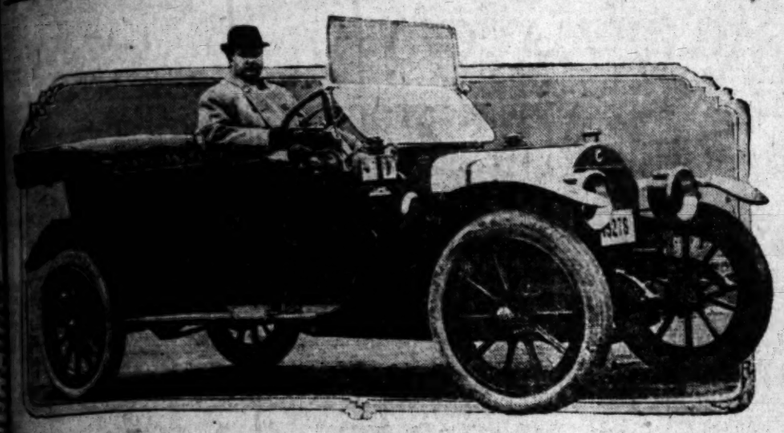


Experienced motorists—men who have owned car after car—realize that there is a new master in motordom. They know that the Knight sleeve valve principle is mechanically correct—that it eliminates troubles.

They know of the wonderful success of this motor abroad—of its adoption by the greatest car builders of Europe. They realize that the car of the future will be of the sleeve valve type.

Demonstration in the Stearns-Knight by Appointment.

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Lewis Schwaebe in the New Premier Clubman,

of the late arrivals. This is one of the favorite models of the local Premier agent. When the car was first delivered Schwaebe was there to superintend the work and to suggest just a few ideas which make the car one of the most fashionable of the later machines.

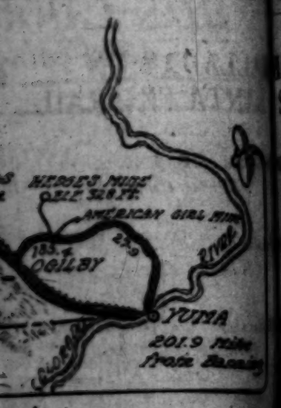
For the First Time.

HALLADAY ON SANTA FE TRAIL.

and His Family Tour Across Continent.

on the Route of the National Highway.

Over the Rockies and Through Raton Pass.



in the heart of Indiana to the of Southern California in a ring touring car is the trip just ed by J. L. Hill and his Less than twenty-four hours ing to operate the new motor car Hill left his home to the West, covered the Santa and reached here with the beautiful shape.

his wife, his young son and companions, Hill left Ind., on June 12 for the

glances at the diary of the man that a complete trip the made across the sands and mountains. When he lost near the Rock River in Hill kept driving and the ferry. He experienced delay in crossing the river and ish up the transcontinental on the opposite side.

Inland was visited and motor was given a rest Hill family visited the Iowa armory. After leaving the roads were good all to Iowa City. Then, after point, many high hills mentioned. He tells about over-confident autoist who Halliday with a fine burst The driver was found stuck and the amateur Halla- helped him out of his pre-

only after four days on Hill had become such an he could handle the any hill. His wife was and the children were Then the joys of the out- to appeal to the entire owners who were on their Pacific Coast. Rain came roads were drenched. dampen the spirits of continued to tour, rest- necessary.

dirt roads were greasy skill of Hill as a chains were wheels the Halladay into the plugging and road was hub-deep in Hill drove through. A of heavy artillery from Fort Kan., had passed over them fierce indeed. horse-power tourer chug- the mire however, and reached the town of Grin-

hills were fierce. Deep proved to be the first real bat- Halladay. The car drop- a ditch and Hill learned necessary it is to have a and motor in a touring car cross the country during Hill. He battled hard and his motor coming out of with honors all in favor of

the Halladay reached Here the roads were The Halladay had rain-soaked country far be- that run across the coun- to Denver was a long started for the Colorado. reached there June 27. a chance to rest. He had short respite and the crack post a much-needed

finally took a jaunt to hour and enjoyed a long One of the funny clauses notes that Hill and his scanned salmon the first in search of trout. When fishing was over all Hill other two small fish and

the Halladay was driven on the run to Colorado not rain set in again in real mud wallows were numer- Hill and his family reached of Colorado that night left for Pueblo. Only out a man, who was gun, was picked up and On reaching Trini- party was given the road routing.

point on it was difficult correct information until reached. Here the more than willing to to reach the point be- found them all boosters for national highway and about the good roads in the West than he had to find out in the East. reached here Hill drove the Coe-Canavan Com- for the Halladay and the told Warren Vance Barney. He one of the best boosters Angeles who has this year. Hill will and is one of the who has journey. praise of the touring car.

owned car
in motor-
eve valve
eliminates

this motor
ar builders
the future

ment.

S. Olive St.

Record Reached.

THREE-HUNDRED THOUSAND DOLLARS WORTH OF BUICKS

ALL RECORDS are to be broken by C. S Howard, the Pacific Coast distributor for the Buick. He will route this week a shipment of Buicks which will be larger then any ever sent over the rails to this city. While all the railroad men are racing for the prize, Frank Howard is carefully scanning his local list of prospects. More than two-thirds of the cars are already sold.

The shipment will come in fifty railroad cars and will include 230 of the latest Buick models. This is undoubtedly the largest single shipment ever made by an automobile factory, and the fact that it is coming to Los Angeles only emphasizes the importance attached to this city by the eastern automobile factory.

The shipment will come as a special train and will form one of the longest and most valuable freight consignments transported across the continent, representing over $300,000. The shipment will further demonstrate the great possibilities of the automobile business with Los Angeles as a distributing point.

"We are certainly proud of the opportunity to demonstrate our confidence in the automobile market of Los Angeles and the West," said C. S. Howard yesterday. "The present shipment will mark an epoch in transcontinental freight matters and will give this city the prestige of receiving the largest single shipment of motor cars ever made in the history of the industry. All types of Buick cars will be included in the shipment and we have made arrangements to boost this State along the route by having the train decorated with banners.

"Besides being a big boost for the West as an automobile market, the present shipment will also demonstrate the great facilities of the Buick factory. The work of getting such a large shipment together at one time and sending them to this city with complete equipment and including every late improvement, shows that the Buick Company is not only the largest factory in the world, but is also one of the most thoroughly equipped for handling large business. We expect to have most of the record-breaking shipment delivered shortly after their arrival, a great many advance orders having already been received for early deliveries of the new Buick models."

GUIDE BOOKS FOR EUROPE.

Michelin Tire People Arrange Novel Means of Information for Auto Tourists.

Guide books for the use of motorists who contemplate touring abroad may be obtained from the Michelin Tire Company at the local branch on Pedro street. The books are compiled and kept up to date by a special department for that purpose at the Michelin Tire Company of Clermont-Ferrand, France. They contain a perfect system of road maps which include all railroad stations, postoffices, telegraph offices and also towns where there are garages and machine shops.

The Michelin Tire Company maintains a special touring office at 8 Fulham road, Chelsea, S. W. London and another at 97 Boulevard Pereire, Paris, France. Information and personal advice regarding touring in any part of the world may be obtained at these offices. The guide books received by the local branch up to this time cover several different countries including France, British Isles, Germany, Spain and Portugal and the Alps countries.

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Don't worry along with slow, Leaking Tubes and Rim-cutting Tires.
Every Motorcycle in America equipped with EMPIRE CASINGS and tubes is riding easier, giving greater mileage and more satisfaction to the rider. THEY DON'T RIM CUT. WEAR LONGEST.
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Apperson
Jack Rabbit
Immediate Delivery
1912 Models

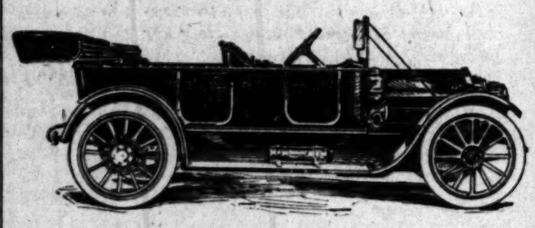
APPERSON "RABBIT" $1750
45-h.p., 5-passenger touring car; 114-inch wheel base 34x4-inch wheels, famous Apperson motor and clutch.

APPERSON "BABY JACK" $2150
55-h.p., 5-passenger touring car; 118-inch wheel base, 36x4-inch wheels, famous Apperson motor and clutch.

APPERSON "LITTLE JACK" $3200
55-h.p., 7-passenger touring car; 122-inch wheel base, 36x4½-inch wheels, famous Apperson motor and clutch.

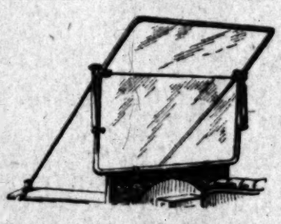
Above prices are for cars delivered in Los Angeles, with lamps, tools, top, wind shield, speedometer, prestolite tank and demountable rims. With self starter attached, $150 extra.

All models of Apperson cars are of the same design, materials, workmanship and appearance, the only difference being in the size of the cars and their motors.



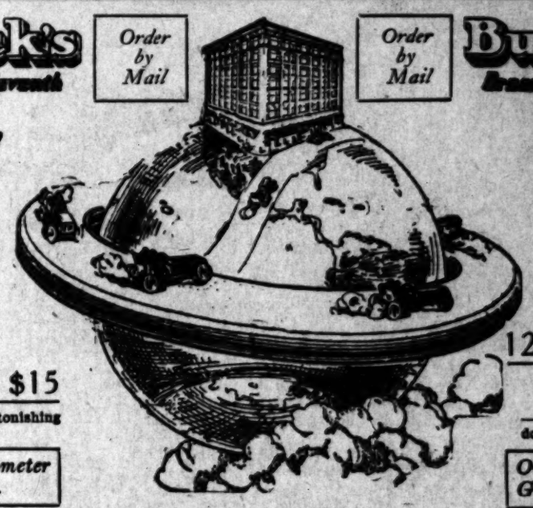
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12 Swivel Action Auto Bumpers $10
—A very special price; may save you dollars in repairs.

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1912's First Big Demonstration

"Fair Prices on First Quality Auto Supplies and Tires"

—The New Year's first Exploitation of the stand that Bullock's has taken and held—

For the Automobile Owner and Against

1—*The Arbitrary Assessment of High Prices and Exorbitant Profits on Auto Supplies by Manufacturer or Dealer—*

2—*The selling of Inferior qualities in Auto Supplies or Tires at any price—*

3—*The Subsidizing of buying agents—through gifts or premiums of any kind—*

4—*The "Seeing it's you" Policy, which, because of acquaintanceship, friendship or some other reason, gives one price to one buyer and a lower price to another—discriminates between customers and is eminently unfair.*

Bullock's is for Fair Prices and First Qualities—First, Last and All the Time—

—Bullock's is for One Price to Every Customer, and that the lowest price at which First Quality Merchandise can be legitimately sold—

—so—

"Down With Bullock's"

—cried Tire Manufacturer, Supply Manufacturer, Dealer after Dealer, again and again—

—"WE'LL NOT SELL BULLOCK'S," says one—

—"We'll not buy from you if you do sell Bullock's"—says the other—

—And Bullock's fight for Fair Prices has gone merrily on—and Bullock's has continued to sell those First Quality Supplies and Tires it has deemed it important to sell—all orders and threats to the contrary notwithstanding.

—In the face of the strongest opposition and attemuts to throttle growth—one of the greatest distributing centers for Auto Supplies in the United States has been established.

Stewart's Speedometers $15.00; attached free—and 5 gallons of any kind of Oil Included—
Read this offer again. It's a splendid feature for Monday.

TIRES!

—Again comes Bullock's to the front with rare, important News for Auto Owners—

—Look at these Prices on Casings and Tubes—

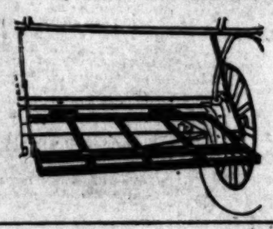
—Remember every Casing is First Quality, with serial number intact—

—That every Tube is perfect in every respect—

—Standard makes only are concerned—Casings and Tubes only that have been proven worthy and that are safe to buy.

SIZE	CASING	TUBE
3 x28	$12.50	$2.90
3 x30	13.50	3.10
3½x30	19.50	4.25
3½x32	21.00	4.45
3½x34	23.00	4.75
4 x30	28.00	5.40
4 x31	29.25	5.65
4 x32	30.25	5.75
4 x33	31.45	6.00
4 x34	32.75	6.10
4 x35	33.50	6.25
4 x36	34.50	6.35
4½x34	41.15	7.60
4½x35	42.50	7.80
4½x36	43.25	8.00
5 x35	52.25	9.00
5 x36	54.60	9.25

600 Pairs Combination Pliers at 25c Pair
-Nickel-plated. Every autoist needs combination pliers



100 New 28-Inch Trunk Racks $1.50
—Folding style. They will fit any car. Extraordinary.



Live Wire Dry Cell 19c
—The Batteries that we make sure will test over 20 Amperes before we sell them. Exclusively at Bullock's—19c.—Do you know "Live Wires?"

Automobile Robes—in a Big January Outpouring at $5.00.
—Some others at $7.50. And CAPP'S FAMOUS INDIAN ROBES—remarkable for beauty and brilliance, at $8.75. The Robes form a very important part of this January event.

Just 200 Ammeters 50c
Every machine should carry an Ammeter. A test of the batteries solves many auto troubles. While they last, Ammeters 50c.

—This advertisement is the announcement of a great Demonstration Event—a practical celebration of Victories that mean much and that in itself means much to Auto Owners.

—Note the prices quoted in these columns on Auto Supplies. Note the prices on Tires. Note the news of the New Hi-Gravity Oil. Plan to fill your Auto Needs at Bullock's on Monday.

"Right Will Win"---"The Pioneer of Fair Prices" Has Won

New "Hi-Gravity" Auto Oil Is Exclusively at Bullock's

—Product of Pure Pennsylvania Petroleum—an Oil of Merit—that has passed the test of Fire, Flash and Viscosity at a wonderfully satisfactory mark—

—An Oil that answers the requirements that make it worthy Bullock selling and that we know will satisfy customers both in its lubricating and lasting qualities—

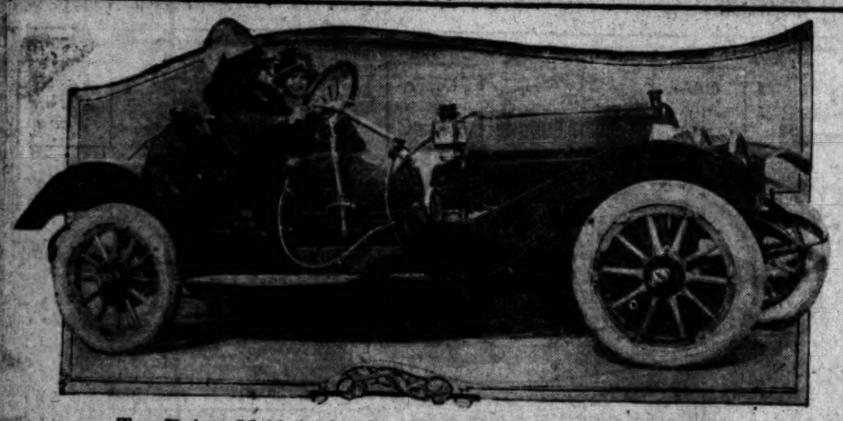
"HI-GRAVITY" Oil can be bought at Bullock's only—

And Comes in Steel Barrels, Half Barrels, Five-Gallon and One-Gallon Cans

"HI-GRAVITY" Oil is not a cheap Oil—It is an Economical Oil. An Oil of quality—and it will be sold at prices lower than those of many oils that approach it nearest in value.

—Let us show you "HI-GRAVITY" OIL Monday—Give it a test in your car.

—REMEMBER THE STEEL HALF BARRELS AND BARRELS.



Two Dainty Maids in the New Nineteen-Twelve Hudson Roadster.

This is the car that so many enthusiasts have waited so long for. It is finished in the latest designs of the Hudson factory experts and is one of the nobby new machines of the new season.

Worth Seeing.

FAST MOTORS IN ASCOT MEET.

Hanshue - Illingsworth Dirt Track Race.

Large Crowd Expected at Auto Carnival.

Bicycle Match Should Be Real Hummer.

Motor men will help make the automobile race meet at Ascot Park today a success. An attendance of at least 5000 is the estimate placed by Bert Dingley, manager for the Hanshue-Illingsworth benefit. An automobile carnival, with some of the greatest motor drivers on earth, is the card promised for this afternoon.

With Teddy Tetzlaff to start the fun in the Fiat racer, the events, which will follow in quick succession, should be well worth watching. The five-mile Hanshue special has fourteen entries. This is a larger number of cars than ever started in such an event on a dirt track. The winner must average thirty-five miles an hour, or at least closer to that time than any other starter.

Harvey Herrick will be sent into the lists after this race is over. He has the National which won the Santa Monica road race. He owns the car and has tuned the racer to concert pitch for this afternoon's performance. Harvey says he will drive as fast as any other man in the meet. He has the winning habit.

FAT BOYS.

But the event of the afternoon is to be the match bicycle race between John Weise and Wild Bill Ruess Both as fat as prize turkeys just before Christmas, the two auto men are ready for a race that should be a hummer. Both will appear in skin tights. The winner will bow to the spectators after the dash.

In years gone by Ruess was the road champion of Southern California. He holds many records and has medals enough to cover his manly breast. He is modest when it comes to boasting about his prowess. His friends believe that Bill will be beaten. He picked out a new racing bicycle yesterday.

Weise, when stripped for action, looks like Apollo Belvidere. He is handsome as a quarterhorse. He was a champion in days gone by, and judging from his confidence he will win this afternoon. He has been reducing weight the past week and looks to be in condition to do fast work. If he can keep his seat Weise should win in a walk.

The five-mile Illingsworth special is a race with fourteen starters. The Fiat and the National are to be hooked up in this event and Harvey Herrick and Teddy Tetzlaff will meet. Looks like a victory for the Red Demon, but perhaps the Blue Baby will have a chance. This should be the exciting contest of the day, as the man who is nearest to an average of forty miles an hour, will win.

Three men have entered for the tire-changing stunt. Bert Dingley, Harvey Herrick and Teddy Tetzlaff. In addition to this a tug-of-war contest between two trucks is to be pulled off, and a barrel-dodging contest will enliven the meet.

To reduce the complexities which involve the general field of automobile operation the Society of Automobile Engineers has suggested a system of standardized gear control, one in which like movements always will produce like effects. It represents merely a concentration of present general practice to accepted form, and nothing more, yet its adoption will mean that as far as gear shifting is concerned the handling of all cars will be alike.

GOSSIP ALONG GASOLINE ROW.



BY BERT C. SMITH.

The Good Roads Association of Brawley has taken up the question of an automobile tour to this city for the good roads convention. Watch the cars as they roll in from the desert. I have never met a more enthusiastic set of boosters anywhere than the men in the town below the Salton Sea.

John T. Bill has just received the new model 1912 H. & S. motorcycle. They are handsome and stylish, and as far as speed is concerned, it is possible to keep them rolling at a seventy-mile-an-hour clip. This season the improvements in motorcycles cannot but help astonish the motor world.

Walter Hempel is alive at Lakeside Inn. It is so long since the former speedster has jumped into the limelight that the Auto Fed chicken man has been forgotten by everybody except his close friends and Bill Pickens. We can never forget "Hemp." He has a picture of that crowd at the Motordrome and every time he glances at the print he is jealous. "Why did I leave them?" is the question he always asks himself when he sees that long line of autos.

Take in the benefit meet today at Ascot Park. It is worthy of your best. Let us help Hanshue and Illingsworth. They are both good fellows and they need the money. Automobile row will turn out today. The dealers have shown the right spirit. Let's put both "Han" and Illingsworth on their feet right this time.

Robert Mehler, salesman for the Grundy Motor Sales Company, is hustling prospects for the American line of cars. He is a plucky young man who has a host of friends. When he was a jockey he made good and now that he has taken hold of the automobile end he is keeping up his record for winning in a canter. The American line this year is particularly handsome, and Bob seems to be there with a line of talk that lands him a sale often enough to suit the best of us.

That That map of the Salton Sea is correct. It is the only map ever made that includes the exact mileage and the anero'd measurements along the southern shores. It cost an effort but was worth all the work. It proves that a road can be built along the route from Yuma to Mecca.

Here is a letter I received yesterday from Phil Jones: "The Good Roads Committee of the Brawley Chamber of Commerce has arranged for an automobile trip over the Salton Sea road from Brawley to Mecca. The machines will leave Brawley on Tuesday morning, January 16. The purpose of this trip is to put this portion of the proposed State and national highway in first-class condition. It is proposed to spend two days working on the road between Brawley and the county line, and the third day for the return trip. In order to secure the adoption of this route by the respective committees, we feel that this work must be done at once. The committee desires the hearty co-operation of every auto owner in this vicinity and most earnestly requests you to support us by furnishing your machine and two men with picks and shovels, sufficient oil, gas and provisions for the three days' trip. Upon your return if you will present your vouchers for the oil, gas and provisions, the committee will reimburse you for the same."

F. N. Potter, John H. Hilley of New York, and S. C. Hall, and H. H. Smart, of Middletown, Tex., passed Banning today on their way from New York to Los Angeles over the proposed national highway, making the longest automobile trip in the world. These men are the first transcontinental tourists to pass over the new road, and Hilley is a deputy of the roads department in Washington.

Over Valley Route.

SCHWAEBE OF PREMIER FAME HIS SIX-CYLINDER.

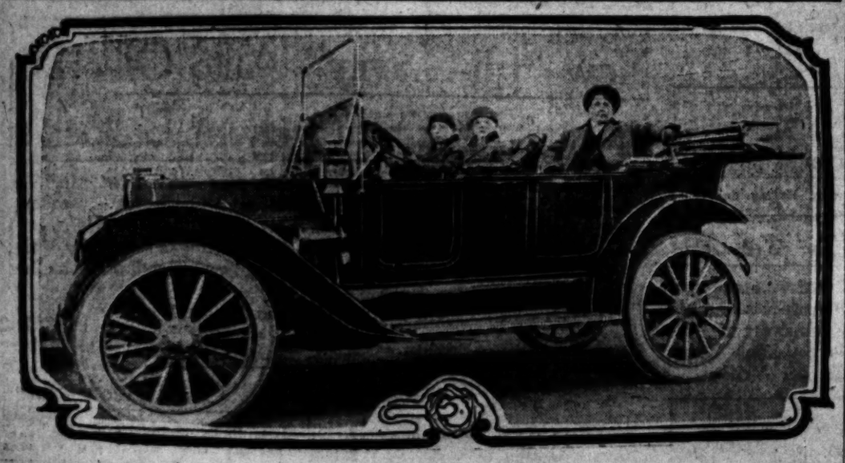
LEWIS SCHWAEBE is the man of the hour on automobile row this week. The Premier and Reo agent is in the limelight. He has come into his own in good season. The 1912 model Premiers are here and Schwaebe has given them the correct test and has satisfied himself in his usual lavish manner. Only the best suits the Premier man. He says he has the best the Premier factory can turn out.

The six-cylinder Premier, the Premier Clubman and the Premier touring car are in the elite of the fashionable auto world. Schwaebe has them at his handsome home on Olive street. This easy riding touring car has the line sthat are right, the style that should satisfy the most exacting and will do seventy miles on the boulevard.

That he might be sure he is right Schwaebe sent a Premier touring car out on Tuesday to take in the valley route of the proposed national highway. Lewis is a good roads booster. He believes in working for the good of all. He sent the Premier to Riverside, where the handsome car was met by W. B. Clancy, of the Citizens Bank. It did not take this road booster long to get the men of Riverside into action.

When Clancy proposed that the Premier be sent over the short route from Redlands Junction to Los Angeles, the big six-cylinder was started on the spark and was sent first to the Glenwood Inn. There Frank Miller, who has recently returned from a tour of Europe, got into action and Karl S. Carlton, chairman of the Board of Supervisors of Riverside county, was invited to join the cavalcade. H. L. Kernahan, a prominent attorney of Riverside, also joined the boosters and a six-cylinder Winton was added.

It was a triumphal march through the valley towns. The Premier was sent to the point on the Banning road chosen by the men at Phoenix. Then the speedometer was set and the car was sent back over the route first to Redlands Junction, thence to Colton and Bloomington. The entire distance covered in an almost direct line was 6.4 miles. Enough road building material to finish two such highways was passed en route.



Louis Abernathy and His Brother, Temple,

In their new forty-horse-power Buick. Their father, J. C. Abernathy, is in the tonneau of the handsome car he purchased for his sons after the two little lads had completed their horseback ride from New York to San Francisco.

BANNING NOW POINT CHOSEN.

Continued from Second Page.)

The road, as outlined will, when the State highway is completed, connect the three leading cities of Imperial Valley, namely, Brawley, Imperial and El Centro, and will reach thousands of irrigated acres, giving the tourist the best possible opportunity of seeing the things for which the valley is famous. These are but a few of the many benefits we know will come to us, if the route as outlined by Smith and Bigelow is adopted, and we believe it is the only practicable one to use.

ANOTHER BOOSTER.

In the matter of a State and national highway, the people of Riverside ask nothing better than that the route so deliberately endorsed by the Phoenix conference be strictly followed, namely, a line running the entire length of the San Timeteo Canyon and via Redlands Junction to Colton and thence by the shortest practicable route to Los Angeles.

Vigorous exception is, however, taken to the proposition to divert this road from its direct course some miles up the canyon and to carry it over the hills into Redlands and from there along the extreme northern margin of the great San Bernardino Valley into Los Angeles.

The Colton course is so much shorter, in fact, than this upper or foothill route that San Bernardino and Redlands residents will find themselves actually nearer Los Angeles if the mid-valley line is followed than they are by the route which they are reported to now prefer.

Conditions seem to favor the adoption of the Colton-Ontario-Pomona line. It runs straight as an arrow for miles through the center of the valley, giving communities on either side equally easy access. From Colton to Pomona the land lies as level as a floor and the construction of a high grade road through this section would in all probability cost even less than the rebuilding of the road to the northward, much of which is now heavily oiled without a macadam base.

Cities with a population aggregating 29,000 lie directly on this central route while no less than 40,000 additional live less than ten miles distant north and south.

The adoption of the foothill route, from two to four miles to the northward would in no wise benefit the cities at the extreme eastern end of the valley, yet would at the same time force a four mile detour upon the 50,000 to 60,000 people now residing in the central and southern sections. It must be remembered, too, that the development of this San Bernardino valley is but just beginning and that each year will make more clear the folly of adopting a trunk highway route along either the northern or southern edge of a valley destined to increase a hundred fold in population.

Nor are the residents of this valley alone to be considered. The whole Perris-Moreno-San Jacinto-Hemet-Elsinore country is to receive its Los Angeles connection through this main trunk line and the people of this region should not be asked to drive clear up to the foot of the Cucamonga hills. The populous Corona district, too, is deserving of reasonably close connection with the National Highway.

Riversiders forsee a wonderful amount of travel over this trans-continental line and feel that every needless curve and grade should be avoided. The direct and logical Colton route runs close enough to all the larger cities of this section to make connection by spur roads a simple matter and it would seem most unwise that any city should seek preferment in a matter so vital to the State at large.

Real Progress.

WHITE EAGLE OWNS A REGAL.

BIG INDIAN CHIEF PROUD POSSESSOR OF MOTOR.

Two Years Ago First Machine Was Sold to the Red Man and He Is Now Pleased to Exhibit the Car to Hundreds of Others of His Tribe Who Possess Machines.

Just two short years ago the first automobile was sold to an American Indian. Though hundreds of Indians own cars now, there is no more enthusiastic driver among the red men than the one to whom falls the honor of being the first.

This unique distinction rests with Chief White Eagle of the Standing Rock reservation in North Dakota. Early in 1910 White Eagle purchased a touring car in the most novel way. As the head of his tribe he was the possessor of a rare collection of treaty medals, which had come down to him from his great-grandfather. They were the consideration for the exchange of land entered into between the old chieftain and Gen. Jackson. Side-stepping the ties of sentiment which made these medals of value to him, White Eagle converted them into cash. As soon as he had sold a sufficient quantity of the relics to net him the price of the automobile he wanted to "hit the trail" for the salesroom and not long after came back the proud owner of a Regal touring car.

Today Chief White Eagle is a most enthusiastic driver. Though by nature inclined to be reckless, he handles his car remarkably well. When in the land of his birth, where "scorching cops" are an unknown quantity, and the sign, "slow-moving vehicles keep close to the curb" are unheard of, he scoots across sage-brush and alkali apparently at home in his Regal as when on his bucking broncho.

It is White Eagle's belief now that the Indian pony is going with the city horse as the worth of the automobile becomes more generally known. He is a firm advocate of motor cars and as an owner is a decided favorite with the "cow punchers" in the surrounding sections.

MORE MOTOR RACES.

The contest board of the American Automobile Association has sent out letters to all clubs and promoting organizations throughout the country, asking them to select dates for contests for the 1912 season. Already, Indianapolis has asked for Decoration Day and Labor Day for speedway races; Philadelphia has asked for the second Saturday in October for Fairmont Park road race; application has been received from California for a date about the middle of May for the Santa Monica races, and application has been made from Chicago for dates in August for the Elgin national stock chassis races. From present indications it is apparent that 1912 will be an active one in the road racing field.



Hamburger's—Auto Supplies

ENTIRE STOCK FIRST-QUALITY

YES, WE MEET ALL COMPETITION

Of course you have been thinking about the big Aviation meet next week and about the trip you will make down to Dominguez—but have you thought of the extra supplies you will need for your auto? Tires, cases, oils, repair kits, etc.

3 lbs. Grease FREE With 5 Gals. Polarine $2.55

M & M Cement and Acid Cure Solution Will Unite Any Grade of Rubber 65c

making a permanent repair to either inner tubes or outer casing. It is quickly applied and satisfies.

Lamp Covers Protect from . . 65c to 85c

the rain, thus saving you a lot of time you would spend in polishing up your lamps. We have them to fit any size.

Chime Whistles that Have A Beautiful Clear Note $3.

Attached to your exhaust, this whistle products a warning that is heard ahead of you. No expense to operate.

Special Redio Polishing Cloth 25c

It's touch is brilliancy itself for it requires no polish, nothing but a slight rub and brass and nickel shine.

You Need Wind Shields More Than Ever Now $19

Since the rains have come and the air is raw. This one can be put in any position you may desire. We will put one on your car for $21.

These Tire Covers Mean a Big Saving

They range in price from $4.35 for a 28x3-inch size to $5.50 for the 34x3½ size. Use them to protect your car and you can get many more miles service.

Buy Delta Plugs Monday 39c

A special for one day only. Get yours while the price is so low. It will repay you to lay in a goodly supply for future use.

Fresh Tires Guaranteed for 3500 Miles. Mail Orders Given Prompt Attention.

Hamburger's

LARGEST DEPARTMENT STORE WEST OF CHICAGO

Broadway, Eighth and Hill Streets

From the Cigar Department [illegible] day and Tuesday I can Bohman Plug FREE with each 25c Pipe.

Maxwell record in the Glidden Tour proves *it's the car for*

Maxwell proved decisively in the Glidden Tour its pre-eminence as the ideal *touring automobile.* Four cars proved 100% efficiency at all times through the 1454-mile run over the *hardest roads in the United States,* winning all the trophies offered. Maxwell was the only *perfect score* team—the easiest car on the road—the *victor* among 64 of America's best-known cars.

The Car for the Family Man



Maxwell Mascotte

$1100 f.o.b. Los Angeles (Top Extra)

Here is the Maxwell for the family man, for the particular man of limited income—a car in which the Maxwell characteristics of *reliability* combined with *high-grade appearance,* are fully developed.

The aristocrat of moderate-priced cars is the well-deserved name given to Maxwells because even at comparatively low prices they wear longest, are easy to operate and maintain, and have given universal satisfaction to 49,000 owners.

The Maxwell Mascotte is the first real family car to be offered for less than $1200. It is unmatched within $200 of its price.

Many makers have tried to produce a car of *equal character* at this price but they lacked the great purchasing power and unequaled manufacturing facilities for quantity production of the United States Motor Company.

We want you to come and ride in the car—thoroughly inspect it—compare it with others. Let us give you a demonstration ride in this *family* car.

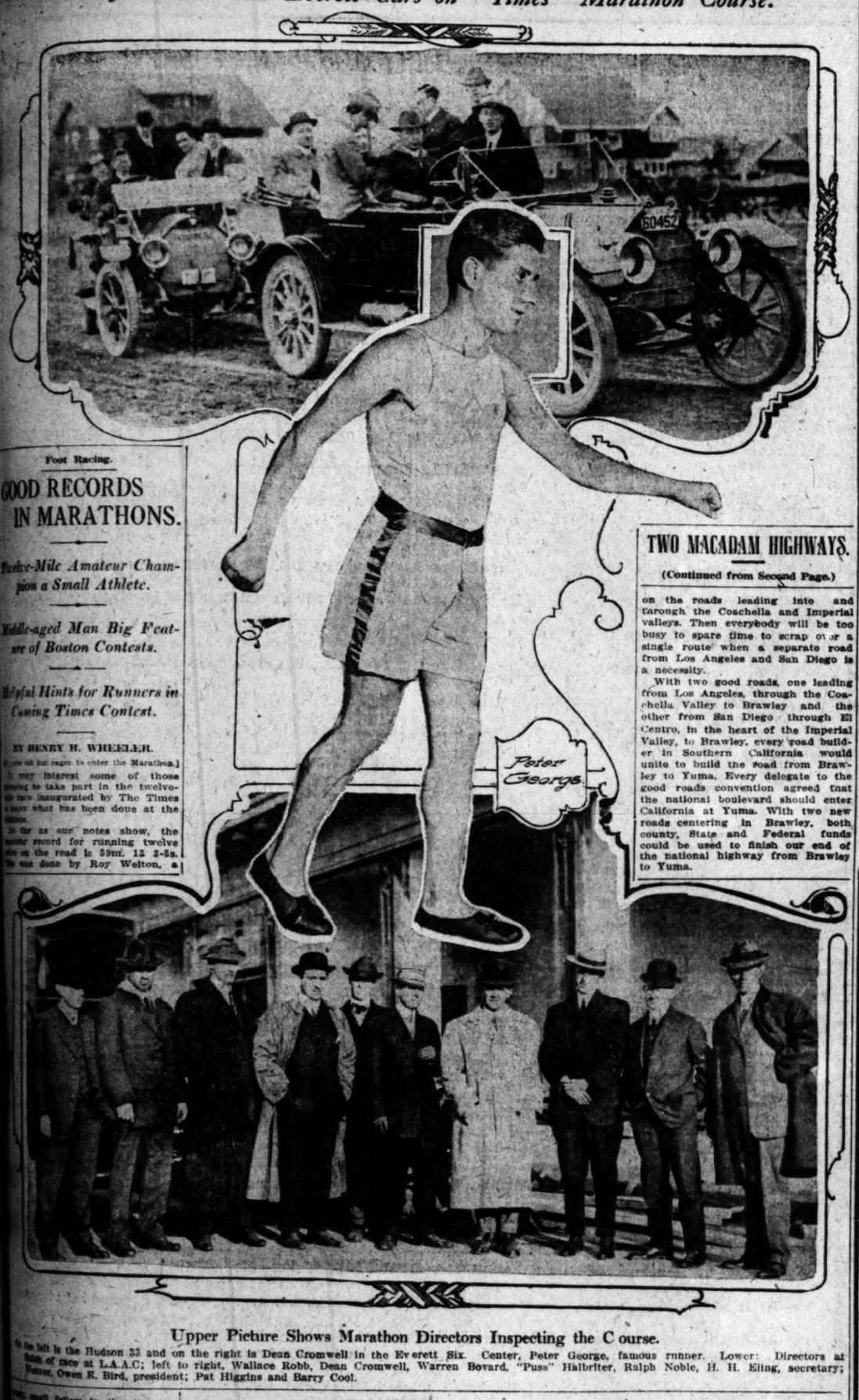
Do not fail to get the "Story of the Glidden Tour," "How to Judge an Automobile" and the advance 1912 catalog—write for this literature today. You cannot come for a ride today.

United Motor-Los Angeles, Co.

1200 South Olive Street

Phone: Main 8408 Phone A-3688

Classy Hudson and Everett Cars on "Times" Marathon Course.



Upper Picture Shows Marathon Directors Inspecting the Course.

On the left is the Hudson 33 and on the right is Dean Cromwell in the Everett Six. Center, Peter George, famous runner. Lower: Directors at finish of race at L.A.A.C; left to right, Wallace Robb, Dean Cromwell, Warren Bovard, "Puss" Halbriter, Ralph Noble, H. H. Eling, secretary; Weaver, Owen R. Bird, president; Pat Higgins and Barry Cool.

Foot Racing.

GOOD RECORDS IN MARATHONS.

Twelve-Mile Amateur Champion a Small Athlete.

Middle-aged Man Big Feature of Boston Contests.

Helpful Hints for Runners in Coming Times Contest.

BY HENRY H. WHEELER.

[Now all but eager to enter the Marathon.]

It may interest some of those planning to take part in the twelve-mile race inaugurated by The Times to know what has been done at the distance.

As far as our notes show, the amateur record for running twelve miles on the road is 59m. 13 3-5s. This was done by Roy Welton, a small fellow in the twenty-Marathon of the Boston Association in 1908, from the to Wellesley, charted as twelve

the fate of the previous year the same course J. J. Lee ran it 1:06:10. If the distance is cor- these are remarkable records, they exceed by from three to minutes the best professional records of such runners as Al- Hearne St. Yves, Tom and others on prepared

HEATS PROFESSIONALS.

Welton, in the same race, the sixteen-mile mark in It is interesting to compare the Los Angeles-Venice rec- seventeen miles. mark set up by professional for twelve miles are not up amateur performance. We Shrubb's record for exactly miles, but he has run 11 yards in an hour, so no doubt that he could run miles in practically one hour twelve miles in 1:07:19. made the same distance in

record for the full 26 miles, 385 yards, is, we held by Matten Malony in from Reyer-on-the Columbus Circle, New snow and frozen ground over, December 26, 1908, L.A.A.C. course.

HEATS PERFORMANCE.

guide states that Hans Swedish citizen of the United States holds the world record for the full Mara- 2:52:23, made at the in Edinburgh, Scotland, last

noteworthy long-distance the amateur performance in winning the Boston 25-mile race in 2:34:34. He finished and undoubtedly the 26 miles 385 more than 2:31:00, Holmer's rec- not the full, Mara-

(Continued on Tenth Page.)

TWO MACADAM HIGHWAYS.

(Continued from Second Page.)

on the roads leading into and through the Coachella and Imperial valleys. Then everybody will be too busy to spare time to scrap over a single route when a separate road from Los Angeles and San Diego is a necessity.

With two good roads, one leading from Los Angeles, through the Coachella Valley to Brawley and the other from San Diego through El Centro, in the heart of the Imperial Valley, to Brawley, every road builder in Southern California would unite to build the road from Brawley to Yuma. Every delegate to the good roads convention agreed that the national boulevard should enter California at Yuma. With two new roads centering in Brawley, both county, State and Federal funds could be used to finish our end of the national highway from Brawley to Yuma.

Board Band Wagon.

"TIMES" MARATHON ENTRY LIST BEGINS TO SWELL.

With Details of Race All Completed, Athletes and Men and Boys in All Walks of Life Commence Scramble to Get Place Among First Hundred Entrants for Twelve Mile Grind.

BY OWEN R. BIRD.

ALL the details for The Times Modified Marathon have been settled and now it is entries and the race that we are looking forward to. The race has created a great deal of interest in the amateur ranks of the South and there will be a great variety of runners in the race when the starting gun booms over the city streets on April 20, 1912. This is the first event of its kind that has ever been pulled off in the Southwest or on the Pacific Coast for that matter.

There have been any number of cross-country races, here and in the North, but all these runs have been over a six or eight-mile course and for that reason, fit only for a certain class of runners, the men who can speed up, more or less, and not for the men who are pluggers and stayers.

The Times Modified Marathon is a race which will hit all the athletes in the same spot. It is not too long for the fast man and not too short to cut out the man with endurance from having an equal chance. The course is laid over a variety of streets and roads, which will also give all the runners an even show. There are uphill stretches and down-hill reaches on the route, then there are pavements and dirt roads. All these features make the affair an ideal race. There will be various parts of the course that will be made to order for certain of the runners, yet it will not favor any one all the time. With these facts the best man is bound to win in the long run.

Yesterday two of the younger generation came in and entered the race. The first was Arthur Zeitschel, who won the Pasadena to Los Angeles road race, held last year by the Southern California Athletic Club. Art came galloping across the line miles in the lead, doing the eleven and seven-tenths miles of the course in one hour and twelve minutes. He says that he wants to get into this race as he feels sure that he can better the time over an even twelve miles.

The other entry was Vilroy Maass, a local athlete, who three years ago took third in the Elks' cross-country run. He says that he has been looking for a chance to get into a run of this nature ever since the Elks' race, but all the races to date either have been too long or not long enough, but that this race is just right. This is only another case which proves that the distance of the Times Modified Marathon is ideal.

ENTRIES POUR IN.

A few words at this point about Peter George, the famous little American Greek, who has begun training for the race. George came to the South one year ago and entered the L.A.A.C. road race to Venice and after two blocks led the field without a struggle. Of course, after winning this run by about a half mile, he jumped into the limelight and was looked up. It was found that he was a member of the Irish-American Athletic Club of New York and at the time of the race was a member of the same club in San Francisco. He has won any number of long distance races and is counted one of the best men in this department of sport today. All this talk about the nation's athletes, who have entered for the race, has got on Peter's nerves and he says that Greece will be heard from on the day of the race. He is thoroughly American, but when the Irish and English get to hollering he has a few words himself to say about his native land.

George is running for the pure love of the sport, as he thinks that this kind of athletic event should be fostered, as it gives everybody a chance to get out. The more the better, is his slogan, when you can get him to talk at all, which is seldom, as he would rather win a race from a large field than from a small one.

Henry Wheeler, the famous old time athlete, who has also entered the senior division of the race, says that he is glad to hear of so many becoming interested in the event. He thinks that a marathon of this nature should be boosted to the limit. In speaking of the course yesterday, he said that he did not expect the winner to cross the tape under one hour and twenty minutes. Now here is a mark set for some of the fast ones to beat.

In an event like this it would be a hard matter to dope out a winner, or a time for the race, as there will be so many entered and for this reason there will be a large field of dark horses and it is these same dark ones that are always spilling the best laid plan of the dope artists.

A great many of the athletes, who are entering the race want to get a few pointers on how to train for the event. Of course there will be some veterans who know just how to train themselves and we would not try and tell the old heads what to do, but there are a number of young men who have not tried out for anything like this before and a few words of advice to them on how to get into condition for the race, will be given.

In the first place the race is a good way off at the present time and I would not advise hard work now, just light work, say a run of two or three miles two times a week. When it comes to March, then is the time to begin the long hard grinds, running ten miles at least once a week and keeping up the short runs every day. The short workouts will tend to give the runner a certain amount of speed which will be found handy if a sprint becomes necessary near the finish.

In training for a race twelve miles long, I would not advise going over the full distance at top speed more than twice before the race. Devote all your time to running a little faster for shorter distances, then take long easy walks and jog trots over a distance somewhat longer than the course. The short workouts will give you the speed and the longer runs and walks will loosen up the muscles in the legs and put all the running gear of the body in condition for the supreme test on April 20.

During all my experience in college, in the sprints and cross country runs, I found that running nearly the distance at full speed and then taking the endurance stuff slowly and over a longer distance than the race, for

(Continued on Ninth Page.)



OCEAN TO OCEAN TOUR
"12 PREMIER CARS"
ESTABLISHED WORLD'S RECORD

From Atlantic City to Los Angeles

4800 miles, over twelve mountain ranges, across seven great rivers and the practically trackless wastes of Colorado, Wyoming, Utah and Nevada, the great American deserts, hundreds of lifeless miles, those bankers, professional men, manufacturers and merchants, with their families, used to every luxury wealth can afford, drove their Premier cars, never hesitating or faltering, for the dependability of their cars had been proven to them by from three months to three years of constant, efficient service. No road was too bad; no hill was too steep; no sand was too deep for them. The twelve cars that started finished on the minute on a pre-arranged schedule, without any mechanical trouble. Gasoline consumption averaged 13½ miles per gallon, and four of the 1511 Premiers finished on the original tires. What greater demonstration of Premier consistency, easy riding qualities and of the superiority of Premier construction over any other American made car would any one want? It proves without doubt that there are no better cars built—none more luxurious or dependable, and that the mechanical design and construction is right.

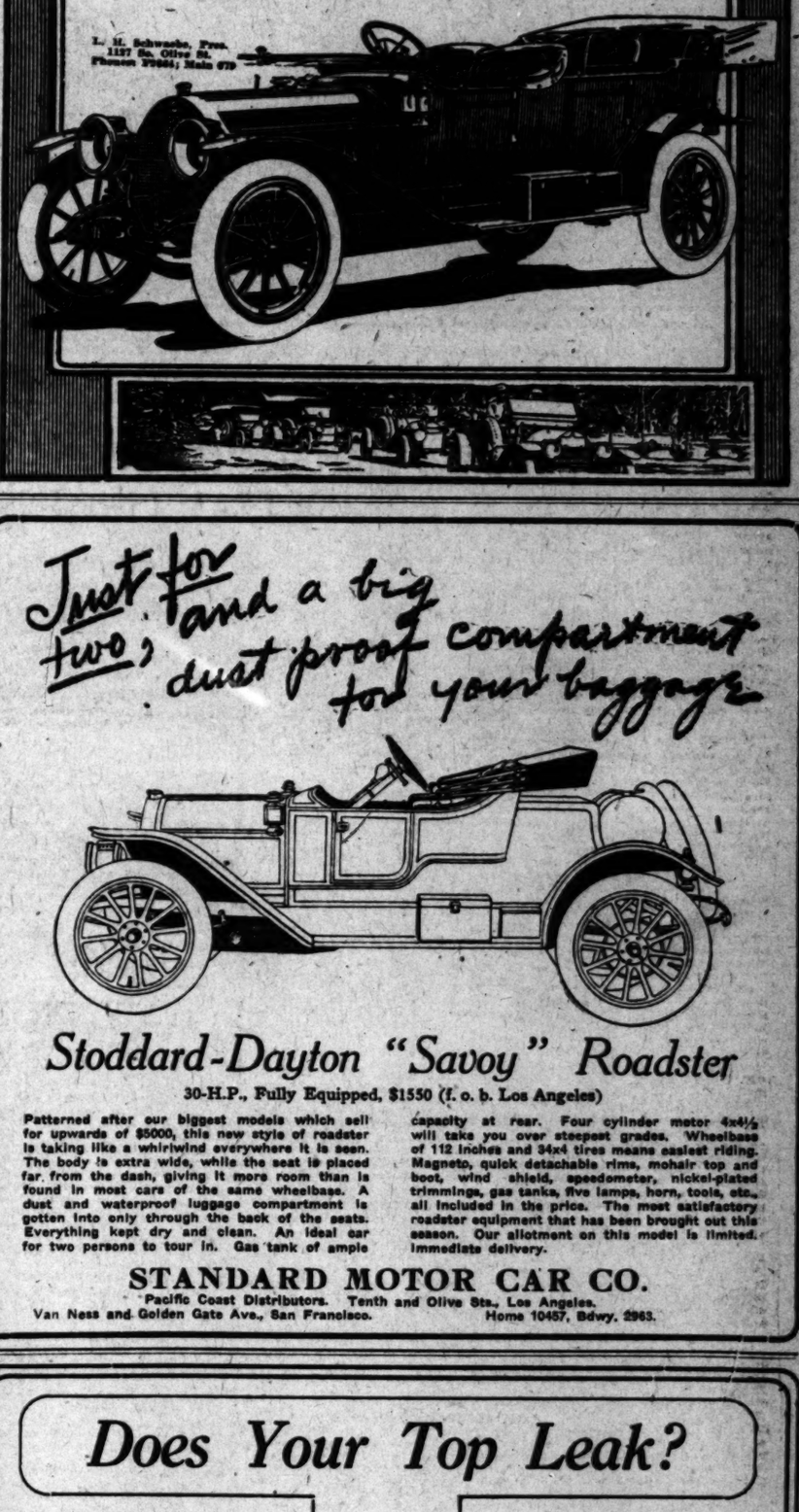
The Series M Cars Have Just Arrived

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The Stars.

THE WORLD'S BEST BASEBALL PLAYERS PICKED BY JOE TINKER.

TINKER'S ALLSTAR BASEBALL TEAM.

Catchers — Bresnahan, Archer and Meyers.
Pitchers—Mathewson, Walsh, Bender and Brown.
First base—Hal Chase.
Second base—Collins.
Third base—Lord.
Shortstop—Doolan.
Left field—Sheckard.
Center field—Cobb.
Right field—Jackson.

This is the team Mr. Tinker selects from the players now in actual service.



Joe Tinker in the Empress Theater,

Planning the all-star baseball team for The Times pink sheet. His monologue at the theater and his series of articles on baseball for The Times have been the hits of the week.

BY JOE TINKER.

Which do I think is the greatest ball team that I know of in the world that I could make up after thirteen years' experience?

Why that isn't hard to guess and yet it is in a way, for the more you think about some ball players the harder it is to see how you can leave them out of a "greatest team." With so many stars shining of the same magnitude it is hard sometimes to pick out which are really the brightest. It is like going to a race track. If you play one horse in a race you are sorry you didn't play something else. I played semi-professional ball for three years and have been in the big league ten years, and my guesses may or may not be right.

Of all the pitchers I would place Christy Mathewson first. The principal reason is that he can out-guess you. You never know what kind of a ball he intends to pitch and three-fourths of the time you can't guess. He is a heady fellow, knows the game from start to finish, has every known curve and wonderful control. What chance have you got to beat that kind? He never has any very bad days.

You think you can hit him, but when you try it you find you cannot. He makes the ball go right over the plate and that's where you don't expect it. At that I always had very good luck hitting him, but I think it was luck. What you would call real good hitters he made monkeys out of so that's why I think I must have been lucky.

Ed Walsh of the White Sox stands very close to Mathewson as a great pitcher. He is the greatest spitball artist the world ever had and that was the real secret of his success. You never knew where the ball was going and while he didn't either he had it on you, for he had the first guess.

BRESNAHAN THE BEST.

Of the catchers I would place Roger Bresnahan first, for he is very aggressive and is the best catcher in the business to win games with. He was always trying to win and this enthusiasm helps a club. He was a wonderful thrower and a great man at the bat. He always kept the pitchers worried, for he never hit at a bad ball. You can't make him. He could souse that ball, too.

I would put Jim Archer second, for he is the best thrower I know of and has broken up many a game by quick, snappy line shots that caught runners off bases. He makes 'em hug them all right.

I think Chance is the greatest first baseman I ever saw. He was a great leader. He was a fine base runner, a great hitter and a wonderful man in every way who knows baseball. He was always there. He never had any trouble with his men and even his presence on the field when he was not in the game was enough to make the men win games. There was not one of his players that did not love him and everyone of the boys would do anything for him.

Collins, of course, is the best second baseman. He is a great hitter, fielder and base runner and can bunt, sacrifice and hit the ball to either field. It is hard to beat that kind of a man.

Leach was the best third baseman I ever saw, because he was not only the fastest, but could hit. He was the world's wonder on foul fly balls. He would simply look once at it and then with his head down, would run like a deer, suddenly stop and reach up and catch the ball. He was the most marvelous man I ever saw for this business and would catch foul flies that no other third baseman would even try for.

WAGNER ONLY SHORTSTOP.

Hans Wagner was the only shortstop, for he was a phenomenal hitter, fielder and base runner and simply got everything. Any fast or slow grounder that got by him was lucky and he led the National League so often in hitting that he must have been ashamed to look at the averages every winter.

Fred Clarke was the prize left fielder. He was a hard hitter and a fast runner, knew the game from soup to nuts, was a daring man sliding to bases and never knew when his team was beaten. He always was a man to be feared.

In right field it was nothing but Ty Cobb. Just because. Any man can guess him for he can do everything. Hit, field and steal bases.

Fielder Jones is the best center fielder. He was a hard hitter, great bunter and knew the game. You could never catch him napping. He was about the best judge of a fly ball I ever saw. He was always under it.

(Continued on Twelfth Page.)

Batter Up.

COAST MANAGERS GIVE NEW TEAM LINE-UPS.

Hap Hogan Retains Best of Last Year's Players and Has Some Likely New Ones for Vernon—Angels and Portland Show More Recruits in Ranks for the Coming Season.

BY GREY OLIVER.

Hap Hogan of the Vernon team has at last announced his team for the coming season and whatever the fans may think of it as an aggregation, they will have the opportunity at least to guess at what it might be. At that, guessing is about the best dope there is on baseball for it is nothing more than even money that the best team in the world would beat the worst one.

It will be observed that Hogan figures to have the best of his last year's men on the pay roll again this season, and in the positions they played in last year, with one exception in the outfield. How his team will finish, or how they will perform this year, is another thing.

Catcher Sullivan, who is the first of the new ones, was bought from Kansas City by Hogan, when he was back East this year. He is said to be a very heady catcher, and has been popular with the fans in every city where he has played. He is an experienced man and if he is an American Association man he should do well in this league.

Brown and Hogan are well known here, and Kelly is a new one drafted from the Missoula (Mont.) team. In addition to all this Hogan is dickering with a new man, but the deal has not been closed yet. Even if he does not get him, Hap should be well supplied with catchers. He is working a trade in which Hasty is to go to some Northwest League team for he is not good enough for this league.

SOME NEW HEAVERS.

Of the new pitchers Ovitz is a right-hander bought from the Chicago Cubs and when he comes it will be with the recommendation of two such fellows as Frank Chance and Joe Tinker, and these should know a ball player when they see him.

Jimmy Whalen is another old-timer in the league. He might be called a cast-off and even if he is Hap probably shows a lot of sense in grabbing him for he has had great success with such cast-offs as Roy Castleton, Harry Stewart and Ross, among others.

Pat Cummings is a new busher from San Pedro, and Hap thinks he will prove the sensation of the season in the Coast League. Everyone knows that ball players are joke judges of other players, but it may be possible that Hap is right this time.

Rossback is another new one from San Bernardino, and has been tendered a contract by Hogan. He is a big fellow and has the right kind of praise letters to show what they think he is.

CATCHERS—Hogan, Sullivan, Brown, Kelly.
Pitchers—Raleigh, Carson, Hitt, Castleton, Ovitz, Brackenridge, Benham, Stewart, Whalen, Cummings, Rossback.
First base—Patterson.
Second base—Roy Brashear.
Third base—Burrell, McDonnell, Reams.
Shortstop—Litchie, Hosp.
Left field—Carlisle.
Center field—Kane.
Right field—Stinson, Ross, Albright.

Shortstop Litchie is really from the Bridgeport (Ct.) team. He was bought last year by the New York Americans, and was sold this week to Hogan by Harry Wolverton, the new manager of the Highlanders. The reports are that he hits around .300, is very fast, and is a great fielder.

The only other new man on the team that is known, is a boy named Albright, an outfielder, who hails from Goldfield, Nev. Everyone will be surprised to learn that they play baseball over on the desert, but they do apparently. Albright is a fast and a promising player.

Babe Reams is to come for another trial at third base.

GOOD UTILITY MEN.

Hap will certainly have a lot of utility men this year in Hosp, McDonnell and Ross and everyone knows these are good. Hosp can play any position in the infield or outfield, and on last year's showing, is the best utility man I know of in the Coast League. He may not be as fast as some men on the field, but there is none in any team on the Coast who can play as many positions as he can. McDonnell is the speed of the team in the clothes line, and is a good ball player in addition.

An important switch will be made this year when Kane and Carlisle change positions. Kane is a better man to back up second base than Carlisle, and will be changed from left to center, while Carlisle is to be moved to left in the belief that he will be a more accurate thrower there than in center, as he will have a clearer view of the plate.

As a matter of fact some of these announcements are subject to change, depending on the work each man shows in the spring training, but the team will be lined up just about as Hogan has given it here.

FRANK CHANCE ON JOE TINKER.

"Do you see that fellow standing over there?" said Frank Chance, pointing to Joe Tinker.

"Well, if I had about five more men like him on the Chicago team I would win the pennant so far off every year that the other teams in the National League would not be able even to shoot at me with a rifle.

"That fellow is a wonder for he can hit all pitchers, run bases and field marvellously."

This is about the way this Chance talks about all his players behind their backs. Is it any wonder they think he is a NICE fellow and that they like to play ball for him?

DILLON NAMES ANGELS FOR COMING CONFLICT.

Frank Dillon, captain of the Los Angeles ball team, has finally and officially announced the probable line-up of the Angels for the coming season, but the "news" is not news, for The Times published the names of all his players some weeks ago.

The only men that Dillon does not know about are one that he is to get from the Chicago White Sox for Delhi and the flock of bushers that all teams try out every spring.

The list given out by Dillon yesterday is as follows:

Catchers—Hughey Smith, Clarence Brooks and Walter Boles. Smith and Brooks worked on the team last year, and Boles was bought from the St. Joseph team of the Western League.

Pitchers—Nagle, Tozer, Halla, Lovcrenz, Palmer, Cheek and Walter Slagle. The first five were on the team last year and are well known. Cheek is a St. Paul veteran and Slagle is from Louisville. He bought his own release and is said to be as good a pitcher or even better than Halla. If he is, Berry has certainly got a pippin.

First base—Frank Dillon.

Second base—Bill Fage. This bird was drafted from the Springfield (Ct.) team and is recommended by Patsy O'Rourke of the Sacramento team.

Third base—George Metzger. With the team last year.

Shortstop — Bert Delmas and Ivan Howard.

Left field—Elmer Lober. With the team last season.

Center field—Pete Daley. With the team last year.

Right field — Heine Heitmuller. With the team last year.

Utility infielder—Mike Dulin. With the team last season.

Utility outfielder—Wolf Gore. Drafted from Grand Rapids.

Dillon does not place much confidence in the usual crop of bushers, for he says that only one in twenty ever makes good. If some of them look good he will give them a chance.

Like the Vernon team, the Los Angeles club will train at Washington Park, one club using the park in the morning and the other in the afternoon of each day.

McCREDIE THINKS HE HAS ANOTHER WINNER.

"Of course no manager knows how his team will turn out until the end of the season," said Walter McCredie yesterday, "but I hope to have the Portland team about as good this year as last season."

(Continued on Twelfth Page.)

Excerpts from Telegram Received Friday

DAY LETTER

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2120 W. Pico St. Los Angeles, Cal.

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Any rumors that Mr. Werner would lose the Simplex agency are false and positively unauthorized by us.

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"This is saying a lot for we had a corking good club last year and I would hope the same about the Beavers this year but we have lost a number of our good men, in Ryan, Steen,

1912 Announcement Mighty Michigan



40 H. P. Touring, $1750, fully equipped. 32 H.P. Touring, $1250. In the "Mighty Michigan Forty" you get far more value than you can purchase anywhere else under the sun. You get a machine of the highest class with sufficient power to take you spinning over any road in any weather—with a car full of people.

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40 H. P., 116-inch wheel base; 34x4 tires. Demountable rims, electric starter, nickel trimmings, three bearing crankshaft, enclosed valves, silent motor.

AVOID THIS COMMON MISTAKE

Most every man, when buying his first car, buys Price. This is a secondary consideration. To the beginners, all cars look alike. Experience is a great teacher," for when the same man buys his next car Paramount issue is Value—Value and Power.

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1019 South Main—Junction of Broadway.

Mr. Wad Is Still Practicing for Aviation Meet—He Does a Little Bomb Dropping, Which Is Far From Bum!





Welsh certainly looks very like the come-back Kid to me. Instead of trying to boost Freddie, I am willing to say that he looks better at the present time, physically, than he did when he fought Willie Ritchie.

His consistent work and keeping early hours and taking good care of himself has anything to do with it, Mr. Welsh has surely done that, and no count for anything.

This reminds me very much of Joe Gans and Jimmie Britt, when they were in training. Both of those men used to keep in constant practice when they had no fight on hand to keep their eyes and speed in good working order.

They are built on very much the same lines and all three are known as freedom athletes. Neither have been cursed by nature with a hardy constitution, and with such men it is necessary to keep in more or less good condition all the time. If Gans was not such a good judge of his condition and did not have the knowledge he has of physical culture, he never would be able to last as he has.

I met a run down to Venice last week to watch him work, and was agreeably surprised to see him looking well and working so fast. He has got his eye back, and his mill with Louis Ross proved that he has speed and punch and don't forget that Ross is a very hard hitter. They had four hard rounds, and neither showed a mark.

Gans is surely a great trainer. I never seen any fighter that I thought was his equal except George Dixon, Jimmie Britt and Jim Flynn, for that matter. Their training stunts were most gymnastical and the boys were keen. Dixon was a shadow boxer and a good bag puncher, Britt was the fastest fighter I have ever seen, as well as a good bag puncher and a hard worker in his training. Jim Flynn was all skinned when it came to medical work. If he could get anything like he can train, he would have been a champion long ago. It is not the amount of work that is done so much as the way it is done. Welsh has a perfect system of stunts that he works out every day and follow it up. It is owing more to this fact than anything else that he is as good as he is today.

Freddie is not much on the bag-punching business, and does that work after he does his road work in the mornings. He practices all the blows he expects to use in a fight on the bag, and says that it would never attract much attention before an audience, and for that reason he cuts it out in his afternoon work.

He has little to say about his chances, as he intends to leave it to the fans to say after next Saturday, whether he has come back or not. If he wins he will take the first steamer for San Francisco, where he has a match to fight Harlem Tommy Murphy on the 29th of this month. He also says that he is feeling fine, but wants a few more fights before he meets Wolgast.

Dick Wheeler says that Freddie is much better than he was last time. He does not say up nights reading as he did before, and has kept good hours from the time he started to train for this match.

Dick Wheeler was very indignant at an article that appeared in an evening paper a few nights ago, written by a cartoonist friend of his. I thought there would be a mix-up down at the camp Friday afternoon when they met.

Dick has been reading a lot of high-brow books lately, and has, so he claims, cut out all the slang talk. When he met his friend, the first thing he said was: "Say, Kid, where did you get all this tough talk that you put in the paper as coming from me; you never heard me pull any of that junk in your life. I want you to understand that I am studying Shakespeare, Byron and all of those guys' books, so nix one that pipe dream that you are running in the newspapers about my line of chin stuff." Dick says that if he can get away with the language in the books he is reading for a few months, Freddie Welsh will have nothing on him.

Horse Races.

DEER STORIES ABOUT THE LONG-SHOTS WHO'VE WON.

BY MARQUIS OF QUEENSBERRY.

As I mentioned that the price of a great English Derby has once changed hands for another mare destined to be the dam of a great filly was regularly sold, she was not sent to a fashionable stud, but her owner decided to make an experiment, and then had some difficulty in inducing the owner of the horse to accept the mare in his place.

Impressed by these facts that I have cited, many, such as the Englishman, there have been, some have been suspected even in recent years, a horse is supposed to have certain values if he has figured to win, while if an animal without any figures happens to get anywhere near the leader there may be a demand for shipment as a stallion.

At the same time there have been instances of the thoroughbred horse in the race, an owner has been known to race his colors, or his colors, outsiders have occasionally come in there is always a chance to take a long shot. A case in point is that of an animal was sent to the post as the Milk Punch, which was found on some farm in Kentucky, of course, the name of which was milk. I believe it was a thing else to be a lower looking hair to be had a quotation, but many persons made a little money away from the track.

The horse was started in the name of a weekly newspaper politician, Mr. Blaine, either, I think would have been after the race.

Perhaps the memory of the long price of 100 to 1 in 1908 when Sir Hugo won the Derby for Mr. Bass applies to the case which had been extended, owing to the previous winter, some of the horses had been bustled about a good deal of work. A relative of Mr. Bass was at his luncheon table at the Langham and asked him how a filly running in the name of Sir Hugo in the Derby who had overwhelmingly won the Oaks, but there is no reason why a filly should not beat a horse. It was then put the question to a five-pound note that the others starting price was 100 to 1, and he won $2500 only investing $25.

There was a filly named Lady Miller, an absolutely worthless outsider, in the Derby of 1877. They laughed at the owner for paying her expenses to Epsom, but he knew what he was about, for he had taken a wager eighteen months previously that he would have a competitor in the Derby. Lady Miller found her way eventually into a hansom cab.

In the history of big races generally there have nearly been some curious results. Nearly a century ago there was a horse—all "angles"—named Copeland. He was a despised outsider and started at 200 to 1 for the St. Leger. There was a field of twenty-seven and he ran second. How is that? The notorious Palmer, the poisoner, who divided his time between racing and murder, started a horse for the Ascot gold cup in 1855. He hadn't a dog's chance, yet his enterprising owner won a nice bit of money betting that he wouldn't be last.

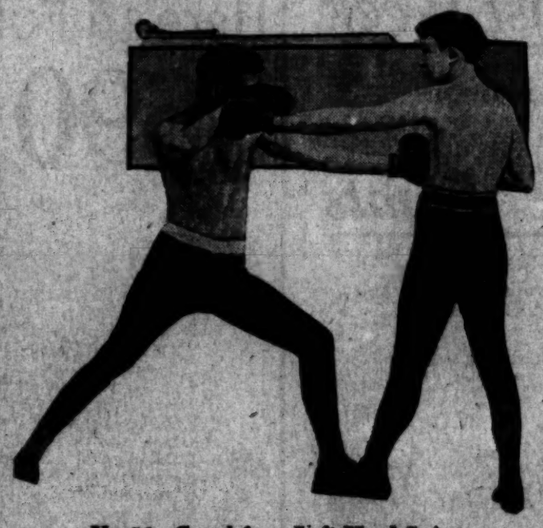
There was a horse running as recently as 1884 about whom there were wonderful stories told as regards how he had beaten the clock, and, what is more, his owner and his friends backed him for a bit, and a great fete was projected to celebrate his victory. At an obscure place where he was training they had laid out a training track. The name of this horse was The Hopeful Dutchman, and he was only half-way up the straight when the race was won. It turned out afterwards that his party had tried him over a mile and a quarter by mistake, whereas the Derby is run over a mile and a half, which makes a little difference.

It is really extraordinary how some men will exalt their geese into swans.

MICHIGAN TO PLAY PENN AND CORNELL.

ANN ARBOR (Mich.) Jan. 6.—That Michigan is to meet Cornell and Pennsylvania in football next fall has been officially announced by Director of Athletics Bartolme. At a banquet of alumni in Chicago he made this announcement and it also developed there that the breach between the Wolverine institution and the western conference has grown.

Besides the two schools already mentioned it is almost certain that Case, Ohio State and the Michigan Aggies will also be on the schedule. Vanderbilt fears that she will be dropped because of the decision by the Michigan authorities not to have an eight game schedule next year.



No. 16—Guard for a Left-Hand Swing.

When delivering a left-hand blow, raise your right arm as you hit. This will stop a left-hand swing. Use this guard only when boxing with an opponent that swings.

Boxing Lesson.

SPLENDID BLOW TO USE WHEN HEAD IS DUCKED.

This Punch, While Similar in Many Ways to Some Already Described, Is Yet Different Enough to Give It an Important Place in Fight Lore—Balance Is Vital Point.

BY DE WITT VAN COURT.

THIS blow is similar to the left-hand body blow with the duck, and like the left-hand at the head with a guard. It is impossible to get as much force out of it when delivered with a guard as when the head is ducked to avoid the blow. If in doubt about being countered by a swinging blow, this is a safe way to deliver the blow. You will also see that it is impossible to be countered on the body while hitting this blow, as the body is too low to be reached.

You will notice a similarity in the next five or six blows, but if studied carefully, the theory and principle will be found simple and plain.

BALANCE.

To balance the body properly is undoubtedly the finest point in boxing. It is an accomplishment only a few boxers thoroughly master. What is meant by balancing is keeping the weight of the body exactly on the center of gravity at all times. A great deal of practice is necessary to accomplish this. When delivering a blow, if you bend the body forward you put the weight on the left leg, thereby putting the weight on the floor and the head in danger, as it naturally goes closer to your opponent.

By keeping a little more weight on the right leg the body will be on an even balance when hitting, and the weight will be thrown into the blow, thus enabling you to use all your strength.

It is necessary at times to bend the body forward or backward to the right or left, to avoid a blow, slip or sidestep, but one never should be off balance when leading or countering.

It is much easier to move around when the body is properly balanced than in any other position.

Lessons in leading, countering, feinting, sidestepping, etc., will follow later.

JOE RIVERS'S LITTLE BROTHER.

BY HIS WARMEST ADMIRER.

I LIVE on the street with one of the greatest men that ever lived.

His name is Joe Rivers.

I know, because his own brother, Johnny, says so. It's him I'm really going to rite about.

Johnny has big snappy black eyes and a red sweater and he is very neat when he first comes to school and has his hare all roached up. The boys on our street all pay him marbles and let him ride their roller skates to let them wheel his mussles. It is very exciting.

Johnny has licked every boy on our street, up to the b-fives and now hes going to begin on Buna Vista Street. He just isn't afraid of anything—fire ingines or the ice man or an ax or nothing. Bob says he's a thorobred. I don't know what that is. I'm a girl.

Our teacher won't let Johnny fite any more because he Beats them all up so now he fites up behind the Reservore.

Everybody has to stand round when he's playing baseball, because of the way he holds up his chin and flashes his eyes and says no strikes or I don't play, see! And sometimes when he hasn't fit for a long time he goes up to a boy and holds up his chin and says: I spose you know my 'dress. I live on Trouble Street, in de tallest house—See? And then maybe they go up back of the Reservore if the other boy dast.

Big Joe swells out his chest Awful when he goes down our street and Johnny is practicing doing it now, too. He's so short tho that brother Bob says if they was snow here you could trace him around by the trale of the seet of his pants in the snow, specially when he tips back swelling out his chest.

Johnny says Joe never licks him because he thinks its Small Bizness to lick Kids. He says he rules him by Kindness. But we heard some wollops and some whoops in there woodshed, the other day, and Brother Bob says it sounds more like Kindling than Kindness to him.

I don't think a compisition is any good without an eppusode. So Ime going to put in an eppisode fite here. It goes to show that while Johnny Rivers is a nawful scrappy kid he has a kind hart, and kind harts are more than cornets as we all know.

One day our kitten was being terribly eton by a dog, and the kitten was crying. I was afrade to say anything to the dog because he was so fearce. But Johnny was just going by practicing swelling out his chest, and I called to him, and he stopped swelling and came and kicked mister dog and pride the kitten loose and gave her to me and sent the dog away. Another time (tho this doesnt belong to the same eppisode at all, and Ime glad I aint writing it for my teacher because she'd make me put in it another paragraf,) that same dog was swallowing a poor family's string of weeners out of the safe, and had about three swallered, and Johnny got hold of the end of the string and pulled them back and was rewarded by the family. That is the kind of a boy Johnny is. He's very noble. Our Heart of Oak Readers, say when a man saves his country or a kitten or anything he's noble and a hero.

When I grow up I'm going to marry Johnny, tho I havn't told him yet, as his hart is kind and true tho scrappy and his sweater too long behind on accounts of his short legs. But anyhow I luv him, for he's a good boy and kind to animals tho short in the legs.

Johnny didn't want me to write this composition about him. He said he was a half orpheum and I had no rite. I'm only a girl so I can't fite him so I must resort to other weapons. I can play baseball and I says to him all right then you can't play with my mitt and bat any more, and then I bet he let me write it!

Refuses to Quit.

NELSON WONDER OF BOXING GAME.

RETAINS SMILE AND THIRST FOR COIN.

Small Purses Are Thankfully Received by Former Champion—Requires Opponents to Make Weight, but Refuses to Do so Himself—Is Never Peeved.

[Special Correspondence of The Times.]

NEW YORK, Jan. 5.—"Poor old Bat," they call him now, where two years and a half ago he was Battling Nelson, the wonderful Dane and greatest of all champions.

"Poor old Bat!" What a slide down fame's decline!

Today the hero of Hegewisch is fighting for $1000 purses, and it seems but a short time since he pulled down $84,000 for whipping Joe Gans, the old master. What shadows time casts over the most brilliant pugilistic career!

SMILE STILL STICKS.

One would naturally suppose. But would be peeved. But he isn't. He only smiles that smile of his, the same smile that overspread his features when he stood over the prostrate body of Jimmy Britt at Colma, in 1905 and realized he was white lightweight champion of the world. The smile later stretches to a laugh, that peculiar gurgle which belongs only to Bat Nelson, and words come.

"Gee, ain't it funny," he says, and he laughs again.

Reverses have ripped the great reputation, but they have not altered the character or diminished the nerve of the wonderful battler. He is the same Nelson, only he has changed in "getting back," as he expressed it, to the place he once held, where before he was a top-notcher, accepting or rejecting "invitations" as he saw fit.

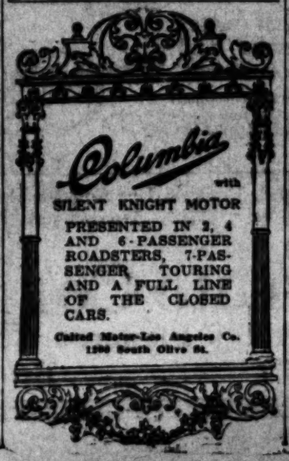
"Poor old Bat."

It is funny. It is tough to have to pay taxes in seven different States and sixteen different cities, to own a couple of well-stocked farms in New Mexico and California, and to be unable to write out contracts fast enough to cover the offers for your services. It must be awful to live in ignorance of how much one's worldly riches amount to.

Nelson says he demands a specified weight from all opponents and insists on making no special weight himself because he fights often and he has enough bother attending to his affairs without worrying about weight forfeits. He is on trains a great deal of the time and doesn't get much chance to condition himself as he would like. Running around as he is would wear him out to make a weight and fight as often as he is fighting at present.

"I'll make a weight if my opponent will make a side bet of $2500," said Bat, "but not unless he does.

The wonder of the fight game is Bat Nelson. There will never be another like him.



You Can't Beat It

YOU can beat an egg if it is good, but you can't beat an Oakland and it is good. We know it and so do any or all of the users of this great car.

The Oakland for 1912 is the realization of an ideal that was not easy for the manufacturers of this car to realize even with their unexcelled facilities and wide experience. It is an ideal and a mark that a great many are now shooting at. When you inspect this car thoroughly, inside and out, top and bottom, and then put it through its paces you will see that our claims are none too high. "It's simply great!" you'll say. They all do.

Eight Models—Limousine, Coupe, Seven-Passenger, "45"; Five-Passenger, "40"; Three-Passenger "40"; Five-Passenger, "30"; Oriole Roadster, "30"; Model "20" Roadster, 30-H.P. Prices f.o.b. Los Angeles, $3150 to $1175.

"Self Starters, of course."



Five-passenger, 40-H.P. $1750, fully equipped F.O.B. Los Angeles.
Top, glass front, speedometer, presto tank, inner tube, skid chains.
Colors—Green and black, gray and black, royal blue; all brass enameled.

The Oakland is the best finished, best designed and easiest riding car on the market at the price. Let us show you.

Hawley, King & Co.

Agents Southern California and Arizona.
Write for Catalogue.
1114-16 South Olive Street.

SIMPLEX

38 Horse Power, Shaft Drive

We use a full universal joint between the clutch and the transmission. Around this joint is a housing which keeps it free from dirt and grit. Perfect lubrication is secured by keeping the housing filled with oil.

In the driving shaft a half universal joint is placed directly behind the transmission. This is also covered and lubricated. The rear construction is triangular, with steel rods running from the axle at the outside to the front end of the drive shaft, housing directly behind the globe joint. It is absolutely impossible to get this style of construction out of line. Simplex engineering is thought out and worked out to a nicety.

Let Us Demonstrate
IMMEDIATE DELIVERY OF CARS

Oscar Werner

Pasadena Branch: 33 West Green st., Opposite Hotel Green.
Golden State Garage: 2122 West Pico st. 23557, West 482.

10c A BUTTON—$1 A RIP
Dutchess Trousers
At
SILVERWOOD'S

"Everything Outing and Athletic"
DYAS-CLINE CO.
214 W. Third Street.

Fish.

GOLDSMITH'S TO BE LEAGUE BALL.

COAST LEAGUE DIRECTORS TRY NEW BRAND OF PILL.

Decide Unanimously to Give Chance to "Outside" Firm—George Wheeler Is to Be Appointed Umpire—Portland Team to Open Here, Vernon at Sacramento.

BY GREY OLIVER.

After using the Spalding baseball for a number of years, the directors of the Pacific Coast League made a switch yesterday at their final annual meeting of the year and adopted the Goldsmith brand for a period of five years.

The directors met yesterday morning to consider the ball question and were in session less than one hour. There were short talks on the three different brands of balls offered, but it was finally unanimously decided to adopt the Goldsmith. President Baum stated after the meeting that the adoption of this brand was purely a business proposition for the league.

It is presumed that the Goldsmith factory offered more in the way of a "bonus" in balls, or a lower price per dozen than the Spalding company. Mr. Baum would not state the business reasons for the adoption, on the ground that it was a private league matter that really did not concern the public. Which is probably true. As a matter of fact, no baseball fan cares which ball is used.

The Goldsmith agent guaranteed each individual ball and Hap Hogan declared that the contract for the balls could be annulled if the ball should not prove satisfactory.

SAN DIEGO ANXIOUS.

Several communications were received from parties in San Diego making applications for a franchise for that place, if it is ever decided to take in the Griefer City in an expanded Coast league. Baum said that the subject of expansion had not been talked of at the meeting, but that he supposed the San Diego parties wanted to be in on the ground floor if the lightning ever did strike that way. The applications were filed.

The hopes of San Diego are doubtless only idle dreams, for it is too far away from the center of the league to receive consideration. However, no one can ever tell what baseball parties might do, so San Diego may hope, if it cares to take a chance.

What is known as the Walters schedule was adopted, but it is said that this one only differed from the others submitted in doing away with several of the long jumps.

The schedule will not be ready for publication until about one month before the season opens, April 3. Portland will open in Los Angeles, Oakland at San Francisco, and Vernon at Sacramento.

President Baum yesterday signed Umpire Ed Finney, who is on crutches as the result of stepping on a piece of glass several weeks ago. He now has the signed contracts of Finney, Hildebrand, Merlos and Casey. He has not yet received the contract of McGreevey, who is in the East.

It is understood that George Wheeler will be appointed the sixth umpire during the present month. Baum would neither affirm or deny this, but the news is authentic.

We Like It.

KNOX FACTORY HAS NOVEL PLAN.

POLICY IS TO TAKE CARE OF CUSTOMERS ALL THE TIME.

Novel Undertaking Has Wide Scope and Appeals to the Owners of All Automobiles—When Cars Need Attention Experts Make Fast Time and Get Busy.

A new department is rapidly being formed in most of the automobile factories of the present day which will keep the buyer of a car in closer touch with the builder, and inadvertently keep down the expenses of his machine. The belief of many persons in the early days of the industry that the first cost of a machine was less than the expense of keeping it up was probably caused by the fact that most of the factories at that time, after getting the money for their product, let the customer look out for himself. Now most of the reliable automobile builders maintain a department to take care of the machines after they are turned over to the purchaser.

"Taking care of our customers is now generally admitted to be the correct policy," said James A. Manning, who has charge of that department for the Knox Automobile Company of Springfield, Mass. "A satisfied customer is the best advertisement and the direct of a repeat order. Many of the so-called troubles with automobiles are today insignificant, yet to the customer they are mountains.

"Our policy is to have every car looked at by one of our experts at least once a month. This expert makes whatever little adjustments that are necessary and advises with the chauffeur and owner as to the proper care of the machine. In this way we not only take care of the machine, but educate both the chauffeur and customer, which alone brings the best of results.

"When we get a letter or wire that a car needs attention, whether the call comes day or night, we take immediate steps to remedy the trouble. By keeping in close touch with our customers we find it is easy to keep everybody satisfied and the expense is comparatively small."

CHESS NOTES.

The Chinese student of Pennsylvania University, Stc, who recently won a game from Lasker, played through the holiday week of intercollegiate chess matches without a single oversight until the last day, when he lost the exchange for a pawn in his game against Rosewsky, but ultimately recovered his position and defeated his antagonist. Stc was the most important element in Penney's victories in the tri-college contest with Brown and the City College teams.

Three of Pasadena's strongest players, Messrs. DeArman, Turner and Daniels, have entered their names for the next correspondence contest. To these will probably be added A. V. Geidert, now a resident of the Crown City, who took part with the San Diego team in the recent correspondence match with Los Angeles, and who is now competing in the checkmate tournament.

Do You Want A 1912 Cadillac

If So You Must Buy It Now

On account of the allotting of additional cars to Los Angeles we will be able to deliver a limited number of 1912 Cadillacs before February 25.

Three Sales A Day Last Week

This means the exhausting of the additional allotment within a short time.

Self-Starter—Electric Lights

The Cadillac is the car that sets the standard for the American motor industry. It holds the enviable position of being the undisputed leader. Everything you could desire in a motor car you find in the Cadillac.

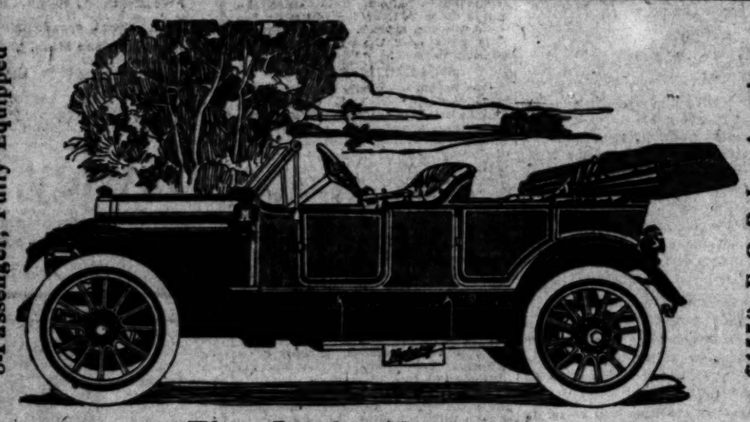
Top, glass front, speedometer, eletcric lights, self-starter, double ignition, complete in every detail—$2050, f.o.b. Los Angeles. Cars on exhibition.

California Doyle Distributer 1915

Los Angeles—1220 S. Main Street Newton Gresser, Sales Mgr.

SAN FRANCISCO OAKLAND 151 E. Union St., PASADENA

NYBERG "35" 1912

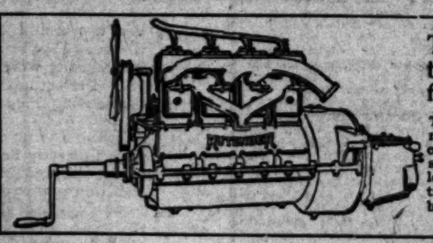


5-Passenger, Fully Equipped

$1550, F. O. B. Los Angeles

This Is the Husky Car

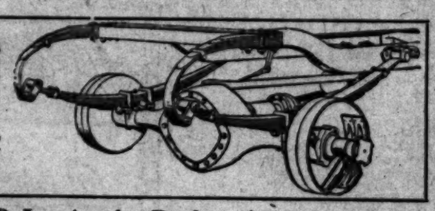
An assembled car, with a twelve-million-dollar guarantee back of it. 116-inch wheel base, 34x4 tires, demountable rims.



This is the unit power plant that drives it, smooth, powerful and sure.

Three point suspension, Rutenber long stroke motor, 4½x5¼ offset cylinders. Five bearing crank shaft. Self-contained gear driven oiling system. Remy high tension magneto. Scheb-ler Model L carburetor. Warner ball-bearing transmission with multiple disc clutch. Key-bestos on steel.

And this is the axle that carries it safely over boulevard and bumps, mud, sand or stones.



Hess Spring and Axle Company's full floating, guaranteed for life. Pressed out of one piece of steel, bearings guaranteed against wear for two years.

Other models, fully equipped, F. O. B. Los Angeles, Roadster, $1550. 4-passenger Tourabout, 126-inch wheel base, $1700. 7-passenger, $1900. Some very good territory open for live agents.

Sunset Auto Corporation

1101 So. Figueroa Street

Home 53477 Broadway 337

Los Angeles Branch 12th and Olive Sts. **Ford** Los Angeles Branch 12th and Olive Sts.



This splendid car, with the following complete equipment, for $690, f.o.b. Detroit.

4 Cylinders, 5 Passenger; Extension Top; Speedometer; Ford Magneto built in the motor; 3 six-inch Gas Lamps; Generator; 3 Oil Lamps; Automatic Brass Windshield; Horns and Tools.

Here's a Ford Model T Touring C

$690

Handsome—Foredoors—roomy—up-to-the-minute in details, strong, simple and backed with a record of satisfaction—giving results in all parts of the world than 100,000 users. This beautiful motor car, equipped, for only $690 f. o. b. Detroit.

FACTS from FORD

¶ There are no "glittering generalities" in FORD advertising.—It gives you the established Facts—we appeal to your judgment through Facts, not with claims—and you know it's more profitable to live with a Fact than to nurse a family of "claims."

¶ There's this about FORD advertising that makes it particularly distinctive and that is its positive harmony with Facts. It is just like FORD Model T—reliable, positive.

¶ We tell you FORD Model T is the lowest priced quality car and immediately follow with the Facts.

¶ The extreme simplicity and accurately scientific design—the creation of the marvelous inventive genius of Henry Ford.

¶ Entire mechanical construction of Vanadium Steel, scientifically heat-treated—the very best as well as the most expensive steel made.

¶ The cheapest 4-Cylinder motor car in maintenance, 20 to 25 miles on one gallon of gasoline and 5000 to 8000 miles on one set of tires.

¶ The only motor car with the Magneto built into the flywheel as a part of the motor; the only motor car in which there are neither dry cells nor batteries. This is also a FORD Magneto—built entirely in our own shops.

¶ The lighest weight 4-Cylinder motor car in the world, size, power and capacity considered—60 pounds to the horsepower.

¶ The FORD Model T has the lowest purchase price and running cost per mile per passenger of any motor car in the world.

¶ The Ford Motor Company devotes all its energy to the production of only one car; it finances the entire business itself, and this is a mighty force in manufacture; no borrowed money; no interest-bearing bond issues, no mortgages, but everything bought and paid for with spot cash and sold the same way.

¶ There is intense significance in the fact that every fifth car sold in America last year was a FORD MODEL T. This significance increases when you know that every third car made in America this year will be a FORD Model T.

¶ FORD Model T cars would not be made in such quantities if established merit had not produced the demand.

¶ Remember all FORD cars are sold fully equipped—we specify the equipment article by article. When you buy a FORD Model T you buy a complete car.

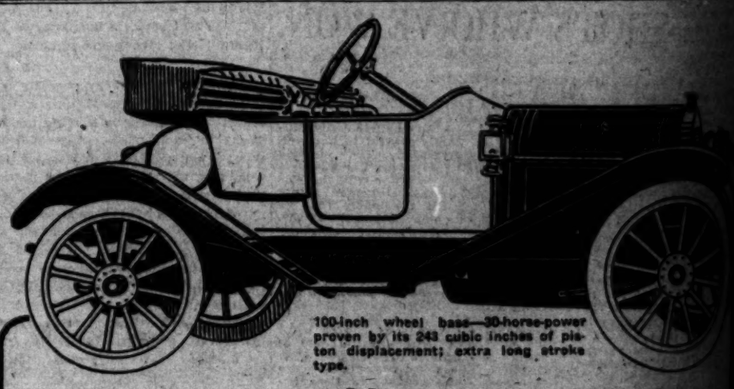
¶ In addition to FORD Model T Touring Car we have for immediate delivery.

Ford Model T Torpedo, fully equipped, f.o.b. Detroit	$690
Ford Model T Commercial Roadster, fully equipped, f.o.b. Detroit	$590
Ford Model T Town Car, fully equipped, f.o.b. Detroit	$900
Ford Model T Delivery Car, fully equipped, f.o.b. Detroit	$700

¶ We have a series of valuable booklets covering important information for the owners of cars. These books will be mailed promptly on request. Branches and Large Distributors in all Principal Cities. No Ford Cars Sold Unequipped.

Ford Motor Company

DETROIT, MICH., U. S. A.



100-inch wheel base—30-horse-power proven by its 243 cubic inches of piston displacement; extra long stroke type.

4 Cylinder **Mitchell** 2 Passenger

$1050 for Our Smart Little Roadster

—The Only Car With Full Floating Rear Axle and 243 Cubic Inches Piston Displacement Under $1250 to $1200

A comparison with 20 leading models on the market fails to reveal a single car for less than this price, giving you these two essentials—full floating rear axle and as great as 243 cubic inches of Piston displacement, together with its extra long stroke-type motor (3½-inch bore, 5-inch stroke), a car a perfect performer. Every drop of gas is effective and every ounce of power is usable.

Like all Mitchells, this model is a masterpiece. It is complete and for style is as snappy as any car at any price. The Mitchell fame is back of you as assurance of long, faithful service and guarantee of perfect satisfaction.

3 Matchless Mitchells

6-Cylinder, 5-Passenger $1900
4-Cylinder, 5-Passenger $1500
4-Cylinder, 4-Passenger $1300

The Biggest Value in a Small Car on The Market

100-inch wheel base, 32x3½ tires, 4 cylinders, transmission, 3 speeds forward, one reverse. Magneto, horn, tools, [illegible] top or glass front, and a better roadster for 2 passengers was never built bar none. It is an ideal business man's or physician's car.

GREER-ROBBINS COMPANY

PHONES: SUNSET, BROADWAY 5418: HOME [illegible]

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Tourist and California Parts

Manufactured by

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118 E. 10th St.

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WE CURE CATARRH

skin and blood diseases and all curable nervous, chronic and private diseases of both sexes. DRS. SHORES & SHORES, Expert Specialists, Bono Bldg., 3rd & Spring, Entrance 333 W. 3rd st., Los Angeles. Take elevator or cars marked to [illegible]



YALE





Livernash, the New Weight Marvel at U.S.C.

...t, U.S.C., clearing high hurdles. He is the goods. And Forrest Smithson, holder of world's record in high hurdles, who is training for Olympic games.

Warming Up.

U.S.C. TRACK MEN FLOCK OUT TO CINDER OVAL.

BY OWEN R. BIRD.

The cinder oval at the University of Southern California is a busy place this time of the year and is filled with runners, weight men and jumpers. Dean Cromwell is busying around with his flock and trying to get to everybody during the first season that he has charge of the university are getting out now for the varsity track and field team and things look bright for a great year. Cromwell never had material before and is working to a finish, at flood tide, for the coming season.

As new men come out, nothing is definitely said and will not be till the annual interclass meet, which takes place on Bovard field in May. In this meet there are three classes of the Liberal Arts, a team from the Law department, a team from the Senior and Graduate classes, this last named aggregation not being allowed to take part in the post-graduate courses among their number, which ought to be in the running for a pretty strong team.

The interclass meet all in all, is well worth going a few days to see, as the competition is keen and all the races, are hard fought. The varsity will not be out for the first time on the track and field team until about the middle of March, but some can do in the meantime.

As to the subject of the Law-men, it is said that they are going right merrily this season. The football situation has been taken in hand by Dick Rowett, who is acting as manager of the baseball team. The nine will meet all the colleges in two-game series, the first of March, when it is combined with the track team, will take a trip to the Stanford aggregation and back to the track and field. One of the most interesting parts of the season will be the new material that the coach puts in his place. The captain sits up nights with ways and means to put pep into the big meets and the material.

In the sprints, there are two men, who are shining like meteors. The first is Lindsay. He is the freshman, who made a hit on the Rugby scrum during the football season. Now that track season has come along, he has shown himself a weight heaver of more than ordinary ability. In the hammer throw he is getting the throws of 130 feet and dispatch, and is putting the work on the shot-put. Richardson and Lindsay will be the shot-put he is expected to do with the ring. Richardson all right, but he is staying in the best finds of the season on the university campus. Milliken will bear watching this season.

Ben Ward is now in the college ranks, having left the prep fold last spring. We all know Ben as one of the best high jumpers ever made in the South, and also as one of the best high hurdlers. At the present time Ben is not working much with the cross bar, but is battling with the high sticks, and is getting all kinds of good results. He should make some of the fast ones in the North sit up and take a great deal of notice when the meets come off this spring.

After the class meet on Saturday next, we will be able to tell just "who is who, and why," but until then, most of the new men will remain dark horses.

While all this college spirit is going on at U.S.C., there is a young man training for the Olympic games in the person of Forrest Smithson, world record holder in the high hurdles. Forrest is working hard for the games this spring, and at the present time is in splendid condition. Last week he went through sixty yards of the high hurdles and came in with eight seconds tagged on his shirt, which equals the record, held by himself.

"TIMES" MARATHON.

(Continued From Fifth Page.)

which I was training, brought out the best results.

As to the eating end of the programme, there is no need to go in for a bread and water diet, so to speak. Eat carefully, not too much at one meal, always get up from the table just before you feel filled up, leave a little empty spot to work on. As all you eat after you get over being hungry simply goes to waste. At this stage of the training, you don't have to give up anything at all, but smoking and of course drinking. The idea that smoking hurts the wind is not the only reason that it is not good for an athlete, but it hurts the nerves and this is the chief reason for cutting it out, you need nerve in a race.

As the day for the race draws nearer, cut out water with your meals, but drink all you want between meals, let heavy pastry and cake alone, but steak and all other kinds of good food will not hurt anyone.

Later on next week we will have another article on how to carry the body in cross country running and how to take care of the feet, which is one of the most important features of the training, for a race of this kind.

WORLD RECORD BROKEN BY BUICK.

Louis Nikrent, in a Buick "Forty," smashed a world record on the dirt track at Lakeside, Sunday, when he won a fifty-mile match race against the Schacht car. His time of 46m. 12 4-5s. shatters the former dirt track record of 51m. 4-5s. made on the same track by Barney Oldfield.

The fastest mile turned by the local Buick driver was 50 2-5s. This was at the rate of 71.4 miles an hour. About 6000 spectators packed the grand stand and parking spaces. Walter Hempel conducted the meet and automobiles from San Diego and many from this city were driven to the Lakeside Inn track. Other dirt course this year if Hempel races are to be pulled off on the has his way.

A test of motor cars for collecting the mails made in Atlanta, Ga., shows that collections could be made in one-third of the time formerly taken by a horse and mail wagon. The experiment is being continued and it is believed the government will adopt the system.



Rambler

The "Cross Country" is a great car

You're invited to see these new ones—3 models shown for the first time

—also a stripped car showing the inside works and construction

Cross Country A 38-horsepower, 5-passenger touring car, 120-inch wheel base, 36x4 tires. This "Cross Country" car is the greatest value on the American market today under $2500. Its price here is $1900. A low, long, big and roomy Touring Car.

6-Passenger Grey Hound —An apt name. It is a long, lean, swift fellow—125-inch wheel base, seated for six with lots of leg room. 40-inch wheels, 4½-inch tires. 50 horsepower with 65 miles an hour if you want it. The smartest model that ever carried the name "Rambler."

4-Passenger Suburban Here is a commodious, luxurious, new model, 4-passenger Rambler, 38 horsepower, 120-inch wheel base, 36-inch wheels, 4-inch tires, a comfortable substantial type. This is also a new model for this year, substantiating the claim to Rambler leadership.

2-Passenger Roadster And this is positively the niftiest Roadster on the highways. It has 120-inch wheel base, 36-inch wheels, 4-inch tires, 60 horsepower, carries 28 gallon tank, trunk with two suit cases, demountable wheel. You can't match it in style. It's every ounce a thoroughbred.

Immediate Deliveries on all Models Assured the Buyer

W. K. COWAN, Southern California Distributor 1140-42 So. Hope St.

Velie 40 Horse Power — 1912 — Velie 40 Horse Power

ELECTRIC LIGHTED, SELF-STARTER

Fully Equipped, $2350, L. A.

LET US SHOW YOU

Velie 40

FREE *Automobile Road Map Los Angeles to San Francisco and Los Angeles and Vicinity*

Will be sent free to every automobile owner or prospective owner who cuts this ad. out, filling in coupon and mailing same to us. Our object is to find out how many automobile owners read this ad. Return ad. today with coupon properly filled out as our supply of maps is limited.

Name .....
Address .....
I am now running .....
..... automobile.
Year ..... model .....
T-1-14-12.

Renton Motor Car Company

Velie 40 Horse Power — *1230-32-34 South Main St.* — Velie 40 Horse Power

Southern California Distributors

"The Name Insures the Quality"

WINTON SIX

1912 FORE DOOR

The Most Beautiful Limousine

Ever Received in Los Angeles is Now On Exhibition in Our Salesroom

Winton Holds Lowest World Upkeep Expense Record
Twenty-Two Cents Per 1000 Miles

CARS FOR IMMEDIATE DELIVERY

1 Fore Door Limousine $4700
1 Five Passenger Touring Car . . $3150
1 Toy Tonneau $3150

Everyone Welcome to Our Salesroom — Demonstrations By Appointment

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Broadway 4180 — 1238-40 South Flower Street — F 5609

See Them in Their New Home

PATHFINDER

Guaranteed For Life

Pathfinder Motor Company, (Inc.)

PARRYS AND PATHFINDERS Pleasure Cars — *Distributors of* — *SPEEDWELL Trucks and Pleasure Cars*

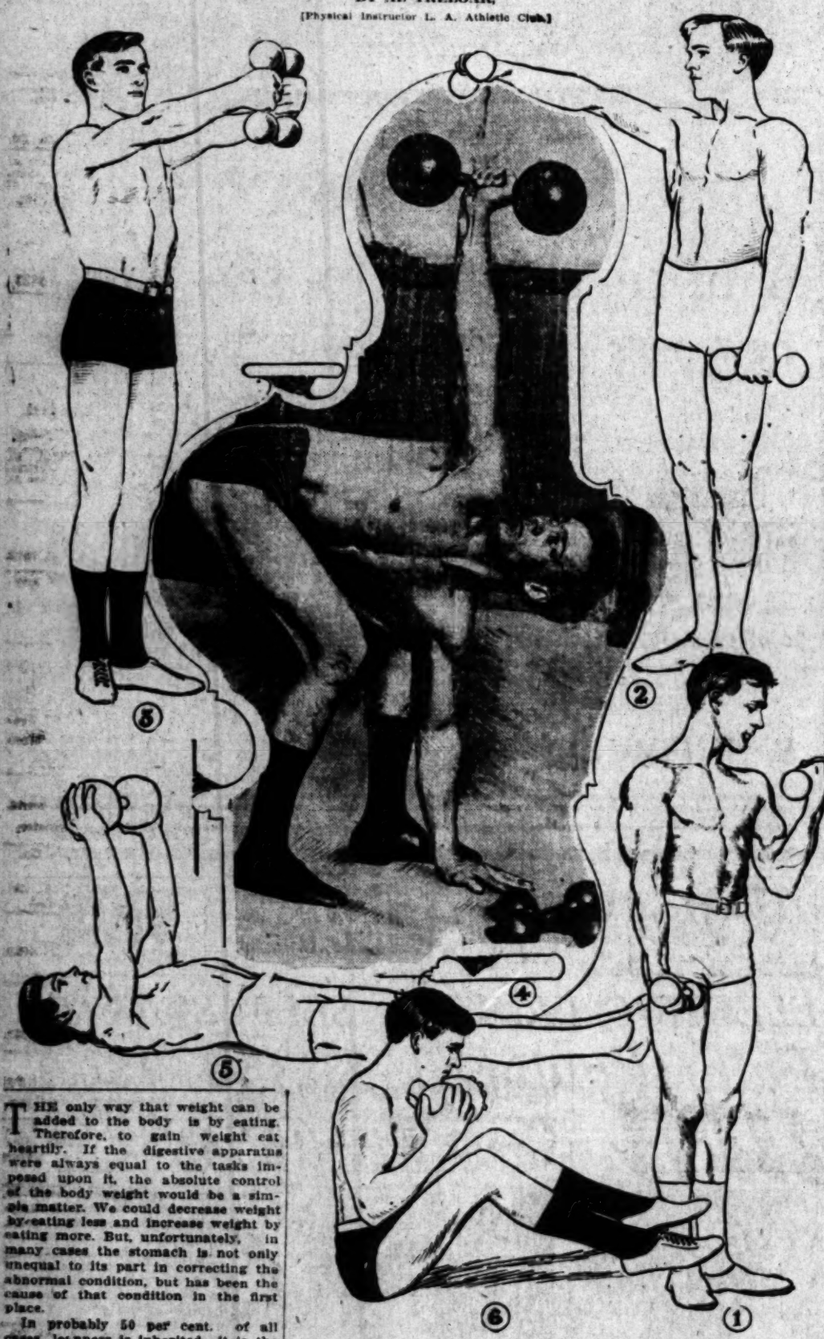
206-208-210 West Pico, Corner Hill Street

Some Hints to Help.

AL TRELOAR HOLDS OUT HOPES OF FATNESS TO LEAN PEOPLE.

BY AL TRELOAR,

[Physical Instructor L. A. Athletic Club.]



Best Morning Exercises.

According to Al Treloar, the exercises illustrated above are the best to use the first thing in the morning. The number accompanying each picture corresponds with that in the story which describes the exercise.

THE only way that weight can be added to the body is by eating. Therefore, to gain weight eat heartily. If the digestive apparatus were always equal to the tasks imposed upon it, the absolute control of the body weight would be a simple matter. We could decrease weight by eating less and increase weight by eating more. But, unfortunately, in many cases the stomach is not only unequal to its part in correcting the abnormal condition, but has been the cause of that condition in the first place.

In probably 50 per cent. of all cases, leanness is inherited—it is the natural type of the individual and no method of treatment will change it to any great degree. Some persons are normally thin in build, weighing as little as 1.9 pounds to the inch of health and show good all-round efficiency. It is impossible to set any definite standard of anthropometrical proportion. Neither physical training nor anything else will make a bulldog out of a greyhound or a draught horse out of a racer.

But a condition of leanness so extreme as to produce an average body weight of much less than two pounds to the inch of height is likely to be abnormal and lessens the individual's chances of continued health and long life. Extreme muscular tenuity is occasionally the ground for rejection of an applicant for admission to West Point or Annapolis, even after having passed all the mental and physical examination. The muscularly lean man is deprived of one important means of relief in cases of headache or indigestion—namely, the use of the muscles as reservoirs into which the blood may be drained to relieve the congestion in the brain or digestive organs.

Excessive leanness is like having no reserve funds for an emergency, no money in the bank. A tendency to become thinner shows that the expenditure of energy, either neirvous or muscular or both, is more than the energy generated from the food eaten. This condition, in which the expenditure is greater than the income, is spoken of as "staleness" in athletes. With athletes in training, as with non-athletes, the expenditure of energy which finally exceeds the income is likely to be nervous or mental rather than physical. The number of persons, either athletes or others, who work too hard with their muscles is so small as to be negligible. The athlete in training spends nervous energy in studying the technique of his specialty, he worries over his business affairs and the outcome of the approaching contest. All these forms of neutral expenditure tend to bring on the condition of staleness, in which the balance is on the wrong side of the book.

Frequently a lowering of vitality in the very thin is due to the fact that a large part of all the energy which can be generated in the body is used in keeping up the temperature. Thin persons radiate heat more rapidly than fatter individuals for two reasons. A thin man has more surface in proportion to his bulk, also he lacks the covering of fat, which, being a poor conductor of heat, would prevent some of the loss by radiation. It takes a great deal of energy to resist cold. A model posing all day in a cold studio is much more tired at night than would be the case with the same pose in a warm studio. In the gymnasium very thin men should keep the entire body covered to prevent this excessive radiation of heat.

Leanness is associated with discontent. You remember Caesar said:

"Let me have men about me that are fat,
"Sleek-headed men and such as sleep o' nights;
"Yond Cassius has a lean and hungry look;
"He thinks too much: such men are dangerous.

"Would he were fatter!
"I do not know the man I would avoid
"So soon as that spare Cassius.
"Such men as he be never at heart's ease."

But Cassius's cadaverousness must have been inherited, or else caused by worry, for earlier in the same scene Cassius himself says to Brutus:

"I was born free as Caesar, so were you;
"We both have fed as well, and we can both
"Endure the winter's cold as well as he."

Though the correction of excessive fatness is perhaps the more promising field for money-earning for the physical training instructor, the great economic problem of the world is that of leanness. Overeating may bring injury to the few, but undereating is the menace of mankind. It is not how to get rid of "that full feeling after eating," but how to get that full feeling once or twice in a lifetime that occupies the thoughts of the majority.

The best-fed nations have been in all history the most powerful nations. To read the descriptions of bounteous feasts in Sixteenth Century England as described in Kingsley's "Westward Ho," would make one's mouth water even now. When the Great Armada threatened in 1588, well-fed England easily defeated underfed Spain.

Well-fed individuals, as well as nations, grow larger and are stronger. Fatness is excess of prosperity; leanness is physical poverty. Overweight may be serious to the individual, but is no great damage to the race.

First of all, eat more. Experiment to find a diet that your stomach will take care of. Eat sweets and starchy foods in moderation as the function-

(Continued on Twelfth Page.)

The pictures illustrating the exercises were posed by Mr. Gilbert Neville, who, under my care, has developed himself in about three years from a slender lad into a veritable Hercules. Mr. Neville is now one of the most skillful hand balancers in the world and can do things in an upside down position on his hands that many people can not do on their feet. A remarkable feat of strength performed by Mr. Neville is putting up slowly from shoulder to arm's length above head with one hand a weight of 200 pounds, although his own weight is only 130 pounds.

RECORDS IN MARATHONS.

(Continued from Fifth Page.)

thon distance and, of course, is the 25-mile record.

Interesting features of some of the Boston Marathon are that Thomas Foley, now about 53 years of age, has run in several of them. He always finished, we believe, and got almost as much of an ovation as the winners. A youngster named Neary, when 16 years old, competed and finished, being probably the youngest to do that. One of the runners was only four feet, ten inches in height.

Shrubb has a remarkable stride in running, five feet two inches, for one only five feet seven inches tall. St. Yves, who defeated Shrubb at the long-distance races, has a very short, choppy stride.

USE NO STIMULANTS.

Runners will do well to bear in mind the report of the examining physicians of the twelfth annual Boston A. A. Marathon. This report states that, so far as could be known, no drugs or alcohol were taken by the runners. This rule was made necessary because in previous races men who, becoming fagged, employed alcohol, cocaine, digitalis or strychnine, were in the worst physical condition and often in the state of collapse, some stating that they fell unconscious soon after taking the stimulants. The fine condition of the men in this race substantiated the belief that stimulants have no place in such a contest.

Spalding's manual, "Marathon Running," has considerable advice, good and poor, about long-distance running.

ADVICE OF TRAINER.

I don't think boys under 17 years of age should be allowed to run in the 12-mile Times foot race. That distance, run injudiciously or without proper preparation, may injure a young lad as much as a 25-mile race.

Wouldn't it be a good plan to see if one or more of the sporting goods houses would, in case as many as 300 or 400 entries were assured, furnish running shoes, suits, etc., at very low prices?

Michael Murphy, coach and trainer of the 1908 victorious American Olympic team, says in regard to training for Marathon runs, "Above all, don't drink anything alcoholic under any circumstances. If you have been smoking cigarettes, cut them out for good."

Why call a 12-mile (or any distance under twenty-five miles) running foot race on an indoor or outdoor track a Marathon, or even a modified marathon? We could not even include a 25-mile road race were it not that the annual race under the auspices of the Boston Athletic Association was started at that distance and in its class has been the classic sporting event for fifteen years. Let the term Marathon be confined to a 25-mile or 26 1-5mile running road race.

Is Your Compression Poor?

You can find the cure in

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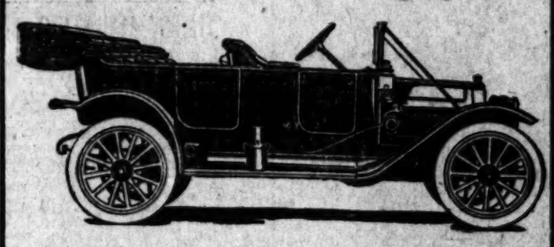
Polarine Heavy possesses all the essential lubricating qualities that make the regular Polarine Oil the best auto oil on the market for general use; but it is specially prepared to meet conditions that call for a heavier-bodied oil.

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E. M. F. "30"



The Californian's Favorite

FOR months past no car in California has enjoyed the immense sale of the E. M. F. "30." And sales are significant. This is the car which has set the pace in design and car worth for four years—ever since it came upon the market. Stepping as it did at once into public favor, it has not only maintained that position, but has daily increased in popularity.

The 1912 E. M. F. "30" sets a standard by which to judge cars costing much more. The flush side fore-door and semi-scuttle dash give individuality. The tonneau is exceptionally roomy and also the front seats. The upholstering is first cut leather and the pneumatic cushions lend an air of luxury and insure comfort.

We have on exhibition a cut-out chassis showing the operation of all mechanical features. Our salesroom is an auto school in itself to which you are invited whether in the market for a car or not. Phone or call for catalog.

E. M. F. "30" Five-passenger, fore-door, with silk mohair top, wind shield, speedometer, tire irons, demountable rims, extra tire, rim, tube, cover and Prestolite tank $1375

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RICH PRIZES FOR BOWLE

Western Congress Hang Much Real Money

Teams Coming from a East as Chicago.

Record-Breaking Entry Is Expected.

BY W. T. TUPPER.

What gives promise of being greatest tournament or convent the history of the Western Bo Congress, will be inaugurated i city February 16, when the annou says "let her go," and the first goes rumbling down the poi drives. While it will be Los Ang first time to entertain the mem of the Western Bowling Congress will surely do herself proud as handling of conventions is righ her line. This will be the sixth nual convention and internati tournament of the Western Bow Congress, and it will be held f February 16 to February 25, both clusive.

The prize list is a large one. $2000, which will be awarded to team finishing first in the five contest, is the largest cash prize offered in the history of bowling. prizes for the single and double eve are correspondingly large. It is record-breaking prize list, which guaranteed by the Los Angeles Bo ing Tournament Association, that attracting the attention of bowlers over the country.

MANY EASTERNERS COMING.

Teams are assured from as far E as Chicago. In fact the bowlers fr the Windy City and vicinity, a planning to charter a special train convey them to and from the tourna ment.

A few of the eastern players an teams who will positively make th the trip, are as follows: Gus Steel will pilot the Chalmers quintet from Chicago; M. V. Thompson, wi captain of the Brunswick-Balke-Collen der five from the same city. Georg Strout, president of the Middle We Bowling Association, will bring th Bull Durham team from Des Moines Iowa, and Robert O'Callaghan, also o Des Moines, will have five players rep resenting the Mission alleys. Joe Sweeney and his team will uphold the honor of Sioux City, Iowa. Dolph Wood has five classy pin artists who will represent Emporia, Kan.; George E. Hilde, secretary of the Y.M.C.A., El Paso, Tex., will send two teams. Kansas City, Mo., will be represented by J. Harry Gorman and five clever pin knights. The Schmidts of St. Paul, Minn., who won first prize in the Middle West tournament last year, will also make the trip. Henry Porter of Columbus, Neb., will head a team from his city.

Lack of space forbids mentioning the eastern teams who hope to come. This will be the first time that eastern teams have attended a West ern Bowling Congress tournament.

BIG ENTRY LIST.

All records for entries will undoubtedly go by the boards, as the Pacific States are planning to send monster delegations. Frank W. Smith president of the Western Bowling Congress, is organizing the bowlers of the Northwest, and will make up a special train to start either from Spokane or Portland.

Players will attend from practically every city on the Pacific Coast. San Francisco will probably send ten five-man teams, in which case she should lead all outside cities in point of entries. Los Angeles hopes to enter forty or seventy five-men teams. Over 1000 bowlers are expected to take part in the coming meet, and as some of the best pin smashers in the country are entered, it is safe to predict that some new ten-pin records will be hung up.

LOCALS MAY SHINE.

What chance will the Los Angeles bowlers stand? Well, last year we walked away with the $1500 prize when our boys toppled 2713 pins at the Spokane meet. The year before in San Francisco Taylor and Ballard won the doubles championship, and Dysinger the singles, and by the way, Dysinger established a world's record which still stands, when he rolled away 632 pins in three games on different alleys. In the coming Western Bowling Congress tourney Taylor and Ballard will roll on a team which will represent the Grand Dysinger will probably be seen as a National Lumber Company unit. "Bud" Lustig, who is one of the best and most consistent bowlers in Southern California, will captain a team which Eddie Maier, president of the Los Angeles Bowling Tournament Association, will enter. Alfred E. McKenzie, the hustling secretary of the above association, will be a team-mate of Lustig's. Maclennis is a valuable bowler to any team.

A few other prominent bowlers who will roll under Los Angeles colors are Ernest Shay, the Southern California champion of 1911-1912; Seiple, Platt, Fisher, Laughlin, Bowers, Schmuck, Baker, Gilman, Doc Patterson, Kaufman, Rawlins, Hockett, Turner, Lawson, Tompkins, Moses and Young, all of whom finished with averages of 182 or better in the class A tourney which closed last Thursday. When these records compare favorably with any in the country, Los Angeles bowlers should carry away their share of the prize money.

BRIGHT BLUE MOTOR SIGNS.

Large Number Are Distributed to Owners of Machines in State of Maryland.

The 1913 motor car registration licenses are being distributed to dealers and owners from the offices of the Commissioner of Motor Vehicles in Maryland. These tags are of enamel with blue lettering of white background. About 10,000 have been ordered for distribution, as over 8200 were distributed during 1911 in Maryland, including Baltimore and the District of Columbia.

This number represents about 7200 pleasure motor cars for the State of Maryland and the District during the year. The other 1000 tags were for dealers. The tags, for ownership, as was the case during the past year, are numbered from 1000 and upward, while those for the dealers and those will run from 1 up to 1000.

Bowling Set Class.

RICH PRIZES FOR BOWLERS.

Western Congress Hangs Up Much Real Money.

Teams Coming from as Far East as Chicago.

Record-Breaking Entry List Is Expected.

BY W. T. TUPPER.

What gives promise of being the greatest tournament or convention in the history of the Western Bowling Congress will be inaugurated in this city February 16, when the announcer says "let her go," and the first ball goes rumbling down the polished alleys. While it will be Los Angeles' first time to entertain the members of the Western Bowling Congress, she will surely do herself proud as the handling of conventions is right in her line. This will be the sixth annual convention and international tournament of the Western Bowling Congress, and it will be held from February 16 to February 25, both inclusive.

The prize list is a large one. The cash, which will be awarded to the ten finishing first in the five men event, is the largest cash prize ever offered in the history of bowling. The prizes for the single and double events are correspondingly large. It is this record-breaking prize list, which is guaranteed by the Los Angeles Bowling Tournament Association, that is attracting the attention of bowlers, all over the country.

EAST EASTERNERS COMING.

Teams are assured from as far East as Chicago. In fact the bowlers from Salt Lake City and vicinity, are making to charter a special train to carry them to and from the tournament.

Five of the eastern players and teams who will positively make the trip, are as follows: Gus Steele, who will pilot the Chalmers quintette from Chicago; M. V. Thompson will pilot one of the Brunswick-Balke-Collender five from the same city. George Lutz, president of the Middle West Bowling Association, will bring the crack Dunham team from Des Moines, Ia., and Robert O'Callaghan, also of Des Moines, will have five players representing the Mission alleys. Joe Lustig and his team will uphold the honor of Sioux City, Iowa. Dolph Kalz has five classy pin artists who will represent Emporia, Kan.; George L. Bide, secretary of the Y.M.C.A., of Dallas, Tex., will send two teams. Kansas City, Mo., will be represented by J. Harry Gorman and five crack bowlers. The Schmidts of St. Paul, Minn., who won first prize in the Middle West tournament last year, will also make the trip. Henry Meyer of Columbus, Neb., will head a team from his city.

Lack of space forbids mentioning the eastern teams who hope to come to Los Angeles. This will be the first time that Eastern teams have attended a West ern Bowling Congress tournament.

BIG ENTRY LIST.

Applications for entries will undoubtedly be by the boards, as the Salt Lake Bowlers are planning to send large delegations. Frank W. Smith president of the Western Bowling Congress, is organizing the bowlers of the Northwest, and will make up a special train to start either from Spokane or Portland.

Bowlers will attend from practically every city on the Pacific Coast. San Francisco will probably send ten strong teams, in which case she will lead all outside cities in point of entry. Los Angeles hopes to enter at least twenty five-men teams. Over 1000 bowlers are expected to take part in the coming meet, and as all the best pin smashers in the land are entered, it is safe to predict that some new ten-pin records will be hung up.

LOCALS MAY SHINE.

What chance will the Los Angeles bowlers stand? Well, last year we came away with the $1500 prize money, toppling 2718 pins at the Los Angeles. The year before in San Francisco Taylor and Ballard won the doubles championship, and Taylor the singles, and by the latter established a world's record, which stands, when he rolled 813 pins in three games at the Sutter-st. alleys. In the coming Western Congress tourney Taylor and Ballard will roll on a team which will represent the Grand Crand, and Taylor will probably be seen in the National Lumber Company uniform. Cy Taylor, Los Angeles' star, who is one of the most consistent bowlers in Southern California, will captain the team with Eddie Mader, president of the Los Angeles Bowling Association, will enter; Sam E. McGinnis, the hustling secretary of the above association, will be manager of Lustig's. Mackenzie is a valuable bowler to any team.

Some prominent bowlers who will roll under Los Angeles colors are Ed Hall, the Southern California champion of 1911-1912; Seiple, Fiatt, Hall, Bowers, Schmuck, Patterson, Dee, Patterson, Rawlins, Hockett, Thompson, Bowman, Tompkins, Young, all of whom have averages of 182 and over. Some A tourney will be held Thursday, February 15, when the bowlers compete for prizes offered by the country, Los Angeles should carry away their share of the prize money.

NEW MOTOR SIGNS.

Soon Jewelry Are Distributed to Owners of Machines in State of

The new motor car registration license plates are being distributed to dealers from the offices of the Board of Motor Vehicles in Sacramento. The type are of enamel on a background of white babbitt. About 16,000 have been ordered for distribution, as over 5200 were stolen during 1911 in the state, including Baltimore and Ohio. It is estimated that there are about 7200 motor cars for the State of California and the District during the year. Of the 1000 tags were stolen, the owners during the past year have been recovered from 1000 and the thieves with stands, when he rolled 813 pins in three games in 1909.



Los Angeles Bowling Stars.

NEW FLANDERS TWENTY.

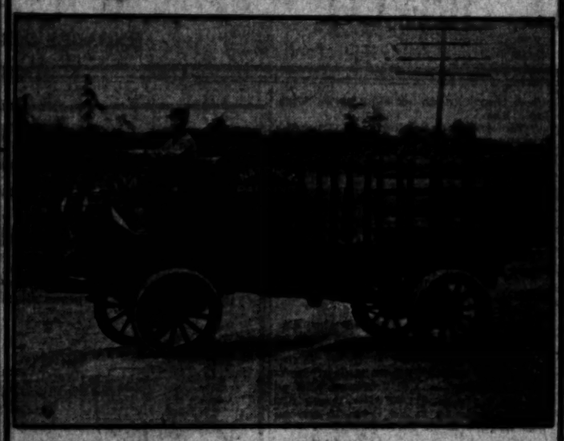
Stylish Car Appeals to the Women Drivers Because of Its Simplicity of Operation.

The appearance of the new four-door roadster Flanders "20," at the garages of the Studebaker corporation salesrooms throughout the country is quite the sensation of the hour. It is built on the standard Flanders "20" chassis, and is of the latest type and designed on the lines which will most appeal to those who find a two-passenger car a business necessity or an every-day convenience.

Provision has been made for every comfort of the occupant. The body is roomy and the deep scuttle dash is an added feature. The upholstery is magnificent. Another new feature is the brass shield that has been placed over the workings of the control levers to protect the clothing of the driver.

This car will be particularly appreciated by the women drivers, as it has a stylish appearance. A large locker occupies the rear deck. While there are now five different models in the family of the Flanders "20," they are all different body types mounted on the same uniform chassis. The types being made now are the four-door touring car, the fore-door roadster, Witt special speed car, Suburban detachable tonneau type and the coupe.

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When you buy a motor car, look for one that will give you all you want in power, reliability, roominess and convenience—with the least weight and consequent cost of upkeep.

That is why the investigation of all makes so often leads to the selection of the new Self-Starting Hudson "33." It has come to be the standard used in determining values of other cars. The chassis is ideal for town use or touring—compact, well designed, with plenty of power but without vibration and waste. There are heavier cars than the Hudson, but none stronger or more reliable.

The three-speed, selective transmission and perfect multiple disc clutch insure greatest flexibility of control—a feature much to be desired on city streets.

The Disco self-starting device and Continental demountable rims save annoyance and delay. The motor—containing nearly 1000 less parts—is dust proof throughout, preventing wear, and embracing the latest engineering features known.

Inspect the Hudson "33" before you decide on a car.



1912 Torpedo $1750—Fully Equipped

Promises unkept are but empty words. It is the INDIVIDUAL cars and attention GIVEN to every customer of ours that MAKES Hudson service what it is—THE BEST IN THE WORLD.

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A car that is equal in endurance to any car made and one that has for its power plant the famous

RUTENBER MOTOR

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Remember we have added $200 in refinements and quality in the 1912 cars and cut $300 from the price.

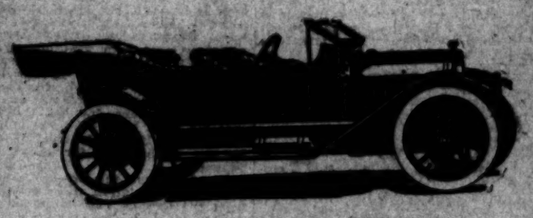
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Keep in mind that we install electric lights and self-starters for $35 additional on any model.

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See the Jackson Thirty
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Wheel Base 110 Inches, 32-Inch Wheels. Price $1300 F.O.B. Los Angeles. Equipped with Top, Windshield and Speedometers. $1200 Factory Equipment.

A car that runs willingly under any and all conditions; with all the riding qualities that give prestige to higher priced cars.

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Bargains — IN TIRES. AUTO TIRE CO., Sixth and Olive Streets.

Brush — $515. IMMEDIATE DELIVERY. The Only One-Cent Per Mile Automobile. 1312 South Grand Ave. Phones 22299; Broadway 6182. Agents Wanted for Outside Towns.

Cartercar — FRICTION DRIVE. No Clutch to Slip. No Chain to Break. No Gears to Strip. Direct Drive. Powerful as a Locomotive. Runs on High Gear. Has Made 60 Miles an Hour. Has Climbed Mt. Lowe. Has Made 25 Miles on Low Gear. Has Made 10 Miles on Reverse. VALLEY CANADIAN MOTOR COMPANY, 1121-23 So. Olive St. Phones—A5061, Broadway 5918.

Cutting — 1912 Models Here. PIPHER BROS. & AUSTIN, Home F3932. 1146-50 So. Main St. Bdwy. 1918.

Diamond Tires — All sizes and types to fit any make of car. THE DIAMOND RUBBER CO. 1207-09 S. Main St. Main 7855; Home 10855.

E.M.F. "30" — FLANDERS 20. Studebaker Corporation, Wholesale Branch, 1120-24 East Seventh St. Phone 60420. Main 3042.

Emblem — See the beautiful 1912 model twin 7-H. P., $650. Free engine and magneto, 4-H.P., $180. Great hill climbers. JOHN T. BILL & CO., Main, Near Tenth.

Excelsior — MOTOR CYCLE. The best and speediest machine in the world. Lists for Catalogue. Agents wanted. W. H. WHITESELL, California Distributor, 439 SO. SPRING ST., L. A., Cal.

Federal Tubes — Western Rubber & Supply Co. "The Quality House." 1211-13 S. Olive St., Los Angeles, Cal. 1204 Fifth St., San Diego, Cal.

FIAT F2647 — THE WORLD-FAMOUS CAR. PACIFIC COAST MOTOR CAR COMPANY. 1144 South Hope St. Main 6460. Reginald H. Garnon, Sales Manager.

Garage — Pacific Motor Car & Aviation Co., 1217-1281 S. Flower St. Home 60151. Open Day and Night.

Goodyear — COAT COMPANY. Headquarters for AUTO COATS, CAPS and GLOVES. 324 South Broadway.

Great Western "40" — The Great Western Motor Car Co., 1217 South Flower St.

Halladay — Tractors, Locomotives, Top Dressers and Spreaders, 20 and 40 H.P.—Prices $2250 to $5000. VALLEY-CANADIAN MOTOR COMPANY, 1121-23 South Olive Street. Phones—A5061, Broadway 5918.

Haynes-K-R-I-T — Haynes Auto Sales Co. of L. A. T. W. BROTHERTON, JR., Mgr. 1227 S. Olive St. A1062. Main 8057.

Havers Six & Nyberg — SUNSET AUTO Corporation, 11th and Figueroa. Bdwy. 267. 60477.

Hercules — AUTO STARTER. Cranks from the seat and out from the crank. Starter entered for sale. HERCULES AUTO STARTER AGENCY. Phone—A3826. 818 SO. OLIVE ST.

Hupp — CORPORATION. YEATS ELECTRICS. R. C. H. Gasoline Cars. Los Angeles Branch, HUPP CORPORATION, 1242-44 So. Flower. Main 3333.

Hudson — HUDSON SALES CO., H. L. Arnold, Mgr. Phones—Sunset Main 678; Home A4734. 1118 South Olive St.

Johnson — TRUCKS—The most truck for the least money. From 1500 lbs. to 5 tons f.o.b. Los Angeles; $1630 to $4000. WHITING & MEAD CO., 407 E. Ninth St.

Motor Car Supply Co. — For your Hudson, Flanders, Studebaker, Overland, Maxwell, Buick, Ford, Chalmers, Oldsmobile, Cadillac, Reo, Pathfinder, Franklin, Packard, Pierce-Arrow, Stutz, Mercer, Simplex, Peerless, Locomobile, Winton, Marmon, Lozier, Thomas, Knox, Jackson, Velie, Moline, Knight, Rambler, Metz, Hupmobile, Abbott-Detroit, Cartercar, Hudson, Regal, Brush, Maxwell



Baker Electrics

SHAFT DRIVEN

Handsome *Luxurious* *Commodious*

The silent, smooth-running quality of Baker Electrics is due to the frictionless shaft drive and the mechanical perfection not found in similar lines. Its beauty is structural, not superficial. A FEW SUPERIOR POINTS OF THE BAKER ELECTRIC:

ABSENCE OF FRICTION
LOW CURRENT CONSUMPTION, WHICH MEANS INCREASED MILEAGE RADIUS
LOWEST COST OF MAINTENANCE, EASE OF OPERATION AND CONTROL
LARGE, ROOMY INTERIOR.

1912 CARS NOW ON EXHIBITION IN OUR SALESROOM.

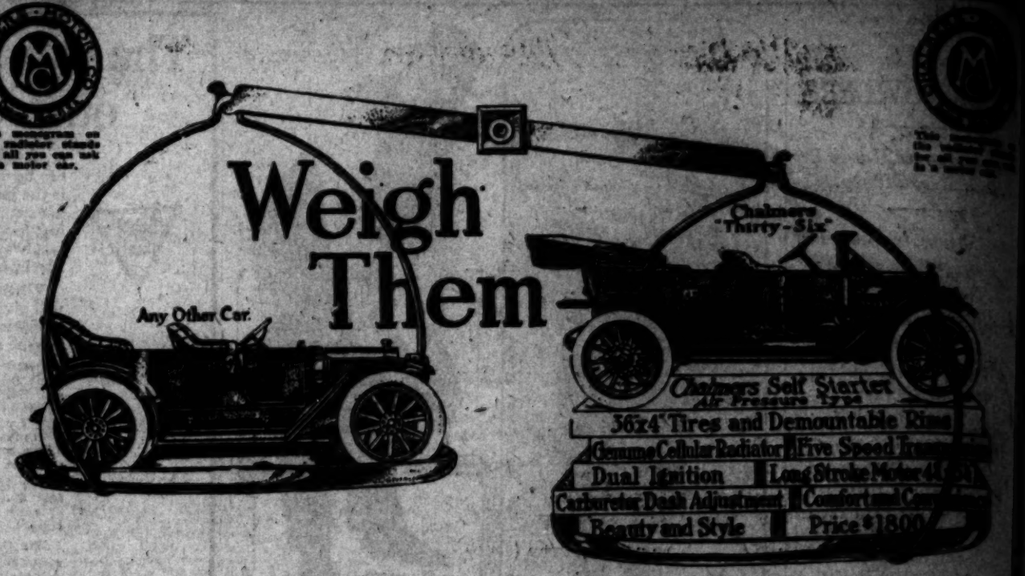
Call or phone for demonstration.

Standard Motor Car Company

Distributors for Southern California.

TENTH AND OLIVE STS.

Phones: 10457; Broadway 2963.



Comparison Sells More Chalmers Cars Than All Our Advertising

You will buy the car that has the most features designed for your convenience, your comfort, your safety, your economy and your pride of ownership. Some cars seem to be built to please the builder. You want one that was built to please the buyer—for you are a buyer. You will use the car. You will find out from day to day whether it is thoroughly convenient to operate and use. You will find out whether it is perfectly comfortable under all conditions; perfectly safe; consistent; economical.

Therefore we refer you to the diagram above. Chalmers "Thirty-Six" is a car for the buyer. Look over the entire motor field and see if you can get these "Thirty-Six" features in any other car at $1800. See if you can get all of them in any other car at any price.

Why They Bought "Thirty-Sixes"

Chalmers Motor Company has delivered more than 2000 of the "Thirty-Sixes." During the last few weeks we have been asking many of the owners to tell us the principal reasons why they bought the "Thirty-Six." Everybody seems to agree on these ten big reasons:

1. **Chalmers Self-Starter**
Does away with cranking. Adds at least $300 to the value of an automobile. Simple, safe, efficient, air-pressure type. Nothing complicated—just press a button on the dash and away goes your motor.
2. **36x4-in. Tires and Demountable Rims**
Big tires insure ease of riding and reduce tire trouble to the minimum. Demountable rims rob punctures of their terrors—a change can be made in two or three minutes.
3. **Five-Speed Transmission — Four Speed Forward and Reverse**
Affords utmost flexibility of control. With it you can climb steepest grades without loss of time and without punishing your motor.
4. **Long Stroke Motor**
Maximum power at low engine speed, splendid pulling, longer service, greater quietness, freedom from vibration.
5. **Dual Ignition**
Simplest ignition system yet devised. Nothing equals a magneto for furnishing perfect ignition.
6. **Dash Adjustment for Carburetor**
You can get the proper mixture for starting or to suit varying weather conditions without getting out of car and lifting hood.
7. **Genuine Cellular Radiator**
The sort you find on high-priced cars. None better made. Insures perfect cooling, longer life, good looks.
8. **Comfort and Convenience**
Long wheel base, big wheels and tires, deep upholstering, roomy bodies made for maximum comfort. Convenience is assured by a score of refinements that will appeal to you when you see the car.
9. **Beauty and Style**
Chalmers symmetry is the kind of beauty to possess efficiency. You cannot find a car at the price with greater beauty of line. Each equipped in choice of pearl and various shades of three attractive color schemes.
10. **Price—$1800**
Because of the features listed above and many of other advantages; because of model of high-grade material and workmanship for which Chalmers stands, the "Thirty-Six" is the greatest value for the money of any car ever built.

The Biggest Chalmers Year

From time to time in the past it has been our pleasure to quote from those in the automobile trade, and the public generally, a commonly heard expression, "This is another Chalmers year."

Now, with half the 1912 season gone, we are pleased to be able to vary this quotation and say, "This is the biggest Chalmers year of all." Since July 1st the Chalmers Company has shipped 40 per cent. more cars than during the same period last year—and last year was a good year, too.

We believe that this phenomenal business is due to the fact that the Chalmers cars sold in previous seasons have been holding up and giving good service and that the Chalmers Company is now reaping the results of satisfying, from the first, really good cars at reasonable prices.

Chalmers "36" With Top and Glass Front $2050
Chalmers "30" With Top and Glass Front $1650

WESTERN MOTOR CAR COMPANY

727 SOUTH OLIVE ST. Charles E. Anthony LOS ANGELES, CAL.

NEW AUTOMOBILE

TIRE AUCTION

NEXT WEDNESDAY

All Sizes of Standard Makes To Highest Bidder

Diamond *Fisk* *Michelin*
Goodyear *Hartford* *Goodrich*

And Other Well Known Makes

—Nothing But Bargains—

We are taking this new and unique method of introducing a NEW CONCERN

PRUDENTIAL TIRE CO. N. W. Cor. Pico & Olive

RHOADES & RHOADES, Auctioneers

TRELOAR HOLDS OUT HOPES.

(Continued From Tenth Page.)

arranged as to entail expenditure of muscular or motive energy only, so far as possible, and not neural energy. Simple movements done by imitation, not by command, and with not much stress laid on exactness or uniformity of performance, are the best. Intricate and difficult drills, evolutions, marches, or steps involve a large expenditure of mental energy with no returns.

In taking up exercise a person trying to reduce weight must reduce his expenditure of energy in other directions. The business man or student must cut out some of his brain work, or he will simply be adding a new expense to an already burdened organism. Exercise is not in itself recuperative or constructive. At the time, it is destructive, an expense. The value is obtained only when there is time and opportunity to regain more than you have spent, through the adaptive and recuperative processes of nature.

For this reason the best results in building up weight are often obtained by alternate periods of exercise and rest. For instance, exercise every day for a week will start the muscle cells developing and stimulate the appetite. Then a rest from exercise for a week will give the system a chance to gain from the increased amount of food consumed.

Sleep is of the utmost importance in increasing weight. You should sleep nine or ten hours every night. Late sleeping in the morning is particularly beneficial if one's time can be arranged to take it. If there is difficulty in sleeping, at least lie quiety in bed for ten hours. It is possible to get excellent rest if the mind is free from worry, even if one is actually unconscious in sleep, but a fraction of that time.

The exercises which produce the best results in building up the thin, follow in method and dosage the good old-fashioned lines. The three morning exercises which I have urged so strongly in this column from time to time, should be practiced daily except during the rest periods described above.

For the other exercise illustrated it will be worth while to get one pair of dumb bells, each about one-sixth of your own weight, and another pair, each about one twentieth of your own weight.

WITH THE LIGHT BELLS.

(1.) With the elbows touching hip bones, bend and straighten the arms in alternate tempo, palms upward, photo 1.

(2.) Same as 1, but with backs of hands upward.

(3.) Raise the bells from front of leg to level of eye, straight arm, alternate tempo, photo 2.

(4.) Stand with dumb-bells touching each other at arm's length in front, height of shoulder, photo 3. Swing dumb-bells back forcibly, elbows straight, on a plane level with the shaoulders, at the same time rising on toes. Return slowly and repeat. Carry the head back and the chin in at the same time that the arms go back.

WITH HEAVIER DUMB-BELLS.

(5.) Stand with feet eighteen inches apart, one dumb-bell held at the shoulder in right hand. Swing the right shoulder to the rear, then bend forward and to the left, at the same time straightening the right arm. Continue the bend until the right arm is straight and the back of the left shoulder rests against the inside of the left knee, photo 4. Then come up to erect position with the body, carrying up the dumb-bell at arm's length above head. Reverse starting position, shift dumb-bell to left hand, and repeat on the other side.

(6.) Raise the two dumb-bells, one in each hand, from floor to above head.

(7.) Lying on back, hold one dumb-bell by the two ends, as in photo 5. Let it down slowly beyond the head till it touches the floor, then up again to starting position, arms straight all the time.

(8.) From position of photo 5, come up sitting with dumb-bell under chin as in photo 6.

(9.) Deep knee flexion. From standing erect, sink down by bending the knees, till you sit on your heels, then come up again.

(10.) Standing erect, rise on toes, then settle back on heels and raise the toes off the floor.

Do all these from ten to fourteen times at first, except No. 10, which should be done fifty to 100 times. Gradually increase the number. In exercises done in alternate tempo, count on one hand only.

BEGIN DAY WITH THESE EXERCISES.

Treloar's three morning exercises to which he pins his faith.

On first getting out of bed in the morning:

(1.) Lie on your back on the floor; come up to a sitting position.

(2.) On toes and hands on the floor, the body straight and rigid from neck to heels, raise and lower yourself by bending and straightening the arms.

(3.) Standing up with feet apart, lift some convenient object, such as a stone or piece of iron, weighing about one-sixth of your own weight, from the floor to the level of your chin and repeat.

Do these ten or twelve times each at first, increasing gradually.

REGISTRATION LAWS DIFFER.

Maine Men are Lenient Toward Auto Owners Who Wish to Tarry Inside Their State.

Under the new Maine automobile law, which became effective January 1, an entirely different system of registration is provided. A graded registration fee takes the place of the old lump sum system—$5 for automobiles of twenty horse-power and under, $10 for automobiles between twenty and thirty-five horse-power, $10 for motor trucks or automobiles used for commercial purposes, $3 for motor cycles, $10 for traction engines or log haulers.

Manufacturers and dealers in automobiles or auto trucks are required to pay a fee of $25 for privilege to purchase, demonstrate, sell and exchange automobiles and motor trucks. Each manufacturer or dealer in motor cycles is required to pay a fee of $6. The fee for a license to operate an automobile, motor truck or traction engine is fixed at $2.

Non-residents may operate motor vehicles in the State for a period not exceeding thirty days without registration. All fees will be used for the repair, maintenance and construction of the State highways, under the direction of the State Highway Commission. It has been estimated that under the provisions of this act from $80,000 to $100,000 will be received from automobile owners.

BEST BASEBALL PLAYERS.

(Continued From Sixth Page.)

Now, of course, these players are the ones I would pick after an experience of ten years playing with them and against them. It might not be the best team in the world, but it would have been the best to win games with and that is what all teams are trying for. If such a team had to have five pitchers I would pick Mathewson, Walsh, Brown, Overall and Bender.

It must be understood that the men I have chosen for this team are those I know of personally after an experience of ten years. Some of these have gone back in the last two or three years, but the majority of them are just about as good as ever.

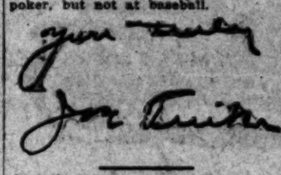
RIGHT NOW TEAM.

As to picking a right now team there would be a few changes, for of course new stars are being discovered every year. As to the pitchers I would select Mathewson, Walsh, Bender and Brown for four; and Breunahan, Archer and Chief Myers for catchers.

Chase might be put on first base; Collins on second, Lord of the White Sox on third and Doolan of the Philadelphia Nationals at short.

In the outfield I would place Schackard in left, Cobb in center and Jackson in right field.

Every baseball fan has his own idea of what the best ball team is, but my idea is that the best team to have is the one that you can win games with and such a one might not always be the one with the greatest number of stars on it. Baseball victories are largely a matter of luck for the least thing often turns a game, but I am confident that the first team I have picked here would win more games than the second one. The first one is made up of brainy men who can hit, field, steal bases, know the game and can take advantage of every opening to score runs. All are individual stars who could shine together, and if you could beat that bunch I would like to know how. You might at poker, but not at baseball.



MOTOR HOOK AND LADDER.

Novel Fire Apparatus Ordered by Fire Chief Who Follows the Trend of the Blaze Devourers.

Fire and Police Commissioner Barlett of Dallas, Tex., has recommended the purchase of a motor hook and ladder truck, to cost about $5250. When this is installed, Dallas will have six pieces of motor fire apparatus. The city also has purchased a roadster for the chief engineer of its water department.

One advantage of the elaborate form of tool box in which a separate, padded niche is provided for each individual article, is that a mere glance reveals whether everything is in its proper place. Many an otherwise resourceful motorist has been stalled by the roadside as a direct result of the pilfering of his equipment and his ignorance of the fact until some particular implement was sorely needed.

During the past year there were constructed, under State supervision, 69.33 miles of highway in Ohio.

NEW TEAM LINE-UPS.

(Continued from Sixth Page.)

Seaton and Peckinpaugh. However, I hope to develop some to take the places of these stars.

"In the pitching line we will start with Henderson, Harkness, Koestner, Lamline, Greenwell, Byrd and Osborn. Everyone knows the first three for they were with me last year. Lamline is from the Portland team of the Northwest League. Greenwell is a left-hander, drafted from the Springfield (Mass.) team, and I learned the other day that he had shot his right hand off in a hunting expedition. If this is true he will be out of baseball for the Coast League.

"Byrd is from the Helena team of the Union Association, while Osborn is from the Grant's Pass team in Oregon. Of course these two may not make good.

"In catchers I expect to have Kuns, Howley and Murray. Howley is from the Utica team and went from there to Cleveland where he figured with me in the Ryan-Steen deal. I expect to trade off Murray.

"Rapps will be on first base, Rodgers on second and Lindsay on third, all of these being men from last year. For shortstop I have Coltron of the Portland Northwest League; Kibble, whom I drafted from Helena and Bancroft, whom I drafted from the Superior (Wis.) club.

"For left field I have Chadbourne and Krueger. As new outfielders there will be Mathews, from the Butte team of the Union Association; Peters, the Santa Clara boy, drafted from Trenton; McDowell, purchased from the Nebraska State League and Doane, Strait and Hirsch, secured from Cleveland. Howley, Doane, Strait and Hirsch are to come to me in the Ryan-Steen trade with Cleveland.

"Doane is from New Orleans and Strait from the Nebraska State League. Not having seen any of these new men in action I cannot say what they can do or even what they look like.

"We will have plenty of time to try them out in the spring practice. Where that will be I do not know but it will be some place in this end of the State.

"The Portland team will start out sufficiently strong I hope to give the other teams a battle royal from the first game and if it shows any weak spots we will fill the holes with good men. We want the pennant again because we want it."

KNIGHT MOTOR ATTRACTS.

Engine Is to Be One of the Exhibits Which Will Interest Motorists at Auto Shows.

Interest in the "Silent Knight" motor is steadily on the increase, and as the show season draws near, it appears that the sleeve valve type of engine will attract more attention than anything else at the shows. Three American companies will this year show Knight motored models, while one, the Stearns, will show nothing but Knight engined models, as this company has abandoned the poppet valve entirely.

The foreign shows this year indicate that the poppet valve type of engine is rapidly disappearing, according to prominent American visitors who have just returned from the London and Berlin expositions. The sleeve valve is forging ahead with tremendous strides, while rotary valves and other valve systems are rapidly driving the poppet type from the market.

A few years ago America was far behind Europe in automobile construction, but is rapidly catching up, and it appears that history is about to repeat itself, at least so far as supplanting of poppet valves in this country is concerned.

America is apparently following closely the precedent set by Europe in approving the Knight Motor, for the dealers of the F. B. Stearns Company, the first American concern to adopt this engine, are reporting that premiums are being paid for Stearns-Knight cars in some localities.

MARION

An X-Ray View of the MARION.

Proves Its Uniform Superiority

To strip and analyze the Marion car—in short, to give to the public a view of its mechanical construction—is to reveal, not only its individuality, but its predominating and uniform superiority.



The Thirty-five Self-starting.

$1500 Delivered in Los Angeles

—Including—

Top, Top Boot, Prest-o-Tank, Windshield, Speedometer, Rain-Vision Glass, Electric Lights, Electric Horn, Tire Carrier, Tire Irons, Pump and Tools.

Burkhard-Crippen Motor Car Co.

PICO AND GRAND AVE., LOS ANGELES

Another instance of the popularity of the silent Knight engines comes from Portland, where a wealthy customer not only insisted upon buying the demonstrating car, but even paid the $400 express charge.

Contrary to all expectations, the Pacific Coast [illegible] ing the Knight motor [illegible] It has been said [illegible] that difficulty would be [illegible] selling Knight cars in [illegible] it now appears that [illegible] fully balanced as the [illegible] made on the [illegible]

(COPYRIGHT, 1912, BY THE NEW YORK [illegible]

Our Boys and Girls.
PROFUSELY ILLUSTRATED.

Los Angeles Sunday Times

XXXIst YEAR. SUNDAY MORNING, JANUARY 14, 1912. PRICE: Single Copies, on Streets and Trains, 5 Cents. Per Month, Per Copy, Delivered, 5c Cents.

Part VIII—8 Pages
THE HOUSEHOLD—FASHIONS.

DOROTHY DEERE
American Girl



1.—When Dolly Deere was nine we fear her spirits were quite high;
She loved to romp and race about and make her hair awry,
She hated to be staid and still and mind her governess,
Which was very, very wicked and quite thoughtless we confess.

2.—One day along Fifth avenue she walked in silken gown—
Staid, stiff and prim and proper—with an unbecoming frown;
She saw the motors passing, sleek and glittering and bright,
And they bored her to distraction till she saw another sight.

3.—A Western cowboy quite across the continent had run,
Clad in Western cowboy garments, with a Western cowboy gun;
He was "taking in" Fifth avenue, unconscious of the gaze
Of a thousand city "rubberers," unused to Western ways.

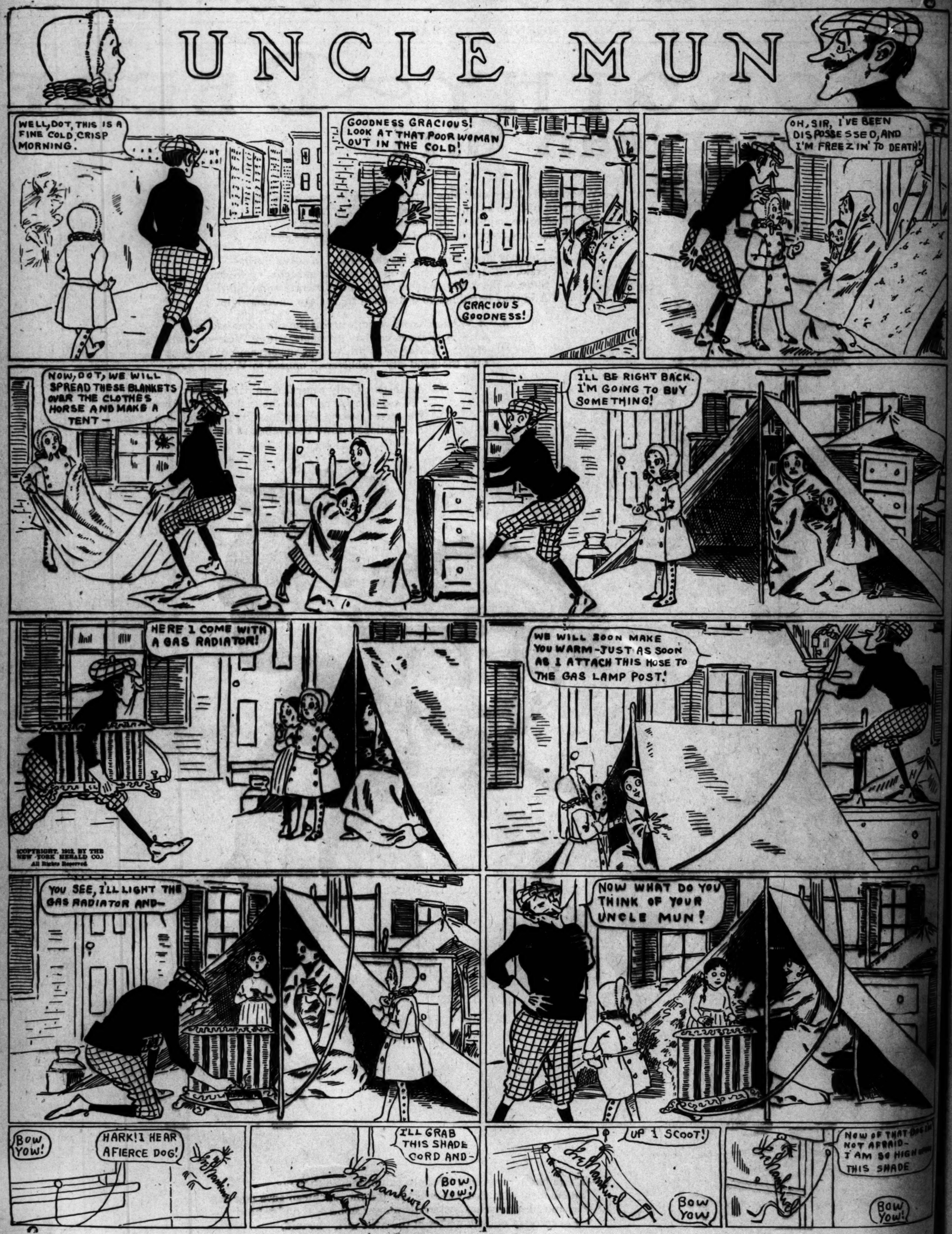
4.—An instant Dolly paused, then darted quickly through the crowd.
"Please take me up!" she shouted to the Westerner aloud.
He started, swung her up, and fired a joyful shot or so,
And galloped down the avenue as fast as he could go.

5.—There has never been a Western exhibition, so they say,
To compete with that which Dolly and the ranchman gave that day.
He stood his horse up backward—almost stood him on his head—
"For to carry out the wishes of the little girl," he said.

6.—Dot was mussed but quite elated when the afternoon was spent,
She'd had enough adventure for her little heart's content;
And the Westerner dreams of her yet on his ranch, and it saved the whole East in his eyes
From the moment the little American girl took her furious exercise.

...ISHED BY THE NEW YORK HERALD CO...

UNCLE MUN



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MR. TWEE DEEDLE

HELLO, MR. TWEE DEEDLE! ISN'T THIS A DANDY RAIN?

THIS IS FINE, DICKIE! COME INSIDE THE TREE!

I'M GLAD WE ARE IN THIS TREE WHERE IT'S NICE AND DRY!

IT'S RAINING SO HARD THE WATER WILL BE UP TO US SOON, THEN WE WILL HAVE TO MOVE FROM HERE!

CLIMB IN, DICKIE, WILL USE THE UMBRELLA FOR A BOAT!

LOOK AT THAT QUEER BUILDING, MR. TWEE DEEDLE! WHAT DO YOU SUPPOSE IT IS? I NEVER SAW IT BEFORE!

I'M SURE, I DON'T KNOW WHAT IT CAN BE, BUT WE ARE DRIFTING IN THAT DIRECTION SO WE MAY SOON KNOW!

IT'S MR. WEATHER MAN, DICKIE!

I'M SO GLAD YOU BOYS ARE HERE! I WAS MAKING SOME RAIN, AND I PUT TOO MUCH YEAST IN IT, AND IT'S BUBBLED ALL OVER THE WHOLE WORLD! I DON'T KNOW WHAT TO DO TO STOP IT!

YOU CAN SEE HOW IT'S SPOUTING OUT OF THE TRAIN! I ONLY WISHED TO MAKE A LITTLE SHOWER, BUT IT GREW SO QUICKLY THAT IT FRIGHTENED ME, AND I PUT YEAST IN IT BY MISTAKE! I'VE TRIED TO STOP IT, BUT IT DOESN'T STOP! OH DEAR!

I NEVER THOUGHT OF SUNSHINE! I'LL TRY IT!

WHY DON'T YOU POUR A WHOLE LOT OF SUNSHINE IN WITH IT? PERHAPS SUNSHINE DRY UP THE RAIN?

WHEE! THAT WAS JUST THE THING! WAIT! NOW I'LL PUT IN A PINCH OF RAIN BOW POWDER, AND WE WILL GO OUTSIDE AND SEE HOW IT LOOKS!

I KNEW THE SUNSHINE WOULD FIX IT!

SO DID I!

SEE, THE RAIN HAS SOAKED INTO THE GROUND! THE WATER WAS UP TO THE TOP STEP WHEN WE CAME!

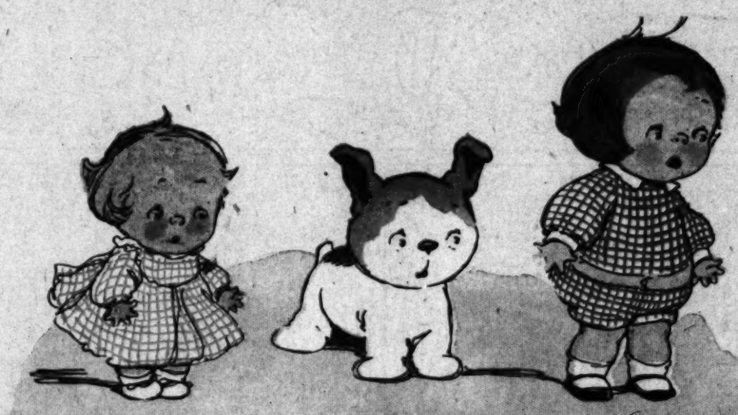
THAT'S THE LOVELIEST RAINBOW I'VE EVER MADE, AND I'LL BET THERE'S A DANDY BIG POT OF GOLD AT THE END OF IT!

LOOK, DICKIE! THERE IS OUR UMBRELLA BOAT, DOWN BELOW US!

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WINSOR McCAY

THE TURRIBLE TALES OF KAPTIN KIDDO



Written by MARGARET G. HAYS

Pictured by GRACE G. DRAYTON

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Me'n Gwendylin 'Vangelin' May—we goed to 'Lantic City—wif our dee-ar Muvvers an' one day we putted on our new fur coats—it was a n'orful cold day—an' we goed to the skatin' rink—an'—an' we gotted some skates—an' we was skatin' magniferously to the beautifules' music—an' suddenly somebuddy knocked us bof down—Spang! Bang! an'—an'—an'—'at was when we goed to the "Sea-magerie."



An' ther' was Sea-Lions in cages, an' they was tootin' big fog horns—an' they fed 'em wif—wif "Oyster kicktails" an' "fried sea serpents' wings." An' ther' was a mer-man for a guide—an'—an' Gwendylin 'Vangelin' May 'n me—we—we—course we wasn't not scared nor nuffin—but it was all water down ther' at the Sea-magerie—deep, deep, horribliferous water, an' we had a n'orful time to keep from gettin' drowned-ed all up.



'En ther' was lots o' Sea-Puss-Cats—an' Sea-dogs—an' 'ey was playin' "Monkey" in the monkey cages. An' we—er—we buyed some bags o' Sea-nuts for 'em, an' we feed-ed 'em; an' the mer-man guide sed, "You mustn't not feed the Sea-animiles!" An' we goed to a Coral 'Pay-vilion"—an' eated Ice-Sea-Cream—an' Salt-Sea-nuts—an' ther' was orful pretty mer-maids for waitresses. An' 'ey winked to me an' sed, "Oh, you Kiddo!"



An'—an' 'en we goed for a ride on a gr-r-reat big Sea-Cow—all trimmed up wif 'ittle sea-bells, an' was goin' "tinkle-tinkle-peri-winkle." An' we goed all aroun' those "Sea-logical Gardings"—an'—an' sawed a—Sea-Saw—an' it was maked out o'—out o' Sword-fishies. An' ther' was orful pretty flowers—Sea-weed—an' "Sea-ennimies"—an' 'ittle sea-boys an' sea-girls a-pickin' 'em.



An' ther' was a fishies skatin' rink—an' ther' was lots o' "Skates" flyin' roun' there wif—wif—Cat-fishes an' Porpoises sittin' lookin' on an' watchin' 'em. An' me'n Gwendylin 'Vangelin' May we tried to skate wif em—but—well—see it was night times now—an'—an'—a whole lot o' star fishes comed down out o' the yky—an'—an' hitted us—Bang! Spang! on the head.

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An' I see'd 'em—an' I sed, "Here, you, I is Kaptin Kiddo, an' you lef my girl alone," I sed. An' che-know-'bout-'at? Me'n Gwendylin 'Vangelin' May was back in the re-ally truly Skatin' Rink, an' I was sittin' on some pretty lady's lap. An'—an' I telled her 'bout the "Sea-magerie"—an' she kissed me—an' laffed an' sed, "You had a ree-al bad fall, oh, you dear little Kiddo!"

P. S.—But me'n Gwendylin 'Vangelin' May has two big lumps—wher' those Star Fishies hitted us.

THE BEST OF THE SEASON SUITS

WISE is the woman who does not accept the first extreme styles offered by makers. It is always best to let the survival of the fittest decide for you when you are designing or ordering your suit, be it for afternoon calls or for practical business wear.

There is a charming little suit of blue serge showing a short cutaway jacket with a black satin shawl collar and two large buttons at the fastenings. A large armhole effect is suggested by a row of tiny blue enameled buttons. There are black satin cuffs on the long sleeves, and this again is used on a shirred puffing under the short tunic effect. From the button-trimmed band there hangs a circular flounce. This is unusual and suggests elegance and practicality at the same time.

The slightly raised waist line and the peplum are features of the accepted styles. These are shown in the striped zibelline suit trimmed with large buttons in a straight line at the side. The sleeves show the fitted armhole, and the deep revers and cuffs are of deep lavender cloth to echo the color of the stripes. The skirt is circular, fastening in front, and the entire suit shows becoming simplicity.

For afternoon occasions there is the handsome black velvet suit combined with blue broadcloth. The deep collar is stitched and edged with black fringe. The overskirt of black is slashed at the side over the contrasting blue underskirt. Turned-back cuffs are edged with the cloth and huge sapphire-studded buttons fasten the coat at the side. There is such a pronounced vogue of velvet that any becoming colors can be copied in this style.

For the very formal dressy function heavy soft silk or satin is exploited and accepted. Amethyst-colored satin is combined with black satin in the coat and the plain skirt. There are long revers of the two colors fastening under a huge ornament of corded silk. The lower part of the jacket is embroidered with amethyst soutache. This trimming is repeated on the edge of the sleeves. To give the crowning touch of elegance, a collar of rich fur, rounded at the back, is incorporated with the jacket, while deep cuffs of fur finish the sleeves.

In the best styles of the season's suits there is always provision made for business wear. Needless to say that the strictly tailored style is always correct. It is shown in the model of mannish suiting in oxford gray. The coat is fingertip length, and the sleeves show three bone buttons at the cuffs. The skirt is made of a fitted yoke and a circular lower part, a row of bone buttons and buttonholes running down one side and the back.

There are many little points that it were well to bear in mind. Coats on tailored suits are longer; on dressy models they may be unusually shaped and of any length. The double-skirt effect is quite apparent, and a slashed tunic is the accepted improvement over that of last year. Buttons are much used; fringe is popular on velvet and silk. White cloth is used for revers and fur is incorporated with suits for afternoon. Colors are dull in general, relieved by touches of embroidery, braiding or jeweled buttons.

The story is interesting to every woman and will always find willing ears and appreciative eyes.



Of Fur Trimmed Satin



Blue Serge and Black Satin



Strictly Tailored for Business



The Peplum Suit.



Showing a Broad Collar and Slashed Skirt





COMMON SENSE in the HOME
EDITED by MARION HARLAND



Heart to Heart Chat With the Discouraged Housewife

By MARION HARLAND

"IN obedience to your injunction to 'take account of stock,' I have been reviewing the story of my domestic and social life and setting the facts of the present fairly before me. I have the best husband in the world and three dear, dutiful children. We are not rich, but we have never had the misery of hearing so much as an echo of the 'wolf's long howl'; my home is cozy and tasteful (to my eyes), and I have good neighbors. Add to these good health and you will say I ought to be satisfied and thankful. I am—as a general principle. Do you know what I mean? And don't laugh at me when I make a clean breast of my worry.

"I am naturally methodical and—if I do say it—neat and orderly. But my house has never been kept as I should like to have it. It is my bounden duty to see that my John's money is not wasted and that our property is taken proper care of. I am a firm believer in the duty of judicious economy of materials and time, and I try to practice the adage: 'What is worth doing at all is worth doing well.' Moreover, I hold myself responsible to my husband and my conscience to see that what is done by another under my direction should be as well done as if the doer were myself. And I can't make servants do it!

"There it is all out! I worry, day and night, over the consciousness that I am not the housekeeper and manager that I would be. Won't you tell me how to do better? I read a dozen years ago that you had over your desk the motto: "SOMETHING MUST BE CROWDED OUT!" Is that true? And—excuse my plainness of speech—but is it ever right to crowd out what you know ought to be done, and done well? My maids are reasonably good. That is, they are neat, honest, respectful, and industrious. But they do not do my work and take care of things as I would were I in their places. I won't bore you with particulars. You have been in the domestic harness long enough to fit in the picture for yourself.

"If only I did not care! John says the worrying is more expensive than the losses we sustain through the shortcomings of servants.

"Again, please forgive me! I have no mother or intimate elderly friend to whom I can go for advice. You see, I was the principal of a girls' school before my marriage, and accustomed to systematic methods of work. It frets and depresses me that I cannot carry the principles then learned and practiced into my present life.

"DISHEARTENED HOUSEMOTHER."

* *

Application Often Needed.

It is true that I have kept the motto you quote above my desk for more than a dozen years, and had numberless occasions for the application of it. About the same time with the adoption of the legend—taken from Mrs. Whitney's "Leslie Goldthwaite's Summer"—I wrote an article—for myself, primarily, and secondly for my sister housewives—entitled "The Art of Winking." I dragged it from the corner of a drawer after reading your letter and reread it. Since I cannot put it bodily into your hands I will extract bits from it as I go on

Some day I shall write upon women's lack of the sense of proportion. Your John has what you have not in this direction. He proves this by saying that your worry is more expensive than your losses through the lax habits of your employés. You say that you are an indifferent housekeeper. I have heard scores of women say the same—sometimes with truth—usually without. The really indifferent housewife is the last to suspect her fault. One of the most slatternly women I ever knew objected to using white china because "it showed dirt!" My mother, to whom the remark was made, answered quietly, "If the dirt is there I want to see and get rid of it."

To which Mrs. Free-and-Easy rejoined, "What the eye doesn't see the heart doesn't feel."

That is, I believe, an Irish proverb. It sounds like one!

* *

"An Eye for Dirt."

It is right and seemly that we should keep our homes and our belongings clean. The processes of cleansing that which others have soiled; mending that which is torn or worn, and setting to rights that which has been thrown out of place—must have been designed by our All Wise and Altogether Kind Heavenly Father for our best good, or we should not be compelled to spend one-half of our lives in cleaning up and straightening out. "An eye for dirt" is essential to excellent housewifery. Different degrees of perception differentiate the notable and the negligent manager.

Perhaps you may have heard the time worn anecdote of the priggish bachelor who laid a broom across the path along which three girls he knew were to come down to the orchard where he awaited them? The first jumped over the broom kittenishly, the second stumbled over it and kicked it petulantly aside; the girl who came last espied it where it lay, picked it up and set it, brush end up, against the porch wall. He married her, because, as he told her on her wedding trip, he "wanted neither a fly away nor a sloven."

"I always know when 'she' has been this way," a cook in an American family was overheard to say to a fellow servant. "She sets all the brooms with the brush end up."

The housemother's action passed with the amused maid as "clear fussiness." It was but one of the thousand unuttered protests which the owner of house and home is continually making against violation of law and order. One sufferer relates painfully that she has had one chambermaid for twenty years, and in all that time has never seen her leave a broom standing with the right end up.

Yet that servant must have had many satisfactory qualities, or she would not have held her place for a score of years.

* *

Little Lesson in Lying.

Another woman complains of an otherwise exemplary maid that she "cannot be depended upon to tell the truth when a lie will suit her convenience better. I can't depend upon her in other matters when I know her to be false in one respect."

I had my lesson in this matter of lying when I was forty years younger than now, when I am cautioning you to overlook occasional sins of this sort. I detected a trusted maid in a lie told to shield herself from censure. She was exceptionally intelligent, and I asked her, point blank, how she recompiled it to her conscience to speak a cool, deliberate lie.

She stared in honest wonderment: "It wasn't a lie as would hurt my neighbor! That would be bearing false witness. I broke no commandment in saying that I didn't know the glass was broken until you showed it to me. Of course if I had guessed that you saw me knock it over with my elbow I should have spoken differently."

She had been three years in my employ and knew that I never scolded any one for an accident. She remained with me until her marriage, five years after supplying me with this key to the ethics of herself. I still think I acted wisely in retaining her. Something must be crowded out of our demands and expectations of those whose standards are unlike our own.

Yet—carrying the question home—is it a more heinous sin for your maid to deny having broken a goblet accidentally than for your next door neighbor to plead "a prior engagement" as the reason for not accepting an invitation to a party which she "knows would bore her to extinction?"

* *

"Woman's Work Never Done."

Don't think me unsympathetic or that I seek to belittle the worries that bow your heart so low that you write yourself down a "failure." As my boys say—"with double breasted vim"—I have been there! Every woman who has right ideals as to work and the way in which that work should be done can enter into the secret bitterness of spirit with which you chafe and strive with the numberless difficulties incident to your lot. Systematize as we may—and as we do more and more every year—the old rhyme holds good:

"Man's work is from sun to sun.
But woman's work is never done."

It is a trial—and sometimes sore and bitter—to see work half done (our foremothers said "scamped," and it is a fitting word), valuable property misused, and food wasted, when we are conscious all the while that we are held responsible—and justly—for the administration of affairs intrusted to us. It is not easy to keep back the biting retort that would lower one's self-respect when told that the three pounds of butter bought yesterday for a family of three people, who in that time have had neither pastry nor cake, have been consumed by this morning, and to be assured with indignant and supervirtuous emphasis, when you dare look surprised, "It all went honestly, mem!"

It is a rank offense to your finger tips to handle filmy silver and streaked silver, and to stand by silent while the waitress you have carefully instructed as to the only right way of washing dishes souses greasy plates and sticky saucers with spoons and glasses into a pan of lukewarm water. The corners of your "tasteful" rooms are a perpetual trial or a constant mortification; the rungs of the chairs and the legs of piano and tables know not the duster, and cobwebs wave like tattered trophies of victorious *ci-devant* service and defeated housewifery.

* *

When Everything Goes Wrong.

Sometimes your wrath being rebels against a line of work that brings, as far as you can see, little satisfaction to anybody and falls so ineffectually short of what you would have it that you are sick of it—sick of yourself, and, most of all, of the shambling perfunctoriness of those whom you pay to *do* it properly. You treat them well, so you reason, and pay them well. In return they slight and cheat and grumble at your conscientious endeavors to make a home worthy of the name.

This is your present state of mind. Whether or not it becomes habitual and yourself a chronic grumbler depends upon your ability to weigh values. To revert to our assertion of a while ago, you must cultivate a just sense of proportion. If you determine to do the best you can, compatible with health of body and of mind, to order your house aright, supplementing deficiencies when this may be done without waste of precious forces, and when the "something that must be crowded out" is pushed into the background—do let it go, as if it had not been—you will prove yourself a stronger and a wiser woman than if you had courted wrinkles, gray hairs, and premature senility by refusing to wink at petty shortcomings and to be tolerant of what cannot be altered to suit yourself.

Don't compare your housekeeping with that of your neighbor's. There is a crook in every lot. In some that are all right to the casual eye the crooks are zigzags, with corners that abrade sensibilities into cancerous ulcers. Be a law unto yourself. And, having done all, stand fast to the resolve to make the best of that which nobody's best can remedy. Be patient with yourself. Don't fall into the way of writing—that is, saying bitter things against yourself.

* *

Bear Your Troubles Gracefully.

If an evil cannot be helped, meet it like a true woman and bear it gallantly. Don't wear your nerves into telephone wires instead of keeping them even and firm. Wink—gracefully, if you can, but always resolutely—at the incurable after you are assured that it is beyond cure.

You were a teacher in your earlier life. Did your most promising scholar ever do her work as well as you would have done it had you stepped down from the platform and seated yourself at her desk? Did the favorite pupil whom you had guided through the school course acquit herself at her graduation altogether as triumphantly as you would have wished her to do? I know what your silent reply will be. To part of your discouragement springs from your inability to make servants perform their duties as you would were the places exchanged.

Lastly, let me drop a sly hint in your ear—a whisper so low that John cannot catch it. Don't continue to him that you think yourself an indifferent housekeeper.

It is a true saying that if you say a thing long enough and loudly enough to attract the attention of those about you, you end by making them believe that what you are shouting is a fact. Cover your deficiencies, real and imaginary, with a cut and well fitting coat of complacency.

Then set your wits to work in some brave show.



MARION HARLAND'S HELPING HAND

IMPORTANT NOTICE

BECAUSE of the enormous number of letters sent to the department I must ask contributors to limit their communications to 100 words, except in cases of formulas or recipes which require greater space. I want all my correspondents to have a showing in the Corner, and if my request in this respect is complied with it will be possible to print many more letters.

Attention is called to the fact that Marion Harland cannot receive money for patterns, as she has no connection with any department that sells them.

Marion Harland.

THE HELPING HAND esteems itself particularly fortunate this week in the acquisition of valuable, practical housewifery hints and helps, contributed for the most part by veterans in the field of domestic research

When our members have "read, marked, and inwardly digested" these, they will agree with me and return thanks, as I do, to the authors thereof.

"A FURNACE HINT.—Few realize that a heater, or furnace, is a piece of machinery and that it should be cared for accordingly.

"If the furnace is hard to shake down, put plenty of oil on the shafting and the gearing at the front end of the grate. Get the oil upon all of what might be styled 'the vital parts' of the machine. This will lighten the hard task of shaking down the cinders and ashes. R. M. E."

No need to remind the housemother of the difficulty of getting a maid of all work or a cook or, indeed, a woman employé of any denomination or nationality, who is willing to "tend the furnace." The utility man of the neighborhood must be engaged to look after this end of the housework, or the master of the establishment must don overalls at an unrighteously early hour of the day, and at late bedtime, and see to it that the family are not frozen out of house and home. Yet a stupid woman can manage a gas range and run a sewing machine.

* *

Clean Clothes with Little Work.

"Dissolve soap in warm water into a good warm suds; add a tablespoonful of ammonia to a small tubful. Wash the clothes in this upon the board or with the machine. Remove the peel from a lemon, squeeze the juice into the water in the boiler, with a little rining, and bring all to a slow boil. Keep this up for ten minutes. Take out the clothes with the stick and drain them well before dropping them into the bluing water.

"Run through the wringer after the rinsing, and hang out to dry. Clothes washed in this way will be beautifully white and clean. E. A. B."

The lemon has an active share in the bleaching. Its virtues as a detersive are not sufficiently exploited by housewives. Unlike oxalic acid and some other chemical agents, it does not weaken the threads of the finest fabric. Too many washing powders and liquids, warranted to whiten linens, actually eat into the stuffs. I have had napery, bed and body linen returned from high priced laundries so redolent of the compounds used to whiten them—and save the trouble of rubbing them—that they had to be aired for days before the sour pungency departed from them. In the next two or three washings they "went into" tiny holes all over, as if *perforated* by bird shot.

In my own laundry I have been compelled under the regimes of certain mistresses of the craft to keep a sharp lookout lest the like aids and comforts to the washerwoman and loss to the owner of the clothing should be smuggled in at the expense of the women themselves, so addicted were they to the "labor savers." Borax is harmless and a capital bleacher. Washing soda ruins the clothes and bites into the hands of the laundress. Yet I have known her to bring it in her pocket when engaged by the day, paying for it herself. Cream of tartar may likewise be used freely without fear of injury to fine fabrics, and, as our correspondent has told us, lemon juice is as safe and efficient.

* *

Darning Hint.

"The work of darning, inevitable in every well ordered household, may be greatly reduced in the following manner:

"When a large hole is to be mended, first, with a needleful of rather fine cotton, catch the edges of the opening, in and out, and across a few times, drawing the sides of the chasm as near together as you can without puckering it. Then thread the needle with darning cotton and proceed as usual to darn the hole. You will find it much smaller and the edges smoother than if you had not done as I have directed, and the task will be accomplished in half the time. Mrs. W. D."

Another branch of housewifery in which our foremothers excelled, and of which the modern woman makes little account. Yet socks and stockings will wear into ugly holes which somebody must mend if wearers would practice any degree of economy.

* *

Two Temperance Drinks.

"After reading your plea for temperance drinks, backed by the assertion, which none of us can deny with truth, that human beings have, since the flood and for aught we know to the contrary since the creation, longed for some beverage besides water, I take the liberty of contributing two recipes upon which you may depend:

"LIVELY LEMONADE.—Five gallons of soft water. Rain water, filtered, if you can get it clean and fresh, is best of all. Do not take that which drips and streams from the roof. Set pails in the open to catch it. Mix together five pounds of sugar, a dozen lemons, a scant cupful of flour, two heaping tablespoonfuls of cream of tartar, two tablespoonfuls of tartaric acid, the stiffened whites of six eggs, and half a pint of yeast.

"Wet the flour with water and stir in the yeast last of all. Set in a wide mouthed crock to ferment for two days, covering with thin cloth. Then bottle. It will keep for a week in a cold place and 'fizz' when the bottles are opened. The cork must be wired down.

"GINGER ALE.—Make precisely as directed in the last recipe, but substitute ground ginger (half a pound) for the lemons. It must be strained through cheese cloth before bottling. This will keep good for two months.

"Both of these beverages have been made and drunk in our family for three years and hold a high place in our esteem.

"SOPHIE M. L."

I wish you had explained what the flour is supposed to do in a "lively" beverage. Does it act as a vehicle to hold the other ingredients together? And does it not impart the unmistakable flavor of raw flour to the drink? Write again and let us know how these things may be.

* *

An Ultra Modern Home.

There are homes of which we hear sometimes and read often where the machinery moves in perfect order from Monday morning until Sunday night; in which the mistress is ever placid and never raises her voice above the refined pitch of perfect self-control; where the servants are deft, dutiful, and devoted; where the creak of a "hotbox" never offends the ear of the guest. Be they apocryphal or true, these pictures make your heart like water and your courage as pulp.

Solomon says sagely of comparison of the former days with these: "You do not inquire wisely concerning these things." What have you to do with storied households, with tales, oral or printed, of the exemplary and next-to-impossible "shes" to whom the lines have fallen in smooth and sunny places?

I read yesterday a four column report in a Sunday paper of a wondrous woman who keeps no servants—whereas she formerly kept a full staff—dwells in a twenty room house which she cleans from roof to cellar daily, leaving not a grain of dust upon polished floors and oriental rugs. She runs a laundry that is a marvel of artistic taste; does all her own cooking; looks after her children; receives calls by the half-hundred per diem, and is gracious to all. She is a model in health and beauty, perfectly groomed at all hours, and has hours of leisure upon her hands *every day.*

Her establishment is run by ELECTRICITY.

"Shall I, wasting in despair,"
mingle salt tears with yours because the

Recipe for Potato Yeast.

"Somebody asked a while ago for potato yeast. I [illegible] been found good in my family.

"POTATO YEAST.—[illegible] quarts of boiling water, [illegible] each of salt and sugar, [illegible] toes. The potatoes should be grated. Stir the grated potatoes in the water, which should be at a boil, from the fire. Boil up well for a minute, then remove from the fire. Let it get cold before adding a cake of yeast which has been soaked in warm water. Put in a warm place until it works well. Then bottle or covered jar and use instead of a 'starter' and use the same way in baking of bread.

"If at any time the 'starter' should lose strength, a small piece of potato may be added. The mixture will be better for every baking, the 'starter' lasting instead of the yeast cake. The above recipe will make six loaves of bread, according to the proportion of water. If a larger quantity of dough is to be baked, put in more potatoes, and more of the yeast. Grating and cooking the potatoes keeps them from settling to the bottom of the liquid, as they are apt to do if they have a tendency to do.

I am not the only person who has a liking for the old style of cookery. Others have a preference for yeast, though the majority with home made yeast among their blessings owes its puffiness to yeast cakes bought from the store. For many years of my housekeeping I was dependent upon the latter, but when I began housekeeping was induced to try home made yeast, and kept it, in winter, in the refrigerator. I shall be grateful for supplying us with a recipe so excellent.

FAMILY MEALS FOR A WEEK

SUNDAY.

BREAKFAST.
Grape fruit. Cereal and cream.
Barbecued rabbits.
Popovers. Toast.
Tea and coffee.

LUNCHEON.
Tomato cream soup in cups.
Baked pork and beans. Boston brown bread.
Romaine salad. Crackers and cheese.
Cream puffs and cocoa.

DINNER.
Beef soup with noodles.
Roast lamb with mint sauce. Canned green peas.
Canned cream corn.
Raisin pie. Black coffee.

* *

MONDAY.

BREAKFAST.
Oranges. Cereal and cream.
Bacon.
Boston brown bread, sliced and warmed (a leftover).
Toast. Coffee and tea.

LUNCHEON.
Philadelphia scrapple.
Canned creamed corn pudding (a leftover).
English crumpets, split and buttered.
Thin bread and butter.
Poor man's pudding. Tea.

DINNER.
Bean and pork soup (based upon remains of yesterday's dish).
Cold lamb with currant jelly.
Green peas and Parisienne potatoes, mixed (the peas a leftover).
Stewed salsify. Floating island.
Nuts and raisins. Black coffee.

* *

TUESDAY.

BREAKFAST.
Baked apples. Cereal and cream.
Calf's brains fried.
Muffins. Toast.
Tea and coffee.

LUNCHEON.
Deviled salmi of rabbit (leftover from Sunday's breakfast). Baked potatoes.
Toasted muffins. Toast.
Tea and coffee.

DINNER.
Cream of salsify soup (a leftover).
Breaded pork chops. Scalloped tomatoes.
Beets. Swiss fritters.
Black coffee.

* *

WEDNESDAY.

BREAKFAST.
Oranges. Cereal and cream.
Picked up codfish.
Corn bread. Toast.
Tea and coffee.

LUNCHEON.
Ragout of fresh pork (a leftover).
Fried French potatoes.
Fried corn bread from breakfast.
Heated crackers and cheese with orange marmalade.
Tea.

DINNER.
Cream of corn.
Roast beef. Browned potatoes. Stewed tomatoes.
Whole wheat bread. Beet and lettuce salad.
Custard pudding. Cream cheese.
Black coffee.

* *

THURSDAY.

BREAKFAST.
Grape fruit. Cereal and cream.
Bacon. Griddle cakes.
Toast. Tea and coffee.

LUNCHEON.
Baked welsh rabbit.
Tomato and egg salad (partly leftover).
Whole wheat bread.
Beef and lettuce salad (a leftover).
Cream cheese sandwiches (a leftover).
Ginger snaps and tea.

DINNER.
Soup à la Julienne.
Roast veal. Mashed potatoes. Creamed onions.
Cottage pudding. Black coffee.

* *

FRIDAY.

BREAKFAST.
Apple sauce. Cereal and cream.
Omelet with fine herbs.
Shortcake. Toast.
Tea and coffee.

LUNCHEON.
Cold roast veal, tomato sauce.
Potato cake (a leftover). Graham bread.
Crackers and Edam cheese.
Cottage pudding, sliced and warmed up with sauce (a leftover).
Cocoa.

DINNER.
Cream of onion soup (a leftover).
Fried scallops. Stuffed sweet potatoes.
Canned asparagus tips.
Cracker plum pudding. Black coffee.

* *

SATURDAY.

BREAKFAST.
Oranges. Cereal and cream.
Kippered herrings. Quick biscuits.
Toast. Tea and coffee.

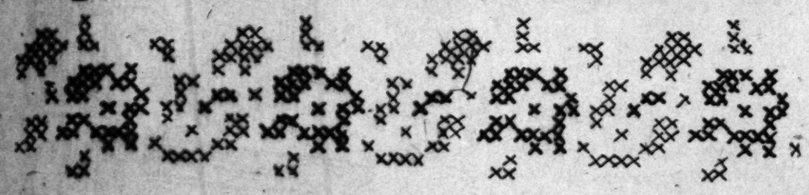
LUNCHEON.
Hamburger steak. Fried bananas
Breakfast biscuits. Tomato toast.
Cookies and tea.

DINNER.
Combination soup.
Stuffed and breaded beef's heart.
Browned potatoes. Cauliflower.
Rice soufflé (see recipe in Helping Hand).
Black coffee.

For the INDUSTRIOUS NEEDLEWOMAN

By ADELAIDE BYRD

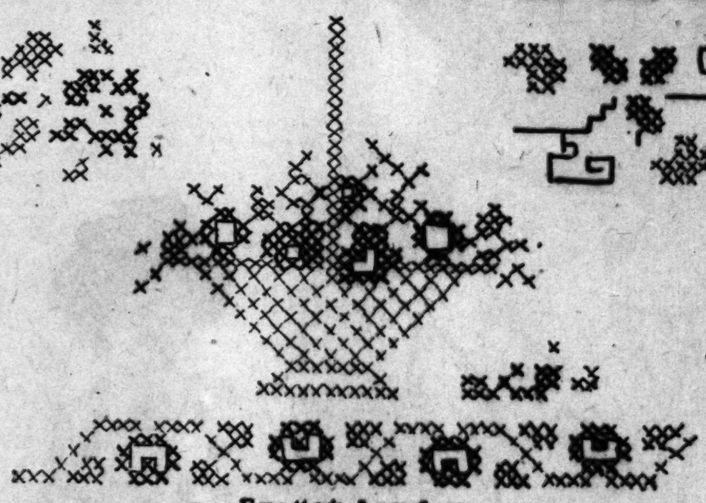
CROSS STITCH DESIGNS



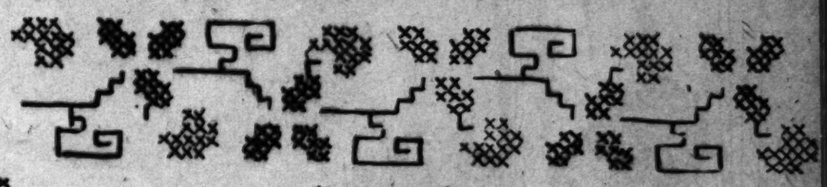
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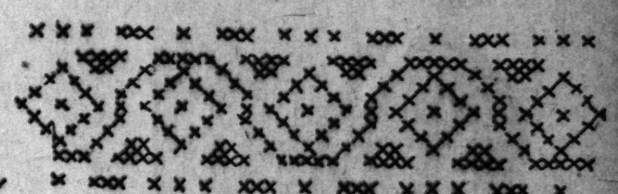
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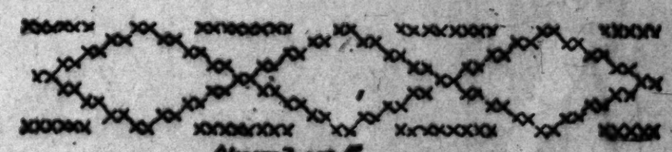
Basket border



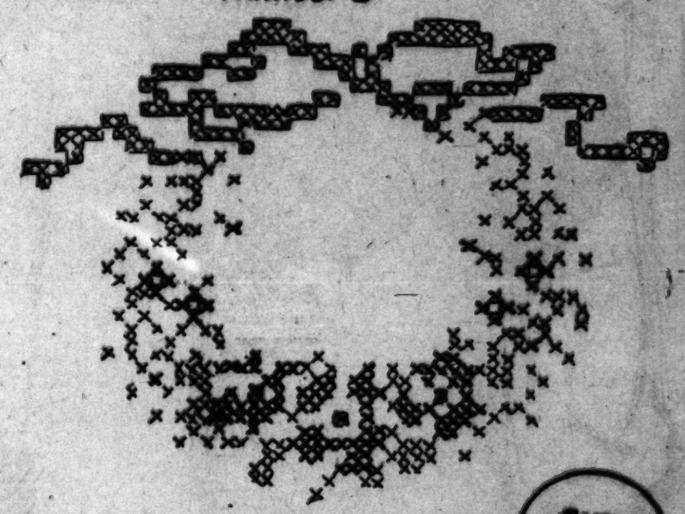
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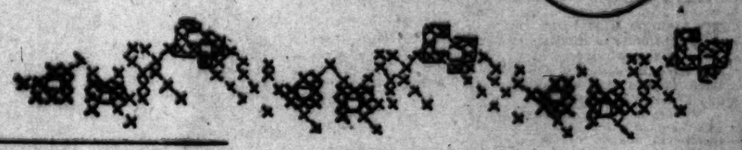


Number 4.



Number 5





Designed by E. J. Buckman.



A corner in colors

How to Transfer

HERE are suggestions for transferring the pattern before you to any material before working.

Perhaps the easiest way is the "window-pane" method. This is successful when the material is thin, like linen, batiste, etc. Pin the sheet of paper and the material together and hold them up against the glass of a window. With a sharp pencil draw on the material the design, which can be easily seen through the goods. If one-half of the design only be given, unpin the paper and turn the other side to the fabric. The strong light behind will make it plain.

If you have carbon paper, you should place the sheet between your fabric and the newspaper. This latter is on top. With a sharp pencil go over the outline of the design. The impression will be left in fine lines and will last until worked. This method is successful on heavy material.

The last way is also easy. On wax paper or ordinary tissue paper trace the pattern before you. When the design is completed, turn over the paper and outline the pattern with a heavy lead pencil. Then place the design down on the fabric and redraw the outline. The pattern will be transferred without difficulty.

Surely the way is easy.

Length of Children's Skirts

MOTHERS are often perplexed to know just how long to make their children's and girls' skirts.

For the tot of 1 year the little skirt must be cut to the top of the tiny shoes. Any longer than this would interfere with progress when the little one learns to walk.

At 18 months, when the sturdy tot is running about, let the hem come halfway between the shoetops and the knee. When the third milestone has been passed, let the skirt be shortened so as just to show the bend of the knee, and keep this length until the little lady is 6 years old.

The average child between the ages of 7 and 12 years should have her dresses cut long enough to cover the knee.

At 13 add an inch or two to the length of the dress, and should she continue to develop, drop the skirt length to a point halfway between the knee and ankle.

As she reaches 15 years let the skirt be about two inches above her shoetops; at 16 a skirt that comes to the top of the shoe is correct.

When she is 18 she is a young lady and should be allowed to choose the length skirt she likes best; but if she is a wise girl she will cling to ankle length, or about four inches from the ground. These rules, of course, are subject to modification, according to the development of the girl. Some girls are much larger or smaller than others at a given age and should be dressed in keeping with their size.

Until a girl is past 21 she should not wear very long skirts. Even the debutante, out for her second or third season, can wear with propriety a dance frock that escapes the floor by three inches.

Repairing Undergarments

THE only way to get ahead of mending is to discard the worn parts of garments and replace them with new, strong material.

This can be done in a way not to suggest repairing; but as it requires some ingenuity, the work must be carefully planned before you begin. None of us like darns and patches on our underclothes, yet those are the garments that wear out first, and unless mended carefully have to be discarded long before it is really necessary if a little thought is exercised in the mending.

In the first place, keep all scraps of lace and insertion that may be left from the making of summer clothing, and when a worn spot or a tear appears in a dainty undergarment use the lace or insertion instead of a plain patch or new and perhaps heavier material. A chemise, for example, will tear out under the arms in long slits where the material has been rotted with perspiration. When mending, insert a plain patch of the same material of which the garment is made and around it one row of lace insertion, cutting away the material under the lace, so that it will look like a pretty mode of trimming instead of a patch. Of course this must be done on both sides.

When the lace insertion on your lingerie has been torn out in the washing, the best way to mend it is to stitch new lace, of the same design if possible, over the old and cut away the worn portion as you would under a new garment.

Beading can be replaced in the same manner, while a new lace edge can always be whipped on with very little trouble.

The embroidery on long white petticoats can be repaired when it has been worn out by constantly catching in the heels of your slippers by cutting away the torn part and inserting a piece of narrow embroidery that matches or nearly matches the old in pattern.

If it is necessary to make over or repair a corset cover or nightgown where the beading is ripped out, stitch a pair of narrow linen tape over the worn beading and run the ribbon under that.

Nightrobe for Baby

IT IS essential that infants and small children should be well protected at night, as they are very apt to kick the bed covering off, sometimes with serious results in the way of croup and colds.

Therefore, it is best to provide your young children with long nightrobes made of flannelette or soft, thin flannel that completely cover their little feet.

Make the robe, or gown, perfectly plain, and have it button in front.

The back width is cut about six inches longer than the front and finished with a deep hem in which buttonholes are worked. Finish the front breadth with a hem, and sew on flat buttons; then, when baby goes to sleep, button the gown over at the bottom, so he cannot possibly uncover his little limbs.

The sleeves of the gown are made plain and long enough to cover the hands.

Above the hands a little casing is placed and a drawstring or ribbon serves to close the sleeve like the top of a bag, thus keeping little hands snug and warm.

If you do not wish to cover the hands, the drawstring can be placed about the wrist and drawn up so it will keep the small arms from sudden chill.

Unusual Machine Work

HEMSTITCHING can be very neatly done on the sewing machine in this way: Draw the number of threads desired and baste the edge of the hem in the center of the drawn threads. Lengthen the stitch on the machine and stitch on the very edge of the hem. Pull the bastings out and pull the edge of the hem to the bottom of the drawn threads. Hemstitching done this way can scarcely be distinguished from that done by hand.

Another way to hemstitch when you wish to join two pieces of material is to fold several thicknesses of blotting paper together and lay one piece of material on one side and one piece on the other, with the folds of paper between. Keeping the edges perfectly even, stitch through the material and paper, having a very long stitch on the machine. When the seam is sewed, pull out the paper, crease back the edges of the seam and stitch again on both edges, having the long threads of the former stitching pulled apart the full width. This, too, makes a very neat line of hemstitching.

The sewing machine can be employed in mending torn lace. Draw the edges of the tear together and baste it on a piece of thin paper.

Then stitch back and forth as many times as it is necessary and, when finished, carefully tear off the paper.

Lace mended this way will be much neater and more durable than when darned by hand.

New Centerpieces

THERE are so many places in the home where an embroidered centerpiece can be used that it behooves every housekeeper to provide herself with a variety of these necessary pieces of linen.

In no way, perhaps, is the individuality of the homemaker more strongly expressed than in the decorative centerpieces used in her dining and living rooms.

French and eyelet embroideries on plain white linen are considered the best taste for the dining-room table and sideboard; but during the time between meals a colored linen centerpiece on the polished dining table is permissible.

In the library, living room and sleeping rooms there is always found a place for these, and for general purposes there is nothing quite so satisfactory as ecru or gray linen embroidered in colors.

A new and very beautiful idea in the making of these large centerpieces is to underlay them with a contrasting color of linen, cutting away part of the design on the centerpiece to reveal the bright color underneath. For example, a wild rose centerpiece, stamped in a rather conventional design on gray linen, has the five petals of the roses underlaid with pink linen and the leaves with green linen. The work is not difficult and is extremely effective. The underlying linen is basted on directly under the portions of the stamped pattern which are to show the color.

The edge of the pattern is then embroidered with silk or mercerized cotton, catching each stitch through the colored linen underneath and making the stitches very close together. Buttonholing is sometimes used instead of the ordinary over-and-over stitch.

When this is completed, the top linen is carefully cut away with a sharp pair of scissors.

If the pattern is large, requiring a good-sized underlay, it is best to cut away the top linen before the embroidery is done, turn in the edges and carefully baste to the linen underneath. Ecru linen, stamped with a peacock feather design, has blue, green and yellow linen revealed in the cut-out design, and these are embroidered with varied colors representing the shades found in the natural feathers.

Any design can be treated in this manner with surprisingly good results.

The edge of such a centerpiece can be scalloped and buttonholed or finished with a border of heavy linen lace. Either way is quite satisfactory.

For the Traveler

A CONVENIENT trunk cover for those contemplating a journey, or for the woman who is forced to live in a hotel, is made of strong crotonne or denim. Cut it to exactly fit the trunk, having the top one inch larger than the trunk's lid all the way around, and the ends and sides cut long enough to allow a two-inch hem around the bottom. Through this hem run a strong tape that will act as a drawstring, making a bag of the trunk cover, so that in case of fire you can empty the contents of the trunk into the improvised bag and throw it out of the window or carry it down stairs.

When stitching the cover together, be sure to make French seams or use a double row of stitching, so there will be no danger of seams ripping if the bag is filled with clothing and other articles.

ORNAMENTS—EDGED WITH FUR



Fashion is so fashionable this season that we must think about for ways to utilize those odd bits of fur that have been kept from year to year, out of your dress may be used some pretty trimming that will add an air of individuality, and with your help of fur you can give it that touch. We have here three ornaments for just such trimmings that any woman can make. First is a cabochon made of a small round disk, of cloth, the fur, a narrow edge of which is filled in with a heavy gold braid sewed around the edge of the disk, and the tassel is made of gold cord and ornament. Gold tassels in brown and gold are fastened to the braid, and the ornament is ready to be put upon the hat.

To make a quill use the one pictured here as a guide. Cut out a piece of stiff lining foundation material eight inches long and two inches wide. Round off the ends and cover the foundation with narrow gold braid, running from side to side and turning it over at the edges.

Cut a piece of fur—lynx, if you have it—the same size of the buckram and sew it over the stitches on the right side with a chain of gilt cord, made by crocheting fine cord in a long chainstitch and sewing it down one side and up the center.

On the other edge the cord is sewed on in plain rows. Buy a gold frill and attach it to the foundation as you see in the photograph.

The third ornament is made in the same manner as the first, but is of slightly different shape.

To a buckram frame is sewed an edge of skunk fur, and over it is placed a piece of tapestry interwoven with silver threads.

Silver cord is sewed around the edge and worked over the surface in a pretty design. Pink beads are sewed on here and there, and the tassel is made of pink and silver beads with a knot of silver cord at the end of each.

Just get together those pieces of fur and odd bits of silk, brocade or velvet and see how many really beautiful things you can make by using your imagination and ingenuity.

THE SMARTEST FASHIONS OF WELL-DRESSED FOLK



At the College Club

DEAREST ELEANOR:

In order to stimulate interest, we are having a series of fortnightly teas at the College Club. Those of us who have the welfare of the club at heart have pledged ourselves to take turns at receiving, and yesterday Nell Harris and I were the hostesses.

We are now congratulating ourselves on the fact that it was the most brilliant tea of the season; all said they enjoyed themselves, and we feel sure they told the truth.

Nell was gowned in dove-gray broadcloth. The bodice and redingote were cut in one; but at the waist line there was a narrow black velvet girdle which fastened on the left side under a flat rosette.

A sailor collar and revers trimmed the bodice, which opened over a pointed vest embroidered with black silk floss and a yoke and high stock collar of net. Elbow sleeves are cut in one with the bodice.

The skirt is cut on absolutely plain straight lines and has a broad band of fur placed around the hem.

With this she wore a black velvet toque with a draped crown. The brim is of orange-colored velvet and two orange plumes trim the left side. Nell has a lovely scarf of orange velvet veiled with chiffon and edged on either side with fur. The ends are fringed.

One of the young women wore a gown of soft green cloth cut over a one-piece pattern. The bodice opens in a deep V over a tucked net yoke and has a short panel of old-blue embroidery on the left side and a piping of blue satin on each side which extends over the shoulders to the waist line in the back.

Kimono sleeves have a square of embroidery and two large satin-covered buttons as trimming.

She carried a large bag of the same embroidery mounted over black satin. Her muff of seal had bands of embroidery encircling it, and her hat was faced with blue satin and trimmed with a large bow of satin ribbon.

A stunning suit of mauve cloth was trimmed with large black satin-covered buttons and piped with satin. The hip-length coat was made with short sleeves, with which long white gloves were worn.

A black velvet hat with a pleated brim of mauve velvet was trimmed with a large red rose, and the wearer carried black lynx furs.

I wore my little pink messaline frock, made with a broad fichu of figured net. The fichu crosses over in front under a narrow girdle of black satin, and I never forget to tuck a big pink velvet rose in the left side.

When next you visit me, I want you to arrange to be here when we have one of these teas. You will meet a number of our old college friends, and I know will enjoy yourself.

Try to be here for the next tea, dear, and do write to me soon.

Your loving sister, MADGE.

Elizabeth Cameron Bowles

